

NOMURA HOLDINGS INC  
Form 6-K  
August 02, 2013  
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## FORM 6-K

### U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

Commission File Number: 1-15270

For the month of August 2013

## NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

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Information furnished on this form:

**EXHIBIT**

Exhibit Number

1. Supplement for Financial Highlights Three months ended June 30, 2013

The registrant hereby incorporates Exhibit 1 to this report on Form 6-K by reference in the prospectus that is part of the Registration Statement on Form F-3 (Registration No. 333-169682) of the registrant and Nomura America Finance, LLC, filed with the Securities and Exchange Commission on September 30, 2010.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**NOMURA HOLDINGS, INC.**

Date: August 2, 2013

By: /s/ Eiji Miura  
Eiji Miura  
Senior Managing Director

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**Presentation of Financial and Other Information**

As used in this Form 6-K, references to "Nomura" are to Nomura Holdings, Inc. and its consolidated entities. References to "NHI" are to Nomura Holdings, Inc.

Unless otherwise stated, references in this Form 6-K to "yen" are to Japanese yen. Amounts shown in this Form 6-K have been rounded to the nearest indicated digit unless otherwise specified. In tables and paragraphs with rounded figures, sums may not add up due to rounding.

Except as otherwise indicated, all financial information with respect to Nomura presented in this Form 6-K is presented on an unaudited consolidated basis in accordance with U.S. generally accepted accounting principles.

**Supplement for Financial Highlights – Three months ended June 30, 2013**

Nomura reported net revenue of 431.3 billion yen, income before income taxes of 113.2 billion yen, and net income attributable to NHI shareholders of 65.9 billion yen for the three months ended June 30, 2013. Basic-Net income attributable to NHI shareholders per share was 17.78 yen and Diluted-Net income attributable to NHI shareholders per share was 17.24 yen. Annualized return on shareholders' equity was 11.3%.

**i.) Financial Position**

As of June 30, 2013, Nomura's total capital ratio<sup>1</sup> was 13.8% and its Tier 1 capital ratio<sup>2</sup> was 11.9%. Nomura had total assets of 42.0 trillion yen, an increase of 4.0 trillion yen compared to March 31, 2013, primarily due to increase in Securities purchased under agreements to resell, Trading assets, and Securities borrowed. Total liabilities as of June 30, 2013 were 39.6 trillion yen, an increase of 3.9 trillion yen compared to March 31, 2013, primarily due to increases in Securities sold under agreements to repurchase, Trading liabilities, and Payables to other than customers. Total equity as of June 30, 2013 was 2,394.9 billion yen, an increase of 75.9 billion yen compared to March 31, 2013. Leverage ratio as of June 30, 2013 was 17.7 times and net leverage ratio<sup>3</sup> was 10.6 times.

<sup>1</sup> Annualized return on shareholders' equity is a ratio of net income (loss) attributable to NHI shareholders to total NHI shareholders' equity multiplied by four.

<sup>2</sup> These ratios represent preliminary estimates as of the date of this supplement release and may be revised in Nomura's Quarterly Securities Report on Form 6-K for the period ended June 30, 2013.

NHI has been assigned as saishu shitei oyagaisha (a Final Designated Parent Company) who must calculate the consolidated capital adequacy ratio according to the Notice of the Establishment of Standards for Determining Whether the Adequacy of Equity Capital of a Final Designated Parent Company and its Subsidiary Corporations, etc. is Appropriate Compared to the Assets Held by the Final Designated Parent Company and its Subsidiary Corporations, etc. (2010 FSA Regulatory Notice No.130; Capital Adequacy Notice on Final Designated Parent Company hereinafter) in April 2011. Nomura calculates Basel III-based consolidated regulatory capital adequacy ratio in accordance with the Capital Adequacy Notice on Final Designated Parent Company.

<sup>3</sup> Net leverage ratio is a non-GAAP financial measure that Nomura considers to be a useful measure that Nomura and investors use to assess financial position. Net leverage ratio equals total assets less securities purchased under agreements to resell and securities borrowed divided by total NHI shareholders' equity.

**Table of Contents****ii.) Expenses**

Non-interest expenses for the three months ended June 30, 2013 decreased by 9.0% from the same period in the prior year to 318.1 billion yen.

