SOUTHEASTERN BANKING CORP Form 10-O

August 14, 2007

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# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-Q** 

**Quarterly Report Pursuant to Section 13 or 15(d)** 

of the Securities Exchange Act of 1934

For the Quarterly Period Ended June 30, 2007

Commission File Number 2-83157

# SOUTHEASTERN BANKING CORPORATION

(Exact name of registrant as specified in its charter)

Georgia (State or other jurisdiction of

58-1423423 (IRS Employer

incorporation or organization)

Identification No.)

P. O. Box 455, 1010 Northway, Darien, Georgia 31305

(Address of principal executive offices) (Zip Code)

(912) 437-4141

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer " Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of July 31, 2007, 3,207,430 shares of the registrant s common stock, par value \$1.25 per share, were outstanding.

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### Item I Financial Statements

### **Southeastern Banking Corporation**

### **Consolidated Balance Sheets**

	(Unaudited) June 30, 2007	December 31, 2006
Assets		
Cash and due from banks	\$ 22,356,654	\$ 23,410,228
Investment securities		
Available-for-sale, at market value	71,223,849	93,490,850
Held-to-maturity (market value of approximately \$32,528,000 and \$33,233,000 at June 30, 2007 and December 31, 2006)	32,441,542	32,795,375
Total investment securities	103,665,391	126,286,225
Loans, gross	274,776,094	247,877,870
Unearned income	(120,578)	(112,437)
Allowance for loan losses	(4,376,601)	(4,239,966)
Loans, net	270,278,915	243,525,467
Premises and equipment, net	10,897,958	9,842,875
Intangible assets	477,383	506,490
Other assets	6,375,816	6,730,771
Total Assets	\$ 414,052,117	\$ 410,302,056
Liabilities and Shareholders Equity		
Liabilities		
Deposits		
Noninterest-bearing deposits	\$ 82,942,581	\$ 80,979,450
Interest-bearing deposits	264,675,120	260,971,580
Total deposits	347,617,701	341,951,030
Federal funds purchased	2,362,000	4,684,000
U. S. Treasury demand note	1,771,301	1,905,141
Federal Home Loan Bank advances	5,000,000	5,000,000
Other liabilities	3,049,627	4,575,699
Total liabilities	359,800,629	358,115,870
Shareholders Equity		
Common stock (\$1.25 par value; 10,000,000 shares authorized; 3,580,797 shares issued; 3,207,430 and		
3,213,600 shares outstanding at June 30, 2007 and December 31, 2006)	4,475,996	4,475,996
Additional paid-in-capital	1,391,723	1,391,723
Retained earnings	56,697,982	54,272,250
	, ,	, , , , , ,

Treasury stock, at cost (373,367 and 367,197 shares at June 30, 2007 and December 31, 2006)	(7,536,310)	(7,356,329)
Realized shareholders equity	55,029,391	52,783,640
Accumulated other comprehensive loss	(777,903)	(597,454)
Total shareholders equity	54,251,488	52,186,186
Total Liabilities and Shareholders Equity	\$ 414,052,117	\$ 410,302,056

See accompanying notes to consolidated financial statements.

# **Southeastern Banking Corporation**

### **Consolidated Statements of Income**

### (Unaudited)

Period Ended June 30,	Qu. 2007	arter 2006	Six M 2007	Months 2006	
Interest income					
Loans, including fees	\$ 6,108,027	\$ 5,267,390	\$ 11,980,401	\$ 10,098,474	
Federal funds sold	30,539	36,906	39,993	123,904	
Investment securities	, and the second	,	,	,	
Taxable	889,208	923,871	1,896,378	1,877,714	
Tax-exempt	318,343	324,695	640,114	658,536	
Other assets	17,246	16,071	33,957	31,899	
Total interest income	7,363,363	6,568,933	14,590,843	12,790,527	
Interest expense					
Deposits	2,307,641	1,488,172	4,481,708	2,766,853	
Federal funds purchased	31,165	17,075	88,010	18,222	
U. S. Treasury demand note	11,430	8,745	22,064	13,868	
Federal Home Loan Bank advances	74,822	74,822	148,822	148,822	
Total interest expense	2,425,058	1,588,814	4,740,604	2,947,765	
Net interest income	4,938,305	4,980,119	9,850,239	9,842,762	
Provision for loan losses	20,000		135,000	59,500	
Net interest income after provision for loan losses	4,918,305	4,980,119	9,715,239	9,783,262	
Noninterest income					
Service charges on deposit accounts	702,948	606,024	1,312,237	1,188,974	
Investment securities gains, net	· ·	,	134,628	, ,	
Other operating income	341,869	341,299	669,684	628,044	
Total noninterest income	1,044,817	947,323	2,116,549	1,817,018	
Noninterest expense					
Salaries and employee benefits	2,110,434	2,035,755	4,202,249	4,020,017	
Occupancy and equipment, net	681,216	662,904	1,336,659	1,297,847	
Other operating expense	739,078	660,153	1,398,971	1,329,410	
Total noninterest expense	3,530,728	3,358,812	6,937,879	6,647,274	
Income before income tax expense	2,432,394	2,568,630	4,893,909	4,953,006	
Income tax expense	779,045	838,214	1,569,793	1,592,518	
Net income	\$ 1,653,349	\$ 1,730,416	\$ 3,324,116	\$ 3,360,488	
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Basic earnings per common share	\$ 0.52	\$ 0.54	\$ 1.04	\$ 1.04	

