TELECOM ARGENTINA SA Form 6-K April 07, 2006 Table of Contents

## FORM 6-K

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Issuer** 

Pursuant to Rule 13a-16 or 15d-16

of the Securities Exchange Act of 1934

For the month of April, 2006

Commission File Number: 001-13464

# Telecom Argentina S.A.

 $(Translation\ of\ registrant\ \ s\ name\ into\ English)$ 

Alicia Moreau de Justo, No. 50, 1107

**Buenos Aires, Argentina** 

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F <u>X</u> Form 40-F \_\_\_\_

 $Indicate\ by\ check\ mark\ if\ the\ registrant\ is\ submitting\ the\ Form\ 6-K\ in\ paper\ as\ permitted\ by\ Regulation\ S-T\ Rule\ 101(b)(1):$ 

Yes \_\_\_\_\_ No \_X\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes	No	X

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes \_\_\_\_\_ No <u>X</u>

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

## **Table of Contents**

Telecom Argentina S.A.

TABLE OF CONTENTS

#### Item

1. Consolidated Financial Statements as of December 31, 2005 and December 31, 2004 and for the years ended December 31, 2005, 2004 and 2003.

## TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 2005

## TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Consolidated Financial Statements as of December 31, 2005 and December 31, 2004 and for the years ended December 31, 2005, 2004 and 2003

\$: Argentine peso

US\$: US dollar

3.032 = US1 as of December 31, 2005

#### TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

## **INDEX**

	Page
Consolidated Balance Sheets as of December 31, 2005 and 2004	1
Consolidated Statements of Income for the years ended December 31, 2005, 2004 and 2003	2
Consolidated Statements of Changes in Shareholders Equity for the years ended December 31, 2005, 2004 and 2003	3
Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003	4
<u>Index to the Notes to the Consolidated Financial Statements</u>	5
Notes to the Consolidated Financial Statements	6

## **Report of Independent Accountants**

Summary of Activity on the consolidated financial statements as of December 31, 2005

**Corporate information** 

## TELECOM ARGENTINA S.A.

Item 1

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Consolidated Balance Sheets as of December 31, 2005 and 2004

(In millions of Argentine pesos - see Note 3.c)

ASSETS	As of December 31, 2005	As of December 31, 2004
Current Assets		
Cash and banks	\$ 46	\$ 32
Investments, net	596	3,630
Accounts receivable, net	705	612
Other receivables	76	77
Inventories, net	104	79
Other assets	5	3
Oner assets	3	3
Total current assets	1,532	4,433
Non-Current Assets		
Other receivables, net	269	219
Investments	2	2
Fixed assets, net	5,959	6,895
Intangible assets, net	764	773
Other assets, net	21	
Total non-current assets	7,015	7,889
TOTAL ASSETS	\$ 8,547	\$ 12,322
LIABILITIES		
Current Liabilities		
Accounts payable	\$ 824	\$ 508
Debt	905	9,434
Salaries and social security payable	104	79
Taxes payable	222	153
Other liabilities	31	22
Contingencies	110	30
Total current liabilities	2,196	10,226
Non-Current Liabilities		
Debt	3,996	1,219
Salaries and social security payable	30	33
Taxes payable	92	5
Other liabilities	78	69
Contingencies	247	214
Total non-current liabilities	4,443	1,540
TOTAL LIABILITIES	\$ 6,639	\$ 11,766

Minority interest	41	30
Foreign currency translation adjustments	31	24
SHAREHOLDERS EQUITY	\$ 1,836	\$ 502
TOTAL LIABILITIES, MINORITY INTEREST, FOREIGN CURRENCY TRANSLATION		
ADJUSTMENTS AND SHAREHOLDERS EQUITY	\$ 8,547	\$ 12,322

The accompanying notes are an integral part of these consolidated financial statements.

Valerio CavalloCarlos FelicesAmadeo R. VázquezChief Financial OfficerChief Executive OfficerPresident

1

#### TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Consolidated Statements of Income for the years ended December 31, 2005, 2004 and 2003

(In millions of Argentine pesos, except per share data in Argentine pesos -see Note 3.c)

	Years ended December 31, 2005 2004 2003		ber 31, 2003
Net sales	\$ 5,718	\$ 4,494	\$ 3,753
Cost of services	(3,704)	(2,968)	(2,643)
Gross profit	2,014	1,526	1,110
General and administrative expenses	(249)	(229)	(219)
Selling expenses	(1,261)	(897)	(784)
Operating income	504	400	107
Equity gain (loss) from related companies	7	(2)	2
Financial results, net	(306)	(1,172)	48
Other expenses, net	(165)	(78)	(168)
Gain on debt restructuring	1,424	209	376
Net income (loss) before income tax and minority interest	1,464	(643)	365
Income tax (expense) benefit, net	(122)	(26)	7
Minority interest	(8)	3	(21)
Net income (loss)	\$ 1,334	\$ (666)	\$ 351
	,		
Net income (loss) per share	\$ 1.36	\$ (0.68)	\$ 0.36

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
Chief Executive Officer

Amadeo R. Vázquez <u>President</u>

2

## TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

Consolidated Statements of Changes in Shareholders Equity

for the years ended December 31, 2005, 2004 and 2003

(In millions of Argentine pesos - see Note 3.c)

		olders contr Inflation adjustment of common stock	ibutions Total	Un Legal reserve	appropriated resu Retained earnings/ (Accumulated deficit)	llts Total	 Total reholders equity
Balances as of January 1, 2003	\$ 984	3,044	4,028	277	(3,488)	(3,211)	\$ 817
Net income					351	351	351
Balances as of December 31, 2003	\$ 984	3,044	4,028	277	(3,137)	(2,860)	\$ 1,168
Net loss		·	·		(666)	(666)	(666)
Balances as of December 31, 2004	\$ 984	3,044	4,028	277	(3,803)	(3,526)	\$ 502
Net income					1,334	1,334	1,334
Balances as of December 31, 2005	\$ 984	3,044	4,028	277	(2,469)	(2,192)	\$ 1,836

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
<a href="#">Chief Executive Officer</a>

Amadeo R. Vázquez <u>President</u>

3

## TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003

(In millions of Argentine pesos - see Note 3.c)

	Years er 2005	nded Decem 2004	ber 31, 2003
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income (loss)	\$ 1,334	\$ (666)	\$ 351
Adjustments to reconcile net income (loss) to net cash flows provided by operating activities			
Allowance for doubtful accounts and other allowances	56	63	12
Depreciation of fixed assets	1,454	1,552	1,768
Amortization of intangible assets	44	94	109
Equity (gain) loss from related companies	(7)	2	(2)
Consumption of materials	58	54	39
Fixed assets disposal	11	4	9
Provision for commissions	86	25	1
Provision for contingencies	88	24	90
Holdings results on inventories	14	6	5
Interest and other financial results on loans	70	1,406	32
Gain on debt restructuring	(1,424)	(209)	(376)
Income tax	111	26	(7)
Minority interest	8	(3)	21
Net increase in assets	(166)	(198)	(355)
Net increase in liabilities	230	20	330
Total cash flows provided by operating activities  CASH FLOWS FROM INVESTING ACTIVITIES	1,967	2,200	2,027
Fixed asset acquisitions	(548)	(461)	(162)
Intangible asset acquisitions	(33)	(12)	(6)
Proceeds for the sale of fixed assets and equity investments	13	4	3
Decrease (increase) in investments not considered as cash and cash equivalents	655	(382)	(180)
Total cash flows provided by (used in) investing activities	87	(851)	(345)
CASH FLOWS FROM FINANCING ACTIVITIES			
Debt proceeds	1,236		
Payment of debt	(4,684)	(471)	(11)
Repurchase of debt			(422)
Payment of interest and debt-related expenses	(944)	(154)	(347)
Total cash flows used in financing activities	(4,392)	(625)	(780)
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(2,338)	724	902
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR	2,940	2,216	1,314
CASH AND CASH EQUIVALENTS AT YEAR END	\$ 602	\$ 2,940	\$ 2,216

See Note 6 for supplementary cash flow information.

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
<a href="#">Chief Executive Officer</a>

Amadeo R. Vázquez <u>President</u>

4

## TELECOM ARGENTINA S.A.

Item 1

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

## **Index to the Notes to the Consolidated Financial Statements**

Note 1	The Company and its operations	Page 6
2	Regulatory framework	6
3	Preparation of financial statements	10
4	Summary of significant accounting policies	13
5	Breakdown of the main accounts	20
6	Supplementary cash flow information	23
7	Related party transactions	24
8	<u>Debt</u>	26
9	Shareholders equity	34
10	Income tax	35
11	Commitments and contingencies	37
12	Segment information	39
13	Selected consolidated quarterly information (unaudited)	43
14	<u>Unconsolidated information</u>	43
15	Other financial statement information	44
16	Subsequent events	51

5

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 1. The Company and its operations

Telecom Argentina STET-France Telecom S.A. ( Telecom Argentina or Telecom and together with its subsidiaries, the Company or the Telecom Group , indistinctively) was created by a decree of the Argentine Government in January 1990 and organized as a *sociedad anónima* under the name Sociedad Licenciataria Norte S.A. on April 23, 1990. In November 1990, this legal name was changed to Telecom Argentina STET-France Telecom. However, as a result of a change in the Company s controlling group and the termination of the Management Agreement relationship with respect to France Cables et Radio S.A. ( FCR , a subsidiary of France Telecom S.A.) as joint operator of the Company, at the Extraordinary and Ordinary Shareholders Meeting held on February 18, 2004, the shareholders approved the change of the legal name of the Company to Telecom Argentina S.A. Accordingly, the Company amended its by-laws to effect this change in accordance with the prior approval obtained from the Department of Communications ( SC ) and the *Comisión Nacional de Valores* ( CNV ), the National Securities Commission in Argentina.

The Company provides fixed-line public telecommunication services and fixed telephone services, international long-distance service, data transmission, Internet services and directories publishing services in Argentina. The Company also provides wireless telecommunication services in Argentina and Paraguay.

Telecom Argentina commenced operations on November 8, 1990 (the Transfer Date ), upon the transfer to the Company of the telecommunications network of the northern region of Argentina previously owned and operated by the state-owned company, Empresa Nacional de Telecomunicaciones ( ENTel ).

Upon the Transfer Date, Telecom Argentina entered into a management agreement with Telecom Italia S.p.A. (Telecom Italia and together with FCR, the Operators) pursuant to which the Operators agreed to manage the business and provide services, expertise and know-how.

Telecom Argentina s license, as originally granted, was exclusive to provide telephone services in the northern region of Argentina through November 8, 1997, with the possibility of a three-year extension. In March 1998, the Argentine Government extended the exclusivity period to late 1999 and established the basis for a transition period towards deregulation of the telecommunications market.

In this context, the SC provided for a transition period, which ended on October 10, 1999. As from such date, the Company began providing telephone services in the southern region of Argentina and competing in the previously exclusive northern region.

## 2. Regulatory framework

#### (a) Regulatory bodies and general legal framework

Telecom Argentina and Telecom Personal S.A. ( Personal ) operate in a regulated industry. Regulation not only covers rates and service terms, but also the terms on which various licensing and technical requirements are imposed.

The provision of telecommunication services is regulated by the SC and supervised by the *Comisión Nacional de Comunicaciones*, the National Communications Commission ( CNC ). The CNC is responsible for the general oversight and supervision of telecommunications services. The SC has the authority to develop, suggest and implement policies; to ensure that these policies are applied; to review the applicable legal regulatory framework; to act as the enforcing authority with respect to the laws governing the relevant activities; to approve the major technical plans and to resolve administrative appeals filed against CNC resolutions.

The principal features of the regulatory framework have been created by:

- The Privatization Regulations, including the List of Conditions;

- The Transfer Agreement;
  The Licenses granted to Telecom Argentina and its subsidiaries;
  The Tariff Agreements; and
- Various governmental decrees, including Decree No. 764/00, establishing the regulatory framework for licenses, interconnection, universal service and radio spectrum management.

6

## TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

2. Regulatory framework (continued)
(b) Licenses granted as of December 31, 2005
As of December 31, 2005, Telecom Argentina has been granted the following non-expiring licenses to provide the following services in Argentina:
- Local fixed telephony;
- Public telephony;
- Domestic and international long-distance telephony;
- Domestic and international point-to-point link services;
- Domestic and international telex services;
- Value added services, data transmission, videoconferencing and broadcasting signal services; and
- Internet access. As of December 31, 2005, the Company s subsidiaries have been granted the following licenses:
- Personal has been granted a non-exclusive, non-expiring license to provide mobile telecommunication services in the northern region of Argentina and data transmission and value added services throughout the country. In addition, Personal owns licenses to provide mobile radio communication services in the Federal District and Greater Buenos Aires areas, as well as a non-expiring license to provide PCS services throughout the country and it is registered to provide national and international long-distance telephone services; and
<ul> <li>Nucleo S.A. ( Nucleo ) has been granted a license to provide mobile telecommunication services in Paraguay as well as PCS services in certain areas of that country.</li> <li>Telecom Argentina s license is revocable in the case of non-compliance with certain obligations, including but not limited to:</li> </ul>

Lugar Filling. TELECOM ANGENTINA 3A - FORM 6-10
- the interruption of all or a substantial portion of service;
- the non-performance of material obligations;
- any sale, encumbrance or transfer of assets which may result in a reduction of level of services provided, without the prior approval of the regulatory authority;
- the reduction of Nortel Inversora S.A. s ( Nortel , the parent company of the Company) interest in Telecom Argentina to less than 51%, or the reduction of Nortel s common shareholders interest in Nortel to less than 51%, in either case without prior approval of the regulatory authorities; and
- the Company s bankruptcy.  Personal s licenses are revocable in the case of non-compliance with certain obligations, including but not limited to:
- repeated interruptions of the services;
- any transfer of the license and/or the related rights and obligations, without the prior approval of the regulatory authority;
- any encumbrance of the license;
- the voluntary insolvency proceedings or bankruptcy of Personal; and
- the liquidation or dissolution of Personal, without the prior approval of the regulatory authority.  Nucleo s licenses are revocable mainly in the case of:
- interruption of services;
- the bankruptcy of Nucleo; and
- non-compliance with certain obligations.
7

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 2. Regulatory framework (continued)

### (c) Renegotiation of agreements with the Argentine Government

Telecom Argentina s tariff scheme and procedures are detailed in the Tariff Agreement entered into by Telecom Argentina and the Argentine Government in November 1991, as amended in February 1992. Pursuant to the Tariff Agreement, all tariffs were to be calculated in US dollars and converted into Argentine pesos at the time the customer was billed using the exchange rate prevailing at that time. Under the Convertibility law that was effective until January 2002, the applicable exchange rate was \$1 to US\$1. Tariffs were to be adjusted twice a year in April and October based on the variation of the U.S. Consumer Price Index (U.S. C.P.I.). These adjustments were not applied since 2000 according to a resolution of the SC.

However, in January 2002, the Argentine Government enacted Law No. 25,561, which provided, among other aspects, for the following:

- The pesification of tariffs; - The elimination of dollar or other foreign-currency adjustments and indexing provisions for tariffs; - The establishment of an exchange rate for dollar-denominated prices and rates of \$1 =US\$1; and The renegotiation of the conditions of the contractual agreements entered into between privatized companies and the Argentine The Argentine Government is entitled to renegotiate these agreements based on the following criteria: The overall impact of tariffs for public services on the economy and income levels;

  - Service quality and investment plans, as contractually agreed;
  - The customers interests and access to the services;
  - The security of the systems; and
  - The profitability of the service providers.

Decree No. 293/02, dated February 12, 2002, entrusted the Ministry of Economy with the renegotiation of the agreements. Initially, the contractual renegotiation proposals were to be submitted to the Argentine Government within 120 days after the effective date of the Decree, although this term was further extended for an additional 180-day period. Telecom Argentina filed all information as required by the Argentine Government, which included information on the impact caused by the economic crisis on the Company s financial position and its revenues, the pre-existing mechanisms for tariff adjustments, operating costs, indebtedness, payment commitments with the Argentine Government and future and on-going investment commitments.

Furthermore, in July 2003, Decree No. 311/03 created a special unit within the Ministry of Economy and the Ministry of Federal Planning, Public Investments and Services, pursuant to which the contractual relationships between the Argentine Government and the service providers were to be revised and renegotiated. In October 2003, the Argentine Government enacted Law No. 25,790 pursuant to which the original term to renegotiate the contracts was extended through December 31, 2004. In December 2004, the Argentine Government enacted Law No. 25,972 pursuant to which this term was extended through December 31, 2005. In January 2006, the Argentine Government enacted Law No. 26,077 pursuant to which this term was extended through December 31, 2006.

In May 2004, the Company signed a Letter of Understanding with the Argentine Government pursuant to which the Company committed not to modify the current tariff structure through December 31, 2004 and to continue with the tariff renegotiation process, which the Company expected to conclude before December 31, 2004. The Company also committed to offer phone services to beneficiaries of governmental welfare programs and to extend internet services in the interior of the country at reduced prices.

The Company has fulfilled its commitments; however, the Argentine Government has not made a specific offer with regard to the renegotiation of the tariffs.

8

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 2. Regulatory framework (continued)

#### (d) Universal Service (SU) Regulation

The SU regulation requires entities that receive revenues from telecommunications services to contribute 1% of these revenues to the SU fund. The regulation adopts a pay or play mechanism for compliance with the mandatory contribution to the SU fund. The regulation establishes a formula for calculating the subsidy for the provision of SU, which takes into account the cost of providing this service and any foregone revenues. Additionally, the regulation creates a committee responsible for the administration of the SU fund and the development of specific SU programs. However, material regulations to implement SU programs are still pending.

#### In Telecom

By the end of 2002, the SC formed a Working group whose main purpose was to analyze the method to be applied in measuring the costs of the SU performance - in particular the application of the HCPM Model , based in incremental costs of a theoretical network , as well as the definition and methodology for the calculation of the Non-Monetary Benefits , in order to determine the costs to offset for the performance of the SU. Said Working group determined that efforts should be made in the short term to go on with the initial programs, independently from the HPCM model, and that there was a need to carry out a thorough revision of the present General Regulations of the SU to make said regulations operative in the short term, according to the existing social needs.

After more than five years from the beginning of the opening of the market and the coming into effect of the first regulations of the SU and after four years from the coming into effect of its amendments-, said regulations are still to be implemented. Therefore, those under said regulations suppliers have not received set-offs for the supplies under the SU, which supplies they have been delivering since the beginning of the abovementioned opening of the market. In addition, as the Regulatory Authority has not issued any rules or regulations as regards the SU performance in general and the trust fund in particular, no contribution has been made effective to said fund. In relation to the abovementioned, Telecom decided not to record in its financial statements the net receivable it shall be entitled to when the SU Fund guidelines are issued.

#### In Personal

Since January 2001, Personal has been recording a provision related to its obligation to make contributions to the SU Fund. As of December 31, 2005, this provision amounted to \$61. Personal, as well as the other cellular providers, is currently awaiting the establishment of the SU Fund as well as the guidelines to effect the contributions.

In May 2005, the SC issued Resolution No. 99/05 which prohibits billing and collecting the SU amount. The Resolution also instructs the CNC to (i) notify service providers to reimburse to customers any SU amounts improperly charged through billing and (ii) discontinue such practice immediately.

This resolution was implemented by CNC Resolution No. 2,356/05 on July 8, 2005, which required service providers to reimburse customers the previously billed SU amounts during a 90-day period. On August 9, 2005, Personal filed an injunction against Resolution No. 2,356/05.

After the 90-day period and due to the fact that the SC had not ruled on the injunction, on October 11, 2005, Personal requested the CNC (i) to extend the reimbursement period, (ii) to issue more precise guidelines for the implementation of the resolution and (iii) to rule on the injunction.

On October 12, 2005, the SC issued Resolution No. 301/05 which:

- a) rejected the claims filed by Personal and the other cellular operators.
- b) nullified CNC Resolution No. 2,356/05; and
- c) instructed the CNC to order cellular providers to discontinue charging SU Fund amounts to customers and demanded reimbursement.

9

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

	2.	Regul	latory	framework	(continued	)
--	----	-------	--------	-----------	------------	---

On October 25, 2005, the CNC requested that Personal:

- a) discontinue billing SU amounts to customers;
- b) reimburse all collected SU amounts within 15 working days, plus interest (applying the same rate used for overdue invoices from customers):
- c) identify the reimbursed amounts in the invoices; and
- d) file within 40 working days following the period stated in b) above certain information to the regulatory authority for the verification of the reimbursements.

Personal s management, together with its legal counsels, believes that it has solid legal grounds to appeal these resolutions. However, considering the situation, management decided to reimburse the SU amounts billed to post-paid customers from January 1, 2001 through June 28, 2005, the date on which Personal ceased billing SU amounts.

Although Personal will reimburse the SU amounts as mandated by the resolutions, it will not surrender any of its rights to consider the resolutions as illegitimate and without merit. A reserve amounting to \$25 has been established to cover these reimbursements.

On November 16, 2005, Personal filed a request with the CNC for the extension of the reimbursement period. Such extension was granted for 30 working days on January 25, 2006.

However, in January 2006, Personal began reimbursing its active post-paid customers all previously billed SU amounts plus interest, and is in the process of reimbursing the SU amounts billed to its former and inactive post-paid customers.

## 3. Preparation of financial statements

#### (a) Basis of presentation

The consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles used in Argentina ( Argentine GAAP ), considering the regulations of the CNV, which differ in certain significant respects from generally accepted accounting principles in the United States of America ( US GAAP ). Such differences involve methods of measuring the amounts shown in the financial statements, as well as additional disclosures required by US GAAP and Regulation S-X of the Securities and Exchange Commission ( SEC ).

However, certain reclassifications and accommodations have been made to conform more closely to the form and content required by the SEC.