**iii.) Capital and Other Balance Sheet Metrics**

As of June 30, 2013, total NHI shareholders' equity was 2,369.0 billion yen, which represented an increase of 74.6 billion yen compared to March 31, 2013.

Level 3 assets (net)<sup>4</sup> were approximately 0.5 trillion yen as of June 30, 2013.

**iv.) Value at Risk**

Value at risk<sup>5</sup> as of June 30, 2013 was 6.6 billion yen, which represents a 29.4% increase compared to March 31, 2013.

**v.) Cash Dividends**

|                        | 2013 | For the year ended March 31<br>2014<br>(Yen amounts) | 2014 (Plan) |
|------------------------|------|--|-------------|
| Dividends per share    |      |  |             |
| Dividends record dates |      |  |             |
| At June 30             |      |  |             |
| At September 30        | 2.00 |  | Unconfirmed |
| At December 31         |      |  |             |
| At March 31            | 6.00 |  | Unconfirmed |
| For the year           | 8.00 |  | Unconfirmed |

**vi.) Number of Employees**

As of June 30, 2013, Nomura had 28,251 employees globally (Japan: 16,565, Europe: 3,485, Americas: 2,240, Asia-Pacific (including Powai office in India): 5,961).

<sup>4</sup> This amount represents a preliminary estimate as of the date of this supplement release and may be revised in Nomura's Quarterly Securities Report on Form 6-K for the period ended June 30, 2013.

Level 3 assets (net) is a non-GAAP financial measure that Nomura considers to be a useful measure that Nomura and investors use to assess financial position. The level 3 assets (net) equals level 3 assets after netting off derivative assets and liabilities.

<sup>5</sup> Value at risk is defined at 99% confidence level. The time horizon for our outstanding portfolio is 1 day. Inter-product price fluctuations are considered.

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**Three months ended June 30, 2013 - Business Highlights**

Net revenue was 431.3 billion yen, an increase of 16.8% from the same period in the prior year. Non-interest expenses were 318.1 billion yen, a decrease of 9.0% compared to the same period in the prior year. Income before income taxes was 113.2 billion yen.

Net revenue in Retail was 166.3 billion yen, an increase of 101.1% from the same period in the prior year.

Net revenue in Asset Management was 20.2 billion yen, an increase of 22.9% compared to the same period in the prior year. Assets under management as of June 30, 2013 were 29.1 trillion yen, an increase of 1.2 trillion yen from 27.9 trillion yen as of March 31, 2013.

Net revenue in Wholesale was 194.6 billion yen, an increase of 59.7% compared to the same period in the prior year.

Nomura maintained Tier 1 capital ratio<sup>6</sup> of 11.9% as of June 30, 2013.

<sup>6</sup> This ratio represents preliminary estimate as of the date of this supplement release and may be revised in Nomura's Quarterly Securities Report on Form 6-K for the period ended June 30, 2013.

NHI has been assigned as a Final Designated Parent Company who must calculate the consolidated capital adequacy ratio according to the Capital Adequacy Notice on Final Designated Parent Company in April 2011. Nomura calculates Basel III-based consolidated regulatory capital adequacy ratio in accordance with the Capital Adequacy Notice on Final Designated Parent Company.

**Table of Contents****Business Segment Information****Retail**

Net revenue for the three months ended June 30, 2013 was 166.3 billion yen, a 101.1% increase from the same period in the prior year primarily due to increased sales performance of equities and investment trusts as a result of active equity markets, particularly in Japan. Non-interest expenses increased by 20.9% to 85.2 billion yen. As a result, income before income taxes increased by 565.4% to 81.1 billion yen.

Retail client assets as of June 30, 2013 were 87.7 trillion yen, comprised of 50.5 trillion yen in equities, 6.2 trillion yen in foreign currency bonds, 12.4 trillion yen in domestic bonds including CBs and Warrants, 8.6 trillion yen in stock investment trusts, 5.3 trillion yen in bond investment trusts, 1.7 trillion yen in overseas mutual funds, and 3.0 trillion yen in other<sup>7</sup>.

