

HORTON D R INC /DE/  
Form 8-K  
November 16, 2011

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**Current Report**

**Pursuant to Section 13 or 15(d)**

**of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): November 9, 2011**

**D.R. Horton, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction

of incorporation)

**1-14122**  
(Commission

File Number)

**75-2386963**  
(IRS Employer

Identification No.)

Edgar Filing: HORTON D R INC /DE/ - Form 8-K

**301 Commerce Street, Suite 500,**

**Fort Worth, Texas 76102**

(Address of principal executive offices)

**Registrant's telephone number, including area code: (817) 390-8200**

**Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.**

*(e) Compensatory Arrangements of Certain Officers*

**2011 Fiscal Year Compensation of Chairman and Chief Executive Officer.**

On November 9, 2011, the Compensation Committee of the Board of Directors determined and approved the performance compensation to be paid to Donald R. Horton, Chairman, and to Donald J. Tomnitz, President and Chief Executive Officer, for the fiscal year ended September 30, 2011 ( *2011 fiscal year* ). Under the 2011 fiscal year performance bonus program, Mr. Horton and Mr. Tomnitz each had the opportunity to earn a performance bonus up to a maximum of two percent of the consolidated pre-tax income of the Company for each quarter in the 2011 fiscal year. For the 2011 fiscal year, Mr. Horton and Mr. Tomnitz each received \$240,798, which equals two percent of the Company's consolidated pre-tax income for fiscal 2011.

**Performance Determination of Fiscal 2009 Grant of Performance Units.**

On November 20, 2008, the Compensation Committee made an award of long-term performance units ( *Performance Units* ) under the 2008 Performance Unit Plan ( *2008 Plan* ) to Mr. Horton and Mr. Tomnitz. The performance period for the Performance Units was January 1, 2009 to September 30, 2011 ( *the Performance Period* ). The performance goals established for the Performance Units were relative return on investment ( *ROI* ) and relative net sales gains percentage (units) ( *NSG%* ). Final performance on these metrics would be determined by comparing and ranking the Company's performance to the Company's peer group performance, on the same performance goals of ROI and NSG%. The Company's peer group consisted of nine publicly traded homebuilding companies.

After completion of the 33-month Performance Period (which included periods in our 2009, 2010 and 2011 fiscal years) the Compensation Committee evaluated the relative peer group rankings for both performance goals and the terms of the Performance Units and determined that Mr. Horton vested in a maximum of 875,000 shares of common stock and Mr. Tomnitz vested in a maximum of 700,000 shares of common stock. Prior to awarding a final payout of the Performance Units, the Compensation Committee used its discretion and reduced the maximum payouts by 65% and awarded 306,250 Performance Units to Mr. Horton and 245,000 Performance Units to Mr. Tomnitz. The Compensation Committee approved payout of the Performance Units to Mr. Horton and Mr. Tomnitz in the form of 50% common stock and 50% cash. The payout resulted in Mr. Horton receiving 153,125 shares of common stock and \$1,384,250 and Mr. Tomnitz receiving 122,500 shares of common stock and \$1,107,400. Pursuant to the terms of the Performance Units, the number of shares was determined using the closing price of our common stock of \$9.04 on September 30, 2011, the last day of the Performance Period.

**2012 Fiscal Year Compensation Program of Chairman and Chief Executive Officer.**

The base salaries, annual performance-based bonus plans, and other benefits for Mr. Horton and Mr. Tomnitz for the fiscal year ending September 30, 2012 ( *2012 fiscal year* ) were also approved by the Compensation Committee. Mr. Horton's base annual salary remains unchanged at \$1,000,000 and Mr. Tomnitz's base annual salary remains unchanged at \$900,000. Mr. Horton and Mr. Tomnitz also have the opportunity to earn bonuses based on 2% of consolidated pre-tax income determined in accordance with generally accepted accounting principles and based on two semi-annual performance periods during the 2012 fiscal year. The primary components of the 2012 fiscal year compensation program for each of Mr. Horton and Mr. Tomnitz are set forth in Exhibit 10.1 to this Form 8-K and Exhibit 10.1 is hereby incorporated by reference into this Item 5.02.

**Three-Year Performance Restricted Stock Units Award Vesting September 30, 2014.**

On November 9, 2011, the Compensation Committee approved an award of performance restricted stock units ( *Performance RSUs* ) pursuant to the Company's 2006 Stock Incentive Plan, as amended and restated ( *2006 Plan* ) to the following executive officers and in the following amounts:

<b>Name</b>	<b>Office</b>	<b>Target # of Performance Restricted Stock Units</b>
Donald R. Horton	Chairman of the Board	200,000
Donald J. Tomnitz	President and CEO	150,000

The Performance RSUs relate to a three-year performance period beginning on October 1, 2011 and ending on September 30, 2014. The Performance RSU will vest if four performance goals are satisfied. The four performance goals relate to relative total shareholder return ( *TSR* ), relative return on investment ( *ROI* ), relative selling, general and administrative expense containment ( *SG&A* ) and relative gross profit ( *GP* ) (collectively, the *Performance Goals* ). Each Performance Goal is weighted twenty-five percent (25%) of the target number of Performance RSUs. The target number of Performance RSUs may be increased to a maximum number of 400,000 for Mr. Horton and 300,000 for Mr. Tomnitz upon maximum achievement of each of the four Performance Goals and decreased to a minimum number of zero upon minimum achievement of each of the four Performance Goals. Performance and percentages that fall between the maximum RSUs, the Target RSUs and the minimum (zero) RSUs shall be ranked using linear interpolation. The Company's peer group includes ten publicly traded homebuilding companies, and with the Company included, includes eleven homebuilding companies in the final rankings.

