

SANMINA-SCI CORP  
Form 10-Q  
January 31, 2008

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 29, 2007

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 0-21272

**Sanmina-SCI Corporation**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of

**77-0228183**  
(I.R.S. Employer

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

incorporation or organization)  
**2700 N. First St., San Jose, CA**  
(Address of principal executive offices)

Identification Number)  
**95134**  
(Zip Code)

**(408) 964-3500**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of January 22, 2008, there were 530,865,771 shares outstanding of the issuer's common stock, \$0.01 par value per share.

---

SANMINA-SCI CORPORATION

INDEX

|                                     | <b>Page</b>  |           |
|-------------------------------------|--|-----------|
| <b>PART I FINANCIAL INFORMATION</b> |  |           |
| Item 1.                             | Interim Financial Statements (Unaudited)   |           |
|                                     | <u>Condensed Consolidated Balance Sheets</u>   | <u>3</u>  |
|                                     | <u>Condensed Consolidated Statements of Operations</u>                                       | <u>4</u>  |
|                                     | <u>Condensed Consolidated Statements of Cash Flows</u>                                       | <u>5</u>  |
|                                     | <u>Notes to Condensed Consolidated Financial Statements</u>                                  | <u>6</u>  |
| Item 2.                             | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | <u>16</u> |
| Item 3.                             | <u>Quantitative and Qualitative Disclosures about Market Risk</u>                            | <u>35</u> |
| Item 4.                             | <u>Controls and Procedures</u>   | <u>37</u> |
| <b>PART II OTHER INFORMATION</b>    |  |           |
| Item 1.                             | <u>Legal Proceedings</u>   | <u>38</u> |
| Item 6.                             | <u>Exhibits</u>  | <u>39</u> |
| <u>Signatures</u>                   |  | <u>40</u> |

## SANMINA-SCI CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

|   | As of                |                       |
|---|----------------------|-----------------------|
|   | December 29,<br>2007 | September 29,<br>2007 |
| (Unaudited)   |                      |                       |
| (In thousands)  |                      |                       |
| <b>ASSETS</b>   |                      |                       |
| Current assets:   |                      |                       |
| Cash and cash equivalents   | \$ 941,197           | \$ 933,424            |
| Accounts receivable, net of allowances of \$4,953 and \$4,044 at December 29, 2007 and September 29, 2007, respectively | 1,251,997            | 1,218,375             |
| Inventories   | 1,077,618            | 1,059,856             |
| Prepaid expenses and other current assets   | 194,002              | 203,802               |
| Total current assets  | 3,464,814            | 3,415,457             |
| Property, plant and equipment, net  | 591,645              | 609,394               |
| Goodwill  | 512,635              | 510,669               |
| Other   | 134,784              | 134,435               |
| Total assets  | \$ 4,703,878         | \$ 4,669,955          |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>  |                      |                       |
| Current liabilities:  |                      |                       |
| Accounts payable  | \$ 1,587,290         | \$ 1,450,705          |
| Accrued liabilities   | 199,326              | 203,941               |
| Accrued payroll and related benefits  | 130,110              | 142,436               |
| Total current liabilities   | 1,916,726            | 1,797,082             |
| Long-term liabilities:  |                      |                       |
| Long-term debt  | 1,477,632            | 1,588,072             |
| Other   | 128,710              | 111,654               |
| Total long-term liabilities   | 1,606,342            | 1,699,726             |
| Commitments and contingencies (Note 9)  |                      |                       |
| Stockholders equity   | 1,180,810            | 1,173,147             |
| Total liabilities and stockholders equity   | \$ 4,703,878         | \$ 4,669,955          |

See accompanying notes.

## SANMINA-SCI CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|  | Three Months Ended                    |                      |
|--|---------------------------------------|----------------------|
|  | December 29,<br>2007                  | December 30,<br>2006 |
|  | (Unaudited)                           |                      |
|  | (In thousands, except per share data) |                      |
| Net sales  | \$ 2,532,926                          | \$ 2,778,790         |
| Cost of sales  | 2,379,880                             | 2,610,112            |
| Gross profit   | 153,046                               | 168,678              |
| Operating expenses:  |                                       |                      |
| Selling, general and administrative                          | 93,200                                | 96,318               |
| Research and development                                     | 4,606                                 | 8,962                |
| Restructuring costs  | 7,296                                 | 3,215                |
| Amortization of intangible assets                            | 1,650                                 | 1,650                |
| Total operating expenses                                     | 106,752                               | 110,145              |
| Operating income   | 46,294                                | 58,533               |
| Interest income  | 6,217                                 | 10,900               |
| Interest expense   | (35,363)                              | (43,331)             |
| Other income (expense), net                                  | (4,640)                               | 10,961               |
| Interest and other expense, net                              | (33,786)                              | (21,470)             |
| Income from operations before income taxes                   | 12,508                                | 37,063               |
| Provision for income taxes                                   | 4,592                                 | 8,814                |
| Net income   | \$ 7,916                              | \$ 28,249            |
| Net income per share:  |                                       |                      |
| Basic  | \$ 0.01                               | \$ 0.05              |
| Diluted  | \$ 0.01                               | \$ 0.05              |
| Weighted average shares used in computing per share amounts: |                                       |                      |
| Basic  | 529,652                               | 527,110              |
| Diluted  | 529,962                               | 528,298              |

See accompanying notes.

## SANMINA-SCI CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | Three Months Ended            |                      |
|---|-------------------------------|----------------------|
|   | December 29,<br>2007          | December 30,<br>2006 |
|   | (Unaudited)<br>(In thousands) |                      |
| <b>CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES:</b>   |                               |                      |
| Net income  | \$ 7,916                      | \$ 28,249            |
| Adjustments to reconcile net income to cash provided by (used in) operating activities:   |                               |                      |
| Depreciation and amortization   | 27,707                        | 30,459               |
| Non-cash restructuring costs (recovery)   | 1,232                         | (2,875)              |
| Provision for doubtful accounts   | 998                           | 773                  |
| Stock-based compensation expense  | 3,407                         | 2,635                |
| Loss (gain) on disposals of property, plant and equipment, net  | 61                            | (6,190)              |
| Write-off of deferred financing costs in connection with redemption of debt   | 2,238                         |                      |
| Proceeds from sales of accounts receivable  | 292,221                       | 478,378              |
| Deferred income taxes   | (2,535)                       | (196)                |
| Other, net  | 240                           | 362                  |
| Changes in operating assets and liabilities, net of acquisitions:   |                               |                      |
| Accounts receivable   | (322,483)                     | (504,472)            |
| Inventories   | (14,316)                      | (3,588)              |
| Prepaid expenses and other assets   | 7,329                         | (16,515)             |
| Accounts payable, accrued liabilities and other long-term liabilities   | 128,878                       | (17,552)             |
| Cash provided by (used in) operating activities   | 132,893                       | (10,532)             |
| <b>CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES:</b>   |                               |                      |
| Purchases of short-term investments   | (34)                          | (345)                |
| Proceeds from maturities of short-term investments  | 97                            | 612                  |
| Purchases of long-term investments  |                               | (250)                |
| Purchases of property, plant and equipment  | (37,752)                      | (19,134)             |
| Proceeds from sales of property, plant and equipment  | 26,650                        | 24,883               |
| Cash paid for businesses acquired, net of cash acquired   |                               | (4,053)              |
| Cash provided by (used in) investing activities   | (11,039)                      | 1,713                |
| <b>CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES:</b>   |                               |                      |
| Payment made to trustee, held in escrow   |                               | (532,875)            |
| Proceeds from long-term debt, net of issuance costs   |                               | 593,409              |
| Repayment of long-term debt   | (120,000)                     |                      |
| Cash provided by (used in) financing activities   | (120,000)                     | 60,534               |
| Effect of exchange rate changes   | 5,919                         | (4,716)              |
| Increase in cash and cash equivalents   | 7,773                         | 46,999               |
| Cash and cash equivalents at beginning of period  | 933,424                       | 491,829              |
| Cash and cash equivalents at end of period  | \$ 941,197                    | \$ 538,828           |
| <b>Supplemental disclosures of cash flow information:</b>   |                               |                      |
| Cash paid during the period for:  |                               |                      |
| Interest  | \$ 13,272                     | \$ 4,672             |
| Income taxes (excludes refunds of \$0.8 million and \$0.6 million for the three months ended December 29, 2007 and December 30, 2006, respectively) | \$ 5,959                      | \$ 13,156            |

See accompanying notes.



**SANMINA-SCI CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1. Basis of Presentation**





## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

The accompanying condensed consolidated financial statements of Sanmina-SCI Corporation ( Sanmina-SCI , we , our , us , the Company ) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the annual financial statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to those rules or regulations. The interim financial statements are unaudited, but reflect all normal recurring adjustments and non-recurring adjustments that are, in the opinion of management, necessary for a fair presentation.

Results of operations for the three months ended December 29, 2007 are not necessarily indicative of the results that may be expected for the full fiscal year.

These condensed consolidated financial statements should be read in conjunction with the financial statements and notes thereto for the year ended September 29, 2007, included in our 2007 Annual Report on Form 10-K.

The preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported in the unaudited condensed consolidated financial statements and accompanying notes. Actual results could differ materially from those estimates. Certain insignificant amounts reported in previous periods have been reclassified to conform to the current presentation.

### *Recent Accounting Pronouncements*

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115* . SFAS No. 159 is expected to expand the use of fair value accounting, but does not affect existing standards that require certain assets or liabilities to be carried at fair value. The objective of SFAS No. 159 is to improve financial reporting by providing companies with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Under SFAS No. 159, a company may choose, at specified election dates, to measure eligible items at fair value and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS No. 159 is effective for the Company for financial statements issued in fiscal 2009. The Company is currently assessing the impact of SFAS No. 159 on its results of operations and financial position.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* . SFAS No. 157 defines fair value, establishes a framework and gives guidance regarding the methods used for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 is effective for the Company for financial statements issued in fiscal 2009. The Company is currently assessing the impact of SFAS No. 157 on its results of operations and financial position.

**Note 2. Stock-Based Compensation**

Stock compensation expense for the three months ended December 29, 2007 and December 30, 2006 was as follows:

|                                   | <b>Three Months Ended</b>    |                              |
|-----------------------------------|------------------------------|------------------------------|
|                                   | <b>December 29,<br/>2007</b> | <b>December 30,<br/>2006</b> |
|                                   | <b>(In thousands)</b>        |                              |
| Cost of sales                     | \$ 1,820                     | \$ 1,038                     |
| Selling, general & administrative | 1,490                        | 1,502                        |
| Research & development            | 97                           | 95                           |
|                                   | \$ 3,407                     | \$ 2,635                     |

|                         | <b>Three Months Ended</b>    |                              |
|-------------------------|------------------------------|------------------------------|
|                         | <b>December 29,<br/>2007</b> | <b>December 30,<br/>2006</b> |
|                         | <b>(In thousands)</b>        |                              |
| Stock options           | \$ 2,015                     | \$ 904                       |
| Restricted stock awards | (152)                        | 1,467                        |
| Restricted stock units  | 1,544                        | 264                          |
|                         | \$ 3,407                     | \$ 2,635                     |

At December 29, 2007, an aggregate of 59.7 million shares were authorized for future issuance under our stock plans, which includes stock options, employee stock purchase plan and restricted stock awards. A total of 8.4 million shares of common stock were available for grant under our stock plans as of December 29, 2007. Awards that expire or are cancelled without delivery of shares generally become available for issuance under the plans.

**Stock Options**



## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

The Company's stock option plans provide employees the right to purchase common stock at the fair market value of such shares on the grant date. The Company recognizes compensation expense for such awards over the vesting period. New hire options generally vest 20% at the end of year one and then vest ratably each month thereafter until fully vested at the end of year five. Recurring option grants generally vest ratably each month over a five-year period. One year option grants vest ratably each month over a one year period. The contractual term of all options is ten years. For option grants made prior to the adoption of SFAS No. 123R on October 2, 2005, the Company recognizes compensation expense using the multiple option approach. For option grants made subsequent to the adoption of SFAS No. 123R, the Company recognizes compensation expense ratably (straight-line) over the vesting period.

The fair value of each option award is estimated on the date of grant using the Black-Scholes valuation model with the assumptions noted in the table below. The expected life of an option is estimated based primarily on observed historical exercise patterns. Expected volatility is estimated using an equally-weighted blend of implied volatilities from traded options on our stock having a life of more than six months and historical volatility over the expected life of the options. The risk-free interest rate is based on the implied yield on a U.S. Treasury zero-coupon issue with a remaining term equal to the expected life of the option. The dividend yield reflects the Company's history and intention of not paying dividends.

Assumptions used to estimate the fair value of stock options granted during the three months ended December 29, 2007 and December 30, 2006 were as follows:

|                          | Three Months Ended   |                      |
|--------------------------|----------------------|----------------------|
|                          | December 29,<br>2007 | December 30,<br>2006 |
| Volatility               | 57.9%                | 56.3%                |
| Risk-free interest rate  | 3.87%                | 4.60%                |
| Dividend yield           | 0%                   | 0%                   |
| Expected life of options | 5.0 years            | 5.5 years            |

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

Stock option activity for the three months ended December 29, 2007 was as follows:

|  | Number of<br>Shares | Weighted-<br>Average<br>Exercise Price<br>(\$) | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value of<br>In-The-Money<br>Options<br>(\$) |
|--|---------------------|--|---|---|
| Outstanding, September 29, 2007                | 43,033,704          | 6.10   | 7.50  | 28,921  |
| Granted  | 4,663,000           | 1.98   |   |   |
| Exercised                                      |                     |  |   |   |
| Cancelled/Forfeited/Expired                    | (3,203,101)         | 6.63   |   |   |
| Outstanding, December 29, 2007                 | 44,493,603          | 5.63   | 7.76  | 7,802   |
| Vested and expected to vest, December 29, 2007 | 38,559,304          | 6.01   | 7.50  | 6,277   |
| Exercisable, December 29, 2007                 | 16,763,233          | 9.76   | 5.02  | 677   |

The weighted-average grant date fair value of stock options granted during the three months ended December 29, 2007 and December 30, 2006 was \$1.05 and \$2.18, respectively. No stock options were exercised during these periods. The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value of in-the-money options based on the Company's closing stock price of \$1.84 as of December 28, 2007, which would have been received by the option holders had all option holders exercised their options as of that date. The total number of in-the-money options exercisable as of December 29, 2007 was 3,875 and the weighted average exercise price was \$1.67.

