

Baltic Trading Ltd
Form 10-Q
November 09, 2012
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-34648

BALTIC TRADING LIMITED

(Exact name of registrant as specified in its charter)

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Republic of the Marshall Islands
(State or other jurisdiction of
incorporation or organization)

98-0637837
(I.R.S. Employer
Identification No.)

299 Park Avenue, 12th Floor, New York, New York 10171
(Address of principal executive offices) (Zip Code)

(646) 443-8550

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of each of the issuer's classes of common stock, as of November 9, 2012: common stock, \$0.01 per share 17,013,500 shares and Class B stock, \$0.01 per share 5,699,088 shares.

Table of Contents

Baltic Trading Limited

	Page
<u>PART I FINANCIAL INFORMATION</u>	
<u>Item 1, Financial Statements (unaudited)</u>	
a) <u>Condensed Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011</u>	2
b) <u>Condensed Consolidated Statements of Operations for the Three and Nine Months ended September 30, 2012 and 2011</u>	3
c) <u>Condensed Consolidated Statements of Shareholders' Equity for the Nine Months ended September 30, 2012 and 2011</u>	4
d) <u>Condensed Consolidated Statements of Cash Flows for the Nine Months ended September 30, 2012 and 2011</u>	5
e) <u>Notes to Condensed Consolidated Financial Statements</u>	6
<u>Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14
<u>Item 3, Quantitative and Qualitative Disclosures About Market Risk</u>	29
<u>Item 4, Controls and Procedures</u>	29
<u>PART II OTHER INFORMATION</u>	
<u>Item 1, Legal Proceedings</u>	29
<u>Item 6, Exhibits</u>	30

Table of Contents**PART I: FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS**Baltic Trading Limited**

Condensed Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011

(U.S. Dollars in Thousands, Except for Share and Per Share Data)

(Unaudited)

	September 30, 2012	December 31, 2011
<u>Assets</u>		
Current assets:		
Cash and cash equivalents	\$ 3,261	\$ 8,300
Due from charterers, net of a reserve of \$110 and \$52, respectively	595	1,653
Prepaid expenses and other current assets	3,176	2,467
Total current assets	7,032	12,420
Noncurrent assets:		
Vessels, net of accumulated depreciation of \$33,186 and \$22,107, respectively	359,138	370,222
Fixed assets, net of accumulated depreciation of \$32 and \$20, respectively	16	23
Deferred financing costs, net of accumulated amortization of \$1,086 and \$737, respectively	1,941	2,290
Total noncurrent assets	361,095	372,535
Total assets	\$ 368,127	\$ 384,955
<u>Liabilities and Shareholders' Equity</u>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 1,812	\$ 1,972
Deferred revenue	220	71
Due to Parent	28	59
Total current liabilities	2,060	2,102
Noncurrent liabilities:		
Long-term debt	101,250	101,250
Total noncurrent liabilities:	101,250	101,250
Total liabilities	103,310	103,352
<u>Commitments and contingencies</u>		
<u>Shareholders' equity:</u>		
Common stock, par value \$0.01; 500,000,000 shares authorized; issued and outstanding 17,013,500 and 17,001,000 shares at September 30, 2012 and December 31, 2011, respectively	170	170

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Class B stock, par value \$0.01; 100,000,000 shares authorized; issued and outstanding 5,699,088 at September 30, 2012 and December 31, 2011	57	57
Additional paid-in capital	277,079	280,923
(Accumulated deficit) retained earnings	(12,489)	453
Total shareholders' equity	264,817	281,603
Total liabilities and shareholders' equity	\$ 368,127	\$ 384,955

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

Baltic Trading Limited

Condensed Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2012 and 2011

(U.S. Dollars in thousands, Except for Net Loss Per Share and Share Data)

(Unaudited)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2012	2011	2012	2011
Revenues	\$ 6,291	\$ 10,898	\$ 20,188	\$ 30,355
Operating expenses:				
Voyage expenses	254	183	686	(123)
Voyage expenses to Parent	82	139	260	389
Vessel operating expenses	4,281	4,047	12,474	11,754
General, administrative, and technical management fees	1,069	1,269	3,525	4,315
Management fees to Parent	621	621	1,850	1,843
Depreciation	3,724	3,724	11,090	11,045
Total operating expenses	10,031	9,983	29,885	29,223
Operating (loss) income	(3,740)	915	(9,697)	1,132
Other (expense) income:				
Other (expense) income	(15)	4	(22)	(31)
Interest income	1	1	4	5
Interest expense	(1,064)	(1,105)	(3,201)	(3,316)
Other expense, net	(1,078)	(1,100)	(3,219)	(3,342)
Loss before income taxes	(4,818)	(185)	(12,916)	(2,210)
Income tax expense	(4)	(9)	(26)	(31)
Net loss	\$ (4,822)	\$ (194)	\$ (12,942)	\$ (2,241)
Net loss per share of common and Class B Stock:				
Net loss per share-basic	\$ (0.22)	\$ (0.01)	\$ (0.58)	\$ (0.10)
Net loss per share-diluted	\$ (0.22)	\$ (0.01)	\$ (0.58)	\$ (0.10)
Dividends declared and paid per share of common and Class B Stock	\$ 0.05	\$ 0.10	\$ 0.23	\$ 0.33

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

Baltic Trading Limited

Condensed Consolidated Statements of Shareholders' Equity

For the Nine Months Ended September 30, 2012 and 2011

(U.S. Dollars in Thousands, Except for Share and Per Share Data)
(Unaudited)

		Common Stock Par Value	Class B Stock Par Value	Additional Paid-In Capital	(Accumulated Deficit) Retained Earnings	Total
Balance	January 1, 2012	\$ 170	\$ 57	\$ 280,923	\$ 453	\$ 281,603
	Net loss				(12,942)	(12,942)
	Cash dividends paid (\$0.23 per share)			(5,221)		(5,221)
	Issuance of 12,500 shares of nonvested common stock					
	Nonvested stock amortization			1,377		1,377
Balance	September 30, 2012	\$ 170	\$ 57	\$ 277,079	\$ (12,489)	\$ 264,817
		Common Stock Par Value	Class B Stock Par Value	Additional Paid-In Capital	(Accumulated Deficit) Retained Earnings	Total
Balance	January 1, 2011	\$ 169	\$ 57	\$ 288,095	\$ 1,114	\$ 289,435
	Net loss				(2,241)	(2,241)
	Cash dividends paid (\$0.33 per share)			(7,225)	(230)	(7,455)
	Issuance of 12,500 shares of nonvested common stock					
	Nonvested stock amortization			2,174		2,174
Balance	September 30, 2011	\$ 169	\$ 57	\$ 283,044	\$ (1,357)	\$ 281,913

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

Baltic Trading Limited

Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012 and 2011

(U.S. Dollars in Thousands)

(Unaudited)

	For the Nine Months Ended September 30,	
	2012	2011
Cash flows from operating activities:		
Net loss	\$ (12,942)	\$ (2,241)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation	11,090	11,045
Amortization of deferred financing costs	350	350
Amortization of nonvested stock compensation expense	1,377	2,174
Change in assets and liabilities:		
Decrease (increase) in due from charterers	1,058	(494)
Increase in prepaid expenses and other current assets	(708)	(193)
Decrease in accounts payable and accrued expenses	(157)	(411)
Decrease in due to Parent	(30)	(388)
Increase (decrease) in deferred revenue	149	(233)
Net cash provided by operating activities	187	9,609
Cash flows from investing activities:		
Purchase of fixed assets	(5)	
Purchase of vessels, including deposits		(2,516)
Net cash used in investing activities	(5)	(2,516)
Cash flows from financing activities:		
Cash dividends paid	(5,221)	(7,455)
Payment of deferred financing costs		(139)
Net cash used in financing activities	(5,221)	(7,594)
Net decrease in cash and cash equivalents	(5,039)	(501)
Cash and cash equivalents at beginning of period	8,300	5,797
Cash and cash equivalents at end of period	\$ 3,261	\$ 5,296

