

KOOKMIN BANK  
Form 20-F  
June 28, 2007  
Table of Contents

As filed with the Securities and Exchange Commission on June 28, 2007

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

---

**FORM 20-F**

---

(Mark One)

REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934  
OR

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

OR

SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
Date of event requiring this shell company report \_\_\_\_\_.

Commission file number 001-15258

---

**Kookmin Bank**

(Exact name of Registrant as specified in its charter)

---

# Kookmin Bank

(Translation of Registrant's name into English)

**The Republic of Korea**

(Jurisdiction of incorporation or organization)

**9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul 100-703, Korea**

(Address of principal executive offices)

### Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class	Name of each exchange on which registered
American Depositary Shares, each representing  one share of Common Stock	New York Stock Exchange
Common Stock, par value (Won)5,000 per share	New York Stock Exchange*

### Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

### Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

**336,379,116 shares of Common Stock, par value (Won)5,000 per share**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark which financial statement item the registrant has elected to follow.  Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

**(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)**

## Edgar Filing: KOOKMIN BANK - Form 20-F

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.    Yes    No

\*Not for trading, but only in connection with the registration of the American Depositary Shares.

---

**Table of Contents****TABLE OF CONTENTS**

<u>PRESENTATION OF FINANCIAL AND OTHER INFORMATION</u>	1
<u>FORWARD-LOOKING STATEMENTS</u>	2
Item 1. <u>IDENTITY OF DIRECTORS, SENIOR MANAGERS AND ADVISERS</u>	3
Item 2. <u>OFFER STATISTICS AND EXPECTED TIMETABLE</u>	3
Item 3. <u>KEY INFORMATION</u>	3
<u>Item 3A. Selected Financial Data</u>	3
<u>Item 3B. Capitalization and Indebtedness</u>	11
<u>Item 3C. Reasons for the Offer and Use of Proceeds</u>	11
<u>Item 3D. Risk Factors</u>	11
Item 4. <u>INFORMATION ON THE COMPANY</u>	29
<u>Item 4A. History and Development of the Company</u>	29
<u>Item 4B. Business Overview</u>	32
<u>Item 4C. Organizational Structure</u>	94
<u>Item 4D. Property, Plants and Equipment</u>	95
Item 4.A. <u>UNRESOLVED STAFF COMMENTS</u>	96
Item 5. <u>OPERATING AND FINANCIAL REVIEW AND PROSPECTS</u>	96
<u>Item 5A. Operating Results</u>	96
<u>Item 5B. Liquidity and Capital Resources</u>	121
<u>Item 5C. Research and Development, Patents and Licenses, etc.</u>	139
<u>Item 5D. Trend Information</u>	139
<u>Item 5E. Off-Balance Sheet Arrangements</u>	139
<u>Item 5F. Tabular Disclosure of Contractual Obligations</u>	139
Item 6. <u>DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES</u>	139
<u>Item 6A. Directors and Senior Management</u>	139
<u>Item 6B. Compensation</u>	143
<u>Item 6C. Board Practices</u>	144
<u>Item 6D. Employees</u>	147
<u>Item 6E. Share Ownership</u>	148
Item 7. <u>MAJOR STOCKHOLDERS AND RELATED PARTY TRANSACTIONS</u>	150
<u>Item 7A. Major Stockholders</u>	150
<u>Item 7B. Related Party Transactions</u>	150
<u>Item 7C. Interest of Experts and Counsel</u>	151
Item 8. <u>FINANCIAL INFORMATION</u>	151
<u>Item 8A. Consolidated Statements and Other Financial Information</u>	151
<u>Item 8B. Significant Changes</u>	155
Item 9. <u>THE OFFER AND LISTING</u>	155
<u>Item 9A. Offering and Listing Details</u>	155

**Table of Contents**

	<u>Item 9B. Plan of Distribution</u>	157
	<u>Item 9C. Markets</u>	157
	<u>Item 9D. Selling Shareholders</u>	164
	<u>Item 9E. Dilution</u>	164
	<u>Item 9F. Expenses of the Issuer</u>	164
Item 10.	<u>ADDITIONAL INFORMATION</u>	164
	<u>Item 10A. Share Capital</u>	164
	<u>Item 10B. Memorandum and Articles of Association</u>	164
	<u>Item 10C. Material Contracts</u>	170
	<u>Item 10D. Exchange Controls</u>	171
	<u>Item 10E. Taxation</u>	172
	<u>Item 10F. Dividends and Paying Agents</u>	176
	<u>Item 10G. Statements by Experts</u>	176
	<u>Item 10H. Documents on Display</u>	176
	<u>Item 10I. Subsidiary Information</u>	176
Item 11.	<u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	176
Item 12.	<u>DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES</u>	195
Item 13.	<u>DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES</u>	195
Item 14.	<u>MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS</u>	195
Item 15.	<u>CONTROLS AND PROCEDURES</u>	195
Item 16.	<u>RESERVED</u>	196
	<u>Item 16A. Audit Committee Financial Expert</u>	196
	<u>Item 16B. Code of Ethics</u>	196
	<u>Item 16C. Principal Accountant Fees and Services</u>	196
	<u>Item 16D. Exemptions from the Listing Standards for Audit Committees</u>	197
	<u>Item 16E. Purchase of Equity Securities by the Issuer and Affiliated Purchasers</u>	197
Item 17.	<u>FINANCIAL STATEMENTS</u>	197
Item 18.	<u>FINANCIAL STATEMENTS</u>	197
Item 19.	<u>EXHIBITS</u>	197

**Table of Contents**

**PRESENTATION OF FINANCIAL AND OTHER INFORMATION**

As of and for the years ended December 31, 2002, 2003, 2004, 2005 and 2006, we have prepared financial information in accordance with United States generally accepted accounting principles, or U.S. GAAP. Unless indicated otherwise, the financial information in this annual report as of and for the years ended December 31, 2002, 2003, 2004, 2005 and 2006 has been prepared in accordance with U.S. GAAP.

In this annual report:

references to we, us or Kookmin Bank are to Kookmin Bank and, unless the context otherwise requires, its subsidiaries and, for periods of time prior to the merger with H&CB, the former Kookmin Bank;

references to Korea are to the Republic of Korea;

references to the government are to the government of the Republic of Korea;

references to Won or (Won) are to the currency of Korea; and

references to U.S. dollars, \$ or US\$ are to United States dollars.

Discrepancies between totals and the sums of the amounts contained in any table may be a result of rounding.

For your convenience, this annual report contains translations of Won amounts into U.S. dollars at the noon buying rate of the Federal Reserve Bank of New York for Won in effect on December 29, 2006, which was (Won)930.0 = US\$1.00.

---

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

The U.S. Securities and Exchange Commission encourages companies to disclose forward-looking information so that investors can better understand a company's future prospects and make informed investment decisions. This annual report contains forward-looking statements.

Words and phrases such as aim, anticipate, assume, believe, contemplate, continue, estimate, expect, future, goal, intend, predict, positioned, project, risk, seek to, shall, should, will likely result, will pursue, plan and words and terms of similar substance in connection with any discussion of future operating or financial performance or our expectations, plans, projections or business prospects identify forward-looking statements. In particular, the statements under the headings Item 3D. Risk Factors, Item 5. Operating and Financial Review and Prospects and Item 4B. Business Overview regarding our financial condition and other future events or prospects are forward-looking statements. All forward-looking statements are management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

In addition to the risks related to our business discussed under Item 3D. Risk Factors, other factors could cause actual results to differ materially from those described in the forward-looking statements. These factors include, but are not limited to:

our ability to successfully implement our strategy;

future levels of non-performing loans;

our growth and expansion;

the adequacy of allowance for credit and investment losses;

technological changes;

interest rates;

investment income;

availability of funding and liquidity;

cash flow projections;

our exposure to market risks; and

adverse market and regulatory conditions.

By their nature, certain disclosures relating to these and other risks are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains, losses or impact on our income or results of operations could materially differ from those that have been estimated. For example, revenues could decrease, costs could increase, capital costs could increase, capital investment could be delayed and anticipated improvements in performance might not be fully realized.

## Edgar Filing: KOOKMIN BANK - Form 20-F

In addition, other factors that could cause actual results to differ materially from those estimated by the forward-looking statements contained in this annual report could include, but are not limited to:

general economic and political conditions in Korea or other countries that have an impact on our business activities or investments;

the monetary and interest rate policies of Korea;

inflation or deflation;



**Table of Contents**

unanticipated volatility in interest rates;

foreign exchange rates;

prices and yields of equity and debt securities;

the performance of the financial markets in Korea and globally;

changes in domestic and foreign laws, regulations and taxes;

changes in competition and the pricing environments in Korea; and

regional or general changes in asset valuations.

For further discussion of the factors that could cause actual results to differ, see the discussion under Item 3D. Risk Factors contained in this annual report. We caution you not to place undue reliance on the forward-looking statements, which speak only as of the date of this annual report. Except as required by law, we are not under any obligation, and expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

All subsequent forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this annual report.

**Item 1. IDENTITY OF DIRECTORS, SENIOR MANAGERS AND ADVISERS**  
**Not applicable**

**Item 2. OFFER STATISTICS AND EXPECTED TIMETABLE**  
**Not applicable**

**Item 3. KEY INFORMATION**

**Item 3A. Selected Financial Data**

The selected consolidated financial and operating data set forth below as of and for the years ended December 31, 2002, 2003, 2004, 2005 and 2006 have been derived from our audited consolidated financial statements, which have been prepared in accordance with U.S. GAAP. Our consolidated financial statements as of and for the years ended December 31, 2002, 2003 and 2004 have been audited by independent registered public accounting firm Samil PricewaterhouseCoopers and our consolidated financial statements as of and for the years ended December 31, 2005 and 2006 have been audited by independent registered public accounting firm Deloitte Anjin LLC.

You should read the following data together with the more detailed information contained in Item 5. Operating and Financial Review and Prospects and our consolidated financial statements included elsewhere in this annual report. Historical results do not necessarily predict future results.



**Table of Contents****Consolidated income statement data**

	2002		2003		Year ended December 31, 2004		2005		2006		2006 <sup>(1)</sup>	
			(in billions of Won, except common share data)								(in millions of US\$, except common share data)	
Interest and dividend income	(Won)	13,450	(Won)	13,755	(Won)	12,092	(Won)	10,658	(Won)	11,405	US\$	12,263
Interest expense		6,734		6,462		5,516		4,757		5,342		5,744
Net interest income		6,716		7,293		6,576		5,901		6,063		6,519
Provision for credit losses		3,886		7,167		3,861		613		(100)		(107)
Non-interest income		3,098		2,914		2,800		2,844		2,880		3,096
Non-interest expense		4,387		4,406		4,032		4,314		4,522		4,862
Income tax expense (benefit)		597		(367)		448		1,099		1,423		1,530
Minority interests		(211)		(52)		3		3		5		5
Net income (loss) from continuing operations		1,155		(947)		1,032		2,716		3,093		3,325
Net (loss) income from discontinued operations after income taxes		97										
Cumulative effect of accounting change, net of tax										(2)		(2)
Net income (loss)	(Won)	1,252	(Won)	(947)	(Won)	1,032	(Won)	2,716	(Won)	3,091	US\$	3,323
Net income (loss) from continuing operations per common share												
Net income (loss) basic	(Won)	3,633	(Won)	(2,905)	(Won)	3,367	(Won)	8,415	(Won)	9,194	US\$	9.89
Net income (loss) diluted <sup>(2)</sup>		3,535		(2,905)		3,365		8,411		9,193		9.88
Net income (loss) per common share												
Net income (loss) basic	(Won)	3,939	(Won)	(2,905)	(Won)	3,367	(Won)	8,415	(Won)	9,189	US\$	9.88
Net income (loss) diluted <sup>(2)</sup>		3,831		(2,905)		3,365		8,411		9,188		9.87
Weighted average common shares outstanding-basic (in thousands of common shares)		317,787		326,000		306,432		322,786		336,351		336,351
Weighted average common shares outstanding-diluted (in thousands of common shares)		328,107		326,000		306,650		322,948		336,353		336,353
Cash dividends paid per common share <sup>(3)</sup>	(Won)	100	(Won)	1,000			(Won)	550	(Won)	550	US\$	0.59

(1) Won amounts are expressed in U.S. dollars at the rate of (Won)930.0 to US\$1.00, the noon buying rate in effect on December 29, 2006 as quoted by the Federal Reserve Bank of New York in the United States.

(2) Diluted earnings per share gives effect to the potential dilution that could occur if convertible securities, options or other contracts to issue common stock were converted into or exercised for common stock for the relevant periods. Effective from 2003, we had one category of potentially dilutive common shares, which was shares issuable on exercise of stock options granted to directors and employees.

(3) U.S. GAAP requires that dividends be recorded in the period in which they are declared rather than the period to which they relate unless these are the same.



**Table of Contents****Consolidated balance sheet data**

	2002	2003	Year ended December 31, 2004		2005	2006	2006 <sup>(1)</sup>
			(in billions of Won)				(in millions of US\$)
<b>Assets</b>							
Cash and cash equivalents	(Won) 3,328	(Won) 3,170	(Won) 2,818	(Won) 3,086	(Won) 3,775	US\$ 4,059	
Restricted cash	1,580	2,770	1,822	2,259	3,277	3,524	
Interest-bearing deposits in other banks	564	563	597	515	423	455	
Call loans and securities purchased under resale agreements	229	3,959	2,993	1,716	1,738	1,869	
Trading assets	6,368	3,517	6,096	4,754	3,744	4,026	
Investments <sup>(2)</sup>	24,223	22,427	23,095	25,372	25,348	27,256	
Loans (net of allowance for loan losses of (Won)5,195 billion in 2002, (Won)5,772 billion in 2003, (Won)4,461 billion in 2004 (Won)3,212 billion in 2005 and (Won)2,468 billion in 2006)	140,756	140,213	133,794	134,939	149,216	160,447	
Due from customers on acceptances	881	605	743	627	620	667	
Premises and equipment, net	2,121	1,909	1,637	1,516	1,612	1,733	
Accrued interest and dividends receivable	1,116	995	871	1,060	802	862	
Security deposits	1,337	1,331	1,285	1,185	1,190	1,280	
Goodwill	162	395	422	394	394	424	
Other intangible assets, net	469	423	308	217	185	199	
Other assets	965	1,702	1,055	868	654	702	
<b>Total assets</b>	<b>(Won) 184,099</b>	<b>(Won) 183,979</b>	<b>(Won) 177,536</b>	<b>(Won) 178,508</b>	<b>(Won) 192,978</b>	<b>US\$ 207,503</b>	
<b>Liabilities and Stockholders</b>							
<b>Equity</b>							
Deposits:							
Interest bearing	(Won) 118,654	(Won) 128,144	(Won) 123,203	(Won) 121,787	(Won) 125,195	US\$ 134,618	
Non-interest bearing	3,745	3,460	3,017	3,912	4,345	4,672	
Call money	306	225	652	1,253	168	180	
Trading liabilities	625	762	2,297	1,078	1,223	1,315	
Acceptances outstanding	881	605	743	627	620	667	
Other borrowed funds	15,856	12,895	9,514	6,118	10,627	11,427	
Accrued interest payable	4,463	3,938	3,495	3,307	3,698	3,977	
Secured borrowings	7,864	8,207	6,121	8,118	7,463	8,024	
Long-term debt	20,165	16,607	17,899	16,751	21,675	23,306	
Other liabilities	2,634	2,552	2,900	4,151	3,174	3,415	
<b>Total liabilities</b>	<b>175,193</b>	<b>177,395</b>	<b>169,841</b>	<b>167,102</b>	<b>178,188</b>	<b>191,601</b>	
Minority interests	71	16	13	14	18	19	
Common stock	1,641	1,682	1,682	1,682	1,682	1,808	
Additional paid-in capital	5,146	5,393	5,400	5,416	5,404	5,810	
Other	2,048	(507)	600	4,294	7,686	8,265	

Edgar Filing: KOOKMIN BANK - Form 20-F

Stockholders equity	8,835	6,568	7,682	11,392	14,772	15,883
Total liabilities, minority interests and stockholders equity	(Won) 184,099	(Won) 183,979	(Won) 177,536	(Won) 178,508	(Won) 192,978	US\$ 207,503

- 
- (1) Won amounts are expressed in U.S. dollars at the rate of (Won)930.0 to US\$1.00, the noon buying rate in effect on December 29, 2006 as quoted by the Federal Reserve Bank of New York in the United States.
- (2) Consists of available-for-sale securities, held-to-maturity securities, venture capital securities and other securities.

**Table of Contents****Profitability ratios and other data**

	2002	2003	Year ended December 31, 2004 2005 (percentages)		2006
Net income as a percentage of:					
Average total assets <sup>(1)</sup>	0.71%	(0.49)%	0.56%	1.50%	1.61%
Average stockholders' equity <sup>(1)</sup>	13.50	(7.17)	13.36	25.51	22.52
Dividend payout ratio <sup>(2)</sup>	1.80		16.33	6.81	39.73
Net interest spread <sup>(3)</sup>	3.71	3.68	3.62	3.29	3.15
Net interest margin <sup>(4)</sup>	4.02	4.01	3.84	3.53	3.43
Efficiency ratio <sup>(5)</sup>	44.70	43.17	43.00	49.33	50.56
Cost-to-average assets ratio <sup>(6)</sup>	2.49	2.28	2.19	2.38	2.36
Won loans (gross) as a percentage of Won deposits	115.68	108.30	108.00	106.34	112.16
Total loans (gross) as a percentage of total deposits	119.14	110.83	109.43	109.80	116.88

<sup>(1)</sup> Average balances are based on daily balances for our primary banking operations and monthly or quarterly balances for our subsidiaries.

<sup>(2)</sup> Represents the ratio of total dividends declared on common stock as a percentage of net income.

<sup>(3)</sup> Represents the difference between the yield on average interest earning assets and cost of average interest bearing liabilities.

<sup>(4)</sup> Represents the ratio of net interest income to average interest earning assets.

<sup>(5)</sup> Represents the ratio of non-interest expense to the sum of net interest income and non-interest income.

<sup>(6)</sup> Represents the ratio of non-interest expense to average total assets.

**Capital ratios**

	2002	2003	Year ended December 31, 2004 2005 (percentages)		2006
Total capital adequacy ratio <sup>(1)</sup>	10.41%	9.81%	11.01%	12.95%	14.17%
Tier I capital adequacy ratio <sup>(1)</sup>	6.62	6.03	6.67	9.67	10.07
Tier II capital adequacy ratio <sup>(1)</sup>	3.79	3.78	4.34	3.28	4.10
Average stockholders' equity as a percentage of average total assets	5.26	6.83	4.20	5.87	7.17

<sup>(1)</sup> Our capital adequacy ratios are computed in accordance with the guidelines issued by the Financial Supervisory Commission. The computation is based on our consolidated financial statements prepared in accordance with Korean GAAP, which may differ in certain significant respects from U.S. GAAP. See Item 5B. Liquidity and Capital Resources Financial Condition Capital Adequacy.

**Credit portfolio ratios and other data**

	2002	2003	As of December 31, 2004 2005 (in billions of Won, except percentages)		2006
Total loans	(Won) 145,832	(Won) 145,858	(Won) 138,124	(Won) 138,012	(Won) 151,403
Total non-performing loans <sup>(1)</sup>	3,912	4,116	3,175	3,149	2,143
Other impaired loans not included in non-performing loans	2,680	3,072	2,034	1,615	1,195
Total of non-performing loans and other impaired loans	6,592	7,188	5,209	4,764	3,338
Total allowance for loan losses	5,195	5,772	4,461	3,212	2,468
Non-performing loans as a percentage of total loans	2.68%	2.82%	2.30%	2.28%	1.42%

Edgar Filing: KOOKMIN BANK - Form 20-F

Non-performing loans as a percentage of total assets	2.13	2.24	1.79	1.76	1.11
Total of non-performing loans and other impaired loans as a percentage of total loans	4.52	4.93	3.77	3.45	2.21
Allowance for loan losses as a percentage of total loans	3.56	3.96	3.23	2.33	1.63

<sup>(1)</sup> Non-performing loans are defined as those loans, including corporate, retail and other loans, which are past due more than 90 days.



**Table of Contents****Selected Statistical Information*****Average Balance Sheets and Related Interest***

The following table shows our average balances and interest rates for the past three years:

	2004			Year ended December 31, 2005			2006		
	Average balance <sup>(1)</sup>	Interest income <sup>(2)(3)(4)</sup>	Average yield	Average balance <sup>(1)</sup>	Interest income <sup>(2)(3)(4)</sup>	Average yield	Average balance <sup>(1)</sup>	Interest income <sup>(2)(3)(4)</sup>	Average yield
<b>Assets</b>									
Cash and interest-earning deposits in other banks	(Won) 1,188	(Won) 21	1.77%	(Won) 1,069	(Won) 27	2.53%	(Won) 860	(Won) 28	3.26%
Call loans and securities purchased under resale agreements	2,355	85	3.61	2,378	78	3.28	1,415	60	4.24
Trading securities	3,253	156	4.80	3,342	129	3.86	3,318	159	4.79
Investment securities <sup>(5)</sup>	20,030	1,004	5.01	23,357	960	4.11	27,605	1,217	4.41
<b>Loans:</b>									
Commercial and industrial	42,369	2,639	6.23	39,031	2,352	6.03	44,631	2,694	6.04
Construction loans	4,718	309	6.55	4,283	284	6.63	5,194	349	6.72
Other commercial	926	43	4.64	1,295	65	5.02	1,514	86	5.68
Mortgage and home equity	55,863	3,607	6.46	58,376	3,355	5.75	60,373	3,724	6.17
Other consumer	27,287	2,197	8.05	24,506	2,002	8.17	22,046	1,811	8.21
Credit cards <sup>(4)</sup>	12,049	1,978	16.42	8,369	1,362	16.27	8,547	1,221	14.29
Foreign commercial and industrial	1,342	53	3.95	1,219	44	3.61	1,152	56	4.86
Loans (total)	144,554	10,826	7.49	137,079	9,464	6.90	143,457	9,941	6.93
<b>Total average interest earning assets</b>									
	171,380	12,092	7.06	167,225	10,658	6.37	176,655	11,405	6.46
Cash and due from banks	5,062			4,997			5,102		
Foreign exchange spot contracts and derivatives	4,839			5,786			5,798		
Premises and equipment	2,052			1,641			1,504		
	532			1,092			594		

Edgar Filing: KOOKMIN BANK - Form 20-F

Due from customers on acceptance									
Loan loss allowance	(5,373)			(3,844)				(2,396)	
Assets of discontinued operations									
Other non-interest earning assets	5,610			4,411				4,261	
<b>Total average non-interest earning assets</b>	<b>12,722</b>			<b>14,083</b>				<b>14,863</b>	
<b>Total average assets</b>	(Won) 184,102	(Won) 12,092	6.57	(Won) 181,308	(Won) 10,658	5.88	(Won) 191,518	(Won) 11,405	5.96

**Table of Contents**

	Year ended December 31,									
	2004			2005			2006			
	Average balance <sup>(1)</sup>	Interest expense	Average cost	Average balance <sup>(1)</sup>	Interest expense	Average cost	Average balance <sup>(1)</sup>	Interest expense	Average cost	
	(in billions of Won, except percentages)									
<b>Liabilities</b>										
Deposits:										
Demand deposits	(Won) 620	(Won) 1	0.16%	(Won) 614	(Won) 7	1.14%	(Won) 625	(Won) 11	1.76%	
Certificates of deposit	6,107	248	4.06	5,007	185	3.69	8,386	379	4.52	
Other time deposits	68,230	2,716	3.98	66,229	2,388	3.61	62,015	2,433	3.92	
Savings deposits	39,042	309	0.79	38,343	219	0.57	41,652	296	0.71	
Mutual installment deposits	12,105	560	4.63	10,589	382	3.61	8,511	289	3.40	
Deposits (total)	126,104	3,834	3.04	120,782	3,181	2.63	121,189	3,408	2.81	
Call money	1,267	42	3.31	1,218	40	3.28	2,825	119	4.21	
Borrowings from the Bank of Korea										
Other short-term borrowings	911	22	2.41	687	14	2.04	653	15	2.30	
Secured borrowings	8,150	310	3.80	7,474	275	3.68	7,574	339	4.48	
Long-term debt	7,400	366	4.95	7,109	310	4.36	8,622	389	4.51	
	16,749	942	5.62	17,114	937	5.48	20,285	1,072	5.28	
<b>Total average interest bearing liabilities</b>										
	160,581	5,516	3.44	154,384	4,757	3.08	161,148	5,342	3.31	
Demand deposits										
	2,832			3,010			3,173			
Foreign exchange spot contracts and derivatives										
	4,840			5,748			5,739			
Acceptances to customers										
	652			760			593			
Other non-interest bearing liabilities										
	7,472			6,759			7,139			
<b>Total average non-interest bearing liabilities</b>										
	15,796			16,277			16,644			
<b>Total average liabilities</b>										
	176,377	5,516	3.13	170,661	4,757	2.79	177,792	5,342	3.00	

<b>Stockholders equity</b>	7,725	10,647	13,726
----------------------------	-------	--------	--------

**Total liabilities and stockholders equity**

	(Won) 184,102	(Won) 5,516	3.00	(Won) 181,308	(Won) 4,757	2.62	(Won) 191,518	(Won) 5,342	2.79
--	---------------	-------------	------	---------------	-------------	------	---------------	-------------	------

- 
- (1) Average balances are based on daily balances for our primary banking operations and monthly or quarterly balances for our subsidiaries.
  - (2) Interest income figures include dividends on securities and cash interest received on non-accruing loans. See Item 4B. Business Overview Assets and Liabilities Loan Portfolio Non-Accrual Loans and Past Due Accruing Loans.
  - (3) We do not invest in any tax-exempt securities.
  - (4) Interest income from credit cards includes principally cash advance fees of (Won)1,148 billion, (Won)880 billion and (Won)708 billion and interest on credit card loans of (Won)430 billion, (Won)217 billion and (Won)274 billion for the years ended December 31, 2004, 2005 and 2006, respectively.
  - (5) Information related to investment securities classified as available-for-sale has been computed using amortized cost, and therefore does not give effect to changes in fair value that are reflected as a component of stockholders equity.

**Table of Contents**

The following table presents our net interest spread, net interest margin, and asset liability ratio for the past three years:

	Year ended December 31,		
	2004	2005	2006
Net interest spread <sup>(1)</sup>	3.62%	3.29%	3.15%
Net interest margin <sup>(2)</sup>	3.84	3.53	3.43
Average asset liability ratio <sup>(3)</sup>	106.72	108.32	109.62

(1) The difference between the average rate of interest earned on interest earning assets and the average rate of interest paid on interest bearing liabilities.

(2) The ratio of net interest income to average interest earning assets.

(3) The ratio of average interest earning assets to average interest bearing liabilities.

*Analysis of Changes in Net Interest Income Volume and Rate Analysis*

The following table provides an analysis of changes in interest income, interest expense and net interest income based on changes in volume and changes in rate for 2005 compared to 2004 and 2006 compared to 2005. Information is provided with respect to: (1) effects attributable to changes in volume (changes in volume multiplied by prior rate) and (2) effects attributable to changes in rate (changes in rate multiplied by prior volume). Changes attributable to the combined impact of changes in rate and volume have been allocated proportionately to the changes due to volume changes and changes due to rate changes.

	2005 vs. 2004 Increase/(decrease) due to change in			2006 vs. 2005 Increase/(decrease) due to change in		
	Volume	Rate	Total (in billions of Won)	Volume	Rate	Total
<b>Interest earning assets</b>						
Cash and interest earning deposits in other banks	(Won) (2)	(Won) 8	(Won) 6	(Won) (6)	(Won) 7	(Won) 1
Call loans and securities purchased under resale agreements	1	(8)	(7)	(37)	19	(18)
Trading securities	4	(31)	(27)	(1)	31	30
Investment securities	152	(196)	(44)	184	73	257
<b>Loans</b>						
Commercial and industrial	(203)	(84)	(287)	338	4	342
Construction loans	(29)	4	(25)	61	4	65
Other commercial	18	4	22	12	9	21
Mortgage and home equity	157	(409)	(252)	117	252	369
Other consumer	(227)	32	(195)	(202)	11	(191)
Credit cards	(599)	(17)	(616)	28	(169)	(141)
Foreign commercial and industrial	(5)	(4)	(9)	(3)	15	12
Total interest income	(733)	(701)	(1,434)	491	256	747

**Table of Contents**

	2005 vs. 2004 Increase/(decrease) due to change in		Total (in billions of Won)	2006 vs. 2005 Increase/(decrease) due to change in		Total
Volume	Rate	Volume		Rate		
<b>Interest bearing liabilities</b>						
Deposits:						
Demand deposits	0	6	6	0	4	4
Certificates of deposit	(42)	(21)	(63)	146	48	194
Other time deposits	(78)	(250)	(328)	(158)	203	45
Savings deposits	(5)	(85)	(90)	20	57	77
Mutual installment deposits	(65)	(113)	(178)	(72)	(21)	(93)
Call money	(2)	0	(2)	65	14	79
Borrowings from the Bank of Korea	(5)	(3)	(8)	(1)	2	1
Other short-term borrowings	(25)	(10)	(35)	4	60	64
Secured borrowings	(14)	(42)	(56)	68	11	79
Long-term debt	20	(25)	(5)	169	(34)	135
Total interest expense	(216)	(543)	(759)	241	344	585
Total net interest income	(Won) (517)	(Won) (158)	(Won) (675)	(Won) 250	(Won) (88)	(Won) 162

**Exchange Rates**

The tables below set forth, for the periods and dates indicated, information concerning the noon buying rate for Won, expressed in Won per one U.S. dollar. The noon buying rate is the rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York. Unless otherwise stated, translations of Won amounts into U.S. dollars in this annual report were made at the noon buying rate in effect on December 29, 2006, which was (Won)930.0 to US\$1.00. We do not intend to imply that the Won or U.S. dollar amounts referred to herein could have been or could be converted into U.S. dollars or Won, as the case may be, at any particular rate, or at all. On June 27, 2007, the noon buying rate was (Won)927.4 = US\$1.00.

	Won per U.S. dollar (noon buying rate)			Period-End
	Low	High	Average <sup>(1)</sup>	
2002	(Won) 1,160.6	(Won) 1,332.0	(Won) 1,242.0	(Won) 1,186.3
2003	1,146.0	1,262.0	1,193.0	1,192.0
2004	1,035.1	1,195.1	1,139.3	1,035.1
2005	997.0	1,059.8	1,023.8	1,010.0
2006	913.7	1,002.9	954.3	930.0
2007 (through June 27)				
January	925.4	942.2	936.8	941.0
February	932.5	942.3	936.9	942.3
March	937.2	949.1	942.9	941.1
April	926.1	937.0	930.7	931.0
May	922.3	934.0	927.6	927.4
June (through June 27)	926.1	932.3	928.2	927.4

Source: Federal Reserve Bank of New York.

<sup>(1)</sup> The average of the daily noon buying rates of the Federal Reserve Bank in effect during the relevant period (or portion thereof).

---

**Table of Contents**

**Item 3B. Capitalization and Indebtedness**  
**Not Applicable**

**Item 3C. Reasons for the Offer and Use of Proceeds**  
**Not Applicable**

**Item 3D. Risk Factors**  
**Risks relating to our retail credit portfolio**

*Future changes in market conditions as well as other factors may lead to increases in delinquency levels of our retail loan portfolio.*

In recent years, consumer debt has increased rapidly in Korea. As the leading retail bank in Korea, our portfolio of retail loans, in particular, mortgage and home equity loans, has grown from (Won)60,506 billion as of December 31, 2001 to (Won)85,571 billion as of December 31, 2006. As of December 31, 2006, our retail loans represented 56.5% of our total lending. Within our retail loan portfolio, the outstanding balance of other consumer loans, which unlike mortgage or home equity loans is often unsecured and therefore tends to carry a higher credit risk, has decreased from (Won)23,312 billion as of December 31, 2001 to (Won)21,589 billion as of December 31, 2006; as a percentage of total outstanding retail loans, such balance has also decreased from 38.5% as of December 31, 2001 to 25.2% as of December 31, 2006. The growth of our retail lending business, which generally offers higher margins than other lending activities, contributed significantly to our interest income and profitability in recent years. Although the size of our retail portfolio decreased in 2005 due to increased delinquencies in 2003 and 2004, heightened competition and government regulation in the retail loan lending segment, in 2006 our retail portfolio increased primarily as a result of increases in mortgage and home equity loans.

The growth of our retail loan portfolio in prior years led to significant increases in delinquency levels in 2003 and 2004, although delinquency levels stabilized starting in 2005. Higher delinquencies in 2003 and 2004 required us to increase our loan loss provisions and charge-offs, which in turn adversely affected our financial condition and results of operations. While our non-performing retail loans (defined as those that are over 90 days past due) decreased from (Won)1,046 billion as of December 31, 2001 to (Won)628 billion as of December 31, 2006 due to the relative stabilization of delinquency levels from 2005, there is no assurance that delinquency levels for our retail loans will not rise in the future.

Our large exposure to consumer debt means that we are exposed to changes in economic conditions affecting Korean consumers. Accordingly, a rise in unemployment, an increase in interest rates, a downturn in the real estate market, or a general contraction or other difficulties in the Korean economy that have an adverse effect on Korean consumers could result in reduced growth and further deterioration in the credit quality of our retail loan portfolio. In order to minimize our risk as a result of such exposure, we are continuing to strengthen our risk management processes, including further improving the retail lending process, upgrading our retail credit rating system, as well as strengthening the overall management of our portfolio. Despite our efforts, however, there is no assurance that we will be able to prevent significant credit quality deterioration in our retail loan portfolio.

*Until 2004, our credit card operations recorded losses, and may again generate losses in the future, which could hurt our financial condition and results of operations.*

In September 2003, we merged Kookmin Credit Card, our credit card subsidiary, into us in response to its liquidity problems stemming from the deteriorating asset quality of its credit card portfolio. The acquisition of minority interest was accounted for under the purchase method of accounting, and we stepped up the assets and

**Table of Contents**

liabilities acquired to their fair values at the date of acquisition. The excess of fair value of purchase consideration over the fair value of net assets acquired was recognized as goodwill. Following the merger, our credit card operations continued to record significant additional net losses through the first three quarters of 2004. This was primarily due to high delinquency levels and substantial charge-offs and loan loss provisions. Our delinquency ratio (which represents the ratio of amounts that are overdue by one day or more to total outstanding balances) with respect to our credit card portfolio was 20.6%, 21.6%, 8.42%, 5.8% and 4.81% as of December 31, 2002, 2003, 2004, 2005 and 2006, respectively. While our strengthened risk management efforts have resulted in recent decreases in the delinquency ratio, credit card delinquencies may increase in the future as a result of, among other things, adverse economic developments in Korea and the inability of Korean consumers to manage increased household debt, as reflected in the persistent practice among some credit cardholders of obtaining multiple credit cards and using cash advances from one card to make payments due on others.

In addition, in line with industry practice, we have restructured a large portion of delinquent credit card account balances (defined as balances overdue for one day or more) as loans and also replaced a portion of our delinquent credit card account balances with cash advances that are rolled over from month to month. We have discontinued the practice of providing substituted cash advances from January 2004. As of December 31, 2006, these restructured loans outstanding amounted to (Won)135 billion. Because these loans are not treated as being delinquent at the time of conversion or for a period of time thereafter, our delinquency ratios may not fully reflect all delinquent amounts relating to our outstanding loans. Including all restructured loans, outstanding balances overdue by one day or more accounted for 5.85% of our credit card receivables (including credit card loans) as of December 31, 2006.

Despite our recent successful efforts to improve our credit card asset quality and performance, we may again experience losses on our credit card operations in the future, which may adversely affect our overall financial condition and results of operations.

**Risk relating to our small- and medium-sized enterprise loan portfolio**

*We have significant exposure to small- and medium-sized enterprises, and any financial difficulties experienced by these customers may result in a deterioration of our asset quality and have an adverse impact on us.*

One of our core businesses is lending to small- and medium-sized enterprises (as defined under Item 4B. Business Overview Corporate Banking Small- and Medium-sized Enterprise Banking ). We estimate, based on our internal classifications made for Korean GAAP purposes, that our loans to small- and medium-sized enterprises increased from (Won)30,498 billion as of December 31, 2001 to (Won)41,498 billion as of December 31, 2006. During that period, we estimate that non-performing loans to small- and medium-sized enterprises also increased from (Won)1,108 billion to (Won)1,451 billion, although the non-performing loan ratio for such loans decreased from 3.6% as of December 31, 2001 to 3.5% as of December 31, 2006. According to data compiled by the Financial Supervisory Service, the delinquency ratio for Won-currency loans by Korean commercial banks to small- and medium-sized enterprises was 1.2% as of December 31, 2006. As of December 31, 2006, the delinquency ratio for loans to small- and medium-sized enterprises was calculated as the ratio of (1) the outstanding balance of such loans in respect of which either principal payments are overdue by one day or more or interest payments are overdue by 14 days or more (unless prior interest payments on a loan were made late on more than three occasions, in which case the loan is considered delinquent if interest payments are overdue by one day or more) to (2) the aggregate outstanding balance of such loans. Our delinquency ratio for such Won-currency loans on a Korean GAAP basis decreased from 3.3% as of December 31, 2001 to 1.04% as of December 31, 2006 but may rise again in the future. From January 1, 2007, the delinquency ratio for small- and medium-sized enterprise is calculated as the ratio of (1) the outstanding balance of such loans in respect of which either principal or interest payments are over due by one month or more to (2) the aggregate outstanding balance of such loans. Accordingly, we are taking measures to stem rising delinquencies in our loans to small- and medium-sized enterprises, including through strengthening the review of loan applications and closer



---

## **Table of Contents**

monitoring of the post-loan performance of small- and medium-sized enterprise borrowers in industry sectors that are relatively more sensitive to downturns in the economy and have shown higher delinquency ratios, such as construction, hotels, restaurants and real estate. Despite such efforts, however, there is no assurance that delinquency levels for our loans to small- and medium-sized enterprises will not rise in the future.

Among other things, aggressive marketing and intense competition among banks in the small- and medium-sized enterprise lending market contributed to a deterioration in profitability and in the asset quality of our loans to this segment, especially in 2003 and 2004. Such deterioration also led to increased charge-offs and higher provisioning and reduced interest and fee income from this segment during such periods. The ability of our small- and medium-sized enterprise customers to service their debt may be further undermined by adverse economic developments in the future, including sustained high levels of oil prices and other raw material costs or the continued strength of the Won leading to reduced competitiveness for exported Korean goods, which may lead to further deterioration in the asset quality of our loans to such customers. In addition, many small- and medium-sized enterprises have close business relationships with the largest Korean commercial conglomerates, known as *chaebols*, primarily as suppliers. Any difficulties encountered by those *chaebols* would likely hurt the liquidity and financial condition of related small- and medium-sized enterprises, including those to which we have exposure, also resulting in an impairment of their ability to repay loans.

A substantial part of our small- and medium-sized enterprise lending comprises loans to small office/home office customers, or SOHOs. Many of these SOHOs represent sole proprietorships, individual business interests or very small corporations and are usually dependent on a limited number of suppliers or customers. SOHOs tend to be affected to a greater extent than larger corporate borrowers by fluctuations in the Korean economy. In addition, SOHOs often maintain less sophisticated financial records than other corporate borrowers. Although we are making efforts to improve our internally developed credit rating systems to rate potential borrowers, we do not have a substantial history of experience with SOHOs and are less able to judge the level of risk inherent in these customers. Accordingly, although we intend to manage our exposure to these borrowers closely in order to prevent any deterioration in the asset quality of our loans to this segment, we may not be able to do so.

### **Risks relating to our strategy**

*Although increasing our fee income is an important part of our strategy, we may not be able to do so.*

We have historically relied on interest income as our primary revenue source. While we have developed new sources of fee income as part of our business strategy, our ability to increase our fee income and thereby reduce our dependence on interest income will be affected by the extent to which our customers generally accept the concept of fee-based services. The willingness of customers to pay fees in return for value-added financial services has not been broadly tested in the Korean market and their reluctance to do so will adversely affect the implementation of this aspect of our strategy.

In March 2007, we reduced or waived many of the fees we charge on our banking services, in response to customer demand. Specifically, we reduced or waived our fees on fund transfers through our Internet, mobile and telephone banking services, as well as on transfers and after-hour withdrawals through ATMs. We also reduced our wire transfer fees and eliminated the fees we charge on issuance of bankers' checks and certain tax-related statements. These measures may result in a significant reduction in our banking-related fee income.

*We may suffer customer attrition or our net interest margin may decrease as a result of our competition strategy.*

We have been pursuing, and intend to continue to pursue, a strategy of maintaining or enhancing our margins where possible and avoid, to the extent possible, entering into price competition. In order to execute this strategy, we will need to maintain relatively low interest rates on our deposit products while charging relatively higher rates on loans. If other banks and financial institutions adopt a strategy of expanding market share through

---

## **Table of Contents**

interest rate competition, we may suffer customer attrition due to rate sensitivity. In addition, we may in the future decide to compete to a greater extent based on interest rates, which could lead to a decrease in our net interest margins. Any future decline in our customer base or our net interest margins as a result of our future competition strategy could have an adverse effect on our results of operations and financial condition.

### **Risks relating to competition**

*Competition in the Korean banking industry is intense, and we may experience declining market share as a result.*

We compete principally with other financial institutions in Korea, including Korean banks and branches of foreign banks operating in Korea. In the retail and small- and medium-sized enterprise lending business, which has been our traditional core business, competition has increased significantly and is expected to increase further. Most Korean banks have been targeting retail customers and small- and medium-sized enterprises as they scale back their exposure to large corporate borrowers, contributing to some extent to the asset quality deterioration in consumer and small- and medium-sized enterprise loans, and they are engaged in aggressive marketing campaigns and making significant investments in these segments. In addition, the profitability of our retail and credit card operations may decline as a result of growing market saturation in the retail lending and credit card segments, increased interest rate competition, pressure to lower the fee rates applicable to our credit cards (particularly merchant fee rates) and higher marketing expenses. Intense and increasing competition has made and continues to make it more difficult for us to secure retail, credit card and small- and medium-sized customers with the credit quality and on credit terms necessary to achieve our business objectives in a commercially acceptable manner.

In addition, we believe regulatory reforms and the general modernization of business practices in Korea will lead to increased competition among financial institutions in Korea. We also believe that foreign financial institutions, many of which have greater experience and resources than we do, will seek to compete with us in providing financial products and services either by themselves or in partnership with existing Korean financial institutions. Furthermore, a number of significant mergers and acquisitions in the industry have taken place in Korea over the last few years, including the acquisition of Koram Bank by an affiliate of Citibank in 2004 and Standard Chartered Bank's acquisition of Korea First Bank in 2005, as well as Chohung Bank's merger with Shinhan Bank in April 2006. We expect that consolidation in the financial industry will continue. Some of the financial institutions resulting from this consolidation may, by virtue of their increased size and business scope, provide significantly greater competition for us. Increased competition and continuing consolidation may lead to decreased margins, resulting in a material adverse impact on our future profitability. Accordingly our results of operations and financial condition may suffer as a result of increasing competition in the Korean financial industry.

*We face full competition with respect to our mortgage business, which may result in a further decrease of our market share and adversely affect our margins.*

We were formed through a merger between the former Kookmin Bank and H&CB in 2001. Until 1997, by law, H&CB was the only financial institution in Korea that could offer a full range of mortgage products. Among other things, it had the exclusive ability to offer mortgages with terms longer than ten years, provide housing-related deposit accounts and offer preferential rights to subscribe for newly built apartments.

In 1997, the laws giving H&CB exclusive rights to offer these mortgage-related products began to be repealed. By March 2000, all commercial banks in Korea could offer a full range of mortgage products, and H&CB began to lose market share. The increased competition in the mortgage sector has also contributed to lower margins from our mortgage lending activities. While we continue to hold the largest share of this market, we may not be able to maintain our market share or margins with respect to mortgage lending in the face of increased competition. Any decrease in such market share or margins may adversely affect our financial condition and results of operations.

---

**Table of Contents**

**Risks relating to our large corporate loan portfolio**

*We have exposure to chaebols, and, as a result, recent and any future financial difficulties of chaebols may have an adverse impact on us.*

Of our 20 largest corporate exposures (including loans, debt and equity securities, guarantees and acceptances and other exposures) as of December 31, 2006, eight were to companies that were members of the 36 largest *chaebols* in Korea. As of that date, the total amount of our exposures to the 36 largest *chaebols* was (Won)11,005 billion, or 6.0% of our total exposures. If the credit quality of our exposures to *chaebols* declines, we could require substantial additional loan loss provisions, which would hurt our results of operations and financial condition. See Item 4B. Business Overview Assets and Liabilities Loan Portfolio Exposure to Chaebols.

We cannot assure you that the allowances we have established against these exposures will be sufficient to cover all future losses arising from these exposures. In addition, with respect to those companies that are in or in the future enter into workout or liquidation proceedings, we may not be able to make any recoveries against such companies. We may, therefore, experience future losses with respect to those loans.

*We have exposure to companies that are currently or may in the future be put in restructuring, and we may suffer losses as a result of additional loan loss provisions required and/or the adoption of restructuring plans with which we do not agree.*

As of December 31, 2006, our loans and guarantees to companies that were in workout or court-supervised restructuring (including composition and corporate reorganization) amounted to (Won)701 billion or 0.4% of our total loans and guarantees, of which (Won)295 billion or 42.1% was classified as substandard or below and all of which was classified as impaired. As of the same date, our allowances for losses on these loans and guarantees amounted to (Won)274 billion, or 39.1% of these loans and guarantees. These allowances may not be sufficient to cover all future losses arising from our exposure to these companies. Furthermore, we have other exposure to such companies, in the form of debt and equity securities of such companies held by us (including equity securities we acquired as a result of debt-to-equity conversions). Our exposures with respect to such securities as of December 31, 2006 to companies in workout or court-supervised restructuring (including composition and corporate reorganization) amounted to (Won)843 billion, or 0.5% of our total exposures. In addition, in the case of borrowers that are or become subject to workout, we may be forced to restructure our credits pursuant to restructuring plans approved by other creditor financial institutions holding 75% or more of the total outstanding debt (as well as 75% or more of the total outstanding secured debt) of the borrower, or to dispose of our credits to other creditors on unfavorable terms.

*Our current allowances for losses on loans and guarantees to construction companies may not be sufficient to cover all future related losses.*

We have established allowances for losses on loans and guarantees to construction companies that we consider to have a greater likelihood of becoming non-performing. As of December 31, 2006, we had loans and guarantees outstanding to construction companies in the amount of (Won)6,697 billion, or 4.3% of our total loans and guarantees, of which (Won)242 billion or 3.6% was classified as substandard or below. As of the same date, our allowance for losses on these loans and guarantees amounted to (Won)144 billion, or 59.5% of the amount classified as substandard or below, and 2.2% of the total. Most of our exposure to construction companies consists of loans to small- and medium-sized enterprises. These allowances may not be sufficient to cover all future losses arising from our exposure to construction companies.

*A large portion of our credit exposure is concentrated in a relatively small number of large corporate borrowers, which increases the risk of our corporate credit portfolio.*

As of December 31, 2006, our loans and guarantees to our 20 largest borrowers totaled (Won)8,570 billion and accounted for 5.5% of our total loans and guarantees. As of that date, our single largest corporate credit exposure

---

**Table of Contents**

was to Hyundai Heavy Industries, to which we had outstanding credit exposures (all of which was in the form of guarantees and acceptances) of (Won)1,472 billion, representing 0.9% of our total loans and guarantees. Any further deterioration in the financial condition of our large corporate borrowers may require us to take substantial additional provisions and may have a material adverse impact on our results of operations and financial condition.

**Other risks relating to our business**

*We are generally subject to Korean corporate governance and disclosure standards, which may differ from those in other countries.*

Companies in Korea, including us, are subject to corporate governance standards applicable to Korean public companies which may differ in some respects from standards applicable in other countries, including the United States. As a reporting company registered with the U.S. Securities and Exchange Commission and listed on the New York Stock Exchange, we are subject to certain corporate governance standards as mandated by the Sarbanes-Oxley Act of 2002. However, foreign private issuers, including us, are exempt from certain corporate governance requirements under the Sarbanes-Oxley Act or under the rules of the New York Stock Exchange. There may also be less publicly available information about Korean companies, such as us, than is regularly made available by public or non-public companies in other countries. Such differences in corporate governance standards and less public information could result in corporate governance practices or disclosures that are perceived as less than satisfactory by investors in certain countries.

*A decline in the value of the collateral securing our loans and our inability to realize full collateral value may adversely affect our credit portfolio.*

A substantial portion of our loans is secured by real estate, the values of which have fluctuated significantly in recent years. Although it is our general policy to lend up to 40% to 60% of the appraised value of collateral (except in areas of high speculation designated by the government where we are required to limit our lending to 40% of the appraised value of collateral) and to periodically re-appraise our collateral, downturns in the real estate markets in Korea from time to time have resulted in declines in the value of the collateral securing some loans to levels below their outstanding principal balance. Future declines in real estate prices, including as a result of measures recently adopted by the Korean government to stabilize the real estate market, would reduce the value of the collateral securing our mortgage and home equity loans. If collateral values decline in the future, they may not be sufficient to cover uncollectible amounts in respect of our secured loans. Any declines in the value of the real estate or other collateral securing our loans, or our inability to obtain additional collateral in the event of such declines, could result in a deterioration in our asset quality and may require us to take additional loan loss provisions.

In Korea, foreclosure on collateral generally requires a written petition to a court. An application, when made, may be subject to delays and administrative requirements that may result in a decrease in the value realized with respect to such collateral. We cannot guarantee that we will be able to realize the full value on our collateral as a result of, among other factors, delays in foreclosure proceedings and defects in the perfection of our security interest in collateral. Our failure to recover the expected value of collateral could expose us to losses.

*The secondary market for corporate bonds in Korea is not fully developed, and, as a result, we may not be able to realize the full marked-to-market value of debt securities we hold at the time of any sale of such securities.*

As of December 31, 2006, we held debt securities issued by Korean companies and financial institutions (other than those issued by government-owned or -controlled enterprises or financial institutions, which include the Korea Electric Power Corporation, the Bank of Korea, the Korea Development Bank and the Industrial Bank of Korea) with a total book value of (Won)2,847 billion in our trading and investment securities portfolio. The

---

**Table of Contents**

market value of these securities could decline significantly due to various factors, including future increases in interest rates, which may be significant in light of the current low interest environment, or a deterioration in the financial and economic condition of any particular issuer or of Korea in general. Any of these factors individually or a combination of these factors would require us to write down the fair value of these debt securities, resulting in impairment losses. Because the secondary market for corporate bonds in Korea is not fully developed, the market value of many of these securities as reflected on our balance sheet is determined by references to suggested prices posted by Korean rating agencies or the Korea Securities Dealers Association. These valuations, however, may differ significantly from the actual value that we could realize in the event we elect to sell these securities. As a result, we may not be able to realize the full marked-to-market value at the time of any such sale of these securities and thus may incur losses.

***We may be assessed additional income taxes in respect of prior years as a result of a tax audit by the National Tax Service of Korea.***

During the first half of 2007, the National Tax Service of Korea completed a tax audit in respect of us for the fiscal years 2002, 2003, 2004 and 2005, as a result of which we were assessed (Won)190 billion for tax deficiencies. We recorded the entire amount of the additional income tax in our consolidated financial statements as of December 31, 2006 as **Income Tax Expenses** and **Other Liabilities** in accordance with SFAS No. 5 **Accounting for Contingencies** and have paid a substantial portion of such additional tax in June 2007. We plan to appeal such assessment to the National Tax Tribunal. The National Tax Service of Korea is also reviewing whether to assess additional income taxes for prior years based on its tax audit, and the amount of any such additional tax assessment may be significant.

***We may be required to make transfers from our general banking operations to cover shortfalls in our guaranteed trust accounts, which could have an adverse effect on our results of operations.***

We manage a number of money trust accounts. Under Korean law, trust account assets of a bank are required to be segregated from the assets of that bank's general banking operations. Those assets are not available to satisfy the claims of a bank's depositors or other creditors of its general banking operations. For some of the trust accounts we manage, we have guaranteed the principal amount of the investor's investment. Since January 2004, banks have been prohibited from providing new trust accounts that guarantee the principal amount of investments, other than certain retirement trust and annuity trust products. However, we will continue to provide guarantees with respect to existing accounts, which contain the aforementioned guarantee provisions.

If, at any time, the income from our guaranteed trust accounts is not sufficient to pay any guaranteed amount, we will have to cover the shortfall first from the special reserves maintained in these trust accounts, then from our fees from such trust accounts and finally from funds transferred from our general banking operations. As of December 31, 2006, we had (Won)60 billion as special reserves in trust account assets for which we provided guarantees of principal. There were no significant transfers from general banking operations to cover deficiencies in guaranteed trust accounts in 2004, 2005 and 2006. However, we may be required to make transfers from our general banking operations to cover shortfalls, if any, in our guaranteed trust accounts in the future. Such transfers may adversely impact our results of operations.

***Our Internet banking services are subject to security concerns relating to the commercial use of the Internet.***

We provide Internet banking services to our retail and corporate customers, which require sensitive customer information, including passwords and account information, to be transferred over a secure connection on the Internet. However, connections on the Internet, although secure, are not free from security breaches. We may experience security breaches or unexpected disruptions in connection with our Internet banking service in the future, which may result in liability to our customers and third parties and have an adverse effect on our business or reputation.

---

## **Table of Contents**

### ***We may experience disruptions, delays and other difficulties from our information technology systems.***

We rely on our information technology systems for our daily operations including customer service, transactions, billing and record keeping. We may experience disruptions, delays or other difficulties from our information technology systems, which may have an adverse effect on our business and adversely impact our customers' confidence in us.

### ***We do not prepare interim financial information on a U.S. GAAP basis.***

Neither we nor our subsidiaries are required to, and we and our subsidiaries do not, prepare interim financial information on a U.S. GAAP basis. U.S. GAAP differs in significant respects from Korean GAAP, particularly with respect to the establishment of provisions and loan loss allowance. See Item 5B. Liquidity and Capital Resources Selected Financial Information under Korean GAAP and Reconciliation with Korean GAAP. As a result, our provision and allowance levels reflected under Korean GAAP in our results as of the end of and for 2002, 2003, 2004, 2005 and 2006 may differ significantly from comparable figures under U.S. GAAP for these and future periods.

### **Risks relating to liquidity and capital management**

#### ***A considerable increase in interest rates could decrease the value of our debt securities portfolio and raise our funding costs while reducing loan demand and the repayment ability of our borrowers, which, as a result, could adversely affect us.***

From 2000 to 2004, interest rates in Korea declined to historically low levels as the government sought to stimulate economic growth through active rate-lowering measures. Interest rates started to rebound in the second half of 2005 and have stabilized in 2006. The vast majority of debt securities we hold pay interest at a fixed rate. However, all things being equal and assuming that the interest rate sensitivity gap of our assets and liabilities is narrow, a considerable increase in interest rates would lead to a decline in the value of the debt securities in our portfolio. A sustained increase in interest rates will also raise our funding costs, while reducing loan demand, especially among consumers. A considerable rise in interest rates may therefore require us to rebalance our assets and liabilities in order to minimize the risk of potential mismatches and maintain our profitability.

In addition, rising interest rate levels may adversely affect the Korean economy and the financial condition of our corporate and retail borrowers, including holders of our credit cards, which in turn may lead to a deterioration in our credit portfolio. Since most of our retail and corporate loans bear interest at rates that adjust periodically based on prevailing market rates, a sustained increase in interest rate levels will increase the interest costs of our retail and corporate borrowers and could adversely affect their ability to make payments on their outstanding loans.

#### ***Our funding is highly dependent on short-term deposits, which dependence may adversely affect our operations.***

We meet a significant amount of our funding requirements through short-term funding sources, which consist primarily of customer deposits. As of December 31, 2006, approximately 92.1% of our deposits had maturities of one year or less or were payable on demand. In the past, a substantial proportion of our customer deposits have been rolled over upon maturity. We cannot guarantee, however, that depositors will continue to roll over their deposits in the future. In particular, we estimate that increases in our short-term deposits in prior years were attributable in large part to the lack of alternative investment opportunities for individuals and households in Korea, especially in light of the low interest rate environment and volatile stock market conditions. Accordingly, a substantial number of our short-term deposit customers may withdraw their funds or fail to roll over their deposits if higher-yielding investment opportunities emerge. In that event, our liquidity position could be adversely affected. We may also be required to seek more expensive sources of short-term and long-term funding to finance our operations.

---

**Table of Contents**

*We may be required to raise additional capital to maintain our capital adequacy ratios, which we may not be able to do on favorable terms or at all.*

Pursuant to the capital adequacy requirements of the Financial Supervisory Commission, we are required to maintain a minimum Tier I capital adequacy ratio of 4.0% and a combined Tier I and Tier II capital adequacy ratio of 8.0%, on a consolidated Korean GAAP basis. Tier II capital is included in calculating the combined Tier I and Tier II capital adequacy ratio up to 100% of Tier I capital. As of December 31, 2006, our Tier I capital adequacy ratio was 10.07% and our combined Tier I and Tier II capital adequacy ratio was 14.17%, which exceeded the minimum levels required by the Financial Supervisory Commission. However, our capital base and capital adequacy ratio may deteriorate in the future if our results of operations or financial condition deteriorates for any reason, including as a result of a deterioration in the asset quality of our retail loans (including credit card balances) and loans to small- and medium-sized enterprises, or if we are not able to deploy our funding into suitably low-risk assets.

If our capital adequacy ratio deteriorates, we may be required to obtain additional Tier I or Tier II capital in order to remain in compliance with the applicable capital adequacy requirements. We may not be able to obtain additional capital on favorable terms, or at all. Our ability to obtain additional capital at any time may be constrained to the extent that banks or other financial institutions in Korea or from other Asian countries are seeking to raise capital at the same time. To the extent that we fail to maintain our capital adequacy ratios in the future, Korean regulatory authorities may impose penalties on us ranging from a warning to suspension or revocation of our license. For a description of the capital adequacy requirements of the Financial Supervisory Commission, see Item 5B. Liquidity and Capital Resources Financial Condition Capital Adequacy.

*We may face increased capital requirements under the new Basel Capital Accord.*

In June 2006, the Financial Supervisory Service announced that it would implement the new Basel Capital Accord, referred to as Basel II, in Korea beginning on January 1, 2008. The implementation of Basel II will have a substantial effect on the way risk is measured among Korean financial institutions, including us. Building upon the initial Basel Capital Accord of 1988, which focused primarily on market risk and capital adequacy and asset soundness as measures of risk, Basel II expands this approach to contemplate additional areas of risk such as operational risk. Our implementation of Basel II may require an increase in our capital requirements, which may require us to either improve our asset quality or raise additional capital.

In addition, under Basel II, we are permitted to follow either a standardized approach or an internal ratings-based approach with respect to calculating credit risk capital requirements. We have voluntarily chosen to establish and follow an internal ratings-based approach, which is more risk-sensitive in assessing our credit risk capital requirements. For regulatory reporting purposes, we are planning to implement a Foundation Internal Ratings-based Approach for credit risk and a standardized approach for operational risk from January 1, 2008, with the Advanced Internal Ratings-based Approach and Advanced Measurement Approach being implemented for credit risk and operational risk, respectively, from January 2009. For internal measurement purposes, we began to implement the Advanced Internal Ratings-based Approach for credit risk and Advanced Measurement Approach for operational risk commencing in 2007. We recently conducted a Quantitative Impact Study (or QIS) as of December 31, 2006, in accordance with instructions from the Financial Supervisory Service. The results of the QIS indicated that our capital adequacy ratio increased under the internal ratings-based approach, whereas our capital adequacy ratio decreased marginally under the standardized approach. Such QIS results, however, are based on preliminary data, and it is possible that our internal ratings-based approach may require an increase in our credit risk capital requirements, which may require us to either improve our asset quality or raise additional capital. Furthermore, the supervisory accreditation of our internal ratings-based approach will not be determined until the second half of 2007, and more detailed and reliable analysis of the impact of the implementation of Basel II will not be available until the second half of 2007 when we begin the parallel measurement of our capital adequacy ratios under both our previous approach under the initial Basel Capital Accord of 1988 and our new Basel II approaches.

---

**Table of Contents**

See Item 5A. Operating Results Overview New Basel Capital Accord and Item 5B. Liquidity and Capital Resources Financial Condition Capital Adequacy.

**Risks relating to government regulation and policy**

*New loan loss provisioning guidelines implemented by the Financial Supervisory Commission may require us to increase our provisioning levels under Korean GAAP, which could adversely affect us.*

In recent years, the Financial Supervisory Commission has implemented changes to the loan loss provisioning requirements applicable to Korean banks under Korean GAAP, which have resulted in increases to the Bank's provisions and have adversely impacted the Bank's reported results of operations and financial condition under Korean GAAP. Until 2004, the requirement to establish allowances for possible losses in respect of confirmed acceptances and guarantees applied only to those classified as substandard or below. Commencing in the second half of 2005, the requirement was extended to cover confirmed acceptances and guarantees classified as normal or precautionary, as well as unconfirmed acceptances and guarantees and bills endorsed. Similarly, until 2004, the requirement to establish other allowances in respect of unused credit lines applied only to the unused credit limit for cash advances on active credit card accounts, defined as those with a transaction recorded during the past year. Commencing in the second half of 2005, the requirement was extended to cover the unused credit limit for credit card purchases on active accounts, as well as the unused credit limit on consumer and corporate loans. These changes resulted in a significant increase in our allowance for acceptances and guarantees and other allowances under Korean GAAP, and a corresponding decrease in our income before income tax under Korean GAAP, in 2005.

Furthermore, in the second half of 2006, the Financial Supervisory Commission increased the minimum required provisioning levels applicable to loans, confirmed and unconfirmed acceptances and guarantees, bills endorsed and unused credit lines that are classified as normal and precautionary. The Financial Supervisory Commission also extended the requirement to establish other allowances on unused credit lines to cover inactive credit card accounts. These changes resulted in a significant increase in our allowance for loan losses, allowance for acceptances and guarantees and other allowances under Korean GAAP, and a corresponding decrease in our income before income tax under Korean GAAP, in 2006.

In addition, in November 2004, the Financial Supervisory Commission announced that it will implement new loan loss provisioning guidelines by the end of 2007 under which Korean banks will take into account expected losses with respect to credits in establishing their allowance for loan losses, instead of establishing such allowances based on the classification of credits under the current asset classification criteria. Under the new guidelines, all Korean banks were advised to establish systems to calculate their expected losses based on their historical losses during 2005. The Financial Supervisory Commission also announced that Korean banks could voluntarily comply with the new loan loss provisioning guidelines commencing in 2005. Specifically, in the second half of 2005, banks that had implemented a credible internal system for evaluating expected losses could establish their allowance for loan losses based on their historical losses, so long as the total allowance for loan losses established exceeded the levels required under the asset classification-based provisioning guidelines. Similarly, in the first half of 2006, banks that had implemented a credible system for evaluating expected losses could establish their allowance for loan losses based on such expected losses, so long as the total allowance established exceeded required levels. We complied with the new guidelines and implemented a system for evaluating expected losses in establishing our allowance for loan losses. However, the Financial Supervisory Commission has not since released any further details regarding the new guidelines, and it is unclear whether such new guidelines will be implemented at the end of 2007 as previously announced. Full compliance with the new guidelines may increase our provisions for loan losses under Korean GAAP compared to previous levels established under the asset classification-based provisioning guidelines.

Any future required increases in our provisions for loan losses under Korean GAAP could have an adverse effect on our reported results of operations and financial condition under Korean GAAP and our reported capital adequacy ratio, which in turn may adversely affect the market price of our common stock and ADSs.



---

**Table of Contents**

*Government regulation of retail lending, particularly mortgage and home equity lending, has recently become more stringent, which may adversely affect our retail banking operations.*

In light of concerns regarding the potential risks of excessive retail lending, particularly mortgage and home equity lending, the Korean government has in recent years adopted more stringent regulations with respect to retail lending by Korean banks. For example, in October 2003, the government advised Korean banks to limit their loans to a maximum of 40% of the value of the underlying real estate collateral, in the case of mortgage and home equity lending in areas where the average real estate price had increased substantially. In addition, the Korean government announced the implementation of measures to stabilize the real estate market in October 2003, which included:

building more residential apartments and houses;

enforcing more stringent supervision of property speculation; and

increasing the tax burden of those taxpayers who own real estate in excess of prescribed amounts.

The Korean government has also expressed a continuing commitment to stabilize the real estate market and willingness to implement additional measures, as necessary. For example, in 2004, 2005 and 2006, the Korean government has:

raised the residential property tax applicable to residential properties in cases where such property represents the third or more residential property owned by a single individual;

placed a ceiling on the sale price of newly constructed residential properties and, under certain circumstances, required developers to disclose the costs incurred in connection with the construction of such properties;

amended the Urban and Residential Environment Improvement Act to require that at least 25% of any increased floor space resulting from the redevelopment of existing residential properties be devoted to the construction of rental residential properties;

adopted more stringent guidelines that require financial institutions to impose debt-to-income ratio limits on customers, in addition to loan-to-value ratio requirements, in connection with mortgage loans for real estate located in areas of wide-spread real property speculation or excessive investment;

issued unofficial guidance recommending that Korean banks further limit their mortgage and home equity lending; and

adopted new measures to increase the supply of residential properties, including long-term residential lease properties.

See Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Recent Regulations Relating to Retail Household Loans.

These regulations and measures, as well as any similar regulations that the Korean government may adopt in the future, may have the effect of constraining the growth and profitability of our retail banking operations, especially in the area of mortgage and home equity lending. Furthermore, these regulations and measures may result in substantial future declines in real estate prices in Korea, which will reduce the value of the collateral securing our mortgage and home equity lending. See Other risks relating to our business A decline in the value of the collateral securing our loans and our inability to realize full collateral value may adversely affect our credit portfolio.

*Government regulation of the credit card business has increased significantly in recent years, which may hurt our credit card operations.*

Due to the rapid growth of the credit card market and rising consumer debt levels in Korea in prior years, the Korean government has heightened its regulatory oversight of the credit card industry. From mid-2002

**Table of Contents**

through early 2003, the Ministry of Finance and Economy and the Financial Supervisory Commission adopted a variety of amendments to existing regulations governing the credit card industry. Among other things, these amendments increased minimum required provisioning levels applicable to credit card receivables, required the reduction in volumes for certain types of credit card loans, increased minimum capital ratios and allowed the imposition of new sanctions against credit card companies that failed to meet applicable requirements. The Financial Supervisory Commission and the Financial Supervisory Service also implemented a number of changes to the rules governing the evaluation and reporting of credit card balances and delinquency ratios, as well as procedures governing which persons may receive credit cards. For more details relating to these regulations, see Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Credit Card Business.

The Korean government may adopt further regulatory changes in the future that affect the credit card industry. Depending on their nature, such changes may adversely affect our credit card operations, by restricting its growth or scope, subjecting it to stricter requirements and potential sanctions or greater competition, constraining its profitability or otherwise.

***The fee income that we receive from the Korean government for acting as one of the managers of the National Housing Fund may be reduced if the Korean government designates additional financial institutions as managers or changes the basis of calculating fund management fees.***

The National Housing Fund is a government fund that provides housing loans to low-income households and construction loans to fund projects to build small-sized housing. From 1981 until 2001, H&CB solely managed the operations of the National Housing Fund and received a monthly management fee. We have managed the fund since our formation as a result of the merger between the former Kookmin Bank and H&CB. In 2006, we received total management fees of (Won)172 billion.

In January 2000, the relevant law that had specified H&CB as the institution that manages the National Housing Fund was amended to provide that the Ministry of Construction and Transportation is to designate the institution that will perform this function. In November 2002, the ministry designated two other financial institutions as managers, together with us, of the National Housing Fund with a view to diversifying its management. In February 2003, the ministry changed the basis of calculating fees related to the National Housing Fund and, in March 2006, appointed an independent consultant to advise on further changes to the basis of calculating such fees and the designation of institutions to manage the National Housing Fund. If any future changes to the basis of calculating fees results in lower management fees or if the ministry decides to designate additional institutions to manage the National Housing Fund, our fee income from managing it will be reduced compared to current levels, which in turn may have an adverse effect on our results of operations.

Furthermore, in November 2003, the Ministry of Construction and Transportation strengthened existing regulations to provide for liability of managers of the National Housing Fund, where they have clear responsibility for non-performing National Housing Fund loans or where losses result due to their negligent management. As a result, we may in the future be required to reimburse the National Housing Fund for its losses, including those that relate to the deterioration of the credit quality of its loans, to the extent such losses are deemed to have resulted from our negligence in managing the fund.

***The Korean government from time to time provides policy loans, which we may choose to accept, and may announce policies involving the participation of financial institutions, including us, in providing financial support for particular sectors.***

The Korean government has in the past provided and may continue to provide policy loans, which encourage lending to particular types of borrowers. It has generally done this by identifying sectors of the economy it wishes to promote and making low-interest funding available to financial institutions that may voluntarily choose to lend to these sectors. The government has in this manner provided policy loans intended to

## **Table of Contents**

promote mortgage lending to low-income individuals and lending to small- and medium-sized enterprises. All loans or credits we choose to make pursuant to these policy loans would be subject to review in accordance with our credit approval procedures. However, the availability of policy loans may influence us to lend to certain sectors or in a manner in which we otherwise would not in the absence of such loans from the government.

In the past, the Korean government has also announced policies under which financial institutions in Korea may voluntarily choose to provide financial support to particular sectors, including remedial programs for troubled corporate borrowers. For example, in light of the financial market instability in Korea resulting from the liquidity problems faced by credit card companies during the first quarter of 2003, the Korean government announced temporary measures in April 2003 intended to provide liquidity support to credit card companies. These measures included, among other things, requesting banks and other financial institutions to agree to extend the maturity of debt securities of credit card companies that they held and to make contributions to mutual funds to enable them to purchase debt securities of credit card companies.

The Korean government may in the future request financial institutions in Korea, including us, to make investments in or provide other forms of financial support to particular sectors of the Korean economy as a matter of policy, which financial institutions, including us, may decide to accept. We may incur costs or losses as a result of providing such financial support.

***The Korean government is seeking to enact the proposed Financial Investment Services and Capital Market Act, which may intensify competition in the Korean banking industry.***

Since 2006, the Korean government has been seeking to adopt a new law relating to the integration and rationalization of the Korean capital markets and financial investment products industry. The proposed law, which is named the Financial Investment Services and Capital Market Act, is expected to be adopted in 2008. If the law is adopted in its proposed form, we and other banks in Korea may face greater competition in the Korean financial services market from securities companies and other non-bank financial institutions. For example, securities companies currently are not permitted to accept deposits other than for purposes of securities investment by customers and may not provide secondary services in connection with securities investments such as settlement and remittance relating to such deposits. However, under the proposed new law, financial investment companies, which will replace the current securities companies, among others, will be able to provide such secondary services. Accordingly, we and other banks in Korea may experience a loss of customer deposits (which in turn may result in a need to seek alternative funding sources and an increase in our funding costs), as well as a decrease in our settlement and remittance service fee income.

## **Risks relating to Korea**

***Escalations in tensions with North Korea could have an adverse effect on us and the market price of our ADSs.***

Relations between Korea and North Korea have been tense throughout Korea's modern history. The level of tension between the two Koreas has fluctuated and may increase abruptly as a result of current and future events. In recent years, there have been heightened security concerns stemming from North Korea's nuclear weapon and long-range missile programs and increased uncertainty regarding North Korea's actions and possible responses from the international community. In December 2002, North Korea removed the seals and surveillance equipment from its Yongbyon nuclear power plant and evicted inspectors from the United Nations International Atomic Energy Agency. In January 2003, North Korea renounced its obligations under the Nuclear Non-Proliferation Treaty. Since the renouncement, Korea, the United States, North Korea, China, Japan and Russia have held numerous rounds of six party multi-lateral talks in an effort to resolve issues relating to North Korea's nuclear weapons program.

---

## **Table of Contents**

In addition to conducting test flights of long-range missiles, North Korea announced in October 2006 that it had successfully conducted a nuclear test, which increased tensions in the region and elicited strong objections worldwide. In response, the United Nations Security Council passed a resolution that prohibits any United Nations member state from conducting transactions with North Korea in connection with any large scale arms and material or technology related to missile development or weapons of mass destruction and from providing luxury goods to North Korea, imposes an asset freeze and travel ban on persons associated with North Korea's weapons program, and calls upon all United Nations member states to take cooperative action, including through inspection of cargo to or from North Korea. In response, North Korea agreed in February 2007 at the six-party talks to shut down and seal the Yongbyon nuclear facility, including the reprocessing facility, and readmit international inspectors to conduct all necessary monitoring and verifications. In return, the other five parties in the six-party talks agreed to provide 50,000 tons of heavy fuel oil to North Korea in the initial phase of their energy assistance.

There can be no assurance that the February 2007 accord will be implemented as agreed or that the level of tension on the Korean peninsula will not escalate in the future. Any further increase in tension, including a breakdown of high-level contacts between Korea and North Korea or occurrence of military hostilities, could have a material adverse effect on our operations and the market value of our common stock and ADSs.

### ***Unfavorable financial and economic developments in Korea may have an adverse effect on us.***

We are incorporated in Korea, and substantially all of our operations are located in Korea. As a result, we are subject to political, economic, legal and regulatory risks specific to Korea. From early 1997 until 1999, Korea experienced a significant financial and economic downturn, from which the country took several years to recover.

The economic indicators in 2004, 2005 and 2006 have shown mixed signs of recovery and uncertainty, and future recovery or growth of the economy is subject to many factors beyond our control. Recent developments in the Middle East, including the war in Iraq and its aftermath, higher oil prices, the general weakness of the global economy and the possibility of an outbreak of avian flu in Asia and other parts of the world have increased the uncertainty of global economic prospects in general and may continue to adversely affect the Korean economy for some time. Any future deterioration of the Korean or global economy could adversely affect our financial condition and results of operations.

Developments that could hurt Korea's economy in the future include:

financial problems relating to *chaebols*, or their suppliers, and their potential adverse impact on the Korean economy;

failure or lack of progress in restructuring of *chaebols*, the financial industry and other large troubled companies;

loss of investor confidence arising from corporate accounting irregularities and corporate governance issues at certain *chaebols*;

a slowdown in consumer spending and the overall economy;

increasing delinquencies and credit defaults by retail and small- and medium-sized enterprise borrowers;

adverse changes or volatility in foreign currency reserve levels, commodity prices (including a further increase in oil prices), exchange rates (including fluctuation of the U.S. dollar or Japanese yen exchange rates or revaluation of the Chinese renminbi), interest rates and stock markets;

increased reliance on exports to service foreign currency debts, which could cause friction with Korea's trading partners;

**Table of Contents**

adverse developments in the economies of countries that are important export markets for Korea, such as the United States, Japan and China, or in emerging market economies in Asia or elsewhere that could result in a loss of confidence in the Korean economy;

the continued emergence of China, to the extent its benefits (such as increased exports to China) are outweighed by its costs (such as competition in export markets or for foreign investment and the relocation of the manufacturing base from Korea to China);

social and labor unrest;

a decrease in tax revenues and a substantial increase in the Korean government's expenditures for unemployment compensation and other social programs that, together, would lead to an increased government budget deficit;

geo-political uncertainty and risk of further attacks by terrorist groups around the world;

the recurrence of SARS or an outbreak of avian flu in Asia and other parts of the world;

deterioration in economic or diplomatic relations between Korea and its trading partners or allies, including such deterioration resulting from trade disputes or disagreements in foreign policy;

political uncertainty or increasing strife among or within political parties in Korea;

hostilities involving oil producing countries in the Middle East and any material disruption in the supply of oil or increase in the price of oil resulting from those hostilities; and

an increase in the level of tensions or an outbreak of hostilities between North Korea and Korea and/or the United States.

***Ongoing significant reforms and changes to the regulatory framework for the Korean financial industry could adversely affect our results of operations.***

The legal and regulatory framework for the Korean financial industry is undergoing significant reforms and changes. For example, in the past the Korean government regulated, among other things, lending rates and deposit rates for banks. Regulations also dictated the extent of competition by restricting new entrants and the growth of existing financial institutions, including the opening of new branches. Ongoing regulatory reforms have removed all controls on lending rates and deposit rates (except for the prohibition on interest payments on current account deposits) and have relaxed barriers to entry, including by foreign financial institutions, leading to increased competition. Further liberalization of the financial services industry in Korea could result from the conclusion of a free trade agreement between Korea and the United States in 2007. At the same time, the Korean government has revised its regulations in recent years to impose stricter regulatory standards and oversight on Korean financial institutions, as part of its efforts to modernize the industry and to address specific social and economic issues. In particular, the Korean government has revised the regulations relating to credit cards and household lending as part of its effort to control the potential risks of excessive consumer lending. Continuing regulatory changes in the financial industry will require us to modify our business operations and may adversely affect our results of operations.

***Labor unrest in Korea may adversely affect our operations.***

Any future economic downturn in Korea or an increase in corporate reorganizations and bankruptcies could result in layoffs and higher unemployment. Such developments could lead to social unrest and substantially increase government expenditures for unemployment compensation and other costs for social programs. According to statistics from the Korea National Statistics Office, the unemployment rate increased from 3.3% in 2002 to 3.6% in 2003 and 3.7% in 2004 and 2005. Although the unemployment rate decreased slightly to 3.5% in 2006,

## Edgar Filing: KOOKMIN BANK - Form 20-F

an increase in unemployment and any resulting labor unrest in the future could adversely affect our operations, as well as the operations of many of our customers and their ability to repay their loans, and could

---

**Table of Contents**

adversely affect the financial condition of Korean companies in general, depressing the price of their securities. These developments would likely have an adverse effect on our financial condition and results of operations.

*Financial instability in other countries, particularly emerging market countries in Asia, could adversely impact our business and cause the price of the ADSs to go down.*

The Korean market and the Korean economy are influenced by economic and market conditions in other countries, particularly emerging market countries in Asia, including China. Financial turmoil in Asia, Russia and elsewhere in the world in recent years has adversely affected the Korean economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including Korea. A loss of investor confidence in the financial systems of emerging and other markets may cause increased volatility in Korean financial markets. Furthermore, in December 2003, we invested approximately 121 million Singapore dollars for an approximately 25% interest in Sorak Financial Holdings, which acquired an approximately 57% interest in Bank Internasional Indonesia, and we may make similar investments outside Korea in the future. We cannot be certain that financial events of the type that occurred in emerging markets in Asia in 1997 and 1998 will not happen again in Asia or in other markets in which we may invest, or that such events will not have an adverse effect on our business or the price of our common stock and ADSs.

**Risks relating to our common stock and ADSs**

*Ownership of our common stock is restricted under Korean law.*

Under Korean law, a single stockholder, together with its affiliates, is generally prohibited from owning more than 10.0% of the outstanding shares of voting stock of a nationwide bank such as us, with the exception of certain stockholders that are non-financial group companies, whose applicable limit is 4.0%. The Korean government, the Korea Deposit Insurance Corporation and bank holding companies are exempt from this limit, and investors may also exceed the 10.0% limit upon filing a report with, or approval by, the Financial Supervisory Commission. See Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Restrictions on Bank Ownership. To the extent that the total number of shares of our common stock (including those represented by ADSs) that a holder and its affiliates own together exceeds that limit, that holder will not be entitled to exercise the voting rights for the excess shares, and the Financial Supervisory Commission may order that holder to dispose of the excess shares within a period of up to six months. Failure to comply with such an order would result in an administrative fine of up to 0.03% of the book value of such shares per day until the date of disposal.

*A holder of our ADSs may not be able to exercise dissent and appraisal rights unless it has withdrawn the underlying shares of our common stock and become our direct stockholder.*

In some limited circumstances, including the transfer of the whole or any significant part of our business and the merger or consolidation of us with another company, dissenting stockholders have the right to require us to purchase their shares under Korean law. However, holders of our ADSs will not be able to exercise such dissent and appraisal rights if the depositary refuses to do so on their behalf. Our deposit agreement does not require the depositary to take any action in respect of exercising dissent and appraisal rights. In such a situation, holders of our ADSs must withdraw the underlying common stock from the ADS facility (and incur charges relating to that withdrawal) and become our direct stockholder prior to the record date of the stockholders' meeting at which the relevant transaction is to be approved, in order to exercise dissent and appraisal rights.

*A holder of our ADSs may be limited in its ability to deposit or withdraw common stock.*

Under the terms of our deposit agreement, holders of common stock may deposit such stock with the depositary's custodian in Korea and obtain ADSs, and holders of ADSs may surrender ADSs to the depositary



---

**Table of Contents**

and receive common stock. However, to the extent that a deposit of common stock exceeds the difference between:

(1) the aggregate number of common shares we have deposited or we have consented to allow to be deposited for the issuance of ADSs (including deposits in connection with offerings of ADSs and stock dividends or other distributions relating to ADSs); and

(2) the number of shares of common stock on deposit with the custodian for the benefit of the depositary at the time of such proposed deposit,

such common stock will not be accepted for deposit unless

(A) our consent with respect to such deposit has been obtained; or

(B) such consent is no longer required under Korean laws and regulations.

Under the terms of the deposit agreement, no consent is required if the shares of common stock are obtained through a dividend, free distribution, rights offering or reclassification of such stock. We have consented, under the terms of the deposit agreement, to any deposit to the extent that, after the deposit, the number of deposited shares does not exceed 115,840,996 shares or any other number of shares we determine from time to time, unless the deposit would be prohibited by applicable laws or violate our articles of incorporation. We might not consent to the deposit of any additional common stock. As a result, if a holder surrenders ADSs and withdraws common stock, it may not be able to deposit the stock again to obtain ADSs.

*A holder of our ADSs will not have preemptive rights in some circumstances.*

The Korean Commercial Code of 1962, as amended, and our articles of incorporation require us, with some exceptions, to offer stockholders the right to subscribe for new shares of our common stock in proportion to their existing shareholding ratio whenever new shares are issued. If we offer any rights to subscribe for additional shares of our common stock or any rights of any other nature, the depositary, after consultation with us, may make the rights available to holders of our ADSs or use reasonable efforts to dispose of the rights on behalf of such holders and make the net proceeds available to such holders. The depositary, however, is not required to make available to holders any rights to purchase any additional shares of our common stock unless it deems that doing so is lawful and feasible and:

a registration statement filed by us under the U.S. Securities Act of 1933, as amended, is in effect with respect to those shares; or

the offering and sale of those shares is exempt from or is not subject to the registration requirements of the Securities Act.

Similarly, holders of our common stock located in the United States may not exercise any such rights they receive absent registration or an exemption from the registration requirements under the Securities Act.

We are under no obligation to file any registration statement with the U.S. Securities and Exchange Commission or to endeavor to cause such a registration statement to be declared effective. Moreover, we may not be able to establish an exemption from registration under the Securities Act. Accordingly, a holder of our ADSs may be unable to participate in our rights offerings and may experience dilution in its holdings. If a registration statement is required for a holder of our ADSs to exercise preemptive rights but is not filed by us or is not declared effective, the holder will not be able to exercise its preemptive rights for additional ADSs and it will suffer dilution of its equity interest in us. If the depositary is unable to sell rights that are not exercised or not distributed or if the sale is not lawful or feasible, it will allow the rights to lapse, in which case the holder will receive no value for these rights.

---

## **Table of Contents**

***Dividend payments and the amount a holder of our ADSs may realize upon a sale of its ADSs will be affected by fluctuations in the exchange rate between the U.S. dollar and the Won.***

Our common stock is listed on the Stock Market Division of the Korea Exchange and quoted and traded in Won. Cash dividends, if any, in respect of the shares represented by the ADSs will be paid to the depositary in Won and then converted by the depositary into U.S. dollars, subject to certain conditions. Accordingly, fluctuations in the exchange rate between the Won and the U.S. dollar will affect, among other things, the amounts a holder of our ADSs will receive from the depositary in respect of dividends, the U.S. dollar value of the proceeds that it would receive upon sale in Korea of the shares of our common stock obtained upon surrender of ADSs and the secondary market price of ADSs. Such fluctuations will also affect the U.S. dollar value of dividends and sales proceeds received by holders of our common stock.

***The market value of an investment in our ADSs may fluctuate due to the volatility of the Korean securities market.***

Our common stock is listed on the Stock Market Division of the Korea Exchange, which has a smaller market capitalization and is more volatile than the securities markets in the United States and many European countries. The market value of ADSs may fluctuate in response to the fluctuation of the trading price of shares of our common stock on the Stock Market Division of the Korea Exchange. The Stock Market Division of the Korea Exchange has experienced substantial fluctuations in the prices and volumes of sales of listed securities and the Stock Market Division of the Korea Exchange has prescribed a fixed range in which share prices are permitted to move on a daily basis. In the 1990 s, the Korea Composite Stock Price Index, known as the KOSPI, reached a peak for the decade of 1,138.75 in 1994 and subsequently fell to a low of 280.00 in 1998. On April 17, 2000, the KOSPI experienced a 93.17 point drop, which represented the single largest decrease in the history of the KOSPI. On June 27, 2007, the KOSPI closed at 1,733.10. Like other securities markets, including those in developed markets, the Korean securities market has experienced problems including market manipulation, insider trading and settlement failures. The recurrence of these or similar problems could have a material adverse effect on the market price and liquidity of the securities of Korean companies, including our common stock and ADSs, in both the domestic and the international markets.

The Korean government has the potential ability to exert substantial influence over many aspects of the private sector business community, and in the past has exerted that influence from time to time. For example, the Korean government has promoted mergers to reduce what it considers excess capacity in a particular industry and has also encouraged private companies to publicly offer their securities. Similar actions in the future could have the effect of depressing or boosting the Korean securities market, whether or not intended to do so. Accordingly, actions by the government, or the perception that such actions are taking place, may take place or has ceased, may cause sudden movements in the market prices of the securities of Korean companies in the future, which may affect the market price and liquidity of our common stock and ADSs.

***If the Korean government deems that emergency circumstances are likely to occur, it may restrict holders of our ADSs and the depositary from converting and remitting dividends and other amounts in U.S. dollars.***

If the Korean government deems that certain emergency circumstances, including, but not limited to, severe and sudden changes in domestic or overseas economic circumstances, extreme difficulty in stabilizing the balance of payments or implementing currency exchange rate and other macroeconomic policies, have occurred or are likely to occur, it may impose certain restrictions provided for under the Foreign Exchange Transaction Law, including the suspension of payments or requiring prior approval from governmental authorities for any transaction. See Item 10D. Exchange Controls General.

### **Other Risks**

***A holder of our ADSs may not be able to enforce a judgment of a foreign court against us.***

We are a corporation with limited liability organized under the laws of Korea. Substantially all of our directors and officers and other persons named in this document reside in Korea, and all or a significant portion

---

**Table of Contents**

of the assets of our directors and officers and other persons named in this document and substantially all of our assets are located in Korea. As a result, it may not be possible for holders of our ADSs to effect service of process within the United States, or to enforce against them or us in the United States judgments obtained in United States courts based on the civil liability provisions of the federal securities laws of the United States. There is doubt as to the enforceability in Korea, either in original actions or in actions for enforcement of judgments of United States courts, of civil liabilities predicated on the United States federal securities laws.

**Item 4. INFORMATION ON THE COMPANY**

**Item 4A. History and Development of the Company**

Our legal and commercial name is Kookmin Bank. Our registered office and principal executive offices are located at 9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul, Korea 100-703. Our telephone number is 822-2073-8341. Our agent in the United States, Kookmin Bank, New York Branch, is located at 565 Fifth Avenue, 24th Floor, New York, NY 10017. Its telephone number is (212) 697-6100.

**History of the Former Kookmin Bank**

The former Kookmin Bank was established by the Korean government in 1963 under its original name of Citizens National Bank under the Citizens National Bank Act of Korea with majority government ownership. Under this Act, we were limited to providing banking services to the general public and to small- and medium-sized enterprises. See Item 4B. Business Overview Corporate Banking Small- and Medium-sized Enterprise Banking for an exact definition of small- and medium-sized enterprises. In September 1994, we completed our initial public offering in Korea and listed our shares on the Stock Market Division of the Korea Exchange.

In January 1995, the Citizens National Bank Act of Korea was repealed and replaced by the Repeal Act of the Citizens National Bank Act. Our status was changed from a specialized bank to a nationwide commercial bank and in February 1995, we changed our name to Kookmin Bank. The Repeal Act allowed us to engage in lending to large businesses. Following the repeal, however, under our articles of incorporation at that time, only up to 20% of our total Won-currency loans outstanding was allowed to be made to large businesses. Currently, under our articles of incorporation, financial services to individuals and small- and medium-sized enterprises (including mortgage lending) are required to be equal to or more than 60% of the total amount of our loans denominated in Won.

In June 1998, we acquired certain assets, including loans the majority of which were considered performing as of the purchase date, and assumed most of the liabilities of DaeDong Bank, pursuant to a directive from the Financial Supervisory Commission in connection with a government program to support the deteriorating financial sector in Korea. We assumed 519 out of 1,740 employees and 49 out of 108 branches of DaeDong Bank. As of the date of the acquisition, there was a net shortfall of (Won)1,687 billion between the value of the assets we acquired and the value of the liabilities we assumed. We received cash and debt securities issued by the Korea Deposit Insurance Corporation and the Korea Asset Management Corporation in connection with the acquisition.

In December 1998, we merged with the Korea Long Term Credit Bank, which focused on providing large corporate banking services. Through this acquisition, we were able to selectively expand our large corporate business, while continuing to concentrate on the retail sector. This expansion resulted in increased product and service offerings, including wholesale deposits, corporate overdraft facilities, bills and receivables discounting, export/import financing, payment remittances, foreign exchange transactions, standby letters of credit and guarantees and acceptances.

In June 1999, Goldman Sachs Capital Koryo, L.P., a fund managed by The Goldman Sachs Group, Inc., acquired (through its wholly owned subsidiaries Goldman Sachs Capital Chosun, Ltd. and Goldman Sachs Capital Shilla, Ltd.) an interest in the former Kookmin Bank as a result of an investment of US\$500 million in new

---

## **Table of Contents**

common shares and convertible bonds, consisting of (Won)360 billion of new common shares (17,768,870 common shares at (Won)20,260 per share, as adjusted for the merger ratio of 1.688346:1) and US\$200 million principal amount of subordinated convertible bonds with an original conversion price of (Won)14,200 per common share. Goldman Sachs Capital Koryo subsequently sold substantially all of the shares of our common stock it owned (including common stock obtained upon conversion of the convertible bonds) in June 2002 and November 2003.

### **History of H&CB**

H&CB was established by the Korean government in 1967 under the name Korea Housing Finance Corporation. In 1969, Korea Housing Finance Corporation became the Korea Housing Bank pursuant to the Korea Housing Bank Act. H&CB was originally established to provide low and middle income households with long-term, low-interest mortgages in order to help them purchase their own homes, and to promote the increase of housing supply in Korea by providing low-interest housing loans to construction companies. Under the Korea Housing Bank Act, up to 20% of H&CB's lending (excluding lending pursuant to government programs) could be non-mortgage lending. Until 1997 when the Korea Housing Bank Act was repealed, H&CB was the only entity in Korea allowed to provide mortgage loans with a term of longer than ten years. H&CB also had the exclusive ability to offer housing-related deposit accounts offering preferential rights to subscribe for newly-built apartments.

In June 1998, H&CB acquired certain assets, including loans the majority of which were considered performing as of the purchase date, and assumed most of the liabilities of DongNam Bank, pursuant to a directive from the Financial Supervisory Commission in connection with a government program to support the deteriorating financial sector in Korea. H&CB assumed 650 out of 1,661 employees and 49 out of 116 branches of DongNam Bank. As of the date of the DongNam Bank acquisition, there was a net shortfall of (Won)1,453 billion between the value of the assets it acquired and the value of the liabilities it assumed. As in the case of the former Kookmin Bank, H&CB received cash and debt securities issued by the Korea Deposit Insurance Corporation and the Korea Asset Management Corporation in connection with the acquisition. The acquisition of DongNam Bank strengthened H&CB's business presence in the southeastern region of Korea where DongNam Bank was based.

