

FOREIGN TRADE BANK OF LATIN AMERICA, INC.  
Form 6-K  
November 02, 2016

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 6-K**

REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE  
SECURITIES EXCHANGE ACT OF 1934

For the month of November, 2016

Commission File Number 1-11414

**BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, S.A.**

(Exact name of Registrant as specified in its Charter)

**FOREIGN TRADE BANK OF LATIN AMERICA, INC.**

(Translation of Registrant's name into English)

Business Park Torre V, Ave. La Rotonda, Costa del Este

P.O. Box 0819-08730

Panama City, Republic of Panama

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

(Address of Registrant's Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 1, 2016

FOREIGN TRADE BANK OF LATIN AMERICA, INC.  
*(Registrant)*

By: /s/ Pierre Dulin

Name: Pierre Dulin  
Title: General Manager

**Banco Latinoamericano  
de Comercio Exterior, S.A.  
and Subsidiaries**

Unaudited condensed consolidated interim statement of financial position as of September 30, 2016 and December 31, 2015, and related unaudited condensed consolidated interim statements of profit or loss, unaudited condensed consolidated interim statements of profit or loss and other comprehensive income, unaudited condensed consolidated interim statements of changes in equity and unaudited condensed consolidated interim statements of cash flows for the nine months ended September 30, 2016 and 2015.

**Banco Latinoamericano de Comercio Exterior, S.A. and Subsidiaries**

**Unaudited condensed consolidated interim financial statements**

<b>Contents</b>	<b>Pages</b>
<u>Unaudited condensed consolidated interim statements of financial position</u>	3
<u>Unaudited condensed consolidated interim statements of profit or loss</u>	4
<u>Unaudited condensed consolidated interim statements of profit or loss and other comprehensive income</u>	5
<u>Unaudited condensed consolidated interim statements of changes in equity</u>	6
<u>Unaudited condensed consolidated interim statements of cash flows</u>	7
<u>Notes to the unaudited condensed consolidated interim financial statements</u>	8-69

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries****Unaudited condensed consolidated interim statement of financial position****September 30, 2016 and December 31, 2015**

(In US\$ thousand)

	<b>Notes</b>	September 30, 2016	December 31, 2015
<b>Assets</b>			
Cash and cash equivalents	3,13	754,876	1,299,966
Financial Instruments:	4,13		
At fair value through profit or loss	4.1,4.2, 13	28	53,411
At fair value through OCI	4.3,13	55,703	141,803
Securities at amortized cost, net	4.4,13	88,866	108,215
Loans at amortized cost	4.6	6,393,382	6,691,749
Less:			
Allowance for expected credit losses	4.6	106,335	89,974
Unearned interest and deferred fees	4.6	8,695	9,304
Loans at amortized cost, net		6,278,352	6,592,471
At fair value - Derivative financial instruments used for hedging – receivable	4.8,4.9,13	27,369	7,400
Property and equipment, net		6,654	6,173
Intangibles, net		3,086	427
<b>Other assets:</b>			
Customers' liabilities under acceptances	13	1,715	15,100
Accrued interest receivable	13	45,296	45,456
Other assets	5	25,135	15,794
Total of other assets		72,146	76,350
Total assets		7,287,080	8,286,216
<b>Liabilities and stockholders' equity</b>			
Deposits:	6,13		
Noninterest-bearing - Demand		1,325	639
Interest-bearing - Demand		251,211	243,200
Time		2,873,469	2,551,630
Total deposits		3,126,005	2,795,469
At fair value – Derivative financial instruments used for hedging – payable	4.8,4.9,13	34,652	29,889
Financial liabilities at fair value through profit or loss	4.1,4.9,13	-	89
Securities sold under repurchase agreement	4.9,7,13	101,403	114,084
Short-term borrowings and debt	8.1,13	1,132,488	2,430,357
Long-term borrowings and debt, net	8.2,13	1,831,372	1,881,813

Other liabilities:			
Acceptances outstanding	13	1,715	15,100
Accrued interest payable	13	22,000	17,716
Allowance for expected credit losses on off-balance sheet credit risk	4.7	5,366	5,424
Other liabilities	9	21,208	24,344
Total other liabilities		50,289	62,584
Total liabilities		6,276,209	7,314,285
Stockholders' equity:			
Common stock	10,11,14	279,980	279,980
Treasury stock	11	(69,185	) (73,397 )
Additional paid-in capital in excess of assigned value of common stock		120,011	120,177
Capital reserves		95,210	95,210
Retained earnings		589,239	560,642
Accumulated other comprehensive loss	4.3,4.8,14	(4,384	) (10,681 )
Total stockholders' equity		1,010,871	971,931
Total liabilities and stockholders' equity		7,287,080	8,286,216

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries****Unaudited condensed consolidated interim statements of profit or loss****For the three and nine months ended September 30, 2016 and 2015**

(In US\$ thousand, except per share amounts)

	Notes	Three months ended September 30,		Nine months ended September 30,	
		2016	2015	2016	2015
Interest income:	4.8				
Deposits		1,142	564	3,206	1,484
At fair value through OCI		457	1,355	1,956	4,944
At amortized cost		61,218	53,789	179,286	155,758
Total interest income		62,817	55,708	184,448	162,186
Interest expense:	4.8				
Deposits		5,329	3,287	14,970	8,478
Short-term borrowings and debt		3,642	4,864	12,232	17,344
Long-term borrowings and debt		14,026	10,488	39,722	28,663
Total interest expense		22,997	18,639	66,924	54,485
Net interest income		39,820	37,069	117,524	107,701
Other income:					
Fees and commissions, net		3,371	7,461	10,178	12,870
Derivate financial instruments and foreign currency exchange	4.8	204	(902 )	(135 )	(397 )
(Loss) Gain per financial instrument at fair value through profit or loss		(324 )	7,709	(4,091 )	8,009
(Loss) Gain per financial instrument at fair value through OCI		69	(65 )	(246 )	364
Gain on sale of loans at amortized cost		87	208	490	720
Other income		150	498	1,057	1,030
Net other income		3,557	14,909	7,253	22,596
Total income		43,377	51,978	124,777	130,297
Expenses:					
Impairment (recovery) loss from expected credit losses on loans at amortized cost	4.6	5,077	8,761	17,186	15,380
Impairment (recovery) loss from expected credit losses on investment securities	4.3,4.4	(210 )	(286 )	276	543
(Recovery) Impairment loss from expected credit losses on loans commitments and financial guarantees contracts	4.7	(725 )	(6,740 )	(59 )	(5,069 )
Salaries and other employee expenses		6,230	7,466	19,008	23,189
Depreciation of equipment and leasehold improvements		376	338	1,039	1,063
Amortization of intangible assets		222	125	425	447



Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Professional services		1,290	1,206	2,614	3,182
Maintenance and repairs		480	376	1,353	1,211
Other expenses		2,646	3,360	9,234	9,593
Total expenses		15,386	14,606	51,076	49,539
Profit for the period		27,991	37,372	73,701	80,758
Earnings per share:					
Basic	10	0.72	0.96	1.89	2.08
Diluted	10	0.71	0.96	1.88	2.07
Weighted average basic shares	10	39,102	38,969	39,059	38,909
Weighted average diluted shares	10	39,225	39,095	39,178	39,080

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries****Unaudited condensed consolidated interim statements of profit or loss and other comprehensive income  
For the nine months ended September 30, 2016 and 2015**

(In US\$ thousand)

	Notes	2016	2015
Profit for the period		73,701	80,758
Other comprehensive income (loss):			
Items that are or may be reclassified to consolidated statement of profit or loss:			
Net change in unrealized losses on financial instruments at fair value through OCI	14	8,250	(3,582 )
Net change in unrealized losses on derivative financial instruments	14	(1,953 )	(2,151 )
Other comprehensive income (loss)	14	6,297	(5,733 )
Total comprehensive income for the period		79,998	75,025

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries****Unaudited condensed consolidated interim statements of changes in equity****For the nine months ended September 30, 2016 and 2015**

(In US\$ thousand)

	Common stock	Treasury stock	Additional paid- in capital in excess of assigned value of common stock	Capital reserves	Retained earnings	Accumulated other comprehensive income (loss)	Total
Balances at January 1, 2015	279,980	(77,627 )	119,644	95,210	501,669	(7,837 )	911,039
Profit for the period	-	-	-	-	80,758	-	80,758
Other comprehensive income	-	-	-	-	-	(5,733 )	(5,733 )
Issuance of restricted stock	-	1,259	(1,259 )	-	-	-	-
Compensation cost - stock options and stock units plans	-	-	2,457	-	-	-	2,457
Exercised options and stock units vested	-	2,971	(1,504 )	-	-	-	1,467
Dividends declared	-	-	-	-	(30,005 )	-	(30,005 )
Balances at September 30, 2015	279,980	(73,397 )	119,338	95,210	552,422	(13,570 )	959,983
Balances at January 1, 2016	279,980	(73,397 )	120,177	95,210	560,642	(10,681 )	971,931
Profit for the period	-	-	-	-	73,701	-	73,701
Other comprehensive income	-	-	-	-	-	6,297	6,297
Issuance of restricted stock	-	1,259	(1,259 )	-	-	-	-
Compensation cost - stock options and stock units plans	-	-	2,480	-	-	-	2,480
Exercised options and stock units vested	-	2,953	(1,387 )	-	-	-	1,566
Dividends declared	-	-	-	-	(45,104 )	-	(45,104 )
Balances at September 30, 2016	279,980	(69,185 )	120,011	95,210	589,239	(4,384 )	1,010,871

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries****Unaudited condensed consolidated interim statements of cash flows****For the nine months ended September 30, 2016 and 2015**

(In US\$ thousand)

	2016	2015
Cash flows from operating activities		
Profit for the period	73,701	80,758
Adjustments to reconcile profit for the period to net cash provided by operating activities:		
Activities of derivative financial instruments and hedging	(18,947 )	(22,245 )
Depreciation of equipment and leasehold improvements	1,039	1,094
Amortization of intangible assets	425	416
Impairment loss from expected credit losses	17,408	(10,854 )
Net gain (loss) on sale of financial assets at fair value through OCI	246	(363 )
Compensation cost - share-based payment	2,480	2,457
Interest income	(184,453 )	(162,186)
Interest expense	66,924	54,485
Net decrease (increase) in operating assets:		
Net decrease (increase) in pledged deposits	(3,385 )	5,355
Financial instruments at fair value through profit or loss	53,383	(1,850 )
Net decrease (increase) in loans at amortized cost	298,665	(55,573 )
Other assets	4,044	110,146
Net increase (decrease) in operating liabilities:		
Net increase due to depositors	330,536	608,814
Financial liabilities at fair value through profit or loss	(89 )	
Other liabilities	(16,850 )	(129,390)
Cash provided by operating activities:		
Interest received	184,608	171,631
Interest paid	(62,640 )	(46,812 )
Net cash provided by operating activities	747,095	605,883
Cash flows from investing activities:		
Acquisition of equipment and leasehold improvements	(1,520 )	(427 )
Acquisition of intangible assets	(3,084 )	-
Proceeds from the redemption of of financial instruments at fair value through OCI	77,286	126,090
Proceeds from the sale of financial instruments at fair value through OCI	107,888	68,099
Proceeds from maturities of financial instruments at amortized cost	44,075	29,923
Purchases of financial instruments at fair value through OCI	(91,972 )	(87,692 )
Purchases of financial instruments at amortized cost	(23,713 )	(35,082 )
Net cash provided by investing activities	108,960	100,911
Cash flows from financing activities:		
Net decrease in short-term borrowings and debt and securities sold under repurchase agreements	(1,310,550)	(931,125)

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Proceeds from long-term borrowings and debt	374,859	811,276
Repayments of long-term borrowings and debt	(425,301 )	(429,004)
Dividends paid	(45,104 )	(30,005 )
Exercised stock options	1,566	1,467
Net cash used in financing activities	(1,404,530)	(577,391)
Net (decrease) increase in cash and cash equivalents	(548,475 )	129,403
Cash and cash equivalents at beginning of the period	1,267,302	741,305
Cash and cash equivalents at end of the period	718,827	870,708

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**1. Corporate information**

Banco Latinoamericano de Comercio Exterior, S. A. (“Bladex Head Office” and together with its subsidiaries “Bladex” or the “Bank”), headquartered in Panama City, Republic of Panama, is a specialized multinational bank established to support the financing of trade and economic integration in Latin America and the Caribbean (the “Region”). The Bank was established pursuant to a May 1975 proposal presented to the Assembly of Governors of Central Banks in the Region, which recommended the creation of a multinational organization to increase the foreign trade financing capacity of the Region. The Bank was organized in 1977, incorporated in 1978 as a corporation pursuant to the laws of the Republic of Panama, and officially initiated operations on January 2, 1979. Under a contract law signed in 1978 between the Republic of Panama and Bladex, the Bank was granted certain privileges by the Republic of Panama, including an exemption from payment of income taxes in Panama.

The Bank operates under a general banking license issued by the National Banking Commission of Panama, predecessor of the Superintendency of Banks of Panama (the “SBP”).

In the Republic of Panama, banks are regulated by the SBP through Executive Decree No. 52 of April 30, 2008, which adopts the unique text of the Law Decree No. 9 of February 26, 1998, modified by the Law Decree No. 2 of February 22, 2008. Banks are also regulated by resolutions and agreements issued by this entity. The main aspects of this law and its regulations include: the authorization of banking licenses, minimum capital and liquidity requirements, consolidated supervision, procedures for management of credit and market risks, measures to prevent money laundering, the financing of terrorism and related illicit activities, and procedures for banking intervention and liquidation, among others.

Bladex Head Office’s subsidiaries are the following:

Bladex Holdings Inc. a wholly owned subsidiary, incorporated under the laws of the State of Delaware, United States of America (USA), on May 30, 2000. Bladex Holdings Inc. has ownership in two subsidiaries: Bladex Representacao Ltda. and Bladex Investimentos Ltda.

Bladex Representação Ltda., incorporated under the laws of Brazil on January 7, 2000, acts as the Bank’s representative office in Brazil. Bladex Representacao Ltda. is 99.999% owned by Bladex Head Office and the remaining 0.001% owned by Bladex Holdings Inc.

Bladex Investimentos Ltda. was incorporated under the laws of Brazil on May 3, 2011. Bladex Head Office owned 99% of Bladex Investimentos Ltda., and Bladex Holdings Inc. owned the remaining 1%. This company had invested substantially all of its assets in an investment fund, Alpha 4x Latam Fundo de Investimento Multimercado, incorporated in Brazil (“the Brazilian Fund”), registered with the Brazilian Securities Commission (“CVM”, for its acronym in Portuguese). Bladex Investimentos Ltda. merged with Bladex Representacao Ltda. on April 2016, being the latter the extinct company under Brazilian law and prevailing the acquiring company Bladex Representacao Ltda.

Bladex Development Corp. was incorporated under the laws of Panama on June 5, 2014. Bladex Development Corp. is 100% owned by Bladex Head Office.

BLX Soluciones, S.A. de C.V., SOFOM, E.N.R. was incorporated under the laws of Mexico on June 13, 2014. BLX Soluciones is 99.9% owned by Bladex Head Office, and Bladex Development Corp. owns the remaining 0.1%. The company specializes in offering financial leasing and other financial products such as loans and factoring.



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**1. Corporate information (continued)**

Bladex Head Office has an agency in New York City, USA (the “New York Agency”), which began operations on March 27, 1989. The New York Agency is principally engaged in financing transactions related to international trade, mostly the confirmation and financing of letters of credit for customers in the Region. The New York Agency also has authorization to book transactions through an International Banking Facility (“IBF”).

The Bank has representative offices in Buenos Aires, Argentina; in Mexico City, and Monterrey, Mexico; in Lima, Peru; and in Bogota, Colombia.

These unaudited condensed consolidated interim financial statements were authorized for issue by the Board of Directors on October 18, 2016.

**2. Basis of preparation of the consolidated financial statements**

**2.1 Statement of compliance**

These unaudited consolidated interim financial statements of Banco Latinoamericano de Comercio Exterior, S. A. and its subsidiaries have been prepared in accordance with International Accounting Standard 34 *Interim Financial Reporting* (IAS 34) issued by the International Accounting Standards Board (“IASB”). As all of the disclosures required by IFRS for annual period consolidated financial statements are not included herein, these unaudited condensed consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto as of and for the year ended December 31, 2015, contained in the Bank’s annual audited consolidated financial statements. The unaudited condensed consolidated interim statements of profit or loss, profit or loss and other comprehensive income, changes in equity and cash flows for the periods presented are not necessarily indicative of results expected for any future period.

**2.2. Future changes in applicable accounting policies**

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Bank financial statements are disclosed below. The Bank intends to adopt these standards, if applicable, when they become effective.

### **IFRS 16 Leases**

IFRS 16 was issued in January 2016 and sets out the principles for the recognition, measurement, presentation and disclosure of leases. The objective is to ensure that lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16. IFRS 16 supersedes IAS 17 – Leases. The Bank is evaluating the potential impact of this new standard in its consolidated financial statements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**3. Cash and cash equivalents**

	<b>September 30,</b>	December 31,
	<b>2016</b>	2015
Cash and due from banks	287,044	2,601
Interest-bearing deposits in banks	467,832	1,297,365
Total	754,876	1,299,966
Less:		
Pledged deposits	36,049	32,664
Total cash and cash equivalents	718,827	1,267,302

**Interest-bearing deposits in banks**

*Demand deposits*

As of September 30, 2016 and December 31, 2015, cash in banks balances correspond to bank deposits, bearing interest based on the daily rates determined by banks for between 0.01% and 0.40% and 0.01% and 0.35%, respectively.

*Time deposits*

As of September 30, 2016 and December 31, 2015, cash equivalents balances correspond to demand deposits (overnight), bearing an average interest rate of 0.50% to 0.57% and 0.40% to 0.52%, respectively.

On September 30, 2016 and December 31, 2015 the New York Agency had a pledged deposit with a carrying value of \$2.8 million and \$3.3 million, respectively, with the New York State Banking Department, as required by law since March 1994.

As of September 30, 2016 and December 31, 2015, the Bank had pledged deposits with a carrying value of \$33.2 million and \$29.3 million, respectively, to secure derivative financial instruments transactions and repurchase agreements.

#### 4. Financial instruments

##### 4.1 Financial instruments at FVTPL - Fair value through profit or loss

The fair value of financial liabilities at FVTPL is as follows:

	<b>September 30, 2016</b>	December 31, 2015
Assets		
Foreign exchange forward	28	-
Total	28	-
Liabilities		
Interest rate swaps	-	15
Foreign exchange forward	-	74
Total	-	89

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments**

**4.1 Financial instruments at FVTPL - Fair value through profit or loss (continued)**

As of September 30, 2016 and December 31, 2015, information on the nominal amounts of derivative financial instruments at FVTPL is as follows:

	September 30, 2016			December 31, 2015		
	Nominal Amount	Fair Value Asset	Liability	Nominal Amount	Fair Value Asset	Liability
Interest rate swaps	-	-	-	14,000	-	15
Foreign exchange forward	1,878	28	-	1,675	-	74
Total	1,878	28	-	15,675	-	89

**4.2 Investment Funds at FVTPL - Fair value through profit or loss**

The Bank maintained an investment in the Alpha4X Feeder Fund (the “Feeder”) which was organized under a “Feeder-Master” structure. Under this structure, the Feeder invested all of its assets in the Master which in turn invested in various assets on behalf of its investor. At December 31, 2015, the investment funds consisted of the net asset value (NAV) of Bladex’s investment in the Feeder and in the Brazilian Fund.

The changes of the Bank’s investment in the Feeder were recorded in the consolidated statement of profit or loss of that fund in the “Gain (loss) per financial instruments at fair value through profit and loss” line item. The Feeder is not consolidated in the Bank’s financial statements as a result of the evaluation of control as per IFRS 10 “Consolidated Financial Statements” according to which the existing rights on the fund did not give the Bank the ability to direct the relevant activities of the fund nor the ability to use its power over the investee to affect its return. At December 31, 2015 the Bank had a participation in that fund of 47.71%.

Bladex also reported the changes in the NAV of the Brazilian Fund in the “Gain (loss) per financial instruments at fair value through profit and loss” line item, which the Bank did not consolidate, because the existing rights on this fund did not give the Bank the ability to direct its relevant activities nor the ability to use its power over the investee to affect its return. This investment was adjusted to recognize the Bank’s participation in the profits and losses of the

fund in the line “gain (loss) per financial instruments at fair value through profit or loss” of the consolidated statement of profit or loss.

The following table summarizes the balances of investments in investment funds:

	<b>September 30,</b>	December 31,
	<b>2016</b>	2015
Alpha4X Feeder Fund	-	49,585
Alpha4X Latam Fundo de Investimento and Multimercado	-	3,826
	-	53,411

The Bank remained committed to being an investor of these funds until March 31, 2016 and was later redeemed completely.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.3 Securities at fair value through other comprehensive income**

The amortized cost, related unrealized gross gain (loss) and fair value of securities at fair value through other comprehensive income by country risk and type of debt are as follows:

	September 30, 2016			
	Amortized		Unrealized	
	Cost	Gain	Loss	Fair Value
Corporate debt:				
Brazil	5,253	-	53	5,200
Peru	4,247	176	-	4,423
Venezuela	18,265	769	-	19,034
	27,765	945	53	28,657
Sovereign debt:				
Brazil	8,221	-	131	8,090
Chile	5,241	120	-	5,361
Colombia	4,509	71	-	4,580
Trinidad and Tobago	9,389	-	374	9,015
	27,360	191	505	27,046
	55,125	1,136	558	55,703

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.3 Securities at fair value through other comprehensive income (continued)**

	December 31, 2015			
	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
Corporate debt:				
Brazil	31,831	-	3,000	28,831
Chile	8,205	-	209	7,996
Colombia	17,815	-	7,110	10,705
Honduras	7,195	-	61	7,134
Panama	4,648	-	73	4,575
Peru	7,339	-	64	7,275
Venezuela	18,392	-	93	18,299
	95,425	-	10,610	84,815
Sovereign debt:				
Brazil	11,625	-	1,285	10,340
Chile	10,536	-	323	10,213
Colombia	12,046	-	670	11,376
Mexico	17,272	-	681	16,591
Trinidad and Tobago	9,705	-	1,237	8,468
	61,184	-	4,196	56,988
	156,609	-	14,806	141,803

As of September 30, 2016 and December 31, 2015 securities at fair value through OCI with a carrying value of \$52.9 million and \$87.6 million, respectively, were pledged to secure repurchase transactions accounted for as secured financings.



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.3 Securities at fair value through other comprehensive income (continued)**

The following table discloses those securities that had unrealized losses for a period less than 12 months and for 12 months or longer:

	September 30, 2016					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses
Corporate debt	-	-	5,200	53	5,200	53
Sovereign debt	-	-	17,105	505	17,105	505
Total	-	-	22,305	558	22,305	558

  

	December 31, 2015					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses
Corporate debt	63,611	1,010	21,204	9,600	84,815	10,610
Sovereign debt	23,468	846	33,520	3,350	56,988	4,196
Total	87,079	1,856	54,724	12,950	141,803	14,806

The following table presents the realized gains and losses on sale of securities at fair value through other comprehensive income:

	Three months ended		Nine months ended	
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Realized gain on sale of securities	72	30	7,544	466
Realized loss on sale of securities	(3 )	(95 )	(7,790 )	(102 )

Net gain (loss) on sale of securities at fair value through other comprehensive income	69	(65	)	(246	)	364
--	----	-----	---	------	---	-----

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.3 Securities at fair value through other comprehensive income (continued)**

Securities at fair value through other comprehensive income classified by issuer's credit quality indicators are as follows:

<b>Rating<sup>(1)</sup></b>	<b>September 30, 2016</b>	<b>December 31, 2015</b>
1-4	55,703	133,989
5-6	-	6,224
7	-	1,590
8	-	-
9	-	-
10	-	-
<b>Total</b>	<b>55,703</b>	<b>141,803</b>

<sup>(1)</sup> Current ratings as of September 30, 2016 and December 31, 2015, respectively.

The amortized cost and fair value of securities at fair value through other comprehensive income by contractual maturity as of September 30, 2016 and December 31, 2015 are shown in the following tables:

	<b>September 30, 2016</b>	
	<b>Amortized Cost</b>	<b>Fair Value</b>
Due within 1 year	21,188	21,866
After 1 year but within 5 years	28,639	28,579
After 5 years but within 10 years	5,298	5,258
	<b>55,125</b>	<b>55,703</b>

**December 31, 2015**  
**Fair Value**

	Amortized Cost	
Due within 1 year	21,068	20,212
After 1 year but within 5 years	79,689	69,625
After 5 years but within 10 years	55,852	51,966
	156,609	141,803

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.3 Securities at fair value through other comprehensive income (continued)**

The allowance for expected credit losses relating to securities at fair value through other comprehensive income, which is recorded in equity under accumulated other comprehensive income (loss), is as follow:

	Stage 1 (1)		Stage 2 (2) (collectively assessed)		Stage 2 (2) (individually assessed)		Stage 3 (3)		Total
Allowance for expected credit losses as of December 31, 2015	234		178		-		6,737		7,149
Transfer to lifetime expected credit losses	(30	)	456		-		-		426
Transfer to credit-impaired financial assets	-		-		-		-		-
Transfer to 12-month expected credit losses	-		-		-		-		-
Net effect of changes in reserve for expected credit losses	(2	)	(107	)	-		-		(109 )
Financial assets that have been derecognized during the period	(162	)	(67	)	-		(6,737	)	(6,966)
Changes due to financial instruments recognized as of December 31, 2015:	(194	)	282		-		(6,737	)	(6,649)
New financial assets originated or purchased	28		-		-		-		28
Allowance for expected credit losses as of September 30, 2016	68		460		-		-		528

	Stage 1 (1)		Stage 2 (2) (collectively assessed)		Stage 2 (2) (individually assessed)		Stage 3 (3)		Total
Allowance for expected credit losses as of December 31, 2014	701		1,408		-		-		2,109
Transfer to lifetime expected credit losses	(5,507	)	5,507		-		-		-
Transfer to credit-impaired financial assets	-		(6,737	)	-		6,737		-
Transfer to 12-month expected credit losses	-		-		-		-		-
Financial assets that have been derecognized during the period	(277	)	-		-		-		(277 )
Changes due to financial instruments recognized as of December 31, 2014:	(5,784	)	(1,230	)	-		6,737		(277 )
New financial assets originated or purchased	5,317		-		-		-		5,317

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Allowance for expected credit losses as of December 31, 2015	234	178	-	6,737	7,149
---	-----	-----	---	-------	-------

- (1) 12-month expected credit losses
- (2) Lifetime expected credit losses
- (3) Credit-impaired financial assets (lifetime expected credit losses)

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.4 Securities at amortized cost**

The amortized cost, related unrealized gross gain (loss) and fair value of these securities by country risk and type of debt are as follows:

September 30, 2016				
<b>Amortized</b>				
	Cost <sup>(1)</sup>	<b>Gross Gain</b>	<b>Gross Loss</b>	Fair Value
Corporate debt:				
Brazil	4,623	-	84	4,539
Panama	3,000	-	-	3,000
	7,623	-	84	7,539
Sovereign debt:				
Brazil	11,223	18	203	11,038
Colombia	30,009	378	-	30,387
Mexico	31,944	-	577	31,367
Panama	8,721	147	-	8,868
	81,897	543	780	81,660
	89,520	543	864	89,199

December 31, 2015				
<b>Amortized</b>				
	Cost <sup>(2)</sup>	<b>Gross Gain</b>	<b>Gross Loss</b>	Fair Value
Corporate debt:				
Brazil	1,484	-	383	1,101
Costa Rica	5,000	-	-	5,000
Panama	20,008	45	-	20,053
	26,492	45	383	26,154
Sovereign debt:				
Brazil	21,903	-	3,260	18,643

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Colombia	30,599	-	1,530	29,069
Mexico	20,871	-	1,684	19,187
Panama	8,876	4	-	8,880
	82,249	4	6,474	75,779
	108,741	49	6,857	101,933

(1) Amounts do not include allowance for expected credit losses of US\$654.

(2) Amounts do not include allowance for expected credit losses of US\$526.



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.4 Securities at amortized cost (continued)**

The amortized cost and fair value of securities at amortized cost by contractual maturity as of September 30, 2016 and December 31, 2015, gross of reserve for expected credit losses, are shown in the following tables:

	September 30, 2016	
	<b>Amortized</b>	<b>Fair</b>
	<b>Cost</b>	<b>Value</b>
Due within 1 year	4,009	4,027
After 1 year but within 5 years	80,206	79,903
After 5 years but within 10 years	5,305	5,269
	89,520	89,199

	December 31, 2015	
	<b>Amortized</b>	<b>Fair</b>
	<b>Cost</b>	<b>Value</b>
Due within 1 year	28,454	28,474
After 1 year but within 5 years	43,236	39,206
After 5 years but within 10 years	37,051	34,253
	108,741	101,933

As of September 30, 2016 and December 31, 2015 securities at amortized cost with a carrying value of \$79.3 million and \$56.3 million, respectively, were pledged to secure repurchase transactions accounted for as secured financings.

Securities at amortized cost classified by issuer's credit quality indicators are as follows:

<b>Rating<sup>(1)</sup></b>	<b>September 30, 2016</b>	<b>December 31, 2015</b>
1-4	88,037	94,257
5-6	1,483	14,484
7	-	-
8	-	-
9	-	-
10	-	-
<b>Total</b>	<b>89,520</b>	<b>108,741</b>

(1) Current ratings as of September 30, 2016 and December 31, 2015, respectively.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.4 Securities at amortized cost (continued)**

The allowance for expected credit losses relating to securities at amortized cost is as follow:

	Stage 1 <sup>(1)</sup>	Stage 2 <sup>(2)</sup> (collectively assessed)	Stage 2 <sup>(2)</sup> (individually assessed)	Stage 3 <sup>(3)</sup>	Total
Allowance for expected credit losses as of December 31, 2015	348	178	-	-	526
Transfer to lifetime expected credit losses	(43 )	444	-	-	401
Transfer to credit-impaired financial assets	-	-	-	-	-
Transfer to 12-month expected credit losses	-	-	-	-	-
Net effect of changes in reserve for expected credit losses	7	(66 )	-	-	(59 )
Financial assets that have been derecognized during the period	(302 )	(28 )	-	-	(330 )
Changes due to financial instruments recognized as of December 31,	(338 )	350	-	-	12

2015:

New financial assets originated or purchased	116	-	-	-	116
Allowance for expected credit losses as of September 30, 2016	126	528	-	-	654

	Stage 1 (1)	Stage 2 (2) (collectively assessed)	Stage 2 (2) (individually assessed)	Stage 3 (3)	Total
Allowance for expected credit losses as of December 31, 2014	276	-	-	-	276
Transfer to lifetime expected credit losses	(178)	) 178	-	-	-
Transfer to credit-impaired financial assets	-	-	-	-	-
Transfer to 12-month expected credit losses	-	-	-	-	-
Financial assets that have been derecognized during the period	(207)	) -	-	-	(207)
Changes due to financial instruments recognized as of December 31, 2014:	(385)	) 178	-	-	(207)
New financial assets originated or purchased	457	-	-	-	457
Allowance for expected credit losses as of December 31, 2015	348	178	-	-	526

(1) 12-month expected credit losses

(2) Lifetime expected credit losses

(3) Credit-impaired financial assets (lifetime expected credit losses)

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.5 Recognition and derecognition of financial assets**

During the period ended September 30, 2016 and 2015, the Bank sold certain financial instruments measured at amortized cost. These sales were made on the basis of compliance with the Bank's strategy to optimize the loan portfolio.

The amounts and gains arising from the derecognition of these financial instruments are presented in the following table. These gains are presented within the line "gain on sale of loans" in the consolidated statement of profit or loss.

	Assignments and Participations	Gains
For the period ended September 30, 2016	84,075	435
For the period ended September 30, 2015	63,938	336

**4.6 Loans – at amortized cost**

The following table set forth details of the Bank's gross loan portfolio:

	<b>September 30,</b> <b>2016</b>	December 31, 2015
Corporations:		
Private	2,895,070	3,254,792
State-owned	909,145	461,573
Banking and financial institutions:		
Private	1,709,638	1,974,960
State-owned	557,163	612,677
Middle-market companies:		
Private	322,366	387,747

Total	6,393,382	6,691,749
-------	-----------	-----------

The composition of the gross loan portfolio by industry is as follows:

	<b>September 30,</b>	December 31,
	<b>2016</b>	2015
Banking and financial institutions	2,266,801	2,587,637
Industrial	1,163,907	1,142,385
Oil and petroleum derived products	1,124,504	828,355
Agriculture	1,034,418	1,140,124
Services	502,960	670,013
Mining	60,000	110,655
Others	240,792	212,580
Total	6,393,382	6,691,749

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.6 Loans – at amortized cost (continued)**

Loans are reported at their amortized cost considering the principal outstanding amounts net of unearned interest, deferred fees and allowance for expected credit losses.

The amortization of net unearned interest and deferred fees are recognized as an adjustment to the related loan yield using the effective interest rate method.

The unearned discount interest and deferred commission amounted to \$8,695 and \$9,304 at September 30, 2016 and December 31, 2015, respectively

Loans classified by borrower's credit quality indicators are as follows:

September 30, 2016

Rating <sup>(1)</sup>	Corporations		Banking and financial institutions		Middle-market companies	Total
	Private	State-owned	Private	State-owned	Private	
1-4	1,980,670	748,040	1,456,785	250,304	177,004	4,612,803
5-6	861,636	161,105	252,853	306,859	110,362	1,692,815
7	38,400	-	-	-	-	38,400
8	-	-	-	-	35,000	35,000
9	10,056	-	-	-	-	10,056
10	4,308	-	-	-	-	4,308
Total	2,895,070	909,145	1,709,638	557,163	322,366	6,393,382

December 31, 2015

Rating <sup>(1)</sup>	Corporations		Banking and financial institutions		Middle-market companies	Total
	Private	State-owned	Private	State-owned	Private	

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

1-4	2,644,758	351,216	1,757,668	309,559	212,746	5,275,947
5-6	558,612	110,357	217,292	303,118	174,094	1,363,473
7	46,716	-	-	-	-	46,716
8	-	-	-	-	-	-
9	-	-	-	-	-	-
10	4,706	-	-	-	907	5,613
Total	3,254,792	461,573	1,974,960	612,677	387,747	6,691,749

(1) Current ratings as of September 30, 2016 and December 31, 2015, respectively.



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.6 Loans – at amortized cost (continued)**

The following table provides a breakdown of gross loans by country risk:

	<b>September 30,</b>	<b>December 31,</b>
	<b>2016</b>	<b>2015</b>
Country:		
Argentina	297,105	142,437
Belgium	-	12,629
Bermuda	-	19,600
Bolivia	19,199	19,911
Brazil	1,182,946	1,605,497
Chile	145,177	195,290
Colombia	673,754	620,547
Costa Rica	434,363	341,490
Dominican Republic	179,116	384,353
Ecuador	194,989	169,164
El Salvador	117,270	68,465
France	1,500	6,000
Germany	65,000	97,000
Guatemala	374,959	457,700
Honduras	91,643	118,109
Jamaica	35,578	16,520
Mexico	812,691	788,893
Nicaragua	32,043	16,820
Panama	480,312	455,405
Paraguay	113,683	116,348
Peru	605,923	511,250
Singapore	50,552	11,655
Switzerland	38,000	44,650
Trinidad and Tobago	185,022	200,000
United States of America	66,557	53,516
Uruguay	196,000	218,500
Total	6,393,382	6,691,749



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.6 Loans – at amortized cost (continued)**

The remaining loan maturities are summarized as follows:

	<b>September 30, December 31,</b>	
	<b>2016</b>	<b>2015</b>
Current:		
Up to 1 month	983,436	1,031,608
From 1 month to 3 months	1,203,625	1,336,901
From 3 months to 6 months	1,430,788	1,094,885
From 6 months to 1 year	1,032,822	1,170,114
From 1 year to 2 years	835,098	1,000,553
From 2 years to 5 years	783,283	967,416
More than 5 years	36,566	37,943
	6,305,618	6,639,420
Delinquent	4,000	-
Impaired	83,764	52,329
Total	6,393,382	6,691,749

The fixed and floating interest rate distribution of the loan portfolio is as follows:

	<b>September 30, December 31,</b>	
	<b>2016</b>	<b>2015</b>
Fixed interest rates	2,964,135	3,177,147
Floating interest rates	3,429,247	3,514,602
Total	6,393,382	6,691,749

As of September 30, 2016 and December 31, 2015, 86% and 90%, respectively, of the loan portfolio at fixed interest rates have remaining maturities of less than 180 days.

An analysis of credit- impaired balances as of September 30, 2016 and December 31, 2015 is detailed as follows:

	September 30, 2016			2016	
	Recorded investment	Unpaid principal balance	Related allowance Stage 3	Average principal loan balance	Interest income recognized
With an allowance recorded:					
Private corporations	48,764	26,762	33,993	21,591	321
Middle-market companies	35,000	35,000	8,750	13,103	1,240
Total	83,764	61,762	42,743	34,694	1,561

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.6 Loans – at amortized cost (continued)**

	December 31, 2015			2015	
	Recorded investment	Unpaid principal balance	Related allowance Stage 3	Average principal loan balance	Interest income recognized
With an allowance recorded:					
Private corporations	51,422	4,706	20,703	9,946	230
Middle-market companies	907	907	448	7,472	49
Total	52,329	5,613	21,151	17,418	279

The following is a summary of information of interest amounts recognized using the effective interest rate method on the net carrying amount for those financial assets in Stage 3:

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
Interest revenue calculated on the net carrying amount (net of credit allowance)	720	75	1,561	215

The following table presents an aging analysis of the loan portfolio:

September 30, 2016

	91-120 days	121-150 days	151-180 days	Greater than 180 days	Total Past due	Delinquent	Current	Total Loans
Corporations	2,449	1,502	-	32,813	36,764	4,000	3,805,116	3,845,880
Banking and financial institutions	-	-	-	-	-	-	2,225,136	2,225,136

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Middle-market companies	-	-	-	35,000	35,000	-	287,366	322,366
Total	2,449	1,502	-	67,813	71,764	4,000	6,317,618	6,393,382

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.6 Loans – at amortized cost (continued)**

December 31, 2015

	91-120 days	121-150 days	151-180 days	Greater than 180 days	Total Past due	Delinquent	Current	Total Loans
Corporations	-	-	-	4,706	4,706	-	3,711,659	3,716,365
Banking and financial institutions	-	-	-	-	-	-	2,587,637	2,587,637
Middle-market companies	-	-	-	907	907	-	386,840	387,747
Total	-	-	-	5,613	5,613	-	6,686,136	6,691,749

As of September 30, 2016 and December 31, 2015 the Bank had credit transactions in the normal course of business with 14% and 16%, of its Class “A” and “B” stockholders. All transactions were made based on arm’s-length terms and subject to prevailing commercial criteria and market rates and were subject to all of the Bank’s Corporate Governance and control procedures. As of September 30, 2016 and December 31, 2015, approximately 7% and 9%, respectively, of the outstanding loan portfolio was placed with the Bank’s Class “A” and “B” stockholders and their related parties. As of September 30, 2016, the Bank was not directly or indirectly owned or controlled by another corporation or any foreign government, and no Class “A” or “B” shareholder was the registered owner of more than 3.5% of the total outstanding shares of the voting capital stock of the Bank.

The allowances for expected credit losses related to loans at amortized cost are as follows:

	Stage 1 <sup>(1)</sup>	Stage 2 <sup>(2)</sup> (collectively assessed)	Stage 2 <sup>(2)</sup> (individually assessed)	Stage 3 <sup>(3)</sup>	Total
Allowance for expected credit losses as of December 31, 2015	59,214	9,609	-	21,151	89,974
Transfer to lifetime expected credit losses	(8,743 )	5,387	3,357	-	1
Transfer to credit-impaired financial assets	(7 )	(3,468 )	(2,024 )	5,499	-
Transfer to 12-month expected credit losses	2,038	(2,077 )	-	38	(1 )
Net effect of changes in reserve for expected credit losses	(37,117 )	27,989	1,265	16,962	9,099

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Financial assets that have been derecognized during the period	(52,417 )	(8,515 )	-	-	(60,932 )
Changes due to financial instruments recognized as of December 31, 2015:	(96,246 )	19,316	2,598	22,499	(51,833 )
New financial assets originated or purchased	69,101	-	-	-	69,101
Write-offs	-	-	-	(907 )	(907 )
Allowance for expected credit losses as of September 30, 2016	32,069	28,925	2,598	42,743	106,335

(1) 12-month expected credit losses  
(2) Lifetime expected credit losses  
(3) Credit-impaired financial assets (lifetime expected credit losses)



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.6 Loans – at amortized cost (continued)**

	Stage 1 <sup>(1)</sup>	Stage 2 <sup>(2)</sup> (collectively assessed)	Stage 2 <sup>(2)</sup> (individually assessed)	Stage 3 <sup>(3)</sup>	Total
Allowance for expected credit losses as of December 31, 2014	37,469	37,564	-	2,654	77,687
Transfer to lifetime expected credit losses	(9,147 )	9,147	-	-	-
Transfer to credit-impaired financial assets	-	(24,186 )	-	24,186	-
Transfer to 12-month expected credit losses	101	(101 )	-	-	-
Financial assets that have been derecognized during the period	(31,774 )	(12,815 )	-	-	(44,589)
Changes due to financial instruments recognized as of December 31, 2014:	(40,820 )	(27,955 )	-	24,186	(44,589)
New financial assets originated or purchased	62,565	-	-	-	62,565
Write-offs	-	-	-	(5,689 )	(5,689 )
Allowance for expected credit losses as of December 31, 2015	59,214	9,609	-	21,151	89,974

(1) 12-month expected credit losses  
(2) Lifetime expected credit losses  
(3) Credit-impaired financial assets (lifetime expected credit losses)

**4.7 Instruments with off-balance sheet credit risk**

In the normal course of business, to meet the financing needs of its customers, the Bank is party to instruments with off-balance sheet credit risk. These instruments involve, to varying degrees, elements of credit and market risk in excess of the amount recognized in the consolidated statement of financial position. Credit risk represents the possibility of loss resulting from the failure of a customer to perform in accordance with the terms of a contract.

The Bank's outstanding instruments with off-balance sheet credit risk are as follows:

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

	September 30, 2016	December 31, 2015
Confirmed letters of credit	103,119	99,031
Stand-by letters of credit and guaranteed –Commercial risk	138,672	158,599
Credit commitments	50,958	189,820
Total	292,749	447,450

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.7 Instruments with off-balance sheet credit risk (continued)**

As of September 30, 2016 and December 31, 2015 the remaining maturity profile of the Bank's outstanding instruments with off-balance sheet credit risk is as follows:

Maturities	September 30, December 31,	
	2016	2015
Up to 1 year	257,968	424,687
From 1 to 2 years	34,203	22,185
From 2 to 5 years	-	-
More than 5 years	578	578
	292,749	447,450

Instruments with off-balance sheet credit risk classified by issuer's credit quality indicators are as follows:

Rating <sup>(1)</sup>	September 30, December 31,	
	2016	2015
1-4	112,824	276,860
5-6	115,513	170,590
7	64,412	-
8	-	-
9	-	-
10	-	-
Total	292,749	447,450

<sup>(1)</sup> Current ratings as of September 30, 2016 and December 31, 2015, respectively.

Letters of credit and guarantees

The Bank, on behalf of its clients base, advises and confirms letters of credit to facilitate foreign trade transactions. When confirming letters of credit, the Bank adds its own unqualified assurance that the issuing bank will pay and that if the issuing bank does not honor drafts drawn on the letter of credit, the Bank will. The Bank provides stand-by letters of credit and guarantees, which are issued on behalf of institutional clients in connection with financing between its clients and third parties. The Bank applies the same credit policies used in its lending process, and once issued the commitment is irrevocable and remains valid until its expiration. Credit risk arises from the Bank's obligation to make payment in the event of a client's contractual default to a third party. Risks associated with stand-by letters of credit and guarantees are included in the evaluation of the Bank's overall credit risk.

#### Credit commitments

Commitments to extend credit are binding legal agreements to lend to clients. Commitments generally have fixed expiration dates or other termination clauses and require payment of a fee to the Bank. As some commitments expire without being drawn down, the total commitment amounts do not necessarily represent future cash requirements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.7 Instruments with off-balance sheet credit risk (continued)**

As of September 30, 2016 and December 31, 2015 the breakdown of the Bank's off-balance sheet exposure by country risk is as follows:

	<b>September 30,</b>	December 31
	<b>2016</b>	2015
Country:		
Argentina	-	10,145
Bolivia	158	1,261
Brazil	-	17,291
Colombia	85,831	96,085
Costa Rica	4,005	-
Dominican Republic	5,183	4,527
Ecuador	90,352	88,585
El Salvador	25	145
Guatemala	1,300	-
Honduras	484	876
Mexico	13,727	46,994
Panama	70,368	136,022
Paraguay	5	43
Peru	20,241	19,018
Singapore	-	25,000
Switzerland	1,000	1,000
United Kingdom	70	70
Uruguay	-	388
Total	292,749	447,450

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.7 Instruments with off-balance sheet credit risk (continued)**

The allowances for credit losses related to instruments with off-balance sheet credit risk at September 30, 2016 and December 31, 2015 are as follows:

	Stage 1 <sup>(1)</sup>	Stage 2 <sup>(2)</sup> (collectively assessed)	Stage 2 <sup>(2)</sup> (individually assessed)	Stage 3 <sup>(3)</sup>	Total
Allowance for expected credit losses as of December 31, 2015	2,914	333	2,177	-	5,424
Transfer to lifetime expected credit losses	(646 )	209	484	-	47
Transfer to credit-impaired instruments	-	-	-	-	-
Transfer to 12-month expected credit losses	-	-	-	-	-
Net effect of changes in reserve for expected credit loss	(401 )	(216 )	1,765	-	1,148
Instruments that have been derecognized during the period	(2,408 )	(252 )	-	-	(2,660)
Changes due to instruments recognized as of December 31, 2015:	(3,455 )	(259 )	2,249	-	(1,465)
New instruments originated or purchased	1,407	-	-	-	1,407
Allowance for expected credit losses as of September 30, 2016	866	74	4,426	-	5,366

	Stage 1 <sup>(1)</sup>	Stage 2 <sup>(2)</sup> (collectively assessed)	Stage 2 <sup>(2)</sup> (individually assessed)	Stage 3 <sup>(3)</sup>	Total
Allowance for expected credit losses as of December 31, 2014	7,079	2,794	-	-	9,873
Transfer to lifetime expected credit losses	-	(2,177 )	2,177	-	-
Transfer to credit-impaired instruments	-	-	-	-	-
Transfer to 12-month expected credit losses	-	-	-	-	-
Instruments that have been derecognized during the period	(6,908 )	(284 )	-	-	(7,192)
Changes due to instruments recognized as of December 31, 2014:	(6,908 )	(2,461 )	2,177	-	(7,192)
New financial assets originated or purchased	2,743	-	-	-	2,743

Allowance for expected credit losses as of December 31, 2015	2,914	333	2,177	-	5,424
--	-------	-----	-------	---	-------

(1)	12-month expected credit losses
(2)	Lifetime expected credit losses
(3)	Credit-impaired instruments (lifetime expected credit losses)

The reserve for expected credit losses on off-balance sheet credit risk reflects the Bank's Management estimate of expected credit losses on off-balance sheet credit risk items such as: confirmed letters of credit, stand-by letters of credit, guarantees and credit commitments.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes**

As of September 30, 2016 and December 31, 2015, quantitative information on derivative financial instruments held for hedging purposes is as follows:

	September 30, 2016			Changes in fair value used for calculating hedge ineffectiveness
	Nominal	Carrying amount of the hedging instrument		
	Amount	Asset	Liability	
Fair value hedges:				
Interest rate swaps	828,733	9,688	(2,035 )	7,420
Cross-currency interest rate swaps	295,287	11,874	(28,058 )	6,882
Cash flow hedges:				
Interest rate swaps	465,000	23	(3,952 )	(1,937 )
Cross-currency interest rate swaps	-	-	-	-
Foreign exchange forward	370,253	5,784	(456 )	3,461
Net investment hedges:				
Foreign exchange forward	3,184	-	(151 )	(435 )
Total	1,962,457	27,369	(34,652 )	15,391

	December 31, 2015			Changes in fair value used for calculating hedge ineffectiveness
	Nominal	Carrying amount of the hedging instrument		
	Amount	Asset	Liability	
Fair value hedges:				
Interest rate swaps	886,631	2,549	1,444	647
Cross-currency interest rate swaps	214,067	322	23,710	14,731
Cash flow hedges:				
Interest rate swaps	870,000	230	2,254	(258 )
Cross-currency interest rate swaps	75,889	374	395	215
Foreign exchange forward	247,869	3,925	2,058	1,867



Net investment hedges:

Foreign exchange forward	3,818	-	28	28
Total	2,298,274	7,400	29,889	17,230

The hedging instruments presented in the tables above are located in the line item in the statement of financial position at fair value - Derivative financial instruments used for hedging – receivable or at fair value – Derivative financial instruments used for hedging – payable.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes (continued)**

The gains and losses resulting from activities of derivative financial instruments and hedging recognized in the consolidated statements of profit or loss are presented below:

	Three months ended at September 30, 2016		Gain (loss) reclassified from accumulated OCI to the consolidated statement of profit or loss	Gain (loss) recognized on derivatives (ineffective portion)
	Gain (loss) recognized in OCI (effective portion)	Classification of gain (loss)		
Derivatives – cash flow hedge				
Interest rate swaps	784	Gain (loss) on interest rate swap	-	(265 )
Cross-currency interest rate swaps	(1,776)	Gain (loss) on foreign currency	-	(86 )
Foreign exchange forward	6,517	Interest income – securities at FVOCI	-	-
		Interest income loans at amortized cost	(1,371 )	-
		Interest expense – borrowings and debt	-	-
		Interest expenses – deposits	496	-
		Gain (loss) on foreign exchange	(1,375 )	-
Total	5,525		(2,250 )	(351 )

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes (continued)**

	Nine months ended at September 30, 2016		Gain (loss)	Gain (loss)
	Gain (loss)	Classification of gain	reclassified from	recognized on
	recognized	(effective)	accumulated OCI	derivatives
	OCI (effective)	portion)	to the	(ineffective
	portion)		consolidated	portion)
			statement of	
			profit or loss	
Derivatives – cash flow hedge				
Interest rate swaps	(1,674)	Gain (loss) on interest rate swap	-	(1,226 )
Cross-currency interest rate swaps	(13 )	Gain (loss) on foreign exchange	-	(60 )
Foreign exchange forward	4,641	Interest income – securities at FVOCI	-	-
		Interest income loans at amortized cost	(3,127 )	-
		Interest expense – borrowings and debt	-	-
		Interest expenses – deposits	847	-
		Gain (loss) on foreign currency exchange	3,259	-
Total	2,954		979	(1,286 )

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes (continued)**

	Three months ended at September 30, 2015		Gain (loss)	
	Gain (loss) recognized in OCI (effective portion)	Classification of gain (loss)	reclassified from accumulated OCI to the consolidated statement of profit or loss	Gain (loss) recognized on derivatives (ineffective portion)
<b>Derivatives – cash flow hedge</b>				
Interest rate swaps	(1,328)	Gain (loss) on interest rate swap	-	-
Cross-currency interest rate swaps	3,741	Gain (loss) on foreign currency exchange	-	-
Foreign exchange forward	1,965	Interest income – securities at FVOCI	(159)	) -
		Interest income loans at amortized cost	(498)	) -
		Interest expense – borrowings and debt	-	-
		Interest expenses – deposits	(18)	) -
		Gain (loss) on foreign currency exchange	4,359	-
<b>Total</b>	<b>4,378</b>		<b>3,684</b>	<b>-</b>
<b>Derivatives – net investment hedge</b>				
Foreign exchange forward	533		-	-
<b>Total</b>	<b>533</b>		<b>-</b>	<b>-</b>

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes (continued)**

	Nine months ended at September 30, 2015		Gain (loss)	
	Gain (loss) recognized in OCI (effective portion)	Classification of gain (loss)	reclassified from accumulated OCI to the consolidated statement of profit or loss	Gain (loss) recognized on derivatives (ineffective portion)
<b>Derivatives – cash flow hedge</b>				
Interest rate swaps	(1,593)	Gain (loss) on interest rate swap	-	-
Cross-currency interest rate swaps	6,787	Gain (loss) on foreign currency exchange	-	-
<b>Foreign exchange forward</b>				
	3,571	Interest income – securities at FVOCI	(694	)
		Interest income loans at amortized cost	(1,161	)
		Interest expense – borrowings and debt	-	-
		Interest expenses – deposits	77	-
		Gain (loss) on foreign currency exchange	10,193	-
<b>Total</b>	<b>8,765</b>		<b>8,415</b>	<b>-</b>
<b>Derivatives – net investment hedge</b>				
Foreign exchange forward	957		-	-
<b>Total</b>	<b>957</b>		<b>-</b>	<b>-</b>

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes (continued)**

The Bank recognized in the consolidated statement of profit or loss the gain (loss) on derivative financial instruments and the gain (loss) of the hedged asset or liability related to qualifying fair value hedges, as follows:

		September 30, 2016		
	Classification in consolidated statement of profit or loss	Gain (loss) on derivatives	Gain (loss) on hedge item	Net gain (loss)
Derivatives – fair value hedge				
Interest rate swaps	Interest income – securities at FVOCI	(507 )	1,243	736
	Interest income at amortized cost	(265 )	1,803	1,538
	Interest expenses – borrowings and debt	3,945	(21,193 )	(17,248 )
	Derivative financial instruments and hedging	(3,369 )	4,329	960
Cross-currency interest rate swaps	Interest income loans at amortized cost	(265 )	673	408
	Interest expenses – borrowings and debt	50	(4,383 )	(4,333 )
	Derivative financial instruments and hedging	(2,358 )	1,970	(388 )
<b>Total</b>		<b>(2,769 )</b>	<b>(15,558 )</b>	<b>(18,327 )</b>
		September 30, 2015		
	Classification in consolidated statement of profit or loss	Gain (loss) on derivatives	Gain (loss) on hedge item	Net gain (loss)
Derivatives – fair value hedge				
Interest rate swaps	Interest income – securities at FVOCI	(828 )	1,133	305
	Interest income loans at amortized cost	(307 )	3,077	2,770
	Interest expenses – borrowings and debt	4,481	(16,959 )	(12,478 )
	Derivative financial instruments and hedging	4,504	(4,926 )	(422 )
Cross-currency interest rate swaps	Interest income at amortized cost	(131 )	324	193
	Interest expenses – borrowings and debt	840	(3,090 )	(2,250 )

	Derivative financial instruments and hedging	(14,711 )	16,701	1,990	
Total		(6,152 )	(3,740 )	(9,892 )	)

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.8 Derivative financial instruments for hedging purposes (continued)**

For control purposes, derivative instruments are recorded at their nominal amount (“notional amount”) in memorandum accounts. Interest rate swaps are made either in a single currency or cross currency for a prescribed period to exchange a series of interest rate flows, which involve fixed for floating interest payments, and vice versa. The Bank also engages in certain foreign exchange trades to serve customers’ transaction needs and to manage foreign currency risk. All such positions are hedged with an offsetting contract for the same currency.

The Bank manages and controls the risks on these foreign exchange trades by establishing counterparty credit limits by customer and by adopting policies that do not allow for open positions in the credit and investment portfolio.

The Bank also uses foreign currency exchange contracts to hedge the foreign exchange risk associated with the Bank’s equity investment in a non-U.S. dollar functional currency foreign subsidiary. Derivative and foreign exchange instruments negotiated by the Bank are executed mainly over-the-counter (OTC). These contracts are executed between two counterparties that negotiate specific agreement terms, including notional amount, exercise price and maturity.

The maximum length of time over which the Bank has hedged its exposure to the variability in future cash flows on forecasted transactions is 7.44 years.

The Bank estimates that during remaining of 2016, approximately \$1,052 reported as losses in OCI as of September 30, 2016 related to foreign exchange forward contracts, are expected to be reclassified into interest income as an adjustment to yield of hedged loans during the twelve-month period ending September 30, 2017.

The Bank estimates that during remaining of 2016, approximately \$465 reported as losses in OCI as of September 30, 2016 related to foreign exchange forward contracts, are expected to be reclassified into interest income as an adjustment to yield of hedged deposits during the twelve-month period ending September 30, 2017.



## Types of Derivatives and Foreign Exchange Instruments

Interest rate swaps are contracts in which a series of interest rate flows in a single currency are exchanged over a prescribed period. The Bank has designated a portion of these derivative instruments as fair value hedges and a portion as cash flow hedges. Cross currency swaps are contracts that generally involve the exchange of both interest and principal amounts in two different currencies. The Bank has designated a portion of these derivative instruments as fair value hedges and a portion as cash flow hedges. Foreign exchange forward contracts represent an agreement to purchase or sell foreign currency at a future date at agreed-upon terms. The Bank has designated these derivative instruments as cash flow hedges and net investment hedges.

In addition to hedging derivative financial instruments, the Bank has derivative financial instruments at FVTPL as disclosed in Note 4.1.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.9 Offsetting of financial assets and liabilities**

In the ordinary course of business, the Bank enters into derivative financial instrument transactions and securities sold under repurchase agreements under industry standards agreements. Depending on the collateral requirements stated in the contracts, the Bank and counterparties can receive or deliver collateral based on the fair value of the financial instruments transacted between parties. Collateral typically consists of cash deposits and securities. The master netting agreements include clauses that, in the event of default, provide for close-out netting, which allows all positions with the defaulting counterparty to be terminated and net settled with a single payment amount.

The International Swaps and Derivatives Association master agreement (“ISDA”) and similar master netting arrangements do not meet the criteria for offsetting in the consolidated statement of financial position. This is because they create for the parties to the agreement, a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Bank or the counterparties or following other predetermined events.

