

Voyager Learning CO
Form 10-Q
December 15, 2008
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission file number 1-3246

Voyager Learning Company

(Exact name of registrant as specified in its charter)

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Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

36-3580106
(I.R.S.Employer
Identification No.)

1800 Valley View Lane, Suite 400, Dallas, Texas
(Address of Principal Executive Offices)

75234-8923
(Zip Code)

Registrant's telephone number, including area code: (214) 932-9500

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

The number of shares of the registrant's common stock, \$.001 par value, outstanding as of October 31, 2008 was 29,874,145.

Table of Contents

TABLE OF CONTENTS

	Page
PART I	
FINANCIAL INFORMATION	
Item 1. Financial Statements	
<u>Condensed Consolidated Statements of Operations for the Thirteen Week and Twenty-Six Week Periods Ended June 30, 2007 and July 1, 2006</u>	1
<u>Condensed Consolidated Balance Sheets as of June 30, 2007 and December 30, 2006</u>	2
<u>Condensed Consolidated Statements of Cash Flows for the Twenty-Six Week Periods Ended June 30, 2007 and July 1, 2006</u>	3
<u>Notes to the Condensed Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	27
Item 4. <u>Controls and Procedures</u>	27
PART II	
<u>OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	28
Item 1A. <u>Risk Factors</u>	30
Item 5. <u>Other Information</u>	30
Item 6. <u>Exhibits</u>	30
<u>SIGNATURE PAGE</u>	32
<u>EXHIBITS</u>	33

Table of Contents

Voyager Learning Company and Subsidiaries
Condensed Consolidated Statements of Operations
For the Thirteen and Twenty-Six Week Periods
Ended June 30, 2007, and July 1, 2006
(In thousands, except per share data)
(Unaudited)

	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
Net sales	\$ 36,330	\$ 37,592	\$ 56,389	\$ 60,301
Cost of sales	(15,298)	(16,809)	(26,879)	(29,276)
Gross profit	21,032	20,783	29,510	31,025
Research and development expense	(1,278)	(1,268)	(2,387)	(2,740)
Selling and administrative expense	(23,493)	(24,314)	(46,161)	(53,352)
Loss from continuing operations before interest and income taxes	(3,739)	(4,799)	(19,038)	(25,067)
Net interest income (expense):				
Interest income	994	447	2,165	717
Interest expense	(469)	(7,515)	(2,958)	(12,358)
Net interest income (expense)	525	(7,068)	(793)	(11,641)
Sublease income	1,229		1,961	
Loss from continuing operations before income taxes	(1,985)	(11,867)	(17,870)	(36,708)
Income tax benefit	756	3,847	6,830	7,935
Loss from continuing operations	(1,229)	(8,020)	(11,040)	(28,773)
Earnings from discontinued operations (less applicable income taxes of \$0, \$300, \$1,491 and \$6,203, respectively)		9,829	4,594	10,924
Gain on sale of discontinued operations (less applicable income taxes of \$0, \$0, \$11,160, and \$0, respectively)			46,572	
Net earnings (loss)	\$ (1,229)	\$ 1,809	\$ 40,126	\$ (17,849)
Net earnings (loss) per common share:				
Basic:				
Loss from continuing operations	\$ (0.04)	\$ (0.27)	\$ (0.37)	\$ (0.97)
Earnings from discontinued operations		0.33	0.15	0.37
Gain on sale of discontinued operations			1.56	
Basic net earnings (loss) per common share	\$ (0.04)	\$ 0.06	\$ 1.34	\$ (0.60)
Diluted:				

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Loss from continuing operations	\$ (0.04)	\$ (0.27)	\$ (0.37)	\$ (0.97)
Earnings from discontinued operations		0.33	0.15	0.37
Gain on sale of discontinued operations			1.56	
Diluted net earnings (loss) per common share	\$ (0.04)	\$ 0.06	\$ 1.34	\$ (0.60)
Average number of common shares and equivalents outstanding:				
Basic	29,858	29,817	29,852	29,812
Diluted	29,858	29,817	29,852	29,812

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Voyager Learning Company and Subsidiaries

Condensed Consolidated Balance Sheets

As of June 30, 2007 and December 30, 2006

(In thousands)