In July 1999, H&CB entered into an investment agreement with certain affiliates of the ING Groep N.V., a leading global financial services group. Through ING Insurance International B.V. and ING International Financial Holdings, ING Groep N.V. invested (Won)332 billion to acquire 9,914,777 new common shares of H&CB representing 9.99999% of H&CB's outstanding common shares. As of December 31, 2006, ING Groep N.V. beneficially owned 4.06% of our outstanding common stock.

In December 2002, we formally extended our strategic alliance agreement with ING Bank N.V., replacing its prior investment agreement with H&CB. In August 2003, our board approved and ratified an amended and restated strategic alliance agreement with ING Bank N.V. As a result:

the exclusive alliance with respect to our bancassurance business was revised to a non-exclusive, commercial relationship-based alliance;

ING Groep N.V. is required to maintain beneficial ownership of no less than 12,716,691 shares of our common stock, subject to adjustment for any share consolidations or share splits or, in the event of a merger with another entity, as adjusted accordingly pursuant to the merger ratio for the merger; and

each party agreed to maintain its level of investment in ING Life Insurance Company, Korea Ltd. (which is currently 20% owned by us and 80% owned by ING Insurance International B.V.) and KB Asset Management Co., Ltd. (which is currently 80% owned by us and 20% by ING Insurance International B.V.) until August 29, 2006.

For more details regarding our relationship with ING Groep N.V., see Item 4B. Business Overview Other Businesses Bancassurance, Item 7B. Related Party Transactions and Item 10C. Material Contracts.

---

## **Table of Contents**

### **The Merger of the Former Kookmin Bank and H&CB**

In November 2000, the former Kookmin Bank and H&CB entered into discussions regarding a possible merger. On December 22, 2000, the two banks entered into a memorandum of understanding regarding the merger. The proposed merger was publicly announced in Korea on that date. On April 23, 2001, the two banks executed a merger agreement approved by their respective boards of directors. The merger was structured as a merger of the two banks into a new entity in order to ensure that the transaction was properly understood by the security holders and customers of the two banks, as well as their employees, as a merger of equals rather than an absorption by one bank of the other. Under U.S. GAAP, however, the former Kookmin Bank was deemed the accounting acquiror of H&CB in the merger. We accounted for the acquisition using the purchase method of accounting.

On September 29, 2001, the merger proposal was approved by the stockholders of both banks at extraordinary general meetings called for that purpose. The merger became effective on November 1, 2001. This merger resulted in Kookmin Bank becoming the largest commercial bank in Korea. Our ADSs were listed on the New York Stock Exchange on November 1, 2001 and our common shares were listed on the Stock Market Division of the Korea Exchange on November 9, 2001. As of October 31, 2001, H&CB's total assets were (Won)67,399 billion, its total deposits were (Won)51,456 billion, its total liabilities were (Won)64,537 billion and it had stockholders' equity of (Won)2,849 billion. As required by U.S. GAAP, we recognized H&CB's total assets and liabilities at their estimated fair values of (Won)68,329 billion and (Won)64,840 billion, respectively. These amounts reflect the recognition of (Won)562 billion of negative goodwill, which was allocated to the fixed assets, core deposit intangible assets and credit card relationship intangible assets assumed.

At the time of the merger, we issued 179,775,233 shares of our common stock to holders of former Kookmin Bank shares and 119,922,229 shares of our common stock to holders of former H&CB shares. The merger ratio was such that holders of former Kookmin Bank common stock received one of our shares for every 1.688346 shares of former Kookmin Bank they owned, and holders of H&CB common stock received one of our shares for every share of H&CB common stock they owned.

In December 2003, the Korean government sold all of our common stock it held to us, through an auction process in which we were chosen as the winning bidder. We subsequently sold all of these shares in an over-the-counter transaction in June 2005.

### **The Merger with Kookmin Credit Card**

On May 30, 2003, we entered into a merger agreement with Kookmin Credit Card, previously a 75% owned and consolidated subsidiary. On July 23, 2003, our board approved the merger with Kookmin Credit Card and on September 5, 2003, the merger was approved by the shareholders of Kookmin Credit Card. On September 30, 2003, we merged with Kookmin Credit Card.

The merger was effected by the issuance of 8,120,431 shares of our common stock, and the former minority shareholders of Kookmin Credit Card received 0.442983 shares of our common stock for every one share of Kookmin Credit Card common stock that they owned and cash instead of fractional shares that they would have otherwise been entitled to receive in the merger. Immediately following the merger, former shareholders of Kookmin Credit Card common stock, other than us, owned approximately 2.4% of our outstanding common stock. The acquisition of minority interest was accounted for under the purchase method of accounting, and we stepped up the assets and liabilities acquired to their fair values at the date of acquisition. The excess of fair value of purchase consideration over the fair value of net assets acquired was recognized as goodwill.

The goals of this merger were to:

alleviate the difficulties that Kookmin Credit Card was experiencing with respect to its liquidity and capital adequacy;

maximize management efficiency and further enhance our credit card business;

assist us in developing a leading credit card business in Korea;

Edgar Filing: KOOKMIN BANK - Form 20-F

enable us to effectively cross-sell our financial products by integrating our database; and

develop and launch products and services that integrated our credit card and banking businesses.

**Table of Contents****Item 4B. Business Overview**  
**Business**

We are the largest commercial bank in Korea. As of December 31, 2006, we had total assets of (Won)192,978 billion and total deposits of (Won)129,540 billion. On the asset side, we provide credit and related financial services to individuals and small- and medium-sized enterprises and, to a lesser extent, to large corporate customers. On the deposit side, we provide a full range of deposit products and related services to both individuals and enterprises of all sizes.

By their nature, our core consumer and small- and medium-sized enterprise operations place a high premium on customer access and convenience. Our combined network of 1,132 branches as of December 31, 2006, the most extensive in Korea, provides a solid foundation for our business and is a major source of our competitive strength. This network provides us with a large, stable and cost effective funding source, enables us to provide our customers convenient access and gives us the ability to provide the customer attention and service essential to conducting our business, particularly in an increasingly competitive environment. Our branch network is further enhanced by automated banking machines and fixed-line, mobile telephone and Internet banking. As of December 31, 2006, we had a customer base of over 25 million retail customers, which represented approximately one-half of the Korean population. Of the population in Korea between the ages of 20 and 40, approximately two-thirds have accounts with us. As of December 31, 2006, we also had over 125,000 small- and medium-sized enterprise customers.

The following table sets forth the principal components of our lending business as of the dates indicated. As of December 31, 2006 retail loans, credit card loans and credit card receivables accounted for 62.4% of our total loan portfolio:

	2004		As of December 31, 2005		2006	
	(in billions of Won, except percentages)					
<b>Retail</b>						
Mortgage and home equity <sup>(1)</sup>	(Won) 57,965	42.0%	(Won) 59,143	42.9%	(Won) 63,982	42.3%
Other consumer <sup>(2)</sup>	25,963	18.8	23,114	16.7	21,589	14.2
<b>Total retail</b>	<b>83,928</b>	<b>60.8</b>	<b>82,257</b>	<b>59.6</b>	<b>85,571</b>	<b>56.5</b>
Credit card	9,421	6.8	8,369	6.1	8,955	5.9
Corporate	43,657	31.6	46,157	33.4	56,096	37.1
Capital markets activities and international banking	1,118	0.8	1,229	0.9	781	0.5
<b>Total loans</b>	<b>(Won) 138,124</b>	<b>100.0%</b>	<b>(Won) 138,012</b>	<b>100.0%</b>	<b>(Won) 151,403</b>	<b>100.0%</b>

<sup>(1)</sup> Includes (Won)1,186 billion, (Won)1,174 billion and (Won)1,137 billion of overdraft loans secured by real estate in connection with home equity loans as of December 31, 2004, 2005 and 2006, respectively.

<sup>(2)</sup> Includes (Won)9,062 billion, (Won)7,620 billion and (Won)7,481 billion of overdraft loans as of December 31, 2004, 2005 and 2006, respectively.

We provide a full range of personal lending products and retail banking services to individual customers, including mortgage loans. We are the largest private sector mortgage lender in Korea. We are also one of the managers of the National Housing Fund, a government fund that provides housing loans to low income households and loans to construction companies to build small-sized housing for low income households.

Lending to small- and medium-sized enterprises is the single largest component of our non-retail credit portfolio and represents a widely diversified exposure to a broad spectrum of the Korean corporate community, both by type of lending and type of customer, with one of the newest categories being collateralized loans to

## **Table of Contents**

SOHO customers that are among the smallest of the small- and medium-sized enterprises. The volume of our loans to small- and medium-sized enterprises requires a customer-oriented approach that is facilitated by our large and geographically diverse branch network.

In keeping with industry trends, our credit exposure to large corporate customers is declining as a percentage of our total loan portfolio although we continue to maintain and to seek quality relationships and to expand them by providing these customers with an increasing range of fee-related services.

Since the former Kookmin Bank initiated the issuance of domestic credit cards in 1980, we have seen our credit card business grow rapidly, particularly in 2001 and 2002 as the nationwide trend towards credit card use accelerated. As of December 31, 2006, we had more than 9 million holders of KB Card.

## **Strategy**

Our strategic focus is to be the leading bank in Korea and a world-class financial service provider. We plan to continue to develop our business on the basis of our core strengths in mortgage financing and retail banking. We believe our strong market position is an important competitive advantage, which will enable us to compete more effectively based on convenient delivery, product breadth and differentiation, and service quality while focusing on our profitability.

The key elements of our strategy are as follows:

### ***Identifying, targeting and marketing to attractive customer segments and providing superior customer value and service to such segments***

In recent years, rather than focusing on developing products and services to satisfy the overall needs of the general population, we have increasingly targeted specific market segments that we expect to generate superior growth and profitability. We will continue to implement a targeted marketing approach that seeks to identify the most attractive customer segments and to develop strategies to build market share in those segments. In particular, we intend to increase our wallet share of superior existing customers by using our advanced customer relationship management technology to better identify and meet the needs of our most creditworthy and high net worth customers, on whom we intend to concentrate our marketing efforts. We estimate that there are approximately 6 million people who fall into this category in Korea, and we aim to cross-sell our loan and other products to those customers who have an account with us.

As part of this strategy, we are also focusing on attracting and retaining creditworthy customers by offering more differentiated fee-based products and services that are tailored to meet their specific needs. The development and marketing of our products and services are, in part, driven by customer segmentation to ensure we meet the needs of each customer segment. For instance, we currently offer customized mortgage products and electronic banking promotions, and have enhanced our private banking services for high net worth individuals, including opening new branches specializing in such services. We also continue to develop more complex financial products, including trust commodities and other investment products, for which consumer demand has increased in recent years. We are also focusing on addressing the needs of our customers by providing the highest-quality products and services and developing an open-architecture strategy, which allows us to sell such products through the largest branch network in Korea. In short, we aim to offer our customers a convenient one-stop financial services destination where they can meet their traditional retail and corporate banking requirements, as well as find a broad array of fee-based products and services tailored to address more specific banking needs. We believe such differentiated, comprehensive services and cross-selling will not only enhance customer loyalty but also increase profitability.



## **Table of Contents**

One of our key customer-related strategies continues to be creating greater value and better service for our customers. We intend to continue improving our customer service, including through:

*Improved customer relationship management technology.* Management has devoted substantial resources toward development of our customer relationship management system, which is designed to provide our employees with the needed information to continually improve the level of service and incentives offered to our preferred customers. Our system is based on an integrated customer database, which allows for better customer management and streamlines our customer reward system. We have also developed state-of-the-art call centers and online Internet capabilities to provide shorter response times to customers seeking information or to execute transactions. Our goals are to continually focus on improving customer service to satisfy our customer's needs through continuing efforts to deliver new and improved services and to upgrade our customer relationship management system to provide the best possible service to our customers in the future.

*Enhanced distribution channels.* We also believe we can improve customer retention and usage rates by increasing the range of products and services we offer and by developing a differentiated, multi-channel distribution network, including branches, ATMs, call centers, mobile-banking and Internet banking. We believe that our leading market position gives us a competitive advantage in developing and enhancing our distribution capabilities.

### ***Focusing on expanding and improving credit quality in our corporate lending business***

We plan to focus on corporate lending as one of our core businesses through attracting top-tier corporate customers and providing customized and distinctive products and services to build our position as a leading bank in the corporate financial market. To increase our market share in providing financial services to the corporate market, we intend to:

promote a more balanced and strengthened portfolio with respect to our corporate business by developing our large corporate customer base and utilizing our improved credit management operations to better evaluate new large corporate and small- and medium-sized enterprise customers;

develop and sell more varied corporate financial products, consisting of transactional banking products which provide higher margin and less risk such as cyber branch products to large corporate customers and cyber CEO products to small- and medium-sized enterprise customers;

generate more fee income from large corporate customers through business-to-business transactions, foreign exchange transactions and derivative and other investment products;

further develop and train our core professionals with respect to this market, including through programs such as the career development path ;

strengthen our marketing system based on our accumulated expertise in order to attract top-tier corporate customers; and

focus on enhancing our channel network in order to provide the best service by strengthening our corporate customer management.

### ***Strengthening internal risk management capabilities***

We believe that ensuring strong asset quality through effective credit risk management is critical to maintaining stable growth and profitability and risk management will continue to be one of our key focus areas. One of our highest priorities is to improve our asset quality and more effectively price our lending products to take into account inherent credit risk in our portfolio. Our goal is to maintain the soundness of our credit

portfolio, profitability and capital base. To this end, we intend to continue to strengthen our internal risk

**Table of Contents**

management capabilities by tightening our underwriting and management policies and improving our internal compliance policies. To accomplish this objective, we have undertaken the following initiatives:

*Strengthening underwriting procedures with advanced credit scoring techniques.* We have centralized our credit management operations into our credit group. Our prior structure had divided such operations into four groups and ten teams. As a result of such centralization, we aim to enhance our credit management expertise and improve our system of checks-and-balances with respect to our credit portfolio. We have also improved our ability to evaluate the credit of our small- and medium-sized enterprise customers through assigning experienced credit loan officers to our regional credit offices. We have also introduced a policy requiring the same officer to evaluate, review and monitor the outstanding loans and other credits with respect to a customer, which will enhance expertise and improve efficiency and accountability of such officer, while enabling us to maintain a consistent credit policy. We have also, as a general matter, implemented enhanced credit analysis and scoring techniques, which we believe will enable us to make better-informed decisions about the credit we extend and improve our ability to respond more quickly to incipient credit problems. We are also focusing on enhancing our asset quality through improvement of our early monitoring systems and collection procedures.

*Improving our internal compliance policy and ensuring strict application in our daily operations.* We have improved our monitoring capabilities with respect to our internal compliance and providing training and educational programs to our management and employees. We have also implemented strict compliance policies to maintain the integrity of our risk management system.

***Cultivating a performance-based, customer-oriented culture that emphasizes market best practices***

We believe a strong and dedicated workforce is critical to our ability to offer our customers the highest quality banking services and is integral to our goal of maintaining our position as one of Korea's leading financial service providers. In the past, we have dedicated significant resources to develop and train our core professionals, and we intend to continue to enhance the productivity of our employees, including by regularly sponsoring in-house training and educational programs. We have also been seeking to cultivate a performance-based culture to create a work environment where members of our staff are incentivized to maximize their potential and in which our employees are directly rewarded for superior performance. We intend to maintain a professional workforce whose high quality of customer service reflects our goal to achieve and maintain global best practice standards in all areas of operations.

We plan to establish new mid- to long-term strategies to address changes in our operations and market conditions, including the pending implementation of the Financial Investment Services and Capital Market Act.

**Branch Network**

As of December 31, 2006, we had 1,132 branches and sub-branches in Korea, which were the largest number of branches among Korean commercial banks. In Korea, retail transactions are generally conducted in cash, although credit card use has increased, and conventional checking accounts are not offered or used as widely as in other countries. An extensive branch network is important to attracting and maintaining retail customers, who use branches extensively and value convenience. We believe that our extensive branch network in Korea and retail customer base provide us with a source of stable and relatively low cost funding. More than 40% of our branches and sub-branches are located in Seoul, and approximately 24% of our branches are located in the six next largest cities. The following table presents the geographical distribution of our branch network in Korea as of December 31, 2006:

Area	Number of branches	Percentage
Seoul	458	40.5%
Six largest cities (other than Seoul)	266	23.5
Other	408	36.0
Total	1,132	100.0%



**Table of Contents**

In addition, we have continued to implement the specialization of branch functions. Of our branch network, 96 branches handle corporate transactions exclusively and are dedicated to providing comprehensive services to our corporate customers.

In order to support our branch network, we have established an extensive network of automated banking machines, which are located in branches and in unmanned outlets known as autobanks. These automated banking machines consist of ATMs, cash dispensers and passbook printers. As of December 31, 2006, we had 8,930 ATMs, 161 cash dispensers and 381 passbook printers.

We have actively promoted the use of these distribution outlets in order to provide convenient service to customers, as well as to maximize the marketing and sales functions at the branch level, reduce employee costs and improve profitability. The following table sets forth information, for the periods indicated, regarding the number of transactions and the fee revenue of our ATMs, including those that only dispense cash:

	For the year ended December 31,		
	2004	2005	2006
Number of transactions (millions)	786	621	675
Fee revenue (in billions of Won)	(Won) 92	(Won) 90	(Won) 89

**Retail Banking**

Due to our development as a retail bank and the know-how and expertise we have acquired from our activities in that market, retail banking has been and will continue to remain one of our core businesses. Our retail banking activities consist primarily of lending and deposit-taking.

**Lending Activities**

We offer various loan products that target different segments of the population, with features tailored to each segment's financial profile and other characteristics. The following table sets forth the balances and the percentage of our total lending represented by our retail loans as of the dates indicated:

	As of December 31,					
	2004		2005		2006	
	(in billions of Won, except percentages)					
<b>Retail:</b>						
Mortgage and home equity loans	(Won) 57,965	42.0%	(Won) 59,143	42.9%	(Won) 63,982	42.3%
Other consumer loans <sup>(1)</sup>	25,963	18.8	23,114	16.7	21,589	14.2
Total	(Won) 83,928	60.8%	(Won) 82,257	59.6%	(Won) 85,571	56.5%

<sup>(1)</sup> Excludes credit card loans, but includes overdraft loans.

Our retail loans consist of:

*Mortgage loans*, which are loans made to customers to finance home purchases, construction, improvements or rentals; and *home equity loans*, which are loans made to our customers secured by their homes to ensure loan repayment. We also provide overdraft loans in connection with our home equity loans.

*Other consumer loans*, which are loans made to customers for any purpose (other than mortgage and home equity loans). These include overdraft loans, which are loans extended to customers to cover insufficient funds when they withdraw funds from their demand deposit accounts with us in excess of the amount in such accounts up to a limit established by us.



---

## **Table of Contents**

For secured loans, including mortgage and home equity loans, our policy is to lend up to 100% of the adjusted collateral value (except in areas of high speculation designated by the government where we are required to limit our lending to 40% of the appraised value of collateral) minus the value of any lien or other security interest that is prior to our security interest. In calculating the adjusted collateral value for real estate, we use the appraisal value of the collateral multiplied by a factor, generally between 40% to 60%. This factor varies depending upon the location and use of the real estate and is established in part by taking into account court-supervised auction prices for nearby properties.

A borrower's eligibility for our mortgage loans depends on value of the mortgage property, the appropriateness of the use of proceeds and the borrower's creditworthiness. A borrower's eligibility for home equity loans is determined by the borrower's credit and the value of the property, while the borrower's eligibility for other consumer loans is primarily determined by the borrower's credit. If the borrower's credit deteriorates, it may be difficult for us to recover the loan. As a result, we review the borrower's creditworthiness, collateral value, credit scoring and third party guarantees when evaluating a borrower. In addition, to reduce the interest rate of a loan or to qualify for a loan, a borrower may provide collateral, deposits or guarantees from third parties.

Due to a rapid increase in retail loans and increased credit risks relating thereto, as well as to stabilize the real estate market in Korea, the Financial Supervisory Commission and the Financial Supervisory Service have been adopting more stringent guidelines applicable to mortgage and home equity lending by Korean banks since 2002. See Item 3D. Risk Factors Risks relating to government regulation and policy and Supervision and Regulation Principal Regulations Applicable to Banks Liquidity Recent Regulations Relating to Retail Household Loans.

### *Mortgage and Home Equity Lending*

Our mortgage and home equity lending has substantially expanded in recent years.

*The Housing Finance Market in Korea.* The housing finance market in Korea is divided into public sector and private sector lending. In the public sector, two government entities, the National Housing Fund and the National Agricultural Cooperative Federation, are responsible for most of the mortgage lending. In the private sector, a number of financial institutions and installment finance companies, including us, provide mortgage lending. Prior to 1997, government regulations limited the types of mortgage lending products commercial banks in Korea could offer. These restrictions affected both the terms of mortgages that could be offered as well as eligibility of properties to be mortgaged and persons applying for mortgages. Government restrictions on mortgage lending were largely lifted in 1997, leading to a more competitive mortgage lending market. In 1998, the government promulgated new laws to facilitate asset securitization transactions by Korean banks. Such developments have contributed to the growth of the mortgage lending market by increasing the amount of funding available to lenders and allowing lenders to manage their credit risk.

*Mortgage and Home Equity Loan Products.* We provide customers with a number of mortgage and home equity loan products that have flexible features, including terms, repayment schedules, amounts and eligibility for loans, and we offer interest rates on a commercial basis. Although the maximum term of mortgage loans is 35 years, the majority of our mortgage loans have significantly shorter maturities, which may be renewed. Non-amortizing home equity loans have an initial maturity of three years, which may be extended on an annual basis for a maximum of ten years. Home equity loans subject to amortization of principal may have a maximum term of up to 35 years. Any customer is eligible for a mortgage or an individual home equity loan regardless of whether it participates in one of our housing related savings programs and so long as that customer is not barred by regulation from obtaining a loan because of bad credit history. However, customers with whom we frequently transact business and provide us with significant revenue receive preferential interest rates on loans.

**Table of Contents**

As of December 31, 2006, 57.2% of our mortgage loans were secured by residential property which is the subject of the loan, 9.3% of our mortgage loans were guaranteed by the Housing Finance Credit Guarantee Fund, a government housing-related entity, and the remaining 33.5% of our mortgage loans, contrary to general practices in the United States, were unsecured (although the use of proceeds from these loans are restricted for the purpose of financing home purchases and some of these loans were guaranteed by a third party). One reason that a relatively high percentage of our mortgage loans are unsecured is that we, along with other Korean banks, provide advance loans to borrowers for the down payment of new housing (particularly apartments) that is in the process of being built. Once construction is completed, which may take several years, these mortgage loans become secured by the new housing purchased by these borrowers. For the year ended December 31, 2006, the average initial loan-to-value ratio of our mortgage loans, which is a measure of the amount of loan exposure to the appraised value of the security collateralizing the loan, was approximately 52.3%. There are three reasons that our loan-to-value ratio is relatively lower (as is the case with other Korean banks) compared to similar ratios in other countries, such as the United States. The first reason is that housing prices are high in Korea relative to average income, so most people cannot afford to borrow an amount equal to the entire value of their collateral and make interest payments on such an amount. The second reason relates to the *jeonsae* system, through which people provide a key money deposit while residing in the property prior to its purchase. At the time of purchase, most people use the key money deposit as part of their payment and borrow the remaining amount from Korean banks, which results in a loan that will be for an amount smaller than the appraised value of the property for collateral and assessment purposes. The third reason is that Korean banks discount the appraised value of the borrower's property for collateral and assessment purposes so that a portion of the appraised value is reserved in order to provide recourse to a renter who lives at the borrower's property. This is in the event that the borrower's property is seized by a creditor, and the renter is no longer able to reside at that property. See Item 3D. Risk Factors Other risks relating to our business A decline in the value of the collateral securing our loans and our inability to realize full collateral value may adversely affect our credit portfolio. As a result of government initiatives, we have also tightened our mortgage loan guidelines.

*Pricing.* The interest rates on our retail mortgage loans are generally based on a periodic floating rate (which is based on a base rate determined for three-month, six-month or twelve-month periods derived using our Market Opportunity Rate system, which reflects our internal cost of funding, further adjusted to account for our expenses related to lending). Our interest rates also incorporate a margin based among other things on the type of security, the credit score of the borrower and the estimated loss on the security. We can adjust the price to reflect the borrower's current and/or expected future contribution to us. The applicable interest rate is determined at the time of the loan. If a loan is terminated prior to its maturity, the borrower is obligated to pay us an early termination fee of approximately 0.7% to 1.4% of the loan amount in addition to the accrued interest.

The interest rates on our home equity loans are determined on the same basis as our retail mortgage loans.

As of December 31, 2006, our current three-month, six-month and twelve-month base rates were 6.00%, 6.01% and 6.13%, respectively.

As of December 31, 2006, 99.6% of our outstanding mortgage and home equity loans was priced based on a floating rate and 0.4% was priced based on a fixed rate.

*Other Consumer Loans*

Other consumer loans are primarily unsecured. However, such loans may be secured by real estate, deposits or securities. As of December 31, 2006, approximately (Won)11,706 billion, or 54.2% of our consumer loans (other than mortgage and home equity loans) were unsecured loans (although some of these loans were guaranteed by a third party). Overdraft loans are also classified as other consumer loans, are primarily unsecured and typically have a maturity between one and three years. The amount of overdraft loans as of December 31, 2006 was approximately (Won)7,481 billion.



---

## **Table of Contents**

*Pricing.* The interest rates on our other consumer loans are determined on the same basis as on our home equity loans, except that, for unsecured loans, the borrower's credit score as determined during our loan approval process is also taken into account. See Item 11. Quantitative and Qualitative Disclosures about Market Risk Credit Risk Management. For overdraft loans, we also add 50 basis points in determining the interest rate.

As of December 31, 2006, 99.6% of our other consumer loans had interest rates that were not fixed but were variable in reference to our base rate, which is based on the Market Opportunity Rate.

### ***Deposit-taking Activities***

Due to our extensive nationwide network of branches and the merger, together with our long history of development and our resulting know-how and expertise, as of December 31, 2006, we had the largest number of retail customers and retail deposits among Korean commercial banks. The balance of our deposits from retail customers was (Won)94,024 billion, (Won)94,817 billion and (Won)89,356 billion as of December 31, 2004, 2005 and 2006, respectively, which constituted 74.5%, 75.4% and 69.0% respectively, of the balance of our total deposits.

We offer many deposit products that target different segments of our retail customer base, with features tailored to each segment's financial profile, characteristics and needs, including:

*Demand deposits*, which either do not accrue interest or accrue interest at a lower rate than time or savings deposits. Demand deposits allow the customer to deposit and withdraw funds at any time and, if they are interest bearing, accrue interest at a variable rate depending on the amount of deposit. Retail and corporate demand deposits constituted 3.9% of our total deposits as of December 31, 2006 and paid average interest of 1.76% for 2006.

*Time deposits*, which generally require the customer to maintain a deposit for a fixed term, during which the deposit accrues interest at a fixed rate or a variable rate based on the Korea Composite Stock Prices Index (known as KOSPI), or to deposit specified amounts on an installment basis. If the amount of the deposit is withdrawn prior to the end of the fixed term, the customer will be paid a lower interest rate than that originally offered. The term for time deposits typically range from one month to five years, and the term for installment savings deposits range from six months to ten years. Retail and corporate time deposits constituted 47.8% of our total deposits as of December 31, 2006 and paid average interest of 3.92% for 2006. Most installment savings deposits offer fixed interest rates.

*Savings deposits*, which allow depositors to deposit and withdraw money at any time and accrue interest at an adjustable interest rate, which is currently below 3.3%. Retail and corporate savings deposits constituted 33.8% of our total deposits as of December 31, 2006 and paid average interest of 0.71% for 2006.

*Certificates of deposit*, the maturities of which range from 30 days to 365 days with a required minimum deposit of (Won)5 million. Interest rates on certificates of deposit are determined based on the length of the deposit and prevailing market rates. Our certificates of deposit are sold at a discount to their face value, reflecting the interest payable on the certificate of deposit.

*Foreign currency deposits*, which accrue interest at an adjustable rate and are available to Korean residents, non-residents and overseas immigrants. We offer foreign currency time deposits and checking and passbook accounts in ten currencies.

We offer varying interest rates on our deposit products depending upon average funding costs, the rate of return on our interest earning assets and the interest rates offered by other commercial banks.

We also offer deposits that provide the holder with preferential rights to housing subscriptions and eligibility for mortgage loans. These products include:

## Edgar Filing: KOOKMIN BANK - Form 20-F

*Housing subscription time deposits*, which are special purpose time deposit accounts providing the holder with a preferential right to subscribe for new private apartment units under the Housing Law.

**Table of Contents**

This law is the basic law setting forth various measures supporting the purchase of houses and the supply of such houses by construction companies. These products accrue interest at a fixed rate for one year, and at an adjustable rate after one year. Deposit amounts per account range from (Won)2 million to (Won)15 million depending on the location of the holder's current residence and the size of the desired apartment unit. These deposit products target high and middle income households.

*Housing subscription installment savings deposits*, which are monthly installment savings programs providing the holder with a preferential subscription right for new private apartment units under the Housing Law. Account holders are also eligible for our mortgage loans. These deposits require monthly installments of (Won)50,000 to (Won)500,000, have maturities of between two and five years and accrue interest at fixed or variable rates depending on the term. These deposit products target low- and middle-income households.

We have a priority customer program called KB Star Club that categorizes our customers by their average deposit balance for the most recent three-month period, the amount of their transactions with us and their program points based on such balances and transactions. A customer may receive preferential treatment in various areas, including interest rates and transaction fees, depending upon how the customer is classified. As of December 31, 2006, we had over three million KB Star Club customers, representing approximately 12.8% of our total retail customer base of over 25 million retail customers. In 2006, on an average balance basis, our KB Star Club customers held approximately 81.1% of our total retail customer deposits, and revenues from our KB Star Club customers accounted for approximately 62.2% of our revenues derived from our retail customers.

In 2002, after significant research and planning, we launched private banking operations at our headquarters. Shortly thereafter, we launched a comprehensive strategy with respect to customers with higher net worth, which included staffing appropriate representatives, marketing aggressively, establishing IT systems, selecting appropriate branch locations and readying such branches with the necessary facilities to service such customers. As of December 31, 2006, we had established 18 centers (including 1 sub-center) and plan to increase the number of private banking centers as necessary. We believe that by offering high quality personal wealth management services to these customers we can increase our share of the priority customer market, which will increase our profitability and our position in the retail banking market.

The Monetary Policy Committee of the Bank of Korea (the Monetary Policy Committee) imposes a reserve requirement on Won currency deposits of commercial banks based generally on the type of deposit instrument. The reserve requirement is currently up to 7%. See Supervision and Regulation Principal Regulations Applicable to Banks Liquidity.

The Depositor Protection Act provides for a deposit insurance system where the Korea Deposit Insurance Corporation guarantees to depositors the repayment of their eligible bank deposits, which do not include foreign currency deposits. The deposit insurance system insures up to a total of (Won)50 million per depositor per bank. See Supervision and Regulation Principal Regulations Applicable to Banks Deposit Insurance System. We pay a premium rate of 0.2% of our average deposits and we paid (Won)218 billion for 2006.

**Credit Cards**

Credit cards are another of our core retail products. As a result of the merger with H&CB, for a period of time we issued and operated two brands of credit cards, Kookmin Card and BC Card. Following our merger with our subsidiary, Kookmin Credit Card, in September 2003, we adopted a strategy of trying to unify the two brands. Accordingly, commencing in October 2003, we have been issuing most of our new credit cards under the KB Card brand.

**Table of Contents**

The following table sets forth certain data relating to our credit card operations. All financial figures appearing below have been prepared in accordance with Korean GAAP, which differs significantly from U.S. GAAP. See Item 5B. Liquidity and Capital Resources Reconciliation with Korean GAAP.

	2004 <sup>(1)</sup>	As of and for the year ended December 31, 2005 (in billions of Won, except number of holders, accounts and percentages)	2006
<b>Number of credit cardholders (at year end) (thousands)</b>			
General accounts	11,362	9,343	8,883
Corporate accounts	182	159	173
Total	11,544	9,502	9,056
<b>Number of merchants (at year end) (thousands)</b>			
Active ratio (at year end) <sup>(2)</sup>	54.9%	62.7%	68.4%
<b>Credit card fees</b>			
Merchant fees <sup>(3)</sup>	(Won) 803	(Won) 788	(Won) 868
Installment and cash advance fees	1,388	1,018	864
Annual membership fees	45	41	37
Other fees	401	234	286
Total	(Won) 2,637	(Won) 2,081	(Won) 2,055
<b>Charge volume <sup>(4)</sup></b>			
General purchase	(Won) 25,373	(Won) 29,836	(Won) 34,307
Installment purchase	7,520	6,748	7,019
Cash advance	33,456	24,261	19,837
Card loan <sup>(5)</sup>	2,999	1,002	2,554
Total	(Won) 69,348	(Won) 61,847	(Won) 63,717
<b>Outstanding balance (at year end) <sup>(6)</sup></b>			
General purchase	(Won) 1,808	(Won) 2,491	(Won) 2,832
Installment purchase	1,524	1,544	1,740
Cash advance	2,934	2,562	2,348
Card loan <sup>(5)</sup>	1,378	975	1,748
Total <sup>(7)</sup>	(Won) 7,644	(Won) 7,572	(Won) 8,668
<b>Average outstanding balances <sup>(6)</sup></b>			
General purchase	(Won) 1,804	(Won) 2,045	(Won) 2,564
Installment purchase	2,027	1,479	1,559
Cash advance	3,497	2,689	2,396
Card loan <sup>(5)</sup>	2,256	1,111	1,338
<b>Delinquency ratios (at year end) <sup>(8)</sup></b>			
Less than 1 month	1.48%	1.03%	0.97%
From 1 month to 3 months	3.32	1.70	1.13
From 3 months to 6 months	0.29	0.18	0.27
Over 6 months	0.11	0.11	0.11

Edgar Filing: KOOKMIN BANK - Form 20-F

Total		5.20%		3.01%		2.47%
Non-performing loan ratio						
Reported		4.55%		2.19%		1.29%
Managed		3.91%		2.05%		1.26%
Write-offs (gross)	(Won)	3,261	(Won)	868	(Won)	496
Recoveries <sup>(9)</sup>		131		233		236
Net write-offs	(Won)	3,130	(Won)	635	(Won)	260

**Table of Contents**

	2004 <sup>(1)</sup>	As of and for the year ended December 31, 2005 (in billions of Won, except number of holders, accounts and percentages)	2006
Gross write-off ratio <sup>(10)</sup>	34.04%	11.85%	6.31%
Net write-off ratio <sup>(11)</sup>	32.66%	8.67%	3.31%
<b>Asset sales</b>			
Asset securitization <sup>(12)</sup>	(Won) 1,790	(Won) 810	(Won) 305

(1) Includes data for credit cards issued under the Kookmin Card and BC Card brands prior to September 2004.

(2) The active ratio represents the ratio of accounts used at least once within the last six months to total accounts as of year end.

(3) Merchant fees consist of merchant membership and maintenance fees, costs associated with prepayment by us (on behalf of customers) of sales proceeds to merchants, processing fees relating to sales and membership applications, costs relating to the management of delinquencies and recoveries, bad debt expenses, general variable expenses and other fixed costs that are charged to our member merchants. We charge our member merchants fees that range from 1.0% to 4.5%.

(4) Represents the aggregate cumulative amount charged during the year.

(5) Card loans consist of loans that are provided on either a secured or unsecured basis to cardholders upon prior agreement. Payment of principal, fees and interest on such a loan can be due either in one payment or in installments after a fixed period.

(6) Includes certain interest trust certificates issued by special purpose entities in connection with asset securitization transactions of our underlying credit card balances. Transfers of credit card balances to special purpose entities in connection with asset securitization transactions are recognized as sales under Korean GAAP but not under U.S. GAAP.

(7) The total outstanding balances pursuant to U.S. GAAP for all of our credit cards were (Won)9,421 billion as of December 31, 2004, (Won)8,369 billion as of December 31, 2005 and (Won)8,955 billion as of December 31, 2006.

(8) Represents the ratio of delinquencies to outstanding balance. In line with industry practice, we have restructured a large portion of delinquent credit card account balances (defined as balances overdue for one day or more) as loans and have also replaced a portion of our delinquent credit card account balances with cash advances that are rolled over from month to month. We discontinued the practice of providing substituted cash advances from January 2004. As of December 31, 2006, these restructured loans amounted to (Won)139 billion. Because these restructured loans are not treated as being delinquent at the time of conversion or for a period of time thereafter, our delinquency ratios may not fully reflect all delinquent amounts relating to our outstanding balances.

(9) Does not include proceeds that we received from sales of our non-performing loans that were written off.

(10) Represents the ratio of gross write-offs for the year to average outstanding balance for the year. Under Korean GAAP, our charge-off policy is generally to write off balances which have been overdue for four payment cycles or more or which have been classified as expected loss. In 2004, our write-off ratio under Korean GAAP increased considerably due to significant repurchases and subsequent write-offs of credit card receivables underlying asset-backed securities that were issued in late 2002.

(11) Represents the ratio of net write-offs for the year to average outstanding balances for the year. Under Korean GAAP, our charge-off policy is generally to write off balances which have been overdue for four payment cycles or more or which have been classified as expected loss. In 2004, our write-off ratio under Korean GAAP increased considerably due to significant repurchases and subsequent write-offs of credit card receivables underlying asset-backed securities that were issued in late 2002.

(12) Comprises credit card balances that were transferred in asset securitization transactions. Under U.S. GAAP, these transfers are not recognized as sales.

The use of credit cards in Korea has increased dramatically in recent years as the Korean economy and consumer spending recovered from the recent financial and economic difficulties and, as a result of government

---

**Table of Contents**

initiatives promoting the use of credit cards in Korea. For example, the government requires commercial merchants to accept credit cards as a means of preventing tax evasion by ensuring proper disclosure of transactions and provides tax benefits to businesses that accept credit cards. For consumers, there is also a tax deduction for certain amounts spent using credit cards. However, there has been significant concern in Korea regarding the high levels of credit card usage (including cash advances) and the deteriorating asset quality of credit card portfolios of Korean financial institutions. Commencing in July 2002, the Financial Supervisory Commission increased regulation of the credit card industry. See Item 3D. Risk Factors Risks relating to government regulation and policy and Supervision and Regulation Principal Regulations Applicable to Banks Credit Card Business.

In contrast to the system in the United States and many other countries, where most credit cards are revolving cards that allow outstanding amounts to be rolled over from month to month so long as a required minimum percentage is repaid, credit cardholders in Korea are generally required to pay for their purchases within approximately 20 to 60 days of purchase depending on their payment cycle. However, we also offer revolving cards to individuals that allow outstanding amounts to be rolled over to subsequent payment periods. Delinquent accounts (defined as amounts overdue for one day or more) are charged penalty interest and closely monitored. For installment purchases, we charge interest on unpaid installments at rates that vary according to the terms of repayments. See Item 3D. Risk Factors Risks relating to our retail credit portfolio.

We believe that by establishing a unified credit card business through our merger with Kookmin Credit Card and our adoption of the new KB Card brand, we have further enhanced this business by strengthening our risk management and maximizing our operational efficiency. In addition, we believe that our extensive branch network, brand recognition and overall size will enable us to cross-sell products such as credit cards to our existing and new customers.

To promote our credit card business, we offer services targeted to various financial profiles and customer requirements and are concentrating on:

strengthening cross-sales to existing customers and offering integrated financial services;

offering cards that provide additional benefits such as frequent flyer miles and reward program points that can be redeemed by the customer for complementary services, prizes and cash;

offering gold cards, platinum cards and other prime members cards, which have a higher credit limit and provide additional services in return for a higher fee;

acquiring new customers through strategic alliances and cross-marketing with retailers;

encouraging increased use of credit cards by existing customers through special offers for frequent users;

introducing new features, such as revolving credit cards, travel services and insurance;

developing fraud detection and security systems to prevent the misuse of credit cards and to encourage the use of credit cards over the Internet; and

issuing smart cards and preparing for a cardless business environment in which customers can use credit cards to make purchases by phone or over the Internet.

As of December 31, 2006, we had more than 9 million cardholders. Of the credit cards outstanding, 68.4% were active, meaning that they had been used at least once during the previous six months. For 2006, our market share with respect to charge volume was 16.4% according to the Financial Supervisory Service.

## Edgar Filing: KOOKMIN BANK - Form 20-F

Our card revenues consist principally of cash advance fees, merchant fees, credit card installment fees, interest income from credit card loans, annual fees paid by cardholders and interest and fees on late payments. Cardholders are generally required to pay for their purchases within 17 to 47 days after the date of purchase,



**Table of Contents**

depending on their payment cycle. Except in the case of installment purchases, accounts which remain unpaid after this period are deemed to be delinquent.

We generate other fees through a processing charge on merchants, with the average charge equaling 2.46%.

Under non-exclusive license agreements with MasterCard International Incorporated and Visa International Service Association, we also issue MasterCard and Visa credit cards.

We launched our debit card business in 1996 in response to changing customer needs. We charge merchants an average commission of approximately 1.64% of the amounts purchased using a debit card. We also issue check cards, which are similar to debit cards except that check cards are accepted by all merchants that accept credit cards. Much like debit cards, check card purchases are also debited directly from customers' accounts with us. As of December 31, 2006, we had approximately 5.1 million check card holders, who effected check card transactions totaling approximately (Won)2,767 billion in 2006.

**Corporate Banking**

We lend to and take deposits from small- and medium-sized enterprises and, to a lesser extent, large corporate customers. As of December 31, 2004, 2005 and 2006, we had 155,323, 143,838 and 153,213 small- and medium-sized enterprise borrowers and 713, 679 and 719 large corporate borrowers, respectively. For 2004, 2005 and 2006, we received fee revenue from firm banking services offered to corporate customers, which include inter-account transfers, transfers of funds from various branches and agencies of a company (such as insurance premium payments) to the account of the headquarters of such company and transfers of funds from various customers of a company to the main account of such company, in the amount of (Won)68 billion, (Won)78 billion and (Won)86 billion, respectively. Of our branch network as of December 31, 2006, we had 96 branches dedicated exclusively to corporate banking.

The following table sets forth the balances and the percentage of our total lending represented by our small- and medium-sized enterprise business loans and our large corporate business loans as of the dates indicated, estimated based on our internal classifications of corporate borrowers under Korean GAAP:

	2004		As of December 31, 2005		2006	
	(in billions of Won, except percentages)					
Corporate:						
Small- and medium-sized enterprise loans	(Won) 38,240	27.7%	(Won) 36,344	26.3%	(Won) 41,498	27.4%
Large corporate loans	5,417	3.9	9,813	7.1	14,598	9.7
Total	(Won) 43,657	31.6%	(Won) 46,157	33.4%	(Won) 56,096	37.1%

On the deposit-taking side, we currently offer our corporate customers several types of corporate deposits. Our corporate deposit products can be divided into two general categories: (1) demand deposits that have no restrictions on deposits or withdrawals, but which offer a relatively low interest rate; and (2) deposits from which withdrawals are restricted for a period of time, but offer higher interest rates. We also offer installment savings deposits, certificates of deposit and repurchase instruments. We offer varying interest rates on deposit products depending upon the rate of return on our income-earning assets, average funding costs and interest rates offered by other nationwide commercial banks.

The total amount of deposits from our corporate customers amounted to (Won)32,570 billion as of December 31, 2006, or 25.1% of our total deposits.

---

**Table of Contents**

***Small- and Medium-sized Enterprise Banking***

Our small- and medium-sized enterprise banking business has traditionally been and will remain one of our core businesses because of both our historical development and our accumulated expertise. In recent years, we have largely focused our corporate banking activities on the small- and medium-sized enterprise market in Korea. We believe that we possess the necessary elements to succeed in the small- and medium-sized enterprise market, including our extensive branch network, our credit rating system for credit approval, our marketing capabilities (which we believe have provided us with significant brand loyalty) and our ability to take advantage of economies of scale.

We use the term *small- and medium-sized enterprises* as defined in the Small and Medium Industry Basic Act and related regulations. The general criterion used to define small- and medium-sized enterprises is either the number of full-time employees (less than 300), paid-in capital (equal to or less than (Won)8 billion) or sales revenues (equal to or less than (Won)30 billion). Criteria differ from industry to industry. In all cases, however, the number of full-time employees may not equal or exceed 1,000.

*Lending Activities*

Our principal loan products for our small- and medium-sized enterprise customers are working capital loans and facilities loans. Working capital loans are provided to finance working capital requirements and include notes discounted and trade financing. Facilities loans are provided to finance the purchase of equipment and the establishment of manufacturing assembly plants. As of December 31, 2006, working capital loans and facilities loans accounted for 85.5% and 14.5%, respectively, of our total small- and medium-sized enterprise loans. As of December 31, 2006, we had over 153,000 small- and medium-sized enterprise customers.

Loans to small- and medium-sized enterprises may be secured by real estate or deposits or may be unsecured. As of December 31, 2006, secured loans and guaranteed loans accounted for, in the aggregate, 85.0% of our small- and medium-sized enterprise loans. Among the secured loans, 51.7% were secured by real estate and 48.3% were secured by deposits or securities. Working capital loans generally have a maturity of one year, but may be extended on an annual basis for an aggregate term of three years. Facilities loans have a maximum maturity of ten years.

When evaluating the extension of working capital loans, we review the corporate customer's creditworthiness and capability to generate cash. Furthermore, we take personal guarantees and credit guaranty letters from other financial institutions and use time and savings deposits that the borrower has with us as collateral, and may require additional collateral. We receive fees in relation to credit evaluation, collateral appraisal and other services provided in connection with a loan extension.

The value of any collateral is defined using a formula that takes into account the appraised value of the property, any prior liens or other claims against the property and an adjustment factor based on a number of considerations including, with respect to property, the value of any nearby property sold in a court-supervised auction during the previous 3.5 years. We revalue any collateral on a periodic basis (generally every year) or if a trigger event occurs with respect to the loan in question.

We also offer collective housing loans. Our collective housing loans are mortgage loans to home builders or developers who build or sell single- or multi-family housing units, principally apartment buildings. Many of these builders and developers are categorized as small- and medium-sized enterprises. We offer a variety of collective housing loans, including loans to purchase property or finance the construction of housing units, loans to contractors used for working capital purposes, and loans to educational establishments, small- and medium-sized enterprises and non-profit entities to finance the construction of dormitories. Collective housing loans subject us to the risk that the housing units will not be sold. As a result, we review the probability of the sale of the housing unit when evaluating the extension of a loan. We also review the borrower's creditworthiness and the

## **Table of Contents**

adequacy of the intended use of proceeds. Furthermore, we take a lien on the land on which the housing unit is to be constructed as collateral. If the collateral is not sufficient to cover the loan, we also take a guarantee from the Housing Finance Credit Guarantee Fund as security.

A substantial number of our small- and medium-sized enterprise customers are SOHOs, which represent sole proprietorships, individual business interests and very small corporations. We generally diversify SOHOs into two groups. The first group are those who do not typically maintain financial statements. We generally lend to this group on a secured basis. For these SOHOs we apply a strict credit risk evaluation model, which not only uses quantitative analysis related to a customer's accounts and due amounts but also requires our credit officers to perform a qualitative analysis of each potential SOHO customer. The second group are those who maintain a double-entry book keeping system. We usually lend to this group on an unsecured basis. We evaluate the risk of this segment through the corporate credit risk system, which takes into account both financial and non-financial criteria.

### *Pricing*

We establish the price for our corporate loan products (other than collective housing loans) based principally on transaction risk, our cost of funding and market considerations. Transaction risk is measured by such factors as the credit rating assigned to a particular borrower, the size of the borrower and the value and type of collateral. Our loans are priced based on the Market Opportunity Rate system.

Our Market Opportunity Rate system is a periodic floating rate system which takes into account the current market interest rate and an activity-based cost, and a spread calculated to achieve a target return on asset ratio set for the year. As of December 31, 2006, the Market Opportunity Rate was 4.80% for three months, 4.81% for six months and 4.93% for one year.

While we generally utilize the Market Opportunity Rate system, depending on the price and other terms set by competing banks for similar borrowers, we may adjust the interest rate we charge to compete more effectively with other banks.

The interest rates on our collective housing loans are based on a periodic floating rate, which in turn is based on a base rate determined for three-month, six-month or twelve-month periods derived using our Market Opportunity Rate system. After selecting the appropriate periodic floating rate, our loan analysis system raises or lowers the floating rate based on various factors related to the loan and the borrower. In addition, we take into account the market conditions and our expenses and services to be provided with respect to such loan. The repayment schedule differs according to the variable term, repayment method and the particular loan. If a loan is terminated prior to its maturity, the corporate borrower is obligated to pay us an early termination fee in addition to the accrued interest.

### *Large Corporate Banking*

Large corporate customers include all companies that are not small- and medium-sized enterprise customers. Due to our history of development and limitations in our articles of incorporation, large corporate banking was not a core business of the former Kookmin Bank or of H&CB prior to the merger. Our articles of incorporation provide that financial services to large corporate customers must be no more than 40% of the total amount of our Won-denominated loans. Our business focus with respect to large corporate banking has shifted from a concentration on risk management to selective expansion, within the constraints of our articles of incorporation. Specifically, we are carrying out various initiatives to improve our customer relationship with large corporate customers and plan to expand our service offerings to this segment.

---

## **Table of Contents**

### *Lending Activities*

Our principal loan products for our large corporate customers are working capital loans and facilities loans. As of December 31, 2006, working capital loans and facilities loans accounted for 96.9% and 3.1%, respectively, of our total large corporate loans. We also offer collective housing loans, as described above under Small- and Medium-sized Enterprise Banking Lending Activities, to large corporate clients.

As of December 31, 2006, secured loans and guaranteed loans accounted for, in the aggregate, 14.2% of our large corporate loans. Among the secured loans, 36.5% were secured by real estate and 63.5% were secured by deposits or securities. Working capital loans generally have a maturity of one year but are extended on an annual basis for an aggregate term of three years. Facilities loans have a maximum maturity of 10 years.

We evaluate creditworthiness and collateral for our large corporate loans in essentially the same way as we do for small- and medium-sized enterprise loans. See Small- and Medium-sized Enterprise Banking Lending Activities above.

As of December 31, 2006, in terms of our outstanding loan balance, 33.5% of our large corporate loans was extended to borrowers in the manufacturing industry, 16.6% was extended to borrowers in the construction industry, and 15.1% was extended to borrowers in the financial and insurance industry.

### *Pricing*

We determine pricing of our large corporate loans in the same way as we determine the pricing of our small- and medium-sized enterprise loans. See Small- and Medium-sized Enterprise Banking Pricing above. As of December 31, 2006, the Market Opportunity Rate, which is utilized in pricing loans offered by us, was the same for our large corporate loans as for our small- and medium-sized enterprise loans.

### **Capital Markets Activities and International Banking**

Through our capital markets operations, we invest and trade in debt and equity securities and, to a lesser extent, engage in derivatives and asset securitization transactions and make call loans.

### *Securities Investment and Trading*

We invest in and trade securities for our own account in order to maintain adequate sources of liquidity and to generate interest and dividend income and capital gains. As of December 31, 2004, 2005 and 2006, our investment portfolio, which consists primarily of held-to-maturity securities and available-for-sale securities, and our trading portfolio had a combined total book value of (Won)26,790 billion, (Won)28,924 billion and (Won)27,922 billion and represented 15.1%, 16.2% and 14.5% of our total assets, respectively.

Our trading and investment portfolios consist primarily of Korean treasury securities and debt securities issued by Korean government agencies, local governments or certain government-invested enterprises and debt securities issued by financial institutions. As of December 31, 2004, 2005 and 2006, we held debt securities with a total book value of (Won)25,512 billion, (Won)27,876 billion and (Won)26,033 billion, respectively, of which:

held-to-maturity debt securities accounted for (Won)6,168 billion, (Won)10,498 billion and (Won)10,963 billion, or 24.2%, 37.7% and 42.1%, respectively;

available-for-sale debt securities accounted for (Won)15,898 billion, (Won)14,027 billion and (Won)12,641 billion, or 62.3%, 50.3% and 48.6%, respectively; and

trading debt securities accounted for (Won)3,446 billion, (Won)3,351 billion and (Won)2,429 billion, or 13.5%, 12.0% and 9.3%, respectively.



**Table of Contents**

Of these amounts, debt securities issued by the Korean government and government agencies as of December 31, 2004, 2005 and 2006 amounted to:

(Won)4,748 billion, (Won)6,209 billion and (Won)8,316 billion, or 77.0%, 59.1% and 75.9%, respectively, of our held-to-maturity debt securities;

(Won)3,735 billion, (Won)3,394 billion and (Won)3,708 billion, or 23.5%, 24.2% and 29.3%, respectively, of our available-for-sale debt securities; and

(Won)916 billion, (Won)1,756 billion and (Won)478 billion, or 26.6%, 52.4% and 19.7%, respectively, of our trading debt securities. From time to time we also purchase equity securities for our securities portfolios. Our equity securities consist primarily of marketable beneficiary certificates and equities listed on the Stock Market Division of the Korea Exchange or KOSDAQ Market Division of the Korea Exchange. As of December 31, 2004, 2005 and 2006:

equity securities in our available-for-sale portfolio had a book value of (Won)252 billion, (Won)128 billion and (Won)1,007 billion, or 1.6%, 0.9% and 7.4% of our available-for-sale portfolio, respectively; and

equity securities in our trading portfolio had a book value of (Won)249 billion, (Won)201 billion and (Won)145 billion, or 6.7%, 5.7% and 5.6% of our debt and equity trading portfolio, respectively.

Our trading portfolio also includes foreign exchange spot contracts and derivative instruments. See Derivatives Trading. Our investment portfolio also includes venture capital activities, non-marketable or restricted equity securities, investments under the equity method and investments held by our asset management subsidiary. As of December 31, 2004, 2005 and 2006, these investments had an aggregate book value of (Won)777 billion, (Won)719 billion and (Won)737 billion, respectively.

The following tables show, as of the dates indicated, the gross unrealized gains and losses on available-for-sale and held-to-maturity securities within our investment securities portfolio, and the amortized cost and fair value of the portfolio by type of investment security:

	Amortized cost	As of December 31, 2004		Fair value
		Gross unrealized gain (in billions of Won)	Gross unrealized loss	
<b>Available-for-sale securities:</b>				
Debt securities				
Korean treasury securities and government agencies	(Won) 3,689	(Won) 48	(Won) 1	(Won) 3,736
Corporate <sup>(1)</sup>	801	22	5	818
Financial institutions <sup>(2)</sup>	11,103	38	6	11,135
Foreign governments	37	5		42
Asset-backed securities	166	1		167
Subtotal	15,796	114	12	15,898
Marketable equity securities	225	27		252
Total available-for-sale securities	(Won) 16,021	(Won) 141	(Won) 12	(Won) 16,150

Edgar Filing: KOOKMIN BANK - Form 20-F

**Held-to-maturity securities:**

Korean treasury securities and government agencies	(Won) 4,748	(Won) 206	(Won) 4,954
Corporate <sup>(3)</sup>	65	1	66
Financial institutions <sup>(4)</sup>	1,242	5	1,247
Foreign governments			
Asset-backed securities	113	2	115
<b>Total held-to-maturity securities</b>	<b>(Won) 6,168</b>	<b>(Won) 214</b>	<b>(Won) 6,382</b>

**Table of Contents**

	Amortized cost	As of December 31, 2005		Fair value
		Gross unrealized gain	Gross unrealized loss	
(in billions of Won)				
<b>Available-for-sale securities:</b>				
Debt securities				
Korean treasury securities and government agencies	(Won) 3,426	(Won) 3	(Won) 35	(Won) 3,394
Corporate <sup>(1)</sup>	569	9	8	570
Financial institutions <sup>(2)</sup>	9,969	3	41	9,931
Foreign governments	17	2		19
Asset-backed securities	114		2	112
Other debt securities	1			1
Subtotal	14,096	17	86	14,027
Marketable equity securities	93	39	4	128
Total available-for-sale securities	(Won) 14,189	(Won) 56	(Won) 90	(Won) 14,155

**Held-to-maturity securities:**

Korean treasury securities and government agencies	(Won) 6,209	(Won) 37	(Won) 168	(Won) 6,078
Corporate <sup>(3)</sup>	125		5	120
Financial institutions <sup>(4)</sup>	3,870		42	3,828
Foreign governments				
Asset-backed securities	294		4	290
Total held-to-maturity securities	(Won) 10,498	(Won) 37	(Won) 219	(Won) 10,316

	Amortized cost	As of December 31, 2006		Fair value
		Gross unrealized gain	Gross unrealized loss	
(in billions of Won)				
<b>Available-for-sale securities:</b>				
Debt securities				
Korean treasury securities and government agencies	(Won) 3,716	(Won) 1	(Won) 9	(Won) 3,708
Corporate <sup>(1)</sup>	573	20	4	589
Financial institutions <sup>(2)</sup>	8,198	1	15	8,184
Foreign governments	9			9
Asset-backed securities	152		1	151
Other debt securities				
Subtotal	12,648	22	29	12,641
Marketable equity securities	378	675	46	1,007
Total available-for-sale securities	(Won) 13,026	(Won) 697	(Won) 75	(Won) 13,648

**Held-to-maturity securities:**

Korean treasury securities and government agencies	(Won) 8,316	(Won) 47	(Won) 92	(Won) 8,271
Corporate <sup>(3)</sup>	215		3	212
Financial institutions <sup>(4)</sup>	2,227		13	2,214
Foreign governments				
Asset-backed securities	205		2	203



Edgar Filing: KOOKMIN BANK - Form 20-F

Total held-to-maturity securities	(Won) 10,963	(Won) 47	(Won) 110	(Won) 10,900
-----------------------------------	--------------	----------	-----------	--------------

---

<sup>(1)</sup> Includes debt securities issued by Korea Electric Power Corporation, which is controlled by the Korean government, in the amount of (Won)16 billion as of December 31, 2004, (Won)14 billion as of December 31, 2005 and (Won)48 billion as of December 31, 2006.

---

**Table of Contents**

- (2) Includes debt securities issued by the Bank of Korea, the Korea Development Bank and the Industrial Bank of Korea in the aggregate amount of (Won)10,206 billion as of December 31, 2004, (Won)8,100 billion as of December 31, 2005 and (Won)6,667 billion as of December 31, 2006. These financial institutions are controlled by the Korean government.
- (3) Includes debt securities issued by Korea Electric Power Corporation, which is controlled by the Korean government, in the amount of (Won)30 billion as of December 31, 2004, (Won)90 billion as of December 31, 2005 and (Won)90 billion as of December 31, 2006.
- (4) Includes debt securities issued by the Bank of Korea, the Korea Development Bank and the Industrial Bank of Korea in the aggregate amount of (Won)1,144 billion as of December 31, 2004, (Won)3,476 billion as of December 31, 2005 and (Won)2,042 billion as of December 31, 2006. These financial institutions are controlled by the Korean government.

**Derivatives Trading**

Until the full-scale launch of our derivative operations in mid-1999, we had been engaged in limited volumes of derivatives trading, mostly on behalf of our customers. Since then, our trading volume significantly increased from (Won)103,608 billion in 2004 to (Won)112,785 billion in 2005 and to (Won)149,438 billion in 2006. Our net trading revenue from derivatives and foreign exchange contracts for the year ended December 31, 2004, 2005 and 2006 was (Won)298 billion, (Won)268 billion and (Won)248 billion, respectively.

We provide and trade a range of derivatives products, including:

Won interest rate swaps, relating to Won interest rate risks;

cross-currency swaps, relating to foreign exchange risks, largely for Won against U.S. dollars;

foreign exchange forwards, swaps and options, relating to foreign exchange risks; and

equity options on the KOSPI index.

To provide more sophisticated and complete treasury risk management services to our clients, we entered into a business alliance with Australia's Macquarie Bank in December 1998. Macquarie Bank, established in 1969, is a leading provider of financial services offering a full range of investment banking, commercial banking and retail financial services globally. Through this alliance, we were able to combine Macquarie Bank's derivatives expertise, risk management systems and methodologies with our established local infrastructure and strong market presence.

Our derivative operations focus on addressing the needs of our corporate clients to hedge their risk exposure and to hedge our risk exposure that results from such client contracts. We also engage in derivative trading activities to hedge the interest rate and foreign currency risk exposure that arise from our own assets and liabilities. A substantial portion of these hedge-purposed derivative contracts, however, do not qualify for hedge accounting under U.S. GAAP and are consequently treated as trading derivatives. In addition, we engage in proprietary trading of derivatives within our regulated open position limits.

**Table of Contents**

The following shows the estimated fair value of our derivatives and foreign exchange spot contracts as of December 31, 2004, 2005 and 2006:

	2004		As of December 31, 2005		2006	
	Estimated fair value assets	Estimated fair value liabilities	Estimated fair value assets	Estimated fair value liabilities	Estimated fair value assets	Estimated fair value liabilities
	(in billions of Won)					
Foreign exchange spot contracts	(Won) 8	(Won) 5				
Foreign exchange derivatives	1,998	1,846	(Won) 906	(Won) 820	(Won) 968	(Won) 958
Interest rate derivatives <sup>(1)</sup>	323	372	234	245	177	219
Equity derivatives	72	74	62	62	26	46
Others						
Total	(Won) 2,401	(Won) 2,297	(Won) 1,202	(Won) 1,127	(Won) 1,171	(Won) 1,223

<sup>(1)</sup> Includes those for trading purposes and hedging purposes.

The following table shows the unrealized gains and losses of derivatives held or issued for hedging purposes that qualified for hedge accounting under U.S. GAAP, as of December 31, 2004, 2005 and 2006:

	2004		As of December 31, 2005		2006	
	Unrealized gains	Unrealized losses	Unrealized gains	Unrealized losses	Unrealized gains	Unrealized losses
	(in billions of Won)					
Interest rate derivatives <sup>(1)</sup>	(Won) 10	(Won) 10	(Won) 52	(Won) 52	(Won) 2	(Won) 2
Total	(Won) 10	(Won) 10	(Won) 52	(Won) 52	(Won) 2	(Won) 2

<sup>(1)</sup> Includes the unrealized gains and losses of the underlying hedged items.

**Asset Securitization Transactions**

We are active in the Korean asset-backed securities market. Based on our diverse experience with respect to product development and management capabilities relating to asset securitization, we offer customers a wide range of financial products to reinforce our position as a leading bank with respect to the asset securitization market. We were involved in asset securitization transactions with an initial aggregate issue amount of (Won)9,214 billion in 2004, (Won)6,865 billion in 2005 and (Won)6,738 billion in 2006, of which (Won)5,517 billion, (Won)4,671 billion and (Won)3,222 billion, respectively, were public offerings of asset-backed securities. Most of these securities were sold to institutional investors through Korean securities houses.

**Call Loans**

We make call loans and borrow call money in the short-term money market. Through December 31, 2006, call loans were defined as short-term lending among banks and financial institutions either in Won with maturities of 90 days or less or in foreign currencies with maturities of 90 days or less. Typically, call loans have maturities of one day. As of December 31, 2006, we had made call loans of (Won)1,237 billion and borrowed call money of (Won)168 billion, compared to (Won)1,713 billion and (Won)1,254 billion, respectively, as of December 31, 2005. Starting in 2006, we also include as call loans foreign currency lending among banks and financial institutions with maturities of 90 days or less.



**Table of Contents****Investment Banking**

We have focused on selectively expanding our investment banking activities in order to increase our fee income and diversify our revenue base. The main focus of our investment banking operations is project finance and financial advisory services. Our principal investment banking services include:

project finance and financial advisory services for social overhead capital projects such as highway, port, power, water and sewage projects;

financing and financial advisory services for real estate development projects; and

structured finance and venture financing.

In 2006, under Korean GAAP, we generated investment banking revenue of (Won)143 billion, consisting of (Won)42 billion of interest income and (Won)101 billion of fee income.

**International Banking**

We engage in various international banking activities, including foreign exchange services and derivatives dealing, import and export-related services, offshore lending, syndicated loans and foreign currency securities investment. These services are provided primarily to our domestic customers and overseas subsidiaries and affiliates of Korean corporations. We also raise foreign currency funds through our international banking operations. Since the Korean financial crisis, which began in late 1997, we have focused on minimizing the risk of our existing foreign currency assets and maximizing the recovery ratio of non-performing assets while selectively providing financing to and making investments in overseas subsidiaries of Korean companies.

The table below sets forth certain information regarding our foreign currency assets and borrowings:

	2004	As of December 31, 2005 (in millions of US\$)	2006
Total foreign currency assets	US\$ 5,465	US\$ 7,435	US\$ 10,211
Foreign currency borrowings:			
Long-term borrowings	1,485	1,714	3,771
Short-term borrowings	730	1,830	2,088
Total borrowings	US\$ 2,215	US\$ 3,544	US\$ 5,859

The table below sets forth our overseas subsidiaries and branches currently in operation as of December 31, 2006:

Business Unit <sup>(1)</sup>	Location
<b>Subsidiaries</b>	
Kookmin Bank Hong Kong Ltd.	Hong Kong
Kookmin Bank International Ltd.	United Kingdom
<b>Branches</b>	
Kookmin Bank, Tokyo Branch	Japan
Kookmin Bank, Auckland Branch	New Zealand
Kookmin Bank, New York Branch	United States

---

(1) Does not include subsidiaries and branches in liquidation or dissolution.

Our overseas branches and subsidiaries principally provide Korean companies and nationals in overseas markets with trade financing, local currency funding and foreign exchange services, in conjunction with the operations of our headquarters. In June 2007, we opened a representative office in Almaty, Kazakhstan.

## **Table of Contents**

In December 2003, we invested approximately 121 million Singapore dollars for an approximately 25% interest in Sorak Financial Holdings, which was originally owned by Temasek Holdings, the Singapore government's investment vehicle. We made this investment as part of a consortium with Temasek and other parties that was formed to bid for a majority interest in Bank Internasional Indonesia, an Indonesian commercial bank, being auctioned by the Indonesian Bank Restructuring Agency. With the capital contributions made by the consortium members, Sorak Financial Holdings acquired an approximately 57% interest in Bank Internasional Indonesia. As a member of the consortium, we participate in the management of Bank Internasional Indonesia.

### ***Trustee and Custodian Services Relating to Investment Trusts and Other Functions***

We act as a trustee for 40 asset management companies, which invest in investment assets using funds raised by the sale of beneficiary certificates of investment trusts to investors. We also act as custodian, settlement and clearing agent and fund administrator for 68 financial institutions with respect to various investments. We receive a fee for acting in these capacities and generally perform the following functions:

holding assets for the benefit of the investment trusts or institutional investors;

receiving and making payments in respect of such investments;

executing trades in respect of such investments on behalf of the investment trust or institutional investors, based on instructions from the relevant asset management company or such investors;

in certain cases, authenticating beneficiary certificates issued by the investment trust and handling settlements in respect of such beneficiary certificates;

clearing and settlement in the domestic and foreign securities markets;

providing foreign exchange services for overseas investment and foreign investors; and

providing fund-related administration and accounting services.

For the year ended December 31, 2006, our fee income from our trustee and custodian services was (Won)21 billion and revenues collected as a result of administration of the underlying investments were (Won)7 billion.

### **Other Businesses**

#### ***Trust Account Management Services***

##### ***Money Trust Management Services***

We provide trust account management services for unspecified money trusts, which are trusts the assets of which we generally have broad discretion in investing. We receive fees for our trust account management services consisting of basic fees that are based upon a percentage of the net asset value of the assets under management and, for certain types of trust account operations, performance fees that are based upon the performance of the trust account operations. In 2006, our basic fees ranged from 0.1% to 2.0% of total assets under management depending on the type of trust account. We also charge performance fees with respect to certain types of trust account products. We receive penalty payments when customers terminate their trust accounts prior to the original contract maturity.

## Edgar Filing: KOOKMIN BANK - Form 20-F

We currently provide trust account management services for 24 types of money trusts. The money trusts we manage are generally trusts with a fixed maturity. Approximately half of our money trusts also provide periodic payments of dividends which are added to the assets held in such trusts and not distributed.

Under Korean law, the assets of our trust accounts are segregated from our banking account assets and are not available to satisfy the claims of any of our potential creditors. We are, however, permitted to deposit surplus funds generated by trust assets into our banking accounts.



**Table of Contents**

As of December 31, 2006, the total balance of our money trusts (under Korean GAAP) was (Won)9,627 billion. As for unspecified money trust accounts, we have investment discretion over all money trusts, which are pooled and managed jointly for each type of trust account. Specified money trust accounts are established on behalf of individual customers who direct our investment of trust assets.

The following table shows the balances of our money trusts by type as of the dates indicated as determined in accordance with Korean GAAP. Under U.S. GAAP, we historically did not consolidate money trust accounts in our financial statements or recognized the acquisition of such accounts in accordance with the purchase method of accounting due to the fact that these are not our assets but customer assets. As more fully discussed in Note 9 to our financial statements, however, beginning in 2004, we began consolidating money trusts for which we guaranteed both the principal and a fixed rate of interest (as described below) under U.S. GAAP. Under Korean GAAP, we consolidate money trusts for which we guaranteed the principal amount invested as well as those for which we guaranteed both the principal and a fixed rate of interest.

	2004	As of December 31,		2006
		(in billions of Won)		
		2005		
Principal and interest guaranteed trusts	(Won) 0.3	(Won) 0.3		(Won) 0.3
Principal guaranteed trusts	3,162	3,188		3,301
Performance trusts <sup>(1)</sup>	3,867	4,218		6,326
Total	(Won) 7,029	(Won) 7,406		(Won) 9,627

<sup>(1)</sup> Non-guaranteed trusts.

The balance of our money trusts increased 37.0% between December 31, 2004 and December 31, 2006.

As of December 31, 2006, the trust assets we managed consisted principally of securities investments and loans from the trust accounts. As of December 31, 2006, under Korean GAAP, our trust accounts had invested in securities in the aggregate amount of (Won)7,939 billion, of which (Won)7,268 billion was debt securities. Securities investments consist of government-related debt securities, corporate debt securities, including bonds and commercial paper, equity securities and other securities. Loans made by our trust account operations are similar in type to the loans made by our bank account operations. As of December 31, 2006, under Korean GAAP, our trust accounts had made loans in the principal amount of (Won)404 billion (excluding loans from the trust accounts to our banking accounts of (Won)950 billion), which accounted for 4.0% of our money trust assets. Loans by our money trusts are subject to the same credit approval process as loans from our banking accounts. As of December 31, 2006, substantially all of loans from our money trust accounts were collateralized or guaranteed.

Our money trust accounts also invest, to a lesser extent, in equity securities, including beneficiary certificates issued by asset management companies. On a Korean GAAP basis, as of December 31, 2006, equity securities in our money trust accounts amounted to (Won)671 billion, which accounted for 6.7% of our total money trust assets. Of this amount, (Won)598 billion was from specified money trusts and (Won)73 billion was from unspecified money trusts.

We currently continue to offer pension-type money trusts that provide a guarantee of the principal amount of the investment. On a Korean GAAP basis, as of December 31, 2006, the balance of the money trusts for which we guaranteed the principal was (Won)3,301 billion.

If the income from a money trust for which we provide a guarantee is less than the amount of the payments we have guaranteed, we will need to pay the amount of the shortfall with funds from special reserves maintained with respect to trust accounts followed by basic fees from that money trust and funds from our general banking operations. In 2004, 2005 and 2006 we made no significant payments from our banking accounts to cover

---

**Table of Contents**

shortfalls in our guaranteed trusts. On a Korean GAAP basis, we derived trust fees with regard to trust account management services (including those fees related to property trust management services) of (Won)102 billion in 2004, (Won)121 billion in 2005 and (Won)78 billion in 2006.

The Indirect Investment Asset Management Business Act, which applies to unspecified money trusts, took effect in January 2004. Under that law, a bank is not permitted to offer unspecified money trust products, which was a core product in our trust business, after July 2004 (except under certain limited circumstances) and is required to qualify as an asset management company in order to manage any newly offered unspecified money trust products. See *Principal Regulations Applicable to Banks Trust Business*. Because we did not qualify as an asset management company under the Indirect Investment Asset Management Business Act, since July 2004, we have continued to directly manage only trust products sold before July 2004. Trust products sold after July 2004 are managed by KB Asset Management. We believe that we can leverage our extensive sales network in connection with KB Asset Management's unspecified money trust operations.

*Property Trust Management Services*

We also offer property trust management services, where we manage non-cash assets in return for a fee. Non-cash assets include mostly securities, but can also include other liquid receivables and real estate. Under these arrangements, we render custodial services for the property in question and collect fee income in return.

In 2006, our property trust fees ranged from 0.001% to 0.3% of total assets under management depending on the type of trust accounts. As of December 31, 2006, the aggregate balance of our property trusts decreased to (Won)6,631 billion, compared to (Won)9,854 billion as of December 31, 2005.

The property trusts are not consolidated within our U.S. GAAP financial statements.

*Investment Trust Management*

We offer investment trust products to customers and manage the funds invested by them in investment trusts, through our subsidiary, KB Asset Management, which is 80% owned by us and 20% owned by ING Insurance International B.V. As of December 31, 2006, KB Asset Management had (Won)15,637 billion of assets under management.

***Management of the National Housing Fund***

We manage the operations of the National Housing Fund. The National Housing Fund provides financial support to low-income households in Korea by providing mortgage financing and construction loans for projects to build small-sized housing. The operations of the National Housing Fund include providing and managing National Housing Fund loans, issuing National Housing Fund bonds and collecting subscription savings deposits.

In return for managing the operations of the National Housing Fund we receive a monthly fee, calculated based on activity levels for the relevant month. In 2006, we received total fees of (Won)172 billion for managing the National Housing Fund, compared to (Won)180 billion in 2005.

The financial accounting for the National Housing Fund is entirely separate from our financial accounting, and the non-performing loans and loan losses of the National Housing Fund, in general, do not impact our financial condition. Regulations and guidelines for managing the National Housing Fund are issued by the Minister of Construction and Transportation pursuant to the Housing Act.

In November 2002, the Ministry of Construction and Transportation designated two other financial institutions to, together with us, manage the Fund with a view to diversifying its management. In February 2003, the Ministry of Construction and Transportation changed the basis of calculating fees related to the National

**Table of Contents**

Housing Fund and, in March 2006, appointed an independent consultant to advise on further changes to the basis of calculating such fees and the designation of institutions to manage the National Housing Fund. In November 2003, the Ministry of Construction and Transportation strengthened existing regulations to provide for liability of managers of the National Housing Fund, where they had clear responsibility for non-performing National Housing Fund loans or where losses resulted to the National Housing Fund due to negligent management.

**Bancassurance**

The Korean government's liberalization of the bancassurance market in Korea has allowed us to offer insurance products of other institutions since September 2003. We currently market a wide range of bancassurance products and hope to develop additional fee-based revenues by expanding our offering of these products in the future.

Currently, our bancassurance business has alliances with 15 life insurance companies and nine non-life insurance companies and offers 46 different products through our branch network. These products are composed of 26 types of life insurance policies such as annuities, savings insurance and variable life insurance, and 20 types of non-life insurance products. In 2006, our commission income from our bancassurance business amounted to (Won)154.7 billion.

**Lottery Business**

We have been designated by the government as a lottery operator and have been permitted to conduct ticket sales, marketing and sales network management in connection with two lotteries, the Housing Lottery and the Lotto 6/45, since 1969 and 2002, respectively. These lotteries are owned by the Korean government. In 2006, we received (Won)13 billion in fees in connection with managing lottery prize payouts and marketing activities.

**Other Distribution Channels**

The following table sets forth information under Korean GAAP, for the periods indicated, on the number of users and transactions and the fee revenue of the other services provided to our retail and corporate customers, which are discussed below:

	For the year ended December 31,		
	2004	2005	2006
<b>Phone banking:</b>			
Number of users <sup>(1)</sup>	1,573,505	1,678,791	1,774,717
Number of transaction (thousands)	285,892	308,714	309,174
Fee revenue (in millions of Won)	(Won) 18,021	(Won) 20,770	(Won) 19,672
<b>Internet banking:</b>			
Number of users <sup>(1)</sup>	3,223,671	4,337,349	6,050,196
Number of transactions (thousands)	566,192	903,769	1,099,105
Fee revenue (in millions of Won)	(Won) 19,296	(Won) 25,722	(Won) 29,850

<sup>(1)</sup> Users are defined as persons who had recorded a transaction within the past six months (excluding overlapping and inactive customers). In March 2007, we reduced or waived many of the fees we charge on our banking services, in response to customer demand. Specifically, we reduced or waived our fees on fund transfers through our Internet, mobile and telephone banking services, as well as on transfers and after-hour withdrawals through ATMs. We also reduced our wire transfer fees and eliminated the fees we charge on issuance of bankers' checks and certain tax-related statements. These measures may result in a significant reduction in our banking-related fee income.

## **Table of Contents**

### *Phone Banking*

We launched our telephone banking services in 1991, allowing customers to conduct a number of types of transactions by telephone. We offer a variety of services, including inter-account fund transfers, balance and transaction inquiries, credit card transaction inquiries and customer service inquiries. We also have call centers, which we primarily use to:

advise clients with respect to deposits, loans and credit cards and to provide our customers a way to report any emergencies with respect to their accounts;

allow our customers to conduct transactions with respect to their accounts, such as transfers or payments, opening or closing accounts, processing loans through automated systems, conducting credit card transactions and offering lottery-related services;

conduct telemarketing to our customers or potential customers to advertise products or services through phone, fax or text messaging; and

provide automated banking services, mobile services or other services relating to affinity programs.

### *Internet Banking*

We began to offer a variety of services over the Internet beginning in 1999. Our goal is to consolidate our position as a market leader in on-line banking. Our Internet banking services currently include:

**Basic Banking Services** these include all of the banking services offered through our telephone banking services, including funds transfers, balance and transaction inquiries, credit card transaction inquiries, pre-set automatic transfers and product inquiries;

**Processing of Loan Applications** we quickly process and approve on-line loan applications; and

**Electronic Certification** we offer an electronic certification service, which permits Internet users to authenticate transactions on a confidential basis through digital signatures.

### *Mobile Banking*

Mobile banking services allow customers to use mobile phones or PDAs (Personal Digital Assistants) to make inter-account transfers and balance and other transaction inquiries. There are currently three mobile phone service providers in Korea, SK Telecom, KT Freetel, and LG Telecom, and we provide our services in association with all three. Our mobile banking services currently include:

**Basic Banking Services** these include fund transfers and balance and transaction inquiries;

**Mobile Stock Trading** mobile banking customers can use their mobile phone to trade stocks; and

**Mobile Lottery and Application for Housing** we offer a mobile lottery purchasing service (Instant Lotto, Housing Lotto, Keno) and mobile submissions of applications for housing.

***Other Channels***

We provide cash management services, which include automatic transfers, connection services to other financial institutions, real-time firm banking, automatic fund concentration and transmittal of trading information. We have continued to develop our firm banking services and, as of December 31, 2006, we provided cash management services to over 1,300 large corporations and small- and medium-sized enterprises.

---

## **Table of Contents**

### **Competition**

We compete principally with other nationwide commercial banks in Korea, but we also face competition from a number of additional sources including regional banks, development banks, specialized banks and branches of foreign banks operating in Korea and installment finance corporations for mortgage loan products. We also compete for customer funds with other types of financial service institutions, including savings institutions (such as mutual savings and finance companies and credit unions and credit cooperatives), investment institutions (such as merchant banking corporations) and life insurance companies. Competition in the domestic banking industry is generally based on the types and quality of the products and services offered, including the size and location of retail networks, the level of automation and interest rates charged and paid.

Competition has increased significantly in our traditional core businesses, retail banking, small- and medium-sized enterprise banking and credit card lending, as a result of other commercial banks reducing their exposure to large corporations in light of recent financial difficulties that they experienced, contributing to some extent to the asset quality deterioration in retail and small- and medium-sized loans. As a result, our margins on lending activities may decrease in the future.

In addition, general regulatory reforms in the Korean banking industry, accelerated by Korea's economic difficulties since late 1997 and the Korean government's commitments to the International Monetary Fund, have increased competition among banks and financial institutions in Korea. Among these reforms was the lifting of the regulatory restrictions on mortgage lending and housing deposit taking activities that had prevented the other commercial banks in Korea from competing directly with H&CB in providing mortgage finance products. Increased competition in the mortgage sector has also contributed to lower margins from our mortgage lending activities. As the reform of the financial sector continues, foreign financial institutions, some with greater resources than us, have entered, and may continue to enter, the Korean market either by themselves or in partnership with existing Korean financial institutions and compete with us in providing financial and related services.

In addition, the Korean commercial banking sector is undergoing significant consolidation. A number of significant mergers and acquisitions in the industry have taken place in Korea during the last five years, including the establishment of financial holding companies, which have reduced the number of nationwide commercial banks in Korea from 16 as of December 31, 1997, to seven banks and three financial holding companies as of December 31, 2006. Furthermore, a number of significant mergers and acquisitions in the industry have taken place in Korea over the last few years, including the acquisition of Koram Bank by an affiliate of Citibank in 2004 and Standard Chartered Bank's acquisition of Korea First Bank in April 2005, as well as Chohung Bank's merger with Shinhan Bank in April 2006. Merger and acquisition activity in the Korean commercial banking sector may continue, and we intend to review potential acquisition opportunities as they arise. We cannot guarantee that we will not be involved in any future mergers. In addition, some of the banks resulting from these mergers may, by virtue of the increased size, provide significantly greater competition than what exists at present.

For additional information, you should read the section entitled "Item 3D. Risk Factors - Risks relating to competition."

### **Information Technology**

Our mainframe-based banking and credit card IT systems are designed to ensure continuity of services even where there is a failure of the host data center due to a natural disaster or other accidents by utilizing backup systems in disaster recovery data centers. In addition, through the implementation of Parallel Sysplex, a multi-CPU system, our bank and credit card systems are designed and operated to be able to process transactions without material interruption in the event of CPU failure.

## **Table of Contents**

The integrity of our IT systems, and their ability to withstand potential catastrophic events (such as natural calamities and internal system failures), is crucial to our continuing operations. We currently test our disaster recovery systems on a quarterly basis. For additional information, see Item 11. Quantitative and Qualitative Disclosures about Market Risk Operational Risk Management.

We believe that continuous improvement of our IT system is crucial in supporting our operations management and providing high-quality customer service. Accordingly, we plan to upgrade and improve our system by taking the following initiatives:

developing our next generation banking system, beginning in 2007 with a target completion in 2010, which includes seven projects including the reconstruction of our core banking system, enterprise data warehouse system and Internet banking system; and

strengthening our system security by expanding our IT security organization with additional security experts, centralizing the control and management of system security and improving our firewall and virus prevention system.

Timely offering of IT services to support business opportunities is important in retaining our competitiveness. We developed and successfully implemented the following IT services in mid-2006:

an expanded and upgraded bank-wide, integrated customer relationship management system to help identify potential and cross-marketing opportunities by providing comprehensive customer information including transaction history; and

various other IT systems and services, including further development of our retirement pension system, a cyber branch to provide customized banking services for corporate customers and new infrastructure to support large-scale real estate subscription businesses. We have also begun the development of a Capital Markets Business System that will support the sales of complex financial products.

In 2006, we spent approximately (Won)368 billion for our IT systems, including expenses related to upgrades and stability enhancement for our IT systems and development of next generation banking systems. As of December 31, 2006, we employed a total of approximately 690 full-time employees in our IT operations.

## **Assets and Liabilities**

The tables below set out selected financial highlights regarding our banking operations and individual assets and liabilities. Data in these tables do not include information with respect to operations that we have classified as discontinued operations as of and for the year ended December 31, 2002 under U.S. GAAP.

### ***Loan Portfolio***

As of December 31, 2006, our total loan portfolio increased to (Won)151,403 billion compared to (Won)138,012 billion at December 31, 2005. As of December 31, 2006, 94.8% of our total loans were Won-denominated loans.

**Table of Contents***Loan Types*

The following table presents loans by type for the periods indicated. Except where we specify otherwise, all loan amounts stated below are before deduction of allowance for loan losses. Total loans reflect our loan portfolio, including past due amounts.

	2002	2003	As of December 31, 2004 (in billions of Won)	2005	2006
<b>Domestic:</b>					
Corporate					
Commercial and industrial <sup>(1)</sup>	(Won) 40,072	(Won) 41,096	(Won) 38,427	(Won) 39,636	(Won) 48,183
Construction	6,385	6,061	4,459	5,025	6,504
Lease financing					
Other corporate	1,045	742	771	1,496	1,409
Retail					
Mortgage and home equity	46,195	52,477	57,965	59,143	63,982
Other consumer	28,066	28,727	25,963	23,114	21,589
Credit cards	22,643	15,322	9,421	8,369	8,955
<b>Total domestic</b>	<b>144,406</b>	<b>144,425</b>	<b>137,006</b>	<b>136,783</b>	<b>150,622</b>
<b>Foreign:</b>					
Corporate					
Commercial and industrial	1,426	1,433	1,118	1,229	781
<b>Total foreign</b>	<b>1,426</b>	<b>1,433</b>	<b>1,118</b>	<b>1,229</b>	<b>781</b>
<b>Total gross loans</b>	<b>(Won) 145,832</b>	<b>(Won) 145,858</b>	<b>(Won) 138,124</b>	<b>(Won) 138,012</b>	<b>(Won) 151,403</b>

<sup>(1)</sup> Commercial and industrial loans include (Won)165 billion, (Won)3 billion, (Won)335 billion, (Won)222 billion and (Won)400 billion of loans to Korean government and government related agencies (including the Korea Deposit Insurance Corporation) as of December 31, 2002, 2003, 2004, 2005 and 2006, respectively.

*Loan Concentrations*

We limit our exposure to any single borrower to 10% of our total Tier I and Tier II capital, depending on their rating under our credit scoring system. We also limit our exposure to any single *chaebol* to 20.0% of our total Tier I and Tier II capital (less any capital deductions).



**Table of Contents***20 Largest Exposures by Borrower*

As of December 31, 2006, our 20 largest exposures totaled (Won)21,370 billion and accounted for 11.6% of our total exposures. The following table sets forth, as of December 31, 2006, our total exposures to these top 20 borrowers:

Company	Loans					Guarantees and acceptances	Total exposures	Amounts classified as impaired loans
	Won currency	Foreign currency	Equity securities	Debt securities	(in billions of Won)			
The Bank of Korea	(Won) 0	(Won) 0	(Won) 0	(Won) 8,710	(Won) 0	(Won) 8,710	(Won) 0	
Hyundai Heavy Industries	0	0	2	5	1,472	1,479	0	
Industrial Bank of Korea	0	2	2	1,167	0	1,171	0	
Korea Deposit Insurance Corporation	0	0	0	1,085	0	1,085	0	
LG Card	59	0	821	0	0	880	59	
Woori Bank	70	353	0	456	0	879	0	
Korea National Housing Corporation	644	0	0	220	0	864	0	
Shinsegae	300	393	2	10	0	705	0	
The Korea Development Bank	13	0	0	660	0	673	0	
LG Electronics	2	539	1	56	0	598	0	
Samsung Electronics	6	240	23	0	285	554	0	
Kia Motors	100	360	1	74	9	544	0	
Korea Expressway Corporation	100	97	6	340	0	543	0	
Samsung Heavy Industries	0	0	1	0	496	497	0	
SH Corporation	450	0	0	0	0	450	0	
Shinhan Bank	0	0	0	404	0	404	0	
LG. Philips LCD	0	359	1	27	0	387	0	
Shinhan Financial Group	236	0	4	100	0	340	0	
Daewoo Construction Corporation	50	0	255	0	2	307	0	
Gyeonggi Innovation Corporation	300	0	0	0	0	300	0	
<b>Total</b>	<b>(Won) 2,330</b>	<b>(Won) 2,343</b>	<b>(Won) 1,119</b>	<b>(Won) 13,314</b>	<b>(Won) 2,264</b>	<b>(Won) 21,370</b>	<b>(Won) 59</b>	

As of December 31, 2006, eight of these top 20 borrowers were companies belonging to the 36 largest *chaebols* in Korea.

*Exposure to Chaebols*

As of December 31, 2006, 6.0% of our total exposure was to the 36 largest *chaebols* in Korea. The following table shows, as of December 31, 2006, our total exposures to the ten *chaebol* groups to which we have the largest exposure:

Chaebol	Loans					Guarantees and acceptances	Total exposures	Amounts classified as impaired loans
	Won currency	Foreign currency	Equity securities	Debt securities	(in billions of Won)			
Samsung <sup>(1)</sup>	(Won) 531	(Won) 405	(Won) 40	(Won) 0	(Won) 950	(Won) 1,926	(Won) 0	
Hyundai Heavy Industries <sup>(2)</sup>	5	0	3	5	1,536	1,549	0	
Hyundai Motors <sup>(3)</sup>	454	577	7	167	260	1,465	0	
LG <sup>(4)</sup>	106	953	5	96	12	1,172	0	
Shinsegae <sup>(5)</sup>	314	394	2	10	7	727	0	

Edgar Filing: KOOKMIN BANK - Form 20-F

Hanjin Shipping <sup>(6)</sup>	326	235	4	9	85	659	0
SK Corporation <sup>(7)</sup>	155	132	10	20	24	341	0
KT Corporation <sup>(8)</sup>	163	6	3	40	128	340	0
Hanwha <sup>(9)</sup>	290	31	2	0	6	329	0
Kumho Asiana <sup>(10)</sup>	303	0	2	0	11	316	0
Total	(Won) 2,647	(Won) 2,733	(Won) 78	(Won) 347	(Won) 3,019	(Won) 8,824	(Won) 0

**Table of Contents**

- (1) Includes principally Samsung Electronics Co., Ltd., Samsung Corporation and Samsung Heavy Industries Co., Ltd.  
(2) Includes principally Hyundai Heavy Industries Co., Ltd. and Hyundai Mipo Dockyard Co., Ltd.  
(3) Includes principally Hyundai Motor Company Co., Ltd., Kia Motors Corporation and INI Steel Company.  
(4) Includes principally LG Electronics Inc., LG. Philips LCD Co., Ltd. and LG Petrochemical Co., Ltd.  
(5) Includes principally Shinsegae Co., Ltd., Shinsegae International Co., Ltd., and Chosun Hotel Bakery Co., Ltd.  
(6) Includes principally Hanjin Shipping Co., Ltd., Korean Air Lines Co., Ltd. and Hanjin Corporation.  
(7) Includes principally SK Corporation, SK Telecom Co., Ltd. and SK Shipping Co., Ltd.  
(8) Includes principally KT Corporation, KT Linkus and KT Freetel Co., Ltd.  
(9) Includes principally Hanwha Stores Co., Ltd., Hanwha Corporation and Hanwha Chemical Corporation.  
(10) Includes principally Korea Integrated Freight Terminal Co., Ltd., Kumho Industrial Co., Ltd. and Asiana Airlines.