As of December 29, 2007, there was \$37.2 million of total unrecognized compensation expense related to stock options. This amount is expected to be recognized over a weighted average period of 4.41 years.

***Restricted Stock Awards***



## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

The Company grants awards of restricted stock to executive officers, directors and certain management employees. These awards vest over periods ranging from one to four years. Compensation expense associated with these awards is measured using the Company's closing stock price on the date of grant and is recognized ratably over the vesting period.

There were no restricted stock awards granted during the three months ended December 29, 2007 or December 30, 2006. At December 29, 2007, unrecognized compensation expense related to restricted stock awards was approximately \$0.3 million. This amount is expected to be recognized over a weighted average period of 0.71 years.

Activity related to the Company's nonvested restricted shares for the three months ended December 29, 2007 was as follows:

|                                 | Number of Shares | Weighted Average<br>Grant-Date Fair Value<br>(\$) |
|---------------------------------|------------------|---|
| Nonvested at September 29, 2007 | 2,686,561        | 10.54   |
| Granted                         |                  |   |
| Vested                          | (2,420,000)      | 10.98   |
| Forfeited                       |                  |   |
| Nonvested at December 29, 2007  | 266,561          | 6.57  |



*Restricted Stock Units*



## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

During fiscal 2006, the Company began issuing restricted stock units to executive officers, directors and certain management employees. These awards vest over periods ranging from one to four years. The units are automatically exchanged for shares at the vesting date. Compensation expense associated with these awards is measured using the Company's closing stock price on the date of grant and is recognized ratably over the vesting period.

There were 60,000 restricted stock units granted during the three months ended December 29, 2007. The weighted-average grant date fair value of the restricted stock units was \$1.65. There were no restricted stock units granted during the three months ended December 30, 2006. At December 29, 2007, unrecognized compensation expense related to restricted stock units was approximately \$14.8 million. This amount is expected to be recognized over a weighted average period of 1.61 years. The number of shares granted, but unreleased, was approximately 5.8 million as of December 29, 2007.

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

Activity with respect to the Company's nonvested restricted share units for the three months ended December 29, 2007 was as follows:

|   | <b>Number of<br/>Shares</b> | <b>Weighted-<br/>Grant Date<br/>Fair Value<br/>(\$)</b> | <b>Weighted-<br/>Average<br/>Remaining<br/>Contractual<br/>Term<br/>(Years)</b> | <b>Aggregate<br/>Intrinsic<br/>(\$)</b> |
|---|-----------------------------|---|---|---|
| Non-vested restricted stock units at September 29, 2007                 | 6,055,290                   | 3.71  | 1.84  | 12,837,215                              |
| Granted   | 60,000                      | 1.65  |   |   |
| Vested  | (37,596)                    | 1.95  |   |   |
| Cancelled   | (249,000)                   | 4.07  |   |   |
| Non-vested restricted stock units at December 29, 2007                  | 5,828,694                   | 3.67  | 1.61  | 10,724,797                              |
| Non-vested restricted stock units expected to vest at December 29, 2007 | 4,718,094                   | 3.68  | 1.61  | 8,681,294                               |

*Performance Restricted Share Plan*



## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

During fiscal 2006, the Company's Compensation Committee approved the issuance of approximately 2.5 million performance restricted units at a weighted-average grant date fair value of \$4.02 per unit to selected executives and other key employees. The units are automatically exchanged for vested shares when certain performance targets are met.

The Company did not recognize compensation expense for the performance restricted shares for the three months ended December 29, 2007 and December 30, 2006 since the Company did not meet the prescribed performance levels. As of December 29, 2007, unrecognized compensation expense to be recognized over the remaining one-year vesting term, assuming performance targets are achieved, was approximately \$3.3 million.

### Note 3. Income Tax

The Company's effective tax rate for the three months ended December 29, 2007 and December 30, 2006 was approximately 36.7% and 23.8%, respectively. The effective rate for the three months ended December 29, 2007 differs from the same period in fiscal 2007 due primarily to the expiration of the Company's tax holiday in Singapore on September 30, 2007 and the remeasurement of certain deferred tax assets due to newly enacted tax rates in Mexico, partially offset by the remeasurement of certain deferred tax assets due to newly enacted rates in China and the write-off of deferred tax liabilities on foreign fixed assets sold during the first quarter of fiscal 2008. The Company is in the process of obtaining final approval for an extension of its tax holiday in Singapore.

The Company adopted FIN 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, on the first day of fiscal 2008. The Company applies FIN 48 to each income tax position accounted for under SFAS No. 109, *Accounting for Income Taxes*, at each financial statement reporting date. This process involves the assessment of whether each income tax position is more likely than not of being sustained on audit, including resolution of related appeals or litigation process, if any. For each income tax position that meets the more likely than not recognition threshold, the Company then assesses the largest amount of tax benefit that is greater than 50% likely of being realized upon effective settlement with the tax authority.

There was no cumulative effect of adopting FIN 48. Upon adoption of FIN 48, the Company decreased income taxes payable by \$18.8 million and increased long-term income tax liabilities by the same amount based on its expectation of cash payments to be made within 12 months. Of this amount, \$18.2 million would, if recognized, affect the Company's effective tax rate.

As of December 29, 2007, the Company had \$20.4 million of gross unrecognized tax benefits, of which \$19.7 million would, if recognized, affect the Company's effective tax rate.

Consistent with years prior to the adoption of FIN 48, the Company's accounting policy is to classify interest and penalties on unrecognized tax benefits as income tax expense. As of the date of adoption of FIN 48, the Company had accrued \$2.9 million for the payment of interest and penalties relating to unrecognized tax benefits. The Company accrued an additional \$0.4 million of interest expense related to income tax liabilities during the quarter ended December 29, 2007.

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

The Company files U.S. federal, U.S. state, and foreign tax returns. The Company is generally no longer subject to tax examinations for years prior to 2003 for U.S. federal and state purposes, and for years prior to 2001 in foreign countries.

The Company does not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

**Note 4. Inventories**

Components of inventories were as follows:

|                 | December 29, 2007 | As of<br>(In thousands) | September 29, 2007 |
|-----------------|-------------------|-------------------------|--------------------|
| Raw materials   | \$                | 772,880                 | \$ 770,208         |
| Work-in-process |                   | 162,943                 | 146,675            |
| Finished goods  |                   | 141,795                 | 142,973            |
| Total           | \$                | 1,077,618               | \$ 1,059,856       |

**Note 5. Goodwill and Other Intangibles Assets**

Goodwill for each reporting unit is as follows (in thousands):

|                                   | As of<br>September 29, 2007 | Additions to<br>Goodwill | As of<br>December 29, 2007 |
|-----------------------------------|-----------------------------|--------------------------|----------------------------|
|                                   | (In thousands)              |                          |                            |
| Reporting units:                  |                             |                          |                            |
| Electronic Manufacturing Services | \$ 478,647                  | \$ 1,966                 | \$ 480,613                 |
| Personal Computing                | 32,022                      |                          | 32,022                     |
| Total                             | \$ 510,669                  | \$ 1,966                 | \$ 512,635                 |

There was no goodwill for the Technology Components Group as of September 29, 2007 or December 29, 2007.

On a consolidated basis, goodwill increased from \$510.7 million as of September 29, 2007 to \$512.6 million as of December 29, 2007, primarily due to foreign currency translation adjustments.

Gross and net carrying values of other intangible assets as of December 29, 2007 and September 29, 2007 were as follows:



Edgar Filing: SANMINA-SCI CORP - Form 10-Q

|                         | As of December 29, 2007 |                           |                          |                     | As of September 29, 2007 |                           |                          |                     |
|-------------------------|-------------------------|---------------------------|--------------------------|---------------------|--------------------------|---------------------------|--------------------------|---------------------|
|                         | Gross Carrying Amount   | Impairment of Intangibles | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount    | Impairment of Intangibles | Accumulated Amortization | Net Carrying Amount |
|                         | (In thousands)          |                           |                          |                     |                          |                           |                          |                     |
| Other Intangible assets | \$ 72,106               | \$ (7,928)                | \$ (43,881)              | \$ 20,297           | \$ 72,106                | \$ (7,928)                | \$ (41,960)              | \$ 22,218           |

The decrease in other intangible assets from September 29, 2007 to December 29, 2007 was due primarily to amortization expense. Intangible asset amortization expense for the three months ended December 29, 2007 and December 30, 2006 was approximately \$1.9 million (including \$0.3 million reported in cost of sales).

Estimated future annual amortization of other intangible assets as of December 29, 2007 is as follows:

| Fiscal Years:    | (In thousands) |        |
|------------------|----------------|--------|
| 2008 (remainder) | \$             | 5,724  |
| 2009             |                | 4,944  |
| 2010             |                | 2,933  |
| 2011             |                | 2,866  |
| 2012             |                | 2,113  |
| Thereafter       |                | 1,717  |
|                  | \$             | 20,297 |

### Note 6. Comprehensive Income

SFAS No. 130, Reporting Comprehensive Income, establishes standards for the reporting of comprehensive income and its components. Comprehensive income includes certain items that are reflected in stockholders' equity, but not included in net income.

Other comprehensive income for the three months ended December 29, 2007 and December 30, 2006 was as follows:

|   | Three Months Ended   |                      |
|---|----------------------|----------------------|
|   | December 29,<br>2007 | December 30,<br>2006 |
|   | (In thousands)       |                      |
| Net income  | \$ 7,916             | \$ 28,249            |
| Other comprehensive income (loss):                      |                      |                      |
| Net unrealized loss on derivative financial instruments | (9,999)              |                      |
| Foreign currency translation adjustments                | 6,572                | 5,755                |
| Changes in minimum pension liability, net of tax        | (30)                 | 348                  |
| Comprehensive income                                    | \$ 4,459             | \$ 34,352            |

The net unrealized loss on derivative financial instruments as of December 29, 2007 is primarily related to the Company's interest rate swap agreements associated with its Senior Floating Rate Notes due in 2014 (2014 Notes). These swap agreements are being accounted for as cash flow hedges; accordingly, changes in fair value are recorded in other comprehensive income and recognized in earnings when the hedged interest expense is recognized. The 2014 Notes were issued during the third quarter of fiscal 2007.

Accumulated other comprehensive income, net of tax as applicable, consists of the following:

|   | As of                |                       |
|---|----------------------|-----------------------|
|   | December 29,<br>2007 | September 29,<br>2007 |
|   | (In thousands)       |                       |
| Foreign currency translation adjustments                      | \$ 80,535            | \$ 73,963             |
| Unrealized holding losses on derivative financial instruments | (21,375)             | (11,376)              |

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

|  |    |         |    |         |
|--|----|---------|----|---------|
| Unrecognized net actuarial loss and unrecognized transition cost |    | (1,556) |    | (1,527) |
| Total accumulated other comprehensive income                     | \$ | 57,604  | \$ | 61,060  |

**Note 7. Earnings Per Share**

Basic earnings per share is calculated by dividing net income by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share is calculated by dividing net income by the weighted average number of shares of common stock and dilutive potential common shares outstanding during the period.

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

Basic and diluted net income per share were calculated as follows:

|  | Three Months Ended   |                      |
|--|----------------------|----------------------|
|  | December 29,<br>2007 | December 30,<br>2006 |
| (In thousands, except per share data)      |                      |                      |
| Numerator:                                 |                      |                      |
| Net income                                 | \$ 7,916             | \$ 28,249            |
| Denominator:                               |                      |                      |
| Weighted average number of shares basic    | 529,652              | 527,110              |
| Effect of dilutive potential common shares | 310                  | 1,188                |
| Weighted average number of shares diluted  | 529,962              | 528,298              |
| Net income per share                       |                      |                      |
| basic                                      | \$ 0.01              | \$ 0.05              |
| diluted                                    | \$ 0.01              | \$ 0.05              |

The following table summarizes the weighted average dilutive securities that were excluded from the above calculation of diluted net income per share since their inclusion would have had an anti-dilutive effect:

|                             | Three Months Ended   |                      |
|-----------------------------|----------------------|----------------------|
|                             | December 29,<br>2007 | December 30,<br>2006 |
| Dilutive securities:        |                      |                      |
| Employee stock options      | 43,140,076           | 47,765,404           |
| Restricted awards and units | 4,667,689            | 1,348,107            |
| Total anti-dilutive shares  | 47,807,765           | 49,113,511           |

In addition, for the three months ended December 30, 2006, after-tax interest expense of \$2.7 million on convertible subordinated notes, and the related share equivalents of 12,697,848 upon conversion of the debt, were not included in the computation of diluted income per share because to do so would have been anti-dilutive. The notes were repaid in full during fiscal 2007.

