

ORIENTAL FINANCIAL GROUP INC  
Form 10-K/A  
May 09, 2003

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 10-K/A

(Amendment No. 1)

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**Annual Report Pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934**

For the Fiscal Year Ended June 30, 2002, or

o

**Transition Report Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

For the Transition Period from      to      .

Commission File No. 001-12647

## ORIENTAL FINANCIAL GROUP INC.

Incorporated in the Commonwealth of Puerto Rico

IRS Employer Identification No. **66-0259436**

Principal Executive Offices:

**1000 Marginal San Roberto  
Professional Office Park SE 4th Floor  
Río Piedras, Puerto Rico 00927**

Telephone Number: (787) 771-6800

Securities Registered Pursuant to Section 12(b) of the Act:

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**Common Stock**

(\$1.00 par value per share)

**7.125% Non-cumulative Monthly Income Preferred Stock, Series A**

(\$1.00 par value per share, \$25.00 liquidation preference per share)

Securities Registered Pursuant to Section 12(g) of the Act: **None**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes                                            No                     

Indicate by check mark if disclosure of delinquent filings pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes                                            No                     

As of July 31, 2002, Oriental Financial Group Inc. (the Group) had 13,769,437 shares of common stock outstanding. The aggregate market value of the common stock held by non-affiliates of the Group was \$250.4 million based upon the reported closing price of \$24.10 on the New York Stock Exchange on that date.

**Documents Incorporated By Reference**

Portions of the Group's annual report to security holders for fiscal year 2002 are incorporated by reference in response to items 7 through 8 of Part II.

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Portion of the Group's definitive proxy statement relating to the 2002 annual meeting of stockholders are incorporated by reference in response to Items 10 through 13 of Part III.

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## SELECTED FINANCIAL DATA

## FIVE-YEAR PERIOD ENDED JUNE 30, 2002

(In thousands, except for per share data)

EARNINGS:	2002	2001	2000	1999	1998
Interest income	\$ 141,695	\$ 120,344	\$ 126,226	\$ 107,809	\$ 96,940
Interest expense	82,695	91,281	81,728	64,775	58,046
<b>Net interest income</b>	<b>59,000</b>	<b>29,063</b>	<b>44,498</b>	<b>43,034</b>	<b>38,894</b>
Provision for loan losses	2,117	2,903	8,150	14,473	9,545
<b>Net interest income after provision for loan losses</b>	<b>56,883</b>	<b>26,160</b>	<b>36,348</b>	<b>28,561</b>	<b>29,349</b>
Non-interest income	31,250	20,383	23,674	33,953	27,244
Non-interest expenses	48,962	39,228	40,348	35,610	34,634
<b>Income before taxes</b>	<b>39,171</b>	<b>7,315</b>	<b>19,674</b>	<b>26,904</b>	<b>21,959</b>
Income tax benefit (expense)	(720)	1,318	(108)	(200)	(2,563)
<b>Income before cumulative effect of change in accounting principle</b>	<b>38,451</b>	<b>8,633</b>	<b>19,566</b>	<b>26,704</b>	<b>19,396</b>
Cumulative effect of change in accounting principle, net of tax		(164)			
<b>Net Income</b>	<b>38,451</b>	<b>8,469</b>	<b>19,566</b>	<b>26,704</b>	<b>19,396</b>
Less: dividends on preferred stock	(2,387)	(2,387)	(2,387)	(350)	
<b>Net income available to common shareholders</b>	<b>\$ 36,064</b>	<b>\$ 6,082</b>	<b>\$ 17,179</b>	<b>\$ 26,354</b>	<b>\$ 19,396</b>

## PER SHARE AND DIVIDENDS DATA

(1):

Basic EPS before cumulative effect of change in accounting principle	\$ 2.63	\$ 0.45	\$ 1.22	\$ 1.84	1.33
Basic EPS after cumulative effect of change in accounting principle	\$ 2.63	\$ 0.44	\$ 1.22	\$ 1.84	1.33
Diluted EPS before cumulative effect of change in accounting principle	\$ 2.50	\$ 0.44	\$ 1.19	\$ 1.76	1.26
Diluted EPS after cumulative effect of change in accounting principle	\$ 2.50	\$ 0.43	\$ 1.19	\$ 1.76	1.26
Average shares and shares equivalents	14,402	14,046	14,479	14,996	15,343
Book value per common share	\$ 9.66	\$ 5.82	\$ 6.04	\$ 5.86	6.82
Market price at end of year	\$ 25.36	\$ 17.27	\$ 13.13	\$ 21.93	25.15
Dividends declared per common share	\$ 0.60	\$ 0.55	\$ 0.55	\$ 0.51	0.37
Dividends declared on common share	\$ 7,840	\$ 7,533	\$ 7,651	\$ 7,369	5,442

(1) Per share related information has been retroactively adjusted to reflect stock splits and stock dividends, when applicable.