*Loan Concentration by Industry*

The following table shows the aggregate balance of our domestic and foreign corporate loans, by industry concentration, as of December 31, 2006:

Industry	Aggregate loan balance (in billions of Won)	Percentage of total loan balance
Manufacturing	(Won) 16,987	29.9%
Retail and wholesale	8,692	15.3
Hotel, leisure or transportation	5,246	9.2
Real estate	10,352	18.2
Construction	6,519	11.5
Finance and insurance	2,465	4.3
Other	6,616	11.6
Total	(Won) 56,877	100.0%

*Loan Concentration by Size of Loans*

The following table shows the aggregate balances of our loans, by outstanding loan amount, as of December 31, 2006:

	Aggregate loan balance (in billions of Won)	Percentage of total loan balance
<b>Commercial and industrial loans</b>		
Up to (Won)10 million	(Won) 206	0.1%
Over (Won)10 million to (Won)50 million	3,097	2.0
Over (Won)50 million to (Won)100 million	3,316	2.2
Over (Won)100 million to (Won)500 million	14,128	9.3
Over (Won)500 million to (Won)1 billion	5,642	3.7
Over (Won)1 billion to (Won)5 billion	7,091	4.7
Over (Won)5 billion to (Won)10 billion	1,892	1.2
Over (Won)10 billion to (Won)50 billion	6,803	4.5
Over (Won)50 billion to (Won)100 billion	3,189	2.1
Over (Won)100 billion	2,819	1.8
Sub-total	48,183	31.6



**Table of Contents**

	Aggregate loan balance (in billions of Won)	Percentage of total loan balance
<b>Construction loans</b>		
Up to (Won)10 million	(Won) 16	0.0%
Over (Won)10 million to (Won)50 million	208	0.1
Over (Won)50 million to (Won)100 million	264	0.2
Over (Won)100 million to (Won)500 million	1,046	0.7
Over (Won)500 million to (Won)1 billion	406	0.3
Over (Won)1 billion to (Won)5 billion	728	0.5
Over (Won)5 billion to (Won)10 billion	237	0.1
Over (Won)10 billion to (Won)50 billion	1,863	1.2
Over (Won)50 billion to (Won)100 billion	409	0.3
Over (Won)100 billion	1,327	0.9
Sub-total	6,504	4.3
<b>Other corporate loans</b>		
Up to (Won)10 million	9	0.0
Over (Won)10 million to (Won)50 million	104	0.1
Over (Won)50 million to (Won)100 million	113	0.1
Over (Won)100 million to (Won)500 million	452	0.3
Over (Won)500 million to (Won)1 billion	139	0.1
Over (Won)1 billion to (Won)5 billion	308	0.2
Over (Won)5 billion to (Won)10 billion	184	0.1
Over (Won)10 billion to (Won)50 billion	100	0.1
Sub-total	1,409	1.0
<b>Credit cards</b>		
Up to (Won)10 million	7,505	4.9
Over (Won)10 million to (Won)50 million	567	0.4
Over (Won)50 million to (Won)100 million	19	0.0
Over (Won)100 million to (Won)500 million	85	0.1
Over (Won)500 million to (Won)1 billion	79	0.1
Over (Won)1 billion to (Won)5 billion	189	0.1
Over (Won)5 billion to (Won)10 billion	57	0.0
Over (Won)10 billion to (Won)50 billion	221	0.1
Over (Won)50 billion to (Won)100 billion	233	0.2
Over (Won)100 billion		
Sub-total	8,955	5.9
<b>Mortgage and home equity loans</b>		
Up to (Won)10 million	1,833	1.2
Over (Won)10 million to (Won)50 million	18,055	11.9
Over (Won)50 million to (Won)100 million	19,564	12.9
Over (Won)100 million to (Won)500 million	23,598	15.6
Over (Won)500 million to (Won)1 billion	859	0.5
Over (Won)1 billion to (Won)5 billion	67	0.0
Over (Won)5 billion to (Won)10 billion	6	0.0
Over (Won)10 billion to (Won)50 billion		
Sub-total	63,982	42.1



**Table of Contents**

	<b>Aggregate loan balance (in billions of Won)</b>	<b>Percentage of total loan balance</b>
<b>Other consumer loans</b>		
Up to (Won)10 million	(Won) 7,173	4.7%
Over (Won)10 million to (Won)50 million	8,118	5.4
Over (Won)50 million to (Won)100 million	2,350	1.6
Over (Won)100 million to (Won)500 million	3,419	2.3
Over (Won)500 million to (Won)1 billion	381	0.3
Over (Won)1 billion to (Won)5 billion	141	0.1
Over (Won)5 billion to (Won)10 billion	7	0.0
<b>Sub-total</b>	<b>21,589</b>	<b>14.4</b>
<b>Foreign commercial and industrial loans</b>		
Up to (Won)10 million		
Over (Won)10 million to (Won)50 million	5	0.0
Over (Won)50 million to (Won)100 million	9	0.0
Over (Won)100 million to (Won)500 million	81	0.1
Over (Won)500 million to (Won)1 billion	81	0.1
Over (Won)1 billion to (Won)5 billion	241	0.2
Over (Won)5 billion to (Won)10 billion	170	0.1
Over (Won)10 billion to (Won)50 billion	99	0.1
Over (Won)50 billion to (Won)100 billion	95	0.1
Over (Won)100 billion		
<b>Sub-total</b>	<b>781</b>	<b>0.7</b>
<b>Total</b>	<b>(Won) 151,403</b>	<b>100.0%</b>

*Maturity Analysis*

We typically roll over our working capital loans and consumer loans (other than those payable in installments) after we conduct our normal loan review in accordance with our loan review procedures. Working capital loans may be extended on an annual basis for an aggregate term of three years and consumer loans may be extended for another term of up to 12 months for an aggregate term of ten years.

**Table of Contents**

The following table sets out the scheduled maturities (time remaining until maturity) of our loan portfolio as of December 31, 2006. The amounts disclosed are before deduction of allowance for loan losses:

	1 year or less	Over 1 year but not more than 5 years (in billions of Won)	Over 5 years	Total
<b>Domestic:</b>				
Corporate				
Commercial and industrial	(Won) 33,515	(Won) 12,074	(Won) 2,594	(Won) 48,183
Construction	3,151	3,218	135	6,504
Other corporate	1,408	1		1,409
Total corporate	38,074	15,293	2,729	56,096
Retail				
Mortgage and home equity	14,091	16,192	33,699	63,982
Other consumer	16,005	4,894	690	21,589
Total retail	30,096	21,086	34,389	85,571
Credit cards	7,992	963		8,955
Total domestic	76,162	37,342	37,118	150,622
<b>Foreign:</b>				
Corporate				
Commercial and industrial	279	388	114	781
Total foreign	279	388	114	781
Total gross loans	(Won) 76,441	(Won) 37,730	(Won) 37,232	(Won) 151,403

*Interest Rate Sensitivity*

The following table shows, as of December 31, 2006, the total amount of loans due after one year, which have fixed interest rates and variable or adjustable interest rates:

	As of December 31, 2006 (in billions of Won)
Fixed rate <sup>(1)</sup>	(Won) 3,107
Variable or adjustable rates <sup>(2)</sup>	71,855
Total gross loans	(Won) 74,962

<sup>(1)</sup> Fixed rate loans are loans for which the interest rate is fixed for the entire term.

<sup>(2)</sup> Variable or adjustable rate loans are loans for which the interest rate is not fixed for the entire term.

For additional information regarding our management of interest rate risk, see Item 11. Quantitative and Qualitative Disclosures about Market Risk Market Risk Management Market Risk Management for Non-Trading Activities.

*Credit Exposures to Companies in Workout or Court-Supervised Restructuring*



## Edgar Filing: KOOKMIN BANK - Form 20-F

Workout is a voluntary procedure through which we, together with borrowers and other creditors, restructure a borrower's credit terms. Between 1998 and 2001, we joined with other financial institutions in Korea in establishing and implementing voluntary workout procedures. On July 18, 2001, the National Assembly of Korea adopted the Corporate Restructuring Promotion Act, which became effective in September 2001 and

---

**Table of Contents**

expired on December 31, 2005. The Corporate Restructuring Promotion Act replaced the previously established workout procedures. The Act applies to more than 420 financial institutions in Korea, which include commercial banks, insurance companies, asset management companies, securities companies, merchant banks, the Korea Deposit Insurance Corporation and the Korea Asset Management Corporation. Under the Corporate Restructuring Promotion Act, all creditor financial institutions of a financially troubled borrower must participate in a creditors committee to prepare a restructuring plan. The approval of creditor financial institutions holding not less than 75% of the total debt outstanding of a borrower (as well as 75% of the total outstanding secured debt, if the restructuring plan includes debt restructuring) finalizes the borrower's restructuring plan, including debt restructuring and provision of additional funds. Once approved, the plan is also binding on all the creditor financial institutions of the borrower. Any creditor financial institution that disagrees with the final restructuring plan approved by the creditors committee has the right to request the creditors committee to purchase its claims at a mutually agreed price. In the event that the creditors committee and the dissenting creditor financial institution fail to come to an agreement on the terms of purchase, a coordination committee consisting of seven experts will be set up to resolve the matter. These procedures may require us to participate in a plan that we do not agree with or may require us to sell our claims at prices that we do not believe are adequate.

As the Corporate Restructuring Promotion Act expired on December 31, 2005 and no other law replacing this Act or with similar effect was enacted, the Korean government presented an amendment bill to extend the effective term of the Corporate Restructuring Promotion Act until December 31, 2010 to the National Assembly of Korea. The amendment bill not only is designed to extend the validity of the Corporate Restructuring Promotion Act but also contains other amendments which provide, among others, (i) that the Financial Supervisory Commission may request that creditor financial institutions defer from exercising their creditor rights and (ii) relaxations of some of the restrictions previously imposed on the creditor financial institutions' disposition of their shares acquired by debt-to-equity swaps. The amendment bill is still pending at the National Assembly of Korea.

On December 22, 2006, the Finance Industry Development Council, which consists of representatives from various financial institutions in Korea, announced that it would prepare and execute a work-out agreement for corporate restructuring to replace certain provisions of the expired Corporate Restructuring Promotion Act. On March 30, 2007, with the approval of more than two-thirds of all financial institutions in Korea, the work-out agreement became effective and binding among those institutions that approved the agreement, which comprise 197 out of the 262 financial institutions in Korea and include all banking institutions in Korea. The work-out agreement applies to companies that have more than (Won)50 billion in total outstanding debt and provides, among others, (i) an automatic stay on the exercise of creditors' rights upon notice of the convening of a creditors committee consisting of creditor financial institutions and (ii) cash buy-out options for dissenting creditor financial institutions.

Currently, all of our workout loans are managed by our corporate restructuring department. Upon approval of the workout plan, a credit exposure is initially classified as precautionary or lower and thereafter cannot be classified higher than precautionary with limited exceptions. If a corporate borrower is in workout or court-supervised restructuring (including composition or corporate reorganization), we take the status of the borrower into account in valuing our loans to and collateral from that borrower for purposes of establishing our allowances for loan losses.

The Law Concerning Credit Restoration and Bankruptcy was enacted on March 31, 2005 and became effective on April 1, 2006. After the Law Concerning Credit Restoration and Bankruptcy became effective, each of the Company Reorganization Act, the Composition Act, the Bankruptcy Act and the Individual Debtor Recovery Act was abolished. The Law Concerning Credit Restoration and Bankruptcy contains notable changes to previously existing corporate reorganization and composition procedures, including nullification of the composition procedures currently in place and the modification of reorganization procedures, whereby existing management would continue to oversee a company's reorganization process (except that the court would be empowered to appoint a third-party receiver under certain circumstances). Notwithstanding this legislative

**Table of Contents**

change, any composition or company reorganization proceedings that were pending at the time the new law became effective will continue to be governed under the Composition Act and the Company Reorganization Act, respectively.

A portion of our loans to and debt securities of corporate customers are currently in workout or court-supervised restructuring. As of December 31, 2006, (Won)685 billion or 0.4% of our total loans and debt securities were in workout or court-supervised restructuring. This included (Won)203 billion of loans to and debt securities of large corporate borrowers and (Won)482 billion of loans to and debt securities of small- and medium-sized enterprises.

The following table shows, as of December 31, 2006, our ten largest exposures that were in workout or court-supervised restructuring (including composition or corporate reorganization):

Company	Loans					Guarantees and acceptances	Total exposures	Amounts classified as impaired loans
	Won currency	Foreign currency	Equity securities	Debt securities (in billions of Won)				
LG Card	(Won) 59	(Won) 0	(Won) 821	(Won) 0	(Won) 0	(Won) 880	(Won) 59	
Pantech & Curitel Communications, Inc.	20	4	0	0	0	24	24	
Daewoo Electronics	12	6	2	0	2	22	18	
Saehan Industries	0	8	6	7	1	22	8	
Pantech Co., Ltd.	8	4	0	0	6	18	12	
Dongkuk Corporation	14	3	0	0	0	17	17	
Daekyung Machinery & Engineering	3	0	0	0	9	12	3	
Daehan Chungbuk Construction Co., Ltd.	9	0	0	0	0	9	9	
Kwangneung Country Club Co., Ltd.	8	0	0	0	0	8	8	
Korea Express	8	0	0	0	0	8	8	
<b>Total</b>	<b>(Won) 141</b>	<b>(Won) 25</b>	<b>(Won) 829</b>	<b>(Won) 7</b>	<b>(Won) 18</b>	<b>(Won) 1,020</b>	<b>(Won) 166</b>	

*Provisioning Policy*

We base our provisioning on the following loan classifications that classify corporate and consumer loans, with the exception of credit card receivables which are classified based on the number of days past due, as required by the Financial Supervisory Commission:

Loan classification	Loan characteristics
Normal	Loans made to customers whose financial position, future cash flows and nature of business are deemed financially sound. No problems in recoverability are expected.
Precautionary	Loans made to customers whose financial position, future cash flows and nature of business show potential weakness, although there is no immediate risk of non-repayment.
Substandard	Loans to customers whose adverse financial position, future cash flows and nature of business have a direct effect on the repayment of the loan.
Doubtful	Loans to customers whose financial position, future cash flows and nature of business are so weak that significant risk exists in the recoverability of the loan to the extent the outstanding amount exceeds any collateral pledged.
Estimated loss	Loans where write-off is unavoidable.

**Table of Contents**

We consider the following corporate loans to be impaired loans:

loans classified as substandard or below according to the Financial Supervisory Commission's asset classification guidelines;

loans that are over 30 days past due;

loans to companies that have received a warning from the Korea Federation of Banks indicating that the company has exhibited difficulties in making timely payments of principal and interest; and

loans, which are troubled debt restructurings as defined under U.S. GAAP.

We establish loan loss allowances for corporate loans based on whether a particular loan is identified as impaired or not. Loan loss allowances are established for impaired loans, in general, by discounting the estimated future cash flow (both principal and interest) we expect to receive on such loans. Where the entire impaired loan or a portion of the impaired loan is secured by collateral or a guarantee, the fair value of the collateral or the guarantee payment is considered in establishing the level of the allowance. Alternatively, for impaired loans that are considered collateral-dependent, the amount of impairment is determined by reference to the fair value of the collateral. In addition, for certain foreign corporate loans that are considered impaired, the fair value is determined by reference to observable market prices, when available. We also establish allowances for losses for corporate loans that have not been individually identified as impaired. These allowances are based on historical migration and loss information.

The following table sets out, at the dates indicated, the percentage of our impaired corporate loans covered by loan loss allowances, based on their loan classification:

	2002	2003	As of December 31, (percentages)		
			2004	2005	2006
Normal	3.2%	3.7%	3.8%	6.6%	4.9%
Precautionary	12.7	19.5	9.7	8.3	41.0
Substandard	27.8	23.5	21.9	23.2	21.2
Doubtful	69.1	69.7	77.7	74.0	58.7
Estimated loss	91.8	85.8	89.9	92.2	93.3

For consumer loans, we establish loan loss allowances based on historical performance, previous loan loss history and charge-off information. Additional factors that management considers when establishing reserves for homogeneous pools of consumer loans include, but are not limited to, economic events, delinquencies and changes in underwriting and credit monitoring policies.

The actual amount of incurred credit losses may vary from loss estimates due to changing economic conditions or changes in industry or geographic concentrations. We have procedures in place to monitor differences between estimated and actual incurred credit losses, which include detailed periodic assessments by senior management of both individual loans and credit portfolios and the use of models to estimate incurred credit losses in those portfolios.

Management regularly evaluates the adequacy of the overall allowance for credit losses and we believe that the allowance for credit losses reflects management's best estimate of probable credit losses as of each balance sheet date.

**Table of Contents***Loan Aging Schedule*

The following table shows our loan aging schedule (excluding accrued interest) as of the dates indicated:

As of December 31,	Normal amount	%	Amount past due 1-3 months		Amount past due 3-6 months		Amount past due more than 6 months		Total amount
			(in billions of Won, except percentages)	%	(in billions of Won, except percentages)	%	(in billions of Won, except percentages)	%	
2004	(Won) 133,743	96.8%	(Won) 1,207	0.9%	(Won) 701	0.5%	(Won) 2,473	1.8%	(Won) 138,124
2005	134,079	97.1	784	0.6	561	0.4	2,588	1.9	138,012
2006	148,723	98.2	537	0.4	302	0.2	1,841	1.2	151,403

*Non-Accrual Loans and Past Due Accruing Loans*

We generally place loans on non-accrual status when payments of interest and/or principal become past due by one day. We no longer recognize interest on these loans from the date the loan is placed on non-accrual status. We reclassify loans as accruing when interest and principal payments are up-to-date and future payments of principal and interest are reasonably assured. We generally do not recognize interest income on non-accrual loans unless collected.

Interest foregone is the interest due on non-accrual loans that has not been accrued in our books of account. For the year ended December 31, 2006, we would have recorded gross interest income of (Won)484 billion compared to (Won)599 billion for the year ended December 31, 2005 and (Won)763 billion for the year ended December 31, 2004 on loans accounted for on a non-accrual basis throughout the year, or since origination for loans held for part of the year, had we not foregone interest on those loans. The amount of interest income on those loans that was included in our net income for the years ended December 31, 2004, 2005 and 2006 was (Won)258 billion, (Won)434 billion and (Won)340 billion, respectively.

The category *accruing but past due one day* includes loans which are still accruing interest but on which principal or interest payments are contractually past due one day or more. We continue to accrue interest on loans that are fully secured by cash on deposit or on which there are financial guarantees from the government, Korea Deposit Insurance Corporation or certain financial institutions.

The following table shows, at the dates indicated, the amount of loans that were placed on a non-accrual basis and accruing loans which were past due one day or more:

	2002	2003	As of December 31, 2004 (in billions of Won)	2005	2006
<i>Loans accounted for on a non-accrual basis</i>					
Corporate	(Won) 2,578	(Won) 2,883	(Won) 2,975	(Won) 2,818	(Won) 1,875
Consumer	9,756	9,298	6,590	5,271	4,416
Sub-total	12,334	12,181	9,565	8,089	6,291
<i>Accruing loans which are contractually past due one day or more as to principal or interest <sup>(1)</sup></i>					
Corporate	268	167	91	111	60
Consumer	2,689	2,481	1,020	1,198	688
Sub-total	2,957	2,648	1,111	1,309	748
Total	(Won) 15,291	(Won) 14,829	(Won) 10,676	(Won) 9,398	(Won) 7,039

---

<sup>(1)</sup> Includes accruing loans which are contractually past due 90 days or more in the amount of (Won)82 billion, (Won)39 billion, (Won)11 billion, (Won)22 billion and (Won)5 billion of corporate loans as of December 31, 2002, 2003, 2004, 2005 and 2006, respectively.

**Table of Contents***Troubled Debt Restructurings*

The following table presents, at the dates indicated, our loans which are troubled debt restructurings as defined under U.S. GAAP. These loans consist principally of corporate loans that are accruing interest at rates lower than the original contractual terms as a result of a variation of terms upon restructuring.

	2002	2003	As of December 31, 2004	2005	2006
	(in billions of Won)				
Loans, which are classified as troubled debt restructurings	(Won) 1,662	(Won) 1,338	(Won) 1,050	(Won) 613	(Won) 446

For 2006, interest income that would have been recorded under the original contract terms of restructured loans amounted to (Won)33 billion, out of which (Won)32 billion was reflected as interest income during 2006.

*Potential Problem Loans*

As of December 31, 2006, we had (Won)808 billion of loans which were current as to payment of principal and interest but where there existed serious doubt as to the ability of the borrower to comply with repayment terms in the near future.

*Other Problematic Interest Earning Assets*

We have certain other interest earning assets received in connection with troubled debt restructurings that, if they were loans, would be required to be disclosed as part of the non-accrual, past due or restructuring or potential problem loan disclosures provided above. As of December 31, 2002, we had debt securities with an amortized cost of (Won)79 billion and a market value of (Won)93 billion on which interest was past due. As of December 31, 2003, 2004, 2005 and 2006, we did not have any debt securities on which interest was past due.

*Non-Performing Loans*

Non-performing loans are defined as loans greater than 90 days past due. These loans are generally classified as substandard or below. For further information on the classification of non-performing loans under Korean regulatory requirements, see Provisioning Policy above.

The following table shows, as of the dates indicated, certain details of our total non-performing loan portfolio:

	2002	2003	As of December 31, 2004	2005	2006
	(in billions of Won, except percentages)				
Total non-performing loans	(Won) 3,912	(Won) 4,116	(Won) 3,175	(Won) 3,149	(Won) 2,143
As a percentage of total loans	2.7%	2.8%	2.3%	2.3%	1.4%

The above table does not reflect the amount of loans classified as substandard or below that we or any of our predecessor operations sold to Korea Asset Management Corporation in connection with a government program to assist the Korean banking industry and other parties.

We have also issued securities backed by non-performing loans and collateralized bond obligations. Some of these transactions involved transfers of loans through securitizations where control of the loans has not been surrendered and, therefore, are not treated as sale transactions. Instead, the assets remain on our balance sheet with the securitization proceeds treated as secured borrowings.

**Table of Contents***Analysis of Non-Performing Loans*

The following table sets forth, as of the dates indicated, our total non-performing loans by type of borrower:

	2002		2003		As of December 31, 2004		2005		2006	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
(in billions of Won, except percentages)										
<b>Domestic:</b>										
Corporate										
Commercial and industrial	(Won) 1,284	32.8%	(Won) 1,376	33.4%	(Won) 1,548	48.8%	(Won) 1,526	48.5%	(Won) 1,335	62.3%
Construction	403	10.3	264	6.4	250	7.9	223	7.1	149	7.0
Lease financing										0.0
Other corporate	23	0.6	13	0.4	11	0.4	5	0.2	3	0.1
<b>Total corporate</b>	<b>1,710</b>	<b>43.7</b>	<b>1,653</b>	<b>40.2</b>	<b>1,809</b>	<b>57.0</b>	<b>1,754</b>	<b>55.7</b>	<b>1,487</b>	<b>69.4</b>
Retail										
Mortgage and home equity	699	17.9	1,150	27.9	1,088	34.3	855	27.1	484	22.6
Other consumer	577	14.8	463	11.4	241	7.6	516	16.4	145	6.8
<b>Total retail</b>	<b>1,276</b>	<b>32.7</b>	<b>1,613</b>	<b>39.3</b>	<b>1,329</b>	<b>41.9</b>	<b>1,371</b>	<b>43.5</b>	<b>629</b>	<b>29.4</b>
Credit cards	905	23.1	723	17.4	32	1.0	21	0.7	26	1.2
<b>Total domestic</b>	<b>3,891</b>	<b>99.5</b>	<b>3,989</b>	<b>96.9</b>	<b>3,170</b>	<b>99.9</b>	<b>3,146</b>	<b>99.9</b>	<b>2,142</b>	<b>100</b>
<b>Foreign:</b>										
Corporate										
Commercial and industrial	21	0.5	127	3.1	5	0.1	3	0.1	1	0.0
<b>Total foreign</b>	<b>21</b>	<b>0.5</b>	<b>127</b>	<b>3.1</b>	<b>5</b>	<b>0.1</b>	<b>3</b>	<b>0.1</b>	<b>1</b>	<b>0.0</b>
<b>Total non-performing loans</b>	<b>(Won) 3,912</b>	<b>100.0%</b>	<b>(Won) 4,116</b>	<b>100.0%</b>	<b>(Won) 3,175</b>	<b>100.0%</b>	<b>(Won) 3,149</b>	<b>100.0%</b>	<b>(Won) 2,143</b>	<b>100.0%</b>

*Top 20 Non-Performing Loans*

As of December 31, 2006, our 20 largest non-performing loans accounted for 8.9% of our total non-performing loan portfolio. The following table shows, as of December 31, 2006, certain information regarding our 20 largest non-performing loans:

Borrower	Industry	Gross principal outstanding (in billions of Won)	Allowance for loan losses
Borrower A	Finance and insurance	(Won) 25	(Won) 22
Borrower B	Real Estate	24	20
Borrower C	Real Estate	22	12
Borrower D	Real Estate	16	11
Borrower E	Finance and insurance	11	11
Borrower F	Retail and wholesale	10	1



Edgar Filing: KOOKMIN BANK - Form 20-F

Borrower G	Manufacturing	8	8
Borrower H	Construction	7	2
Borrower I	Other	7	0
Borrower J	Construction	7	6
Borrower K	Transportation	7	3
Borrower L	Retail and wholesale	7	2
Borrower M	Manufacturing	6	5
Borrower N	Construction	5	5
Borrower O	Other	5	0
Borrower P	Other	5	5
Borrower Q	Construction	5	5
Borrower R	Manufacturing	5	5
Borrower S	Real Estate	5	0
Borrower T	Construction	5	0
Total		(Won) 192	(Won) 123

---

## Table of Contents

Most of our loans to companies in workout or restructuring were not classified as non-performing as of December 31, 2006 because such loans had been rescheduled and payments on such rescheduled loans were not past due by more than 90 days.

### *Non-Performing Loan Strategy*

One of our primary objectives is to prevent our loans from becoming non-performing. Through our corporate credit rating systems, we believe that we have reduced our risks relating to future non-performing loans. Our credit rating systems are designed to prevent our loan officers from extending new loans to borrowers with high credit risks based on the borrower's credit rating. Our early warning system is designed to bring any sudden increase in a borrower's credit risk to the attention of our loan officers, who then closely monitor such loans. See Item 11. Quantitative and Qualitative Disclosures about Market Risk Credit Risk Management Credit Review and Monitoring.

Notwithstanding the above, if a loan becomes non-performing, an officer at the branch level responsible for monitoring non-performing loans will commence a due diligence review of the borrower's assets, send a notice either demanding payment or stating that we will take legal action and prepare for legal action.

At the same time, we also initiate our non-performing loan management process, which begins with:

identifying loans subject to a proposed sale by assessing the estimated losses from such sale based on the estimated recovery value of collateral, if any, for such non-performing loans;

identifying loans subject to charge-off based on the estimated recovery value of collateral, if any, for such non-performing loans and the estimated rate of recovery of unsecured loans; and

on a limited basis, identifying corporate loans subject to normalization efforts based on the cash-flow situation of the borrower. Once the details of a non-performing loan are identified, we pursue early solutions for recovery. While the overall process is the responsibility of the Credit Group, actual recovery efforts on non-performing loans are handled by one of our regional credit management centers, the Corporate Restructuring Department or one of our regional non-performing loan management teams.

In addition, we use the services of our loan collection subsidiary, KB Credit Information Co., Ltd. (formerly known as Kookeun Credit Information Co., Ltd.), of which we own 99.7% of the outstanding share capital. KB Credit Information receives payments from recoveries made on charged-off loans and loans that are overdue for over six months (three months in the case of credit card loans). KB Credit Information has over 2,000 employees, including loan recovery experts, legal experts and management employees. The fees that it receives are based on the amounts of non-performing and charged off loans that are recovered. The amount recovered was (Won)225 billion in 2004, (Won)660 billion in 2005, and (Won)545 billion in 2006.

Methods for resolving non-performing loans include the following:

- (i) For loans in arrears for more than three months but less than six months and for loans to bankrupt companies:

non-performing loans are transferred from the operating branch or call center to our regional non-performing loan management centers;

a demand note is dispatched by mail if payment is generally two months past due;

## Edgar Filing: KOOKMIN BANK - Form 20-F

calls and visits are made by our regional non-performing loan management staff to customers encouraging them to make payments;

borrowers who are past due on payments of interest and principal are registered on the Korea Federation of Banks database of non-performing loans;

**Table of Contents**

preparations are made to use judicial means, including foreclosure and auction of the collateral; and

credit card loans are transferred to KB Credit Information for collection.

- (ii) For loans in arrears for more than six months but less than one year and for loans to bankrupt companies over three months after bankruptcy:

for mortgage loans other than individual housing loans, foreclosure and auction proceedings are commenced;

for unsecured loans other than credit card loans, the loans are transferred to KB Credit Information for collection; and

borrowers who are past due on payments of interest and principal are registered on the Korea Federation of Banks database of non-performing loans.

- (iii) For loans in arrears for over one year:

for individual housing loans, foreclosure and auction proceeding are commenced;

in the case of unsecured loans, the loans are treated as loan losses; and

charged off loans are given to KB Credit Information for collection, except for loans where the cost of collection exceeds the possible recovery or where the statute of limitations for collection has expired.

In order to promote speedy recovery on loans subject to foreclosures and litigation, our policy is to permit the branch responsible for handling these loans to transfer them to our Credit Management Department, to one of our regional credit management centers or to KB Credit Information.

In addition to making efforts to collect on these non-performing loans, we also undertake measures to reduce the level of our non-performing loans, which include:

selling our non-performing loans to third parties including the Korea Asset Management Corporation; and

entering into asset securitization transactions with respect to our non-performing loans.

We generally expect to suffer a partial loss on loans that we sell or securitize, to the extent such sales and securitizations are recognized under U.S. GAAP as sale transactions.

**Table of Contents***Allocation of Allowance for Loan Losses*

The following table presents, as of the dates indicated, the allocation of our loan loss allowance by loan type. The ratio represents the percentage of loans in each category to total loans.

	2002		2003		As of December 31, 2004		2005		2006	
	(in billions of Won, except percentages)									
<b>Domestic</b>										
Corporate										
Commercial and industrial	(Won) 1,525	27.5%	(Won) 1,644	28.1%	(Won) 1,912	27.8%	(Won) 1,691	28.7%	(Won) 1,444	31.9%
Construction	423	4.4	332	4.2	376	3.2	240	3.6	179	4.3
Lease financing										
Other corporate	34	0.7	28	0.5	25	0.6	18	1.1	12	0.9
<b>Total corporate</b>	<b>1,982</b>	<b>32.6</b>	<b>2,004</b>	<b>32.8</b>	<b>2,313</b>	<b>31.6</b>	<b>1,949</b>	<b>33.4</b>	<b>1,635</b>	<b>37.1</b>
Retail										
Mortgage and home equity	63	31.7	68	36.0	246	42.0	173	42.9	173	42.3
Other consumer	483	19.2	1,102	19.7	1,168	18.8	739	16.7	441	14.2
<b>Total retail</b>	<b>546</b>	<b>50.9</b>	<b>1,170</b>	<b>55.7</b>	<b>1,414</b>	<b>60.8</b>	<b>912</b>	<b>59.6</b>	<b>614</b>	<b>56.5</b>
Credit cards	2,597	15.5	2,537	10.5	696	6.8	331	6.1	205	5.9
<b>Foreign <sup>(1)</sup></b>	<b>70</b>	<b>1.0</b>	<b>61</b>	<b>1.0</b>	<b>38</b>	<b>0.8</b>	<b>20</b>	<b>0.9</b>	<b>14</b>	<b>0.5</b>
<b>Total allowance for loan losses</b>	<b>(Won) 5,195</b>	<b>100.0%</b>	<b>(Won) 5,772</b>	<b>100.0%</b>	<b>(Won) 4,461</b>	<b>100.0%</b>	<b>(Won) 3,212</b>	<b>100.0%</b>	<b>(Won) 2,468</b>	<b>100.0%</b>

<sup>(1)</sup> Consists of loans to corporations.

Our total allowance for loan losses was (Won)4,461 billion as of December 31, 2004. During 2005, the allowance for loan losses decreased by (Won)1,249 billion, or 28.0%, to (Won)3,212 billion as of December 31, 2005. During 2006, the allowance for loan losses decreased by (Won)744 billion, or 23.2%, to (Won)2,468 billion as of December 31, 2006.

**Table of Contents***Analysis of Allowance for Loan Losses*

The following table analyzes our loan loss experience for each of the years indicated:

	2002	2003	Year ended December 31 2004	2005	2006
	(in billions of Won, except percentages)				
Balance at the beginning of the period	(Won) 3,508	(Won) 5,195	(Won) 5,772	(Won) 4,461	(Won) 3,212
Amounts charged against income	3,909	7,192	3,860	433	(195)
Allowance relating to loans repurchased from the Korea Asset Management Corporation	6	6			
Allowance relating to other loans repurchased			6		
Allowance relating to loans acquired in the merger with H&CB	(164)				
Allowance relating to newly consolidated entities			9		
Gross charge-offs:					
Domestic:					
Corporate					
Commercial and industrial	486	1,056	976	726	480
Construction	65	80	103	9	55
Lease financing					
Other corporate	16	13	8	9	15
Retail					
Mortgage and home equity	29	34	181	112	90
Other consumer	209	745	1,313	533	394
Credit cards	1,527	5,290	3,313	868	301
Foreign:	115	59	20		
Total gross charge-offs	(2,447)	(7,277)	(5,914)	(2,257)	(1,335)
Recoveries:					
Domestic:					
Corporate					
Commercial and industrial	117	99	56	114	86
Construction	2	7	40	3	6
Other corporate	29	16	2	2	2
Retail					
Mortgage and home equity	9	5	1	3	137
Other consumer	53	59	71	114	198
Credit cards	155	452	554	338	357
Foreign:	18	18	4	1	
Total recoveries	383	656	728	575	786
Net charge-offs	(2,064)	(6,621)	(5,186)	(1,682)	(549)
Balance, at the end of the period	(Won) 5,195	(Won) 5,772	(Won) 4,461	(Won) 3,212	(Won) 2,468
Ratio of net charge-offs during the period to average loans outstanding during the period	1.6%	4.5%	3.6%	1.2%	0.4%

**Loan Charge-Offs**

*Basic Principles*

We attempt to minimize loans to be charged off by adhering to a sound credit approval process based on credit risk analysis prior to extending loans and a systematic management of outstanding loans. However, if

---

## **Table of Contents**

charge-offs are necessary, we charge off loans subject to our charge-off policy at an early stage in order to maximize accounting transparency, to minimize any waste of resources in managing loans which have a low probability of being collected and to reduce our non-performing loan ratio.

### *Loans To Be Charged Off*

Loans are charged off if they are deemed to be uncollectible by falling under any of the following categories:

loans for which collection is not foreseeable due to insolvency, bankruptcy, compulsory execution, disorganization, dissolution or the shutting down of the business of the debtor;

loans for which collection is not foreseeable due to the death or disappearance of the debtor;

loans for which expenses of collection exceed the collectable amount;

loans on which collection is not possible through legal or any other means;

payments in arrears in respect of credit cards that have been overdue for four payment cycles or more and have been classified as expected loss (excluding instances where there has been partial payment of the overdue balance, where a related balance is not overdue or where a charge off is not possible due to Korean regulations), and those that have been overdue for more than six months; and

the portion of loans classified as estimated loss, net of any recovery from collateral, which is deemed to be uncollectible.

### *Procedure for Charge-off Approval*

In order to charge off corporate loans under Korean GAAP, an application for a charge-off must be submitted to our Credit Management Department promptly after the corporate loan is classified as estimated loss or deemed uncollectible. The Credit Management Department refers the charge-off application to our Branch Auditing Department for their review to ensure compliance with our internal procedures for charge-offs. Then, the Credit Management Department, after reviewing the application to confirm that it meets relevant requirements, seeks an approval from the Financial Supervisory Service for our charge-offs, which is typically granted. Once we receive approval from the Financial Supervisory Service, we must also obtain approval from our senior management to charge off those loans. With respect to corporate loans under U.S. GAAP, we follow a similar procedure (although we will not seek approval from the Financial Supervisory Service).

With respect to credit card balances (and, under U.S. GAAP, unsecured retail loans), we follow a different process to determine which credit card balances and unsecured retail loans should be charged off, based on the length of time those loans or balances are past due. Under Korean GAAP, we charge off unsecured retail loans deemed to be uncollectible and credit card balances which have been overdue for four payment cycles or more or which have been classified as expected loss. Under U.S. GAAP, we follow a similar procedure, in addition to charging off any unsecured retail loans or credit card balances which have not been charged off under Korean GAAP but are more than six months overdue.

### *Treatment of Loans Charged Off*

Once loans are charged off, we classify them as charged-off loans and remove them from our balance sheet. These loans are managed based on a different set of procedures. We continue our collection efforts in respect of these loans, including through our subsidiary, KB Credit Information, although loans may be charged off before we begin collection efforts in some circumstances.

If a collateralized loan is overdue, we will, typically within one year from the time that such loan became overdue (or after a longer period in certain circumstances), petition a court to foreclose and sell the collateral





---

## **Table of Contents**

through a court-supervised auction. If a debtor ultimately fails to repay and the court grants its approval for foreclosure, we will sell the collateral, net of expenses incurred from the auction.

### *Credit Rehabilitation Programs for Delinquent Consumer Borrowers*

In light of the rapid increase in delinquencies in credit card and other consumer credit in recent years, and concerns regarding potential social issues posed by the growing number of individuals with bad credit, the Korean government has implemented a number of measures intended to support the rehabilitation of the credit of delinquent consumer borrowers. These measures may affect the amount and timing of our collections and recoveries on our delinquent consumer credits.

In 2002, the Financial Supervisory Commission established the Credit Counseling and Recovery Service based upon an agreement among approximately 160 financial institutions in Korea. Upon application to the Credit Counseling and Recovery Service and approval of a majority of unsecured and two-thirds of secured creditor financial institutions, a qualified credit delinquent person with outstanding debts to two or more financial institutions in an aggregate amount not exceeding (Won)500 million may participate in an individual work-out program designed to restructure such person's debt and rehabilitate such person's credit.

On April 1, 2006, the Law Concerning Credit Restoration and Bankruptcy took effect and replaced the Individual Debtor Rehabilitation Law. Under the Law Concerning Credit Restoration and Bankruptcy, a qualified individual debtor with outstanding debts in an aggregate amount not exceeding threshold amounts of (Won)500 million of unsecured debt and/or (Won)1 billion of secured debt may restructure his or her debts through a court-supervised debt restructuring that is binding on creditors.

## **Investment Portfolio**

### *Investment Policy*

We invest in and trade Won-denominated and, to a lesser extent, foreign currency-denominated securities for our own account to:

maintain the stability and diversification of our assets;

maintain adequate sources of back-up liquidity to match our funding requirements; and

supplement income from our core lending activities.

The Corporate Banking Group, Capital Markets & Treasury Group and the Risk Management Department supervise our investment and trading activities. In making securities investments, we take into account a number of factors, including macroeconomic trends, industry analysis and credit evaluation in determining whether to make particular investments in securities.

Our investments in securities are also subject to a number of guidelines, including limitations prescribed under the Bank Act. Under these regulations, we must limit our investments in equity securities and bonds with a maturity in excess of three years (other than monetary stabilization bonds issued by the Bank of Korea and national government bonds) to 60.0% of our total Tier I and Tier II capital amount (less any capital deductions). Generally, we are also prohibited from acquiring more than 15.0% of the shares with voting rights issued by any other corporation subject to certain exceptions. Pursuant to an amendment to the Bank Act which became effective in July 2002, a bank and its trust accounts are prohibited from acquiring the shares of a major shareholder (for the definition of major shareholder, see Supervision and Regulation Principal Regulations Applicable to Banks Financial Exposure to Any Individual Customer and Major Shareholders ) of that bank in excess of an amount equal to 1% of the sum of the bank's Tier I and Tier II capital (less any capital deductions). Further information on the regulatory environment governing our investment activities is set out in Supervision and Regulation Principal Regulations Applicable to Banks Liquidity and Supervision and Regulation Principal Regulations Applicable to Banks Restrictions on Shareholdings in Other Companies.

**Table of Contents**

The following table sets out the definitions of the primary categories of investments we hold:

<b>Investment category</b>	<b>Definition</b>
Held-to-maturity securities	Held-to-maturity securities are securities for which we have the positive ability and intent to hold to maturity and are recorded at amortized cost, adjusted for accretion or amortization of discounts and premiums. Declines in the fair value of individual held-to-maturity securities below their cost that are other-than-temporary result in write-downs of the individual securities to their fair values. Such write-downs are reflected as realized losses in our income statement and cannot be subsequently reversed.
Available-for-sale securities	Securities are classified as available-for-sale when we intend to hold the securities for an indefinite period of time or when the securities may be utilized for tactical asset/liability purposes and may be sold from time to time to effectively manage interest rate exposure and resultant prepayment risk and liquidity needs. Available-for-sale securities are reported at fair value with unrealized gains and losses being recorded in accumulated other comprehensive income within stockholders' equity. Other-than-temporary declines in the fair value of available-for-sale securities below cost result in write-downs to their fair value. Such write-downs are reflected as realized losses in our income statement and cannot be subsequently reversed.
Trading securities	Trading assets include securities held in anticipation of short-term market movements. Trading securities are reported at fair value, with unrealized and realized gains and losses being recorded immediately in our income statement.

We also hold limited balances of venture capital securities, non-marketable and restricted equity securities and derivative instruments:

**Table of Contents****Book Value and Market Value**

The following table sets out the book value and market value of securities in our investment portfolio as of the dates indicated:

	2004		As of December 31, 2005		2006	
	Book value	Market value	Book value	Market value	Book value	Market value
	(in billions of Won)					
<b>Available-for-sale securities:</b>						
Equity securities	(Won) 252	(Won) 252	(Won) 128	(Won) 128	(Won) 1,007	(Won) 1,007
Debt securities						
Korean treasury securities and government agency securities	3,736	3,736	3,394	3,394	3,708	3,708
Debt securities issued by financial institutions	11,135	11,135	9,931	9,931	8,184	8,184
Corporate debt securities	818	818	570	570	589	589
Debt securities issued by foreign governments	42	42	19	19	9	9
Asset-backed securities	167	167	112	112	151	151
Other debt securities			1	1		
Total available-for-sale	16,150	16,150	14,155	14,155	13,648	13,648
<b>Held-to-maturity securities:</b>						
Debt securities						
Korean treasury securities and government agency securities	4,748	4,954	6,209	6,078	8,316	8,271
Debt securities issued by financial institutions	1,242	1,247	3,870	3,828	2,227	2,214
Corporate debt securities	65	66	125	120	215	212
Debt securities issued by foreign governments						
Asset-backed securities	113	115	294	290	205	203
Total held-to-maturity	6,168	6,382	10,498	10,316	10,963	10,900
<b>Trading securities:</b>						
Equity securities	249	249	201	201	145	145
Debt securities						
Korean treasury securities and government agency securities	916	916	1,756	1,756	478	478
Debt securities issued by financial institutions	2,479	2,479	1,595	1,595	1,951	1,951
Corporate debt securities	6	6				
Asset-backed securities	45	45				
Total trading	3,695	3,695	3,552	3,552	2,574	2,574
<b>Total securities</b>	(Won) 26,013	(Won) 26,227	(Won) 28,205	(Won) 28,023	(Won) 27,185	(Won) 27,122

**Table of Contents****Maturity Analysis**

The following table categorizes our debt securities by maturity and weighted average yield as of December 31, 2006:

	As of December 31, 2006											
	Within 1 year	Weighted average yield <sup>(1)</sup>	Over 1 but within 5 years	Weighted average yield <sup>(1)</sup>	Over 5 but within 10 years (in billions of Won, except percentages)	Weighted average yield <sup>(1)</sup>	Over 10 years	Weighted average yield <sup>(1)</sup>	Securities not due at a single maturity	Weighted average yield <sup>(1)</sup>	Total	Weighted average yield <sup>(1)</sup>
<b>Available-for-sale securities:</b>												
Korean treasury securities and government agencies	(Won) 710	4.39%	(Won) 2,978	2.68%	(Won) 20	2.20%					(Won) 3,708	3.01%
Debt securities issued by financial institutions	3,861	3.70	4,243	2.32	61	1.95	(Won) 19	1.86%			8,184	2.96
Corporate debt securities	116	4.86	386	4.31	20	3.97			(Won) 67	1.32%	589	4.07
Debt securities issued by foreign governments					9	0.94					9	0.94
Asset-backed securities	72	2.90	65	4.72	9	2.18	5	4.74%			151	3.68
Other debt securities												
<b>Total</b>	<b>(Won) 4,759</b>	<b>3.82%</b>	<b>(Won) 7,672</b>	<b>2.58%</b>	<b>(Won) 119</b>	<b>2.26%</b>	<b>(Won) 24</b>	<b>2.43%</b>	<b>(Won) 67</b>	<b>1.32%</b>	<b>(Won) 12,641</b>	<b>3.04%</b>
<b>Held-to-maturity securities</b>												
Korean treasury securities and government agencies	1,331	5.36	4,622	4.17	2,361	3.64			2	5.47	8,316	4.21
Debt securities issued by financial institutions	1,887	3.91	310	3.75	30	0.34					2,227	3.84
Debt securities issued by foreign governments												
Corporate debt securities			155	2.61	60	2.48					215	2.57
Asset-backed securities	10	4.10	195	4.27							205	4.26
Other debt securities												
<b>Total</b>	<b>(Won) 3,228</b>	<b>4.51%</b>	<b>(Won) 5,282</b>	<b>4.10%</b>	<b>(Won) 2,451</b>	<b>3.57%</b>			<b>(Won) 2</b>	<b>5.47%</b>	<b>(Won) 10,963</b>	<b>4.10%</b>
<b>Trading securities:</b>												
Korean treasury securities and government agencies	117	3.81	115	2.99	246	3.80					478	3.61
Debt securities issued by financial institutions	235	3.27	1,716	1.66							1,951	1.85

Edgar Filing: KOOKMIN BANK - Form 20-F

Debt securities issued by foreign government												
Corporate debt securities												
Asset-backed securities												
Other trading securities												
<b>Total</b>	<b>(Won)</b>	<b>352</b>	<b>3.45%</b>	<b>(Won)</b>	<b>1,831</b>	<b>1.74%</b>	<b>(Won)</b>	<b>246</b>	<b>3.80%</b>	<b>(Won)</b>	<b>2,429</b>	<b>2.20%</b>

(1) The weighted average yield for the portfolio represents the yield to maturity for each individual security, weighted using its book value (which is the amortized cost in the case of held-to-maturity securities and the fair value in the case of available-for-sale securities and trading securities).

**Table of Contents****Concentrations of Risk**

As of December 31, 2006, we held the following securities of individual issuers where the aggregate book value of those securities exceeded 10% of our stockholders' equity at such date, which was (Won)14,772 billion:

	Book value (in billions of Won)	Market value
Name of issuer:		
Korean government	(Won) 10,182	(Won) 10,150
Bank of Korea	8,710	8,705
Total	(Won) 18,892	(Won) 18,855

The Bank of Korea is controlled by the Korean government.

**Funding**

We obtain funding for our lending activities from a variety of sources, both domestic and foreign. Our principal source of funding is customer deposits. In addition, we acquire funding through long-term debt, short-term borrowings, including borrowings from the Bank of Korea, and call money.

Our primary funding strategy has been to achieve low-cost funding by increasing the average balances of low-cost retail deposits, in particular demand deposits and savings deposits. We also have focused our marketing efforts on higher net worth individuals, who account for a significant portion of the assets in our retail deposit base. Customer deposits accounted for 78.7% of total funding as of December 31, 2004, 79.6% of total funding as of December 31, 2005 and 76.4% of total funding as of December 31, 2006.

In addition, we acquire funding by issuing bonds. Our borrowings consist mainly of borrowings from financial institutions, the Korean government and government-affiliated funds. Such borrowings are generally long-term borrowings, with maturities ranging from one year to 20 years.

**Deposits**

Although the majority of our deposits are short-term, it has been our experience that the majority of our depositors generally roll over their deposits at maturity, providing us with a stable source of funding. The following table shows the average balances of our deposits and the average rates paid on our deposits for the periods indicated:

	2004		2005		2006	
	Average balance <sup>(1)</sup>	Average rate paid	Average balance <sup>(1)</sup>	Average rate paid	Average balance <sup>(1)</sup>	Average rate paid
	(in billions of Won, except percentages)					
Demand deposits:						
Non-interest bearing	(Won) 2,832		(Won) 3,010		(Won) 3,173	
Interest-bearing	620	0.16%	614	1.14%	625	1.76%
Time deposits:						
Certificates	6,107	4.06	5,007	3.69	8,386	4.52
Other time deposits	68,230	3.98	66,229	3.61	62,015	3.92
Savings deposits	39,042	0.79	38,343	0.57	41,652	0.71
Mutual installment deposits <sup>(2)</sup>	12,105	4.63	10,589	3.61	8,511	3.40
Average total deposits	(Won) 128,936	2.97	(Won) 123,792	2.57	(Won) 124,362	2.74

---

<sup>(1)</sup> Average balances are based on daily balances for our primary banking operations and subsidiaries.



**Table of Contents**

(2) Mutual installment deposits are interest-bearing deposits offered by us, which enable customers to become eligible for our loans while they maintain an account with us. The customer's account does not have to secure loan amounts once made but is a requirement for loan eligibility. Prior to qualifying for a loan a customer must make required periodic deposits to the mutual installment account for a contracted term of less than five years. A customer is not required to fulfill the deposit term prior to requesting a loan from us, but loan amounts and terms are not as favorable in the event of a loan request prior to completing the deposit contract term.

For a description of our retail deposit products, see Business Retail Banking Lending Activities Mortgage and Home Equity Lending and Business Retail Banking Deposit-Taking Activities.

**Certificates of Deposit and Other Time Deposits**

The following table presents the remaining maturities of our time deposits, certificates of deposit and mutual installment deposits which had a fixed maturity in excess of (Won)100 million as of December 31, 2006:

	Certificates of deposit	Other time deposits (in billions of Won)	Mutual installment deposits	Total
Maturing within three months	(Won) 5,865	(Won) 5,807	(Won) 197	(Won) 11,869
After three but within six months	2,450	2,903	119	5,472
After six but within 12 months	995	11,677	157	12,829
After 12 months		2,601	183	2,784
<b>Total</b>	<b>(Won) 9,310</b>	<b>(Won) 22,988</b>	<b>(Won) 656</b>	<b>(Won) 32,954</b>

A majority of our other time deposits issued by our overseas branches is in the amount of US\$100,000 or more.

**Long-term debt**

The aggregate amount of contractual maturities of all long-term debt at December 31, 2006 was as follows:

	At December 31, 2006 (in billions of Won)
Due in 2007	(Won) 4,042
Due in 2008	8,119
Due in 2009	1,835
Due in 2010	1,821
Due in 2011	970
Thereafter	4,888
Gross long-term debt	21,675
Plus: Premium	
<b>Total long-term debt, net</b>	<b>(Won) 21,675</b>

**Table of Contents****Short-term borrowings**

The following table presents information regarding our short-term borrowings (borrowings with an original maturity of one year or less) for the periods indicated:

	As of and for the year ended		
	2004	December 31, 2005	2006
	(in billions of Won, except percentages)		
<b>Call money:</b>			
Year-end balance	(Won) 652	(Won) 1,254	(Won) 168
Average balance <sup>(1)</sup>	1,267	1,218	2,825
Maximum balance	3,773	2,305	3,220
Average interest rate <sup>(2)</sup>	3.31%	3.28%	4.21%
Year-end interest rate	0.27-6.85%	3.40-4.45%	4.08-7.50%
<b>Borrowings from the Bank of Korea: <sup>(3)</sup></b>			
Year-end balance	(Won) 922	(Won) 647	(Won) 682
Average balance <sup>(1)</sup>	911	687	653
Maximum balance	1,073	972	1,059
Average interest rate <sup>(2)</sup>	2.41%	2.04%	2.30%
Year-end interest rate	2.00%	2.00-4.67%	2.75%
<b>Other short-term borrowings: <sup>(4)</sup></b>			
Year-end balance	(Won) 8,592	(Won) 5,471	(Won) 9,945
Average balance <sup>(1)</sup>	8,150	7,474	7,574
Maximum balance	8,592	9,387	10,020
Average interest rate <sup>(2)</sup>	3.80%	3.68%	4.48%
Year-end interest rate	0.15-17.69%	0.00-7.73%	0.53-5.95%

(1) Average outstanding balances have been calculated using daily averages.

(2) Average interest rates for the year are calculated by dividing the total interest expense by the average amount borrowed.

(3) Borrowings from the Bank of Korea generally mature within one month for borrowings in Won and six months for borrowings in foreign currencies.

(4) Other short-term borrowings include borrowings from trust accounts, bills sold, borrowings and debentures. Other short-term borrowings have maturities of 30 days to one year and are unsecured with the exception of borrowings from the Bank of Korea. These short-term borrowings are secured by securities totaling (Won)726 billion as of December 31, 2006.

**Supervision and Regulation****Legal and Regulatory Framework**

The banking system in Korea is governed by the Bank Act of 1950, as amended (the Bank Act) and the Bank of Korea Act of 1950, as amended (the Bank of Korea Act). In addition, Korean banks come under the regulations and supervision of the Bank of Korea, the Monetary Policy Committee, the Financial Supervisory Commission and its executive body, the Financial Supervisory Service.

The Bank of Korea, established in June 1950 under the Bank of Korea Act, performs the customary functions of a central bank. It seeks to contribute to the sound development of the national economy by price stabilization through establishing and implementing efficient monetary and credit policies. The Bank of Korea acts under instructions of the Monetary Policy Committee, the supreme policy-making body of the Bank of Korea.

## **Table of Contents**

Under the Bank of Korea Act, the Monetary Policy Committee's primary responsibilities are to formulate monetary and credit policies and to determine the operations, management and administration of the Bank of Korea.

The Financial Supervisory Commission, established on April 1, 1998, regulates commercial banks pursuant to the Bank Act, including establishing guidelines on capital adequacy of commercial banks, and prepares regulations relating to supervision of banks. Furthermore, pursuant to the Amendment to the Government Organization Act and the Bank Act on May 24, 1999, the Financial Supervisory Commission, instead of the Ministry of Finance and Economy, now regulates market entry into the banking business.

The Financial Supervisory Service was established on January 2, 1999 as a unified body of the former Bank Supervisory Authority (the successor to the Office of Bank Supervision), the Securities Supervisory Board, the Insurance Supervisory Board and the Credit Management Fund. The Financial Supervisory Service is subject to the instructions and directives of the Financial Supervisory Commission and carries out supervision and examination of commercial banks. In particular, the Financial Supervisory Service sets requirements both for prudent control of liquidity and for capital adequacy and establishes reporting requirements within the authority delegated to it under the Financial Supervisory Commission regulations, pursuant to which banks are required to submit annual reports on financial performance and shareholdings, regular reports on management strategy and non-performing loans, including write-offs, and management of problem companies and plans for the settlement of bad loans.

Under the Bank Act, permission to commence a commercial banking business or a long-term financing business must be obtained from the Financial Supervisory Commission. Commercial banking business is defined as the lending of funds acquired predominantly from the acceptance of deposits for a period not exceeding one year or subject to the limitation established by the Financial Supervisory Commission, for a period between one year and three years. Long-term financing business is defined as the lending, for periods in excess of one year, of funds acquired predominantly from paid-in capital, reserves or other retained earnings, the acceptance of deposits with maturities of at least one year, or the issuance of bonds or other securities. A bank wishing to enter into any business other than commercial banking and long-term financing businesses, such as the trust business, must obtain permission from the Financial Supervisory Commission. Permission to merge with any other banking institution, to liquidate, to close a banking business or to transfer all or a part of a business must also be obtained from the Financial Supervisory Commission.

If the Korean government deems our financial condition to be unsound or if we fail to meet the applicable capital adequacy ratio set forth under Korean law, the government may order:

capital increases or reductions;

stock cancellations or consolidations;

transfers of business;

sales of assets;

closures of branch offices;

mergers with other financial institutions;

suspensions of a part or all of business operation; or

assignments of contractual rights and obligations relating to financial transactions.

***Principal Regulations Applicable to Banks***

*Capital Adequacy and Allowances*

The Bank Act requires nationwide banks, such as us, to maintain a minimum paid-in capital of (Won)100 billion and regional banks to maintain a minimum paid-in capital of (Won)25 billion. All banks, including foreign bank

**Table of Contents**

branches in Korea, are also required to maintain a prescribed solvency position. A bank must also set aside in its legal reserve an amount equal to at least 10% of the net income after tax each time it pays dividends on net profits earned until its legal reserve reaches at least the aggregate amount of its paid-in capital.

Under the Enforcement Detailed Rules on the Supervision of Banking Business, the capital of a bank is divided into two categories, Tier I and Tier II capital. Tier I capital (core capital) consists of shareholders' equity, capital surplus, retained earnings, unpaid stock dividends and hybrid Tier I capital instruments. Tier II capital (supplementary capital) consists of revaluation reserves, gains on valuation of investment securities (up to certain limits), allowance for loan losses set aside for loans classified as normal or precautionary (up to certain limits), perpetual subordinated debt, cumulative preferred shares and certain other subordinated debt.

All banks must meet minimum ratios of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets, determined in accordance with Financial Supervisory Commission requirements that have been formulated based on Bank of International Settlements ( BIS ) standards. These standards were adopted and became effective in 1996. All domestic banks and foreign bank branches must meet a minimum ratio of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets of 8%.

In November 2002, the Financial Supervisory Service amended the Enforcement Detailed Rules on the Supervision of the Banking Business to include a more conservative risk-weighting system for certain newly extended home mortgage loans. As a result, for certain home mortgage loans extended after November 13, 2002, Korean banks must apply a risk-weight ratio of 60% if either of the following two conditions are satisfied, and a risk-weight ratio of 70% if both conditions are satisfied:

- (1) if the home mortgage loans are overdue for at least 30 consecutive days as of the date of calculating the bank's BIS capital adequacy ratio, or there were at least 30 overdue days during the one year period preceding the date on which the bank's BIS capital adequacy ratio is calculated; and
- (2) the borrower's debt ratio (which is the ratio of the borrower's total outstanding borrowings, including borrowings from other financial institutions, to the borrower's annual income) exceeds 250%.

For all other home mortgage loans, the bank must apply a 50% risk-weight ratio.

Under the Regulation on the Supervision of the Banking Business most recently amended on December 22, 2006, banks must generally maintain allowances for credit losses in respect of their outstanding loans and other credits (including guarantees, and acceptances and trust account loans) in an aggregate amount covering not less than:

0.7% of normal credits (or 1.0% in the case of normal credits comprising loans to individuals and households, and 1.5% in the case of normal credits comprising outstanding credit card receivables and card loans);

7% of precautionary credits (or 10% in the case of precautionary credits comprising loans to individuals and households, and 15% in the case of precautionary credits comprising outstanding credit card receivables and card loans);

20% of substandard credits;

50% of doubtful credits (or 55% in the case of doubtful credits comprising loans to individuals and households, and 60% in the case of doubtful credits comprising outstanding credit card receivables and card loans); and

100% of estimated loss credits.

## Edgar Filing: KOOKMIN BANK - Form 20-F

Furthermore, under a recent amendment to the Regulation on the Supervision of the Banking Business, Korean banks must establish allowances in respect of any confirmed guarantees (including confirmed acceptances) and outstanding unused credit line as of the date of settlement in an aggregate amount calculated at the same rates applicable to normal, precautionary, substandard and doubtful credits comprising their outstanding loans and other credits as set forth above.

---

**Table of Contents**

See Recent Regulations Relating to Retail Household Loans and Credit Card Business.

*Liquidity*

All banks are required to ensure adequate liquidity by matching the maturities of their assets and liabilities in accordance with the Rules on the Supervision of the Banking Business. Banks may not invest an amount exceeding 60% of their Tier I and Tier II capital (less any capital deductions) in stocks and other securities with a maturity of over three years. This stipulation does not apply to Korean government bonds or to Monetary Stabilization Bonds issued by the Bank of Korea. The Financial Supervisory Commission also requires each Korean bank to:

maintain a Won liquidity ratio (defined as Won assets due within three months, including marketable securities, divided by Won liabilities due within three months) of not less than 100% and to make quarterly reports to the Financial Supervisory Service;

maintain a foreign currency liquidity ratio (defined as foreign currency liquid assets due within three months divided by foreign currency liabilities due within three months) of not less than 85%;

maintain a ratio of foreign currency liquid assets due within seven days less foreign currency liabilities due within seven days, divided by total foreign currency assets, of not less than 0%; and

maintain a ratio of foreign currency liquid assets due within a month less foreign currency liabilities due within a month, divided by total foreign currency assets, of not less than negative 10%.

The Monetary Policy Committee of the Bank of Korea is empowered to fix and alter minimum reserve requirements that banks must maintain against their deposit liabilities. The current minimum reserve ratio is:

7% of average balances for Won currency demand deposits outstanding;

0% of average balances for Won currency employee asset establishment savings deposits, employee long-term savings deposits, employee house purchase savings deposits, long-term house purchase savings deposits, household long-term savings deposits and employee preferential savings deposits outstanding; and

2% of average balances for Won currency time and savings deposits, mutual installments, housing installments and certificates of deposit outstanding.

For foreign currency deposit liabilities, a 2% minimum reserve ratio is applied to time deposits with a maturity of one month or longer, certificates of deposit with a maturity of 30 days or longer and savings deposits with a maturity of six months or longer and a 7% minimum reserve ratio is applied to demand deposits and other deposits. A 1% minimum reserve ratio applies to offshore accounts, immigrant accounts and resident accounts opened by foreign exchange banks.

*Financial Exposure to Any Individual Customer and Major Shareholder*

Under the Bank Act, the sum of large exposures by a bank in other words, the total sum of its credits to single individuals, juridical persons or business groups that exceed 10% of the sum of Tier I and Tier II capital (less any capital deductions) generally must not exceed five times the sum of Tier I and Tier II capital (less any capital deductions). In addition, banks generally may not extend credit (including loans, guarantees, purchases of securities (only in the nature of a credit) and any other transactions that directly or indirectly create credit risk) in excess of 20% of the sum of Tier I and Tier II capital (less any capital deductions) to a single individual or juridical person, or grant credit in excess of 25% of the sum of Tier I and Tier II capital (less any capital deductions) to a single group of companies as defined in the Monopoly Regulations and Fair Trade Act.





**Table of Contents**

Recent amendments to the Bank Act, which became effective on July 28, 2002, strengthened restrictions on extending credits to a major shareholder. A major shareholder is defined as:

a shareholder holding (together with persons who have a special relationship with that shareholder) in excess of 10% (or 15% in the case of regional banks) in the aggregate of the bank's total issued voting shares; or

a shareholder holding (together with persons who have a special relationship with that shareholder) in excess of 4% in the aggregate of the bank's (excluding regional banks) total issued voting shares (excluding shares subject to the shareholding restrictions on non-financial business group companies as described below), where the shareholder is the largest shareholder or has actual control over the major business affairs of the bank through, for example, appointment and dismissal of the officers pursuant to the Enforcement Decree of the Bank Act. Non-financial business group companies primarily consist of: (i) any single shareholding group whose non-financial company assets comprise no less than 25% of its aggregate net assets; (ii) any single shareholding group whose non-financial company assets comprise no less than (Won)2 trillion in aggregate; or (iii) any mutual fund of which any single shareholding group identified in (i) or (ii) above, owns more than 4% of the total issued and outstanding shares.

Under these amendments, banks may not extend credits to a major shareholder (together with persons who have a special relationship with that shareholder) in an amount greater than the lesser of (x) 25% of the sum of the bank's Tier I and Tier II capital (less any capital deductions) and (y) the relevant major shareholders' shareholding ratio multiplied by the sum of the bank's Tier I and Tier II capital (less any capital deductions). In addition, the total sum of credits granted to all major shareholders must not exceed 25% of the bank's Tier I and Tier II capital (less any capital deductions). However, the foregoing restrictions do not apply to the Korea Deposit Insurance Corporation, in the event that the Korea Deposit Insurance Corporation becomes a major shareholder in the process of restructuring of a bank.

*Interest Rates*

Korean banks generally depend on deposits as their primary funding source. There are no legal controls on interest rates on loans in Korea. Historically, interest rates on deposits and lending rates were regulated by the Monetary Policy Committee. Controls on deposit interest rates in Korea have been gradually reduced and, in February 2004, the Korean government removed restrictions on all interest rates, except for the prohibition on interest payments on current account deposits. This deregulation process has increased competition for deposits based on interest rates offered and, therefore, may increase a bank's interest expense.

*Lending to Small- and Medium-sized Enterprises*

In order to obtain funding from the Bank of Korea at concessionary rates for their small- and medium-sized enterprise loans, banks are required to allocate a certain minimum percentage of any monthly increase in their Won currency lending to small- and medium-sized enterprises. Currently, this minimum percentage is 45% in the case of nationwide banks and 60% in the case of regional banks. If a bank does not comply with this requirement, the Bank of Korea may:

require the bank to prepay all or a portion of funds provided to that bank in support of loans to small- and medium-sized enterprises; or

lower the bank's credit limit.

*Disclosure of Management Performance*

In order to assist the general public, especially depositors and shareholders, in monitoring bank management performance, the Financial Supervisory Commission requires commercial banks to make mandatory public disclosures of the following in addition to the disclosure regulations generally applicable to listed companies:

Edgar Filing: KOOKMIN BANK - Form 20-F

loans bearing no profit made to a single business group in an amount exceeding 10% of the sum of the bank's Tier I and Tier II capital (less any capital deductions) as of the end of the previous month (where

---

**Table of Contents**

the loan exposure to that borrower is calculated as the sum of substandard credits, doubtful credits and estimated loss credits), unless the loan exposure to that group is not more than (Won)4 billion;

the occurrence of any financial incident involving embezzlement, malfeasance or misappropriation of funds in an amount exceeding 1% of the sum of the bank's Tier I and Tier II capital (less any capital deductions), unless the bank has lost or expects to lose not more than (Won)1 billion as a result of that financial incident, or the governor of the Financial Supervisory Service has made a public announcement regarding the incident; and

any loss due to court judgments or similar decisions in civil proceedings in an amount exceeding 1% of the sum of the bank's Tier I and Tier II capital (less any capital deductions) as of the end of the previous month, unless the loss is not more than (Won)1 billion.

*Restrictions on Lending*

Pursuant to the Bank Act, commercial banks may not provide:

loans for the purpose of speculation in commodities or securities;

loans directly or indirectly secured by a pledge of a bank's own shares, or secured by a pledge of shares in excess of 20% of the issued and outstanding shares of any other corporation (subject to certain exceptions with respect to financing for infrastructure projects);

loans directly or indirectly to enable a natural or juridical person to buy the bank's own shares;

loans directly or indirectly to finance political campaigns or related activities;

loans to any of the bank's officers or employees, other than petty loans of up to (Won)20 million in the case of a general loan, (Won)50 million in the case of a general loan plus a housing loan or (Won)60 million in the aggregate for general loans, housing loans and loans to pay damages arising from wrongful acts of employees in financial transactions;

credit (including loans) secured by a pledge of shares of a subsidiary corporation of the bank or to enable a natural or juridical person to buy shares of a subsidiary corporation of the bank; or

loans to any officers or employees of a subsidiary corporation of the bank, other than general loans of up to (Won)20 million or general and housing loans of up to (Won)50 million in the aggregate.

*Recent Regulations Relating to Retail Household Loans*

The Financial Supervisory Commission recently implemented a number of changes to the mechanisms by which a bank evaluates and report its retail household loan balances and has proposed implementing further changes. As a result of the rapid increase in retail household loans and related credit risks, the Financial Supervisory Commission and the Financial Supervisory Service increased the minimum provisioning requirements for retail household loans. These requirements, set forth in the following table, became effective on December 31, 2006:

**Asset Quality Classification**

**Provisioning ratio on  
retail household loans**

Edgar Filing: KOOKMIN BANK - Form 20-F

	<b>Before</b>	<b>Current</b>
Normal	0.75% or above	1.0% or above
Precautionary	8.0% or above	10.0% or above
Substandard	20.0% or above	20.0% or above
Doubtful	55.0% or above	55.0% or above
Estimated loss	100.0%	100.0%

---

**Table of Contents**

In addition, due to a rapid increase in the number of loans secured by homes and other forms of housing, the Financial Supervisory Commission and the Financial Supervisory Service implemented regulations designed to curtail extension of new or refinanced loans secured by housing, including the following:

as to loans secured by a collateral of housing located nationwide, the loan-to-value ratio (the aggregate principal amount of loans secured by such collateral over the appraised value of the collateral) should not exceed 60%;

as to loans secured by collateral of housing located in areas of excessive investment as designated by the government, (i) the loan-to-value ratio for loans with a maturity of not more than three years should not exceed 50% and (ii) the loan-to-value ratio for loans with a maturity of more than three years should not exceed 60%;

as to loans secured by apartments located in areas of high speculation as designated by the government, (i) the loan-to-value ratio for loans with a maturity of not more than ten years should not exceed 40%; and (ii) the loan-to-value ratio for loans with a maturity of more than ten years should not exceed (a) 40%, if the price of such apartment is over (Won)600 million, and (b) 60%, if the price of such apartment is (Won)600 million or lower;

as to loans secured by apartments with appraisal value of more than (Won)600 million in areas of high speculation as designated by the government or certain metropolitan areas designated as areas of excessive investment by the government, the borrower's debt-to-income ratio (calculated as (i) the aggregate annual total payment amount of (x) the principal of and interest on loans secured by such apartment(s) and (y) the interest on other debts of the borrower over (ii) the borrower's annual income) should not exceed 40%;

as to apartments located in areas of high speculation as designated by the government, a borrower is permitted to have only one new loan secured by such apartment;

where a borrower has two or more loans secured by apartments located in areas of high speculation as designated by the government, the loan with the earliest maturity date must be repaid first and the number of loans must be eventually reduced to one; and

in the case of a borrower (i) whose spouse already has a loan secured by housing or (ii) who is single and under 30 years old, the debt-to-income ratio of the borrower in respect of loans secured by apartment(s) located in areas of high speculation as designated by the government should not exceed 40%.

See Item 3D. Risk Factors Risks relating to government regulation and policy Government regulation of retail lending, particularly mortgage and home equity lending, has recently become more stringent, which may adversely affect our retail banking operations.

*Restrictions on Investments in Property*

A bank may possess real estate property only to the extent necessary for the conduct of its business, unless the aggregate value of that property does not exceed 60% of the sum of the bank's Tier I and Tier II capital (less any capital deductions). Any property that a bank acquires by exercising its rights as a secured party, or which a bank is prohibited from acquiring under the Bank Act, must be disposed of within one year.

*Restrictions on Shareholdings in Other Companies*

Under the Bank Act, a bank may not own more than 15% of shares outstanding with voting rights of another corporation, except where, among other reasons:

that corporation engages in a category of financial businesses set forth by the Financial Supervisory Commission; or

---

**Table of Contents**

the acquisition is necessary for the corporate restructuring of the corporation and is approved by the Financial Supervisory Commission.

In the above exceptional cases, a bank must satisfy either of the following requirements:

the total investment in corporations in which the bank owns more than 15% of the outstanding shares with voting rights does not exceed 15% of the sum of Tier I and Tier II capital (less any capital deductions); or

the acquisition satisfies the requirements determined by the Financial Supervisory Commission.

The Bank Act provides that a bank using its bank accounts and its trust accounts may not acquire the shares of another corporation that is a major shareholder of the bank in excess of an amount equal to 1% of the sum of Tier I and Tier II capital (less any capital deductions).

*Restrictions on Bank Ownership*

Under the Bank Act, a single shareholder and persons who have a special relationship with that shareholder generally may acquire beneficial ownership of no more than 10% of a nationwide bank's total issued and outstanding shares with voting rights and no more than 15% of a regional bank's total issued and outstanding shares with voting rights. The Korean government, the Korea Deposit Insurance Corporation and bank holding companies qualifying under the Financial Holding Company Act are not subject to this limit. However, non-financial business group companies may not acquire beneficial ownership of shares of a nationwide bank in excess of 4% of that bank's outstanding voting shares, unless they obtain the approval of the Financial Supervisory Commission and agree not to exercise voting rights in respect of shares in excess of the 4% limit, in which case they may acquire beneficial ownership of up to 10% of a nationwide bank's outstanding voting shares. In addition, if a foreign investor, as defined in the Foreign Investment Promotion Act, owns in excess of 4% of a nationwide bank's outstanding voting shares, non-financial business group companies may acquire beneficial ownership of up to 10% of that bank's outstanding voting shares, and in excess of 10%, 25% or 33% of that bank's outstanding voting shares with the approval of the Financial Supervisory Commission in each instance, up to the number of shares owned by the foreign investor. Any other person (whether a Korean national or a foreign investor), with the exception of non-financial business group companies described above, may acquire no more than 10% of a nationwide bank's total voting shares issued and outstanding, unless they obtain approval from the Financial Supervisory Commission in each instance where the total holding will exceed 10% (or 15% in the case of regional banks), 25% or 33% of the bank's total voting shares issued and outstanding provided that, in addition to the foregoing threshold shareholding ratios, the Financial Supervisory Commission may, at its discretion, designate a separate and additional threshold shareholding ratio.

*Deposit Insurance System*

The Depositor Protection Act provides insurance for certain deposits of banks in Korea through a deposit insurance system. Under the Depositor Protection Act, all banks governed by the Bank Act are required to pay an insurance premium to the Korea Deposit Insurance Corporation on a quarterly basis. The rate is determined under the Enforcement Decree to the Depositor Protection Act, and may not exceed 0.5% of the bank's insurable deposits in any given year. The current insurance premium is 0.05% of insurable deposits for each quarter. If the Korea Deposit Insurance Corporation makes a payment on an insured amount, it will acquire the depositors' claims with respect to that payment amount. The Korea Deposit Insurance Corporation insures a maximum of (Won)50 million for deposits and interest, regardless of when the deposits were made and the size of the deposits. This limit does not apply to interest-free settlement accounts (for example, a checking account) during the period from January 1, 2001 to December 31, 2003 and therefore the whole amount deposited in such accounts is protected.

---

## **Table of Contents**

### *Restrictions on Foreign Exchange Position*

Under the Korean Foreign Exchange Transaction Law, each of a bank's net overpurchased and oversold positions may not exceed 50% of its shareholders' equity as of the end of the prior month.

### *Laws and Regulations Governing Other Business Activities*

A bank must register with the Ministry of Finance and Economy to enter the foreign exchange business, which is governed by the Foreign Exchange Transaction Law. A bank must obtain the permission of the Financial Supervisory Commission to enter the securities business, which is governed by regulations under the Korean Securities and Exchange Act. Under these laws, a bank may engage in the foreign exchange business, securities repurchase business, governmental/public bond underwriting business and governmental bond dealing business.

### *Trust Business*

A bank must obtain approval from the Financial Supervisory Commission to engage in trust businesses. The Trust Act and the Trust Business Act govern the trust activities of banks, and they are subject to various legal and accounting procedures and requirements, including the following:

under the Bank Act, assets accepted in trust by a bank in Korea must be segregated from other assets in the accounts of that bank, which requires that banks engaged in both banking and trust businesses must maintain two separate accounts and two separate sets of records; and

depositors and other general creditors cannot obtain or assert claims against the assets comprising the trust accounts in the event the bank is liquidated or wound-up.

The bank must make a special reserve of 25% or more of fees from each unspecified money trust account for which a bank guarantees the principal amount and a fixed rate of interest until the total reserve for that account equals 5% of the trust amount. Since January 1999, the Korean government has prohibited Korean banks from offering new guaranteed fixed rate trust account products whose principal and interest are guaranteed. In addition, a trust bank must deposit with a court an amount equal to 0.02% of its paid-in capital for each fiscal year, until the aggregate amount of those deposits equals 2.5% or more of its paid-in capital. If that bank breaches its duty of care as a trustee and causes losses to its customers, the court deposits are available as compensation.

The Indirect Investment Asset Management Business Act, which applies to unspecified money trust accounts under the Trust Business Act, securities investment trusts under the Securities Investment Trust Business Act, securities investment companies under the Securities Investment Company Act and variable insurance products under the Insurance Business Act, took effect on January 5, 2004. Under the Indirect Investment Asset Management Business Act, a bank is not permitted to offer current unspecified money trust account products after July 5, 2004 (except under certain limited circumstances), unless it is qualified as an asset management company by such date. Investment trust products will need to be established pursuant to a trust contract entered into between an asset management company and a trustee.

In the event that a bank qualifies and operates as an asset management company, a trustee or a custodian under the Indirect Investment Asset Management Business Act, it is required to establish relevant operation and management systems to prevent potential conflicts of interest among the banking business, the asset management business and the trustee or custodian business. These measures include:

prohibitions against officers, directors and employees of one particular business operation from serving as an officer, director and employee in another business operation;

prohibitions against the joint use or sharing of computer equipment or office equipment; and



## Edgar Filing: KOOKMIN BANK - Form 20-F

prohibitions against the sharing of information by and among officers, directors and employees engaged in the different business operations.

---

## **Table of Contents**

In addition, a bank is also required to establish an Indirect Investment Asset Management Committee consisting of three directors, two of whom must be non-standing directors of such bank.

### ***Credit Card Business***

#### ***General***

In order to enter the credit card business, a bank must register with the Financial Supervisory Commission. Credit card businesses are governed by the Specialized Credit Financial Business Act, enacted on August 28, 1997 and last amended on April 11, 2007. A registered bank engaging in the credit card business is regulated by the Financial Supervisory Commission and the Financial Supervisory Service.

#### ***Disclosure and Reports***

Pursuant to the Specialized Credit Financial Business Act, a registered bank engaging in the credit card business must submit its business reports and reports with respect to its results of operations to the Governor of the Financial Supervisory Service within one month from the end of each quarter and each month.

#### ***Risk of Loss Due to Lost, Stolen, Forged or Altered Credit Cards***

Under the Specialized Credit Financial Business Act, a registered bank engaging in the credit card business is liable for any loss arising from the unauthorized use of credit cards or debit cards after it has received notice from the holder of the loss or theft of the card. A registered bank engaging in the credit card business is also responsible for any losses resulting from the use of forged or altered credit cards, debit cards and pre-paid cards. A registered bank engaging in the credit card business may, however, transfer all or part of this latter risk of loss to holders of credit card in the event of willful misconduct or gross negligence by holders of credit card if the terms and conditions of the agreement entered between the registered bank engaging in the credit card business and members of such cards specifically provide for that transfer.

For these purposes, disclosure of a customer's password that is made intentionally or through gross negligence, or the transfer of or giving as collateral of the credit card or debit card, is considered willful misconduct or gross negligence. However, a disclosure of a cardholder's password that is made under irresistible force or threat to cardholder or his/her relatives' life or health will not be deemed as willful misconduct or negligence of the cardholder.

Each registered bank engaging in the credit card business must institute appropriate measures to fulfill these obligations, such as establishing provisions, purchasing insurance or joining a cooperative association.

Pursuant to the Enforcement Decree to Specialized Credit Financial Business Act, a registered bank engaging in the credit card business will be liable for any losses arising from loss or theft of a credit card (which was not from the holder's willful misconduct or negligence) during the period beginning 60 days before the notice by the holder to the registered bank engaging in the credit card business.

Pursuant to the Specialized Credit Financial Business Act, the Financial Supervisory Commission may either restrict the limit or take other necessary measures against the registered bank engaging in the credit card business with respect to the following:

maximum limits for cash advances on credit cards;

use restrictions on debit cards with respect to per day or per transaction usage; or

aggregate issuance limits and maximum limits on the amount per card on pre-paid cards.

---

**Table of Contents**

*Lending Ratio in Ancillary Business*

Pursuant to the Enforcement Decree to the Specialized Credit Financial Business Act issued in December 2003, a registered bank engaging in the credit card business must maintain an aggregate quarterly average outstanding lending balance to credit cardholders (including cash advances and credit card loans, but excluding restructured loans) no greater the sum of (i) its aggregate quarterly average outstanding credit card balance arising from the purchase of goods and services and (ii) the aggregate quarterly debit card transaction volume; provided that, in the case that any bank engaged in the credit card business was unable to meet this lending ratio as of December 31, 2003, such bank would have been granted an extended compliance period until December 31, 2007 during which to achieve such lending ratio. Any bank availing itself of such extended compliance period was also required to submit to the Financial Supervisory Commission, no later than January 31, 2004, a detailed plan setting forth how such bank intended to achieve compliance by December 31, 2007.

*Issuance of New Cards and Solicitation of New Cardholders*

The Enforcement Decree to the Specialized Credit Financial Business Act establishes the conditions under which a registered bank engaging in the credit card business may issue new cards and solicit new members. New credit cards may be issued only to the following persons:

persons who are at least 18 years old when they apply for a credit card;

persons whose capability to pay bills as they come due has been verified using standards established by the registered bank engaging in the credit card business; and

in the case of minors who are at least 18 years and younger than 20 years, persons who submit a guardian's consent along with documents evidencing income, such as an employment certificate or a tax certificate.

In addition, a registered bank engaging in the credit card business may not solicit credit card members by:

providing economic benefits or promising to provide economic benefits in excess of 10% of the annual credit card fee (in the case of no-annual fee credit cards, the average annual fees will be deemed to be (Won)10,000) in connection with issuing a credit card;

soliciting applicants on roads, public places or along corridors used by the general public;

soliciting applicants through visits, except those visits made upon prior consent and visits to a business area; and

soliciting applicants through pyramid sales methods.

*Compliance Rules on Collection of Receivable Claims*

Pursuant to Supervisory Regulation on the Specialized Credit Financial Business, a registered bank engaging in the credit card business may not:

exert violence or threaten violence;

inform a related party (a guarantor of the debtor, blood relative or fiancée of the debtor, a person living in the same household as the debtor or a person working in the same workplace as the debtor) of the debtor's obligations without just cause;

## Edgar Filing: KOOKMIN BANK - Form 20-F

provide false information relating to the debtor's obligation to the debtor or his or her related parties;

threaten to sue or sue the debtor for fraud despite lack of affirmative evidence to establish that the debtor has submitted forged or false documentation with respect to his/her capacity to make payment;

visit or telephone the debtor during late evening hours (between the hours of 9:00 p.m. and 8:00 a.m.); and

utilize other uncustomary methods to collect the receivables that interfere with the privacy or the peace in the workplace of the debtor or his or her related parties.

**Table of Contents****Regulations on Class Actions Regarding Securities**

The Law on Class Actions Regarding Securities was enacted as of January 20, 2004 and an amendment to such law was enacted as of March 10, 2005. The Law on Class Actions Regarding Securities governs class actions suits instituted by one or more representative plaintiff(s) on behalf of 50 or more persons who claim to have been damaged in a capital markets transaction involving securities issued by a listed company in Korea.

Applicable causes of action with respect to such suits include:

claims for damages caused by misleading information contained in a securities statement;

claims for damages caused by the filing of a misleading business report, semi-annual report, or quarterly report;

claims for damages caused by insider trading or market manipulation; and

claims instituted against auditors for damages caused by accounting irregularities.

Any such class action may be instituted upon approval from the presiding court and the outcome of such class action will have a binding effect on all potential plaintiffs who have not joined the action, with the exception of those who have filed an opt out notice with such court.

The Law on Class Actions Regarding Securities took effect on January 1, 2007 with respect to companies with a total asset value of less than (Won)2 trillion, and took effect on January 1, 2005 for all other companies and will apply retroactively to all applicable claims arising out of acts committed since its enactment.

An amendment of the new law delayed its effectiveness until December 31, 2006 with respect to claims against companies and their auditors in cases where such companies took steps to correct any accounting irregularities.

**Item 4C. Organizational Structure**

We are the direct or indirect parent company of a number of subsidiaries. The following table provides summary information for our operating subsidiaries that are consolidated in our consolidated financial statements as of and for the year ended December 31, 2006, including contribution to our total assets, net income, operating income and stockholders' equity:

Subsidiary	Percentage of ownership	Total assets	Stockholders equity (in millions of Won)	Operating income	Net income
KB Data Systems Co., Ltd.	99.99%	(Won) 33,462	(Won) 17,578	(Won) 3,075	(Won) 2,270
KB Futures Co., Ltd.	99.98	67,102	28,054	2,520	1,801
KB Investment Co., Ltd.	99.99	110,589	108,725	(2,880)	(2,880)
KB Asset Management Co., Ltd.	80.00	92,175	81,514	32,375	23,769
KB Real Estate Trust Co., Ltd.	99.99	243,192	136,387	24,330	17,663
KB Credit Information Co., Ltd.	99.73	43,936	35,391	10,278	7,482
Kookmin Bank Hong Kong Ltd.	100.00	399,943	75,522	7,755	7,713
Kookmin Bank International Ltd.	100.00	332,054	69,707	4,735	3,784

Further information regarding our subsidiaries is provided below:

*KB Data Systems Co., Ltd.* was established in Korea in September 1991 to provide software services to us and other financial institutions.

*KB Futures Co., Ltd.* was established in Korea in March 1997 to act as a broker-dealer for domestic and overseas futures transactions.

**Table of Contents**

*KB Investment Co., Ltd.* was established in Korea in March 1990 to invest in and finance small- and medium-sized enterprises. KB Investment was merged with Frontier Investment Co., Ltd. and Kookmin Venture Capital Co., Ltd. effective as of December 31, 2001 and June 27, 2002, respectively. KB Investment was formerly known as Kookmin Bank Venture Capital Co., Ltd. until May 25, 2002.

*KB Asset Management Co., Ltd.* was established in April 1988 as a subsidiary of Citizens Investment Trust Company to provide trust account investment services. KB Asset Management was formerly known as Joeun Investment Management Co., Ltd. until June 10, 2002.

*KB Real Estate Trust Co., Ltd.* was established in December 1996 to provide real estate development and brokerage services and assist small- and medium-sized construction companies by managing trusts related to the real estate industry. KB Real Estate Trust was formerly known as Joeun Real Estate Trust Co., Ltd. until September 16, 2002.

*KB Credit Information Co., Ltd.* was established in October 1999 to collect delinquent loans and to check credit history. KB Credit Information was formerly known as Kookeun Credit Information Co., Ltd. (and prior to that was known as Joeun Credit Information Co., Ltd.) and was merged with KM Credit Information Co., Ltd. on May 2, 2002.

*Kookmin Bank Hong Kong Ltd.* was established in July 1995 to provide a broad range of corporate banking services.

*Kookmin Bank International Ltd.* was established in the United Kingdom in November 1991 to provide a broad range of corporate banking services.

*Other Subsidiaries.* For the year ended December 31, 2006, we derived operating income of (Won)236 billion and net income of (Won)236 billion from our remaining subsidiaries, which individually do not account for a significant amount of our business.

**Item 4D. Property, Plants and Equipment**

Our registered office and corporate headquarters are located at 9-1, 2-ga, Namdaemoon-ro, Jung-Gu, Seoul 100-703, Korea. The following table presents information regarding certain of our properties in Korea:

Type of facility/building	Location	Area (square meters)
Registered office and corporate headquarters	9-1, 2-ga, Namdaemoon-ro,	1,749
Headquarters building	Jung-gu, Seoul 100-703	
Headquarters building	36-3, Yoido-dong, Youngdeungpo-gu, Seoul 150-758	5,354
Headquarters building	Yoido, Seoul	5,928
Headquarters building	Yoido, Seoul	2,006
Headquarters building	Jongro-gu, Seoul	3,704
Training institute	Ilsan	207,659
Training institute	Daechon	4,158
Training institute	Sokcho	15,584
Training institute	Cheonan	196,649
IT center	Seoul	13,116

## Edgar Filing: KOOKMIN BANK - Form 20-F

IT center	Seoul	4,748
-----------	-------	-------

As of December 31, 2006, we had a countrywide network of 1,132 branches and sub-branches. Approximately one-third of these facilities are housed in buildings owned by us, while the remaining branches are leased properties. Lease terms are generally from two to three years and seldom exceed five years. We also



---

**Table of Contents**

have subsidiaries in Hong Kong and the United Kingdom and branches in Tokyo in Japan, Auckland in New Zealand and New York in the United States. We do not own any material properties outside of Korea.

The net book value of all the properties owned by us at December 31, 2006 was (Won)1,152 billion.

**Item 4.A. UNRESOLVED STAFF COMMENTS**

We do not have any unresolved comments from the U.S. Securities and Exchange Commission staff regarding our periodic reports under the Securities Exchange Act of 1934, as amended, or the Exchange Act.

**Item 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

**Item 5A. Operating Results  
Overview**

The following discussion is based on our consolidated financial statements, which have been prepared in accordance with U.S. GAAP, except for (1) the segment analyses, which are prepared based on Korean GAAP and (2) the selected financial information under Korean GAAP, which is based on our consolidated financial statements prepared in accordance with Korean GAAP.

***Trends in the Korean Economy***

Our financial position and results of operations have been and will continue to be significantly affected by financial and economic conditions in Korea. As part of the Korean government's structural reform program, which stemmed from the economic difficulties in Korea in 1997 and 1998, the government made significant changes to the regulations governing financial institutions, including changes in loan classification and loss provisioning guidelines, Korean GAAP, securities valuation methods and liquidity and minimum capital requirements.

Financial and economic conditions generally improved in Korea from 1999. The general level of interest rates decreased, consumer spending and consumer demand for credit cards and other financial products increased, the overall level of non-performing corporate loans decreased and overall profitability increased. Nonetheless, many large corporations, including those to which we have credit and other exposure, are experiencing significant financial difficulties. Furthermore, substantial growth in lending to small- and medium-sized enterprises has in recent years led to increasing delinquencies and a deterioration in overall asset quality, which began to stabilize in 2006. In 2006, under Korean GAAP, we recorded charge-offs of (Won)391 billion and provisions of (Won)271 billion in respect of our loans to small- and medium-sized enterprises, compared to charge-offs of (Won)470 billion and provisions of (Won)261 billion in 2005. See Item 3D. Risk Factors Risk relating to our small- and medium-sized enterprise loan portfolio.

In addition, the significant increase in retail and credit card debt has led to a deterioration in the asset quality of the retail loans and credit card receivables of Korean financial institutions. In recent years, commercial banks, credit card companies, consumer finance companies and other financial institutions in Korea made significant investments and engaged in aggressive marketing in these areas, leading to substantially increased competition in the retail lending and credit card segments. However, the rapid growth in retail lending and credit card usage has led to increasing delinquencies, loan loss provisions, non-performing loans and charge-offs. In 2006, we recorded charge-offs of (Won)301 billion in respect of our credit card portfolio, compared to charge-offs of (Won)868 billion in 2005. We also recorded charge-offs of (Won)484 billion in respect of our retail loan portfolio in 2006, compared to charge-offs of (Won)645 billion in 2005. See Item 3D. Risk Factors Risks relating to our retail credit portfolio.

As a result of growing concerns regarding the high levels of consumer borrowing and credit card usage in Korea and the deterioration in the retail lending and credit card portfolios of Korean financial institutions, the

**Table of Contents**

Korean government has implemented various changes to the regulations governing retail loans and credit card operations generally. See Item 3D. Risk Factors Risks relating to government regulation and policy and Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Credit Card Business.

As a result of the developments in the Korean economy described above, as well as factors such as high oil prices, the weakness of the economy in certain parts of the world, and tensions with North Korea, the economic outlook for the financial services sector in Korea in 2007 and for the foreseeable future is uncertain.

***New Basel Capital Accord***

In June 2006, the Financial Supervisory Service announced that it would implement Basel II in Korea beginning on January 1, 2008. The implementation of Basel II will have a substantial effect on the way risk is measured among Korean financial institutions, including us. Building upon the initial Basel Capital Accord of 1988, which focused primarily on market risk and capital adequacy and asset soundness as measures of risk, Basel II expands this approach to contemplate additional areas of risk such as operational risk when calculating risk-weighted assets. Our implementation of Basel II may require an increase in our capital requirements, which may require us to either improve our asset quality or raise additional capital. See Item 5B. Liquidity and Capital Resources Financial Condition Capital Adequacy.

***Changes in Securities Values, Exchange Rates and Interest Rates***

Fluctuations of exchange rates, interest rates and stock prices affect, among other things, the demand for our products and services, the value of and rate of return on our assets, the availability and cost of funding and the financial condition of our customers. The following table shows, for the dates indicated, the stock price index of all equities listed on the Stock Market Division of the Korea Exchange as published in the KOSPI, the Won to U.S. dollar exchange rates and benchmark Won borrowing interest rates.