Weighted average common shares outstanding

3,208,694

3,230,555

3,210,780

3,232,766

 $See\ accompanying\ notes\ to\ consolidated\ financial\ statements.$ 

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# **Southeastern Banking Corporation**

### Consolidated Statements of Shareholders Equity

### (Unaudited)

	Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 2005	\$ 4,475,996	\$ 1,391,723	\$ 50,977,998	\$ (6,757,073)	\$ (687,744)	\$ 49,400,900
Comprehensive income:						
Net income			3,360,488			3,360,488
Change in unrealized losses on available-for-sale securities, net of tax effect of \$460,707					(894,314)	(894,314)
Total comprehensive income						2,466,174
						_,,
Cash dividends declared (\$0.27 per share)			(870,563)			(870,563)
Purchase of treasury stock				(599,256)		(599,256)
Balance, June 30, 2006	\$ 4,475,996	\$ 1,391,723	\$ 53,467,923	\$ (7,356,329)	\$ (1,582,058)	\$ 50,397,255
Balance, December 31, 2006	\$ 4,475,996	\$ 1,391,723	\$ 54,272,250	\$ (7,356,329)	\$ (597,454)	\$ 52,186,186
Comprehensive income:						
Net income			3,324,116			3,324,116
Change in unrealized losses on available-for-sale securities, net of tax effect of \$92,959					(180,449)	(180,449)
Total comprehensive income						3,143,667
•						
Cash dividends declared (\$0.28 per share)			(898,384)			(898,384)
Purchase of treasury stock				(179,981)		(179,981)
D. I. 20 2007	ф <b>4 455 0</b> 00	ф 1 201 <b>5</b> 22	Φ Ε ζ ζΩΕ ΩΩΣ	Φ ( <b>5 5 3 3 3 3 3 3 3 3 3 3</b>	Φ (555 002)	Φ 54 051 400
Balance, June 30, 2007	\$ 4,475,996	\$ 1,391,723	\$ 56,697,982	\$ (7,536,310)	<b>\$</b> (777,903)	\$ 54,251,488

See accompanying notes to consolidated financial statements.

# **Southeastern Banking Corporation**

### **Consolidated Statements of Cash Flows**

### (Unaudited)

Six Months Ended June 30,		2007		2006
Operating activities				
Net income	\$	3,324,116	\$	3,360,488
Adjustments to reconcile net income to net cash provided by operating activities:				
Provision for loan losses		135,000		59,500
Depreciation		333,230		319,144
Amortization and accretion, net		65,583		101,410
Investment securities gains, net		(134,628)		
Net gains on sales of other real estate		(30,067)		(6,019)
Changes in assets and liabilities:				, , ,
Decrease (increase) in other assets		247,977		(149,904)
Increase (decrease) in other liabilities		1,252		(265,146)
		, -		( , - ,
Net cash provided by operating activities		3,942,463		3,419,473
Investing activities				
Principal collections and maturities of investment securities:				
Available-for-sale		129,323,046	4	44,808,171
Held-to-maturity		700,000		1,947,400
Proceeds from sales of available-for-sale investment securities		3,126,500		1,5 17,100
Purchases of available-for-sale investment securities		(110,293,466)	C	39,982,871)
Purchases of held-to-maturity investment securities	'	(400,000)	(.	(720,000)
Net increase in loans		(26,936,075)	(	14,367,255)
Proceeds from sales of other real estate		267,130	(	41,332
Capital expenditures, net		(1,388,313)		(664,974)
Capital experiutures, net		(1,366,313)		(004,974)
Net cash used in investing activities		(5,601,178)		(8,938,197)
Financing activities				
Net increase in deposits		5,666,671		8,890,931
Net decrease in federal funds purchased		(2,322,000)		0,070,731
Net decrease in U. S. Treasury demand note		(133,840)		(866,718)
Purchase of treasury stock		(179,981)		(599,256)
Dividends paid		(2,425,709)		(2,474,777)
Dividends paid		(2,423,709)		(2,474,777)
Net cash provided by financing activities		605,141		4,950,180
Net decrease in cash and cash equivalents		(1,053,574)		(568,544)
Cash and cash equivalents at beginning of period		23,410,228		36,590,266
Cash and cash equivalents at end of period	\$	22,356,654	\$ 3	36,021,722
		•		
Supplemental disclosure				
Cash paid during the period				
Interest	\$	4,506,464	\$	2,858,308
Income taxes	\$	1,105,000	\$	1,700,000
Noncash investing and financing activities				