**Note 8. Debt**

Long-term debt consists of the following:

|   | As of             |                    |
|---|-------------------|--------------------|
|   | December 29, 2007 | September 29, 2007 |
| (In thousands)                                    |                   |                    |
| \$300 Million Senior Floating Rate Notes due 2010 | \$ 180,000        | \$ 300,000         |
| \$300 Million Senior Floating Rate Notes due 2014 | 300,000           | 300,000            |
| 8.125% Senior Subordinated Notes due 2016         | 600,000           | 600,000            |
| 6.75% Senior Subordinated Notes due 2013          | 400,000           | 400,000            |
| Interest Rate Swaps                               | (2,368)           | (11,928)           |

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

|                      |    |           |    |           |
|----------------------|----|-----------|----|-----------|
| Total long-term debt | \$ | 1,477,632 | \$ | 1,588,072 |
|----------------------|----|-----------|----|-----------|

On December 18, 2007, the Company redeemed \$120.0 million in aggregate principal amount of its Senior Floating Rate Notes due 2010 Notes at par. Upon redemption, holders of the 2010 Notes received \$120.0 million, plus \$0.08 million of accrued and unpaid interest up to, but excluding, the redemption date. Unamortized finance fees of approximately \$2.2 million were expensed upon redemption of the 2010 Notes.

The Company is subject to certain financial and other covenants that, among other things, limit the Company's ability to incur additional debt, make investments, pay dividends, and sell assets. The Company was in compliance with its debt covenants as of December 29, 2007.

**Note 9. Commitments and Contingencies**

*Litigation and other contingencies.* The Company is involved in a shareholder derivative action, and has received a subpoena from the U.S. Attorney's office, a formal order of investigation from the Securities and Exchange Commission ( SEC ), and several information requests from the Internal Revenue Service in connection with certain historical stock option grants. Generally, the Company cannot predict what effect these matters may have. The amount of reserves relating to this matter as of December 29, 2007 was not material.

From time to time, the Company is a party to litigation and other contingencies, including examinations by taxing authorities, which arise in the ordinary course of business. The Company records a contingent liability when it is probable that a loss has been incurred and the amount of loss is reasonably estimable in accordance with SFAS No. 5, *Accounting for Contingencies* . The Company believes that the resolution of such litigation and other contingencies will not materially affect its business, financial condition or results of operations.

*Warranty Reserve.* The following tables summarize the warranty reserve balance:

| Balance as of<br>September 29,<br>2007 | Additions to<br>Accrual<br>(in thousands) | Accrual<br>Utilized | Balance as of<br>December 29,<br>2007 |
|--|---|---------------------|---------------------------------------|
| \$ 23,094                              | \$ 5,172                                  | \$ (6,172)          | \$ 22,094                             |
| Balance as of<br>September 30,<br>2006 | Additions to<br>Accrual<br>(in thousands) | Accrual<br>Utilized | Balance as of<br>December 30,<br>2006 |
| \$ 16,442                              | \$ 6,769                                  | \$ (5,979)          | \$ 17,232                             |

During the first quarter of fiscal 2008, the Company entered into a sale leaseback transaction for certain fixed assets. In connection with the transaction, fixed assets were sold for \$26.5 million and simultaneously leased back under an operating lease for a period of three years. Future minimum lease payments of \$23.0 million are required during the lease term.

**Note 10. Restructuring Costs**

Costs associated with restructuring activities, other than those activities related to business combinations, are accounted for in accordance with SFAS No. 146 and SFAS No. 112, as applicable. Pursuant to SFAS No. 112, restructuring costs related to employee severance are recorded when probable and estimable based on the Company's policy with respect to severance payments. For all other restructuring costs, a liability is recognized when incurred in accordance with SFAS No. 146. Costs associated with restructuring activities related to business combinations are accounted for in accordance with EITF 95-3.

During the first quarter of fiscal 2007, the Company began Phase IV of its multi-phase restructuring strategy. Due to the immateriality of the remaining accrual balances related to prior phases, all phases have been combined for disclosure purposes.



Edgar Filing: SANMINA-SCI CORP - Form 10-Q

Below is a summary of restructuring costs associated with facility closures and other consolidation efforts:

|                                  | <b>Employee<br/>Termination /<br/>Severance and<br/>Related<br/>Benefits<br/>Cash</b> | <b>Leases and<br/>Facilities<br/>Shutdown and<br/>Consolidation<br/>Costs<br/>Cash</b> | <b>Impairment<br/>of Fixed<br/>Assets or<br/>Redundant Fixed<br/>Assets<br/>Non-Cash</b> | <b>Total</b> |
|----------------------------------|---|--|--|--------------|
| (In thousands)                   |   |  |  |              |
| Balance at October 1, 2005       | \$ 34,429   | \$ 14,466  | \$   | \$ 48,895    |
| Charges to operations            | 97,226  | 16,964   | 24,029   | 138,219      |
| Charges utilized                 | (97,323)  | (21,166)   | (24,029)   | (142,518)    |
| Reversal of accrual              | (5,528)   | (460)  |  | (5,988)      |
| Balance at September 30, 2006    | 28,804  | 9,804  |  | 38,608       |
| Charges (recovery) to operations | 35,500  | 16,058   | (4,010)  | 47,548       |
| Charges recovered (utilized)     | (49,654)  | (16,995)   | 4,010  | (62,639)     |
| Reversal of accrual              | (2,505)   | (441)  |  | (2,946)      |
| Balance at September 29, 2007    | 12,145  | 8,426  |  | 20,571       |
| Charges to operations            | 2,596   | 3,567  | 1,232  | 7,395        |
| Charges utilized                 | (4,118)   | (4,502)  | (1,232)  | (9,852)      |
| Reversal of accrual              | (99)  |  |  | (99)         |
| Balance at December 29, 2007     | \$ 10,524   | \$ 7,491   | \$   | \$ 18,015    |

During the three months ended December 29, 2007, the Company recorded restructuring charges for employee termination benefits for approximately 500 employees. The Company expects to pay remaining facilities related restructuring liabilities of \$7.5 million through 2010, and the majority of severance costs through 2009.

Restructuring costs of \$18.0 million were accrued as of December 29, 2007, of which \$15.0 million was included in accrued liabilities and \$3.0 million was included in other long-term liabilities on the condensed consolidated balance sheet.

*Reportable Segments.* The following table presents net restructuring costs by reportable segment:

|                                   | <b>Three Months Ended</b>    |                              |
|-----------------------------------|------------------------------|------------------------------|
|                                   | <b>December 29,<br/>2007</b> | <b>December 30,<br/>2006</b> |
| (In thousands)                    |                              |                              |
| Personal Computing                | \$ 412                       | \$ (1,997)                   |
| Electronic Manufacturing Services | 6,884                        | 5,212                        |
| Total                             | \$ 7,296                     | \$ 3,215                     |
| Cash                              | \$ 6,064                     | \$ 6,089                     |
| Non-cash                          | 1,232                        | (2,874)                      |
| Total                             | \$ 7,296                     | \$ 3,215                     |

Cumulative restructuring costs per segment have not been disclosed as it is impractical due to the realignment of our reporting units. The recognition of restructuring charges requires the Company to make judgments and estimates regarding the nature, timing, and amount of costs associated with planned exit activities, including estimating sublease income and the fair values, less selling costs, of property, plant and equipment to be disposed of. The Company's estimates of future liabilities may change, requiring it to record additional restructuring charges or



reduce the amount of liabilities already recorded.

**Note 11. Business Segment, Geographic and Customer Information**

SFAS No. 131, *Disclosure about Segments of an Enterprise and Related Information*, establishes standards for reporting information about operating segments, products and services, geographic areas of operations and major customers. Operating segments are defined as components of an enterprise for which separate financial information is available and is evaluated regularly by the chief operating decision maker or decision making group in deciding how to allocate resources and in assessing performance. The Company realigned its reporting structure in the third quarter of fiscal 2007 based on organizational changes within the Company and the different types of manufacturing services offered to its customers. As a

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

result, the Company identified three operating segments: Electronic Manufacturing Services, Technology Components and Personal Computing. Under the aggregation provisions of SFAS No. 131, the Company has aggregated the Technology Components operating segment with the Electronic Manufacturing Services operating segment based on similar quantitative factors such as expected gross margins and similar type of manufacturing services performed. The Company continues to have two reportable segments Electronic Manufacturing Services and Personal Computing. The following table presents information about reportable segments:

|                                   | Three Months Ended   |                      |
|-----------------------------------|----------------------|----------------------|
|                                   | December 29,<br>2007 | December 30,<br>2006 |
| (In thousands)                    |                      |                      |
| Net sales:                        |                      |                      |
| Electronic Manufacturing Services | \$ 1,792,699         | \$ 1,941,733         |
| Personal Computing                | 740,227              | 837,057              |
| Total net sales                   | \$ 2,532,926         | \$ 2,778,790         |
| Gross profit:                     |                      |                      |
| Electronic Manufacturing Services | \$ 136,390           | \$ 153,256           |
| Personal Computing                | 16,656               | 15,422               |
| Total gross profit                | \$ 153,046           | \$ 168,678           |

For the three months ended December 29, 2007, two customers in Personal Computing represented 11.7% and 11.3% of consolidated revenue. For the three months ended December 30, 2006, three customers in Personal Computing accounted for 12.8%, 10.6% and 10.2%, respectively, of total consolidated revenues. For the three month periods ended December 29, 2007 and December 30, 2006, there were no inter-segment sales between Electronic Manufacturing Services and Personal Computing.

The following summarizes financial information by geographic segment:

|                        | Three Months Ended |                   |
|------------------------|--------------------|-------------------|
|                        | December 29, 2007  | December 30, 2006 |
| (In thousands)         |                    |                   |
| Net sales:             |                    |                   |
| Domestic               | \$ 585,521         | \$ 705,742        |
| International          | 1,947,405          | 2,073,048         |
| Total net sales        | \$ 2,532,926       | \$ 2,778,790      |
| Operating Income:      |                    |                   |
| Domestic               | \$ 8,784           | \$ 9,550          |
| International          | 37,510             | 48,983            |
| Total operating income | \$ 46,294          | \$ 58,533         |

**Note 12. Subsequent Event**

During January 2008, the Company began discussions with the Worker's Council in France regarding severance and other social measures for displaced workers in the event the Company closes its plant in Cherbourg. The Company received tentative approval from the Worker's Council, subject to various conditions including final approval from the government. Final determination of closure and severance and social measures are still subject to negotiations. However, the Company expects to incur approximately \$35 million to \$40 million of costs in the second quarter of fiscal 2008 in connection with this matter.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements relate to our expectations for future events and time periods. All statements other than statements of historical fact are statements that could be deemed to be forward-looking statements, including any statements regarding trends in future revenues or results of operations, gross margin or operating margin, expenses, earnings or losses from operations, synergies or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning developments, performance or industry ranking; any statements regarding future economic conditions or performance; any statements regarding pending investigations, claims or disputes; any statements of expectation or belief; and any statements of assumptions underlying any of the foregoing. Generally, the words anticipate, believe, plan, expect, future, intend, may, will, should, estimate, predict, potential, continue and similar expressions identify forward-looking statements. Our forward-looking statements are based on current expectations, forecasts and assumptions and are subject to risks, uncertainties and changes in condition, significance, value and effect. We undertake no obligation to publicly disclose any revisions to these forward-looking statements to reflect events or circumstances occurring subsequent to filing this report with the Securities and Exchange Commission.*

### Overview

We are a leading independent global provider of customized, integrated electronics manufacturing services, or EMS. Our revenue is generated from sales of our services primarily to original equipment manufacturers, or OEMs, in the communications; personal and business computing; enterprise computing and storage; multimedia; industrial and semiconductor capital equipment; defense and aerospace; medical and automotive industries.

A relatively small number of customers have historically generated a significant portion of our net sales. Sales to our ten largest customers represented 60.2% and 61.4% of our net sales for the three months ended December 29, 2007 and December 30, 2006, respectively. Two customers represented 10% or more of our net sales during the three months ended December 29, 2007, and three customers represented 10% or more of our net sales during the three months ended December 30, 2006.

In recent periods, we have generated a significant portion of our net sales from international operations. During the three months ended December 29, 2007 and December 30, 2006, 76.9% and 74.6%, respectively, of our consolidated net sales were derived from non-U.S. operations. The concentration of international operations has resulted from a desire on the part of many of our customers to source production in lower cost locations and regions such as Asia, Latin America and Eastern Europe. We expect this trend to continue.

Historically, we have had substantial recurring sales to existing customers. We have also expanded our customer base through acquisitions. We typically enter into supply agreements with our major OEM customers. These agreements generally have terms ranging from three to five years and cover the manufacture of a range of products. Under these agreements, a customer typically agrees to purchase its requirements for particular products in particular geographic areas from us. These agreements generally do not obligate the customer to purchase minimum quantities of products.

We have experienced fluctuations in gross margins and in our results of operations in the past and may continue to experience such fluctuations in the future. Fluctuations in our gross margins may be caused by a number of factors, including pricing, changes in product mix, competitive pressures, transition of manufacturing to lower cost locations, operational efficiency and overall business levels.

As part of our restructuring strategy, we intend to exit the PC business. Accordingly, we are negotiating with third parties regarding the sale of certain portions of our PC business unit that includes personal business computers and industry standard servers and their related build-to-order, configure-to-order and logistics operations. We may sell or otherwise exit the business during the next three to six months.

If we exit the business, costs would be limited primarily to a potential goodwill write-off and severance related expenses, as our related fixed assets are almost fully depreciated and our customers are generally liable for inventory.

We would expect any sale, winding down or disposition of our PC business to materially reduce our net sales, our operating income and our cash flows. The PC segment as a whole, which does not include its associated logistics activities and which may or may not reflect the business operations ultimately included in any sale, disposition or winding down, had net sales of approximately \$740.2 million and \$837.1 million for the three months ended December 29, 2007 and December 30, 2006, respectively. For certain historical financial information regarding our PC segment as a whole, see note 11 of our notes to condensed consolidated financial statements included in this Form 10-Q.