**Operating Results of Retail**

|                                   | Billions of yen<br>For the three months ended |                      | % Change<br>(B-A)/(A) |
|-----------------------------------|---|----------------------|-----------------------|
|                                   | June 30,<br>2012<br>(A)                       | June 30,<br>2013 (B) |                       |
| Net revenue                       | 82.7  | 166.3                | 101.1                 |
| Non-interest expenses             | 70.5  | 85.2                 | 20.9                  |
| Income (loss) before income taxes | 12.2  | 81.1                 | 565.4                 |

**Asset Management**

Net revenue increased by 22.9% from the same period in the prior year to 20.2 billion yen. Non-interest expenses increased by 22.0% to 13.5 billion yen. As a result, income before income taxes increased by 24.6% to 6.7 billion yen. Assets under management were 29.1 trillion yen as of June 30, 2013, an increase of 1.2 trillion yen from March 31, 2013.

In addition, Nomura Asset Management's share of public investment trust market in Japan as of June 30, 2013 was 22.5%<sup>8,9</sup>. Market share in Japan for public stock investment trusts was 18%<sup>8,9</sup>, while market share for public bond investment trusts was 42%<sup>8,9</sup>.

**Operating Results of Asset Management**

|                                   | Billions of yen<br>For the three months ended |                         | % Change<br>(B-A)/(A) |
|-----------------------------------|---|-------------------------|-----------------------|
|                                   | June 30,<br>2012<br>(A)                       | June 30,<br>2013<br>(B) |                       |
| Net revenue                       | 16.4  | 20.2                    | 22.9                  |
| Non-interest expenses             | 11.0  | 13.5                    | 22.0                  |
| Income (loss) before income taxes | 5.4   | 6.7                     | 24.6                  |

<sup>7</sup> Includes annuity insurance.

<sup>8</sup> Nomura Asset Management Co., Ltd. only.

<sup>9</sup> Source: The Investment Trusts Association, Japan.



**Table of Contents****Wholesale**

Net revenue increased by 59.7% from the same period in the prior year to 194.6 billion yen (97.6 billion yen from Fixed Income, 67.8 billion yen from Equities, and 29.3 billion yen from Investment Banking). The primary factor for the increase in net revenue was the improved performance of our equity business as well as an increase in the number of capital markets transactions as a result of active equity markets. Non-interest expenses increased by 29.9% to 169.4 billion yen. As a result, income before income taxes was 25.2 billion yen.

**Operating Results of Wholesale**

|                                   | Billions of yen            |                      | % Change<br>(B-A)/(A) |
|-----------------------------------|----------------------------|----------------------|-----------------------|
|                                   | For the three months ended |                      |                       |
|                                   | June 30,<br>2012 (A)       | June 30,<br>2013 (B) |                       |
| Net revenue                       | 121.9                      | 194.6                | 59.7                  |
| Non-interest expenses             | 130.4                      | 169.4                | 29.9                  |
| Income (loss) before income taxes | (8.6)                      | 25.2                 |                       |

**Other Operating Results**

Net revenue was 43.0 billion yen. Loss before income taxes was 7.0 billion yen.

**Other Operating Results**

|                                   | Billions of yen            |                            | % Change<br>(B-A)/(A) |
|-----------------------------------|----------------------------|----------------------------|-----------------------|
|                                   | For the three months ended |                            |                       |
|                                   | June 30,<br>2012 (A)       | June<br>30,<br>2013<br>(B) |                       |
| Net revenue                       | 154.6                      | 43.0                       | (72.2)                |
| Non-interest expenses             | 137.6                      | 50.0                       | (63.7)                |
| Income (loss) before income taxes | 17.0                       | (7.0)                      |                       |

**Table of Contents****Segment Information    Operating Segment**

The following table shows business segment information and reconciliation items to the consolidated statements of income.

