KEYCORP /NEW/ Form 10-Q May 01, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended

March 31, 2013

Commission File Number 1-11302

Exact name of registrant as specified in its charter:

Ohio	34-6542451
State or other jurisdiction of incorporation or organization 127 Public Square, Cleveland, Ohio Address of principal executive offices:	I.R.S. Employer Identification Number:
127 Public Square, Cleveland, Ohio	44114-1306
Address of principal executive offices:	Zip Code:
(216) 689-3000)

Registrant s telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No þ

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Shares with a par value of \$1 each **Title of class**

920,510,321 Shares Outstanding at April 30, 2013

KEYCORP

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Throughout the Notes to Consolidated Financial Statements (Unaudited) and Management s Discussion & Analysis of Financial Condition & Results of Operations, we use certain acronyms and abbreviations as defined in Note 1 (Basis of Presentation), that begins on page 11.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets

	Ma	arch 31,				March 31,
			Decemb	oer 31,		
in millions, except per share data		2013		2012		2012
	(II)				,	TJ:4J)
ASSETS	(Una	audited)			(Unaudited)
Cash and due from banks	\$	621	\$	584	\$	415
Short-term investments		3,081		3,940		3,605
Trading account assets		701		605		614
Securities available for sale		13,496	1	2,094		14,633
Held-to-maturity securities (fair value: \$3,779, \$3,992 and \$3,052)		3,721		3,931		3,019
Other investments		1,059		1,064		1,188
Loans, net of unearned income of \$923, \$957 and \$1,282		52,574	5	2,822		49,226
Less: Allowance for loan and lease losses		893		888		944
Net loans		51,681	5	1,934		48,282
Loans held for sale		434		599		511
Premises and equipment		930		965		937
Operating lease assets		309		288		335
Goodwill		979		979		917
Other intangible assets		159		171		15
Corporate-owned life insurance		3,352		3,333		3,270
Derivative assets		609		693		830
Accrued income and other assets (including \$50 of consolidated						
LIHTC guaranteed funds VIEs, see Note 9)(a)		2,884		2,774		3,070
Discontinued assets (including \$2,358 of consolidated education loan securitization trust VIEs (see Note 9) and \$154 of loans in portfolio at fair value) ^(a)		5,182		5,282		5,790
Total assets	\$	89,198	\$ 8	9,236	\$	87,431
LIABILITIES Deposits in democia offices:						
Deposits in domestic offices:	\$	32,700	\$ 3	2 200	¢	29,124
NOW and money market deposit accounts Savings deposits	Φ	2,546		2,380 2,433	\$	29,124
Certificates of deposit (\$100,000 or more)		2,998		2,433		3,984
Other time deposits		4,324		4,575		5,848
Oniei time deposits		4,324		4,373		3,040
Total interest-bearing		42,568	4	2,267		41,031
Noninterest-bearing		21,564		23,319		19,606
Deposits in foreign office interest-bearing		522		407		857
Total deposits		64,654	6	5,993		61,494
Federal funds purchased and securities sold under repurchase agreements		1,950		1,609		1,846
Bank notes and other short-term borrowings		378		287		324
Derivative liabilities		524		584		754
Accrued expense and other liabilities		1,352		1,387		1,424
Long-term debt		7,785		6,847		8,898
Discontinued liabilities (including \$2,151 of consolidated education loan securitization trust VIEs at		1,100		J,U- T /		0,070
fair value, see Note 9) ^(a)		2,176		2,220		2,575
		-,-,-		_,0		_,575

Total liabilities	7	78,819	78,927	77,315
EQUITY				
Preferred stock, \$1 par value, authorized 25,000,000 shares:				
7.75% Noncumulative Perpetual Convertible Preferred Stock, Series A, \$100 liquidation preference;				
authorized 7,475,000 shares; issued 2,904,839, 2,904,839 and 2,904,839 shares		291	291	291
Common shares, \$1 par value; authorized 1,400,000,000 shares; issued 1,016,969,905, 1,016,969,905				
and 1,016,969,905 shares		1,017	1,017	1,017
Capital surplus		4,059	4,126	4,116
Retained earnings		7,065	6,913	6,411
Treasury stock, at cost (94,388,605, 91,201,285 and 60,868,267)	(1,930)	(1,952)	(1,717)
Accumulated other comprehensive income (loss)		(162)	(124)	(19)
Key shareholders equity	1	0,340	10,271	10,099
Noncontrolling interests		39	38	17
•				
Total equity	1	0,379	10,309	10,116
1 1		-)	,	.,
Total liabilities and equity	\$ 8	89,198	\$ 89,236	\$ 87,431

See Notes to Consolidated Financial Statements (Unaudited).

⁽a) The assets of the VIEs can only be used by the particular VIE and there is no recourse to Key with respect to the liabilities of the consolidated LIHTC or education loan securitization trust VIEs.

Consolidated Statements of Income (Unaudited)

dollars in millions, except per share amounts	months (ended Maı	rch 31, 2012
INTEREST INCOME			
Loans	\$ 548	\$	536
Loans held for sale	4		5
Securities available for sale	80		116
Held-to-maturity securities	18		12
Trading account assets	6		6
Short-term investments	2		1
Other investments	9		8
Total interest income	667		684
INTEREST EXPENSE			
Deposits	45		77
Federal funds purchased and securities sold under repurchase agreements	1		1
Bank notes and other short-term borrowings	1		2
Long-term debt	37		51
Total interest expense	84		131
NET INTEREST INCOME	583		553
Provision (credit) for loan and lease losses	55		42
Net interest income (expense) after provision for loan and lease losses	528		511
NONINTEREST INCOME (a)			
Trust and investment services income	95		96
Investment banking and debt placement fees	79		61
Service charges on deposit accounts	69		68
Operating lease income and other leasing gains	23		52
Corporate services income	45		44
Cards and payments income	37		29
Corporate-owned life insurance income	30		30
Consumer mortgage income	7		9
Net gains (losses) from principal investing Other income (b)	8 32		35 18
Total noninterest income	425		442
NONINTEREST EXPENSE			
Personnel	391		372
Net occupancy	64		64
Computer processing	39		41
Business services and professional fees	35		37
Equipment	26		26
Operating lease expense	12		17
Marketing	6		13
FDIC assessment	8		8
Intangible asset amortization on credit cards	8		
Other intangible asset amortization	4		1
Provision (credit) for losses on lending-related commitments	3		
OREO expense, net	3		6
Other expense	82		94

Total noninterest expense		681		679
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		272		274
Income taxes		70		73
INCOME (LOSS) FROM CONTINUING OPERATIONS		202		201
Income (loss) from discontinued operations, net of taxes of \$4 and (\$1) (see Note 11)		3		(1)
NET INCOME (LOSS)		205		200
Less: Net income (loss) attributable to noncontrolling interests		1		
NET INCOME (LOSS) ATTRIBUTABLE TO KEY	\$	204	\$	200
NET INCOME (BOSS) ATTRIBUTABLE TO KET	Ψ	204	Ψ	200
Income (loss) from continuing operations attributable to Key common shareholders	\$	196 199	\$	195
Net income (loss) attributable to Key common shareholders		199		194
Per common share:				
Income (loss) from continuing operations attributable to Key common shareholders	\$.21	\$.21
Income (loss) from discontinued operations, net of taxes	*	,	Ψ	
Net income (loss) attributable to Key common shareholders (c)		.22		.20
Per common share assuming dilution:				
Income (loss) from continuing operations attributable to Key common shareholders	\$.21	\$.20
Income (loss) from discontinued operations, net of taxes				
Net income (loss) attributable to Key common shareholders (c)		.21		.20
Cash dividends declared per common share	\$.05	\$.03
W-:-14-1	4	20 217		040.242
Weighted-average common shares outstanding (000) Weighted-average common shares and potential common shares outstanding (000) (d)		020,316 026,051		949,342 953,971
weighted-average common shares and potential common shares outstanding (000) (a)		20,031		933,971

⁽a) The noninterest income line items have been changed for the current quarter and all prior quarters to reflect Key s current business mix.

⁽b) For the three months ended March 31, 2013 and 2012, we did not have any impairment losses related to securities.

⁽c) EPS may not foot due to rounding.

⁽d) Assumes conversion of stock options and/or Preferred Series A, as applicable. See Notes to Consolidated Financial Statements (Unaudited).