The following tables summarize financial assets and liabilities that have been offset in the consolidated statement of financial position or are subject to master netting agreements:

a) Derivative financial instruments – assets

**September 30, 2016**

Description	Gross amounts assets	Gross amounts offset in the consolidated statement of financial position	Net amount of assets presented in the consolidated statement of financial position	Gross amounts not offset in the consolidated statement of financial position	Cash collateral received	Net Amount
Derivative financial instruments-hedging	27,369	-	27,369	-	-	27,369
Financial instruments at FVTPL	28	-	28	-	-	28
Total	27,397	-	27,397	-	-	27,397

**December 31, 2015**

Description	Gross amounts assets	Gross amounts offset in the consolidated statement of financial position	Net amount of assets presented in the consolidated statement of financial position	Gross amounts not offset in the consolidated statement of financial position		Net Amount
				Financial instruments	Cash collateral received	
Derivative financial instruments-hedging	7,400	-	7,400	-	(690 )	6,710
Total	7,400	-	7,400	-	(690 )	6,710

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial instruments (continued)**

**4.9 Offsetting of financial assets and liabilities (continued)**

The following table presents the reconciliation of assets that have been offset or are subject to master netting agreements to individual line items in the consolidated statement of financial position as of September 30, 2016 and December 31, 2015:

Description	September 30, 2016		Net amount of assets presented in the consolidated statement of financial position
	Gross amounts of assets	Gross amounts offset in the consolidated statement of financial position	
Derivative financial instruments - hedging	27,369	-	27,369
Financial instruments at FVTPL	28	-	28
Total	27,397	-	27,397

Description	December 31, 2015		Net amount of assets presented in the consolidated statement of financial position
	Gross amounts of assets	Gross amounts offset in the consolidated statement of financial position	
Derivative financial instruments - hedging	7,400	-	7,400
Total	7,400	-	7,400

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial Instruments (continued)**

**4.9 Offsetting of financial assets and liabilities (continued)**

b) Financial liabilities and derivative financial instruments – liabilities

September 30, 2016

Description	Gross amounts of liabilities	Gross amounts offset in the consolidated statement of financial position	Net amount of liabilities presented in the consolidated statement of financial position	Gross amounts not offset in the consolidated statement of financial position		Net Amount
				Financial instruments	Cash collateral pledged	
Securities sold under repurchase agreements	101,403	-	101,403	(100,541 )	(862 )	-
Financial liabilities at FVTPL	-	-	-	-	-	-
Derivative financial instruments - hedging	34,652	-	34,652	-	(32,387 )	2,265
Total	136,055	-	136,055	(100,541 )	(33,249 )	2,265

December 31, 2015

Description	Gross amounts of liabilities	Gross amounts offset in the consolidated statement of financial position	Net amount of liabilities presented in the consolidated statement of financial position	Gross amounts not offset in the consolidated statement of financial position		Net Amount
				Financial instruments	Cash collateral pledged	
Securities sold under repurchase agreements	114,084	-	114,084	(111,620 )	(2,463 )	1
Financial liabilities at FVTPL	89	-	89	-	-	89
Derivative financial instruments - hedging	29,889	-	29,889	-	(26,899 )	2,990
Total	144,062	-	144,062	(111,620 )	(29,362 )	3,080



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**4. Financial Instruments (continued)**

**4.9 Offsetting of financial assets and liabilities (continued)**

The following table presents the reconciliation of liabilities that have been offset or are subject to master netting agreements to individual line items in the consolidated statement of financial position as of September 30, 2016 and December 31, 2015:

Description	September 30, 2016		
	Gross amounts of liabilities	Gross amounts offset in the consolidated statement of financial position	Net amount of liabilities presented in the consolidated statement of financial position
Securities sold under repurchase agreements	101,403	-	101,403
Derivative financial instruments:			
Financial liabilities at FVTPL	-	-	-
Derivative financial instruments - hedging	34,652	-	34,652
Total derivative financial instruments	101,403	-	101,403

Description	December 31, 2015		
	Gross amounts of liabilities	Gross amounts offset in the consolidated statement of financial position	Net amount of liabilities presented in the consolidated statement of financial position
Securities sold under repurchase agreements	114,084	-	114,084
Derivative financial instruments:			
Financial liabilities at FVTPL	89	-	89
Derivative financial instruments - hedging	29,889	-	29,889
Total derivative financial instruments	29,978	-	29,978

**5. Other assets**

Following is a summary of other assets as of September 30, 2016 and December 31, 2015:

	September 30, 2016	December 31, 2015
Accounts receivable	10,733	6,428
Equity investment in a private fund (at cost)	530	530
IT projects under development	4,039	4,952
Other	9,833	3,884
	25,135	15,794



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**6. Deposits**

The remaining maturity profile of the Bank's deposits is as follows:

	September 30, 2016	December 31, 2015
Demand	252,536	243,839
Up to 1 month	1,173,812	1,492,175
From 1 month to 3 months	727,737	475,611
From 3 month to 6 months	272,549	319,995
From 6 month to 1 year	458,804	263,849
From 1 year to 2 years	190,000	-
From 2 years to 5 years	50,567	-
	3,126,005	2,795,469

The following table presents additional information regarding the Bank's deposits:

	September 30, 2016	December 31, 2015
Aggregate amounts of time deposits of \$100,000 or more	3,125,644	2,794,912
Aggregate amounts of deposits in the New York Agency	259,301	235,203
Interest expense paid to deposits in the New York Agency	1,429	1,228

**7. Securities sold under repurchase agreements**

The Bank's financing transactions under repurchase agreements amounted to \$101.4 million and \$114.4 million, as of September 30, 2016 and December 31, 2015, respectively.

During the periods ended September 30, 2016 and 2015, interest expense related to financing transactions under repurchase agreements totaled \$835.2 and \$176.0, respectively, corresponding to interest expense generated by the financing contracts under repurchase agreements. These expenses are included in the interest expense – short-term

borrowings and debt line in the consolidated statements of profit or loss.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**8. Borrowings and debt**

**8.1 Short-term borrowings and debt**

Borrowings consist of long-term and syndicated loans obtained from international banks. Debt instruments consist of public and private issuances under the Bank's Euro Medium Term Notes Program ("EMTN") as well as public issuances in the Mexican market. The breakdown of short-term (original maturity of less than one year) borrowings and debt, together with contractual interest rates, is as follows:

	September 30, 2016	December 31, 2015	
Short-term Borrowings:			
At fixed interest rates	636,595	983,245	
At floating interest rates	413,093	871,522	
Total borrowings	1,049,688	1,854,767	
Short-term Debt:			
At fixed interest rates	82,800	525,590	
At floating interest rates	-	50,000	
Total debt	82,800	575,590	
Total short-term borrowings and debt	1,132,488	2,430,357	
Average outstanding balance during the period	1,366,873	2,266,864	
Maximum balance at any month-end	1,876,322	2,856,507	
Range of fixed interest rates on borrowing and debt in U.S. dollars	0.95% to 1.38%	0.53% to 1.21%	
Range of floating interest rates on borrowing in U.S. dollars	0.97% to 1.29%	0.67% to 1.24%	
Range of fixed interest rates on borrowing in Mexican pesos	6.16	%	3.76% to 3.98%
Range of floating interest rate on borrowing in Mexican pesos	5.20	%	3.90% to 4.17%
Range of fixed interest rate on debt in Japanese yens	-	%	0.31% to 0.33%
Weighted average interest rate at end of the period	1.18	%	0.93 %
Weighted average interest rate during the period	1.05	%	0.85 %

The balances of short-term borrowings and debt by currency, is as follows:

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

	September 30, 2016	December 31 2015
Currency		
US dollar	1,129,300	2,402,701
Mexican peso	3,188	14,366
Japanese yen	-	13,290
Total	1,132,488	2,430,357

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**8. Borrowings and debt (continued)**

**8.2 Long-term borrowings and debt**

The breakdown of borrowings and long-term debt (original maturity of more than one year), together with contractual interest rates gross of prepaid commission of \$5,797 and \$7,017 as of September 30, 2016 and December 31, 2015, respectively, is as follows:

	September 30, 2016	December 31, 2015
Long-term Borrowings:		
At fixed interest rates with due dates from December 2016 to September 2021	58,428	113,039
At floating interest rates with due dates from November 2016 to August 2019	636,919	695,837
Total borrowings	695,347	808,876
Long-term Debt:		
At fixed interest rates with due dates from October 2016 to March 2024	962,478	929,998
At floating interest rates with due dates from January 2018 to April 2019	179,344	149,956
Total long-term debt	1,141,822	1,079,954
Total long-term borrowings and debt outstanding	1,837,169	1,888,830
Average outstanding balance during the period	1,904,577	1,589,451
Maximum outstanding balance at any month – end	2,054,138	1,888,830
Range of fixed interest rates on borrowing and debt in U.S. dollars	1.01% to 3.75%	1.01% to 3.75%
Range of floating interest rates on borrowing in U.S. dollars	1.30% to 2.38%	0.84% to 1.95%
Range of fixed interest rates on borrowing in Mexican pesos	4.30% to 7.30%	4.30% to 5.95%
Range of floating interest rates on borrowing and debt in Mexican pesos	4.98% to 5.54%	3.93% to 5.45%
Range of fixed interest rate on debt in Japanese yens	0.46% to 0.81%	0.50% to 0.81%
Range of fixed interest rate on debt in Euros	3.75	% 0.40% to 3.75%
Weighted average interest rate at the end of the period	2.76	% 2.62
Weighted average interest rate during the period	2.92	% 2.65

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**8. Borrowings and debt (continued)**

**8.2 Long-term borrowings and debt (continued)**

The balances of long-term borrowings and debt by currency, is as follows:

	September 30, 2016	December 31, 2015
Currency		
US dollar	1,440,679	1,599,233
Mexican peso	228,601	153,332
Japanese yen	108,647	25,035
Euro	59,242	111,230
Total	1,837,169	1,888,830

The Bank's funding activities include: (i) EMTN, which may be used to issue notes for up to \$2.3 billion, with maturities from 7 days up to a maximum of 30 years, at fixed or floating interest rates, or at discount, and in various currencies. The notes are generally issued in bearer or registered form through one or more authorized financial institutions; (ii) Short-and Long-Term Notes "Certificados Bursatiles" Program (the "Mexico Program") in the Mexican local market, registered with the Mexican National Registry of Securities maintained by the National Banking and Securities Commission in Mexico ("CNBV", for its acronym in Spanish), for an authorized aggregate principal amount of 10 billion Mexican pesos with maturities from one day to 30 years.

Some borrowing agreements include various events of default and covenants related to minimum capital adequacy ratios, incurrence of additional liens, and asset sales, as well as other customary covenants, representations and warranties. As of September 30, 2016, the Bank was in compliance with all covenants.

The future remaining maturities of long-term borrowings and debt outstanding as of September 30, 2016, are as follows:

Outstanding

Due in	
2016	62,597
2017	459,609
2018	542,476
2019	348,093
2020	359,389
2021	5,763
2024	59,242
	1,837,169

**9. Other liabilities**

	September 30, 2016	December 31, 2015
Accruals and other accumulated expenses	5,327	9,676
Dividends payable	145	146
Accounts payable	13,138	11,096
Others	2,598	3,426
	21,208	24,344

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**10. Earnings per share**

The following table presents a reconciliation of the income and share data used in the basic and diluted earnings per share (“EPS”) computations for the dates indicated:

	Three months ended		Nine months ended	
	September 30, 2016	2015	September 30, 2016	2015
Profit for the period	27,991	37,372	73,701	80,758
Basic earnings per share	0.72	0.96	1.89	2.08
Diluted earnings per share	0.71	0.96	1.88	2.07
Weighted average common shares outstanding - applicable to basic	39,102	38,969	39,059	38,909
Effect of diluted securities:				
Stock options and restricted stock units plans	123	126	119	171
Adjusted weighted average common shares outstanding applicable to diluted EPS	39,225	39,095	39,178	39,080

**11. Capital and Reserves**

**Common stock**

The Bank’s common stock is divided into four categories:

- 1) “Class A”; shares may only be issued to Latin American Central Banks or banks in which the state or other government agency is the majority shareholder.
- 2) “Class B”; shares may only be issued to banks or financial institutions.
- 3) “Class E”; shares may be issued to any person whether a natural person or a legal entity.
- 4) “Class F”; may only be issued to state entities and agencies of non-Latin American countries, including, among others, central banks and majority state-owned banks in those countries, and multilateral financial institutions either international or regional institutions.



The holders of “Class B” shares have the right to convert or exchange their “Class B” shares, at any time, and without restriction, for “Class E” shares, at a rate of one-to-one.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**11. Capital and Reserves (continued)**

**Common stock (continued)**

The following table provides detailed information on the Bank's common stock activity per class for each of the periods in the three-month period ended September 30, 2016:

(Share units)	"Class A"	"Class B"	"Class E"	"Class F"	Total
Authorized	40,000,000	40,000,000	100,000,000	100,000,000	280,000,000
Outstanding at January 1, 2015	6,342,189	2,479,050	29,956,100	-	38,777,339
Exchange	-	(4,581 )	4,581	-	-
Restricted stock granted - directors	-	-	57,000	-	57,000
Exercised stock options - compensation plans	-	-	70,358	-	70,358
Restricted stock units – vested	-	-	64,208	-	64,208
Outstanding at September 30, 2015	6,342,189	2,474,469	30,152,247	-	38,968,905
Outstanding at January 31, 2016	6,342,189	2,474,469	30,152,247	-	38,968,905
Restricted stock granted - directors	-	-	57,000	-	57,000
Exercised stock options - compensation plans	-	-	68,409	-	68,409
Restricted stock units – vested	-	-	65,358	-	65,358
Outstanding at September 30, 2016	6,342,189	2,474,469	30,343,014	-	39,159,672

The following table presents information regarding shares repurchased but not retired by the Bank and accordingly classified as treasury stock:

	"Class A"		"Class B"		"Class E"		Total	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
Outstanding at January 1, 2015	318,140	10,708	589,174	16,242	2,295,186	50,677	3,202,500	77,627
Restricted stock granted - directors	-	-	-	-	(57,000 )	(1,259 )	(57,000 )	(1,259 )
	-	-	-	-	(70,358 )	(1,553 )	(70,358 )	(1,553 )

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Exercised stock options - compensation plans									
Restricted stock units – vested	-	-	-	-	(64,208 )	(1,418 )	(64,208 )	(1,418 )	
Outstanding at September 30, 2015	318,140	10,708	589,174	16,242	2,103,620	46,447	3,010,934	73,397	
Outstanding at January 1, 2016	318,140	10,708	589,174	16,242	2,103,620	46,447	3,010,934	73,397	
Restricted stock granted - directors	-	-	-	-	(57,000 )	(1,259 )	(57,000 )	(1,259 )	
Exercised stock options - compensation plans	-	-	-	-	(68,409 )	(1,510 )	(68,409 )	(1,510 )	
Restricted stock units - vested	-	-	-	-	(65,358 )	(1,443 )	(65,358 )	(1,443 )	
Outstanding at September 30, 2016	318,140	10,708	589,174	16,242	1,912,853	42,235	2,820,167	69,185	

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**11. Capital and Reserves (continued)**

**Reserves**

The Banking Law in the Republic of Panama requires banks with general banking license to maintain a total capital adequacy index that shall not be lower than 8% of total assets and off-balance sheet irrevocable contingency transactions, weighted according to their risk; and primary capital equivalent that shall not be less than 4.5% of its assets and off-balance sheet irrevocable contingency transactions, weighted according to their risk. As of September 30, 2016, the Bank's total capital adequacy ratio is 16.03% which is in compliance with the minimum capital adequacy ratios required by the Banking Law in the Republic of Panama.

**Restriction on retained earnings**

As of September 30, 2016 and December 31, 2015, \$46.7 million and \$38.7 million, respectively of retained earnings are restricted from dividend distribution for purposes of complying with local regulatory requirements.

**Additional paid-in capital**

As of September 30, 2016 and December 31, 2015, the additional paid-in capital consists of additional cash contributions to the common capital paid by shareholders.