|  | Millions of yen<br>For the three months ended |                      | % Change<br>(B-A)/(A) |
|--|---|----------------------|-----------------------|
|  | June 30,<br>2012 (A)                          | June 30,<br>2013 (B) |                       |
| <b>Net revenue</b>   |   |                      |                       |
| Business segment information:  |   |                      |                       |
| Retail   | 82,711  | 166,342              | 101.1                 |
| Asset Management   | 16,418  | 20,174               | 22.9                  |
| Wholesale  | 121,883                                       | 194,609              | 59.7                  |
| Subtotal   | 221,012                                       | 381,125              | 72.4                  |
| Other  | 154,567                                       | 43,032               | (72.2)                |
| Net revenue  | 375,579                                       | 424,157              | 12.9                  |
| Reconciliation items:  |   |                      |                       |
| Unrealized gain (loss) on investments in equity securities held for operating purposes | (6,325)                                       | 7,164                |                       |
| Net revenue  | 369,254                                       | 431,321              | 16.8                  |
| <b>Non-interest expenses</b>   |   |                      |                       |
| Business segment information:  |   |                      |                       |
| Retail   | 70,523  | 85,237               | 20.9                  |
| Asset Management   | 11,048  | 13,483               | 22.0                  |
| Wholesale  | 130,434                                       | 169,372              | 29.9                  |
| Subtotal   | 212,005                                       | 268,092              | 26.5                  |
| Other  | 137,583                                       | 50,010               | (63.7)                |
| Non-interest expenses  | 349,588                                       | 318,102              | (9.0)                 |
| Reconciliation items:  |   |                      |                       |
| Unrealized gain (loss) on investments in equity securities held for operating purposes |   |                      |                       |
| Non-interest expenses  | 349,588                                       | 318,102              | (9.0)                 |
| <b>Income (loss) before income taxes</b>   |   |                      |                       |
| Business segment information:  |   |                      |                       |
| Retail   | 12,188  | 81,105               | 565.4                 |
| Asset Management   | 5,370   | 6,691                | 24.6                  |
| Wholesale  | (8,551)                                       | 25,237               |                       |
| Subtotal   | 9,007   | 113,033              |                       |
| Other *  | 16,984  | (6,978)              |                       |
| Income (loss) before income taxes  | 25,991  | 106,055              | 308.0                 |

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|  |         |         |       |
|--|---------|---------|-------|
| <b>Reconciliation items:</b>   |         |         |       |
| Unrealized gain (loss) on investments in equity securities held for operating purposes | (6,325) | 7,164   |       |
| Income (loss) before income taxes  | 19,666  | 113,219 | 475.7 |

\* **Major components**

Transactions between operating segments are recorded within segment results on commercial terms and conditions, and are eliminated in Other .

The following table presents the major components of income (loss) before income taxes in Other .

|  | Millions of yen                                    |                      | % Change<br>(B-A)/(A) |
|--|--|----------------------|-----------------------|
|  | For the three months ended<br>June 30,<br>2012 (A) | June 30,<br>2013 (B) |                       |
| Net gain (loss) related to economic hedging transactions                             | (1,231)  | 7,373                |                       |
| Realized gain (loss) on investments in equity securities held for operating purposes | (736)  | 688                  |                       |
| Equity in earnings of affiliates   | 1,273  | 5,343                | 319.7                 |
| Corporate items  | 6,624  | (12,344)             |                       |
| Other  | 11,054   | (8,038)              |                       |
| Total  | 16,984   | (6,978)              |                       |

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The following table sets forth the ratio of earnings to fixed charges of Nomura for the three months ended June 30, 2013, in accordance with U.S. GAAP.

|   | <b>Millions of yen</b>                              |                |
|---|---|----------------|
|   | <b>For the three months ended<br/>June 30, 2013</b> |                |
| <b>Earnings:</b>  |   |                |
| Pre-tax income (loss) from continuing operations before adjustment for income or loss from equity investees | ¥   | 105,314        |
| Add: Fixed charges  |   | 73,948         |
| Distributed income of equity investees  |   | 3,815          |
| <b>Earnings as defined</b>  | <b>¥</b>  | <b>183,077</b> |
| Fixed charges   | ¥   | 73,948         |
| Ratio of earnings to fixed charges <sup>10</sup>  |   | 2.5            |

<sup>10</sup> For the purpose of calculating the ratio of earnings to fixed charges, earnings consist of pre-tax income (loss) before adjustment for income or loss from equity investees, plus (i) fixed charges and (ii) distributed income of equity investees. Fixed charges consist of interest expense. Fixed charges exclude premium and discount amortization as well as interest expense, which are included in Net gain (loss) on trading. Fixed charges also exclude interest within rent expense, which is insignificant.

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The review process of the quarterly consolidated financial statements for this period has not been completed by the independent auditors at the point of disclosing this Supplement for Financial Highlights. As a result of such review, certain of the information set forth herein could be subject to revision, possibly material, in Nomura's Quarterly Securities Report on Form 6-K for the period ended June 30, 2013.