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Baltic Trading Limited

Notes to Condensed Consolidated Financial Statements (unaudited)

(U.S. Dollars in Thousands, Except Per Share and Share Data)

1 - GENERAL INFORMATION

The accompanying condensed consolidated financial statements include the accounts of Baltic Trading Limited ("Baltic Trading") and its wholly-owned subsidiaries (collectively, the "Company"). The Company was formed to own and employ drybulk vessels in the spot market. The spot market represents immediate chartering of a vessel, usually for single voyages, or employing vessels on spot market-related time charters. Baltic Trading was formed on October 6, 2009 (the "inception date"), under the laws of the Republic of the Marshall Islands.

At September 30, 2012, the Company was the sole owner of all of the outstanding shares of the following ship-owning subsidiaries as set forth below:

Wholly Owned Subsidiaries	Vessels	Dwt	Date Delivered	Year Built
Baltic Leopard Limited	Baltic Leopard	53,447	April 8, 2010	2009
Baltic Panther Limited	Baltic Panther	53,351	April 29, 2010	2009
Baltic Cougar Limited	Baltic Cougar	53,432	May 28, 2010	2009
Baltic Jaguar Limited	Baltic Jaguar	53,474	May 14, 2010	2009
Baltic Bear Limited	Baltic Bear	177,717	May 14, 2010	2010
Baltic Wolf Limited	Baltic Wolf	177,752	October 14, 2010	2010
Baltic Wind Limited	Baltic Wind	34,409	August 4, 2010	2009
Baltic Cove Limited	Baltic Cove	34,403	August 23, 2010	2010
Baltic Breeze Limited	Baltic Breeze	34,386	October 12, 2010	2010

On March 15, 2010, the Company completed its initial public offering ("IPO") of 16,300,000 common shares at \$14.00 per share, which resulted in gross proceeds of \$228,200. After underwriting commissions and other registration expenses, the Company received net proceeds of \$210,430 to be used by the Company for completion of the acquisition of its initial fleet of vessels as well as for working capital purposes.

Prior to the IPO, the Company was a wholly-owned subsidiary of Genco Investments LLC, which in turn is a wholly-owned subsidiary of Genco Shipping & Trading Limited ("Genco" or "Parent"). After the completion of the IPO and issuance of restricted shares, Genco owned, directly or indirectly, 5,699,088 shares of the Company's Class B stock, representing a 25.35% ownership interest in the Company and 83.59% of the aggregate voting power of the Company's outstanding shares of voting stock. Genco made a capital contribution of \$75,000 and surrendered 100 shares of capital stock in connection with Genco's subscription for 5,699,088 of the Company's Class B stock pursuant to the subscription agreement entered into between Genco and the Company. Additionally, pursuant to the subscription agreement, for so long as Genco directly or indirectly holds at least 10% of the aggregate number of outstanding shares of the Company's common stock and Class B stock, Genco will be entitled to receive at no cost an additional number of shares of Class B stock equal to 2% of the number of common shares issued in the future, other than shares issued under the Company's 2010 Equity Incentive Plan.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

As of September 30, 2012 and December 31, 2011, Genco's ownership of 5,699,088 shares of the Company's Class B stock represented 25.09% and 25.11% ownership interest in the Company, respectively, and 83.40% and 83.41% of the aggregate voting power of the Company's outstanding shares of voting stock, respectively. Pursuant to an amendment to Genco's \$1.4 billion credit facility entered into on August 1, 2012, all of the Company's Class B stock is pledged as security for Genco's obligations under such facility.

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of consolidation

The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), which includes the accounts of Baltic Trading and its wholly-owned ship-owning subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

Basis of presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and the rules and regulation of the Securities and Exchange Commission (the SEC). In the opinion of management of the Company, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and operating results have been included in the statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 (the 2011 10-K). The results of operations for the three and nine month period ended September 30, 2012 and 2011 are not necessarily indicative of the operating results for the full year.

Vessels, net

Vessels, net is stated at cost less accumulated depreciation. Included in vessel costs are acquisition costs directly attributable to the acquisition of a vessel and expenditures made to prepare the vessel for its initial voyage. The Company also capitalizes interest costs for a vessel under construction as a cost which is directly attributable to the acquisition of a vessel. Vessels are depreciated on a straight-line basis over their estimated useful lives, determined to be 25 years from the date of initial delivery from the shipyard. Depreciation expense for vessels for the three months ended September 30, 2012 and 2011 was \$3,720 and \$3,720, respectively. Depreciation expense for vessels for the nine months ended September 30, 2012 and 2011 was \$11,079 and \$11,034, respectively.

Depreciation expense is calculated based on cost less the estimated residual scrap value. The costs of significant replacements, renewals and betterments are capitalized and depreciated over the shorter of the vessel's remaining estimated useful life or the estimated life of the renewal or betterment. Undepreciated cost of any asset component being replaced that was acquired after the initial vessel purchase is written off as a component of vessel operating expense. Expenditures for routine maintenance and repairs are expensed as incurred. Scrap value is estimated by the Company by taking the estimated scrap value of \$245/lwt multiplied by the weight of the ship in lightweight tons (lwt).

Fixed assets, net

Fixed assets, net are stated at cost less accumulated depreciation. Depreciation expense is based on a straight line basis over the estimated useful life of the specific asset placed in service. The following table is used in determining the typical estimated useful lives:

Description	Useful lives
Computer equipment	3 years
Vessel equipment	2-15 years

Voyage expense recognition

Edgar Filing: Baltic Trading Ltd - Form 10-Q

In spot market-related time charters and time charters, operating costs including crews, maintenance and insurance are typically paid by the owner of the vessel and specified voyage costs such as fuel and port charges are paid by the charterer. There are certain other non-specified voyage expenses such as commissions which are typically borne by the Company. At the inception of a spot market-related time charter or time charter, the Company records the difference between the cost of bunker fuel delivered by the terminating charterer and the bunker fuel sold to the new charterer as a gain or loss within voyage expenses. These differences in bunkers resulted in a net loss (gain) of \$119 and \$0 during the three months ended September 30, 2012 and 2011, respectively, and a net loss (gain) of \$45 and (\$521) during the nine months ended September 30, 2012 and 2011, respectively.

Income taxes

The Company is incorporated in the Marshall Islands. Pursuant to the income tax laws of the Marshall Islands, the Company is not subject to Marshall Islands income tax. During the three months ended September 30, 2012 and 2011, the Company had United States source income of \$200 and \$452, respectively. The Company's estimated United States income tax expense for the three months ended September 30, 2012 and 2011 was \$4 and \$9, respectively. Additionally, during the nine months ended September 30, 2012 and 2011, the Company had United States source income of \$1,321 and \$2,909, respectively. The Company's estimated United States income tax expense for the nine months ended September 30, 2012 and 2011 was \$26 and \$31, respectively.

Table of Contents

Deferred revenue

Deferred revenue primarily relates to cash received from charterers prior to it being earned. These amounts are recognized as revenue when earned. Additionally, deferred revenue includes estimated customer claims mainly due to time charter performance issues. As of September 30, 2012 and December 31, 2011, the Company had an accrual of \$26 and \$2, respectively, related to these estimated customer claims.