**Dividends**

As of September 30, 2016 and 2015, the dividends provided for or paid were as follows:

	First Quarter		Second Quarter		Third Quarter	
	2016	2015	2016	2015	2016	2015
Dividends						
Dividends provided for or paid during the quarter	15,000	-	15,052	15,005	15,052	15,000
Dividend per share	0.385	-	0.385	0.385	0.385	0.385

## 12. Business segment information

The Bank's activities are managed and executed in two business segments: Commercial and Treasury. The business segment results are determined based on the Bank's managerial accounting process as defined by IFRS 8 – Operating Segments, which assigns consolidated statement of financial positions, revenue and expense items to each business segment on a systematic basis.

The Bank's net interest income represents the main driver of profits; therefore, the Bank presents its interest-earning assets by business segment, to give an indication of the size of business generating net interest income. Interest-earning assets also generate gains and losses on sales, such as for financial instruments at fair value through OCI and financial instruments at fair value through profit or loss, which are included in net other income, in the Treasury Segment. The Bank also discloses its other assets and contingencies by business segment, to give an indication of the size of business that generates net fees and commissions, also included in net other income, in the Commercial Business Segment.

The Commercial Business Segment incorporates all of the Bank's financial intermediation and fees generated by the commercial portfolio. The commercial portfolio includes book value of loans, acceptances and contingencies. Profits from the Commercial Business Segment include net interest income from loans, fee income, impairment loss from expected credit losses on loans at amortized cost and off-balance sheet financial instruments, and allocated expenses.

The Treasury Business Segment incorporates deposits in banks and all of the Bank's financial instruments at fair value through profit or loss, financial instruments at fair value through OCI and securities at amortized cost. Profits from the Treasury Business Segment include net interest income from deposits with banks, financial instruments at fair value through OCI and securities at amortized cost, derivative financial instruments foreign currency exchange, gain (loss) for financial instrument at fair value through profit or loss, gain (loss) for financial instrument at fair value through OCI, impairment loss for expected credit losses on investment securities, other income and allocated expenses.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**12. Business segment information**  
**(continued)**

The following table provides certain information regarding the Bank's operations by segment:

	Period ended at September 30,	
	2016 <sup>(1)</sup>	2015 <sup>(1)</sup>
Commercial		
Interest income	177,026	154,065
Interest expense	(71,645)	(60,597)
Net interest income	105,381	93,468
Net other income <sup>(2)</sup>	11,632	14,080
Total income	117,013	107,548
Impairment loss from expected credit losses on loans at amortized cost and credit contingencies	(17,127)	(10,311)
Expenses	(25,412)	(30,367)
Profit for the period	74,474	66,870
Commercial assets and contingencies (end of period balances):		
Interest-earning assets <sup>(3 and 5)</sup>	6,384,687	6,682,445
Other assets and contingencies <sup>(4)</sup>	367,003	437,436
Total interest-earning assets, other assets and contingencies	6,751,690	7,119,881
Treasury		
Interest income	7,422	8,121
Interest expense	4,721	6,112
Net interest income	12,143	14,233
Net other income <sup>(2)</sup>	(4,379)	8,516
Total income	7,764	22,749
Impairment loss for expected credit losses on investment securities	(276)	(543)
Expenses	(8,261)	(8,318)
Profit for the period	(773)	13,888
Treasury assets and contingencies (end of period balances):		
Interest-earning assets <sup>(3 and 5)</sup>	900,127	1,603,395
Total interest-earning assets, other assets and contingencies	900,127	1,603,395
Combined business segment total		
Interest income	184,448	162,186
Interest expense	(66,924)	(54,485)

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Net interest income	117,524	107,701
Net other income <sup>(2)</sup>	7,253	22,596
Total income	124,777	130,297
Impairment loss from expected credit losses on loans at amortized cost and credit contingencies	(17,127 )	(10,311 )
Impairment loss from expected credit losses on investment securities	(276 )	(543 )
Expenses	(33,673 )	(38,685 )
Profit for the period	73,701	80,758

<sup>(1)</sup> The numbers set out in these tables have been rounded and accordingly may not total exactly. The balances for 2015 correspond to December 31, 2015 figures.

<sup>(2)</sup> Net other income consists of other income including gains (loss) per financial instrument at FVTPL and FVOCI, derivative instruments and foreign currency exchange.

<sup>(3)</sup> Includes deposits and loans at amortized cost, net of unearned interest and deferred fees.

<sup>(4)</sup> Includes customers' liabilities under acceptances, letters of credit and guarantees covering commercial and country risk, and credit commitments.

Includes cash and due from banks, interest-bearing deposits with banks, financial instruments at fair value through

<sup>(5)</sup> OCI and financial instruments at amortized cost and financial instruments to fair value to profit or loss and investment fund.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**12. Business segment information**  
**(continued)**

	<b>September 30,</b> <b>2016<sup>(1)</sup></b>	<b>December 31,</b> <b>2015<sup>(1)</sup></b>
Total assets and contingencies (end of period balances):		
Interest-earning assets <sup>(2 and 4)</sup>	7,284,814	8,286,366
Other assets and contingencies <sup>(3)</sup>	367,003	437,436
Total interest-earning assets, other assets and contingencies	7,651,817	8,723,802

(1) The numbers set out in these tables have been rounded and accordingly may not total exactly.

(2) Includes deposits and loans at amortized cost, net of unearned interest and deferred fees.

(3) Includes customers' liabilities under acceptances, letters of credit and guarantees covering commercial and country risk, and credit commitments.

Includes cash and due from banks, interest-bearing deposits with banks, financial instruments at fair value through

(4) OCI and financial instruments at amortized cost and financial instruments to fair value to profit or loss and investment fund.

	September 30, 2016	December 31, 2015
Reconciliation of total assets:		
Interest-earning assets – business segment	7,284,814	8,286,366
Allowance for expected credit losses on loans at amortized cost	(106,335 )	(89,974 )
Allowance for expected credit losses on securities at amortized cost	(654 )	(526 )
Customers' liabilities under acceptances	1,715	15,100
Intangibles, net	3,086	427
Accrued interest receivable	45,296	45,456
Property and equipment, net	6,654	6,173
Derivative financial instruments used for hedging - receivable	27,369	7,400
Other assets	25,135	15,794
Total assets – consolidated financial statements	7,287,080	8,286,216



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**13. Fair value of financial instruments**

The Bank determines the fair value of its financial instruments using the fair value hierarchy established in IFRS 13 - Fair Value Measurements and Disclosure, which requires the Bank to maximize the use of observable inputs (those that reflect the assumptions that market participants would use in pricing the asset or liability developed based on market information obtained from sources independent of the reporting entity) and to minimize the use of unobservable inputs (those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances) when measuring fair value. Fair value is used on a recurring basis to measure assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets and liabilities for impairment or for disclosure purposes. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, the Bank uses some valuation techniques and assumptions when estimating fair value. The Bank applied the following fair value hierarchy:

Level 1 – Assets or liabilities for which an identical instrument is traded in an active market, such as publicly-traded instruments or futures contracts.

Level 2 – Assets or liabilities valued based on observable market data for similar instruments, quoted prices in markets that are not active; or other observable inputs that can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3 – Assets or liabilities for which significant valuation assumptions are not readily observable in the market; instruments measured based on the best available information, which might include some internally-developed data, and considers risk premiums that a market participant would require.

When determining the fair value measurements for assets and liabilities that are required or permitted to be recorded at fair value, the Bank considers the principal or most advantageous market in which it would transact and considers the assumptions that market participants would use when pricing the asset or liability. When possible, the Bank uses active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Bank uses observable market information for similar assets and liabilities. However, certain assets and liabilities are not actively traded in observable markets and the Bank must use alternative valuation techniques to determine the fair value measurement. The frequency of transactions, the size of the bid-ask spread and the size of the investment are factors considered in determining the liquidity of markets and the relevance of observed prices in those markets.

When there has been a significant decrease in the volume or level of activity for a financial asset or liability, the Bank uses the present value technique which considers market information to determine a representative fair value in usual market conditions.

A description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis, including the general classification of such assets and liabilities under the fair value hierarchy is presented below:

*Financial instruments at FVTPL and FVOCI*

Financial instruments at FVTPL are carried at fair value, which is based upon quoted prices when available, or if quoted market prices are not available, on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security.

Financial instruments at FVOCI are carried at fair value, based on quoted market prices when available, or if quoted market prices are not available, based on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security.

When quoted prices are available in an active market, financial instruments at FVOCI and financial instruments at FVTPL are classified in level 1 of the fair value hierarchy. If quoted market prices are not available or they are available in markets that are not active, then fair values are estimated based upon quoted prices of similar instruments, or where these are not available, by using internal valuation techniques, principally discounted cash flows models. Such securities are classified within level 2 of the fair value hierarchy.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**13. Fair value of financial instruments (continued)**

Derivative financial instruments

The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. Exchange-traded derivatives that are valued using quoted prices are classified within level 1 of the fair value hierarchy.

For those derivative contracts without quoted market prices, fair value is based on internal valuation techniques using inputs that are readily observable and that can be validated by information available in the market. The principal technique used to value these instruments is the discounted cash flows model and the key inputs considered in this technique include interest rate yield curves and foreign exchange rates. These derivatives are classified within level 2 of the fair value hierarchy.

The fair value adjustments applied by the Bank to its derivative carrying values include credit valuation adjustments (“CVA”), which are applied to OTC derivative instruments, in which the base valuation generally discounts expected cash flows using the Overnight Index Swap (“OIS”) interest rate curves. Because not all counterparties have the same credit risk as that implied by the relevant OIS curve, a CVA is necessary to incorporate the market view of both, counterparty credit risk and the Bank’s own credit risk, in the valuation.

Own-credit and counterparty CVA is determined using a fair value curve consistent with the Bank’s or counterparty credit rating. The CVA is designed to incorporate a market view of the credit risk inherent in the derivative portfolio. However, most of the Bank’s derivative instruments are negotiated bilateral contracts and are not commonly transferred to third parties. Derivative instruments are normally settled contractually, or if terminated early, are terminated at a value negotiated bilaterally between the counterparties. Therefore, the CVA (both counterparty and own-credit) may not be realized upon a settlement or termination in the normal course of business. In addition, all or a portion of the CVA may be reversed or otherwise adjusted in future periods in the event of changes in the credit risk of the Bank or its counterparties or due to the anticipated termination of the transactions.

Transfer of financial assets

Gains or losses on sale of loans depend in part on the carrying amount of the financial assets involved in the transfer, and its fair value at the date of transfer. The fair value of instruments is determined based upon quoted market prices when available, or are based on the present value of future expected cash flows using information related to credit losses, prepayment speeds, forward yield curves, and discounted rates commensurate with the risk involved.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**13. Fair value of financial instruments (continued)**

Financial instruments measured at fair value on a recurring basis by caption on the consolidated statement of financial positions using the fair value hierarchy are described below:

	September 30, 2016			
	Level 1 <sup>(a)</sup>	Level 2 <sup>(b)</sup>	Level 3 <sup>(c)</sup>	Total
<b>Assets</b>				
Securities at fair value through OCI:				
Corporate debt	28,657	-	-	28,657
Sovereign debt	27,046	-	-	27,046
Total securities at fair value through OCI	55,703	-	-	55,703
Financial instruments at FVTPL:				
Foreign exchange forward	-	28	-	28
Total financial instruments at FVTPL	-	28	-	28
Derivative financial instruments used for hedging – receivable:				
Interest rate swaps	-	9,711	-	9,711
Cross-currency interest rate swaps	-	11,874	-	11,874
Foreign exchange forward	-	5,784	-	5,784
Total derivative financial instrument used for hedging – receivable	-	27,369	-	27,369
Total financial assets at fair value	55,703	27,397	-	83,100
<b>Liabilities</b>				
Financial instruments at FVTPL:				
Interest rate swaps	-	-	-	-
Cross-currency interest rate swaps	-	-	-	-
Foreign exchange forward	-	-	-	-
Total financial instruments at FVTPL	-	-	-	-
Derivative financial instruments used for hedging – payable:				
Interest rate swaps	-	5,987	-	5,987
Cross-currency interest rate swaps	-	28,058	-	28,058
Foreign exchange forward	-	607	-	607
Total derivative financial instruments used for hedging – payable	-	34,652	-	34,652
Total financial liabilities at fair value	-	34,652	-	34,652

<sup>(a)</sup> Level 1: Quoted market prices in an active market.

- (b) Level 2: Internally developed models with significant observable market or quoted market prices in an inactive market.
- (c) Level 3: Internally developed models with significant unobservable market information.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**13. Fair value of financial instruments (continued)**

	December 31, 2015			
	<b>Level 1(a)</b>	<b>Level 2(b)</b>	<b>Level 3(c)</b>	<b>Total</b>
<b>Assets</b>				
Securities at fair value through OCI:				
Corporate debt	76,091	8,724	-	84,815
Sovereign debt	56,988	-	-	56,988
Total securities at fair value through OCI	133,079	8,724	-	141,803
Financial instruments at FVTPL:				
Investment funds	-	53,411	-	53,411
Total financial instruments at FVTPL	-	53,411	-	53,411
Derivative financial instruments used for hedging – receivable:				
Interest rate swaps	-	2,779	-	2,779
Cross-currency interest rate swaps	-	696	-	696
Foreign exchange forward	-	3,925	-	3,925
Total derivative financial instrument used for hedging – receivable	-	7,400	-	7,400
Total financial assets at fair value	133,079	69,535	-	202,614
<b>Liabilities</b>				
Financial instruments at FVTPL:				
Interest rate swaps	-	15	-	15
Foreign exchange forward	-	74	-	74
Total financial instruments at FVTPL	-	89	-	89
Derivative financial instruments used for hedging – payable:				
Interest rate swaps	-	3,698	-	3,698
Cross-currency interest rate swaps	-	24,105	-	24,105
Foreign exchange forward	-	2,086	-	2,086
Total derivative financial instruments used for hedging – payable	-	29,889	-	29,889
Total financial liabilities at fair value	-	29,978	-	29,978

(a) Level 1: Quoted market prices in an active market.

(b) Level 2: Internally developed models with significant observable market or quoted market prices in an inactive market.

(c) Level 3: Internally developed models with significant unobservable market information.

The following information should not be interpreted as an estimate of the fair value of the Bank. Fair value calculations are only provided for a limited portion of the Bank's financial assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparison of fair value information of the Bank and other companies may not be meaningful for comparative analysis.



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**13. Fair value of financial instruments (continued)**

The following methods and assumptions were used by the Bank's management in estimating the fair values of financial instruments whose fair value is not measured on a recurring basis:

*Financial instruments with carrying value that approximates fair value*

The carrying value of certain financial assets, including cash and due from banks, interest-bearing deposits in banks, customers' liabilities under acceptances, accrued interest receivable and certain financial liabilities including customer's demand and time deposits, securities sold under repurchase agreements, accrued interest payable, and acceptances outstanding, as a result of their short-term nature, are considered to approximate fair value. These instruments are classified in Level 2.

*Securities at amortized cost*

The fair value has been based upon current market quotations, where available. If quoted market prices are not available, fair value has been estimated based upon quoted price of similar instruments, or where these are not available, on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security. These securities are classified in Levels 1 and 2.