Real estate acquired through foreclosure	\$ 71,252	\$ 168,410
Loans made in connection with sales of foreclosed real estate	23,625	84.072

See accompanying notes to consolidated financial statements.

### **Southeastern Banking Corporation**

#### **Notes to Consolidated Financial Statements**

(Unaudited)

### 1. Accounting and Reporting Policy for Interim Periods

The accompanying unaudited consolidated financial statements of Southeastern Banking Corporation and subsidiary (the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. These statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statement presentation. In the opinion of management, all adjustments necessary for a fair presentation have been made. These adjustments, consisting of normal, recurring accruals, include estimates for various fringe benefits and other transactions normally determined or settled at year-end. Operating results for the quarter and six months ended June 30, 2007 are not necessarily indicative of trends or results to be expected for the full year 2007. The Company operates within one business segment, community banking, providing a full range of services to individual, corporate, and government customers in southeast Georgia and northeast Florida. The condensed consolidated balance sheet as of December 31, 2006 has been extracted from the audited financial statements included in the Company s 2006 Annual Report to Shareholders. For further information, refer to the consolidated financial statements and related notes included in the Annual Report on Form 10-K for the year ended December 31, 2006. There have been no significant changes to the Company s Accounting Policies as disclosed in the 2006 Form 10-K.

### 2. Recent Accounting Standards

In June 2006, the Financial Accounting Standards Board (the FASB) issued FASB Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes, a clarification of Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes. FIN 48 provides a single model to address accounting for uncertainty in tax positions by prescribing a recognition threshold that an individual tax position must meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The Company adopted the provisions of FIN 48 effective January 1, 2007, and the adoption did not have a material impact on the Company s financial position or results of operations.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140. This statement requires that all separately recognized servicing rights be initially measured at fair value. Subsequently, an entity may either recognize its servicing rights at fair value or amortize its servicing rights over an estimated life and assess any impairment at least quarterly. SFAS No. 156 also amends how gains and losses are computed in transfers or securitizations that qualify for sale treatment in which the transferor retains the right to service the transferred financial asset. Additional disclosures for all separately recognized servicing rights are also required. SFAS No. 156 applies to loan participations sold by the Company to non-affiliated banks. In accordance with SFAS No. 156, the Company will initially measure servicing rights at fair value with any changes reported in earnings at least quarterly. The Company adopted the provisions of SFAS No. 156 effective January 1, 2007, and the adoption did not have a material impact on the Company s financial position or results of operations.

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### **Southeastern Banking Corporation**

### **Notes to Consolidated Financial Statements**

(Unaudited)

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. This statement provides enhanced guidance for using fair value to measure assets and liabilities. The statement also responds to investors requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. The statement applies whenever other statements require or permit assets or liabilities to be measured at fair value. The statement does not expand the use of fair value in any new circumstances. SFAS 157 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of SFAS 157 on its financial position and results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS 159 permits companies to fair value certain financial assets and liabilities on an instrument-by-instrument basis with changes in fair value recognized in earnings as they occur. The election to fair value a financial asset or liability is generally irrevocable. Adoption of this statement is not expected to have a material impact on the Company s financial position or results of operations.