Recent accounting pronouncements

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (Topic 820) Fair Value Measurement (ASU 2011-04), to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements, particularly for Level 3 fair value measurements. This standard was effective for interim and annual periods beginning after December 15, 2011 and has been applied on a prospective basis. The Company has adopted ASU 2011-04 and the impact of adoption is not material to the Company's condensed consolidated financial statements.

3 - CASH FLOW INFORMATION

For the nine months ended September 30, 2012, the Company did not have any non-cash investing activities not included in the Condensed Consolidated Statement of Cash Flows for items included in accounts payable and accrued expenses.

For the nine months ended September 30, 2011, the Company had non-cash investing activities not included in the Condensed Consolidated Statement of Cash Flows for items included in accounts payable and accrued expenses of \$53 for the purchase of vessels, including deposits. For the nine months ended September 30, 2011, the Company also had non-cash investing activities not included in the Condensed Consolidated Statement of Cash Flows for items included in due to Parent of (\$1) for the purchase of vessels.

During the nine months ended September 30, 2012 and 2011, cash paid for interest, net of amounts capitalized, was \$2,843 and \$2,973, respectively.

During the nine months ended September 30, 2012 and 2011, cash paid for estimated income taxes was \$22 and \$61, respectively.

On May 12, 2011, the Company made grants of nonvested common stock in the amount of 12,500 shares in the aggregate to directors of the Company. The fair value of such nonvested stock was \$87. These shares vested on May 17, 2012.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

On May 17, 2012, the Company made grants of nonvested common stock in the amount of 12,500 shares in the aggregate to directors of the Company. The fair value of such nonvested stock was \$48.

4 - NET LOSS PER COMMON AND CLASS B SHARE

The computation of net (loss) income per share of common stock and Class B shares is in accordance with the Accounting Standards Codification (ASC) 260 Earnings Per Share (ASC 260), using the two-class method. Under these provisions, basic net (loss) income per share is computed using the weighted-average number of common shares and Class B shares outstanding during the year, except that it does not include nonvested stock awards subject to repurchase or cancellation. Diluted net (loss) income per share is computed using the weighted-average number of common shares and, if dilutive, potential common shares outstanding during the period. Potential common shares consist of nonvested stock awards (see Note 13 Nonvested Stock Awards) for the common shares, for which the assumed proceeds upon vesting are deemed to be the amount of compensation cost attributable to future services and not yet recognized using the treasury stock method, to the extent dilutive. Of the 429,250 nonvested shares outstanding at September 30, 2012 (see Note 13 Nonvested Stock Awards), all are anti-dilutive. The computation of the diluted net (loss) income per share of common stock assumes the conversion of Class B shares, while the diluted net (loss) income per share of Class B stock does not assume the conversion of those shares.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

The following table sets forth the computation of basic and diluted net loss per share of common stock and Class B stock:

	Three Months Ended September 30, 2012	
	Common	Class B
Basic net loss per share:		
Numerator:		
Allocation of loss	\$ (3,589)	\$ (1,233)
Denominator:		
Weighted-average shares outstanding, basic	16,584,250	5,699,088
Basic net loss per share	\$ (0.22)	\$ (0.22)
Diluted net loss per share:		
Numerator:		
Allocation of loss	\$ (3,589)	\$ (1,233)
Reallocation of undistributed loss as a result of conversion of Class B to common shares	(1,518)	
Reallocation of dividends paid as a result of conversion of Class B to common shares	285	
Allocation of loss	\$ (4,822)	\$ (1,233)
Denominator:		
Weighted-average shares outstanding used in basic computation	16,584,250	5,699,088
Add:		
Conversion of Class B to common shares	5,699,088	
Weighted-average shares outstanding, diluted	22,283,338	5,699,088
Diluted net loss per share	\$ (0.22)	\$ (0.22)
Three Months Ended September 30, 2011		
	Common	Class B
Basic net loss per share:		
Numerator:		
Allocation of loss	\$ (144)	\$ (50)
Denominator:		
Weighted-average shares outstanding, basic	16,429,000	5,699,088
Basic net loss per share	\$ (0.01)	\$ (0.01)
Diluted net loss per share:		
Numerator:		
Allocation of loss	\$ (144)	\$ (50)
Reallocation of undistributed loss as a result of conversion of Class B to common shares	(620)	
Reallocation of dividends paid as a result of conversion of Class B to common shares	570	
Allocation of loss	\$ (194)	\$ (50)
Denominator:		
Weighted-average shares outstanding used in basic computation	16,429,000	5,699,088
Add:		
Conversion of Class B to common shares	5,699,088	

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Weighted-average shares outstanding, diluted		22,128,088		5,699,088
Diluted net loss per share	\$	(0.01)	\$	(0.01)

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

	Nine Months Ended September 30, 2012	
	Common	Class B
Basic net loss per share:		
Numerator:		
Allocation of loss	\$ (9,627)	\$ (3,315)
Denominator:		
Weighted-average shares outstanding, basic	16,546,536	5,699,088
Basic net loss per share	\$ (0.58)	\$ (0.58)
Diluted net loss per share:		
Numerator:		
Allocation of loss	\$ (9,627)	\$ (3,315)
Reallocation of undistributed loss as a result of conversion of Class B to common shares	(4,626)	
Reallocation of dividends paid as a result of conversion of Class B to common shares	1,311	
Allocation of loss	\$ (12,942)	\$ (3,315)
Denominator:		
Weighted-average shares outstanding used in basic computation	16,546,536	5,699,088
Add:		
Conversion of Class B to common shares	5,699,088	
Weighted-average shares outstanding, diluted	22,245,624	5,699,088
Diluted net loss per share	\$ (0.58)	\$ (0.58)
Nine Months Ended September 30, 2011		
	Common	Class B
Basic net loss per share:		
Numerator:		
Allocation of loss	\$ (1,663)	\$ (578)
Denominator:		
Weighted-average shares outstanding, basic	16,394,505	5,699,088
Basic net loss per share	\$ (0.10)	\$ (0.10)
Diluted net loss per share:		
Numerator:		
Allocation of loss	\$ (1,663)	\$ (578)
Reallocation of undistributed loss as a result of conversion of Class B to common shares	(2,459)	
Reallocation of dividends paid as a result of conversion of Class B to common shares	1,881	
Allocation of loss	\$ (2,241)	\$ (578)
Denominator:		
Weighted-average shares outstanding used in basic computation	16,394,505	5,699,088
Add:		
Conversion of Class B to common shares	5,699,088	
Weighted-average shares outstanding, diluted	22,093,593	5,699,088
Diluted net loss per share	\$ (0.10)	\$ (0.10)

Table of Contents

5 - RELATED PARTY TRANSACTIONS

The following include related party transactions not disclosed elsewhere in these condensed consolidated financial statements. Due to Parent, Voyage expenses to Parent and Management fees to Parent have been disclosed above in these condensed consolidated financial statements.

During 2010, the Company entered into an agreement with Aegean Marine Petroleum Network, Inc. (Aegean) to purchase lubricating oils for certain vessels in the Company's fleet. Peter C. Georgiopoulos, Chairman of the Board of the Company, is also the Chairman of the Board of Aegean. During the nine months ended September 30, 2012 and 2011, Aegean supplied lubricating oils to the Company's vessels aggregating \$458 and \$513, respectively. At September 30, 2012 and December 31, 2011, \$43 and \$101 remained outstanding to Aegean, respectively.