	June 30, 2007 (Unaudited)	December 30, 2006
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 53,895	\$ 39,902
Accounts receivable, net	19,371	15,333
Income tax receivable	60,979	9,858
Inventory	16,426	12,601
Other current assets	14,454	69,552
Assets related to discontinued operations, current		70,712
Total current assets	165,125	217,958
Property, equipment, and software at cost	22,269	20,914
Accumulated depreciation and amortization	(6,922)	(5,124)
Net property, equipment and software	15,347	15,790
Goodwill	210,090	210,090
Acquired curriculum intangibles, net	58,336	65,625
Other intangible assets, net	7,377	8,323
Developed curriculum, net	9,138	6,997
Other assets	16,597	18,145
Assets related to discontinued operations, noncurrent		290,603
Total assets	\$ 482,010	\$ 833,531
LIABILITIES AND SHAREHOLDERS EQUITY		
Current liabilities:		
Current maturities of long-term debt	\$ 871	\$ 59,072
Accounts payable	7,615	10,056
Accrued expenses	26,046	83,773
Deferred revenue	12,323	17,705
Liabilities related to discontinued operations, current		215,264
Total current liabilities	46,855	385,870
Long-term liabilities:		
Long-term debt, less current maturities	1,175	1,592
Other liabilities	69,881	96,653
Liabilities related to discontinued operations, noncurrent		42,422
Total long-term liabilities	71,056	140,667
Commitments and contingencies (See Note 15)		

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Shareholders equity:

Common stock (\$.001 par value, 50,000 shares authorized, 30,552 shares issued and 29,885 shares outstanding at June 30, 2007, and 30,565 shares issued and 29,910 shares outstanding at December 30, 2006)	30	30
Capital surplus	356,031	356,655
Accumulated earnings (deficit)	27,638	(33,373)
Treasury stock, at cost (667 shares at June 30, 2007 and 655 shares at December 30, 2006)	(16,725)	(16,577)
Other comprehensive income (loss):		
Accumulated foreign currency translation adjustment, net of tax		25,989
Pension and postretirement plans, net of tax	(3,102)	(26,401)
Net unrealized gain on securities, net of tax	227	671
Accumulated other comprehensive income (loss)	(2,875)	259
Total shareholders equity	364,099	306,994
Total liabilities and shareholders equity	\$ 482,010	\$ 833,531

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Voyager Learning Company and Subsidiaries

Condensed Consolidated Statements of Cash Flows

For the Twenty-Six Week Periods

Ended June 30, 2007, and July 1, 2006

(In thousands)

(Unaudited)

	Twenty-Six Weeks Ended	
	June 30, 2007	July 1, 2006
Operating activities:		
Net earnings (loss)	\$ 40,126	\$ (17,849)
Adjustments to reconcile net earnings (loss) to net cash used in operating activities:		
Earnings from discontinued operations, net of tax	(4,594)	(10,924)
Gain on sale of discontinued operations, net of tax	(46,572)	
Depreciation and amortization	11,470	11,748
Amortization and write-off of deferred financing costs	2,236	1,767
Stock-based compensation (benefit)	(626)	2,890
Gain on sale of available for sale securities	(508)	(403)
Deferred income taxes	(7,106)	(162)
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable, net	(55,159)	1,610
Inventory	(3,826)	86
Other current assets	54,319	309
Other assets	(1,404)	(15,008)
Accounts payable	3,875	1,560
Accrued expenses	(60,300)	(5,100)
Deferred revenue	(5,157)	(4,134)
Other long-term liabilities	(12,942)	17,407
Other, net	(15)	(119)
Net cash used in operating activities of continuing operations	(86,183)	(16,322)
Investing activities:		
Expenditures for property, equipment, curriculum development costs, and software	(4,934)	(10,585)
Purchases of equity investments available for sale	(7,656)	(5,317)
Proceeds from sales of equity investments available for sale	8,505	10,810
Proceeds from sale of discontinued operations, net	186,342	
Net cash provided by investing activities of continuing operations	182,257	(5,092)
Financing activities:		
Proceeds from debt		542,517
Repayment of debt	(58,225)	(499,434)
Principal payments under capital lease obligations	(393)	(331)
Debt issuance costs	(302)	(3,156)
Proceeds from exercise of stock options, net		589