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YEAR END BALANCES (as of June 30.):	2002	2001	2000	1999	1998
Trust assets managed	\$ 1,382,268	\$ 1,444,534	\$ 1,456,500	\$ 1,380,200	\$ 1,310,000
Broker-dealer assets gathered	1,118,181	1,002,253	914,900	885,800	741,400
<b>Assets managed</b>	<b>2,500,449</b>	<b>2,446,787</b>	<b>2,371,400</b>	<b>2,266,000</b>	<b>2,051,400</b>
Group bank assets	2,489,141	2,037,703	1,851,214	1,580,800	1,301,400
<b>Total financial assets</b>	<b>\$ 4,989,590</b>	<b>\$ 4,484,490</b>	<b>\$ 4,222,614</b>	<b>\$ 3,846,800</b>	<b>\$ 3,352,800</b>
<b>Investments and loans</b>					
Investments and securities	\$ 1,757,435	\$ 1,459,991	\$ 1,179,484	\$ 946,411	\$ 706,535
Loans and leases (including loans held-for-sale), net	581,531	466,482	600,878	568,711	541,750
Securities and loans sold but not yet delivered	71,750	14,108			
	<b>\$ 2,410,716</b>	<b>\$ 1,940,581</b>	<b>\$ 1,780,362</b>	<b>\$ 1,515,122</b>	<b>\$ 1,248,285</b>
<b>Deposits and Borrowings</b>					
Deposits	\$ 968,850	\$ 815,538	\$ 735,041	\$ 672,258	\$ 579,352
Repurchase agreements	996,869	915,471	816,493	596,226	416,171
Other borrowings	258,200	165,000	156,500	174,900	189,388
Securities purchased but not yet received	56,195				
	<b>\$ 2,280,114</b>	<b>\$ 1,896,009</b>	<b>\$ 1,708,034</b>	<b>\$ 1,443,384</b>	<b>\$ 1,184,911</b>
<b>Stockholders equity</b>					
Preferred equity	\$ 33,500	\$ 33,500	\$ 33,500	\$ 33,500	\$
Common equity	132,929	79,990	84,369	82,798	99,240
	<b>\$ 166,429</b>	<b>\$ 113,490</b>	<b>\$ 117,869</b>	<b>\$ 116,298</b>	<b>\$ 99,240</b>
<b>Capital ratios</b>					
Leverage capital	<b>7.80%</b>	<b>6.68%</b>	<b>7.49%</b>	<b>8.30%</b>	<b>7.70%</b>
Total risk-based capital	<b>22.10%</b>	<b>19.96%</b>	<b>29.29%</b>	<b>24.21%</b>	<b>20.45%</b>
Tier 1 risk-based capital	<b>21.76%</b>	<b>19.53%</b>	<b>30.54%</b>	<b>22.95%</b>	<b>21.68%</b>

**SELECTED FINANCIAL RATIOS AND OTHER INFORMATION:**

Return on average assets (ROA)	<b>1.67%</b>	<b>0.49%</b>	<b>1.15%</b>	<b>1.84%</b>	<b>1.59%</b>
Return on average common equity (ROE)	<b>32.47%</b>	<b>7.85%</b>	<b>18.73%</b>	<b>24.41%</b>	<b>20.41%</b>
Equity-to-assets ratio	<b>6.69%</b>	<b>5.57%</b>	<b>6.37%</b>	<b>7.36%</b>	<b>7.63%</b>
Efficiency ratio	<b>57.22%</b>	<b>72.06%</b>	<b>58.56%</b>	<b>53.38%</b>	<b>57.75%</b>
Expense ratio	<b>1.04%</b>	<b>0.85%</b>	<b>1.00%</b>	<b>0.88%</b>	<b>1.19%</b>
Interest rate spread	<b>2.59%</b>	<b>1.52%</b>	<b>2.43%</b>	<b>2.94%</b>	<b>3.17%</b>
Number of financial centers	<b>21</b>	<b>20</b>	<b>19</b>	<b>19</b>	<b>17</b>

## SELECTED FINANCIAL DATA

Three-Year Periods Ended June 30, 2002

(Dollars in thousands)

TABLE 1 - FISCAL YEAR-TO-DATE ANALYSIS OF NET INTEREST INCOME AND CHANGES DUE TO VOLUME/RATE:

	Interest			Average rate			Average balance		
	2002	2001*	2000*	2002	2001*	2000*	2002	2001*	2000*
<b><u>A. TAX EQUIVALENT SPREAD</u></b>									
Interest-earning assets	\$ 141,695	\$ 120,344	\$ 126,226	6.54%	7.17%	7.72%	\$ 2,166,516	\$ 1,677,786	\$ 1,635,098
Tax equivalent adjustment	28,171	35,226	24,786	1.30%	2.10%	1.52%			
Interest-earning assets tax equivalent	<b>169,866</b>	<b>155,570</b>	<b>151,012</b>	<b>7.84%</b>	<b>9.27%</b>	<b>9.24%</b>	<b>2,166,516</b>	<b>1,677,786</b>	<b>1,635,098</b>
Interest-bearing liabilities	82,695	91,281	81,728	3.95%	5.65%	5.27%	2,091,738	1,614,893	1,551,200
Net interest income / spread	\$ <b>87,171</b>	\$ <b>64,289</b>	\$ <b>69,284</b>	<b>3.89%</b>	<b>3.62%</b>	<b>3.97%</b>	\$ <b>74,778</b>	\$ <b>62,893</b>	\$ <b>83,898</b>
<b><u>B. NORMAL SPREAD</u></b>									
<b><u>Interest-earning assets:</u></b>									
<b>Investments:</b>									
Investment securities	\$ 93,373	\$ 75,172	\$ 68,070	6.06%	6.75%	6.66%	\$ 1,541,155	\$ 1,113,667	\$ 1,022,261
Investment management fees	(1,535)	(1,016)		-0.10%	-0.09%	0.00%			
Total investment securities	91,838	74,156	68,070	5.96%	6.66%	6.66%	1,541,155	1,113,667	1,022,261
Trading securities	2,744	2,735	2,269	6.66%	7.55%	8.08%	41,186	36,223	28,098
Money market investments and other	1,058	4,691	510	3.01%	5.97%	6.29%	35,096	78,630	8,109
	<b>95,640</b>	<b>81,582</b>	<b>70,849</b>	<b>5.91%</b>	<b>6.64%</b>	<b>6.69%</b>	<b>1,617,437</b>	<b>1,228,520</b>	<b>1,058,468</b>
<b>Loans (1):</b>									
Real estate (2)	40,173	32,970	25,986	8.11%	8.20%	7.75%	495,631	401,916	335,353
Consumer	3,123	3,008	16,612	14.49%	15.41%	13.27%	21,549	19,517	125,199
Financing leases (3)	2	409	10,579	0.36%	8.34%	11.13%	554	4,907	95,012
Commercial	2,757	2,375	2,200	8.80%	10.36%	10.44%	31,345	22,926	21,066
	<b>46,055</b>	<b>38,762</b>	<b>55,377</b>	<b>8.39%</b>	<b>8.63%</b>	<b>9.60%</b>	<b>549,079</b>	<b>449,266</b>	<b>576,630</b>
	<b>141,695</b>	<b>120,344</b>	<b>126,226</b>	<b>6.54%</b>	<b>7.17%</b>	<b>7.72%</b>	<b>2,166,516</b>	<b>1,677,786</b>	<b>1,635,098</b>
<b><u>Interest-bearing liabilities:</u></b>									



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**Deposits:**

Non-interest bearing deposits							48,190	44,571	48,480
Now Accounts	1,511	940	765	3.19%	4.29%	3.77%	47,364	21,928	20,304
Savings	1,850	2,186	2,658	2.30%	2.85%	3.33%	80,400	76,658	79,759
Time and IRA accounts	30,227	33,516	28,000	4.33%	5.89%	5.41%	697,546	569,415	517,289
	<b>33,588</b>	<b>36,642</b>	<b>31,423</b>	<b>3.85%</b>	<b>5.14%</b>	<b>4.72%</b>	<b>873,500</b>	<b>712,572</b>	<b>665,832</b>

**Borrowings:**

Repurchase agreements	23,883	46,727	41,116	2.39%	5.91%	5.77%	998,069	790,498	713,061
Interest rate risk management	15,551	1,141		1.56%	0.14%				
Financing fees	255	179		0.03%	0.02%				
Total repurchase agreements	<b>39,689</b>	<b>48,047</b>	<b>41,116</b>	<b>3.98%</b>	<b>6.08%</b>	<b>5.77%</b>	<b>998,069</b>	<b>790,498</b>	<b>713,061</b>
FHLB funds and term notes	8,306	6,592	9,189	4.12%	5.90%	5.33%	201,469	111,823	172,307
Subordinated capital notes	1,112			5.95%			18,700		
	<b>49,107</b>	<b>54,639</b>	<b>50,305</b>	<b>4.03%</b>	<b>6.06%</b>	<b>5.68%</b>	<b>1,218,238</b>	<b>902,321</b>	<b>885,368</b>
	<b>82,695</b>	<b>91,281</b>	<b>81,728</b>	<b>3.95%</b>	<b>5.65%</b>	<b>5.27%</b>	<b>2,091,738</b>	<b>1,614,893</b>	<b>1,551,200</b>

**Net interest income / spread**

\$	<b>59,000</b>	\$	<b>29,063</b>	\$	<b>44,498</b>	<b>2.59%</b>	<b>1.52%</b>	<b>2.45%</b>
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**Interest rate margin**

<b>2.72%</b>	<b>1.73%</b>	<b>2.72%</b>
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**Excess of interest-earning assets over interest-bearing liabilities**

\$	<b>74,778</b>	\$	<b>62,893</b>	\$	<b>83,898</b>
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**Interest-earning assets over interest-bearing liabilities ratio**

<b>103.57%</b>	<b>103.89%</b>	<b>105.41%</b>
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**C. CHANGES IN NET INTEREST INCOME DUE TO (4):**