During the nine months ended September 30, 2012 and 2011, the Company incurred other expenses totaling \$1 and \$3, respectively, reimbursable to General Maritime Corporation (GMC), where the Company's Chairman, Peter C. Georgiopoulos, also serves as Chairman of the Board of GMC. At September 30, 2012 and December 31, 2011, the amount due to GMC from the Company was \$0.

The Company receives internal audit services from employees of Genco, the Company's Parent. For the nine months ended September 30, 2012 and 2011, the Company incurred internal audit service fees of \$30 and \$17, respectively, which are reimbursable to Genco pursuant to the Management Agreement (Refer to Note 15 Commitments and Contingencies for further information regarding the Management Agreement). At September 30, 2012 and December 31, 2011, the amount due to Genco from the Company was \$4 and \$11, respectively, for such services and is included in due to Parent.

During the nine months ended September 30, 2012 and 2011, Genco, the Company's parent, incurred costs of \$22 and \$68 on the Company's behalf to be reimbursed to Genco pursuant to the Management Agreement. At September 30, 2012, the amount due to the Company from Genco is \$1 and is included in due to Parent. At December 31, 2011, the amount due to Genco from the Company was \$1 and is included in due to Parent.

Genco also provides the Company with commercial, technical, administrative and strategic services pursuant to the Management Agreement. During the nine months ended September 30, 2012 and 2011, the Company incurred costs of \$2,109 and \$2,232 pursuant to the Management Agreement. At September 30, 2012, the amount due to Genco of \$25 consisted of commercial service fees and is included in due to Parent. At December 31, 2011, the amount due to Genco of \$47 consisted of commercial service fees and is included in due to Parent.

6 - DEBT

On April 16, 2010, the Company entered into a \$100,000 senior secured revolving credit facility with Nordea Bank Finland plc, acting through its New York branch (as amended, the 2010 Credit Facility). The Company entered into an amendment to this facility effective November 30, 2010 which, among other things, increased the commitment amount from \$100,000 to \$150,000. As of September 30, 2012, total available working capital borrowings were \$23,500, as \$1,500 was drawn down during 2010 for working capital purposes. As of September 30, 2012, \$33,750 remained available under the 2010 Credit Facility, as the total commitment under this facility was reduced to \$135,000 on May 31,

Edgar Filing: Baltic Trading Ltd - Form 10-Q

2012. The total commitment will reduce in 11 consecutive semi-annual reductions of \$5,000 which commenced on May 31, 2011. On the maturity date, November 30, 2016, the total commitment will reduce to zero and all borrowings must be repaid in full.

As of September 30, 2012, the Company believes it is in compliance with all of the financial covenants under the 2010 Credit Facility.

The following table sets forth the repayment of the outstanding debt of \$101,250 at September 30, 2012 under the 2010 Credit Facility:

Period Ending December 31,	Total
2012 (October 1, 2012 - December 31, 2012)	\$
2013	
2014	
2015	1,250
2016	100,000
Total debt	\$ 101,250

Table of ContentsInterest rates

The following table sets forth the effective interest rate associated with the interest expense for the 2010 Credit Facility, excluding the cost associated with unused commitment fees. Additionally, it includes the range of interest rates on the debt, excluding the impact of unused commitment fees:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Effective Interest Rate (excluding impact of unused commitment fees)	3.24%	3.28%	3.25%	3.29%
Range of Interest Rates (excluding impact of unused commitment fees)	3.22% to 3.25%	3.25% to 3.33%	3.22% to 3.30%	3.25% to 3.33%

7 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair values and carrying values of the Company's financial instruments at September 30, 2012 and December 31, 2011 which are required to be disclosed at fair value, but not recorded at fair value, are as follows:

	September 30, 2012		December 31, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Cash and cash equivalents	\$ 3,261	\$ 3,261	\$ 8,300	\$ 8,300
Floating rate debt	101,250	101,250	101,250	101,250

The fair value of floating rate debt under the 2010 Credit Facility is based on management's estimate of rates the Company could obtain for similar debt of the same remaining maturities. Additionally, the Company considers its creditworthiness in determining the fair value of the floating rate debt under the revolving credit facility. The carrying value approximates the fair market value for this floating rate loan. The carrying amounts of the Company's other financial instruments at September 30, 2012 and December 31, 2011 (principally Due from charterers and Accounts payable and accrued expenses), approximate fair values because of the relatively short maturity of these instruments.

ASC Subtopic 820-10, Fair Value Measurements & Disclosures (ASC 820-10), applies to all assets and liabilities that are being measured and reported on a fair value basis. This guidance enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

- Level 1 Valuations based on quoted prices in active markets for identical instruments that the Company is able to access. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these instruments

Edgar Filing: Baltic Trading Ltd - Form 10-Q

does not entail a significant degree of judgment.

- Level 2 Valuations based on quoted prices in active markets for instruments that are similar, or quoted prices in markets that are not active for identical or similar instruments, and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

Cash and cash equivalents is considered a Level 1 item as it represents liquid assets with short-term maturities. Floating rate debt is considered to be a Level 2 item as the Company considers the estimate of rates it could obtain for similar debt.

8 - PREPAID EXPENSES AND OTHER CURRENT ASSETS

Prepaid expenses and other current assets consist of the following:

	September 30, 2012		December 31, 2011
Lubricant inventory, fuel oil and diesel oil inventory and other stores	\$ 2,044	\$	1,603
Prepaid items	1,001		730
Insurance receivable			16
Other	131		118
Total	\$ 3,176	\$	2,467

Table of Contents9 - DEFERRED FINANCING COSTS

The Company has unamortized deferred financing costs of \$1,941 and \$2,290 at September 30, 2012 and December 31, 2011, respectively, associated with the 2010 Credit Facility. Accumulated amortization of deferred financing costs as of September 30, 2012 and December 31, 2011 was \$1,086 and \$737, respectively. The Company has incurred deferred financing costs of \$3,027 for the existing 2010 Credit Facility as of September 30, 2012 and December 31, 2011, which includes fees incurred in order to negotiate the amendment to the 2010 Credit Facility. Amortization expense of deferred financing costs for the three months ended September 30, 2012 and 2011 was \$117 and \$117, respectively. Amortization expense of deferred financing costs for the nine months ended September 30, 2012 and 2011 was \$350 and \$350, respectively.

10 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consist of the following:

	September 30, 2012	December 31, 2011
Accounts payable	\$ 304	\$ 447
Accrued vessel operating expenses	1,427	1,442
Accrued general and administrative expenses	81	83
Total	\$ 1,812	\$ 1,972

11 - FIXED ASSETS

Fixed assets consist of the following:

	September 30, 2012	December 31, 2011
Fixed assets:		
Computer equipment, at cost	\$ 43	\$ 43
Vessel equipment, at cost	5	
Total cost	48	43
Less: accumulated depreciation	32	20
Total	\$ 16	\$ 23

Depreciation expense for fixed assets for the three months ended September 30, 2012 and 2011 was \$4 and \$4, respectively. Depreciation expense for fixed assets for the nine months ended September 30, 2012 and 2011 was \$12 and \$11, respectively.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

12 - REVENUE FROM SPOT MARKET-RELATED TIME CHARTERS

Total revenue earned on spot market-related time charters and short-term time charters during the three and nine months ended September 30, 2012 was \$6,291 and \$20,188, respectively. Total revenue earned on spot market-related time charters and short-term time charters during the three and nine months ended September 30, 2011 was \$10,898 and \$30,355, respectively. Future minimum time charter revenue based on the Baltic Cougar, which is committed to noncancelable short-term time charters as of September 30, 2012, and the Baltic Leopard, which was on a spot market-related time charter with a fixed rate for the first 65 days, is expected to be \$336 for the remainder of 2012. Future minimum time charter revenue for the remaining vessels cannot be estimated as these vessels are currently on spot market-related time charters, and future spot rates cannot be estimated. The spot market-related time charters that the Company's vessels are currently employed on have estimated expiration dates that range from October 2012 to July 2014.