**Critical Accounting Policies and Estimates**

We adopted FIN 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, at the beginning of fiscal 2008. FIN 48 involves an assessment of whether each of a company's income tax positions is more likely than not of being sustained upon audit based on its technical merits. For each income tax position that meets the more likely than not threshold, a company then assesses the largest amount of tax benefit that is greater than 50% likely of being realized upon effective settlement with the taxing authority.

Upon adoption of FIN 48, we decreased current income taxes payable by \$18.8 million and increased long-term income tax liabilities by the same amount, as cash payments of such amounts are not expected to be made within 12 months.

Management's discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. We review the accounting policies used in reporting our financial results on a regular basis. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, net sales and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate the process used to develop estimates for certain reserves and contingent liabilities, including those related to product returns, accounts receivable, inventories, investments, intangible assets, income taxes, warranty obligations, restructuring, contingencies and litigation. We base our estimates on historical experience and on various other assumptions that we believe are reasonable for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Our actual results may differ materially from these estimates.

For a complete description of our key critical accounting policies and estimates, refer to our 2007 Annual Report on Form 10-K filed with the Securities and Exchange Commission on November 28, 2007.

*Summary Results of Operations*

The following table presents items in the condensed consolidated statement of operations as a percentage of net sales. The table and the discussion below should be read in conjunction with the condensed consolidated financial statements and the notes thereto, which appear elsewhere in this report.

|                                     | <b>Three Months Ended</b>    |                              |
|-------------------------------------|------------------------------|------------------------------|
|                                     | <b>December 29,<br/>2007</b> | <b>December 30,<br/>2006</b> |
| Net sales                           | 100.0%                       | 100.0%                       |
| Cost of sales                       | 94.0                         | 93.9                         |
| Gross profit                        | 6.0                          | 6.1                          |
| Operating expenses:                 |                              |                              |
| Selling, general and administrative | 3.7                          | 3.5                          |
| Research and development            | 0.2                          | 0.3                          |
| Restructuring costs                 | 0.2                          | 0.1                          |
| Amortization of intangible assets   | 0.1                          | 0.1                          |
| Total operating expenses            | 4.2                          | 4.0                          |

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

|                                 |       |       |
|---------------------------------|-------|-------|
| Operating income                | 1.8   | 2.1   |
| Interest income                 | 0.2   | 0.4   |
| Interest expense                | (1.4) | (1.6) |
| Other income (expense), net     | (0.1) | 0.4   |
| Interest and other expense, net | (1.3) | (0.8) |
| Income before income taxes      | 0.5   | 1.3   |
| Provision for income taxes      | 0.2   | 0.3   |
| Net income                      | 0.3%  | 1.0%  |

Key operating results were as follows:

|                  | Three Months Ended |                   |
|------------------|--------------------|-------------------|
|                  | December 29, 2007  | December 30, 2006 |
|                  | (In thousands)     |                   |
| Net sales        | \$ 2,532,926       | \$ 2,778,790      |
| Gross profit     | \$ 153,046         | \$ 168,678        |
| Operating income | \$ 46,294          | \$ 58,533         |
| Net income       | \$ 7,916           | \$ 28,249         |

*Key performance measures*

Certain key performance measures that management utilizes to assess operating performance were as follows:

|                           | Three Months Ended |                    |                   |
|---------------------------|--------------------|--------------------|-------------------|
|                           | December 29, 2007  | September 29, 2007 | December 30, 2006 |
| Days sales outstanding(1) | 44                 | 44                 | 50                |
| Inventory turns(2)        | 8.8                | 9.0                | 7.9               |
| Accounts payable days(3)  | 61                 | 56                 | 52                |
| Cash cycle days(4)        | 25                 | 29                 | 45                |

(1) Days sales outstanding, or DSO, is calculated as the ratio of ending accounts receivable, net, to average daily net sales for the quarter.

(2) Inventory turns (annualized) are calculated as the ratio of four times our cost of sales for the quarter to inventory at period end.

(3) Accounts payable days is calculated as the ratio of 365 days divided by accounts payable turns, in which accounts payable turns is calculated as the ratio of four times our cost of sales for the quarter to accounts payable at period end.

(4) Cash cycle days is calculated as the ratio of 365 days to inventory turns, plus days sales outstanding minus accounts payable days.



**Results of Operations**

*Net Sales*

Net sales decreased 8.8%, from \$2.8 billion in the first quarter of fiscal 2007 to \$2.5 billion in the first quarter of fiscal 2008. The decrease was primarily due to reduced demand of approximately \$104 million from existing customers in the personal computing end market, \$86 million from our high-end computing end market, \$41 million from our communications end market and \$20 million from our industrial end market, partially offset by an increase of \$34 million from our defense and aerospace end-market.

*Gross Margin*

Gross margin decreased from 6.1% in the first quarter of fiscal 2007 to 6.0% in the first quarter of fiscal 2008. The decrease was primarily a result of reduced demand in our communications and high-end computing end markets that impacted sales in our enclosures business and new product introduction/gateway business. Lower demand in these higher margin businesses had a larger than proportional impact on our profitability.

We expect gross margins to continue to fluctuate based on overall production and shipment volumes and changes in the mix of products demanded by our major customers.

Fluctuations in our gross margins may be caused by a number of factors, including:

- Greater competition in EMS and pricing pressures from OEMs due to greater focus on cost reduction;
- Changes in the overall volume of our business;
- Changes in the mix of high and low margin products demanded by our customers;
- Changes in customer demand and sales volumes, including demand for our vertically integrated key system components and subassemblies;
- Provisions for excess and obsolete inventory that we are not able to charge back to a customer or sales of inventories previously written down;
- Operational inefficiencies;
- Pricing pressure on electronic components resulting from economic conditions in the electronics industry, with EMS companies competing more aggressively on cost to obtain new or maintain existing business; and
- Our ability to transition manufacturing and assembly operations to lower cost regions in an efficient manner.

We have experienced fluctuations in gross margin in the past and may continue to do so in the future.

*Operating Expenses*

*Selling, general and administrative*

## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

Selling, general and administrative expenses decreased \$3.1 million, from \$96.3 million in the first quarter of fiscal 2007 to \$93.2 million in the first quarter of fiscal 2008. As a percentage of net sales, selling, general and administrative expenses increased to 3.7% in the first quarter of fiscal 2008 from 3.5% in the first quarter of fiscal 2007. The decrease was primarily attributable to \$2.0 million in reduced litigation expenses incurred in connection with the matters arising out of our stock option investigation and restatement and a \$1.8 million reduction in Sarbanes-Oxley and audit fees, partially offset by a \$1.3 million increase in spending for our defense and aerospace business as we continue to invest in this growing market. The increase as a percentage of net sales was primarily attributable to a decrease in net sales in the first quarter of fiscal 2008.

### *Research and Development*

Research and development expenses decreased \$4.4 million, from \$9.0 million in the first quarter of fiscal 2007 to \$4.6 million in the first quarter of fiscal 2008. Research and development expense as a percentage of net sales decreased to 0.2% for the first quarter of fiscal 2008 from 0.3% for the first quarter of fiscal 2007. The decrease in both dollars and as a percentage of net sales was primarily a result of our decision to realign original design manufacturing activities to focus on joint development activities.

### *Restructuring costs*

In recent years, we have initiated restructuring plans in order to streamline our operations, reduce our cost structure, eliminate excess capacity, and relocate our operations to locations near our customers. These plans affected facilities across all services offered in our vertically integrated manufacturing organization. The majority of our restructuring charges were recorded as a result of plans related to facilities located in North America and Western Europe. In general, manufacturing activities at these plants were transferred to other facilities located in lower cost regions. Although some actions have been implemented, we expect to record additional charges of approximately \$65.0 million to \$75.0 million related to these anticipated actions in the near term including those related to the anticipated closure of our plant in Cherbourg, France.

Costs associated with restructuring activities, other than those activities related to business combinations, are accounted for in accordance with SFAS No. 146 or SFAS No. 112, as applicable. Pursuant to SFAS No. 112, restructuring costs related to employee severance are recorded when probable and estimable based on our severance policy. For all other

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

restructuring costs, a liability is recognized in accordance with SFAS No. 146 only when incurred. Costs associated with restructuring activities related to business combinations are accounted for in accordance with EITF 95-3.

Below is a summary of restructuring costs associated with facility closures and other consolidation efforts:

|                                  | <b>Employee<br/>Termination /<br/>Severance and<br/>Related<br/>Benefits<br/>Cash</b> | <b>Leases and<br/>Facilities<br/>Shutdown and<br/>Consolidation<br/>Costs<br/>Cash</b> | <b>Impairment<br/>of Fixed<br/>Assets or<br/>Redundant Fixed<br/>Assets<br/>Non-Cash</b> | <b>Total</b> |
|----------------------------------|---|--|--|--------------|
| (In thousands)                   |   |  |  |              |
| Balance at October 1, 2005       | \$ 34,429   | \$ 14,466  | \$   | \$ 48,895    |
| Charges to operations            | 97,226  | 16,964   | 24,029   | 138,219      |
| Charges utilized                 | (97,323)  | (21,166)   | (24,029)   | (142,518)    |
| Reversal of accrual              | (5,528)   | (460)  |  | (5,988)      |
| Balance at September 30, 2006    | 28,804  | 9,804  |  | 38,608       |
| Charges (recovery) to operations | 35,500  | 16,058   | (4,010)  | 47,548       |
| Charges recovered (utilized)     | (49,654)  | (16,995)   | 4,010  | (62,639)     |
| Reversal of accrual              | (2,505)   | (441)  |  | (2,946)      |
| Balance at September 29, 2007    | 12,145  | 8,426  |  | 20,571       |
| Charges (recovery) to operations | 2,596   | 3,567  | 1,232  | 7,395        |
| Charges utilized                 | (4,118)   | (4,502)  | (1,232)  | (9,852)      |
| Reversal of accrual              | (99)  |  |  | (99)         |
| Balance at December 29, 2007     | \$ 10,524   | \$ 7,491   | \$   | \$ 18,015    |

During the three months ended December 29, 2007, we recorded restructuring charges for employee termination benefits for approximately 500 employees. We expect to pay remaining facilities related restructuring liabilities of \$7.5 million through 2010.

Restructuring costs of \$18.0 million were accrued as of December 29, 2007, of which \$15.0 million was included in accrued liabilities and \$3.0 million was included in other long-term liabilities on the condensed consolidated balance sheet.

*Reportable Segments.* The following table summarizes net restructuring costs by reportable segment:

|                                   | <b>Three Months Ended</b>    |                              |
|-----------------------------------|------------------------------|------------------------------|
|                                   | <b>December 29,<br/>2007</b> | <b>December 30,<br/>2006</b> |
| (In thousands)                    |                              |                              |
| Personal Computing                | \$ 412                       | \$ (1,997)                   |
| Electronic Manufacturing Services | 6,884                        | 5,212                        |
| Total                             | \$ 7,296                     | \$ 3,215                     |
| Cash                              | \$ 6,064                     | \$ 6,089                     |
| Non-cash                          | 1,232                        | (2,874)                      |
| Total                             | \$ 7,296                     | \$ 3,215                     |

Cumulative restructuring costs per segment have not been disclosed as it is impractical due to the realignment of our reporting units. The recognition of restructuring charges requires us to make judgments and estimates regarding the nature, timing, and amount of costs associated with the planned exit activities, including estimating sublease income and the fair values, less selling costs, of property, plant and equipment to be disposed of. Our estimates of future liabilities may change, requiring us to record additional restructuring charges or reduce the amount of liabilities already recorded.

We plan to fund cash restructuring costs with cash flows generated by operating activities.

*Interest Income and Expense*

Interest income decreased from \$10.9 million in the first quarter of fiscal 2007 to \$6.2 million in the first quarter of fiscal 2008. The decrease is primarily attributable to a lower average cash balance in the first quarter of fiscal 2008 compared to the first quarter of fiscal 2007. During the first quarter of fiscal 2007, the Company borrowed \$600.0 million to fund the repayment of certain debt obligations that matured in the second quarter of fiscal 2007. Of the amount borrowed, \$532.9 million was

## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

distributed to a Trustee and held in an escrow account until repayment of the debt. The Company earned interest while the cash was held in escrow.

Interest expense decreased to \$35.4 million in the first quarter of fiscal 2008, from \$43.3 million in the first quarter of fiscal 2007. The decrease is primarily attributable to no interest expense during the first quarter of fiscal 2008 on the \$600 million unsecured term loan we drew down in the first quarter of fiscal 2007 and repaid during the third quarter of fiscal 2007, decreased weighted average borrowings against our revolving credit facility during the first quarter of fiscal 2008, and no interest expense in the first quarter of fiscal 2008 on our 3% Notes due to repayment of these notes during the second quarter of fiscal 2007. These decreases were partially offset by interest expense incurred during the first quarter of fiscal 2008 on the two \$300 million Senior Floating Rate Notes issued during the third quarter of fiscal 2007.

### *Other Income (Expense), net*

Other income (expense), net was \$(4.6) million for the three months ended December 29, 2007 and \$11.0 million for the three months ended December 30, 2006. The following table summarizes the major components of other income (expense), net:

|   | Three Months Ended   |                      |
|---|----------------------|----------------------|
|   | December 29,<br>2007 | December 30,<br>2006 |
|   | (In thousands)       |                      |
| Foreign exchange gains (losses)   | \$ (2,749)           | \$ 2,852             |
| Gain (loss) from fixed asset disposals                                      | (61)                 | 6,190                |
| Write-off of deferred financing costs in connection with redemption of debt | (2,238)              |                      |
| Other, net  | 408                  | 1,919                |
| Total other income (expense), net   | \$ (4,640)           | \$ 10,961            |

During the first quarter of fiscal 2007, we sold a building that had previously been recorded as held for sale and realized a gain on sale of approximately \$6.0 million. We did not sell any such properties during the first quarter of fiscal 2008.