Consolidated Statements of Comprehensive Income (Unaudited)

in millions	Th	ree months 2013	ended M	arch 31, 2012
Net income (loss)	\$	205	\$	200
Other comprehensive income (loss), net of tax:				
Net unrealized gains (losses) on securities available for sale, net of income taxes of (\$13) and (\$6)		(22)		(11)
Net unrealized gains (losses) on derivative financial instruments, net of income taxes of (\$5) and \$7		(8)		12
Foreign currency translation adjustments, net of income taxes		(11)		6
Net pension and postretirement benefit costs, net of income taxes		3		2
Total other comprehensive income (loss), net of tax		(38)		9
Comprehensive income (loss)		167		209
Less: Comprehensive income attributable to noncontrolling interests		1		
Comprehensive income (loss) attributable to Key	\$	166	\$	209

See Notes to Consolidated Financial Statements (Unaudited).

Consolidated Statements of Changes in Equity (Unaudited)

				Key Sl	nareholders	Equity					
	Preferred Shares	Common Shares		·			Treasury Stock,	Accun	nulated Other		
dollars in millions, except per share amounts	Outstanding (000)	Outstanding (000)	Preferred Stock	Common Shares	Capital Surplus	Retained Earnings	Co at CostI	•	hens i kænd e (Loss)		olling erests
BALANCE AT DECEMBER 31,			¢ 201	¢ 1 017	¢ 4 104		¢ (1.015)	¢	(20)	ď	17
2011 Net income (loss)	2,905	953,008	\$ 291	\$ 1,017	\$ 4,194	\$ 6,246 200	\$ (1,815)	\$	(28)	\$	17
Other comprehensive income (loss):						200					
Net unrealized gains (losses) on											
securities available for sale, net of											
income taxes of (\$6)									(11)		
Net unrealized gains (losses) on											
derivative financial instruments, net income taxes of \$7	of								12		
Foreign currency translation											
adjustments, net of income taxes Net pension and postretirement bene	fit								6		
costs, net of income taxes	111								2		
Deferred compensation					4						
Cash dividends declared on common											
shares (\$.03 per share)						(29)					
Cash dividends declared on											
Noncumulative Series A						(6)					
Preferred Stock (\$1.9375 per share) Common shares reissued (returned)	Fam					(6)					
stock options and other employee	Of										
benefit plans		3,094			(82)		98				
rans.		-,			(=)						
BALANCE AT MARCH 31, 2012	2,905	956,102	\$ 291	\$ 1,017	\$ 4,116	\$ 6,411	\$ (1,717)	\$	(19)	\$	17
BALANCE AT DECEMBER 31,											
2012	2,905	925,769	\$ 291	\$ 1,017	\$ 4,126	\$ 6,913	\$ (1,952)	\$	(124)	\$	38
Net income (loss)	,,			, ,, ,		204	. () /				1
Other comprehensive income (loss):											
Net unrealized gains (losses) on											
securities available for sale, net of									(22)		
income taxes of (\$13) Net unrealized gains (losses) on									(22)		
derivative financial instruments, net	of										
income taxes of (\$5)	01								(8)		
Foreign currency translation											
adjustments, net of income taxes									(11)		
Net pension and postretirement bene	fit								•		
costs, net of income taxes Deferred compensation					4				3		
Cash dividends declared on common					4						
shares (\$.05 per share)						(47)					
Cash dividends declared on											
Noncumulative Series A											
Preferred Stock (\$1.9375 per share)		/ - - a a ·				(5)					
Common shares rejusted (returned)	For	(6,790)					(65)				
Common shares reissued (returned) to stock options and other employee	101										
benefit plans		3,602			(71)		87				
p		2,002			(, 1)		0,				
BALANCE AT MARCH 31, 2013	2,905	922,581	\$ 291	\$ 1,017	\$ 4,059	\$ 7,065	\$ (1,930)	\$	(162)	\$	39

See Notes to Consolidated Financial Statements (Unaudited).

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Consolidated Statements of Cash Flows (Unaudited)

	Three months ended March					
in millions	2013		31, 2012			
OPERATING ACTIVITIES						
Net income (loss)	\$ 205	\$	200			
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:						
Provision (credit) for loan and lease losses	55		42			
Depreciation, amortization and accretion expense, net	61		48			
FDIC (payments) net of FDIC expense	7		7			
Deferred income taxes (benefit)	32		28			
Net losses (gains) and writedown on OREO	3		6			
Net losses (gains) from loan sales	(31)		(22)			
Net losses (gains) from principal investing	(8)		(35)			
Provision (credit) for losses on lending-related commitments	3					
(Gains) losses on leased equipment	(5)		(27)			
Net decrease (increase) in loans held for sale excluding loan transfers from continuing operations	(1,093)		(912)			
Net decrease (increase) in trading account assets	(96)		9			
Other operating activities, net	(206)		(435)			
NET CACH PROVIDED BY (USED IN ODER ATING A CONTINUE.)	/4 A=2\		(1.001)			
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES INVESTING ACTIVITIES	(1,073)		(1,091)			
Net decrease (increase) in short-term investments	859		(06)			
Purchases of securities available for sale			(86)			
Proceeds from sales of securities available for sale	(2,755)		(2)			
	1 215		1.264			
Proceeds from prepayments and maturities of securities available for sale	1,315		1,364			
Proceeds from prepayments and maturities of held-to-maturity securities	210		96			
Purchases of held-to-maturity securities	(44)		(1,005)			
Purchases of other investments	(11)		(16)			
Proceeds from sales of other investments	3		2			
Proceeds from prepayments and maturities of other investments	20		24			
Net decrease (increase) in loans, excluding acquisitions, sales and transfers	156		202			
Proceeds from loan sales	1,345		1,195			
Purchases of premises and equipment	(10)		(26)			
Proceeds from sales of premises and equipment	8					
Proceeds from sales of other real estate owned	5		12			
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	1,148		1,760			
FINANCING ACTIVITIES	1,110		1,700			
Net increase (decrease) in deposits	(1,339)		(462)			
Net increase (decrease) in short-term borrowings	433		122			
Net proceeds from issuance of long-term debt	1,007		122			
Payments on long-term debt	(30)		(572)			
Repurchase of Treasury Shares	(65)		(312)			
Net proceeds from issuance of common shares	8					
Cash dividends paid	(52)		(35)			
Casii dividends paid	(32)		(33)			
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(38)		(947)			
NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS	37		(278)			
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	584		693			
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 621	\$	415			
Additional disclosures relative to cash flows:						
Interest paid	\$ 110	\$	101			

Income taxes paid (refunded)	25	3
Noncash items:		
Loans transferred to portfolio from held for sale		\$ 19
Loans transferred to other real estate owned	\$ 7	5

See Notes to Consolidated Financial Statements (Unaudited).

Notes to Consolidated Financial Statements (Unaudited)

1. Basis of Presentation

As used in these Notes, references to Key, we, our, us and similar terms refer to the consolidated entity consisting of KeyCorp and its subsidiaries. KeyCorp refers solely to the parent holding company, and KeyBank refers to KeyCorp s subsidiary, KeyBank National Association.

The acronyms and abbreviations identified below are used in the Notes to Consolidated Financial Statements (Unaudited) as well as in the Management s Discussion & Analysis of Financial Condition & Results of Operations. You may find it helpful to refer back to this page as you read this report.

References to our 2012 Form 10-K refer to our Form 10-K for the year ended December 31, 2012, that has been filed with the U.S. Securities and Exchange Commission and is available on its website (www.sec.gov) or on our website (www.sec.gov).

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ABO: Accumulated benefit obligation. LIHTC: Low-income housing tax credit.

AICPA: American Institute of Certified Public Accountants.

LILO: Lease in, lease out transaction.

ALCO: Asset/Liability Management Committee. Moody s: Moody s Investor Services, Inc.

ALLL: Allowance for loan and lease losses. N/A: Not applicable.

A/LM: Asset/liability management. NASDAQ: The NASDAQ Stock Market LLC.

AOCI: Accumulated other comprehensive income (loss). N/M: Not meaningful.

APBO: Accumulated postretirement benefit obligation. NOW: Negotiable Order of Withdrawal.

Austin: Austin Capital Management, Ltd. NPR: Notice of proposed rulemaking.

BHCA: Bank Holding Company Act of 1956, as amended. NYSE: New York Stock Exchange.

BHCs: Bank holding companies. OCC: Office of the Comptroller of the Currency.

CCAR: Comprehensive Capital Analysis and Review. OCI: Other comprehensive income (loss).

CFPB: Bureau of Consumer Financial Protection.

OFR: Office of Financial Research of the U.S. Department of

Treasury.

CFTC: Commodities Futures Trading Commission.

OREO: Other real estate owned.

CMO: Collateralized mortgage obligation.

OTTI: Other-than-temporary impairment.