13 - NONVESTED STOCK AWARDS

The following table presents a summary of the Company's nonvested stock awards for the nine months ended September 30, 2012:

	Number of Shares	Weighted Average Grant Date Price
Outstanding at January 1, 2012	545,750	\$ 11.60
Granted	12,500	3.86
Vested	(129,000)	13.31
Forfeited		
Outstanding at September 30, 2012	429,250	\$ 10.86

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

The total fair value of shares that vested under the Plan during the nine months ended September 30, 2012 and 2011 was \$505 and \$1,131, respectively. The total fair value is calculated as the number of shares vested during the period multiplied by the fair value on the vesting date.

For the three and nine months ended September 30, 2012 and 2011, the Company recognized nonvested stock amortization expense for the Plan, which is included in general, administrative and technical management fees, as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
General, administrative and technical management fees	\$ 403	\$ 623	\$ 1,377	\$ 2,174

The Company is amortizing these grants over the applicable vesting periods, net of anticipated forfeitures. As of September 30, 2012, unrecognized future compensation cost of \$1,434 related to nonvested stock will be recognized over a weighted-average period of 1.96 years.

14 - LEGAL PROCEEDINGS

From time to time, the Company may be subject to legal proceedings and claims in the ordinary course of its business, principally personal injury and property casualty claims. Such claims, even if lacking merit, could result in the expenditure of significant financial and managerial resources. The Company is not aware of any legal proceedings or claims that it believes will have, individually or in the aggregate, a material effect on the Company, its financial condition, results of operations or cash flows.

15 - COMMITMENTS AND CONTINGENCIES

Genco, the Company's parent, provides the Company with commercial, technical, administrative and strategic services necessary to support the Company's business pursuant to the Company's Management Agreement with Genco. If the Company terminates the agreement without cause or for Genco's change of control, or if Genco terminates the agreement for the Company's material breach or change of control, the Company must make a termination payment to Genco in a single lump sum within 30 days of the termination date. The termination payment is generally calculated as five times the average annual management fees payable to Genco for the last five completed years of the term of the Management Agreement, or such lesser number of years as may have been completed at the time of termination. As of September 30, 2012, the termination payment that would be due to Genco is approximately \$22,717. Refer to Note 5 - Related Party Transactions for any costs incurred during the nine months ended September 30, 2012 and 2011 pursuant to the Management Agreement.

16 - SUBSEQUENT EVENTS

Edgar Filing: Baltic Trading Ltd - Form 10-Q

On October 31, 2012, the Company declared a dividend of \$0.01 per share to be paid on or about November 21, 2012 to shareholders of record as of November 14, 2012. The aggregate amount of the dividend is expected to be approximately \$227, which the Company anticipates will be funded from cash on hand at the time payment is to be made.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements use words such as anticipate, estimate, expect, project, intend, plan, believe, and other words of similar meaning in connection with a discussion of potential future events, circumstances or future operating or financial performance. These forward-looking statements are based on management's current expectations and observations. Included among the factors that, in our view, could cause actual results to differ materially from the forward looking statements contained in this report are the following: (i) declines in demand or rates in the drybulk shipping industry; (ii) prolonged weakness in drybulk shipping rates; (iii) changes in the supply of or demand for drybulk products, generally or in particular regions; (iv) changes in the supply of drybulk carriers, including newbuilding of vessels or lower than anticipated scrapping of older vessels; (v) changes in rules and regulations applicable to the cargo industry, including, without limitation, legislation adopted by international organizations or by individual countries and actions taken by regulatory authorities; (vi) increases in costs and

Table of Contents

expenses including but not limited to: crew wages, insurance, provisions, lube oil, bunkers, repairs, maintenance and general, administrative and management fee expenses; (vii) whether our insurance arrangements are adequate; (viii) changes in general domestic and international political conditions; (ix) acts of war, terrorism, or piracy; (x) changes in the condition of our vessels or applicable maintenance or regulatory standards (which may affect, among other things, our anticipated drydocking or maintenance and repair costs) and unanticipated drydock expenditures; (xi) the amount of offhire time needed to complete repairs on vessels and the timing and amount of any reimbursement by our insurance carriers for insurance claims, including offhire days; (xii) our acquisition or disposition of vessels, (xiii) our ability to leverage Genco's relationships and reputation in the shipping industry; (xiv) the completion of definitive documentation with respect to charters; (xv) charterers' compliance with the terms of their charters in the current market environment; and other factors listed from time to time in our filings with the Securities and Exchange Commission, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2011 and subsequent reports on Form 8-K and Form 10-Q. Our ability to pay dividends in any period will depend upon various factors, including the limitations under any credit agreements to which we may be a party, applicable provisions of Marshall Islands law and the final determination by the Board of Directors each quarter after its review of our financial performance. The timing and amount of dividends, if any, could also be affected by factors affecting cash flows, results of operations, required capital expenditures, or reserves. As a result, the amount of dividends actually paid may vary.

The following management's discussion and analysis should be read in conjunction with our condensed consolidated financial statements and the related notes included in this Form 10-Q.

General

We are a New York City-based company incorporated in October 2009 in the Marshall Islands to conduct a shipping business focused on the drybulk industry spot market. We were formed by Genco Shipping & Trading Limited (NYSE: GNK) (Genco), an international drybulk shipping company that also serves as our Manager. Our fleet currently consists of two Capesize vessels, four Supramax vessels and three Handysize vessels with an aggregate carrying capacity of approximately 672,000 dwt and the average age of our fleet is approximately 2.9 years, as compared to the average age for the world fleet of approximately 10 years for the drybulk shipping segments in which we compete. Our fleet contains three groups of sister ships, which are vessels of virtually identical sizes and specifications. We believe that maintaining a fleet that includes sister ships reduces costs by creating economies of scale in the maintenance, supply and crewing of our vessels.

We seek to leverage the expertise and reputation of Genco to pursue growth opportunities in the drybulk shipping spot market. To pursue these opportunities, we operate a fleet of drybulk ships that transport iron ore, coal, grain, steel products and other drybulk cargoes along worldwide shipping routes. We plan to operate all of our vessels in the spot market, on spot market-related time charters, or in vessel pools trading in the spot market. We have financed our fleet primarily with equity capital and have financed the remainder with our 2010 Credit Facility. We aim to grow our fleet through timely and selective acquisitions of vessels in a manner that is accretive to our earnings and cash flow. We intend to distribute to our shareholders on a quarterly basis all of our net income less cash expenditures for capital items related to our fleet, other than vessel acquisitions and related expenses, plus non-cash compensation, during the previous quarter, subject to any additional reserves our Board of Directors may from time to time determine are required for the prudent conduct of our business, as further described below under Dividend Policy.