	Fiscal 2002 versus 2001			Fiscal 2001 versus 2000		
	Volume	Rate	Total	Volume	Rate	Total
<b>Interest Income:</b>						
Loans (1)	\$ 8,399	\$ (1,106)	\$ 7,293	\$ (11,380)	\$ (5,235)	\$ (16,615)
Investments	23,724	(9,666)	14,058	11,297	(564)	10,733
	<b>32,123</b>	<b>(10,772)</b>	<b>21,351</b>	<b>(83)</b>	<b>(5,799)</b>	<b>(5,882)</b>
<b>Interest Expense:</b>						
Deposits	7,289	(10,343)	(3,054)	2,293	2,926	5,219
Repurchase agreements	14,499	(22,857)	(8,358)	4,626	2,305	6,931
Other borrowings	5,021	(2,195)	2,826	(3,711)	1,114	(2,597)
	<b>26,809</b>	<b>(35,395)</b>	<b>(8,586)</b>	<b>3,208</b>	<b>6,345</b>	<b>9,553</b>
<b>Net Interest Income</b>	<b>\$ 5,314</b>	<b>\$ 24,623</b>	<b>\$ 29,937</b>	<b>\$ (3,291)</b>	<b>\$ (12,144)</b>	<b>\$ (15,435)</b>

\* Certain adjustments were made to conform figures to current period presentation.

(1) - Includes loans fees amounted to \$1,768, \$857 and \$365 in fiscal 2002, 2001 and 2000, respectively. Average loans includes non-accruing loans.

(2) - Real estate averages include loans held-for-sale.

(3) - Discontinued in June 2000.

(4) - The changes that are not due solely to volume or rate are allocated on the proportion of the change in each category.

## Selected Financial Data

Three-Year Period Ended June 30, 2002

(Dollars in thousands)

	2002	2001	Variance %	2000
<b>TABLE 2 - NON-INTEREST INCOME SUMMARY:</b>				
Trust, money management, brokerage, insurance and investment banking fees	\$ 13,848	\$ 12,013	15.3%	\$ 12,046
Mortgage banking activities	8,748	8,794	-0.5%	6,387
<b>Non-banking service revenues</b>	<b>22,596</b>	<b>20,807</b>	<b>8.6%</b>	<b>18,433</b>
Fees on deposit accounts	2,721	2,162	25.9%	2,131
Bank service charges and commissions	1,757	1,654	6.2%	2,387
Other operating revenues	133	359	-63.0%	145
<b>Bank service revenues</b>	<b>4,611</b>	<b>4,175</b>	<b>10.4%</b>	<b>4,663</b>
Securities net activity (loss)	4,362	(1,175)	471.2%	1,202
Trading net activity (loss)	1,149	(484)	337.4%	(382)
Derivatives net activity (loss)	(1,997)	(3,919)	-49.0%	
<b>Securities, derivatives and trading activities</b>	<b>3,514</b>	<b>(5,578)</b>	<b>163.0%</b>	<b>820</b>
Leasing revenues (discontinued June 2000)		65	-100.0%	956
Gain (loss) on sale of loans	104	914	-88.6%	(1,198)
Gain on sale of premises and equipment	425		100.0%	
<b>Other revenues</b>	<b>529</b>	<b>979</b>	<b>-46.0%</b>	<b>(242)</b>
<b>Total non-interest income</b>	<b>\$ 31,250</b>	<b>\$ 20,383</b>	<b>53.3%</b>	<b>\$ 23,674</b>

**TABLE 3 - NON-INTEREST EXPENSES SUMMARY:**

Fixed compensation	\$ 11,531	\$ 10,757	7.2%	\$ 11,683
Variable compensation	4,847	3,416	41.9%	4,015
<b>Compensation and benefits (1)</b>	<b>16,378</b>	<b>14,173</b>	<b>15.6%</b>	<b>15,698</b>
Stock option cancellation	800	1,499	-46.6%	
<b>Total Compensation and benefits</b>	<b>17,178</b>	<b>15,672</b>	<b>9.6%</b>	<b>15,698</b>
Occupancy and equipment	7,800	7,141	9.2%	6,417
Advertising and business promotion	6,717	4,298	56.3%	3,094

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Professional and service fees	7,125	3,765	89.2%	3,216
Communications	1,507	1,633	-7.7%	1,681
Municipal and other general taxes	1,722	1,951	-11.7%	1,920
Insurance, including deposits insurance	569	474	20.0%	469
Printing, postage, stationery and supplies	791	683	15.8%	826
Other operating expenses (1)	5,553	3,611	53.8%	7,027
<b>Other non-interest expenses</b>	<b>31,784</b>	<b>23,556</b>	<b>34.9%</b>	<b>24,650</b>
<b>Total non-interest expenses</b>	<b>\$ 48,962</b>	<b>\$ 39,228</b>	<b>24.8%</b>	<b>\$ 40,348</b>

**Relevant ratios and data (1):**

Efficiency ratio	57.22%	72.06%	58.56%
Expense ratio	1.04%	0.85%	1.00%
Non-interest income to non-interest expenses ratio	63.83%	51.96%	58.67%
Compensation to non-interest expenses (1)	33.5%	36.1%	38.9%
Variable compensation to total compensation (1)	29.6%	24.1%	26.7%
Compensation to total assets (1)	0.66%	0.70%	0.85%
Average compensation per employee (annualized)	\$ 39	\$ 40	\$ 44
Average number of full time employees	417	353	357
Bank assets per average number of employees	\$ 5,969	\$ 5,773	\$ 5,185

**Work force (2):**

Banking operations	359	314	314
Trust operations	24	27	27
Brokerage operations	12	13	11
Insurance operations	30	35	
<b>Total work force</b>	<b>425</b>	<b>389</b>	<b>352</b>

(1) Excludes non- cash stock options cancellation charges.