On December 29, 2005 and January 26, 2006, the CNV approved, with certain amendments, Resolution CD No. 93/05 issued by the *Consejo Profesional de Ciencias Económicas de la Ciudad Autónoma de Buenos Aires* ( CPCECABA ), which establishes new accounting and disclosure

standards under Argentine GAAP. These standards will be effective for the Company as from January 1, 2006. Following is a brief summary of the most significant provisions of the new accounting pronouncements which affect the Company:

#### **Impairment of Long-lived Assets**

In August 2005, the CPCECABA issued Resolution CD No. 93/05 which introduces certain amendments to the calculation of the impairment of long-lived assets. Currently, under Argentine GAAP, the Company periodically evaluates the carrying value of its long-lived assets for impairment. The carrying value of a long-lived asset is considered impaired by the Company when the expected cash flows, undiscounted and without interest, from such asset are separately identifiable and less than its carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair market value of the long-lived asset. Fair market value is determined primarily using the anticipated cash flows discounted at a rate commensurate with the risk involved. Under the new standard, the carrying value of a long-lived asset will be considered impaired when the expected discounted cash flows from such asset are less than its carrying value. The Company estimates that the adoption of this new standard will not have a material effect on the Company s financial position and results of operations.

#### **Disclosure of Foreign Currency Translation Adjustments**

In August 2005, the CPCECABA issued Resolution CD No. 93/05 which required disclosure of the adjustments resulting from foreign currency translation as a component of equity. Currently foreign currency translation adjustments are accumulated and reported as a separate line item between the liability and equity sections of the balance sheet. Foreign currency translation adjustments amount to \$31 as of December 31, 2005.

10

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 3. Preparation of financial statements (continued)

#### (b) Basis of consolidation

These consolidated financial statements include the accounts of Telecom Argentina and its subsidiaries over which it has effective control. Investments in companies in which the Company exercises significant influence, but not control, are accounted for under the equity method.

All significant intercompany accounts and transactions have been eliminated in preparation of the consolidated financial statements.

In accordance with Argentine GAAP, the presentation of the parent company s individual financial statements is mandatory. Consolidated financial statements are to be included as supplementary information to the individual financial statements. For the purpose of these financial statements, individual financial statements have been omitted since they are not required for SEC reporting purposes (see Note 14 for a description of certain condensed unconsolidated information).

A description of the subsidiaries with their respective percentage of capital stock owned is presented as follows:

Reportable segment	Subsidiaries	Percentage of capital stock owned and voting rights as of December 31, 2005 (i)
•	Subsidiaries	01 December 31, 2003 (1)
Voice, data and Internet	Telecom Argentina USA	100.00%
	Micro Sistemas (ii)	99.99%
Wireless	Personal	99.99%
	Nucleo	67.50%
	Cable Insignia (iii)	75.00%
Directories publishing	Publicom S.A. ( Publicom )	99.99%

- (i) Percentage of equity interest owned has been rounded.
- (ii) Not operating at December 31, 2005.
- (iii) In process of liquidation.
- (c) Presentation of financial statements in constant Argentine Pesos

On August 22, 1995, the Argentine Government issued Decree No. 316/95 discontinuing the requirement that financial information be restated for inflation for any date or period after August 31, 1995. Effective September 1, 1995 in accordance with CNV resolutions and Argentine GAAP, the Company began accounting for its financial transactions on a historical cost basis, without considering the effects of inflation. Prior to September 1, 1995, the financial statements were prepared on the basis of general price level accounting, which reflected changes in purchasing power of the Argentine Peso in the historical financial statements. The financial statement information of periods prior to August 31, 1995 was restated to pesos of general purchasing power at the end of August 31, 1995 (constant Pesos). The August 31, 1995 balances, adjusted to the general purchasing power of the Peso at that date, became the historical cost basis for subsequent accounting and reporting.

However, as a result of the inflationary environment in Argentina and the conditions created by the Public Emergency Law No. 25,561, *Ley de Emergencia Pública y Reforma del Régimen Cambiario* (the Public Emergency Law ), the CPCECABA approved on March 6, 2002, a resolution reinstating the application of inflation accounting in financial statements for fiscal years or interim periods ending on or after March 31, 2002. This resolution provided that all recorded amounts restated for inflation through August 31, 1995, as well as those arising between that date and December 31, 2001 are deemed to be stated in constant currency as of December 31, 2001 (the Stability Period ).

On July 16, 2002, the Argentine Government instructed the CNV to accept financial statements prepared in constant currency. On July 25, 2002, the CNV reinstated the requirement to submit financial statements in constant currency, following the criteria of the CPCECABA.

However, on March 25, 2003, the Argentine Government reinstructed the CNV to preclude companies from presenting price-level restated financial statements. Therefore, on April 8, 2003, the CNV resolved discontinuing inflation accounting as of March 1, 2003. The Company complied with the CNV resolution and accordingly recorded the effects of inflation until February 28, 2003. Comparative figures were also restated until that date. Changes in wholesale price indices for the periods indicated were as follows:

Periods	% change
January 2002 - February 2003	119.73
January 2002 - September 2003	115.03

11

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 3. Preparation of financial statements (continued)

In October 2003, the CPCECABA resolved to discontinue inflation accounting as of September 30, 2003. Since Argentine GAAP required companies to prepare price-level restated financial statements through September 30, 2003, the application of the CNV resolution represented a departure from Argentine GAAP.

As recommended by Argentine GAAP, the following table presents a comparison between certain condensed balance sheet and income statement information for the year ended December 31, 2005, as restated for the effects of inflation through September 30, 2003, and the corresponding reported amounts which included restatement only through February 28, 2003:

	As restated through September 30, 2003	As reported	Effect
Total assets	8,456	8,547	(91)
Total liabilities	6,639	6,639	
Minority interest and foreign currency translation adjustments	72	72	
Shareholders equity	1,745	1,836	(91)
Net income	1,353	1,334	19

### (d) Use of estimates

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates

### (e) Reclassifications

Certain reclassifications of prior year information have been made to conform with the current year presentation.

#### (f) Statement of cash flows

The Company considers all highly liquid temporary investments with an original maturity of three months or less at the time of purchase to be cash equivalents.

#### (g) Concentration of credit risk

The Company s cash equivalents include high-quality securities placed with various major financial institutions with high credit ratings. The Company s investment policy limits its credit exposure to any one issuer/obligor.

The Company s customers include numerous corporations. The Company serves a wide range of customers, including residential customers, businesses and governmental agencies. As such, the Company s account receivables are not subject to significant concentration of credit risk. While receivables for sales to these various customers are generally unsecured, the financial condition and creditworthiness of customers are routinely evaluated. Fixed customer lines were 3,625,000 (unaudited) at December 31, 2005, 3,484,000 (unaudited) at December 31, 2004, and 3,361,000 (unaudited) at December 31, 2003 and wireless customer lines (prepaid lines were not included) were 2,233,000 (unaudited) at December 31, 2005, 1,098,000 (unaudited) at December 31, 2004, and 562,000 (unaudited) at December 31, 2003.

The Company provides for losses relating to accounts receivable. The allowance for losses is based on management sevaluation of various factors, including the credit risk of customers, historical trends and other information. While management uses the information available to make evaluations, future adjustments to the allowance may be necessary if future economic conditions differ substantially from the assumptions used in making the evaluations. Management has considered all significant events and/or transactions that are subject to reasonable and normal methods of estimation, and the accompanying consolidated financial statements reflect that consideration.

#### (h) Earnings per share

The Company computes net (loss) income per common share by dividing net income (loss) for the year by the number of common shares outstanding.

12

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies

The following is a summary of significant accounting policies followed by the Company in the preparation of the financial statements.

#### (a) Foreign currency translation

The financial statements of the Company s foreign subsidiaries are translated in accordance with RT 18, Specific Considerations for the Preparation of Financial Statements, as amended by CPCECABA, RT 18 establishes guidelines to classify foreign investments either as foreign operations or foreign entities. A company is to be regarded as a foreign entity if it is financially, economically and organizationally autonomous. Otherwise, a company is to be regarded as a foreign operation if its operations are integral to those of the Company. The Company s foreign subsidiaries have been classified as foreign entities since they are financially, economically and organizationally autonomous. Accordingly, and pursuant to RT 18, as amended by CPCECABA, financial statements of foreign entities are translated using year-end exchange rates for assets, liabilities and results of operations. Adjustments resulting from these translations are accumulated and reported as a separate line item between the liability and equity sections of the balance sheet.

#### (b) Revenue recognition

The Company s principal sources of revenues are:

Voice, data and Internet services segment

#### - Fixed telephone services:

Domestic services revenues consist of monthly basic fees, measured service, long-distance calls and measured charges for value-added services, including call forwarding, call waiting, three-way calling, itemized billing and voicemail.

Revenues are recognized when earned. Unbilled revenues from the billing cycle dating to the end of each month are calculated based on traffic and are accrued at the end of the month.

Basic fees are generally billed monthly in advance and are recognized when services are provided. Billed basic fees for which the related service has not yet been provided are deducted from corresponding accounts receivable. Revenues derived from other telecommunications services, principally network access, long distance and airtime usage, are recognized monthly as services are provided.

Revenues from the sale of prepaid calling cards are recognized in the month in which the traffic is used or in which the card expires, whichever happens first. Remaining unused traffic for unexpired calling cards is shown as deferred revenue in accounts payable.

Revenues from installations consist primarily of amounts charged for the installation of local access lines. Installation fees are recognized at the time of installation or activation. The direct incremental cost related to installations and activations are expensed as incurred. Installation and activation costs exceed installation revenues for all periods presented. Reconnection fees charged to customers when resuming service after suspension are deferred and recognized ratably over the average life for those customers who are assessed a reconnection fee. Associated direct expenses are also deferred over the estimated customer relationship period in an amount equal to or less than the amount of deferred revenues. Reconnection revenues are higher than its associated direct expenses.

Interconnection charges represent amounts received by the Company from other local service providers and long-distance carriers for calls that originate on or transit their networks but terminate on the Company s network. Revenue is recognized as services are provided.

## - International long-distance services:

The Company provides international telecommunications service in Argentina including voice and data services and international point-to-point leased circuits.

Revenues from international long-distance service reflect payments under bilateral agreements between the Company and foreign telecommunications carriers, covering inbound international long-distance calls.

Revenues are recognized as services are provided.

13

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies (continued)

#### - Data transmission and Internet services:

Data and Internet revenues consist of fixed monthly fees received from residential and corporate customers for data transmission and Internet connectivity services, including traditional dial-up connections, dedicated lines, private networks, broadcasting signal transport and videoconferencing services. These revenues are recognized as services are rendered.

Revenues from the sale of modems and the related sale expenses (which are generally higher than the connection fees charged to customers) are recognized when the products are delivered and accepted by the customers.

#### Wireless telecommunication services segment

The Company provides wireless telephone service throughout Argentina via cellular and PCS networks. Cellular and PCS fees consist of monthly basic fees, airtime usage charges and additional charges for value-added services, including call waiting, call forwarding, three-way calling and voicemail, and for other miscellaneous cellular and PCS services. These revenues are recognized as services are rendered.

Basic fees are generally billed monthly in advance and are recognized when services are provided. Billed basic fees for which the related service has not yet been provided are deducted from corresponding accounts receivable.

Equipment sales consist principally of revenues from the sale of wireless handsets to new and existing customers and to agents and other third-party distributors. The revenues and related expenses associated with the sale of wireless handsets, which are generally higher than the prices paid by the customers, are recognized when the products are delivered and accepted by them.

Revenues from the sale of prepaid calling cards are recognized in the month in which the traffic is used or in which the card expires, whatever happens first. Remaining unused traffic for unexpired calling cards is shown as deferred revenue in current liabilities.

## Directory publishing segment

Revenues and expenses related to publishing directories are recognized on the issue basis method of accounting, which recognizes the revenues and expenses at the time the related directory is published, fulfilling the Company s contractual obligation to customers. A change in the timing of the publication of a directory could change the period in which the related revenues and expenses will be recognized.

#### (c) Foreign currency transaction gains/losses

Generally, foreign currency transaction gains and losses are included in the determination of net income or loss. During the years ended December 31, 2005, 2004 and 2003, net foreign currency transaction gains or losses were a gain of \$405, a loss of \$460, and a gain of \$624, respectively.

However, CNV Resolution No.398 allowed the application of CPCECABA Resolution MD No.3/02, issued in March 2002, which provides that foreign currency transaction gains or losses on or after January 6, 2002, related to foreign-currency denominated debts as of such date must be allocated to the cost of assets acquired or constructed with such financing, as long as a series of conditions and requirements established in such standard are fulfilled. The Company adopted these resolutions and allocated the costs accordingly.

In July 2003, the CPCECABA suspended such accounting treatment and therefore required foreign currency transaction gains and losses to be included in the determination of net income for the period as from July 29, 2003.

#### (d) Cash and banks

Cash and banks are stated at face value.

(e) Trade accounts, other receivables and payables, in currency, arising from the sale or purchase of goods and services and financial transactions

Certain receivables and payables on the sale or purchase of goods and services, respectively, and those arising from financial transactions, are measured based on the calculation of their discounted value using the internal rate of return of such assets or liabilities at the time of initial measurement, unless the Company has the intent and ability to dispose of those assets or advance settlement of liabilities.

14

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies (continued)

# (f) Other receivables and payables in currency not included in (e) above (except for deferred tax assets and liabilities and retirement benefits)

Other receivables and payables not included in (e) above (except for deferred tax assets and liabilities and retirement benefits), are measured based on the calculation of their discounted value using the internal rate of return of such assets or liabilities at year end, unless the Company has the intent and ability to dispose of those assets or advance settlement of liabilities.

#### (g) Investments

Time deposits are valued at their cost plus accrued interest at year end.

Mutual funds are carried at market value. Unrealized gains and losses are included in financial results, net, in the consolidated statements of income.

The Company has investments in certain government bonds which are carried at market value. Certain bonds had been classified as held-to-maturity as Telecom Argentina s management had the intent and ability to hold those securities to maturity. Such securities were recorded at amortized cost, subject to impairment evaluation as of December 31, 2004.

### (h) Inventories, net

Inventories are stated at the lower of replacement cost or net realizable value. Where necessary, provision is made for obsolete, slow moving or defective inventory.

From time to time, the Company decides to sell wireless handsets at prices lower than their respective replacement costs. This strategy is aimed at achieving higher market penetration by reducing customer access costs while maintaining the Company s overall wireless business profitability. As this policy is the result of management s decision, promotional prices are not used to calculate the net realizable value of such inventories.

## (i) Other assets, net

Buildings held for sale are stated at cost, less accumulated depreciation at the time of transfer to the held-for-sale category. All amounts have been restated for inflation in accordance with applicable regulations (See Note 3.c.) which does not exceed the estimated realizable value of such assets.

Raw materials have been accounted for at replacement cost, which does not exceed the estimated realizable value of such materials.

Printing costs related to directories are carried at cost and deferred until the related directories are distributed.

#### (j) Fixed assets, net

Fixed assets received from ENTel have been valued at their transfer price. Subsequent additions have been valued at cost less accumulated depreciation. All amounts have been restated for inflation in accordance with applicable regulations (See Note 3.c.). Depreciation expense is calculated using the straight-line method over the estimated useful lives of the related assets, based on the rates specified below:

	Estimated useful life
Asset	(years)
Buildings	11-50
Tower and pole	15
Transmission equipment	7-10
Switching equipment	7-10
Power equipment	10
External wiring	17
Telephony equipment and instruments	6-10
Installations	4-10
Computer equipment	3-5

As of the date of these financial statements, the Company has received the transfer of title pertaining to substantially all of the fixed assets received from ENTel, other than 2.7% of the total transferred buildings, representing \$17 of net carrying value as of December 31, 2005. Nevertheless, the Company is in complete possession of these fixed assets and operates them normally.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies (continued)

During the second quarter ended June 30, 2005, independent appraisals helped the Company s subsidiaries, Personal and Nucleo, to reassess the appropriateness of the useful lives of certain of their fixed assets. As a result of the work, Personal and Nucleo changed the useful lives of their TDMA and GSM networks and certain other network-related assets prospectively as from January 1, 2005. Accordingly, Personal and Nucleo recognized accelerated depreciation of \$31 related to these assets.

For fixed assets whose operating condition warrants replacement earlier than the end of the useful life assigned by the Company to its fixed asset category, the Company calculates the depreciation charge based on the adjusted remaining useful life assigned in accordance with the related asset replacement.

The cost of maintenance and repairs is charged to expense as incurred. The cost of significant renewals and improvements is added to the carrying amount of the respective assets. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the statements of income.

The Company capitalizes interest on long-term construction projects. Interest capitalized was \$6, \$5 and \$6 for the years ended December 31, 2005, 2004 and 2003, respectively.

Certain foreign currency transaction gains and losses were capitalized as part of the cost of the assets from January 2002 through July 2003 (See Note 4.c for details). The net carrying value of these capitalized costs was \$314 as of December 31, 2005 and \$443 as of December 31, 2004.

The Company is subject to asset retirement obligations ( ARO ) associated with its cell and switch site operating leases. The Company, in most cases, has the right to renew the initial lease term. Accordingly, the Company records a liability for an ARO. When the liability is initially recorded, the entity capitalizes a cost by increasing the carrying amount of the related long-lived asset. The capitalized cost is depreciated over the estimated useful life of the related asset. Subsequent to the initial measurement, an entity should recognize changes in the ARO that result from (1) the passage of time and (2) revisions made to either the timing or amount of estimated cash flows. Changes resulting from revisions in the timing or amount of estimated cash flows should be recognized as increases or decreases in the carrying amount of the ARO and the associated capitalized retirement cost. Increases in the ARO as a result of upward revisions in undiscounted cash flow estimates should be considered new obligations and initially measured using current credit-adjusted risk-free interest rates. Any decreases in the ARO as a result of downward revisions in cash flow estimates should be treated as modifications of an existing ARO, and should be measured at the historical interest rate used to measure the initial ARO.

#### (k) Intangible assets, net

Intangible assets are stated at cost, less accumulated amortization. All amounts have been restated for inflation in accordance with applicable regulations (See Note 3.c.).

Intangible assets comprise the following:

#### - Software obtained or developed for internal use

The Company has capitalized certain costs associated with the development of computer software for internal use. Costs capitalized during the years ended December 31, 2005 and 2004 were not significant. These costs are being amortized on a straight-line basis over a period of 6.5 years.

#### - Debt issue costs

Expenses incurred in connection with the issuance of debt have been deferred and are being amortized under the interest method over the life of the related issuances. As a consequence of the closing of the debt restructuring process and the exchange of debt instruments, the related expenses of Telecom Argentina were fully amortized as of August 31, 2005.

## - PCS license

The Company adopted RT 17, Overall considerations for the preparation of financial statements , as amended by CPCECABA, on January 1, 2002. This standard prescribes the accounting treatment for both identifiable intangibles and goodwill after initial recognition. Upon adoption of this standard, amortization of indefinite life intangibles ceased. Impairment testing of these assets is now required. The Company identified spectrum licenses as indefinite life intangibles.

16

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies (continued)

#### - Band B license

The Company s Band B license is amortized under the straight-line method over 10 years.

#### - Rights of use

The Company purchases network capacity under agreements which grant the exclusive right to use a specified amount of capacity for a period of time. Acquisition costs are capitalized and amortized over the terms of the respective capacity agreements, generally 15 years.

#### - Exclusivity agreements

Exclusivity agreements were entered into with certain retailers and third parties relating to the promotion of the Company s services and products. Amounts capitalized are being amortized over the life of the agreements, which range from 2 to 29 years.

#### - Trademarks

Trademarks are amortized under the straight-line method over 15 years.

#### (l) Impairment of long-lived assets

The Company periodically evaluates the carrying value of its long-lived assets and certain intangible assets for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The carrying value of a long-lived asset is considered impaired by the Company when the expected cash flows, undiscounted and without interest cost, from such an asset, is less than its carrying value. In that event, a loss would be recognized based on the amount by which the carrying value exceeds the fair market value of the long-lived asset. Fair market value is determined primarily using the anticipated cash flows discounted at a rate commensurate with the risk involved.

The devaluation of the Argentine peso and the pesification of Telecom Argentina s tariffs materially affected the Company s financial position and results of operations, and changed the rules under which the Company operated. However, as indicated in Note 2.c., Law No. 25,561 authorized the Argentine Government to renegotiate the conditions of the contracts with the privatized companies, taking into account their profitability, among other criteria.

In this regard, the Company has made certain assumptions in the determination of its estimated cash flows to evaluate a potential impairment of its long-lived assets in relation to each business segment. In the preparation of such estimates, the Company has considered different scenarios, some of which contemplate the modification of the current level of Telecom Argentina s tariffs which would enable Telecom Argentina to continue providing services within a deregulated and competitive market environment, achieve a reasonable profit and meet its debt requirements.

Based on the foregoing, the Company considered an impairment charge not to be necessary for its long-lived assets.

#### (m) Severance indemnities

Severance payments made to employees are expensed as incurred.

#### (n) Taxes payable

#### - Income taxes

As per Argentinean Tax Law, the provisions for income taxes in the statements of income for all periods presented have been computed on a separate return basis (i.e., assuming that the Company was not included in a consolidated income tax return). All income tax payments are made by the subsidiaries as required by the tax laws of the countries in which they respectively operate. The Company records income taxes using the method required by RT 17.

Accordingly, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. RT 17 also requires companies to record a valuation allowance for that component of net deferred tax assets which are not recoverable. The statutory income tax rate in Argentina was 35% for all periods presented. The statutory income tax rate in Paraguay was 20% for the fiscal year ended December 31, 2005 and 30% for the fiscal year ended December 31, 2004 and 2003, respectively.

**17** 

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies (continued)

- Tax on minimum presumed income

The Company is subject to a tax on minimum presumed income. This tax is supplementary to income tax. The tax is calculated by applying the effective tax rate of 1% on the tax basis of certain assets. The Company s tax liabilities will be the higher of income tax or minimum presumed income tax. However, if the tax on minimum presumed income exceeds income tax during any fiscal year, such excess may be computed as a prepayment of any income tax excess over the tax on minimum presumed income that may arise in the next ten fiscal years.

The Company has utilized a portion of its tax loss carryforwards in the computation of income taxes for the years ended December 31, 2004 and 2003. However, there are remaining tax loss carryforwards as of December 31, 2005. Accordingly, the Company has determined an additional proportional charge for the year ended December 31, 2005 for the tax on minimum presumed income of \$46, which, together with the previous year charges, was deferred as Other non-current receivables. These charges have been estimated as recoverable based on the Company s tax projections and the 10-year legal expiration term for use of the credit.

- Turnover tax

Under Argentine tax law, the Company is subject to a tax levied on gross revenues. Rates differ depending on the jurisdiction where revenues are earned for tax purposes. Average rates were approximately 4.0% for the years ended December 31, 2005, 2004 and 2003.