	Dec. 31, 2002	June 30, 2003	Dec. 31, 2003	June 30, 2004	Dec. 31, 2004	June 30, 2005	Dec. 30, 2005	June 30, 2006	Dec. 29, 2006
KOSPI	627.55	669.93	810.71	785.79	895.92	1,008.16	1,379.37	1,295.15	1,434.46
Won)/US\$ exchange rates <sup>(1)</sup>	(Won) 1,186.3	(Won) 1,196.0	(Won) 1,192.0	(Won) 1,156.0	(Won) 1,035.1	(Won) 1,034.5	(Won) 1,010.0	(Won) 948.5	(Won) 930.0
Corporate bond rates <sup>(2)</sup>	5.8%	5.6%	5.7%	5.0%	3.9%	4.4%	5.7%	5.3%	5.2%
Treasury bond rates <sup>(3)</sup>	5.1%	4.2%	4.8%	4.2%	3.3%	4.0%	5.1%	4.9%	4.9%

(1) Represents the noon buying rate on the dates indicated.

(2) Measured by the yield on three-year Korean corporate bonds rated as A+ by the Korean credit rating agencies.

(3) Measured by the yield on three-year treasury bonds issued by the Ministry of Finance and Economy of Korea.

**Critical Accounting Policies**

The notes to our consolidated financial statements contain a summary of our significant accounting policies, including a discussion of recently issued accounting pronouncements. Certain of these policies are critical to the portrayal of our financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. We discuss these critical accounting policies below.

***Allowance for Credit Losses***

We evaluate our credit portfolio for impairment on an ongoing basis. We have established an allowance for credit losses, which is available to absorb probable losses that have been incurred in our credit portfolio as of the balance sheet date. If we believe that additions or changes to the allowance for credit losses are required, then we record provisions for credit losses, which are treated as charges against current income. Credit exposures that we deem to be uncollectible, including actual credit losses, net of recoveries of previously charged-off amounts, are charged directly against the allowance for credit losses.

---

**Table of Contents**

We base the level of our allowance for credit losses on an evaluation of the risk characteristics of our credit portfolio. The evaluation considers factors such as historical loss experience, the financial condition of our borrowers and current economic conditions. We evaluate corporate loans, consumer loans and off-balance sheet credit instruments in different ways, due to their respective characteristics, as follows:

We generally evaluate impaired corporate loans individually, due to the unique characteristics of individual corporate borrowers, and establish an allowance for loan losses for such loans. As described in more detail in Note 1 of our consolidated financial statements, we consider a loan impaired when, after considering risk characteristics and current information and events, we believe it is probable that we will be unable to collect all amounts due under the contractual terms of the loan agreement, including principal and interest. Once we have identified loans as impaired, we generally value them either based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at a loan's observable market price or the fair value of the collateral if a loan is collateral dependent. If the resulting value is less than the carrying value of the loan, we establish a specific allowance for the difference, which is deemed uncollectible.

We also establish an allowance for loan losses for corporate loans that we do not believe are impaired. This allowance is established for each homogeneous pool of these loans based on our historical loss experience for these types of loans.

We establish an allowance for losses related to leases based on historical loss experience for these types of loans.

We generally evaluate consumer loans and certain smaller balance corporate loans, including mortgages and home equity loans and credit card balances, as individual pools for loan loss reserve purposes due to their homogeneous nature, and establish an allowance for loan losses relating to each pool based on historical loss experience.

We establish an allowance for losses for off-balance sheet credit instruments based on the probability of usage and historical loss experience.

Factors that we consider when establishing reserves for homogeneous pools of corporate and consumer loans include, but are not limited to, global and local economic events, delinquencies and changes in underwriting and credit monitoring policies.

We believe that the accounting estimate related to our allowance for credit losses is a critical accounting policy because: (1) it is highly susceptible to change from period to period because it requires us to make assumptions about future default rates and losses relating to our credit portfolio; and (2) any significant difference between our estimated credit losses (as reflected in our allowance for credit losses) and actual credit losses could require us to take additional provisions which, if significant, could have a material impact on our net income. Our assumptions about estimated losses require significant judgment because actual losses have fluctuated in the past and are expected to continue to do so, based on a variety of factors.

Our consolidated financial statements for the year ended December 31, 2006 included a total allowance for credit losses of (Won)2,802 billion as of that date (including allowances of (Won)334 billion with respect to off-balance sheet credit instruments). Our total loan charge-offs, net of recoveries, amounted to (Won)549 billion and we recorded a reversal of provision for credit losses of (Won)100 billion in 2006.

---

**Table of Contents*****Valuation of Securities and Financial Instruments***

We invest in various financial instruments including debt and equity securities, derivatives and investments in venture capital activities. Depending on the accounting treatment specific to each type of financial instrument, an estimate of fair value is required to determine the instrument's effect on our consolidated financial statements.

*Trading assets and liabilities:* Trading assets include securities that are bought and held principally for the purpose of selling them in the near term. Trading assets and liabilities also include derivatives used for trading purposes as well as those used for other than trading purposes that do not qualify for hedge accounting and foreign exchange spot contracts. Trading positions are carried at fair value and recorded on a trade date basis, with changes in fair value recognized in net trading revenue as they occur.

*Debt and marketable equity securities:* We classify our investments in debt and marketable equity securities as available-for-sale when we intend to hold the securities for an indeterminable period of time or when the securities may be sold from time to time to effectively manage interest rate exposure and liquidity needs. Available-for-sale securities are reported at fair value. Unrealized gains and losses are excluded from earnings and reported in the accumulated other comprehensive income/(loss), net of tax component of stockholders' equity. Any other-than-temporary declines in the fair value of available-for-sale securities results in the recognition of realized loss in earnings. We classify our investments in debt securities as held-to-maturity if we intend, and have the ability, to hold them until maturity. Held-to-maturity securities are reported at amortized cost. Declines in fair value of individual held-to-maturity securities below their amortized cost that are other-than-temporary result in write-downs of the securities to their fair value.

*Nonmarketable or restricted equity securities:* Some equity securities do not have readily determinable marketable values or have sales restrictions exceeding one year. We carry such securities at cost, with any other-than-temporary impairment recorded in earnings. The fair values of nonmarketable equity securities are based on the latest obtainable net asset value of the investees, which often reflect cost or other reference events or valuation performed by qualified independent valuers. The fair values of restricted equity securities are based on the latest market value of the related nonrestricted securities less a restriction discount. Any changes in the information or assumptions used in obtaining the fair values could significantly affect the fair value of these investments.

*Investments in venture capital activities:* Certain of our subsidiaries engage exclusively in venture capital activities. We carry venture capital investments at fair value with net changes in fair value recognized as non-interest income or expense. The fair values of publicly traded securities these subsidiaries hold are generally based on quoted market prices. Securities that these subsidiaries hold that are not publicly traded are originally recorded at cost, which is deemed to be fair value as of the acquisition date. Subsequent to that date we estimate fair value based on investee transactions with unaffiliated parties or based on our review of the investee's financial results and condition. If such information is not readily available, the fair values are based on the latest obtainable net asset value of the investees. Any changes to these assumptions could significantly affect the fair values of these investments.

If available, quoted market prices provide the best indication of fair value. We determine the fair value of our securities and financial instruments using quoted market prices when available, including third party broker quotations. If quoted market prices are not available, we determine the fair value based on pricing or valuation models, quoted prices of instruments with similar characteristics or discounted cash flows. The fair values calculated based on pricing and valuation models or discounted cash flow analysis are subject to various assumptions used which, if changed, could significantly affect the fair values of the investments. These assumptions relate to discount rates, cash flows and certain modeling techniques, among other things. For certain nonmarketable or restricted securities, we may periodically utilize external valuations performed by qualified independent evaluators.

**Table of Contents**

Factors we consider in determining whether declines in value are other-than-temporary include the length of time and extent to which fair value is less than cost, the status, financial condition and near-term prospects of the issuer, the status of the security, our intent and ability to hold the related security for a period of time sufficient to allow for any recovery in market value, and (for domestic securities only) the state of the Korean economy. Any changes in these assumptions could significantly affect the valuation and timing of recognition of an other-than-temporary impairment.

We believe that the accounting estimates related to the fair market value of our various securities is a critical accounting policy because: (1) they may be highly susceptible to change from period to period based on factors beyond our control; and (2) any significant difference between our estimated fair value of these securities on any particular date and either their estimated fair value on a different date or the actual proceeds that we receive upon sale of these securities could result in valuation losses or losses on disposal which may have a material impact on our net income. Our assumptions about the fair market value of securities we hold, and in particular whether or not any decline in the value of our available-for-sale or held-to-maturity securities is temporary, require significant judgment because actual valuations have fluctuated in the past and are expected to continue to do so, based on a variety of factors.

***Goodwill and Other Intangible Assets***

We recognized a significant amount of goodwill in connection with our merger with Korea Long Term Credit Bank and our acquisition of Kookmin Credit Card. In addition, we acquired core deposit and credit card relationship intangible assets upon our merger with H&CB, and credit card relationship intangible assets upon our acquisition of Kookmin Credit Card.

Goodwill represents the excess of acquisition cost over the fair value of assets and liabilities acquired in a business combination. We allocated goodwill to the reporting unit level, which we define as an operating segment, or one level below. We do not amortize goodwill. Instead, we perform tests for impairment of goodwill annually or more frequently if events or circumstances indicate that it might be impaired. Such tests include comparing the fair value of a reporting unit with its carrying amount, including goodwill. If the fair value is less than the carrying amount, a second test is required to measure the amount of goodwill impairment. The second step of the goodwill impairment test compares the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. If the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill, we recognize an impairment loss in an amount equal to that excess. Impairment assessments are performed using a variety of valuation methodologies, including discounted cash flow estimates. Management estimates the future cash flows expected to be derived from the use and, if applicable, the terminal value of the assets. The key variables that management must estimate include, among other factors, market trading volume, market share, fee income, growth rate and profitability margin. Although the assumptions used are consistent with internal planning, significant management judgment is involved in estimating these variables, which include inherent uncertainties. A discount rate is applied to the cash flow estimates considering our cost of capital rate and specific country and industry risk factors.

We recorded the other intangible assets at their estimated fair values. The core deposit intangible assets reflects the value of the base of demand deposits and savings accounts acquired, which we can expect to maintain for an extended period because of generally stable customer relationships. The fair value of this asset was based principally upon the estimates of: (1) the funding benefits that these deposits provide relative to our alternative funding sources; and (2) the projected run-off of the related customer accounts. The credit card relationship intangible assets reflect the value of the credit card relationships acquired from which we expect to derive future benefits over the estimated life of such relationships. The fair value of this asset was based principally upon the estimates of: (1) the profitability of the acquired accounts; and (2) the projected run-off of the acquired accounts. We will amortize these intangible assets over their estimated useful lives, which range from approximately six to ten years, on an accelerated basis. Any changes to the assumptions used in determining the fair values or the estimated useful lives of such assets could significantly affect the carrying values of these intangible assets. We

**Table of Contents**

periodically perform an impairment review on these intangible assets when circumstances warrant such an evaluation, and any impaired amounts are written off.

We believe that the accounting estimates related to the fair values of our acquired goodwill and other intangible assets is a critical accounting policy because: (1) they may be highly susceptible to change from period to period because they require assumptions about future cash flows, run-off rates and profitability; and (2) any significant difference between our estimates and the actual amounts could result in valuation losses which may have a material impact on our net income. Our assumptions about estimated future cash flows, run-off rates and profitability require significant judgment and the fair values of the goodwill and other intangible assets could fluctuate in the future, based on a variety of factors.

***Valuation Allowance for Deferred Tax Assets***

As a result of the substantial losses incurred by certain of our subsidiaries, we had an aggregate of (Won)138 billion of net operating loss carry-forwards as of December 31, 2006, which expire from 2007 to 2011. We may be able to use these net operating loss carry-forwards, as well as temporary differences in the amount of tax recorded for tax purposes and accounting purposes, to reduce the amount of tax that we would otherwise be required to pay in future periods. We recognize all existing future tax benefits arising from these tax attributes as deferred tax assets and then, based on our internal estimates of our future profits, establish a valuation allowance equal to the extent that it is more likely than not that deferred tax assets will not be realized. We record a benefit or expense under the income tax expense/benefit line of our income statement when there is a net change in our total deferred tax assets and liabilities in a period. In 2004, 2005 and 2006, we recorded a valuation allowance for a certain amount of deferred tax assets resulting from net operating loss carry-forwards and land revaluation due to the uncertainty of the amount of our future profitability.

We believe that the estimates related to our establishment of the valuation allowance for deferred tax assets is a critical accounting policy because: (1) they may be highly susceptible to change from period to period based on our assumptions regarding our future profitability; and (2) any significant difference between our estimates of future profits on any particular date and such estimates of future profits on a different date could result in an income tax expense or benefit which may have a material impact on our net income from period to period. Our assumptions about future profitability require significant judgment and are inherently subjective.

**Table of Contents****Results of Operations***Net Interest Income*

The following table shows, for the periods indicated, the principal components of our net interest income:

	2004	Year ended December 31, 2005 (in billions of Won, except percentages)	2006	Year ended December 31, 2005/2004 (% change)	Year ended December 31, 2006/2005 (% change)
<b>Interest and dividend income</b>					
Loans, including fees <sup>(1)</sup>	(Won) 10,826	(Won) 9,464	(Won) 9,941	(12.6)%	5.0%
Trading securities	156	129	159	(17.3)	23.3
Investment securities	1,004	960	1,217	(4.4)	26.8
Call loans and securities purchased under resale agreements	85	78	60	(8.2)	(23.1)
Deposits	21	27	28	28.6	3.7
<b>Total interest and dividend income</b>	<b>12,092</b>	<b>10,658</b>	<b>11,405</b>	<b>(11.9)</b>	<b>7.0</b>
<b>Interest expense</b>					
Deposits	3,834	3,181	3,408	(17.0)	7.1
Call money	42	40	119	(4.8)	197.5
Other borrowed funds	332	289	354	(13.0)	22.5
Secured borrowings	366	310	389	(15.3)	25.5
Long-term debt	942	937	1,072	(0.5)	14.4
<b>Total interest expense</b>	<b>5,516</b>	<b>4,757</b>	<b>5,342</b>	<b>(13.8)</b>	<b>12.3</b>
<b>Net interest income</b>	<b>(Won) 6,576</b>	<b>(Won) 5,901</b>	<b>(Won) 6,063</b>	<b>(10.3)</b>	<b>2.7</b>
<b>Net interest margin <sup>(2)</sup></b>	<b>3.84%</b>	<b>3.53%</b>	<b>3.43%</b>		

<sup>(1)</sup> Fees primarily include annual fees on credit cards.

<sup>(2)</sup> The ratio of net interest income to average interest earning assets. See Item 3A. Selected Financial Data Profitability ratios and other data. Comparison of 2006 to 2005

*Interest and dividend income.* Interest and dividend income increased 7.0% from (Won)10,658 billion in 2005 to (Won)11,405 billion in 2006, primarily due to a 5.0% increase in interest and fees on loans, which was enhanced by a 26.8% increase in interest and dividends on investment securities. The average balance of our interest earning assets increased 5.6% from (Won)167,225 billion in 2005 to (Won)176,655 billion in 2006, and the average yields on our interest earning assets increased from 6.37% in 2005 to 6.46% in 2006.

The 5.0% increase in interest and fees on loans from (Won)9,464 billion in 2005 to (Won)9,941 billion in 2006 was primarily the result of:

an increase of 42 basis points in average yields on mortgage and home equity loans from 5.75% in 2005 to 6.17% in 2006, which was enhanced by a 3.4% increase in the average volume of such loans from (Won)58,376 billion in 2005 to (Won)60,373 billion in 2006; and

a 14.3% increase in the average volume of commercial and industrial loans from (Won)39,031 billion in 2005 to (Won)44,631 billion in 2006, which was enhanced by an increase of 1 basis point in average yields on such loans from 6.03% in 2005 to 6.04% in 2006.

## Edgar Filing: KOOKMIN BANK - Form 20-F

The increase in the average yields for mortgage and home equity loans was primarily a result of a general rise in market interest rates in Korea from 2005 to 2006 as well as our efforts to improve our yields on such



**Table of Contents**

loans. The average volume of mortgage and home equity loans increased mainly as the result of higher demand for such loans in Korea as well as our increased marketing efforts with respect to such loan products. The increase in the average volume of commercial and industrial loans reflected our continuing efforts to expand our corporate lending business.

These increases were partially offset by decreases in interest on loans resulting from:

a 10.0% decrease in the average volume of other consumer loans from (Won)24,506 billion in 2005 to (Won)22,046 billion in 2006, which was partially offset by an increase of 4 basis points in average yields on such loans from 8.17% in 2005 to 8.21% in 2006; and

a decrease of 198 basis points in average yields on credit card balances, primarily in cash advances and credit card loans, from 16.27% in 2005 to 14.29% in 2006, which was partially offset by a 2.1% increase in the average volume of such loans from (Won)8,369 billion in 2005 to (Won)8,547 billion in 2006.

The decrease in average volume of other consumer loans reflected our continuing efforts, particularly with respect to other consumer loans, to improve the asset quality of our loans rather than increasing the size of our loan portfolio. The decrease in the average yield of our credit card balances reflected a decrease in our customers' use of high-interest cash advances, while the average volume for such credit card balances increased primarily a result of our increased marketing efforts to procure new credit card subscribers.

Overall, the average volume of our loans increased 4.7%, from (Won)137,079 in 2005 to (Won)143,457 in 2006, and the average yields on our loans increased 3 basis points, from 6.90% in 2005 to 6.93% in 2006, reflecting the higher interest rate environment.

Our securities portfolio consists primarily of investment securities, of which 89.1% represented debt securities issued by government-owned or -controlled enterprises or financial institutions (including the Korea Electric Power Corporation, the Korea Deposit Insurance Corporation, the Bank of Korea, the Korea Development Bank and the Industrial Bank of Korea) and debt securities issued by financial institutions and other Korean banks as of December 31, 2006. Interest and dividends on investment securities increased 26.8% from (Won)960 billion in 2005 to (Won)1,217 billion in 2006. This increase was primarily due to a 18.2% increase in the average volume of investment securities from (Won)23,357 billion in 2005 to (Won)27,605 billion in 2006 as a result of our increased purchases of debt securities issued by financial institutions in the first half of 2006. The effect of this increase was enhanced by an increase of 30 basis points in average yields on such investment securities from 4.11% in 2005 to 4.41% in 2006, primarily due to the general rise in market interest rates in Korea.

Our securities portfolio also includes trading securities, of which 94.4% represented debt securities issued by government-owned or -controlled enterprises or financial institutions and debt securities issued by financial institutions and other Korean banks as of December 31, 2006. Interest and dividends on trading securities increased 23.3% from (Won)129 billion in 2005 to (Won)159 billion in 2006. This increase was primarily due to a 93 basis point increase in average yields on such securities from 3.86% in 2005 to 4.79% in 2006, reflecting the general rise in market interest rates in Korea.

*Interest Expense.* Interest expense increased 12.3% from (Won)4,757 billion in 2005 to (Won)5,342 billion in 2006, primarily due to a 7.1% increase in interest expense on deposits, a 14.4% increase in interest expense on long-term debt, a 25.5% increase in interest expense on secured borrowings, a 197.5% increase in interest expense on call money and a 22.5% increase in interest expense on other borrowed funds. The average balance of our interest bearing liabilities increased 4.4% from (Won)154,384 billion in 2005 to (Won)161,148 billion in 2006, principally as a result of increases in long-term debt, secured borrowings and call money, which was enhanced by a 23 basis point increase in average cost from 3.08% in 2005 to 3.31% in 2006.

**Table of Contents**

The 7.1% increase in interest expense on deposits from (Won)3,181 billion in 2005 to (Won)3,408 billion in 2006 was primarily the result of:

a 67.5% increase in the average volume of certificates of deposit from (Won)5,007 billion in 2005 to (Won)8,386 billion in 2006, which was enhanced by an 83 basis point increase in the average interest rate paid on certificates of deposit from 3.69% in 2005 to 4.52% in 2006;

a 14 basis point increase in the average interest rate paid on savings deposits from 0.57% in 2005 to 0.71% in 2006, which was enhanced by a 8.6% increase in the average volume of such deposits from (Won)38,343 billion in 2005 to (Won)41,652 billion in 2006; and

a 31 basis point increase in the average interest rate paid on other time deposits from 3.61% in 2005 to 3.92% in 2006, which was partially offset by a 6.4% decrease in the average volume of such deposits from (Won)66,229 billion in 2005 to (Won)62,015 billion in 2006.

The increases in the average interest rates paid on certificates of deposit, savings deposits and other time deposits resulted from the general rise in market interest rates in Korea from 2005 to 2006. The increases in the average volume of certificates of deposit and savings deposits were primarily attributable to our increased focus on marketing such deposits as a cost-effective method of meeting our higher funding requirements. The decrease in the average volume of other time deposits mainly reflected our customers' preference for certificates of deposit or investment-related banking products, which offered higher interest rates.

These increases were partially offset by a 19.6% decrease in the average volume of mutual installment deposits from (Won)10,589 billion in 2005 to (Won)8,511 billion in 2006, which in turn was enhanced by a 21 basis point decrease in the average interest rates paid on such mutual installment deposits. The decrease in the average volume of such deposits was principally due to our customers' decreased preference for mutual installment deposits relative to investment-related banking products, while the decrease in the average interest rates paid on mutual installment deposits reflected our reduced focus on such deposits as a source of funding.

The 14.4% increase in interest expense on long-term debt from (Won)937 billion in 2005 to (Won)1,072 billion in 2006 was mainly due to an 18.5% increase in the average volume of such debt from (Won)17,114 billion in 2005 to (Won)20,285 billion in 2006, due primarily to our increased funding needs. This was partially offset by a 20 basis point decrease in the average cost of such debt from 5.48% in 2005 to 5.28% in 2006, which was attributable mainly to the maturity of a portion of our previously incurred higher-interest rate long-term debt.

The 25.5% increase in interest expense on secured borrowings from (Won)310 billion in 2005 to (Won)389 billion in 2006 resulted from a 21.3% increase in the average volume of such borrowings from (Won)7,109 billion in 2005 to (Won)8,622 billion in 2006, enhanced by a 15 basis point increase in the average cost of such borrowings from 4.36% in 2005 to 4.51% in 2006. The average volume of our secured borrowings increased due primarily to our increasing use of secured borrowings as a cost-effective way to meet our increased funding needs, while the average interest rate paid on our secured borrowings mainly reflected the general rise in market interest rates in Korea.

The 197.5% increase in interest expense on call money from (Won)40 billion in 2005 to (Won)119 billion in 2006 was mainly due to a 131.9% increase in the average volume of call money from (Won)1,218 billion in 2005 to (Won)2,825 billion in 2006, which was principally the result of our need to address short-term funding gaps in light of our increased funding needs. This increase was enhanced by a 93 basis point increase in the average interest rate paid on such call money from 3.28% in 2005 to 4.21% in 2006, primarily due to the Bank of Korea's increase of call money interest rates.

Other borrowed funds consist primarily of short-term borrowings, borrowings from the Bank of Korea, short-term foreign currency borrowings, short-term debentures and borrowing from our trust accounts. The 22.5% increase in interest expense on other borrowed funds from (Won)289 billion in 2005 to (Won)354 billion in 2006

**Table of Contents**

resulted mainly from an increase in the average interest rate paid with respect to such borrowings, which was enhanced by an increase in the average volume of such borrowings. The average interest rate paid on short-term borrowings other than borrowings from the Bank of Korea increased 80 basis points from 3.68% in 2005 to 4.48% in 2006, while the average interest rate paid on borrowings from the Bank of Korea increased 26 basis points from 2.04% in 2005 to 2.30% in 2006. Such increases mainly reflected the general rise in market interest rates in Korea. The average volume of short-term borrowings other than borrowings from the Bank of Korea increased 1.3% from (Won)7,474 billion in 2005 to (Won)7,574 billion in 2006, which was partially offset by the 4.9% decline of the average volume of borrowings from the Bank of Korea from (Won)687 billion in 2005 to (Won)653 billion in 2006.

*Net interest margin.* Net interest margin represents the ratio of net interest income to average interest earning assets. Our overall net interest margin decreased from 3.53% in 2005 to 3.43% in 2006, as the increase in the average volume of interest earning assets outpaced the increase in our net interest income. The average volume of our interest earning assets increased 5.6% from (Won)167,225 billion in 2005 to (Won)176,655 billion in 2006, while net interest income increased 2.7% from (Won)5,901 billion in 2005 to (Won)6,063 billion in 2006. However, the net interest spread, which represents the difference between the average yield on our interest-earning assets and the average cost of our interest-bearing liabilities, declined from 3.29% in 2005 to 3.15% in 2006. The decline in net interest spread reflected a larger increase in the average cost of our interest bearing liabilities (including as a result of sharp growth in the average volume of certificates of deposit, where the increase in average cost was also relatively large) relative to the increase in the average yield on our interest earning assets (which was slowed by the small increase in average yield on commercial and industrial loans, where the growth in average volume was relatively large).

*Comparison of 2005 to 2004*

*Interest and dividend income.* Interest and dividend income decreased 11.9% from (Won)12,092 billion in 2004 to (Won)10,658 billion in 2005, primarily due to a 12.6% decrease in interest and fees on loans. The average balance of our interest earning assets decreased 2.4% from (Won)171,380 billion in 2004 to (Won)167,225 billion in 2005, and the average yields on our interest earning assets declined from 7.06% in 2004 to 6.37% in 2005.

The 12.6% decrease in interest and fees on loans from (Won)10,826 billion in 2004 to (Won)9,464 billion in 2005 was primarily the result of:

- a 30.5% decrease in the average volume of credit card balances, primarily in cash advances and credit card loans, from (Won)12,049 billion in 2004 to (Won)8,369 billion in 2005, which was enhanced by a decrease of 15 basis points in average yields on such loans from 16.42% in 2004 to 16.27% in 2005;

- a 7.9% decrease in the average volume of commercial and industrial loans from (Won)42,369 billion in 2004 to (Won)39,031 billion in 2005, which was enhanced by a decrease of 20 basis points in average yields on such loans from 6.23% in 2004 to 6.03% in 2005;

- a decrease of 71 basis points in average yields on mortgage and home equity loans from 6.46% in 2004 to 5.75% in 2005, which was partially offset by a 4.5% increase in the average volume of such loans from (Won)55,863 billion in 2004 to (Won)58,376 billion in 2005; and

- a 10.2% decrease in the average volume of other consumer loans from (Won)27,287 billion in 2004 to (Won)24,506 billion in 2005, which was partially offset by an increase of 12 basis points in average yields on such loans from 8.05% in 2004 to 8.17% in 2005.

The average volume of our loans (other than mortgage and home equity loans) decreased principally as a result of our efforts to concentrate on improving the asset quality of our loans rather than increasing the size of our loan portfolio, particularly with respect to our small- and medium-sized enterprise loans and our other consumer loans. This decrease was enhanced by a substantial decrease in the average volume of our credit card balances as a result of charge-offs we recorded as part of our continuing efforts to improve the asset quality of

**Table of Contents**

our credit card portfolio. These decreases were partially offset by average volume growth in our mortgage and home equity loans, which reflected higher demand for such loans in Korea as well as our increased marketing efforts with respect to such loan products. Our average yield on loans decreased 59 basis points from 7.49% in 2004 to 6.90% in 2005 principally as a result of the general decline in market interest rates in Korea from 2004 to 2005 and, in the case of mortgage and home equity loans, increasing competition among Korean banks to provide such loans.

Our securities portfolio consists primarily of investment securities, of which 92.7% represented debt securities issued by government-owned or -controlled enterprises or financial institutions (including the Korea Electric Power Corporation, the Korea Deposit Insurance Corporation, the Bank of Korea, the Korea Development Bank and the Industrial Bank of Korea) and debt securities issued by financial institutions and other Korean banks as of December 31, 2005. Interest and dividends on investment securities decreased 4.4% from (Won)1,004 billion in 2004 to (Won)960 billion in 2005. This decrease was primarily due to a 90 basis point decline in average yields on our investment securities from 5.01% in 2004 to 4.11% in 2005, as a result of the general decline in market interest rates in Korea. The effect of this decrease was partially offset by a 16.6% increase in the average volume of our investment securities from (Won)20,030 billion in 2004 to (Won)23,357 billion in 2005 primarily as a result of increased purchases of longer-term debt securities issued by financial institutions.

Our securities portfolio also includes trading securities, of which 94.3% represented debt securities issued by government-owned or -controlled enterprises or financial institutions and debt securities issued by financial institutions and other Korean banks as of December 31, 2005. Interest and dividends on trading securities decreased 17.3% from (Won)156 billion in 2004 to (Won)129 billion in 2005. This decrease was primarily due to a 94 basis point decrease in average yields on such securities from 4.80% in 2004 to 3.86% in 2005, as a result of the general decline in market interest rates in Korea, and was partially offset by a 2.7% increase in the average volume of our trading securities from (Won)3,253 billion in 2004 to (Won)3,342 billion in 2005.

*Interest Expense.* Interest expense decreased 13.8% from (Won)5,516 billion in 2004 to (Won)4,757 billion in 2005, primarily due to a 17.0% decline in interest expense on deposits, a 15.3% decline in interest expense on secured borrowings and a 13.0% decline in interest expense on other borrowed funds. The average balance of our interest bearing liabilities decreased 3.9% from (Won)160,581 billion in 2004 to (Won)154,384 billion in 2005, principally as a result of decreases in other borrowed funds, long-term borrowings and secured borrowings, which was enhanced by a 36 basis point decline in average cost from 3.44% in 2004 to 3.08% in 2005.

The 17.0% decrease in interest expense on deposits from (Won)3,834 billion in 2004 to (Won)3,181 billion in 2005 was primarily the result of:

a 37 basis point decline in the average interest rate paid on other time deposits from 3.98% in 2004 to 3.61% in 2005, which was enhanced by a 2.9% decrease in the average volume of such deposits from (Won)68,230 billion in 2004 to (Won)66,229 billion in 2005;

a 102 basis point decline in the average interest rate paid on mutual installment deposits from 4.63% in 2004 to 3.61% in 2005, which was enhanced by a 12.5% decrease in the average volume of such deposits from (Won)12,105 billion in 2004 to (Won)10,589 billion in 2005;

a 22 basis point decline in the average interest rate paid on savings deposits from 0.79% in 2004 to 0.57% in 2005, which was enhanced by a 1.8% decrease in the average volume of such deposits from (Won)39,042 billion in 2004 to (Won)38,343 billion in 2005; and

a 18.0% decrease in the average volume of certificates of deposit from (Won)6,107 billion in 2004 to (Won)5,007 billion in 2005, which was enhanced by a 37 basis point decline in the average interest rate paid on such certificates of deposit from 4.06% in 2004 to 3.69% in 2005.

These declines in the average interest rates paid on deposits resulted from the general decline in market interest rates in Korea from 2004 to 2005, while the decreases in the average volume of such deposits was primarily attributable to increased competition among Korean banks for retail deposits.



**Table of Contents**

The 15.3% decrease in interest expense on secured borrowings from (Won)366 billion in 2004 to (Won)310 billion in 2005 resulted from a decrease in both the average cost and average volume of such borrowings. The average interest rate paid on our secured borrowings decreased 59 basis points from 4.95% in 2004 to 4.36% in 2005, principally as a result of the general decline in market interest rates in Korea. The average volume of our secured borrowings declined 3.9% from (Won)7,400 billion in 2004 to (Won)7,109 billion in 2005 as a result of the liquidation of some of our special purpose entities due to the collection of underlying receivables.

The 13.0% decrease in interest expense on other borrowed funds from (Won)332 billion in 2004 to (Won)289 billion in 2005 resulted mainly from a decrease in the average volume of such borrowings, which was enhanced by a decrease in the average interest rate paid with respect to such borrowings. The average volume of short-term borrowings other than borrowings from the Bank of Korea decreased 8.3% from (Won)8,150 billion in 2004 to (Won)7,474 billion in 2005, while the average volume of borrowings from the Bank of Korea declined 24.6% from (Won)911 billion in 2004 to (Won)687 billion in 2005. Such decreases mainly reflected a decrease in our funding needs as a result of the decline in the size of our loan portfolio. The average interest rate paid on short-term borrowings other than borrowings from the Bank of Korea decreased 12 basis points from 3.80% in 2004 to 3.68% in 2005, while the average interest rate paid on borrowings from the Bank of Korea declined 37 basis points from 2.41% in 2004 to 2.04% in 2005. Such decreases mainly reflected the general decline in market interest rates in Korea.

*Net interest margin.* Our overall net interest margin decreased from 3.84% in 2004 to 3.53% in 2005. Net interest income decreased 10.3% from (Won)6,576 billion in 2004 to (Won)5,901 billion in 2005. The average volume of our interest earning assets decreased 2.4% from (Won)171,380 billion in 2004 to (Won)167,225 billion in 2005. The decrease in net interest margin reflected the larger decline in our net interest income compared to the decline in the average volume of our interest earning assets, which was primarily due to the larger decline in the average yield on our interest earning assets (driven mainly by a sharp decline in the average volume of higher yielding assets such as credit card receivables and other consumer loans) relative to the decline in the average cost of our interest bearing liabilities, and the resulting decrease in our net interest spread.

***Provision for Credit Losses***

For a discussion of our loan loss provisioning policy, see [Item 4B. Business Overview](#) [Assets and Liabilities](#) [Loan Portfolio](#) [Provisioning Policy](#).

***Comparison of 2006 to 2005***

Our provision for credit losses decreased from (Won)613 billion in 2005 to a reversal of provision of (Won)100 billion in 2006, primarily due to significant improvement in the asset quality of our consumer loans and credit card loans, as reflected in a decrease in delinquency rates. These decreases were partially offset by an increase in our provisions in respect of credits other than loans, due mainly to additional provisions relating to unused lines of credit for credit cards.

Our loan charge-offs, net of recoveries, decreased 67.4% from (Won)1,682 billion in 2005 to (Won)549 billion in 2006, which was attributable mainly to (Won)586 billion and (Won)379 billion decreases in net charge-offs of outstanding credit card balances and consumer loans, respectively.

***Comparison of 2005 to 2004***

Our provision for credit losses decreased from (Won)3,861 billion in 2004 to (Won)613 billion in 2005, as a result of lower provisions in respect of our consumer credit portfolio (including credit card receivables) due to:

significant improvement in the asset quality of our consumer loans, as reflected in a decrease in delinquency rates; and

continued decline in our outstanding credit card balances due to significant charge-offs and our efforts to limit the growth of these assets.

**Table of Contents**

These decreases were partially offset by an increase in our provisions in respect of credits other than loans in 2005 compared to 2004, due mainly to new provisions relating to certain unused lines of credit.

Our loan charge-offs, net of recoveries, decreased 67.6% from (Won)5,186 billion in 2004 to (Won)1,682 billion in 2005. This decrease was attributable mainly to (Won)2,229 billion and (Won)823 billion decreases in net charge-offs of outstanding credit card balances and other consumer loans, respectively.

**Allowance for Loan Losses**

For information on allowance for loan losses, see Critical Accounting Policies Allowance for Loan Losses and Item 4B. Business Overview Assets and Liabilities Loan Portfolio Allocation of Allowance for Loan Losses.

*Corporate Loans.* We establish specific loan loss allowances for corporate loans based on whether a particular loan is impaired or not. See Item 4B. Business Overview Assets and Liabilities Loan Portfolio Provisioning Policy. We also establish an allowance for loan losses for corporate loans that we do not believe are impaired based on our historical loss experience for those types of loans. Smaller balance commercial loans (which are commercial loans of (Won)1 billion or less) are managed on a portfolio basis and evaluated collectively for impairment. The following table shows, for the periods indicated, certain information regarding our impaired corporate loans.

	As of December 31,		
	2004	2005	2006
Impaired loans as a percentage of total corporate loans	8.6%	7.1%	4.7%
Allowance for loan losses as a percentage of total corporate loans	5.3	4.2	2.9
Allowance for loan losses as a percentage of impaired loans	38.3	45.4	51.7

During 2006, impaired loans and allowance for loan losses, each as a percentage of total corporate loans, decreased, while the level of allowance for loan losses as a percentage of impaired loans increased. Although significant loan growth resulted in a decrease in the overall outstanding balance of both total impaired loans and allowance for loan losses as a percentage of total corporate loans, repayments of relatively higher-quality impaired loans with lower levels of allowances for loan losses led to a worse overall mix of impaired loans, resulting in an increase in allowance for loan losses as a percentage of impaired loans.

During 2005, impaired loans and allowance for loan losses, each as a percentage of total corporate loans, decreased, while the level of allowance for loan losses as a percentage of impaired loans increased. Although significant charge-offs resulted in a decrease in the overall outstanding balance of both total impaired loans and allowance for loan losses as a percentage of total corporate loans, the deterioration in the asset quality of existing impaired loans led to a worse overall mix of impaired loans, resulting in an increase in allowance for loan losses as a percentage of impaired loans.

*Consumer Loans.* We establish allowances for loan losses for consumer loans (including credit card receivables) based on historical losses as well as delinquencies and changes in underwriting and credit monitoring policies. We also analyze government economic data when considering consumer bankruptcies and delinquency rates as well as the build-up of consumer debt in Korea. The following table shows, for the periods indicated, certain information regarding our non-performing loans to the consumer sector.

	As of December 31,		
	2004	2005	2006
Non-performing loans as a percentage of total consumer loans	1.5%	1.5%	0.7%
Allowance for loan losses as a percentage of total consumer loans	2.3	1.4	0.9
Allowance for loan losses as a percentage of non-performing consumer loans	11.7	9.2	15.7

**Table of Contents**

During 2006, non-performing consumer loans and allowance for loan loss, each as a percentage of total consumer loans, decreased while the level of allowance for loan losses as a percentage of non-performing consumer loans increased. Although significant loan growth, especially in mortgage and home equity loans, resulted in a decrease in the overall outstanding balance of both total non-performing consumer loans and allowance for loan losses as a percentage of total consumer loans, a deterioration in the asset quality of existing consumer loans led to a worse overall mix of non-performing consumer loans, resulting in an increase in allowance for loan losses as a percentage of non-performing consumer loans.

During 2005, non-performing consumer loans as a percentage of total consumer loans remained relatively constant, while the level of allowance for loan losses as a percentage of both total consumer loans and non-performing consumer loans decreased, as a result of significant charge-offs of non-performing credit card balances and retail loans and the resulting improvement in the overall asset quality of our credit card portfolio, and as the decrease in loan balances resulting from such charge-offs was offset by new mortgage and home equity loans.

**Non-Interest Income**

The following table shows, for the periods indicated, the components of our non-interest income:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in billions of Won)			(% change)	
Credit card merchant fees	(Won) 835	(Won) 811	(Won) 884	(2.9)%	9.0%
Other fees and commission income (excluding credit card merchant fees)	934	1,065	1,250	14.0	17.4
Net trading revenue	409	292	263	(28.6)	(9.9)
Trust fees, net	153	146	156	(4.6)	6.8
Net gain on investments	99	98	85	(1.0)	(13.3)
Other non-interest income	370	432	241	16.8	(44.2)
<b>Total non-interest income</b>	<b>(Won) 2,800</b>	<b>(Won) 2,844</b>	<b>(Won) 2,879</b>	<b>1.6</b>	<b>1.2</b>

*Comparison of 2006 to 2005*

Non-interest income increased 1.2% from (Won)2,844 billion in 2005 to (Won)2,879 billion in 2006. This increase was attributable primarily to:

a (Won)185 billion increase in other fees and commission income from (Won)1,065 billion in 2005 to (Won)1,250 billion in 2006; and

a (Won)73 billion increase in credit card merchant fees from (Won)811 billion in 2005 to (Won)884 billion in 2006.

These increases were largely offset by a (Won)191 billion decrease in other non-interest income from (Won)432 billion in 2005 to (Won)241 billion in 2006 and a (Won)29 billion decrease in net trading revenue from (Won)292 billion in 2005 to (Won)263 billion in 2006.

Other fees and commission income consists of commissions received on fund management, credit cards, cash dispenser services and letters of credit, commissions and fees received for brokerage and agency activities, commissions received on remittances and bancassurance fees. The 17.4% increase in other fees and commission income was attributable principally to an increase in commissions received for brokerage and agency activities.

The 9.0% increase in credit card merchant fees was principally a result of increases in credit purchases by our customers reflecting their increased preference for such purchases relative to cash advances.





**Table of Contents**

Other non-interest income consists mainly of gains on the sale of loans and extinguishment of our debt obligations and insurance premiums. The 44.2% decrease in other non-interest income was attributable principally to lower gains on sales of loans resulting from a decrease of loan sale transactions to third parties.

Net trading revenue consists of net realized and unrealized gains on securities and derivatives in our trading portfolio. The 9.9% decrease in net trading revenue resulted mainly from a decrease of gains on disposal of trading securities.

*Comparison of 2005 to 2004*

Non-interest income increased 1.6% from (Won)2,800 billion in 2004 to (Won)2,844 billion in 2005. This increase was attributable primarily to:

a (Won)131 billion increase in other fees and commission income from (Won)934 billion in 2004 to (Won)1,065 billion in 2005; and

a (Won)62 billion increase in other non-interest income from (Won)370 billion in 2004 to (Won)432 billion in 2005.

These increases were largely offset by a (Won)117 billion decrease in net trading revenue from (Won)409 billion in 2004 to (Won)292 billion in 2005.

The 14.0% increase in other fees and commission income was attributable principally to an increase in commissions received for brokerage and agency activities.

The 16.8% increase in other non-interest income was attributable principally to higher gains on sales of loans to third-party special purpose entities.

The 28.6% decrease in net trading revenue resulted mainly from a decrease of gains on disposal of trading securities.

**Non-Interest Expense**

The following table shows, for the periods indicated, the components of our non-interest expense:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in billions of Won)			(% change)	
Salaries and employee benefits	(Won) 1,702	(Won) 2,193	(Won) 2,054	28.8%	(6.3)%
Other administrative expenses	646	628	770	(2.8)	22.6
Other fees and commissions	537	524	654	(2.4)	24.8
Depreciation and amortization	441	353	324	(20.0)	(8.2)
Credit card fees	332	188	239	(43.4)	27.1
Other non-interest expenses	374	428	481	14.4	12.4
<b>Total non-interest expense</b>	<b>(Won) 4,032</b>	<b>(Won) 4,314</b>	<b>(Won) 4,522</b>	<b>7.0</b>	<b>4.8</b>

*Comparison of 2006 to 2005*

Non-interest expense increased 4.8% from (Won)4,314 billion in 2005 to (Won)4,522 billion in 2006. This increase was primarily due to a (Won)142 billion increase in other administrative expenses, a (Won)130 billion increase in other fees and commissions, a (Won)53 billion increase in other non-interest expenses and a (Won)51 billion increase in credit card fees, partially offset by a (Won)139 billion decrease in salaries and employee benefits and a (Won)29 billion decrease in depreciation and amortization.



---

**Table of Contents**

Other administrative expenses include advertising, public relations, sales promotion, telecommunication and data processing expenses. The 22.6% increase in other administrative expenses was primarily due to an increase in advertising and sales promotion expenses.

Other fees and commissions include deposit insurance fees paid to the Korea Deposit Insurance Corporation, contributions to guarantee funds and miscellaneous fees for consulting and other services provided by third party service providers. The 24.8% increase in other fees and commissions was attributable principally to increases in consulting and miscellaneous fees.

Other non-interest expenses include losses in connection with the sale of loans, losses on the disposal of premises and equipment, tax expenses other than income tax, insurance expense, losses on impairment of other assets, provision for other losses, donations and penalties. The 12.4% increase in other non-interest expenses resulted mainly from an increase in provision for other losses.

Credit card fees include fees and commissions paid to our sales agents, expenses related to awarding mileage and bonus points to our credit card customers and fees and commissions paid to our member merchants. The 27.1% increase in credit card fees resulted mainly from increased marketing costs in connection with our credit card operations.

The 6.3% decrease in salaries and employee benefits resulted mainly from a decrease in termination benefits paid in connection with our voluntary early retirement program.

The 8.2% decrease in depreciation and amortization resulted mainly from an increase in disposal of property and equipment.

*Comparison of 2005 to 2004*

Non-interest expense increased 7.0% from (Won)4,032 billion in 2004 to (Won)4,314 billion in 2005. This increase was primarily due to a (Won)491 billion increase in salaries and employee benefits and a (Won)54 billion increase in other non-interest expenses, partially offset by a (Won)144 billion decrease in credit card fees and a (Won)88 billion decrease in depreciation and amortization.

The 28.8% increase in salaries and employee benefits resulted mainly from a 412.0% increase in termination benefits paid from (Won)50 billion in 2004 to (Won)206 billion in 2005 in connection with a voluntary early retirement program and a 377.3% increase in certain incentive bonuses from (Won)22 billion in 2004 to (Won)105 billion in 2005.

The 14.4% increase in other non-interest expenses resulted mainly from a (Won)90 billion increase in provision for other losses, partially offset by a (Won)57 billion decrease in insurance expense.

The 43.4% decrease in credit card fees resulted mainly from a decrease in payments to third-party collection agencies due to the improvement of the asset quality of our credit card portfolio.

The 20.0% decrease in depreciation and amortization resulted mainly from a decrease in new purchases of property and equipment.

***Income Tax Expense***

*Comparison of 2006 to 2005*

Income tax expense increased 29.4% from (Won)1,099 billion in 2005 to (Won)1,423 billion in 2006 as a result of an increase in earnings and a decrease in our deferred income tax assets from 2005 to 2006, as well as due to (Won)190 billion of additional tax imposed on us following a tax audit with respect to prior years. See Item 8A.

**Table of Contents**

Consolidated Statements and Other Financial Information Legal Proceedings Other Proceedings and Item 3D. Risk Factors Other risks relating to our business We may be assessed additional income taxes in respect of prior years as a result of a tax audit by the National Tax Service of Korea. The statutory tax rate applicable to us was approximately 27.5% in 2005 and 2006. Our effective tax rate was 28.8% in 2005 and 31.5% in 2006.

*Comparison of 2005 to 2004*

Income tax expense increased 145.3% from (Won)448 billion in 2004 to (Won)1,099 billion in 2005 as a result of an increase in earnings and a decrease in our deferred income tax assets from 2004 to 2005. The statutory tax rate applicable to us was approximately 29.7% in 2004. Our effective tax rate was 30.2% in 2004 and 28.8% in 2005.

**Minority Interests***Comparison of 2006 to 2005*

Minority interests represent the allocation to minority shareholders of their interests in the gain or loss of our non-wholly owned consolidated subsidiaries. Expense attributable to minority interests was (Won)3 billion in 2005 and (Won)5 billion in 2006. The expense in 2005 and 2006 was due primarily to the deduction of the portion of net income earned by KB Asset Management that was attributable to such interests.

*Comparison of 2005 to 2004*

Expense attributable to minority interests was (Won)3 billion in both 2004 and 2005. The expense in 2004 and 2005 was due primarily to the deduction of the portion of net income earned by KB Asset Management that was attributable to such interests.

**Net Income**

As a result of the above, our net income was (Won)3,091 billion in 2006, compared to (Won)2,716 billion in 2005 and (Won)1,032 billion in 2004.

**Results under Korean GAAP by Principal Business Segment**

We are organized into four major business segments: retail banking, credit card operations, corporate banking and capital markets. The following discussion is based upon our internal management account information, prepared based on Korean GAAP. The following table shows, for the periods indicated, our results of operation by segment based on this information:

	Net income <sup>(1)</sup> Year ended December 31,			Total revenue Year ended December 31,		
	2004	2005	2006	2004	2005	2006
	(in billions of Won)					
Retail banking	(Won) 724	(Won) 1,320	(Won) 1,231	(Won) 12,225	(Won) 9,169	(Won) 10,372
Credit card operations	(220)	494	491	2,585	2,193	2,256
Corporate banking	(245)	360	345	3,119	4,267	5,265
Capital markets	48	151	12	9,558	7,109	8,967
Other	34	7	477	929	2,797	2,457
Total	(Won) 341	(Won) 2,332	(Won) 2,556	(Won) 28,416	(Won) 25,535	(Won) 29,317

<sup>(1)</sup> After deduction of income tax allocated proportionately among each segment.

**Table of Contents****Retail Banking**

Our retail banking segment products include mortgage and home equity loans and other consumer loans, deposits and other savings products. The following table shows, for the periods indicated, our income statement data for this segment:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in billions of Won)			(% change)	
Interest income	(Won) 11,610	(Won) 8,592	(Won) 9,504	(26.0)%	10.6%
Interest expense	7,487	5,373	6,418	(28.2)	19.4
Provision for credit losses	1,402	372	421	(73.5)	13.2
Non-interest income	615	577	868	(6.2)	50.4
Non-interest expense including depreciation and amortization	2,249	1,604	1,840	(28.7)	14.7
Net income before tax	1,087	1,820	1,693	67.4	(7.0)
Income tax <sup>(1)</sup>	363	500	462	37.7	(7.6)
Net income	(Won) 724	(Won) 1,320	(Won) 1,231	82.3	(6.7)

<sup>(1)</sup> Portion of income tax allocated to this segment based on income before tax.

*Comparison of 2006 to 2005*

Our net income before tax for this segment decreased 7.0% from (Won)1,820 billion in 2005 to (Won)1,693 billion in 2006.

Interest income from our retail banking activities increased 10.6% from (Won)8,592 billion in 2005 to (Won)9,504 billion in 2006. This increase was primarily due to an increase in average interest rates on loans from 6.46% in 2005 to 6.69% in 2006, principally as a result of a general rise in market interest rates. The average volume of retail loans remained relatively stable at (Won) 82,617 billion in 2006 compared to (Won)82,990 billion in 2005.

Our largest and most important funding source is deposits from retail customers, which represent approximately three-quarters of our total deposits. Interest expense in the retail banking segment increased 19.4% from (Won)5,373 billion in 2005 to (Won)6,418 billion in 2006, due primarily to an increase in average interest rates on deposit and savings products from 2.63% in 2005 to 2.85% in 2006.

Provision for credit losses on retail loans increased 13.2% from (Won)372 billion in 2005 to (Won)421 billion in 2006, primarily as a result of an increase by the Financial Supervisory Commission in 2006 in the minimum required provisioning levels applicable under Korean GAAP to loans classified as normal and precautionary.

Non-interest income increased 50.4% from (Won)577 billion in 2005 to (Won)868 billion in 2006, primarily due to an increase in fees derived from sales of insurance products of other institutions and sales of beneficiary certificates, as well as the inter-segment adjustment of fee income between this segment and our other segment resulting from refinements to our data tracking methods in implementing the management policy adopted in 2005 regarding allocations of certain income and expense items among our business segments.

Non-interest expense, which includes depreciation and amortization, increased 14.7% from (Won)1,604 billion in 2005 to (Won)1,840 billion in 2006, primarily due to an increase in labor costs as well as higher marketing costs due to our increased marketing activities with respect to retail lending.

*Comparison of 2005 to 2004*

Our net income before tax for this segment increased 67.4% from (Won)1,087 billion in 2004 to (Won)1,820 billion in 2005.



**Table of Contents**

Interest income from our retail banking activities decreased 26.0% from (Won)11,610 billion in 2004 to (Won)8,592 billion in 2005, primarily due to an inter-segment adjustment of interest income between this segment and the corporate banking segment resulting from a change in our management policy regarding certain Won-denominated deposit and savings products and their consequent transfer from this segment to the corporate banking segment in 2005. The effect of this adjustment was enhanced by a decline in average interest rates on mortgage and home equity loans as a result of declines in market interest rates in Korea, which caused interest income from these loans to decrease 8.6% from (Won)5,869 billion in 2004 to (Won)5,365 billion in 2005. The average volume of retail loans remained relatively stable at (Won)82,990 billion in 2005 compared to (Won)83,154 billion in 2004.

Interest expense in the retail banking segment decreased 28.2% from (Won)7,487 billion in 2004 to (Won)5,373 billion in 2005, due primarily to a decline in average interest rates on deposit and savings products from 3.04% in 2004 to 2.63% in 2005. The decrease in interest expense was also attributable in part to an inter-segment transfer of certain Won-denominated deposit and savings products from this segment to the corporate banking segment in 2005, as described above. As a result of these factors, interest expense relating to deposit and savings products declined 43.9% from (Won)3,898 billion in 2004 to (Won)2,185 billion in 2005.

Provision for credit losses on retail loans decreased 73.5% from (Won)1,402 billion in 2004 to (Won)372 billion in 2005, primarily due to an improvement in the overall asset quality of such loans.

Non-interest income decreased 6.2% from (Won)615 billion in 2004 to (Won)577 billion in 2005, primarily due to a decline in miscellaneous fee income from retail banking accounts, which was partially offset by an increase in fees derived from sales of insurance products of other institutions and sales of beneficiary certificates.

Non-interest expense, which includes depreciation and amortization, decreased 28.7% from (Won)2,249 billion in 2004 to (Won)1,604 billion in 2005, primarily due to the reorganization of our branch network to minimize overlapping branches in certain metropolitan areas.

**Credit Card Operations**

Our credit card segment handles our credit card activities. Prior to its merger into us in September 2003, these activities were managed principally by Kookmin Credit Card, our consolidated subsidiary. Subsequent to the merger, these activities and the related assets and liabilities have been combined with us and are managed by the relevant units of our bank. The following table shows, for the periods indicated, our income statement data for this segment:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in billions of Won)			(% change)	
<b>Income statement data:</b>					
Interest income	(Won) 1,406	(Won) 2,057	(Won) 1,907	46.3%	(7.3)%
Interest expense	386	296	347	(23.3)	17.2
Provision for credit losses	781	608	388	(22.1)	(36.2)
Non-interest income	1,178	136	348	(88.5)	155.9
Non-interest expense including depreciation and amortization	1,792	608	786	(66.0)	29.3
Net income (loss) before tax <sup>(1)</sup>	(375)	681	734	N/M	7.8
Income tax <sup>(1)(2)</sup>	(155)	187	243	N/M	29.9
Net income (loss) <sup>(1)</sup>	(Won) (220)	(Won) 494	(Won) 491	N/M	(0.6)

<sup>(1)</sup> N/M = not meaningful.

<sup>(2)</sup> Portion of income tax allocated to this segment based on income before tax.



---

**Table of Contents**

*Comparison of 2006 to 2005*

Our net income before tax for this segment increased 7.8% from (Won)681 billion in 2005 to (Won)734 billion in 2006.

Interest income from our credit card operations decreased 7.3% from (Won)2,057 billion in 2005 to (Won)1,907 billion in 2006. This decrease was primarily due to a decrease in the average volume of our credit card receivables, from (Won)8,635 billion in 2005 to (Won)7,880 billion in 2006.

Interest expense increased 17.2% from (Won)296 billion in 2005 to (Won)347 billion in 2006 due to increased funding costs resulting from higher average interest rates in respect of inter-segment borrowings as a result of a rise in market interest rates.

Provision for credit losses decreased 36.2% from (Won)608 billion in 2005 to (Won)388 billion in 2006. This decrease was primarily due to an improvement in the overall asset quality of our credit card portfolio.

Non-interest income increased 155.9% from (Won)136 billion in 2005 to (Won)348 billion in 2006. This increase resulted principally from further refinements to the 2005 reclassification of interest on credit card loans, fees and commissions, as well as increases in various non-operating income items.

Non-interest expense, which includes depreciation and amortization, increased 29.3% from (Won)608 billion in 2005 to (Won)786 billion in 2006, primarily due to an increase in marketing costs as a result of increased marketing efforts to procure new credit card subscribers.

*Comparison of 2005 to 2004*

Our income before tax for this segment changed from a net loss of (Won)375 billion in 2004 to a net gain of (Won)681 billion in 2005.

Interest income from our credit card operations increased 46.3% from (Won)1,406 billion in 2004 to (Won)2,057 billion in 2005. This increase was primarily due to a reclassification of interest on credit card loans and credit card installment purchases, merchant fees, and commission on cash advances and credit card installment purchases from commissions under non-interest income in interest income as a result of a change in accounting policy in 2005.

Interest expense decreased 23.3% from (Won)386 billion in 2004 to (Won)296 billion in 2005 due to decreased funding costs resulting from lower average balances of inter-segment borrowings and lower average interest rates in respect of such borrowings as a result of a decline in market interest rates.

Provision for credit losses decreased 22.1% from (Won)781 billion in 2004 to (Won)608 billion in 2005. This decrease was primarily due to an improvement in the overall asset quality of our credit card portfolio.

Non-interest income decreased 88.5% from (Won)1,178 billion in 2004 to (Won)136 billion in 2005. This decrease resulted principally from the aforementioned reclassification of interest on credit card loans, fees and commissions in 2005 as interest income compared to prior periods where such interest, fees and commissions were classified under non-interest income.

Non-interest expense, which includes depreciation and amortization, decreased 66.0% from (Won)1,792 billion in 2004 to (Won)608 billion in 2005, primarily due to a decrease in losses on sales of credit card balances as a result of the lower volume of such sales in 2004 compared to 2005 and a decrease in payments to third-party collection agencies due to the improvement of the assets quality of our credit portfolio.

**Table of Contents****Corporate Banking**

Our corporate banking segment handles our transactions with private and public enterprises. Activities within the segment include loans, overdrafts and other credit facilities, deposits in Won and foreign currencies and foreign currency activities. The following table shows, for the periods indicated, our income statement data for this segment:

	2004	Year ended December 31,		Year ended December 31,		
		2005	2006	2005/2004	2006/2005	
	(in billions of Won)			(% change)		
<b>Income statement data:</b>						
Interest income	(Won) 2,960	(Won) 4,126	(Won) 4,938	39.4%	19.7%	
Interest expense	1,838	2,900	3,858	57.8	33.0	
Provision for credit losses	896	376	353	(58.0)	(6.1)	
Non-interest income	159	141	327	(11.4)	131.9	
Non-interest expense including depreciation and amortization	798	494	549	(38.0)	11.1	
Net income (loss) before tax <sup>(1)</sup>	(413)	497	505	N/M	1.6	
Income tax <sup>(1)(2)</sup>	(168)	137	160	N/M	16.8	
Net income <sup>(1)</sup>	(Won) (245)	(Won) 360	(Won) 345	N/M	(4.2)	

<sup>(1)</sup> N/M = not meaningful.

<sup>(2)</sup> Portion of income tax allocated to this segment based on income before tax.

**Comparison of 2006 to 2005**

Our net income before tax for this segment increased 1.6% from (Won)497 billion in 2005 to (Won)505 billion in 2006.

Interest income from our corporate banking activities increased 19.7% from (Won)4,126 billion in 2005 to (Won)4,938 billion in 2006. This increase was primarily due to an increase in average interest rates on corporate loans from 6.03% in 2005 to 6.40% in 2006, resulting principally from a general rise in market interest rates. The effect of this increase was enhanced by an increase in the average corporate lending volume.

Interest expense increased 33.0% from (Won)2,900 billion in 2005 to (Won)3,858 billion in 2006. This increase was primarily due to an increase in the average interest rates on inter-segment borrowings in line with the general rise in market interest rates.

Provision for credit losses on commercial loans decreased 6.1% from (Won)376 billion in 2005 to (Won)353 billion in 2006, primarily due to an improvement in the overall asset quality of our commercial loans.

Non-interest income increased 131.9% from (Won)141 billion in 2005 to (Won)327 billion in 2006. This increase was primarily due to the inter-segment adjustment of fee income between this segment and our other segment resulting from refinements to our data tracking methods in implementing the management policy adopted in 2005 regarding allocations of certain income and expense items among our business segments.

Non-interest expense, which includes depreciation and amortization, increased 11.1% from (Won)494 billion in 2005 to (Won)549 billion in 2006, primarily due to an increase in labor costs and other administrative expenses.

**Comparison of 2005 to 2004**

Our net income before tax for this segment changed from a loss of (Won)413 billion in 2004 to a gain of (Won)497 billion in 2005.



**Table of Contents**

Interest income from our corporate banking activities increased 39.4% from (Won)2,960 billion in 2004 to (Won)4,126 billion in 2005. This increase was primarily due to the aforementioned inter-segment adjustment of interest income between the retail banking segment and this segment resulting from a change in our management policy regarding certain Won-denominated deposit and savings products and their consequent transfer from the retail banking segment to this segment in 2005. The effect of this adjustment was partially offset by a decrease in average interest rates on corporate loans from 6.26% in 2004 to 6.03% in 2005, principally as a result of the general decline in market interest rates, and a decrease in the average corporate lending volume.

Interest expense increased 57.8% from (Won)1,838 billion in 2004 to (Won)2,900 billion in 2005. This increase was primarily due to the inter-segment transfer of certain Won-denominated deposit and savings products from the retail banking segment to this segment in 2005, as described above. The effect of this increase was partially offset by a decline in the average interest rates on inter-segment borrowings in line with the general decline in market interest rates.

Provision for credit losses on commercial loans decreased 58.0% from (Won)896 billion in 2004 to (Won)376 billion in 2005, primarily due to an improvement in the overall asset quality of our commercial loans.

Non-interest income decreased 11.4% from (Won)159 billion in 2004 to (Won)141 billion in 2005. This decrease was primarily due to a decrease in recoveries of certain interest and fee income from loans that were charged off.

Non-interest expense, which includes depreciation and amortization, decreased 38.0% from (Won)798 billion in 2004 to (Won)494 billion in 2005, primarily due to the reorganization of our branch network to minimize overlapping branches in certain metropolitan areas.

**Capital Markets**

Our capital markets segment handles our treasury activities and dealing of trading and investment securities as well as raising foreign currency funding through debentures and borrowings in foreign currencies. The following table shows, for the periods indicated, our income statement data for this segment:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in billions of Won)			(% change)	
<b>Income statement data:</b>					
Interest income	(Won) 2,417	(Won) 1,872	(Won) 2,739	(22.5)%	46.3%
Interest expense	2,660	1,871	2,838	(29.7)	51.7
Provision for credit losses	(10)			(99.6)	
Non-interest income	7,141	5,237	6,229	(26.7)	18.9
Non-interest expense including depreciation and amortization	6,647	5,029	6,113	(24.3)	21.6
Net income before tax	261	209	17	(20.0)	(91.9)
Income tax <sup>(1)</sup>	213	58	5	(72.8)	(91.4)
Net income	(Won) 48	(Won) 151	(Won) 12	214.6	(92.1)

<sup>(1)</sup> Portion of income tax allocated to this segment based on income before tax.

*Comparison of 2006 to 2005*

Our net income before tax for this segment decreased 91.9% from (Won)209 billion in 2005 to (Won)17 billion in 2006.

**Table of Contents**

Interest income increased 46.3% from (Won)1,872 billion in 2005 to (Won)2,739 billion in 2006, primarily due to an increase in average interest rates on investment securities as a result of the general rise in market interest rates, as well as the inter-segment adjustment of interest income between this segment and our other segment resulting from refinements to our data tracking methods in implementing the management policy adopted in 2005 regarding allocations of certain income and expense items among our business segments.

Interest expense increased 51.7% from (Won)1,871 billion in 2005 to (Won)2,838 billion in 2006, due primarily to an increase in interest expense relating to borrowings in both Won and foreign currencies mainly as a result of the general rise in market interest rates as well as the inter-segment adjustment of certain debentures and related funding costs between the other segment and this segment in 2006 resulting from refinements to our data tracking methods as described above.

Non-interest income increased 18.9% from (Won)5,237 billion in 2005 to (Won)6,229 billion in 2006, primarily due to an 11.7% increase in revenues and valuation gains on derivatives from (Won)4,804 billion in 2005 to (Won)5,365 billion in 2006, which resulted mainly from increased transaction volume.

Non-interest expense, which includes depreciation and amortization, increased 21.6% from (Won)5,029 billion in 2005 to (Won)6,113 billion in 2006, primarily due to a 9.4% increase in losses (including valuation losses) on derivatives from (Won)4,672 billion in 2005 to (Won)5,111 billion in 2006, which resulted mainly from increased transaction volume.

*Comparison of 2005 to 2004*

Our net income before tax for this segment decreased 20.0% from (Won)261 billion in 2004 to (Won)209 billion in 2005.

Interest income decreased 22.5% from (Won)2,417 billion in 2004 to (Won)1,872 billion in 2005, primarily due to an inter-segment adjustment of interest income between this segment and the other segment resulting from a change in our management policy regarding certain debentures and their consequent transfer from this segment to the other segment in 2005. The effect of this adjustment was enhanced by a decline in average interest rates due to the general decline in market interest rates.

Interest expense decreased 29.7% from (Won)2,660 billion in 2004 to (Won)1,871 billion in 2005, due primarily to a decrease of interest expense relating to borrowings in both Won and foreign currencies. This decrease was attributable primarily to the inter-segment transfer of certain debentures and related funding costs from this segment to the other segment in 2005, as described above, as well as the general decline in market interest rates.

Non-interest income decreased 26.7% from (Won)7,141 billion in 2004 to (Won)5,237 billion in 2005, primarily due to a 23.2% decrease in revenues and valuation gains on derivatives from (Won)6,259 billion in 2004 to (Won)4,804 billion in 2005, which resulted mainly from lower transaction volume stemming principally from the continuing appreciation of the Won versus other currencies in 2005.

Non-interest expense, which includes depreciation and amortization, decreased 24.3% from (Won)6,647 billion in 2004 to (Won)5,029 billion in 2005, primarily due to 22.7% decrease in losses (including valuation losses) on derivatives from (Won)6,045 billion in 2004 to (Won)4,672 billion in 2005, which resulted mainly from the lower transaction volume as described above.

*Other*

Other includes our back office administrative operations, operations of our consolidated subsidiaries (including our guaranteed trust accounts) and other income or expense (including severance payments) that

**Table of Contents**

cannot be categorized in other segments. The following table shows, for the periods indicated, our income statement data for this segment:

	2004	Year ended December 31,		Year ended December 31,	
		2005	2006	2005/2004	2006/2005
	(in billions of Won)			(% change)	
<b>Income statement data</b>					
Interest income	(Won) 255	(Won) 1,082	(Won) 1,042	324.3%	(3.7)%
Interest expense	212	974	278	359.4	(71.5)
Provision for credit losses	49	16	19	(67.3)	18.7
Non-interest income	674	1,715	1,414	154.5	(17.6)
Non-interest expense including depreciation and amortization	623	1,682	1,594	170.0	(5.2)
Net income (loss) before tax	(Won) 45	(Won) 125	565	177.8	352.0
Income tax <sup>(1)</sup>	11	118	88	972.7	(25.4)
Net income <sup>(2)</sup>	(Won) 34	(Won) 7	(Won) 477	(79.4)	6,714.2

<sup>(1)</sup> Portion of income tax allocated to this segment based on income before tax.

<sup>(2)</sup> N/M = not meaningful.

*Comparison of 2006 to 2005*

Our net income before tax for this segment increased 352.0% from (Won)125 billion in 2005 to (Won)565 billion in 2006.

Interest income decreased 3.7% from (Won)1,082 billion in 2005 to (Won)1,042 billion in 2006. This decrease was primarily due to the aforementioned inter-segment adjustment of interest income between this segment and the capital markets segment resulting from refinements to our data tracking methods in implementing the management policy adopted in 2005 regarding allocations of certain income and expense items among our business segments.

Interest expense decreased 71.5% from (Won)974 billion in 2005 to (Won)278 billion in 2006 primarily due to the aforementioned inter-segment adjustment of certain debentures and related funding costs between this segment and the capital markets segment in 2006 resulting from refinements to our data tracking methods as described above.

Non-interest income decreased 17.6% from (Won)1,715 billion in 2005 to (Won)1,414 billion in 2006 primarily due to the aforementioned inter-segment adjustment of fee income between this segment and the corporate and retail banking segments resulting from refinements to our data tracking methods as described above.

Non-interest expense, which includes depreciation and amortization, decreased 5.2% from (Won)1,682 billion in 2005 to (Won)1,594 billion in 2006, primarily due to a decrease in miscellaneous expenses associated with our voluntary early retirement program.

*Comparison of 2005 to 2004*

Our net income before tax for this segment increased 177.8% from (Won)45 billion in 2004 to (Won)125 billion in 2005.

Interest income increased 324.3% from (Won)255 billion in 2004 to (Won)1,082 billion in 2005. This increase was primarily due the aforementioned inter-segment adjustment of interest income between the capital markets

**Table of Contents**

segment and this segment resulting from a change in our management policy regarding certain debentures and their consequent transfer from the capital markets segment to this segment in 2005.

Interest expense increased 359.4% from (Won)212 billion in 2004 to (Won)974 billion in 2005 primarily due to the inter-segment transfer of certain debentures and related funding costs from the capital markets segment to this segment in 2005, as described above.

Provision for credit losses decreased 67.3% from (Won)49 billion in 2004 to (Won)16 billion in 2005 primarily due to an improvement in the overall asset quality of our loans made by our overseas branches and subsidiaries.

Non-interest income increased 154.5% from (Won)674 billion in 2004 to (Won)1,715 billion in 2005 primarily due to an increase in fee income received from ATM and electronic banking transactions.

Non-interest expense, which includes depreciation and amortization, increased 170.0% from (Won)623 billion in 2004 to (Won)1,682 billion in 2005, primarily due to an increase in termination benefits paid in connection with a voluntary early retirement program and an increase in administrative expenses as a result of the increase in the average volume of debentures in this segment due to the inter-segment transfer described above.

**Table of Contents****Item 5B. Liquidity and Capital Resources  
Financial Condition****Assets**

The following table sets forth, as of the dates indicated, the principal components of our assets:

	2004	As of December 31, 2005 (in billions of Won)	2006	% Change 2005/2004	2006/2005
Cash and cash equivalents	(Won) 2,818	(Won) 3,086	(Won) 3,775	9.5%	22.3%
Restricted cash	1,822	2,259	3,277	24.0	45.1
Interest-bearing deposits in other banks	597	515	423	(13.7)	(17.9)
Call loans and securities purchased under resale agreements	2,993	1,716	1,738	(42.7)	1.3
Trading assets	6,096	4,754	3,744	(22.0)	(21.2)
Investments <sup>(1)</sup>	23,095	25,372	25,348	9.9	(0.1)
Loans:					
Domestic:					
Commercial:					
Commercial and industrial	38,427	39,636	48,183	3.1	21.6
Construction	4,459	5,025	6,504	12.7	29.4
Lease financing					
Other commercial	771	1,496	1,409	94.0	(5.8)
Total commercial	43,657	46,157	56,096	5.7	21.5
Consumer:					
Credit cards	9,421	8,369	8,955	(11.2)	7.0
Mortgage and home equity	57,965	59,143	63,982	2.0	8.2
Other consumer	25,963	23,114	21,589	(11.0)	(6.6)
Total consumer	93,349	90,626	94,526	(2.9)	4.3
Total domestic	137,006	136,783	150,622	(0.2)	10.1
Foreign:					
Commercial and industrial	1,118	1,229	781	9.9	(36.5)
Total foreign	1,118	1,229	781	9.9	(36.5)
Deferred origination costs	131	139	281	6.1	102.2
Less allowance for loan losses	(4,461)	(3,212)	(2,468)	(28.0)	(23.2)
Total loans	133,794	134,939	149,216	0.9	10.6
Due from customers on acceptances	743	627	620	(15.6)	(1.1)
Premises and equipment, net	1,637	1,516	1,612	(7.4)	6.3
Accrued interest and dividends receivable	871	1,060	802	21.7	(24.3)
Security deposits	1,285	1,185	1,190	(7.8)	0.4
Goodwill and other intangible assets	730	611	579	(16.3)	(5.2)
Other assets	1,055	868	654	(17.7)	(24.7)
Total assets	(Won) 177,536	(Won) 178,508	(Won) 192,978	0.5	8.1

<sup>(1)</sup> Consists of available-for-sale securities, held-to-maturity securities, venture capital securities and other investments.





**Table of Contents**

*Comparison of 2006 to 2005*

Our assets increased 8.1% from (Won)178,508 billion as of December 31, 2005 to (Won)192,978 billion as of December 31, 2006, as increases in commercial loans, mortgage and home equity loans and restricted cash were partially offset by decreases in other consumer loans and trading assets.

Our loans (net of loan loss allowances) increased 10.6% from (Won)134,939 billion as of December 31, 2005 to (Won)149,216 billion as of December 31, 2006.

Commercial loans increased 21.5% from (Won)46,157 billion as of December 31, 2005 to (Won)56,096 billion as of December 31, 2006. Mortgage and home equity loans increased 8.2% from (Won)59,143 billion as of December 31, 2005 to (Won)63,982 billion as of December 31, 2006. Restricted cash increased 45.1% from (Won)2,259 billion as of December 31, 2005 to (Won)3,277 billion as of December 31, 2006.

These increases were partially offset by a 6.6% decrease in other consumer loans from (Won)23,114 billion as of December 31, 2005 to (Won)21,589 billion as of December 31, 2006 and a 21.2% decrease in trading assets from (Won)4,754 billion as of December 31, 2005 to (Won)3,744 billion as of December 31, 2006.

*Comparison of 2005 to 2004*

Our assets increased 0.5% from (Won)177,536 billion as of December 31, 2004 to (Won)178,508 billion as of December 31, 2005, as increases in investments, commercial loans and mortgage and home equity loans were largely offset by decreases in credit cards and other consumer loans.

Our loans (net of loan loss allowances) increased 0.9% from (Won)133,794 billion as of December 31, 2004 to (Won)134,939 billion as of December 31, 2005.

Commercial loans increased 5.7% from (Won)43,657 billion as of December 31, 2004 to (Won)46,157 billion as of December 31, 2005. Investments increased 9.9% from (Won)23,095 billion as of December 31, 2004 to (Won)25,372 billion as of December 31, 2005. Mortgage and home equity loans increased 2.0% from (Won)57,965 billion as of December 31, 2004 to (Won)59,143 billion as of December 31, 2005.

These increases were largely offset by an 11.0% decrease in other consumer loans from (Won)25,963 billion as of December 31, 2004 to (Won)23,114 billion as of December 31, 2005 and an 11.2% decrease in credit card balances from (Won)9,421 billion as of December 31, 2004 to (Won)8,369 billion as of December 31, 2005.

**Table of Contents****Liabilities and Stockholders Equity**

The following table sets forth, as of the dates indicated, the principal components of our liabilities and our stockholders equity:

	2004	As of December 31, 2005 (in billions of Won)	2006	% Change 2005/2004	% Change 2006/2005
<b>Deposits</b>					
Interest bearing	(Won) 123,203	(Won) 121,787	(Won) 125,195	(1.1)%	2.8%
Non-interest bearing	3,017	3,912	4,345	29.7	11.1
Call money	652	1,253	168	92.3	(86.6)
Trading liabilities	2,297	1,078	1,223	(53.1)	13.5
Acceptances outstanding	743	627	620	(15.6)	(1.1)
Other borrowed funds	9,514	6,118	10,627	(35.7)	73.7
Accrued interest payable	3,495	3,307	3,698	(5.4)	11.8
Secured borrowings	6,121	8,118	7,463	32.6	(8.1)
Long-term debt	17,899	16,751	21,675	(6.4)	29.4
Other liabilities	2,900	4,151	3,174	43.1	(23.5)
<b>Total liabilities</b>	<b>169,841</b>	<b>167,102</b>	<b>178,188</b>	<b>(1.6)</b>	<b>6.6</b>
<b>Minority interest</b>					
Minority interest	13	14	18	7.7	28.6
Common stock	1,682	1,682	1,682	0.0	0.0
Additional paid-in capital	5,400	5,416	5,404	0.3	(0.2)
Other	600	4,294	7,686	615.7	79.0
<b>Stockholders equity</b>	<b>7,682</b>	<b>11,392</b>	<b>14,772</b>	<b>48.3</b>	<b>29.7</b>
<b>Total liabilities, minority interest and stockholders equity</b>	<b>(Won) 177,536</b>	<b>(Won) 178,508</b>	<b>(Won) 192,978</b>	<b>0.5%</b>	<b>8.1%</b>

*Comparison of 2006 to 2005*

Our total liabilities increased 6.6% from (Won)167,102 billion as of December 31, 2005 to (Won)178,188 billion as of December 31, 2006, principally due to increases in long-term debt, other borrowed funds and interest bearing deposits, which were partially offset by decreases in other liabilities and secured borrowings.

Long-term debt increased 29.4% from (Won)16,751 billion as of December 31, 2005 to (Won)21,675 billion as of December 31, 2006.

Other borrowed funds increased 73.7% from (Won)6,118 billion as of December 31, 2005 to (Won)10,627 billion as of December 31, 2006.

Our interest bearing deposits increased 2.8% from (Won)121,787 billion as of December 31, 2005 to (Won)125,195 billion as of December 31, 2006, primarily due to an increase in certificates of deposit.

Other liabilities decreased 23.5% from (Won)4,151 billion as of December 31, 2005 to (Won)3,174 billion as of December 31, 2006.

Secured borrowings decreased 8.1% from (Won)8,118 billion as of December 31, 2005 to (Won)7,463 billion as of December 31, 2006.

Our stockholders equity increased by 29.7% from (Won)11,392 billion as of December 31, 2005 to (Won)14,772 billion as of December 31, 2006. This increase resulted principally from an increase in retained earnings, which was attributable mainly to our significant net income in 2006.



**Table of Contents***Comparison of 2005 to 2004*

Our total liabilities decreased 1.6% from (Won)169,841 billion as of December 31, 2004 to (Won)167,102 billion as of December 31, 2005, principally due to decreases in other borrowed funds and interest bearing deposits, which were partially offset by increases in secured borrowings and other liabilities.

Other borrowed funds decreased 35.7% from (Won)9,514 billion as of December 31, 2004 to (Won)6,118 billion as of December 31, 2005.

Our interest bearing deposits decreased 1.1% from (Won)123,203 billion as of December 31, 2004 to (Won)121,787 billion as of December 31, 2005, primarily due to decreases in other time deposits and mutual installment deposits.

Secured borrowings increased 32.6% from (Won)6,121 billion as of December 31, 2004 to (Won)8,118 billion as of December 31, 2005.

Other liabilities increased 43.1% from (Won)2,900 billion as of December 31, 2004 to (Won)4,151 billion as of December 31, 2005.

Our stockholders' equity increased by 48.3% from (Won)7,682 billion as of December 31, 2004 to (Won)11,392 billion as of December 31, 2005. This increase resulted principally from an increase in retained earnings, which was attributable mainly to our significant net income in 2005.

**Liquidity**

Since we are a retail bank, our primary source of funding (which includes deposits, long-term debt, borrowings from the Bank of Korea and other short-term borrowings, secured borrowings and call money) has historically been and continues to be customer deposits. Deposits amounted to (Won)126,220 billion, (Won)125,699 billion and (Won)129,540 billion as of December 31, 2004, 2005 and 2006, which represented approximately 78.7%, 79.6% and 76.4% of our total funding, respectively. We have been able to use customer deposits to finance our operations generally, including meeting a portion of our liquidity requirements. We also use cash and cash equivalents, payments on loans and sales of short-term securities to meet our liquidity needs. Other sources of liquidity available to us include call money, borrowings from the Bank of Korea and other short-term borrowings which amounted to (Won)10,166 billion, (Won)7,371 billion and (Won)10,795 billion as of December 31, 2004, 2005 and 2006 and represented 6.3%, 4.7% and 6.4% of our total funding, respectively. These types of borrowings have maturities of less than one year. For a more detailed description of our funding sources, see Item 4B. Business Overview Funding.

The Financial Supervisory Commission of Korea requires each Korean bank to maintain specific Won and foreign currency liquidity ratios. These ratios require us to keep the ratio of liquid assets to liquid liabilities above certain minimum levels. For a description of these requirements, see Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Liquidity.

We are exposed to liquidity risk arising from withdrawals of deposits and maturities of our borrowings, as well as the need to fund our lending, trading and investment activities and the management of our trading positions. The goal of liquidity management is for us to be able, even under adverse conditions, to meet all of our liability repayments on time and fund all investment opportunities. For an explanation of how we manage our liquidity risk, see Item 11. Quantitative and Qualitative Disclosures about Market Risk Liquidity Risk Management.

**Table of Contents****Contractual Cash Obligations**

The following table sets forth our contractual cash obligations as of December 31, 2006.

	Total	Payments due by period			More than 5 years
		1 year or less	1-3 years (in billions of Won)	3-5 years	
Long-term debt obligations <sup>(1)</sup>	(Won) 21,675	(Won) 4,042	(Won) 9,954	(Won) 2,792	(Won) 4,887
Secured borrowings <sup>(2)</sup>	420	361	59		
<b>Total</b>	<b>(Won) 22,095</b>	<b>(Won) 4,403</b>	<b>(Won) 10,013</b>	<b>(Won) 2,792</b>	<b>(Won) 4,887</b>

<sup>(1)</sup> Long-term debt includes senior debt and subordinated debt, as contained in Note 17 to our consolidated financial statements. The above table excludes short-term bank borrowings, secured borrowings and deposits since these are generally short-term in nature.

<sup>(2)</sup> Excluding securities sold under repurchase agreements.

**Commitments and Guarantees**

The following table sets forth our commitments and guarantees as of December 31, 2006. These commitments, apart from certain guarantees and acceptances, are not included within our consolidated balance sheet. Guarantees are recorded at their fair value at inception, which is amortized over the life of guarantees.

	Total	Payments due by period			More than 5 years
		Less than 1 year	1-3 years (in billions of Won)	3-5 years	
Financial guarantees	(Won) 179	(Won) 88	(Won) 84	(Won) 6	(Won) 1
Performance guarantees	2,044	1,156	840	47	1
Credit derivatives					
Liquidity facilities to special purpose entities <sup>(1)</sup>	2,338	1,277	801	250	10
Loans sold with recourse to Korea Asset Management Corporation	1	1			
Trust fund guarantees	3,337				3,337
<b>Total</b>	<b>(Won) 7,899</b>	<b>(Won) 2,522</b>	<b>(Won) 1,725</b>	<b>(Won) 303</b>	<b>(Won) 3,349</b>

<sup>(1)</sup> Including securities purchased under resale agreements.

**Capital Adequacy**

The following discussion and the figures herein are based on the Korean GAAP statistics we prepared for regulatory reporting purposes in Korea. We are subject to Financial Supervisory Commission capital adequacy requirements, which have been formulated based on, and are consistent in all material respects with, the capital adequacy accord reached by the Basel Committee of Banking Supervision, Bank for International Settlements in 1988. We are required to maintain a minimum ratio of total capital to risk-weighted assets, as determined by a specified formula, of 8.0%. See Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Capital Adequacy and Allowances.

## Edgar Filing: KOOKMIN BANK - Form 20-F

As of December 31, 2006, our capital adequacy ratio was 14.17%, compared to 12.95% as of December 31, 2005. This increase resulted primarily from an increase in our retained earnings due to our net income, as well as the issuance of subordinated notes. In March 2006, we issued subordinated notes in the amount of (Won)1.9 trillion, which will be due in 2012.

**Table of Contents**

As of December 31, 2005, our capital adequacy ratio was 12.95%, compared to 11.01% as of December 31, 2004. This increase resulted primarily from an increase in our retained earnings due to our net income, as well as the sale of treasury stock. In December 2003, we purchased 27,423,761 shares of our common stock in the Korean government's auction of the shares that it had owned, which reduced our capital adequacy ratio by 0.9% based on our financial condition as of December 31, 2003. We subsequently sold all of these treasury shares in an over-the-counter transaction in June 2005.

The following table sets forth a summary of our capital and capital adequacy ratios as of December 31, 2004, 2005 and 2006.

	2004	As of December 31,		2006
		2005	(in billions of Won, except percentage)	
	(Won)	(Won)	(Won)	(Won)
Tier I capital:	8,077	11,708	13,329	13,329
Paid-in capital	1,682	1,682	1,682	1,682
Capital reserves	6,061	6,092	6,098	6,098
Retained earnings	1,897	3,968	6,242	6,242
Minority interests in consolidated subsidiaries	28	39	44	44
Others	(1,591)	(73)	(737)	(737)
Tier II capital:	5,901	4,789	6,059	6,059
Revaluation reserves	177	177	177	177
Allowance for credit losses <sup>(1)</sup>	1,435	1,524	1,667	1,667
Hybrid debt	537	505	472	472
Subordinated debt <sup>(2)</sup>	3,482	2,415	3,432	3,432
Valuation gain on investment securities	270	168	311	311
Investment in non-consolidated equity investees <sup>(3)</sup>	(153)	(162)	(217)	(217)
Subordinated notes from securitizations	(490)	(652)	(420)	(420)
Total core and supplementary capital	13,335	15,683	18,751	18,751
Risk-weighted assets	121,082	121,073	132,373	132,373
On-balance sheet	115,969	115,204	127,229	127,229
Off-balance sheet	3,970	5,403	4,856	4,856
Market risk <sup>(4)</sup>	1,143	466	288	288
Capital adequacy ratio	11.01%	12.95%	14.17%	14.17%
Tier I capital	6.67	9.67	10.07	10.07
Tier II capital	4.34	3.28	4.10	4.10

<sup>(1)</sup> Reserves for possible credit losses in respect of credits classified as normal or precautionary are used to calculate Tier II capital only to the extent they represent up to 1.25% of risk-weighted assets.

<sup>(2)</sup> The subordinated debt representing 50% of Tier I capital is used in the calculation of Tier II capital.

<sup>(3)</sup> Equity investees engaged in banking and financial activities of which we own more than 15% are deducted from total capital, not deducted directly from Tier I and Tier II pursuant to the guidelines of the Financial Supervisory Service.

<sup>(4)</sup> Net of risk-weighted assets related to credit risk with respect to our trading activities account.

In June 2004, the Basel Committee for Banking Supervision published materials entitled "International Convergence of Capital Measurement and Capital Standards, a Revised Framework", also known as Basel II. The Financial Supervisory Service provided Korean banks with related guidelines in October 2004 and announced in June 2006 that it would implement Basel II in Korea beginning on January 1, 2008.

Under Basel II, we are permitted to follow either a standardized approach, or an internal ratings-based approach with respect to calculating credit risk capital requirements. We have voluntarily chosen to establish and follow an internal ratings-based approach, which is more risk-sensitive in assessing our credit risk capital



**Table of Contents**

requirements. For regulatory reporting purposes, we are planning to implement a Foundation Internal Ratings-based Approach for credit risk and a standardized approach for operational risk from January 1, 2008, with the Advanced Internal Ratings-based Approach and Advanced Measurement Approach being implemented for credit risk and operational risk, respectively, from January 2009. For internal measurement purposes, we began to implement the Advanced Internal Ratings-based Approach for credit risk and Advanced Measurement Approach for operational risk commencing in 2007. We recently conducted a Quantitative Impact Study (or QIS) as of December 31, 2006, in accordance with instructions from the Financial Supervisory Service. The results of the QIS indicated that our capital adequacy ratio increased under the internal ratings-based approach, whereas our capital adequacy ratio decreased marginally under the standardized approach. Such QIS results, however, are based on preliminary data, and it is possible that our internal ratings-based approach may require an increase in our credit risk capital requirements, which may require us to either improve our asset quality or raise additional capital. Furthermore, the supervisory accreditation of our internal ratings-based approach will not be determined until the second half of 2007, and more detailed and reliable analysis of the impact of the implementation of Basel II will not be available until the second half of 2007 when we begin the parallel measurement of our capital adequacy ratios under both our previous approach under the initial Basel Capital Accord of 1988 and our new Basel II approaches.

As part of the ongoing development of our infrastructure related to the introduction of Pillar 1 of Basel II, a number of important achievements were realized over the last few years. First, we completed the development of our credit risk system, including the following:

Implementation of new credit rating and credit scoring systems for large corporate borrowers, small- and medium-sized enterprises (including SOHOs), specialized borrowers, retail borrowers and credit card customers, covering approximately 90% of the risk-weighted assets in our credit portfolio;

Improvement of our integrated collateral assessment system and post-loan management system;

Development and refinement of our Basel II-compliant risk components;

Implementation of our Basel II-compliant risk-weighted assets and expected loss calculation systems; and

Ongoing independent validation of our credit rating and scoring models and risk components.

Second, we have developed and applied a methodology that we believe satisfies the qualitative and quantitative standards of both the Basel II Advanced Measurement Approach, or AMA, and the guidelines of the Financial Supervisory Service. Implementation of our operational risk management system was completed in 2005, and we now calculate our operational risk value at risk, or VaR, under the AMA, taking internal loss data, external loss data, scenario analysis and internal controls into consideration for such calculations. In July 2005, after evaluation of numerous quantitative and qualitative aspects of our market risk management, involving both documentary and on-site examinations, the Financial Supervisory Service approved the use of our market risk internal model to calculate market risk VaR, and we became the first Korean bank to be permitted to use its internal model.

In addition, we established our implementation plan for development of our internal capital adequacy assessment process in October 2005, in order to meet the requirements of Pillar 2 of Basel II. In compliance with Pillar 2 requirements, we developed an economic capital-based risk management framework and established our Internal Capital Adequacy Assessment Process, or ICAAP, which was approved by our Risk Management Committee in February 2007. This required implementing an automated credit risk economic capital measurement engine to reduce measurement time and minimize manual computations, and developing more advanced portfolio analytics to provide detailed information to management. We have also completed significant upgrades to our credit risk EC and risk-adjusted return on capital (or RAROC) methodologies. The new system serves as a platform for advanced portfolio management and risk adjusted performance measurement. Under such framework and process, we have developed and refined quantitative and qualitative assessment

**Table of Contents**

methodologies for credit risk, operational risk, market risk, interest rate risk, liquidity risk, credit concentration risk and strategic and reputational risk. Stress testing is also conducted. Furthermore, we have enacted internal regulations on ICAAP which cover both regulatory rules pertaining to our capital adequacy ratio and internal standards for risk appetite and economic capital. We also expect to meet the Pillar 2 use-test requirements of the Financial Supervisory Service by utilizing ICAAP throughout our management practices and reflecting the results in the performance evaluations of our key business groups.

Regarding Pillar 3 of Basel II, we have defined specific business reporting requirements related to Pillar 3 in close cooperation with the Financial Supervisory Service and completed the development of our Basel II disclosure system in November 2005.

**Recent Accounting Pronouncements*****Statement of Financial Accounting Standards ( SFAS ) No.155, Accounting for Certain Hybrid Instruments***

In February 2006, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 155, Accounting for Certain Hybrid Instruments ( SFAS No. 155 ), which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS No. 133. SFAS No. 155 also subjects beneficiary interests issued by securitization vehicles to the requirements of SFAS No. 133. SFAS No. 155 became effective as of January 1, 2007. The adoption of SFAS No. 155 is not expected to have a significant impact on our results of operations or financial condition.

***SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140***

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets ( SFAS No. 156 ), which amends FASB No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in any of the following situations: (a) a transfer of the servicer's financial assets that meets the requirements for sale accounting, (b) a transfer of the servicer's financial assets to a qualifying special-purpose entity in a guaranteed mortgage securitization in which the transferor retains all of the resulting securities and classifies them as either available-for-sale securities or trading securities in accordance with SFAS No. 115 and (c) an acquisition or assumption of an obligation to service a financial asset that does not relate to financial assets of the servicer or its consolidated affiliates. It also requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable, and permits an entity to choose either of the amortization method or fair value measurement method for each class of separately recognized servicing assets and servicing liabilities. SFAS No. 156 became effective as of January 1, 2007, the beginning of our first fiscal year that began after September 15, 2006. The requirements for recognition and initial measurement of servicing assets and servicing liabilities are to be applied prospectively to all transactions after adoption. Our management is currently evaluating the impact of the adoption of SFAS No. 156 on our financial condition and results of operations.

***FASB Staff Position ( FSP ) FIN 46(R)-6, Determining the Variability in a Potential VIE***

In April 2006, the FASB issued FSP FIN 46(R)-6, Determining the Variability to be Considered in Applying FASB Interpretation No. 46(R) ( FSP FIN 46(R)-6 ), which addresses the application of FIN 46(R) in determining whether certain contracts or arrangements with a variable interest entity ( VIE ) are variable interests, by requiring companies to base such evaluations on an analysis of the VIE's purpose and design rather than its legal form or accounting classification. FSP FIN 46(R)-6 is required to be applied for all reporting periods beginning after June 15, 2006. The adoption of FSP FIN 46(R)-6 is not expected to have a significant impact on our results of operations or financial condition.