(2) Includes contracted services.

## SELECTED FINANCIAL DATA

As of June 30, 2002, 2001 and 2000

(Dollars in thousands)

	June 30, 2002	June 30, 2001	Variance %	June 30, 2000
<b>TABLE 4 - BANK ASSETS COMPOSITION:</b>				
<b>Investments:</b>				
Mortgage-backed securities	\$ 1,673,131	\$ 1,339,219	24.9%	\$ 881,996
U.S. Government and agency obligations	3,481	36,657	-90.5%	236,101
P.R. Government and agency obligations	52,706	8,481	521.5%	17,515
Other debt securities	9,765	9,288	5.1%	9,215
Short-term investments	1,032	51,074	-98.0%	23,511
FHLB stock	17,320	15,272	13.4%	11,146
<b>Total investments</b>	<b>1,757,435</b>	<b>1,459,991</b>	<b>20.4%</b>	<b>1,179,484</b>
<b>Loans:</b>				
Loans receivable	575,210	445,768	29.0%	426,927
Allowance for loan losses	(3,039)	(2,856)	6.4%	(6,837)
Loans receivable, net	572,171	442,912	29.2%	420,090
Loans held for sale	9,360	23,570	-60.3%	180,788
Total loans receivable, net	581,531	466,482	24.7%	600,878
Securities and loans sold but not yet delivered	71,750	14,108	408.6%	
<b>Total securities and loans</b>	<b>2,410,716</b>	<b>1,940,581</b>	<b>24.2%</b>	<b>1,780,362</b>
Other assets	78,425	97,122	-19.3%	70,852
<b>Total assets</b>	<b>\$ 2,489,141</b>	<b>\$ 2,037,703</b>	<b>22.2%</b>	<b>\$ 1,851,214</b>
<b>Investments portfolio composition percentages:</b>				
Mortgage-backed securities	95.2%	91.7%		74.8%
U.S. and P.R. Government securities	3.2%	3.1%		21.5%
FHLB stock, short-term investments and other debt securities	1.6%	5.2%		3.7%
	<b>100.0%</b>	<b>100.0%</b>		<b>100.0%</b>

**SELECTED FINANCIAL DATA**

Five-Year Period Ended June 30, 2002

(Dollars in thousands)

**TABLE 5 - LOANS RECEIVABLE COMPOSITION:**

	2002	2001	2000	1999	1998
Real estate-mortgage, mainly residential	\$ 520,993	\$ 419,965	\$ 387,629	\$ 334,649	\$ 287,859
Consumer	22,077	22,717	89,815	122,212	102,515
Commercial, mainly real estate	41,205	25,829	24,117	10,555	15,921
Financing leases (1)	295	827	106,154	110,297	141,113
<b>Total loans receivable</b>	<b>584,570</b>	<b>469,338</b>	<b>607,715</b>	<b>577,713</b>	<b>547,408</b>
Allowance for loan losses	(3,039)	(2,856)	(6,837)	(9,002)	(5,658)
<b>Loans receivable, net</b>	<b>\$ 581,531</b>	<b>\$ 466,482</b>	<b>\$ 600,878</b>	<b>\$ 568,711</b>	<b>\$ 541,750</b>

**Loans portfolio composition percentages:**

Real estate-mortgage, mainly residential	89%	89%	64%	58%	53%
Consumer	4%	5%	15%	21%	19%
Commercial, mainly real estate	7%	6%	4%	2%	3%
Financing leases	0%	0%	17%	19%	26%
<b>Total loans receivable</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

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(1) Discontinued in June 2000.

## SELECTED FINANCIAL DATA

As of June 30, 2002, 2001 and 2000

(Dollars in thousands)