During the first quarter of fiscal 2008, we redeemed \$120 million of debt that was due in 2010. In connection with this redemption, \$2.2 million of deferred financing fees were expensed.

### *Provision for Income Taxes*

Our effective tax rate for the three months ended December 29, 2007 and December 30, 2006 was approximately 36.7% and 23.8%, respectively. The effective rate for the three months ended December 29, 2007 differs from the same period in fiscal 2007 due primarily to the expiration of our tax holiday in Singapore on September 30, 2007 and the remeasurement of certain deferred tax assets due to newly enacted tax rates in Mexico, offset by the remeasurement of certain deferred tax assets due to newly enacted rates in China and the write-off of deferred tax liabilities on foreign fixed assets sold during the first quarter of fiscal 2008. We have received preliminary approval for an extension of our tax holiday in Singapore and expect to receive final approval in the near future, which would result in the reversal of the income tax expense recorded in the first quarter of fiscal 2008 for our Singapore operations.



**Liquidity and Capital Resources**

|  | Three Months Ended            |                      |
|--|-------------------------------|----------------------|
|  | December 29,<br>2007          | December 30,<br>2006 |
|  | (Unaudited)<br>(In thousands) |                      |
| <b>Net cash provided by (used in):</b> |                               |                      |
| Operating activities                   | \$ 132,893                    | \$ (10,532)          |
| Investing activities                   | (11,039)                      | 1,713                |
| Financing activities                   | (120,000)                     | 60,534               |
| Effect of exchange rate changes        | 5,919                         | (4,716)              |
| Increase in cash and cash equivalents  | \$ 7,773                      | \$ 46,999            |

Cash and cash equivalents were \$941.2 million at December 29, 2007 and \$933.4 million at September 29, 2007.

Net cash provided by (used in) operating activities was \$132.9 million and \$(10.5) million for the three months ended December 29, 2007 and December 30, 2006, respectively. Net cash provided by operating activities during the first quarter of fiscal 2008 was primarily the result of an increase in accounts payable. Working capital was \$1.5 billion and \$1.6 billion at December 29, 2007 and September 29, 2007, respectively.

Net cash provided by (used in) investing activities was \$(11.0) million and \$1.7 million during the three months ended December 29, 2007 and December 30, 2006, respectively. During the first quarter of fiscal 2008, we received \$26.7 million in proceeds from sales of property, plant and equipment, primarily as a result of a sale leaseback transaction. We also purchased property, plant and equipment of \$37.8 million during the first quarter of fiscal 2008.

Net cash provided by (used in) financing activities was \$(120.0) million and \$60.5 million during the three months ended December 29, 2007 and December 30, 2006, respectively. During the first quarter of fiscal 2008, we redeemed \$120.0 million in aggregate principal amount of our Senior Floating Rate Notes due 2010 at par. Upon redemption, holders of the 2010 Notes received \$120.0 million, plus \$0.08 million of accrued and unpaid interest up to, but excluding, the redemption date. Unamortized finance fees of approximately \$2.2 million were expensed upon redemption of the 2010 Notes.

*Sales of Accounts Receivable.* Certain of our subsidiaries have entered into agreements with a financial institution that permit them to sell specified accounts receivable. Accounts receivable sales under these agreements were \$292.2 million and \$478.4 million for the three month periods ended December 29, 2007 and December 30, 2006, respectively. Sold receivables are subject to certain limited recourse provisions. Accounts receivable sold have been removed from our condensed consolidated balance sheets and reflected as cash provided by operating activities in the condensed consolidated statements of cash flows.

*Other Liquidity Matters.* As part of our restructuring strategy, we intend to exit the PC business. Accordingly, we are negotiating with third parties regarding the sale of certain portions of our PC business unit that includes personal business computers and industry standard servers and their related build-to-order, configure-to-order and logistics operations. We may sell or otherwise exit the business during the next three to six months.



## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

If we exit the business, costs would be limited primarily to a potential goodwill write-off and severance related expenses, as our related fixed assets are almost fully depreciated and our customers are generally liable for inventory.

We would expect any sale, winding down or disposition of our PC business to materially reduce our net sales, our operating income and our cash flows. The PC segment as a whole, which does not include its associated logistics activities and which may or may not reflect the business operations ultimately included in any sale, disposition or winding down, had net sales of approximately \$740.2 million and \$837.1 million for the three months ended December 29, 2007 and December 30, 2006, respectively. For certain historical financial information regarding our PC segment as a whole, see note 11 of our notes to condensed consolidated financial statements included in this Form 10-Q.

We are subject to legal proceedings that could require us to make significant cash outlays in the future. We are not able to predict the outcome of these matters or the amount of cash that may be required to defend ourselves or to settle such matters.

We expect to incur approximately \$65.0 million to \$75.0 million of cash and non-cash charges in future periods in connection with our restructuring initiatives.

During the first quarter of fiscal 2008, we redeemed \$120.0 million in aggregate principal amount of our 2010 Notes. We may consider additional redemptions of our long-term debt obligations during the remainder of fiscal 2008. We also entered into a sale leaseback agreement for certain fixed assets of the Company, and may enter into additional sale leaseback agreements in the future. The Company is required to make future minimum lease payments of approximately \$23.0 million over the next three years in conjunction with the sale leaseback transaction entered into during the first quarter of fiscal 2008.

Our liquidity is largely dependent on changes in working capital to support sales growth, investments in manufacturing inventory, facilities and equipment, and repayments of obligations under outstanding indebtedness. Our primary sources of liquidity include cash of \$941.2 million, our \$500 million available revolving line of credit, and cash from operations, which includes sales of accounts receivable.

We are subject to certain financial and other covenants that, among other things, limit our ability to incur additional debt, make investments, pay dividends, and sell assets. We were in compliance with our debt covenants as of December 29, 2007. However, we may be required to seek waivers or amendments to certain covenants for our debt instruments if we are unable to comply with the requirements of the covenants. Furthermore, if we take actions such as the divestiture of strategic assets (including a sale of our PC business) we must obtain approval from our lenders under our revolving credit facility. We may not be able to obtain such waivers or amendments on terms acceptable to the Company or at all, and these covenants may impair our ability to conduct our business or carry out our restructuring plans.

We may be required to refinance our outstanding debt in the future, and given the current illiquidity of the credit markets and other factors, we cannot be assured that we will be able to do so on acceptable terms or at all. However, we currently have an unused line of credit of \$500 million and none of our debt matures prior to fiscal 2010. In addition to existing collateral and covenant requirements, future debt financing may require us to pledge assets as collateral and to comply with financial ratios and covenants. Equity financing, if required, may result in dilution to stockholders.

We believe our existing cash resources and other sources of liquidity, together with cash generated from operations, will be sufficient to meet our working capital requirements through at least the next 12 months. Should demand for our products decrease over the next 12 months, the available cash provided by operations could be negatively impacted.

**Risk Factors Affecting Operating Results**



*We are exposed to general market conditions in the electronics industry which could have a material adverse impact on our business, operating results and financial condition.*

From time to time, our customers have experienced significant decreases in demand for their products and services. This volatility has resulted, and may result in the future, in our customers delaying purchases of the products we manufacture for them and our customers placing purchase orders for lower volumes of products than previously anticipated. We cannot accurately predict future levels of demand for our customers electronics products. Consequently, our past operating results, earnings and cash flows may not be indicative of our future operating results, earnings and cash flows.

*We generally do not obtain long-term volume purchase commitments from customers and, therefore, cancellations, reductions in production quantities and delays in production by our customers could adversely affect our operating results.*

We generally do not obtain firm, long-term purchase commitments from our customers. Customers may cancel their orders, reduce production quantities or delay production for a number of reasons. In the event our customers experience significant decreases in demand for their products and services, our customers may cancel orders, delay the delivery of some of the products that we manufacture or place purchase orders for fewer products than we previously anticipated. Even when our customers are contractually obligated to purchase products from us, we may be unable or, for other business reasons, choose not to enforce our contractual rights. Cancellations, reductions or delays of orders by customers would:

- adversely affect our operating results by reducing the volumes of products that we manufacture for our customers;
- delay or eliminate recovery of our expenditures for inventory purchased in preparation for customer orders; and
- lower our asset utilization, which would result in lower gross margins.

In addition, customers are increasingly requiring that we transfer the manufacturing of their products from one facility to another to achieve cost reductions and other objectives. These transfers have resulted in increased costs to us due to facility downtime or less than optimal utilization of our manufacturing capacity. These transfers also have required us to close or reduce operations at certain facilities, particularly those in high cost locations such as the United States and Western Europe, and as a result we have incurred increased costs for the closure of facilities, employee severance and related matters. We also have encountered occasional delays and complications related to the transition of manufacturing programs to new locations. We may be required to relocate our manufacturing operations in the future and, accordingly, we may incur additional costs that will adversely impact our operating results and financial condition.

*We intend to exit the PC business.*

As part of our restructuring strategy, we intend to exit the PC business. Accordingly, we are negotiating with third parties regarding the sale of certain portions of our PC business unit that includes personal business computers and industry standard servers and their related build-to-order,

## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

configure-to-order and logistics operations. We may sell or otherwise exit the business during the next three to six months.

If we exit the business, costs would be limited primarily to a potential goodwill write-off and severance related expenses, as our related fixed assets are almost fully depreciated and our customers are generally liable for inventory.

We would expect any sale, winding down or disposition of our PC business to materially reduce our net sales, our operating income and our cash flows. The PC segment as a whole, which does not include its associated logistics activities and which may or may not reflect the business operations ultimately included in any sale, disposition or winding down, had net sales of approximately \$740.2 million and \$837.1 million for the three months ended December 29, 2007 and December 30, 2006, respectively. For certain historical financial information regarding our PC segment as a whole, see note 11 of our notes to condensed consolidated financial statements included in this Form 10-Q.

*We are subject to intense competition in the EMS industry, and our business may be adversely affected by these competitive pressures.*

The EMS industry is highly competitive and the industry has been experiencing an increase in excess manufacturing capacity. We compete on a worldwide basis to provide electronics manufacturing services to OEMs in the communications, personal and business computing, enterprise computing and storage, multimedia, industrial and semiconductor capital equipment, defense and aerospace, medical and automotive industries. Our competitors include major global EMS providers such as Celestica, Inc., Flextronics International Ltd., Hon Hai (FoxConn), and Jabil Circuit, Inc., as well as other EMS companies that have a regional, product, service or industry specific focus. Some of these companies have greater manufacturing and financial resources than we do. We also face competition from current and potential OEM customers who may elect to manufacture their own products internally rather than outsourcing to EMS providers.

We may not be able to offer prices as low as some of our competitors because those competitors may have lower operating costs as a result of their geographic location or the services they provide or because these competitors are willing to provide EMS services at prices that result in lower gross margins in order to utilize more of their excess capacity. If we are unable to offer prices that are competitive with other EMS companies, our net sales would decline. We also expect our competitors to continue to improve the performance of their current products or services, to reduce their current products or service sales prices and to introduce new products or services that may offer greater value-added performance and improved pricing. Any of these could cause a decline in sales, loss of market acceptance of our products or services and a corresponding loss of market share or a decrease in profit margin. We have experienced instances in which customers have transferred all or certain portions of their business to competitors in response to more attractive pricing quotations than we have been willing to offer to retain such customers, and there can be no assurance that we will not lose business in the future in response to such competitive pricing or other inducements which may be offered by our competitors.

*If demand for our higher-end, higher margin manufacturing services does not improve, our future gross margins and operating results may be lower than expected.*

We typically earn lower gross margins when we provide less complex EMS services. Historically, sales of our services to OEMs in the communications sector accounted for a substantially greater portion of our net sales and earnings than in recent periods. As a result of reduced sales to OEMs in the communications sector, our gross margins have declined because the services that we provided to these OEMs often were more complex, thereby generating higher margins, than those that we provided to OEMs in other sectors of the electronics industry. In addition, we experience continued pressure from OEMs to reduce prices, and competition for this business remains intense. Pricing pressure is typically more intense for less complex, lower margin EMS services. This price competition has affected, and could continue to adversely affect, our gross margins. If demand for our higher-end, higher margin manufacturing services does not improve in the future, our gross margins and operating results in future periods may be adversely affected.

*Our operating results are subject to significant uncertainties.*

Our operating results are subject to significant uncertainties, including the following:

- economic conditions in the economy as a whole and in the electronics industry;

- the timing of orders from major customers and the accuracy of their forecasts;
- the timing of expenditures in anticipation of increased sales, customer product delivery requirements and shortages of components or labor;
- the mix of products ordered by and shipped to major customers, as high volume and low complexity manufacturing services typically have lower gross margins than more complex and lower volume services;
- the degree to which we are able to utilize our available manufacturing capacity;
- our ability to effectively plan production and manage our inventory and fixed assets;
- customer insolvencies resulting in bad debt exposures that are in excess of our accounts receivable reserves;
- our ability to efficiently move manufacturing activities to lower cost regions without adversely affecting customer relationships and while controlling costs related to the closure of facilities and employee severance;



- pricing and other competitive pressures;
- seasonality in customers' product requirements;
- fluctuations in component prices;
- political and economic developments in countries in which we have operations;
- component shortages, which could cause us to be unable to meet customer delivery schedules;
- new product development by our customers; and
- levels of demand in the end markets served by our customers.

A portion of our operating expenses is relatively fixed in nature, and planned expenditures are based in part on anticipated orders, which are difficult to estimate. If we do not receive anticipated orders as expected, our operating results will be adversely impacted. Moreover, our ability to reduce our costs as a result of current or future restructuring efforts may be limited because consolidation of operations can be a costly and lengthy process to complete.