#### (o) Other liabilities

#### n Pension benefits

Argentine laws provide for pension benefits to be paid to retired employees from government pension plans and/or privately managed fund plans to which employees may elect to contribute. Amounts payable to such plans are accounted for on an accrual basis. The Company does not sponsor any stock option plan.

Retirement liabilities shown under other liabilities represent benefits under collective bargaining agreements for employees who retire upon reaching normal retirement age, or earlier due to disability. Benefits consist of the payment of a single lump sum equal to one salary for each five years of service. There is no vested benefit obligation until the occurrence of those conditions. The collective bargaining agreements do not provide for other post-retirement benefits such as life insurance, health care, and other welfare benefits. The Company does not make plan contributions or maintain separate assets to fund the benefits at retirement. The net periodic pension costs are recognized as employees render the services necessary to earn pension benefits. Actuarial assumptions and demographic data, as applicable, were used to measure the benefit obligation as of December 31, 2005 and 2004.

## n Deferred revenue on sale of capacity

Under certain network capacity purchase agreements, the Company sells excess purchased capacity to other carriers. Up-front payments received are deferred and recognized as services are provided.

#### n Court fee

Under the out-of-court restructuring agreement ( Acuerdo Preventivo Extrajudicial or APE), the Company was subject to a court fee of 0.25% levied on the total amount finally approved as restructured by the court. The fee is paid in up to one hundred and ten monthly installments with an annual interest rate of 6%.

## (p) Litigation

The Company, in the ordinary course of business, is subject to various legal proceedings. While it is impossible to determine the ultimate outcome of these matters, it is management s and legal counsel s opinion that the resolution of these matters will not have a material adverse effect on the financial position or results of operations of the Company.

18

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 4. Summary of significant accounting policies (continued)

#### (q) Derivatives to compensate future risks or minimized financial costs

Effective January 1, 2002, the Company adopted RT 20 issued by the FACPCE, as amended by CPCECABA, Accounting for Derivative Instruments and Hedging Activities , which requires the recognition of all derivative financial instruments as assets and/or liabilities at their estimated fair value, whether designated in a hedging relationship or not. Changes in the fair value of effective cash flow hedges are recognized as a separate component between the Liabilities and the Shareholders equity of the balance sheet and subsequently reclassified to earnings when the hedged items affect earnings. Gains and losses from fair value hedges are recognized in earnings in the period of any changes in the fair value of the related recognized asset or liability. Derivatives not designated or qualifying as a hedging instrument are adjusted to fair value through earnings.

While the Convertibility Law was in effect, as part of its risk management strategy, Telecom had used derivative financial instruments to hedge its exposure to foreign exchange rate fluctuations related to the Company s indebtedness not denominated in US dollars in order to reach a natural hedge with its income fixed in US dollars. During the fiscal year 2002, due to the end of the Convertibility Law and the suspension of the payments of the financial debt, Telecom Group had to prepay all of these derivative financial instruments that have been designated and recorded as hedge instruments.

During August and September 2005, following Telecom Argentina s successful completion of its debt restructuring process, the Company entered into two foreign exchange currency swap contracts to hedge its exposure to US dollar fluctuations related to the Euro and Japanese yen-denominated new Notes. The principal terms and conditions of these contracts are disclosed in Note 8.2.

Considering that the Company primarily generates cash flows in Argentine pesos and the terms of the swap do not perfectly match the terms of the Euro and Japanese yen-denominated obligations (due to the existence of the prepaid terms described in Note 8.2), these hedges were regarded as ineffective. Therefore, the changes in the fair value of these hedges were recognized in the financial results as Loss on derivatives.

Additionally, these instruments were negotiated with institutions and corporations with significant financial capacity; therefore, the Company considered that the risk of non-compliance with the obligations agreed to by such counterparties to be minimal.

The Company does not enter into foreign exchange swap contracts for speculative or trading purposes.

#### (r) Vacation expenses

Vacation expenses are fully accrued in the period the employee renders services to earn such vacation.

#### (s) Advertising costs

Advertising costs are expensed as incurred. Advertising costs for the years ended December 31, 2005, 2004 and 2003 are shown in Note 15.h. under the line item Advertising expenses .

#### (t) Exchange of debt instruments

Argentine GAAP requires that an exchange of debt instruments with substantially different terms be considered a debt extinguishment and that the old debt instrument be derecognized. Argentine GAAP clarifies that from a debtor s perspective, an exchange of debt instruments between, or a modification of a debt instrument by, a debtor and a creditor shall be deemed to have been accomplished with debt instruments that are substantially different if the present value of the cash flows under the terms of the new debt instrument is at least 10 percent different from the

present value of the remaining cash flows under the terms of the original instrument. The new debt instrument should be initially recorded at fair value and that amount should be used to determine the debt extinguishment gain or loss to be recognized. Fair value should be determined by the present value of the future cash flows to be paid under the terms of the new debt instrument discounted at a rate commensurate with the risks of the debt instrument and time value of money.

## (u) Gain on debt restructuring

Due to its materiality, the gain on debt restructuring has been included in a separate line item in the statement of income entitled Gain on debt restructuring .

19

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 5. Breakdown of the main accounts

#### (a) Cash and banks

Cash and banks consist of the following:

	As of	As of December 31,		ember 31,
		2005	20	04
Cash	\$	12	\$	3
Cash Banks		34		29
	\$	46	\$	32

## (b) Investments

Investments consist of the following:

	As of December 31,		As of December 31	
		2005		2004
Current				
Time deposits	\$	551	\$	3,330
Government bonds, equity investments and mutual funds		45		356
Subtotal		596		3,686
Impairment loss on the Argentina 2004 bond				(56)
	\$	596	\$	3,630
	•		*	2,020
Non current				
2003 Telecommunications Fund	\$	2	\$	2
	\$	2	\$	2
	Ψ		Ψ	

## (c) Accounts receivable

Accounts receivable consist of the following:

	As of Do	As of December 31,		ecember 31,
	2	2005	2	2004
Current				
Voice, data and Internet	\$	403	\$	379
Wireless (i)		363		301
Wireless - related parties		4		2
Directories publishing		36		34
Subtotal		806		716
Allowance for doubtful accounts		(101)		(104)
	\$	705	\$	612

<sup>(</sup>i) Includes \$26 as of December 31, 2005 and \$49 as of December 31, 2004 corresponding to international wireless receivables.

## (d) Other receivables

Other receivables consist of the following:

	As of De	As of December 31,		cember 31,
	2	005	2	2004
Current				
Tax credits	\$	28	\$	26
Prepaid expenses		14		17
Restricted funds		10		6
Advances to employees		2		2
Derivatives				9
Other		28		17
Subtotal		82		77
Allowance for doubtful accounts		(6)		
	\$	76	\$	77
Non current				
Credit on minimum presumed income tax (i)	\$	246	\$	200
Prepaid expenses		12		14
Other tax credits		7		4
Restricted funds		7		4
Other		4		1
Subtotal		276		223
Allowance for doubtful accounts		(7)		(4)
	\$	269	\$	219

<sup>(</sup>i) Considering the current expiration period (10 years), the Company considers the ultimate realization of the credit to be more likely than not based on current projections.

## (e) Inventories

Inventories consist of the following:

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

	As of D	As of December 31,		As of December 31,		
		2005	20	004		
Wireless handsets and equipment	\$	113	\$	82		
Allowance for obsolescence		(9)		(3)		
	\$	104	\$	79		

## TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

## 5. Breakdown of the main accounts (continued)

## (f) Other assets

Other assets consist of the following:

	As of December 31,		As of December	
	20	005	20	04
Current				
Buildings held for sale	\$	3	\$	
Deferred printing cost		1		1
Raw materials		2		2
Subtotal		6		3
Allowance for obsolescence		(1)		
		. ,		
	\$	5	\$	3
Non current				
Buildings held for sale	\$	31	\$	
Allowance for obsolescence		(10)		
	\$	21	\$	

## (g) Accounts payable

Accounts payable consist of the following:

	As of	As of December 31,		ecember 31,
		2005	2	2004
Current				
Suppliers	\$	684	\$	443
Deferred revenues		70		40
Agent commissions		37		11
SU reimbursement		25		
Related parties		8		14
	\$	824	\$	508

## (h) Salaries and social security payable

Salaries and social security payable consist of the following:

	As of December 31,		As of December	
	2	2005	20	004
Current				
Vacation, bonuses and social security payable	\$	84	\$	58
Special termination benefits		14		16
Other		6		5
	\$	104	\$	79
Non current				
Special termination benefits	\$	30	\$	29
Other				4
	\$	30	\$	33

## (i) Taxes payable

Taxes payable consist of the following:

	As of December 31,		As of December	
	2005		2	004
Current				
Tax on Universal Service		61		39
Turnover tax	\$	46	\$	39
VAT, net		41		32
Income tax, net (i)		30		1
Tax on minimum presumed income, net		9		17
Regulatory fees		8		6
Internal taxes		9		5
Other		18		14
	\$	222	\$	153
Non current				
Deferred tax liabilities	\$	92	\$	5

<sup>(</sup>i) See Note 10.

## TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

## 5. Breakdown of the main accounts (continued)

## (j) Other liabilities

Other liabilities consist of the following:

	As of Deco	As of December 31,		ember 31,
	20	05	20	04
Current				
Contributions to government programs	\$	13	\$	13
Court fee		3		2
Guarantees received		4		3
Other		11		4
	\$	31	\$	22
Non current				
Deferred revenue on sale of capacity and related services		32		34
Asset retirement obligations		21		13
Court fee	\$	15	\$	15
Retirement benefits		10		7
	\$	78	\$	69

#### (k) Net sales

Net sales consist of the following:

	Years ended December 31,		
	2005	2004	2003
Voice	\$ 2,404	\$ 2,302	\$ 2,164
Data	150	151	185
Internet	317	265	207
Subtotal	2,871	2,718	2,556
Wireless	2,797	1,733	1,163
Directories publishing	50	43	34
	\$ 5,718	\$ 4,494	\$ 3,753

## (l) Equity gain (loss) from related companies

Equity gain (loss) from related companies consists of the following:

	Years ended De	Years ended December 31,		
	2005 2004	2003		
Gain on sale of equity interest in Intelsat Ltd	\$ 7 \$	\$		
Nahuelsat	(2	) 2		
	\$ 7 \$ (2)	\$ 2		

## (m) Financial results, net

Financial results, net consist of the following:

	Years	ber 31, 2003	
Generated by assets	2003	2004	2003
Interest income	\$ 103	\$ 92	\$ 108
Foreign currency exchange (loss) gain	(273)	178	(38)
Impairment loss on the Argentina 2004 bond	, ,	(56)	
Holding losses on inventories	(14)	(6)	(5)
Other	(16)	14	(16)
Total generated by assets	\$ (200)	\$ 222	\$ 49
Generated by liabilities			
Interest expense	\$ (674)	\$ (747)	\$ (664)
Loss on discounting of debt	(116)	(21)	
Less capitalized interest on fixed assets	6	5	6
Foreign currency exchange gain (loss)	761	(638)	711
Loss on derivatives	(83)		
Other		7	(54)
Total generated by liabilities	\$ (106)	\$ (1,394)	\$ (1)
	\$ (306)	\$ (1,172)	<b>\$ 48</b>

## (n) Other expenses, net

Other expenses, net consist of the following:

	Years er	ber 31,	
	2005	2004	2003
Severance indemnities and special termination benefits	\$ (57)	\$ (59)	\$ (75)
Provision for contingencies	(88)	(24)	(90)
SU reimbursement	(11)		
Allowance for obsolescence	(18)	(1)	
Allowance for doubtful accounts	(9)	(1)	(1)
Other, net	18	7	(2)
	\$ (165)	\$ (78)	\$ (168)

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

## 5. Breakdown of the main accounts (continued)

#### (o) Gain on debt restructuring

Gain on debt restructuring consist of the following:

	Years en	Years ended December 31,		
	2005	2004	2003	
Discount on principal	\$ 167	\$ 72	\$ 361	
Discount on accrued and penalty interest	984	142	49	
Gain on discounting of debt	352	41		
Subtotal before related expenses and income tax	1,503	255	410	
Other related expenses	(79)	(46)	(34)	
	\$ 1,424	\$ 209	\$ 376	

#### 6. Supplementary cash flow information

The statement of cash flows has been prepared using the indirect method.

The following table reconciles the balances included as cash and banks and current investments in the balance sheet to the total amounts of cash and cash equivalents at the beginning and end of the years shown in the statements of cash flows:

		As of Dece		
	2005	2004	2003	2002
Cash and banks	\$ 46	\$ 32	\$ 26	\$ 53
Current investments	596	3,630	2,441	1,362
Total as per balance sheet	\$ 642	\$ 3,662	\$ 2,467	\$ 1,415
Less:				
Items not considered cash and cash equivalents				
- Currency-like bonds (i)				(36)
- Time deposits with maturities of more than three months		(463)	(193)	
- Government bonds	(40)	(251)(ii)	(58)	(65)
- Equity investments		(8)		
Total cash and cash equivalents as shown in the statement of cash flows	\$ 602	\$ 2.940	\$ 2.216	\$ 1.314

<sup>(</sup>i) Corresponds to national and provincial government bonds restricted as to their use for paying commercial and tax obligations in the respective jurisdictions of issuance.

(ii) Corresponds to the current portion of held-to-maturity investments. In December 2004, includes \$23 corresponding to the Argentina 2004 bond, net of impairment loss.

Changes in assets/liabilities components:

		nded Decem	,
	2005	2004	2003
Net (increase) decrease in assets			
Investments not considered as cash or cash equivalents	\$ (2)	\$ (90)	\$ (5)
Trade accounts receivable	(118)	(31)	(334)
Other receivables	3	4	(3)
Inventories	(49)	(81)	(13)
	\$ (166)	\$ (198)	\$ (355)
Net (decrease) increase in liabilities			
Accounts payable	\$ 225	\$ 75	\$ 141
Salaries and social benefits payable	22	5	17
Taxes payable	(13)	(46)	179
Other liabilities	9	4	10
Contingencies	(13)	(18)	(17)
	\$ 230	\$ 20	\$ 330

Income taxes paid during the year ended December 31, 2005 amounted to \$11. Interest paid during the years ended December 31, 2005, 2004 and 2003, amounted to \$944, \$154 and \$347, respectively.

## Non-cash investing and financing activities:

	Years er	Years ended December		
	2005	2004	2003	
Acquisition of fixed assets through incurrence of accounts payable	\$ 194	\$ 227	\$ 188	
Acquisition of intangible assets through incurrence of accounts payable		12		
Debt issue costs	4			
Capitalized interest on fixed assets	6	5	6	
Wireless handsets lent to customers at no cost (i)	3	8	3	
Asset retirement obligations	8	3	10	
Provision for minimum presumed income tax	47	46	68	
Government bonds and tax credits exchanged for tax certificates		4	(84)	

<sup>(</sup>i) Under certain circumstances, the Company lends handsets to customers at no cost pursuant to term agreements. Handsets remain the property of the Company and customers are generally obligated to return them at the end of the respective agreements.

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 6. Supplementary cash flow information (continued)

The following table presents the cash flows from purchases, sales and maturities of securities which were not considered cash equivalents in the statement of cash flows:

	Years e	Years ended December		
	2005	2004	2003	
Government bonds with maturities of more than three months	\$ 213	\$ (147)	\$ 15	
Time deposits with maturities of more than three months	442	(235)	(193)	
Contribution to the 2003 Telecommunications Fund			(2)	
Total cash flows from investments not considered as cash equivalents	\$ 655	\$ (382)	\$ (180)	

Financing activities components:

	Years en	ber 31,	
	2005	2004	2003
Debt proceeds	\$ 1,236	\$	\$
Payment of Notes	(3,432)		(277)
Payment of bank loans	(1,252)	(471)	(156)
Payment of interest on Notes and debt-related taxes and fees	(773)		(231)
Payment of interest on bank loans	(125)	(118)	(52)
Payment of debt restructuring related expenses	(46)	(36)	(12)
Payment of interest on fixed assets and inventory financing			(52)
Total financing activities components	\$ (4.392)	\$ (625)	\$ (780)

The following table includes the cash from operating, investing and financing activities after disclosing the effects of inflation accounting and exchange rate changes on cash and cash equivalents:

	Years ended December 31			
	2005	2003		
Total cash flows provided by operating activities	\$ 2,220	\$ 2,073	\$ 2,040	
Total cash flows provided by (used in) investing activities	87	(851)	(345)	
Total cash flows used in financing activities	(4,392)	(625)	(780)	
Effect of exchange rate changes on cash and cash equivalents	(253)	127	(13)	
(Decrease) increase in cash and cash equivalents	\$ (2,338)	\$ 724	\$ 902	

## 7 - Related party transactions

#### (a) Controlling group

As of December 31, 2005, Nortel is the controlling shareholder of Telecom Argentina. Nortel owns all of the outstanding Class A shares and 36,832,408 Class B shares of Telecom Argentina. Nortel s ordinary shares were owned equally by the Telecom Italia Group and the France Telecom Group prior to December 2003.

On December 19, 2003, the Telecom Italia Group and the France Telecom Group contributed their respective interests in Nortel to a newly created company, Sofora Telecomunicaciones S.A. (Sofora) in exchange for shares of Sofora. At that time, the Telecom Italia Group and the France Telecom Group had the same shareholding interests in Sofora. Following the approval obtained from the regulatory authorities, the Company was informed that the France Telecom Group sold its 48% interest in Sofora plus a put option for the remaining 2% to W de Argentina - Inversiones S.L. for a total purchase price of US\$125 million.

The put option will be exercisable from January 31, 2008 through December 31, 2013. As of September 30, 2005, the shareholders of Sofora are the Telecom Italia Group representing 50%, W de Argentina - Inversiones S.L. representing 48% and the France Telecom Group representing 2% of Sofora's capital stock. W de Argentina - Inversiones S.L. has granted two call options to the Telecom Italia Group to purchase its equity interest in Sofora for an aggregate purchase price of US\$ 60 million. The first call option to acquire 48% of the equity interest of Sofora may be exercised within 15 days after December 31, 2008. The second call option to acquire the remaining 2% of the equity interest of Sofora may be exercised at any time between December 31, 2008 and December 31, 2013.

#### (b) Balances and transactions with related parties

The Company has transactions in the normal course of business with certain related parties. The following is a summary of the balances and transactions with related parties as of December 31, 2005 and 2004 and for the years ended December 31, 2005, 2004 and 2003:

24

## TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

## 7 - Related party transactions (continued)

	As of Dece 200		ember 31, 04
Accounts receivable			
Telecom Italia Mobile S.p.A. (a)	\$	3	\$ 2
TIM Celular S.A. (a)		1	
	\$	4	\$ 2
Accounts payable:			
Telecom Italia Sparkle S.p.A. (a)		1	12
Italtel S.A. (a)		4	
Latin American Nautilus USA Inc (a)		1	
TIM SUL S.A. (a)		1	
La Caja ART S.A. (b)		1	
Telecom Italia S.p.A. Argentine branch (a)			1
Etec S.A. (a)			1
	\$	8	\$ 14

	Transaction description		ars en 005		Decer		r 31, 003
Services rendered:	11 misucolor description	_`		_`	,	_`	
Telecom Italia Sparkle S.p.A. (a)	International inbound calls	\$	3	\$	4	\$	4
Entel S.A. (Bolivia) (a)	International inbound calls		1		1		1
Latin American Nautilus Argentina (a)	International inbound calls		1				
Latin American Nautilus USA Inc (a)	International inbound calls		1				
Telecom Italia Mobile S.p.A. (a)	Roaming		5		4		2
TIM Celular S.A. (a)	Roaming		6		2		
Corporación Digitel CA (a)	Roaming		1				
Latin American Nautilus (a)	International inbound calls				2		1
Golden Lines (c)	International inbound calls		1		1		1
Entel Chile S.A. (c)	International inbound calls		3		10		13
Entel PCS Telecomunicaciones S.A. (c)	Roaming		2		5		4
Total net sales		\$	24	\$	29	\$	26
Services received:							
Telecom Italia Argentine branch (a)	Fees for services	\$	(3)	\$	(3)	\$	(3)
Telecom Italia S.p.A. (a)	International outbound calls		(7)				
Entel S.A. (Bolivia) (a)	International outbound calls		(3)		(4)		(3)
Etec S.A. (a)	International outbound calls		(4)		(3)		(4)

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Total operating costs		\$ (58)	\$ (75)	<b>\$</b> (66)
Multibrand (c)	Advertising			(1)
Intelsat Ltd. (c)	Rental expenses	(1)	(3)	(5)
Nahuelsat (c)	Rental expenses	(4)	(8)	(7)
Sofrecom Argentina S.A. (d)	Fees for services			(9)
FCR Argentine branch (d)	Fees for services			(3)
S.A.(c)	Fees for services		(4)	
Pirelli Telecomunicaciones Cables y Sistemas de Argentina			` `	
Pirelli Energía Cables y Sistemas de Argentina S.A.(c)	Fees for services	, ,	(10)	, ,
Golden Lines (c)	International outbound calls	(1)	(1)	(1)
Entel Chile S.A. (c)	International outbound calls	(3)	(13)	(11)
Tel3 S.A. (c)	Fees for services	(8)	(14)	(3)
Caja de Seguros S.A. (b)	Insurance	(1)	(2)	
La Caja ART S.A. (b)	Insurance	(3)	(2)	
Teco Soft Argentina S.A. (in process of liquidation) (a)	Fees for services	, ,	(3)	(12)
Eddin / Intertedin / (ddinus (d)	circuits	(1)	(1)	
Latin American Nautilus (a)	International outbound calls and lease of	(1)		
Latin American Nautilus USA Inc.(a)	International outbound calls	(1)		
Italtel S.A. (a)	Maintenance, materials and supplies	(1)		
TIM Celular S.A. (a)	Roaming	(3)	(1)	(1)
Telecom Italia Mobile S.p.A. (a)	Roaming	(5)	(1)	(1)
Telecom Italia Sparkle S.p.A. (a)	International outbound calls	(9)	(3)	(3)

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 7 - Related party transactions (continued)

\$
\$
1
8
¢ 0

<sup>(</sup>a) Such companies form part of Telecom Italia Group, a shareholder of the Company.

