ORACLE CORP /DE/ Form 10-Q/A December 27, 2005 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q/A**

#### Amendment No. 1

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 31, 2005

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 0-14376

## **Oracle Corporation**

 $(Exact\ name\ of\ registrant\ as\ specified\ in\ its\ charter)$ 

| Delaware<br>(State or other jurisdiction of  | 94-2871189<br>(IRS Employer                                |
|--|--|
| incorporation or organization)   | Identification no.)  |
| 500 Oracle Park  | way  |
| Redwood City, Califor  | rnia 94065   |
| (Address of principal executive office   | es, including zip code)                                    |
|  |  |
| (650) 506-700  | 0  |
| (Registrant s telephone number   | , including zip code)                                      |
| Indicate by check mark whether the registrant (1) has filed all reports required to filed 1934 during the preceding 12 months (or for such shorter period that the registrosuch filing requirements for the past 90 days. YES x NO " |  |
| Indicate by check mark whether the registrant is an accelerated filer (as defined  | in Rule 12b-2 of the Exchange Act). YES x $$ NO $^{\circ}$ |
| Indicate by check mark whether the registrant is a shell company (as defined in  | Rule 12b-2 of the Exchange Act). YES " NO x                |
| The number of shares of registrant s common stock outstanding as of Septemb  | er 26, 2005 was: 5,151,824,100.                            |

#### EXPLANATORY NOTE

We are filing this Amendment No. 1 to our quarterly report on Form 10-Q for the period ended August 31, 2005 to modify Part I, Item 2, *Management s Discussion and Analysis of Financial Condition and Results of Operations*, in response to comments we received from the Staff of the Securities and Exchange Commission in connection with our proposed acquisition of Siebel Systems, Inc.

The changes to our MD&A (1) quantify the effect our January 2005 acquisition of PeopleSoft, Inc. had on our revenues and (2) remove non-GAAP Net Income and non-GAAP Earnings Per Share Diluted data, which eliminated purchase accounting adjustments and other significant expenses incurred in connection with acquisitions. We direct readers to the cautionary note regarding our quantification of the PeopleSoft acquisition s effect on our revenues and our presentation of supplemental disclosure related to acquisition accounting contained in the introductory paragraph under the caption Results of Operations.

#### ORACLE CORPORATION

#### FORM 10-Q QUARTERLY REPORT

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#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### ORACLE CORPORATION

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### As of August 31, 2005 and May 31, 2005

#### (Unaudited)

|   | August 31, | May 31,   |
|---|------------|-----------|
| (in millions, except per share data)                        | 2005       | 2005      |
| ASSETS  |            |           |
| Current assets:   |            |           |
| Cash and cash equivalents                                   | \$ 3,790   | \$ 3,894  |
| Marketable securities                                       | 842        | 877       |
| Trade receivables, net of allowances of \$260 and \$269     | 1,651      | 2,570     |
| Other receivables   | 196        | 330       |
| Deferred tax assets   | 476        | 486       |
| Prepaid expenses and other current assets                   | 234        | 291       |
| Total current assets  | 7,189      | 8,448     |
|   |            |           |
| Non-current assets:   |            |           |
| Property, net   | 1,404      | 1,442     |
| Intangible assets, net                                      | 3,340      | 3,373     |
| Goodwill  | 7,215      | 7,003     |
| Deferred tax assets   | 32         | 32        |
| Other assets  | 416        | 389       |
|   |            |           |
| Total non-current assets                                    | 12,407     | 12,239    |
|   |            |           |
| Total assets  | \$ 19,596  | \$ 20,687 |
|   |            |           |
| LIABILITIES AND STOCKHOLDERS EQUITY                         |            |           |
| Current liabilities:  |            |           |
| Short-term borrowings and current portion of long-term debt | \$ 1,522   | \$ 2,693  |
| Accounts payable  | 228        | 230       |
| Income taxes payable  | 706        | 904       |
| Accrued compensation and related benefits                   | 630        | 923       |
| Accrued restructuring                                       | 117        | 156       |
| Deferred revenues   | 2,630      | 2,289     |
| Deferred tax liabilities                                    | 6          | 12        |
| Other current liabilities                                   | 708        | 856       |
|   |            | 0.053     |
| Total current liabilities                                   | 6,547      | 8,063     |

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| Non-current liabilities:   |           |           |
|--|-----------|-----------|
| Notes payable and long-term debt, net of current portion   | 157       | 159       |
| Deferred tax liabilities   | 978       | 1,010     |
| Accrued restructuring  | 107       | 120       |
| Deferred revenues  | 108       | 126       |
| Other long-term liabilities  | 368       | 372       |
|  |           |           |
| Total non-current liabilities  | 1,718     | 1,787     |
|  |           |           |
| Commitments and contingencies  |           |           |
| Stockholders equity:   |           |           |
| Preferred stock, \$0.01 par value authorized: 1.0 shares; outstanding: none  |           |           |
| Common stock, \$0.01 par value and additional paid in capital authorized: 11,000 shares; outstanding: 5,149 shares |           |           |
| at August 31, 2005 and 5,145 shares at May 31, 2005  | 6,792     | 6,596     |
| Retained earnings  | 4,334     | 4,043     |
| Deferred compensation  | (37)      | (45)      |
| Accumulated other comprehensive income   | 242       | 243       |
|  |           |           |
| Total stockholders equity  | 11,331    | 10,837    |
|  |           |           |
| Total liabilities and stockholders equity  | \$ 19,596 | \$ 20,687 |
|  |           |           |

See notes to condensed consolidated financial statements.

