China Lodging Group, Ltd Form 20-F April 20, 2018 Table of Contents

### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

## WASHINGTON, D.C. 20549

## **FORM 20-F**

(Mark One)		
	0	REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934
		OR
	X	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2017
		OR
	o	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the transition period from to OR

SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR

15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 001-34656

0

# **China Lodging Group, Limited**

(Exact name of Registrant as specified in its charter)

### Not Applicable

(Translation of Registrant s name into English)

### **CAYMAN ISLANDS**

(Jurisdiction of incorporation or organization)

No. 2266 Hongqiao Road

**Changning District** 

Shanghai 200336

People s Republic of China

(86) 21 6195-2011

(Address of principal executive offices)

Min (Jenny) Zhang

**Chief Executive Officer** 

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No. 2266 Hongqiao Road

**Changning District** 

Shanghai 200336

### People s Republic of China

(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of Each Class American Depositary Shares, each representing four ordinary shares, par value US\$0.0001 per share Name of Each Exchange on Which Registered NASDAQ Global Select Market

Securities registered or to be registered pursuant to Section 12(g) of the Act: None

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Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: <b>None</b>	
Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period cover annual report.	ed by the
290,943,470 Ordina	ry Shares.
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.	
x Y	Yes o No
If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 15(d) of the Securities Exchange Act of 1934.	13 or
o Y	Yes x No
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Excha of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has bee to such filing requirements for the past 90 days.	
x ?	Yes o No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter potential registrant was required to submit and post such files).	
x Y	Yes o No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or an emerging gr company. See the definitions of large accelerated filer, accelerated filer, and emerging growth company in Rule 12b-2 of the E	
Large accelerated filer x	/ O

If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:					
U.S. GAAP x	International Financial Reporting Standards as issued by the International Accounting Standards Board o	Other o			
If Other has been checked in respon to follow.	ase to the previous question, indicate by check mark which fin	ancial statement item the registrant has elected			
		o Item 17 o Item 18			
If this is an annual report, indicate by c	check mark whether the registrant is a shell company (as defin	ed in Rule 12b-2 of the Exchange Act).			
		o Yes x No			
(APPLICABLE ONLY TO ISSUERS	INVOLVED IN BANKRUPTCY PROCEEDINGS DURING	THE PAST FIVE YEARS)			
	gistrant has filed all documents and reports required to be filed ne distribution of securities under a plan confirmed by a court.				
		o Yes o No			

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#### **CERTAIN CONVENTIONS**

Unless otherwise indicated, all translations from U.S. dollars to RMB in this annual report were made at a rate of US\$1.00 to RMB6.5063, the exchange rate as set forth in the H.10 statistical release of the U.S. Federal Reserve Board on December 29, 2017. No representation is made that the RMB amounts referred to herein could have been or could be converted into U.S. dollars at any particular rate or at all. On April 13, 2018, the exchange rate was US\$1.00 to RMB6.2725. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

Unless otherwise indicated, in this annual report,

- ADRs are to the American depositary receipts that may evidence our ADSs;
- ADSs are to our American depositary shares, each representing four ordinary shares;
- *China* or the *PRC* are to the People's Republic of China, excluding, for purposes of this annual report, Hong Kong, Macau and Taiwan;
- leased hotels are to leased-and-operated hotels;
- manachised hotels are to franchised-and-managed hotels;
- Ordinary shares are to our ordinary shares, par value US\$0.0001 per share;
- RMB and Renminbi are to the legal currency of China;
- US\$ and U.S. dollars are to the legal currency of the United States; and

• We, us, our company, our and China Lodging are to China Lodging Group, Limited, a Cayman Islands company, and its predecessor entities and subsidiaries.

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#### PART I

### ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

#### ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

### ITEM 3. KEY INFORMATION

### 3.A. Selected Financial Data

The selected consolidated statements of comprehensive income data and selected consolidated cash flow data for the years ended December 31, 2015, 2016 and 2017 and the selected consolidated balance sheet data as of December 31, 2016 and 2017 are derived from our audited consolidated financial statements included herein, which were prepared in accordance with accounting principles generally accepted in the United States, or U.S. GAAP. The selected consolidated statements of comprehensive income data and selected consolidated cash flow data for the years ended December 31, 2013 and 2014 and the selected consolidated balance sheet data as of December 31, 2013, 2014 and 2015 are derived from our audited consolidated financial statements that have not been included herein and were prepared in accordance with U.S. GAAP. The selected financial data set forth below should be read in conjunction with Item 5. Operating and Financial Review and Prospects and the consolidated financial statements and the notes to those statements included herein. The historical results presented below are not necessarily indicative of financial results to be achieved in future periods.

	Year Ended December 31,					
	2013	2014	2015	2016	201	7
	(RMB)	(RMB)	(RMB)	(RMB)	(RMB)	(US\$)
	(In thousands, except per share and per ADS data)					
Selected Consolidated						
Statement of Comprehensive						
Income Data:						
Net revenues	4,168,629	4,964,728	5,774,624	6,538,631	8,170,196	1,255,736
Operating costs and						
expenses(1)	3,815,835	4,593,915	5,204,734	5,650,292	6,803,858	1,045,734

Income from operations	380,544	389,364	601,154	870,899	1,437,513	220,942
Income before income taxes	388,515	413,631	638,805	1,077,445	1,608,388	247,205
Net income	283,695	302,391	439,380	796,482	1,236,647	190,069
Less: net income (loss)						
attributable to noncontrolling						
interest	3,837	(4,957)	2,780	(8,133)	(555)	(86)
Net income attributable to						
China Lodging Group, Limited	279,858	307,348	436,600	804,615	1,237,202	190,155
Earnings per share:						