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NEW CENTURY FINANCIAL CORP  
Form 425  
September 08, 2004

Filed by New Century Financial Corporation

Pursuant to Rule 425 under the Securities Act of 1933  
and deemed filed pursuant Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: New Century Financial Corporation

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This document is being filed pursuant to Rule 425 under the Securities Act of 1933 and is deemed filed pursuant to Rule 14a-12 under the Securities Exchange Act of 1934.

On September 8, 2004, we issued the following press release:

## News Release

### FOR ADDITIONAL INFORMATION CONTACT:

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### **New Century Announces August Loan Production of \$3.2 Billion**

*Company on Track to Achieve \$10 to \$12 Billion Quarterly Volume Targets for 2004*

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**Irvine, Calif., September 8, 2004, New Century Financial Corporation** (Nasdaq: NCEN), one of the nation's largest non-prime mortgage finance companies, announced today loan production volume for August 2004 of \$3.2 billion, an increase of 7 percent compared with the same period last year. On a year-to-date basis, production is up 75 percent over last year's production for the same period.

### *August Loan Production*

The following table compares the loan production volume for August 2004 with the same periods in 2003:

<u>\$ s in billions</u>	<u>2004</u>			<u>2003</u>			<u>% Δ in</u>	<u>% Δ in</u>
	<u>\$ Vol.</u>	<u>Funding</u>	<u>Average</u>	<u>\$ Vol.</u>	<u>Funding</u>	<u>Average</u>		
		<u>Days</u>	<u>Daily</u>		<u>Days</u>	<u>Daily</u>		
July	\$ 3.6	21	\$ 0.171	\$ 2.2	22	\$ 0.100	64%	71%
August	\$ 3.2	22	\$ 0.145	\$ 3.0	21	\$ 0.143	7%	1%
<b>YTD</b>	<b>\$ 27.5</b>	<b>169</b>	<b>\$ 0.163</b>	<b>\$ 15.7</b>	<b>168</b>	<b>\$ 0.093</b>	<b>75%</b>	<b>75%</b>

August's production keeps us on track to meet our third quarter volume target. Year-to-date through August, we've already exceeded all of last year's production volume and still have the last third of fiscal 2004 ahead of us, said Robert K. Cole, chairman and chief executive officer. We remain confident that we will deliver production volume in the range of \$10 billion to \$12 billion in both the third and fourth quarter and earnings-per-share in the range of \$8.25 and \$8.75 for the year.

### **About New Century**

New Century Financial Corporation is one of the nation's largest non-prime mortgage finance companies, providing first and second mortgage products to borrowers nationwide through its operating subsidiaries. New Century is committed to serving the communities in which it operates with fair and responsible lending practices. To find out more about New Century, please visit [www.ncen.com](http://www.ncen.com).

### **Safe Harbor Regarding Forward-Looking Statements**

Certain statements contained in this press release may be deemed to be forward-looking statements under federal securities laws and New Century intends that such forward-looking statements be subject to the safe-harbor created thereby. Such forward-looking statements include, but are not limited to, (i) New Century's third and fourth quarter production targets in the range of \$10 billion to \$12 billion per quarter, and (ii) earnings-per-share guidance of \$8.25 to \$8.75 for 2004. New Century cautions that these statements are qualified by important factors that could cause actual results to differ materially from those reflected by the forward-looking statements. Such factors include, but are not limited to, (i) the condition of the U.S. economy and financial system, (ii) the interest rate environment, (iii) the stability of residential property values, (iv) the potential effect of new state or federal laws or regulations, (v) the effect of increasing competition in New Century's sector, (vi) New Century's ability to maintain adequate financing facilities, (vii) the outcome of litigation or regulatory actions pending against New Century, and (viii) the risks identified in New Century's Annual Report on Form 10-K, as amended, for the year ended December 31, 2003, and its other periodic filings with the Securities and Exchange Commission. New Century assumes no obligation to update the forward-looking statements contained in this press release.

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### Proxy Information

This press release may be deemed to be solicitation material in connection with our previously announced plan to convert to a real estate investment trust (REIT). In connection with the proposed REIT conversion, a definitive proxy statement/prospectus that is part of the registration statement on Form S-4, as amended, of New Century REIT, Inc. was filed with the Securities and Exchange Commission on August 13, 2004. The definitive proxy statement/prospectus is a proxy statement of New Century Financial and prospectus of New Century REIT, Inc., a wholly owned subsidiary of New Century Financial. **Investors are urged to read the definitive proxy statement/prospectus and any other relevant documents filed with the Securities and Exchange Commission (when they become available) because they will contain important information.** You may obtain the documents free of charge at the website maintained by the Securities and Exchange Commission at [www.sec.gov](http://www.sec.gov). In addition, you may obtain documents filed by New Century Financial with the Securities and Exchange Commission free of charge by requesting them in writing from New Century Financial Corporation, 18400 Von Karman, Suite 1000, Irvine, California, 92612, Attention: Carrie Marrelli, or by telephone at (949) 224-5745.

### Participants in Solicitation

New Century and its directors and executive officers and other members of its management and employees may be deemed to be participants in the solicitation of proxies from the stockholders of New Century in connection with the proposed REIT conversion. Information about the directors and executive officers of New Century and their ownership of New Century stock are set forth in the definitive proxy statement/prospectus filed with the Securities and Exchange Commission.