The Company believes that the transactions discussed above were made on terms no less favorable to the Company than would have been obtained from unaffiliated third parties. The Board of Directors approved transactions representing more than 1% of the total shareholders equity of the Company, after being approved by the Audit Committee in compliance with Decree No. 677/01.

As of December 31, 2005, Telecom Argentina had loans outstanding to officers of Telecom Argentina, totaling \$0.4. The annual interest fixed rate for these loans is 6%.

#### 8 - Debt

#### 8.1. The Company s short-term and long-term debt

As of December 31, 2005 the Company s short-term and long-term debt comprises the following:

	As o	of December 31, 2005	As of December 31 2004		
Short-term debt:					
- Principal:					
Notes	\$	761	\$	5,353	
Bank loans		39		1,177	

<sup>(</sup>b) Such companies form part of W de Argentina - Inversiones S.L., a shareholder of the Company.

<sup>(</sup>c) These companies were a related party before December 31, 2005.

<sup>(</sup>d) Such companies had formed part of France Telecom Group, a former shareholder of the Company and were related party until December 2003.

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Fixed assets financing				1,475
Subtotal		800		8,005
- Accrued interest		59		1,259
- Derivatives		46		
- Penalty interest				170
Total short-term debt	\$	905	\$	9,434
Long-term debt:				
- Principal:				
Notes	\$	3,856	\$	
Bank loans		386		1,260
- Gain on discounting of debt		(277)		(41)
- Derivatives		31		
Total long-term debt	\$	3,996	\$	1,219
Total long term dest	Ψ	3,270	Ψ	1,217
Total debt	\$	4,901	\$	10,653

As further described below, on August 31, 2005, all the outstanding debt of Telecom was restructured. The following table segregates the Telecom Group s debt by company as of December 31, 2005:

		Telecom	Personal	Nucleo	Eliminations	Consolidated
Res	tructured debt					
•	Principal	3,766	1,238	52	(14)	5,042
•	Accrued interest	55	4			59
Sub	ototal	3,821	1,242	52	(14)	5,101
<b>•</b>	Discounting of debt	(277)				(277)
•	Derivatives	77				77
Tot	al restructured debt	3,621	1,242	52	(14)	4,901
n	Current	819	77	23	(14)	905
n	Non current	2,802	1,165	29		3,996

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 8 Debt (continued)

### 8.2. Restructured debt of Telecom Argentina

On August 31, 2005, Telecom Argentina completed its debt restructuring and complied with the terms of the APE, as follows:

- 1. The Company issued Series A Notes in the following currencies and original principal amounts: \$26 million (including CER adjustment), US\$105 million, Euro 534 million and Yen 12,328 million. Additionally, the Company paid to creditors who received consideration under Option A, \$1 million, US\$10 million, Euro 43 million and Yen 396 million for accrued interest from January 1, 2004 through August 31, 2005 (based on the nominal amount of Series A Notes at the contractual interest rates).
- 2. The Company issued US\$999 million of Series B Notes under Option B. Additionally, the Company paid creditors who received consideration under Option B, US\$150 million for accrued interest from January 1, 2004 through August 31, 2005 (based on the nominal amount of Series B Notes at the contractual interest rate).
- 3. The Company paid US\$565 million to creditors who selected or were allocated into Option C. Additionally, the Company paid creditors who received consideration under Option C, US\$21 million for accrued interest from January 1, 2004 through August 31, 2005 (at an annual rate of 2.28%).
- 4. The Company made principal payments of US\$534 million under the terms of the new Notes consisting of:
  - a. mandatory principal payments originally scheduled for October 15, 2004 and April 15, 2005, amounting to US\$143 million.
  - cash reserved but not applied pursuant to Option C (equal to US\$98 million) and additional principal prepayments, amounting to US\$293 million. Such amount effectively prepaid all principal amortization payments originally scheduled through October 15, 2007.

In compliance with the terms of the APE, on October 17, 2005, the Company made a mandatory interest payment amounting to US\$13 million covering the period August 31, 2005 through October 15, 2005, and an optional principal prepayment amounting to US\$78 million. This amount prepaid all principal amortization payments originally scheduled on April 2008.

Pursuant to the terms of the APE, non-participating creditors were entitled to receive consideration in the form of Series A Notes and cash consideration under Option A. Such consideration, plus the payments described above, payable to non-participating creditors is available for collection provided they follow certain collection procedures.

New Notes

**Terms and conditions** 

Series A Notes will be due in 2014 and Series B Notes will be due in 2011. Series A Notes and Series B Notes were split into listed and unlisted notes.

Series A-1 Notes are dollar- or euro-denominated listed notes. Series A-2 are dollar-, euro-, yen- or peso-denominated unlisted notes. Peso-denominated Series A-2 unlisted notes are to be adjusted by CER index. Series B-1 Notes and Series B-2 Notes are dollar-denominated notes only.

Series A-1 Notes and Series A-2 Notes accrue escalated interest based on denomination as follows:

	From issue date until October 15, 2008	From October 16, 2008 to maturity
US dollar denominated	5.53%	8.00%
Euro denominated	4.83%	6.89%
Yen denominated	1.93%	3.69%
Peso denominated	3.23%	3.42%

Series B-1 Notes and Series B-2 Notes accrue escalated interest as follows:

	From issue date until	From October 16, 2005	From October 16, 2008
	October 15, 2005	to October 15, 2008	to maturity
US dollar denominated	9.00%	10.00%	11.00%

Penalty interest, if applicable, will accrue at an additional annual rate of 2% on overdue principal and interest.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 8 - Debt (continued)

#### Rating

The new Notes have received a rating of B- by both Standard & Poors International Ratings LLC, Argentine branch and Fitch Ratings.

#### **Covenants**

#### Mandatory prepayments

If the Company generates Excess Cash as contractually defined and calculated, such Excess Cash shall be applied on a semi-annual basis to make payments on the remaining scheduled installments of the debt instruments in direct order of maturity, or, at its option, retire the debt instruments through open market purchases or pro-rata prepayments.

Excess cash shall be measured semi-annually based on the consolidated financial statements of the Company (excluding Personal and its subsidiaries) as of June 30 and December 31 of each year, and any excess cash must be applied no later than the due date of the scheduled amortization payments immediately subsequent to each June 30 or December 31, respectively. Based on these financial statements, the Company has determined an excess cash of \$370 (equivalent to US\$ 122 million).

However, if at any time during the excess cash period, Telecom Argentina makes any distribution payment (as defined in the APE, including but not limited to the payment of dividends) the aggregate amount of the excess cash applied to pay the new Notes will have to be at least two and a half times such distribution payment.

Telecom will make an offer to redeem all outstanding notes, as described in the Indenture, in the case of a change of control.

Also, the Notes may be redeemed at Telecom Argentina s option, without payment of any premium or penalty, in whole or in part, at any time after the issuance date and prior to the maturity date at the redemption price equal to 100% of the outstanding principal amount thereof (adjusted to take into account any prepayments or repurchases), together with accrued interest, if any, to the date fixed for redemption and any additional amounts.

#### Negative covenants

The terms and conditions of the new Notes require that the Company complies with various negative covenants, including limitations on:

- a) Incurrence and/or assumption of, and/or permitting to exist in Telecom Argentina or its restricted subsidiaries (as defined in the relevant debt instruments), any liens on the respective properties, assets or income for the purpose of securing any indebtedness of any person, except for certain permitted liens;
- b) Incurrence of and/or permitting any restricted subsidiaries to incur any indebtedness (other than certain permitted indebtedness) unless Telecom Argentina meets a specified indebtedness/EBITDA ratio with respect to Telecom Argentina and its restricted subsidiaries (other than Personal and its subsidiaries) of 2.75 to 1 or, if any specified adjustment event has occurred, 2.25 to 1, in addition to certain other conditions;

- c) Making specified restricted payments, including making any investments (other than permitted investments); under this covenant, the Company cannot make any investment in securities or indebtedness of, or extend loans to, other persons, unless such transactions are specifically permitted. Under the Telecom Argentina notes, specific limits are imposed on the amount and conditions of loans that may be made by Telecom Argentina to Personal.;
- d) The sale of certain assets with some exceptions, i.e. a minimum 75% of consideration received should be in cash or cash equivalents and the proceeds of certain asset sales shall be used to pay the relevant debt instrument;
- e) Sale and leaseback transactions;
- f) Capital expenditures except for those expressly permitted;
- g) Telecom will not merge into or consolidate with any person or sell, assign, transfer or otherwise convey or dispose of all or substantially all of its assets, except for certain permitted conditions.

28

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

8 - Debt (continued)	ed)
----------------------	-----

#### **Events of default**

The terms and conditions of the new Notes provide for certain events of default as follows:

- (i) Failure to pay principal or interest;
- (ii) Cross-default provisions, such as failure to pay principal or interest on any other outstanding indebtedness of the Company s subsidiaries, which equals or exceeds an aggregate amount of US\$ 20 million;
- (iii) Any final judgment against Telecom Argentina providing for the payment of an aggregate amount exceeding US\$ 20 million;
- (iv) Any voluntary petition for bankruptcy by Telecom Argentina, special bankruptcy proceedings or out-of-court reorganization agreements and
- (v) Any event or condition which results in the revocation or loss of the licenses held by either Telecom Argentina and/or any of its restricted subsidiaries which would materially affect the entities business operations, their financial condition and results of operations.Should any of the events of default above described occur, with respect to Telecom Argentina or, if applicable, any of its restricted subsidiaries, then Telecom Argentina shall be in default under the new Notes. Telecom Argentina's default does not trigger an event of default under Personal or Nucleo's loans. Personal s default does not trigger an event of default under Nucleo's loans.

Provided any of the events of default occurs, the creditors (and or their agents or trustees) are entitled, at their option, to declare the principal amount of the relevant debt instrument to be due and payable.

#### Measurement of the new Notes

The new debt was initially recorded at fair value. Fair value was determined by the present value of the future cash flows to be paid under the terms of the new debt instruments discounted at a rate commensurate with the risks of the debt instrument and time value of money at the moment of the debt restructuring (August 2005). Based on the opinion of an external financial expert, the restructured debt has been discounted to its present value using a discount rate of (i) 10.5% for the dollar nominated notes; (ii) 9.2% for the euro nominated notes and (iii) 7.3% for the Japanese yen nominated notes.

As a consequence of the closing of Telecom Argentina s debt restructuring process, the Company reduced the face value of its financial debt by \$352 as of August 31, 2005, with a charge to Gain on debt restructuring. This gain on discounting of debt will be reversed overtime, up to the maturity of the related debt.

As described in Note 5.0, the Company recorded a gain on debt restructuring of \$1,503, equal to US\$516 million, before related expenses and income tax, as follows:

	Outstanding debt as of August 31, 2005	Amounts paid on August 31, 2005	Discounts	Restructured debt (nominal value) (b)	Gain on discounting of debt	Book value	
To the second second	<b>(T</b> )	(11)	ann)	(A) (M) (M)	(M)	(VI)	
Equivalent amounts in US\$ million	(I)	(II)	(III)	= (I)-(II)-(III)	( <b>V</b> )	= (IV)-(V)	
Principal	2,506	(1,099)(a)	(58)	1,349	(121)	1,228	
Accrued interest	502	(247)	(255)				
Penalty interest	82		(82)				
	3,090	(1,346)	(395)	1,349	(121)	1,228	

<sup>(</sup>a) Includes an optional payment equal to US\$293 million.

<sup>(</sup>b) Corresponds to the issuance of Notes equal to US\$1,883 million, net of a payment of US\$534 million.

At the end of 2005, the Company has considered new assumptions in the determination of its estimated cash flows available to service the restructured debt, resulting in a loss of \$44 included in Financial results, net in the line Loss on discounting of debt .

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 8 - Debt (continued)

## Main characteristics of the new Notes

The following table shows the outstanding series of Notes as of December 31, 2005:

							Book v	alue at Dec	ember 31, 2	005 (in million o	of \$)	Fair value
Series	Class	val	minal ue (in llions)		tanding lebt	Maturity date	Principal	Accrued interest	Total nominal value	Gain on discounting of debt	Total	as of December 31, 2005
Listed												
A-1	1	US\$	98	US\$	82	October 2014	250	3	253	(32)	221	238
A-1	2	Euro	493	Euro	416	October 2014	1,492	16	1,508	(178)	1,330	1,404
B-1		US\$	933	US\$	490	October 2011	1,486	31	1,517	(4)	1,513	1,504
							3,228	50	3,278	(214)	3,064	3,146
Unlisted												
A-2	1	US\$	7	US\$	6	October 2014	19		19	(2)	17	18
A-2	2	Euro	41	Euro	35	October 2014	124	1	125	(15)	110	116
A-2	3	Yen	12,328	Yen	10,405	October 2014	268	1	269	(46)	223	236
A-2	4	\$	26	\$	23	October 2014	23		23	ì	23	23
B-2		US\$	66	US\$	35	October 2011	104	3	107		107	106
							538	5	543	(63)	480	499
							3,766	55	3,821	(277)	3,544	3,645

## Legal actions brought against Telecom Argentina

## 1. Originated by the suspension in the payment of the financial debt

As of the date of these financial statements, eight summary attachment proceedings (*juicios ejecutivos*) for approximately US\$3.8 filed against Telecom by individuals alleging to be holders of Telecom s outstanding notes had concluded. At December 31, 2005, attachments for said proceedings amount approximately US\$0.7 million, and are in the process of being released.

#### 2. Originated by the homologation of the APE

On October 12, 2005, Telecom requested that the overseeing judge declare that, by the issuance of debt with new payment terms and the payment of cash consideration pursuant to the APE on August 31, 2005, Telecom has duly fulfilled the APE according to the terms of section 59 of the Bankruptcy Law.

As a consequence of said pronouncement, the injunction enjoining Telecom from disposing of certain of its assets ceased to be in force, holders of the outstanding notes shall have to file new proceedings for collection in case the terms and conditions of the new Notes are not fulfilled and, if such is the case, Telecom shall be authorized to apply the remedies set forth in the Bankruptcy Law if more than a year elapses from the issuance of the resolution of section 59 of the abovementioned law.

#### 3. Potential judicial claims by non-participant creditors

Telecom Argentina believes that certain non-participating creditors may file actions in the United States of America against it to seek collection of their original investments. Accordingly, on September 13, 2005, Telecom Argentina filed a petition with the Courts of New York under Section 304 of the U.S. Bankruptcy Law seeking execution of the APE process in the United States. On October 11, 2005, the opposing party in the action, the US Bank N.A. (First Trust of New York), as Trustee of the Indenture, did not object to the execution of the APE process in the United States. However, an alleged creditor, the Argo Fund, filed an action against Telecom s petition. During December 2005, both parties briefed the Court, and a ruling was granted in favor of Telecom Argentina s position on February 24, 2006. The final judgment (i) approved the execution of the APE process in the United States, (ii) ruled that the Trustee of the Indenture and the non-participating creditors were bound by the terms of the APE process and (iii) ruled that the restructured notes were extinguished by law and had to be settled. The Argo Fund appealed the judgment with the District Court, which is still pending. If Telecom Argentina is granted un unfavorable ruling, it expects that any potential claim from unsecured non-participating creditors will be rejected under Articles 56 and 76 of the Argentine Ley de Concursos, which establishes that the APE is binding to all unsecured creditors outstanding as of the date of submission of the APE process for judicial approval.

30

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 8 - Debt (continued)

#### **Derivatives**

As indicated in Note 4.q, having successfully completed its debt restructuring process, in August and September 2005, the Company entered into two foreign exchange currency swap contracts to hedge its exposure to US dollar fluctuations related to the Euro and Japanese yen-denominated new Notes. These swap agreements establish, among other typical provisions for this type of transaction, the early termination provision without any payment obligation by either party, in the event that (i) the Company fails to pay certain of its obligations, (ii) certain of the Company sobligations are accelerated, (iii) the Company repudiates or declares a moratorium with respect to certain of its obligations, (iv) the Company restructures certain of its obligations in a certain way, or (v) the Company becomes insolvent or bankrupt or is subject to in-court or out-of-court restructuring or a voluntary and/or involuntary bankruptcy proceeding. These hedge contracts do not include any collateral.

The nature and detail of the outstanding swap contracts at December 31, 2005 are as follows:

Characteristics of the agreement	Swap in euros	Swap in Yen
- Date of the contract	08.23.05	09.30.05
- Principal swap exchange rate	1.2214 US\$/Euro	113.3 Yen/US\$
- Total swap in Euro	431 million	¥ 9.951 million
- Total swap in Yen	US\$ 526 million	US\$ 88 million
- Interest rate to be received in Euro/Yen (*)	4.83% annual	1.93% annual
- Interest rate to be paid in US\$	6.90% annual	6.02% annual
- Total principal and interest to be received	484 million	¥ 10,442 million
- Total principal and interest to be paid	US\$ 619 million	US\$ 101 million
- Swap estimated market value as of 12.31.05 - liabilities	US\$ 21.9 million	US\$ 3.3 million

<sup>(\*)</sup> Coincident to the new Notes rates nominated in that currency in such period.

## 8.3. Restructured debt of the subsidiaries

#### (a) Personal

#### 1. New notes

In September 2005, the Board of Directors of Personal called for a shareholders meeting to create a global program for the issuance of notes (the Global Program ) to pay down the outstanding notes restructured in 2004. Personal s objective was to improve its debt profile, by modifying its interest rates and eliminating certain restrictive covenants.

In October 2005, the Ordinary and Extraordinary Shareholders Meeting approved the creation of the Global Program and the issuance of non-convertible unsecured and unsubordinated notes for up to a maximum amount of US\$ 500 million or its equivalent in other currencies. The offering of the notes issued under the Global Program and the establishment of the Global Program were authorized by Resolution No. 15,238 of the CNV dated November 10, 2005.

The notes were issued on December 22, 2005, the proceeds of which together with the proceeds from the bank loans (as discussed in 2 below) and available cash were used to fully settle the outstanding principal and interest amount under Series A and Series B issued on November 30,

2004. The amounts paid were approximately US\$ 412 million, of which US\$ 404 million related to principal and US\$ 8 million related to interest.

The Shareholders Meeting of Personal authorized the Board of Directors to determine the terms and conditions of the issue, including but not limited to, amount, price, interest rate and denomination of the notes. The notes have received international ratings of B- by both Fitch Argentina Calificadora de Riesgo S.A. and Standard & Poor´s International Ratings Ltd., Argentina branch.

31

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 8 - Debt (continued)

The following table shows the outstanding series of Notes as of December 31, 2005:

							Fair value as
Series	valu	ninal ie (in ions)	Term in years	Maturity date	Annual rate %	Book value as of December 31, 2005	of December 31, 2005
1	\$	43	1	December 2006	12.00	43	43
2	\$	87	3	December 2008	(a)13.78	87	87
3	US\$	240	5	December 2010	9.25	728	734
Principal						858	864
Accrued interest						1	
Issue discount and underwriting fees						(7)	
Total						852	864

<sup>(</sup>a) Floating Badlar plus 6.5%. Badlar for the period from issuance through March 22, 2006 is 7.28%. Total interest rate cannot be lower than 10% or higher than 20%.

Personal may, at any time and from time to time, purchase notes in the secondary market.

#### 2. Bank loans

In April 2005, Personal entered into a \$13 million loan agreement with a financial institution. The proceeds were used to prepay down principal installments of the Series A and Series B loans. The loan matures in approximately one year.

In July 2005, Personal entered into loan agreements with certain financial institutions aggregating \$17 million, the proceeds of which were used to purchase fixed assets. These loans mature between July and September 2006. In November 2005, Personal entered into a US\$20 million loan agreement with a financial institution due February 2008. The proceeds of this loan was also used to acquire fixed assets.

On December 22, 2005, Personal entered into two Syndicated loans for an amount of US\$ 69 million and \$87, respectively.

The following table shows the main characteristics of the syndicated loans as of December 31, 2005:

			Maturity		Book value as of
Loans	Nominal value (in millions)	Term in months	date	Annual rate %	December 31, 2005
Peso Facility					
Tranche A	\$ 57	18	June 2007	12.20	57

Tranche B	\$ 30	24	December 2007	13.10	30
Dollar Facility					
Tranche A	US\$ 34.5	18	June 2007	(a)6.5625	104
Tranche B	US\$ 34.5	24	December 2007	(b)6.8125	105
Principal					296
Accrued interest					1
Total					297

<sup>(</sup>a) 3-months LIBOR of 4.5625 plus 2%.

#### 3. Covenants

The terms and conditions of Personal s new Notes require that Personal comply with various covenants, including:

- ü in the case of a change of control, Personal shall make an offer to redeem all outstanding notes, as described in the Indenture;
- ü in the case of Series 3, if at any time the Leverage Ratio is in excess of 3.00 to 1 and Personal makes any payment of dividends, the rate of interest accruing on the notes shall increase by 0.5% per annum for the remainder of the time the notes remain outstanding and shall accrue from such dividend payment date at the rate of 9.75% per annum.

The terms and conditions of Personal s new debt instruments require that Personal comply with various covenants, including:

- v Maximum Leverage Ratio: the Leverage Ratio as of the end of the last four quarters shall not be greater than 2.00:1.0 as of December 31, 2005 and shall not be greater than 1.75:1.0 for the quarter ended March 31, 2006 and each quarter ended thereafter;
- v Interest Coverage Ratio: the Interest Coverage Ratio for any fiscal quarter shall be included in a range between 1.50 and 3.00 to 1.00 over the life of the loans.