***We rely on a small number of customers for a substantial portion of our sales, and declines in sales to these customers could adversely affect our operating results.***

Most of our sales are generated by a small number of customers. Sales to our ten largest customers represented 60.2% of our net sales during the first quarter of fiscal 2008, and sales to two customers each accounted for more than 10% of our net sales for that period. We depend on the continued growth, viability and financial stability of our customers, substantially all of which operate in an environment characterized by rapid technological change, short product life cycles, consolidation and pricing and margin pressures. We expect to continue to depend upon a relatively small number of customers for a significant percentage of our revenue. Consolidation among our customers may further concentrate our business in a limited number of customers and expose us to increased risks related to dependence on a small number of customers. In addition, a significant reduction in sales to any of our large customers or significant pricing and margin pressures exerted by a key customer would adversely affect our operating results. In the past, some of our large customers have significantly reduced or delayed the volume of manufacturing services ordered from us as a result of changes in their business, consolidations or divestitures or for other reasons. In particular, certain of our customers have from time to time entered into manufacturing divestiture transactions with other EMS companies, and such transactions could adversely affect our revenues with these customers. We cannot assure you that present or future large customers will not terminate their manufacturing arrangements with us or significantly change, reduce or delay the amount of manufacturing services ordered from us, any of which would adversely affect our operating results.

***Consolidation in the electronics industry may adversely affect our business.***

Consolidation in the electronics industry among our customers, our potential customers and/or our competitors may increase as companies combine to achieve further economies of scale and other synergies. Consolidation in the electronics industry could result in an increasing number of very large electronics companies offering products in multiple sectors of the electronics industry. The significant purchasing and market power of these large companies could increase competitive pressures for us. In addition, if one of our customers is acquired by another company that does not rely on us to provide EMS services and has its own production facilities or relies on another provider of similar services, we may lose that customer's business. Consolidation in the electronics industry may also result in excess manufacturing capacity among EMS companies if consolidated electronics companies seek to reduce excess manufacturing capacity by divesting manufacturing operations to third party EMS companies.

***Restructuring of our operations may adversely affect our financial condition and operating results.***

We have incurred expenses related to restructuring of our operations in the past, and we anticipate incurring additional restructuring expenses during the remainder of fiscal 2008. For example, since November 2006, we have begun to

focus on joint development manufacturing rather than original design manufacturing to better assist our OEM customers in developing and introducing new products to the market that are more closely aligned to the needs of their customers. In addition, we have moved, and we intend to continue moving, our operations from higher-cost to lower-cost locations to increase profitability. We have incurred unanticipated costs related to the transfer of operations to lower-cost locations, including costs related to integrating new facilities, managing operations in dispersed locations and realigning our business processes. We also have incurred costs related to workforce reductions, work stoppages and labor unrest resulting from the closure of our facilities in higher cost locations, and we may incur similar costs in the future. We expect to record additional charges related to these actions during the remainder of fiscal 2008 and beyond, but we cannot be certain as to the actual amount of the charges or the timing of their recognition for financial reporting purposes. We may need to take additional restructuring charges in the future if our business declines or improves at a slower pace than we anticipate or if the expected benefits of recently completed and currently planned restructuring activities do not materialize.

*Adverse changes in the key end markets we target could harm our business.*

We provide EMS services for companies that sell products in the communications, computing and storage, multimedia, industrial and semiconductor systems, defense and aerospace, medical and automotive sectors of the electronics industry. Adverse changes in these markets can reduce demand for our customers' products and make these customers more sensitive to the cost of our EMS services, either of which could adversely affect our business and results of operations. Factors affecting any of our customers' industries in general, or our customers in particular, could seriously harm our business. These factors include:

- short product life cycles due to rapid changes in technology or evolving industry standards and requirements for continuous improvement in products and services;
- seasonal demand for our customers' products;
- the failure of our customers' products to gain widespread commercial acceptance;
- dramatic shifts in demand for our customers' products may cause our customers to exit certain lines of business; and
- recessionary periods in our customers' markets.

Future developments in end markets we serve, particularly in those markets which account for more significant portions of our revenues, could harm our business and our results of operations.

*An adverse change in the interest rates for our borrowings could adversely affect our financial condition.*

Interest to be paid by us under the notes or on any borrowings under any of our credit facilities and other long-term debt obligations will or may be at interest rates that fluctuate based upon changes in various base interest rates. Increases in interest rates could have a material adverse effect on our financial position, results of operations and cash flows, particularly if such increases are substantial.

*Our failure to comply with applicable environmental laws could adversely affect our business.*

We are subject to various federal, state, local and foreign environmental laws and regulations, including those governing the use, storage, discharge and disposal of hazardous substances and wastes in the ordinary course of our manufacturing operations. We also are subject to laws and regulations governing the recyclability of products, the materials that may be included in products, and the obligations of a manufacturer to dispose of these products after end users have finished using them. If we violate environmental laws, we may be held liable for damages and the costs of remedial actions and we may be subject to revocation of permits necessary to conduct our businesses. We cannot assure you that we will not violate environmental laws and regulations in the future as a result of human error, equipment failure, our inability to obtain permits or other causes. Any permit revocations could require us to cease or limit production at one or more of our facilities, which could adversely affect our business, financial condition and operating results. Although we estimate our potential liability with respect to violations or alleged violations and reserve for such liability, we cannot assure you that any accruals will be sufficient to cover the actual costs that we incur as a result of these violations or alleged violations. Our failure to

comply with applicable environmental laws and regulations could limit our ability to expand facilities or could require us to acquire costly equipment or to incur other significant expenses to comply with these laws and regulations.

Over the years, environmental laws have become, and in the future may continue to become, more stringent, imposing greater compliance costs and increasing risks and penalties associated with violations. We operate in several environmentally sensitive locations and are subject to potentially conflicting and changing regulatory agendas of political, business and environmental groups. Changes in or restrictions on discharge limits, emissions levels, permitting requirements and material storage or handling could require a higher than anticipated level of operating expenses and capital investment or, depending on the severity of the impact of the foregoing factors, costly plant relocation.

In addition, the electronics industry became subject to the European Union's Restrictions of Hazardous Substances, or RoHS, and Waste Electrical and Electronic Equipment, or WEEE, directives which took effect beginning in 2005. Parallel initiatives are being proposed in other jurisdictions, including several states in the United States and the People's Republic of China. RoHS prohibits the use of lead, mercury and certain other specified substances in electronics products and WEEE requires industry OEMs to assume responsibility for the collection, recycling and management of waste electronic products and components. While we believe we have implemented procedures to make our manufacturing process RoHS compliant, non-compliance could result in significant costs and/or penalties. In the case of WEEE, the compliance responsibility rests primarily with OEMs rather than with EMS companies. However, OEMs may turn to EMS companies for assistance in meeting their WEEE obligations.

***We are potentially liable for contamination of our current and former facilities, including those of the companies we have acquired, which could adversely affect our business and operating results in the future.***

We are potentially liable for contamination at our current and former facilities, including those of the companies we have acquired. These liabilities include ongoing investigation and remediation activities at a number of sites. Currently, we are unable to anticipate whether any third-party claims will be brought against us for this contamination. We cannot assure you that third-party claims will not arise and will not result in material liability to us. In addition, there are several sites that are known to have groundwater contamination caused by a third party, and that third party has provided an indemnity to us for the liability. Although we do not currently expect to incur liability for clean-up costs or expenses at any of these sites, we cannot assure you that we will not incur such liability or that any such liability would not be material to our business and operating results in the future.

***If we are unable to comply with covenants in various credit arrangements, our outstanding debt would become immediately payable.***

As of December 29, 2007, we had approximately \$1.5 billion of debt outstanding under various credit arrangements. In addition, we have a revolving credit facility of \$500 million that we have used from time-to-time to fund working capital requirements on an as-needed basis. There were no borrowings outstanding under the revolving credit facility as of December 29, 2007. We also sold approximately \$0.3 billion of accounts receivable during the first quarter of fiscal 2008 to help fund our working capital requirements. Our credit agreements contain financial and other covenants with which we must comply. If we are not in compliance, debt outstanding (if any) under our revolving credit facility could become immediately payable and the incurrence of additional debt would not be allowed. If we are not in compliance with our debt covenants and are unable to cure such violations or obtain waivers from our lenders, our results of operations and financial condition would be adversely affected.

***Our key personnel are critical to our business, and we cannot assure you that they will remain with us.***

Our success depends upon the continued service of our executive officers and other key personnel. Generally, these employees are not bound by employment or non-competition agreements. We cannot assure you that we will retain our officers and key employees, particularly our highly skilled design, process and test engineers involved in the manufacture of existing products and development of new products and processes. The competition for these employees is intense. In addition, if one or more of our executive officers or key employees were to join a competitor or otherwise compete directly or indirectly with us or otherwise be unavailable to us, our business, operating results and financial condition could be adversely affected.

*Unanticipated changes in our tax rates or in our assessment of the realizability of our deferred tax assets or exposure to additional income tax liabilities could affect our operating results and financial condition.*

We are subject to income taxes in both the United States and various foreign jurisdictions. Significant judgment is required in determining our worldwide provision for income taxes and, in the ordinary course of business, there are many transactions and calculations where the ultimate tax determination is uncertain. Our effective tax rates could be adversely affected by changes in the mix of earnings in countries with differing statutory tax rates, changes in the valuation of deferred tax assets and liabilities, changes in tax laws as well as other factors. Our tax determinations are regularly subject to audit by tax authorities and developments in those audits could adversely affect our income tax provision. Although we believe that our tax estimates are reasonable, the final determination of tax audits or tax disputes may be different from what is reflected in our historical income tax provisions which could affect our operating results.

*We are subject to risks arising from our international operations.*

We conduct our international operations primarily in Asia, Latin America, Canada and Europe, and we continue to consider additional opportunities to make foreign acquisitions and construct new foreign facilities. We generated 76.9% of our net sales from non-U.S. operations during the first quarter of fiscal 2008, and a significant portion of our manufacturing material was provided by international suppliers during this period. During fiscal 2007, we generated 75.9% of our net sales from non-U.S. operations. As a result of our international operations, we are affected by economic and political conditions in foreign countries, including:

- the imposition of government controls;
- export license requirements;
- political and economic instability, including armed conflicts;
- trade restrictions;
- changes in tariffs;
- labor unrest and difficulties in staffing;
- inflexible employee contracts in the event of business downturns;

- coordinating communications among and managing international operations;
- fluctuations in currency exchange rates;
- currency controls
- increases in duty and/or income tax rates;
- earnings repatriation restrictions;
- difficulties in obtaining export licenses;
- misappropriation of intellectual property; and
- constraints on our ability to maintain or increase prices.

In addition, our operations in certain foreign locations receive favorable income tax treatment in the form of tax holidays or other incentives. In the event that such tax holidays or other incentives are not extended, are repealed, or we no longer qualify for such programs, our results of operations and financial condition would be adversely affected.

Additionally, certain foreign jurisdictions restrict the amount of cash that can be transferred to the United States or impose taxes and penalties on such transfers of cash. To the extent we have excess cash in foreign locations that could be used in, or is needed by, our U.S. operations, we may incur significant penalties and/or taxes to repatriate these funds.



To respond to competitive pressures and customer requirements, we may further expand internationally in lower cost locations, particularly in Asia, Eastern Europe and Latin America. In fiscal 2007, we announced our intention to establish a manufacturing operation in India. As we pursue continued expansion in these locations, we may incur additional capital expenditures. In addition, the cost structure in certain countries that are now viewed as low-cost may increase as economies develop or as such countries join multinational economic communities or organizations. As a result, we may need to continue to seek out new locations with lower costs and the employee and infrastructure base to support electronics manufacturing. We cannot assure you that we will realize the anticipated strategic benefits of our international operations or that our international operations will contribute positively to, and not adversely affect, our business and operating results.

***We are subject to risks of currency fluctuations and related hedging operations.***

A portion of our business is conducted in currencies other than the U.S. dollar. Changes in exchange rates among other currencies and the U.S. dollar will affect our cost of sales, operating margins and revenues. For example, we incurred foreign exchange losses due to the decline in the value of the U.S. dollar as compared to the Euro and many other currencies during fiscal 2007, fiscal 2006 and fiscal 2005. To date, these losses have not been material to our results of operations. However, we cannot predict the impact of future exchange rate fluctuations and continued fluctuations in the value of the U.S. dollar as compared to the Euro and other currencies in which we transact business could adversely affect our operating results.

In addition, certain of our subsidiaries that have non-U.S. dollar functional currencies transact business in U.S. dollars. We use financial instruments, primarily short-term foreign currency forward contracts, to hedge U.S. dollar and other currency commitments arising from trade accounts receivable, trade accounts payable and fixed purchase obligations. If these hedging activities are not successful or we change or reduce these hedging activities in the future, we may experience significant unexpected expenses from fluctuations in exchange rates.

***We may not be successful in implementing strategic transactions, including business acquisition and divestitures, and we may encounter difficulties in completing these transactions and integrating acquired businesses or in realizing anticipated benefits of strategic transactions, which could adversely affect our operating results.***

We seek to undertake strategic transactions that give us the opportunity to access new customers and new end-customer markets, to obtain new manufacturing and service capabilities and technologies, to enter new geographic manufacturing locations, to lower our manufacturing costs and improve the margins on our product mix, and to further develop existing customer relationships. Strategic transactions may involve difficulties, including the following:

- integrating acquired operations and businesses;
- allocating management resources;
- scaling up production and coordinating management of operations at new sites;

- separating operations or support infrastructure for entities divested;
- managing and integrating operations in geographically dispersed locations;
- maintaining customer, supplier or other favorable business relationships of acquired operations and terminating unfavorable relationships;
- integrating the acquired company's systems into our management information systems;
- separating management information systems for entities to be divested;
- addressing unforeseen liabilities of acquired businesses;
- operating in the geographic market or industry sector of the business acquired in which we have little or no experience;

- improving and expanding our management information systems to accommodate expanded operations; and
- losing key employees of acquired operations.