**Table of Contents*****FSP FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction***

In July 2006, the FASB issued FSP FAS 13-2, *Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction* ( FSP 13-2 ), revising the accounting guidance for leveraged leases under SFAS No. 13, *Accounting for Leases*. The principal provision of FSP 13-2 is the requirement that a lessor recalculate the recognition of lease income when there is a change in the estimated timing of cash flows relating to income taxes generated by such leveraged lease. FSP 13-2 became effective as of January 1, 2007 and requires that the cumulative effect of adoption be reflected as an adjustment to the beginning balance of retained earnings with a corresponding offset decreasing the net investment in leveraged leases. The adoption of FSP FAS 13-2 is not expected to have a significant impact on our results of operations or financial condition.

***FIN No.48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement 109***

In July 2006, the FASB issued FIN No.48, *Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement 109* ( FIN No. 48 ), which prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to be taken in a tax return and applies to all tax positions that are within the scope of SFAS No. 109. FIN No. 48 also requires enterprises to make explicit disclosures at the end of each reporting period about uncertainties in their income tax positions, including a detailed roll-forward of tax benefits taken that do not qualify for financial statement recognition. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. Our management is currently evaluating the impact of FIN No. 48 on our financial condition and results of operations. The effect of the adoption of FIN No. 48, if significant, will be reported as an adjustment to the opening balance of retained earnings for the fiscal year of adoption, which in our case will be the fiscal year beginning on January 1, 2007.

***SFAS No. 157, Fair Value Measurements***

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ), which enhances existing guidance for measuring assets and liabilities using fair value. Prior to the issuance of SFAS No. 157, guidance for applying fair value was incorporated in several accounting pronouncements. SFAS No. 157 provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. It also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under SFAS No. 157, fair value measurements are disclosed by level within that hierarchy. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and earlier application is encouraged. Our management is currently evaluating the impact and timing of our adoption of SFAS No. 157.

***SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)***

In September 2006, the FASB issued SFAS No.158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)* ( SFAS No. 158 ), which requires the recognition of a plan's over-funded or under-funded status as an asset or liability with an offsetting adjustment to accumulated other comprehensive income. SFAS No. 158 further requires the determination of the fair value of a plan's assets at a company's year-end and recognition of actuarial gains and losses, prior service costs or credits, and transition assets or obligations as a component of accumulated other comprehensive income. SFAS No. 158 is effective for the fiscal years ending after December 15, 2006. The adoption of SFAS 158 did not have a significant impact on our results of operations or financial condition.

**Table of Contents*****Staff Accounting Bulletin ( SAB ) No.108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements***

In September 2006, the Securities and Exchange Commission issued SAB No.108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements* ( SAB 108 ). SAB 108 expresses the views of the Securities and Exchange Commission regarding the process of quantifying financial statement misstatements and provides that, in evaluating the materiality of financial statement misstatements, a company must quantify the impact of correcting misstatements, including both the carryover and reversing effects of prior year misstatements, on the current year financial statements. SAB 108 is effective for the fiscal years ending after November 15, 2006. The application of SAB 108 did not have a significant impact on our results of operations or financial condition.

***SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities***

In February 2006, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ), which permits an entity to measure certain financial assets and financial liabilities at fair value. The objective of SFAS No. 159 is to improve financial reporting by allowing companies to mitigate volatility in reported earnings caused by the measurement of related assets and liabilities using different attributes, without having to apply complex hedge accounting provisions. Under SFAS No. 159, companies that elect the fair value option will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option may be elected on an instrument-by-instrument basis, with a few exceptions, as long as it is applied to the instrument in its entirety. The fair value option election is irrevocable, unless a new election date occurs. SFAS No. 159 also establishes presentation and disclosure requirements to help financial statement users understand the effect of the company's election on its earnings, but does not eliminate disclosure requirements of other accounting standards. SFAS No. 159 is effective as of the beginning of the first fiscal year beginning after November 15, 2007, with earlier adoption permitted. Our management is currently evaluating the impact and timing of our adoption of SFAS No. 159, but does not expect that it would have a significant impact on our results of operations or financial condition.

**Selected Financial Information under Korean GAAP**

The selected consolidated financial and other data shown below have been derived from our consolidated financial statements, prepared in accordance with Korean GAAP.

Under Korean GAAP, consolidated financial statements include the accounts of fully- or majority-owned subsidiaries and substantially controlled affiliates that have assets in excess of (Won)7 billion. Substantial control is deemed to exist when the investor is the largest stockholder and owns more than 30% of the investee's voting shares. Korean GAAP does not require the consolidation of subsidiaries, or substantially controlled affiliates, where activities are dissimilar from ours.

Under Korean GAAP, financial statements of our trust accounts on which we guarantee a fixed rate of return and/or the repayment of principal are consolidated, whereby assets and liabilities of third parties held by such trusts are reflected as part of our consolidated assets and liabilities, and revenues and expenses generated from such third-party assets are reflected in our consolidated statement of operations. Activities between trusts and us are eliminated in consolidation.

Our financial statements are prepared in accordance with financial accounting standards generally accepted for banking institutions issued by the Korean Securities and Futures Commission.

Capital adequacy ratios have been calculated from the consolidated financial statements prepared in accordance with Korean GAAP and using the guidelines issued by the Financial Supervisory Service.

**Table of Contents****Consolidated Income Statement Data under Korean GAAP**

	2002	2003	Year ended December 31,		2006	2006 <sup>(1)</sup>
			2004	2005		(in millions of US\$, except per common share data)
	(in billions of Won, except per common share data)					
Interest income <sup>(2)</sup>	(Won) 13,088	(Won) 13,085	(Won) 12,284	(Won) 11,491	(Won) 12,267	US\$ 13,190
Interest expense	7,008	6,476	5,541	4,731	5,392	5,798
Net interest income	6,080	6,609	6,743	6,760	6,875	7,392
Provision for possible credit losses	3,196	2,029	3,065	1,029	1,028	1,105
Net interest income after provision for possible credit losses	2,884	4,580	3,678	5,731	5,847	6,287
Non-interest revenue <sup>(2)(3)</sup>	5,775	4,936	8,547	6,796	7,717	8,298
Non-interest expense <sup>(4)</sup>	6,703	6,595	10,546	9,438	10,464	11,252
Operating income	1,956	2,921	1,679	3,089	3,100	3,333
Non-operating (loss) income, net	(138)	(4,181)	(1,056)	170	341	367
Net (loss) income before income tax expense	1,818	(1,260)	623	3,259	3,441	3,700
Income tax (benefit) expense	612	(418)	264	1,006	974	1,047
Net (loss) income before minority interests	1,206	(842)	359	2,253	2,467	2,653
Minority interests	(65)	77	3	12	9	10
Net income	(Won) 1,271	(Won) (919)	(Won) 356	(Won) 2,241	(Won) 2,458	US\$ 2,643
Per common share data:						
Earnings per share-basic	(Won) 4,001	(Won) (2,818)	(Won) (1,162)	(Won) 6,943	(Won) 7,308	US\$ 7.86
Earnings per share-diluted	4,001	(2,818)	(1,161)	6,938	7,308	7.86
Cash dividends per common share <sup>(5)</sup>	1,000		550	550	3,650	3.92

<sup>(1)</sup> Won amounts are expressed in U.S. dollars at the rate of (Won)930.0 to US\$1.00, the noon buying rate in effect on December 29, 2006 as quoted by the Federal Reserve Bank of New York in the United States.

<sup>(2)</sup> Commencing with the year ended December 31, 2005, interest on credit card loans and credit card installment purchases, merchant fees, and commission on cash advances and credit card installment purchases have been reclassified from non-interest income to interest income.

<sup>(3)</sup> Non-interest revenue includes fees and commission income (other than with respect to credit cards), dividends on securities, gains on security valuations and disposals, gains on foreign currency transactions and gains from derivative transactions.

<sup>(4)</sup> Non-interest expense is composed of fees and commissions paid or payable, general and administrative expenses, losses on security valuations and disposals, losses on foreign currency transactions and losses from derivative transactions.

<sup>(5)</sup> Ratios represent the periods to which the dividends relate.

**Table of Contents****Consolidated Balance Sheet Data under Korean GAAP**

	2002		2003		Year ended December 31, 2004		2005		2006		2006 <sup>(1)</sup>	
					(in billions of Won)						(in millions of US\$)	
Cash and cash equivalents	(Won)	4,791	(Won)	6,561	(Won)	5,213	(Won)	5,943	(Won)	6,689	US\$	7,192
Foreign exchange <sup>(2)</sup>												
Loans <sup>(3)(4)(5)</sup>		138,456		145,067		138,969		138,281		152,383		163,853
Less: allowance for doubtful accounts		(3,312)		(3,922)		(3,131)		(2,459)		(2,365)		(2,543)
Trading securities <sup>(6)</sup>		9,273		7,178		6,523		6,463		5,552		5,970
Investment securities <sup>(6)</sup>		27,589		22,159		24,147		27,016		27,036		29,071
Premises and equipment, net		3,360		3,025		2,637		2,442		2,513		2,702
Other assets <sup>(7)(8)</sup>		6,969		6,755		8,331		5,217		7,107		7,641
<b>Total assets</b>	(Won)	<b>187,126</b>	(Won)	<b>186,823</b>	(Won)	<b>182,689</b>	(Won)	<b>182,903</b>	(Won)	<b>198,915</b>	US\$	<b>213,886</b>
Deposits		126,891		135,373		130,134		129,616		133,297		143,330
Borrowings <sup>(9)(10)</sup>		15,473		10,751		9,359		13,328		13,804		14,843
Debentures		23,450		19,183		21,875		16,548		24,983		26,863
Other liabilities <sup>(11)</sup>		10,632		13,205		12,059		10,960		11,703		12,584
<b>Total liabilities</b>		<b>176,446</b>		<b>178,512</b>		<b>173,427</b>		<b>170,452</b>		<b>183,787</b>		<b>197,620</b>
Minority interests		252		17		28		39		44		47
Stockholders equity		10,428		8,294		9,234		12,412		15,084		16,219
<b>Total liabilities, minority interests and stockholders equity</b>	(Won)	<b>187,126</b>	(Won)	<b>186,823</b>	(Won)	<b>182,689</b>	(Won)	<b>182,903</b>	(Won)	<b>198,915</b>	US\$	<b>213,886</b>

(1) Won amounts are expressed in U.S. dollars at the rate of (Won)930.0 to US\$1.00, the noon buying rate in effect on December 29, 2006 as quoted by the Federal Reserve Bank of New York in the United States.

(2) Foreign exchange represents holdings of foreign currency and bills bought in foreign currencies and are included in cash and cash equivalents and loans, respectively. The amounts of foreign currency and bills bought in foreign currencies as of December 31, 2002 were (Won)187 billion and (Won)756 billion, respectively. As of December 31, 2003, the amounts were (Won)228 billion and (Won)534 billion, respectively. As of December 31, 2004, the amounts were (Won)125 billion and (Won)575 billion, respectively. As of December 31, 2005, the amounts were (Won)150 billion and (Won)1,378 billion, respectively. As of December 31, 2006, the amounts were (Won)151 billion and (Won)1,274 billion, respectively.

(3) Loans represent the gross amount of loans, before adjustment for the allowance for loan losses. Accrued interest income is included within other assets.

(4) Credit card assets are included in loans. The amount of credit card assets was (Won)14,968 billion, (Won)11,665 billion, (Won)7,644 billion, (Won)7,571 billion and (Won)8,667 billion as of December 31, 2002, 2003, 2004, 2005 and 2006, respectively.

(5) Call loans are included in loans. The amounts of call loans at December 31, 2002, 2003, 2004, 2005 and 2006 were (Won)319 billion, (Won)1,659 billion, (Won)2,824 billion, (Won)1,535 billion and (Won)1,189 billion, respectively.

(6) Under Korean GAAP, all debt securities and marketable equity securities are accounted for on a similar basis to U.S. GAAP. However, adjustments for impairment can be reversed up to the original cost of the investment.

(7) Guarantees and acceptances for which the amounts were determined do not appear on the balance sheet but are recorded as an off-balance sheet item in the notes to our consolidated financial statements. The amounts of guarantees and acceptances at December 31, 2002, 2003, 2004, 2005 and 2006 were (Won)1,048 billion, (Won)811 billion, (Won)976 billion, (Won)1,790 billion and (Won)2,715 billion, respectively.



**Table of Contents**

- (8) Other assets include leasehold deposits, accounts receivables, accrued interest income, prepaid expenses and unsettled debit of domestic exchange (which represents outstanding balances due from other banks generated in the process of fund settlements of domestic exchange, such as checks, bills, drafts, remittance exchange, ATM use and credit card network). Leasehold deposits are recorded as other assets on the balance sheet. Accumulated depreciation is recorded as a deduction from premises and equipment.
- (9) Borrowings consist mainly of borrowings from the Bank of Korea, the Korean government and other banking institutions.
- (10) Call money is included in borrowings at December 31, 2002, 2003, 2004, 2005 and 2006. The balances of call money as of those dates were (Won)306 billion, (Won)522 billion, (Won)655 billion, (Won)1,254 billion and (Won)168 billion, respectively.
- (11) Under Korean GAAP, contingent losses with respect to guarantees and acceptances are recognized by applying the same classification methods and provision percentages used in determining the allowance for loan losses. Provisions are only applied to acceptances and guarantees classified as substandard, doubtful and estimated loss. The amounts of allowance as of December 31, 2002, 2003, 2004, 2005 and 2006 were (Won)2 billion, (Won)1 billion, (Won)1 billion, (Won)10 billion and (Won)19 billion, respectively. These amounts are included in other liabilities.

**Profitability and Other Ratios under Korean GAAP**

	Year ended December 31,				
	2002	2003	2004	2005	2006
	(percentages)				
<b>Net income as a percentage of:</b>					
Average total assets <sup>(1)</sup>	0.71%	(0.47)%	0.19%	1.22%	1.26%
Average stockholders' equity <sup>(1)</sup>	11.47	(7.36)	3.75	19.30	17.15
Dividend payout ratio <sup>(2)</sup>	25.58		47.36	8.25	49.95
Net interest spread <sup>(3)</sup>	3.93	3.57	4.04	3.98	3.69
Net interest margin <sup>(4)</sup>	3.87	3.76	4.05	4.10	3.90
Efficiency ratio <sup>(5)</sup>	56.54	57.13	68.97	69.62	71.70
Cost-to-average assets ratio <sup>(6)</sup>	3.75	3.34	5.66	5.13	5.38
Fee income as a percentage of total income <sup>(7)</sup>	13.10	13.56	7.28	6.13	6.69

(1) Average balances are based on (a) daily balances for our primary banking operations and (b) quarterly balances for subsidiaries.

(2) The dividend payout ratio represents the ratio of total dividends paid on common stock as a percentage of net income attributable to common stock.

(3) Net interest spread represents the difference between the yield on average interest earning assets and cost of average interest bearing liabilities.

(4) Net interest margin represents the ratio of net interest income to average interest earning assets.

(5) Efficiency ratio represents the ratio of non-interest expense to the sum of net interest income and non-interest revenue.

(6) Cost-to-average assets ratio represents the ratio of non-interest expense to average total assets.

(7) Fee income represents income other than interest income and other operating income, and excludes fees and commissions classified in those categories under Korean GAAP.



**Table of Contents****Capital Ratios under Korean GAAP**

	2002	Year ended December 31, (percentages)			2006
		2003	2004	2005	
Tier I capital adequacy ratio <sup>(1)</sup>	6.62%	6.03%	6.67%	9.67%	10.07%
Tier II capital adequacy ratio <sup>(1)</sup>	3.79	3.78	4.34	3.28	4.10
Average stockholders equity as a percentage of average total assets	6.20	6.33	5.10	6.31	7.37

<sup>(1)</sup> The capital adequacy ratios are computed in accordance with the guidelines issued by the Financial Supervisory Commission, which guidelines are consistent with the capital adequacy accord reached by the Basel Committee of Banking Supervision, Bank for International Settlements in all material respects. The computation is prepared on a consolidated Korean GAAP basis.

**Credit Portfolio Ratios under Korean GAAP**

	2002	2003	As of December 31, (in billions of Won, except percentages)		2006
			2004	2005	
Non-performing loans <sup>(1)</sup>	(Won) 4,126	(Won) 4,962	(Won) 3,524	(Won) 2,297	(Won) 1,551
Non performing loans as a percentage of total loans	2.98%	3.45%	2.53%	1.66%	1.02%
Non performing loans as a percentage of total assets	2.20	2.66	1.93	1.26	0.78
Allowance for loan losses as a percentage of non-performing loans	40.04	44.62	47.86	52.83	52.31
Allowance for loan losses as a percentage of total loans	2.38	2.59	2.25	1.78	1.55
Non-performing credits as a percentage of total credits <sup>(2)</sup>	2.96	3.44	2.52	1.63	1.00
Won loans as a percentage of Won deposits <sup>(3)</sup>	95.20	97.35	99.41	96.94	103.01
Precautionary loans as a percentage of total loans	5.50	5.35	4.37	2.30	1.13
Precautionary and below loans as a percentage of total loans <sup>(4)</sup>	8.48	8.81	6.90	3.97	2.15
Precautionary and below loans as a percentage of total assets <sup>(4)</sup>	6.27	6.78	5.26	3.00	1.64
Allowance for loan losses as a percentage of precautionary and below loans <sup>(4)</sup>	19.37	22.20	23.53	28.29	31.03

<sup>(1)</sup> Non-performing loans are defined in accordance with regulatory guidance in Korea. See Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks.

<sup>(2)</sup> Credits include loans and confirmed guarantees and acceptances provided from our trust accounts (including bills purchased and privately placed debentures), as well as the total loan portfolio of the banking accounts. Loans, as defined for Korean GAAP purposes, include loans provided from our trust accounts (including bills purchased and privately placed debentures), as well as the total loan portfolio of the banking accounts.

<sup>(3)</sup> Under Korean GAAP, Won loans do not include bills bought in Won, advances for customers, credit card accounts, bonds purchased under resale agreements, call loans, private placement corporate bonds and loans in restructurings that have been swapped for equity in the restructured borrower. Including these items, our ratios as of December 31, 2002, 2003, 2004, 2005 and 2006 would have been 108.67%, 109.74%, 109.55%, 107.40% and 117.65%, respectively.

<sup>(4)</sup> As defined by the Financial Supervisory Commission.



**Table of Contents****Reconciliation with Korean GAAP**

Our consolidated financial statements are prepared in accordance with accounting principles and policies as summarized in Note 1 to our consolidated financial statements. These principles and policies differ in some respect from generally accepted accounting principles applicable in Korea. The following are reconciliations of net income and stockholders' equity of the consolidated statements with Korean GAAP:

	<b>2006</b>
	<b>(in millions of Won)</b>
<b>U.S. GAAP net income</b>	(Won) 3,090,566
1 Provision for credit losses	(1,018,861)
2 Deferred loan costs	(55,635)
3 Equity method investments	(22,551)
4 Securities and hedging derivatives accounting	184,172
5 Other loan sale accounting	(169,835)
6 Fixed assets	1,071
7 Merger with Korea Long Term Credit Bank	
8 Reversal of amortization of present value discounts	7,133
9 Foreign currency translation	(39,005)
10 Merger with H&CB	(28,520)
11 Minority interest	(4,001)
12 Merger with Kookmin Credit Card	7,120
13 Consolidation of fund represented by the wholly owned beneficiary certificates	45,520
14 Others	(6,772)
<b>Total of adjustments</b>	(1,100,164)
<b>Tax effect of adjustments</b>	467,858
<b>Korean GAAP net income</b>	(Won) 2,458,260
<b>U.S. GAAP stockholders' equity</b>	(Won) 14,772,176
1 Provision for credit losses	(1,557,425)
2 Deferred loan costs	(140,046)
3 Equity method investments	(39,841)
4 Securities and hedging derivatives accounting	481,667
5 Other loan sale accounting	(543,886)
6 Fixed assets	332,657
7 Merger with Korea Long Term Credit Bank	363,550
8 Reversal of amortization of present value discounts	165,244
9 Foreign currency translation	(47,903)
10 Merger with H&CB	579,436
11 Minority interest	44,281
12 Merger with Kookmin Credit Card	(243,420)
13 Consolidation of fund represented by the wholly owned beneficiary certificates	2,045
14 Others	66,993
<b>Total of adjustments</b>	(536,648)
<b>Tax effect of adjustments</b>	892,533
<b>Korean GAAP stockholders' equity</b>	(Won) 15,128,061



**Table of Contents**

The following is a summary of the significant adjustments made to consolidated net income and stockholders' equity to reconcile the U.S. GAAP results with those under Korean GAAP. The numbered paragraphs below refer to the corresponding item numbers set forth above.

1. We established the U.S. GAAP loan loss allowance for impaired non-homogeneous loans based on (1) the present value of expected future cash flows discounted at the loan's effective interest rate, (2) the fair value of the collateral if the loan was collateral dependent or (3) observable market prices if available. For small balance homogeneous impaired loan portfolios and consumer loans, we established the allowance for the loan losses based on an evaluation of the historical performance of the loan portfolios. Allowance for loans that were not impaired was based principally on historical migration patterns. Other factors that management considered when establishing reserves for loans include, but were not limited to, global and local economic events, delinquencies, changes in underwriting and changes in credit monitoring policies. See Item 4B. Business Overview Assets and Liabilities Loan Portfolio Provisioning Policy.

Prior to 2004 year-end, the allowance for loan losses under Korean GAAP was determined based on the classification guidelines promulgated by the Financial Supervisory Commission (FSC), which require that the allowance should be equal to or greater than the allowance based on the minimum provisioning rate determined by the classification of the loan. Beginning with 2004 year-end, the allowance for loan losses under Korean GAAP has been determined at the larger of the allowance based on historical loss rates of loan portfolios or the one based on the loan classification guidelines of the FSC. For 2006 year-end, we used the allowance based on the FSC guidelines as it was greater than the one based on the historical loss rates. Our reserve under Korean GAAP was established based on the following percentages as of December 31, 2006:

	Corporate loans	2006 Retail loans (percentages)	Credit card balances
Normal	0.70% or more	1.00% or more	1.50% or more
Precautionary	7.00% or more	10.00% or more	15.00% or more
Substandard	20.00% or more	20.00% or more	20.00% or more
Doubtful	50.00% or more	55.00% or more	60.00% or more
Estimated loss	100.00%	100.00%	100.00%

The historical loss rates used under Korean GAAP were different from those under U.S. GAAP as a result of differences in methodologies and industry practice including approaches for estimating charge-off recovery rates and loss factors from migration and roll rate analyses.

This adjustment also reflected the offsetting effects of (1) the consolidation of our trust accounts, which include loans and related reserves under Korean GAAP and (2) the deconsolidation of certain securitized loans and related reserves which we recorded as sales under Korean GAAP.

2. Under U.S. GAAP, certain employee and other costs associated with originating loans are deferred and amortized as a yield adjustment over the life of the related loans, net of any related fees received. These costs relate to direct loan origination activities performed by us which include evaluating the prospective borrower's financial condition, recording guarantees, collateral and other security arrangements, negotiating loan terms, preparing and processing loan documents and closing the transaction. Prior to January 1, 2003, Korean GAAP required that these origination fees and costs be recognized as income or expense when received or paid and did not provide for deferral or amortization. Effective January 1, 2003, certain origination fees and costs were required to be deferred and amortized as a yield adjustment over the life of the related loans.
3. In our consolidated financial statements under U.S. GAAP, we must include a proportionate share of the results of operations of our investments accounted for under the equity method, which would be also prepared on a U.S. GAAP basis.

**Table of Contents**

Consequently, the results of each of our equity method investments have been affected by the conversion from each investment's respective local GAAP to U.S. GAAP.

4. Under U.S. GAAP, decreases in fair value with respect to all securities classified as available-for-sale or held-to-maturity as well as unlisted equity securities below the cost basis of an individual security and deemed to be other-than-temporary must be written off through a charge to income. In determining whether a decrease in fair value is other-than-temporary, the following factors were considered: the length of time and the extent to which the market value had been less than cost; the financial condition and near-term prospects of the issuer; and the intent and ability of the holder to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in market value. Under Korean GAAP, when the recoverable value of available-for-sale or held-to-maturity securities is less than their amortized acquisition costs (in the case of equity securities, their acquisition costs), and there is any objective evidence of impairment, then their book value is adjusted to their recoverable amount, and the amount of their amortized acquisition costs (in the case of equity securities, their acquisition costs) in excess of the recoverable amount less the amount of impairment loss already recognized in the prior periods is reflected in current loss as impairment loss.

Under U.S. GAAP, to qualify for hedge accounting, derivatives must be highly effective at reducing the risk associated with the exposure being hedged. Each derivative must be formally designated as a hedge, with documentation of the risk management objective and strategy for the hedge, identification of the hedging instrument, the hedged item and risk exposure, and how effectiveness would be assessed prospectively and retrospectively. Under Korean GAAP, the criteria that must be met in order to apply hedge accounting were less prescriptive. This adjustment reflected the effects of the reversal of the hedge accounting treatment under Korean GAAP and fair value adjustments to derivatives arising from differences in bifurcation criteria and consolidation scope of special purpose entities.

5. Under U.S. GAAP, the transfer of loans was recorded as a sale if specific and prescriptive criteria were met relating to the transferor's relinquishing control. If these criteria were not met, the transfer would be treated as a secured borrowing. Certain loan transfers (including those in connection with asset securitization transactions) that qualified for derecognition as sales under Korean GAAP did not meet U.S. GAAP criteria for derecognition as sales.
6. Under Korean GAAP, we revalued certain fixed assets in accordance with Korean GAAP with the revaluation increment credited to capital surplus. As a result of this revaluation, depreciation expense on these assets was adjusted to reflect the increased basis. Under U.S. GAAP, such a revaluation is not permitted and depreciation expense should be based on historical cost. As part of our normal operations, we occasionally dispose of fixed assets. Due to the difference in carrying value under U.S. GAAP and Korean GAAP noted above, there was an adjustment to reflect the difference in the gain or loss on disposal of those fixed assets.
7. In accordance with Korean GAAP, the value of consideration paid for Korea Long Term Credit Bank was based on the price of our common stock on the date that the transaction was consummated. In addition, the assets were recorded at their carrying values. This transaction created negative goodwill under Korean GAAP which was recorded in stockholders' equity. The application of U.S. GAAP resulted in goodwill because of differences in the measurement of the purchase price and recording the related assets and liabilities at fair value. The income statement adjustment represented the accretion to income of the difference between book value and fair value on the net assets acquired.
8. Under Korean GAAP, loans modified through troubled debt restructurings were carried at the lower of (1) the book value of the loan prior to restructuring and (2) the present value of the restructured loan. If carried at present value, the related present value discount was accreted to income over the remaining term of the restructured loans. Under U.S. GAAP, such troubled debt restructured loans were treated as impaired loans and the related allowance for loan losses were established based on (1) the present value of expected future cash flows discounted, (2) the fair value of the collateral if the loan is collateral dependent, or (3) observable market prices if available. Accordingly, this difference reflects the reversal of the present value discount.

**Table of Contents**

9. U.S. GAAP requires that all unrealized gains and losses arising from available-for-sale securities be recorded in accumulated other comprehensive income. Under Korean GAAP, the portion of unrealized gains and losses on available for sale securities arising from foreign currency translation were recognized in earnings.
10. Under Korean GAAP, the value of consideration paid for H&CB was measured based on our stock price on the consummation date of the merger, whereas under U.S. GAAP, the value of consideration was measured based on our average closing stock price on the Stock Market Division of the Korea Exchange two days before and after the date the merger was agreed to and announced. The application of U.S. GAAP resulted in negative goodwill due to the fact that the consideration paid was less than the fair value of H&CB's net assets acquired. Under Korean GAAP, goodwill was created because the value of consideration measured based on the consummation date was significantly higher. The income statement adjustment primarily reflected the following:
- (a) Reversal of goodwill amortization that was recorded under Korean GAAP.
  - (b) Costs that were directly related to the merger were expensed under Korean GAAP, whereas such costs were included in the cost of the merger under U.S. GAAP.
  - (c) Accretion to income or amortization to expense of the difference between the fair value and book value of the assets acquired and liabilities assumed.
  - (d) The amortization related to the core deposit and credit card relationship intangible assets acquired in the merger based on their estimated useful lives in proportion to the estimated run-off of the related depositor and customer relationships, respectively.
11. The operating results of each of our subsidiaries have been affected by the conversion to U.S. GAAP from Korean GAAP. Consequently, the allocation to minority of their shares of the respective subsidiaries has been affected as a result of the conversion. Under Korean GAAP, minority interest is treated as a component of stockholders' equity. Under U.S. GAAP, minority interest is not considered part of stockholders' equity and is disclosed in the consolidated balance sheet between the liability section and the stockholders' equity section.
12. Under Korean GAAP, the value of consideration paid for the step-up acquisition of a subsidiary is measured based on book value of the subsidiary's net assets on the consummation date of the merger. Accordingly the value of consideration paid for the acquisition of Kookmin Credit Card ( KCC ) was measured based on book value of KCC's net assets. However, under U.S. GAAP, the value of consideration was measured based on our average closing stock price on the Stock Market Division of the Korea Exchange two days before and after the date the merger was agreed to and announced. The application of U.S. GAAP resulted in goodwill due to the fact that the consideration paid was more than the fair value of KCC's net assets acquired. Under Korean GAAP, goodwill was not recognized because the value of consideration measured based on the consummation date was the same as the book value of KCC's net assets. The adjustment primarily reflected the following:
- (a) Costs that were directly related to the merger were expensed under Korean GAAP, whereas such costs were included in the cost of the merger under U.S. GAAP.
  - (b) The operating results of KCC was affected by the conversion to U.S. GAAP from Korean GAAP. Consequently, the allocation to minority of their shares of KCC was also affected as a result of the conversion.
  - (c)

## Edgar Filing: KOOKMIN BANK - Form 20-F

Accretion to income or amortization to expense of the difference between the fair value and book value of the assets acquired and liabilities assumed.

- (d) The amortization related to the credit card relationship intangible asset acquired in the merger based on their estimated useful lives in proportion to the estimated run-off of customer relationships.



**Table of Contents**

13. Under Korean GAAP, beneficiary certificates were treated as trading and available-for-sale securities. Unrealized gains or losses of beneficiary certificates classified as available-for-sale securities were recorded in the other comprehensive income of the stockholders equity. When beneficiary certificates were sold, related realized gains or losses were recorded in net income. However, under U.S. GAAP, the underlying funds represented by the wholly owned beneficiary certificates were consolidated into our financial statements, resulting in the net income or loss of the funds being reflected in our annual net income. The difference in the stockholders equity mostly relates to the effect of deferred taxes on the unrealized gains or losses on the beneficiary certificates treated as available for sale securities.
14. This adjustment reflected the effect of miscellaneous items, which were not individually material.

**Item 5C. *Research and Development, Patents and Licenses, etc.***  
**Not Applicable.**

**Item 5D. *Trend Information***  
These matters are discussed under Item 5A and Item 5B above where relevant.

**Item 5E. *Off-Balance Sheet Arrangements***  
See Item 5B. Liquidity and Capital Resources Financial Condition Contractual Cash Obligations and Item 5B. Liquidity and Capital Resources Financial Condition Commitments and Guarantees.

**Item 5F. *Tabular Disclosure of Contractual Obligations***  
See Item 5B. Liquidity and Capital Resources Financial Condition Contractual Cash Obligations.

**Item 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES**

**Item 6A. *Directors and Senior Management***  
**Board of Directors**

Our board of directors, currently consisting of four executive directors and eight non-executive directors, has the ultimate responsibility for the management of our affairs. We currently have an executive director, Hyung Duk Chang, who serves as a standing member of the Audit Committee.

Our articles of incorporation provide that:

we may have no more than 30 directors;

the number of executive directors must be less than 50% of the total number of directors; and

## Edgar Filing: KOOKMIN BANK - Form 20-F

we have five or more non-executive directors.

Each of our executive and non-executive directors has been elected for a three-year term of office. Terms are renewable and are subject to the Korean Commercial Code, the Bank Act and related regulations.

Our board of directors meets on a regular basis to discuss and resolve material corporate matters. Additional extraordinary meetings may also be convened at the request of any director or any committee that serves under the board of directors.

The names and positions of our directors are set forth below. The business address of all of the directors is our registered office at 9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul 100-703, Korea.

**Table of Contents****Executive Directors**

The table below identifies our executive directors as of the date of this annual report:

<b>Name</b>	<b>Age</b>	<b>Position</b>	<b>Director Since</b>	<b>End of Term<sup>(1)</sup></b>
Chung Won Kang	57	President and Chief Executive Officer	November 1, 2004	2007 <sup>(2)</sup>
Hyung Duk Chang	57	Chief Audit Executive	March 18, 2005	2008
Ki Hong Kim	49	Chief Executive Vice President	March 24, 2006	2009
Kap Shin	52	Chief Financial Officer and Senior Executive Vice President; Finance Group	March 18, 2005	2008

<sup>(1)</sup> Unless otherwise indicated, the date on which each term will end will be the date of the general stockholders' meeting in the relevant year.

<sup>(2)</sup> Term ends on October 31, 2007.

None of the executive directors have any significant activities outside Kookmin Bank.

*Chung Won Kang* is our president and chief executive officer. He was an advisor to Kim & Chang, non-executive director of LG Investment & Securities Co., Ltd., an advisor to World Bank Group, president and chief executive officer of the former Seoul Bank, chief country officer of Deutsche Bank Group, Korea and chief country officer of Bankers Trust Group, Korea. He received a B.A. in economics from Dartmouth College and an M.A. in law and diplomacy from The Fletcher School of Law & Diplomacy.

*Hyung Duk Chang* is our auditor and executive director. He was an advisor to Shin & Kim, a representative director and head of Management Consulting at Kyobo Life Insurance, senior vice president of Planning & Human Resources and head of the Credit & Consumer Finance Department at Seoul Bank, and a managing director of SME Business Unit & Consumer Finance Department at Citibank. He received a B.A. in English at Hankuk University of Foreign Studies and studied top management at The Federation of Korean Industries.

*Ki Hong Kim* is our executive director, chief executive vice president and head of the Strategic Planning Group since March 2006. He was a non-executive director from 2003 to 2005. He was a professor of business administration at Chungbuk National University, a research fellow at the Korea Institute of Fiscal Policy, a research director at the Korea Insurance Development Institute and an assistant governor at the Financial Supervisory Service. He received a B.A. in business and economics from Barat College, an M.B.A. from the University of Missouri and a Ph.D. in business administration from the University of Georgia.

*Kap Shin* is our chief financial officer, senior executive vice president and head of the Finance Group. He was chief financial officer of Korea Exchange Bank Credit Service, chief executive officer of Kapco Inc. and chief financial officer of Citibank Korea. He received a B.A. in accounting and an M.B.A. from Northern Illinois University.

**Non-executive Directors**

Our non-executive directors are selected based on the candidates' talents and skills in diverse areas, such as law, finance, economy, management and accounting. All eight non-executive directors below were nominated by our Non-executive Director Nominating Committee and elected at the ordinary shareholders' meeting.

**Table of Contents**

The table below identifies our non-executive directors as of the date of this annual report:

Name	Age	Position	Director Since	Year Term Ends <sup>(1)</sup>
Dong Soo Chung	62	Non-executive Director	March 22, 2002	2008
Nobuya Takasugi	63	Non-executive Director	March 18, 2005	2008
Kee Young Chung	59	Non-executive Director	March 24, 2006	2009
Jacques P.M. Kemp	59	Non-executive Director	March 23, 2007	2010
Chang Kyu Lee	58	Non-executive Director	March 18, 2005	2008
Dam Cho	55	Non-executive Director	March 18, 2005	2008
Bo Kyung Byun	55	Non-executive Director	March 24, 2006	2009
Baek In Cha	49	Non-executive Director	March 24, 2006	2009

<sup>(1)</sup> The date on which each term will end will be the date of the general stockholders' meeting in the relevant year.

*Dong Soo Chung* has been a non-executive director since 2002. He is currently our chairman of the board of directors and a professor at Sangmyung University. He served as the deputy minister of the Ministry of Environment from January 2001 to February 2002. Prior to that, he was the assistant minister of the Planning and Management Office at the Ministry of Planning and Budget. He received a B.A. in business administration from Seoul National University and an M.A. in public administration from University of Wisconsin at Madison.

*Nobuya Takasugi* has been a non-executive director since 2005. He is currently an executive advisor to Fuji Xerox Korea. He was chairman and chief executive officer of Fuji Xerox Korea, chairman of the Seoul Japan Club and chairman of the Asia Pacific Policy Research Institute Advisory Council. He received a B.A. in commercial science from Waseda University in Japan.

*Kee Young Chung* has been a non-executive director since 2006. He is currently a professor of Keimyung University. He was President of Korea Accounting Institute, Chairman of Korea Accounting Standards Board and Chief Accountant of Financial Supervisory Service. He received a B.A. in business administration from Seoul National University, an M.B.A. from Seoul National University, and a Ph.D. in accounting from the University of Texas at Austin.

*Jacques P.M. Kemp* has been a non-executive director since 2007. He is currently the CEO of ING Insurance Asia/Pacific. He was a Global Head e-Business of ING Group and a Chairman of ING Bank International. He received an M.B.A. from the University of Chicago.

*Chang Kyu Lee* has been a non-executive director since 2005. He is currently chief executive officer of Joongang Ilbo News Media. He was chief economic correspondent and managing director of Joongang Ilbo, director of Joongang Ilbo Newsroom and branch chief of Joongang Ilbo in Tokyo. He received a B.A. in economics from Sogang University.

*Dam Cho* has been a non-executive director since 2005. He is currently a professor at Chonnam National University. He was president of Korean Financial Management Association and a lecturer at Hongik University. He received a B.A. in business administration, an M.B.A. and a Ph.D. in finance from Korea University.

*Bo Kyung Byun* has been a non-executive director since 2006. He is currently President and Chief Executive Officer of Kolon Data Communication Co., Ltd. He was President and Chief Executive Officer of LG IBM PC Co., Ltd. and a board member of IBM Korea. He received a B.S. in mechanical engineering from Seoul National University and an Executive Education MBA Program Certificate from the Wharton School, University of Pennsylvania.

**Table of Contents**

*Baek In Cha* has been a non-executive director since 2006. He is currently Vice President of Korea Institute of Finance. He was an assistant professor at City University of Hong Kong and the University of Texas at Arlington. He received a B.A. in economics from Seoul National University, and an M.A. and Ph.D. in economics from the University of Minnesota.

Any director having an interest in a transaction that is subject to approval by the board of directors may not vote at the meeting during which the board approves the transaction.

**Executive Officers**

The table below identifies our senior executive officers who are not executive directors as of the date of this annual report:

Name	Age	Position
Dal Soo Lee	55	Senior Executive Vice President; Marketing/Product Group
Won Sik Yeo	54	Senior Executive Vice President; Consumer Banking Group I
Dong Su Yeo	51	Senior Executive Vice President; Consumer Banking Group II
Hyeog Kwan Kwon	54	Senior Executive Vice President; Consumer Banking Group III
Yong Kook Oh	58	Senior Executive Vice President; Corporate Banking Group
Hyo Sung Won	47	Senior Executive Vice President; Credit Card Group
De Oak Shin	56	Senior Executive Vice President; Private Banking Group
Kyung Woo Nam	56	Senior Executive Vice President; Trust/National Housing Fund Management Group
Young Han Choi	49	Senior Executive Vice President; Capital Markets and Treasury Group
Jeung Ho Lee	55	Senior Executive Vice President; Credit Group
Jeong Min Kim	56	Senior Executive Vice President; Sales Supporting Group
Donald H. MacKenzie	59	Senior Executive Vice President; Risk Management Group
Kap Joe Song	60	Senior Executive Vice President; Information Technology Group
Dong Won Kim	54	Senior Executive Vice President; Human Resources Group

None of the executive officers have any significant activities outside Kookmin Bank.

*Dal Soo Lee* is a senior executive vice president and the head of the Marketing/Product Group. Prior to that, he was the head of the Consumer Marketing Group. He graduated from Daegu Commercial High School.

*Won Sik Yeo* is a senior executive vice president and the head of the Consumer Banking Group I. Prior to that, he was the head of the Consumer Banking Group II. He received a B.A. from Kookjae University.

*Dong Su Yeo* is a senior executive vice president and the head of the Consumer Banking Group II. Prior to that, he was the head of the Gangdong regional headquarters. He received a B.A. from Cheongju University and an M.A. from Korea University.

*Hyeog Kwan Kwon* is a senior executive vice president and the head of the Consumer Banking Group III. Prior to that, he was the head of Bukbu regional headquarters. He received a B.A. from Konkuk University and studied top management at Hanyang University.

*Yong Kook Oh* is a senior executive vice president and the head of the Corporate Banking Group. Prior to that, he was a deputy president and executive vice president at Shinhan Bank and head of the Local Corporation Banking Group at Citibank, Korea. He received a B.A. in business from Korea University.

*Hyo Sung Won* is a senior executive vice president and the head of the Credit Card Group. Prior to that, he was senior executive vice president of the Consumer Marketing Group, executive vice president at KorAm Bank

---

**Table of Contents**

and a marketing director at Citibank, Korea. He received a B.A. in business from Seoul National University and an M.B.A. from Indiana University.

*De Oak Shin* is a senior executive vice president and the head of the Private Banking Group. Prior to that, she was the head of Seongnam regional headquarters. She received a B.A. in education from Sookmyung Women's University.

*Kyung Woo Nam* is a senior executive vice president and the head of the Trust/National Housing Fund Management Group. Prior to joining us, he was a general director of the Planning and Management Bureau at the National Economic Advisory Council. He received a B.A. in political science and diplomacy from Korea University, and an M.A. in economics from Washington University.

*Young Han Choi* is a senior executive vice president and the head of the Capital Markets and Treasury Group. Prior to that, he was a consultant at Accolate Inc. and the head of the Trading and Treasury Group at Deutsche Bank Korea. He received a B.A. in business from Yonsei University and an M.B.A. from University of Michigan.

*Jeung Ho Lee* is a senior executive vice president and the head of the Credit Group. Prior to that, he was the head of Seobusan regional headquarters. He received a B.A. in public administration from Chungnam National University.

*Jeong Min Kim* is a senior executive vice president and the head of the Sales Supporting Group. Prior to that, he was the head of the Human Resources Group. He received a B.A. in business from Korea National Open University and an M.A. in human resources from Yonsei University.

*Donald H. MacKenzie* is a senior executive vice president and the head of the Risk Management Group. Prior to that, he was an executive director and senior executive vice president. He was seconded to us by ING Groep N.V. in 2000 as a senior advisor on risk management matters. Before coming to Korea, he was the country manager for ING Bank N.V. in Japan, managing director of ING Barings Limited, a vice president with Goldman Sachs and a partner at KPMG Peat Marwick. He is a member of the Canadian Institute of Chartered Accountants. He received a B.A. in economics from British Columbia University and a degree in accounting, finance and business administration from Simon Fraser University.

*Kap Joe Song* is a senior executive vice president and the head of the Information Technology Group. Prior to that, he was the executive vice president of IT at Hana Bank, and vice president of Citibank Global Tec Infra Division. He received a B.S. from Yonsei University.

*Dong Won Kim* is a senior executive vice president and the head of the Human Resources Group. Prior to that, he was the head of Strategic Planning Group. Prior to joining us, he was an editor at the Maeil Business Newspaper and a professor at Suwon University. He received a B.A., M.A., and Ph.D. in economics from Korea University.

**Item 6B. Compensation**

The aggregate remuneration paid and benefits-in-kind paid by us to our chairman, our president and chief executive officer, our other executive directors, our non-executive directors and our executive officers for the year ended December 31, 2006 was (Won)10,475 million. In addition, for the year ended December 31, 2006, we set aside (Won)894 million for allowances for severance and retirement benefits for our president and chief executive officer, the other executive directors and our executive officers.

We do not have service contracts with any of our directors or officers providing for benefits upon termination of their employment with us.

## **Table of Contents**

We have granted stock options to our president and chief executive officer, other directors and executive officers and employees as described below. For all of the options granted, we may elect either to issue common shares or allocate treasury shares, or pay in cash or treasury shares, the difference between the exercise and the market price at the date of exercise. Generally, upon vesting, options may be exercised from after three years from the grant date up to eight years after such date, once restrictions on the exercise of options, including continued employment for at least two years from the grant date, lapse.

On November 1, 2004, we granted 700,000 options to our current president and chief executive officer, Chung Won Kang. Calculation with respect to how many options are exercisable is variable based on our financial performance and, specifically, the meeting of certain financial targets. Of the 700,000 options granted:

300,000 options will become exercisable if we reach a return on equity target of 25%;

200,000 options will become exercisable if we reach a BIS target ratio of 12%; and

200,000 options will become exercisable if we reach a total return target for our shareholders, which is 100% of the rate of increase in the KOSPI banking industry index.

Our financial performance, as well as the rate of increase in the KOSPI banking industry index, will be measured at the commencement of the exercise period. In the case of early retirement, prior to the date of retirement, the number of options exercisable will be determined based on the duration of employment and the exercise price will depend on the KOSPI banking industry index on the date of such early retirement. These options vest after three years from the grant date and up to eight years after such date, beginning on November 2, 2007 and may be exercised up to eight years from the grant date. The exercise price is (Won)37,600 and the exercised options can be settled through the issuance of shares, the allocation of treasury shares, or the payment in cash or treasury shares the difference between the exercise and the market price at the date of exercise, at our discretion. For additional information regarding our stock option plan, see Note 28 to our consolidated financial statements.

In 2006, we recognized (Won)16,865 million as compensation expense for the stock options granted under our incentive stock option plan. For additional information regarding our compensation expense in connection with our incentive stock option plan, see Note 28 to our consolidated financial statements.

### **Item 6C. Board Practices**

See Item 6A. Directors and Senior Management above for information concerning the terms of office and contractual employment arrangements with our directors and executive officers.

### **Committees of the Board of Directors**

We currently have the following committees that serve under the board:

the Audit Committee;

the Board Steering Committee;

the Management Strategy Committee;

the Risk Management Committee;

the Evaluation and Compensation Committee; and

the Non-executive Director Nominating Committee.

Each committee member is appointed by the board of directors, except for members of the Audit Committee, who are elected at the general meeting of stockholders.



---

**Table of Contents*****Audit Committee***

The committee currently consists of four non-executive directors, Kee Young Chung, Dam Cho, Bo Kyung Byun and Baek In Cha, together with our chief audit executive Hyung Duk Chang, who serves as a standing member. The chairperson of the Audit Committee is Kee Young Chung. The Audit Committee oversees our financial reporting and approves the appointment of our independent registered public accounting firm. The committee also reviews our financial information, auditor's examinations, key financial statement issues and the administration of our financial affairs by the board of directors. In connection with the general meetings of stockholders, the committee examines the agenda for, and financial statements and other reports to be submitted by, the board of directors to each general meeting of stockholders. The committee holds regular meetings every quarter.

***Board Steering Committee***

The committee currently consists of five non-executive directors, Dong Soo Chung, Kee Young Chung, Chang Kyu Lee, Dam Cho and Bo Kyung Byun, together with our president and chief executive officer Chung Won Kang. The chairperson of the Board Steering Committee is currently Dong Soo Chung. The committee is responsible for discussion and review of overall matters with respect to the governance of the bank, promoting the efficiency and active function of the Board and each committee, coordination and the conferring of opinions between the board and the president and evaluations of the board, committees and non-executive directors. The committee's responsibilities also include planning the board's agenda, development and monitoring director education programs and reviewing the structure of committees. The committee holds regular meetings every quarter.

***Management Strategy Committee***

The committee currently consists of four non-executive directors, Chang Kyu Lee, Nobuya Takasugi, Dong Soo Chung and Jacques P.M. Kemp, together with chief executive vice president Ki Hong Kim. The chairperson of the Management Strategy Committee is currently Chang Kyu Lee. The Management Strategy Committee reviews vision and mid-long term management strategy, the annual business plan, the annual budget plan, new strategic businesses, major financial strategy and major issues with respect to our management. The committee holds regular meetings every quarter.

***Risk Management Committee***

The committee currently consists of four non-executive directors, Dam Cho, Nobuya Takasugi, Kee Young Chung and Jacques P.M. Kemp, together with our chief financial officer and senior executive vice president Kap Shin. The chairperson of the Risk Management Committee is Dam Cho. The Risk Management Committee oversees and makes determinations on all issues relating to our comprehensive risk management function. In order to ensure our stable financial condition and to maximize our profits, the committee monitors our overall risk exposure and reviews our compliance with risk policies and risk limits. In addition, the committee reviews risk and control strategies and policies, evaluates whether each risk is at an adequate level, establishes or abolishes risk management divisions, reviews risk-based capital allocations and reviews the plans and evaluation of internal control. The committee holds regular meetings every quarter.

***Evaluation and Compensation Committee***

The committee currently consists of four non-executive directors, Bo Kyung Byun, Dong Soo Chung, Chang Kyu Lee, and Baek In Cha. The chairperson of the committee is Bo Kyung Byun. The Evaluation and Compensation Committee reviews compensation schemes and compensation levels. The committee is also responsible for deliberating and deciding compensation of directors, evaluating management's performance and deciding the performance-based annual salary of the president and the chief audit executive. The committee holds regular meetings every six months.

**Table of Contents**

***Non-executive Director Nominating Committee***

The committee currently has no members. The last meeting of the committee was on February 2, 2007 to nominate a new non-executive director, Jacques P.M. Kemp. The committee oversees the selection of non-executive director candidates and recommends them annually sometime prior to the general stockholders meeting. The term of office of its members is from the first meeting of the committee held to nominate the non-executive directors until the nominated non-executive directors are appointed. The committee shall be composed of four non-executive directors.

**Differences in Corporate Governance Practices**

Pursuant to the rules of the New York Stock Exchange applicable to foreign private issuers like us that are listed on the New York Stock Exchange, we are required to disclose significant differences between the New York Stock Exchange's corporate governance standards and those that we follow under Korean law and in accordance with our own internal procedures. The following is a summary of such significant differences:

**NYSE Corporate Governance Standards**

**Director independence**

Listed companies must have a majority of independent directors.

**Executive Session**

Listed companies must hold meetings solely attended by non-management directors to more effectively check and balance management directors.

**Nomination/Corporate Governance Committee**

Listed companies must have a nomination/corporate governance committee composed entirely of independent directors.

**Compensation Committee**

Listed companies must have a compensation committee composed entirely of independent directors.

**Audit Committee**

Listed companies must have an audit committee that satisfies the requirements of Rule 10A-3 under the Exchange Act.

**Audit Committee Additional Requirements**

Listed companies must have an audit committee that is composed of more than three directors.

**Kookmin Bank**

The majority of our board of directors is independent (as defined in accordance with the New York Stock Exchange's standards), as 8 out of 12 directors are non-executive directors.

Our non-executive directors hold quarterly executive sessions in accordance with the Regulation of the Board of Directors.

Our Non-executive Director Nominating Committee is generally composed of four non-executive directors, and the committee presents proposals for the nomination of non-executive directors to the board.

We maintain an Evaluation and Compensation Committee composed of four non-executive directors.

We maintain an Audit Committee comprised of four non-executive directors and a standing member who satisfies the New York Stock Exchange's independence requirements. Accordingly, we are in compliance with Rule 10A-3 under the Exchange Act.

Our Audit Committee has five members, as described above.

**Table of Contents****NYSE Corporate Governance Standards****Shareholder Approval of Equity Compensation Plan**

Listed companies must allow its shareholders to exercise their voting rights with respect to any material revision to the company's equity compensation plan.

**Corporate Governance Guidelines**

Listed companies must adopt and disclose corporate governance guidelines.

**Code of Business Conduct and Ethics**

Listed companies must adopt and disclose a code of business conduct and ethics for directors, officers and employees, and promptly disclose any waivers of the code for directors or executive officers.

**Item 6D. Employees**

The following table sets forth information, for the periods indicated, regarding our employees:

	As of December 31,		
	2004	2005	2006
Full-time employees	18,927	16,960	17,307
Contractual employees	8,367	7,085	8,239
Managerial or executive employees	11,000	10,360	10,907
Members of Korea Financial Industry Union			
Kookmin Bank Chapter	8,126		
H&CB Chapter	6,772		
Members of the Korean Confederation of Trade Unions			
Former Kookmin Credit Card Labor Union	1,215		
Members of Korea Financial Industry Union			
Kookmin Bank Chapter		14,816	14,413
Subsidiary full-time employees <sup>(1)</sup>	1,226	1,145	1,722

<sup>(1)</sup> Including executive officers.

We consider our relations with our employees to be satisfactory. Every year, usually in May, our unions and our management negotiate and enter into a new collective bargaining agreement and negotiate annual wage adjustments. Following the merger of former Kookmin Bank and H&CB, we had two union chapters of the Korea Financial Industry Union and one labor union of the Korean Confederation of Trade Unions. These three union bodies merged into the Kookmin Bank Chapter of the Korea Financial Industry Union in January 2005.

In connection with the merger of Kookmin Credit Card with us, in May 2003, the employees of Kookmin Credit Card called a strike to demand that the merger be stopped. We subsequently reached an agreement with them relating to staffing, salaries and other benefits.

**Kookmin Bank**

We currently have two equity compensation plans: one providing for the grant of stock options to officers and directors; and an employee stock ownership plan, or ESOP.

All material matters related to the granting of stock options are provided in our Articles of Incorporation, and any amendments to the Articles of Incorporation are subject to shareholders' approval.

Matters related to the ESOP are not subject to shareholders' approval under Korean law.

We are currently in the preliminary process of adopting corporate governance guidelines.

We have adopted a Code of Ethics and Business Conduct for Employees, a copy of which was filed as an exhibit to our annual report on Form 20-F for 2004 and which is also available on our website.

---

**Table of Contents**

In February 2005, after 2,200 employees chose to take voluntary early retirement, we established a human resources outsourcing organization to assist those who wished to come out of retirement to return to work for us.

Our compensation packages consist of base salary and base bonuses. We also provide performance-based compensation to employees and management. Executive officers, heads of regional headquarters and employees in positions that require professional skills, such as fund managers and dealers, are compensated depending on their individual annual performance evaluation. Recently, we have also implemented a profit-sharing system in order to enhance the performance of our employees. Under this system, we pay bonuses to our employees, in addition to the base salary and depending on our annual performance.

We provide a wide range of benefits to our employees, including our executive directors. These benefits include medical insurance, employment insurance, workers compensation, employee and spouse life insurance, free medical examinations, child tuition and fee reimbursement, disabled child financial assistance and reimbursement for medical expenses.

Pursuant to the Korean National Pension Law, we prepay a portion of our accrued severance liabilities to the National Pension Corporation at the rate of 4.5% of each employee's annual wages. Our employees are also responsible for payment to the National Pension Corporation of 4.5% of their wages. Our employees are entitled to receive an annuity from the National Pension Corporation following their retirement, commencing at the age of 60.

Upon termination, our employees are entitled to receive severance payments pursuant to the Labor Standards Act of Korea. The amount received by any employee equals the amount equivalent to (1) 30 days' salary, calculated by averaging the employee's daily salary for the three months prior to the date of the employee's departure, multiplied by (2) the number of continuous years during which the employee worked. For information regarding our severance payments, see Note 27 of the notes to our consolidated financial statements.

All of our employees are eligible to participate in our employee stock ownership association plan. We are not required to, and do not, make cash contributions to this plan. Members of our employee stock ownership association plan have pre-emptive rights to acquire up to 20% of our shares in public offerings by us pursuant to the Korean Securities and Exchange Act. In April 2005, we contributed 2,000,000 shares to our employee stock ownership association. The association will need to hold these shares for three years, after which such shares may be sold.

We operate various employee training programs in order to improve the operational capabilities of our employees. These programs, which are aimed at cultivating financial specialists with higher levels of management and business skills, developing regional experts for increased global capabilities and enhancing employee loyalty, comprise a number of customized programs such as training courses for employees of different positions, domestic and foreign MBA courses and a human resources development program to train future leaders and support programs for self-learning courses. In addition, we offer training programs at our employees' worksites to facilitate access to training, as well as a foreign regional expert training program and overseas training to develop a global mind-set. The broad spectrum of training programs, combined with the state-of-the-art technologies such as cyber training and satellite broadcasting, maximizes the level of exposure of the trainees to the contents of the programs. We also believe that our new training scheme for 2006 based on classified training courses and a development evaluation system has facilitated systemic development of employee skills and a spontaneous learning environment.

**Item 6E. Share Ownership  
Common Stock**

As of March 31, 2007, the persons who are currently our directors or executive officers, as a group, held an aggregate of 11,812 shares of common stock of Kookmin Bank, representing approximately 0.004% of the

**Table of Contents**

outstanding Kookmin Bank common stock as of such date. None of these persons individually held more than 1% of the outstanding common stock of Kookmin Bank as of such date.

**Stock Options**

The following table is the breakdown of stock options with respect to our common stock which we have granted to our directors and employees. It describes grant date, position, exercise period and price and the number of options as of March 31, 2007, not including previously issued options which are no longer exercisable as of such date.

Grant Date	Position when granted	Exercise period		Exercise price	Number of granted options <sup>(1)</sup>	Number of exercised options	Number of exercisable options
		From	To				
15-Mar-01	Chief Audit Executive	16-Mar-04	15-Mar-09	28,027	14,807	2,807	12,000
15-Mar-01	5 Non-executive Directors	16-Mar-04	15-Mar-09	28,027	12,623	0	12,623
15-Mar-01	4 Senior Executive Vice Presidents	16-Mar-04	15-Mar-09	28,027	47,380	10,690	36,690
15-Mar-01	16 Employees	16-Mar-04	15-Mar-09	28,027	22,216	4,422	17,794
22-Mar-01	Auditor <sup>(2)</sup>	23-Mar-04	22-Mar-11	71,538	6,644	0	6,644
22-Mar-01	3 Vice Presidents <sup>(2)</sup>	23-Mar-04	22-Mar-11	71,538	15,502	0	15,502
16-Nov-01	Chairman	17-Nov-04	16-Nov-09	51,200	150,000	50,000	100,000
22-Mar-02	7 Non-executive Directors	23-Mar-05	22-Mar-10	57,100	29,284	1,021	28,263
22-Mar-02	8 Senior Executive Vice Presidents	23-Mar-05	22-Mar-10	57,100	131,651	5,744	125,907
22-Mar-02	14 Employees	23-Mar-05	22-Mar-10	57,100	127,946	5,000	122,946
29-Mar-02	3 Non-executive Directors <sup>(2)</sup>	30-Mar-04	29-Mar-11	129,100	9,990	0	9,990
26-Jul-02	Senior Executive Vice President	27-Jul-05	26-Jul-10	58,800	23,899	0	23,899
21-Mar-03	6 Non-executive Directors	22-Mar-06	21-Mar-11	47,360 <sup>(3)</sup>	40,063	0	40,063
21-Mar-03	2 Senior Executive Vice Presidents	22-Mar-06	21-Mar-11	35,500	16,467	8,467	8,000
21-Mar-03	6 Employees	22-Mar-06	21-Mar-11	35,500	62,993	0	62,993
27-Aug-03	Senior Executive Vice President	28-Aug-06	27-Aug-11	40,500	5,091	0	5,091
09-Feb-04	3 Senior Executive Vice Presidents	10-Feb-07	09-Feb-12	46,100	19,250	0	19,250
09-Feb-04	9 Employees	10-Feb-07	09-Feb-12	46,100	43,837	0	43,837
23-Mar-04	4 Non-executive Directors	24-Mar-07	23-Mar-12	48,650 <sup>(3)</sup>	20,000	0	20,000
01-Nov-04	President and CEO	02-Nov-07	01-Nov-12		700,000	0	700,000
18-Mar-05	Chief Audit Executive	19-Mar-08	18-Mar-13		30,000	0	30,000
18-Mar-05	9 Non-executive Directors	19-Mar-08	18-Mar-13		95,362	0	95,362
18-Mar-05	14 Senior Executive Vice Presidents	19-Mar-08	18-Mar-13	46,800	280,045	0	280,045
18-Mar-05	22 Employees	19-Mar-08	18-Mar-13	46,800	238,149	0	238,149
27-Apr-05	Employee	28-Apr-08	27-Apr-13	45,700	8,827	0	8,827
22-Jul-05	Senior Executive Vice President	23-Jul-08	22-Jul-13	49,200	30,000	0	30,000
23-Aug-05	Employee	24-Aug-08	23-Aug-13	53,000	7,212	0	7,212
24-Mar-06	Chief Audit Executive	25-Mar-09	24-Mar-14	<sup>(6)</sup>	20,000	0	20,000
24-Mar-06	9 Non-executive Directors	25-Mar-09	24-Mar-14	<sup>(6)</sup>	155,000	0	155,000
24-Mar-06	5 Senior Executive Vice Presidents	25-Mar-09	24-Mar-14	<sup>(6)</sup>	315,000	0	315,000
24-Mar-06	15 Employees	25-Mar-09	24-Mar-14	<sup>(6)</sup>	450,000	0	450,000
28-Apr-06	Employee	29-Apr-09	28-Apr-14	<sup>(7)</sup>	30,000	0	30,000
27-Oct-06	Employee	28-Oct-09	27-Oct-14	<sup>(8)</sup>	20,000	0	20,000
8-Feb-07	Senior Executive Vice President	9-Feb-10	8-Feb-15	<sup>(9)</sup>	75,000	0	75,000
8-Feb-07	27 Employees	9-Feb-10	8-Feb-15	<sup>(9)</sup>	810,000	0	810,000
23-Mar-07	Non-executive Director	24-Mar-10	23-Mar-15	<sup>(10)</sup>	30,000	0	30,000
					4,070,548	64,461	4,006,087

<sup>(1)</sup> Some numbers of the granted options have been adjusted due to the merger and the early retirement of the grantees.

<sup>(2)</sup> Originally options with respect to common stock of Kookmin Credit Card, which have been converted into options with respect to our common stock.



**Table of Contents**

- (3) Weighted average of the exercise price of all granted options.
- (4) Exercise price = (Won)37,600 x (1 + the increase rate of KOSPI Banking Industry Index x 0.4). The increase rate of KOSPI Banking Industry Index = (KOSPI Banking Industry Index as of the starting date of exercise period - KOSPI Banking Industry Index as of the grant date) / KOSPI Banking Industry Index as of the grant date.
- (5) Exercise price = (Won)46,800 x (1 + the increase rate of KOSPI Banking Industry Index x 0.4). The increase rate of KOSPI Banking Industry Index = (KOSPI Banking Industry Index as of the starting date of exercise period - KOSPI Banking Industry Index as of the grant date) / KOSPI Banking Industry Index as of the grant date.
- (6) Exercise Price = (Won)75,200 x (1 + TRS of the three major competitors x 0.4). TRS of the three major competitors shall mean (the sum of each of the three major competitor's total market cap at the expected exercise share confirmation date less the sum of each of the three major competitor's total market cap at the grant date) divided by the sum of each of the three major competitor's total market cap at the grant date.
- (7) Exercise Price = (Won)81,900 x (1 + TRS of the three major competitors x 0.4).
- (8) Exercise Price = (Won)76,600 x (1 + TRS of the three major competitors x 0.4).
- (9) Exercise Price = (Won)77,100 x (1 + TRS of the three major competitors x 0.4).
- (10) Exercise Price = (Won)84,500 x (1 + TRS of the three major competitors x 0.4).

**Item 7. MAJOR STOCKHOLDERS AND RELATED PARTY TRANSACTIONS****Item 7A. Major Stockholders**

The following table presents information regarding the beneficial ownership of our shares at December 31, 2006 by each person or entity known to us to own beneficially more than 5% of our outstanding shares.

Except as otherwise indicated, each stockholder identified by name has:

sole voting and investment power with respect to its shares; and

record and beneficial ownership with respect to its shares.

Beneficial Owner	Number of shares of common stock	Percentage of total shares of common stock (%)	Percentage of total shares on a fully diluted basis (%)
Citibank N.A. <sup>(1)</sup>	49,470,643	14.71%	14.71%
Euro-Pacific Growth Fund	18,377,910	5.46	5.46

<sup>(1)</sup> As depositary bank.

As of March 31, 2007, executive and non-executive directors collectively owned 2,525 shares of our common stock, and our executive officers, excluding our chairman, our president and chief executive officer, and chief audit executive owned 9,287 shares of our common stock.

Other than as set forth above, no other person or entity known by us to be acting in concert, directly or indirectly, jointly or separately, owned 5.0% or more of the outstanding shares of our common stock or exercised control or could exercise control over us as of December 31, 2006.

In December 2003, we purchased 27,423,761 shares of our common stock in the Korean government's auction of the shares that it had owned. In June 2005, we disposed of all of these shares in an over-the-market transaction. With respect to any shares that we own, we cannot exercise any voting rights with respect to those shares pursuant to Korean law.

**Item 7B. Related Party Transactions**

## Edgar Filing: KOOKMIN BANK - Form 20-F

As of December 31, 2004, 2005 and 2006, we had an aggregate of (Won)1,633 million, (Won)4,283 million and (Won)6,396 million, respectively, in loans outstanding to our executive officers and directors. In addition, as of such dates, we had loans outstanding to various companies whose directors or executive officers were serving concurrently as our directors or executive officers. See Note 33 of the notes to our consolidated financial



## **Table of Contents**

statements. All of these loans were made in the ordinary course of business, on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of collectibility or present other unfavorable features.

None of our directors or officers have or had any interest in any transactions effected by us that are or were unusual in their nature or conditions or significant to our business which were effected during the current or immediately preceding year or were effected during an earlier year and remain in any respect outstanding or unperformed.

In December 2002, we formally extended our strategic alliance agreement with ING Bank N.V., replacing its prior investment agreement with H&CB. In August 2003, our board approved and ratified an amended and restated strategic alliance agreement with ING Bank N.V. As a result:

we are required to cause one nominee of ING Bank N.V. to be appointed as a non-executive director so long as ING Groep N.V. and its subsidiaries maintain a minimum shareholding in us as defined in the strategic alliance agreement, and to cause another nominee of ING Bank N.V. to be appointed as an executive director so long as ING Groep N.V. and its subsidiaries hold 6% or more of our issued and outstanding common shares;

the exclusive alliance with respect to our bancassurance business was revised to a non-exclusive, commercial relationship-based alliance;

ING Groep N.V. is required to maintain beneficial ownership of no less than 12,716,691 shares of our common stock, subject to adjustment for any share consolidations or share splits or, in the event of a merger with another entity, as adjusted accordingly pursuant to the merger ratio for the merger; and

each of the parties agreed to maintain its level of investment in ING Life Insurance Company, Korea Ltd. (which is currently 20% owned by us and 80% owned by ING Insurance International B.V.) and KB Asset Management (which is currently 80% owned by us and 20% by ING Insurance International B.V.) until August 29, 2006.

In August 2003, we amended and restated our joint venture agreement with ING Insurance International B.V. and ING Life Insurance Company, Korea, Ltd. This agreement establishes the terms of the joint venture between us and ING Insurance International with respect to ING Life Insurance Company, Korea. Pursuant to this agreement, we have agreed to use our best commercial efforts to source and distribute insurance products produced and underwritten by ING Life Insurance Company, Korea at a percentage level that is approximately 30% of our total sales of insurance products produced and underwritten from all life insurance companies.

In August 2003, we also amended certain provisions in our joint venture agreement with ING Insurance International B.V. and KB Asset Management Co., Ltd. This agreement expands and establishes the terms of the joint venture between us and ING Insurance International with respect to KB Asset Management.

In April 2004, we established a new wholly-owned insurance subsidiary, KB Life Insurance Co., Ltd., to which we contributed the acquired assets and liabilities of Hanil Life Insurance. KB Life focuses on bancassurance, and offers life insurance and wealth management products through our branch network. ING Insurance International B.V. purchased a 49% interest in KB Life in January 2005.

### **Item 7C. *Interests of Experts and Counsel*** **Not Applicable**

### **Item 8. FINANCIAL INFORMATION**

**Item 8A. Consolidated Statements and Other Financial Information**

See Item 18. Financial Statements and pages F-1 through F-69.

---

## **Table of Contents**

### **Legal Proceedings**

Excluding the legal proceedings discussed below, we and our subsidiaries are not a party to any legal or administrative proceedings and no proceedings are known by any of us or our subsidiaries to be contemplated by governmental authorities or third parties, which, if adversely determined, may have a material adverse effect on our consolidated financial condition or results of operations.

#### ***The Merger with H&CB***

In March 2001, an individual filed a lawsuit with the Seoul Central District Court requesting the court to order a revocation of the merger. Despite the dismissal of certain motions filed in connection with the lawsuit, the case is still pending. In the meantime, additional persons have joined the lawsuit as plaintiffs. In November 2003, the Seoul Central District Court decided the case in our favor. The individual, however, appealed the decision to the Seoul High Court. On March 30, 2005, Seoul High Court denied the plaintiff's appeal. The plaintiff then appealed the decision to the Supreme Court in May 2005. The case is still pending.

#### ***Other Proceedings***

In February 2006, the Korean government indicted the former team head of our lottery department and several other individuals in connection with excessive fees paid to a subcontractor by the government. The subcontractor, Korea Lottery Service Inc., was hired by us in connection with our lottery operations, and fees paid to such subcontractor were deducted prior to transferring any profit received by us to the government. Criminal proceedings against those individuals are pending. In August 2006, the government filed a lawsuit seeking the return of (Won)320.8 billion of excessive fees relating to the lottery operations against us, Ernst & Young Han Young, Korea Lottery Service Inc. and our and their relevant employees. The lawsuit is currently pending at the Seoul Central District Court.

In April 2004, the Lottery Commission of the Korean government revised the fee rate for fees payable to Korea Lottery Service Inc. by reducing it from 9.523% to 3.144%. Korea Lottery Service Inc. filed a lawsuit with the Seoul Central District Court claiming that such reduction by the Lottery Commission was invalid and demanding the payment of approximately (Won)20 billion of unpaid fees by us, which is the difference between the fees payable by us under the previous rate and the revised rate in respect of fees incurred in May 2004. In December 2006, the Seoul Central District Court ruled in favor of Korea Lottery Service Inc., and we appealed to the Seoul High Court in January 2007 where the appeal is currently pending. In addition, in January 2007, Korea Lottery Service Inc. filed another lawsuit with the Seoul Central District Court seeking payment of unpaid fees in the aggregate amount of (Won)446 billion, which is the difference between the fees payable by us under the previous rate and the revised rate, for fees incurred from June 2004 to December 2006. The lawsuit is currently pending at the Seoul Central District Court.

In September 2006, the Korea Fair Trade Commission ordered us to cease the following practices, and assessed an administrative fine against us in the aggregate amount of (Won)6.4 billion in connection with such practices:

not reducing the interest rates on certain of our adjustable-rate home equity loans in prior years despite a decline in market interest rates;

collecting unauthorized early repayment commissions from our customers in connection with certain of our housing loans; and

paying KB Asset Management a management fee higher than that of other asset management companies with respect to certain money market fund products.

In addition, the Korea Fair Trade Commission announced that it would issue a formal warning to us for:

canceling accumulated bonus points given to our credit card holders whose card transactions were suspended for more than a year; and

not giving certain bonus points to our credit card holders who were in default on their payments.

---

**Table of Contents**

In November 2006, we paid the full amount of such (Won)6.4 billion fine. Meanwhile, in October 2006, we filed a lawsuit against the Korea Fair Trade Commission to revoke its assessment of the (Won)6.4 billion fine against us in the Seoul High Court, and the lawsuit is currently pending.

In addition, in May 2006 the Korea Fair Trade Commission commenced an investigation into whether 11 banks (including us) engaged in collusive or anti-competitive activity in connection with various commission fees. We have not received any updates with respect to the status of this investigation.

In 2005, certain individuals, including one of our employees, fabricated and distributed counterfeit certificates of deposit, or CDs, with us as issuer. Korea Real Estate Investment Trust Co., Ltd. and Electric Contractors Financial Cooperative came to own the counterfeit CDs and requested us to make payments on the CDs, which were rejected by us. Korea Real Estate Investment Trust Co., Ltd. and Electric Contractors Financial Cooperative commenced legal proceedings against us in the Seoul Central District Court in September 2005 in the amount of approximately (Won)40 billion and (Won)25 billion, respectively, and the district court ruled for the plaintiffs in both proceedings. We have appealed both cases to the Seoul High Court, where the lawsuits are currently pending. Also as a result of this incident, the Financial Supervisory Service closed for three months our bank branch in which the implicated individual was employed, issued warnings to certain of our executive officers and required us to discipline 26 other employees.

During the first quarter of 2004, the National Tax Service of Korea completed a tax audit in respect of us for the fiscal years 1998, 1999, 2000 and 2001, as a result of which we were assessed (Won)123.3 billion for three cases of tax deficiencies. We have paid the entire amount, but appealed the assessment to the National Tax Tribunal, which ruled in favor of the National Tax Service of Korea. In 2005 and 2006, we filed various administrative lawsuits appealing the judgment of the National Tax Tribunal, and we currently have an aggregate of three lawsuits pending at the Seoul Administrative Court, the Seoul High Court and the Supreme Court of Korea, respectively.

During the first half of 2007, the National Tax Service of Korea completed a tax audit in respect of us for the fiscal years 2002, 2003, 2004 and 2005, as a result of which we were assessed (Won)190 billion for tax deficiencies. We recorded the entire amount of the additional income tax in our consolidated financial statements as of December 31, 2006 as Income Tax Expenses and Other Liabilities in accordance with SFAS No. 5 Accounting for Contingencies and have paid a substantial portion of such additional tax in June 2007. We plan to appeal such assessment to the National Tax Tribunal. The National Tax Service of Korea is also reviewing whether to assess additional income taxes for prior years based on its tax audit. See Item 3D. Risk Factors Other risks relating to our business We may be assessed additional income taxes in respect of prior years as a result of a tax audit by the National Tax Service of Korea.

In November 2002, the Korea Fair Trade Commission fined five credit card companies (including Kookmin Credit Card) for allegedly discriminating against merchants at department stores by charging fees higher than those charged to merchants at discount stores. Kookmin Credit Card's portion of the fine amounted to (Won)640 million. In February 2003 Kookmin Credit Card paid the administrative fine in full and filed a lawsuit with the Seoul High Court to revoke the order. The Seoul High Court ruled for us in June 2004. The Korea Fair Trade Commission, however, appealed to the Supreme Court in August 2004. In December 2006, the Supreme Court ruled that our practice of differentiating fees charged to certain merchants is justifiable as management policy and dismissed the appeal by the Korea Fair Trade Commission.

In April 2002, the Korea Fair Trade Commission ordered four domestic-based credit card companies to stop certain collusive and anti-competitive practices in fixing commission fees and credit card interest rates for cash advances, installment purchases and overdue accounts, to publicly acknowledge the orders of the Korea Fair Trade Commission and to pay administrative fines in an aggregate amount of (Won)23.4 billion in connection with such practices. Kookmin Credit Card was fined (Won)6.96 billion for anti-competitive behavior. In July 2002 Kookmin Credit Card paid the administrative fine in full; prior to this it filed a lawsuit in October 2002 with the

**Table of Contents**

Seoul High Court to revoke the order. On May 20, 2004, the Seoul High Court ruled that the order to pay such amount of administrative fines was invalid but upheld the other parts of the order. We and the Korea Fair Trade Commission each appealed the ruling to the Supreme Court, but the Supreme Court reaffirmed the decision of the Seoul High Court and dismissed both appeals in September 2006. Subsequently, the (Won)6.96 billion fine previously paid by us has been returned in full, and the Korea Fair Trade Commission has assessed a revised fine against us in the amount of (Won)6.74 billion.

On January 9, 2002, the Korea Fair Trade Commission ordered seven banks, including us, to refrain from refusing to continue their business relationship with a particular business partner, Hana Bank. The banks filed a lawsuit with the Seoul High Court to revoke the order and, in October 2003, the Seoul High Court decided in our favor. The Korea Fair Trade Commission appealed this ruling in November 2003, but the Supreme Court dismissed the appeal in May 2006.

On April 6, 2001, the Korea Fair Trade Commission fined Kookmin Credit Card (Won)235 million for allegedly using its superior market position to prevent other banks in our affinity program from altering fees paid by merchants and from reducing the payment cycle from merchants. In September, 2001 Kookmin Credit Card paid the administrative fine in full and filed a lawsuit with the Seoul High Court to revoke the order. The court ruled against Kookmin Credit Card in December 2002. Kookmin Credit Card appealed to the Supreme Court in January 2003, but the Supreme Court dismissed our appeal in June 2006.

In April and June 2006, 414 and 612 of our customers filed suits against us, respectively, in the Seoul Central District Court for our alleged violations of the Act on Promotion of Information and Communication Network Utilization and Information Protection and related damages in connection with our accidental dissemination in March 2006 of the names of holders of our Internet lottery accounts. In February 2007, the district court ruled in favor of the plaintiffs in part, and both the plaintiffs and we appealed the ruling to the Seoul High Court, where the appeal is currently pending. In addition, in March 2007, an additional 373 individuals commenced legal proceedings against us in the Seoul Central District Court for damages relating to the same incident. The case is currently pending.

**Dividends**

Dividends must be approved by the stockholders at the annual general meeting of stockholders. Cash dividends may be paid out of retained earnings that have not been appropriated to statutory reserves. See Item 10B. Memorandum and Articles of Association Description of Capital Stock Dividends and Other Distributions.

The table below sets forth, for the periods indicated, the dividend per share of common stock and the total amount of dividends declared and paid by us in respect of each of the five years ended December 31, 2006. The dividends set out for each of the years below were paid within 30 days after our annual stockholders meeting, which is held no later than March of the following year.

Fiscal year	Dividends per common share <sup>(1)</sup>		Dividends per preferred share	Total amount of cash dividends paid (in millions of Won)
2002 <sup>(2)</sup>	(Won) 1,000	US\$ 0.84		(Won) 325,233
2003 <sup>(3)</sup>				
2004 <sup>(4)</sup>	550	0.53		168,574
2005 <sup>(5)</sup>	550	0.54		184,889
2006 <sup>(6)</sup>	3,650	3.92		1,227,784

<sup>(1)</sup> Won amounts are expressed in U.S. dollars at the noon buying rate in effect at the end of the relevant periods as quoted by the Federal Reserve Bank of New York in the United States.

---

**Table of Contents**

- (2) On March 3, 2003, our board of directors passed a board resolution recommending a cash dividend of (Won)1,000 per common share (before dividend tax), representing 20% of the par value of each share, for the fiscal year ended December 31, 2002. This resolution was approved and ratified by our stockholders on March 21, 2003.
- (3) On February 9, 2004, our board of directors passed a board resolution recommending that no dividends be paid for the fiscal year ended December 31, 2003. This resolution was approved and ratified by our stockholders on March 23, 2004.
- (4) On February 3, 2005, our board of directors passed a board resolution recommending a cash dividend of (Won)550 per common share (before dividend tax), representing 11% of the par value of each share, for the fiscal year ended December 31, 2004. This resolution was approved and ratified by our stockholders on March 18, 2005.
- (5) On February 8, 2006, our board of directors passed a board resolution recommending a cash dividend of (Won)550 per common share (before dividend tax), representing 11% of the par value of each share, for the fiscal year ended December 31, 2005. This resolution was approved and ratified by our stockholders on March 24, 2006.
- (6) On February 8, 2007, our board of directors passed a board resolution recommending a cash dividend of (Won)3,650 per common share (before dividend tax), representing 73% of the par value of each share, for the fiscal year ended December 31, 2006. This resolution was approved and ratified by our stockholders on March 23, 2007.

Future dividends will depend upon our revenues, cash flow, financial condition and other factors. As an owner of ADSs, you will be entitled to receive dividends payable in respect of the shares of common stock represented by such ADSs.

For a description of the tax consequences of dividends paid to our stockholders, see Item 10E. Taxation United States Taxation and Korean Taxation Taxation of Dividends.

**Item 8B. Significant Changes**  
**Not Applicable.**

**Item 9. THE OFFER AND LISTING**

**Item 9A. Offering and Listing Details**  
**Market Price Information**

The principal trading market for our common stock is the Stock Market Division of the Korea Exchange. Our common stock has been listed on the Stock Market Division of the Korea Exchange since November 9, 2001, and the ADSs have been listed on the New York Stock Exchange under the symbol KB since November 1, 2001. The ADSs are identified by the CUSIP number 50049M109.

**Table of Contents**

The table below sets forth, for the periods indicated, the high and low closing prices and the average daily volume of trading activity on the Stock Market Division of the Korea Exchange for our common stock, and the high and low closing prices and the average daily volume of trading activity on the New York Stock Exchange for our ADSs.

	Stock Market Division of Korea Exchange <sup>(1)</sup>			New York Stock Exchange <sup>(2)</sup>		
	Closing price per common stock		Average daily trading volume (in thousands of shares)	Closing price per ADS		Average daily trading volume (in thousands of shares)
	High	Low		High	Low	
<b>2002</b>						
First Quarter	(Won) 62,100	(Won) 51,500	1,897.0	US\$ 48.69	US\$ 39.45	161.6
Second Quarter	66,400	54,300	1,642.0	54.10	40.75	332.6
Third Quarter	62,100	44,750	1,227.4	52.32	35.30	320.4
Fourth Quarter	47,700	37,150	2,139.9	40.09	29.40	364.8
<b>2003</b>						
First Quarter	44,300	29,600	1,777.8	37.87	22.90	306.0
Second Quarter	39,900	29,150	2,532.1	33.25	23.39	355.5
Third Quarter	46,200	36,400	1,683.6	39.23	30.86	405.0
Fourth Quarter	48,100	38,100	2,068.1	40.34	33.46	238.9
<b>2004</b>						
First Quarter	50,600	44,000	1,456.0	44.20	37.40	231.5
Second Quarter	49,000	32,650	1,894.1	42.94	28.94	352.9
Third Quarter	39,900	31,450	1,573.4	35.83	27.11	366.1
Fourth Quarter	41,200	35,000	1,414.5	39.08	31.70	308.2
<b>2005</b>						
First Quarter	49,300	40,000	1,270.0	48.76	37.70	332.8
Second Quarter	48,400	41,750	945.7	47.74	41.70	269.7
Third Quarter	64,500	47,200	1,194.5	61.00	45.63	288.9
Fourth Quarter	77,800	56,300	1,442.6	75.67	54.10	374.9
<b>2006</b>						
First Quarter	84,200	66,300	1,503.8	86.10	66.25	490.8
Second Quarter	89,900	69,800	1,301.8	97.50	72.45	501.1
Third Quarter	83,400	72,000	1,144.1	89.32	75.48	368.8
Fourth Quarter	79,500	70,100	1,247.7	83.80	76.00	435.2
<b>2007 (through June 27)</b>						
January	75,100	70,400	1,082.6	79.99	75.52	425.6
February	89,500	77,500	1,388.3	95.29	84.99	596.6
March	87,000	81,000	906.4	93.78	84.67	377.7
April	89,500	81,200	1,107.2	96.57	87.78	446.8
May	85,100	81,700	1,085.8	93.35	87.25	322.8
June (through June 27)	89,500	81,800	1,590.5	96.45	89.10	390.7

Source: Global Stock Information Financial Network and Stock Market Division of the Korea Exchange

- (1) Trading of common shares on the Stock Market Division of the Korea Exchange commenced on November 9, 2001.
- (2) Trading of ADSs on the New York Stock Exchange commenced on November 1, 2001. Each ADS represents the right to receive one share.



**Table of Contents****Item 9B. Plan of Distribution**  
**Not Applicable.****Item 9C. Markets**  
**The Stock Market Division of the Korea Exchange**

The Stock Market Division of the Korea Exchange began its operations in 1956. Currently it is the only stock exchange in Korea. It has a single trading floor located in Seoul. The Stock Market Division of the Korea Exchange is a membership organization consisting of most of the Korean securities companies and some Korean branches of foreign securities companies.

As of December 31, 2006, the aggregate market value of equity securities listed on the Stock Market Division of the Korea Exchange was approximately (Won)705 trillion. The average daily trading volume of equity securities for 2006 was approximately 279 million shares with an average transaction value of (Won)3,435 billion.

The Stock Market Division of the Korea Exchange has the power in some circumstances to suspend trading in the shares of a given company or to de-list a security pursuant to the Listing Regulation of the Stock Market Division of the Korea Exchange. The Stock Market Division of the Korea Exchange also restricts share price movements. All listed companies are required to file accounting reports annually, semiannually and quarterly and to release immediately all information that may affect trading in a security.

The Stock Market Division of the Korea Exchange publishes the Korea Composite Stock Price Index, or KOSPI, every ten seconds, which is an index of all equity securities listed on the Stock Market Division of the Korea Exchange. On January 1, 1983, the method of computing KOSPI was changed from the Dow Jones method to the aggregate value method. In the new method, the market capitalizations of all listed companies are aggregated, subject to certain adjustments, and this aggregate is expressed as a percentage of the aggregate market capitalization of all listed companies as of the base date, January 4, 1980.

The following table sets out movements in KOSPI:

	<b>Opening</b>	<b>High</b>	<b>Low</b>	<b>Closing</b>
1982	123.60	134.48	105.99	128.99
1983	122.52	134.46	115.59	121.21
1984	115.25	142.46	115.25	142.46
1985	139.53	163.37	131.40	163.37
1986	161.40	279.67	153.85	272.61
1987	264.82	525.11	264.82	525.11
1988	532.04	922.56	527.89	907.20
1989	919.61	1,007.77	844.75	909.72
1990	908.59	928.82	566.27	696.11
1991	679.75	763.10	586.51	610.92
1992	624.23	691.48	459.07	678.44
1993	697.41	874.10	605.93	866.18
1994	879.32	1,138.75	855.37	1,027.37
1995	1,013.57	1,016.77	847.09	882.94
1996	888.85	986.84	651.22	651.22
1997	653.79	792.29	350.68	376.31
1998	385.49	579.86	280.00	562.46
1999	587.57	1,028.07	498.42	1,028.07
2000	1,059.04	1,059.04	500.60	504.62
2001	520.95	704.50	468.76	693.70
2002	724.95	937.61	584.04	627.55
2003	635.17	822.16	515.24	810.71
2004	821.26	936.06	719.59	895.92
2005	893.71	1,379.37	870.84	1,379.37

Edgar Filing: KOOKMIN BANK - Form 20-F

2006	1,389.27	1,464.70	1,203.86	1,434.46
2007 (through June 27)	1,435.26	1,807.85	1,355.79	1,733.10

*Source: The Stock Market Division of the Korea Exchange*

**Table of Contents**

Shares are quoted ex-dividend on the first trading day of the relevant company's accounting period. Since the calendar year is the accounting period for the majority of listed companies, this may account for the drop in KOSPI between its closing level at the end of one calendar year and its opening level at the beginning of the following calendar year.

With certain exceptions, principally to take account of a share being quoted ex-dividend and ex-rights, permitted upward and downward movements in share prices of any category of shares on any day are limited under the rules of the Stock Market Division of the Korea Exchange to 15% of the previous day's closing price of the shares, rounded down as set out below:

Previous day's closing price (Won)	Rounded down to (Won)
Less than 5,000	5
5,000 to less than 10,000	10
10,000 to less than 50,000	50
50,000 to less than 100,000	100
100,000 to less than 500,000	500
500,000 or more	1,000

As a consequence, if a particular closing price is the same as the price set by the fluctuation limit, the closing price may not reflect the price at which persons would have been prepared, or would be prepared to continue, if so permitted, to buy and sell shares. Orders are executed on an auction system with priority rules to deal with competing bids and offers.

Due to the deregulation of restrictions on brokerage commission rates, the brokerage commission rate on equity securities transactions may be determined by the parties, subject to commission schedules being filed with the Stock Market Division of the Korea Exchange by the securities companies. In addition, a securities transaction tax will generally be imposed on the transfer of shares or certain securities representing rights to subscribe for shares. An agriculture and fishery special surtax of 0.15% of the sales prices will also be imposed on transfer of these shares and securities on the Stock Market Division of the Korea Exchange. See Item 10E. Taxation Korean Taxation.

**Table of Contents**

The following table sets forth the number of companies listed on the Stock Market Division of the Korea Exchange, the corresponding total market capitalization at the end of the periods indicated and the average daily trading volume for those periods:

Year	Number of listed companies	Market capitalization on the last day of each period		Average daily trading volume, value		
		(Billions of Won)	(Millions of US\$) <sup>(1)</sup>	Thousands of shares	(Millions of Won)	(Thousands of US\$) <sup>(1)</sup>
1982	334	(Won) 3,001	US\$ 4,279	9,704	(Won) 6,667	US\$ 9,507
1983	328	3,490	4,666	9,325	5,941	7,944
1984	336	5,149	6,434	14,847	10,642	13,301
1985	342	6,570	7,921	18,925	12,315	14,846
1986	355	11,994	13,439	31,755	32,870	36,830
1987	389	26,172	30,250	20,353	70,185	81,120
1988	502	64,544	81,177	10,367	198,364	249,483
1989	626	95,477	138,997	11,757	280,967	409,037
1990	669	79,020	115,610	10,866	183,692	268,753
1991	686	73,118	101,623	14,022	214,263	297,795
1992	688	84,712	110,691	24,028	308,246	402,779
1993	693	112,665	142,668	35,130	574,048	726,919
1994	699	151,217	185,657	36,862	776,257	953,047
1995	721	141,151	178,266	26,130	487,762	616,016
1996	760	117,370	151,289	26,571	486,834	627,525
1997	776	70,989	82,786	41,525	555,759	648,115
1998	748	137,799	81,297	97,716	660,429	389,634
1999	725	349,504	294,319	278,551	3,481,620	2,931,891
2000	704	188,042	166,703	306,163	2,602,211	2,306,925
2001	689	255,850	200,039	473,241	1,997,420	1,561,705
2002	683	258,681	217,379	857,245	3,041,598	2,308,789
2003	684	355,363	298,123	542,010	2,216,636	1,859,594
2004	683	412,588	398,597	372,895	2,232,108	2,156,418
2005	702	655,075	648,589	467,629	3,157,662	3,126,398
2006	731	704,588	757,621	279,096	3,435,180	3,693,742
2007 (through June 27)	733	858,668	925,888	331,970	4,287,518	4,623,159

Source: The Stock Market Division of the Korea Exchange

<sup>(1)</sup> Converted at the noon buying rate of the Federal Reserve Bank of New York in effect on the last business day of the period indicated. The Korean securities markets are principally regulated by the Financial Supervisory Commission and the Korean Securities and Exchange Act. The Korean Securities and Exchange Act was fundamentally amended numerous times in recent years to broaden the scope and improve the effectiveness of official supervision of the securities markets. As amended, the law imposes restrictions on insider trading and price manipulation, requires specified information to be made available by listed companies to investors and establishes rules regarding margin trading, proxy solicitation, takeover bids, acquisition of treasury shares and reporting requirements for stockholders holding substantial interests.

**Further Opening of the Korean Securities Market**

A stock index futures market was opened on May 3, 1996 and a stock index option market was opened on July 7, 1997, in each case at the Stock Market Division of the Korea Exchange. Remittance and repatriation of funds in connection with foreign investment in stock index futures and options are subject to regulations similar to those that govern remittance and repatriation in the context of foreign investment in Korean stocks.

## **Table of Contents**

In addition, on January 28, 2002 the Stock Market Division of the Korea Exchange opened a new options market for seven stocks (Samsung Electronics, SK Telecom, KT Corporation, Korea Electric Power Corporation, POSCO, Kookmin Bank and Hyundai Motor Company). Foreigners are permitted to invest in such options subject to the same procedural requirements and investment limitations applicable to Korean investors.

Starting from May 1, 1996, foreign investors were permitted to invest in warrants representing the right to subscribe for shares of a company listed on the Stock Market Division of the Korea Exchange or on the KOSDAQ Market Division of the Korea Exchange, subject to certain investment limitations. A foreign investor may not acquire such warrants with respect to shares of a class of a company for which the ceiling on aggregate investment by foreigners has been reached or exceeded.