	2002	2001	%	2000
<b>TABLE 6 - LIABILITIES SUMMARY AND COMPOSITION:</b>				
<b>Deposits:</b>				
Non-interest bearings deposits	\$ 67,142	\$ 46,743	43.6%	\$ 43,332
Now accounts	43,738	26,107	67.5%	21,129
Savings accounts	79,269	78,703	0.7%	77,818
Time deposits and IRA accounts	777,083	661,701	17.4%	587,931
	<b>967,232</b>	<b>813,254</b>	<b>18.9%</b>	<b>730,210</b>
Accrued interest	1,618	2,284	-29.2%	4,831
	<b>968,850</b>	<b>815,538</b>	<b>18.8%</b>	<b>735,041</b>
<b>Borrowings:</b>				
Repurchase agreements	996,869	915,471	8.9%	816,493
FHLB funds	208,200	105,000	98.3%	70,000
Subordinated capital notes	35,000		100.0%	
Term notes	15,000	60,000	-75.0%	86,500
	<b>1,255,069</b>	<b>1,080,471</b>	<b>16.2%</b>	<b>972,993</b>
Securities purchased but not yet received	<b>56,195</b>		<b>100.0%</b>	
<b>Total deposits, borrowings and securities purchased but not yet delivered</b>	<b>2,280,114</b>	<b>1,896,009</b>	<b>20.3%</b>	<b>1,708,034</b>
Other liabilities	42,598	28,204	51.0%	25,311
<b>Total liabilities</b>	<b>\$ 2,322,712</b>	<b>\$ 1,924,213</b>	<b>20.7%</b>	<b>\$ 1,733,345</b>
<b>Deposits portfolio composition percentages:</b>				
Non-interest bearing deposits	6.9%	5.7%		5.9%
Now accounts	4.5%	3.2%		2.9%
Savings Deposits	8.2%	9.7%		10.7%
Time deposits and IRA accounts	80.4%	81.4%		80.5%
	<b>100.0%</b>	<b>100.0%</b>		<b>100.0%</b>
<b>Borrowings portfolio composition percentages:</b>				
Repurchase agreements	79.4%	84.7%		83.9%
FHLB funds	16.6%	9.7%		7.2%
Subordinated capital notes	2.8%	0.0%		0.0%
Term notes	1.2%	5.6%		8.9%
	<b>100.0%</b>	<b>100.0%</b>		<b>100.0%</b>
<b>Short term borrowings</b>				

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Amount outstanding at year-end	\$	996,869	\$	915,471	\$	<b>816,493</b>
Daily average outstanding balance	\$	998,069	\$	790,498	\$	<b>713,061</b>
Maximum outstanding balance at any month-end	\$	1,148,846	\$	955,745	\$	<b>816,493</b>
Weighted average interest rate:						
For the year		3.98%		6.08%		5.77%
At year end		1.84%		4.12%		6.39%

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**SELECTED FINANCIAL DATA**

As of June 30, 2002, 2001 and 2000

(Dollars in thousands)

	2002	2001	%	2000
<b>TABLE 7 CAPITAL, DIVIDENDS AND STOCK DATA:</b>				
<b>Capital data:</b>				
Stockholders equity	\$ 166,429	\$ 113,490	46.6%	\$ 117,869
Leverage Capital (minimum required - 4.00%)	7.80%	6.68%	16.8%	7.49%
Total Risk-Based Capital (minimum required - 8.00%)	22.10%	19.96%	10.7%	29.29%
Tier 1 Risk-Based capital (minimum required - 4.00%)	21.76%	19.53%	11.4%	30.54%
<b>Stock data:</b>				
Outstanding common shares, net of treasury	13,766	13,757	0.1%	13,967
Book value (1)	\$ 9.66	\$ 5.82	65.8%	\$ 6.04
Market Price at end of year (1)	\$ 25.36	\$ 17.27	46.8%	\$ 13.13
Market capitalization	\$ 349,093	\$ 237,620	46.9%	\$ 183,316
<b>Common dividend data:</b>				
Cash dividends declared	\$ 7,840	\$ 7,533	4.1%	\$ 7,651
Cash dividends declared per share	\$ 0.60	\$ 0.55	9.1%	\$ 0.55
Payout ratio	22.81%	124.74%	-81.7%	45.03%
Dividend yield as of June 30	2.37%	3.18%	-25.7%	4.19%

(1) Data adjusted to give retroactive effect to the stock dividends declared on the Group's common stock.

The following provides the high and low prices and cash dividend per share of the Group's stock for each quarter of the last three fiscal years. Common stock prices and dividend were adjusted to give retroactive effect to the stock dividends declared on the Group's common stock.

	High	Price	Low	Cash Dividend Per share
<b>Fiscal 2002:</b>				
June 30, 2002	\$ 25.36	\$	19.50	\$ 0.1500

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March 31, 2002	\$	21.92	\$	16.18	\$	0.1500
December 31, 2001	\$	18.91	\$	16.06	\$	0.1500
September 30, 2001	\$	20.17	\$	15.18	\$	0.1500

**Fiscal 2001:**

June 30, 2001	\$	17.27	\$	11.68	\$	0.1375
March 31, 2001	\$	13.46	\$	11.59	\$	0.1375
December 31, 2000	\$	13.69	\$	10.00	\$	0.1375
September 30, 2000	\$	14.09	\$	10.62	\$	0.1375

**Fiscal 2000:**

June 30, 2000	\$	17.55	\$	11.98	\$	0.1375
March 31, 2000	\$	23.64	\$	16.14	\$	0.1375
December 30, 1999	\$	21.70	\$	17.90	\$	0.1375
September 30, 1999	\$	25.45	\$	19.55	\$	0.1375