Common Shares: Common Shares, \$1 par value.

QSPE: Qualifying special purpose entity.

CPP: Capital Purchase Program of the U.S. Treasury.

PBO: Projected benefit obligation. DIF: Deposit Insurance Fund of the FDIC.

PCCR: Purchased credit card relationship.

Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer
Protection Act of 2010.

PCI: Purchased credit impaired.

ERISA: Employee Retirement Income Security Act of 1974. S&P: Standard and Poor s Ratings Services, a Division of The

ERM: Enterprise risk management. McGraw-Hill Companies, Inc.

EVE: Economic value of equity. SCAP: Supervisory Capital Assessment Program administered

FASB: Financial Accounting Standards Board. by the Federal Reserve.

FDIA: Federal Deposit Insurance Act, as amended. SEC: U.S. Securities & Exchange Commission.

FDIC: Federal Deposit Insurance Corporation. Series A Preferred Stock: KeyCorp s 7.750% Noncumulative Perpetual

Convertible Preferred Stock, Series A.

Federal Reserve: Board of Governors of the Federal Reserve System.

SIFIs: Systemically important financial companies, including BHCs with total consolidated assets of at least \$50 billion and nonbank financial companies designated by FSOC for supervision by the

FHLMC: Federal Home Loan Mortgage Corporation. Federal Reserve.

FINRA: Financial Industry Regulatory Authority. SILO: Sale in, lease out transaction.

FNMA: Federal National Mortgage Association. SPE: Special purpose entity.

FOMC: Federal Open Market Committee of the Federal Reserve Board. TDR: Troubled debt restructuring.

FSOC: Financial Stability Oversight Council.

TE: Taxable equivalent.

FVA: Fair value of pension plan assets.

U.S. Treasury: United States Department of the Treasury.

GAAP: U.S. generally accepted accounting principles. VaR: Value at risk.

GNMA: Government National Mortgage Association. VEBA: Voluntary Employee Beneficiary Association.

HUD: U.S. Department of Housing and Urban Development.

Victory: Victory Capital Management and/or Victory Capital Advisors

IRS: Internal Revenue Service. VIE: Variable interest entity.

ISDA: International Swaps and Derivatives Association. XBRL: eXtensible Business Reporting Language.

KAHC: Key Affordable Housing Corporation.

LIBOR: London Interbank Offered Rate.

The consolidated financial statements include the accounts of KeyCorp and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. Some previously reported amounts have been reclassified to conform to current reporting practices. The noninterest income line items reported on the consolidated statements of income have been changed for the current quarter and all prior quarters to reflect our current business mix.

The consolidated financial statements include any voting rights entities in which we have a controlling financial interest. In accordance with the applicable accounting guidance for consolidations, we consolidate a VIE if we have: (i) a variable interest in the entity; (ii) the power to direct activities of the VIE that most significantly impact the entity is economic performance; and (iii) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE (i.e., we are considered to be the primary beneficiary). Variable interests can include equity interests, subordinated debt, derivative contracts, leases, service agreements, guarantees, standby letters of credit, loan commitments, and other contracts, agreements and financial instruments. See Note 9 (Variable Interest Entities) for information on our involvement with VIEs.

We use the equity method to account for unconsolidated investments in voting rights entities or VIEs if we have significant influence over the entity s operating and financing decisions (usually defined as a voting or economic interest of 20% to 50%, but not controlling). Unconsolidated investments in voting rights entities or VIEs in which we have a voting or economic interest of less than 20% generally are carried at cost. Investments held by our registered broker-dealer and investment company subsidiaries (primarily principal investments) are carried at fair value.

We believe that the unaudited consolidated interim financial statements reflect all adjustments of a normal recurring nature and disclosures that are necessary for a fair presentation of the results for the interim periods presented. The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the full year. The interim financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in our 2012 Form 10-K.

In preparing these financial statements, subsequent events were evaluated through the time the financial statements were issued. Financial statements are considered issued when they are widely distributed to all shareholders and other financial statement users, or filed with the SEC.

Offsetting Derivative Positions

In accordance with the applicable accounting guidance, we take into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts held with a single counterparty on a net basis, and to offset the net derivative position with the related collateral when recognizing derivative assets and liabilities. Additional information regarding derivative offsetting is provided in Note 7 (Derivatives and Hedging Activities).

Accounting Guidance Adopted in 2013

Testing indefinite-lived intangible assets for impairment. In July 2012, the FASB issued new accounting guidance that simplifies how an entity tests indefinite-lived intangible assets other than goodwill for impairment. It permits an entity to first assess qualitative factors to determine whether further testing for impairment of indefinite-lived intangible assets other than goodwill is required. This accounting guidance was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012 (January 1, 2013, for us). The adoption of this accounting guidance did not have a material effect on our financial condition or results of operations.

Offsetting disclosures. In December 2011, the FASB issued new accounting guidance that requires an entity to disclose information about offsetting and related arrangements to enable financial statement users to understand the effect of those arrangements on the entity s financial position. In January 2013, the FASB issued new accounting guidance that clarified the scope of the guidance to include derivatives, repurchase and reverse repurchase agreements, and securities lending and borrowing transactions. This accounting guidance was effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods (effective January 1, 2013, for us). Information about our offsetting and related arrangements is provided in Note 12 (Securities Financing Activities).

Reporting of amounts reclassified out of AOCI. In February 2013, the FASB issued new accounting guidance that requires reclassifications of amounts out of AOCI to be reported in a new format. It will not require the reporting of any information that is not currently required to be disclosed under existing GAAP. This accounting guidance was effective prospectively for reporting periods beginning after December 15, 2012 (effective January 1, 2013, for us). The disclosures required by this accounting guidance are provided in Note 16 (Accumulated Other Comprehensive Income).

Accounting Guidance Pending Adoption at March 31, 2013

Reporting of cumulative translation adjustments upon the derecognition of certain investments. In March 2013, the FASB issued new accounting guidance that addresses the accounting for the cumulative translation adjustment when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity. This accounting guidance will be effective prospectively for reporting periods beginning after December 15, 2013 (effective January 1, 2014, for us). The adoption of this accounting guidance is not expected to have a material effect on our financial condition or results of operations.

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2. Earnings Per Common Share

Our basic and diluted earnings per Common Share are calculated as follows:

dollars in millions, except per share amounts	Three months ended March 31, 2013 2012				
EARNINGS					
Income (loss) from continuing operations	\$	202	\$	201	
Less: Net income (loss) attributable to noncontrolling interests		1			
Income (locs) from continuing energians attributable to Vey		201		201	
Income (loss) from continuing operations attributable to Key Less: Dividends on Series A Preferred Stock		5		6	
Less: Dividends on Series A Pieteried Stock		3		O	
Income (loss) from continuing operations attributable to Key common shareholders		196		195	
Income (loss) from discontinued operations, net of taxes (a)		3		(1)	
Net income (loss) attributable to Key common shareholders	\$	199	\$	194	
WEIGHTED-AVERAGE COMMON SHARES					
Weighted-average common shares outstanding (000)		920,316		949,342	
Effect of dilutive convertible preferred stock, common share options and other stock awards (000)		5,735		4,629	
Weighted-average common shares and potential common shares outstanding (000)		926,051		953,971	
EARNINGS PER COMMON SHARE					
Income (loss) from continuing operations attributable to Key common shareholders	\$.21	\$.21	
Income (loss) from discontinued operations, net of taxes (a)	Ψ		Ψ		
Net income (loss) attributable to Key common shareholders (b)		.22		.20	
The meeting (1886) and the common small ended to		•		.20	
	ф	21	ф	20	
Income (loss) from continuing operations attributable to Key common shareholders assuming dilution	\$.21	\$.20	
Income (loss) from discontinued operations, net of taxes (a)		0.1		20	
Net income (loss) attributable to Key common shareholders assuming dilution assuming dilution		.21		.20	

⁽a) In April 2009, we decided to wind down the operations of Austin, a subsidiary that specialized in managing hedge fund investments for institutional customers. In September 2009, we decided to discontinue the education lending business conducted through Key Education Resources, the education payment and financing unit of KeyBank National Association. In February 2013, we decided to sell Victory to a private equity fund. As a result of these decisions, we have accounted for these businesses as discontinued operations. For further discussion regarding the income (loss) from discontinued operations see Note 11 (Acquisitions and Discontinued Operations).

⁽b) EPS may not foot due to rounding.