Each Performance RSU represents the contingent right to receive one share of the Company's common stock if vesting is satisfied. The Compensation Committee reserves the sole discretion to pay the final earned and vested Performance RSUs in equity, cash or a combination of both. The Performance RSUs have no rights to dividends or voting.

Vesting of the TSR Performance Goal component will be determined after the Performance Period based on a comparison of the Company's TSR to the S&P 500 Index's TSR as computed by Standard and Poor's using their TSR methodology. Vesting of the ROI, SG&A and GP Performance Goal components will be determined after the Performance Period based on the relative ranking of the Company's performance on each Performance Goal to each peer group company's performance on each Performance Goal. Any portion of the Performance RSUs that do not vest due to inadequate relative performance will be forfeited. The Compensation Committee may use its sole discretion to adjust downward, in part or in whole the vested Performance RSUs or the value of the Performance RSUs based on performance of the Company, including based on total annual pre-tax income or stock price of the Company, the performance of the participant or other factors in the Compensation Committee's sole discretion.

The above summary is qualified by reference to the text of the form of Restricted Stock Unit Agreement and Stock Award Agreement, which are incorporated herein by reference as set forth in Exhibits 10.2 and 10.3 respectively.

**2011 Fiscal Year Compensation of Other Named Executive Officers.**

The Board of Directors on recommendation of the Compensation Committee approved discretionary bonuses to the executive officers listed below consistent with past practices. The executive officers set forth below were named executive officers (as defined in Item 402(a)(3) of Regulation S-K) of the Company as of the end of the Company's 2011 fiscal year. There have been no changes to the discretionary bonus plans of the below listed named executive officers as previously approved by the Board of Directors. A summary of the bonuses is as follows:

Name	Office	Annual Discretionary Bonus for the Year Ended September 30, 2011
Bill W. Wheat	Executive Vice President and Chief Financial Officer	\$ 350,000
Stacey H. Dwyer	Executive Vice President and Treasurer	\$ 350,000

For each of Mr. Wheat and Ms. Dwyer, \$150,000 of the annual bonus related to the six months ended March 31, 2011 and \$200,000 related to the six months ended September 30, 2011.

**2012 Fiscal Year Compensation of Other Named Executive Officers.**

The Board of Directors established and approved the 2012 fiscal year annual base salaries and 2012 fiscal year compensation programs for each of Bill W. Wheat and Stacey H. Dwyer. A summary of the 2012 compensation program for each of Mr. Wheat and Ms. Dwyer is set forth in Exhibit 10.4 to this Form 8-K and Exhibit 10.4 is hereby incorporated by reference into this Item 5.02.

**Board and Committee Compensation.**

On November 10, 2011, the Board of Directors of the Company approved cash director fees, committee member fees and committee chairperson fees to be paid to non-management directors of the Company in the 2012 fiscal year. All director fees remained at the same levels from the prior fiscal year. Board of Directors fees are \$15,000 per meeting but not to exceed \$60,000 per year. Director fees, committee fees and chairperson fees are only paid to non-management directors. A summary of the non-management director, committee and chairperson fees is set forth in Exhibit 10.5 to this Form 8-K and Exhibit 10.5 is hereby incorporated by reference into this Item 5.02.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits.

- 10.1 Summary of Executive Compensation Notification Chairman and Chief Executive Officer
- 10.2 Form of Restricted Stock Unit Agreement
- 10.3 Form of Stock Award Agreement (incorporated herein by reference from Exhibit 10.2 to the Registrant's Current Report on Form 8-K, dated September 30, 2010 and filed with the SEC October 6, 2010)
- 10.4 Summary of Executive Compensation Notification Other Executive Officers
- 10.5 Summary of Director, Committee and Chairperson Compensation

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**D. R. Horton, Inc.**

Date: November 16, 2011

By: /s/ BILL W. WHEAT  
Bill W. Wheat  
Executive Vice President and Chief Financial Officer

**EXHIBIT INDEX**

**Exhibit**

**Number**

**Description**

10.1	Summary of Executive Compensation Notification	Chairman and Chief Executive Officer
10.2	Form of Restricted Stock Unit Agreement	
10.3	Form of Stock Award Agreement (incorporated herein by reference from Exhibit 10.2 to the Registrant's Current Report on Form 8-K, dated September 30, 2010 and filed with the SEC October 6, 2010)	
10.4	Summary of Executive Compensation Notification	Other Executive Officers
10.5	Summary of Director, Committee and Chairperson Compensation	