## SELECTED FINANCIAL DATA

Five-Year Period Ended June 30, 2002

(Dollars in thousands)

	2002	2001	2000	1999	1998
<b>TABLE 8</b>					
<b><u>ALLOWANCE</u></b>					
<b><u>FOR LOAN</u></b>					
<b><u>LOSSES</u></b>					
<b><u>SUMMARY:</u></b>					
<b>Beginning balance</b>	\$ 2,856	\$ 6,837	\$ 9,002	\$ 5,658	\$ 5,408
Provision for loan losses	2,117	2,903	8,150	14,473	9,545
Net credit losses see Table 10	(1,934)	(6,884)	(10,315)	(11,129)	(9,295)
<b>End balance</b>	<b>\$ 3,039</b>	<b>\$ 2,856</b>	<b>\$ 6,837</b>	<b>\$ 9,002</b>	<b>\$ 5,658</b>

**TABLE 9 -**  
**ALLOWANCE**  
**FOR LOAN**  
**LOSSES**  
**BREAKDOWN:**

Consumer	\$ 1,494	\$ 1,318	\$ 1,354	\$ 4,186	\$ 1,494
Commercial	285	419	376	461	207
Financing leases	74	303	4,519	4,282	3,838
Non-real estate	<b>1,853</b>	<b>2,040</b>	<b>6,249</b>	<b>8,929</b>	<b>5,539</b>
Real estate - mortgage	1,186	816	588	73	119
	<b>\$ 3,039</b>	<b>\$ 2,856</b>	<b>\$ 6,837</b>	<b>\$ 9,002</b>	<b>\$ 5,658</b>

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(1) Includes loans held for sale.

**Allowance composition  
percentage:**

Consumer	49.2%	46.1%	19.8%	46.5%	26.4%
Commercial	9.4%	14.7%	5.5%	5.1%	3.7%
Financing leases	2.4%	10.6%	66.1%	47.6%	67.8%
Non-real estate	<b>61.0%</b>	<b>71.4%</b>	<b>91.4%</b>	<b>99.2%</b>	<b>97.9%</b>
Real estate - mortgage	39.0%	28.6%	8.6%	0.8%	2.1%
	<b>100.0%</b>	<b>100%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

**Allowance coverage ratio at end of year****Applicable to:**

Real estate mortgage	0.23%	0.19%	0.15%	0.02%	0.04%
Consumer	6.8%	5.8%	1.5%	3.4%	1.5%
Commercial	0.7%	1.6%	1.6%	4.4%	1.3%
Financing leases	25.1%	36.6%	4.3%	3.9%	2.7%
<b>Total loans</b>	<b>0.52%</b>	<b>0.61%</b>	<b>1.13%</b>	<b>1.56%</b>	<b>1.03%</b>

**Other selected data and ratios:**

Recoveries to charge-off s Allowance coverage ratio to:	31.9%	23.8%	23.1%	17.6%	19.1%
Non-performing loans	15.1%	16.9%	40.5%	46.1%	35.6%
Non-real estate non-performing loans	256.2%	103.4%	82.1%	92.2%	61.3%

## SELECTED FINANCIAL DATA

Five-Year Period Ended June 30, 2002

(Dollars in thousands)

	2002	2001	2000	1999	1998
<b>TABLE 10 - NET CREDIT LOSSES STATISTICS:</b>					
<b>Real estate</b>					
Charge-offs	\$ (30)	\$ (77)	\$ (28)	\$ (2)	\$ (187)
Recoveries				16	12
	<b>(30)</b>	<b>(77)</b>	<b>(28)</b>	<b>14</b>	<b>(175)</b>
<b>Consumer</b>					
Charge-offs	(1,531)	(2,653)	(7,803)	(6,020)	(5,197)
Recoveries	438	1,182	1,606	932	417
	<b>(1,093)</b>	<b>(1,471)</b>	<b>(6,197)</b>	<b>(5,088)</b>	<b>(4,780)</b>
<b>Leasing</b>					
Charge-offs	(420)	(5,442)	(4,938)	(7,059)	(5,442)
Recoveries	297	736	1,268	1,093	1,545
	<b>(123)</b>	<b>(4,706)</b>	<b>(3,670)</b>	<b>(5,966)</b>	<b>(3,897)</b>
<b>Commercial</b>					
Charge-offs		(222)	(45)	(11)	(32)
Recoveries	42	58	102	16	27
	<b>42</b>	<b>(164)</b>	<b>57</b>	<b>5</b>	<b>(5)</b>
<b>Overdraft</b>					
Charge-offs	(858)	(636)	(608)	(408)	(626)
Recoveries	128	170	131	314	188
	<b>(730)</b>	<b>(466)</b>	<b>(477)</b>	<b>(94)</b>	<b>(438)</b>
<b>Net credit losses</b>					
Total charge-offs	(2,839)	(9,030)	(13,422)	(13,500)	(11,484)
Total recoveries	905	2,146	3,107	2,371	2,189
	<b>\$ (1,934)</b>	<b>\$ (6,884)</b>	<b>\$ (10,315)</b>	<b>\$ (11,129)</b>	<b>\$ (9,295)</b>
<b>Net credit losses (recoveries) to average loans:</b>					
Real estate	0.01%	0.02%	0.01%	0.00%	0.06%
Consumer	5.07%	7.54%	4.95%	4.05%	4.97%
Leasing	22.20%	95.90%	3.86%	4.83%	14.71%
Commercial	-0.13%	0.72%	-0.27%	-0.04%	0.00%
<b>Total</b>	<b>0.35%</b>	<b>1.53%</b>	<b>1.79%</b>	<b>1.94%</b>	<b>1.66%</b>
<b>Average loans (2):</b>					
Real estate	\$ 495,631	\$ 401,916	\$ 335,353	\$ 309,909	\$ 286,823
Consumer	21,549	19,517	125,199	125,482	96,223