Refer to pages 21-22 for a table of all vessels that have been delivered to us.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Our operations are managed, under the supervision of our Board of Directors, by Genco as our Manager. We entered into a long-term management agreement (the "Management Agreement") pursuant to which our Manager and its affiliates apply their expertise and experience in the drybulk industry to provide us with commercial, technical, administrative and strategic services. The Management Agreement is for an initial term of approximately fifteen years and will automatically renew for additional five-year periods unless terminated in accordance with its terms. We pay our Manager fees for the services it provides us as well as reimburse our Manager for its costs and expenses incurred in providing certain of these services.

Factors Affecting Our Results of Operations

We believe that the following table reflects important measures for analyzing trends in our results of operations. The table reflects our ownership days, available days, operating days, fleet utilization, Time Charter Equivalent ("TCE") rates and daily vessel operating expenses for the three and nine months ended September 30, 2012 and 2011.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

	For the Three Months Ended September 30,		Increase (Decrease)	% Change
	2012	2011		
Fleet Data:				
<i>Ownership days (1)</i>				
Capesize	184.0	184.0		
Supramax	368.0	368.0		
Handysize	276.0	276.0		
Total	828.0	828.0		
<i>Available days (2)</i>				
Capesize	184.0	184.0		
Supramax	368.0	368.0		
Handysize	276.0	276.0		
Total	828.0	828.0		
<i>Operating days (3)</i>				
Capesize	184.0	184.0		
Supramax	361.7	358.4	3.3	0.9%
Handysize	276.0	276.0		
Total	821.7	818.4	3.3	0.4%
<i>Fleet utilization (4)</i>				
Capesize	100.0%	100.0%		
Supramax	98.3%	97.4%	0.9%	0.9%
Handysize	100.0%	100.0%		
Fleet average	99.2%	98.8%	0.4%	0.4%
Average Daily Results:				
<i>Time Charter Equivalent (5)</i>				
Capesize	\$ 4,701	\$ 16,440	\$ (11,739)	(71.4)%
Supramax	6,991	12,314	(5,323)	(43.2)%
Handysize	9,124	10,939	(1,815)	(16.6)%
Fleet average	7,193	12,773	(5,580)	(43.7)%
<i>Daily vessel operating expenses (6)</i>				
Capesize	\$ 5,579	\$ 5,241	\$ 338	6.4%
Supramax	5,400	5,143	257	5.0%
Handysize	4,593	4,313	280	6.5%
Fleet average	5,171	4,888	283	5.8%

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

	For the Nine Months Ended September 30,		Increase (Decrease)	% Change
	2012	2011		
Fleet Data:				
<i>Ownership days (1)</i>				
Capesize	548.0	546.0	2.0	0.4%
Supramax	1,096.0	1,092.0	4.0	0.4%
Handysize	822.0	819.0	3.0	0.4%
Total	2,466.0	2,457.0	9.0	0.4%
<i>Available days (2)</i>				
Capesize	548.0	546.0	2.0	0.4%
Supramax	1,086.7	1,092.0	(5.3)	(0.5)%
Handysize	822.0	819.0	3.0	0.4%
Total	2,456.7	2,457.0	(0.3)	0.0%
<i>Operating days (3)</i>				
Capesize	548.0	546.0	2.0	0.4%
Supramax	1,070.9	1,078.1	(7.2)	(0.7)%
Handysize	820.4	819.0	1.4	0.2%
Total	2,439.3	2,443.1	(3.8)	(0.2)%
<i>Fleet utilization (4)</i>				
Capesize	100.0%	100.0%		
Supramax	98.5%	98.7%	(0.2)%	(0.2)%
Handysize	99.8%	100.0%	(0.2)%	(0.2)%
Fleet average	99.3%	99.4%	(0.1)%	(0.1)%
Average Daily Results:				
<i>Time Charter Equivalent (5)</i>				
Capesize	\$ 5,722	\$ 11,388	\$ (5,666)	(49.8)%
Supramax	8,222	13,090	(4,868)	(37.2)%
Handysize	8,725	11,694	(2,969)	(25.4)%
Fleet average	7,833	12,246	(4,413)	(36.0)%
<i>Daily vessel operating expenses (6)</i>				
Capesize	\$ 5,225	\$ 5,140	\$ 85	1.7%
Supramax	5,318	5,070	248	4.9%
Handysize	4,600	4,165	435	10.4%
Fleet average	5,058	4,784	274	5.7%

Definitions

In order to understand our discussion of our results of operations, it is important to understand the meaning of the following terms used in our analysis and the factors that influence our results of operations.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

(1) Ownership days. We define ownership days as the aggregate number of days in a period during which each vessel in our fleet has been owned by us. Ownership days are an indicator of the size of our fleet over a period and affect both the amount of revenues and the amount of expenses that we record during a period.

(2) Available days. We define available days as the number of our ownership days less the aggregate number of days that our vessels are off-hire due to scheduled repairs or repairs under guarantee, vessel upgrades or special surveys and the aggregate amount of time

Table of Contents

that we spend positioning our vessels between time charters. Companies in the shipping industry generally use available days to measure the number of days in a period during which vessels should be capable of generating revenues.

(3) Operating days. We define operating days as the number of our available days in a period less the aggregate number of days that our vessels are off-hire due to unforeseen circumstances. The shipping industry uses operating days to measure the aggregate number of days in a period during which vessels actually generate revenues.

(4) Fleet utilization. We calculate fleet utilization by dividing the number of our operating days during a period by the number of our available days during the period. The shipping industry uses fleet utilization to measure a company's efficiency in finding suitable employment for its vessels and minimizing the number of days that its vessels are off-hire for reasons other than scheduled repairs or repairs under guarantee, vessel upgrades, special surveys or vessel positioning.

(5) TCE rates. We define TCE rates as net voyage revenue (voyage revenues less voyage expenses (including voyage expenses to Parent)) divided by the number of our available days during the period, which is consistent with industry standards. TCE rate is a common shipping industry performance measure used primarily to compare daily earnings generated by vessels on time charters with daily earnings generated by vessels on voyage charters, because charterhire rates for vessels on voyage charters are generally not expressed in per-day amounts while charterhire rates for vessels on time charters generally are expressed in such amounts.

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
Voyage revenues (in thousands)	\$ 6,291	\$ 10,898	\$ 20,188	\$ 30,355
Voyage expenses (in thousands)	254	183	686	(123)
Voyage expenses to Parent (in thousands)	82	139	260	389
	\$ 5,955	\$ 10,576	19,242	\$ 30,089
Total available days	828.0	828.0	2,456.7	2,457.0
Total TCE rate	\$ 7,193	\$ 12,773	\$ 7,833	\$ 12,246

(6) Daily vessel operating expenses. We define daily vessel operating expenses (DVOE) as vessel operating expenses divided by ownership days for the period. Vessel operating expenses include crew wages and related costs, the cost of insurance, expenses relating to repairs and maintenance (excluding drydocking), the costs of spares and consumable stores, tonnage taxes and other miscellaneous expenses.