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Net cash provided by (used in) financing activities of continuing operations	(58,920)	40,185
Effect of exchange rate changes on cash		841
Increase in cash and cash equivalents of continuing operations	37,154	19,612
Net cash used in discontinued operations:		
Net cash used in operating activities	(19,891)	(1,634)
Net cash used in investing activities	(2,540)	(26,093)
Net cash used in financing activities	(730)	(11,882)
Net cash used in discontinued operations	(23,161)	(39,609)
Increase (decrease) in cash and cash equivalents	13,993	(19,997)
Cash and cash equivalents, beginning of period	39,902	30,957
Cash and cash equivalents, end of period	\$ 53,895	\$ 10,960
Non-cash financing and investing activities:		
Acquisition of equipment through capital leases	\$	\$ 1,937

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Voyager Learning Company and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

(Unaudited)

Note 1 Basis of Presentation

The Condensed Consolidated Financial Statements include the accounts of Voyager Learning Company and its subsidiaries and are unaudited. All intercompany transactions are eliminated.

On November 28, 2006, we sold ProQuest Business Solutions (PQBS) to Snap-on Incorporated. In December 2006, we announced the sale of ProQuest Information & Learning (PQIL) to Cambridge Scientific Abstracts, LP. The sale of PQIL was completed on February 9, 2007. The operating results and the gain on sale of PQBS and PQIL have been segregated from our continuing operations for all periods presented in our Condensed Consolidated Financial Statements and are separately reported as discontinued operations (see Note 6 herein).

As permitted under the Securities and Exchange Commission (SEC) requirements for interim reporting, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. Certain reclassifications to the 2006 Consolidated Financial Statements have been made to conform to the 2007 presentation. We believe that these financial statements include all necessary and recurring adjustments for the fair presentation of the interim period results. These financial statements should be read in conjunction with the Consolidated Financial Statements and related notes included in our annual report on Form 10-K for the fiscal year ended December 30, 2006 (the 2006 10-K). The Company has already filed its annual report on Form 10-K for the year ended December 29, 2007 (the 2007 Form 10-K). This section should also be read in conjunction with the Consolidated Financial Statements of the Company and the notes thereto included in the 2007 Form 10-K. Due to seasonality, the results of operations for the thirteen and twenty-six weeks ended June 30, 2007 are not necessarily indicative of the results to be expected for the year ending December 29, 2007.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Subsequent actual results may differ from those estimates.

Table of Contents

With the sale of PQBS in November 2006 and the sale of PQIL in February 2007, the Company had business segments that were included in discontinued operations in both years. Because the Company's management approach, organizational structure, operating performance measurement and reporting, and operational decision making are performed from a single company perspective, the Company operates as one reportable segment within the United States (U.S.) in fiscal 2007, which includes all corporate operations.

Note 2 Correction of an Immaterial Error

While preparing for adoption of Financial Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48) and also preparation of the 2007 tax provision, we discovered errors in the amount of income tax expense (benefit) recognized in 2006. These errors were primarily related to the calculation of U.S. tax basis of foreign and domestic subsidiaries. These tax errors while immaterial to the previously issued 2006 financial statements, could distort the 2007 financial results. As such, we have corrected the 2006 results being presented in the 2007 financial statements. There was no impact on the statement of operations for the thirteen and twenty-six weeks ended July 1, 2006 as the changes all impacted the fourth quarter of fiscal year 2006. Changes to the December 30, 2006 consolidated balance sheet are as follows:

Consolidated Balance Sheet As of December 30, 2006	2006 as		
	Originally Filed	Error Correction	2006 as Corrected
<i>(Dollars in thousands)</i>			
Assets:			
Other current assets	\$ 72,162	\$ (2,610)	\$ 69,552
Total current assets	220,568	(2,610)	217,958
Total assets	836,141	(2,610)	833,531
Liabilities:			
Accrued expenses	85,269	(1,496)	83,773
Total current liabilities	387,366	(1,496)	385,870
Other liabilities	88,341	8,312	96,653
Total long-term liabilities	132,355	8,312	140,667
Shareholders' equity (deficit):			
Accumulated deficit	(24,102)	(9,271)	(33,373)
Other comprehensive income (loss):			
Accumulated foreign currency translation adjustment, net of tax expense of \$2,423 and \$2,739 as corrected	26,305	(316)	25,989
Pension and postretirement plans, net of tax benefit of \$544 and \$713 as corrected	(26,570)	169	(26,401)
Net unrealized gain on securities, net of tax benefit of \$31 and \$39 as corrected	679	(8)	671
Accumulated other comprehensive income (loss)	414	(155)	259
Total shareholders' equity (deficit)	316,420	(9,426)	306,994
Total liabilities and shareholders' equity	836,141	(2,610)	833,531