32

<sup>(</sup>b) 3-months LIBOR of 4.5625 plus 2.25%.

f) Sale and leaseback transactions;

5. Events of default

its assets, except for certain permitted conditions.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

8 - Debt (continued)
4. Negative covenants
The terms and conditions of Personal s new Notes as well as the terms of the respective new debt instruments require that Personal comply with various negative covenants, including limitations on:
a) Incurrence and/or assumption of, and/or permitting to exist in Personal or its restricted subsidiaries (as defined in the relevant debt instruments), any liens on the respective properties, assets or income for the purpose of securing any indebtedness of any person, except for certain permitted liens;
b) Incurrence of and/or permitting any restricted subsidiaries to incur any indebtedness unless on the date of the incurrence of such indebtedness, after giving effect to such incurrence and the receipt and application of the proceeds therefrom, the Leverage Ratio does not exceed (a) 3.25 to 1, if such indebtedness is incurred prior to December 31, 2006; or (b) 3.00 to 1, if such indebtedness is incurred thereafter;
c) Making any investments (other than permitted investments) either directly or indirectly through its subsidiaries in any person (individuals or entities);
d) Permitting any of its subsidiaries to, directly or indirectly, enter into, renew or extend any transaction or arrangement including the purchase, sale, lease or exchange of property or assets, or the rendering of any service, with any holder of 10% or more of the capital stock of Personal, except upon terms not less favorable to Personal or such subsidiary than those that could be obtained in a comparable arm s-length transaction with a person that is not an affiliate of Personal;
e) The sale of certain assets with some exceptions, i.e. a minimum 75% of consideration received should be in cash or cash equivalents;

The terms and conditions of Personal s new Notes as well as the terms of the respective new debt instruments of Personal provide for certain events of default as follows:

g) Personal will not merge into or consolidate with any person or sell, assign, transfer or otherwise convey or dispose of all or substantially all of

- a) Failure to pay principal or interest;
- b) Cross-default provisions, such as failure to pay principal or interest on any other outstanding indebtedness of Personal or its restricted subsidiaries, which equals or exceeds an aggregate amount of US\$ 20 million;
- c) Any final judgment against Personal or its restricted subsidiaries providing for the payment of an aggregate amount exceeding US\$ 20 million;
- d) Any voluntary petition for bankruptcy by Personal or its restricted subsidiaries, special bankruptcy proceedings or out-of-court reorganization agreements and,
- e) Any event or condition which results in the revocation or loss of the licenses held by either Personal and/or any of its restricted subsidiaries which would materially affect the entities' business operations, their financial condition and results of operations. Should any of the events of default above described occur, with respect to Personal or, if applicable, any of its restricted subsidiaries, then Personal shall be in default under the new Notes and the new loan agreements, as applicable.

Provided any of the events of default occurs, the creditors (and/or their agents or trustees) are entitled, at their option, to declare the principal amount of the relevant debt instrument to be due and payable.

#### (b) Nucleo

In November 2004, Nucleo completed the restructuring of its outstanding indebtedness with foreign creditors, under which Nucleo refinanced US\$ 59 million in principal amounts maturing on December 27, 2008.

The restructured debt with local creditors (as of December 31, 2005, US\$ 2 million) accrues interest at an annual fixed interest rate of 7.125% while the restructured debt with foreign creditors (as of December 31, 2005, US\$ 15 million) accrues interest at a variable interest rate of three-month LIBO plus 4.5%.

33

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 8 - Debt (continued)

Since contractual rates are commensurate with the risks of the debt instrument and time value of money at the moment of the debt restructuring, the new debt has not been discounted.

During fiscal year 2005, Nucleo made optional prepayments to holders of the new loans for an aggregate amount of US\$ 28 million, that were applied to pay the full amount of the scheduled amortization payments on the new loans payable up to December 27, 2007 and a portion of the scheduled amortization payments on the new loans payable up to December 27, 2008 plus the accrued interests as of that dates. Consequently, Nucleo s outstanding debt as of December 31, 2005, amounted to US\$ 17 million with a maturity date on December 27, 2008.

On January 27, 2006, Nucleo made optional prepayments to holders of the new loans for an aggregate amount of US\$ 8 million, that were applied to pay the full amount of the scheduled amortization payments on the new loans payable up to June 27, 2008 and a portion of the scheduled amortization payments on the new loans payable up to December 27, 2008. Consequently, Nucleo s outstanding debt amounted to US\$9 million with a maturity dates on December 27, 2008 and March 27, 2009. Additional information is given in Note 16.

#### 9 - Shareholders equity

### (a) Common stock

At December 31, 2005, the Company has 502,034,299 authorized, issued and outstanding shares of \$1 par value Class A Common Stock, 436,413,941 shares of \$1 par value Class B Common Stock and 45,932,738 shares of \$1 par value Class C Common Stock. Common stockholders are entitled to one vote for each share held of record on all matters submitted to a vote of shareholders.

The Company s shares are authorized by the CNV, the BCBA and the New York Stock Exchange (NYSE) for public trading. Only a portion of Class B shares are traded since Nortel owns all of the outstanding Class A shares and 36,832,408 Class B shares; and Class C shares are dedicated to the employee stock ownership program, as described below.

Class B shares began trading on the BCBA on March 30, 1992. On December 9, 1994, these shares began trading on the NYSE under the ticker symbol TEO upon approval of the Exchange Offer by the SEC. Pursuant to the Exchange Offer, holders of ADRs or ADS which were restricted under Rule 144-A and holders of GDR issued under Regulation S exchanged their securities for unrestricted ADS, each ADS representing 5 Class B shares. Class B also began trading on the Mexican Stock Exchange on July 15, 1997.

#### (b) Restrictions on distribution of profits

The Company is subject to certain restrictions on the distribution of profits. Under the Argentine Commercial Law, the by-laws of the Company and rules and regulations of the CNV, a minimum of 5% of net income for the year calculated in accordance with Argentine GAAP must be appropriated by resolution of the shareholders to a legal reserve until such reserve reaches 20% of the outstanding capital (common stock plus inflation adjustment of common stock accounts). This legal reserve may be used only to absorb deficits.

#### (c) Share ownership program

In 1992, a decree from the Argentine Government, which provided for the creation of the Company upon the privatization of ENTel, established that 10% of the capital stock then represented by 98,438,098 Class C shares was to be included in the *Programa de Propiedad Participada* or PPP (an employee share ownership program sponsored by the Argentine Government). Pursuant to the PPP, the Class C shares were held by a trustee for the benefit of former employees of the state-owned company who remained employed by the Company and who elected to participate in the plan.

In 1999, a decree of the Argentine Government eliminated the restrictions on some of the Class C shares held by the Trust, although it excluded 45,932,738 Class C shares subject to an injunction against their use. On March 14, 2000, a shareholders meeting of the Company approved the conversion of up to unrestricted 52,505,360 Class C shares into Class B shares. In May 2000, the employees sold 50,663,377 shares through an international and national bid.

In September 2002, the Trustor requested the Company to take all necessary actions in order to effect the conversion of the shares held in the Trust which had been released from the injunction, to Class B shares.

34

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 9 - Shareholders equity (continued)

The Company requested the Trustor to obtain judicial approval to permit the shareholders meeting to effect the conversion of the total amount of Class C shares to Class B shares in order to avoid calling for successive shareholders meetings every time restrictions on the shares are released for conversion. The Trustor informed the Company that a judicial resolution in favor of the total conversion had not been granted. The Company has also indicated that it is necessary to reach an agreement with the PPP for a timely and orderly sale of the converted Class B shares, because the sale of an inappropriate number of Class B shares could affect the price of the Class B shares.

In November 2003, the PPP lacked a legal representative. In March 2004, a judicial resolution nullified the intervention of the PPP and notified the Ministry of Labor and Social Security to call for elections in order to establish the Executive Committee of the PPP. The Meeting held on September 6, 2005, established this Committee with the purpose of the release of the injunction against 40,093,990 shares held in the Trust, in order to effect the conversion to Class B shares.

#### (d) Mandatory reduction of capital

Under section 206 of the Argentine Companies Law and CNV resolutions, if at the annual shareholders meeting, a company s losses have absorbed its reserves and at least 50% of its share capital, a company is required to reduce its capital stock.

The requirements of section 206 and paragraph 5 of section 94 were temporarily suspended by governmental decrees until December 10, 2005.

Since the Company reported significant losses for the year ended December 31, 2004, which absorbed the Company s reserves and significantly reduced its shareholders—equity, the Company qualified for mandatory reduction of its capital stock. This situation remained unchanged as of December 31, 2005. Accordingly, the Board of Directors will propose to the shareholders that they vote to absorb the Company—s legal reserve and a portion of the inflation adjustment of common stock in order to remediate this situation.

#### 10. Income tax

Income tax (expense) benefit for the years ended December 31, 2005, 2004 and 2003 consists of the following:

	Years end	ed Decembe	er 31,
	2005	2004	2003
Current tax expense	\$ (35)(i)	\$ (1)	\$
Deferred tax (expense) benefit	(87)	(25)	7
Income tax (expense) benefit	<b>\$</b> (122)	\$ (26)	\$ 7

<sup>(</sup>i) Corresponds \$25 to Telecom Argentina, \$8 to Nucleo and \$2 to Publicom.

The Company accounts for income taxes in accordance with the guidelines of RT 17. RT 17 prescribes the use of the liability method whereby deferred tax asset and liability account balances are determined based on differences between financial reporting and tax based assets and liabilities and are measured using the enacted tax rates.

The tax effects of temporary differences that give rise to significant portions of the Company s deferred tax assets and liabilities are presented below:

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

		As of	December 3	1, 2005		As of December 31,
	Telecom	Personal	Núcleo	Publicom	Total	2004
Tax loss carryforwards	\$ 780	\$ 192	\$	\$ 2	\$ 974	\$ 1,573
Foreign exchange gains and losses	63	17			80	161
Allowance for doubtful accounts	43	22		2	67	78
Provision for contingencies	71	52		4	127	82
Other deferred tax assets	50	9			59	241
Total deferred tax assets	1,007	292		8	1,307	2,135
Fixed assets	(145)	(65)	2		(208)	(293)
Inflation adjustments (i)	(780)	(129)	(4)		(913)	(1,152)
Total deferred tax liabilities	(925)	(194)	(2)		(1,121)	(1,445)
Subtotal deferred tax assets (liabilities)	82	98	(2)	8	186	690
- Valuation allowance	(276)			(2)	(278)	(ii)(695)
Net deferred tax assets (liabilities) As of December 31, 2005	\$ (194)	\$ 98	\$ (2)	\$ 6	\$ (92)	
Net deferred tax assets (liabilities) As of December 31, 2004	\$	<b>\$</b> (6)	<b>\$</b> (6)	\$ 7		\$ (5)

<sup>(</sup>i) Mainly relate to inflation adjustment on fixed assets, intangibles and other assets for financial reporting purposes.

<sup>(</sup>ii) Corresponded to the Company.

#### TELECOM ARGENTINA S.A.

### Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 10. Income tax (continued)

Income tax expense for the years ended December 31, 2005, 2004 and 2003 differed from the amounts computed by applying the Company s statutory income tax rate to pre-tax income (loss) as a result of the following:

	Years ei	nded Decen	ıber 31,
	2005	2004	2003
Income tax (expense) benefit at statutory income tax rate on pretax income (loss)	\$ (512)	\$ 225	\$ (128)
Non taxable items	(2)	(3)	16
Tax payable	(25)		
Change in valuation allowance	417	(248)	119
Income tax expense	\$ (122)	\$ (26)	\$ 7

As of December 31, 2005, the Company has accumulated operating tax loss carryforwards of \$974. The following table details the operating tax loss carryforwards segregated by company and expiration date:

	Telecom			Total
	Argentina	Personal	Publicom	consolidated
Expiration year				
2007	748	159		907
2008			2	2
2009	32			32
2010		33		33
Total	780	192	2	974

Decree No. 2,568/02 of the Argentine Government prescribed that foreign currency exchange losses arising from holding foreign-currency denominated assets and liabilities existing as of January 6, 2002, had to be determined using an exchange rate of \$1.40 to US\$1. The resulting net foreign currency exchange loss from this calculation procedure was to be considered deductible for income tax purposes at a rate of 20% per year commencing in fiscal year 2002. As of December 31, 2002, the exchange rate was \$3.37 to US\$1. Therefore, pursuant to the terms of the Decree, the difference between \$1.4 and \$3.37 was to be deducted entirely for income tax purposes in fiscal year 2002. However, the Company and its tax advisors had interpreted the Decree to require the entire amount (\$3.37 minus \$1) to be deducted for income tax purposes at a rate of 20% per year commencing in fiscal year 2002 through fiscal year 2006.

The Company provides a valuation allowance for deferred tax assets when it is more likely than not that some portion or all of the net deferred tax assets will not be realized. Based on a number of factors, including the Argentine Government s interpretation of the Decree as described above, the current expiration period of tax loss carryforwards (5 years) and the fact that the Company anticipates insufficient future taxable income over the periods in which tax assets can be applied, management believes that there is sufficient uncertainty regarding the realization of a portion of its net deferred tax assets that, as of December 31, 2005, a valuation allowance has been provided for Telecom Argentina s related net deferred tax assets.

#### (a) Impact of inflation adjustments on fixed assets

Under Argentine GAAP, there are currently two approaches to the accounting treatment of differences between the tax basis and book basis of non-monetary items for deferred income tax calculation purposes when companies prepare price-level restated financial statements.

Under one approach, the FACPCE, in line with IFRS and US GAAP, reached a consensus that when preparing financial statements restated for general price-level changes, temporary differences under RT 17 are determined based on the difference between the price-level restated amount of assets reported in the financial statements and the related tax basis amounts. Accordingly, following the guidelines of RT 17 and related interpretations, the Company has treated the differences between the tax basis and indexed book basis of non-monetary items as temporary from year 2002.

Under a second approach, the CPCECABA reached a consensus that differences between the tax basis and the related indexed amounts of fixed assets would be considered permanent rather than temporary differences.

In order to comply with applicable rules and regulations, in May 2003, the Company consulted with the CNV and requested the regulatory authority to issue a statement on the subject, so as to permit the Company to give proper accounting effect in these financial statements. As of the date of these financial statements, the CNV has not yet addressed the issue.

36

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 10. Income tax (continued)

In August 2005, the CPCECABA approved the RT and related interpretations issued by the FACPCE. The CPCECABA resolution permits entities who have recorded the difference between the tax basis and the indexed amounts of fixed assets as permanent to (i) continue treating the difference as permanent or (ii) treating the difference as temporary. Entities who have originally recorded the difference between the tax basis and the indexed amounts of fixed assets as temporary are not allowed the optional treatment. CNV Resolutions No. 485/05 and 487/06 adopted the new accounting standard which will be effective for the Company as from January 1, 2006. Since the Company has treated the difference as temporary, the application of the new accounting standard will not have an impact in the Company s financial position or results of operations.

#### 11. Commitments and contingencies

#### (a) Purchase commitments

The Company has entered into various purchase commitments amounting in the aggregate to approximately \$206 as of December 31, 2005, primarily related to the supply of switching equipment, maintenance and repair of public phones, infrastructure agreements and other service agreements.

#### (b) Investment commitments

In August 2003, Telecom Argentina was notified by the SC of a proposal for the creation of a \$70-million fund (the *Complejo Industrial de las Telecomunicaciones 2003* or 2003 Telecommunications Fund ) to be funded by the major telecommunication companies and aimed at developing the telecommunications sector in Argentina. Banco de Inversion y Comercio Exterior (BICE) was designated as Trustee of the Fund.

In November 2003, the Company contributed \$1.5 at the inception of the Fund. In addition, management announced that it is the Company s intention to promote agreements with local suppliers which would facilitate their access to financing.

#### (c) Contingencies

The Company is a party to several civil, tax, commercial and labor proceedings and claims that have arisen in the ordinary course of its business. The Company has established reserves for an aggregate amount of \$305 to cover potential losses under these claims.

In addition, the Company is subject to other claims and legal actions that have arisen in the ordinary course of its business. Although there can be no assurance as to the ultimate disposition of these matters, it is the opinion of the Company s management, based upon the information available at this time and consultation with external legal counsel, that the expected outcome of these other claims and legal actions, individually or in the aggregate, will not have a material effect on the Company s financial position or results of operations. Accordingly, no reserves have been established for the outcome of these actions.

Below is a summary of the most significant other claims and legal actions for which reserves have not been established:

#### Labor proceedings

Based on a legal theory of successor company liability, Telecom Argentina has been named as a co-defendant with ENTel in several labor lawsuits brought by former employees of ENTel against the state-owned company. The Transfer Agreement provided that ENTel and the Argentine Government, and not the Company, are liable for all amounts owed in connection with claims brought by former ENTel employees, whether or not such claims were made prior to the Transfer Date, if the events giving rise to such claims occurred prior to the Transfer Date.

ENTel and the Argentine Government have agreed to indemnify and hold the Company harmless in respect of such claims. Under current Argentine legislation, the Argentine Government may settle any amounts payable to the Company for these claims through the issuance of treasury bonds. As of December 31, 2005, total claims in these labor lawsuits amounted to \$17.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 11. Commitments and contingencies (continued)

#### Tax matters

In December 2000, Telecom Argentina received notices from the AFIP of proposed adjustments to income taxes for the fiscal years 1993 through 1999 based on Telecom Argentina s criteria for calculating depreciation of its fiber optic network. In May 2005, Telecom Argentina was notified of the National Fiscal Court s unfavorable resolution which ratified the AFIP tax assessment relating to additional taxes and interest, although it excluded penalties. Accordingly, in July 2005, Telecom Argentina paid \$9.4 in principal and \$24.8 in interest.

Under Argentine GAAP, the above referenced payment does not meet the criteria to be recognized as a tax credit. Thus, Telecom Argentina has recorded a charge to income taxes of \$9.4 and financial results, net (interest generated by liabilities) of \$24.8 in the statement of income.

Telecom Argentina has a contingent receivable against the National Government amounting to \$34.2 which Telecom Argentina estimates it would recover through government bonds in the event judicial appeals are sustained in its favor.

Additionally, in December 2001, Telecom Argentina received notices from the AFIP of proposed adjustments to income taxes based on the amortization period utilized by Telecom Argentina to depreciate its optic fiber network in Telintar s submarine cables. Telintar was dissolved and merged in equal parts into Telecom Argentina Internacional S.A. and Telefonica Larga Distancia de Argentina S.A., entities controlled by Telecom Argentina and Telefonica, respectively. Telecom Argentina Internacional S.A. was subsequently merged with and into Telecom Argentina in September 1999.

In July 2005, the National Fiscal Court resolved against Telecom Argentina ratifying the tax assessment relating to additional taxes, although it excluded interest and penalties. On the same grounds as described in the second paragraph above, as of June 30, 2005, Telecom Argentina recorded a current tax liability amounting to \$0.5 against income taxes in the statement of income.

Telecom Argentina together with its legal counsel believes it has meritorious legal defenses to these unfavorable judgments. As of the date of these financial statements, Telecom Argentina appealed the first sentence issued by the National Fiscal Court and plans to appeal the second judgment in the short term.

In spite of the unfavorable judgments, Telecom Argentina believes that the ultimate outcome of these cases will not result in an incremental adverse impact on Telecom Argentina s results of operations and financial condition.

#### Other claims

#### Consumer Trade Union Proceedings

In November 1995, Telecom Argentina, together with Telefonica de Argentina, Telintar and the Argentine Government were named as defendants in a lawsuit filed in Argentine federal courts by a consumer activist group. The complaints in this lawsuit contend that consumers have been injured because of the application of unjustified tariffs for the provision of fixed line services. Plaintiffs are seeking damages, an injunction against the reduction of tariffs, disgorgement of all monies that the defendants have earned through the charge of the alledged abusive tariffs and a cap of 16% on the Company's annual rate of return on its fixed assets. The court has rejected some of the claims but agreed to a stay of the others pending the outcome of the appeal.

In October 2001, the court awarded the plaintiffs an injunction enjoining the indexing of tariffs by the U.S. C.P.I. as permitted by the Transfer Agreement pending a final resolution in the case. Telecom Argentina vigorously appealed this decision. Hearings on the case are currently in process. Telecom Argentina believes the claims have no merit. Telecom Argentina cannot predict the outcome of this case, or reasonably estimate a range of possible loss given the current status of the litigation.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 11. Commitments and contingencies (continued)

Upon the extension of the exclusivity period for the provision of telecommunication services, the same consumer group filed a new lawsuit in Argentine federal courts against the service providers and the Argentine Government. Plaintiffs are seeking damages, an injunction against the revocation of licenses granted to telecommunication service providers and finalization of the exclusivity period. This case is at a preliminary stage, but Telecom Argentina does not believe it has merit and intends to contest it vigorously. Telecom Argentina is unable, however, to predict the outcome of this case, or reasonably estimate a range of possible loss given the current status of the litigation.

#### Users and Consumer Trade Union Proceedings

In August 2003, another consumer group filed suit against Telecom Argentina in Argentine federal court alleging the unconstitutionality of certain resolutions issued by the SC. These resolutions had amended a prior resolution which prescribed the way service providers had to refund customers for additional charges included in monthly fixed-line service fees. The amendment was intended to establish another method of refunding customers due to practical reasons. Telecom Argentina complied with the amended resolution and provided refunds to customers. The case is at a preliminary stage, but Telecom Argentina does not believe it has merit and will contest it vigorously. Telecom Argentina is unable, however, to predict the outcome of the case, or reasonably estimate a range of possible loss given the current status of the litigation.

Management of the Company believes that none of the matters discussed above will have a material adverse effect on the Company s results of operations, liquidity or financial condition.

Certain amounts deposited in the Company s bank accounts have been restricted as to their use due to some judicial proceedings. As of December 31, 2005, these restricted funds totaled \$15. The Company has reclassified these balances to other receivables on the Company s balance sheet.

#### 12. Segment information

Operating segments are revenue-producing components of the enterprise for which separate financial information is produced internally for management. Under this definition, the Company conducts its business through seven legal entities which represent seven operating segments. These operating segments have been aggregated into reportable segments according to the nature of the products and services provided. The Company manages its segments to the net income (loss) level of reporting.

The companies aggregated to create the reportable segments are as follows:

Consolidated company/ Operating

Reportable segment segment

Voice, data and Internet Telecom Argentina

Telecom Argentina USA

Micro Sistemas

Wireless Personal

Nucleo Cable Insignia

**Directories publishing** Publicom

The accounting policies of the operating segments are the same as those described in Note 4. Intercompany sales have been eliminated.