Table of Contents**Operating Data**

The following discusses our financial results for the three and nine months ended September 30, 2012 and 2011:

	For the Three Months Ended September 30,		Change	% Change
	2012	2011		
	(U.S. dollars in thousands, except for per share amounts)			
Revenues	\$ 6,291	\$ 10,898	\$ (4,607)	(42.3)%
<i>Operating Expenses:</i>				
Voyage expenses	254	183	71	38.8%
Voyage expenses to Parent	82	139	(57)	(41.0)%
Vessel operating expenses	4,281	4,047	234	5.8%
General, administrative and technical management fees	1,069	1,269	(200)	(15.8)%
Management fees to Parent	621	621		
Depreciation	3,724	3,724		
Total operating expenses	10,031	9,983	48	0.5%
Operating (loss) income	(3,740)	915	(4,655)	(508.7)%
Other expense	(1,078)	(1,100)	22	(2.0)%
Loss before income taxes	(4,818)	(185)	(4,633)	2,504.3%
Income tax expense	(4)	(9)	5	(55.6)%
Net loss	\$ (4,822)	\$ (194)	\$ (4,628)	2,385.6%
Net loss per share of common and Class B Stock:				
Net loss per share - basic	\$ (0.22)	\$ (0.01)	\$ (0.21)	2,100.0%
Net loss per share - diluted	\$ (0.22)	\$ (0.01)	\$ (0.21)	2,100.0%
Dividends declared and paid per share	\$ 0.05	\$ 0.10	\$ (0.05)	(50.0)%
EBITDA (1)	\$ (31)	\$ 4,643	\$ (4,674)	(100.7)%

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

	For the Nine Months Ended September 30,		Change	% Change
	2012	2011		
	(U.S. dollars in thousands, except for per share amounts)			
Revenues	\$ 20,188	\$ 30,355	\$ (10,167)	(33.5)%
<i>Operating Expenses:</i>				
Voyage expenses	686	(123)	809	(657.7)%
Voyage expenses to Parent	260	389	(129)	(33.2)%
Vessel operating expenses	12,474	11,754	720	6.1%
General, administrative and technical management fees	3,525	4,315	(790)	(18.3)%
Management fees to Parent	1,850	1,843	7	0.4%
Depreciation	11,090	11,045	45	0.4%
Total operating expenses	29,885	29,223	662	2.3%
Operating (loss) income	(9,697)	1,132	(10,829)	(956.6)%
Other expense	(3,219)	(3,342)	123	(3.7)%
Loss before income taxes	(12,916)	(2,210)	(10,706)	484.4%
Income tax expense	(26)	(31)	5	(16.1)%
Net loss	\$ (12,942)	\$ (2,241)	\$ (10,701)	477.5%
Net loss per share of common and Class B Stock:				
Net loss per share - basic	\$ (0.58)	\$ (0.10)	\$ (0.48)	480.0%
Net loss per share - diluted	\$ (0.58)	\$ (0.10)	\$ (0.48)	480.0%
Dividends declared and paid per share	\$ 0.23	\$ 0.33	\$ (0.10)	(30.3)%
EBITDA (1)	\$ 1,371	\$ 12,146	\$ (10,775)	(88.7)%

(1) EBITDA represents net income (loss) plus net interest expense, taxes and depreciation. EBITDA is included because it is used by management and certain investors as a measure of operating performance. EBITDA is used by analysts in the shipping industry as a common performance measure to compare results across peers. Our management uses EBITDA as a performance measure in our consolidated internal financial statements, and it is presented for review at our board meetings. We believe that EBITDA is useful to investors as the shipping industry is capital intensive which often results in significant depreciation and cost of financing. EBITDA presents investors with a measure in addition to net income (loss) to evaluate our performance prior to these costs. EBITDA is not an item recognized by U.S. GAAP and should not be considered as an alternative to net income (loss), operating income or any other indicator of a company's operating performance required by U.S. GAAP. EBITDA is not a measure of liquidity or cash flows as shown in our consolidated statement of cash flows. The definition of EBITDA used here may not be comparable to that used by other companies. The following table demonstrates our calculation of EBITDA and provides a reconciliation of EBITDA to net income (loss) for each of the periods presented above:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2012	2011	2012	2011
Net loss	\$ (4,822)	\$ (194)	\$ (12,942)	\$ (2,241)
Net interest expense	1,063	1,104	3,197	3,311
Income tax expense	4	9	26	31
Depreciation	3,724	3,724	11,090	11,045
EBITDA (1)	\$ (31)	\$ 4,643	\$ 1,371	\$ 12,146

Table of Contents**Results of Operations**

We began earning revenues during the three months ended June 30, 2010, since our first vessel was delivered in the second quarter of 2010. Beginning with the second quarter of 2010, our revenues following the delivery of our first vessel have consisted primarily of charterhire. Our ongoing cash expenses consist of fees and reimbursements under our Management Agreement and other expenses directly related to the operation of our vessels and certain administrative expenses. We do not expect to have any income tax liabilities in the Marshall Islands but may be subject to tax in the United States on revenues derived from voyages that either begin or end in the United States. We have accrued for estimated taxes from these voyages at September 30, 2012 and December 31, 2011.

We expect that our financial results will be largely driven by the following factors:

- the number of vessels in our fleet and their charter rates;
- the number of days that our vessels are utilized and not subject to drydocking, special surveys or otherwise off-hire; and
- our ability to control our fixed and variable expenses, including our ship management fees, our operating costs and our general, administrative and other expenses, including insurance. Operating costs may vary from month to month depending on a number of factors, including the timing of purchases of lube oil, crew changes and delivery of spare parts.

The following table reflects the current employment of our fleet as of November 1, 2012:

Vessel	Year Built	Charterer	Charter Expiration (1)	Employment Structure
<i>Capesize Vessels</i>				
Baltic Bear	2010	Swissmarine Services S.A.	May 2013	101.5% of BCI (2)
Baltic Wolf	2010	Cargill International S.A.	May 2014	100% of BCI (3)
<i>Supramax Vessels</i>				
Baltic Leopard	2009	Resource Marine PTE Ltd. (part of the Macquarie group of companies)	February 2014	95% of BSI (4)
Baltic Panther	2009	Klaveness Chartering	April 2013	95% of BSI (5)
Baltic Jaguar	2009	Resource Marine PTE Ltd. (part of the Macquarie group of companies)	April 2014	95% of BSI (6)
Baltic Cougar	2009	Bulk Marine	November 2012	\$7,850 (7)
<i>Handysize Vessels</i>				
Baltic Wind	2009	Cargill International S.A.	May 2013	115% of BHSI (8)
Baltic Cove	2010	Cargill International S.A.	February 2014	115% of BHSI (8)
Baltic Breeze	2010	Cargill International S.A.	July 2014	115% of BHSI (8)

- (1) The charter expiration dates presented represent the earliest dates that our charters may be terminated in the ordinary course. Under the terms of each contract, the charterer is entitled to extend the time charters from two to four months in order to complete the vessel's final voyage plus any time the vessel has been off-hire.
- (2) We have agreed to an extension with Swissmarine Services S.A. on a spot market-related time charter at a rate based on 101.5% of the average of the daily rates of the Baltic Capesize Index (BCI), published by the Baltic Exchange, as reflected in daily reports. Hire is paid in arrears net of a 6.25% brokerage commission which includes the 1.25% commission payable to Genco. The duration of the extension is 10.5 to 13.5 months.
- (3) We have agreed to an extension with Cargill International S.A. on a spot market-related time charter based on 100% of the average of the daily rates of the BCI, as reflected in daily reports. Hire is paid every 15 days in arrears net of a 5.00% brokerage commission, which includes the 1.25% commission payable to Genco. The duration of the spot market-related time charter is 21.5 to 26.5 months. The extension began on August 15, 2012.