As of December 30, 1997, foreign investors were permitted to invest in all types of corporate bonds, bonds issued by national or local governments and bonds issued in accordance with certain special laws without being subject to any aggregate or individual investment ceiling. The Financial Supervisory Commission sets forth procedural requirements for such investments. The government announced on February 8, 1998 its plans for the liberalization of the money market with respect to investment in money market instruments by foreigners in 1998. According to the plan, foreigners have been permitted to invest in money market instruments issued by corporations, including commercial paper, starting February 16, 1998 with no restrictions as to the amount. Starting May 25, 1998, foreigners have been permitted to invest in certificates of deposit and repurchase agreements.

Currently, foreigners are permitted to invest in certain securities including shares of all Korean companies that are not listed on the Stock Market Division of the Korea Exchange nor on the KOSDAQ Market Division of the Korea Exchange and in bonds that are not listed.

### **Protection of Customer's Interest in Case of Insolvency of Securities Companies**

Under Korean law, the relationship between a customer and a securities company in connection with a securities sell or buy order is deemed to be consignment and the securities acquired by a consignment agent (i.e., the securities company) through such sell or buy order are regarded as belonging to the customer in so far as the customer and the consignment agent's creditors are concerned. Therefore, in the event of a bankruptcy or reorganization procedure involving a securities company, the customer of the securities company is entitled to the proceeds of the securities sold by the securities company.

When a customer places a sell order with a securities company which is not a member of the Stock Market Division of the Korea Exchange, and that securities company places a sell order with another securities company, which is a member of the Stock Market Division of the Korea Exchange, the customer is still entitled to the proceeds of the securities sold and received by the non-member company from the member company regardless of the bankruptcy or reorganization of the non-member company.

Under the Korean Securities and Exchange Act, the Stock Market Division of the Korea Exchange is obliged to indemnify any loss or damage incurred by a counterparty as a result of a breach by its members. If a securities company which is a member of the Stock Market Division of the Korea Exchange breaches its obligation in connection with a buy order, the Stock Market Division of the Korea Exchange is obliged to pay the purchase price on behalf of the breaching member. Therefore, the customer can acquire the securities that have been ordered to be purchased by the breaching member.

When a customer places a buy order with a non-member company and the non-member company places a buy order with a member company, the customer has the legal right to the securities received by the non-member company from the member company because the purchased securities are regarded as belonging to the customer in so far as the customer and the non-member company's creditors are concerned.

**Table of Contents**

As the cash deposited with a securities company is regarded as belonging to the securities company, which is liable to return the same at the request of its customer, the customer cannot take back deposited cash from the securities company if a bankruptcy or reorganization procedure is instituted against the securities company and, therefore, can suffer from loss or damage as a result. However, the Depositor Protection Act provides that the Korea Deposit Insurance Corporation will, upon the request of the investors, pay investors an amount equal to the full amount of cash deposited with a securities company prior to August 1, 1998 in case of the securities company's bankruptcy, liquidation, cancellation of securities business license or other insolvency events. However, this indemnification was available only until the end of 2000. From 2001, the maximum amount to be paid to each customer is limited to (Won)50 million. Pursuant to the Korean Securities and Exchange Act, as amended, securities companies are required to deposit the cash received from its customers to the extent the amount is not covered by the insurance with the Korea Securities Finance Corporation, a special entity established pursuant to the Korean Securities and Exchange Act. Set-off or attachment of cash deposits by securities companies is prohibited. The premiums related to this insurance are paid by securities companies.

**Reporting Requirements for Holders of Substantial Interests**

Any person whose direct or beneficial ownership of our common stock with voting rights, whether in the form of shares of common stock or ADSs, certificates representing the rights to subscribe for shares or equity-related debt securities including convertible bonds and bonds with warrants (which we refer to collectively as "Equity Securities"), together with the Equity Securities beneficially owned by certain related persons or by any person acting in concert with the person, accounts for 5% or more of the total outstanding shares (plus Equity Securities of us held by such persons) is required to report the status and purpose (in terms of whether the purpose of the shareholding is to exercise control over our management) of the holdings to the Financial Supervisory Commission and the Stock Market Division of the Korea Exchange within five business days after reaching the 5% ownership interest. In addition, any change in (i) the ownership interest subsequent to the report that equals or exceeds 1% of the total outstanding Equity Securities of us or (ii) the purpose of the shareholding is required to be reported to the Financial Supervisory Commission and the Stock Market Division of the Korea Exchange within five business days from the date of the change.

Violation of these reporting requirements may subject a person to criminal sanctions such as fines or imprisonment and/or a loss of voting rights with respect to the ownership of Equity Securities exceeding 5%. Furthermore, the Financial Supervisory Commission may order the disposal of the unreported Equity Securities.

In addition to the reporting requirements described above, any person whose direct or beneficial ownership of our stock accounts for 10% or more of the total issued and outstanding stock (which we refer to as a "major stockholder") must report the status of his/her shareholding to the Korea Securities and Futures Commission and the Stock Market Division of the Korea Exchange within ten days after he/she becomes a major stockholder. In addition, any change in the ownership interest subsequent to the report must be reported to the Korea Securities and Futures Commission and the Stock Market Division of the Korea Exchange within the 10th day of the month following the month in which the change occurred. Violation of these reporting requirements may subject a person to criminal sanctions such as fines or imprisonment.

Any single stockholder and persons who stand in a special relationship with that stockholder that acquire more than 4% of the voting stock of a nationwide Korean bank pursuant to the Bank Act will be subject to reporting requirements. In addition, any single stockholder and persons who stand in a special relationship with that stockholder that acquire in excess of 10% of a nationwide bank's total issued and outstanding shares with voting rights must receive approval from the Financial Supervisory Commission to acquire shares in each instance where the total shareholding would exceed 10%, 25% or 33%, respectively, of the bank's total issued and outstanding shares with voting rights. See Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Restrictions on Bank Ownership.

---

## **Table of Contents**

### **Restrictions Applicable to ADSs**

No Korean governmental approval is necessary for the sale and purchase of our ADSs in the secondary market outside Korea or for the withdrawal of shares of our common stock underlying the ADSs and the delivery inside Korea of shares in connection with the withdrawal, provided that a foreigner who intends to acquire the shares must obtain an investment registration card from the Financial Supervisory Service as described below. The acquisition of the shares by a foreigner must be immediately reported to the governor of the Financial Supervisory Commission, either by the foreigner or by his standing proxy in Korea.

Persons who have acquired shares of our common stock as a result of the withdrawal of shares underlying our ADSs may exercise their preemptive rights for new shares, participate in free distributions and receive dividends on shares without any further Korean governmental approval.

Under current Korean laws and regulations, the depository is required to obtain the prior consent of us for the number of shares of our common stock to be deposited in any given proposed deposit that exceeds the difference between:

- (1) the aggregate number of shares of our common stock deposited by us for the issuance of our ADSs (including deposits in connection with the initial issuance and all subsequent offerings of our ADSs and stock dividends or other distributions related to these ADSs); and

- (2) the number of shares of our common stock on deposit with the depository at the time of such proposed deposit.

We have agreed to grant such consent to the extent that the total number of shares on deposit with the depository would not exceed 115,840,996 at any time.

### **Restrictions Applicable to Shares**

As a result of amendments to the Foreign Exchange Transaction Laws and Financial Supervisory Commission regulations (which we refer to collectively as the Investment Rules ) adopted in connection with the stock market opening from January 1992 and after that date, foreigners may invest, with limited exceptions and subject to procedural requirements, in all shares of Korean companies, whether listed on the Stock Market Division of the Korea Exchange or on the KOSDAQ Market Division of the Korea Exchange, unless prohibited by specific laws. Foreign investors may trade shares listed on the Stock Market Division of the Korea Exchange or on the KOSDAQ Market Division of the Korea Exchange only through the Stock Market Division of the Korea Exchange or the KOSDAQ Market Division of the Korea Exchange, except in limited circumstances, including:

odd-lot trading of shares;

acquisition of shares (which we refer to as Converted Shares ) by exercise of warrants, conversion rights or exchange rights under bonds with warrants, convertible bonds or exchangeable bonds or withdrawal rights under depository receipts issued outside of Korea by a Korean company;

acquisition of shares as a result of inheritance, donation, bequest or exercise of stockholders' rights, including preemptive rights or rights to participate in free distributions and receive dividends; and

over-the-counter transactions between foreigners of a class of shares for which the ceiling on aggregate acquisition by foreigners, as explained below, has been reached or exceeded subject to certain exceptions.

For over-the-counter transactions of shares between foreigners outside the Stock Market Division of the Korea Exchange or the KOSDAQ Market Division of the Korea Exchange for shares with respect to which the limit on aggregate foreign ownership has been reached or exceeded,

## Edgar Filing: KOOKMIN BANK - Form 20-F

a securities company licensed in Korea must act as an intermediary. Odd-lot trading of shares outside the Stock Market Division of the Korea Exchange or the



---

**Table of Contents**

KOSDAQ Market Division of the Korea Exchange must involve a licensed securities company in Korea as the other party. Foreign investors are prohibited from engaging in margin transactions with respect to shares that are subject to a foreign ownership limit.

The Investment Rules require a foreign investor who wishes to invest in shares on the Stock Market Division of the Korea Exchange or the KOSDAQ Market Division of the Korea Exchange (including Converted Shares and shares being issued for initial listing on the Stock Market Division of the Korea Exchange or on KOSDAQ Market Division of the Korea Exchange) to register its identity with the Financial Supervisory Service prior to making any such investment. The registration requirement does not, however, apply to foreign investors who acquire Converted Shares with the intention of selling such Converted Shares within three months from the date of acquisition. Upon registration, the Financial Supervisory Service will issue to the foreign investor an investment registration card, which must be presented each time the foreign investor opens a brokerage account with a securities company. Foreigners eligible to obtain an investment registration card include foreign nationals who have not been residing in Korea for a consecutive period of six months or more, foreign governments, foreign municipal authorities, foreign public institutions, international financial institutions or similar international organizations, corporations incorporated under foreign laws and any person in any additional category designated by decree of the Ministry of Finance and Economy under the Korean Securities and Exchange Act. All Korean offices of a foreign corporation as a group are treated as a separate foreigner from the offices of the corporation outside Korea for the purpose of investment registration. However, a foreign corporation or depository issuing depository receipts may obtain one or more investment registration cards in its name in certain circumstances as described in the relevant regulations.

Upon a foreign investor's purchase of shares through the Stock Market Division of the Korea Exchange or the KOSDAQ Market Division of the Korea Exchange, no separate report by the investor is required because the investment registration card system is designed to control and oversee foreign investment through a computer system. However, a foreign investor's acquisition or sale of shares outside the Stock Market Division of the Korea Exchange or the KOSDAQ Market Division of the Korea Exchange (as discussed above) must be reported by the foreign investor or his standing proxy to the governor of the Financial Supervisory Service at the time of each such acquisition or sale. A foreign investor must ensure that any acquisition or sale by it of shares outside the Stock Market Division of the Korea Exchange or the KOSDAQ Market Division of the Korea Exchange in the case of trades in connection with a tender offer, odd-lot trading of shares or trades of a class of shares for which the aggregate foreign ownership limit has been reached or exceeded, is reported to the governor of the Financial Supervisory Service by the securities company engaged to facilitate such transaction. A foreign investor may appoint a standing proxy from among the Korea Securities Depository, foreign exchange banks (including domestic branches of foreign banks), securities companies (including domestic branches of foreign securities companies), asset management companies, futures trading companies and internationally recognized custodians which will act as a standing proxy to exercise stockholders' rights or perform any matters related to the foregoing activities if the foreign investor does not perform these activities himself. Generally, a foreign investor may not permit any person, other than its standing proxy, to exercise rights relating to his shares or perform any tasks related thereto on his behalf. However, a foreign investor may be exempted from complying with these standing proxy rules with the approval of the governor of the Financial Supervisory Service in cases deemed inevitable by reason of conflict between laws of Korea and the home country of the foreign investor.

Certificates evidencing shares of Korean companies must be kept in custody with an eligible custodian in Korea. Only foreign exchange banks (including domestic branches of foreign banks), securities companies (including domestic branches of foreign securities companies), the Korea Securities Depository, asset management companies, futures trading companies and internationally recognized custodians are eligible to act as a custodian of shares for a non-resident or foreign investor. A foreign investor must ensure that his custodian deposits his shares with the Korea Securities Depository. However, a foreign investor may be exempted from complying with this deposit requirement with the approval of the governor of the Financial Supervisory Service in circumstances where compliance with that requirement is made impracticable, including cases where compliance would contravene the laws of the home country of such foreign investor.

---

**Table of Contents**

Under the Investment Rules, with certain exceptions, foreign investors may acquire shares of a Korean company without being subject to any foreign investment ceiling. As one such exception, designated public corporations are subject to a 40% ceiling on the acquisition of shares by foreigners in the aggregate. Designated public corporations may set a ceiling on the acquisition of shares by a single person in their articles of incorporation. Currently, Korea Electric Power Corporation is the only designated public corporation that has set such a ceiling. Furthermore, an investment by a foreign investor in 10% or more of the outstanding shares with voting rights of a Korean company is defined as a foreign direct investment under the Foreign Investment Promotion Act of Korea. Generally, a foreign direct investment must be reported to the Ministry of Commerce, Industry and Energy of Korea. The acquisition of shares of a Korean company by a foreign investor may also be subject to certain foreign or other shareholding restrictions in the event that the restrictions are prescribed in a specific law that regulates the business of the Korean company. For a description of such restrictions applicable to Korean banks, see Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Restrictions on Bank Ownership.

**Item 9D. *Selling Shareholders***  
**Not Applicable.**

**Item 9E. *Dilution***  
**Not Applicable.**

**Item 9F. *Expenses of the Issue***  
**Not Applicable.**

**Item 10. ADDITIONAL INFORMATION**  
**Not Applicable.**

**Item 10A. *Share Capital***  
**Not Applicable.**

**Item 10B. *Memorandum and Articles of Association***  
**Description of Capital Stock**

Set forth below is information relating to our capital stock, including brief summaries of certain provisions of our articles of incorporation, the Korean Commercial Code, the Korean Securities and Exchange Act of 1976, as amended (which we refer to as the Korean Securities and Exchange Act ) and certain related laws of Korea, all as currently in effect. The following summaries do not purport to be complete and are subject to the articles of incorporation and the applicable provisions of the Korean Securities and Exchange Act, the Korean Commercial Code, and certain other related laws of Korea.

As of December 31, 2006, our authorized share capital is 1,000,000,000 shares. Subject to applicable laws and regulations, we are authorized to issue shares of preferred stock up to one-half of all of the issued and outstanding shares under our articles of incorporation. Furthermore, through an amendment of the articles of incorporation, we may create new classes of shares, in addition to the common shares and the preferred shares. See Voting Rights.



---

## **Table of Contents**

As of December 31, 2006, we had 336,379,116 shares of issued and outstanding common stock. No preferred stock is currently outstanding. All of the issued and outstanding shares are fully-paid and non-assessable, and are in registered form. Our authorized but unissued share capital consists of 663,620,884 shares. We may issue the unissued shares without further stockholder approval, subject to a board resolution as provided in the articles of incorporation. See **Preemptive Rights and Issuances of Additional Shares** and **Dividends and Other Distributions** **Distribution of Free Shares**.

Our articles of incorporation provide that our stockholders may, by special resolution, grant to our officers, directors and employees stock options exercisable for up to 15% of the total number of our issued and outstanding shares. Our board of directors may also grant stock options exercisable for up to 1% of our issued and outstanding shares, provided that such grant must be approved at the general meeting of stockholders convened immediately after the date of granting such stock options. As of December 31, 2006, our officers, directors and employees held options to purchase 3,285,568 shares of our common stock. These outstanding options included options to purchase 700,000 shares of our common stock held by our chief executive officer. The exercise by our chief executive officer of options to purchase 700,000 shares of our common stock is subject to the satisfaction of certain conditions with respect to our financial performance. See **Item 6B. Compensation**.

Share certificates are issued in denominations of one, five, ten, 50, 100, 500, 1,000 and 10,000 shares.

### ***Organization and Register***

We are a banking corporation organized in Korea under the Korean Commercial Code and the Bank Act. We are registered with the commercial registry office of Seoul Central District Court.

### ***Dividends and Other Distributions***

#### ***Dividends***

Dividends are distributed to stockholders in proportion to the number of shares of the relevant class of capital stock owned by each stockholder following approval by the stockholders at an annual general meeting of stockholders. Subject to the requirements of the Korean Commercial Code, the Bank Act and other applicable laws and regulations, we expect to pay full annual dividends on newly issued shares for the year in which the new shares are issued.

We declare our dividend annually at the annual general meeting of stockholders, which are held within three months after the end of each fiscal year. Once declared, the annual dividend must be paid to the stockholders of record as of the end of the preceding fiscal year within one month after the annual general meeting. Annual dividends may be distributed either in cash or in shares provided that shares must be distributed at par value and, if the market price of the shares is less than their par value, dividends in shares may not exceed one-half of the annual dividend.

On March 24, 2006, we amended our articles of incorporation to include a new provision for distribution of quarterly dividends. Accordingly, in addition to the annual dividend, we may also distribute cash dividends to the stockholders of record as of the end of March, June and September each year upon a resolution by the board of directors.

Under the Korean Commercial Code and our articles of incorporation, we do not have an obligation to pay any annual dividend unclaimed for five years from the payment date.

The Bank Act and the regulations thereunder provide that a Korean bank shall not pay an annual dividend, unless each time it pays dividends it has set aside in its legal reserve an amount equal to at least one-tenth of its net income after tax and shall set aside such amount in its legal reserve until its legal reserve reaches at least the aggregate amount of its stated capital. Under the Bank Act and the regulations thereunder, we intend to set aside allowances for loan losses and reserves for severance pay in addition to the above legal reserve.

---

## **Table of Contents**

For information regarding Korean taxes on dividends, see Item 10E. Taxation Korean Taxation.

### *Distribution of Free Shares*

In addition to permitting dividends in the form of shares to be paid out of retained or current earnings, the Korean Commercial Code permits a company to distribute to its stockholders, in the form of free shares, an amount transferred from the capital surplus or legal reserve to stated capital. These free shares must be distributed pro rata to all stockholders. Our articles of incorporation provide that the types of shares to be distributed to the holders of preferred shares will be determined by the board of directors.

### *Preemptive Rights and Issuances of Additional Shares*

Unless otherwise provided in the Korean Commercial Code, a company may issue authorized but unissued shares at such times and upon such terms as the board of directors of the company may determine. The company must offer the new shares on uniform terms to all stockholders who have preemptive rights and who are listed on the stockholders' register as of the applicable record date. Our stockholders will be entitled to subscribe for any newly issued shares in proportion to their existing shareholdings. However, as provided in our articles of incorporation, new shares may be issued to persons other than existing stockholders if such shares are:

publicly offered pursuant to the Korean Securities and Exchange Act;

issued to our employee stock ownership association as described below;

represented by our depositary receipts;

issued to certain foreign or domestic investors in the course of management of our bank pursuant to relevant laws and regulations;

issued upon exercise of stock options pursuant to the Korean Securities and Exchange Act;

issued to the Korean government or the Korea Deposit Insurance Corporation; or

issued primarily to a third party who has contributed to the management of our bank, including by providing financing, credit, advanced financing technique, know-how or entering into close business alliances.

Public notice of the preemptive rights to new shares and the transferability thereof must be given not less than two weeks (excluding the period during which the stockholders' register is closed) prior to the record date. We will notify the stockholders who are entitled to subscribe for newly issued shares of the deadline for subscription at least two weeks prior to the deadline. If a stockholder fails to subscribe on or before such deadline, the stockholder's preemptive rights will lapse. Our board of directors may determine how to distribute shares in respect of which preemptive rights have not been exercised or where fractions of shares occur.

Under the Korean Securities and Exchange Act, members of our employee stock ownership association, whether or not they are stockholders, will have a preemptive right, subject to certain exceptions, to subscribe for up to 20% of the shares publicly offered pursuant to the Korean Securities and Exchange Act. This right is exercisable only to the extent that the total number of shares so acquired and held by such members does not exceed 20% of the total number of shares then outstanding. As of December 31, 2006, our employee stock ownership association owned 2,790,281 of our shares of common stock.

### *Voting Rights*

## Edgar Filing: KOOKMIN BANK - Form 20-F

Each outstanding share of our common stock is entitled to one vote per share. However, voting rights with respect to shares of common stock that we hold and shares of common stock that are held by a corporate stockholder, where more than one-tenth of the outstanding capital stock is directly or indirectly owned by us, may not be exercised. Unless stated otherwise in a company's articles of incorporation, the Korean Securities and

---

## **Table of Contents**

Exchange Act permits holders of an aggregate of 1% or more of the outstanding shares with voting rights to request cumulative voting when electing two or more directors. Our articles of incorporation do not prohibit cumulative voting. The Korean Commercial Code and our articles of incorporation provide that an ordinary resolution may be adopted if approval is obtained from the holders of at least a majority of those shares of common stock present or represented at such meeting and such majority also represents at least one-fourth of the total of our issued and outstanding shares of common stock. Holders of non-voting shares (other than enfranchised non-voting shares) will not be entitled to vote on any resolution or to receive notice of any general meeting of stockholders unless the agenda of the meeting includes consideration of a resolution on which such holders are entitled to vote. If our annual general stockholders meeting resolves not to pay to holders of preferred shares the annual dividend as determined by the board of directors at the time of issuance of such shares, the holders of preferred shares will be entitled to exercise voting rights from the general stockholders meeting following the meeting adopting such resolution to the end of a meeting to declare to pay such dividend with respect to the preferred shares. Holders of such enfranchised preferred shares will have the same rights as holders of common stock to request, receive notice of, attend and vote at a general meeting of stockholders.

The Korean Commercial Code provides that to amend the articles of incorporation, which is also required for any change to the authorized share capital of the company, and in certain other instances, including removal of a director of a company, dissolution, merger or consolidation of a company, transfer of the whole or a significant part of the business of a company, acquisition of all of the business of any other company, acquisition of a part of the business of any other company having a material effect on the business of the company or issuance of new shares at a price lower than their par value, a special resolution must be adopted by the approval of the holders of at least two-thirds of those shares present or represented at such meeting and such special majority also represents at least one-third of the total issued and outstanding shares with voting rights of the company.

In addition, in the case of amendments to the articles of incorporation or any merger or consolidation of a company or in certain other cases, where the rights or interest of the holders of the preferred shares are adversely affected, a resolution must be adopted by a separate meeting of holders of the preferred shares. Such a resolution may be adopted if the approval is obtained from stockholders of at least two-thirds of the preferred shares present or represented at such meeting and such preferred shares also represent at least one-third of the total issued and outstanding preferred shares of the company.

A stockholder may exercise his voting rights by proxy given to another stockholder. The proxy must present the power of attorney prior to the start of a meeting of stockholders.

### *Liquidation Rights*

In the event we are liquidated, the assets remaining after the payment of all debts, liquidation expenses and taxes will be distributed to stockholders in proportion to the number of shares held. Holders of preferred shares have no preferences in liquidation.

### **General Meetings of Stockholders**

There are two types of general meetings of stockholders: annual general meetings and extraordinary general meetings. We will be required to convene our annual general meeting within three months after the end of each fiscal year. Subject to a board resolution or court approval, an extraordinary general meeting of stockholders may be held when necessary or at the request of the holders of an aggregate of 3% or more of our outstanding shares of common stock, or the holders of an aggregate of 1.5% or more of our outstanding stock with voting rights, who have held those shares at least for six months. Under the Korean Commercial Code, an extraordinary general meeting of stockholders may also be convened at the request of our audit committee, subject to a board resolution or court approval. Holders of non-voting shares may be entitled to request a general meeting of stockholders only to the extent the non-voting shares have become enfranchised as described under the section

**Table of Contents**

entitled *Voting Rights* above, hereinafter referred to as *enfranchised non-voting shares*. Meeting agendas will be determined by the board of directors or proposed by holders of an aggregate of 3% or more of the outstanding shares with voting rights, or by holders of an aggregate of 0.5% or more of our outstanding shares with voting rights, who have held those shares for at least six months, by way of a written proposal to the board of directors at least six weeks prior to the meeting. Written notices or e-mail notices stating the date, place and agenda of the meeting must be given to the stockholders at least two weeks prior to the date of the general meeting of stockholders. Notice may, however, be given to holders of 1% or less of the total number of issued and outstanding shares which are entitled to vote, by placing at least two public notices at least two weeks in advance of the meeting in at least two daily newspapers. Stockholders who are not on the stockholders' register as of the record date will not be entitled to receive notice of the general meeting of stockholders, and they will not be entitled to attend or vote at such meeting. Holders of enfranchised non-voting shares who are on the stockholders' register as of the record date will be entitled to receive notice of the general meeting of stockholders and they will be entitled to attend and vote at such meeting. Otherwise, holders of non-voting shares will not be entitled to receive notice of or vote at general meetings of stockholders.

The general meeting of stockholders will be held at our head office, which is our registered head office, or, if necessary, may be held anywhere in the vicinity of our head office.

***Rights of Dissenting Stockholders***

Pursuant to the Korean Securities and Exchange Act, and the Law on the Improvement of the Structure of the Financial Industry, in certain limited circumstances (including, without limitation, if we transfer all or any significant part of our business, if we acquire a part of the business of any other company and such acquisition has a material effect on our business or if we merge or consolidate with another company), dissenting holders of shares of our common stock and our preferred stock will have the right to require us to purchase their shares. To exercise such a right, stockholders must submit to us a written notice of their intention to dissent prior to the general meeting of stockholders. Within 20 days (10 days in the case of a merger or consolidation under the Law on Improvement of the Structure of the Financial Industry) after the date on which the relevant resolution is passed at such meeting, such dissenting stockholders must request in writing that we purchase their shares. We are obligated to purchase the shares from dissenting stockholders within one month after the end of such request period (within two months after the receipt of such request in the case of a merger or consolidation under the Law on Improvement of the Structure of Financial Industry) at a price to be determined by negotiation between the stockholder and us. If we cannot agree on a price with the stockholder through such negotiations, the purchase price will be the arithmetic mean of:

the weighted average of the daily stock prices on the Stock Market Division of the Korea Exchange for the two-month period prior to the date of the adoption of the relevant board of directors' resolution;

the weighted average of the daily stock prices on the Stock Market Division of the Korea Exchange for the one-month period prior to the date of the adoption of the relevant board of directors' resolution; and

the weighted average of the daily stock prices on the Stock Market Division of the Korea Exchange for the one-week period prior to the date of the adoption of the relevant board of directors' resolution.

However, the Financial Supervisory Commission may adjust such price if we or holders of at least 30% of our shares that we are obligated to purchase do not accept such purchase price and request the Financial Supervisory Commission to adjust the purchase price not later than ten days prior to the end of the one month purchase period. In the case of a merger or consolidation pursuant to the Law on the Improvement of the Structure of Financial Industry where the government or the Korea Deposit Insurance Corporation provides financial support, if a price cannot be agreed upon by the relevant parties, the purchase price will be determined by an accounting expert. However, the court may adjust such price if we or holders of at least 30% of our shares that we are obligated to purchase do not accept such purchase price and request the court to adjust the purchase price by no later than 30 days from the date of the determination of the purchase price.



## **Table of Contents**

### ***Required Disclosure of Ownership***

Under Korean law, stockholders who beneficially hold more than a certain percentage of our common stock, or who are related to or are acting in concert with other holders of certain percentages of our common stock or our other equity securities, must report the status of their holdings to the Financial Supervisory Commission and other relevant governmental authorities. For a description of such required disclosure of ownership, see Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Restrictions on Bank Ownership and Item 9C. Markets Reporting Requirements for Holders of Substantial Interests.

### ***Other Provisions***

#### ***Register of Stockholders and Record Dates***

We maintain the register of our stockholders at our principal office in Seoul, Korea. We register transfers of shares on the register of stockholders upon presentation of the share certificates.

The record date for annual dividends is December 31. For the purpose of determining the holders of shares entitled to annual dividends, the register of stockholders may be closed for the period beginning from January 1 and ending on January 31. Further, the Korean Commercial Code and our articles of incorporation permit us upon at least two weeks' public notice to set a record date and/or close the register of stockholders for not more than three months for the purpose of determining the stockholders entitled to certain rights pertaining to the shares. The trading of shares and the delivery of certificates in respect thereof may continue while the register of stockholders is closed. Also, we may distribute dividends to stockholders on a quarterly basis, and the record dates for these quarterly dividends are the end of March, June and September of each year.

#### ***Annual Reports***

At least one week before the annual general meeting of stockholders, we must make our management report to shareholders and audited financial statements available for inspection at our head office and at all of our branch offices. Copies of this report, the audited financial statements and any resolutions adopted at the general meeting of stockholders are available to our stockholders.

Under the Korean Securities and Exchange Act, we must file with the Korean Financial Supervisory Commission and the Stock Market Division of the Korea Exchange an annual business report within 90 days after the end of each fiscal year, a half-year business report within 45 days after the end of the first six months of each fiscal year and quarterly business reports within 45 days after the end of the first three months and nine months of each fiscal year, respectively. Copies of such business reports will be available for public inspection at the Korean Financial Supervisory Commission and the Stock Market Division of the Korea Exchange.

#### ***Transfer of Shares***

Under the Korean Commercial Code, the transfer of shares is effected by the delivery of share certificates. The Korean Securities and Exchange Act provides, however, that in case of a company listed on the Stock Market Division of the Korea Exchange such as us, share transfers can be effected by the book-entry method. In order to assert stockholders' rights against us, the transferee must have his name and address registered on the register of stockholders. For this purpose, stockholders are required to file with us their name, address and seal. Non-resident stockholders must notify us of the name of their proxy in Korea to which our notice can be sent. Under current Korean regulations, the Korea Securities Depository, internationally recognized foreign custodians, asset management companies, futures trading companies, foreign exchange banks (including domestic branches of foreign banks), and securities companies (including domestic branches of foreign securities companies) may act as agents and provide related services for foreign stockholders. In addition, foreign stockholders may appoint a standing proxy among the foregoing and generally may not allow any person other than the standing proxy to exercise rights to the acquired shares or perform any tasks related thereto on their

---

**Table of Contents**

behalf. Certain foreign exchange controls and securities regulations apply to the transfer of shares by non-residents or non-Koreans. See Item 9C. Markets and Item 10D. Exchange Controls. Except as provided in the Bank Act, the ceiling on the aggregate shareholdings of a single stockholder and persons who stand in a special relationship with such stockholder is 10% of our issued and outstanding voting shares. See Item 4B. Business Overview Supervision and Regulation Principal Regulations Applicable to Banks Restrictions on Bank Ownership.

*Acquisition of Our Shares*

We generally may not acquire our own shares except in certain limited circumstances, including, without limitation, a reduction in capital.

Notwithstanding the foregoing restrictions, pursuant to the Korean Securities and Exchange Act and regulations under the Bank Act and after submission of certain reports to the Korean Financial Supervisory Commission, we may purchase our own shares on the Stock Market Division of the Korea Exchange or through a tender offer, subject to the restrictions that:

the aggregate purchase price of such shares may not exceed the total amount available for distribution of dividends at the end of the preceding fiscal year; and

the purchase of such shares shall meet the risk-adjusted capital ratio under Bank for International Settlements standards. In general, subsidiaries of which we own 50% or more will not be permitted to acquire our shares.

**Item 10C. *Material Contracts***

In December 2002, we formally extended our strategic alliance agreement with ING Bank N.V., pursuant to which we agreed to replace the prior investment agreement entered into with the affiliates of ING Bank and H&CB with this agreement and to enter into joint venture agreements with its affiliates relating to the bancassurance business and KB Asset Management. In August 2003, our board approved and ratified an amended and restated strategic alliance agreement with ING Bank N.V. As a result:

we are required to cause one nominee of ING Bank N.V. to be appointed as a non-executive director so long as ING Groep N.V. and its subsidiaries maintain a minimum shareholding in us as defined in the strategic alliance agreement, and to cause another nominee of ING Bank N.V. to be appointed as an executive director so long as ING Groep N.V. and its subsidiaries hold 6% or more of our issued and outstanding common shares;

the exclusive alliance with respect to our bancassurance business was revised to a non-exclusive, commercial relationship-based alliance;

ING Groep N.V. is required to maintain beneficial ownership of no less than 12,716,691 shares of our common stock, subject to adjustment for any share consolidations or share splits or, in the event of a merger with another entity, as adjusted accordingly pursuant to the merger ratio for the merger; and

each of the parties agreed to maintain its level of investment in ING Life Insurance Company, Korea Ltd. (which is currently 20% owned by us and 80% owned by ING Insurance International B.V.) and KB Asset Management (which is currently 80% owned by us and 20% by ING Insurance International B.V.) until August 29, 2006.

For more details regarding our relationship with ING Groep N.V., see Item 4A. History and Development of the Company History of H&CB, Item 4B. Business Overview Other Businesses Bancassurance, and Item 7B. Related Party Transactions.



**Table of Contents****Item 10D. Exchange Controls**  
**General**

The Foreign Exchange Transaction Act of Korea and the Presidential Decree and regulations under that Act and Decree, which we refer to collectively as the Foreign Exchange Transaction Laws, regulate investment in Korean securities by non-residents and issuance of securities outside Korea by Korean companies. Non-residents may invest in Korean securities pursuant to the Foreign Exchange Transaction Laws. The Financial Supervisory Commission has also adopted, pursuant to its authority under the Korean Securities and Exchange Act, regulations that restrict investment by foreigners in Korean securities and regulate issuance of securities outside Korea by Korean companies.

Under the Foreign Exchange Transaction Laws, (1) if the Korean government deems that it is inevitable due to the outbreak of natural calamities, wars, conflict of arms or grave and sudden changes in domestic or foreign economic circumstances or other situations equivalent thereto, the Ministry of Finance and Economy may temporarily suspend payment, receipt or the whole or part of transactions to which the Foreign Exchange Transaction Laws apply, or impose an obligation to safe-keep, deposit or sell means of payment in or to certain Korean governmental agencies or financial institutions; and (2) if the Korean government deems that international balance of payments and international finance are confronted or are likely to be confronted with serious difficulty or the movement of capital between Korea and abroad brings or is likely to bring about serious obstacles in carrying out its currency policies, exchange rate policies and other macroeconomic policies, the Ministry of Finance and Economy may take measures to require any person who intends to perform capital transactions to obtain permission or to require any person who performs capital transactions to deposit part of the payments received in such transactions at certain Korean governmental agencies or financial institutions, in each case subject to certain limitations.

**Restrictions Applicable to Shares**

Under the Foreign Exchange Transaction Laws, a foreign investor who intends to acquire shares must designate a foreign exchange bank at which he must open a foreign currency account and a Won account exclusively for stock investments. No approval is required for remittance into Korea and deposit of foreign currency funds in the foreign currency account. Foreign currency funds may be transferred from the foreign currency account at the time required to place a deposit for, or settle the purchase price of, a stock purchase transaction to a Won account opened at a securities company. Funds in the foreign currency account may be remitted abroad without any Korean governmental approval.

Dividends on shares of Korean companies are paid in Won. No Korean governmental approval is required for foreign investors to receive dividends on, or the Won proceeds of the sale of, any shares to be paid, received and retained in Korea. Dividends paid on, and the Won proceeds of the sale of, any shares held by a non-resident of Korea must be deposited either in a Won account with the investor's securities company or in his Won account. Funds in the investor's Won account may be transferred to his foreign currency account or withdrawn for local living expenses up to certain limitations. Funds in the Won account may also be used for future investment in shares or for payment of the subscription price of new shares obtained through the exercise of preemptive rights.

Securities companies and asset management companies are allowed to open foreign currency accounts with foreign exchange banks exclusively for accommodating foreign investors' stock investments in Korea. Through these accounts, securities companies and asset management companies may enter into foreign exchange transactions on a limited basis, such as conversion of foreign currency funds and Won funds, either as a counterparty to or on behalf of foreign investors, without the investors having to open their own accounts with foreign exchange banks.

**Table of Contents**

**Item 10E. Taxation**  
**United States Taxation**

This summary describes certain material U.S. federal income tax consequences for a U.S. holder (as defined below) of acquiring, owning, and disposing of common shares or ADSs. This summary applies to you only if you hold the common shares or ADSs as capital assets for tax purposes. This summary does not apply to you if you are a member of a class of holders subject to special rules, such as:

a dealer in securities or currencies;

a trader in securities that elects to use a mark-to-market method of accounting for securities holdings;

a bank;

a life insurance company;

a tax-exempt organization;

a person that holds common shares or ADSs that are a hedge or that are hedged against interest rate or currency risks;

a person that holds common shares or ADSs as part of a straddle or conversion transaction for tax purposes;

a person whose functional currency for tax purposes is not the U.S. dollar; or

a person that owns or is deemed to own 10% or more of any class of our stock.

This summary is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations promulgated thereunder, and published rulings and court decisions, all as currently in effect. These laws are subject to change, possibly on a retroactive basis.

Please consult your own tax advisers concerning the U.S. federal, state, local, and other tax consequences of purchasing, owning, and disposing of common shares or ADSs in your particular circumstances.

For purposes of this summary, you are a U.S. holder if you are the beneficial owner of a common share or an ADS and are:

a citizen or resident of the United States;

a U.S. domestic corporation; or

otherwise subject to U.S. federal income tax on a net income basis with respect to income from the common share or ADS.

## Edgar Filing: KOOKMIN BANK - Form 20-F

In general, if you are the beneficial owner of ADSs, you will be treated as the beneficial owner of the common shares represented by those ADSs for U.S. federal income tax purposes, and no gain or loss will be recognized if you exchange an ADS for the common share represented by that ADS.

### *Dividends*

The gross amount of cash dividends that you receive (prior to deduction of Korean taxes) generally will be subject to U.S. federal income taxation as foreign source dividend income and will not be eligible for the dividends received deduction. Dividends paid in Won will be included in your income in a U.S. dollar amount calculated by reference to the exchange rate in effect on the date of your receipt of the dividend, in the case of common shares, or the depositary's receipt, in the case of ADSs, regardless of whether the payment is in fact converted into U.S. dollars. If such a dividend is converted into U.S. dollars on the date of receipt, you generally should not be required to recognize foreign currency gain or loss in respect of the dividend income.

---

**Table of Contents**

Subject to certain exceptions for short-term and hedged positions, the U.S. dollar amount of dividends received by an individual prior to January 1, 2011 with respect to the ADSs will be subject to taxation at a maximum rate of 15% if the dividends are qualified dividends. Dividends paid on the ADSs will be treated as qualified dividends if (i) the ADSs are readily tradable on an established securities market in the United States and (ii) the Company was not, in the year prior to the year in which the dividend was paid, and is not, in the year in which the dividend is paid, a passive foreign investment company (PFIC). The ADSs are listed on the New York Stock Exchange, and will qualify as readily tradable on an established securities market in the United States so long as they are so listed. Based on the Company's audited financial statements and relevant market and shareholder data, the Company believes that it was not treated as a PFIC for U.S. federal income tax purposes with respect to its 2005 or 2006 taxable year. In addition, based on the Company's audited financial statements and its current expectations regarding the value and nature of its assets, the sources and nature of its income, and relevant market and shareholder data, the Company does not anticipate becoming a PFIC for its 2007 taxable year.

Distributions of additional shares in respect of common shares or ADSs that are made as part of a pro-rata distribution to all of our stockholders generally will not be subject to U.S. federal income tax.

***Sale or Other Disposition***

For U.S. federal income tax purposes, gain or loss you realize on a sale or other disposition of common shares or ADSs generally will be treated as U.S. source capital gain or loss, and will be long-term capital gain or loss if the common shares or ADSs were held for more than one year. Your ability to offset capital losses against ordinary income is limited. Long-term capital gain recognized by an individual U.S. holder generally is subject to taxation at reduced rates.

***Foreign Tax Credit Considerations***

You should consult your own tax advisers to determine whether you are subject to any special rules that limit your ability to make effective use of foreign tax credits, including the possible adverse impact of failing to take advantage of benefits under the income tax treaty between the United States and Korea. If no such rules apply, you may claim a credit against your U.S. federal income tax liability for Korean taxes withheld from dividends on the common shares or ADSs, so long as you have owned the common shares or ADSs (and not entered into specified kinds of hedging transactions) for at least a 16-day period that includes the ex-dividend date. Instead of claiming a credit, you may, if you so elect, deduct such Korean taxes in computing your taxable income, subject to generally applicable limitations under U.S. tax law. Korean taxes withheld from a distribution of additional shares that is not subject to U.S. tax may be treated for U.S. federal income tax purposes as imposed on general limitation income. Such treatment could affect your ability to utilize any available foreign tax credit in respect of such taxes.

Any Korean securities transaction tax or agriculture and fishery special surtax that you pay will not be creditable for foreign tax credit purposes.

Foreign tax credits will not be allowed for withholding taxes imposed in respect of certain short-term or hedged positions in securities and may not be allowed in respect of arrangements in which a U.S. holder's expected economic profit is insubstantial.

The calculation of foreign tax credits and, in the case of a U.S. holder that elects to deduct foreign taxes, the availability of deductions involve the application of complex rules that depend on a U.S. holder's particular circumstances. You should consult your own tax advisers regarding the creditability or deductibility of such taxes.

**Table of Contents****U.S. Information Reporting and Backup Withholding Rules**

Payments of dividends and sales proceeds that are made within the United States or through certain U.S.-related financial intermediaries are subject to information reporting and may be subject to backup withholding unless the holder (i) is a corporation or other exempt recipient and demonstrates this when required or (ii) provides a taxpayer identification number and certifies that no loss of exemption from backup withholding has occurred. Holders that are not U.S. persons generally are not subject to information reporting or backup withholding. However, such a holder may be required to provide a certification of its non-U.S. status in connection with payments received within the United States or through a U.S.-related financial intermediary.

**Korean Taxation**

The following summary of Korean tax considerations applies to you so long as you are not:

a resident of Korea;

a corporation organized under Korean law; or

engaged in a trade or business in Korea through a permanent establishment or a fixed base to which the relevant income is attributable or with which the relevant income is effectively connected.

***Taxation of Dividends on Shares or ADSs***

We will deduct Korean withholding tax from dividends paid to you (whether payable in cash or in shares) at a rate of 27.5% (inclusive of resident surtax). If you are a beneficial owner of the dividends in a country that has entered into a tax treaty with Korea, you may qualify for a reduced rate of Korean withholding tax. See *Tax Treaties* below for a discussion on treaty benefits. If we distribute to you shares representing a transfer of certain capital reserves or asset revaluation reserves into paid-in capital, that distribution may be subject to Korean withholding tax.

In order to obtain a reduced rate of withholding tax pursuant to an applicable tax treaty, you must submit to us, prior to the dividend payment date, such evidence of tax residence as the Korean tax authorities may require in order to establish your entitlement to the benefits of the applicable tax treaty (which will include a certificate of your tax residency issued by a competent authority of your country of tax residence).

If you hold ADSs, evidence of tax residence may be submitted to us through the Depository.

***Taxation of Capital Gains From Transfer of Shares or ADSs***

As a general rule, capital gains earned by non-residents upon transfer of Shares or ADSs are subject to Korean withholding tax at the lower of (1) 11% (inclusive of resident surtax) of the gross proceeds realized or (2) subject to the production of satisfactory evidence of acquisition costs and certain direct transaction costs of the Shares or ADSs, 27.5% (inclusive of resident surtax) of the net realized gain, unless exempt from Korean income taxation under the applicable Korean tax treaty with the non-resident's country of tax residence. See *Tax Treaties* below for a discussion on treaty benefits. Even if you do not qualify for an exemption under a tax treaty, you will not be subject to the foregoing withholding tax on capital gains if you qualify under the relevant Korean domestic tax law exemptions discussed in the following paragraphs.

In regards to the transfer of Shares through the Korea Stock Exchange, you will not be subject to the withholding tax on capital gains (as described in the preceding paragraph) if you (1) have no permanent establishment in Korea and (2) did not own or have not owned (together with any shares owned by any entity with which you have a certain special relationship) 25% or more of the total issued and outstanding Shares, which may include the Shares represented by the ADSs, at any time during the calendar year in which the sale occurs and during the five calendar years prior to the calendar year in which the sale occurs.



**Table of Contents**

In regards to the transfer of ADSs outside Korea, under a tax ruling issued by the Korean tax authority in 1995 (the 1995 tax ruling ), ADSs are treated as securities separate from the underlying shares represented by such ADSs and, based on such ruling, (i) capital gains earned by you from the transfer of ADSs to another non-resident (other than to such transferee's permanent establishment in Korea) will not be subject to Korean income taxation or withholding tax and (ii) capital gains earned by you (regardless of whether you have a permanent establishment in Korea) will be exempt from Korean income taxation by virtue of the Special Tax Treatment Control Law of Korea, or the STTCL, provided that the issuance of the ADSs is deemed to be an overseas issuance under the STTCL.

If you are subject to tax on capital gains with respect to the sale of ADSs, or of Shares you acquired as a result of a withdrawal, the purchaser or, in the case of the sale of Shares on the Korea Stock Exchange or through a licensed securities company in Korea, the licensed securities company, is required to withhold Korean tax from the sales price in an amount equal to 11% (inclusive of resident surtax) of the gross realization proceeds and to make payment of these amounts to the Korean tax authority, unless you establish your entitlement to an exemption under an applicable tax treaty or domestic tax law or produce satisfactory evidence of your acquisition cost and transaction costs for the Shares or ADSs. To obtain the benefit of an exemption from tax pursuant to an applicable tax treaty, you must submit to the purchaser or the securities company, or through the ADS depository, as the case may be, prior to or at the time of payment, such evidence of your tax residence as the Korean tax authorities may require in support of your claim for treaty benefits. See the discussion under Tax Treaties below for an additional explanation on claiming treaty benefits.

***Tax Treaties***

Korea has entered into a number of income tax treaties with other countries (including the United States), which would reduce or exempt Korean withholding tax on dividends on, and capital gains on transfer of, the Shares or ADSs. For example, under the Korea-United States income tax treaty, reduced rates of Korean withholding tax of 16.5% or 11.0% (depending on your shareholding ratio and inclusive of resident surtax) on dividends and an exemption from Korean withholding tax on capital gains are available to residents of the United States that are beneficial owners of the relevant dividend income or capital gains, subject to certain exceptions.

You should inquire for yourself whether you are entitled to the benefit of a tax treaty between Korea and the country where you are a resident. It is the responsibility of the party claiming the benefits of an income tax treaty in respect of dividend payments or capital gains to submit to us, the purchaser or the securities company, as applicable, a certificate as to his tax residence. In the absence of sufficient proof, we, the purchaser or the securities company, as applicable, must withhold tax at the normal rates. Furthermore, in order for you to obtain the benefit of a tax exemption on certain Korean source income (such as dividends or capital gains) under an applicable tax treaty, Korean tax law requires you (or your agent) to submit an application for tax exemption along with a certificate of your tax residency issued by a competent authority of your country of tax residence, subject to certain exceptions. Such application should be submitted to the relevant district tax office by the ninth day of the month following the date of the first payment of such income.

***Inheritance Tax and Gift Tax***

If you die while holding an ADS or donate an ADS, it is unclear whether, for Korean inheritance and gift tax purposes, you will be treated as the owner of the Shares underlying the ADSs. If the tax authority interprets depository receipts as the underlying share certificates, you may be treated as the owner of the Shares and your heir or the donee (or in certain circumstances, you as the donor) will be subject to Korean inheritance or gift tax presently at the rate of 10% to 50%, provided that the value of the ADSs or Shares is greater than a specified amount.

If you die while holding a Share or donate a Share, your heir or donee (or in certain circumstances, you as the donor) will be subject to Korean inheritance or gift tax at the same rate as indicated above.

At present, Korea has not entered into any tax treaty relating to inheritance or gift taxes.

---

**Table of Contents**

***Securities Transaction Tax***

If you transfer Shares on the Korea Stock Exchange, you will be subject to securities transaction tax at the rate of 0.15% and an agriculture and fishery special surtax at the rate of 0.15% of the sale price of the Shares. If your transfer of the Shares is not made on the Korea Stock Exchange, subject to certain exceptions, you will be subject to securities transaction tax at the rate of 0.5% and will not be subject to an agriculture and fishery special surtax.

With respect to transfer of ADSs, a tax ruling issued in 2004 by the Korean tax authority ( the 2004 tax ruling ) appears to hold that depository shares (such as the ADSs) constitute share certificates subject to the securities transaction tax; provided that, under the Securities Transaction Tax Law, the transfer of depository receipts listed on the New York Stock Exchange, the Nasdaq National Market, or other qualified foreign exchanges is exempt from the securities transaction tax.

In principle, the securities transaction tax, if applicable, must be paid by the transferor of the Shares or ADSs. When the transfer is effected through a securities settlement company, such settlement company is generally required to withhold and pay the tax to the tax authorities. When such transfer is made through a securities company only, such securities company is required to withhold and pay the tax. Where the transfer is effected by a non-resident without a permanent establishment in Korea, other than through a securities settlement company or a securities company, the transferee is required to withhold the securities transaction tax.

**Item 10F. *Dividends and Paying Agents***

Not Applicable.

**Item 10G. *Statements by Experts***

Not Applicable.

**Item 10H. *Documents on Display***

We are subject to the information requirements of the U.S. Securities Exchange Act of 1934, as amended, and, in accordance therewith, are required to file reports, including annual reports on Form 20-F, and other information with the U.S. Securities and Exchange Commission. These materials, including this annual report and the exhibits thereto, may be inspected and copied at the Commission's public reference rooms in Washington, D.C., New York, New York and Chicago, Illinois. Please call the Commission at 1-800-SEC-0330 for further information on the public reference rooms. As a foreign private issuer, we are also required to make filings with the Commission by electronic means. Any filings we make electronically will be available to the public over the Internet at the Commission's web site at <http://www.sec.gov>.

**Item 10I. *Subsidiary Information***

Not Applicable.

**Item 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Overview**

As a financial services provider, we are exposed to various risks related to our lending and trading businesses, our funding activities and our operating environment. Our goal in risk management is to ensure that we identify, measure, monitor and control the various risks that arise, and that our organization adheres strictly to the policies and procedures, which we establish to address these risks. The principal risks to which we are exposed are credit risk, market risk, liquidity risk and operational risk, and we strive to manage these risks within acceptable limits.



## **Table of Contents**

### **Organization**

We have established a multi-layered risk management governance structure. The highest decision making body is the Risk Management Committee, which provides board-level direction to the bodies below it. At the operational level, the Risk Management Group and the Credit Group work closely with other business groups to implement risk management strategies, policies and procedures.

#### ***Risk Management Committee***

Our Risk Management Committee is a board level committee that is responsible for overseeing all risks and advising the board of directors with respect to risk management-related issues. The committee consists of the chief financial officer and four non-executive directors, with the chief risk officer as secretary, and its major roles include:

establishing risk management strategies in accordance with the directives of the board of directors;

determining our risk appetite;

reviewing the level of risks we are exposed to and the status of our risk management operations; and

approving the introduction and modification of various risk management systems and methodologies.

#### ***Risk Management Council***

Our Risk Management Council is the executive decision making body for our risk management operations. It consists of eight senior executive vice presidents, including the chief risk officer as chairman. Its responsibilities include:

determining basic principles and major policies for risk management;

setting economic capital, or EC, limits for each business group based on the overall risk appetite set by the Risk Management Committee; and

setting limits for each type of risk and for integrated risk levels.

#### ***Risk Management Subcommittees***

Our Risk Management Subcommittees execute the decisions made by the Risk Management Council and make operational decisions regarding risk management policies and procedures:

The Credit Risk Management Subcommittee approves the criteria to set total credit exposure limits that are implemented by our business groups and resolves certain working level issues relating to credit risk management. It is composed of nine members, the executive vice president from our Credit Management Division who serves as chairman and eight general managers.

The Market Risk Management Subcommittee sets market risk-related limits, approves new derivative instruments that can be traded and resolves certain working-level issues related to market risk management. In particular, the Market Risk Management

## Edgar Filing: KOOKMIN BANK - Form 20-F

Subcommittee sets the VaR limits, position limits and stop loss limits for our fixed income, equity, foreign exchange and derivative portfolios, as well as scenario loss limits and sensitivity limits for our derivatives portfolio. It is composed of ten members, including our chief risk officer as chairman and nine general managers.

The Assets and Liabilities Management, or ALM, Subcommittee sets interest rates and fee levels, enacts or revises the internal guidelines for both ALM risk management and the operation of our interest rate and fee structure and reviews monthly ALM reports. It is composed of 14 members, including the general manager of our ALM Department as chairman and 13 general managers.

## **Table of Contents**

### ***Risk Management Group***

Our Risk Management Group is responsible for identifying, measuring, monitoring and reporting on risks, and for initiating actions with respect to risk management that may be required by our other business groups. The chief risk officer is responsible for the Risk Management Group, and is the chairman of the Risk Management Council and a member of the Loan Committee and the Management Council.

### ***Credit Group***

Our Credit Group is responsible for controlling, managing and reporting our overall credit risk. The chief credit officer is responsible for the Credit Group, and is a member of the Risk Management Council and the chairman of the Loan Committee. The Credit Group is divided into six departments:

Credit Planning Department. This department manages the overall credit risk of our loan portfolio and is responsible for oversight of overall asset quality. It also establishes our loan loss provisioning policy and determines total exposure limits for our corporate customers.

Retail Credit Analysis Department. This department maintains and upgrades our credit scoring system for retail customers. It is also responsible for improving our retail loan approval process.

Corporate Credit Analysis Department. This department maintains and monitors our credit approval processes. It is also responsible for conducting industry analysis and management of our pre-workout corporate customers. It maintains and upgrades our credit scoring system for corporate customers.

Corporate Restructuring Department. This department is responsible for the management of our corporate workout customers.

Credit Management Department. This department develops and oversees our procedures for management of delinquent loans. It is also responsible for management of non-performing credits, including sales and securitization of non-performing loans.

Card Credit Analysis Department. This department develops and upgrades the credit rating system for the credit card business group, and is also responsible for improving credit card approval processes.

### **Credit Risk Management**

Credit risk is the risk of expected and unexpected losses in the event of borrower or counterparty defaults. Credit risk management aims to improve asset quality and generate stable profits while reducing risk through diversified and balanced loan portfolios. We determine the creditworthiness of each type of borrower or counterparty through reviews conducted by our credit experts and through our credit rating systems, and we set a credit limit for each borrower or counterparty. In January 2005, our credit risk management was centralized in our Credit Group, which is headed by our chief credit officer.

We assess and manage all credit exposures, whether on- or off-balance sheet. These exposures include loans to borrowers and counterparties, investments in securities, letters of credit, bankers' acceptances, derivatives and commitments. Our risk appetite, which is the ratio of our required economic capital to our estimated available book capital, is approved by the Risk Management Committee twice a year. Thereafter, we calculate economic capital every month for each business group and bank-wide based on attributed economic capital. We measure and report profiles of credit risk at a bank-wide level and by business group regularly to relevant business groups and senior management, including the Risk Management Council and the Risk Management Committee.

We use expected default rates and recovery rates to determine the expected loss rate of a borrower or counterparty. We use the expected loss rate to make credit related decisions, including pricing, loan approval and establishment of standards to be followed at each level of decision making.

## Edgar Filing: KOOKMIN BANK - Form 20-F

These rates are calculated using information gathered from our internal database. With respect to large corporate borrowers, we also use information provided by external credit rating services to calculate default rates and recovery rates.

## **Table of Contents**

Our credit risk management processes include:

establishing credit policy;

credit evaluation and approval;

industry assessment;

total exposure management;

collateral evaluation and monitoring;

credit risk assessment;

early warning and credit review; and

post-credit extension monitoring.

### ***Credit Evaluation***

We evaluate the ability of all loan applicants to repay their debts before we approve any loans, except for loans guaranteed by letters of guarantee issued by the Credit Guarantee Fund, the Korea Technology Credit Guarantee Fund and highly rated banks, and for loans fully secured by deposits with us. We assign each borrower or guarantor a credit rating based on the judgment of our experts or scores calculated using the appropriate credit rating system. Factors that we consider in assigning credit ratings include both financial factors and non-financial factors, such as our perception of a borrower's reliability, management and operational risk and risk relating to the borrower's industry. The credit rating process differs according to the type, size and characteristics of a borrower.

We use our internally developed credit rating systems to rate potential borrowers. As the characteristics of each customer segment differ, we use several credit rating systems for our customers. The nature of the credit rating system used for a particular borrower depends on whether the borrower is an individual, a small office/home office customer, a small-sized enterprise, medium-sized enterprise or a large company. For large companies, we have 12 credit ratings, ranging from AAA to D. For small- and medium-sized enterprises, we have 11 credit ratings ranging from AA to D. For retail customers, we have 13 credit ratings ranging from grade 1 to grade 13.

Based on the credit rating of a borrower, we apply different credit policies, which affect factors such as credit limit, loan period, loan pricing, loan classification and provisioning. We also use these credit ratings in evaluating our bank-wide risk management strategy. Factors we consider in making this evaluation include the profitability of each company or transaction, performance of each business unit and portfolio management. We monitor the credit status of borrowers and collect information to adjust our ratings appropriately. If we change a borrower's credit rating, we will also change the credit policies relating to that borrower and we may also change the policies underlying our loan portfolio.

### ***Retail Loan Approval Process***

***Mortgage Loans and Secured Retail Loans.*** Our processing center staff reviews mortgage loans and retail loans secured by real estate or guarantees. Branch staff employees forward loan applications to processing centers. But in the case of loans secured by deposits with us, our branch staff approves such loans. We make lending decisions based on our assessment of the value of the collateral, debt service capability and the borrower's score generated from our credit scoring systems.



## Edgar Filing: KOOKMIN BANK - Form 20-F

For mortgage loans and loans secured by real estate, we evaluate the value of the real estate offered as collateral using a database we have developed that contains information about real estate values throughout Korea. We also use information from a third party provider about the real estate market in Korea, which gives us

**Table of Contents**

up-to-date market value information for Korean real estate. In addition, our processing center staff employees review the value of real estate provided by the evaluation system to ensure there are no significant discrepancies. Beginning in April 2005, we have based decisions regarding the approval of such loans primarily on the results of our credit scoring systems.

For loans secured by deposits, we will grant loans up to 95% of the deposit amount if we hold the deposit.

With respect to mortgage loans and secured retail loans, we initially screen customers based on various items on our checklist that indicate whether the customer may have deteriorating credit using internal information and rating information from credit bureaus. We also evaluate debt service capability for eligible customers pursuant to certain checklist items, such as type of residence, profession, family information, annual income, age, credit card overdue information, transaction history (with both our bank and other financial institutions) and other relevant credit information.

We generally decide whether to evaluate a loan application within three to five days after recording the relevant information in our credit scoring systems.

*Unsecured Retail Loans.* We review applications for unsecured retail loans in accordance with our credit scoring systems. These automated systems evaluate loan applications and determine an appropriate pricing for the loan. The major benefits of using a credit scoring system are that it yields uniform results regardless of the user, that it can be used effectively by employees who do not necessarily have extensive experience in credit evaluation and that it can be updated easily to reflect changing market conditions by adjusting how each factor is weighted. The staff of our processing centers reviews the results of the credit scoring system based on information input by our branch staff and, if approved, issues the loan.

Our credit scoring systems take into account factors including borrower's income, assets, profession, age, transaction history (with both our bank and other financial institutions) and other relevant credit information. The systems rank each borrower in an appropriate grade, and that grade is used to decide whether to approve loans as well as to determine loan amounts.

We generally base our decisions on the results of our credit scoring systems to evaluate applications. However, a credit officer may overturn the results of our credit scoring systems, in certain circumstances.

**Table of Contents*****Corporate Loan Approval Process***

We approve corporate loans at different levels of our organization depending on the size and type of the loan, the credit risk level assessed by the credit rating system, whether the loan is secured by collateral and, if secured, the value of the collateral. The lowest level of authority is the branch staff employee, who can approve small loans and loans that have the lowest range of credit risk. Larger loans and loans with higher credit risk are approved by higher levels of authority depending on where they fall in a matrix of loan size and credit risk. Depending on the size and terms of any particular loan or the credit risk relating to a particular borrower, more than one entity may review the application, although generally loan applications are reviewed only by the entity having corresponding authority to approve the loan. The following table identifies the various entities that are involved in approving corporate loans.

<b>Entity</b>	<b>Members</b>	<b>Quorum for Approval</b>
Loan Committee	Head of the Credit Group; Head of the Corporate Banking Group; Head of the Risk Management Group; Head of the Credit Analysis Division; Head of Credit Management Division; Corporate Credit Analysis Department Manager; Corporate Banking Department Manager; Transactional Banking Department Manager	2/3 or more participation; 2/3 or more required for approval
Chief Credit Officers Committee	One of the Heads of the Credit Analysis Division and Corporate Credit Analysis Department Manager; six Chief Credit Officers; two Junior Credit Officers	2/3 or more participation; 2/3 or more required for approval
Credit Officers Committee	Four Credit Officers	2/3 or more participation; 2/3 or more required for approval
<i>Local/Regional Approval</i>		
Credit Analysis Center Credit Officers Committee	Four Credit Officers	2/3 or more participation; 2/3 or more required for approval
Relationship Managers Committee	One Senior Relationship Manager and two Relationship Managers	Agreement of all members

We evaluate all of our corporate borrowers by using credit rating systems, except for applicants whose borrowings are fully secured by deposits or applicants who have obtained third-party guarantees from the government or certain other very highly rated guarantors. See Credit Evaluation.

For owner-operated enterprises (which we refer to as SOHOs), we have put in place a SOHO credit rating system, which adopts simplified credit evaluation modeling procedures. This system consists of a scoring model, a qualitative credit assessment (or QCA) model and a preliminary examination checklist. The scoring model analyzes information with respect to the customer's personal information and bank transaction history. The QCA model analyzes information about business capability, operating capability, management capability, transaction reliability, documentary reliability and financial stability. The preliminary examination checklist is based on information regarding the customer's credit delinquencies, loans and outstanding credit card debt. This system classifies customers into 13 possible credit ratings.

---

## **Table of Contents**

For other small- and medium-sized enterprises, we have put in place a credit rating system known as CRS. For large corporations, we have put in place a similar credit rating system known as LCRS. Both the CRS and the LCRS model consist of the following three parts:

*Financial Model.* The financial model uses the borrower's current status and trend of financial ratios calculated using its financial statements. The financial model classifies potential borrowers into one of three size categories and one of five types of industry. This model incorporates logistic regression and statistical methods, which use financial ratios such as stability ratio, cash flow ratio, profitability ratio and turnover ratio to make credit determinations.

*QCA Model.* The QCA model uses various qualitative factors, such as future repayment capability, market prospects, management capability and business capability, to evaluate borrowers. The factors that are evaluated and the weighting given to each factor vary by type of industry and size of company.

*Default Signal Check Model.* The default signal check model checks the consistency of the preliminary rating. This model checks various factors, including financial ratios with low scores, any non-quantitative factors that may cause a corporate default and any information arising from past experience, to determine the likelihood of a future default. The results of the default signal check model may be used to cap a borrower's credit grade.

Financial institutions and certain non-profit organizations such as educational foundations and medical organizations cannot be effectively rated by use of our CRS system or LCRS system alone. Accordingly, we rely more on the judgment of our expert credit officers with respect to these entities. The relative importance of the factors we use to evaluate these entities varies, and accordingly the process largely depends on the experience and expertise of our Credit Group credit officers. These officers primarily base their decisions on the historical financial data and financial prospects of the prospective borrower and the prospects of its industry. We may also consider other factors, including management experience and competence, ownership structure, reputation, quality of financial information provided and the purpose of the loan. The responsible credit officer analyzes this data using his or her discretion, and then drafts a report relating to the potential borrower, which includes a tentative credit rating determination. This report is submitted to the Chief Credit Officers Committee for its review and final approval of the borrower's rating. This committee consists of one of the Heads of the Credit Analysis Division and Corporate Credit Analysis Manager, six chief credit officers and two junior credit officers, all chosen from among our Credit Group.

We often refer to corporate information gathered or ratings assigned by external credit rating agencies, such as Korea Information Service, National Information & Credit Evaluation Inc. and Korea Management Consulting & Credit Rating Corporation, in order to improve the accuracy of our credit ratings.

### ***Credit Card Approval Process***

We make decisions on all credit card approvals based on a combination of two internally developed scoring systems: our application scoring system and our card generic scoring system.

Our application scoring system reflects various credit information, including basic customer information (such as credit history, occupation, job title and income of applicant), transaction history with us, if any, delinquency and transaction history with other card companies and credit information provided by bank associations and other credit bureaus. We also consider repayment ability, total assets and the length of the applicant's relationship, if any, and past contribution to our profitability, if any.

Our card generic scoring system reflects various sources of external information, including credit information from the Korea Federation of Banks and credit bureaus. Our card generic scoring system is developed to estimate credit risk of customers more specifically by reflecting information not reflected in the application scores.

---

**Table of Contents**

On the basis of the combination of the scores from our application scoring system and card generic scoring system, we establish, among other things, the term of any new approvals, initial limits and differentiation of fee rates with respect to our credit cards. Our systems allows us to differentiate applicants into groups that receive immediate credit card approval or rejection, or that may require us to further investigate that applicant's credit qualifications. The initial limits of new applicants are based on their estimated monthly income, which is based on their occupation and the value of their personal assets. We apply our fee rates to applicants differently according to risk premium and profitability.

***Total Exposure Management***

We establish and manage total exposure limits for corporations, *chaebols* and industries in order to optimize the use of credit availability and avoid excessive risk concentration. We establish total exposure limits for large corporations and *chaebols* by reviewing factors such as their industry, size, cash flows, financial ratios and credit ratings, while establishing exposure limits for industries by reviewing gross domestic product, industry ratings and our total exposure. Small- and medium-sized enterprise limits are set by referring to the results from our credit rating system. The guidelines used to set these total exposure limits are approved by our Credit Risk Management Subcommittee. Our Credit Risk Management Subcommittee generally approves cases where established limits are to be exceeded, but in certain exceptional cases, we may extend loans on a case-by-case basis without Credit Risk Management Subcommittee approval even if the applicable limit is exceeded.

Our maximum exposure limit is within 20% of our Tier I and Tier II capital for a single *chaebol*, and within 10% of our Tier I and Tier II capital for an individual large corporation. These limits are lower than the regulatory limits that Korean banks are required by law to follow. In practice, the total exposure limits that we set for corporations and groups are far lower than these levels.

We manage and control exposure limits on a daily basis. The principal system that we use for this purpose is the Total Exposure Management System. This system allows us to monitor and control our total exposure to large corporations, *chaebols* and industries. We monitor our exposure to large corporations to which we have an exposure of (Won)1 billion or more, individual corporations to which we have an exposure of more than (Won)30 billion, and also our exposure to the 36 largest *chaebols* in Korea designated by the Financial Supervisory Commission based on their outstanding exposures as well as our exposure to the six *chaebols* selected for monitoring by the Senior Executive Vice President of the Credit Group. Our Total Exposure Management System integrates all of our credit-related risk including credit extended by our overseas branches and affiliates. The assets subject to the system include all Won-denominated and foreign currency-denominated loans, all assets in trust accounts except specified money trusts, guarantees, trade-related credits, commercial paper, corporate bonds and other securities and derivatives.

***Collateral Evaluation and Monitoring System***

We use the Collateral Evaluation and Monitoring System to manage the liquidation value of collateral we hold. The Collateral Evaluation and Monitoring System is a computerized collateral management system that can be accessed from our headquarters and our branches. Using this system, we can more accurately assess the actual liquidation value of collateral, determine the recovery rate on our loans and use this information in setting our credit risk management and loan policies. We can monitor the value of all the collateral a borrower provides and the value of that collateral based on its liquidation value. When appraising the value of real estate collateral, which makes up the largest part of our collateral, we consult a regularly updated database provided by a third party that tracks the prices at which various types of real estate in various regions of Korea are sold. We appraise the value of collateral when we make a loan, when the loan is due for renewal and when events occur that may change the value of the collateral.

## **Table of Contents**

### ***Credit Review and Monitoring***

Our credit review function is independent of the business groups which manage our assets. Our Credit Review Department:

reviews our internal credit regulations, policies and systems;

analyzes the credit status of selected loan assets and verifies the appropriateness of the credit evaluations/approvals made by branches and headquarters;

evaluates the corporate credit risk of potentially insolvent companies; and

operates our comprehensive portfolio monitoring system.

More specifically, our Credit Review Department reviews the financial condition of selected borrowers, including their current debt levels, collateral, business condition, debt service capability and transactions with related parties. Based on such review, we may adjust a borrower's credit rating, asset quality classification of the loan or our lending policy to a particular borrower, depending on the circumstances.

Our Credit Review Department also conducts specific industry reviews, which focuses on growth, stability, competition and the ability of a particular industry to adapt to a changing environment. Based on the results of a particular industry review, we may revise the total exposure limit assigned to that industry and the borrowing policy for each company within that industry.

We continuously review the borrower's condition with respect to its current debt, collateral, business, transactions with related parties and debt service capability. Based on our review, we may adjust the borrower's credit rating, our lending policy or asset quality classification of the loan provided to the borrower. We also regularly review other aspects of the lending process, including industries and regions in which our borrowers operate and the quality of our domestic and overseas assets. Our industry reviews focus on growth, stability, competition and ability to adapt to a changing environment. Based on the results of a particular industry review, we may revise the total exposure limit assigned to that industry and lending policy for each company within that industry. When a review takes place, we may adjust not only credit ratings of our borrowers based on a variety of factors, but also asset quality classification, credit limits and applied interest rates or our credit policies. Credit review results are reported to our chief risk officer and the Risk Management Committee on a quarterly basis.

Our Credit Review Department also conducts on-site reviews of selected branches and related credit analysis centers which are experiencing increasing delinquency ratios and bad debts. During these visits we examine the loan processes and recommend improvement plans and appropriate follow-up measures.

Also, based on guidelines provided by the Financial Supervisory Service to all Korean banks, we operate a corporate credit risk assessment program to facilitate the identification of weak companies and possible commencement of corporate restructuring. Through this program, we, together with other banks, are able to detect symptoms of financially troubled companies at an early stage, assess related credit risk and support the normalization of companies that are likely to turnaround through a workout process, or seek to liquidate those companies that are not likely to recover.

We also conduct portfolio monitoring on all credit portfolios, focusing on asset quality status, vintage analysis and roll-rate analysis to provide information necessary for the formulation of effective credit policies and strategies and for effective credit risk management.

### **Market Risk Management**

The major risk to which we are exposed is interest rate risk on debt instruments and interest-bearing securities and, to a lesser extent, equity risk and foreign exchange risk. The financial instruments that expose us to these risks are loans, debentures, deposits, securities and financial derivatives. We are not exposed to



## **Table of Contents**

commodity risk, the other recognized form of market risk, as we do not hold any commodity positions. We are also exposed to interest rate risk and liquidity risk in our banking book. We divide market risk into risks arising from trading activities and risks arising from non-trading activities.

Our Risk Management Council establishes overall market risk management principles. It has delegated the responsibility for the market risk management for trading activities to the Market Risk Management Subcommittee, which is chaired by our chief risk officer. This subcommittee meets on a regular basis each month and as required to respond to developments in the market and the economy. Based on the policies approved by the Risk Management Council, the Market Risk Management Subcommittee reviews and approves reports as required that include trading profits and losses, position reports, limit utilization, sensitivity analysis and VaR results for our trading activities.

The Asset Liability Management Committee is responsible for day-to-day interest rate and liquidity risk management of non-trading activities. It meets on a regular basis and as required to respond to developments in the market and the economy. Members of the Asset Liability Management Committee, acting through our Asset Liability Management Department, review our interest rate and liquidity gap position monthly, formulate a view on interest rates, establishing strategies with respect to deposit and lending rates and review the business profile and its impact on asset and liability management.

To ensure adequate interest and liquidity risk management, we have assigned the responsibilities for our asset and liability management risk control to our Market/Operational Risk Department in our Risk Management Group, which monitors and reviews the asset and liability management risk procedures and activities of our Asset Liability Management Department, and independently reports to the management on the related issues.

### ***Market Risk Management for Trading Activities***

Our trading activities consist of:

trading activities for our own account to realize short-term trading profits in Won-denominated debt and equities markets and foreign exchange markets based on our short-term forecast of changes in the market situation; and

trading activities involving derivatives, such as swaps, forwards, futures and option transactions, to realize profits primarily from arbitrage transactions and, to a lesser extent, from selling derivative products to our customers and to hedge market risk incurred from those activities. In addition, certain derivative products that we use to hedge our own market risk are classified as trading activities as they do not qualify for hedge accounting treatment under U.S. GAAP. We believe, however, that certain of these products are effective as economic hedges.

We use derivative instruments to hedge our market risk and, to a limited extent, to make profits by trading derivative products within acceptable risk limits. The principal objective of our hedging strategy is to manage our market risk within established limits. We use the following hedging instruments to manage relevant risks:

to hedge interest rate risk arising from its trading activities, the Trading Department occasionally uses interest rate futures (Korea Treasury Bond Futures) and interest rate swaps;

to hedge equity risk arising from its trading activities, the Trading Department selectively uses stock index futures;

to hedge interest rate risk and foreign exchange risk arising from our foreign currency-denominated asset and liability positions as well as our trading activities, the Trading Department, the International Treasury Department and Investment Banking Department use interest rate swaps, cross-currency interest rate swaps, foreign exchange forwards and futures, Euro-dollar futures and currency options; and





**Table of Contents**

to change the interest rate characteristics of certain assets and liabilities after the original investment or funding, we use swaps. For example, depending on the market situation, we may choose to obtain fixed rate funding instead of floating rate funding if we believe that the terms are more favorable, which we can achieve by entering into interest rate swaps.

We generally manage our market risk at the portfolio level. To control our exposure to market risk, we use EC and VaR limits set by the Risk Management Council and position, stop loss and sensitivity limits (PVBP, Delta, Gamma, Vega) set by the Market Risk Management Subcommittee. We prepared our risk control and management guidelines for derivative trading based on the regulations and guidelines promulgated by the Financial Supervisory Service.

We monitor market risk arising from trading activities of our business groups and departments. The market risk measurement model we use for both our Won-denominated trading operations and foreign currency-denominated trading operations is implemented through our integrated market risk management system called Panorama, which enables us to generate consistent VaR numbers for all trading activities.

*Value at Risk analysis.* We use daily VaR to measure market risk. Our daily VaR is a statistically estimated maximum amount of loss that could occur in one day under normal distribution of financial variables. We use a 99% single tail confidence level to measure our daily VaR, which means the actual amount of loss may exceed the VaR, on average, once out of 100 business days.

VaR is a commonly used market risk management technique. However, this approach does have some shortcomings. VaR estimates possible losses over a certain period at a particular confidence level using past market movement data. Past market movement, however, is not necessarily a good indicator of future events, as there may be conditions and circumstances in the future that the model does not anticipate. As a result, the timing and magnitude of the actual losses can be different depending on the assumptions made at the time of calculation. In addition, the time periods used for the model, generally one or ten days, are assumed to be a sufficient holding period before liquidating the relevant underlying positions. If these holding periods are not sufficient, or too long, the VaR results may understate or overstate the potential loss.

In order to measure VaR, we use the variance-covariance method, which takes into account the diversification effects among different risk categories as well as within the same risk category.

The following table shows our daily VaRs as of December 31, 2004, 2005 and 2006, at a 99% confidence level for a one-day holding period, for interest risk, equity risk and foreign exchange risk relating to our trading activities. The following figures were calculated on a non-consolidated basis.

	2004	As of December 31, 2005 (in billions of Won)	2006
<b>Risk categories:</b>			
Interest risk	(Won) 2.3	(Won) 20.7	(Won) 6.7
Equity risk	4.4	5.2	2.2
Foreign exchange risk	0.2	1.2	1.5
Less: diversification	1.2	16.0	6.3
Diversified VaR for overall trading activities	5.7	11.1	4.1

*Back-Testing.* We conduct back testing on a daily basis to validate the adequacy of our market risk model. In back testing, we compare both the actual and hypothetical profit and loss with the VaR calculations and analyze any results that fall outside our predetermined confidence interval of 99%.

*Stress testing.* In addition to VaR, which assumes normal market situations, we use stress testing to assess our market risk exposure to abnormal market fluctuations. Abnormal market fluctuations include significant

**Table of Contents**

declines in the stock market and significant increases in the general level of interest rates. This is an important way to supplement VaR, as VaR is a statistical expression of possible loss under a given confidence level and holding period. It does not cover potential loss if the market moves in a manner that is outside our normal expectations. Stress testing projects the anticipated change in value of holding positions under certain scenarios assuming that no action is taken during a stress event to change the risk profile of a portfolio. According to our stress testing, we estimate that as of December 31, 2006, our trading securities portfolio, which represents most of our trading risk, could have lost (Won)138.4 billion for an assumed short-term extreme decline of approximately 21% in the equity market and an approximate 200 basis point increase in interest rates under an abnormal stress environment.

Although we have not set any limits based on stress testing, we monitor the impact of market turmoil or any abnormality. If the impact is large, our chief risk officer may request that our portfolio be restructured or other appropriate action be taken.

*Interest Risk*

Interest risk from trading activities arises mainly from our trading of Won-denominated debt securities. Our trading strategy is to benefit from short-term movements in the prices of debt securities arising from changes in interest rates. As our trading accounts are marked-to-market daily, we manage the interest risk related to our trading accounts using market value-based tools such as VaR and sensitivity analysis. As of December 31, 2006, the VaR of our interest risk from trading was (Won)6.7 billion and the weighted average duration, or weighted average maturity, of our Won-denominated trading debt securities was approximately 1.8 years.

*Foreign Exchange Risk*

Foreign exchange risk arises because we have assets and liabilities that are denominated in currencies other than Won, as well as off-balance sheet items such as foreign exchange forwards and currency swaps.

Assets and liabilities denominated in U.S. dollars account for the majority of our foreign currency assets and liabilities. Those denominated in Japanese yen and the euro account for most of the remainder.

The difference between our foreign currency assets and liabilities is offset against forward foreign exchange positions, currency options and currency swaps to obtain our net foreign currency open position. The Market Risk Management Subcommittee oversees our foreign exchange exposure for both trading and non-trading purposes by establishing a limit for this net foreign currency open position, together with stop loss limits. VaR limits are established on a combined basis for our domestic operations and foreign branches.

The following table shows our non-consolidated net open positions at the end of 2004, 2005 and 2006. Positive amounts represent long positions and negative amounts represent short positions. The net open positions held by subsidiaries are not significant.

	2004	As of December 31, <sup>(1)</sup> 2005 (in millions of US\$)	2006
<b>Currency:</b>			
U.S. dollars	US\$ 14.8	US\$ 126.3	US\$ 167.8
Japanese yen	(1.2)	(8.4)	1.8
Euro	2.5	2.4	4.3
Others	0.1	4.7	(7.9)
Total	US\$ 16.2	US\$ 125.0	US\$ 166.0

<sup>(1)</sup> Amounts prepared on a non-consolidated basis.

## **Table of Contents**

### *Equity Price Risk*

Equity price risk results from our equity trading portfolio in Won since we do not have any trading exposure to shares denominated in foreign currencies.

The equity trading portfolio in Won consists of exchange-traded stocks and nearest month or second nearest month futures contracts under strict limits on diversification as well as position limits and stop loss limits.

The Market Risk Management Subcommittee sets annual and monthly stop loss limits that are monitored by the Market/Operational Risk Department. In order to ensure timely action, the stop loss limit of individual securities is monitored by our middle office.

As of December 31, 2006, our equity trading position was (Won)187 billion.

### *Derivative Market Risk*

Our derivative trading includes interest rate and cross-currency swaps, foreign exchange forwards, stock index and interest rate futures and currency options. These activities consist primarily of the following:

arbitrage transactions to make profit from short-term discrepancies between the spot and forward derivative markets or within the derivative markets;

sales of tailor-made derivative products that meet various needs of our corporate customers and related transactions to reduce our exposure resulting from those sales;

taking positions in limited cases when we expect short-swing profits based on our market forecasts; and

trading to hedge our interest rate and foreign currency risk exposure as described above.

Market risk from trading derivatives is not significant since our derivative trading activities are primarily driven by arbitrage and customer deals with very limited open trading positions.

### ***Market Risk Management for Non-Trading Activities***

#### *Interest Rate Risk*

Our principal market risk from non-trading activities is interest rate risk. Interest rate risk arises due to mismatches in the maturities or re-pricing periods of these rate-sensitive assets and liabilities. We measure interest rate risk for Won and foreign currency assets and liabilities in our bank accounts (including derivatives) and our principal guaranteed trust accounts. Most of our interest-earning assets and interest-bearing liabilities are denominated in Won and our foreign currency-denominated assets and liabilities are mostly denominated in U.S. dollars.

Our principal interest rate risk management objectives are to generate stable net interest revenues and to protect our asset value against interest rate fluctuations. We principally manage this risk for our non-trading activities by analyzing and managing maturity and duration gaps between our interest-earning assets and interest-bearing liabilities. Although we have used hedging instruments only on a limited basis for interest rate risk management for our non-trading assets and liabilities, to date the Korean financial market has not been sufficiently developed for this purpose. We expect to increase our use of derivatives to hedge this risk in the near future as the Korean financial market becomes more sophisticated.

Interest rate gap analysis measures expected changes in net interest revenues by calculating the difference in the amounts of interest-earning assets and interest-bearing liabilities at each maturity and interest resetting date. We perform interest rate gap analysis for Won-denominated and foreign currency-denominated assets and trust assets on a monthly basis or more frequently when deemed necessary.



**Table of Contents**

*Interest Rate Gap Analysis.* We perform interest rate gap analysis based on interest rate repricing maturities of assets and liabilities. However, for some of our assets and liabilities with either no maturities or unique characteristics, we use or assume certain maturities, including the following examples:

With respect to asset maturities, we assume remaining maturities of prime rate-linked loans with remaining maturities of over one year to be one year and use the actual maturities for prime rate-linked loans with remaining maturities of less than one year.

With respect to liability maturities, adapting the regression analysis using last 36 months average balance, we assume non-core and rate sensitive core demand deposits to have remaining maturities of three months or less; and we assume rate insensitive core demand deposits to have remaining maturities between one year and four years.

The following table shows our non-consolidated interest rate gap for Won-denominated accounts and foreign currency-denominated accounts as of December 31, 2006, based on our Korean GAAP accounts, which vary in certain significant respects from our accounts prepared in accordance with U.S. GAAP.

	As of December 31, 2006 <sup>(1)</sup>					Total
	0-3 months	3-6 months	6-12 months	1-3 years	Over 3 years	
(in billions of Won, except percentages)						
<b>Won-denominated</b>						
<b>Interest-earning assets:</b>						
Loans	(Won) 80,246	(Won) 29,192	(Won) 10,349	(Won) 3,978	(Won) 759	(Won) 124,524
Securities	2,300	1,581	4,697	9,506	5,466	23,549
Others	11,823	1,404	2,046	2,577	388	18,238
Total	(Won) 94,369	(Won) 32,177	(Won) 17,092	(Won) 16,061	(Won) 6,613	(Won) 166,312
<b>Interest-bearing liabilities:</b>						
Deposits	(Won) 53,059	(Won) 16,497	(Won) 29,325	(Won) 25,888	(Won) 11,338	(Won) 136,107
Borrowings	2,502	0	0	0	0	2,502
Others	6,288	850	6,192	8,804	2,254	24,388
Total	(Won) 61,850	(Won) 17,347	(Won) 35,516	(Won) 34,692	(Won) 13,592	(Won) 162,998
Sensitivity gap	32,519	14,830	(18,424)	(18,631)	(6,979)	3,314
Cumulative gap	32,519	47,349	28,925	10,294	3,314	
% of total assets	19.6%	28.5%	17.4%	6.2%	2.0%	
<b>Foreign currency-denominated</b>						
<b>Interest-earning assets:</b>						
Due from banks	(Won) 375	(Won) 56	(Won) 0	(Won) 0	(Won) 0	(Won) 430
Loans	5,857	573	117	143	9	6,698
Securities	126	123	59	125	201	634
Others	1,863	451	178	7	0	2,499
Total	(Won) 8,220	(Won) 1,203	(Won) 354	(Won) 274	(Won) 210	(Won) 10,261
<b>Interest-bearing liabilities:</b>						
Deposits	(Won) 841	(Won) 880	(Won) 35	(Won) 4	(Won) 0	(Won) 1,759
Borrowings	2,073	1,777	27	146	0	4,024

Edgar Filing: KOOKMIN BANK - Form 20-F

Others	1,884	151	466	0	0	2,500
<b>Total</b>	<b>(Won) 4,798</b>	<b>(Won) 2,807</b>	<b>(Won) 529</b>	<b>(Won) 150</b>	<b>(Won) 0</b>	<b>(Won) 8,284</b>
Sensitivity gap	3,422	(1,605)	(174)	124	210	1,978
<b>Cumulative gap</b>	<b>3,422</b>	<b>1,818</b>	<b>1,644</b>	<b>1,768</b>	<b>1,978</b>	
% of total assets	33.4%	17.7%	16.0%	17.2%	19.3%	

<sup>(1)</sup> The numbers are prepared on a non-consolidated basis in accordance with Korean GAAP for internal management purposes.

**Table of Contents**

*Duration Gap Analysis.* We also perform duration gap analysis to measure and manage interest rate risk. Duration gap analysis is a more long-term risk indicator than interest rate gap analysis, as interest rate gap analysis focuses more on accounting income as opposed to the market value of the assets and liabilities. We emphasize duration gap analysis because, in the long run, our principal concern with respect to interest rate fluctuations is the net asset value rather than net interest revenue changes. In 2006, our asset and liability duration gap was negative and it moved between (-)0.248 years and (-)0.387 years. Accordingly, our net asset value would have declined between (Won)401 billion and (Won)612 billion if interest rates had decreased by one percentage point.

For duration gap analysis we use or assume the same maturities for different assets and liabilities that we use or assume for our interest rate gap analysis.

The following table, which was prepared in accordance with Korean GAAP, shows duration gaps and net asset value changes when interest rates decrease by one percentage point as of the specified dates on a non-consolidated basis.

Date	Asset duration (in years)	Liability duration (in years)	Duration gap (in years)	Net asset value change (in billions of Won)
June 30, 2004	0.5206	0.9247	(0.3880)	(Won) (624)
December 31, 2004	0.5024	0.9395	(0.4049)	(653)
June 30, 2005	0.5244	0.9132	(0.339)	(532)
December 31, 2005	0.5141	0.8316	(0.255)	(407)
June 30, 2006 <sup>(1)</sup>	0.5125	0.8920	(0.3421)	(561)
December 31, 2006 <sup>(1)</sup>	0.5466	0.8624	(0.2831)	(474)

<sup>(1)</sup> Reflects changes to our interest rate risk measure method adopted in April 2006.

We set interest rate risk limits using historical interest rate volatility of financial bonds and duration gaps with respect to expected asset and liability positions based on our annual business plans. The Asset Liability Management Department in our Finance Group submits interest rate gap analysis reports, duration gap analysis reports, sensitivity reports and interest rate limit compliance reports monthly to the Asset Liability Management Committee and quarterly to the Risk Management Committee.

The following table, which was prepared in accordance with Korean GAAP, summarizes our interest rate risk on a non-consolidated basis, taking into account asset and liability durations as of December 31, 2006.

	As of December 31, 2006					Total
	3 months or less	3-6 months	6-12 months	1-3 years	Over 3 years	
<b>Won-denominated:</b>						
Asset position	(Won) 94,369	(Won) 32,177	(Won) 17,092	(Won) 16,061	(Won) 6,613	(Won) 166,312
Liability position	61,850	17,347	35,516	34,692	13,592	162,998
Gap	32,519	14,830	(18,424)	(18,631)	(6,979)	3,314
Average maturity	0.190	0.385	0.693	1.661	2.981	
Interest rate volatility	1.26%	1.52%	1.82%	2.31%	2.54%	
Amount at risk	78	87	(233)	(715)	(529)	(1,312)
<b>Foreign currency-denominated:</b>						
Asset position	(Won) 8,220	(Won) 1,203	(Won) 354	(Won) 274	(Won) 210	(Won) 10,261
Liability position	4,798	2,807	529	150	0	8,284
Gap	3,422	(1,605)	(174)	124	210	1,978
Average maturity	0.232	0.458	0.657	1.984	3.260	
Interest rate volatility	0.95%	1.21%	1.77%	2.45%	2.58%	



Edgar Filing: KOOKMIN BANK - Form 20-F

Amount at risk

(8)

9

2

(6)

(18)

(20)

190

## **Table of Contents**

### *Foreign Exchange Risk*

We manage foreign exchange rate risk arising from our non-trading operations together with such risks arising from our trading operations. See Market Risk Management for Trading Activities Foreign Exchange Risk above.

### **Liquidity Risk Management**

Liquidity risk is the risk of insolvency or loss due to a disparity between the inflow and outflow of funds resulting from, for example, maturity mismatches, obtaining funds at a high price or disposing of securities at an unfavorable price due to lack of available funds. We manage our liquidity in order to meet our financial liabilities from withdrawals of deposits, redemption of matured debentures and repayments at maturity of borrowed funds. We also require sufficient liquidity to fund loans, to extend other credits and to invest in securities. Our liquidity management goal is to meet all our liability repayments on time and fund all investment opportunities even under adverse conditions. To date, we have not experienced significant liquidity risk, including during 1997 and 1998 when the Korean economy experienced serious difficulties.

We maintain liquidity by holding sufficient quantities of assets that can be liquidated to meet actual or potential demands for funds from depositors and others. We also manage liquidity by ensuring that the excess of maturing liabilities over maturing assets in any period is kept to manageable levels relative to the amount of funds we believe we could raise by issuing securities. We seek to minimize our liquidity costs by managing our liquidity position on a daily basis and by limiting the amount of cash at any time that is not invested in interest earning assets or securities.

We maintain diverse sources of liquidity to facilitate flexibility in meeting our funding requirements. We fund our operations principally by accepting deposits from retail and corporate depositors, accessing the call loan market (a short-term market for loans with maturities of less than one month), issuing debentures and borrowing from the Bank of Korea. We use the majority of funds we raise to extend loans or purchase securities. Generally, deposits are of shorter average maturity than loans or investments.

For Won-denominated assets and liabilities, we manage liquidity using a cash flow structure based on holding short-term liabilities and long-term assets. Generally, the average initial contract maturity of our new Won-denominated time deposits was about 12 months, while during the same period most of our new loans and securities had maturities over one year.

We manage liquidity risk within the limits set on Won and foreign currency accounts in accordance with the regulations of the Financial Supervisory Commission. The Financial Supervisory Commission requires Korean banks to maintain a Won liquidity ratio of at least 100.0% and a foreign liquidity ratio of at least 85.0%. The Financial Supervisory Commission defines the Won liquidity ratio as Won liquid assets (including marketable securities) due within three months divided by Won liabilities due within three months.

The Fund Management Department and the International Treasury Department are responsible for daily liquidity risk management of our Won and foreign currency exposure, respectively. They report monthly plans for funding and asset management to the Asset Liability Management Committee, which discusses factors such as interest rate movements, maturity structures of our deposits, loans and securities, re-deposit ratios and loan roll-over ratios.

**Table of Contents**

The following table shows our liquidity status and limits for Won and foreign currency accounts as of December 31, 2006 in accordance with Financial Supervisory Commission regulations:

	<b>3 months or Less (in billions of Won, except percentages)</b>		
<b>Won accounts:</b>			
Assets (A)	(Won) 80,420		
Liabilities (B)	77,376		
Liquidity gap	3,043		
Liquidity ratio (A/B)	103.93%		
Limit	100.00%		
	<b>7 days or less</b>	<b>1 month or less</b>	<b>3 months or less</b>
	<b>(in millions of US\$, except percentages)</b>		
Foreign currency assets	US\$ 9,283	US\$ 24,959	US\$ 38,143
Foreign currency liabilities	8,158	23,166	40,239
Maturity gap	1,125	1,793	(2,096)
Cumulative gap (A)	1,125	1,793	(2,096)
Total assets (B)	58,621	58,621	58,621
Liquidity gap ratio (A/B)	1.92%	3.06%	94.79% <sup>(1)</sup>
Limits	0.00%	(10.00)%	85.00%

<sup>(1)</sup> Liquidity ratio.