Table of Contents

Note 3 Accounts Receivable

Accounts receivable are stated net of allowances for doubtful accounts and estimated sales returns. The allowance for doubtful accounts and estimated sales returns totaled \$0.8 million and \$1.8 million at June 30, 2007 and December 31, 2006, respectively. The allowance for doubtful accounts is based on a review of the outstanding balances and historical collection experience. The allowance for sales returns is based on historical rates of return.

Note 4 Stock-Based Compensation

The total amount of pre-tax expense (benefit) for stock-based compensation recognized in selling, general and administrative expense was \$0.4 million and \$1.1 million in the thirteen weeks ended June 30, 2007 and July 1, 2006, respectively, and \$(0.6) million and \$2.1 million in the twenty-six weeks ended June 30, 2007 and July 1, 2006, respectively. Additionally, zero and \$0.4 million in pre-tax expense (benefit) for stock-based compensation is recognized in earnings from discontinued operations in the thirteen weeks ended June 30, 2007 and July 1, 2006, respectively, and \$(0.1) million and \$0.8 million in the twenty-six weeks ended June 30, 2007 and July 1, 2006, respectively.

In April 2007, the Compensation Committee of our Board of Directors granted a stock appreciation right (SAR) with respect to 300,000 shares of the Company s common stock with an exercise price of \$8.55 per share to one member of our senior executive team. Under this grant, the SAR vests over a three year period and expires in five years. The SAR will be settled in cash in the amount equal to the excess of the fair market value of common stock over the exercise price multiplied by the number of shares exercised. The SAR has been classified as a liability award based on the cash settlement provisions.

Additionally, in June 2007 the Company issued 11,158 cash-based restricted stock units to members of the Company s Board of Directors (1,594 units per board member). Under this grant, the cash based restricted stock units vest after six months. No actual shares will be issued in relation to this grant, but instead, the grant was intended to provide payment to the members of the Board of Directors in a form of compensation that is related to the price of the Company s stock. All cash settled restricted stock units related to this grant have been classified as liability awards based on their cash settlement provisions.

Table of Contents**Note 5 Net Earnings (Loss) per Common Share**

Basic net earnings/ (loss) per common share are computed by dividing net earnings/ (loss) by the weighted average number of common shares outstanding during the period. Diluted net earnings/(loss) per common share is computed by dividing net earnings/(loss) by the weighted average number of common shares outstanding during the period, including the potential dilution that could occur if all of our outstanding stock awards that are in-the-money were exercised, using the treasury stock method. A reconciliation of the weighted average number of common shares and equivalents outstanding used in the calculation of basic and diluted net earnings per common share are shown in the table below for the periods indicated:

	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
Basic	29,858	29,817	29,852	29,812
Dilutive effect of awards				
Diluted	29,858	29,817	29,852	29,812

No awards were included in the computation of diluted net earnings (loss) per common share for the thirteen and twenty-six weeks ended June 30, 2007 and July 1, 2006 because a loss from continuing operations occurred and to include them would be anti-dilutive.

Note 6 Discontinued Operations

In the second quarter of 2006, the Company determined to sell PQBS and PQIL to raise capital to repay its outstanding debt. The Board authorized the plan of sale and investment bankers were retained to assist the Company in the sales. On November 28, 2006, we sold PQBS to Snap-on Incorporated and used the proceeds to reduce outstanding debt. On February 9, 2007, we sold PQIL and all of our remaining foreign subsidiaries to Cambridge Scientific Abstracts, LP. We used a portion of the proceeds from that sale to pay down all remaining debt, excluding capital leases.

The operating results of sold or to be sold businesses have been segregated from our continuing operations. The Condensed Consolidated Statements of Operations separately reflect the earnings of PQBS and PQIL and the gain on sale of PQIL as discontinued operations. Interest expense of zero and \$0.8 million for thirteen and twenty-six weeks ended June 30, 2007, respectively, and \$5.1 million and \$8.4 million for the thirteen and twenty-six weeks ended July 1, 2006, respectively, was allocated to discontinued operations based on the ratio of sold or to be sold businesses to total net assets of the consolidated company.