Any of these factors could prevent us from realizing the anticipated benefits of a strategic transaction, and our failure to realize these benefits could adversely affect our business and operating results. We may not be successful in identifying future strategic opportunities or in consummating any strategic transactions that we pursue on favorable terms, if at all. Although our goal is to improve our business and maximize stockholder value, any transactions that we complete may impair stockholder or debtholder value or otherwise adversely affect our business and the market price of our stock. Moreover, any such transaction may require us to incur related charges, and may pose significant integration challenges and/or management and business disruptions, any of which could harm our operating results and business.

***We have recorded goodwill impairment losses in the past and there can be no assurance that we will not be required to record additional goodwill impairment or long-lived asset impairment charges in the future.***

During the quarters ended September 29, 2007, September 30, 2006 and April 2, 2005 we recorded goodwill impairment losses of \$1.1 billion, \$3.8 million and \$600.0 million, respectively. Declines in sales in our business, a decrease in our expected future cash flows and a decline in the Company's stock price led us to record the \$1.1 billion goodwill impairment loss in fiscal 2007. Additionally, the factors that led us to record a write-off of our deferred tax assets, which primarily related to U.S. operations, coupled with a decline in the market price of our common stock, led us to record a \$600.0 million goodwill impairment loss in fiscal 2005. In particular, the shift of operations from U.S. facilities and other facilities in high cost locations to facilities in lower-cost locations has resulted in restructuring charges and a decline in sales with respect to our U.S. operations. In the event that the results of operations do not stabilize or improve, or the market price of our common stock declines further or does not rise, we could be required to record additional goodwill impairment or other long-lived asset impairment charges during fiscal 2008 or in future periods. Although these goodwill impairment charges are of a non-cash nature, they do adversely affect our results of operations in the periods in which such charges are recorded.

***If we are unable to protect our intellectual property or infringe, or are alleged to infringe, upon intellectual property of others, our operating results may be adversely affected.***

We rely on a combination of copyright, patent, trademark and trade secret laws and restrictions on disclosure to protect our intellectual property rights. We cannot be certain that the steps we have taken will prevent unauthorized use of our technology. Our inability to protect our intellectual property rights could diminish or eliminate the competitive advantages that we derive from our proprietary technology.

We may become involved in litigation in the future to protect our intellectual property or because others may allege that we infringe on their intellectual property. These claims and any resulting lawsuits could subject us to significant liability for damages and invalidate our proprietary rights. In addition, these lawsuits, regardless of their merits, likely would be time consuming and expensive to resolve and would divert management's time and attention. Any potential intellectual property litigation alleging our infringement of a third-party's intellectual property also could force us or our customers to:

- stop producing products that use the challenged intellectual property;
- obtain from the owner of the infringed intellectual property a license to sell the relevant technology at an additional cost, which license may not be available on reasonable terms, or at all; and
- redesign those products or services that use the infringed technology.

Any costs we incur from having to take any of these actions could be substantial.

*We and the customers we serve are vulnerable to technological changes in the electronics industry.*

Our customers are primarily OEMs in the communications, high-end computing, personal computing, aerospace and defense, medical, industrial controls and multimedia sectors. These industry sectors, and the electronics industry as a whole, are subject to rapid technological change and product obsolescence. If our customers are unable to develop products that keep

pace with the changing technological environment, our customers' products could become obsolete and the demand for our services could decline significantly. In addition, our customers may discontinue or modify products containing components that we manufacture or develop products requiring new manufacturing processes. If we are unable to offer technologically advanced, easily adaptable and cost effective manufacturing services in response to changing customer requirements, demand for our services will decline. If our customers terminate their purchase orders with us or do not select us to manufacture their new products, our operating results could be adversely affected.

***We may experience component shortages, which could cause us to delay shipments to customers and reduce our revenue and operating results.***

We are dependent on certain suppliers, including limited and sole source suppliers, to provide key components we incorporate into our products. We have experienced, and may continue to experience, delays in component deliveries, which in turn could cause delays in product shipments and require the redesign of certain products. In addition, if we are unable to obtain trade credit or to procure necessary components under favorable purchase terms, including at favorable prices and with the order lead-times needed for the efficient and profitable operation of our factories, our results of operations could suffer. In the past, we have experienced shortages of application-specific integrated circuits, capacitors and connectors as well as other components. We may experience component shortages from time to time in the future. Unanticipated component shortages have prevented us from making scheduled shipments to customers in the past and may do so in the future. Our inability to make scheduled shipments could cause us to experience a shortfall in revenue, increase our costs and adversely affect our relationship with the affected customer and our reputation generally as a reliable service provider. Component shortages may also increase our cost of goods sold because we may be required to pay higher prices for components in short supply and redesign or reconfigure products to accommodate substitute components. In addition, we may purchase components in advance of our requirements for those components as a result of a threatened or anticipated shortage. In this event, we will incur additional inventory carrying costs, for which we may not be compensated, and have a heightened risk of exposure to inventory obsolescence. As a result, component shortages could adversely affect our operating results for a particular period due to the resulting revenue shortfall and increased manufacturing or component costs.

***If we manufacture or design defective products, or if our manufacturing processes do not comply with applicable statutory and regulatory requirements, demand for our services may decline and we may be subject to liability claims.***

We manufacture products to our customers' specifications, and in some cases our manufacturing processes and facilities may need to comply with applicable statutory and regulatory requirements. For example, medical devices that we manufacture, as well as the facilities and manufacturing processes that we use to produce them, are regulated by the Food and Drug Administration. In addition, our customers' products and the manufacturing processes that we use to produce them often are highly complex. As a result, products that we manufacture or design may at times contain design or manufacturing defects, and our manufacturing processes may be subject to errors or may not be in compliance with applicable statutory and regulatory requirements. Defects in the products we manufacture or design may result in delayed shipments to customers or reduced or cancelled customer orders. If these defects or deficiencies are significant, our business reputation may also be damaged. The failure of the products that we manufacture or design or of our manufacturing processes and facilities to comply with applicable statutory and regulatory requirements may subject us to legal fines or penalties and, in some cases, require us to shut down or incur considerable expense to correct a manufacturing program or facility. In addition, these defects may result in liability claims against us. The magnitude of such claims may increase as we expand our medical, automotive, and aerospace and defense manufacturing services because defects in medical devices, automotive components and aerospace and defense systems could seriously harm users of these products. Even if our customers are responsible for the defects, they may not have the resources to assume responsibility for any costs or liabilities arising from these defects.

***Although the internal investigation of our historical stock option practices is complete, the private litigation and government investigations resulting therefrom remain pending.***

## Edgar Filing: SANMINA-SCI CORP - Form 10-Q

We completed an investigation of our accounting for stock options in October 2006. Based on the results of this investigation on January 3, 2007, we filed a comprehensive Form 10-K for fiscal 2006 which restated our consolidated financial statements for prior years. As a result of this activity, we have become subject to the following significant risks. Each of these risks could have an adverse effect on our business, financial condition and results of operations:

- we are subject to significant pending civil litigation, including derivative claims made on behalf of us, the defense of which will require us to devote significant management attention and to incur significant legal expense and

which litigation, if decided against members of our management or board of directors, could require them to pay substantial judgments, settlements or other penalties or could result in a termination of their services to us; and

- we are subject to an ongoing formal investigation by the SEC and investigations by other governmental agencies which could require significant management time and attention and cause us to incur significant accounting and legal expense, the results of which could require us or members of our management or board of directors to pay substantial fines or other penalties or could result in a termination of services to us by members of our management or board of directors

*If our products are subject to warranty or liability claims, we may incur significant costs.*

Our customers may experience defects in our designs or deficiencies with respect to our manufacturing services. We may be exposed to warranty or manufacturers' liability claims as a result of these defects or deficiencies, and some claims may relate to customer product recalls. We also design products on a contract basis or jointly with our customers. The design services that we provide can expose us to different or greater potential liabilities than those we face when providing our regular manufacturing services. For example, we have increased exposure to potential product liability claims resulting from injuries caused by defects in products we design, as well as potential claims that products we design infringe third-party intellectual property rights. Such claims could subject us to significant liability for damages and, regardless of their merits, could be time-consuming and expensive to resolve. We also may have greater potential exposure from warranty claims and from product recalls due to problems caused by product design. A claim for damages arising from such defects or deficiencies could have a material adverse effect on our business, results of operations and financial condition. A claim for such damages, or a product recall conducted by one of our customers, also could have an adverse effect on our business reputation.

*We may not have sufficient insurance coverage for certain of the risks and liabilities we assume in connection with the products and services we provide to our customers.*

We carry various forms of business and liability insurance that we believe are typical for companies in our industry. However, we may not have sufficient insurance coverage for certain risks and liabilities we assume in connection with the products and services we provide to our customers, such as potential warranty, product liability and product recall claims. Such liability claims may only be partially covered under our insurance policies. We continue to monitor the insurance marketplace to evaluate the need to obtain additional insurance coverage in the future. Costs associated with potential claims and liabilities for which we do not have sufficient insurance coverage could have a material adverse effect on our results of operations, financial condition and liquidity.

*If our stock price falls below \$1.00 for 30 consecutive days, our common stock could be delisted from NASDAQ.*

Our stock price has been and is likely to continue to be volatile, and an investment in our common stock could decline in value. If our common stock price closes below \$1.00 per share for 30 consecutive days, we may receive notification from NASDAQ that our common stock will be delisted from NASDAQ unless the stock closes at or above \$1.00 per share for at least ten consecutive days during the 180-day period following such notification. In the future, our common stock price or our tangible net worth may fall below the NASDAQ listing requirements, or we may not comply with other listing requirements, with the result being that our common stock might be delisted. If our common stock is delisted, we may list our common stock for trading over-the-counter. Delisting from the NASDAQ could adversely affect the liquidity and price of our

common stock and it could have a long-term impact on our ability to raise future capital through the sale of our common stock.

*Changes in financial accounting standards or policies have affected, and in the future may affect, our reported financial condition or results of operations. Additionally, changes in securities laws and regulations have increased, and are likely to continue to increase, our operating costs.*

We prepare our financial statements in conformity with accounting principles generally accepted in the United States, or U.S. GAAP. These principles are subject to interpretation by the FASB, the American Institute of Certified Public Accountants (AICPA), the SEC and various bodies formed to interpret and create appropriate accounting policies. A change in those policies can have a significant effect on our reported results and may affect our reporting of transactions which are completed before a change is announced.



Accounting policies affecting many other aspects of our business, including rules relating to revenue recognition, off-balance sheet transactions, stock-based compensation, restructurings, asset disposals and asset retirement obligations, intangible assets, derivative and other financial instruments and in-process research and development charges, have recently been revised or are under review. Changes to those rules or the questioning of how we interpret or implement those rules may have a material adverse effect on our reported financial results or on the way we conduct business. In addition, our preparation of financial statements in accordance with U.S. GAAP requires that we make estimates and assumptions that affect the recorded amounts of assets and liabilities, disclosure of those assets and liabilities at the date of the financial statements and the recorded amounts of expenses during the reporting period. A change in the facts and circumstances surrounding those estimates could result in a change to our estimates and could impact our future operating results.

The Sarbanes-Oxley Act of 2002 required changes in our corporate governance, public disclosure and compliance practices. The number of rules and regulations applicable to us has increased and will continue to increase our legal and financial compliance costs and have made some activities more difficult, such as by requiring stockholder approval of new option plans. These developments could make it more difficult for us to attract and retain qualified members of our board of directors, particularly to serve on our audit committee, and qualified executive officers. In addition, in connection with our Section 404 certification process, we may identify from time to time deficiencies in our internal controls. Any material weakness or deficiency in our internal controls over financial reporting could materially and negatively impact our reported financial results and the market price of our stock could significantly decline. Additionally, adverse publicity related to the disclosure of a material weakness or deficiency in internal controls over financial reporting could have a negative impact on our reputation, business and stock price.

*We are subject to risks associated with natural disasters and global events.*

We conduct a significant portion of our activities including manufacturing, administration and data processing at facilities located in the State of California and other seismically active areas that have experienced major earthquakes in the past, as well as other natural disasters. Our insurance coverage with respect to natural disasters is limited and is subject to deductibles and coverage limits. Such coverage may not be adequate or continue to be available at commercially reasonable rates and terms. In the event of a major earthquake or other disaster affecting one or more of our facilities, it could significantly disrupt our operations, delay or prevent product manufacture and shipment for the time required to transfer production, repair, rebuild or replace the affected manufacturing facilities. This time frame could be lengthy and result in significant expenses for repair and related costs. In addition, concerns about terrorism or an outbreak of epidemic diseases could have a negative effect on travel and our business operations and result in adverse consequences on our business and results of operations.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

**Interest Rate Risk**

Our exposures to market risk for changes in interest rates relate primarily to certain debt obligations. Currently, we do not use derivative financial instruments in our investment portfolio. We invest in high quality credit issuers and, by policy, limit the amount of principal exposure with any one issuer. As stated in our policy, we seek to ensure the safety and preservation of our invested principal funds by limiting default and market risk.

We seek to mitigate default risk by investing in high quality credit securities and by positioning our investment portfolio to respond to a significant reduction in credit rating of any investment issuer, guarantor or depository. We seek to mitigate market risk by limiting the principal and investment term of funds held with any one issuer and by investing funds in marketable securities with active secondary or resale markets. As of December 29, 2007, we had short-term investments of \$13.4 million related to assets held in the SCI deferred compensation plan.