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### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

This Analysis should be read in conjunction with the 2006 Annual Report on Form 10-K and the consolidated financial statements & related notes on pages 3 8 of this quarterly filing. The Company s accounting policies, which are described in detail in Form 10-K, are integral to understanding the results reported. The Company s accounting policies require management s judgment in valuing assets, liabilities, commitments, and contingencies. A variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset, or relieving a liability. This Analysis contains forward-looking statements with respect to business and financial matters. Actual results may vary significantly from those contained in these forward-looking statements. See the sections entitled Critical Accounting Policies and Forward-Looking Statements within this Analysis.

### **Description of Business**

Southeastern Banking Corporation, with assets exceeding \$414,052,000, is a financial services company with operations in southeast Georgia and northeast Florida. Southeastern Bank (SEB), the Company s wholly-owned commercial bank subsidiary, offers a full line of commercial and retail services to meet the financial needs of its customer base through its seventeen branch locations and ATM network. Services offered include traditional deposit and credit services, long-term mortgage originations, and credit cards. SEB also offers 24-hour delivery channels, including internet and telephone banking, and through an affiliation with Raymond James Financial Services, provides insurance agent and investment brokerage services.

#### **Financial Condition**

Consolidated assets totaled \$414,052,117 at June 30, 2007, up \$3,750,061 from year-end 2006. Asset growth was concentrated in the loan portfolio, particularly real estate construction and residential mortgage balances. Specifically, loans grew \$26,753,448 or 10.99% while investment securities declined \$22,620,834 or 17.91%. Loans comprised approximately 73%, and investment securities, 27%, of earning assets at June 30, 2007 versus 66% and 34% at December 31, 2006. Overall, earning assets approximated 91% of total assets at June 30, 2007. During the year-earlier period, total assets grew \$7,151,207 or 1.84%. An increase in loans outstanding was the main factor. Refer to the Liquidity section of this Analysis for details on deposits and other funding sources.

### Investment Securities

On a carrying value basis, investment securities declined \$22,620,834 or 17.91% since December 31, 2006. The maturity of Agency discount notes purchased in December 2006 to collateralize public funds was the predominant factor in the decline. Overall, purchases of securities during the six-month period, primarily comprising short-term securities with original maturities of 90 days or less, approximated \$110,693,000, and redemptions, \$133,015,000. The Company recognized a gain of \$134,628 on the sale of corporate securities approximating \$2,992,000 during the first quarter; these securities were sold to fund growth in the loan portfolio and take advantage of favorable market conditions. The remaining redemptions were attributable to maturities and prepayments in the normal course of business. The effective repricing of redeemed securities impacts current and future earnings results; refer to the Interest Rate and Market Risk/Interest Rate Sensitivity and Operations sections of this Analysis for more details. In conjunction with asset/liability management, the Company continues to increase its proportionate holdings of mortgage-backed securities, corporates, and municipals when feasible to reduce its exposure to Agency securities with call features. At June 30, 2007, mortgage-backed securities, corporates, and municipals comprised 19%, 8%, and 31% of the portfolio. Overall, securities comprised 27% of earning assets at June 30, 2007, down from 34% at year-end 2006. The portfolio yield approximated 5.09% during the first two quarters of 2007.

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Management believes the credit quality of the investment portfolio remains sound, with 60.93% of the carrying value of debt securities being backed by the U.S. Treasury or other U.S. Government-sponsored agencies at June 30, 2007. The weighted average life of the portfolio approximated 3 years at June 30, 2007. The amortized cost and estimated fair value of investment securities are delineated in the table below:

Investment Securities by Category June 30, 2007	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
(In thousands) Available-for-sale:				
U. S. Government agencies	\$ 43,579	\$ 6	\$ 577	\$ 43,008
Mortgage-backed securities	20,743	24	607	20,160
Corporates	8,080	62	86	8,056
	72,402	92	1,270	71,224
Held-to-maturity:	,		,	,
States and political subdivisions	32,442	395	309	32,528
Total investment securities	\$ 104,844	\$ 487	\$ 1,579	\$ 103,752

As shown, the market value of the investment portfolio reflected \$1,091,914 in net unrealized losses at June 30, 2007; refer to the Capital Adequacy section of this Analysis for more details on investment securities and related fair value. The Company does not have a concentration in the obligations of any issuer other than the U.S. Government and its agencies.

#### Loans

Loans, net of unearned income, grew 10.85% or \$26,890,083 since year-end 2006. The net loans to deposits ratio aggregated 79.01% at June 30, 2007 versus 72.46% at December 31, 2006 and 70.47% a year ago. A \$22,334,114 or 15.56% increase in real estate construction and residential mortgage loans was the primary factor in the 2007 results. The majority of the growth within the real estate portfolio was residential in nature and concentrated in the Company s coastal markets. Most of the loans in the real estate construction portfolio are preparatory to customers attainment of permanent financing or developer s sale and are, by nature, short-term and somewhat cyclical; swings in these account balances are normal and to be expected. Although the Company, like peer institutions of similar size, originates permanent mortgages for new construction, it traditionally does not hold or service long-term mortgage loans for its own portfolio. Rather, permanent mortgages are typically brokered through a mortgage underwriter or government agency. The Company receives mortgage origination fees for its participation in these origination transactions; refer to the disclosures provided under Results of Operations for more details. Consumer loans increased \$380,766 at June 30, 2007 compared to year-end 2006; these loans comprised 6.35% of the total portfolio at June 30, 2007. Overall, the commercial portfolio grew \$4,183,344 at June 30, 2007 compared to December 31, 2006. Commercial balances, which include agricultural and governmental loans, are projected to improve throughout 2007.

Despite economic uncertainties within the Company s markets, management is optimistic that loan volumes will continue to grow at a moderate pace. Managerial strategies to increase loan production include continuing competitive pricing on loan products, development of additional loan relationships, and purchase of loan participations from correspondent banks, all without compromising portfolio quality. During the same period in 2006, net loans increased \$14,164,294. Loans outstanding are presented by type in the table on the next page.

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Loans by Category (In thousands)	June 30, 2007	December 31, 2006	June 30, 2006
Commercial, financial, and agricultural <sup>1</sup>	\$ 91,438	\$ 87,255	\$ 87,036
Real estate construction	116,707	104,212	92,760
Real estate residential mortgage	49,179	39,340	39,577
Consumer, including credit cards	17,452	17,071	18,718
Loans, gross	274,776	247,878	238,091
Unearned income	121	112	135
Loans, net	\$ 274,655	\$ 247,766	\$ 237,956

Includes obligations of states and political subdivisions.

Although the Company s loan portfolio is diversified, significant portions of its loans are collateralized by real estate. At June 30, 2007, approximately 83% of the loan portfolio was comprised of loans with real estate as the primary collateral. As required by policy, real estate loans are collateralized based on certain loan-to-appraised value ratios. A geographic concentration in loans arises given the Company s operations within a regional area of southeast Georgia and northeast Florida. On an aggregate basis, commitments to extend credit and standby letters of credit approximated \$52,414,000 at June 30, 2007; because a substantial amount of these contracts expire without being drawn upon, total contractual amounts do not represent future credit exposure or liquidity requirements. The Company has not funded or incurred any losses on letters of credit in 2007 year-to-date.

### Nonperforming Assets

Nonperforming assets consist of nonaccrual loans, restructured loans, and foreclosed real estate and other assets. Overall, nonperforming assets aggregated \$869,878 at June 30, 2007, down \$397,394 or 31.36% from year-end 2006. As a percent of total assets, nonperforming assets totaled 0.21% at June 30, 2007 versus 0.31% at year-end 2006 and 0.34% at June 30, 2006. No material credits have been added to or removed from nonaccrual status during 2007 year-to-date. Industry or individual concentrations within nonaccrual balances at June 30, 2007 included:

- a) Industry concentrations: Approximately 11% or \$86,000 of nonaccrual balances at June 30, 2007 pertained to the shrimping industry. Collateral held varies but includes real estate and commercial fishing vessels. Management considers the allowance sufficient to absorb any additional losses that may result from these loans. Refer to the Allowance for Loan Losses section of this Analysis for details on specific charge-offs and recoveries recognized on these type agricultural loans.
- b) Individual concentrations: At June 30, 2007, nonaccrual balances also included loans to two other borrowers averaging \$76,000 each. Due to the underlying collateral coverage, no significant losses, if any, are expected on these balances.

Refer to the subsection entitled Policy Note for criteria used by management in classifying loans as nonaccrual. The allowance for loan losses approximated 5.68X the nonperforming loans balance at June 30, 2007 versus 4.40X at year-end 2006 and 3.97X a year ago. Significant activity within foreclosed real estate balances included the sale of a residential parcel valued at approximately \$138,000. Management is unaware of any other material developments in nonperforming assets at June 30, 2007 that should be presented or otherwise discussed.

Typically have final maturities of 15 years or less.

Loans past due 90 days or more approximated \$427,000, or less than 1% of net loans, at June 30, 2007. Management is unaware of any material concentrations within these past due balances. The table below provides further information about nonperforming assets and loans past due 90 plus days:

Nonperforming Assets (In thousands)	_	ne 30, 2007	December 31, 2006		June 30, 2006	
Nonaccrual loans:						
Commercial, financial, and agricultural	\$	142	\$	235	\$	224
Real estate construction		119		121		135
Real estate mortgage		297		318		420
Consumer, including credit cards		212		290		291
Total nonaccrual loans		770		964		1,070
Restructured loans <sup>1</sup>						
Total nonperforming loans		770		964		1,070
Foreclosed real estate <sup>2</sup>		99		288		236
Other repossessed assets		1		15		44
•						
Total nonperforming assets	\$	870	\$	1,267	\$	1,350
				,		,
Accruing loans past due 90 days or more	\$	427	\$	647	\$	466
Tierraing rouns past due 70 days of more	Ψ	,	Ψ	017	Ψ	100
Ratios:						
Nonperforming loans to net loans		0.28%		0.39%		0.45%
Tonperforming loans to lict loans		U.4U /U		0.3970		U.73 /0
Nonnerforming assets to not loops plus forcelosed/repossessed assets		0.32%		0.51%		0.57%
Nonperforming assets to net loans plus foreclosed/repossessed assets		0.34%		0.31%		0.57%

Does not include restructured loans that yield a market rate.

Policy Note. Loans classified as nonaccrual have been placed in nonperforming, or impaired, status because the borrower's ability to make future principal and/or interest payments has become uncertain. The Company considers a loan to be nonaccrual with the occurrence of any one of the following events: a) interest or principal has been in default 90 days or more, unless the loan is well-collateralized and in the process of collection; b) collection of recorded interest or principal is not anticipated; or c) income on the loan is recognized on a cash basis due to deterioration in the financial condition of the borrower. Smaller balance consumer loans are generally not subject to the above-referenced guidelines and are normally placed on nonaccrual status or else charged-off when payments have been in default 90 days or more. Nonaccrual loans are reduced to the lower of the principal balance of the loan or the market value of the underlying real estate or other collateral net of selling costs. Any impairment in the principal balance is charged against the allowance for loan losses. Accrued interest on any loan placed on nonaccrual status is reversed. Interest income on nonaccrual loans, if subsequently recognized, is recorded on a cash basis. No interest is subsequently recognized on nonaccrual (or former nonaccrual) loans until all principal has been collected. Loans are classified as restructured when either interest or principal has been reduced or deferred because of deterioration in the borrower's financial position. Foreclosed real estate represents real property acquired by foreclosure or directly by title or deed transfer in settlement of debt. Provisions for subsequent devaluations of foreclosed real estate are charged to operations, while costs associated with improving the properties are generally capitalized.

<sup>&</sup>lt;sup>2</sup> Includes only other real estate acquired through foreclosure or in settlement of debts previously contracted.

To comply with regulatory guidelines, certain loans that formerly would have been classified as real estate-mortgage are now being coded as real estate-construction. Comparable loans from prior periods have not been reclassified to reflect this change. The majority of real estate-construction loans are residential in nature.

Allowance for Loan Losses

The Company continuously reviews its loan portfolio and maintains an allowance for loan losses available to absorb losses inherent in the portfolio. The six-month provision for loan losses at June 30, 2007 totaled \$135,000, and net recoveries, \$1,635. The comparable provision and charge-off amounts at June 30, 2006 were \$59,500 and \$118,623. Net recoveries represented less than 0.01% of average loans at June 30, 2007 compared to net charge offs of 0.10% at June 30, 2006 and 0.14% in 2005. A \$48,000 recovery on an agricultural loan comprised approximately 34% of gross recoveries in 2007 year-to-date. The Company is committed to the early recognition of problem loans and to an appropriate and adequate level of allowance. The adequacy of the allowance is further discussed in the next subsection of this Analysis. Activity in the allowance is presented in the table below:

Allowance for Loan Losses Six Months Ended June 30,	2007	2006	2005
(Dollars in thousands)			
Allowance for loan losses at beginning of year	\$ 4,240	\$ 4,311	\$4,134
Provision for loan losses	135	60	226
Charge-offs:			
Commercial, financial, and agricultural	17	72	107
Real estate construction	15	1	
Real estate mortgage		23	15
Consumer, including credit cards	107	115	136
Total charge-offs	139	211	258
Recoveries:			
Commercial, financial, and agricultural	58	10	14
Real estate construction			4
Real estate mortgage	20	9	3
Consumer, including credit cards	63	73	88