The Asset Liability Management Department in our Finance Group reports whether we are complying with these limits monthly to the Asset Liability Management Committee and quarterly to the Risk Management Committee.

**Operational Risk Management****Overall Status**

Basel II currently defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. However, there is still no complete consensus on the definition of operational risk in the banking industry. We define operational risk broadly to include all financial and non-financial risks, other than credit risk, market risk, interest rate risk and liquidity risk, that may arise from our operations that could negatively impact our capital, including the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events as defined under Basel II as well as legal, reputational and strategic risks. Our operational risk management objectives include not only satisfying regulatory requirements, but also providing internal support through the growth of a strong risk management culture, reinforcement of internal controls, improvement of work processes and provision of timely feedback to management members and staff throughout the bank.

We are in the process of establishing a bank-wide operational risk management framework meeting the Basel II Advanced Measurement Approach, or AMA, according to a multi-year plan comprising:

the framework building phase, which was completed at the end of 2004;

the implementation phase, which was completed at the end of 2005; and

the stabilization phase, which we plan to complete by the end of 2007.

---

## **Table of Contents**

In 2004, we completed the framework building phase, which focused on building our operational risk management framework through upgrades relating to our control self assessment program, identification of key risk indicators, collection of internal loss data and initial measurement of operational risk capital based on Basel II. We completed the implementation phase with the development of our new operational risk management system in December 2005, and now calculate our operational risk VaR on a quarterly basis using the loss distribution approach, in line with AMA.

In 2006, we improved our operational risk management by making ongoing refinements to the operational risk management system, by proceeding with the integration of our compliance Control Self Assessment (or CSA) and operational risk CSA processes into a single process to enhance the effect on internal controls, segregating sales functions from operational functions in our retail branches and establishing a bank-wide insurance strategy to mitigate operational risk, as well as developing a detailed business continuity plan covering all of our operations and locations to prepare against unexpected events.

Our Operational Risk Unit is part of our Risk Management Group, and it is responsible for:

refining bank-wide operational risk policies and procedures;

managing internal and external loss data;

measuring operational risk;

providing appropriate training and support to business line operational risk managers; and

reporting overall operational risk status to our senior management.

In addition, we also have internal control managers in all our departments and branches who update our control self assessments on a quarterly basis. Through this method we are able to ensure proper monitoring and measurement of operational risk in each of our business groups.

### ***Internal Control***

Our Audit Division, Legal Department, Compliance Department and Compliance Operating Department all play important roles in reviewing and maintaining the integrity of our internal control environment.

The Audit Committee, which consists of four non-executive directors and our chief audit executive, is an independent authority that evaluates the effectiveness and efficiency of our internal control systems and business processes and reviews the reliability of financial statements to secure the transparency and stability of our management, including through the activities of our independent auditor. In carrying out these duties, the Audit Committee ultimately protects our property for the benefit of our shareholders, investors and customers by independently monitoring our management.

Our chief audit executive executes duties determined and delegated by the Audit Committee. That person is responsible for auditing our management's daily business activities and also responsible for the auditing activities summarized below in order for the Audit Committee to function effectively.

Our Audit Division, which consists of three departments (Audit Planning Department, Branch Auditing Department and Management Auditing Department), is the execution body for the Audit Committee, and it, along with our chief audit executive, performs the following activities:

general audits, which include full-scale audits of the overall operations performed according to an annual audit plan, and sectional audits of selected operations;

special audits, performed when our audit committee or chief audit executive deems it necessary or pursuant to requests by the president and chief executive officer, board or supervisory authorities, such as the Financial Supervisory Service;

---

**Table of Contents**

day-to-day audits, including preliminary audits and ex post facto audits, performed by the chief audit executive with respect to the regular management of our operations; and

real-time monitoring audits, performed to detect any unusual transactions by analyzing data and information with a computerized audit system, and to take necessary actions with respect to such transactions in a timely manner.

The Financial Supervisory Service periodically conducts a general examination of our operations. It also performs special examination on particular aspects of our operations, such as risk management, credit monitoring and liquidity, as the need arises.

As a result of recent regulatory trends, our Audit Division is continuing its efforts to establish an advanced audit system and value-added internal audit by introducing risk-based audit techniques.

Our Management Auditing Department reviews the operations of our headquarters, subsidiaries and overseas branches and entities through the use of Risk-Based Audit, or RBA, audit methodology. This methodology requires that our Management Auditing Department evaluate the risk and process of our business units and concentrate their audit capacity with respect to high risk areas to support our management objectives.

Our Compliance Department and Compliance Operating Department operates a compliance system to ensure that all of our employees comply with the relevant laws and regulations. This system's main function is to establish and manage our compliance program, educate employees and management and improve our internal control process.

***Legal Risk***

We consider legal risk as a part of our operational risk. The uncertainty of the enforceability of the obligations of our customers and counterparties, including foreclosure on collateral, creates legal risk. Changes in laws and regulations could also adversely affect us. Legal risk is higher in new areas of business where the law is often untested in the courts, although legal risk can also increase in our traditional business to the extent that the legal and regulatory landscape in Korea is changing and many new laws and regulations governing the banking industry remain untested. Our Legal Department seeks to minimize legal risk by using stringent legal documentation, employing procedures designed to ensure that transactions are properly authorized and consulting legal advisers. Our internal auditors review loan documentation to ensure that these are correctly drawn up to withstand scrutiny in court should such scrutiny occur.

***IT System Operational Risk***

The integrity of our IT systems, and their ability to withstand potential catastrophic events, is crucial to our continuing operations. Accordingly, we are continuing to strengthen our disaster recovery capabilities. In order to minimize operational risks relating to our IT systems, we have implemented a multi-CPU system that runs multiple CPUs simultaneously on-site and ensures system continuity in case any of the CPUs fails. This system backs up our data systems at an off-site location on a real-time basis to ensure that our operations can be carried out normally and without material interruption in the event of CPU failure.

We currently test our disaster recovery systems on a quarterly basis, with the comprehensive testing including branches and the main IT center's disaster recovery system. In 2006, under the supervision of the Financial Supervisory Service, we simulated a fire at our main IT center and successfully ran our disaster recovery process. Our disaster recovery capabilities involve a number of other operations, including credit card and call center transactions. Internally, our IT Service Operations Department monitors all of our electronic and computerized network processes and our IT systems. This department monitors and reports on any unusual delays or irregularities reported by our branches. In addition, the IT Planning Department is responsible for the daily monitoring of our entire information security system.

## **Table of Contents**

### **Other Risk Management**

#### ***Subsidiary Risk Management***

We manage the risk of our subsidiaries through supporting the development and maintenance of their risk management systems in order to ensure the soundness of their management. Our Credit Review Department assumes the responsibility of overall control and coordination of our subsidiaries' risk management policies and procedures. Its major roles in this regard are as follows:

monitoring and reporting on our subsidiaries' risk management status;

reviewing the current risk management practice of our subsidiaries and making recommendations to our subsidiaries as necessary; and

operating a working-level council with respect to subsidiary risk management policies and procedures.

### **Item 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

**Not Applicable**

### **Item 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

**Not Applicable**

### **Item 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

**Not Applicable**

### **Item 15. CONTROLS AND PROCEDURES**

#### ***Disclosure Controls and Procedures***

We have evaluated, with the participation of our chief executive officer and chief financial officer, the effectiveness of our disclosure controls and procedures as of December 31, 2006. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures as of December 31, 2006 were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

#### ***Management's Annual Report on Internal Control Over Financial Reporting***

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway



## Edgar Filing: KOOKMIN BANK - Form 20-F

Commission. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. Our internal control over financial reporting includes those policies and procedures that (1) pertain

**Table of Contents**

to the maintenance of records, that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of our financial statements would be prevented or detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Based on our evaluation, our management concluded that our internal control over financial reporting was effective as of December 31, 2006. Our management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2006 has been audited by Deloitte Anjin LLC, an independent registered public accounting firm which also audited our financial statements as of and for the year ended December 31, 2006, as stated in its report which is included herein.

**Changes in Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting during 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Item 16. RESERVED****Item 16A. Audit Committee Financial Expert**

Our board of directors has determined that Kee Young Chung, our non-executive director and the chairman of our Audit Committee, qualifies as an audit committee financial expert and is independent within the meaning of this Item 16A.

**Item 16B. Code of Ethics**

We have adopted a code of ethics, as defined in Item 16B of Form 20-F under the Securities Exchange Act of 1934, as amended. Our code of ethics applies to our chief executive officer, and chief financial officer and persons performing similar functions as well as to our non-executive directors and other officers and employees. Our code of ethics is available on our website at <http://www.kbstar.com>. If we amend the provisions of our code of ethics that apply to our chief executive officer and chief financial officer and persons performing similar functions, or if we grant any waiver of such provisions, we will disclose such amendment or waiver on our website at the same address.

**Item 16C. Principal Accountant Fees and Services  
Audit and Non-audit Fees**

The following table sets forth the fees billed to us by independent registered public accounting firm Deloitte Anjin LLC during the fiscal years ended December 31, 2005 and 2006:

	Year ended December 31,	
	2005	2006
	(in millions of Won)	
Audit fees	(Won) 3,772	(Won) 4,340
Audit-related fees		
Tax fees		
All other fees	30	40
<b>Total fees</b>	<b>(Won) 3,802</b>	<b>(Won) 4,380</b>



**Table of Contents**

Audit fees in the above table are the aggregate fees billed by Deloitte Anjin LLC in connection with the audits of:

our annual financial statements and the review of our interim financial statements; and

our special purpose entities in connection with the Korean Securities and Exchange Act.

Other fees in the above table are fees billed by Deloitte Anjin LLC in connection with our financial debenture offering services.

**Audit Committee Pre-Approval Policies and Procedures**

Our audit committee has not established pre-approval policies and procedures for the engagement of our independent auditors for services. Our audit committee expressly approves on a case-by-case basis any engagement of our independent auditors for audit and non-audit services provided to our subsidiaries or to us.

**Item 16D. Exemptions from the Listing Standards for Audit Committees  
Not Applicable**

**Item 16E. Purchase of Equity Securities by the Issuer and Affiliated Purchasers**

Neither we nor any affiliated purchaser, as defined in Rule 10b-18(a)(3) of the Exchange Act, purchased any of our equity securities during the period covered by this annual report.

**Item 17. FINANCIAL STATEMENTS  
Not Applicable**

**Item 18. FINANCIAL STATEMENTS**

Reference is made to Item 19(a) for a list of all financial statements filed as part of this annual report.

**Item 19. EXHIBITS**

	<b>Page</b>
<b>Audited consolidated financial statements of Kookmin Bank and subsidiaries prepared in accordance with U.S. GAAP</b>	
<u>Report of Deloitte Anjin LLC, independent registered public accounting firm</u>	F-1
<u>Report of Samil PricewaterhouseCoopers, independent registered public accounting firm</u>	F-3
<u>Consolidated balance sheets as of December 31, 2005 and 2006</u>	F-4
<u>Consolidated statements of operations and comprehensive income (loss) for the years ended December 31, 2004, 2005 and 2006</u>	F-5
<u>Consolidated statements of changes in stockholders' equity for the years ended December 31, 2004, 2005 and 2006</u>	F-7
<u>Consolidated statements of cash flows for the years ended December 31, 2004, 2005 and 2006</u>	F-9
<u>Notes to consolidated financial statements</u>	F-12

## Edgar Filing: KOOKMIN BANK - Form 20-F

(a) List of Financial Statements:

(b) Exhibits

Pursuant to the rules and regulations of the U.S. Securities and Exchange Commission, Kookmin Bank has filed certain agreements as exhibits to this Annual Report on Form 20-F. These agreements may contain

**Table of Contents**

representations and warranties made by the parties. These representations and warranties have been made solely for the benefit of the other party or parties to such agreements and (i) may be intended not as statements of fact, but rather as a way of allocating the risk to one of the parties to such agreements if those statements turn out to be inaccurate, (ii) may have been qualified by disclosures that were made to such other party or parties and that either have been reflected in the company's filings or are not required to be disclosed in those filings, (iii) may apply materiality standards different from what may be viewed as material to investors and (iv) were made only as of the date of such agreements or such other date(s) as may be specified in such agreements and are subject to more recent developments. Accordingly, these representations and warranties may not describe Kookmin Bank's actual state of affairs at the date of this annual report.

<b>Number</b>	<b>Description</b>
1.1*	Amended and Restated Articles of Incorporation of Kookmin Bank (translation in English).
2.1**	Form of Share Certificate of Kookmin Bank's common stock, par value (Won)5,000 per share (translation in English).
2.2***	Form of Second Amended and Restated Deposit Agreement to be entered into among Kookmin Bank, Citibank N.A., as depositary, and all holders and beneficial owners from time to time of American depositary receipts issued thereunder, including the form of American depositary receipt.
4.1**	Investment Agreement, dated as of July 15, 1999, between H&CB, ING Insurance International B.V. and ING Verzekeringen N.V. (as amended).
4.2****	Waiver Agreement, dated as of October 31, 2001, among H&CB, ING Insurance International B.V., ING Life Insurance Company, Korea Ltd. and KB Asset Management Co., Ltd.
4.3**	Merger Agreement, dated as of April 23, 2001, by and between Kookmin Bank and H&CB.
4.4*****	Waiver Agreement, dated as of December 4, 2002, between Kookmin Bank and ING Bank N.V.
4.5*****	Merger Agreement, dated as of May 30, 2003, between Kookmin Bank and Kookmin Credit Card.
4.6*****	Amended and Restated Strategic Alliance Agreement, dated as of August 27, 2003, between Kookmin Bank and ING Bank N.V.
8.1*****	List of subsidiaries of Kookmin Bank.
11.1*****	Code of Ethics.
12.1	Section 302 certifications.
13.1	Section 906 certifications.

\* Incorporated by reference to the registrant's filing on Form 20-F (No. 1-15258), filed on June 28, 2006.

\*\* Incorporated by reference to the registrant's filing on Form F-4 (No. 333-13880), filed on September 10, 2001.

\*\*\* Incorporated by reference to Exhibit (a) of the registrant's Registration Statement on Form F-6 (No. 333-138347), filed on November 1, 2006.

\*\*\*\* Incorporated by reference to the registrant's filing on Form F-1 (No. 333-90074), filed on June 4, 2002.

\*\*\*\*\* Incorporated by reference to the registrant's filing on Form 20-F (No. 1-15258), filed on June 17, 2003.

**Table of Contents**

- \*\*\*\*\* Incorporated by reference to the registrant's filing on Form F-4 (No. 333-106262), filed on June 19, 2003.
- \*\*\*\*\* Incorporated by reference to the registrant's filing on Form 20-F (No. 1-15258), filed on June 28, 2004.
- \*\*\*\*\* Incorporated by reference to the registrant's filing on Form 20-F (No. 1-15258), filed on June 28, 2005.
- \*\*\*\*\* Incorporated by reference to Note 34 of the consolidated financial statements of the registrant included in this annual report.

**Table of Contents**

**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

KOOKMIN BANK  
(Registrant)

/s/ Chung Won Kang  
(Signature)

Chung Won Kang

President and Chief Executive Officer

(Name and Title)

Date: June 28, 2007



**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Kookmin Bank:

We have audited management's assessment, included in the accompanying Management Report on Internal Control Over Financial Reporting, that Kookmin Bank and its subsidiaries (collectively referred to as the Bank) maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Bank's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Bank's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Bank maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, the Bank maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

## Edgar Filing: KOOKMIN BANK - Form 20-F

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2006 of the Bank and our report dated June 15, 2007 expressed an unqualified opinion on those consolidated financial statements, which included an explanatory paragraph for the translation of financial statement amounts into United States dollars for the convenience of readers in the United States of America.

/s/ DELOITTE ANJIN LLC

Seoul, Korea

June 15, 2007

F-1

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Kookmin Bank:

We have audited the accompanying consolidated balance sheets of Kookmin Bank and its subsidiaries (collectively referred to as the Bank) as of December 31, 2005 and 2006, and the related consolidated statements of operations and comprehensive income, changes in stockholders' equity, and cash flows for the years then ended (all expressed in Korean Won). These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits. The consolidated financial statements of the Bank for the year ended December 31, 2004 were audited by other auditors whose report, dated June 23, 2005, expressed an unqualified opinion on those statements.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Kookmin Bank and its subsidiaries as of December 31, 2005 and 2006, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Bank's internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated June 15, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of the Bank's internal control over financial reporting and an unqualified opinion on the effectiveness of the Bank's internal control over financial reporting.

Our audit also comprehended the translation of Korean Won amounts into United States dollar amounts and, in our opinion such translation has been made in conformity with the basis stated in Note 1. The translation of the financial statement amounts into United States dollars has been made solely for the convenience of readers in the United States of America.

/s/ DELOITTE ANJIN LLC

Seoul, Korea

June 15, 2007

F-2

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders of

Kookmin Bank

In our opinion, the accompanying consolidated statements of operations and comprehensive income, of changes in stockholders' equity and of cash flows for the year ended December 31, 2004, present fairly, in all material respects, the results of operations and cash flows of Kookmin Bank and its subsidiaries (the "Bank") for the year ended December 31, 2004, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

/s/ Samil PricewaterhouseCoopers

Seoul, Korea

June 23, 2005

F-3

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Balance Sheets**

As of December 31,

	2005	2006	2006
	Korean Won (in millions)		Translation into U.S. Dollars (Note 1) (in thousands)
<b>ASSETS</b>			
Cash and cash equivalents	3,085,542	3,774,518	4,058,621
Restricted cash	2,258,642	3,277,144	3,523,810
Interest-bearing deposits in other banks	515,080	423,148	454,998
Call loans and securities purchased under resale agreements	1,716,080	1,737,881	1,868,689
Trading assets	4,754,416	3,744,406	4,026,243
Investments	25,371,762	25,347,999	27,255,913
Loans (net of allowance for loan losses of (Won)3,212,012 million in 2005 and (Won)2,468,378 million (\$2,654,170 thousand) in 2006)	134,939,480	149,215,562	160,446,841
Due from customers on acceptances	626,874	620,007	666,675
Premises and equipment, net	1,516,387	1,611,979	1,733,311
Accrued interest and dividends receivable	1,059,403	802,107	862,481
Security deposits	1,184,586	1,190,412	1,280,012
Goodwill	394,457	394,457	424,148
Other intangible assets, net	217,272	185,292	199,239
Other assets	868,075	653,333	702,508
<b>Total assets</b>	<b>178,508,056</b>	<b>192,978,245</b>	<b>207,503,489</b>
<b>LIABILITIES</b>			
Deposits:			
Interest bearing	121,787,047	125,195,038	134,618,320
Non-interest bearing	3,911,526	4,344,967	4,672,008
Call money	1,253,511	167,776	180,405
Trading liabilities	1,078,435	1,223,182	1,315,249
Acceptances outstanding	626,874	620,007	666,675
Other borrowed funds	6,117,805	10,627,306	11,427,211
Accrued interest payable	3,306,443	3,698,397	3,976,771
Secured borrowings	8,117,934	7,462,648	8,024,352
Long-term debt	16,751,050	21,674,838	23,306,278
Other liabilities	4,150,742	3,174,398	3,413,331
<b>Total liabilities</b>	<b>167,101,367</b>	<b>178,188,557</b>	<b>191,600,600</b>
Commitments and contingencies (Notes 29, 30 and 31)			
Minority interests	14,281	17,512	18,830
<b>STOCKHOLDERS EQUITY</b>			
Common stock ((Won)5,000 par value, authorized 1 billion shares, 336,379,116 shares issued and 336,161,181 shares outstanding in 2005 and 336,379,116 shares issued and 336,327,773 shares outstanding in 2006)	1,681,896	1,681,896	1,808,490

Edgar Filing: KOOKMIN BANK - Form 20-F

Additional paid-in capital	5,416,396	5,403,650	5,810,376
Retained earnings	4,360,327	7,266,004	7,812,907
Accumulated other comprehensive income (loss), net of tax (Less: Treasury stock, at cost, 217,935 shares in 2005 and 51,343 shares in 2006)	(56,551)	424,487	456,438
	(9,660)	(3,861)	(4,152)
Total stockholders' equity	<u>11,392,408</u>	<u>14,772,176</u>	<u>15,884,059</u>
Total liabilities, minority interests and stockholders' equity	<u>178,508,056</u>	<u>192,978,245</u>	<u>207,503,489</u>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Operations and Comprehensive Income**

For the years ended December 31,

	2004	2005	2006	2006
	Korean Won (in millions, except per share amounts)			Translation into U.S. Dollars (Note 1) (in thousands, except per share amounts)
<b>Interest and dividend income</b>				
Deposits in other banks	21,336	26,738	28,100	30,215
Loans, including fees	10,825,980	9,464,551	9,940,988	10,689,235
Trading assets	155,751	128,566	158,722	170,669
Investment securities	1,003,496	960,358	1,216,951	1,308,549
Call loans and securities purchased under resale agreements	85,324	77,759	60,191	64,721
<b>Total interest and dividend income</b>	<b>12,091,887</b>	<b>10,657,972</b>	<b>11,404,952</b>	<b>12,263,389</b>
<b>Interest expense</b>				
Deposits	3,834,009	3,181,124	3,408,499	3,665,053
Call money	41,552	40,060	118,969	127,924
Other borrowed funds	332,278	288,754	354,255	380,919
Secured borrowings	365,914	309,864	388,539	417,784
Long-term debt	942,042	936,729	1,072,108	1,152,804
<b>Total interest expense</b>	<b>5,515,795</b>	<b>4,756,531</b>	<b>5,342,370</b>	<b>5,744,484</b>
<b>Net interest income</b>	<b>6,576,092</b>	<b>5,901,441</b>	<b>6,062,582</b>	<b>6,518,905</b>
Provision for (reversal of) credit losses	3,861,434	613,105	(99,926)	(107,447)
<b>Net interest income after provision for credit losses</b>	<b>2,714,658</b>	<b>5,288,336</b>	<b>6,162,508</b>	<b>6,626,352</b>
<b>Non-interest income</b>				
Trust fees, net	152,769	145,813	155,657	167,373
Other fees and commission income	1,769,120	1,875,791	2,134,630	2,295,301
Net trading revenue	408,816	292,290	263,118	282,923
Net gain on investments	99,039	97,863	85,070	91,473
Other non-interest income	369,657	432,253	241,135	259,285
<b>Total non-interest income</b>	<b>2,799,401</b>	<b>2,844,010</b>	<b>2,879,610</b>	<b>3,096,355</b>
<b>Non-interest expense</b>				
Salaries and employee benefits	1,702,095	2,192,952	2,053,834	2,208,424
Depreciation and amortization	440,624	352,613	323,788	348,159
Other administrative expenses	646,241	628,132	770,548	828,547
Credit card fees	331,740	187,777	238,915	256,898



Edgar Filing: KOOKMIN BANK - Form 20-F

Other fees and commissions	537,305	524,656	653,851	703,065
Other non-interest expenses	373,951	427,594	481,280	517,504
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total non-interest expense	4,031,956	4,313,724	4,522,216	4,862,597
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

The accompanying notes are an integral part of these consolidated financial statements.

F-5

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Operations and Comprehensive Income**

For the years ended December 31,

	2004	2005	2006	2006
	Korean Won (in millions, except per share amounts)			Translation into U.S. Dollars (Note 1) (in thousands, except per share amounts)
<b>Income before income tax expense and minority interests</b>	1,482,103	3,818,622	4,519,902	4,860,110
Income tax expense	447,825	1,099,720	1,422,904	1,530,004
Minority interests	2,528	2,705	4,745	5,103
<b>Income before cumulative effect of a change in an accounting principle</b>	1,031,750	2,716,197	3,092,253	3,325,003
Cumulative effect of a change in an accounting principle (Note 28)			(1,687)	(1,814)
<b>Net income</b>	1,031,750	2,716,197	3,090,566	3,323,189
<b>Other comprehensive income (loss), net of tax</b>				
Foreign currency translation adjustments	(15,539)	(11,116)	(4,043)	(4,348)
Net unrealized gains (losses) on available-for-sale securities	64,279	(155,355)	485,081	521,593
Total other comprehensive income (loss), net of tax	48,740	(166,471)	481,038	517,245
<b>Comprehensive income</b>	1,080,490	2,549,726	3,571,604	3,840,434
<b>Net income per common share</b>				
Basic:				
Income before cumulative effect of a change in an accounting principle	3,367	8,415	9,194	9.89
Cumulative effect of a change in an accounting principle			(5)	(0.01)
<b>Net income</b>	3,367	8,415	9,189	9.88
Diluted:				
Income before cumulative effect of a change in an accounting principle	3,365	8,411	9,193	9.88
Cumulative effect of a change in an accounting principle			(5)	(0.01)
<b>Net income</b>	3,365	8,411	9,188	9.87
Weighted average basic common shares outstanding (in thousands)	306,432	322,786	336,351	336,351
Weighted average diluted common shares outstanding (in thousands)	306,650	322,948	336,353	336,353



The accompanying notes are an integral part of these consolidated financial statements.

F-6

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Changes in Stockholders' Equity**

For the years ended December 31,

	Common Stock		Accumulated				Total Stockholders' Equity
	Shares	Amount	Additional Paid-in Capital	Retained Earnings	Income (Loss) Net of Tax	Treasury Stock	
	Korean Won (in millions, except share data)						
<b>Balance at January 1, 2004</b>	306,362,493	1,681,896	5,393,351	759,735	61,180	(1,328,312)	6,567,850
Reissuance of treasury stock							
On exercise of stock options	135,414		(2,754)			5,992	3,238
Stock-based compensation			9,640				9,640
Other comprehensive income, net of tax							
a. Foreign currency translation					(15,539)		(15,539)
b. Unrealized holding gains on investment securities					64,279		64,279
Net income				1,031,750			1,031,750
Change of consolidation scope adoption of FIN No. 46(R)				21,061			21,061
<b>Balance at December 31, 2004</b>	306,497,907	1,681,896	5,400,237	1,812,546	109,920	(1,322,320)	7,682,279
Reissuance of treasury stock							
a. On exercise of stock options	239,513		(3,303)			10,599	7,296
b. Under employee stock ownership plan	2,000,000		722			88,504	89,226
c. Sale to market	27,423,761		25,452			1,213,557	1,239,009
Stock-based compensation			(6,712)				(6,712)
Cash dividends declared ((Won)550 per share)				(168,574)			(168,574)
Other comprehensive income, net of tax							
a. Foreign currency translation					(11,116)		(11,116)
b. Unrealized holding losses on investment securities					(155,355)		(155,355)
Net income				2,716,197			2,716,197
Change of consolidation scope				158			158
<b>Balance at December 31, 2005</b>	336,161,181	1,681,896	5,416,396	4,360,327	(56,551)	(9,660)	11,392,408
Purchase of treasury stock	(368,798)					(28,555)	(28,555)
Reissuance of treasury stock							
a. On exercise of stock options	217,935		(367)			9,660	9,293
b. Sale to market	317,455		(275)			24,694	24,419
Stock-based compensation			(12,104)				(12,104)
Cash dividends declared ((Won)550 per share)				(184,889)			(184,889)
Other comprehensive income, net of tax							
a. Foreign currency translation					(4,043)		(4,043)

Edgar Filing: KOOKMIN BANK - Form 20-F

b. Unrealized holding gains on investment securities					485,081		485,081
Net income				3,090,566			3,090,566
<b>Balance at December 31, 2006</b>	<b>336,327,773</b>	<b>1,681,896</b>	<b>5,403,650</b>	<b>7,266,004</b>	<b>424,487</b>	<b>(3,861)</b>	<b>14,772,176</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Changes in Stockholders' Equity**

For the years ended December 31,

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss), Net of Tax	Treasury Stock	Total Stockholders' Equity
	Shares	Amount					
<b>Translation into U.S. Dollars (Note 1) (in thousands, except share data)</b>							
<b>Balance at December 31, 2005</b>	336,161,181	1,808,490	5,824,081	4,688,523	(60,807)	(10,388)	12,249,899
Purchase of treasury stock	(368,798)					(30,704)	(30,704)
Reissuance of treasury stock							
a. On exercise of stock options	217,935		(394)			10,387	9,993
b. Sale to market	317,455		(296)			26,553	26,257
Stock-based compensation			(13,015)				(13,015)
Cash dividends declared (US \$ 0.59 per share)				(198,805)			(198,805)
Other comprehensive income, net of tax							
a. Foreign currency translation					(4,348)		(4,348)
b. Unrealized holding gains on investment securities					521,593		521,593
Net income				3,323,189			3,323,189
<b>Balance at December 31, 2006</b>	<b>336,327,773</b>	<b>1,808,490</b>	<b>5,810,376</b>	<b>7,812,907</b>	<b>456,438</b>	<b>(4,152)</b>	<b>15,884,059</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Cash Flows**

For the years ended December 31,

	2004	2005	2006	2006
	Korean Won (in millions)			Translation into U.S. Dollars (Note 1) (in thousands)
<b>Cash flows from operating activities:</b>				
Net income	1,031,750	2,716,197	3,090,566	3,323,189
Adjustments to reconcile net income to net cash provided by operating activities:				
Provision for (reversal of) credit losses	3,861,434	613,105	(99,926)	(107,447)
Depreciation and amortization	440,624	352,613	323,788	348,159
Accretion of discounts on finance debentures	60,515	59,118	172,279	185,246
Net loss (gain) on valuation of trading securities	(26,847)	12,918	(6,092)	(6,551)
Net gain on sales of trading securities	(84,278)	(37,101)	(9,165)	(9,856)
Net loss (gain) on valuation of derivatives	(91,460)	(123,950)	77,841	83,701
Net gain on transaction of derivatives	(113,332)	(80,032)	(309,179)	(332,450)
Net gain on sales of available-for-sale securities	(114,920)	(70,041)	(40,408)	(43,449)
Impairment losses on available-for-sale securities	75,390	22,188	48,020	51,634
Income on equity method investments	(44,286)	(38,036)	(60,543)	(65,100)
Net loss (gain) on redemption of held-to-maturities securities	313	3,036	(1,097)	(1,180)
Net gain on other investments	(15,677)	(15,010)	(31,042)	(33,378)
Net loss (gain) on sales of loans	2,476	(100,091)	(167)	(179)
Net gain on disposal of premises and equipment	(32,971)	(16,279)	(13,701)	(14,732)
Impairment loss on other assets		816	3,819	4,106
Gain on extinguishment of debts	(10,725)			
Non-cash stock compensation expense	9,640	36,760	19,191	20,636
Employee stock ownership plan		89,500		
Minority interests in net income of consolidated subsidiaries	2,528	2,705	4,745	5,103
Net change in:				
Trading assets	(2,267,793)	1,461,938	1,254,353	1,348,767
Accrued interest and dividend receivable	124,130	(189,630)	257,213	276,573
Other assets	541,792	203,416	152,861	164,365
Trading liabilities	1,534,123	(1,169,565)	96,159	103,397
Accrued interest payable	(443,269)	(184,745)	392,027	421,534
Other liabilities	448,613	1,110,435	(1,245,527)	(1,339,276)
<b>Net cash provided by operating activities</b>	<b>4,887,770</b>	<b>4,660,265</b>	<b>4,076,015</b>	<b>4,382,812</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Cash Flows**

For the years ended December 31,

	2004	2005	2006	2006
	Korean Won (in millions)			Translation into U.S. Dollars (Note 1) (in thousands)
<b>Cash flows from investing activities:</b>				
Net change in restricted cash	947,773	(436,530)	(1,018,502)	(1,095,163)
Net change in interest-bearing deposits in other banks	(34,406)	60,693	90,259	97,053
Net change in call loans and securities purchased under resale agreements	965,385	1,275,724	(21,588)	(23,213)
Proceeds from sales and maturities of available-for-sale securities	15,952,866	12,926,567	21,431,333	23,044,444
Purchases of available-for-sale securities	(16,373,896)	(10,998,289)	(20,272,330)	(21,798,204)
Proceeds from maturities, prepayments and calls of held-to-maturity securities	2,271,629	4,248,543	3,596,197	3,866,879
Purchases of held-to-maturity securities	(2,302,775)	(8,600,357)	(4,056,378)	(4,361,697)
Net change in venture capital securities	(12,602)	9,430	1,439	1,547
Net change in other investments	129,130	(38,575)	83,081	89,334
Proceeds from sales of subsidiaries		14,781		
Net originations and repayments of loans	1,900,788	(1,513,359)	(14,094,982)	(15,155,895)
Proceeds from sales of loans	413,450	10,761	570	613
Proceeds from sales of premises and equipment	207,880	40,038	49,435	53,156
Payments for purchases of premises and equipment	(225,374)	(170,823)	(363,857)	(391,244)
Net change in security deposits	45,738	97,407	(5,832)	(6,271)
Cash received related to business combination	71,066			
<b>Net cash provided by (used in) investing activities</b>	<b>3,956,652</b>	<b>(3,073,989)</b>	<b>(14,581,155)</b>	<b>(15,678,661)</b>
<b>Cash flows from financing activities:</b>				
Net increase (decrease) in non-interest bearing deposits	(442,710)	894,995	433,103	465,702
Net increase (decrease) in interest-bearing deposits	(4,940,349)	(1,375,324)	3,410,865	3,667,596
Net increase (decrease) in call money	426,809	601,958	(1,084,989)	(1,166,655)
Net increase (decrease) in secured borrowings	(2,054,624)	1,996,829	(643,700)	(692,151)
Net increase (decrease) in other borrowed funds	(3,380,783)	(3,453,377)	4,520,435	4,860,683
Proceeds from issuance of long-term debt	13,126,378	1,386,766	9,828,095	10,567,844
Repayment of long-term debt	(11,894,798)	(2,451,921)	(5,071,604)	(5,453,338)
Cash dividends paid to minority stockholders by subsidiaries	(1,667)	(1,536)	(1,536)	(1,651)

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Consolidated Statements of Cash Flows**

For the years ended December 31,

	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2006</u>
	<b>Korean Won (in millions)</b>			<b>Translation into U.S. Dollars (Note 1) (in thousands)</b>
Proceeds from exercise of stock options	3,701	8,492	10,615	11,414
Proceeds from reissuance of treasury stock		1,248,663	24,419	26,257
Purchases of treasury stock			(28,555)	(30,704)
Cash dividends paid on common stocks		(168,574)	(184,889)	(198,805)
<b>Net cash provided by (used in) financing activities</b>	<b>(9,158,043)</b>	<b>(1,313,029)</b>	<b>11,212,259</b>	<b>12,056,192</b>
Effect of exchange rate changes on cash	(39,013)	(5,227)	(18,143)	(19,509)
Net increase (decrease) in cash and cash equivalents	(352,634)	268,020	688,976	740,834
Cash and cash equivalents, beginning of year	3,170,156	2,817,522	3,085,542	3,317,787
<b>Cash and cash equivalents, end of year</b>	<b>2,817,522</b>	<b>3,085,542</b>	<b>3,774,518</b>	<b>4,058,621</b>
<b>Supplemental disclosure of cash flow information:</b>				
Cash paid during the year for interest	5,515,795	5,056,968	4,962,272	5,335,776
Cash paid during the year for income tax	26,496	145,485	1,476,113	1,587,218
<b>Supplemental schedule of noncash investing and financing activities:</b>				
Acquisitions (Note 13):				
Fair value of net assets (liabilities) acquired	(27,286)			
Bonds and securities received in connection with loan restructuring	310,276	677	879	945
Increase (decrease) in cumulative translation adjustments, net of tax	(15,539)	(11,115)	(4,043)	(4,348)
Increase (decrease) in unrealized gains on available-for-sale securities, net of tax	64,279	(155,355)	485,081	521,593

The accompanying notes are an integral part of these consolidated financial statements.

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**1. General Information and Summary of Significant Accounting Policies**

Kookmin Bank was established in 1963 under the Citizens National Bank Act to provide and administer funds for financing to the general public and small businesses. Pursuant to the repeal of the Citizens National Bank Act, effective January 5, 1995, Kookmin Bank has conducted its operations in accordance with the provisions of the General Banking Act.

Kookmin Bank merged with Korea Long Term Credit Bank on December 31, 1998 and with Daegu, Busan, Jeonnam Kookmin Mutual Savings & Finance Co., Ltd. on August 22, 1999. Also, under the decision of the Financial Supervisory Commission in accordance with the Structural Improvement of the Financial Industry Act, Kookmin Bank purchased certain assets, including loans classified as normal or precautionary, and assumed most of the liabilities of Daedong Bank on June 29, 1998. Also, Kookmin Bank completed the merger with Housing and Commercial Bank ( H&CB ) on October 31, 2001.

On September 30, 2003, Kookmin Bank acquired the remaining 25.22% outstanding minority interest in Kookmin Credit Card ( KCC ), previously a 74.78% owned subsidiary of Kookmin Bank, in order to maximize the synergies, efficiencies, and competitiveness from combining operations of KCC into the credit card division of Kookmin Bank. The acquisition was effected through an exchange of shares at an exchange ratio of 1:0.442983, with the stockholders of KCC receiving 8,120,431 shares of Kookmin Bank common stock for 18,331,248 shares of KCC common stock exchanged. The acquisition of the minority interest in KCC was accounted for using the purchase method of accounting.

On April 29, 2004, Kookmin Bank established KB Life, a new wholly owned subsidiary, to engage in insurance business, and acquired the assets and liabilities of Hanil Life Insurance. On September 1, 2004, Kookmin Bank and KB Life entered into a Joint Venture Agreement with ING Insurance International B. V. ( ING ), whereby ING would acquire a 49% equity interest in KB Life from Kookmin Bank, and Kookmin Bank and ING agreed to operate KB Life as a Joint Venture Enterprise, subject to certain regulatory approvals. The prerequisite regulatory approvals were obtained on January 25, 2005 and the Joint Venture Agreement was consummated on January 27, 2005.

Kookmin Bank and its subsidiaries (collectively referred to as the Bank ) derive substantially all of their revenue and income from providing a broad range of banking and related financial services to consumers and corporations primarily in Korea and in selected international markets. It is engaged in the trust business under the Trust Business Act and in the credit card business under the Specialized Credit Financial Business Act and other related laws. As of December 31, 2006, it operated through 1,132 domestic branches and offices and 3 overseas branches.

**Risk and uncertainties**

Until 2004, the economy of Korea experienced contractions in the private banking industry, which were triggered by an oversupply of credit that led to poor asset quality, increases in the level of bankruptcies, high level of written-off loans, and higher levels of delinquencies related to consumer borrowings and small and medium-enterprise borrowings. In addition, credit card companies including the Bank's credit card operation

experienced serious liquidity issues and suffered substantial losses.

Although economic conditions in Korea have improved and some of the trends and conditions noted above have improved to a certain extent, the Bank and its customers may continue to be affected for the foreseeable future by certain adverse economic conditions in Korea and the countries on which Korea heavily depends for its trade. The accompanying consolidated financial statements reflect management's assessment of the impact to date of the economic environment on the financial position and results of

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

operations of the Bank. If these conditions have an adverse effect on the Bank, adjustments to the carrying amount of its loans and investments would be required, and such adjustments could be material to the consolidated financial statements.

**Use of estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ( US GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term primarily relate to the allowance for credit losses on loans and off-balance sheet credit instruments, investment securities, derivative financial instruments, deferred tax assets, financial instruments with no available market prices, goodwill and other intangibles.

**Basis of presentation and consolidation**

The consolidated financial statements include the accounts of Kookmin Bank and its subsidiaries which are generally controlled through a majority voting interest. The Bank also includes in its consolidated financial statements the accounts of the variable interest entities ( VIEs ) for which the Bank has been determined to be the primary beneficiary pursuant to the Financial Accounting Standards Board ( FASB ) Interpretation No. 46 (Revised 2003), Consolidation of Variable Interest Entities, an interpretation of ARB No. 51 ( FIN No. 46(R) ).

The Bank accounts for investments in companies in which it owns a voting or economic interest of 20 to 50 percent and for which it has the ability to exercise significant influence over operating and financing decisions using the equity method of accounting. These investments are reported in Other securities under Investments and the Bank's proportionate share of income or loss of the equity method investees and gains and losses realized on disposition of investments are reported in Net gain on investments.

The Bank evaluates variable interests in entities for which voting interests are not an effective means of identifying controlling financial interests. Variable interests are those in which the value of the interest changes with the fair value of the net assets of the entity exclusive of variable interests. If the results of the evaluation indicate the existence of a primary beneficiary that primary beneficiary is required to consolidate the entity. Likewise, if the evaluation indicates that the requirements for consolidation are not met and the entity has previously been consolidated, then the entity would be deconsolidated. The Bank has significant variable interest entities which are not consolidated because the Bank is not the primary beneficiary. These include Special Purpose Entities ( SPEs ) where the Bank provides administration services and liquidity (See Note 9).

## Edgar Filing: KOOKMIN BANK - Form 20-F

Assets held in agency, fiduciary or trust management capacities are not included in the consolidated financial statements.

The consolidated financial statements are presented in accordance with US GAAP. All material inter-company transactions and balances have been eliminated in consolidation.

F-13

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**Business combination**

Since the adoption of Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations, the Bank accounts for business combinations using the purchase method. Identifiable intangible assets acquired in a business combination are separately valued and recognized on the balance sheet if they meet certain requirements. The excess of the cost of the acquired entity over the net amounts assigned to assets acquired and liabilities assumed is recognized as an asset referred to as Goodwill . Results of operations of the acquired business are included in the consolidated statements of operations from the date of acquisition.

**Foreign currency translation**

Assets and liabilities denominated in foreign currencies are translated into Korean Won at the exchange rate prevailing on the balance sheet date, with resulting gains and losses included in the consolidated statements of operations. Transactions in foreign currencies are recorded at the exchange rate prevailing on the date of the transaction and the relating gains and losses from the settlement of foreign currency transactions are recognized in the consolidated statements of operations.

For certain foreign operations, the functional currency is the local currency, in which case the assets, liabilities and operations are translated, for consolidation purposes, at current exchange rates from the local currency to the reporting currency, the Korean Won. Assets and liabilities of foreign branches and subsidiaries are recorded and reported in the accompanying consolidated balance sheets using the period-end exchange rates, and income and expense items are translated using average exchange rates for the relevant periods. The resulting unrealized gains or losses are reported as a component of accumulated other comprehensive income (loss) on an after tax basis. Gains and losses arising from the translation of available-for-sale securities denominated in foreign currencies are also recorded as a component of accumulated other comprehensive income (loss), net of tax.

**Cash and cash equivalents**

Cash and cash equivalents are comprised of cash on hand, cash items in the process of collection, highly liquid securities and interest-earning deposits with original maturities at the time of purchase of 90 days or less, other than those used for trading purposes.

**Securities purchased under agreement to resell and securities sold under agreement to repurchase**

## Edgar Filing: KOOKMIN BANK - Form 20-F

The Bank enters into short-term purchases of securities under agreements to resell ( Resale agreements ) and sales of securities under agreements to repurchase ( Repurchase agreements ) of substantially identical securities. Resale agreements and repurchase agreements are accounted for as secured lending and secured borrowing transactions, respectively, when control over the related securities has not been surrendered by the transferor and are recorded at the amount at which the securities were acquired or sold. When control over the related securities has been surrendered by the transferor, the Bank accounts for its resale agreements as purchases of securities with related forward commitments to resell and accounts for its repurchase agreements as sales of securities with related forward commitments to repurchase. It is the Bank's policy to take possession of securities under agreements to resell. The Bank minimizes the credit risk associated with these transactions by monitoring its aggregate credit exposure to each counterparty and collateral value and requiring the counterparty to deposit additional collateral with the Bank when deemed necessary.

F-14

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**Trading assets and liabilities, including derivatives**

Trading assets include securities that are bought and held principally for the purpose of selling them in the near term. Trading positions are carried at fair value and recorded on a trade date basis. The Bank recognizes changes in the fair value of trading positions as they occur in net trading revenue.

Trading assets and liabilities also include derivatives used for trading purposes and for non-trading purposes that do not qualify for hedge accounting treatment and foreign exchange contracts that are recognized on the consolidated financial statements at fair value. Trading and non-trading derivatives include interest rate and foreign currency swaps, credit indexed contracts, equity conversion options, puts and calls, caps and floors, warrants, and futures and forwards. The Bank recognizes changes in the fair value of trading and non-trading derivatives that do not qualify for hedge accounting treatment and foreign exchange contracts as they occur in Net trading revenue .

The fair value of trading securities, derivative financial instruments and foreign exchange contracts is determined using quoted market prices, including quotes from dealers trading those securities or instruments, when available. If quoted market prices are not available, the fair value is determined based on pricing models, quoted prices of instruments with similar characteristics, discounted cash flows or the net asset value of the investee.

**Derivatives used for hedging purposes**

The Bank uses various derivative instruments as part of its asset and liability management process, including interest rate and foreign currency swaps, to manage various interest rate and foreign exchange exposure or modify interest rate characteristics of various balance sheet accounts. Certain derivative contracts are entered into for non-trading purposes and intended to serve as economic hedges of risk but do not qualify for hedge accounting.

Derivatives accounted for as hedges must be highly effective at reducing the risk associated with the exposure being hedged. Each derivative must be formally designated as a hedge, with documentation of the risk management objective and strategy for the hedge, identification of the hedging instrument, the hedged item and risk exposure, and how effectiveness is assessed prospectively and retrospectively at inception and on a regular basis using quantitative measures of correlation. The Bank discontinues hedge accounting when it is determined that a derivative is not expected to be or has ceased to be highly effective as a hedge, and then reflects changes in fair value in earnings after termination of the hedge relationship.

All derivatives, whether designated for hedging relationships or not, are recorded on the consolidated balance sheet at fair value. If the derivative is designated as a fair value hedge of fixed rate assets, liabilities or firm commitments, all changes in the fair value of the derivative and changes



## Edgar Filing: KOOKMIN BANK - Form 20-F

in the fair value of the hedged item attributable to the hedged risk are recognized in current earnings. Hedge ineffectiveness is reflected in the current earnings as well. Fair value hedges are used to limit the Bank's exposure to total changes in the fair value of its fixed rate interest-earning assets or interest-bearing liabilities that are due to interest rate or foreign exchange volatility. Fair value hedges of the Bank mainly include hedges of fixed rate debentures.

If the derivative is designated as a cash flow hedge of floating rate assets, liabilities or forecasted transactions, the effective portion of the change in the fair value of the derivative is recorded in other comprehensive income and recognized in the consolidated income statements when the hedged item affects earnings. The ineffective portion of cash flow hedges is immediately recognized in current earnings. Cash flow hedges are used to minimize the variability in cash flows of interest-earning assets or interest-bearing liabilities or forecasted transactions caused by interest rate or foreign exchange fluctuations.

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

If hedge relationships are terminated, hedge designations are removed or forecasted transactions are no longer expected to occur, hedge accounting treatment is not applied prospectively and the related hedging derivatives would be transferred to trading assets and liabilities. In such cases, the changes in the fair value or cash flows of the hedged item that are attributable to the risk being hedged will not be offset and the fair value changes in the hedging derivatives are recognized immediately in current earnings.

The majority of the Bank's derivatives qualify as hedges pursuant to SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities as amended by SFAS No. 137, Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of SFAS No. 133, and by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities (collectively referred to as the SFAS No. 133), under the short-cut method of hedge accounting. The short-cut method assumes no ineffectiveness in a hedging relationship involving an interest rate swap and an interest-bearing asset or liability. The changes in fair value or cash flow that are attributable to the risk being hedged will be completely offset at the hedge's inception and on an on-going basis. Under the short-cut method, among other requirements, the critical terms of the derivative instrument and the hedged item should be initially the same and subsequently stay the same throughout the hedge's life to support the ongoing application of hedge accounting. Non-trading derivatives that do not qualify for hedge accounting include interest rate swaps that are entered in order to hedge interest rate risks.

**Investments in equity securities and debt securities**

Equity securities with readily determinable fair values are recorded on a trade-date basis and are accounted for at fair value. Dividend income on these securities is recorded in Interest and dividend income. Those purchased with the intention of recognizing short-term profits are included in Trading assets at fair value. Marketable equity securities not classified as trading are designated as securities available-for-sale and are carried at fair value with unrealized gains and losses, net of income tax, reflected in accumulated other comprehensive income(loss). Realized gains and losses on the sales of equity securities are determined using the moving average method.

Debt securities are recorded on a trade-date basis. Debt securities for which the Bank has the positive ability and intent to hold until maturity are classified as securities held-to-maturity and recorded at amortized cost and adjusted for accretion or amortization of discounts and premiums, respectively. Debt securities that the Bank purchases for short-term appreciation or other trading purposes are carried at fair value and classified as short-term investments which are included in Trading assets. Debt securities not classified as held-to-maturity or trading are designated as available-for-sale and carried at market value with unrealized gains and losses, net of income tax, reflected in accumulated other comprehensive income(loss). Interest earned on debt securities, including amortization of premiums and accretion of discounts based on the effective interest rate method, is included in Interest income and realized gains and losses from the sale of debt securities, which are included in Net gain on investments, are determined on a specific security basis.

Management evaluates investments in a loss position for other-than temporary impairment. Declines in fair value of individual available-for-sale securities and held-to-maturity securities below their amortized cost that are other than temporary result in write-downs of the individual securities to their fair value. Factors considered in determining whether such declines in value are other than temporary include the length of time and extent to which fair value is less than cost, the status, financial condition and near-term prospects of the issuer, the status of the security, the Bank's intent and ability to hold the related security for a period of time sufficient to allow for any recovery in market value, and the

## Edgar Filing: KOOKMIN BANK - Form 20-F

state of the Korean economy for domestic securities. Unrealized losses for other than temporary impairment on debt and equity securities are recognized in current period earnings under Net gain on investments .

F-16

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**Venture capital securities**

KB Investment Co., Ltd., one of the Bank's subsidiaries, engages exclusively in venture capital activities. Venture capital investments are not within the scope of SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities (SFAS No. 115) and are subject to specialized industry accounting principles for investment companies. Venture capital investments are recorded as Venture capital securities under Investments and are carried at fair value with net changes in fair value recognized in Net gain on investments. The fair values of publicly-traded securities held by this subsidiary are generally based on quoted market prices. Securities that are held by this subsidiary that are not publicly traded are initially recorded at cost, which is deemed to approximate the fair value as of the acquisition date. Subsequent to that date, management estimates the fair value based on investee transactions with unaffiliated parties, management's review of the investee's financial results and condition or the latest obtainable net asset value of the investees.

**Non-marketable or restricted equity securities**

Certain equity securities that do not have readily determinable fair values or have sales restrictions exceeding one year are recorded using the cost method. The cost method is used for those investments in which the Bank does not have significant influence over the investees, and under this method, there is no change to the cost basis unless there is other than temporary decline in value. If the decline is determined to be other than temporary, the Bank writes down the cost basis of the investment to a new cost basis that represents realizable value. Those equity securities are recorded as Other securities under Investments and the amount of write-down is included in earnings under Net gain on investments and dividend income earned on these securities is recorded in Interest and dividend income.

**Loans**

Loans are carried at their outstanding principal balances, net of any unearned income and unamortized deferred nonrefundable loan origination fees and costs. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment to the yield. Interest income on loans that are not placed on non-accrual status is accrued at the effective rate and credited to income as it is earned.

Loans are generally placed on non-accrual status when principal or interest payments become contractually one day past due or are classified as impaired loans, except where the loans are fully collateralized by customer deposits or guaranteed by sovereign or certain selected financial institutions. When a loan is placed on non-accrual status, interest accrued previously but unpaid is generally reversed against current year interest income. Cash receipts on non-accrual loans, for which the ultimate collectibility of principal is uncertain, are applied as principal reductions; otherwise, payments are applied first to the delinquent interest, normal interest, and then to the loan balance until paid in full. A non-accrual loan is normally restored to accrual status when all the principal and interest amounts contractually due are brought current and it is believed that the financial condition of the borrower has improved to the extent that the collection of future principal and interest on a timely basis is reasonably assured.

Securities received by the Bank under a debt restructuring or settlement are recorded at the fair value of the security at the date of restructuring or settlement. Any difference between the fair value of the security and the net carrying amount of the loan is recorded as a direct charge-off or recovery on the loan, as appropriate, on the loan through the allowance for loan losses.

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**Loans held-for-sale**

Loans held-for-sale are loans that the Bank has the intent to sell in the foreseeable future. The Bank's loans held-for-sale include residential mortgage loans and are carried at the lower of aggregate cost or market value as determined on an aggregate basis. Loans held-for-sale are included in Other assets and gains and losses on the sales of loans are determined using the specific-identification method and included in Other non-interest income (expense).

**Allowance for loan losses**

The allowance for loan losses is based upon management's continuing review and evaluation of the loan portfolio and is management's best estimate of probable losses incurred as of the balance sheet date. The determination of the adequacy of the allowance for loan losses hinges upon various judgments and assumptions, including but not necessarily limited to, management's assessment of potential losses on individual loans, domestic and international economic conditions, loan portfolio composition, transfer risks and prior loan loss experience. The allowance for loan losses is charged against income as provision for loan losses. The aggregate allowance for loan losses is increased by amounts charged to the provisions for loan losses, net of charge-offs, and recoveries as a result of cash collections from charged-off accounts.

The Bank's allowance for loan losses consists of (a) specific allowances for specifically identified impaired borrowers, and (b) general allowances for homogeneous pools of commercial and consumer loans, and other loans which are not specifically identified as impaired.

A commercial loan is considered as impaired when, after consideration of current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. Generally, the Bank considers the following types of loans to be impaired:

Loans classified as substandard or below according to the Financial Supervisory Commission's asset classification guidelines;

Loans that are 30 days or more past due;

Loans to companies that have received a warning from the Korean Federation of Banks, indicating that the Bank has exhibited difficulties in making timely payments of principal and interest;

Loans which are troubled debt restructurings under US GAAP.

Once a loan has been identified as individually impaired, impairment is measured in accordance with SFAS No. 114, *Accounting by Creditors for Impairment of a Loan* as amended by SFAS No. 118, *Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures* an amendment of SFAS No. 114. The Bank's measurement of the impairment of a loan, with the exception of large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, is based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. If the recorded investment in impaired loans exceeds the present value of payments expected to be received, a specific allowance is established as a component of the allowance for loan losses.

The Bank performs periodic and systematic detailed reviews of its lending portfolio to identify credit risks and to assess the overall collectibility of those portfolios. The allowance for homogeneous pools of commercial and consumer loans, and other loans, which are not specifically identified as impaired, is established through a process that begins with estimates of probable losses inherent in the portfolio. These

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

estimates are based upon various analyses, including the Bank's historical delinquency and loan loss experience, and adjusted for qualitative factors, such as the current economic conditions in which the Bank operates as well as current lending policies and procedures.

Loans are charged off if they are deemed to be uncollectible. Consumer and credit card loan portfolio are charged-off at no more than 180 days past due.

**Allowance for off-balance sheet credit instruments**

The Bank maintains an allowance for credit losses on off-balance-sheet credit instruments, including commitments to extend credit, guarantees, acceptances, standby and commercial letters of credit and other financial instruments to absorb estimated probable losses related to these unfunded credit facilities. The allowance is estimated based on the assessment of the probability of commitment usage and credit risk factors for loans outstanding to these same customers. The allowance for credit losses for off-balance sheet credit instruments is included in Other liabilities in the consolidated balance sheets.

**Non-performing loans**

Non-performing loans include loans that are 90 days or more past due as to principal or interest, or where reasonable doubt exists as to timely collection, including loans that are individually identified as being impaired, and troubled debt restructurings. The Bank also classifies loans as non-performing when the borrower enters into a status of default, liquidation, bankruptcy or business discontinuance.

**Foreclosed assets**

Foreclosed assets are comprised of any assets seized or property acquired through a loan foreclosure proceeding or acceptance of a deed-in lieu of loan foreclosure. These assets are initially recorded at fair value at the date of acquisition. After acquisition, such assets are carried at the lower of their carrying amounts or fair values as determined by their estimated public auction price, net of selling costs. An impairment assessment is made where there is an indication that the carrying amount may not be recoverable. Foreclosed assets are reported in Other Assets .

**Secured borrowings**



## Edgar Filing: KOOKMIN BANK - Form 20-F

Transfers of loans and securities related to certain securitizations, in which control over the loans and securities has not been surrendered, are accounted for as collateralized borrowings. The liability for funds received under the related loan and securities sale agreements is included in Secured borrowings . Also, the amounts borrowed based on collateral and the amounts borrowed under repurchase agreements in which control over the related securities has not been surrendered by the transferor are included in Secured borrowings .

### **Loan and securities provided as collateral**

The Bank pledges loans as collateral for certain borrowings. These borrowings are structured as transfers of loans through asset securitization, which are retained on the consolidated balance sheets, as the Bank retains control of the assets transferred. The Bank also pledges securities as collateral for transactions on repurchase agreements, derivatives contracts, borrowings from Bank of Korea and other borrowings structured as a transfer of securities through asset securitizations. The Bank retains control of the securities and retains

**Table of Contents****KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

them on the consolidated balance sheets. Securities pledged cannot be sold or re-pledged by the Bank. However, the Bank has the right to substitute the collateral provided that this is not to the detriment of the counterparties.

**Premises and equipment**

Premises, equipment and furniture and leasehold improvements are stated at cost less accumulated depreciation. Depreciation of buildings is computed on a straight-line basis over the estimated useful lives of the assets. Depreciation of equipment and furniture is computed on a declining balance basis over the useful lives of the assets, or the term of the lease, if shorter, in the case of leasehold improvements. Gains or losses on disposals of premises and equipment are determined by reference to their carrying amount and are reported in Other non-interest income (expense). Maintenance and repairs are charged to expense as incurred.

The estimated useful lives of premises and equipment are as follows:

Buildings	40 years
Equipment and furniture	3-6 years
Leasehold improvements	1-5 years

**Goodwill and other intangible assets**

Under the provisions of SFAS No. 142, Goodwill and Other Intangible Assets ( SFAS No. 142 ), which sets forth the accounting for goodwill and intangible assets subsequent to their acquisition, goodwill is no longer amortized. SFAS No. 142 requires that goodwill be allocated to the reporting unit level, which the Bank defines as an operating segment or one level below. SFAS No. 142 also requires that goodwill and other intangible assets be tested for impairment at the reporting unit level at least annually or more frequently, if events or circumstances indicate a potential impairment.

The goodwill impairment test under SFAS No. 142 is performed in two phases. The first step of the impairment test, used to identify potential impairment, compares the fair value of the reporting unit with its carrying amount, including goodwill. If the carrying amount of the reporting unit exceeds its fair value, goodwill of the reporting unit is considered impaired, and an additional procedure must be performed. The second step of the impairment test quantifies the amount of the impairment loss by comparing the carrying amount of goodwill to the implied fair value. An impairment loss is recorded to the extent the carrying amount of goodwill exceeds its implied fair value.

## Edgar Filing: KOOKMIN BANK - Form 20-F

The Bank has finite-lived intangible assets including core deposit intangibles, credit card relationship intangibles and capitalized software. Core deposit intangibles reflect the estimated fair value of the acquired demand deposits and savings deposits, which the Bank can expect to maintain for an extended period of time because of generally stable customer relationships. Credit card relationship intangibles reflect the estimated fair value of the credit card relationships acquired from which the Bank expects to derive future benefits over the estimated lives of such relationships. Both the core deposit intangibles and the credit card relationship intangibles are amortized on an accelerated basis over their useful lives in proportion to the estimated run-off of depositors and credit card customers, respectively. The estimated useful lives of the core deposit intangible and the credit card relationship intangibles range from six to ten years. Capitalized software is amortized over its estimated useful life ranging from four to five years. The Bank had no indefinite-lived intangible assets as of December 31, 2005 and 2006.

F-20

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**Impairment of long-lived assets and other intangible assets**

The Bank reviews its long-lived assets, including identifiable intangibles with definite lives in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* for impairment whenever events or changes in business circumstances indicate that the carrying amount of assets may not be fully recoverable. Such circumstances include significant or sustained declines in revenues or earnings and material adverse changes in the economic climate. The carrying amount of an intangible asset is considered not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of such asset. For assets which the Bank intends to hold for use, if the total of the expected future undiscounted cash flows is less than the carrying amount of the assets, a loss is recognized for the difference between the fair value and carrying value of the assets. For assets which the Bank intends to sell, a loss is recognized for the amount that the estimated fair value, less cost to sell, is less than the carrying value of the assets.

**Fair value of financial instruments**

SFAS No. 107, *Disclosures about Fair Value of Financial Instruments* requires disclosure of fair value information for financial instruments, whether or not recognized in the consolidated balance sheets, where it is practicable to estimate such value.

Management uses its best judgment in estimating the fair value of the Bank's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Bank could have realized in a sales transaction at December 31, 2005 and 2006. The estimated fair value amounts for 2005 and 2006 have been measured as of year-end, and have not been reevaluated or updated for purposes of these consolidated financial statements subsequent to those dates. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at year-end. The fair value of financial instruments and the methods and assumptions used in estimating fair value amounts are detailed in Note 29.

**Stock-based compensation**

On January 1, 2006, the Bank adopted SFAS No. 123(R) (revised 2004), *Share-Based Payment*, under the modified-prospective application. SFAS No. 123(R) requires companies to measure compensation expense for stock options and other share-based payments based on the instruments' grant date fair value, and to record expense based on that fair value. In connection with the adoption of SFAS No. 123(R), the Bank recorded (Won)1,687 million as a cumulative effect of an accounting change in the consolidated income statements.

The Bank has various stock-based employee compensation plans, which are described in detail in Note 28. Prior to January 1, 2003, the Bank accounted for its various stock-based employee compensation plans using the intrinsic-value method in accordance with Accounting Principles

## Edgar Filing: KOOKMIN BANK - Form 20-F

Board ( APB ) Opinion No. 25, Accounting for Stock Issued to Employees and related Interpretations ( APB No. 25 ). The compensation expense was calculated by multiplying the number of shares underlying the option by the difference between the market value of the underlying shares on the measurement date and the exercise price. The compensation expense was recognized over the service (vesting) period.

Effective January 1, 2003, the Bank adopted the fair value recognition provisions of SFAS No. 123, Accounting for Stock-Based Compensation ( SFAS No. 123 ) and selected the modified prospective

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

method of adoption under the provisions of SFAS No. 148, Accounting for Stock-Based Compensation -Transition and Disclosure. Under SFAS No. 123, the compensation expense is determined using option pricing models intended to estimate the fair value of the stock options at the grant date. The compensation expense is recognized over the service (vesting) period with a corresponding credit to additional paid-in capital.

Prior to August 23, 2005, the Bank intended to settle options exercised by issuing treasury shares. Effective August 23, 2005, the Bank changed the settlement method from issuing treasury shares to cash settlement for options exercised. As a result of this change of settlement method, SFAS No. 123 requires the modification to be accounted for as if the original award was cancelled and a new award with different terms was issued. Accordingly, the fair value of the new award at the date of modification is required to be compared to the fair value of the original award before the modification. As a result of the modification, the Bank reclassified previously recorded additional paid-in capital into liabilities to reflect the change in intrinsic value of the options, and (Won)36,760 million of compensation expense was recorded in 2005.

**Trust fees and compensation to the trust accounts**

The Bank manages funds on behalf of its customers through the operation of various trust accounts. The Bank earns fees for managing those funds, which are recognized when earned. In certain cases, the Bank guarantees (a) principal and a fixed return on principal or (b) principal only to the investors in those trust accounts. At each balance sheet date, the Bank accrues the liability that exists on account of such guarantees where the Bank does not consolidate the trust accounts.

**Other fees and commission income**

Other fees and commissions primarily consist of credit card fees, fees on guarantees and import/export letters of credit, and commissions received on remittance, lottery sales, cash dispenser service, cash management services and others. Such fees are recognized when earned.

**Income tax**

The Bank accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes, which prescribes the use of the asset and liability method whereby deferred tax asset or liability account balances are calculated at the balance sheet date using current tax laws and rates in effect. Deferred income taxes are provided on an asset and liability method whereby deferred tax assets are recognized for deductible temporary differences, including operating loss, and tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the carrying values of assets and liabilities for financial reporting purposes and their tax bases. Deferred income tax benefit or expense is then recognized for the change in deferred tax assets or liabilities between periods. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment.

Deferred tax assets, including the tax effect of carryforward tax losses, are recognized to the extent it is more likely than not that some portion or all of the deferred tax assets will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. To the extent the deferred tax assets are not realizable, a valuation allowance is recognized.

F-22

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

**Earnings per share**

Basic earnings per share is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding in each period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised. Diluted earnings per share is computed on the basis of the weighted average number of common shares outstanding during each period and dilutive common equivalent shares representing the weighted average dilutive effect of the Bank's stock options outstanding during each period. Dilutive potential common shares are calculated using the treasury stock method.

**Comprehensive income**

The Bank records unrealized gains and losses on available-for-sale securities and foreign currency translation adjustments in Accumulated Other Comprehensive Income (Loss), net of tax. Gains and losses on available-for-sale securities are reclassified to net income or loss as the gains or losses are realized upon sale of the securities. Other-than-temporary impairment charges are reclassified to net income or loss at the time of the charge. Translation gains or losses on foreign currencies translation adjustments are reclassified to net income or loss upon the sale or liquidation of investment in foreign operations.

**United States dollar amounts**

The Bank operates primarily in Korea and its official accounting records are maintained in Korean Won. The US dollar amounts are provided herein as supplementary information solely for the convenience of the reader. Korean Won amounts are expressed in US dollars at the rate of (Won)930.00 to US\$1.00, the US Federal Reserve Bank of New York noon buying exchange rate in effect at December 31, 2006. Such convenience translation into US dollars should not be construed as representations that the Korean Won amounts have been, could have been, or could in the future be, converted at this or any other rate of exchange.

**2. Recently Issued Accounting Pronouncements**

**SFAS No. 155, Accounting for Certain Hybrid Instruments**

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Instruments, which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS No. 133. SFAS No. 155 also subjects beneficiary interests issued by securitization vehicles to the requirements of SFAS No. 133. SFAS



## Edgar Filing: KOOKMIN BANK - Form 20-F

No. 155 is effective as of January 1, 2007, with earlier adoption permitted. The Bank is currently evaluating the effect of the SFAS No. 155, but does not expect that it will have a significant impact on the Bank's consolidated results of operations or financial condition.

### **SFAS No. 156, Accounting for Servicing of Financial Assets – an amendment of FASB Statement No. 140**

On March, 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets which amends FASB No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. This Statement requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in any of the following situations, a) a transfer of the servicer's financial assets that meets the requirements for sale

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

accounting, b) a transfer of the servicer's financial assets to a qualifying special-purpose entity in a guaranteed mortgage securitization in which the transferor retains all of the resulting securities and classifies them as either available-for-sale securities or trading securities in accordance with SFAS No. 115 and c) an acquisition or assumption of an obligation to service a financial asset that does not relate to financial assets of the servicer or its consolidated affiliates. SFAS No. 156 also requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable and permits an entity to choose either the amortization method or fair value measurement method for each class of separately recognized servicing assets and servicing liabilities. The Statement is effective as of the beginning of the Bank's first fiscal year that begins after September 15, 2006. The requirements for recognition and initial measurement of servicing assets and servicing liabilities should be applied prospectively to all transactions after adoption. The Bank is currently evaluating the effect of the SFAS No.156, but does not expect that it will have a significant impact on the Bank's consolidated results of operations and condition.

**FSP FIN 46(R)-6, Determining the Variability in a Potential VIE**

The FASB issued FASB Staff Position ( FSP ) FIN 46(R)-6, Determining the Variability to be Considered in Applying FASB Interpretation No. 46(R) (FSP FIN 46(R)-6), in April 2006. FSP FIN 46(R)-6 addresses the application of FIN 46(R) in determining whether certain contracts or arrangements with a variable interest entity ( VIE ) are variable interests by requiring companies to base such evaluations on an analysis of the VIE's purpose and design, rather than its legal form or accounting classification. FSP FIN 46(R)-6 is required to be applied for all reporting period beginning after June 15, 2006. The Bank is currently evaluating the effect of FSP FIN 46(R)-6, but does not expect that it will have a significant impact on the Bank's consolidated financial condition and results of operations.

**FSP FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leverage Lease Transaction**

On July 13, 2006, the FASB issued FASB Staff Position No. FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction ( FSP 13-2 ), revising the accounting guidance under SFAS No. 13, Accounting for Leases, for leveraged leases. The principal provision of FSP 13-2 is the requirement that a lessor recalculate the recognition of lease income when there is a change in the estimated timing of the cash flows relating to income taxes generated by such leveraged lease. FSP 13-2 is effective as of January 1, 2007 and requires that the cumulative effect of adoption be reflected as an adjustment to the beginning balance of retained earnings with a corresponding offset decreasing the net investment in leveraged leases. The Bank is currently evaluating the effect of FSP 13-2, but does not expect that it will have a significant impact on the Bank's consolidated financial condition and results of operations.

**FIN No.48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement 109**

In July 2006, the FASB issued FIN No.48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement 109 ( FIN No. 48 ) which prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to be taken in a tax return and applies to all tax positions that are within the scope of SFAS No. 109. This interpretation uses a

## Edgar Filing: KOOKMIN BANK - Form 20-F

two-step approach wherein a tax benefit is recognized if a position is more likely than not to be sustained. For those benefits to be recognized, a tax position must be more-likely-than-not to be sustained upon examination by taxing authorities. The amount recognized is measured as the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. FIN 48 also requires

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

enterprises to make explicit disclosures at the end of each reporting period about uncertainties in their income tax positions, including a detailed rollforward of tax benefits taken that do not qualify for financial statement recognition. FIN No. 48 is effective for the Bank's 2007 fiscal year beginning January 1, 2007. The Bank is currently evaluating the impact of FIN No. 48 on the Bank's financial condition and results of operations. The effect of the adoption of FIN No. 48, if material, will be a transition adjustment to beginning retained earnings in the year of adoption.

**SFAS No. 157, Fair Value Measurements**

On September 15, 2006, the FASB issued SFAS No. 157, Fair Value Measurements which enhances existing guidance for measuring assets and liabilities using fair value. Prior to the issuance of SFAS No. 157, guidance for applying fair value was incorporated in several accounting pronouncements. SFAS No. 157 provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. SFAS No. 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under SFAS No. 157, fair value measurements are disclosed by level within that hierarchy. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and earlier application is encouraged. The Bank is currently evaluating the impact and timing of adoption of SFAS No. 157 on the Bank's financial condition and results of operations.

**SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)**

On September 29, 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS No. 158), which requires the recognition of a plan's over-funded or under-funded status as an asset or liability with an offsetting adjustment to accumulated other comprehensive income. SFAS No. 158 further requires the determination of the fair values of a plan's assets at a company's year-end and recognition of actuarial gains and losses, prior service costs or credits, and transition assets or obligations as a component of accumulated other comprehensive income. SFAS No. 158 is effective for fiscal years ending after December 15, 2006. The adoption of SFAS 158 did not have a significant impact on the Bank's results of operations and financial condition.

**Staff Accounting Bulletin (SAB) No.108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements**

On September 13, 2006, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin (SAB) No.108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108). SAB 108 expresses the SEC Staff's views regarding the process of quantifying financial statement misstatements. SAB 108 states that in evaluating the materiality of financial statement misstatements, a company must quantify the impact of correcting misstatements, including both the carryover and reversing

## Edgar Filing: KOOKMIN BANK - Form 20-F

effects of prior year misstatements, on the current year financial statements. SAB 108 is effective for fiscal years ending after November 15, 2006. The application of SAB 108 did not have a significant impact on the Bank's financial condition and results of operations.

F-25

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities**

The FASB has issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, which permits an entity to measure certain financial assets and financial liabilities at fair value. The objective of SFAS No. 159 is to improve financial reporting by allowing companies to mitigate volatility in reported earnings caused by the measurement of related assets and liabilities using different attributes, without having to apply complex hedge accounting provisions. Under SFAS No. 159, companies that elect the fair value option will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option may be elected on an instrument-by-instrument basis, with a few exceptions, as long as it is applied to the instrument in its entirety. The fair value option election is irrevocable, unless a new election date occurs. SFAS No. 158 also establishes presentation and disclosure requirements to help financial statement users understand the effect of the company's election on its earnings, but does not eliminate disclosure requirements of other accounting standards. SFAS No. 159 is effective as of the beginning of the first fiscal year beginning after November 15, 2007, with earlier adoption permitted. The Bank is currently evaluating the impact and timing of the adoption of SFAS No. 159 on the Bank's consolidated financial condition and operating results.

**3. Transactions with Korea Asset Management Corporation**

Prior to 1999, the Bank sold certain non-performing loans to the Korea Asset Management Corporation ( KAMCO ). KAMCO was established to purchase, manage and dispose of non-performing assets in the Korean financial market for the purpose of restoring soundness to the Korean financial market. The sales agreements contain a recourse obligation under which KAMCO can obligate the Bank to repurchase the related loans at the original sales price. The recourse obligation has no expiration date. Loans for which the Bank has a recourse obligation amounted to (Won)4,283 million and (Won)4,253 million as of December 31, 2005 and 2006, respectively. As of December 31, 2005 and 2006, the Bank recorded a liability of (Won)276 million and (Won)49 million, respectively, which is reported in other liabilities, and represents its estimated obligation to repurchase the loans under the recourse obligation.

**4. Restricted Cash**

The following table presents restricted cash as of December 31:

	2005	2006
<i>(in millions of Won)</i>		
Reserve deposits with the Bank of Korea	2,235,841	3,270,250
Other	22,801	6,894
<b>Total restricted cash</b>	<b>2,258,642</b>	<b>3,277,144</b>

Edgar Filing: KOOKMIN BANK - Form 20-F

Reserve deposits with the Bank of Korea ( BOK ) represent amounts required under the General Banking Act for payment of deposits.

F-26

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****5. Call Loans and Securities Purchased under Resale Agreements**

Call loans and securities purchased under agreements to resell, at their respective carrying values, consisted of the following as of December 31:

<i>(in millions of Won)</i>	<u>2005</u>	<u>2006</u>
Call loans <sup>(1)</sup>	1,712,980	1,236,881
Securities purchased under resale or similar arrangements <sup>(2)</sup>	3,100	501,000
<b>Total</b>	<b><u>1,716,080</u></b>	<b><u>1,737,881</u></b>

-

- (1) Call loans are short-term lending among banks and financial institutions, with maturities of 90 days or less for call loans in won currency and 30 days or less for call loans in foreign currencies. Typically, call loans have maturities of one day.
- (2) The Bank enters into short-term purchases of securities under agreements to resell substantially identical securities and classified these agreements as secured lending transactions.

**6. Trading Assets and Liabilities**

The trading assets and liabilities, at fair value, consisted of the following as of December 31:

<i>(in millions of Won)</i>	<u>2005</u>	<u>2006</u>
<b>Trading assets:</b>		
Debt securities:		
Korean treasury and government agencies	1,756,183	477,929
Financial institutions	1,594,839	1,951,106
Equity securities	201,011	145,321
<b>Total debt and equity securities</b>	<b><u>3,552,033</u></b>	<b><u>2,574,356</u></b>
Foreign exchange spot contracts	439	443
Derivative instruments:		
Foreign exchange derivatives	905,925	967,796
Interest rate derivatives	234,127	175,969
Equity derivatives	61,579	25,842
Credit derivatives	218	
Other	95	



Edgar Filing: KOOKMIN BANK - Form 20-F

Total derivative instruments and foreign exchange spot contracts	1,202,383	1,170,050
Total trading assets	4,754,416	3,744,406
<b>Trading liabilities:</b>		
Foreign exchange spot contracts	150	266
Derivative instruments:		
Foreign exchange derivatives	820,562	957,986
Interest rate derivatives	196,012	218,518
Equity derivatives	61,616	46,412
Other	95	
Total trading liabilities	1,078,435	1,223,182

F-27

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****7. Net Trading Revenue**

The following table presents net trading revenue for the years ended December 31:

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
Debt securities	75,783	(34,634)	25,049
Equity securities	35,343	58,817	(9,792)
Foreign exchange spot contracts	92,899	64,125	16,523
Derivative instruments	204,791	203,982	231,338
<b>Total net trading revenue</b>	<b>408,816</b>	<b>292,290</b>	<b>263,118</b>

For the years ended December 31, 2004, 2005 and 2006, net unrealized holding gains on trading securities of (Won)26,847 million, net unrealized holding losses of (Won)12,918 million and net unrealized holding gains of (Won)6,092 million, respectively, were included in net trading revenue.

**8. Investments**

Investments as of December 31, 2005 and 2006 consisted of the following:

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
Available-for-sale securities	14,154,996	13,648,442
Held-to-maturity securities	10,497,936	10,962,767
Venture capital securities <sup>(1)</sup>	78,828	79,220
Other securities <sup>(2)</sup>	640,002	657,570
<b>Total investments</b>	<b>25,371,762</b>	<b>25,347,999</b>

(1) Securities held by KB Investment Co., Ltd, a subsidiary engaged in venture capital activities.

(2) Other securities are comprised of equity securities without readily determinable fair values or with sales restrictions exceeding one year, and investments accounted for under the equity method.



Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

As of December 31, 2005, the amortized cost and fair value of the Bank's available-for-sale securities and held-to-maturity securities and the related gross unrealized gains and losses were as follows:

	Amortized	Gross	Gross	Fair value
	cost	unrealized	unrealized	
		gains	losses	
<i>(in millions of Won)</i>				
<b>Available-for-sale securities:</b>				
Debt securities:				
Korean treasury and government agencies	3,425,594	2,960	(34,708)	3,393,846
Corporate	569,207	9,318	(8,332)	570,193
Financial institutions	9,968,929	2,658	(40,937)	9,930,650
Foreign governments	17,121	1,500		18,621
Asset-backed securities	114,021		(1,653)	112,368
Other debt securities	1,090			1,090
Sub-total	14,095,962	16,436	(85,630)	14,026,768
Marketable equity securities	93,545	39,273	(4,590)	128,228
Total available-for-sale securities	14,189,507	55,709	(90,220)	14,154,996
<b>Held-to-maturity securities:</b>				
Debt securities:				
Korean treasury and government agencies	6,208,841	36,971	(168,251)	6,077,561
Corporate	124,917		(4,906)	120,011
Financial institutions	3,869,621	152	(41,393)	3,828,380
Asset-backed securities	294,557	88	(4,330)	290,315
Total held-to-maturity securities	10,497,936	37,211	(218,880)	10,316,267

As of December 31, 2006, the amortized cost and fair value of the Bank's available-for-sale securities and held-to-maturity securities and the related gross unrealized gains and losses were as follows:

	Amortized	Gross	Gross	Fair value
	cost	unrealized	unrealized	
		gains	losses	
<i>(in millions of Won)</i>				

<b>Available-for-sale securities:</b>				
Debt securities:				
Korean treasury and government agencies	3,716,833	526	(9,442)	3,707,917
Corporate	573,422	19,946	(4,433)	588,935
Financial institutions	8,197,862	1,287	(15,396)	8,183,753
Foreign governments	8,996	130		9,126
Asset-backed securities	152,461		(515)	151,946
Sub-total	12,649,574	21,889	(29,786)	12,641,677
Marketable equity securities	377,885	674,634	(45,754)	1,006,765
Total available-for-sale securities	13,027,459	696,523	(75,540)	13,648,442
<b>Held-to-maturity securities:</b>				
Debt securities:				
Korean treasury and government agencies	8,316,408	46,654	(92,059)	8,271,002
Corporate	214,534	43	(2,498)	212,079
Financial institutions	2,226,856	551	(13,125)	2,214,282
Asset-backed securities	204,969	37	(1,999)	203,008
Total held-to-maturity securities	10,962,767	47,285	(109,681)	10,900,371

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The BOK and the Korea Development Bank ( KDB ) are both financial institutions owned and controlled by the Korean government. The fair value of available-for-sale debt securities from financial institutions included (Won)7,773,276 million and (Won)5,739,156 million as of December 31, 2005 and 2006, respectively, which were issued by BOK and KDB. The amortized cost of held-to-maturity debt securities from financial institutions included (Won)3,466,238 million and (Won)2,041,842 million as of December 31, 2005 and 2006, respectively, which were issued by BOK and KDB.

For the years ended December 31, 2004, 2005 and 2006, the Bank recognized impairment losses on available-for-sale securities of (Won)75,390 million, (Won)22,188 million and (Won)48,020 million, respectively, where decreases in fair value were deemed to be other-than-temporary. No impairment losses on held-to-maturity securities were recognized for the years ended December 31, 2004, 2005 and 2006. Any deterioration in the Korean economy or in the specific circumstances of the counterparty to the security, could adversely affect the fair value of the securities held by the Bank.

The following table summarizes the gross unrealized losses and fair value of investment securities aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position as of December 31, 2005:

	December 31, 2005					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<i>(in millions of Won)</i>						
<b>Available-for-sale securities</b>						
Debt securities:						
Korean treasury and government agencies	2,775,294	(34,708)			2,775,294	(34,708)
Corporate	266,554	(8,332)			266,554	(8,332)
Financial institutions	8,203,165	(40,937)			8,203,165	(40,937)
Asset-backed securities	112,368	(1,653)			112,368	(1,653)
Marketable equity securities	10,413	(4,590)			10,413	(4,590)
<b>Total available-for-sale securities</b>	<b>11,367,794</b>	<b>(90,220)</b>			<b>11,367,794</b>	<b>(90,220)</b>
<b>Held-to-maturity securities</b>						
Debt securities:						
Korean treasury and government agencies	4,027,071	(168,251)			4,027,071	(168,251)
Corporate	114,946	(4,906)			114,946	(4,906)
Financial institutions	3,368,240	(41,393)			3,368,240	(41,393)

Edgar Filing: KOOKMIN BANK - Form 20-F

Asset-backed securities	180,604	(4,330)	180,604	(4,330)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total held-to-maturity securities	7,690,861	(218,880)	7,690,861	(218,880)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total temporary impaired securities	19,058,655	(309,100)	19,058,655	(309,100)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

F-30

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The following table summarizes the gross unrealized losses and fair value of investment securities aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position as of December 31, 2006:

	December 31, 2006					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<i>(in millions of Won)</i>						
<b>Available-for-sale securities</b>						
Debt securities:						
Korean treasury and government agencies	2,002,826	(9,442)			2,002,826	(9,442)
Corporate	162,930	(4,433)			162,930	(4,433)
Financial institutions	5,046,055	(15,396)			5,046,055	(15,396)
Asset-backed securities	18,600	(515)			18,600	(515)
Marketable equity securities	122,422	(45,754)			122,422	(45,754)
<b>Total available-for-sale securities</b>	<b>7,352,833</b>	<b>(75,540)</b>			<b>7,352,833</b>	<b>(75,540)</b>
<b>Held-to-maturity securities</b>						
Debt securities:						
Korean treasury and government agencies	1,095,464	(8,316)	3,783,982	(83,743)	4,879,446	(92,059)
Corporate	59,594	(405)	117,793	(2,093)	177,387	(2,498)
Financial institutions	83,350	(440)	2,045,384	(12,685)	2,128,734	(13,125)
Asset-backed securities			162,970	(1,999)	162,970	(1,999)
<b>Total held-to-maturity securities</b>	<b>1,238,408</b>	<b>(9,161)</b>	<b>6,110,129</b>	<b>(100,520)</b>	<b>7,348,537</b>	<b>(109,681)</b>
<b>Total temporary impaired securities</b>	<b>8,591,241</b>	<b>(84,701)</b>	<b>6,110,129</b>	<b>(100,520)</b>	<b>14,701,370</b>	<b>(185,221)</b>

As of December 31, 2005 and 2006, the cost of debt and equity securities exceeded their fair value by (Won)309,100 million and (Won)185,221 million, respectively. The unrealized losses on these securities are not considered to be other-than temporary because the unrealized losses resulted mainly from changes in the current market conditions and do not affect the expected cash flows of the underlying collateral or issuer. The Bank has the ability and intent to hold these securities for a period of time sufficient to recover from the unrealized losses. Accordingly, the Bank's management has determined that the decline in fair value of the above investment securities is considered temporary in nature.



## Edgar Filing: KOOKMIN BANK - Form 20-F

For the years ended December 31, 2004, 2005 and 2006, the Bank recognized net gains on venture capital securities and other investments of (Won)15,677 million, (Won)15,010 million and (Won)31,042 million, respectively.

For the years ended December 31, 2004, 2005 and 2006, proceeds from sales of available-for-sale securities amounted to (Won)15,952,866 million, (Won)12,926,567 million and (Won)21,431,333 million, respectively. Gross realized gains amounted to (Won)173,180 million, (Won)154,671 million and (Won)79,599 million, and gross realized losses amounted to (Won)58,400 million, (Won)84,630 million and (Won)39,191 million for the years ended December 31, 2004, 2005 and 2006, respectively.

F-31

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The expected maturity distribution of the amortized cost and estimated fair value of the Bank's available-for-sale and held-to-maturity debt securities at December 31, 2006 by contractual maturity are shown in the table below. The actual maturities may differ from the expected maturities or contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	<u>Available-for-sale debt securities</u>		<u>Held-to-maturity debt securities</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>	<u>Amortized Cost</u>	<u>Fair Value</u>
<i>(in millions of Won)</i>				
Due in one year or less	4,758,441	4,759,866	3,228,449	3,224,313
Due after one year through five years	7,696,878	7,672,112	5,281,594	5,233,671
Due after five years through ten years	120,141	119,343	2,450,602	2,440,235
Due after ten years	23,902	23,775		
Securities not due at a single maturity date	50,212	66,581	2,122	2,152
<b>Total</b>	<b>12,649,574</b>	<b>12,641,677</b>	<b>10,962,767</b>	<b>10,900,371</b>

**9. Variable Interest Entities**

In the normal course of its business, the Bank is a party to various entities which may be deemed to be variable interest entities such as asset-backed securitizations of non-performing loans, various investment funds, guaranteed trusts and SPEs created for structured financing. The Bank also, in the ordinary course of its business, has involvements in certain VIEs through various types of interests, including investments in subordinated debt, the right to receive fees for acting as an asset manager or a business trustee, and the right to receive fees for providing liquidity facilities.

In accordance with FIN No. 46(R), the Bank has consolidated all VIEs for which the Bank was determined to be the primary beneficiary. The following table represents the carrying amount of assets held by VIEs as of December 31, 2005 and 2006, which have been consolidated by the Bank.

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
Investments	2,915,603	1,301,499
Loans (net of allowance for loan losses of (Won)1,018,506 million and (Won)888,658 million as of December 31, 2005 and 2006, respectively)	2,276,978	988,914
Other assets	1,258,561	799,524

Total	6,451,142	3,089,937
-------	-----------	-----------

The total assets consolidated by the Bank at December 31, 2005 and 2006 included (Won)4,367,377 million and (Won)2,319,051 million, respectively, of structured transactions where the Bank packaged and securitized assets, (Won)2,028,427 million and (Won)711,606 million, respectively, related to investment trusts that hold investments on behalf of the Bank, and (Won)55,338 million and (Won)59,280 million, respectively, related to Guaranteed Fixed Rate Money Trusts constructed by the Bank.

In addition, the Bank has consolidated its Guaranteed Fixed Rate Money Trusts because the Bank was deemed to be the primary beneficiary. The Bank would absorb the majority of the expected losses of these trusts by providing a guarantee of the principal and a fixed rate of return on the principal amount invested. The Bank did not consolidate its Guaranteed Principal Money Trusts or performance based trusts because the Bank is not the primary beneficiary.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

In addition to the VIEs that are consolidated in accordance with FIN No. 46(R), the Bank has significant variable interests in certain other VIEs that are not consolidated because the Bank is not the primary beneficiary. These VIEs are structured by other third parties and the Bank does not absorb the majority of the entities' losses nor does it receive a majority of the entities' expected residual returns. These VIEs facilitate client transactions, and the Bank provides the VIEs with administration services and liquidity. The transactions with the VIEs are conducted at arm's length, and individual credit decisions are based on the analysis of the specific VIEs, taking into consideration the quality of the underlying assets. The Bank records and reports these transactions with the VIEs similar to any other third party transactions. All liquidity facilities provided to these VIEs are included in the Bank's credit-related commitments described in more detail in Note 31.

The following table presents, by type of VIE, the total assets and maximum exposure to loss as a result of the involvement in significant VIEs, which have not been consolidated at December 31, 2005 and 2006.

	2005		2006	
	Total assets	Maximum exposure <sup>(1)</sup>	Total assets	Maximum exposure <sup>(1)</sup>
<i>(in millions of Won)</i>				
Asset-backed securitization of non-performing loans	1,896,570	12,280	1,093,913	2,788
VIEs created for structured financing	22,544,030	3,629,029	29,717,122	3,762,418
Liquidity provided to VIEs	5,407,914	3,822,600	3,116,390	2,249,377
Investment trusts	3,347,221	3,199,659	3,825,096	93,147
Others	5,067,635	82,401	9,593,057	224,098
<b>Total</b>	<b>38,263,370</b>	<b>10,745,969</b>	<b>47,345,578</b>	<b>6,331,828</b>

(1) Represents the carrying amount of equity interests and debt interests held by the Bank or guarantees provided by the Bank as of December 31, 2005 and 2006.

**10. Loans**

The composition of the loan portfolio as of December 31, 2005 and 2006 was as follows:

	2005	2006
<i>(in millions of Won)</i>		
Domestic		
Commercial:		
Commercial and industrial <sup>(1)</sup>	39,635,687	48,182,828

Edgar Filing: KOOKMIN BANK - Form 20-F

Construction	5,025,637	6,504,446
Other commercial <sup>(2)</sup>	1,495,747	1,408,645
Consumer:		
Mortgage and home equity	59,143,293	63,982,344
Credit cards	8,369,211	8,954,910
Other consumer <sup>(3)</sup>	23,113,973	21,588,997
Foreign	1,228,988	780,866
	<hr/>	<hr/>
Gross loans <sup>(4)(5)(6)</sup>	138,012,536	151,403,036
Deferred origination costs, net	138,956	280,904
Less: Allowance for loan losses	(3,212,012)	(2,468,378)
	<hr/>	<hr/>
Total loans, net	134,939,480	149,215,562
	<hr/>	<hr/>

- 
- (1) Commercial and industrial loans include (Won)222,126 million and (Won)400,011 million of loans to the Korean government and government related agencies as of December 31, 2005 and 2006, respectively.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

- (2) Other commercial loans include bills bought in foreign currency and overdrafts.
- (3) Other consumer loans include personal overdrafts and loans with principal due at maturity.
- (4) Total loans on non-accrual status amounted to (Won)8,088,975 million and (Won)6,290,699 million as of December 31, 2005 and 2006, respectively.
- (5) The total investment in loans past due one day or more still accruing interest amounted to (Won)1,309,314 million and (Won)748,498 million as of December 31, 2005 and 2006, respectively.
- (6) Total pledged loans amounted to (Won)1,665,538 million and (Won)658,855 million as of December 31, 2005 and 2006, respectively (See Note 31).

For the years ended December 31, 2004, 2005 and 2006, the Bank received equity securities having a fair market value of (Won)174,168 million, (Won)52,665 million and (Won)879 million, respectively, through the restructuring of 16, 16 and 14 loans, respectively, having an aggregate book value of (Won)502,341 million, (Won)134,394 million and (Won)4,083 million, respectively. The Bank recognized aggregate charge-offs of (Won)328,173 million, (Won)81,952 million and (Won)3,217 million in 2004, 2005 and 2006, respectively, related to these transactions.

Korea Housing Financing Corporation ( KHFC ), a government owned entity, which was established on March 1, 2004 in accordance with the Korea Housing Finance Corporation Act, has developed a new mortgage loan sale scheme to provide opportunity for long-term investment and to stimulate the domestic housing market. Under the new scheme, the Bank entered into a mortgage loan sale and servicing agreement with KHFC, and underwrites mortgage loans at fixed interest rates and transfers them to KHFC within a short period of time after origination. These loans are written with the intention of transfer to KHFC and have an average contractual maturity of 20 years. These loans are transferred at their carrying value and the Bank retains no risk, but retains various servicing responsibilities with regard to the collection and administration of the loans, as well as servicing rights, and receives servicing fees in return.