Edgar Filing: Baltic Trading Ltd - Form 10-Q

Table of Contents

- (4) We have reached an agreement with Resource Marine PTE Ltd. on a spot market-related time charter for a minimum of 18.5 months to a maximum end date of May 30, 2014 based on 95% of the average of the daily rates of the Baltic Supramax Index (BSI), published by the Baltic Exchange, as reflected in daily reports except for the initial 65 days in which the vessel will earn a fixed rate of \$4,000 per day. Hire is paid every 15 days in arrears net of a 6.25% brokerage commission, which includes the 1.25% commission payable to Genco.
- (5) We have reached an agreement with Klaveness Chartering on a spot market-related time charter based on 95% of the average of the daily rates of the BSI, as reflected in daily reports. The duration is 22.5 to 25.5 months with hire paid every 15 days in arrears net of a 6.25% brokerage commission, which includes the 1.25% commission payable to Genco.
- (6) We have reached an agreement with Resource Marine PTE Ltd. on a spot market-related time charter for a minimum of 20.5 months to a maximum end date of July 11, 2014 based on 95% of the average of the daily rates of the BSI, as reflected in daily reports, except for the initial 65 days in which the vessel will earn a fixed rate of \$4,000 per day. Hire is paid every 15 days in arrears net of a 6.25% brokerage commission, which includes the 1.25% commission payable to Genco.
- (7) We have reached an agreement with Bulk Marine on a time charter for approximately 25 days at a rate of either \$7,850 per day or \$9,000 per day depending on whether the vessel redelivers to the east coast or west coast of India. The rate has yet to be declared as charterers are to declare upon sailing from the vessel's load port. Hire is paid every 15 days in advance net of a 6.25% brokerage commission, which includes the 1.25% commission payable to Genco. The vessel was delivered to charterers on October 12, 2012 after previously being fixed with D Amico Dry Ltd. on a time charter at a rate of \$6,500 per day.
- (8) The rate for each of these spot market-related time charters is based on 115% of the average of the daily rates of the Baltic Handysize Index (BHSI), published by the Baltic Exchange, as reflected in daily reports. Hire is paid every 15 days in advance net of a 6.25% brokerage commission, which includes the 1.25% commission payable to Genco.

Three months ended September 30, 2012 and 2011

VOYAGE REVENUES-

For the three months ended September 30, 2012 and 2011, voyage revenues were \$6,291 and \$10,898, respectively. The decrease in voyage revenues was due to lower spot market rates achieved by our vessels during the third quarter of 2012.

The average TCE rate of our fleet was \$7,193 a day for the three months ended September 30, 2012 as compared to \$12,773 for the three months ended September 30, 2011. The decrease was due to lower spot rates achieved by our vessels during the third quarter of 2012 as compared to the third quarter of 2011. We believe that increased vessel supply coupled with negative sentiment on the rate of growth in emerging economies were the main contributors to reduced rates during the third quarter. The effect of these contributors was partially offset by record scrapping of older tonnage. We believe that Chinese iron ore restocking commencing at the end of September 2012 along with improvement in sentiment appears to have led to a relative rate improvement with the Baltic Dry Index (BDI) at 916 as of November 8, 2012.

For the three months ended September 30, 2012 and 2011, we had 828.0 ownership days during both periods. Fleet utilization remained relatively stable at 99.2% and 98.8% during the three months ended September 30, 2012 and 2011, respectively.

VOYAGE EXPENSES-

To the extent we operate our vessels on voyage charters in the spot market, we will be responsible for all voyage expenses. Voyage expenses are all expenses unique to a particular voyage, including any bunker fuel expenses, port fees, cargo loading and unloading expenses, canal tolls, agency fees and commissions. We expect that our voyage expenses will vary depending on the number of vessels in our fleet and the extent to which we enter into voyage charters in the spot market as opposed to spot market-related time charters, trip charters or vessel pools, in which we would not be responsible for voyage expenses. At the inception of a spot market-related time charter, we record the difference between the cost of bunker fuel delivered by the terminating charterer and the bunker fuel sold to the new charterer as a gain or loss within voyage expenses.

For the three months ended September 30, 2012 and 2011, voyage expenses were \$254 and \$183, respectively. The increase is primarily due to larger net losses recorded during the third quarter of 2012 which represented the difference between the costs of the bunker fuel delivered by the terminating charterer and the bunker fuel sold to the new charterer. This increase was partially offset by a decrease in in broker commissions as a result of a decrease in voyage revenue earned during the third quarter of 2012 as compared to the third quarter of 2011.

Table of Contents

VOYAGE EXPENSES TO PARENT-

Voyage expenses to Parent decreased by \$57 to \$82 during the three months ended September 30, 2012 as compared to \$139 during the three months ended September 30, 2011. This amount represents the commercial service fee equal to 1.25% of gross charter revenues generated by each vessel due to Genco pursuant to the Management Agreement. The decrease was a result of the decrease in voyage revenue due to lower spot market rates achieved by our vessels during the third quarter of 2012.

VESSEL OPERATING EXPENSES-

Vessel operating expenses increased by \$234 during the three months ended September 30, 2012 as compared to the three months ended September 30, 2011 due to higher expenses related to maintenance, lube consumption and purchases of stores and spare parts.

Daily vessel operating expenses increased to \$5,171 per vessel per day during the three months ended September 30, 2012 from \$4,888 per vessel per day during the three months ended September 30, 2011. The increase in daily vessel operating expense was mainly due to higher expenses related to maintenance, lube consumption and purchases of stores and spare parts. We believe daily vessel operating expenses are best measured for comparative purposes over a 12-month period in order to take into account all of the expenses that each vessel in our fleet will incur over a full year of operation. Our actual daily vessel operating expenses per vessel for the three months ended September 30, 2012 were \$129 below the budgeted rate of \$5,300 per vessel per day.

Our vessel operating expenses, which generally represent fixed costs for each vessel, will increase if our fleet expands. Other factors beyond our control, some of which may affect the shipping industry in general, including, for instance, developments relating to market prices for crewing, lubes, and insurance, may also cause these expenses to increase.

GENERAL, ADMINISTRATIVE AND TECHNICAL MANAGEMENT FEES-

For the three months ended September 30, 2012 and 2011, general, administrative and technical management fees were \$1,069 and \$1,269, respectively. The decrease is primarily due to lower non-cash compensation. We incur management fees to third-party technical management companies for the day-to-day management of our vessels, including performing routine maintenance, attending to vessel operations and arranging for crews and supplies. Management fees did not fluctuate during the third quarter of 2012 as compared to the third quarter of 2011.

MANAGEMENT FEES TO PARENT-

Management fees to Parent for the three months ended September 30, 2012 and 2011 remained stable at \$621 during both periods. This amount represents the technical services fees of \$750 per vessel per day payable to Genco pursuant to the Management Agreement.

DEPRECIATION-

Depreciation expense remained stable at \$3,724 during the three months ended September 30, 2012 and 2011.

OTHER (EXPENSE) INCOME-

NET INTEREST EXPENSE-

For the three months ended September 30, 2012 and 2011, net interest expense was \$1,063 and \$1,104, respectively. The decrease in net interest expense is primarily a result of the decrease in unused commitment fees as the total commitment under the 2010 Credit Facility was reduced by \$5,000 on May 31, 2011, November 30, 2011 and May 31, 2012. Refer to Note 6 Debt in the condensed consolidated financial statements for further information. The net interest expense during both periods consisted of interest expense and unused commitment fees related to our 2010 Credit Facility, the amortization of deferred financing fees associated with this facility as well as interest income earned on our cash balances.

INCOME TAX EXPENSE-

For the three months ended September 30, 2012 and 2011, income tax expense was \$4 and \$9, respectively. During the three months ended September 30, 2012 and 2011, we had United States source income of \$200 and \$452, respectively, which resulted in income tax expense of \$4 and \$9, respectively.

Table of Contents

Nine months ended September 30, 2012 and 2011