#### ORACLE CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### For the Three Months Ended August 31, 2005 and 2004

#### (Unaudited)

#### **Three Months Ended**

|   | Augu        | August 31, |  |
|---|-------------|------------|--|
| (in millions, except per share data)              | 2005        | 2004       |  |
| Revenues:   |             |            |  |
| New software licenses                             | \$ 629      | \$ 563     |  |
| Software license updates and product support      | 1,502       | 1,176      |  |
|   | <del></del> |            |  |
| Software revenues                                 | 2,131       | 1,739      |  |
| Services  | 637         | 476        |  |
| Total revenues                                    | 2,768       | 2,215      |  |
| Operating expenses:                               |             |            |  |
| Sales and marketing                               | 615         | 480        |  |
| Software license updates and product support      | 161         | 136        |  |
| Cost of services                                  | 562         | 419        |  |
| Research and development                          | 400         | 303        |  |
| General and administrative                        | 156         | 124        |  |
| Amortization of intangible assets                 | 123         | 9          |  |
| Acquisition related                               | 28          | 29         |  |
| Restructuring                                     | <u>11</u>   |            |  |
| Total operating expenses                          | 2,056       | 1,500      |  |
| Operating income                                  | 712         | 715        |  |
| Interest expense                                  | (21)        | (6)        |  |
| Non-operating income, net                         | 42          | 29         |  |
| Income before provision for income taxes          | 733         | 738        |  |
| Provision for income taxes                        | 214         | 229        |  |
| Net income  | \$ 519      | \$ 509     |  |
|   |             |            |  |
| Earnings per share:                               |             |            |  |
| Basic   | \$ 0.10     | \$ 0.10    |  |
| Diluted   | \$ 0.10     | \$ 0.10    |  |
|   |             |            |  |
| Weighted-average common shares outstanding: Basic | 5,148       | 5,154      |  |
| Dasic   | 5,140       | 3,134      |  |

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| Diluted | 5,244 | 5,241 |
|---------|-------|-------|
|         |       |       |

See notes to condensed consolidated financial statements.

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#### ORACLE CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### For the Three Months Ended August 31, 2005 and 2004

#### (Unaudited)

**Three Months Ended** 

| (in millions)   | August 31,  |         |
|---|-------------|---------|
|   | 2005        | 2004    |
| Cash Flows From Operating Activities:   |             |         |
| Net income  | \$ 519      | \$ 509  |
| Adjustments to reconcile net income to net cash provided by operating activities: |             |         |
| Depreciation  | 57          | 44      |
| Amortization of intangible assets   | 123         | 9       |
| Deferred income taxes   | (46)        | (24)    |
| Minority interests in income  | 8           | 9       |
| Amortization of stock-based compensation  | 12          |         |
| In-process research and development   | 7           |         |
| Net investment gains related to equity securities                                 | (2)         |         |
| Changes in assets and liabilities, net of effects from acquisitions:              |             |         |
| Decrease in trade receivables   | 913         | 747     |
| Decrease in prepaid expenses and other assets                                     | 154         | 139     |
| Decrease in accounts payable and other liabilities                                | (451)       | (328)   |
| (Decrease) increase in income taxes payable                                       | (172)       | 39      |
| Increase in deferred revenues   | 336         | 270     |
| Net cash provided by operating activities   | 1,458       | 1,414   |
| Cash Flows From Investing Activities:   | <del></del> |         |
| Purchases of investments  | (789)       | (3,546) |
| Proceeds from maturities and sale of investments                                  | 827         | 1,923   |
| Acquisitions, net of cash acquired  | (309)       | 1,923   |
| Capital expenditures  | (52)        | (34)    |
| Proceeds from sale of property  | 70          | (34)    |
| Increase in other assets  | (2)         | (2)     |
| merease in other assets   |             |         |
| Net cash used for investing activities  | (255)       | (1,659) |
| Cash Flows From Financing Activities:   |             |         |
| Payments for repurchase of common stock   | (250)       | (543)   |
| Proceeds from issuance of common stock  | 158         | 27      |
| Proceeds from borrowings  | 5,408       |         |
| Payments of debt  | (6,590)     |         |
| Distributions to minority interests   | (23)        | (26)    |
| Net cash used for financing activities  | (1,297)     | (542)   |
|   |             |         |
| Effect of exchange rate changes on cash and cash equivalents                      | (10)        | (2)     |