On February 24, 2005, we issued 6.75% Notes with a principal balance of \$400 million due in 2013. We also entered into interest rate swap agreements with four independent swap counterparties to hedge our interest rate exposures related to the 6.75% Notes. The swap agreements, with an aggregate notional amount of \$400 million that expires in 2013, effectively convert the fixed interest rate obligation to a variable rate obligation and are accounted for as fair value hedges under SFAS No. 133 but are exempt from periodic assessment of hedge effectiveness under Paragraph 68 of SFAS No. 133. Under the terms of the swap agreements, we pay the independent swap counterparties an interest rate equal to the six-month LIBOR rate plus a spread ranging from 2.214% to 2.250%. In exchange, we receive a fixed rate of 6.75%. At December 29, 2007 and September 29, 2007, \$2.4 million and \$11.9 million, respectively, have been recorded in other long-term liabilities to record the fair value of the interest rate swap agreements, with a corresponding decrease to long-term debt, on the condensed consolidated balance sheets. The differential paid or received on the interest rate swap is recognized in earnings as an adjustment to interest expense. Interest expense for the three months ended December 29, 2007 and December 30, 2006 increased by \$1.2 million and \$1.1 million, respectively, as a result of the difference between the 6.75% fixed interest rate on the 6.75% Notes and the variable interest rates under the swap agreements which averaged 7.77% and 7.68% during the three months ended December 29, 2007 and December 30, 2006, respectively.

On June 12, 2007, we issued \$300 million aggregate principal amount of Senior Floating Rate Notes due in 2010 (the 2010 Notes ) and \$300 million aggregate principal amount of Senior Floating Rate Notes due in 2014 (the 2014 Notes ). We also entered into interest rate swap agreements with two independent swap counterparties to hedge our interest rate exposures related to our 2014 Notes. The swap agreements, with an aggregate notional amount of \$300 million that expires in 2014, effectively convert the variable interest rate obligation to a fixed rate obligation and are accounted for as cash flow hedges under SFAS No. 133, subject to periodic assessment of effectiveness. Under the terms of the swap agreements, we pay the independent swap counterparties a fixed rate of 5.594%. In exchange, we receive an interest rate equal to the three-month LIBOR. These swap agreements effectively fix the interest rate on our 2014 Notes at 8.344% through 2014. At December 29, 2007 and September 29, 2007, \$21.4 million and \$11.4 million has been recorded in other long-term liabilities to record the fair value of the interest rate swap agreements, with a corresponding decrease to accumulated other comprehensive income, on the condensed consolidated balance sheets. Over the next 12 months, we expect to reclassify approximately \$3.8 million to interest expense. Amounts in accumulated other comprehensive income (loss) will be reclassified when the hedged interest expense is realized in the condensed consolidated statement of operations. The ineffective portion of the hedges was immediately recognized in other income (expense), net, on the condensed consolidated statement of operations and was not material for the three months ended December 29, 2007.

Since our 6.75% Notes, 2010 Notes and revolving credit facility as of December 29, 2007 are floating rate debt instruments, an immediate 10% increase in interest rates at December 29, 2007 would result in an increase in annual gross interest expense of approximately \$5.4 million. Similarly, an immediate 10% reduction in interest rates would result in a reduction in annual interest expense of approximately \$5.4 million.

**Foreign Currency Exchange Risk**

We transact business in foreign countries. Our primary foreign currency cash flows are in certain Asian and European countries, Brazil, Canada and Mexico. We enter into short-term foreign currency forward contracts to hedge currency exposures associated with certain assets and liabilities denominated in foreign currencies. These contracts typically

have maturities of three months or less. Further, these contracts are not designated as part of a hedging relationship in accordance with SFAS No. 133. All outstanding foreign currency forward contracts are marked-to-market at the end of the period with unrealized gains and losses included in other income (expense), net, in the condensed consolidated statements of operations. At December 29, 2007 and September 29, 2007, we had outstanding foreign currency forward contracts to exchange various foreign currencies for U.S. dollars in the aggregate notional amount of \$276.6 million and \$279.5 million, respectively. The net impact of an immediate 10% change in exchange rates would not be material to our condensed consolidated financial statements.

We also utilize foreign currency forward and option contracts to hedge certain operational ( cash flow ) exposures resulting from changes in foreign currency exchange rates. Such exposures result from portions of forecasted sales, cost of sales and expenses denominated in currencies other than the U.S. dollar. These contracts are typically less than 12 months in duration. Further, these contracts are accounted for as cash flow hedges under SFAS No. 133, subject to periodic assessment of effectiveness. At December 29, 2007 and September 29, 2007, we had forward and option contracts related to cash flow hedges in various foreign currencies in the aggregate notional amount of \$16.4 million and \$30.0 million, respectively.

**Item 4. Controls and Procedures**

***Evaluation of Disclosure Controls and Procedures***

Based on an evaluation under the supervision and with the participation of our management, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures as defined in rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act) were effective as of December 29, 2007 to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission rules and forms and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding timely disclosure.

***Changes in Internal Control Over Financial Reporting***

There was no change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter ended December 29, 2007 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

***Inherent Limitations of Disclosure Controls and Internal Control Over Financial Reporting***

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## PART II. OTHER INFORMATION

### Item 1. *Legal Proceedings*

We are a so-called "nominal defendant" party to multiple shareholder derivative lawsuits that were filed following our June 9, 2006 announcement that we had initiated an internal inquiry into our historical stock option administration practices. In particular, five separate shareholder derivative actions have been filed and consolidated into a single proceeding pending in the United States District Court for the Northern District of California, captioned *In re Sanmina-SCI Corporation Derivative Litigation*, Master File No. C-06-3783-JF. The first of these consolidated actions was filed June 15, 2006. A consolidated complaint was filed on October 30, 2006. In addition, three related shareholder derivative actions have been filed and consolidated into a single proceeding pending in Superior Court for the State of California, County of Santa Clara, captioned *In re Sanmina-SCI Corporation Derivative Action*, Master File No. 1-06-CV-071786. A consolidated complaint was filed on August 17, 2007.

In all of these actions, the derivative plaintiffs allege that they are our shareholders and purport to bring the actions on our behalf and for our benefit. This is why we are a "nominal defendant" party to each of these actions; no relief is sought against us in these lawsuits and any recovery (net of any court award of attorneys' fees and costs to derivative plaintiffs' counsel) would belong to us. As previously disclosed, the list of defendants varies from action to action and includes 29 different current and former directors and officers of the Company. The derivative plaintiffs allege generally that the individual defendants manipulated the grant dates of our stock options between 1994 and 2006, allegedly in breach of duties owed to us and our shareholders, causing us to report our financial results inaccurately and resulting in harm to us. Plaintiffs seek money damages against the individual defendants, an accounting for damages allegedly caused by the individual defendants, disgorgement of profits allegedly improperly obtained by the defendants, and various other types of equitable and injunctive relief. In August 2006, our Board of Directors created a Special Litigation Committee comprised of directors Alain A. Couder and Peter J. Simone, and vested that committee with the full authority on our behalf to investigate the claims asserted by the derivative plaintiffs, and to determine what action should be taken with respect to the shareholder derivative actions including without limitation whether we should pursue claims against the named defendants or other persons. The Special Litigation Committee's investigation is substantially concluded although it has not yet issued a formal report. The courts have scheduled status conferences in the federal and state cases for March. The parties are engaged in discussions regarding the possibility of reaching an appropriate resolution of the litigations in light of the Special Litigation Committee's tentative conclusions. Although the shareholder derivative lawsuits do not seek damages or other relief against us, we do owe certain indemnification obligations to our current and former directors, officers and employees involved with the stock option-related proceedings, particularly to the extent that individuals are found not to have engaged in any wrongdoing. We have recorded an estimated minimum liability, the amount of which is not material, for this matter as of December 29, 2007.

Additionally, we are aware that the Securities and Exchange Commission and the United States Attorney for the Northern District of California are conducting investigations into our historical stock option administration practices. We have received informal requests for documents and other information from the Securities and Exchange Commission and a grand jury subpoena from the United States Attorney. The Securities and Exchange Commission has issued a formal order of investigation. We also have received several information document requests from the Internal Revenue Service in connection with certain historical stock option awards. We are cooperating fully with these investigations. In addition, we are a party to certain legal proceedings that have arisen in the ordinary course of our business. We believe that the resolution of these proceedings will not have a material adverse effect on our business, financial condition or results of operations.

A non-US governmental entity has made a claim for penalties against us asserting that we did not comply with bookkeeping rules in accordance with applicable tax regulations. We have provided documents that we believe demonstrate our compliance with these tax regulations. We have appealed the penalties in administrative court, and have not paid the penalties pending review by the court. The administrative court has not indicated when it will issue a decision. We believe we have a meritorious position in this matter and that we will prevail in our appeal.



**Item 6. Exhibits**

(a) *Exhibits*

Refer to item (c) below.

(c) *Exhibits*

| <b>Exhibit<br/>Number</b> | <b>Description</b>   |
|---------------------------|--|
| 3.1(1)                    | Restated Certificate of Incorporation of the Registrant, dated January 31, 1996.   |
| 3.1.1(2)                  | Certificate of Amendment of the Restated Certificate of Incorporation of the Registrant, dated March 9, 2001.  |
| 3.1.2(3)                  | Certificate of Designation of Rights, Preferences and Privileges of Series A Participating Preferred Stock of the Registrant, dated May 31, 2001.  |
| 3.1.3(4)                  | Certificate of Amendment of the Restated Certificate of Incorporation of the Registrant, dated December 7, 2001.   |
| 3.2(5)                    | Amended and Restated Bylaws of the Registrant, dated June 4, 2007.   |
| 10.1                      | Form of First Amendment to the Revolving Trade Receivables Purchase Agreement, dated as of September 21, 2007, among Sanmina-SCI Magyarorszag Elektronikai Gyarto Kft and Sanmina-SCI Systems de Mexico, S.A. de C.V., as Originators, Sanmina-SCI Corporation and Sanmina-SCI UK Ltd., as Servicers, the several banks and other financial institutions or entities from time to time party thereto, as Purchasers, and Deutsche Bank AG New York Branch, as Administrative Agent, dated November 26, 2007. |
| 31.1                      | Certification of the Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.2                      | Certification of the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1                      | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2                      | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |



Edgar Filing: SANMINA-SCI CORP - Form 10-Q

- (1) Incorporated by reference to Exhibit 3.2 to the Registrant's Report on Form 10-K for the fiscal year ended September 30, 1996, SEC File No. 000-21272, filed with the Securities and Exchange Commission (SEC) on December 24, 1996.
- (2) Incorporated by reference to Exhibit 3.1(a) to the Registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2001, filed with the SEC on May 11, 2001.
- (3) Incorporated by reference to Exhibit 3.1.3 to the Registrant's Report on Form 10-K for the fiscal year ended September 30, 2001, filed with the SEC on December 21, 2001.
- (4) Incorporated by reference to Exhibit 3.1.2 to the Registrant's Registration Statement on Form S-4 filed with the SEC on August 10, 2001.
- (5) Incorporated by reference to Exhibit 3.2 to the Registrant's Annual Report on Form 10-Q for the fiscal quarter ended June 30, 2007, filed August 6, 2007.

**SANMINA-SCI CORPORATION**

**SIGNATURES**

Pursuant to the Requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SANMINA-SCI CORPORATION  
(Registrant)

By: */s/ JURE SOLA*  
Jure Sola  
*Chief Executive Officer*

Date: January 31, 2008

By: */s/ DAVID L. WHITE*  
David L. White  
*Executive Vice President and  
Chief Financial Officer*

Date: January 31, 2008

**EXHIBIT INDEX**

| <b>Exhibit Number</b> | <b>Description</b>   |
|-----------------------|--|
| 3.1(1)                | Restated Certificate of Incorporation of the Registrant, dated January 31, 1996.   |
| 3.1.1(2)              | Certificate of Amendment of the Restated Certificate of Incorporation of the Registrant, dated March 9, 2001.  |
| 3.1.2(3)              | Certificate of Designation of Rights, Preferences and Privileges of Series A Participating Preferred Stock of the Registrant, dated May 31, 2001.  |
| 3.1.3(4)              | Certificate of Amendment of the Restated Certificate of Incorporation of the Registrant, dated December 7, 2001.   |
| 3.2(5)                | Amended and Restated Bylaws of the Registrant, dated June 4, 2007.   |
| 10.1                  | Form of First Amendment to the Revolving Trade Receivables Purchase Agreement, dated as of September 21, 2007, among Sanmina-SCI Magyarország Elektronikai Gyarto Kft and Sanmina-SCI Systems de Mexico, S.A. de C.V., as Originators, Sanmina-SCI Corporation and Sanmina-SCI UK Ltd., as Servicers, the several banks and other financial institutions or entities from time to time party thereto, as Purchasers, and Deutsche Bank AG New York Branch, as Administrative Agent, dated November 26, 2007. |
| 31.1                  | Certification of the Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.2                  | Certification of the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1                  | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2                  | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |

---

Edgar Filing: SANMINA-SCI CORP - Form 10-Q

- (1) Incorporated by reference to Exhibit 3.2 to the Registrant's Report on Form 10-K for the fiscal year ended September 30, 1996, SEC File No. 000-21272, filed with the Securities and Exchange Commission (SEC) on December 24, 1996.
  
- (2) Incorporated by reference to Exhibit 3.1(a) to the Registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2001, filed with the SEC on May 11, 2001.
  
- (3) Incorporated by reference to Exhibit 3.1.3 to the Registrant's Report on Form 10-K for the fiscal year ended September 30, 2001, filed with the SEC on December 21, 2001.
  
- (4) Incorporated by reference to Exhibit 3.1.2 to the Registrant's Registration Statement on Form S-4 filed with the SEC on August 10, 2001.
  
- (5) Incorporated by reference to Exhibit 3.2 to the Registrant's Annual Report on Form 10-Q for the fiscal quarter ended June 30, 2007, filed August 6, 2007.