3. Loans and Loans Held for Sale

Our loans by category are summarized as follows:

	March 31,	December 31,	March 31,
in millions	2013	2012	2012
Commercial, financial and agricultural (a)	\$ 23,412	\$ 23,242	\$ 20,217
Commercial real estate:			
Commercial mortgage	7,544	7,720	7,807
Construction	1,057	1,003	1,273
Total commercial real estate loans	8,601	8,723	9,080
Commercial lease financing	4,796	4,915	5,325
Total commercial loans	36,809	36,880	34,622
Residential prime loans:	,	,	,
Real estate residential mortgage	2,176	2,174	1,967
Home equity:			
Key Community Bank	9,809	9,816	9,153
Other	401	423	507
Total home equity loans	10,210	10,239	9,660
Total residential prime loans	12,386	12,413	11,627
Consumer other Key Community Bank	1,353	1,349	1,212
Credit cards	693	729	-,
Consumer other:			
Marine	1,254	1,358	1,654
Other	79	93	111
Total consumer other	1,333	1,451	1,765
Total consumer loans	15,765	15,942	14,604
Total loans (b) (c)	\$ 52,574	\$ 52,822	\$ 49,226

Our loans held for sale are summarized as follows:

⁽a) March 31, 2013 and December 31, 2012 loan balances includes \$93 million and \$90 million of commercial credit card balances, respectively.

⁽b) Excluded at March 31, 2013, December 31, 2012, and March 31, 2012, are loans in the amount of \$5.1 billion, \$5.2 billion and \$5.7 billion, respectively, related to the discontinued operations of the education lending business.

⁽c) March 31, 2013 includes purchased loans of \$204 million of which \$22 million were PCI loans. December 31, 2012 includes purchased loans of \$217 million of which \$23 million were PCI loans.

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in millions		March 31, 2013	2012	March 31, 2012
Commercial, financial and agricultural	\$	180	\$ 29	\$ 28
Real estate commercial mortgage		196	477	362
Real estate construction				15
Commercial lease financing		9	8	30
Real estate residential mortgage		49	85	76
Total loans held for sale	\$	434	\$ 599	\$ 511

Our quarterly summary of changes in loans held for sale as follows:

	March 31,		cember 31,	March 31,
in millions	2013		2012	2012
Balance at beginning of the period	\$ 599	\$	628	\$ 728
New originations	1,075		1,686	935
Transfers from held to maturity, net	19		38	19
Loan sales	(1,257)		(1,747)	(1,168)
Loan draws (payments), net			(4)	(3)
Transfers to OREO / valuation adjustments	(2)		(2)	
Balance at end of period	\$ 434	\$	599	\$ 511

4. Asset Quality

We manage our exposure to credit risk by closely monitoring loan performance trends and general economic conditions. A key indicator of the potential for future credit losses is the level of nonperforming assets and past due loans.

Our nonperforming assets and past due loans were as follows:

in millions	March 31, 2013	Dec	ember 31, 2012	March 31, 2012
Total nonperforming loans (a), (b)	\$ 650	\$	674	\$ 666
Nonperforming loans held for sale	23		25	24
OREO	21		22	61
Other nonperforming assets	11		14	16
Total nonperforming assets	\$ 705	\$	735	\$ 767
Nonperforming assets from discontinued operations - education lending $^{(c)}$	\$ 15	\$	20	\$ 19
Restructured loans included in nonperforming loans (a)	\$ 178	\$	249	\$ 184
Restructured loans with an allocated specific allowance (d)	52		114	47
Specifically allocated allowance for restructured loans (e)	30		33	18
Accruing loans past due 90 days or more Accruing loans past due 30 through 89 days	\$ 83 368	\$	78 424	\$ 169 420

- (a) December 31, 2012, includes \$72 million of performing secured loans that were discharged through Chapter 7 bankruptcy and not formally re-affirmed, as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.
- (b) March 31, 2013 and December 31, 2012, excludes \$22 million and \$23 million of PCI loans, respectively.
- (c) Includes approximately \$4 million and \$3 million of restructured loans at March 31, 2013 and December 31, 2012, respectively. There were no additional restructured loans at March 31, 2012. See Note 11 (Acquisitions and Discontinued Operations) for further discussion.
- (d) Included in individually impaired loans allocated a specific allowance.
- (e) Included in allowance for individually evaluated impaired loans.

We evaluate purchased loans for impairment in accordance with the applicable accounting guidance. Purchased loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that all contractually required payments will not be collected are deemed PCI and initially recorded at fair value without recording an allowance for loan losses. At the date of acquisition, the estimated gross contractual amount receivable of PCI loans totaled \$41 million. The estimated cash flows not expected to be collected (the nonaccretable amount) was \$11 million, and the accretable amount was approximately \$5 million. The difference between the fair value and the cash flows expected to be collected from the purchased loans is accreted to interest income over the remaining term of the loans.

At March 31, 2013, the outstanding unpaid principal balance and carrying value of all PCI loans was \$29 million and \$22 million, respectively. Changes in the accretable yield during 2013 included accretion and net reclassifications of less than \$1 million, resulting in an ending balance of \$4 million at March 31, 2013.

At March 31, 2013, the approximate carrying amount of our commercial nonperforming loans outstanding represented 63% of their original contractual amount, total nonperforming loans outstanding represented 76% of their original contractual amount owed, and nonperforming assets in total were carried at 73% of their original contractual amount.

At March 31, 2013, our twenty largest nonperforming loans totaled \$194 million, representing 30% of total loans on nonperforming status from continuing operations. At March 31, 2012, the twenty largest nonperforming loans totaled \$215 million, representing 32% of total loans on nonperforming status.

Nonperforming loans and loans held for sale reduced expected interest income by \$6 million for the three months ended March 31, 2013, and \$25 million for the year ended December 31, 2012.

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The following tables set forth a further breakdown of individually impaired loans as of March 31, 2013, December 31, 2012 and March 31, 2012:

March 31, 2013 in millions	Recorded Investment	Unpaid Principal Balance	Specific (b) Allowance	Average Recorded Investment
With no related allowance recorded:				
Commercial, financial and agricultural	\$ 93	\$ 131		\$ 63
Commercial real estate:	97	140		00
Commercial mortgage	87	140		88
Construction	48	175		48
Total commercial real estate loans	135	315		136
Total commercial loans with no related allowance recorded	228	446		199
Real estate residential mortgage	15	15		18
Home equity:				
Key Community Bank	64	64		65
Other	2	2		2
Total home equity loans Consumer other:	66	66		67
Marine	3	3		1
Total consumer other	3	3		1
Total consumer loans	84	84		86
Total loans with no related allowance recorded	312	530		285
Total found with no found and wante foodland	012			200
With an allowance recorded:				
Commercial, financial and agricultural	15	23	\$ 8	24
Commercial real estate:	13	23	y o	24
Commercial mortgage	9	9	3	8
Construction	7	9	3	0
Construction				
T . 1 1	0	10	2	0
Total commercial real estate loans	9	18	3	8
Total commercial loans with an allowance recorded	24	41	11	32
Real estate residential mortgage	18	18	1	18
Home equity:				
Key Community Bank	26	25	14	24
Other	10	10	11	10
	10	10		10
T-4-11	26	25	1.4	24
Total home equity loans	36	35	14	34
Consumer other Key Community Bank	3	3	1	2
Credit cards	4	4	1	3

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Consumer other:				
Marine	47	47	5	53
Other	1	1	1	1
Total consumer other	48	48	6	54
Total consumer loans	109	108	23	111
Total loans with an allowance recorded	133	149	34	143
Total	\$ 445	\$ 679	\$ 34	\$ 428

⁽a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.

⁽b) The Unpaid Principal Balance represents the customer s legal obligation to us.

						Average
December 31, 2012	Recorded		Unpaid Principal		Specific	Recorded
in millions	Investment	(a)	Balance	(b)	Allowance	Investment
With no related allowance recorded:						
Commercial, financial and agricultural	\$ 32	\$	64			\$ 60
Commercial real estate:						
Commercial mortgage	89		142			95
Construction	48		182			39
Total commercial real estate loans	137		324			134
Total commercial loans with no related allowance recorded	169		388			194
Real estate residential mortgage	21		21			10
Home equity:						
Key Community Bank	65		65			33
Other	3		3			1
Total home equity loans	68		68			34
Total consumer loans	89		89			44
Total loans with no related allowance recorded	258		477			238
With an allowance recorded:						
Commercial, financial and agricultural	33		42	\$	12	48
Commercial real estate:				·		
Commercial mortgage	7		7		1	51
Construction						6
Total commercial real estate loans	7		7		1	57
Total commercial loans with an allowance recorded	40		49		13	105
Real estate residential mortgage	17		17		13	8
	17		17		1	8
Home equity:			22			4.4
Key Community Bank	22		22 9		11	11 5
Other	9		9		1	3
Total home equity loans	31		31		12	16
Consumer other Key Community Bank	2		2		2	1
Credit cards	2		2			1
Consumer other:						
Marine	60		60		7	30
Other	1		1			1
Total consumer other	61		61		7	31
Total consumer loans	113		113		22	57
Total loans with an allowance recorded	153		162		35	162

Total \$ 411 \$ 639 \$ 35 \$ 400

(a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.

