

TROCIN JEFFREY E  
Form 4  
January 22, 2003

**FORM  
4**

**UNITED STATES SECURITIES AND EXCHANGE  
COMMISSION Washington, D.C. 20549**

**OMB APPROVAL**

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN  
BENEFICIAL OWNERSHIP**

OMB Number: 3235-0287  
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1934 or Section 30(f) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person\*

2. Issuer Name and Ticker or Trading Symbol

6. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

<b>Trocin</b>	<b>Jeffrey E.</b>	<b>Raymond James Financial (RJF)</b>	Director	10% Owner
(Last)	(First)	(Middle)		Other (specify)

3. IRS or Social Security Number of Reporting Person (Voluntary)	4. Statement of Month/Day/Year	<input checked="" type="checkbox"/> Officer (give title below)
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<b>880 Carillon Parkway</b> (Street)	<b>January 21, 2003</b>	<b>Executive Vice President-RJA</b>
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5. If Amendment Date of Original	7. Individual or Joint/Group Filing (Check Applicable Line)
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(Month/Day/Year)	<input checked="" type="checkbox"/> Form filed by One Reporting Person
	Form filed by More than One Reporting Person

**St. Petersburg FL 33716**  
(City) (State) (ZIP)

**Table I – Non Derivative Securities Acquired, Disposed of, or beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned at Reporting (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I)	7. Nature of Indirect Ownership (Instr. 4)
Raymond James Financial, Inc. (RJF) <b>RJF Common Stock</b>	<b>1/17/2003</b>		<b>M</b>	<b>750 A</b>	<b>\$ 22.167</b>	<b>48,289</b>	<b>D</b>
<b>RJF Common Stock</b>						<b>4,695</b>	<b>I ESOP</b>
<b>RJF Common Stock</b>						<b>500</b>	<b>I cust for children</b>

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

(Over)  
SEC  
1474  
(7-96)

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

FORM

Table II — Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security	2. Trans-Action	3. Trans-Action Deemed	4. Trans-Action Code	5. Number or Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Price of Security	9. Number of derivative securities	10. Ownership Form of Security: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Beneficial Ownership (Instr. 4)
Employee Stock Option (Right to buy)			M	450		Common stock				
	\$ 22.167	1/17/2003								
Employee Stock Option (Right to buy)			M	300		Common stock				
	\$ 22.167	1/17/2003								
Employee Stock Option (Right to buy)					Current	2/18/2003		5,400	22.1667	
					1/18/2003	2/18/2003		3,600	22.1667	

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Employee Stock Option (Right to buy)			Common stock				
Employee Stock Option (Right to buy)	11/18/2002-11/18/2004	11/18/2005	Common stock	6,000	20.6250		
Employee Stock Option (Right to buy)	11/28/2004	1/28/2007	Common stock	5,969	32.0000		
Employee Stock Option (Right to buy)	11/28/04-11/28/06	1/28/2007	Common stock	4,031	32.0000	25,000	D

Explanation of Responses:

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations,  
See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

/S/ JEFFREY E. TROCIN                      1/21/2003  
\*\*Signature of Reporting Person                      Date

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient.  
see Instructions 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.