The Bank sold mortgage loans with an aggregate principal balance of (Won)336,098 million and (Won)125,476 million to KHFC and recognized (Won)2,738 million and (Won)3,515 million of servicing fee income for the years ended December 31, 2005 and 2006, respectively. In relation to these transactions, the Bank recorded loans held for sale as of December 31, 2005 and 2006 amounting to (Won)19,113 million and (Won)30,042 million, respectively, which are include Other Assets (See Note 12).

The following table sets forth information on the Bank's impaired loans as of December 31, 2004, 2005 and 2006. Impaired loans are those on which the Bank believes it is probable that it will not be able to collect all amounts due according to the contractual terms of the loan.

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
Impaired loans with an allowance	3,685,306	3,231,343	2,505,050
Impaired loans without an allowance	158,116	139,637	178,565
<b>Total impaired loans</b>	<b>3,843,422</b>	<b>3,370,980</b>	<b>2,683,615</b>

Edgar Filing: KOOKMIN BANK - Form 20-F

	2004	2005	2006
Allowance for impaired loans	1,472,019	1,530,909	1,386,802
Average balance of impaired loans during the year	5,156,846	4,119,600	3,295,033
Interest income recognized on impaired loans during the year <sup>(1)(2)</sup>	256,604	194,310	185,336

- 
- (1) Had the impaired loans performed in accordance with their original terms, additional interest income of (Won)163,258 million, (Won)126,877 million and (Won)73,544 million would have been recorded in 2004, 2005 and 2006, respectively.
  - (2) Of these amounts, (Won)110,216 million, (Won)50,523 million and (Won)32,482 million as of December 31, 2004, 2005 and 2006, respectively, relate to troubled debt restructurings.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The net carrying amount of foreclosed assets amounted to (Won)353 million and (Won)330 million as of December 31, 2005 and 2006, respectively, and are included in Other Assets (See Note 12).

As discussed in Note 1, adverse economic conditions in the Korean economy may continue to have a negative effect on debtors of the Bank. The Bank owns investment securities of, and has loans outstanding to, a number of Korean companies that have experienced financial difficulties. The ultimate collectibility of these amounts is subject to a number of factors, including the successful performance of the debtors under various restructuring plans in place or in process of negotiation and their ability to perform on loan and debt obligations given the status of the Korean economy and the potential continuation of adverse trends or other unfavorable developments. Consequently, it is reasonably possible that adjustments could be made to the reserves for impaired loans and to the carrying amount of investments in the near term in amounts that may be material to the Bank's consolidated financial statements.

The table below summarizes the changes in the allowance for credit losses for the years ended December 31:

	2004			2005		
	Loans	Off-balance sheet credit instruments <sup>(1)</sup>	Total	Loans	Off-balance sheet credit instruments <sup>(1)</sup>	Total
<i>(in millions of Won)</i>						
Allowance at January 1,	5,771,951	56,830	5,828,781	4,461,435	58,347	4,519,782
Provision for credit losses	3,859,917	1,517	3,861,434	432,688	180,417	613,105
Allowance relating to newly consolidated entity	9,239		9,239			
Charge-offs	(5,913,519)		(5,913,519)	(2,257,431)		(2,257,431)
Recoveries	728,176		728,176	575,682		575,682
Other	5,671		5,671	(362)		(362)
Allowance at December 31,	4,461,435	58,347	4,519,782	3,212,012	238,764	3,450,776

	2006		
	Loans	Off-balance sheet credit instruments <sup>(1)</sup>	Total
<i>(in millions of Won)</i>			
Allowance at January 1,	3,212,012	238,764	3,450,776
Provision for (Reversal of) credit losses	(195,140)	95,214	(99,926)
Charge-offs	(1,334,709)		(1,334,709)



Edgar Filing: KOOKMIN BANK - Form 20-F

Recoveries	786,443		786,443
Other	(228)	(300)	(528)
	<u>          </u>	<u>          </u>	<u>          </u>
Allowance at December 31,	<u>2,468,378</u>	<u>333,678</u>	<u>2,802,056</u>

-

(1) The allowance for off-balance sheet credit instruments is included in Other liabilities .

F-35

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****11. Premises and Equipment**

Premises and equipment, net as of December 31, 2005 and 2006 consisted of the following:

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
Land	513,036	515,392
Buildings	913,704	956,332
Equipment and furniture	1,427,031	1,533,406
Leasehold improvements	191,778	244,779
Construction in progress	155	1,297
	<u>3,045,704</u>	<u>3,251,206</u>
Less: Accumulated depreciation	(1,529,317)	(1,639,227)
	<u>1,516,387</u>	<u>1,611,979</u>

The Bank incurred depreciation expense on its buildings, equipment and furniture and leasehold improvements of (Won)322,717 million, (Won)256,741 million and (Won)228,970 million for the years ended December 31, 2004, 2005 and 2006, respectively.

**12. Other Assets**

Other assets as of December 31, 2005 and 2006 consisted of the following:

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
Accounts receivable	90,031	115,413
Payments in advance	14,062	7,896
Deferred tax assets, net	630,002	177,928
Prepaid expenses	45,430	83,424
Prepaid income tax	983	2,269
Foreclosed assets, net <sup>(1)</sup>	353	330
Loans held-for-sale	19,113	30,042
Fair value hedge derivatives		636
Others	68,101	235,395

Total	868,075	653,333
-------	---------	---------

-

(1) Net of valuation reserve of (Won)230 million and (Won)169 million as of December 31, 2005 and 2006, respectively.

**13. Goodwill and Other Intangible Assets**

The following table presents goodwill as of December 31, 2005 and 2006 allocated to each of the Bank's business segments, as defined in Note 35:

<i>(in millions of Won)</i>	<u>2005</u>	<u>2006</u>
Corporate Banking	145,985	145,985
Credit Card Operation	248,472	248,472
Total	<u>394,457</u>	<u>394,457</u>

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

As of December 31, 2006, the outstanding balance of goodwill which resulted from the respective mergers with Korea Long Term Credit Bank and Kookmin Credit Card (See Note 1) are (Won)162,205 million and (Won)232,252 million, respectively. There were no goodwill impairment charges recorded for the years ended December 31, 2004, 2005 and 2006.

There were no indefinite-lived intangible assets for any of the periods presented. Other intangible assets, which are subject to amortization, primarily include core deposit and credit card relationship intangibles, as well as capitalized software costs. The gross carrying amount and accumulated amortization related to other intangible assets as of December 31, 2005 and 2006 are presented below.

	December 31, 2005			December 31, 2006		
	Gross carrying amount	Accumulated amortization	Net carrying amount	Gross carrying amount	Accumulated amortization	Net carrying amount
<i>(in millions of Won)</i>						
Core deposit intangible	397,836	(269,456)	128,380	397,836	(316,465)	81,371
Credit card relationship intangible <sup>(1)</sup>	131,876	(115,130)	16,746	131,876	(126,643)	5,233
Credit card relationship intangible <sup>(2)</sup>	75,000	(30,000)	45,000	75,000	(39,900)	35,100
Capitalized software costs	64,925	(57,672)	7,253	138,392	(78,208)	60,184
Other	37,687	(17,794)	19,893	24,502	(21,098)	3,404
<b>Total</b>	<b>707,324</b>	<b>(490,052)</b>	<b>217,272</b>	<b>767,606</b>	<b>(582,314)</b>	<b>185,292</b>

(1) Recognized with respect to the merger of H&CB

(2) Recognized with respect to the merger of KCC

The aggregate amortization expenses of other intangible assets in 2004, 2005 and 2006 were (Won)117,907 million, (Won)95,872 million and (Won)94,818 million, respectively, and are included in Depreciation and amortization in the consolidated statements of operations. The amortization expenses related to other intangible assets for their remaining useful lives are expected to be (Won)72,266 million, (Won)52,765 million, (Won)38,694 million, (Won)11,705 million and (Won)3,940 million for 2007, 2008, 2009, 2010 and 2011, respectively.

**14. Deposits**

Deposits as of December 31, 2005 and 2006 were as follows:

Edgar Filing: KOOKMIN BANK - Form 20-F

	<b>2005</b>	<b>2006</b>	<b>Weighted Average Rate Paid for 2006</b>
<i>(in millions of Won)</i>			
<b>Interest-bearing deposits:</b>			
Time deposits	63,011,636	62,696,100	3.92%
Savings deposits	42,951,104	44,520,037	0.71%
Certificate of deposit accounts	5,389,543	9,534,701	4.52%
Mutual installment deposits	9,676,806	7,676,670	3.40%
Interest-bearing demand deposits	757,958	767,530	1.76%
	<hr/>	<hr/>	
Total interest bearing deposits	121,787,047	125,195,038	2.81%
<b>Non interest bearing deposits:</b>			
Demand deposits	3,911,526	4,344,967	
	<hr/>	<hr/>	
<b>Total deposits</b>	<b>125,698,573</b>	<b>129,540,005</b>	<b>2.74%</b>

F-37

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

Mutual installment deposits are interest-bearing accounts offered by the Bank which enable customers to become eligible for mortgage and other consumer loans as well as corporate loans while maintaining an account with the Bank. Prior to qualifying for a loan, a customer must make a required monthly deposit to the mutual installment account for a contracted term of less than five years. A customer is not required to fulfill the deposit term prior to requesting a loan from the Bank, but the loan amount and terms are not as favorable as those associated with a loan request made after completing the deposit contract term.

In accordance with the Bank of Korea Act, banks are required to reserve 1% to 5% of deposits to the Bank of Korea based on customers deposits, which is recorded as a restricted cash and cash equivalent in the consolidated balance sheet (See Note 4).

The scheduled contractual maturities of time deposits, certificates of deposit and mutual installment deposits as of December 31, 2006, were as follows:

<i>(in millions of Won)</i>	
2007	69,730,326
2008	4,457,941
2009	2,501,634
2010	249,384
2011	425,798
Thereafter	2,542,388
<b>Total</b>	<b>79,907,471</b>

The KDIC provides deposit insurance up to a total of (Won)50 million per depositor in each bank pursuant to the Depositor Protection Act for deposits maturing after January 1, 2001, regardless of the placement date of the deposit. For the insurance covered by KDIC, the Bank pays a premium of 0.2% of the average deposits which amounted to (Won)231,285 million, (Won)221,797 million and (Won)217,502 million in 2004, 2005 and 2006, respectively.

**15. Other Borrowed Funds**

A summary of other borrowed funds as of December 31, 2005 and 2006, is presented below.

2005

---

2006

---

Edgar Filing: KOOKMIN BANK - Form 20-F

	<b>Outstanding Balance</b>	<b>Weighted Average Interest Rate</b>	<b>Outstanding Balance</b>	<b>Weighted Average Interest Rate</b>
<i>(in millions of Won)</i>				
<b>Kookmin Bank</b>				
Borrowings from the Bank of Korea	646,850	2.00%	681,965	2.30%
Borrowings in foreign currencies	1,574,877	3.41%	1,892,081	4.32%
Borrowings from trust account managed by the Bank	1,050,915	3.05%	1,266,518	4.08%
Debentures in Won	2,545,422	3.92%	6,313,953	4.54%
Other borrowings	296,722	4.93%	462,479	6.15%
<b>Subtotal</b>	<b>6,114,786</b>	<b>3.61%</b>	<b>10,616,996</b>	<b>4.31%</b>
<b>Subsidiaries</b>				
Borrowings from other financial institutions	3,019	0.99%	10,310	2.70%
<b>Total other borrowed funds</b>	<b>6,117,805</b>	<b>3.54%</b>	<b>10,672,306</b>	<b>4.30%</b>

Other borrowed funds are defined as borrowed funds with original maturities of less than one year.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****16. Secured Borrowings**

The Bank transferred certain non-performing loans and investment securities to SPEs, which in turn issued beneficial interests collateralized by such loans. In addition, KCC, one of the Bank's majority-owned subsidiaries, transferred credit card loans and revolving assets to SPEs prior to its merger with the Bank. These transactions did not meet the conditions for a sale under SFAS No. 140 and have been accounted for as secured borrowings. As a result, the loans and securities collateralizing these borrowings are included in Loans and Available-for-sale securities or

Held-to-maturity securities, respectively, and the beneficial interests issued by the SPEs, which paid interest at rates of 4.87% to 6.17% per annum as of December 31, 2006, are included in Secured borrowings.

In addition, the Bank has sold securities under repurchase agreement having maturities in excess of 90 days but less than 1 year, which are also classified as secured borrowings. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. The Bank may be required to provide additional collateral based on the fair value of the underlying securities.

The components of the secured borrowings and related collateral as of December 31, 2005 were as follows:

	2005			
	Maturity	Secured borrowings	Collateral	
			Loans	Securities
<i>(in millions of Won)</i>				
Kookmin Credit Card 8th ABS Specialty Co., Ltd. 6.13% senior collateralized bond obligation	2006	365,000	540,042	
Kookmin Credit Card Securitization 2002-1, Ltd. 6.17% senior collateralized bond obligation	2007	253,250	471,634	
Kookmin Credit Card 16h ABS Specialty Co., Ltd. 6.50% senior collateralized bond obligation	2006	10,000	20,427	16
KB 3rd ABS Specialty Co., Ltd. 3.62%-3.92% senior collateralized bond obligation	2006	60,000	93,773	
KB 4th ABS Specialty Co., Ltd. 3.79%-4.52% senior collateralized bond obligation	2006-2007	222,000	121,750	
KB 5th ABS Specialty Co., Ltd. 4.49%-5.43% senior collateralized bond obligation	2006-2007	260,000	223,478	
KB 6th ABS Specialty Co., Ltd. 4.61%-5.91% senior collateralized bond obligation	2006-2007	125,000	132,988	
FN Star 2nd ABS Specialty Co., Ltd. 5.56%-5.72% senior collateralized bond obligation	2006	55,000	61,280	
FN Star 3rd ABS Specialty Co., Ltd. 5.03% senior collateralized bond obligation	2006	222,000	166	
FN Star 4th ABS Specialty Co., Ltd. 5.46%-5.72% senior collateralized bond obligation	2006-2007	78,000		
FN Star 5th ABS Specialty Co., Ltd. 4.87%-5.66% senior collateralized bond obligation	2006-2009	71,000		27,999
	2006	11,939		30,812



Edgar Filing: KOOKMIN BANK - Form 20-F

Modern House 1st ABS Specialty Co., Ltd. 5.59% senior collateralized bond obligation				
Modern House 2nd ABS Specialty Co., Ltd. 5.89% senior collateralized bond obligation	2006-2007	15,207		30,812
Other 3.00%-4.95% securities sold under repurchase agreement	2006-2007	6,358,308		6,571,036
Gross secured borrowings		8,106,704	1,665,538	6,660,675
Premium		11,230		
Total secured borrowings, net		8,117,934	1,665,538	6,660,675

F-39

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The components of the secured borrowings and related collateral as of December 31, 2006 were as follows:

	2006			
	Maturity	Secured borrowings	Collateral	
			Loans	Securities
<i>(in millions of Won)</i>				
KB 7th ABS Specialty Co., Ltd. 4.87%-5.35% senior collateralized bond obligation	2007-2008	162,000	114,275	
FN Star 4th ABS Specialty Co., Ltd. 5.72% senior collateralized bond obligation	2007	13,000		
FN Star 5th ABS Specialty Co., Ltd. 5.08%-5.66% senior collateralized bond obligation	2007-2009	13,000		
KCC 13th ABS Specialty Co., Ltd. 6.17% senior collateralized bond obligation	2007	232,400	544,580	
Other 3.40%-5.13% securities sold under repurchase agreement	2007-2008	7,042,455		7,070,657
		<u>7,462,855</u>	<u>658,855</u>	<u>7,070,657</u>
Gross secured borrowings		7,462,855	658,855	7,070,657
Discount		(207)		
		<u>7,462,648</u>	<u>658,855</u>	<u>7,070,657</u>
Total secured borrowings, net		<u>7,462,648</u>	<u>658,855</u>	<u>7,070,657</u>

**Secured Borrowings Maturity Schedule**

The combined aggregate amounts of all secured borrowings by contractual maturities as of December 31, 2006 were as follows:

<i>(in millions of Won)</i>	
Due in 2007	7,403,645
Due in 2008	55,210
Due in 2009	4,000
Due in 2010	
Due in 2011	
Thereafter	
	<u>7,462,855</u>
Gross secured borrowings	7,462,855
Discount	(207)
	<u>7,462,648</u>
Total secured borrowings, net	<u>7,462,648</u>



Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****17. Long-term Debt**

The following table is a summary of long-term debt (net of unamortized original issue premium) as of December 31, 2005 and 2006:

<i>(in millions of Won)</i>	<u>Interest rate</u>	<u>Maturity</u>	<u>2005</u>	<u>2006</u>
<b>Senior</b>				
<b>Kookmin Bank</b>				
<b>Won currency</b>				
Notes payable to Ministry of Finance and Economy	2.00%-5.00%	2007-2025	202,455	175,422
Notes payable to Korea Development Bank	2.00%-4.00%	2007-2010	4,353	4,379
Notes payable to other government funds	1.50%-8.00%	2007-2021	436,497	383,589
Notes payable to Industrial Bank of Korea	3.40%-4.25%	2007-2014	115,437	76,646
Floating rate finance debentures <sup>(1)</sup>	5.00%-8.62%	2007-2016	202,180	893,929
Finance debentures	3.14%-7.57%	2014-2021	5,884,029	7,607,823
Other notes payable	1.20%-5.10%	2007-2019	1,203,465	1,180,478
Subtotal			<u>8,048,416</u>	<u>10,322,266</u>
<b>Foreign currency</b>				
Floating rate finance debentures <sup>(1)</sup>	0.51%-6.12%	2007-2011	529,983	1,964,851
Finance debentures	2.37%-4.63%	2007	509,780	472,054
Floating rate notes payable <sup>(1)</sup>	0.53%-6.11%	2007-2010	571,891	818,431
Other notes payable	0.49%-5.52%	2007-2008	116,087	251,422
Subtotal			<u>1,727,741</u>	<u>3,506,758</u>
<b>Subsidiaries</b>				
Borrowings from other financial institutions in Won	3.00%-4.00%	2019-2027	84,943	76,718
Borrowings from Small and Medium Company Promotion Fund	1.05%-3.00%	2007-2017	1,320	3,896
Subtotal			<u>86,263</u>	<u>80,614</u>
<b>Subordinated</b>				
<b>Kookmin Bank</b>				
<b>Won currency</b>				
Finance debentures	4.19%-15.02%	2007-2033	6,886,346	7,765,444
Gross long-term debt			<u>16,748,766</u>	<u>21,675,082</u>
Premium (discount)			<u>2,284</u>	<u>(244)</u>
Total long-term debt, net			<u>16,751,050</u>	<u>21,674,838</u>



-

- (1) Interest rates on floating rate debt are those rates in effect at December 31, 2006.

Long-term debt is predominately denominated in Won, US dollars and Japanese Yen with both fixed and floating interest rates. Floating rates are generally determined periodically by formulas based on certain money market rates tied to the three-month or six-month London Inter-bank Offered Rate ( LIBOR ) and the monthly Public Fund Prime Rate published by the Korean government and are reset on a monthly, quarterly and semi-annual basis. The weighted-average interest rates for long-term debt were 5.48% and 5.28% as of December 31, 2005 and 2006, respectively.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****Debt Maturity Schedule**

The combined aggregate amounts of all long-term debt by contractual maturities as of December 31, 2006 were as follows:

<i>(in millions of Won)</i>	
Due in 2007	4,041,652
Due in 2008	8,118,687
Due in 2009	1,835,151
Due in 2010	1,821,656
Due in 2011	970,207
Thereafter	4,887,729
Gross long-term debt	21,675,082
Discount	(244)
Total long-term debt, net	21,674,838

**18. Other Liabilities**

Other liabilities as of December 31, 2005 and 2006 were comprised of the following:

	<b>2005</b>	<b>2006</b>
<i>(in millions of Won)</i>		
Accrued severance benefits	155,890	208,286
Accrued expenses	846,841	184,599
Accounts payable	472,949	468,482
Unearned income	109,933	120,907
Tax withholdings and income tax payable	1,020,936	558,563
Guarantee deposits received	102,237	91,035
Deferred tax liabilities	2,249	177,317
Fair value hedge derivatives	48,588	
Due to agencies	272,838	171,024
Allowance for losses on off-balance sheet credit instruments	238,764	333,678
Payments received on behalf of government and others	112,919	151,216
Others	766,598	709,291
Total	4,150,742	3,174,398



F-42

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****19. Non-interest Income**

The components of non-interest income for the years ended December 31, 2004, 2005 and 2006 were as follows:

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
Trust fees, net	152,769	145,813	155,657
Other fees and commission income:			
Commissions received on fund management	165,759	184,054	175,115
Commissions and fees received for brokerage and agency activities	83,682	148,675	259,320
Commissions received on credit cards	834,666	810,706	884,293
Commissions received in remittance	29,561	23,498	19,214
Commissions received on cash dispenser service	91,539	90,337	89,369
Commissions received on letters of credit	51,149	46,605	44,511
Bancassurance fees received	117,670	133,973	154,689
Other	395,094	437,943	508,119
Subtotal	<u>1,769,120</u>	<u>1,875,791</u>	<u>2,134,630</u>
Net trading revenue	<u>408,816</u>	<u>292,290</u>	<u>263,118</u>
Net gain (loss) on investments:			
Debt securities	368	(43,404)	(52,474)
Equity securities	82,994	126,257	106,502
Other	15,677	15,010	31,042
Subtotal	<u>99,039</u>	<u>97,863</u>	<u>85,070</u>
Other non-interest income:			
Gain on sale of loans	542	100,710	181
Gain on extinguishment of debt	10,725		
Insurance premiums	58,385		
Other	300,005	331,543	240,954
Subtotal	<u>369,657</u>	<u>432,253</u>	<u>241,135</u>
Total non-interest income	<u>2,799,401</u>	<u>2,844,010</u>	<u>2,879,610</u>



Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****20. Non-interest Expense**

The components of non-interest expense for the years ended December 31, 2004, 2005 and 2006 were as follows:

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
<b>Salaries and employee benefits:</b>			
Salaries and other benefits	1,578,372	2,062,279	1,891,597
Provision for accrued severance benefits	123,723	130,673	162,237
<b>Subtotal</b>	<u>1,702,095</u>	<u>2,192,952</u>	<u>2,053,834</u>
<b>Depreciation and amortization:</b>			
Depreciation on premises and equipment	322,717	256,741	228,970
Amortization of other intangible assets	117,907	95,872	94,818
<b>Subtotal</b>	<u>440,624</u>	<u>352,613</u>	<u>323,788</u>
Other administrative expenses	646,241	628,132	770,548
<b>Credit card fees:</b>			
Commissions paid on credit cards	328,653	187,031	238,269
Commissions paid on troubled credit cards	3,087	746	646
<b>Subtotal</b>	<u>331,740</u>	<u>187,777</u>	<u>238,915</u>
<b>Other fees and commissions:</b>			
Insurance fees on deposits to KDIC	231,285	221,797	217,502
Contribution to guarantee funds	179,922	169,431	206,398
Commissions on overdue loans	7,884	3,273	57
Other	118,214	130,155	229,894
<b>Subtotal</b>	<u>537,305</u>	<u>524,656</u>	<u>653,851</u>
<b>Other non-interest expenses:</b>			
Loss on sale of loans	3,018	619	14
Loss on disposition of assets	18,981	4,304	1,994
Tax expenses other than income tax	105,279	99,501	106,599
Insurance expense including benefits and claims	57,100		
Other	189,573	323,170	372,673
<b>Subtotal</b>	<u>373,951</u>	<u>427,594</u>	<u>481,280</u>

Total non-interest expense	4,031,956	4,313,724	4,522,216
----------------------------	-----------	-----------	-----------

**21. Common Stock**

**Capital stock**

The Bank has 1,000 million authorized shares of common stock with (Won)5,000 par value, of which 336,379,116 shares were issued as of December 31, 2005 and 2006, and 336,161,181 shares (net of 217,935 treasury shares) and 336,327,773 (net of 51,343 treasury shares) shares were outstanding as of December 31, 2005 and 2006, respectively.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****Treasury stock**

Treasury stock transactions are recorded at cost. The changes in the treasury stock of the Bank for the years ended December 31, 2004, 2005 and 2006 were as follows:

Description	Shares increase	Shares decrease	Net changes
Shares at January 1, 2004			30,016,623
2004		135,414	(135,414)
2005		29,663,274	(29,663,274)
2006	368,798	535,390	(166,592)
Shares at December 31, 2006			51,343

During 2004, there was no additional increase of treasury stock; however, the Bank reissued 135,414 shares upon the exercise of employee stock options.

In 2005, the Bank sold 26,680,772 shares of treasury stock for (Won)1,215,042 million on June 16, 2005 on the domestic over-the-counter market and reissued 742,989 shares of global depository receipts for (Won)33,621 million on June 16, 2005 for the purpose of improving its net capital ratios and enhancing the quality of its financial structure pursuant to a resolution of the Board of Directors on April 27, 2005.

In addition, in 2005, the Bank reissued 239,513 shares upon the exercise of employee stock options and 2,000,000 shares under Employee Stock Ownership Plan as discussed below.

In 2006, the Bank purchased 368,798 shares and sold 317,455 shares through a private equity fund. Also, the Bank reissued 217,935 shares upon the exercise of employee stock options.

**Employee Stock Ownership Plan**

## Edgar Filing: KOOKMIN BANK - Form 20-F

On July 26, 2002, the Board of Directors made a resolution to establish an Employee Stock Ownership Plan (the ESOP ) for the welfare of employees. In accordance with the ESOP, the Bank acquired 3,000,000 shares of treasury stock in 2002, and the Bank contributed 1,000,000 shares in 2003 and 2,000,000 shares in 2005, respectively, to the Employee Stock Ownership Association (the ESOA ). The fair value of shares contributed to the ESOA amounting (Won)89,500 million in 2005 was charged to compensation expense, as the Bank does not have control over the ESOA.

All of the Bank's employees are eligible to participate in the ESOP except employees who are granted stock options under the Bank's stock-based compensation plan. On the date of stock contribution by the Bank, the ESOA temporarily allocates shares to eligible employees and confirms the allocation to the individuals after three years. These shares can be withdrawn by the employees after one year from the confirmation date. Under the ESOP, all eligible employees were required to contribute an equal number of shares to the ESOA during 2003, which can be withdrawn after one year from the contribution date. Upon retirement, disorganization or exercise of a purchase option, withdrawal is permitted despite the obligatory deposit period. The dividends received by the ESOA on the shares held by them will be distributed to the employees along with distribution of shares to the employees.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****22. Retained Earnings**

Korean regulations require the Bank to appropriate retained earnings for certain purposes appropriated and unappropriated retained earnings the balances as of December 31, 2005 and 2006 were as follows:

<i>(in millions of Won)</i>	<u>2005</u>	<u>2006</u>
Appropriated retained earnings:		
Legal reserve	601,340	826,640
Reserve for financial structure improvement	55,600	55,600
Other statutory reserves	3,337	3,669
Unappropriated retained earnings	3,700,050	6,380,095
	<u>          </u>	<u>          </u>
Total	4,360,327	7,266,004
	<u>          </u>	<u>          </u>

The General Banking Act requires the Bank to appropriate as a legal reserve an amount equal to a minimum of 10% of annual net income, as reported in Kookmin Bank's unconsolidated financial statements under generally accepted accounting principles in Korea (Korean GAAP), until such reserve equals 100% of its paid-in capital. This reserve is not available for payment of cash dividends but may be transferred to capital stock or used to reduce an accumulated deficit, if any, by an appropriate resolution of the Bank's board of directors.

Pursuant to the Tax Exemption and Reduction Control Law, the Bank is required to appropriate, as a reserve for business rationalization, amounts equal to the tax reductions arising from tax exemptions and tax credits up to December 31, 2001. Since the requirement is no longer effective the tax exemptions and tax rationalization reserve was transferred to retained earnings, pursuant to the approval at the stockholders meeting on March 18, 2005.

In 2002, the Finance Supervisory Service recommended that banks appropriate at least 10 percent of their net income after accumulated deficit to a reserve for financial structure improvement, until the simple capital ratio equals 5.5 percent. This reserve is not available for payment of cash dividends; however, it can be used to reduce a deficit or be transferred to capital.

The Bank's branch in Japan is required to appropriate a legal reserve of up to 10% of annual income, as reported in the Japan Branch's financial statements under generally accepted accounting principles in Japan, until such reserve equals two billion Japanese Yen. This reserve is used only to reduce any accumulated deficit related to the branch in Japan and is recorded in Other statutory reserves.

**Dividends**

Dividends payable to the equity stockholders are based on the unappropriated retained earnings available for distribution, which is defined in Korean Commercial Law, as reported in Kookmin Bank's unconsolidated financial statements prepared in accordance with Korean GAAP. Hence, the unappropriated retained earnings available for dividend distribution in accordance with US GAAP may, in certain years, either not be fully available or will be additionally available for distribution to the equity shareholders. Further, dividends are declared and paid in Korean Won. As of December 31, 2005 and 2006, in its Korean GAAP unconsolidated financial statements, Kookmin Bank has reported unappropriated retained earnings of (Won)3,325,271 million and (Won)5,384,913 million, respectively.

With respect to unappropriated retained earnings available for the percent of dividends as of December 31, 2004 and 2005, on March 18, 2005 and March 24, 2006, the stockholders approved the payment of a cash dividend of 11%, to stockholders of record as of December 31, 2004 and 2005, and the cash dividend amounting to (Won)168,574 million and (Won)184,889 million was paid on March 23, 2005 and March 29, 2006, respectively.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****23. Components of Accumulated Other Comprehensive Income (Loss)**

Comprehensive income includes net income plus transactions and other occurrences that are the result of non-owner changes in equity. For the years ended December 31, 2004, 2005 and 2006, the non-owner equity changes were composed of foreign currency translation adjustments and unrealized gains and losses on available-for-sale securities, net of taxes. Below are the components of accumulated other comprehensive income (loss) and the related tax effects for the years ended December 31, 2004, 2005 and 2006.

<i>(in millions of Won)</i>	<b>Foreign Currency Translation Adjustments</b>	<b>Net Unrealized Gains on Investment Securities</b>	<b>Accumulated Other Comprehensive Income (Loss), Net</b>
<b>Balance, January 1, 2004</b>	(12,783)	73,963	61,180
Foreign currency translation adjustments, net of tax benefit (Won)5,343 million	(15,539)		(15,539)
Unrealized holding gains on available-for-sale securities, net of tax expense (Won)22,842 million		68,192	68,192
Less: Reclassification adjustment for gains included in net income, net of tax benefit (Won)1,653 million		(3,913)	(3,913)
<b>Current period change</b>	(15,539)	64,279	48,740
<b>Balance, December 31, 2004</b>	(28,322)	138,242	109,920
Foreign currency translation adjustments, net of tax benefit (Won)4,216 million	(11,116)		(11,116)
Unrealized holding losses on available-for-sale securities, net of tax benefit (Won)35,722 million		(97,208)	(97,208)
Less: Reclassification adjustment for gains included in net income, net of tax benefit (Won)22,056 million		(58,147)	(58,147)
<b>Current period change</b>	(11,116)	(155,355)	(166,471)
<b>Balance, December 31, 2005</b>	(39,438)	(17,113)	(56,551)
Foreign currency translation adjustments, net of tax benefit (Won)1,534 million	(4,043)		(4,043)
Unrealized holding gains on available-for-sale securities, net of tax expense (Won)179,543 million		475,664	475,664
Less: Reclassification adjustment for losses included in net income, net of tax expense (Won)3,115 million		9,417	9,417
<b>Current period change</b>	(4,043)	485,081	481,038

<b>Balance, December 31, 2006</b>	(43,481)	467,968	424,487
-----------------------------------	----------	---------	---------

**24. Regulatory Requirements**

In conformity with the Financial Supervisory Service ( FSS ) and the Basel Committee on Banking Regulations and Supervisory Practice guidelines, the Bank applies risk-adjusted capital ratios to evaluate its capital adequacy. The capital adequacy guidelines adopt the approach of risk-weighted capital measure based on the framework developed and proposed by the Basel Committee on Banking Supervision of the Bank for International Settlements ( BIS ) and involve quantitative credit measures of the assets and certain off-balance-sheet items.



Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

Total capital consists of two tiers of capital. Tier 1 Capital includes common stockholders' equity, retained profits, legal reserves, and minority interests, less intangible assets and other adjustments. Tier 2 Capital consists of the allowance for credit losses up to 1.25 percent of risk-weighted assets, limited amounts of subordinated debt and other adjustments. Under the capital adequacy guidelines, banking institutions with international operations are required to maintain a minimum 8% total risk-based capital ratio, the ratio of total risk-adjusted capital divided by total risk-weighted assets, including a Tier 1 capital ratio of at least 4%.

The capital ratios are calculated based on the Bank's consolidated balance sheets prepared in accordance with Korean GAAP which may vary in certain significant respects from US GAAP. In the event the Bank does not maintain a consolidated capital adequacy ratio of 8%, it is subject to corrective actions recommended by the FSS based on the actual financial position and capital ratio of the Bank. Management of the Bank believes that the Bank met all capital adequacy requirements to which it is subject as of December 31, 2005 and 2006. However, events beyond management's control, such as fluctuations in interest rates or a downturn in the economy could adversely affect future earnings and consequently, the Bank's ability to meet its future capital requirements.

The following capital ratios are calculated in accordance with and as defined by the FSS guideline, which is materially consistent with BIS guidelines and the Bank's consolidated financial statements prepared in accordance with Korean GAAP which may vary in certain significant respects from US GAAP as of December 31:

	2005	2006
<i>(in millions of Won, except capital ratios)</i>		
<b>Tier 1 capital</b>	11,707,567	13,328,719
<b>Tier 2 capital</b>	4,788,643	6,059,724
<b>Less : Investment in non-consolidated equity investees, and others<sup>(1)</sup></b>	(813,675)	(637,292)
<b>Total risk-adjusted capital</b>	<b>15,682,535</b>	<b>18,751,151</b>
<b>Risk-Weighted Assets</b>		
On-balance sheet assets	115,203,838	127,229,327
Off-balance sheet assets	5,402,481	4,855,832
<b>Total risk-weighted assets</b>	<b>120,606,319</b>	<b>132,085,159</b>
<b>Total assets<sup>(2)</sup></b>	<b>365,551,063</b>	<b>420,944,888</b>
<b>Capital Adequacy Ratios (%)</b>		
Tier 1 capital ratio (%)	9.71	10.09
Tier 2 capital ratio (%)	3.97	4.59
<b>Capital adequacy ratio (%)</b>	<b>13.00</b>	<b>14.20</b>

(1)

## Edgar Filing: KOOKMIN BANK - Form 20-F

Equity investees engaged in banking and financial activities of which the Bank owns more than 15% and subordinated notes from securitizations are deducted from total capital, but not deducted directly from Tier 1 and Tier 2 pursuant to the guidelines of the FSS.

- (2) Total assets include off-balance sheet assets.

In addition to the existing capital ratio calculations, all banks in Korea, with certain exceptions, are required to report to the FSS an alternative set of capital ratios, taking into account market risk from equity securities, foreign exchange and derivative instruments. The Bank is subject to these regulatory reporting requirements, which are covered under the same existing minimum capital adequacy ratios.

F-48

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

Capital ratios of the Bank in accordance with these regulatory reporting requirements and the Bank's consolidated financial statements prepared in accordance with Korean GAAP, which may vary in certain significant respects from US GAAP as of December 31, 2005 and 2006 were as follows:

	2005	2006
<i>(in millions of Won, except capital ratios)</i>		
<b>Tier 1 capital</b>	11,707,567	13,328,719
<b>Tier 2 capital<sup>(1)</sup></b>	3,974,968	5,422,432
<b>Total risk-adjusted capital</b>	15,682,535	18,751,151
<b>Risk-Weighted Assets</b>		
Risk-weighted assets for credit risk	119,481,026	130,784,341
Risk-weighted assets for market risk	1,591,650	1,589,137
<b>Total risk-weighted assets</b>	121,072,676	132,373,478
<b>Total assets<sup>(2)</sup></b>	365,551,063	420,944,888
<b>Capital Adequacy Ratios (%)</b>		
Tier 1 capital ratio (%)	9.67	10.07
Tier 2 capital ratio (%)	3.28	4.10
<b>Capital adequacy ratio (%)</b>	12.95	14.17

- (1) Equity investees engaged in banking and financial activities of which the Bank owns more than 15% are deducted from directly Tier 2, pursuant to the guidelines of the FSS.
- (2) Total assets include off-balance sheet items.

**25. Income Tax**

The components of income tax expense for the years ended December 31, 2004, 2005 and 2006 were as follows:

	For the years ended December 31,		
	2004	2005	2006
<i>(in millions of Won)</i>			
National tax:			
Current	179,874	920,655	888,078

Edgar Filing: KOOKMIN BANK - Form 20-F

Deferred	227,240	79,090	405,471
	<u>          </u>	<u>          </u>	<u>          </u>
Total national income tax expense	407,114	999,745	1,293,549
Local tax:			
Current	17,987	92,066	88,808
Deferred	22,724	7,909	40,547
	<u>          </u>	<u>          </u>	<u>          </u>
Total local income tax expense	40,711	99,975	129,355
	<u>          </u>	<u>          </u>	<u>          </u>
Total income tax expense	447,825	1,099,720	1,422,904
	<u>          </u>	<u>          </u>	<u>          </u>

The preceding table does not reflect the tax effects of unrealized gains and losses on available-for-sale securities and foreign currency translation. The tax effects of these items are recorded directly in stockholders' equity.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

Income tax is calculated for each individual entity in the group. As a result, losses incurred by subsidiaries cannot be offset against profits earned by the parent company. Income tax on the operating profit differs from the theoretical amount that would arise at the statutory tax rate of the home country of the parent as follows:

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
Income from continuing operations for the years ended December 31,	1,482,103	3,818,622	4,519,902
Statutory tax rates	29.7%	27.5%	27.5%
Prima facie tax calculated at a statutory tax rate	440,185	1,050,121	1,242,973
Income not assessable for tax purposes	(4,666)	(13,904)	(26,613)
Expenses not deductible for tax purposes	5,599	74,694	27,065
Taxation on outside basis	6,220	2,367	682
Adjustment for overseas tax rates	4,125	(1,614)	2,028
Change in statutory tax rate	12,784		
Decrease in valuation allowance	(20,980)	(9,515)	(8,612)
Korean government tax assessment			189,509
Others	4,558	(2,429)	(4,128)
Income tax expense	447,825	1,099,720	1,422,904
Effective tax rate	30.2%	28.8%	31.5%

The Bank is subject to a required examination by the National Tax Service of Korea. The Bank regularly assesses the likelihood of additional tax deficiencies resulting from these examinations, and accrues for expected tax deficiencies in accordance with SFAS No. 5, Accounting for Contingencies. During the first half of 2007, the National Tax Service conducted their regular examination of the Bank's tax returns for the years 2002 through 2005, and assessed the Bank (Won)189,509 million in tax deficiencies. For the assessed amount, the Bank has recorded income tax expense for the year ended December 31, 2006.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The tax effects of temporary differences that give rise to significant portions of the deferred income tax assets ( DTA ) and deferred income tax liabilities ( DTL ) as of December 31, 2005 and 2006 were as follows:

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
<b>Deferred income tax assets:</b>		
Other liabilities	142,612	187,173
Valuation of trading assets	2,965	4,333
Valuation of investments	597,552	315,599
Valuation of available-for-sale securities	5,341	
Premises and equipment	177,123	177,423
Long-term debt	10,552	13,485
Other temporary differences	18,331	16,811
Net operating loss	50,257	36,609
	<u>1,004,733</u>	<u>751,433</u>
Total gross deferred income tax asset	1,004,733	751,433
Less: Valuation allowance	(123,625)	(115,013)
	<u>881,108</u>	<u>636,420</u>
Deferred income tax asset	881,108	636,420
<b>Deferred income tax liabilities:</b>		
Allowance for loan losses	39,109	286,378
Valuation of available-for-sale securities		177,317
Accrued interest and dividend receivable	153,778	125,081
Other assets	33,168	39,713
Other temporary differences	27,300	7,320
	<u>253,355</u>	<u>635,809</u>
Total gross deferred income tax liabilities	253,355	635,809
Net deferred income tax assets, including other comprehensive income ( OCI ) related DTL	627,753	611
Less: Net OCI related DTA (DTL)	(20,300)	160,824
	<u>607,453</u>	<u>161,435</u>
Net deferred income tax assets, excluding net OCI related DTA (DTL)	607,453	161,435

Deferred income tax assets are recognized only to the extent that realization of the related tax benefit is more likely than not. Management believes it is uncertain whether certain subsidiaries will generate sufficient profits to offset their tax losses in 2005 and 2006. Accordingly, a valuation allowance totaling (Won)123,625 million and (Won)115,013 million as of December 2005 and 2006, respectively, was recognized for deferred income tax assets related to net operating loss carryforwards ( NOLs ) and temporary differences that may not be realized. The decrease of the valuation allowance in 2006 was principally due to the decrease of temporary differences.

Edgar Filing: KOOKMIN BANK - Form 20-F

As of December 31, 2006, the Bank, including its subsidiaries had (Won)137,866 million of NOLs. These losses are expected to expire in the periods ranging from 2007 to 2011.

F-51

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****26. Earnings Per Share ( EPS )**

The following table is a summary of the computation of earnings per share for the years ended December 31:

	2004	2005	2006
<i>(in millions of Won, except share data)</i>			
Income before cumulative effect of a change in an accounting principle	1,031,750	2,716,197	3,092,253
Cumulative effect of a change in an accounting principle			(1,687)
Net income available to common stockholders for basic EPS	1,031,750	2,716,197	3,090,566
Net income available to common stockholders for diluted EPS	1,031,750	2,716,197	3,090,566
Weighted average common shares outstanding applicable to basic EPS (in thousands)	306,432	322,786	336,351
Dilutive effect of stock options	218	162	2
Adjusted weighted average common shares outstanding applicable to diluted EPS (in thousands)	306,650	322,948	336,353
<b>Basic earning per share:</b>			
Income before cumulative effect of a change in an accounting principle	3,367	8,415	9,194
Cumulative effect of a change in an accounting principle			(5)
Net income	3,367	8,415	9,189
<b>Diluted earning per share</b>			
Income before cumulative effect of a change in an accounting principle	3,365	8,411	9,193
Cumulative effect of a change in an accounting principle			(5)
Net income	3,365	8,411	9,188

Stock options excluded from the computation of diluted earnings per share, due to their anti-dilutive effect, totaled 2,155,131 and 2,094,986 and 0 in 2004, 2005 and 2006, respectively.

**27. Employee Severance Plan**

Employees with one or more years of service are entitled to receive a lump-sum payment upon termination of their employment with the Bank, based on their length of service and rates of pay at the time of termination (the severance plan). Under the Korean National Pension Fund Law, the Bank was required to pay a certain percentage of employee severance benefits to the National Pension Fund prior to April 1999. Additionally, the Bank contributes voluntarily a certain percentage of employee severance benefits to a severance insurance deposit account



## Edgar Filing: KOOKMIN BANK - Form 20-F

( Severance Insurance Deposit ) maintained for the benefit of employees at an insurance company. The Bank has no additional liability once the amount has been contributed, thus the Bank deducts contributions made to the National Pension Fund and the Severance Insurance Deposit from its accrued employee severance plan obligations. The compensation cost of employees' severance benefit is recognized based on the vested benefits to which the employees are entitled if they separate immediately.

Under limited circumstances, employees can withdraw their accumulated unpaid severance amounts before their termination of employment ( interim severance payment ). Severance plan payments include the amount for such withdrawal. Total interim severance payments made by the Bank were (Won)12,401 million, (Won)10,768 million and (Won)11,851 million in 2004, 2005 and 2006, respectively.

F-52

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

In addition to regular termination benefits, the Bank paid special termination benefits of (Won)50,029, (Won)255,615 million and (Won)9,184 million to 459, 2,198, and 64 employees, respectively, who accepted early retirement for the years ended December 31, 2004, 2005 and 2006, respectively.

The Bank accrued severance benefits of (Won)123,723 million, (Won)130,673 million and (Won)162,237 million for the years ended December 31, 2004, 2005 and 2006, respectively.

Accrued employee severance plan obligations included in Other liabilities as of December 31 were as follows:

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
<b>Balance at beginning of the year</b>	327,239	397,030
Severance benefit	130,673	162,237
Plan payments	(60,882)	(10,298)
	<u>397,030</u>	<u>548,969</u>
Less: Balance of payments remaining with National Pension Fund and Severance Insurance Deposit	(241,140)	(340,683)
<b>Balance at end of the year</b>	<u>155,890</u>	<u>208,286</u>

The Bank expects to pay the following future benefits to its employees upon their normal retirement age of 58:

<i>(in millions of Won)</i>	
2007	16,471
2008	16,261
2009	17,089
2010	21,573
2011	27,203
2012 - 2016	286,225

The above amounts have been determined based on the employees' current salary rates and the number of service years that will be accumulated upon their retirement date. These amounts do not include amounts that might be paid to employees that will cease working with the Bank before their normal retirement age.

**28. Employee Stock Option Plan**

**Adoption of SFAS No. 123(R)**

As discussed in Note 1, on January 1, 2006, the Bank adopted SFAS No. 123(R), "Share-Based Payment" ("SFAS No. 123(R)") and Staff Accounting Bulletin No. 107, "Share-Based Payment", using the modified prospective application method, which requires all entities to apply a fair-value-based measurement method in accounting for share-based payment transactions. In connection with the adoption of SFAS No. 123(R), the combined net income impact in 2006 was (Won)4,341 million which includes an increase of (Won)2,654 million in compensation expense and (Won)1,687 million in cumulative effect of an accounting change, which recognizes the effect of initially measuring awards that will be settled in cash at their fair value. Basic and diluted earning per share from continuing operations and net income for the year ended December 31, 2006 were (Won)7.9 and (Won)12.9 lower, respectively.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****Employee stock-based compensation plan**

In 2004, the Bank granted 815,000 options, of which (i) 85,000 and 10,000 options are performance based and have an exercise price of (Won)46,100 and (Won)47,200, respectively, per option and (ii) 700,000 and 20,000 options are subject to performance or service based requirements and their exercise price is indexed to the banking industry index, with a minimum exercise price of (Won)37,600 and (Won)47,200, respectively, per option.

In 2005, the Bank granted 990,000 options, of which (i) 765,000, 15,000, 30,000 and 15,000 options are performance based and have an exercise price of (Won)46,800 and (Won)45,700 and (Won)49,200 and (Won)53,000, respectively, per option, and (ii) 165,000 options are subject to service requirements and their exercise price is indexed to the banking industry index, with a minimum exercise price of (Won)46,800 per option.

In 2006, the Bank granted 940,000 options, which are subject to service requirements and their exercise price is indexed to sum of major 3 competitors total market cap, with a minimum exercise price of (Won)75,200 per option.

The options granted (a) are subject to service or performance based requirements and (b) have a fixed exercise price or an exercise price that is indexed to the banking industry index. Generally, the options granted vest three years from the date of grant. The exercise period ranges from 2 years to 7 years post completion of the three-year vesting period.

For options granted under all of the above plans, the Bank may elect either to issue common shares or allocate treasury shares, or pay in cash or treasury shares the difference between the market price and the exercise price. The market price is determined by the arithmetic average of the weighted average of every closing price for two months, one month and one week immediately preceding the exercise of the option, published by Korea Exchange. Prior to August 23, 2005, the Bank intended to settle options exercised by issuing treasury shares. Effective August 23, 2005, the Bank changed its settlement method to cash settlement. As a result of the change, the Bank reclassified previously recorded additional paid-in capital into liabilities to reflect the change in intrinsic value of the options.

The following table summarizes the information about stock option activity under the Bank's stock-based compensation plans for the years ended December 31, 2004, 2005 and 2006:

2004	2005	2006
	Weighted	Weighted

Edgar Filing: KOOKMIN BANK - Form 20-F

	Number of Stock Options	Weighted average exercise price (Won)	Number of Stock Options	average exercise price (Won)	Number of Stock Options	average exercise price (Won)
Outstanding, beginning of year	2,048,554	43,910	2,532,054	43,412	3,209,794	49,172
Granted	815,000	38,840	990,000	49,200	940,000	80,900
Exercised	(135,414)	23,919	(239,513)	30,731	(698,897)	46,401
Forfeited	(196,086)	43,070	(72,747)	43,056	(215,329)	48,695
Outstanding, end of year	2,532,054	43,412	3,209,794	49,172	3,235,568	59,002
Exercisable at year-end	1,120,219	42,847	1,256,161	49,450	714,701	50,522

In connection with the stock-based compensation plan, the Bank recognized (Won)9,640 million, (Won)36,760 million and (Won)16,865 million of expenses for the years ended December 31, 2004, 2005 and 2006, respectively.

The fair value of each option award is estimated using a Black-Scholes option pricing model based on the assumptions noted in the table below. Expected volatility is based on the historical volatility of the Bank's

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

stock. The expected term represents the period of time that options granted are expected to be outstanding. The expected term is estimated using employees' actual historical behavior and projected future behavior based on expected exercise patterns. The risk-free interest rate is based on the Korean government treasury bond rate where the remaining term equals the expected term. Dividend yield is based on the Bank's historical dividend payout ratio. The assumptions that were used for the valuation of each option for the years ended December 31, 2004, 2005, and 2006 are as follows.

For options granted during	2004	2005	2006
Expected annual dividend yield	1.06%	1.25%	0.69%
Expected volatility	43.94%	44.62%	29.29%
Risk-free interest rate	3.72%	3.95%	4.34%
Expected option life	3.0 years	3.0 years	3.0 years

The following table summarizes the information about stock options outstanding as of December 31, 2006:

Options outstanding					Options exercisable		
Exercise Price (Won)	Number of Stock Options	Weighted Average Remaining Contractual Life <sup>(1)</sup>	Weighted Average Exercise Price (Won)	Intrinsic Value (Mil Won)	Number of Stock Options	Weighted Average Exercise Price (Won)	Intrinsic Value (Mil Won)
25,100	8,633	0.23	25,100	416	8,633	25,100	416
28,027	88,107	2.21	28,027	3,989	88,107	28,027	3,989
35,500	70,993	4.22	35,500	2,684	70,993	35,500	2,684
40,500	5,091	4.66	40,500	167	5,091	40,500	167
42,200	6,702	4.22	42,200	208	6,702	42,200	208
43,800	26,712	4.22	43,800	788	26,712	43,800	788
45,700	15,000	6.33	45,700	232			
46,100	75,539	5.11	46,100	2,055			
46,800	580,069	6.22	46,800	9,909			
47,200	10,000	5.23	47,200	261			
48,500	10,000	5.23	48,500	248			
48,800	10,000	5.23	48,800	245			
49,200	30,000	6.56	49,200	348			
51,000	700,000	5.84	51,000	11,276			
51,200	150,000	2.88	51,200	3,315	150,000	51,200	3,315
53,000	15,000	6.65	53,000	138			
57,100	292,428	3.22	57,100	4,737	292,428	57,100	4,737
58,600	10,000	4.22	58,600	147	10,000	58,600	147

Edgar Filing: KOOKMIN BANK - Form 20-F

58,800	23,899	3.57	58,800	347	23,899	58,800	347
59,100	120,000	6.22	59,100	1,015			
60,300	5,077	6.22	60,300	66			
61,000	10,182	6.22	61,000	125			
71,538	22,146	4.22	71,538	39	22,146	71,538	39
80,900	940,000	7.23	80,900				
129,100	9,990	4.24	129,100		9,990	129,100	

(1) Contractual life indicates the sum of requisite service period and exercise period.

F-55

---

Table of Contents

## KOOKMIN BANK AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

---

The total intrinsic value of options exercised and the total amount of cash received from the exercise of share options during the years ended December 31, 2006 were (Won)19,264 million and (Won)10,615 million, respectively.

#### 29. Fair Value of Financial Instruments

The fair value of a financial instruments is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value is based on quoted market prices, where available. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. As a result, fair values of such instruments are derived using present value or other valuation techniques derived based on management's assumptions of the estimated amount and timing of future cash flows and estimated discount rates. Different assumptions could significantly affect these estimates. Accordingly, such estimates may not be indicative of net realizable value. In addition, the calculation of estimated fair value is based on market conditions at a specific point in time and may not be reflective of future fair values. Certain financial instruments and all non-financial instruments are excluded from the scope of SFAS No. 107. Accordingly, the derived fair value estimates presented herein are only indicative of individual financial instruments and cannot be substantiated by comparison to independent markets and should not be considered an indication of the fair value of the Bank.

Fair values among financial institutions are not comparable due to the wide range of permitted valuation techniques and numerous estimates that must be made. This lack of an objective valuation standard introduces a great degree of subjectivity to these derived or estimated fair values.

The following section summarizes the methods and assumptions used by the Bank, by type of financial instrument, in estimating fair value. Different assumptions could significantly affect these estimates.

**Assets and liabilities for which fair value approximates carrying value:** The carrying values of certain financial assets and liabilities are reported at cost, including cash and cash equivalents, restricted cash, call loans, securities purchased under resale agreements, due from customers on acceptances, accrued interest and dividends receivable, accrued interest payable, security deposits, loan held-for-sale, noninterest-bearing deposits, call money and acceptances outstanding. The carrying values of these financial assets and liabilities are considered to approximate their fair values due to their short-term nature and negligible credit losses.

**Interest-bearing deposits in other banks:** The fair values of fixed interest-bearing deposits are estimated by discounting cash flows based on current rates for similar types of deposits. The fair values of variable rate interest-bearing deposits are considered to approximate their carrying values.

**Securities and trading assets/liabilities:** Fair values for trading assets, available-for-sale securities and trading liabilities (including trading derivative financial instruments) are recognized in the consolidated balance sheets based on market prices, where available. Fair values of held-to-maturity securities are also based on market prices, where available. If quoted market prices are not available, fair values are based on



## Edgar Filing: KOOKMIN BANK - Form 20-F

quoted market prices of comparable instruments, discounted cash flows, counterparty quotes or external valuations performed by qualified independent evaluators, except in the case of certain swaps where pricing models are used.

**Other investments:** Other investments include venture capital securities and non-marketable or restricted equity securities, which are included in Investments in the Bank's consolidated balance sheets. The fair values of the venture capital securities are estimated based on investee transactions with unaffiliated parties,

F-56

Table of Contents

## KOOKMIN BANK AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

---

management's review of the investee's financial results and condition, or the latest obtainable net asset value of the investees. The fair values of the non-marketable or restricted equity securities are recorded at book value.

**Loans receivable:** Loans receivable are reported net of specific and general provisions for impairment. The fair value of fixed rate loans is estimated by discounting contractual cash flows based on current rates at which similar loans would be made to borrowers for the same maturities. The fair values of variable rate loans that reprice frequently with no significant changes in credit risk are considered to approximate their carrying values in the consolidated balance sheets.

**Interest-bearing deposits:** The fair values of variable rate interest bearing deposits approximate their carrying values in the consolidated balance sheets. Fair values for fixed-rate interest bearing deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered for deposits with similar maturities.

**Other borrowed funds:** The aggregate fair value for other borrowed fund is based on quoted market prices, where available. For other borrowed fund where quoted market prices are not available, a discounted cash flow model is used based on the current rates for debt with similar maturities.

**Secured borrowings:** The fair values for securities sold under agreements to repurchase are estimated using discounted cash flow calculation that applies interests currently being offered for securities sold under agreements to repurchase with similar maturities. The fair values for beneficial interests issued by the SPEs estimated using quoted market price.

**Long-term debt:** The aggregate fair value for long-term debt is based on quoted market prices, where available. For long-term debt where quoted market prices are not available, a discounted cash flow model is used based on the current rates for debt with similar maturities.

**Derivative financial instruments:** All derivatives are recognized on the consolidated balance sheets at fair value based on quoted market prices or dealer quotes where available. If quoted market prices are not available, pricing or valuation models are applied to current market information to estimate fair value; in some cases, counterparty quotes or external valuations are also utilized (See Note 30).

**Off-balance sheet instruments:** Fair value for off-balance-sheet instruments are based on an estimate of the difference between fees currently charged to enter into similar agreements and fees paid to reduce or eliminate exposure to those agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.



**Table of Contents****KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

The estimated fair values of the Bank's financial instruments as of December 31, 2005 and 2006 were as follows:

	2005		2006	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<i>(in millions of Won)</i>				
<b>Financial assets:</b>				
Cash and cash equivalents	3,085,542	3,085,542	3,774,518	3,774,518
Restricted cash	2,258,642	2,258,642	3,277,144	3,277,144
Interest-bearing deposits in other banks	515,080	515,080	423,148	423,148
Call loans and securities purchased under resale agreements	1,716,080	1,716,080	1,737,881	1,737,881
Trading assets	4,754,416	4,754,416	3,744,406	3,744,406
Investments	25,371,762	25,190,093	25,347,999	25,285,603
Loans, net	134,939,480	135,538,499	149,215,562	149,389,083
Due from customers on acceptances	626,874	626,874	620,007	620,007
Accrued interest and dividends receivable	1,059,403	1,059,403	802,107	802,107
Security deposits	1,184,586	1,184,586	1,190,412	1,190,412
Other assets- Hedging derivatives			636	636
Other assets- Loans held-for-sale	19,113	19,113	30,042	30,042
Other assets- off-balance sheet instruments	11,737	11,737	12,619	12,619
<b>Financial liabilities:</b>				
Interest-bearing deposits	121,787,047	121,733,976	125,195,038	125,171,382
Non-interest-bearing deposits	3,911,526	3,911,526	4,344,967	4,344,967
Call money	1,253,511	1,253,511	167,776	167,776
Trading liabilities	1,078,435	1,078,435	1,223,182	1,223,182
Acceptances outstanding	626,874	626,874	620,007	620,007
Other borrowed funds	6,117,805	6,116,071	10,627,306	10,620,827
Accrued interest payable	3,306,443	3,306,443	3,698,397	3,698,397
Secured borrowings	8,117,934	8,115,980	7,462,648	7,466,497
Long-term debt	16,751,050	16,790,653	21,674,838	22,289,381
Other liabilities- Hedging derivatives	48,588	48,588		
Other liabilities- off-balance sheet instruments	11,737	11,737	12,619	12,619

The differences between the carrying amounts and the fair values of guarantees, commercial letters of credit, standby letters of credit and other lending commitments are immaterial to the consolidated financial statements.

**30. Derivative Instruments and Hedging Activities**

For the years ended December 31, 2004, 2005 and 2006, hedge accounting was applied exclusively on those interest rate swap transactions that qualified for the short-cut method of hedge accounting. Since no ineffectiveness was assumed for those transactions, no ineffective portion was

## Edgar Filing: KOOKMIN BANK - Form 20-F

recognized in earnings for the years ended December 31, 2004, 2005 and 2006.

The Bank applied fair value hedge accounting for the interest rate swap transactions which qualified for hedge accounting. Fair values of derivatives not qualifying for hedge accounting are reflected in Trading assets or Trading liabilities and any changes in fair values related to these derivatives transactions are

F-58

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

reflected in Net Trading Revenue . The fair values of derivatives qualifying for hedge accounting are included in Other assets or Other liabilities and the earnings impact of these fair value hedges and the change in fair value attributable to the risk being hedged for the hedged item are included in Other non-interest income or Other non-interest expenses.

In the normal course of business, the Bank enters into derivatives and foreign exchange contracts to manage the risk exposures of its customers. The Bank also uses derivative instruments in reducing risk exposures relating to fluctuations in its own trading accounts, and asset and liabilities in response to interest rate and foreign exchange risks.

The Bank uses interest rate derivatives principally to manage exposure to fluctuations in fair value in responses to interest rate risk. Pay-fixed receive-variable interest rate swaps are used to convert fixed rate assets, principally debt securities, into synthetic variable rate instruments. Receive-fixed pay-variable interest rate swaps contracts are used to convert fixed rate funding sources, principally fixed rate debt, into synthetic variable rate funding instruments. Cross-currency interest rate swaps are contracts that generally involve the exchange of both interest and principal amounts in two different currencies. Cross-currency swaps are used by the Bank to convert asset and funding denominated from one currency into another currency.

Derivative instruments may expose the Bank to market risk or credit risk in excess of the amounts recorded on the balance sheet. Market risk arises due to market price, interest rate and foreign exchange rate fluctuations that may result in a decrease in the market value of a financial instrument and/or an increase in its funding cost. Exposure to market risk is managed through position limits and other controls and by entering into hedging transactions. Credit risk is the possibility that loss may occur from counterparty failure to perform according to the terms of the contract and if the value of collateral held, if any, was not adequate to cover such losses. Credit risk is controlled through credit approvals, limits and monitoring procedures based on the same credit policies used for on-balance-sheet instruments. Generally, collateral or other security is not required. The amount of collateral obtained, if any, is based on the nature of the financial instrument and management's credit evaluation of each counterparty.

**31. Commitments and Contingencies**

**Legal proceedings**

The Bank is a party to certain legal actions arising in the normal course of its operations. Other than the legal proceedings discussed below, management believes that these actions are without merit and that the ultimate liability, if any, will not materially affect the Bank and its subsidiaries' financial position, liquidity or results of operations.

In March 2001, an individual filed a lawsuit with the Seoul Central District Court requesting the court to order a revocation of the merger with H&CB. Despite the dismissal of certain motions filed in connection with the lawsuit, the case is still pending. Additional persons have joined the

## Edgar Filing: KOOKMIN BANK - Form 20-F

lawsuit as plaintiffs. In November 2003, the Seoul Central District Court decided the case in the Bank's favor. The individual, however, appealed the decision to the Seoul High Court. On March 30, 2005, Seoul High Court denied the plaintiff's appeal. The plaintiff then appealed the decision to the Supreme Court in May 2005. The case is still pending.

During the first quarter of 2004, the National Tax Service of Korea completed a tax audit in respect of the Bank for the fiscal years 1998, 1999, 2000 and 2001, as a result of which the Bank was assessed (Won)123.3 billion for tax deficiencies. The Bank has paid the entire amount, but has made an appeal on the assessment. The case is still pending before the Administrative Court.

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

In 2005, certain individuals fabricated and distributed counterfeit certificates of deposit, or ( CD s), with the Bank as issuer. Korea Real Estate Investment Trust Co., Ltd. and Electric Contractors Financial Cooperative came to own the counterfeit CDs and requested the Bank to make payments on the CDs, which the Bank refused to do. Korea Real Estate Investment Trust Co., Ltd. and Electric Contractors Financial Cooperative commenced legal proceedings in September 2005 in the amount of (Won)40,108 million and (Won)25,217 million, respectively, at the Seoul District Court. In October 2006, the Seoul District Court decided the case in favor of the plaintiffs, and the Bank paid the entire amount to the plaintiffs. The Bank, however, appealed the decision to the Seoul High Court in November 2006. The case is still pending as of December 31, 2006.

The Bank has been designated by the Korea government as a lottery issuer and has been permitted to conduct ticket sales, marketing and sales network management since 2002, and received certain fees in connection with managing lottery prize payout and marketing activities. This lottery is owned by the Korean government. In August 2006, the Korean government filed a lawsuit for (Won)321 billion in connection with excessive lottery commission fees paid to Korea Lottery Service Inc.( KLS ), an agency of lottery service, against the Bank, KLS and an accounting firm who provided the estimation for the lottery commission rate. The case is still pending as of December 31, 2006 at the Seoul Central District Court. Subsequently in January 2007, KLS has filed a lawsuit against the Bank requesting aggregate damages of (Won)446 billion regarding the lottery commission fees which ultimate outcome of this were not paid as a result of the litigation. This case is also pending. However, management believes that the lawsuit will not have a material effect on the financial position of the Bank.

**Lease commitments**

All leases entered into by the Bank as lessee are operating leases. Total rental expenses for the years ended December 31, 2004, and 2005 and 2006 were (Won)125,445 million, (Won)91,028 million and (Won)95,356 million, respectively.

In lieu of rent, certain lease agreements require the Bank to advance a non-interest-bearing refundable deposit to the landlord for the landlord s use during the lease term. The amount of the advance is determined by the prevailing market rate and is recorded as a security deposit in the consolidated balance sheets. Virtually all of the operating leases that the Bank entered into as of December 31, 2006 are cancelable.

**Credit-related commitments**

The Bank is a party to credit related financial instruments with off-balance sheet risk in the normal course of business. The primary purpose of these instruments is to ensure that funds are available to customers as required. Guarantees, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Cash requirements under guarantees are considerably less than those under commitments because the Bank does not generally expect the third party to draw funds under the agreement.



## Edgar Filing: KOOKMIN BANK - Form 20-F

Commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipments of goods to which they relate and therefore have significantly less risk than a loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments.

F-60

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

For credit related financial instruments, the contractual amount of the financial instrument represents the maximum potential credit risk if the counterparty does not perform according to the terms of the contracts. A large majority of these commitments expire without being drawn upon. As a result, total contractual amounts are not representative of the Bank's actual future credit exposure or liquidity requirements for these commitments.

As of December 31, 2005 and 2006, the financial instruments whose contract amounts represent credit risk to the Bank were as follows:

	<u>Contract Amount</u>	
	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
Guarantees	1,594,663	2,222,637
Commercial letters of credit <sup>(1)</sup>	1,980,753	2,315,086
Unused lines of credit:		
Commercial	23,900,356	24,141,707
Consumer <sup>(2)</sup>	50,581,293	52,588,463

- (1) The above contains Advance Payment Refund Guarantees and Others which amount to (Won)879,367 million and (Won)1,037,576 million as of December 31, 2005 and 2006, respectively.
- (2) Of this amount, (Won)41,257,961 million and (Won)42,368,078 million as of December 2005 and 2006, respectively, relate to the unused credit card limits that may be cancelled by the Bank at any time.

**Contingencies**

As of December 31, 2006, The Bank had provided seven promissory notes with a value of (Won)506,428 million and two written guarantees of housing sales with a face value of (Won)219,794 million to the Korean Housing Guarantee Co., Ltd. as collateral for the performance guarantee related to the real estate trust operations.

**Pledged assets**

The primary components of assets pledged as collateral for borrowings and other purposes as of December 31, 2005 and 2006 were as follows:

Edgar Filing: KOOKMIN BANK - Form 20-F

	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>		
Available-for-sale securities	352,513	347,662
Held-to-maturity securities	7,847,558	8,087,627
Other investment securities	262	258
Loans	1,665,538	658,855
Real estate	9,018	8,768
	<u>          </u>	<u>          </u>
<b>Total</b>	<b>9,874,889</b>	<b>9,103,170</b>
	<u>          </u>	<u>          </u>

**Obligation under guarantees**

The Bank provides a variety of guarantees to its customers to enhance their credit standing and enable them to complete a wide variety of business transactions. The maximum potential amount of future payments represents the notional amounts that could be lost under the guarantees if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from collateral

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

held or pledged. Guarantee arrangements have been recorded on the Bank's consolidated balance sheet at their fair value at inception as Other liabilities with an offsetting entry in Other Assets. As cash is received under such arrangements and applied to other assets, the liability recorded at inception is amortized into fees and commissions over the life of the contract. The table below summarizes all of the Bank's guarantees under FIN No. 45 as of December 31, 2006.

	Expire within one year	Expire after one year	Total	Maximum potential amount of future payment or notional amounts
<i>(in millions of Won)</i>				
Financial guarantees	87,704	90,977	178,681	178,681
Performance guarantees	1,156,443	887,513	2,043,956	2,043,956
Liquidity facilities to SPEs	1,277,000	1,060,503	2,337,503	2,337,503
Loans sold with recourse to KAMCO	666		666	666
Trust Fund Guarantees		3,336,932	3,336,932	3,336,932
<b>Total</b>	<b>2,521,813</b>	<b>5,375,925</b>	<b>7,897,738</b>	<b>7,897,738</b>

Financial guarantees are used in various transactions to enhance the credit standing of the Bank's customers. They represent irrevocable assurance, subject to satisfaction of certain conditions, that the Bank will make payments in the event that the customers fail to fulfill their obligations to third parties. Such financial obligations are principally composed of standby letters of credit and credit enhancement for debtors.

Performance guarantees are issued to guarantee customers' tender bids on construction or similar projects or to guarantee completion of such projects in accordance with contract terms. They are also issued to support the customers' obligation to supply specified products, commodities, maintenance or other services to third parties.

As of December 31, 2005 and 2006, the carrying amount of the liabilities related to financial and performance guarantees amounted to (Won)7,848 million and (Won)8,254 million, respectively.

Liquidity facilities to SPEs represent irrevocable commitments to provide contingent liquidity credit lines including commercial paper purchase agreements to SPEs for which the Bank serves as the administrator. The SPEs are established by clients to have access to funding from the

## Edgar Filing: KOOKMIN BANK - Form 20-F

commercial paper market or the corporate debt market by transferring assets to the SPEs. The Bank had commitments to provide liquidity to SPEs up to (Won)3,888 billion and (Won)2,338 billion as of December 31, 2005 and 2006, respectively. As of December 31, 2005 and 2006, the carrying amount of these liabilities amounted to (Won)3,889 million and (Won)4,365 million, respectively. Although the Bank does not sell assets to these SPEs, it would be required to provide funding under the liquidity credit lines in the event that the SPEs do not hold enough funds to make scheduled payments on their outstanding senior debt securities. Under the commercial paper purchase agreements, the Bank is required to purchase commercial paper issued by the SPEs when enough funding is not available in the commercial paper market. The Bank has limited credit exposure to these SPEs because the risk of first loss is borne by the clients or other third parties, or the SPEs are over-collateralized.

The Bank enters into certain guarantee contracts that meet the characteristics of a derivative under SFAS No. 133. Such derivatives effectively guarantee the return on counterparty's referenced portfolio of assets. These derivatives are recorded on the balance sheet at fair value in trading assets/liabilities. As of December 31, 2005 and 2006, the carrying amount of these derivatives amounted to (Won)218 million and (Won)0 million, respectively.

---

**Table of Contents**

**KOOKMIN BANK AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

---

Loans sold with recourse represent certain non-performing loans the Bank sold to KAMCO prior to 1999 (See Note 3). As of December 31, 2005 and 2006, the Bank had recorded in Other liabilities (Won)276 million and (Won)49 million, respectively, representing its estimated obligation to repurchase the loans sold with recourse.

In the normal course of the Bank's business, indemnification clauses are often included in standard contracts with an assessment that risk of loss is remote. In many cases, there are no stated or notional amounts included in the indemnification clauses and the contingencies triggering the obligation to indemnify have not occurred and are not expected to occur. No amounts were reflected in the consolidated balance sheets as of December 31, 2005 and 2006 related to these indemnifications.

**32. Concentrations of Geographic and Credit Risk**

**Geographic risk**

Loans to borrowers based in Korea comprised 99% of the Bank's loan portfolio as of December 31, 2005 and 2006. Investments in debt and equity securities of Korean entities comprised 99% of the Bank's investment portfolio, including investments held by the Bank's venture capital subsidiaries, as of December 31, 2005 and 2006.

**Credit risk**

Concentrations of credit risk arise when a number of customers are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet their contractual obligations to be similarly affected by changes in economic conditions.

The Bank regularly monitors various segments of its credit risk portfolio to assess potential concentration risks and to obtain collateral when deemed necessary. No entity was responsible for 10% or more of the Bank's total interest and dividend income for the years ended December 31, 2004, 2005 or 2006.

The table below indicates major products including exposures of on-balance sheet loans and off-balance sheet credit instruments (principally unused credit lines) as of December 31:

Edgar Filing: KOOKMIN BANK - Form 20-F

	2005			2006		
	Total Credit Exposure	On-Balance Sheet	Off-Balance Sheet	Total Credit Exposure	On-Balance Sheet	Off-Balance Sheet
<i>(in millions of Won)</i>						
Commercial and industrial loans	58,937,609	39,635,687	19,301,922	65,972,267	48,182,828	17,789,439
Construction loans	7,065,421	5,025,637	2,039,784	8,858,478	6,504,446	2,354,032
Other commercial loans	4,054,397	1,495,747	2,558,650	4,521,647	1,408,645	3,113,002
Mortgages and home equity loans	60,355,587	59,143,293	1,212,294	65,966,649	63,982,344	1,984,305
Credit card loans	49,627,172	8,369,211	41,257,961	51,322,988	8,954,910	42,368,078
Other consumer loans	31,225,010	23,113,973	8,111,037	29,825,077	21,588,997	8,236,080
Foreign loans	1,228,988	1,228,988		1,666,100	780,866	885,234
<b>Total</b>	<b>212,494,184</b>	<b>138,012,536</b>	<b>74,481,648</b>	<b>228,133,206</b>	<b>151,403,036</b>	<b>76,730,170</b>

F-63

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements****33. Related Party Transactions**

A number of banking transactions are entered into with related parties in the normal course of business. These include loans, deposits, investment securities, acceptances outstanding and foreign currency transactions. These transactions are carried out on commercial terms and conditions and at market rates, and are disclosed below.

**Directors with common relationship**

It is common for the directors of the Bank to have a relationship with other entities due to their positions at those entities. During this common relationship period, the Bank considers such entities to be related parties of the Bank. The Bank has regular business relationships with these entities in the normal course and is not influenced by the relationship of the directors.

<b>Related Party</b>	<b>Relationship with the related party</b>	<b>Relationship in financial years</b>	<b>Remark</b>
Daewoo Shipbuilding & Marine Engineering Co., Ltd. ( DSME )	Non-executive director	Feb 2007 onwards	Feb 2007 onwards
Money Today, Ltd.	Non-executive director	Feb 2007 onwards	Feb 2007 onwards
Samsung Electro Mechanics Co., Ltd. ( SEM )	Non-executive director	Mar 2005 to Dec 2006	In March 2006, the director resigned from the Bank
HAITAI Confectionery & Food Co. Ltd. ( HCF )	Non-executive director	Mar 2003 to Mar 2006	In March 2006, the director resigned from the Bank
LG International Corp ( LG Int. )	Non-executive director	Mar 2007 onwards	Feb 2007 onwards

**Loans to related parties**

The table below summarizes the changes in the amount of loans to directors, director nominees and executive officers.

	<b>2005</b>	<b>2006</b>
<i>(in millions of Won)</i>		
Loans, January 1,	1,633	4,283



Edgar Filing: KOOKMIN BANK - Form 20-F

New loans	3,243	2,999
Repayments	593	886
	<u>          </u>	<u>          </u>
Loans, December 31,	4,283	6,396
	<u>          </u>	<u>          </u>

The outstanding balances as of December 31, 2004, 2005 and 2006 and the related expense and income for the years then ended with respect to related party transactions were as follows:

	2004					
	Trusts <sup>(1)</sup>	Pulmuwon	Kolon	DSME	Janssen Korea	Directors
<i>(in millions of Won)</i>						
Loans			25,360		6,500	1,633
Due from customers on acceptance				60,320		
Receivables	86,403					
Borrowings	787,764					
Interest income on loans		150	1,927		98	140
Fees and commission income	152,769			107		
Interest expense on borrowings	46,699					

(1) See Note 36

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

	2005							
	Trusts <sup>(1)</sup>	Janssen Korea	DSME	Money Today	SEM	EG	LG Int.	Directors
<i>(in millions of Won)</i>								
Loans					50,000	951	400	4,283
Due from customers on acceptances			49,212			4		
Receivables	36,793							
Borrowings	1,050,915							
Interest income on loans		81	1	16	1,403		9	272
Fees and commission income	145,813		44					
Interest expense on borrowings	29,229							

(1) See Note 36

	2006							
	Trusts <sup>(1)</sup>	DSME	Money Today	SEM	HCF	LG Int.	Directors	
<i>(in millions of Won)</i>								
Loans						2,930	6,396	
Due from customers on acceptances		29,630				4,395		
Receivables	12,075							
Borrowings	1,266,518							
Interest income on loans				7	640	513	48	325
Fees and commission income	117,719	187					5	
Interest expense on borrowings	47,506							

(1) See Note 36

**34. Operating Subsidiaries**

Operating subsidiaries of the Bank as of December 31, 2005 and 2006 were as follows:

	Country of Incorporation	Percentage Ownership <sup>(1)</sup>	
		2005	2006

Edgar Filing: KOOKMIN BANK - Form 20-F

KB Data Systems Co., Ltd.	Korea	99.99%	99.99%
KB Futures Co., Ltd.	Korea	99.98%	99.98%
KB Investment Co., Ltd.	Korea	99.99%	99.99%
Kookmin Bank Int'l Ltd.	United Kingdom	100.00%	100.00%
KB Asset Management Co., Ltd.	Korea	80.00%	80.00%
KB Real Estate Trust Co., Ltd.	Korea	99.99%	99.99%
Joeun Industrial Co., Ltd. <sup>(2)</sup>	Korea	99.99%	99.99%
Kookmin Bank Hong Kong Ltd.	Hong Kong	100.00%	100.00%
KB Credit Information Co., Ltd.	Korea	99.73%	99.73%

-

- (1) Direct and indirect ownership are combined.  
 (2) The dissolution of Joeun Industrial Co., Ltd. was approved during the shareholders' meeting of the company on March 19, 2002.

F-65

---

Table of Contents

## **KOOKMIN BANK AND SUBSIDIARIES**

### **Notes to Consolidated Financial Statements**

---

All holdings are in the common shares of the undertaking concerned. Certain VIEs, which have been consolidated in accordance with FIN No. 46(R) as of December 31, 2005 and 2006, are not included in the list of operating subsidiaries.

#### **35. Segment Reporting**

For management reporting purposes, the Bank's business segment results are reported to management under Korean GAAP. The Bank is organized into four major business segments: Retail Banking, Corporate Banking, Capital Markets Activities and Credit Card Operations. These business divisions are based on the nature of the products and services provided, the type or class of customer, and the Bank's management organization, and provide the basis on which the Bank reports its primary segment information:

**Retail banking** The retail banking segment's assets and liabilities are mainly with individuals and households. This segment handles private customer current accounts, savings, deposits, consumer loans and mortgage loans.

**Corporate banking** The corporate banking segment's assets and liabilities are mainly with private and public enterprises. The activities within this segment include loans, overdrafts, other credit facilities, deposits in foreign currencies and other foreign currency activities.

**Capital markets activities** Activities within this segment include trading activities in securities and derivatives, activities involving investment security portfolios, and foreign currency funding through debentures and borrowings.

**Credit card operations** The credit card segment's assets and liabilities are mainly with individuals or corporate cardholders and card merchants, and it handles domestic as well as overseas credit and debit card operations.

Other operations of the Bank are comprised of activities of its subsidiaries and other consolidated entities, activities of trust account management activities, none of which constitute a separately reportable segment.

During 2005, the Bank combined its International Banking segment (i.e. transactions relating to overseas loans originated by the Bank's overseas subsidiaries and branches), which was previously included in the International Banking and Capital Market Activities segment, into the Corporate Banking segment; however the Bank did not restate the prior years' segment information due to the impracticability of obtaining reliable prior period segment information.

Operating revenues and expenses and interest income and expense, related to both third party and inter-segment transactions, are included in determining the operating earnings of each segment. The provision for income taxes is comprised of corporate income tax and resident tax surcharges. The income tax expenses are allocated to the respective segment based on performance. Transactions between the business segments are reflected on terms established by management.

Edgar Filing: KOOKMIN BANK - Form 20-F

The segment results were prepared based on Korean GAAP and a reconciliation to US GAAP has been provided for certain line items.

F-66

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

A summary of the business segment results is shown in the following table:

Year ended December 31, 2004	Retail Banking	Corporate Banking <sup>(1)</sup>	Capital Markets Activities	Credit Card Operations	Other	Subtotal before Eliminations	Eliminations <sup>(2)</sup>	Total
	(in millions of Won)							
Operating income	12,225,287	3,119,004	9,558,181	2,584,888	928,889	28,416,249	(7,127,795)	21,288,454
Operating expense	11,138,450	3,532,234	9,296,770	2,959,420	883,574	27,810,448	(7,142,146)	20,668,302
<b>Segment results</b>	<b>1,086,837</b>	<b>(413,230)</b>	<b>261,411</b>	<b>(374,532)</b>	<b>45,315</b>	<b>605,801</b>	<b>14,351</b>	<b>620,152</b>
Interest income	11,610,455	2,960,193	2,417,265	1,406,470	254,797	18,649,180	(7,458,681)	11,190,499
Interest expense	7,487,402	1,837,681	2,660,061	385,608	212,215	12,582,967	(7,043,107)	5,539,860
Net interest income (expense)	4,123,053	1,122,512	(242,796)	1,020,862	42,582	6,066,213	(415,574)	5,650,639
Provision for credit losses	1,401,701	895,988	(10,154)	780,711	49,236	3,117,482	(52,954)	3,064,528
Non-interest income	614,832	158,811	7,140,916	1,178,418	674,092	9,767,069	330,886	10,097,955
Non-interest expense	2,003,773	749,689	6,621,946	1,736,502	559,381	11,671,291	(45,561)	11,625,730
Net non-interest income (expense)	(1,388,941)	(590,878)	518,970	(558,084)	114,711	(1,904,222)	376,447	(1,527,775)
Depreciation and amortization	245,574	48,876	24,917	56,599	62,742	438,708	(524)	438,184
Extraordinary gain								
Net income (loss) before tax expense (benefit)	1,086,837	(413,230)	261,411	(374,532)	45,315	605,801	14,351	620,152
Income tax expense (benefit)	362,585	(168,187)	213,689	(154,668)	11,487	264,906	(690)	264,216
Net income (loss)	724,252	(245,043)	47,722	(219,864)	33,828	340,895	15,041	355,936
US GAAP adjustments	(220,706)	113,935	348,691	940,404	(457,547)	724,777		
Inter-segment transactions	93,362	4,607	(358,183)	(155,189)	381,481	(33,922)		
<b>Consolidated net income (loss)</b>	<b>596,908</b>	<b>(126,501)</b>	<b>38,230</b>	<b>565,351</b>	<b>(42,238)</b>	<b>1,031,750</b>		
<b>Segments total assets</b>	<b>88,512,608</b>	<b>43,132,877</b>	<b>39,283,803</b>	<b>7,678,108</b>	<b>5,782,617</b>	<b>184,390,013</b>	<b>(1,538,160)</b>	<b>182,851,853</b>

(1) Previously referred to as International Banking and Capital Market Activities.

(2) Includes eliminations for consolidation, inter-segment transactions and certain differences in classification under management's reporting system.

Year ended December 31, 2005	Retail Banking	Corporate Banking	Capital Markets Activities	Credit Card Operations	Other	Subtotal before Eliminations	Eliminations <sup>(1)</sup>	Total
------------------------------	-------------------	----------------------	----------------------------------	---------------------------	-------	------------------------------------	-----------------------------	-------

Edgar Filing: KOOKMIN BANK - Form 20-F

	(in millions of Won)							
Operating income	9,168,892	4,266,647	7,109,326	2,192,790	2,797,177	25,534,832	(6,494,764)	19,040,068
Operating expense	7,348,750	3,769,841	6,900,655	1,511,749	2,671,588	22,202,583	(6,409,622)	15,792,961
<b>Segment results</b>	<b>1,820,142</b>	<b>496,806</b>	<b>208,671</b>	<b>681,041</b>	<b>125,589</b>	<b>3,332,249</b>	<b>(85,142)</b>	<b>3,247,107</b>
Interest income	8,591,845	4,125,769	1,872,344	2,056,876	1,081,688	17,728,522	(8,243,171)	9,485,351
Interest expense	5,373,455	2,899,684	1,871,473	295,782	973,760	11,414,154	(6,683,028)	4,731,126
Net interest income (expense)	3,218,390	1,226,085	871	1,761,094	107,928	6,314,368	(1,560,143)	4,754,225
Provision for credit losses	371,697	375,696	(39)	608,140	15,696	1,371,190	119,022	1,490,212
Non-interest income	577,047	140,878	5,236,982	135,914	1,715,489	7,806,310	1,748,407	9,554,717
Non-interest expense	1,418,899	451,542	5,028,179	569,090	1,596,318	9,064,028	155,954	9,219,982
Net non-interest income (expense)	(841,852)	(310,664)	208,803	(433,176)	119,171	(1,257,718)	1,592,453	334,735
Depreciation and amortization	184,699	42,919	1,042	38,737	85,814	353,211	(1,570)	351,641
Extraordinary gain								
Net income (loss) before tax expense (benefit)	1,820,142	496,806	208,671	681,041	125,589	3,332,249	(85,142)	3,247,107
Income tax expense (benefit)	500,539	136,621	57,385	187,287	118,244	1,000,076	5,976	1,006,052
Net income (loss)	1,319,603	360,185	151,286	493,754	7,345	2,332,173	(91,118)	2,241,055
US GAAP adjustments	(22,595)	118,309	(224,579)	508,289	(79,950)	299,474		
Inter-segment transactions	(22,541)	(188,167)	1,274	(17,415)	311,399	84,550		
<b>Consolidated net income (loss)</b>	<b>1,274,467</b>	<b>290,327</b>	<b>(72,019)</b>	<b>984,628</b>	<b>238,794</b>	<b>2,716,197</b>		
<b>Segments total assets</b>	<b>85,228,601</b>	<b>45,898,872</b>	<b>36,021,510</b>	<b>8,431,323</b>	<b>8,951,346</b>	<b>184,531,652</b>	<b>(1,628,930)</b>	<b>182,902,722</b>

(1) Includes eliminations for consolidation, inter-segment transactions and certain differences in classification under management's reporting system.

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

Year ended December 31, 2006	Retail Banking	Corporate Banking	Capital Markets Activities	Credit Card Operations	Other	Subtotal before Eliminations	Eliminations <sup>(1)</sup>	Total
(in millions of Won)								
Operating income	10,372,125	5,264,795	8,967,453	2,255,927	2,456,546	29,316,846	(8,682,475)	20,634,371
Operating expense	8,679,272	4,759,951	8,950,173	1,522,010	1,891,295	25,802,701	(8,600,637)	17,202,064
<b>Segment results</b>	<b>1,692,853</b>	<b>504,844</b>	<b>17,280</b>	<b>733,917</b>	<b>565,251</b>	<b>3,514,145</b>	<b>(81,838)</b>	<b>3,432,307</b>
Interest income	9,503,999	4,937,620	2,738,507	1,907,104	1,042,109	20,129,339	(9,779,095)	10,350,244
Interest expense	6,417,851	3,857,489	2,837,558	347,364	278,028	13,738,290	(8,346,245)	5,392,045
Net interest income (expense)	3,086,148	1,080,131	(99,051)	1,559,740	764,081	6,391,049	(1,432,850)	4,958,199
Provision for credit losses	421,506	353,132	(5)	388,376	18,612	1,181,621	236,305	1,417,926
Non-interest income	868,126	327,175	6,228,946	348,823	1,414,437	9,187,507	1,096,620	10,284,127
Non-interest expense	1,685,804	514,710	6,111,728	749,389	1,492,542	10,554,173	(488,503)	10,065,670
Net non-interest income (expense)	(817,678)	(187,535)	117,218	(400,566)	(78,105)	(1,366,666)	1,585,123	218,457
Depreciation and amortization	154,111	34,620	892	36,881	102,113	328,617	(2,194)	326,423
Extraordinary gain								
Net income (loss) before tax expense (benefit)	1,692,853	504,844	17,280	733,917	565,251	3,514,145	(81,838)	3,432,307
Income tax expense (benefit)	461,894	159,906	4,939	243,222	87,908	957,869	16,178	974,047
Net income (loss)	1,230,959	344,938	12,341	490,695	477,343	2,556,276	(98,016)	2,458,260
US GAAP adjustments	467,386	(218,695)	(198,231)	415,976	(168,718)	297,718		
Inter-segment transactions	(65,524)	207,232	14,458	(41,999)	122,405	236,572		
<b>Consolidated net income (loss)</b>	<b>1,632,821</b>	<b>333,475</b>	<b>(171,432)</b>	<b>864,672</b>	<b>431,030</b>	<b>3,090,566</b>		
<b>Segments total assets</b>	<b>88,647,438</b>	<b>56,422,392</b>	<b>36,847,803</b>	<b>8,703,817</b>	<b>10,047,610</b>	<b>200,669,060</b>	<b>(1,754,182)</b>	<b>198,914,878</b>

(1) Includes eliminations for consolidation, inter-segment transactions and certain differences in classification under management's reporting system.

The allowance for loan losses under US GAAP for each segment is as follows:

	Retail Banking	Corporate Banking	Capital Markets Activities	Credit Card Operations	Other	Total
(in millions of Won)						



Edgar Filing: KOOKMIN BANK - Form 20-F

As of December 31, 2005	912,417	1,931,956	1,909	331,196	34,534	3,212,012
As of December 31, 2006	614,470	1,591,482	1,792	205,151	55,483	2,468,378

Following is a reconciliation of the business segments' total assets as of December 31, 2004, 2005 and 2006 to the consolidated total assets.

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
Segments' total assets	184,390,013	184,531,652	200,669,060
US GAAP adjustments	(5,315,431)	(4,394,666)	(5,936,633)
Inter-segment transactions	(1,538,160)	(1,628,930)	(1,754,182)
<b>Consolidated total assets</b>	<b>177,536,422</b>	<b>178,508,056</b>	<b>192,978,245</b>

Table of Contents**KOOKMIN BANK AND SUBSIDIARIES****Notes to Consolidated Financial Statements**

Following is a reconciliation of the business segment's revenue for the years ended December, 31, 2004, 2005 and 2006 to the consolidated revenue:

	<u>2004</u>	<u>2005</u>	<u>2006</u>
<i>(in millions of Won)</i>			
Segments revenue	28,416,249	25,534,832	29,316,846
US GAAP adjustments	(6,397,166)	(5,538,086)	(6,349,809)
Inter-segment transactions	(7,127,795)	(6,494,764)	(8,682,475)
<b>Consolidated revenue</b>	<b>14,891,288</b>	<b>13,501,982</b>	<b>14,284,562</b>

The adjustments presented in the tables above represent consolidated assets and revenues not specifically allocated to individual business segments.

Geographic segment disclosures have been excluded as assets and revenues attributable to external customers in foreign countries are not significant.

**36. Trust Accounts**

The Bank offers a variety of asset management and administration services under trust arrangements in accordance with the Korean Trust Law and the Korean Trust Business Act. The trust accounts managed by the Bank are classified into performance based trusts and guaranteed trusts in terms of the nature of the trusts, and the guaranteed trusts consist of Guaranteed Principal Money Trusts and Guaranteed Fixed Rate Money Trusts.

The Guaranteed Principal Money Trusts require the Bank to guarantee the return of the principal amount invested at the termination of a fixed term deposit. Additionally, the Bank guarantees a specified rate of return on the principal amount invested in Guaranteed Fixed Rate Money Trusts. Based on the Bank's analysis of potential risk and reward generated from the guaranteed trusts, the Guaranteed Fixed Rate Money Trusts were consolidated in the Bank's financial statements in accordance with FIN No. 46(R). For further discussion on the consolidation scope of the trust accounts, refer to Note 9.

With respect to the managing of the trust accounts, the Bank charges investment management fees on the Guaranteed Principal Money Trusts and other performance based trusts, and receives commission income, including penalty charges for early withdrawal of fixed term deposits.

**37. Subsequent Events**

**Tax examination by the National Tax Service of Korea**

During the first half of 2007, the National Tax Service of Korea conducted the regular examination of the Bank's tax returns for the years 2002 through 2005. In connection with the examination, in May 2007, the Bank received written notification of tax adjustments in the amount (Won)189,509 million for corporate income tax from the National Tax Service of Korea and recorded the assessed amount as "Income Tax Expenses" for the year ended December 31, 2006.

**Dividends declared**

At the general stockholders' meeting on March 23, 2007 the shareholders approved payment of a cash dividend of 73% of par value to stockholders of record as of December 31, 2006. The cash dividend amounting to (Won)1,227,784 million was paid on March 28, 2007.