*Loans at amortized cost*

The fair value of the loan portfolio, including impaired loans, is estimated by discounting future cash flows using the current rates at which loans would be made to borrowers with similar credit ratings and for the same remaining maturities, considering the contractual terms in effect as of September 30 of the relevant period. These assets are classified in Level 2.

*Short and long-term borrowings and debt*

The fair value of short and long-term borrowings and debt is estimated using discounted cash flow analysis based on the current incremental borrowing rates for similar types of borrowing arrangements, taking into account the changes in the Bank's credit margin. These liabilities are classified in Level 2.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**13. Fair value of financial instruments (continued)**

The following table provides information on the carrying value and estimated fair value of the Bank's financial instruments that are not measured on a recurring basis:

	September 30, 2016				
	Carrying value	Fair value	Level 1 <sup>(a)</sup>	Level 2 <sup>(b)</sup>	Level 3 <sup>(c)</sup>
<b>Financial assets</b>					
Instruments with carrying value that approximates fair value	801,891	801,891	-	801,891	-
Securities at amortized cost	88,866	89,202	86,202	3,000	-
Loans at amortized cost <sup>(1)</sup>	6,278,352	6,380,876	-	6,380,876	-
<b>Financial liabilities</b>					
Instruments with carrying value that approximates fair value	2,878,587	2,878,587	-	2,878,587	-
Short-term borrowings and debt	1,132,488	1,132,524	-	1,132,524	-
Long-term borrowings and debt	1,831,372	1,869,848	-	1,869,848	-
	December 31, 2015				
	Carrying value	Fair value	Level 1 <sup>(a)</sup>	Level 2 <sup>(b)</sup>	Level 3 <sup>(c)</sup>
<b>Financial assets</b>					
Instruments with carrying value that approximates fair value	1,360,522	1,360,522	-	1,360,522	-
Securities at amortized cost	108,215	101,726	76,673	25,053	-
Loans at amortized cost <sup>(1)</sup>	6,592,471	6,727,045	-	6,727,045	-
<b>Financial liabilities</b>					
Instruments with carrying value that approximates fair value	2,678,806	2,678,806	-	2,678,806	-
Short-term borrowings and debt	2,430,357	2,428,513	-	2,428,513	-
Long-term borrowings and debt	1,881,813	1,904,231	-	1,904,231	-

- (a) Level 1: Quoted market prices in an active market.
- (b) Level 2: Internally developed models with significant observable market or quoted market prices in an inactive market.
- (c) Level 3: Internally developed models with significant unobservable market information.

(1) The carrying value of loans is net of the allowance for expected credit losses of \$106.3 million and unearned interest and deferred fees of \$8.7 million for September 30, 2016; allowance for expected credit losses of \$90.0 million and unearned interest and deferred fees of \$9.3 million for December 31, 2015.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**14. Accumulated other comprehensive income (loss)**

	Financial instruments at FVOCI	Derivative financial instruments	Total
Balance as of January 1, 2016	(8,931	) (1,750	) (10,681)
Net unrealized gain arising from the period	6,933	2,137	9,070
Reclassification adjustment for (gains) loss included in the profit of the period <sup>(1)</sup>	1,317	(4,090	) (2,773 )
Other comprehensive income (loss) from the period	8,250	(1,953	) 6,297
Balance as of September 30, 2016	(681	) (3,703	) (4,384 )
Balance as of January 1, 2015	(6,817	) (1,020	) (7,837 )
Net unrealized gain (loss) arising from the period	(1,380	) (3,974	) (5,354 )
Reclassification adjustment for (gains) loss included in the profit of the period <sup>(1)</sup>	(2,202	) 1,823	(379 )
Other comprehensive income (loss) from the period	(3,582	) (2,151	) (5,733 )
Balance as of September 30, 2015	(10,399	) (3,171	) (13,570)

<sup>(1)</sup> Reclassification adjustments include amounts recognized in profit of the period that had been part of other comprehensive income (loss) in this and previous periods.

The following table presents amounts reclassified from other comprehensive income to the profit of the period:

Three months ended September 30, 2016

Details about accumulated other comprehensive income components	Amount reclassified from accumulated other comprehensive income	Affected line item in the consolidated statement of profit or loss where net income is presented
Realized gains (losses) on financial instruments at FVOCI:	-	Interest income – financial instruments at FVOCI
	168	Net gain on sale of financial instruments at FVOCI
	185	Derivative financial instruments and hedging

353

Gains (losses) on derivative financial instruments:

Foreign exchange forward	(1,414)	) Interest income – loans at amortized cost
	470	Interest expense – borrowings and deposits
	2,528	Net gain (loss) on foreign currency exchange
Interest rate swaps	264	Net gain (loss) on interest rate swaps
Cross-currency interest rate swap	421	Net gain (loss) on cross-currency interest rate swap
	2,269	

56

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**14. Accumulated other comprehensive income (loss) (continued)**

Nine months ended September 30, 2016

Details about accumulated other comprehensive income components	Amount reclassified from accumulated other comprehensive income	Affected line item in the consolidated statement of profit or loss where net income is presented
Realized gains (losses) on financial instruments at FVOCI:	-	Interest income – financial instruments at FVOCI
	(800	) Net gain on sale of financial instruments at FVOCI
	(518	) Derivative financial instruments and hedging
	(1,318	)
Gains (losses) on derivative financial instruments:		
Foreign exchange forward	(3,168	) Interest income – loans at amortized cost
	878	Interest expense - borrowings
	5,023	Net gain (loss) on foreign currency exchange
Interest rate swaps	870	Net gain (loss) on interest rate swaps
Cross-currency interest rate swap	488	Net gain (loss) on cross-currency swaps
	4,091	

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**14. Accumulated other comprehensive income (loss) (continued)**

The following table presents amounts reclassified from other comprehensive income to the profit of the period:

Three months ended September 30, 2015

Details about accumulated other comprehensive income components	Amount reclassified from accumulated other comprehensive income	Affected line item in the consolidated statement of profit or loss where net income is presented
Realized gains (losses) on financial instruments at FVOCI:	(235)	) Interest income – financial instruments at FVOCI
	1,543	) Net gain on sale of financial instruments at FVOCI
	(260)	) Derivative financial instruments and hedging
	1,048	
Gains (losses) on derivative financial instruments:		
Foreign exchange forward	(498)	) Interest income – loans at amortized cost
	911	) Interest expense – borrowings and deposits
	-	) Net gain (loss) on foreign currency exchange
Interest rate swaps	-	) Net gain (loss) on interest rate swaps
	-	) Net gain (loss) on cross-currency interest rate swap
Cross-currency interest rate swap	-	)
	413	

Nine months ended September 30, 2015

Details about accumulated other comprehensive income components	Amount reclassified from accumulated other comprehensive income	Affected line item in the consolidated statement of profit or loss where net income is presented
	(572)	) Interest income – financial instruments at FVOCI



Realized gains (losses) on financial instruments at FVOCI:

3,268	Net gain on sale of financial instruments at FVOCI
(494	) Derivative financial instruments and hedging
2,202	

Gains (losses) on derivative financial instruments:

Foreign exchange forward	(327	) Interest income – loans at amortized cost
	(234	) Interest expense - borrowings
	(1,232	) Net gain (loss) on foreign currency exchange
Interest rate swaps	-	Net gain (loss) on interest rate swaps
Cross-currency interest rate swap	-	Net gain (loss) on cross-currency swaps
	(1,793	)

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**15. Related party transactions**

During the reporting year, total compensation paid to directors and the executives of Bladex as representatives of the Bank amounted to:

	Three months ended		Nine months ended	
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Expenses:				
Compensation costs paid to directors	252	238	491	480
Compensation costs paid to executives	346	354	3,696	4,226

**16. Contingencies**

Bladex is not engaged in any litigation that is material to the Bank's business or, to the best of the knowledge of the Bank's management that is likely to have an adverse effect on its business, financial condition or results of operations.

**17. Risk management**

Risk is inherent in the Bank's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities. The Bank is exposed to market, credit, compliance and liquidity risk. It is also subject to country risk and various operating risks.

The Board of Directors is responsible for the overall risk management approach and for approving the risk management strategies and principles. The Board has appointed a Risk Committee which has the responsibility to monitor the overall risk process within the Bank.

The Risk Committee has the overall responsibility for the development of the risk strategy and implementing principles, frameworks, policies and limits. The Risk Committee is responsible for managing risk decisions and monitoring risk levels and reports on a weekly basis to the Supervisory Board.

The Risk Management Unit is responsible for implementing and maintaining risk related procedures to ensure an independent control process is maintained. The unit works closely with the Risk Committee to ensure that procedures are compliant with the overall framework.

The Risk Controlling Unit is responsible for monitoring compliance with risk principles, policies and limits across the Bank. This unit also ensures the complete capture of the risks in risk measurement and reporting systems. Exceptions are reported on a daily basis, where necessary, to the Risk Committee, and the relevant actions are taken to address exceptions and any areas of weakness.

The Bank's Assets/Liabilities Committee (ALCO) is responsible for managing the Bank's assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Bank. The Bank's policy is that risk management processes throughout the Bank are audited annually by the Internal Audit function, which examines both the adequacy of the procedures and the Bank's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**Risk measurement and reporting systems**

The Bank's risks are measured using a method that reflects both the expected loss likely to arise in normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on statistical models. The models make use of probabilities derived from historical experience, adjusted to reflect the economic environment. The Bank also runs worst-case scenarios that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks is primarily performed based on limits established by the Bank. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept, with additional emphasis on selected industries. In addition, the Bank's policy is to measure and monitor the overall risk bearing capacity in relation to the aggregate risk exposure across all risk types and activities. Information compiled from all the businesses is examined and processed in order to analyze, control and identify risks on a timely basis. This information is presented and explained to the Board of Directors, the Risk Committee, and the head of each business division.

The report includes aggregate credit exposure, credit metric forecasts, market risk sensitivities, stop losses, liquidity ratios and risk profile changes. On a monthly basis, detailed reporting of industry, customer and geographic risks takes place. Senior management assesses the appropriateness of the allowance for credit losses on a monthly basis. The Supervisory Board receives a comprehensive risk report once a quarter which is designed to provide all the necessary information to assess and conclude on the risks of the Bank.

For all levels throughout the Bank, specifically tailored risk reports are prepared and distributed in order to ensure that all business divisions have access to extensive, necessary and up-to-date information.

**Risk mitigation**

As part of its overall risk management, the Bank uses derivatives and other instruments to manage exposures resulting from changes in interest rates, foreign currencies, equity risks, credit risks, and exposures arising from forecast transactions.

In accordance with the Bank's policy, its risk profile is assessed before entering into hedge transactions, which are authorized by the appropriate level of seniority within the Bank. The effectiveness of hedges is assessed by the Risk Controlling Unit (based on economic considerations rather than the IFRS hedge accounting regulations).

The effectiveness of all the hedge relationships is monitored by the Risk Controlling Unit quarterly. In situations of ineffectiveness, the Bank will enter into a new hedge relationship to mitigate risk on a continuous basis.

### **Risk concentration**

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location. In order to avoid excessive concentrations of risk, the Bank's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly. Selective hedging is used within the Bank to manage risk concentrations at both the relationship and industry/country levels.

The Bank has exposure to the following risk from financial instruments:

#### **17.1 Credit Risk**

Credit risk is the risk that the Bank will incur a loss because its customers or counterparties fail to discharge their contractual obligations. The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.1 Credit Risk (continued)**

The Bank has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process aims to allow the Bank to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

**Individually assessed allowances**

The Bank determines the allowances appropriate for each individually significant loan or advance on an individual basis, taking into account any overdue payments of interests, credit rating downgrades, or infringement of the original terms of the contract. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance if it is in a financial difficulty, projected receipts and the expected payout should bankruptcy ensue, the availability of other financial support, the realizable value of collateral and the timing of the expected cash flows. Allowances for losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

**Collectively assessed allowances**

Allowances are assessed collectively for losses on loans and advances and for debt investments at amortized costs that are not individually significant and for individually significant loans and advances that have been assessed individually and found not to be impaired.

The Bank generally bases its analyses on historical experience and prospective information. However, when there are significant market developments, regional and/or global, the Bank would include macroeconomic factors within its assessments. These factors include, depending on the characteristics of the individual or collective assessment: unemployment rates, current levels of bad debt, changes in the law, changes in regulation, bankruptcy trends, and

other consumer data. The Bank may use the aforementioned factors as appropriate to adjust the impairment allowances.

Allowances are evaluated separately at each reporting date with each portfolio. The collective assessment is made for groups of assets with similar risk characteristics, in order to determine whether provision should be made due to incurred loss events for which there is objective evidence, but the effects of which are not yet evident in the individual loans assessments. The collective assessment takes account of data from the loan portfolio (such as historical losses on the portfolio, levels of arrears, credit utilization, loan to collateral ratios and expected receipts and recoveries once impaired) or economic data (such as current economic conditions, unemployment levels and local or industry-specific problems). The approximate delay between the time a loss is likely to have been incurred and the time it will be identified as requiring an individually assessed impairment allowance is also taken into consideration. Local management is responsible for deciding the length of this period. The impairment allowance is then reviewed by credit management to ensure alignment with the Bank's overall policy.

Financial guarantees and letters of credit are assessed in a similar manner as for loans at amortized cost.

#### **Derivative financial instruments**

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded on the statement of financial position at fair value. With gross-settled derivatives, the Bank is also exposed to a settlement risk, being the risk that the Bank honors its obligation, but the counterparty fails to deliver the counter value.

#### **Credit-related commitments risks**

The Bank makes available to its customers guarantees that may require that the Bank makes payments on their behalf and enters into commitments to extend credit lines to secure their liquidity needs. Letters of credit and guarantees (including standby letters of credit) commit the Bank to make payments on behalf of customers in the event of a specific act, generally related to the import or export of goods. Such commitments expose the Bank to similar risks to loans and are mitigated by the same control processes and policies.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.1 Credit Risk (continued)**

**Collateral and other credit enhancements**

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are in place covering the acceptability and valuation of each type of collateral.

The main types of collateral obtained are, as follows:

-For commercial lending, charges over real estate properties, inventory and trade receivables.

The Bank also obtains guarantees from parent companies for loans to their subsidiaries. Management monitors the market value of collateral and will request additional collateral in accordance with the underlying agreement. It is the Bank's policy to dispose of repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claim. In general, the Bank does not occupy repossessed properties for business use.

The Bank also makes use of master netting agreements with counterparties with whom a significant volume of transactions are undertaken. Such arrangements provide for single net settlement of all financial instruments covered by the agreements in the event of default on any one contract. Master netting arrangements do not normally result in an offset of balance-sheet assets and liabilities unless certain conditions for offsetting.

Although master netting arrangements may significantly reduce credit risk, it should be noted that:

Credit risk is eliminated only to the extent that amounts due to the same counterparty will be settled after the assets are realized.



The extent to which overall credit risk is reduced may change substantially within a short period because the exposure is affected by each transaction subject to the arrangement.

## **17.2 Liquidity risk**

Liquidity refers to the Bank's ability to maintain adequate cash flows to fund operations and meet obligations and other commitments on a timely basis. The Bank maintains its liquid assets mainly in demand deposits, overnight funds and time deposits with well-known international banks. These liquid assets are adequate to cover 24-hour deposits from customers, which theoretically could be withdrawn on the same day.

As established by the Bank's liquidity policy, the Bank's liquid assets are held in the form of interbank deposits with reputable international banks that have A1, P1, or F1 ratings from two of the major internationally – recognized rating agencies and are primarily located outside of the Region. These banks must have a correspondent relationship with the Bank. In addition, the Bank's liquidity policy allows for investing in negotiable money market instruments, including Euro certificates of deposit, commercial paper, bankers' acceptances and other liquid instruments with maturities of up to three years. These instruments must be of investment grade quality "A" or better and must have a liquid secondary market.

The Bank performs daily reviews, controls and periodic stress tests on its liquidity position, including the application of a series of limits to restrict its overall liquidity risk and to monitor the liquidity level according to the macroeconomic environment. The Bank determines the level of liquid assets to be held on a daily basis, adopting a Liquidity Coverage Ratio methodology referencing the Basel Committee guidelines. Additionally, specific limits have been established to control (1) cumulative maturity "gaps" between assets and liabilities, for each maturity classification presented in the Bank's internal liquidity reports, and (2) concentrations of deposits taken from any client or economic group maturing in one day and total maximum deposits maturing in one day.

The Bank follows a Contingent Liquidity Plan. The plan contemplates the regular monitoring of several quantified internal and external reference benchmarks (such as deposit level, quality of assets, Emerging Markets Bonds Index Plus, cost of funds, LIBOR-OIS spread and market interest rates), which in cases of high volatility would trigger implementation of a series of precautionary measures to reinforce the Bank's liquidity position. In the Bank's opinion, its liquidity position is adequate for the Bank's present requirements.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.2 Liquidity risk (continued)**

While the Bank's liabilities generally mature over somewhat shorter periods than its assets, the associated liquidity risk is diminished by the short-term nature of the loan portfolio, as the Bank is engaged primarily in the financing of foreign trade.

The following table details the Banks' assets and liabilities grouped by its remaining maturity with respect to the contractual maturity:

Description	September 30, 2016						Total
	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years	Without maturity	
<b>Assets</b>							
Cash and cash equivalent	754,876	-	-	-	-	-	754,876
Investment securities	28	1,025	3,000	112,174	29,025	(655 )	144,597
Loans at amortized cost	2,222,061	1,442,788	1,046,878	1,640,781	40,874	-	6,393,382
Unearned interest and deferred fees	(887 )	(1,349 )	(479 )	(5,184 )	(796 )	-	(8,695 )
Allowance for expected credit losses	-	-	-	-	-	(106,335)	(106,335 )
Other assets	33,087	10,773	4,816	31,272	1,397	27,910	109,255
<b>Total</b>	<b>3,009,165</b>	<b>1,453,237</b>	<b>1,054,215</b>	<b>1,779,043</b>	<b>70,500</b>	<b>(79,080 )</b>	<b>7,287,080</b>
<b>Liabilities</b>							
Deposits in banks	2,154,085	272,549	458,804	240,567	-	-	3,126,005
Other liabilities	864,520	274,381	626,844	1,320,580	63,879	-	3,151,704
<b>Total</b>	<b>3,018,605</b>	<b>546,930</b>	<b>1,085,648</b>	<b>1,561,147</b>	<b>63,879</b>	<b>-</b>	<b>6,276,209</b>
<b>Net position</b>	<b>(9,440 )</b>	<b>906,307</b>	<b>(31,433 )</b>	<b>217,896</b>	<b>6,621</b>	<b>(79,080 )</b>	<b>1,010,871</b>

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.2 Liquidity risk (continued)**

Description	December 31, 2015						Total
	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years	Without maturity	
<b>Assets</b>							
Cash and cash equivalent	1,299,966	-	-	-	-	-	1,299,966
Investment securities	22,749	13,619	12,953	113,613	87,609	52,886	303,429
Loans at amortized cost	2,390,914	1,094,889	1,188,864	1,973,526	43,556	-	6,691,749
Unearned interest and deferred fees	(722 )	(1,163 )	(1,477 )	(5,454 )	(488 )	-	(9,304 )
Allowance for expected credit losses	-	-	-	-	-	(89,974 )	(89,974 )
Other assets	54,873	18,889	4,024	5,061	733	6,770	90,350
<b>Total</b>	<b>3,767,780</b>	<b>1,126,234</b>	<b>1,204,364</b>	<b>2,086,746</b>	<b>131,410</b>	<b>(30,318 )</b>	<b>8,286,216</b>
<b>Liabilities</b>							
Deposits in banks	2,211,625	319,995	263,849	-	-	-	2,795,469
Other liabilities	1,487,458	862,141	471,232	1,622,937	74,475	573	4,518,816
<b>Total</b>	<b>3,699,083</b>	<b>1,182,136</b>	<b>735,081</b>	<b>1,622,937</b>	<b>74,475</b>	<b>573</b>	<b>7,314,285</b>
<b>Net position</b>	<b>68,697</b>	<b>(55,902 )</b>	<b>469,283</b>	<b>463,809</b>	<b>56,935</b>	<b>(30,891 )</b>	<b>971,931</b>

**17.3 Market risk**

Market risk generally represents the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions. Market risk is inherent in the financial instruments associated with many of the Bank's operations and activities, including loans, deposits, investment and financial instruments at FVTPL, short- and long-term borrowings and debt, derivatives and trading positions. Among many other market conditions that may shift from time to time are fluctuations in interest rates and currency exchange rates, changes in the implied volatility of interest rates and changes in securities prices, due to changes in either market perception or actual credit quality of either the relevant issuer or its country of origin. Accordingly, depending on the instruments or activities impacted, market risks can have wide ranging, complex adverse effects on the Bank's financial condition, results of operations, cash flows and business.



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.3 Market risk (continued)**

**Interest rate risk**

The Bank endeavors to manage its assets and liabilities in order to reduce the potential adverse effects on the net interest income that could be produced by interest rate changes. The Bank's interest rate risk is the exposure of earnings (current and potential) and capital to adverse changes in interest rates and is managed by attempting to match the term and repricing characteristics of the Bank's interest rate sensitive assets and liabilities.

The Bank's interest rate risk typically arises from the Bank's liability sensitive short-term position, which means that the Bank's interest-bearing liabilities tend to reprice more quickly than the Bank's interest-earning assets. This is offset by the short-term nature of the Bank's interest-earning assets, namely liquid assets and loan portfolio, and the fact that most of the assets and liabilities pricing is based on short-term market rates (LIBOR-based) with contractual re-pricing schedules for longer term transactions. As a result, there is a potential adverse impact on the Bank's net interest income from interest rate increases in the very short term. The Bank's policy with respect to interest rate risk provides that the Bank establishes limits with regards to: (1) changes in net interest income due to a potential impact, given certain movements in interest rates and (2) changes in the amount of available equity funds of the Bank, given a one basis point movement in interest rates. Most of the Bank's assets and most of its liabilities are denominated in US American Dollars and hence the Bank does not incur a significant currency exchange risk. The currency exchange rate risk is mitigated by the use of derivatives, which, although perfectly covered economically, may generate a certain accounting volatility.

The following summary table presents a sensitivity analysis of the effect on the Bank's results of operations derived from a reasonable variation in interest rates which its financial obligations are subject to, based on change in points.

	Change in interest rate	Effect on income
September 30, 2016	+200 bps	8,672,488
	-200 bps	(8,206,113 )

September 30, 2015	+200 bps	37,304,725
	-200 bps	4,265,871

This analysis is based on the prior period changes in interest rates and assesses the impact on income, with balances as of September 30, 2016 and 2015. This sensitivity provides an idea of the changes in interest rates, taking as example the volatility of the interest rate of the previous period.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.3 Market risk (continued)**

**Interest rate risk (continued)**

The table below summarizes the Bank's exposure based on the terms of repricing of interest rates on financial assets and liabilities.

Description	September 30, 2016					Total
	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years	
<b>Assets</b>						
Time deposit	70,000	-	-	-	-	70,000
Securities and other financial assets	8,000	1,025	3,000	97,094	35,450	144,569
Loans at amortized cost	4,629,083	1,345,129	349,685	69,485	-	6,393,382
<b>Total</b>	<b>4,707,083</b>	<b>1,346,154</b>	<b>352,685</b>	<b>166,579</b>	<b>35,450</b>	<b>6,607,951</b>
<b>Liabilities</b>						
Deposits	2,257,532	258,000	307,370	50,567	-	2,873,469
Repurchase agreements	101,403	-	-	-	-	101,403
Borrowings, pledged deposits and debt	1,761,835	177,433	480,540	487,013	56,185	2,963,006
<b>Total</b>	<b>4,120,770</b>	<b>435,433</b>	<b>787,910</b>	<b>537,580</b>	<b>56,185</b>	<b>5,937,878</b>
Total interest rate sensibility	586,313	910,721	(435,225)	(371,001)	(20,735)	670,073

Description	December 31, 2015					Total
	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years	
<b>Assets</b>						
Time deposit	50,000	-	-	-	-	50,000
Securities and other financial assets	34,100	10,000	13,345	105,394	86,848	249,687
Loans at amortized cost	4,532,150	1,760,730	288,031	111,049	-	6,691,960
<b>Total</b>	<b>4,616,250</b>	<b>1,770,730</b>	<b>301,376</b>	<b>216,443</b>	<b>86,848</b>	<b>6,991,647</b>
<b>Liabilities</b>						

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Deposits	1,967,929	319,995	263,849	-	-	2,551,773
Repurchase agreements	102,775	11,309	-	-	-	114,084
Borrowings, pledged deposits and debt	2,430,951	718,258	271,811	842,901	54,410	4,318,331
Total	4,501,655	1,049,562	535,660	842,901	54,410	6,984,188
Total interest rate sensibility	114,595	721,168	(234,284)	(626,458 )	32,438	7,459



**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.3 Market risk (continued)**

**Currency risk**

Currency risk is the risk that the value of a financial instrument will fluctuate because of changes in exchange rates of foreign currencies, and other financial variables, as well as the reaction of market participants to political and economic events. For purposes of accounting standards, this risk does not come from financial instruments that are not monetary items, or for financial instruments denominated in the functional currency. Exposure to currency risk is low since the Bank's has maximum exposure limits established by the Board.

The following table details the maximum to foreign currency, where all assets and liabilities are presented based on their book value, except for derivatives, which are included within other assets and other liabilities based on its value nominal.

	September 30, 2016						Total
	Brazilian Real expressed in US\$	European Euro expressed in US\$	Japanese Yen expressed in US\$	Colombian Peso expressed in US\$	Mexican Peso expressed in US\$	Other currencies expressed in US\$(1)	
Exchange rate	3.25	1.12	101.36	2882.06	19.40	-	-
<b>Assets</b>							
Cash and cash equivalent	3,780	4	18	38	852	79	4,771
Investments and other financial assets	-	-	-	-	-	-	-
Loans at amortized cost	-	-	-	-	307,251	-	307,251
Other assets	-	194,514	108,529	-	81,493	-	384,536
<b>Total</b>	<b>3,780</b>	<b>194,518</b>	<b>108,547</b>	<b>38</b>	<b>389,596</b>	<b>79</b>	<b>696,558</b>
<b>Liabilities</b>							
Borrowings and deposit placements	-	194,440	108,529	-	296,733	-	599,702
Other liabilities	3,414	-	-	-	92,827	-	96,241

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

Total	3,414	194,440	108,529	-	389,560	-	695,943
Net currency position	366	78	18	38	36	79	615

(1) It includes other currencies such as: Australian- dollar, Canadian dollar, Swiss franc, Peruvian soles and Remimbis.  
67

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.3 Market risk (continued)**

**Currency risk (continued)**

	December 31, 2015						Total
	Brazilian Real expressed in US\$	European Euro expressed in US\$	Japanese Yen expressed in US\$	Colombian Peso expressed in US\$	Mexican Peso expressed in US\$	Other currencies expressed in US\$(1)	
Exchange rate	3.96	1.09	120.40	3,175.18	17.34	-	-
<b>Assets</b>							
Cash and cash equivalent	405	6	5	50	887	150	1,503
Investments and other financial assets	3,818	-	-	-	1,601	-	5,419
Loans at amortized cost	-	-	-	-	136,896	-	136,896
Other assets	-	271,005	38,208	-	28,831	-	338,044
<b>Total</b>	<b>4,223</b>	<b>271,011</b>	<b>38,213</b>	<b>50</b>	<b>168,215</b>	<b>150</b>	<b>481,862</b>
<b>Liabilities</b>							
Borrowings and deposit placements	-	270,913	38,208	-	168,103	-	477,224
Other liabilities	3,883	-	-	-	-	-	3,883
<b>Total</b>	<b>3,883</b>	<b>270,913</b>	<b>38,208</b>	<b>-</b>	<b>168,103</b>	<b>-</b>	<b>481,107</b>
Net currency position	340	98	5	50	112	150	755

(1) It includes other currencies such as: Australian- dollar, Canadian dollar, Swiss franc, Peruvian soles and Remimbis.

**17.4 Operational Risk**

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to operate effectively, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. Bladex, like all financial institutions, is exposed to operational risks, including the risk of fraud

by employees and outsiders, failure to obtain proper internal authorizations, failure to properly document transactions, equipment failures, and errors by employees, and any failure, interruption or breach in the security or operation of the Bank's information technology systems could result in interruptions in such activities. Operational problems or errors may occur, and their occurrence may have a material adverse impact on the Bank's business, financial condition, results of operations and cash flows. The Bank cannot expect to eliminate all operational risks, but it endeavors to manage these risks through a control framework and by monitoring and responding to potential risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes, such as the use of internal audit.

**Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries**  
**Notes to the unaudited condensed consolidated interim financial statements**  
*(Amounts expressed in thousands of U.S. dollars, unless otherwise indicated)*

**17. Risk management (continued)**

**17.4 Operational Risk (continued)**

**Capital management**

The primary objectives of the Bank's capital management policy are to ensure that the Bank complies with externally imposed capital requirements and maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholder value.

The Bank manages its capital structure and makes adjustments to it according to changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes have been made to the objectives, policies and processes from the previous periods. However, they are under constant review by the Board.

	September 30, 2016	December 31, 2015		
Tier 1 capital	1,071,515	1,050,778		
Risk weighted assets	6,685,943	6,460,108		
Tier 1 capital ratio	16.03	%	16.27	%

**18. Subsequent Events**

Bladex announced a quarterly cash dividend of \$0.385 per share corresponding to the third quarter of 2016. The cash dividend was approved by the Board of Directors on October 18, 2016 and it is payable on November 17, 2016 to the Bank's stockholders as of the October 31, 2016 record date.