(b) The Unpaid Principal Balance represents the customer s legal obligation to us.

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							Average
March 31, 2012	Door	orded		Unpaid Principal		Cnaifia	Recorded
in millions	Invest		(a)	Balance	(b)	Specific Allowance	Investment
With no related allowance recorded:							
Commercial, financial and agricultural	\$	77		\$ 189			\$ 83
Commercial real estate:							
Commercial mortgage		113		252			106
Construction		47		164			39
Total commercial real estate loans		160		416			145
Total commercial loans with no related allowance recorded		237		605			228
Real estate residential mortgage							
Home equity:							
Key Community Bank							
Other							
Total home equity loans							
Consumer other Key Community Bank Credit cards							
Consumer other:							
Marine							
Other							
Total consumer other							
Total consumer loans							
Total loans with no related allowance recorded		237		605			228
With an allowance recorded:							
Commercial, financial and agricultural		49		60	\$	5 19	55
Commercial real estate:							
Commercial mortgage		69		111		16	83
Construction		4		4		3	8
Total commercial real estate loans		73		115		19	91
Commercial lease financing							
Total commercial loans with an allowance recorded		122		175		38	146
Real estate residential mortgage							
Home equity							
Home equity: Key Community Bank							
Other							
Ouici							
Total home equity loans							
Consumer other Key Community Bank							
Credit cards							
Consumer other:							
Marine							

Other

Total consumer other

Total consumer loans

Total loans with an allowance recorded	122	175	38	146
Total	\$ 359	\$ 780	\$ 38	\$ 374

- (a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.
- (b) The Unpaid Principal Balance represents the customer s legal obligation to us. For the three months ended March 31, 2013, and 2012, interest income recognized on the outstanding balances of accruing impaired loans totaled \$2 million and \$1 million, respectively.

At March 31, 2013, aggregate restructured loans (accrual, nonaccrual and held-for-sale loans) totaled \$294 million, compared to \$320 million at December 31, 2012, and \$293 million at March 31, 2012. We added \$34 million in restructured loans during the first three months of 2013, which were partially offset by \$60 million in payments and charge-offs.

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A further breakdown of TDRs included in nonperforming loans by loan category as of March 31, 2013, follows:

		Pre-modification Outstanding	Post-modification Outstanding
March 31, 2013		Recorded	Recorded
dollars in millions	Number of loans	Investment	Investment
LOAN TYPE			
Nonperforming:			
Commercial, financial and agricultural	48	\$ 58	\$ 25
Commercial real estate:	17	21	22
Real estate commercial mortgage	17	61	23
Real estate construction	6	30	4
Total commercial real estate loans	23	91	27
Total commercial loans	71	149	52
Real estate residential mortgage	347	21	21
Home equity:			
Key Community Bank	1,479	75	74
Other	229	6	6
Total home equity loans	1,708	81	80
Consumer other Key Community Bank	59	2	2
Credit cards	360	2	2
Consumer other:			
Marine	302	41	20
Other	36	1	1
Total consumer other	338	42	21
Total consumer loans	2,812	148	126
Total nonperforming TDRs	2,883	297	178
Prior-year accruing (a)	106		_
Commercial, financial and agricultural Commercial real estate:	106	11	5
Real estate commercial mortgage	4	22	15
Real estate construction	1	23	29
	_		
Total commercial real estate loans	5	45	44
Total commercial loans	111	56	49
Real estate residential mortgage	121	12	12
Home equity:			
Key Community Bank	147	15	15
Other	190	6	5
Total home equity loans	337	21	20
Consumer other Key Community Bank	24	1	1
Credit cards	308	2	2
Consumer other:			

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Marine	263	30	30
Other	57	2	2
Total consumer other	320	32	32
Total consumer loans	1,110	68	67
Total prior-year accruing TDRs	1,221	124	116
Total TDRs	4,104	\$ 421	\$ 294

⁽a) All TDRs that were restructured prior to January 1, 2013, and are fully accruing.

A further breakdown of TDRs included in nonperforming loans by loan category as of December 31, 2012, follows:

		Pre-modification Outstanding	Post-modification Outstanding
December 31, 2012		Recorded	Recorded
dollars in millions	Number of loans	Investment	Investment
LOAN TYPE			
Nonperforming:			
Commercial, financial and agricultural	82	\$ 76	\$ 39
Commercial real estate:			
Real estate commercial mortgage	15	62	25
Real estate construction	8	53	33
Total commercial real estate loans	23	115	58
Total commercial loans	105	191	97
Real estate residential mortgage	372	28	28
Home equity:			
Key Community Bank	1,577	87	82
Other	322	9	8
Total home equity loans	1,899	96	90
Consumer other Key Community Bank	28	1	1
Credit cards	405	3	3
Consumer other:			• 0
Marine	251	30	29
Other	34	1	1
Total consumer other	285	31	30
Total consumer loans	2,989	159	152
Total nonperforming TDRs	3,094	350	249
Prior-year accruing (a)			
Commercial, financial and agricultural	122	12	6
Commercial real estate:			
Real estate commercial mortgage	4	22	15
Total commercial real estate loans	4	22	15
Total commercial loans	126	34	21
Real estate residential mortgage	101	10	10
Home equity:	_,		_
Key Community Bank	76	5	5
Other	84	3	3
Total home equity loans	160	8	8
Consumer other Key Community Bank	16		
Consumer other:			
Marine	117	31	31
Other	43	1	1

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Total consumer other	160	32	32
Total consumer loans	437	50	50
Total prior-year accruing TDRs	563	84	71
Total TDRs	3,657	\$ 434	\$ 320

(a) All TDRs that were restructured prior to January 1, 2012, and are fully accruing.

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A further breakdown of TDRs included in nonperforming loans by loan category as of March 31, 2012, follows:

March 31, 2012 dollars in millions	Number of loans	I	Pre-modification Outstanding Recorded Investment	Post	-modification Outstanding Recorded Investment
LOAN TYPE					
Nonperforming:					
Commercial, financial and agricultural	102	\$	105	\$	64
Commercial real estate:					
Real estate commercial mortgage	16		102		64
Real estate construction	8		35		19
Total commercial real estate loans	24		137		83
Total commercial loans	126		242		147
Real estate residential mortgage	43		5		5
Home equity:	43		3		3
Key Community Bank	27		3		3
Other	32		1		1
Other	32				1
m - 11	70				4
Total home equity loans	59		4		4
Consumer other Key Community Bank	2				
Consumer other:	40		20		20
Marine Other	48		28		28
Office	0				
Total consumer other	54		28		28
Total consumer loans	158		37		37
Total nonperforming TDRs	284		279		184
Prior-year accruing (a)					
Commercial, financial and agricultural	176		20		11
Commercial real estate:	1,0				
Real estate commercial mortgage	7		75		57
Real estate construction	1		15		2
Total commercial real estate loans	8		90		59
Total commercial loans	184		110		70
Real estate residential mortgage	113		12		12
Home equity:	113		12		12
Key Community Bank	88		7		7
Other	104		3		3
T-4-11	100		10		10
Total home equity loans Consumer other Key Community Bank	192 19		10		10
Consumer other:	19				
Marine	140		15		15
Other	51		2		2
Onici	31		2		2
Total consumer other	191		17		17
Total Consumer Office	171		17		1 /
Total consumer loans	515		39		39

Total prior-year accruing TDRs	699	149	109
Total TDRs	983	\$ 428	\$ 293

(a) All TDRs that were restructured prior to January 1, 2012, and are fully accruing.

We classify loan modifications as TDRs when a borrower is experiencing financial difficulties and we have granted a concession to the borrower without commensurate financial, structural, or legal consideration. All commercial and consumer loan TDRs, regardless of size, are evaluated for impairment individually to determine the probable loss content and are assigned a specific loan allowance if deemed appropriate. The financial effects of TDRs are reflected in the components that make up the allowance for loan and lease losses in either the amount of a charge-off or the loan loss provision. These components affect the ultimate allowance level. Additional information regarding TDRs for discontinued operations is provided in Note 11 (Acquisitions and Discontinued Operations).

Commercial loan TDRs are considered defaulted when principal and interest payments are 90 days past due. Consumer loan TDRs are considered defaulted when principal and interest payments are more than 60 days past due. There were 240 consumer loan TDRs with a combined recorded investment of \$14 million which have experienced payment defaults during the first three months of 2013 arising from modifications resulting in TDR status during 2012. There were no significant payment defaults during the first three months of 2013 arising from commercial loans that were designated as TDRs during 2012.

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The following table shows the concession types for our commercial accruing and nonaccruing TDRs and other selected financial data.

dollars in millions		March 31, 2013	De	ecember 31, 2012		March 31, 2012
Interest rate reduction	\$	85	\$	104	\$	184
Forgiveness of principal	Ψ	10	Ψ	7	Ψ	11
Other modification of loan terms		6		7		22
Total	\$	101	\$	118	\$	217
Total commercial and consumer TDRs (a), (b)	\$	294	\$	320	\$	293
Total commercial TDRs to total commercial loans		.27 %)	.32 %		.63 %
Total commercial TDRs to total loans		.19		.22		.44
Total commercial loans	\$	36,809	\$	36,880	\$	34,622
Total loans		52,574		52.822		49.226

Our policies for determining past due loans, placing loans on nonaccrual, applying payments on nonaccrual loans and resuming accrual of interest for our commercial and consumer loan portfolios are disclosed in Note 1 (Summary of Significant Accounting Policies) under the heading Nonperforming Loans on page 120 of our 2012 Form 10-K. Pursuant to regulatory guidance issued in January 2012, the above-mentioned policy for nonperforming loans was revised effective for the second quarter of 2012. Beginning in the second quarter of 2012, any second lien home equity loan with an associated first lien that is 120 days or more past due or in foreclosure or for which the first mortgage delinquency timeframe is unknown, is reported as a nonperforming loan. This policy was implemented prospectively, and, therefore, prior periods were not restated or re-presented. Credit card loans on which payments are past due for 90 days are placed on nonaccrual status.

At March 31, 2013, approximately \$51.5 billion, or 97.9%, of our total loans are current. At March 31, 2013, total past due loans and nonperforming loans of \$1.1 billion represent approximately 2.1% of total loans.

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⁽a) Commitments outstanding to lend additional funds to borrowers whose terms have been modified in TDRs are \$33 million, \$32 million, and \$24 million at March 31, 2013, December 31, 2012, and March 31, 2012, respectively.

⁽b) Concession types for consumer accruing and nonaccruing TDRs consisted primarily of interest rate reductions and modifications due to updated regulatory guidance in the quarters ended March 31, 2013, December 31, 2012, and March 31, 2012, respectively.

The following aging analysis as of March 31, 2013, December 31, 2012, and March 31, 2012, of past due and current loans provides further information regarding Key s credit exposure.

						Total Past		
March 31, 2013 in millions	Current	30-59 Days Pas Due	60-89 Days Past Due	90 and Greater Days Past Due	Nonperforming Loans	Due and Nonperformin Loans	Purchased g Credit Impaired	Total Loans
LOAN TYPE								
Commercial, financial and agricultural	\$ 23,134	\$ 35	\$ 74	\$ 26	\$ 142	\$ 277	\$ 1	\$ 23,412
Commercial real estate:	Ψ 20,10.	Ψ υυ	, ,	<u> </u>	, <u>.</u>	<u> </u>		\$ 25,.12
Commercial mortgage	7,368	35	14	11	114	174	2	7,544
Construction	1,024	5		1	27	33		1,057
	-,							2,021
Total commercial real estate loans	8,392	40	14	12	141	207	2	8,601
Commercial lease financing	4,728	34	11	11	12	68	2	4,796
Commercial lease inflancing	4,726	34	11	11	12	00		4,790
Total commercial loans	\$ 36,254	\$ 109	\$ 99	\$ 49	\$ 295	\$ 552	\$ 3	\$ 36,809
Real estate residential mortgage	\$ 2,037	\$ 15	\$ 5	\$ 7	\$ 96	\$ 123	\$ 16	\$ 2,176
Home equity:								
Key Community Bank	9,512	51	28	17	199	295	2	9,809
Other	371	7	3	2	18	30		401
Total home equity loans	9,883	58	31	19	217	325	2	10,210
Consumer other Key Community Bank	1,331	8	4	6	3	21	1	1,353
Credit cards	668	8	4		13	25		693
Consumer other:								
Marine	1,202	18	7	2	25	52		1,254
Other	76	1	1		1	3		79
Total consumer other	1,278	19	8	2	26	55		1,333
Total consumer loans	\$ 15,197	\$ 108	\$ 52	\$ 34	\$ 355	\$ 549	\$ 19	\$ 15,765
Total loans	\$ 51,451	\$ 217	\$ 151	\$ 83	\$ 650	\$ 1,101	\$ 22	\$ 52,574

											Total Past				
December 31, 2012 in millions	Current	Days Past Da		60-8 Days F Due	Past	90 and Greater t Days Past! Due		Nonperformin § Loans ^(a)		Due and Nonperformin Loans		Purchased ag Credit Impaired		Total Loans	
LOAN TYPE															
Commercial, financial and agricultural	\$ 23,030	\$	56	\$	34	\$	22	\$	99	\$	211	\$	1	\$ 23,242	
Commercial real estate:															
Commercial mortgage	7,556		21		11		9		120		161		3	7,720	
Construction	943		1		2		1		56		60			1,003	
Total commercial real estate loans	8,499		22		13		10		176		221		3	8,723	
Commercial lease financing	4,772		88		31		8		16		143			4,915	

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Total commercial loans	\$	36,301	\$	166	\$ 78	\$	40	\$ 291	\$ 575	\$ 4	\$	36,880
Real estate residential mortgage	\$	2,023	\$	16	\$ 10	\$	6	\$ 103	\$ 135	\$ 16	\$	2,174
Home equity: Key Community Bank		9,506		54	26		17	210	307	3		9,816
Other		387		9	4		2	21	36			423
Total home equity loans		9,893		63	30		19	231	343	3		10,239
Consumer other Key Community Bank		1,325		9	5		8	2	24			1,349
Credit cards		706		7	5			11	23			729
Consumer other:												
Marine		1,288		23	9		4	34	70			1,358
Other		87		2	1		1	2	6			93
Total consumer other		1,375		25	10		5	36	76			1,451
	_		_			_					_	
Total consumer loans	\$	15,322	\$	120	\$ 60	\$	38	\$ 383	\$ 601	\$ 19	\$	15,942
m		51 (D)	Φ.	201	420	ф.	=0	75.		22	Φ.	72.022
Total loans	\$	51,623	\$	286	\$ 138	\$	78	\$ 674	\$ 1,176	\$ 23	\$	52,822

⁽a) Includes \$72 million of performing secured loans that were discharged through Chapter 7 bankruptcy and not formally re-affirmed as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.

March 31, 2012 in millions	2012 Current		30-59 Days Past ent Due		60-89 Days Past Due		90 and Greater Days Past Due		Pr Nonperforming Loans					Total Loans
LOAN TYPE														
Commercial, financial and														
agricultural	\$	19,989	\$	25	\$	16	\$	19	\$	168	\$	228	\$	20,217
Commercial real estate:	Ψ	17,767	Ψ	23	Ψ	10	Ψ	1)	Ψ	100	Ψ	220	Ψ	20,217
Commercial mortgage		7,532		7		11		82		175		275		7,807
Construction		1,170		19		7		11		66		103		1,273
Consu uc uon		1,170				,				00		100		1,270
T-4-1														
Total commercial real estate		9.702		26		10		93		241		378		9.080
loans		8,702 5,140		126		18 22		15		241		185		5,325
Commercial lease financing		5,140		120		22		15		22		183		3,323
Total commercial loans	\$	33,831	\$	177	\$	56	\$	127	\$	431	\$	791	\$	34,622
Real estate residential								_						
mortgage	\$	1,852	\$	20	\$	8	\$	5	\$	82	\$	115	\$	1,967
Home equity:		0.041		5 2		2.4		16		100		212		0.150
Key Community Bank		8,941		53		34		16		109		212		9,153
Other		476		9		6		4		12		31		507
Total home equity loans		9,417		62		40		20		121		243		9,660
Consumer other Key														
Community Bank		1,189		9		4		9		1		23		1,212
Consumer other:														
Marine		1,576		30		11		7		30		78		1,654
Other		106		2		1		1		1		5		111
Total consumer other		1,682		32		12		8		31		83		1,765
		,												,,,,,,,
Total consumer loans	\$	14,140	\$	123	\$	64	\$	42	\$	235	\$	464	\$	14,604
Total Consumer Idans	φ	14,140	φ	123	φ	04	Ф	42	φ	233	Φ	404	φ	14,004
Total loans	\$	47,971	\$	300	\$	120	\$	169	\$	666	\$	1,255	\$	49,226
1 Otal IOalis	φ	41,7/1	φ	300	φ	120	φ	109	φ	000	φ	1,233	φ	49,220

The prevalent risk characteristic for both commercial and consumer loans is the risk of loss arising from an obligor s inability or failure to meet contractual payment or performance terms. Evaluation of this risk is stratified and monitored by the assigned loan risk rating grades for the commercial loan portfolios and the regulatory risk ratings assigned for the consumer loan portfolios. This risk rating stratification assists in the determination of the ALLL. Loan grades are assigned at the time of origination, verified by credit risk management, and periodically reevaluated thereafter.

Most extensions of credit are subject to loan grading or scoring. This risk rating methodology blends our judgment with quantitative modeling. Commercial loans generally are assigned two internal risk ratings. The first rating reflects the probability that the borrower will default on an obligation; the second rating reflects expected recovery rates on the credit facility. Default probability is determined based on, among other factors, the financial strength of the borrower, an assessment of the borrower s management, the borrower s competitive position within its industry sector, and our view of industry risk within the context of the general economic outlook. Types of exposure, transaction structure, and collateral, including credit risk mitigants, affect the expected recovery assessment.

Credit quality indicators for loans are updated on an ongoing basis. Bond rating classifications are indicative of the credit quality of our commercial loan portfolios and are determined by converting our internally assigned risk rating grades to bond rating categories. Payment activity and the regulatory classifications of pass and substandard are indicators of the credit quality of our consumer loan portfolios.

Credit quality indicators for our commercial and consumer loan portfolios, excluding \$22 million of PCI loans at March 31, 2013, based on bond rating, regulatory classification and payment activity as of March 31, 2013, and 2012 are as follows:

Commercial Credit Exposure

Credit Risk Profile by Creditworthiness Category (a)

March 31,

in millions

		Cor	nmercial,	finaı	icial and												
			agricu	ıltura	al	RE Co	mme	ercial	RE Co	nstru	ıction	Commerc	cial I	ease	To	tal	
RATI (b) (c)	NG		2013		2012	2013		2012	2013		2012	2013		2012	2013		2012
AAA	AA	\$	222	\$	165		\$	3	\$ 1	\$	3	\$ 548	\$	599	\$ 771	\$	770
A			522		785	\$ 75		62	1		1	950		1,156	1,548		2,004
BBB	BB		21,120		17,231	6,529		6,007	866		788	3,043		3,193	31,558		27,219
В			672		848	426		568	23		165	165		236	1,286		1,817
CCC	C		875		1,188	512		1,167	166		316	90		141	1,643		2,812
Total		\$	23.411	\$	20.217	\$ 7.542	\$	7.807	\$ 1.057	\$	1.273	\$ 4.796	\$	5.325	\$ 36,806	\$	34.622

- (a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the dates indicated.
- (b) Our bond rating to internal loan grade conversion system is as follows: AAA AA = 1, A = 2, BBB BB = 3 13, B = 14 16, and CCC C = 17 20.
- (c) Our internal loan grade to regulatory-defined classification is as follows: Pass = 1-16, Special Mention = 17, Substandard = 18, Doubtful = 19, and Loss = 20. Consumer Credit Exposure

Credit Risk Profile by Regulatory Classifications (a) (b)

March 31,

in millions

	Residen	tial	Prime
GRADE	2013		2012
Pass Substandard	\$ 12,029 339	\$	11,399 228
Total	\$ 12,368	\$	11,627

Credit Risk Profile Based on Payment Activity (a) (b)

M 1.21	Co			Community	Credit cards	Consum	er	Marine	Consu	mer	Other	T		
March 31, in millions		2013	Bank	2012	20132012	2013		2012	2013		2012	To 2013	tal	2012
Performing	\$	1,349	\$	1,211	\$ 680 13	\$ 1,229 25	\$	1,624 30	\$ 78	\$	110	\$ 3,336 42	\$	2,945 32
Nonperforming		3		1	13	25		30	1		1	42		32
Total	\$	1,352	\$	1,212	\$ 693	\$ 1,254	\$	1,654	\$ 79	\$	111	\$ 3,378	\$	2,977

- (a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the dates indicated.
- (b) Our past due payment activity to regulatory classification conversion is as follows: pass = less than 90 days; and substandard = 90 days and greater plus nonperforming loans. Beginning in the second quarter of 2012, any second lien home equity loan with an associated first lien that is 120 days or more past due or in foreclosure or for which the first mortgage delinquency timeframe is unknown, is reported as a nonperforming loan in accordance with regulatory guidance issued in January 2012.

We determine the appropriate level of the ALLL on at least a quarterly basis. The methodology is described in Note 1 (Summary of Significant Accounting Policies) under the heading Allowance for Loan and Lease Losses on page 120 of our 2012 Form 10-K. We apply expected loss rates to existing loans with similar risk characteristics as noted in the credit quality indicator table above and exercise judgment to assess the impact of factors such as changes in economic conditions, changes in credit policies or underwriting standards, and changes in the level of credit risk associated with specific industries and markets.

For all commercial and consumer loan TDRs, regardless of size, as well as impaired commercial loans with an outstanding balance greater than \$2.5 million, we conduct further analysis to determine the probable loss content and assign a specific allowance to the loan if deemed appropriate. We estimate the extent of impairment by comparing the recorded investment of the loan with the estimated present value of its future cash flows, the fair value of its underlying collateral, or the loan s observable market price. A specific allowance also may be assigned even when sources of repayment appear sufficient—if we remain uncertain about whether the loan will be repaid in full. On at least a quarterly basis, we evaluate the appropriateness of our loss estimation methods to reduce differences between estimated incurred losses and actual losses. The ALLL at March 31, 2013, represents our best estimate of the probable credit losses inherent in the loan portfolio at that date.

Although quantitative modeling factors such as default probability and expected recovery rates are constantly changing as the financial strength of the borrower and overall economic conditions change, there have been no changes to the accounting policies or methodology we used to estimate the ALLL.

Commercial loans generally are charged off in full or charged down to the fair value of the underlying collateral when the borrower s payment is 180 days past due. Home equity and residential mortgage loans generally are charged down to the fair value of the underlying collateral when payment is 180 days past due. Credit card loans are charged off when payments are 180 days past due. All other consumer loans are charged off when payments are 120 days past due.

At March 31, 2013, the ALLL was \$893 million, or 1.70% of loans, compared to \$944 million, or 1.92% of loans, at March 31, 2012. At March 31, 2013, the ALLL was 137.38% of nonperforming loans, compared to 141.74% at March 31, 2012.

A summary of the allowance for loan and lease losses for the periods indicated is presented in the table below:

	Three months end							
in millions		2013		2012				
Balance at beginning of period continuing operations	\$	888	\$	1,004				
Charge-offs		(90)		(132)				
Recoveries		41		31				
Net loans and leases charged off		(49)		(101)				
Provision for loan and lease losses from continuing operations		55		42				
Foreign currency translation adjustment		(1)		(1)				
Balance at end of period continuing operations	\$	893	\$	944				

The changes in the ALLL by loan category for the periods indicated are as follows:

in millions	Decem	nber 31, 2012	Pro	ovision	Cha	rge-offs	Reco	veries	Ma	arch 31, 2013
Commercial, financial and agricultural	\$	327	\$	13	\$	(14)	\$	12	\$	338
Real estate commercial mortgage		198		3		(13)		5		193
Real estate construction		41		(13)		(1)		8		35
Commercial lease financing		55		9		(6)		4		62
Total commercial loans		621		12		(34)		29		628
Real estate residential mortgage		30		10		(6)				34
Home equity:										
Key Community Bank		105		17		(18)		2		106
Other		25		(3)		(6)		2		18
Total home equity loans		130		14		(24)		4		124
Consumer other Key Community Bank		38		2		(9)		2		33
Credit cards		26		14		(8)				32
Consumer other:										
Marine		39		2		(8)		5		38
Other		4				(1)		1		4
Total consumer other:		43		2		(9)		6		42
Total consumer loans		267		42		(56)		12		265
Total ALLL continuing operations		888		54 (a)		(90)		41		893

Discontinued operations	55	6	(16)	4	49
Total ALLL including discontinued operations	\$ 943	\$ 60	\$ (106)	\$ 45	\$ 942

 $(a) \quad Includes \ \$1 \ million \ of foreign \ currency \ translation \ adjustment.$

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in millions	Decei	nber 31, 2011	Pr	ovision	C	harge-offs	Reco	overies	M	arch 31, 2012
Commercial, financial and agricultural	\$	334	\$	(3)	\$	(26)	\$	11	\$	316
Real estate commercial mortgage		272		12		(23)		2		263
Real estate construction		63		3		(11)		1		56
Commercial lease financing		78		(10)		(4)		4		68
Total commercial loans		747		2		(64)		18		703
Real estate residential mortgage		37		4		(6)		1		36
Home equity:										
Key Community Bank		103		14		(25)		2		94
Other		29		6		(8)		1		28
						, í				
Total home equity loans		132		20		(33)		3		122
Consumer other Key Community Bank		41		5		(10)		1		37
Consumer other:										
Marine		46		9		(17)		7		45
Other		1		1		(2)		1		1
Total consumer other:		47		10		(19)		8		46
Total consumer loans		257		39		(68)		13		241
Total ALLL continuing operations		1.004		41	(a)	(132)		31		944
Discontinued operations		104		5	()	(23)		4		90
		-0.				(20)		·		,,
Total ALLL including discontinued operations	\$	1,108	\$	46	\$	(155)	\$	35	\$	1,034

$(a) \quad Includes \ \$1 \ million \ of foreign \ currency \ translation \ adjustment.$

Our ALLL decreased by \$51 million, or 5%, since the first quarter of 2012. This contraction was associated with the improvement in credit quality of our loan portfolios, which has trended more favorably over the past four quarters. Our asset quality metrics have shown continued improvement resulting in favorable risk rating migration and a reduction in our general allowance. Our general allowance encompasses the application of expected loss rates to our existing loans with similar risk characteristics, an assessment of factors such as changes in economic conditions and changes in credit policies or underwriting standards. Our delinquency trends showed continued improvement during 2012 and into 2013. We attribute this improvement to a more moderate level of lending activity, more favorable conditions in the capital markets, improvement in client income statements, and continued run off in our exit loan portfolio.

For continuing operations, the loans outstanding individually evaluated for impairment totaled \$445 million, with a corresponding allowance of \$34 million at March 31, 2013. Loans outstanding collectively evaluated for impairment totaled \$52.1 billion, with a corresponding allowance of \$859 million at March 31, 2013. At March 31, 2013, PCI loans evaluated for impairment totaled \$22 million, with a corresponding allowance of less than \$1 million. There was no provision for loan and lease losses on these PCI loans during the quarter ended March 31, 2013.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of March 31, 2013, follows:

		Allov	vance	Outstanding						
March 31, 2013	Individually CollectivelyPurchased Evaluated forEvaluated for Credit				Individ Evaluate		Collectively Evaluated for		ased redit	
in millions	Impairment	Impairi	nent Impaired	Loans	Impair	ment	Impairment	Impa	ired	
Commercial, financial and agricultural	\$ 8	\$	330	\$ 23,412	\$	108	\$ 23,303	\$	1	
Commercial real estate:										
Commercial mortgage	3		190	7,544		96	7,446		2	
Construction			35	1,057		48	1,009			
Total commercial real estate loans	3		225	8,601		144	8,455		2	
Commercial lease financing			62	4,796			4,796		_	
Total commercial loans	11		617	36,809		252	36,554		3	
Real estate residential mortgage	1		33	2,176		33	2,127		16	
Home equity:	_			_,-,-			_,			
Key Community Bank	14		92	9,809		90	9,717		2	
Other			18	401		12	389			
m			110	10.210		100	10.104			
Total home equity loans	14		110	10,210		102	10,106		2	
Consumer other Key Community Bank	1		32	1,353		4	1,348		1	
Credit cards Consumer other:	1		31	693		3	690			
Marine	5		33	1.254		50	1,204			
Other			3	79		1	78			
Other	1		3	19		1	76			
Total consumer other	6		36	1,333		51	1,282			
Total consumer loans	23		242	15,765		193	15,553		19	
Total ALLL continuing operations	34		859	52,574		445	52,107		22	
Discontinued operations	1		48	5,086 (a))	4	5,082			
Total ALLL including discontinued operations	\$ 35	\$	907	\$ 57,660	\$	449	\$ 57,189	\$	22	

⁽a) Amount includes \$2.5 billion of loans carried at fair value that are excluded from ALLL consideration.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of December 31, 2012, follows:

		All	lowance	Outstanding						
December 31, 2012 in millions	Evaluated for	Evaluat	ctively Purchase ted for Cred irment Impaire	lit	ually d for ment	Evalu	llectively nated for pairment	Credit		
Commercial, financial and agricultural Commercial real estate:	\$ 12	\$	314	\$ 23,242	\$	65	\$	23,176	\$	1
Commercial mortgage	1		198	7,720		96		7,621		3

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Construction		41		1,003	48	955	
Total commercial real estate loans	1	239		8,723	144	8,576	3
Commercial lease financing		55		4,915		4,915	
Total commercial loans	13	608		36,880	209	36,667	4
Real estate residential mortgage	1	29	\$ 1	2,174	38	2,120	16
Home equity:							
Key Community Bank	11	94		9,816	87	9,726	3
Other	1	24		423	12	411	
Total home equity loans	12	118		10,239	99	10,137	3
Consumer other Key Community Bank	2	36		1,349	2	1,347	
Credit cards		26		729	2	727	
Consumer other:							
Marine	7	32		1,358	60	1,298	
Other		3		93	1	92	
Total consumer other	7	35		1,451	61	1,390	
Total consumer only	,	33		1,431	01	1,370	
Total consumer loans	22	244	1	15,942	202	15,721	19
Total Consumer todals	22	244	1	13,942	202	13,721	19
	2-	0.50		50.000		52.200	
Total ALLL continuing operations	35	852	1	52,822	411	52,388	23
Discontinued operations		55		5,201 ^(a)	3	5,198	
Total ALLL including discontinued operations	\$ 35	\$ 907	\$ 1	\$ 58,023	\$ 414	\$ 57,586	\$ 23

⁽a) Amount includes \$2.5 billion of loans carried at fair value that are excluded from ALLL consideration.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of March 31, 2012, follows:

March 31, 2012	Individu Evaluated	ally		ollectively luated for		Outstanding ^(a) Individually Evaluated for		Collectively Evaluated for
in millions	Impairn	nent	Im	pairment	Loans	Imp	airment	Impairment
Commercial, financial and agricultural	\$	19	\$	297	\$ 20,217	\$	125	\$ 20,092
Commercial real estate:					·			·
Commercial mortgage		16		247	7,807		182	7,625
Construction		3		53	1,273		52	1,221
Total commercial real estate loans		19		300	9,080		234	8,846
Commercial lease financing				68	5,325			5,325
Total commercial loans		38		665	34,622		359	34,263
Real estate residential mortgage				36	1,967			1,967
Home equity:								
Key Community Bank				94	9,153			9,153
Other				28	507			507
Total home equity loans				122	9,660			9,660
Consumer other Key Community Bank				37	1,212			1,212
Consumer other:					,			,
Marine				45	1,654			1,654
Other				1	111			111
Total consumer other				46	1,765			1,765
Total consumer loans				241	14,604			14,604
Total ALLL continuing operations		38		906	49,226		359	48,867
Discontinued operations		50		90	5,715 (b)		337	5,715
·					,			
Total ALLL including discontinued operations	\$	38	\$	996	\$ 54,941	\$	359	\$ 54,582

Changes in the liability for credit losses on lending-related commitments are summarized as follows:

⁽a) There were no PCI loans at March 31, 2012.

⁽b) Amount includes \$2.8 billion of loans carried at fair value that are excluded from ALLL considerations.

The liability for credit losses inherent in lending-related unfunded commitments, such as letters of credit and unfunded loan commitments, is included in accrued expense and other liabilities on the balance sheet. We establish the amount of this reserve by considering both historical trends and current market conditions quarterly, or more often if deemed necessary. Our liability for credit losses on lending-related commitments has decreased by \$13 million since the first quarter of 2012 to \$32 million at March 31, 2013. When combined with our ALLL, our total allowance for credit losses represented 1.76% of loans at March 31, 2013, compared to 2.01% at March 31, 2012.

Three months ended March 31,

in millions	2013	2012
Balance at beginning of period Provision (credit) for losses on lending-related commitments	\$ 29 3	\$ 45
Balance at end of period	\$ 32	\$ 45

5. Fair Value Measurements