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 12. Segment information (continued)

For the years ended December 31, 2005, 2004 and 2003, more than 90 percent of the Company s revenues were from services provided within Argentina. More than 95% of the Company s fixed assets are in Argentina. Segment financial information was as follows:

#### For the year ended December 31, 2005

#### q Income statement information

	Voice, data and Internet		Wireless		Directories	
	(a)	Personal	Nucleo	Subtotal	publishing	Total
Handsets	2,871	2,254	211	2,465	50	5,386
Services		322	10	332		332
Net sales	2,871	2,576	221	2,797	50	5,718
Salaries and social security	(558)	(99)	(14)	(113)	(14)	(685)
Taxes	(165)	(223)	(6)	(229)	(1)	(395)
Maintenance, materials and supplies	(207)	(69)	(10)	(79)	(19)	(305)
Bad debt expense	(5)	(22)	(1)	(23)	(1)	(29)
Interconnection costs	(144)					(144)
Cost of international outbound calls	(94)					(94)
Lease of circuits	(30)	(11)	(7)	(18)		<b>(48)</b>
Fees for services	(79)	(74)	(5)	(79)		(158)
Advertising	(41)	(100)	(9)	(109)	(2)	(152)
Cost of wireless handsets		(602)	(11)	(613)		(613)
Agent commissions and distribution of prepaid cards commissions	(17)	(343)	(26)	(369)		(386)
Other commissions	(39)	(40)	(1)	(41)	(2)	(82)
Roaming		(114)	(1)	(115)		(115)
Charges for termination of calls coming from other cellular operators ( TLRD )		(251)	(20)	(271)		(271)
Others	(119)	(98)	(19)	(117)	(3)	(239)
Operating income before depreciation and amortization	1,373	530	91	621	8	2,002
Depreciation of fixed assets	(1,075)	(337)	(41)	(378)	(1)	(1,454)
Amortization of intangible assets	(9)	(20)	(15)	(35)		(44)
Operating income	289	173	35	208	7	504
Equity gain from related companies	7					7
Financial results, net	(117)	(188)	(3)	(191)	2	(306)
Other (expenses) income, net	(111)	(52)	1	(51)	(3)	(165)
Gain on debt restructuring	1,424					1,424

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Net income (loss) before income tax and minority interest	1,492	<b>(67)</b>	33	(34)	6	1,464
Income tax	(219)	104	(4)	100	(3)	(122)
Minority interest			(8)	(8)		(8)
Net income	1,273	37	21	58	3	1,334

<sup>(</sup>a) Includes net sales of \$29, operating income before depreciation of \$14, operating profit of \$13 and net income of \$13 corresponding to Telecom Argentina USA. Also includes a net loss of \$1 corresponding to Micro Sistemas.

#### q Balance sheet information

Fixed assets, net	4,513	1,278	167	1,445	1	5,959
Intangible assets, net	91	644	26	670	3	764
Capital expenditures	279	261	32	293		572
Depreciation of fixed assets	(1,075)	(337)	(41)	(378)	(1)	(1,454)
Amortization of intangible assets	(12)	(21)	(15)	(36)		(48)

#### q Cash flow information

Cash flows provided by operating activities	1,458	391	116	507	2	1,967
Cash flows from investing activities:						
Acquisition of fixed assets and intangible assets	(296)	(264)	(20)	(284)	(1)	(581)
Decrease in investments not considered as cash and cash equivalents	668					668
Total cash flows provided by (used in) investing activities	372	(264)	(20)	(284)	(1)	87
Cash flows from financing activities:						
Debt proceeds		1,236		1,236		1,236
Payment of debt	(3,432)	(1,165)	(87)	(1,252)		(4,684)
Payment of interest and debt-related expenses	(805)	(132)	(7)	(139)		(944)
Total cash flows used in financing activities	(4,237)	(61)	(94)	(155)		(4,392)
· ·						
Increase (decrease) in cash and cash equivalents	(2,407)	66	2	68	1	(2,338)
Cash and cash equivalents at the beginning of year	2,850	88	1	89	1	2,940
1	,					,
Cash and cash equivalents at year-end	443	154	3	157	2	602

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 12. Segment information (continued)

For the year ended December 31, 2004

#### q Income statement information

	Voice, data and Internet		Wireless		Directories	
	(a)	Personal	Nucleo	Subtotal	publishing	Total
Handsets	2,718	1,431	166	1,597	43	4,358
Services		135	1	136		136
Net sales	2,718	1,566	167	1,733	43	4,494
Salaries and social security	(491)	(80)	(10)	(90)	(12)	(593)
Taxes	(148)	(144)	(8)	(152)	(1)	(301)
Maintenance, materials and supplies	(184)	(28)	(6)	(34)	(15)	(233)
Bad debt expense	8	(11)	(1)	(12)	(1)	(5)
Interconnection costs	(135)					(135)
Cost of international outbound calls	(82)					(82)
Lease of circuits	(34)	(8)	(4)	(12)		(46)
Fees for services	(81)	(18)	(2)	(20)	(1)	(102)
Advertising	(27)	(57)	(7)	(64)	(2)	(93)
Cost of wireless handsets		(233)	(4)	(237)		(237)
Agent commissions and distribution of prepaid cards commissions	(18)	(139)	(20)	(159)		(177)
Other commissions	(36)	(23)	(2)	(25)		(61)
Roaming		(65)		(65)		(65)
Charges for TLRD		(124)	(13)	(137)		(137)
Others	(109)	(58)	(13)	(71)	(1)	(181)
Operating income before depreciation and amortization	1,381	578	77	655	10	2,046
Depreciation of fixed assets	(1,233)	(281)	(35)	(316)	(3)	(1,552)
Amortization of intangible assets	(48)	(28)	(17)	(45)	(1)	(94)
Operating income	100	269	25	294	6	400
Equity loss from related companies					(2)	(2)
Financial results, net	(989)	(166)	(18)	(184)	1	(1,172)
Other (expenses) income, net	(68)	(11)	1	(10)	_	(78)
Gain on debt restructuring	(21)	223	7	230		209
Net income (loss) before income tax and minority interest	(978)	315	15	330	5	(643)
Income tax		(6)	(18)	(24)	(2)	(26)
Minority interest			3	3		3

Net income (loss) (978) 309 3 (666)

(a) Includes net sales of \$38, operating income before depreciation of \$14, operating profit of \$13 and net income of \$13 corresponding to Telecom Argentina USA.

#### q Balance sheet information

Fixed assets, net	5,387	1,352	155	1,507	1	6,895
Intangible assets, net	84	648	38	686	3	773
Capital expenditures	183	232	34	266		449
Depreciation of fixed assets	(1,233)	(281)	(35)	(316)	(3)	(1,552)
Amortization of intangible assets	(50)	(29)	(19)	(48)	(1)	(99)

#### q Cash flow information

Cash flows provided by (used in) operating activities	1,754	366	81	447	(1)	2,200
Cash flows from investing activities:						
Acquisition of fixed assets and intangible assets	(208)	(233)	(32)	(265)		(473)
(Increase) decrease in investments not considered as cash and cash	(===)	(===)	(==)	(===)		(110)
equivalents	(465)	69	18	87		(378)
•						
Total cash flows used in investing activities	(673)	(164)	(14)	(178)		(851)
Ü	, ,	` '	`			, ,
Cash flows from financing activities:						
Payment of debt		(381)	(90)	(471)		(471)
Payment of interest and debt-related expenses	(17)	(116)	(21)	(137)		(154)
Total cash flows used in financing activities	(17)	(497)	(111)	(608)		(625)
Increase (decrease) in cash and cash equivalents	1,064	(295)	(44)	(339)	(1)	724
Cash and cash equivalents at the beginning of year	1,786	383	45	428	2	2,216
Cash and cash equivalents at year-end	2,850	88	1	89	1	2,940

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 12. Segment information (continued)

For the year ended December 31, 2003

#### q Income statement information

	Voice, data and Internet		Wireless		Directories	
	(a)	Personal	Nucleo	Subtotal	publishing	Total
Handsets	2,556	989	158	1,147	34	3,737
Services		15	1	16		16
Net sales	2,556	1,004	159	1,163	34	3,753
Salaries and social security	(424)	(64)	(10)	(74)	(8)	(506)
Taxes	(150)	(102)	(4)	(106)		(256)
Maintenance, materials and supplies	(117)	(27)	(6)	(33)	(14)	(164)
Bad debt expense	3	(8)	(2)	(10)	(4)	(11)
Interconnection costs	(136)					(136)
Cost of international outbound calls	(76)					<b>(76)</b>
Lease of circuits	(29)	(3)	(6)	(9)		(38)
Fees for services	(83)	(9)	(4)	(13)	(2)	(98)
Advertising	(23)	(14)	(6)	(20)	(1)	(44)
Cost of wireless handsets		(22)		(22)		(22)
Agent commissions and distribution of prepaid cards commissions	(21)	(60)	(15)	(75)		(96)
Other commissions	(36)	(20)	(8)	(28)		(64)
Roaming		(39)		(39)		(39)
Charges for TLRD		(51)	(11)	(62)		(62)
Others	(100)	(45)	(10)	(55)	(2)	(157)
Operating income before depreciation and amortization	1,364	540	77	617	3	1,984
Depreciation of fixed assets	(1,436)	(288)	(39)	(327)	(5)	<b>(1,768)</b>
Amortization of intangible assets	(63)	(32)	(14)	(46)		(109)
Operating income (loss)	(135)	220	24	244	(2)	107
Equity gain from related companies					2	2
Financial results, net	(132)	134	34	168	12	48
Other expenses, net	(121)	(37)		(37)	(10)	(168)
Gain on debt restructuring	280	90		90	6	376
Net income (loss) before income tax and minority interest	(108)	407	58	465	8	365
Income tax			11	11	(4)	7
Minority interest			(21)	(21)		(21)

Net income (loss) (108) 407 48 455 4 351

(a) Includes net sales of \$34, operating income before depreciation of \$17, operating profit of \$17 and net income of \$17 corresponding to Telecom Argentina USA.

#### q Balance sheet information

Fixed assets, net	6,443	1,405	149	1,554	4	8,001
Intangible assets, net	110	677	54	731	4	845
Capital expenditures	52	55	17	72		124
Depreciation of fixed assets	(1,436)	(288)	(39)	(327)	(5)	(1,768)
Amortization of intangible assets	(67)	(32)	(16)	(48)		(115)

#### q Cash flow information

Cash flows provided by operating activities	1,521	427	72	499	7	2,027
Cash flows from investing activities:						
Acquisition of fixed assets and intangible assets	(91)	(61)	(16)	(77)		(168)
Increase in investments not considered as cash and cash equivalents	(85)	(74)	(18)	(92)		<b>(177)</b>
Total cash flows used in investing activities	(176)	(135)	(34)	(169)		(345)
Cash flows from financing activities:						
Decrease in debt			(11)	(11)		(11)
Repurchase of debt	(328)	(87)		(87)	(7)	(422)
Payment of interest and debt-related expenses	(295)	(36)	(16)	(52)		(347)
Inter-segment transfers of cash	5	(5)		(5)		
Total cash flows used in financing activities	(618)	(128)	(27)	(155)	(7)	<b>(780)</b>
Increase in cash and cash equivalents	727	164	11	175		902
Cash and cash equivalents at the beginning of year	1,059	219	34	253	2	1,314
Cash and cash equivalents at year-end	1,786	383	45	428	2	2,216

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 13. Selected consolidated quarterly information (unaudited)

		Operating income before depreciation and	Operating	Financial	Net (loss)
Quarter ended	Net sales	amortization	income	results, net	income
<u>Year 2005:</u>					
March 31,	1,237	508	142	175	279
June 30,	1,348	464	81	124	179
September 30,	1,472	509	124	(208)	1,165
December 31,	1,661	521	157	(397)	(289)
	5,718	2,002	504	(306)	1,334
<u>Year 2004:</u>					
March 31,	1,017	494	65	95	124
June 30,	1,053	489	67	(393)	(354)
September 30,	1,141	499	76	(324)	(261)
December 31,	1,283	564	192	(550)	(175)
	4,494	2,046	400	(1,172)	(666)
	, .	,		( ) /	()
<u>Year 2003:</u>					
March 31,	851	453	(24)	961	907
June 30,	899	490	17	58	381
September 30,	961	504	31	(490)	(509)
December 31,	1,042	537	83	(481)	(428)
,	, <u>–</u>			()	( )
	3,753	1,984	107	48	351

#### 14. Unconsolidated information

In accordance with Argentine GAAP, the presentation of the parent company s individual financial statements is mandatory. Consolidated financial statements are to be included as information supplementary to the individual financial statements. For the purpose of these financial statements, individual financial statements have been omitted since they are not required for SEC reporting purposes. The tables below present unconsolidated financial statement information, as follows:

Balance sheets:

As of As of December 31, 2005 As of December 31,

ACCEPTEG				
ASSETS Grandet Assets				
Current Assets Cash and banks	¢	38	\$	24
Investments	\$	520	Ф	
		349		3,554 327
Accounts receivable, net		33		
Other receivables		2		58
Other assets, net		2		
Total current assets		942		3,963
Non-Current Assets				
Other receivables, net		169		134
Investments		798		1,068
Fixed assets, net		4,510		5,385
Intangible assets, net		91		84
Other assets, net		21		
Total non-current assets		5,589		6,671
Total non-cultent assets		3,307		0,071
TOTAL ASSETS	\$	6,531	\$	10,634
LIABILITIES				
Current Liabilities				
Accounts payable	\$	398	\$	314
Debt		819		9,418
Salaries and social security payable		92		69
Taxes payable		72		61
Other liabilities		29		21
Contingencies		54		11
Total current liabilities		1,464		9,894
Non-Current Liabilities				
Debt Debt		2,802		
Salaries and social security payable		30		33
Taxes payable		194		33
Other liabilities		64		62
Contingencies		141		143
Contingencies		141		17.
Total non-current liabilities		3,231		238
TOTAL LIABILITIES	\$	4,695	\$	10,132
SHAREHOLDERS EQUITY	\$	1,836	\$	502
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$	6,531	\$	10,634
TOTAL EMBILITIES AND SHAREHOLDERS EQUIT	Ψ	0,551	Ψ	10,034

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 14. Unconsolidated information (continued)

Statements of income:

	Years 6	ended Decem	ber 31,
	2005	2004	2003
Net sales	\$ 3,113	\$ 2,876	\$ 2,672
Cost of services	(1,897)	(1,918)	(1,976)
Gross profit	1,216	958	696
General and administrative expenses	(150)	(139)	(133)
Selling expenses	(539)	(558)	(583)
Operating income	527	261	(20)
Equity loss from related companies	(196)	173	334
Financial results, net	(97)	(1,016)	(125)
Other expenses, net	(105)	(63)	(118)
Gain on debt restructuring	1,424	(21)	280
Net income (loss) before income tax	1,553	(666)	351
Income tax expense, net	(219)		
Net income (loss)	\$ 1,334	\$ (666)	\$ 351

#### Condensed statements of cash flows:

	Years ei	nded Decem	ber 31,
	2005	2004	2003
Cash flows provided by operating activities	\$ 1,445	\$ 1,756	\$ 1,527
Cash flows from investing activities			
Acquisition of fixed and intangible assets	(294)	(206)	(91)
Decrease (increase) in investments not considered as cash and cash equivalents	751	(465)	(85)
Total cash flows provided by investing activities	457	(671)	(176)
Cash flows from financing activities			
Payment of debt	(3,432)		(328)
Payment of interest and debt-related expenses	(805)	(17)	(295)
Total cash flows provided by investing activities	(4,237)	(17)	(623)
(Decrease) increase in cash and cash equivalents	(2,335)	1,068	728

Cash and cash equivalents at the beginning of year	2	2,853	1,785	1,057
Cash and cash equivalents at year end	\$	518	\$ 2,853	\$ 1,785

# Cash and cash equivalents at year end 15. Other financial statement information

The following tables present additional consolidated financial statement disclosures required under Argentine GAAP:

- a. Fixed assets, net
- b. Intangible assets, net
- c. Securities and equity investments
- d. Current investments
- e. Allowances and provisions
- f. Cost of services
- g. Foreign currency assets and liabilities
- h. Expenses
- i. Aging of assets and liabilities

44

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (a) Fixed assets, net

	As of the beginning		Original v Foreign currency translation		Decreases	As of the end of the
Principal account	of year	Additions	adjustments	Transfers	(a)	year
Land	118			_	(8)	110
Building	1,544			6	(47)	1,503
Tower and pole	323			10		333
Transmission equipment	5,220	10(*)	12	81	(40)	5,283
Switching equipment	3,922	3	4	184	(28)	4,085
Power equipment	534	1	2	9	(2)	544
External wiring	5,951			58	(38)	5,971
Telephony equipment and instruments	883	3	6	7	(2)	897
Wireless handsets lent to customers at no cost	342	3	5		(3)	347
Vehicles	114	18			(5)	127
Furniture	108	1	1			110
Installations	241		1	79	(1)	320
Improvements in third parties buildings.	102			(73)	(1)	28
Computer equipment	2,582	19	6	57	(18)	2,646
Work in progress	147	495(**)		(418)	(2)	222
Subtotal	22,131	553	37		(195)	22,526
Asset retirement obligations	13	8				21
Materials	96	56(***)			(58)	94
Total as of December 31, 2005	22,240	617	37		(253)	22,641
,	,					
Total as of December 31, 2004	21,818	500	16		(94)	22,240

<sup>(\*)</sup> Includes \$2 transferred from materials.

<sup>(\*\*\*)</sup> Net of \$191 transferred to fixed assets.

			Dep	oreciation			Net	Net
Principal account	Accumulated as of the	Annual rate (%)	Amount	Foreign currency translation adjustments	Decreases and transfers (a)	Accumulated as of the end of the year	carrying value	carrying value

<sup>(\*\*)</sup> Includes \$189 transferred from materials.

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

	beginning of the year						as of December 31, 2005	as of December 31, 2004
Land							110	118
Building	(684)	4 - 9	(65)		18	(731)	772	860
Tower and pole	(213)	7	(19)			(232)	101	110
Transmission equipment	(3.589)	10 - 14	(427)	(5)	19	(4.002)	1.281	1.631
Switching equipment	(2.994)	10 - 14	(283)	(2)	39	(3.240)	845	928
Power equipment	(365)	10	(45)	(1)	5	(406)	138	169
External wiring	(3.880)	6	(318)		35	(4.163)	1.808	2.071
Telephony equipment and								
instruments	(744)	10 - 18	(51)	(2)	2	(795)	102	139
Wireless handsets lent to								
customers at no cost	(337)	50	(6)	(4)	3	(344)	3	5
Vehicles	(98)	20	(6)		5	(99)	28	16
Furniture	(84)	10	(6)	(1)		(91)	19	24
Installations	(181)	10 - 25	(16)	(1)	(65)	(263)	57	60
Improvements in third								
parties buildings.	(74)	2			66	(8)	20	28
Computer equipment	(2.094)	19 - 33	(209)	(5)	11	(2.297)	349	488
Work in progress							222	147
Subtotal	(15.337)		(1.451)	(21)	138	(16.671)	5.855	6.794
Asset retirement obligations	(8)		(3)			(11)	10	5
Materials							94	96
Total as of December 31,								
2005	(15.345)		(1.454)(b)	(21)	138	(16.682)	5.959	6.895
	(==:==)		(=====)(==)	(==)		(=====)		
Total as of December 31, 2004	(13.817)		(1.552)(c)	(8)	32	(15.345)	6.895	

<sup>(</sup>a) Includes \$(12) corresponding to the carrying value of the reversal of capitalized foreign currency exchange differences included in Gain on debt restructuring and \$(34) corresponding to the carrying value of the buildings held for sale included in Other assets.

<sup>(</sup>b) Includes \$(117) corresponding to the depreciation of capitalized foreign currency exchange differences.

<sup>(</sup>c) Includes \$(119) corresponding to the depreciation of capitalized foreign currency exchange differences.

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (b) Intangible assets, net

		inal value		
Principal account	As of the beginning of the year	Additions	Foreign currency translation adjustments	As of the end of the year
Software obtained or developed for internal use	431	Auditions	2	433
Debt issue costs	81	17(c)	1	99
PCS license	662	,		662
Band B license (Paraguay)	123		13	136
Rights of use	69	19		88
Exclusivity agreements	98			98
Trademarks	8			8
Total as of December 31, 2005	1,472	36	16	1,524
Total as of December 31, 2004	1,440	24	8	1,472

		Amort	ization	Accumulated	Net	Net
Principal account	Accumulated as of the beginning of the year	Amount	Foreign currency translation adjustments	as of the end of the year	carrying value as of December 31, 2005	carrying value as of December 31, 2004
Software obtained or developed for						
internal use	(373)	(21)	(3)	(397)	36	58
Debt issue costs	(78)	(4)	(1)	(83)	16	3
PCS license	(71)			(71)	591	591
Band B license (Paraguay)	(89)	(15)	(9)	(113)	23	34
Rights of use	(23)	(4)		(27)	61	46
Exclusivity agreements	(60)	(4)		(64)	34	38
Trademarks	(5)			(5)	3	3
Total as of December 31, 2005	(699)	(48)(a)	(13)	(760)	764	773
Total as of December 31, 2004	(595)	(99)(b)	(5)	(699)	773	

a) An amount of \$(39) is included in cost of services, \$(5) in selling expenses, \$(2) in financial results, net and \$(2) in Gain on debt restructuring.

96

Table of Contents

b)

An amount of \$(43) is included in cost of services, \$(4) in general and administrative expenses, \$(47) in selling expenses and \$(5) in financial results, net.

c) Corresponds to the issuance of Telecom Personal s Notes.