Table of Contents

The major classes of assets and liabilities related to discontinued operations at fiscal year ended December 30, 2006 included in our Consolidated Balance Sheets, all of which relate to the ProQuest Information and Learning businesses, were as follows:

	Fiscal Period Ended December 30, 2006
<i>(Dollars in thousands)</i>	
Assets related to discontinued operations:	
Accounts receivable, net	\$ 46,456
Other current assets	24,256
Total current assets related to discontinued operations	70,712
Property, plant, equipment, and software, net	206,171
Long-term receivables	3,173
Goodwill, net	68,398
Other intangible assets, net	6,946
Other assets	5,915
Total assets related to discontinued operations	\$ 361,315
Liabilities related to discontinued operations:	
Current maturities of long-term debt	\$ 5,945
Accounts payable	51,284
Accrued expenses	11,629
Deferred income	146,406
Total current liabilities related to discontinued operations	215,264
Long-term debt, less current maturities	5,019
Other liabilities	37,403
Total liabilities related to discontinued operations	\$ 257,686

Table of Contents

Results from discontinued operations are shown in the tables below for the quarter and year to date periods indicated:

<i>(Dollars in thousands)</i>	Thirteen Weeks Ended		Twenty Six Weeks Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
Net sales by business segment:				
ProQuest Information and Learning	\$	\$ 62,727	\$ 26,062	\$ 122,335
ProQuest Business Solutions		46,149		91,064
Net sales from discontinued operations	\$	\$ 108,876	\$ 26,062	\$ 213,399
Earnings (loss) before interest and income taxes:				
ProQuest Information and Learning	\$	\$ 1,331	\$ 6,932	\$ (369)
ProQuest Business Solutions		13,778		26,800
Earnings from discontinued operations before interest and income taxes		15,109	6,932	26,431
Interest expense, net		(5,580)	(847)	(9,304)
Income tax expense		300	(1,491)	(6,203)
Earnings from discontinued operations, net of taxes	\$	\$ 9,829	\$ 4,594	\$ 10,924

The gain on sale of discontinued operations recorded in the first quarter of 2007 was derived as follows:

<i>(Dollars in thousands)</i>	
Sale price	\$ 195,249
Net assets, related liabilities, and selling costs ⁽¹⁾	(137,517)
Gain on sale	57,732
Income tax expense	(11,160)
Gain on sale of discontinued operations, net of tax	\$ 46,572

⁽¹⁾ Net assets sold includes goodwill of \$68.0 million

Note 7 Comprehensive Income

Comprehensive income or loss includes net earnings (loss), foreign currency translation adjustments, and net unrealized gain (loss) on available-for-sale securities.

Comprehensive income (loss) is shown in the table below for the periods indicated:

<i>(Dollars in thousands)</i>	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
Net earnings (loss)	\$ (1,229)	\$ 1,809	\$ 40,126	\$ (17,849)
Other comprehensive income (loss):				

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Foreign currency translation adjustments		6,198	(1,313)	7,670
Pension and postretirement plans, net of tax	7		15	
Unrealized gain (loss) on securities, net of tax	11	(82)	(444)	(240)
Comprehensive income (loss)	\$ (1,211)	\$ 7,925	\$ 38,384	\$ (10,419)

Table of Contents**Note 8 Other Current Assets**

Other current assets at June 30, 2007 and December 30, 2006 consisted of the following:

<i>(Dollars in thousands)</i>	June 30, 2007	As of December 31, 2006
Short-term deferred tax asset	\$ 2,566	\$ 61,153
Deferred costs	853	1,394
Available for sale securities	3,904	4,677
Other	7,131	2,328
Total	\$ 14,454	\$ 69,552

Note 9 Other Assets

Other assets at June 30, 2007 and December 30, 2006 consisted of the following:

<i>(Dollars in thousands)</i>	June 30, 2007	As of December 30, 2006
Long-term deferred tax asset	\$	\$ 1,016
Deferred financing costs, net	50	1,984
Insurance receivable	15,000	15,000
Other	1,547	145
Total	\$ 16,597	\$ 18,145

Note 10 Accrued Expenses

Accrued expenses at June 30, 2007 and December 30, 2006 consisted of the following: