ZIOPHARM ONCOLOGY INC Form 10-Q July 30, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### **FORM 10-Q**

x QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2008

OR

o TRANSITION REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-32353

#### ZIOPHARM Oncology, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware 84-1475642

(State or Other Jurisdiction of Incorporation or Organization)

(IRS Employer Identification No.)

1180 Avenue of the Americas, 19th Floor, New York,

NY

(Address of Principal Executive Offices)

10036

(Zip Code)

#### (646) 214-0700

(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerate filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes o No x

As of July 30, 2008, there were 21,373,964 shares of the issuer's common stock, \$.001 par value per share, outstanding.

# **Index**

|         |  | Page           |
|---------|--|----------------|
| PART I  | FINANCIAL INFORMATION  |                |
| Item 1. | Financial Statements   |                |
|         | Balance Sheets as of June 30, 2008 (unaudited) and December 31, 2007 (unaudited)   | 3              |
|         | Statement of Operations for the three and six months ended June 30, 2008 and 2007 (unaudited) and for the period from inception (September 9, 2003) to June 30, 2008 (unaudited) | 4              |
|         | Statement of Cash Flows for the six months ended June 30, 2008 and 2007 (unaudited) and for the period from inception (September 9, 2003) to June 30, 2008 (unaudited)           | 5              |
|         | Statement of Changes in Convertible Preferred Stock and Stockholders' Equity/(Deficit) for the period from inception (September 9, 2003) to June 30, 2008 (unaudited)            | 6              |
|         | Notes to Unaudited Financial Statements  | 7              |
| Item 2. | Management's Discussion and Analysis   | 12             |
| Item 3. | Quantitative and Qualitative Disclosure About Market Risk  | 18             |
| Item 4. | Controls and Procedures  | 18             |
| PART II | OTHER INFORMATION  |                |
| Item 1. | Legal Proceedings  | 18             |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds  | 18             |
| Item 3. | Defaults Under Senior Securities   | 18             |
| Item 4. | Submission of Matters to a Vote of Security Holders  | 18             |
| Item 5. | Other Information  | 18             |
| Item 6. | Exhibits Signatures Exhibit Index  | 19<br>20<br>21 |
|         | 2  |                |

#### **PART I - FINANCIAL INFORMATION**

ZIOPHARM Oncology, Inc.

(A Development Stage Enterprise)

**Balance Sheets** 

|  |    | June 30,<br>2008<br>(Unaudited) | ]         | December 31,<br>2007<br>(Unaudited) |
|--|----|---------------------------------|-----------|-------------------------------------|
| ASSETS   |    | (Chadaitea)                     |           | (Chadaltea)                         |
| Current assets:  |    |                                 |           |                                     |
| Cash and cash equivalents  | \$ | 21,087,264                      | \$        | 35,028,798                          |
| Prepaid expenses and other current assets                                |    | 237,908                         |           | 498,864                             |
| Total current assets   |    | 21,325,172                      |           | 35,527,662                          |
|  |    |                                 |           |                                     |
| Property and equipment, net  |    | 674,714                         |           | 746,421                             |
|  |    |                                 |           | 0 - 10 -                            |
| Deposits   |    | 98,897                          |           | 95,497                              |
| Other non-current assets   | φ. | 359,651                         | Α.        | 356,881                             |
| Total assets   | \$ | 22,458,434                      | \$        | 36,726,461                          |
| LIABILITIES AND STOCKHOLDERS' EQUITY                                     |    |                                 |           |                                     |
| Current liabilities:   |    |                                 |           |                                     |
| Accounts payable   | \$ | 1,900,291                       | \$        | 2,909,170                           |
| Accrued expenses   | φ  | 4,281,177                       | Ф         | 3,396,480                           |
| Total current liabilities  |    | <b>6,181,468</b>                |           | <b>6,305,650</b>                    |
| Total current habilities   |    | 0,101,400                       |           | 0,505,050                           |
| Deferred rent  |    | 60,430                          |           | 50,988                              |
| Total liabilities  |    | 6,241,898                       |           | 6,356,638                           |
|  |    | 3,2 12,01 0                     |           | 3,22 3,22 2                         |
| Commitments and contingencies  |    |                                 |           |                                     |
| · ·  |    |                                 |           |                                     |
| Stockholders' equity:  |    |                                 |           |                                     |
| Common stock, \$.001 par value; 280,000,000 shares authorized;           |    |                                 |           |                                     |
| 21,398,964 and 21,298,964 shares issued and outstanding at June 30, 2008 |    |                                 |           |                                     |
| and December 31, 2007, respectively                                      |    | 21,399                          |           | 21,299                              |
|  |    |                                 |           |                                     |
| Preferred stock, \$0.01 par value; 30,000,000 shares authorized and no   |    |                                 |           |                                     |
| shares issued and outstanding  |    | -                               |           | -                                   |
| Additional paid-in capital   |    | 70,644,632                      |           | 69,674,151                          |
| Warrants issued  |    | 20,503,894                      |           | 20,503,894                          |
| Deficit accumulated during the development stage                         |    | (74,953,389)                    |           | (59,829,521)                        |
| Total stockholders' equity   |    | 16,216,536                      |           | 30,369,823                          |
| T. 4.1 11.1.1141   | φ  | 22 450 424                      | φ         | 26 526 464                          |
| Total liabilities and stockholders' equity                               | \$ | 22,458,434                      | <b>\$</b> | 36,726,461                          |
| 3  |    |                                 |           |                                     |
|  |    |                                 |           |                                     |

## ZIOPHARM Oncology, Inc.

## (A Development Stage Enterprise)

**Statements of Operations** 

For the three and six months ended June 30, 2008 and 2007 (unaudited) and for the period from inception (September 9, 2003) through June 30, 2008 (unaudited)

| Research contract revenue            | Ju | for the three months ended one 30, 2008 unaudited) | Ju | unaudited)  | Jı | For the six months ended one 30, 2008 (unaudited) | Ju | ended<br>ine 30, 2007<br>unaudited) | fr<br>(Sep | or the Period<br>om Inception<br>tember 9, 2003)<br>through<br>une 30, 2008<br>(unaudited) |
|--------------------------------------|----|--|----|-------------|----|---|----|-------------------------------------|------------|--|
|                                      |    |  |    |             |    |   |    |                                     |            |  |
| Operating expenses and other income: |    |  |    |             |    |   |    |                                     |            |  |
| Research and development,            |    |  |    |             |    |   |    |                                     |            |  |
| including costs of research          |    |  |    |             |    |   |    |                                     |            |  |
| contracts                            |    | 4,266,059  |    | 4,347,610   |    | 10,340,636  |    | 7,774,123                           | 3          | 47,445,030   |
| General and administrative           |    | 2,349,529  |    | 2,847,973   |    | 5,094,230   |    | 4,837,99                            | 1          | 31,328,524   |
| Total operating expenses             |    | 6,615,588  |    | 7,195,583   |    | 15,434,866  |    | 12,612,114                          | 4          | 78,773,554   |
|                                      |    |  |    |             |    |   |    |                                     |            |  |
| Loss from operations                 |    | (6,615,588)  |    | (7,195,583) | )  | (15,434,866)                                      | )  | (12,612,114                         | 4)         | (78,773,554)   |
| •                                    |    | 111011   |    | 650 202     |    | 210,000   |    | 1.006.00                            | _          | 2.020.165  |
| Interest income                      | ф  | 114,814  | ф  | 650,382     | ф  | 310,998   | Φ. | 1,026,22                            |            | 3,820,165  |
| Net loss                             | \$ | (6,500,774)  | \$ | (6,545,201) | \$ | (15,123,868)                                      | \$ | (11,585,88                          | /)\$       | (74,953,389)   |
| Basic and diluted net loss per share | Ф  | (0.31)   | Φ  | (0.31)      | Φ  | (0.71)  | Φ  | (0.60                               | 0)         |  |
| Basic and unuted het loss per share  | φ  | (0.31)   | φ  | (0.31)      | φ  | (0.71)  | φ  | (0.00                               | 0)         |  |
| Weighted average common shares       |    |  |    |             |    |   |    |                                     |            |  |
| outstanding used to compute basic    |    |  |    |             |    |   |    |                                     |            |  |
| and diluted net loss per share       |    | 21,228,964   |    | 21,182,948  |    | 21,228,964  |    | 19,419,729                          | 9          |  |
| <u> </u>                             |    |  |    |             |    |   |    |                                     |            |  |
| 4                                    |    |  |    |             |    |   |    |                                     |            |  |

## ZIOPHARM Oncology, Inc.

## (A Development Stage Enterprise)

Statements of Cash Flows

For the six months ended June 30, 2008 and 2007 and for the period from inception (September 9, 2003) through June 30, 2008 (unaudited)

| Cash flows from operating activities:                 | For the six months ended June 30, 2008 (unaudited) | For the six months ended June 30, 2007 (unaudited) | For the period<br>from inception<br>(September 9, 2003)<br>through<br>June 30, 2008<br>(unaudited) |
|---|--|--|--|
| Net loss  | \$ (15,123,868)                                    | ¢ (11 505 007)                                     | \$ (74,953,389)  |
| Adjustments to reconcile net loss to net cash used in | \$ (15,123,868)                                    | \$ (11,585,887)                                    | \$ (74,933,369)  |
| operating activities:                                 |  |  |  |
| Depreciation and amortization                         | 189,425  | 182,310  | 931,883  |
| Non-cash stock-based compensation                     | 970,581  | 735,751  | 6,093,698  |
| Loss on disposal of fixed assets                      | 302  | 755,751  | 8,725  |
| Change in operating assets and liabilities:           | 302  | _  | 0,723  |
| (Increase) decrease in:                               |  |  |  |
| Prepaid expenses and other current assets             | 260,956  | (355,025)  | (237,908)  |
| Other noncurrent assets                               | (2,770)  | (123,398)  | (359,651)  |
| Deposits  | (3,400)  | (41,412)   | (98,897)   |
| Increase (decrease) in:                               | (3,400)  | (41,412)   | (70,071)   |
| Accounts payable                                      | (1,008,879)  | 712,687  | 1,900,291  |
| Accrued expenses                                      | 884,697  | 172,893  | 4,281,177  |
| Deferred rent   | 9,442  | 2,547  | 60,430   |
| Net cash used in operating activates                  | (13,823,514)                                       | (10,299,534)                                       | (62,373,641)   |
| ivet eash used in operating activates                 | (13,023,314)                                       | (10,277,334)                                       | (02,373,041)   |
| Cash flows from investing activities:                 |  |  |  |
| Purchases of property and equipment                   | (118,720)  | (392,159)  | (1,616,022)  |
| Proceeds from sale of property and equipment          | 700  | -  | 700  |
| Decrease in short-term investments                    | _  | 1,555,164  | _  |
| Net cash provided by (used in) investing activities   | (118,020)  | 1,163,005  | (1,615,322)  |
| ,               | ( -,,  | ,,   | ( , = = , = ,  |
| Cash flows from financing activities:                 |  |  |  |
| Proceeds from the exercise of stock options           | -  | -  | 65,596   |
| Stockholders' capital contribution                    | -  | -  | 500,000  |
| Proceeds from issuance of common stock and warrants,  |  |  |  |
| net   | -  | 28,970,915   | 67,751,035   |
| Proceeds from issuance of preferred stock, net        | -  | -  | 16,759,596   |
| Net cash provided by financing activities             | -  | 28,970,915   | 85,076,227   |
|   |  |  |  |
| Net increase (decrease) in cash and cash equivalents  | (13,941,534)                                       | 19,834,386   | 21,087,264   |
|   |  |  |  |
| Cash and cash equivalents, beginning of period        | 35,028,798   | 26,855,450   | -  |
|   |  |  |  |
| Cash and cash equivalents, end of period              | \$ 21,087,264                                      | \$ 46,689,836                                      | \$ 21,087,264  |

| Supplementary disclosure of cash flow information:   |            |              |            |
|--|------------|--------------|------------|
| Cash paid for interest   | \$<br>- \$ | - \$         | -          |
|  |            |              |            |
| Cash paid for income taxes   | \$<br>- \$ | - \$         |            |
|  |            |              |            |
| Supplementary disclosure of noncash investing and financing activities:                      |            |              |            |
|  |            |              |            |
| Warrants issued to placement agents and investors, in connection with with private placement | \$<br>- \$ | 5,432,793 \$ | 20,208,217 |
|  |            |              |            |
|  |            |              |            |
| Preferred stock conversion to common stock   | \$<br>- \$ | - \$         | 16,759,596 |
|  |            |              |            |
| Warrants converted to common shares  | \$<br>- \$ | - \$         | 17,844     |
| 5  |            |              |            |

#### ZIOPHARM Oncology, Inc.

exchange ratio of

#### (A Development Stage Enterprise)

Statement of Changes in Convertible Preferred Stock and Stockholders' Equity (Deficit) for the period from inception (September 9, 2003) through June 30, 2008 (unaudited)

Series A

# Convertible Preferred Stock and Warr**Sms**kholder's Equity (Deficit)

#### Warrants to Purchase Series A Convertible

| C   | Convertible Preferred Sto <b>Pk</b> eferred Stock Common Stock Additional Paid- |              |             |           |                   |                     |                          | Deficit Accum<br>During TS |  |  |
|---|---|--------------|-------------|-----------|-------------------|---------------------|--------------------------|----------------------------|--|--|
|   | Shares  | Amount       | Warrants    | Shares    |                   | in Capital          | -<br>Warran <b>tD</b> ev |                            |  |  |
| Stockholders'   |   |              |             |           |                   | <u></u>             |                          |                            |  |  |
| contribution, September   |   |              |             |           |                   |                     |                          |                            |  |  |
| 9, 2003   | - \$  | - 5          | -           | 250,487   | \$ 250 \$         | 499,750             | \$ - \$                  | <b>S</b>                   |  |  |
| Net loss  | -   | -            | -           | -         | -                 | -                   | -                        | (160,1                     |  |  |
| Balance at December 31, 2003  | _   | _            | -           | 250,487   | 250               | 499,750             | _                        | (160,1                     |  |  |
| Issuance of common  |   |              |             |           |                   |                     |                          | ·                          |  |  |
| stock   | -   | -            | -           | 2,254,389 | 2,254             | 4,497,746           | -                        |                            |  |  |
| Issuance of common  |   |              |             |           |                   |                     |                          |                            |  |  |
| stock for services  | -   | -            | -           | 256,749   | 257               | 438,582             | -                        |                            |  |  |
| Fair value of   |   |              |             |           |                   |                     |                          |                            |  |  |
| options/warrants issued   |   |              |             |           |                   |                     |                          |                            |  |  |
| for nonemployee   |   |              |             |           |                   |                     |                          |                            |  |  |
| services  | -   | -            | -           | -         |                   | 13,240              | 251,037                  |                            |  |  |
| Net loss  | -   | -            | -           | -         |                   | -                   | -                        | (5,687,2                   |  |  |
| Balance at December 31,   |   |              |             |           |                   |                     |                          |                            |  |  |
| 2004  | -   | -            | -           | 2,761,625 | 2,761             | 5,449,318           | 251,037                  | (5,847,4                   |  |  |
| Issuance of Series A convertible preferred stock (net of expenses of \$1,340,263 and warrant cost of \$1,682,863) | 4,197,946   | 15,076,733   | _           | _         | . <u>-</u>        | _                   | _                        |                            |  |  |
| Fair value of warrants to   |   |              |             |           |                   |                     |                          |                            |  |  |
| purchase Series A convertible preferred   |   |              | 1 402 042   |           |                   |                     |                          |                            |  |  |
| stock   | -   | -            | 1,682,863   | -         | -                 | -                   | -                        |                            |  |  |
| Issuance of Common  |   |              |             |           |                   |                     |                          |                            |  |  |
| stock to  |   |              |             | 189,922   | 100               | (100)               |                          |                            |  |  |
| EasyWeb Shareholders Conversion of Series A   | (4 107 046)   | (15,076,733) | (1.682.862) |           |                   | (190)<br>15,072,535 | 1,682,863                |                            |  |  |
| conversion of Series A<br>convertible preferred<br>stock @ \$0.001 into<br>\$0.001 common stock on                | (+,177,740)   | (13,070,733) | (1,002,003) | +,177,023 | <del>1,</del> 170 | 13,072,333          | 1,002,003                |                            |  |  |
| September 13, 2005 at an  |   |              |             |           |                   |                     |                          |                            |  |  |

| - | -           | - | 98,622    | 99                                       | 4,716  |   |           |
|---|-------------|---|-----------|--|--|---|-----------|
|   |             |   |           |  |  |   |           |
|   |             |   |           |  |  |   |           |
|   |             |   |           |  |  |   |           |
| - | -           | - | -         | -  | 54,115   | 44,640  |           |
| - | -           | - | -         | -  | -  | -   | (9,516,9  |
|   |             |   |           |  |  |   |           |
| - | -           | - | 7,247,992 | 7,248                                    | 20,580,494   | 1,978,540   | (15,364,3 |
|   |             |   |           |  |  |   |           |
|   |             |   |           |  |  |   |           |
|   |             |   |           |  |  |   |           |
|   |             |   | 7 001 256 | 7 001                                    | 21 170 568   |   |           |
| - | _           | _ | 7,991,230 | 7,771                                    | 21,179,500   | 12 002 561  |           |
| - |             | _ | _         | -  | _  | 13,094,301  |           |
|   |             |   |           |  |  |   |           |
| _ | _           | _ | 25 000    | 25                                       | 106 225  | _   |           |
| _ | _           |   | 23,000    | 23                                       | 100,223  |   |           |
|   |             |   |           |  |  |   |           |
| - | _           | _ | -         | _  | 2,776,408  | -   |           |
|   |             |   |           |  | , ,  |   |           |
|   |             |   |           |  |  |   |           |
| - | -           | - | 5,845     | 6  | 25,186   | -   |           |
|   |             |   |           |  |  |   |           |
|   |             |   |           |  |  |   |           |
| - | -           | - | 2,806     | 3  | (3)  | -   |           |
| - | -           | - | -         | -  | -  | -   | (17,856,9 |
|   |             |   |           |  |  |   | (1)       |
|   | -<br>-<br>- |   |           | 7,247,992  7,991,256 25,000  5,845 2,806 | 7,247,992 7,248  7,991,256 7,991 25,000 25  5,845 6  2,806 3 | 54,115 7,247,992 7,248 20,580,494  7,991,256 7,991 21,179,568 25,000 25 106,225  2,776,408  5,845 6 25,186  2,806 3 (3) | 54,115    |