46

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (c) Securities and equity investments

				Net			
				realizable	Cost value	Book value	
	va	ninal lue/ rket	Number of securities/	value as of December 31,	as of December 31,	as of December 31,	Book value as of December 31,
Issuer and characteristic of the securities	va	lue	shares	2005	2005	2005	2004
CURRENT INVESTMENTS							
Government bonds	¢	1	9 200 000	10	9	12	10
Secured 2018 Bond Discount Peso Bond	\$ \$	1 1	8,399,999	12 15	11	15	10
Discount US\$ Bond	USS		11,358,852 3,894,131	13	11	13	
	USS		3,094,131	13	11	13	79
Argentina 2004 Bond							218
Other bonds	Eur	0 1					218
Total government bonds				40	31	40	307
Mutual funds							
ROBLE\$	\$	1.1	4,579,912	5	5	5	
Other	\$	1	, ,				41
Total mutual funds				5	5	5	41
<b>Equity investments</b>							
Intelsat Ltd.							8
Total equity investments							8
Total current investments				45	36	45	356
(d) Current investments							
					Cost as of	Book	value as of
					December 31, 2005	December 31, 2005	December 31, 2004
CURRENT INVESTMENTS							

Time	d	en	osits	
1 11110	u	·ν	OBILB	

\$ 311	\$ 311	\$	2,615
240	240		252
551	551		2,867
			,
\$	\$	\$	411
			52
			463
\$ 551	\$ 551	\$	3,330
	240 551 \$	240 240 551 551 \$ \$	240 240 551 551 \$ \$ \$

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (e) Allowances and provisions

	Opening				As of December 31,
Items	balances	Additions	Reclassifications	Deductions	2005
Deducted from current assets	404	•		(2.2)	404
Allowance for doubtful accounts receivables	104	29		(32)	101
Allowance for obsolescence	3	7	1	(1)	10
Impairment loss on the Argentina 2004 bond	56			(56)	
Allowance for doubtful accounts		6			6
Total deducted from current assets	163	42	1	(89)	117
Deducted from non-current assets					
Valuation allowance of net deferred tax assets (c)	695			(417)	278
Allowance for doubtful accounts	4	3			7
Allowance for obsolescence		11	(1)		10
Total deducted from non-current assets	699	14	(1)	(417)	295
			(-)	()	
Total deducted from assets	862	56(a)		(506)	412
Included under current liabilities					
Provision for commissions	14	86		(48)	52
Provision for contingencies	16		55	(13)	58
Total included under current liabilities	30	86	55	(61)	110
				(- )	
Included under non-current liabilities					
Provision for contingencies	214	88	(55)		247
Trovision for contingencies	214	00	(33)		247
Total included under non-current liabilities	214	88	(55)		247
Total included under non-current habilities	214	00	(33)		247
W-4-12-1-1-1-1112-1992	244	1540		((4)	355
Total included under liabilities	244	174(b)		(61)	357

<sup>(</sup>a) Includes \$29 in selling expenses and \$27 in other expenses, net.

Items Additions Reclassifications Deductions

<sup>(</sup>b) Includes \$86 in selling expenses and \$88 in other expenses, net.

<sup>(</sup>c) As of December 31, 2005 and 2004 this allowance is included in Taxes payable non-current.

	Opening balances				As of December 31, 2004
Deducted from current assets					
Allowance for doubtful accounts receivables	112	5		(13)	104
Allowance for obsolescence	2	1			3
Impairment loss on the Argentina 2004 bond		56			56
Total deducted from current assets	114	62		(13)	163
Deducted from non-current assets					
Valuation allowance of net deferred tax assets (c)	447	248			695
Allowance for doubtful accounts	3	1			4
Total deducted from non-current assets	450	249			699
Total deducted from assets	564	311(d)		(13)	862
Included under current liabilities					
Provision for commissions	1	25		(12)	14
Provision for contingencies	14		20	(18)	16
Total included under current liabilities	15	25	20	(30)	30
Included under non-current liabilities					
Provision for contingencies	210	24	(20)		214
Total included under non-current liabilities	210	24	(20)		214
Total included under liabilities	225	49(e)		(30)	244

<sup>(</sup>d) Includes \$5 in selling expenses, \$2 in other expenses, net, \$56 in financial results, net and \$248 in income tax expenses.

#### (f) Cost of services

	Years ended December 31,				,	
	2005		2004		20	003
Inventory balance at the beginning of the year	\$ 8	32	\$	16	\$	18
Plus:						
Purchases	66	54		326		38
Holding results on inventories	(1	14)		(6)		(5)
Wireless handsets lent to customers at no cost (a)	(	(3)		(8)		(3)
Replacements	(	(3)		(9)		(10)
Cost of services (Note 15.h)	3,09	91	2,	731	2	,621
Less:						
Inventory balance at year end	(11	13)		(82)		(16)
COST OF SERVICES	\$ 3,70	04	\$ 2,	968	\$ 2	,643

<sup>(</sup>a) Under certain circumstances, the Company lends handsets to customers at no cost pursuant to term agreements. Handsets remain the property of the Company and customers are generally obligated to return them at the end of the respective agreements.

<sup>(</sup>e) Includes \$25 in selling expenses and \$24 in other expenses, net.

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

	Years	Years ended December 31,			
	2005	2004	2003		
Handsets					
Net sales	\$ 332	\$ 136	\$ 16		
Cost of sales	(613)	(237)	(22)		
Gross loss from handsets	\$ (281)	<b>\$</b> (101)	\$ (6)		
Services					
Net sales	\$ 5,386	\$ 4,358	\$ 3,737		
Cost of sales	(3,091)	(2,731)	(2,621)		
Gross profit from services	\$ 2,295	\$ 1,627	\$ 1,116		
TOTAL GROSS PROFIT	\$ 2.014	\$ 1.526	\$ 1.110		

Debt

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (g) Foreign currency assets and liabilities

	As of I Amount of foreign currency	currency Current		As of December 31, 2004
Items	(i)	exchange rate	local currency	Amount in local currency
Current assets	(1)	rate	currency	local cult chey
Cash and banks				
Cash	G 6,545	0.00049	3	
Bank accounts	US\$ 2	3.03200	\$ 7	\$ 12
	¥ 453	0.02575	12	,
	G 2,036	0.00049	12	1
Investments	G 2,030	0.00047	1	1
Time deposits	US\$ 78	3.03200	236	1,507
	EURO 20 G 2,904	3.58690	73 2	1,515
Government bonds		0.00049	2	4
Government bonds	EURO	2.02200	10	218
Investigated the American 2004 hand	US\$ 4	3.03200	13	79
Impairment loss on the Argentina 2004 bond Accounts receivable	US\$			(56)
Accounts receivable	110¢ 12	2.02200	25	40
	US\$ 12	3.03200	35	48
Deleted and	G 50,970 US\$ 1	0.00049 3.03200	26 4	41
Related parties Other receivables	0.5\$ 1	3.03200	4	
Tax credits	G 4,528	0.00049	2	3
Prepaid expenses	US\$	0.00047	2	2
Others	US\$			10
	G 3,579	0.00049	1	1
	2 2,212	0100013		
Total assets			\$ 415	\$ 3,385
Current liabilities				
Accounts payable				
Suppliers	US\$ 37	3.03200	\$ 111	\$ 169
	G 12,646	0.00049	6	6
	SDR	0.00012	O	
	EURO 4	3.58690	15	5 5
Deferred revenues	G 9,394	0.00049	5	2
Related parties	US\$	0.000+9	3	14
D. L.	Ουψ			14

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Notes - Principal	US\$ 172	3.03200	521	644
r	EURO 47	3.58690	168	4,709
	¥ 1,078	0.02575	28	4,709
Banks loans and others - Principal	,	3.03200	9	1.026
Danks loans and others - I interpar	US\$ 3 ¥	3.03200	9	1,026 80
Fixed assets financing - Principal				
1 ixed assets imaneing - i incipal	US\$			978
	EURO			157
Accrued interest	¥			340
Accrued interest	US\$ 12	3.03200	37	369
	EURO 5	3.58690	17	851
	¥ 43	0.02575	1	26
Derivatives	US\$ 15	3.03200	46	
Penalty interest	US\$			92
	EURO			71
	¥			7
Salaries and social security payable				
Vacation, bonuses and social security payable	G 2,036	0.00049	1	
Taxes payable				
Income tax	G 17,087	0.00049	8	1
VAT	G 2,036	0.00049	1	
Other liabilities				
Other	US\$ 1	3.03200	3	
N	G 1,060	0.00049	1	1
Non-current liabilities				
<b>Debt</b> Notes - Principal	1100 (70	2.02200	2.060	
Notes - Filicipal	US\$ 679	3.03200	2,060	
	EURO 404	3.58690	1,448	
	¥ 9,327	0.02575	240	
Banks loans and others - Principal	US\$ 99	3.03200	299	1,260
Gain on discounting of debt	$US\$ \qquad (13)$	3.03200	(38)	(41)
	EURO (54)	3.58690	(193)	
	¥ (1,784)	0.02575	(46)	
Derivatives	US\$ 10	3.03200	31	
Taxes payable	G	0.000.40	_	
Deferred tax liabilities	G 4,073	0.00049	2	6
Other liabilities	110¢ 11	2.02200	22	20
Deferred revenue on sale of capacity	US\$ 11	3.03200	32	29
T			<b>d</b> 4012	h 1000=
Total liabilities			\$ 4,813	10,807

<sup>(</sup>i) US\$ = United States dollars; SDR = Special drawing rights; G= Guaraníes; ¥ = Japanese Yen.

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (h) Expenses

	Cost of services	Exper Genera adminis	al and	Selling	Dece	r ended mber 31, 2005
Salaries and social security	\$ 321	\$	122	\$ 242	\$	685
Depreciation of fixed assets	1,278		38	138		1,454
Amortization of intangible assets	39			5		44
Taxes	140		13	24		177
Turnover tax	218					218
Maintenance, materials and supplies.	244		12	49		305
Transportation and freight	14		5	28		47
Insurance	5		1	6		12
Energy, water and others	37		4	9		50
Bad debt expense				29		29
Interconnection costs	144					144
Cost of international outbound calls	94					94
Lease of circuits	48					48
Rental expense	47		3	10		60
Fees for services	30		49	79		158
Advertising				152		152
Agent commissions and distribution of prepaid cards commissions				386		386
Other commissions				82		82
Roaming	115					115
Charges for TLRD	271					271
Others	46		2	22		70
Total	\$ 3,091	\$	249	\$ 1,261	\$	4,601

	Cost of services	Expenses General and administrative	General and	
Salaries and social security	\$ 295	\$ 96	\$ 202	\$ 593
Depreciation of fixed assets	1,342	36	174	1,552
Amortization of intangible assets	43	4	47	94
Taxes	103	5	27	135
Turnover tax	166			166
Maintenance, materials and supplies.	184	6	43	233
Transportation and freight	9	3	23	35
Insurance	16	4	5	25
Energy, water and others	25	7	10	42
Bad debt expense			5	5
Interconnection costs	135			135

Cost of international outbound calls	82			82
Lease of circuits	46			46
Rental expense	39	4	12	55
Fees for services	26	48	28	102
Advertising			93	93
Agent commissions and distribution of prepaid cards commissions			177	177
Other commissions		13	48	61
Roaming	65			65
Charges for TLRD	137			137
Others	18	3	3	24
Total	\$ 2,731	\$ 229	\$ 897	\$ 3,857

	Cost of services	Expenses General and administrative	Selling	Year ended December 31, 2003	
Salaries and social security	\$ 262	\$ 90	\$ 154	\$ 506	
Depreciation of fixed assets	1,501	49	218	1,768	
Amortization of intangible assets	45	2	62	109	
Taxes	92	2	25	119	
Turnover tax	137			137	
Maintenance, materials and supplies.	116	8	40	164	
Transportation and freight	6	3	19	28	
Insurance	18	4	5	27	
Energy, water and others	26	5	7	38	
Bad debt expense			11	11	
Interconnection costs	136			136	
Cost of international outbound calls	76			76	
Lease of circuits	38			38	
Rental expense	32	5	9	46	
Fees for services	22	35	41	98	
Advertising			44	44	
Agent commissions and distribution of prepaid cards commissions			96	96	
Other commissions		13	51	64	
Roaming	39			39	
Charges for TLRD	62			62	
Others	13	3	2	18	
Total	\$ 2,621	\$ 219	\$ 784	\$ 3,624	

#### TELECOM ARGENTINA S.A.

# Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 15. Other financial statement information (continued)

#### (i) Aging of assets and liabilities

Date due	Investments	Accounts receivable	Other receivables	Accounts payable	Debt	Salaries and social security payable	Taxes payable	Other liabilities
Total due		185						
Not due Fourth quarter 2005 First quarter 2006 Second quarter 2006 Third quarter 2006 Jan. 2007 thru dec. 2007 Jan. 2008 thru dec. 2008	596	503 14 3	60 3 3 10 107 5	811 2 11	10 464 17 414 1,070 1,076	58 10 9 27 6 7	206 16	22 5 1 3 4 4
Jan. 2009 and thereafter			157		2,127	17		74
Not date due established	2				(277)		92	(4)
Total not due	598	520	345	824	4,901	134	314	109
Total as of December 31, 2005	598	705	345	824(a)	4,901	134	314	109
Balances bearing interest	596	210			4,901			22
Balances not bearing interest	2	495	345	824		134	314	87
Total	598	705	345	824	4,901	134	314	109
Average annual interest rate (%)	4,99	<b>(b)</b>			(c)			

<sup>(</sup>a) Payables in kind amounted to \$1.

#### ♦ Extraordinary Meeting of Noteholders- Consent Solicitation

On February 24, 2006, the Company called for an extraordinary meeting of note holders to be held on March 27, 2006. The Company is soliciting the consent of note holders to amend the Trust Agreement dated August 31, 2005 entered into by the Company and the Bank of New York as Trustee, Payment Agent, Transfer Agent and Registrar. The proposed amendments are as follows:

<sup>(</sup>b) \$139 bear 50% over the Banco Nación Argentina notes payable discount rate and \$71 bear 18.85%.

<sup>(</sup>c) See Note 8.

<sup>16.</sup> Subsequent events

- (i) Amend Clauses (a) and (c) of Section 3.17 Limitation on Capital Expenditures to eliminate Telecom Personal s restriction to its capacity to make capital expenditures;
- (ii) Amend Section 3.21 Reinvestment of Dividends Paid by Telecom Personal to eliminate it in its entirety. This section establishes that Telecom Argentina should reinvest in Telecom Personal any dividend received by Telecom Personal; and
- (iii) Eliminate certain definitions, such as, Telecom Personal Permitted Capital Expenditures and Telecom Personal Distribution Payment Pursuant to the Trust Agreement, any proposed amendment will be binding to all parties provided that an affirmative vote of at least the majority of the US dollar equivalent of the outstanding principal amount of the notes (voting as one class) is obtained from note holders present and/or represented in a meeting with the required quorum. The required quorum to hold a meeting on first call is at least 60% of the outstanding principal amount of the notes, while to hold a meeting on second call the required quorum is at least 30% of the outstanding principal amount of the notes.

Telecom Argentina has agreed to pay a consent fee to beneficial holders of the notes who shall give instructions to vote the amendments favorably provided the amendments are approved and become binding. The consent fee will be equal to 0.5% of the outstanding principal amount of the notes for which instructions are received.

Telecom Argentina shall also pay a processing fee to those holders who process instructions received from beneficial holders provided that the outstanding principal amount of the beneficiary holder is equal or lower to US\$ 500,000 or its equivalent in other currencies. The processing fee will be equal to 0.25% of the outstanding principal amount of the notes for which instructions are received.

#### ◆ Refinancing of Nucleo s financial debt

On February 27, 2006, Nucleo cancelled its remaining financial debt with banks, which had been refinanced in November 2004 (equivalent to US\$ 4.4 million), together with a part of Personal s Promissory Note (equivalent to US\$ 3.5 million). The funds used for said cancellations derived from two loans from Paraguayan banks for a total amount of US\$ 5.9 million, and from Nucleo s own funds (US\$ 2 million).

The terms and conditions of the new loans entered into between Nucleo and the Paraguayan banks include, among other standard provisions for this type of transaction, the following clauses:

ü the reimbursement of the loan and the payment of compensation shall be made in semiannual payments, the later of which to be paid on February 27, 2009.

51

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer
Notes to the Unaudited Consolidated Financial Statements

(In millions of Argentine pesos, except as otherwise indicated - See Note 3.c)

#### 16. Subsequent events (continued)

ü the debt shall accrue interest at an annual nominal rate of 5.9% for its effective first year, and shall be adjusted according to LIBOR variations, in accordance with the conditions of each contract in particular.

Additionally, and among other standard provisions for this type of transaction, the new contracts stipulate that Nucleo is bound to comply with requirements related to the maintenance of the financial ratios (as, for example, Net financial debt/ EBITDA, Financial debt/equity and liquidity ratio).

# ◆ Letter of Understanding with the Unidad de Renegociación y Análisis de Contratos de Servicios Públicos ( UNIREN ) (Renegotiation and Analysis of Contracts of Public Services Division)

On March 6, 2006, the Company signed a Letter of Understanding with the UNIREN on behalf of the Argentine Government. Upon the fulfillment of the procedures set forth in the rules and regulations presently in effect, the Letter shall constitute the necessary background for the signing of the *Acta Acuerdo de Renegociación del Contrato de Transferencia de Acciones* (Minutes of Agreement of the Renegotiation of the Transfer Agreement) approved by Decree No. 2,332/90, as stated in Section 9 of Law No. 25,561. The main terms and conditions of the Letter of Understanding include:

The technical supervising offices (CNC and UNIREN) have determined that Telecom Argentina satisfactorily complied with most requirements contemplated in the Transfer Agreement and by the regulatory framework; and those requirements not fulfilled had been dealt with through sanctions; matters relating to the Company s usual and regular activities as a Licensee remain pending, and shall be determined by June 30, 2006;

Telecom Argentina s commitment to invest in the technological development and updating of its net;

Telecom Argentina s commitment to the achievement of its long-term service quality goals;

The signing parties commitment to comply with and maintain the terms set forth in the Transfer Agreement, and in the regulatory framework in effect;

The Argentine Government s commitment to create an appropriate and standardized regulatory framework for telecommunications services and to give Telecom Argentina fair and equivalent treatment to that given to other telecommunications companies that shall take part in the process;

The Company s commitment and the commitment of its indirect stockholders Telecom Italia S.p.A. and W de Argentina Inversiones SL, to suspend for a period of 210 working days any and all claims, appeals and petitions already filed or in the process of being filed, in

administrative, arbitral or judicial offices, in Argentina or in any other country, that are founded in or related to any act or measure taken after the issuance of the Public Emergency Law with respect to the Transfer Agreement and to the License granted to Telecom Argentina by Decree No. 2,347/90, after 30 days from the end of the public hearing which shall be convened to deal with the Letter of Understanding have elapsed, and to discontinue said claims, appeals and petitions after the Minutes of Agreement of the Renegotiation have been ratified;

An adjustment shall be made to increase the ending termination charge of international incoming calls to a local area to be equivalent to international values, which is at present strongly depreciated;

Off-peak telephone hours corresponding to reduced tariffs shall be unified with regards to local calls, long distance domestic and international calls

The Letter of Understanding shall be subject to a public hearing procedure, with the purpose of encouraging the participation of the users and the community in general, taking into consideration that the Letter s terms and conditions shall form the foundation for the signing of the Minutes of Agreement of the Renegotiation. These Minutes of Agreement of Renegotiation shall be in effect once all the requirements stipulated in the regulatory framework are complied with, which among other things, requires that a Telecom Argentina Stockholders Meeting be held to approve said Minutes.

 Valerio Cavallo
 Carlos Felices
 Amadeo R. Vázquez

 Chief Financial Officer
 Chief Executive Officer
 President

52

#### REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Shareholders of Telecom Argentina S.A.

- 1. We have audited the accompanying consolidated balance sheets of Telecom Argentina S.A. (the Company or Telecom) and its consolidated subsidiaries as of December 31, 2005 and 2004, and the related consolidated statements of income, changes in shareholders equity and cash flows for the years ended December 31, 2005, 2004 and 2003. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.
- 2. We conducted our audits in accordance with generally accepted auditing standards in Argentina. Those standards require that the auditor plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a selective test basis, the evidence supporting the information contained in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as assessing the presentation of the financial statement taken as a whole. We believe that our audits provide a reasonable basis for our opinion.
- 3. Our audit report on the consolidated financial statements of Telecom as of December 31, 2004, dated March 8, 2005, included qualifications related to:
- i. a departure from generally accepted accounting principles because the Company has discontinued the restatement of the consolidated financial statements in constant currency as from March 1, 2003. The Professional Council of Economics Sciences of the City of Buenos Aires (CPCECABA) required restatement for inflation until September 30, 2003. The estimated effects of not having performed the restatement into constant pesos from April 1 through September 30, 2003 has been quantified by the Company and included in Note 3.c.

ii. an uncertainty related to the effects of the suspension of principal and interest payments decided by the Board of Directors of Telecom and the outcome of the restructurings of the financial indebtedness of Telecom and the preparation of the consolidated financial statements of Telecom as a going concern.

In connection with 3.i., as of December 31, 2005, this effect is no longer material to the consolidated financial statements of Telecom.

In connection with 3.ii., and as mentioned in Note 8 to the consolidated financial statements, this uncertainty has been resolved due to the completion of the debt restructuring process of Telecom occurred in August 2005. Accordingly, our qualifications on the consolidated financial statements as of December 31, 2004, related to the uncertainty mentioned in this paragraph, differ from such originally reported.

4. In our opinion, except for the situation mentioned in paragraph 3.i. of this report (only related to the financial statements as of December 31, 2004 and 2003), the consolidated financial statements mentioned in paragraph 1, present fairly, in all material respects, the consolidated financial position of Telecom and its subsidiaries as of December 31, 2005 and 2004 and the consolidated results of operations, changes in shareholders equity and cash flows for the years ended December 31, 2005, 2004 and 2003, in conformity with accounting principles generally accepted in Argentina.

#### **Table of Contents**

- 5. In compliance with current regulations, we report that:
  - a. the financial statements of Telecom have been transcribed to the Inventory and Balance Sheet book and comply, as regards to those matters that are within our competence, with relevant rules and regulations of the Commercial Corporation Law and CNV;
  - b. the consolidated financial statements of Telecom at December 31, 2005 arise form accounting records carried in all formal respects in accordance with current legal regulations;
  - c. we have read the Summary of Activity on the financial statements for the years ended December 31, 2005, 2004 and 2003, on which, as regards to those matters that are within our competence, we have no observations to make other than the one indicated in paragraph 3.i. of this audit report (only related to the financial statements as of December 31, 2004 and 2003);

The financial information included in the Summary of Activity for the years ended December 31, 2002 and 2001, was covered by, Pistrelli, Henry Martin y Asociados S.R.L. that issued, on March 10, 2003, a qualified opinion related to the financial statements as of such dates.

- d. as of December 31, 2005, the debt corresponding to withholdings and contributions to the Integrated Retirement and Survivors Benefit System according to the Company s accounting records amounts to \$13.396.504, none of which was claimable at that date.
- e. during the fiscal year ended December 31, 2005, we have billed audit and audit related service fees rendered to the Company, which represent 100% of the total fees for all services billed to the Company, 71% of total audit and audit related services billed to the Company, its parent company, its subsidiaries and its affiliates, and 71% of the total fees invoiced to the Company, its parent company, its subsidiaries and its affiliates.

City of Buenos Aires, March 9, 2006

PRICE WATERHOUSE & CO. S.R.L.

by (Partner)

Dr. Juan C. Grassi

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### SUMMARY OF ACTIVITY ON THE CONSOLIDATED FINANCIAL STATEMENTS

#### AS OF DECEMBER 31, 2005

(In millions of Argentine pesos or as expressly indicated)

#### 1. General considerations

Telecom Argentina recorded a consolidated net income of \$1,334 million for the fiscal year ended December 31, 2005 (FY05) mainly due to the positive effect of \$1,424 million as a consequence of the closing of the debt restructuring process of Telecom Argentina. Comparatively, consolidated net loss for fiscal year 2004 (FY04) was \$666 million.

Earnings/loss per share and ADR for FY05 amounted to \$1.36 and \$6.78, respectively. In comparison, (loss) per share and ADR for FY04 were \$(0.68) and \$(3.38), respectively.

Operating profit before depreciation and amortization, operating profit/(loss) and net income/(loss) for FY05 represented 35%, 9% and 23% of net revenues, respectively; compared with 46%, 9% and (15%), respectively, for FY04.

The strong expansion evidenced in the cellular market, resulted in a substantial increase in subscriber acquisition costs (including handset subsidies, agent commissions and advertising) eroding the operational margins.

	Years ended De 2005	cember 31, 2004
Net sales	5,718	4,494
Cost of services	(3,704)	(2,968)
Gross profit	2,014	1,526
General and administrative expenses	(249)	(229)
Selling expenses	(1,261)	(897)
Operating income	504	400
Equity gain from related companies	7	(2)
Financial results, net	(306)	(1,172)
Other expenses, net	(165)	(78)
Gain on debt restructuring	1,424	209
Net income (loss) before income tax and minority interest	1,464	(643)
Income tax expense	(122)	(26)
Minority interest	(8)	3
Net income (loss)	1,334	(666)
Net income (loss) per share (in pesos)	1.36	(0.68)

#### 2. Company activities

#### Consolidated net revenues

Consolidated net revenues for FY05 totaled \$5,718 million, an increase of \$1,224 million or 27%, compared with \$4,494 million for FY04, mainly as a consequence of the increase in revenues generated by the cellular business.

The evolution of the consolidated net revenues for the different activities was as follows:

#### Fixed telephony (Voice, data and Internet)

#### Ø Voice

In fixed telephony operations, local measured service revenues increased by \$6 million to \$524 million. Domestic long distance ( DLD ) revenues increased by \$8 million reaching \$449 million. Revenues in both services increased as a consequence of a higher number of lines in service.

Total traffic volume (Local and DLD) measured in minutes increased by 2% compared to FY04.

Monthly charges increased by \$41 million, or 6%, to \$676 million, mainly due to the increase in customer lines that had reached 3,625,000, equivalent to an increase of 4%. It must be noted that the number of lines in service recovered by the end of 2005 to the same level it had as of December 2001, when the economic crisis began.

Revenues generated by interconnection services increased by \$44 million, or 21%, to \$254 million, mainly due to the increases in cellular traffic transported and terminated on Telecom s fixed line network.

During FY05 international telephony activities generated revenues of \$224 million, increasing by \$9 million or 4%. This increase was mainly due to higher incoming and outgoing traffic partially offset by a decrease in prices.

I

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### Ø Data transmission and Internet

Revenues generated by the data transmission and Internet business totaled \$467 million, representing an increase of \$51 million, or 12%, due to the increase in ADSL connections as a consequence of commercial policies, an enhanced portfolio of products and an increased coverage of the services.

As of December 31, 2005, total lines in service with ADSL connections amounted to 226,000, an increase of 98,000, or 77%. ADSL subscribers with Telecom ISP reached approximately 162,000, increasing by 100% while Internet dial-up customers reached approximately 125,000, decreasing 18%. In addition, migration of customers to ADSL connections has caused a decrease in dial-up traffic.

#### Cellular Telephony

The economic environment and the implementation of new technologies and state-of-the-art services fueled the significant growth in the cellular market, increasing penetration to over 50% of the population. This resulted in the increase of the customer base and consumption of cellular services.

In this context, total cellular subscribers of Telecom Personal in Argentina reached approximately 6,150,000 as of December 31, 2005, representing an increase of approximately 2,315,000 customers, or 60%. This increase in the client base was fueled by an significant growth in the number of GSM subscribers, which currently represents 64% of the total customer base.

The customer base in Argentina as of December 31, 2005 amounted to approximately 4,038,000 prepaid subscribers, representing 66% of the total customer base, and approximately 2,112,000 postpaid subscribers, representing the remaining 34% (including clients of Cuentas Claras a hybrid prepaid/postpaid product). These percentages were 74% and 26%, respectively, as of December 31, 2004. The substantial improvement in the composition of the customer base resulted from the strategy of Telecom Personal in Argentina of focusing in the acquisition of high-value subscribers and increasing the participation in the postpaid services, among them the Cuentas Claras product, taking into account the current demand of the cellular market.

Telecom Personal in Argentina revenues, after inter-company revenue elimination, reached \$2,797 million, increasing by \$1,064 million, or 61%. This growth is explained by the increase in the customer base, total traffic, and sales of handsets.

In spite of the strong competition, the average monthly revenue per customer in Argentina increased to \$36, or 3%, when compared with FY04. Additionally, total cellular traffic increased by 55% when compared with FY04. Outgoing SMS grew from an average of 33 million per month in FY04 to an average of 243 million per month in FY05.

Nucleo, Telecom Personal s subsidiary that provides cellular services in Paraguay, generated the equivalent of \$221 million in revenues during FY05 representing an increase of \$54 million, or 32%.

As of December 31, 2005, Nucleo had approximately 651,000 customers, an increase of 149,000, or 30%. Nucleo s postpaid and Cuentas Claras subscribers increased by 29% reaching 121,000 clients, representing 19% of the customer base. Prepaid customers increased by 30%, reaching 530,000, equivalent to 81% of the customer base. GSM subscribers as of December 31, 2005 represented 43% of the subscriber base.

#### **Directories publishing**

Publicom sales increased by \$7 million, or 16%, reaching \$50 million due to the higher advertising space sales and the acquisition of new customers. Customer base grew by 39% in FY05.

Years ended December 31,

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

	2005	2004
National fixed telephone service	2,180	2,087
International telephone service	224	215
Data transmission	150	151
Internet	317	265
Fixed telephony	2,871	2,718
Wireless	2,797	1,733
Directories publishing	50	43
Total net sales	5,718	4,494

#### TELECOM ARGENTINA S.A.

#### Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Operating costs**

The cost of services provided, administrative expenses and selling expenses for FY05 totaled \$5,214 million, which represented an increase of \$1,120 million or 27%. The evolution of costs is mainly related to the increase in sales, the effect of inflation in the overall cost structure and the competition in the mobile telephony business in Argentina. For example, subscriber acquisition costs (including handset subsidies, agent commissions and advertising) increased by \$391 million, or 157%, reaching \$640 million.

Salaries and social security contributions increased by \$92 million, or 16%, to \$685 million primarily due to the increase in salaries. As of December 31, 2005, the headcount totaled 14,542 employees compared to 14,053 employees as of December 31, 2004. The increase in headcount is also related to the expansion of the cellular business.

Taxes reached \$395 million, an increase of \$94 million when compared with FY04 due to the impact of taxes that are calculated on the basis of revenues and higher fees paid to the regulator in connection with the cellular telephony activity.

The allowance for doubtful accounts increased to \$29 million, equivalent to 0.5% of net revenues.

Sales commissions increased by \$209 million, or 118%, to \$386 million for FY05, mainly as a consequence of the commissions paid for the acquisition of new customers and higher sales of prepaid cards, primarily in the cellular business.

Costs related to advertising increased by \$59 million, or 63%, to \$152 million, mainly due to higher media advertising expenses for the cellular and Internet businesses.

The cost of wireless handsets increased by \$376 million reaching \$613 million mainly due to the increase in handset sales related to the expansion of the subscriber base.

TLRD (termination charges in third parties cellular networks) and roaming costs increased by \$184 million reaching \$386 million, due to the increase in traffic among cellular operators.

Depreciation of fixed and intangible assets decreased by \$148 million, or 9%, to \$1,498 million during FY05 as a consequence of the end of the amortization period of certain assets in the fixed telephony business.

	Years ended Do	ecember 31, 2004
Salaries and social security	(685)	(593)
Taxes	(395)	(301)
Maintenance, materials and supplies	(305)	(233)
Transportation and freight	(47)	(35)
Bad debt expense	(29)	(5)
Interconnection costs	(144)	(135)
Cost of international outbound calls	(94)	(82)
Lease of circuits	(48)	(46)
Fees for services	(158)	(102)
Advertising	(152)	(93)
Cost of wireless handsets	(613)	(237)
Commissions	(468)	(238)
Roaming	(115)	(65)
Charges for TLRD	(271)	(137)
Others	(192)	(146)

Subtotal	(3,716)	(2,448)
Depreciation of fixed assets	(1,454)	(1,552)
Amortization of intangibles assets	(44)	(94)
Operating costs	(5,214)	(4,094)

#### Financial results, net

The Financial results, net resulted in a loss of \$306 million for FY05 that compares to a loss of \$1,172 million in FY04. The difference can be largely attributed to the \$865 million gain registered as net currency exchange differences. The gain was mainly as a consequence of the fluctuation of the Peso-to-Euro exchange rate during FY04 and FY05.

#### Other expenses, net

Other expenses (net) increased by \$87 million, or 112%, to \$165 million mainly as a consequence of higher provisions for lawsuits and other contingencies.

#### Net financial debt (nominal value) and gain on debt restructuring

On August 31, 2005, Telecom Argentina successfully completed its debt restructuring process by issuing the new Notes and paying the cash consideration in exchange for the Outstanding Debt, in accordance with the terms of the *Acuerdo Preventivo Extrajudicial* entered into by Telecom Argentina and its financial creditors (the <u>AP</u>E ), resulting in the extinguishment of all Outstanding Debt pursuant to the APE. The Company also made prepayments on the new Notes issued pursuant to the APE, further strengthening it post-restructuring debt profile. As a consequence, the Company has registered a profit of \$1,424 million in 3Q05.

Ш

#### TELECOM ARGENTINA S.A.

#### Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

The nominal value of Net Debt (Loans minus Cash and Banks plus Investments) decreased by \$2,527 million, or 36%, to \$4,505 million for FY05 compared to \$7,032 million in FY04, mainly as a consequence of the debt reduction due to the successful restructuring of Telecom Argentina and the positive cash flow generation in FY05.

#### Investments

Of the total amount of \$553 million invested in fixed assets during FY05, \$260 million, or 47%, corresponds to fixed-line telephony, data transmission and Internet, and \$293 million or 53% to the cellular business. The most significant expenditures in the cellular business are related to the development and expansion of the GSM network.

#### Other matters

#### **Telecom Personal debt refinancing**

On December 22, 2005, Telecom Personal successfully concluded the refinancing of all the debt instruments issued as a consequence of its financial restructuring process. The new debt incurred in this refinancing transaction was approximately US\$381 million. The main objective of this transaction was to improve the amortization profile of the debt and to eliminate certain restrictions affecting the ability of Telecom Personal to continue developing its growing cellular business.

#### Bondholders Meeting - Consent Solicitation

Aiming to eliminate certain restrictions affecting the subsidiary Telecom Personal, Telecom Argentina has summoned to Holders of Notes to attend an Extraordinary Meeting to be held on March 27, 2006, in order to deal with some amendments to the covenants of the Notes issued under the Indenture dated August 31, 2005.

The Company is soliciting authorizations from holders of its Notes, authorizing representatives to vote in favor of the proposed modifications. The solicitation period will expire in March 17, 2006.

#### Letter of Understanding with the Argentine Government

On March 6, 2006 the Company signed a Letter of Understanding with the *Unidad de Renegociación y Análisis de Contratos de Servicios Públicos* ( UNIREN ) on behalf of the Argentine Government.

Among the terms agreed upon, the Telecom Group committed to continue making investments in its network, the termination charge for incoming international calls will be increased and the hour bands for off-peak local tariffs will be reduced.

In addition, the Company and its indirect shareholders Telecom Italia S.p.A. and W de Argentina - Inversiones, S.L., assume certain commitments related to demands presented or that could be presented in relation to the effects of Law No. 25,561 (Public Emergency Law).

Finally, the Executive Branch compromises its efforts to develop an adequate and homogeneous regulatory framework for the telecommunication industry. To that effect, a bill will be presented to the Legislative Branch.

#### 3. Summary comparative consolidated balance sheets

As of December 31, 2005 2004 2003 2002 2001

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Current assets	1,532	4,433	3,184	2,103	2,650
Non current assets	7,015	7,889	9,086	10,838	11,908
Total assets	8,547	12,322	12,270	12,941	14,558
Current liabilities	2,196	10,226	10,684	11,742	4,011
Non current liabilities	4,443	1,540	365	345	5,318
Total liabilities	6,639	11,766	11,049	12,087	9,329
Total liabilities  Minority interest	6,639	11,766 30	11,049	12,087	9,329
	-,	,	,	,	<i></i>
Minority interest	41	30	32	9	ĺ

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

# 4. Summary comparative consolidated statements of operations

	Years ended December 31,				
	2005	2004	2003	2002	2001
Net sales	5,718	4,494	3,753	4,012	7,056
Operating costs	(5,214)	(4,094)	(3,646)	(4,216)	(6,183)
Operating income (loss)	504	400	107	(204)	873
Equity gain (loss) from related companies	7	(2)	2	(23)	(6)
Amortization of goodwill				(10)	(18)
Financial results, net	(306)	(1,172)	48	(5,302)	(507)
Other expenses, net	(165)	(78)	(168)	(176)	(130)
Gain on debt restructuring	1,424	209	376		
Net income (loss) before income tax and minority interest	1,464	(643)	365	(5,715)	212
Income tax benefit (expense), net	(122)	(26)	7	1,304	(112)
Minority interest	(8)	3	(21)	25	
Net income (loss)	1,334	(666)	351	(4,386)	100
Net income (loss) per share (in pesos)	1.36	(0.68)	0.36	(4.46)	0.10

# 5. Statistical data (in physical units)

# v Fixed telephone service

	200	5	200	4	200	3	200	2	200	1
	Accumu-		Accumu-		Accumu-		Accumu-		Accumu-	
December 31,	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter
Installed lines	3,828,147	2,338	3,803,006	2,334	3,800,085	(519)	3,802,464	64	3,800,058	3,598
Lines in service (a)	3,949,911	43,699	3,790,298	40,334	3,655,859	33,110	3,590,284	(19,846)	3,891,800	(429)
Customers lines	3,625,032	42,595	3,484,394	31,368	3,361,341	33,827	3,293,952	(16,390)	3,583,622	(3,057)
Public phones installed	82,771	(1,180)	83,847	561	80,127	681	79,812		82,176	(398)
Lines in service per 100										
inhabitants (b)	20.8	0.2	20.1	0.3	19.6	0.2	19.4	(0.2)	21.2	(0.1)
Lines in service per employee	347	2	336	8	320	22	323		360	(19)

<sup>(</sup>a) Includes direct inward dialing numbers that do not occupy lines installed capacity.

# v <u>Cellular telephone service</u>

Personal

<sup>(</sup>b) Corresponding to the northern region of Argentina.

	2005		2004		2003		2002		2001	
	Accumu-		Accumu-		Accumu-		Accumu-		Accumu-	
December 31,	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter
Post-paid subscribers	2,112,200	383,200	1,004,200	197,700	482,700	54,300	462,700	(47,200)	722,900	(61,100)
Prepaid subscribers	4,038,000	459,000	2,831,200	263,000	2,120,500	124,200	1,728,000	86,100	1,412,900	3,200
Total subscribers	6,150,200	842,200	3,835,400	460,700	2,603,200	178,500	2,190,700	38,900	2,135,800	(57,900)

#### Núcleo

	200	5	200	4	200	13	200	2	200	1
	Accumu-		Accumu-		Accumu-		Accumu-		Accumu-	
December 31,	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter
Post-paid subscribers	120,700	8,700	94,300	2,100	79,100	3,800	73,700	(2,800)	70,100	6,300
Prepaid subscribers	529,800	50,800	408,100	42,700	448,000	4,000	445,200	(24,200)	430,400	16,700
Total subscribers	650,500	59,500	502,400	44,800	527,100	7,800	518,900	(27,000)	500,500	23,000

# v <u>Internet</u>

	20	05	200	04	20	03	200	02	200	01
	Accumu-		Accumu-		Accumu-		Accumu-		Accumu-	
December 31,	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter	lated	Quarter
Dial Up subscribers	124,900	(11,800)	151,900	(4,700)	156,600	800	141,500	(1,600)	209,200	(37,400)
ADSL subscribers	226,000	41,800	127,700	13,900	71,400	8,200	42,700	4,100	28,900	11,800
Total subscribers	350,900	30,000	279,600	9,200	228,000	9,000	184,200	2,500	238,100	(25,600)

# 6. Consolidated ratios

December 31,	2005	2004	2003	2002	2001
Liquidity (1)	0.70	0.43	0.30	0.18	0.66
Solvency (2)	0.29	0.05	0.11	0.07	0.56
Locked up capital (3)	0.82	0.64	0.74	0.84	0.82
Pretax return on capital (4)	1.14	(0.80)	0.35	(1.46)	0.02

<sup>(1)</sup> Current assets/Current liabilities.

 $\mathbf{V}$ 

<sup>(2)</sup> Shareholders equity plus minority interest and temporary differences from translation/Total liabilities.

<sup>(3)</sup> Non current assets/Total assets.

<sup>(4)</sup> Net income (loss)/Shareholders equity average.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### 7. Outlook

During the FY05 the main variables of the Argentine economy continued to show positive trends. The indicators of production output and economic activity continued to show a positive evolution, and in some cases with important levels of growth. With respect to the evolution of prices and inflation, indications of acceleration in the pace of price increases started to arise. Monetary and economic authorities, together with the population in general, showed concerns on this issue, and took concrete actions to neutralize this effect, and achieved a deceleration in the evolution of prices. These actions could affect the positive performance of the Argentine economy. Meanwhile, as a result of the increase of tax collection and to the control of expenditure, fiscal results continued to show important levels of surplus. It must be pointed out that the latter has shown an increase due to wages increases granted to people working in the public sector and to the passive sector.

With respect to the operations of the Telecom Group, the fixed-line business continued to register increases in the number of lines in service and levels of traffic and ADSL connections, but the incremental costs caused by the inflationary effect affected the margin of the business. However, the Company reached a higher level of operating profit.

The cellular business continued with the sustained growth of the customer base and the levels of traffic, although the market environment is highly competitive. This implied a substantial growth in sales and an increase in commercial costs, mainly vendor commissions and handset subsidies, although this permitted to capture a higher number of customers, but affected the margin of the business.

Regarding the debt of Telecom Argentina, on August 31, 2005 the Company successfully completed its debt restructuring process by issuing the new Notes and paying the cash consideration in exchange for the outstanding debt, in accordance with the terms of the APE. As a consequence, the Company recorded an unusual gain of \$1,424 millions. Additionally, on October 17, 2006, the Company made an optional prepayment for an aggregate amount of US\$ 78 million.

On December 22, 2005, Telecom Personal successfully concluded the refinancing of all the debt instruments issued as a consequence of its financial restructuring process. The new debt incurred in this refinancing transaction was approximately US\$381 million. The main objective of this transaction was to improve its debt profile, by modifying its interest rates and eliminating certain restrictive covenants.

Finally, on March 6, 2006 the Company subscribed a Letter of Understanding with the *Unidad de Renegociación y Análisis de Contratos de Servicios Públicos* ( UNIREN ) on behalf of the Argentine government. This Letter is the final step of the process of renegotiation of the agreements with the Argentine Government.

The closing of the debt restructuring and the renegotiation of the agreements with the Argentine Government processes was the necessary step so the Telecom Group could continue to work hard in order to improve the quality of its service and its market position, to gain operating efficiency that all together will allow to address the increasing demand of the telecommunications market. This will allow the Company to continue undertaking important investment projects in areas and services that have the potential to contribute a substantial increase in the generation of operating cash flow of the Telecom Group. The Company expects that such actions will result in the improvement in the levels of profitability.

Amadeo R. Vázquez President

VI

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### CORPORATE INFORMATION

Ø <u>INDEPENDENT AUDITORS</u> Price Waterhouse & Co S.R.L. (member of PricewaterhouseCoopers)

# Ø STOCK MARKET INFORMATION (Source: Bloomberg)

**BCBA** 

	Market quotation (\$/share)				
Quarter	High	Low	shares traded (in million)		
December 04	6.60	5.78	28.3		
March 05	8.65	6.00	32.2		
June 05	7.50	6.59	23.3		
September 05	7.46	6.55	55.3		
December 05	8.54	7.18	42.9		
ACE.					

**NYSE** 

	Market quota	Market quotation (US\$/ADR*)	
Quarter	High	Low	(in million)
December 04	11.11	9.60	15.7
March 05	14.63	10.20	29.1
June 05	13.18	11.37	14.5
September 05	13.27	11.20	27.6
December 05	14.45	11.95	21.4

<sup>\*</sup> Calculated at 1 ADR = 5 shares

# Ø <u>INVESTOR RELATIONS</u> for information about Telecom Argentina S.A., please contact:

# In Argentina

Telecom Argentina S.A. Investor Relations Departments Alicia Moreau de Justo 50, 10<sup>th</sup> Floor (1107) Ciudad Autónoma de Buenos Aires Tel.: 54-11-4968-4000 Argentina

# **Outside Argentina**

Morgan Guaranty Trust Co. ADR Department

60 Wall Street New York, New York 10260-0060 USA

Tel.: 1-212-648-9935

# Ø <u>INTERNET</u> http://www.telecom.com.ar

# Ø DEPOSIT AND TRANSFER AGENT FOR ADRS

JP Morgan Chase Bank 4 New York Plaza, Wall Street New York, 212-623-1546 USA

# **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# Telecom Argentina S.A.

Date: April 7, 2006 By: /s/ Gerardo Werthein

Name: Gerardo Werthein Title: Vice-President