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Leasing	554	4,907	95,012	123,519	26,486
Commercial	31,345	22,926	21,066	13,978	150,652
<b>Total</b>	<b>\$ 549,079</b>	<b>\$ 449,266</b>	<b>\$ 576,630</b>	<b>\$ 572,888</b>	<b>\$ 560,184</b>

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## SELECTED FINANCIAL DATA

Five-Year Period Ended June 30, 2002

(Dollars in thousands)

	2002	2001	2000	1999	1998
<b>TABLE 11 - NON-PERFORMING ASSETS:</b>					
<b>Non-performing assets:</b>					
Non-performing loans					
Non-accruing loans	\$ 10,196	\$ 6,537	\$ 8,844	\$ 8,892	\$ 7,232
Accruing loans over 90 days past due	9,920	10,366	8,031	10,650	8,663
Total non-performing loans (see Table 12 below)	20,116	16,903	16,875	19,542	15,895
Foreclosed real estate	476	847	398	383	413
Repossessed autos		107	552	438	951
Repossessed equipment			2	46	344
<b>Total non-performing assets</b>	<b>\$ 20,592</b>	<b>\$ 17,857</b>	<b>\$ 17,827</b>	<b>\$ 20,409</b>	<b>\$ 17,603</b>
<b>Interest which could have recorded in the period if the loans had not been classified as non-accruing loans</b>					
	\$ 724	\$ 664	\$ 851	\$ 810	\$ 614
<b>Non-performing assets to total assets</b>	<b>0.83%</b>	<b>0.88%</b>	<b>0.96%</b>	<b>1.29%</b>	<b>1.35%</b>
<b>Non-performing loans to:</b>					
Total loans	3.44%	3.60%	2.78%	3.38%	2.90%
Total assets	0.81%	0.83%	0.91%	1.24%	1.22%
Total capital	12.09%	14.89%	14.32%	16.80%	16.02%

**TABLE 12 - NON-PERFORMING LOANS:**

<b>Non-performing loans:</b>					
Consumer	\$ 416	\$ 588	\$ 1,544	\$ 942	\$ 713
Financing leases	147	640	5,878	7,652	7,879
Commercial	585	1,535	901	1,166	640
Other	38				
Non-real estate	1,186	2,763	8,323	9,760	9,232
Real estate, mainly residential	18,930	14,140	8,552	9,782	6,663
<b>Total</b>	<b>\$ 20,116</b>	<b>\$ 16,903</b>	<b>\$ 16,875</b>	<b>\$ 19,542</b>	<b>\$ 15,895</b>

**Non-performing loans composition percentages:**

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Consumer	2.1%	3.4%	9.2%	4.8%	4.5%
Financing leases	0.7%	3.8%	34.8%	39.2%	49.6%
Commercial	2.9%	9.1%	5.3%	6.0%	4.0%
Other	0.2%	0.0%	0.0%	0.0%	0.0%
Non-real estate	<b>5.9%</b>	<b>16.3%</b>	<b>49.3%</b>	<b>50.0%</b>	<b>58.1%</b>
Real estate, mainly residential	94.1%	83.7%	50.7%	50.0%	41.9%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

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## SELECTED FINANCIAL DATA

Fiscal Years Ended June 30, 2002 and 2001:

(In thousands, except for per share data)

	September 30,	December 31,	March 31,	June 30,	YTD
<b>TABLE 13 - SELECTED QUARTERLY FINANCIAL DATA:</b>					
<b>FISCAL 2002</b>					
Interest income	\$ 32,945	\$ 34,829	\$ 36,789	\$ 37,132	\$ 141,695
Interest expense	21,940	20,586	19,824	20,345	82,695
<b>Net interest income</b>	<b>11,005</b>	<b>14,243</b>	<b>16,965</b>	<b>16,787</b>	<b>59,000</b>
Provision for loan losses	642	525	525	425	2,117
<b>Net interest income after provision for loan losses</b>	<b>10,363</b>	<b>13,718</b>	<b>16,440</b>	<b>16,362</b>	<b>56,883</b>
Non-interest income	6,764	8,177	7,394	8,915	31,250
Non-interest expenses	10,479	10,990	12,936	14,557	48,962
<b>Income before taxes</b>	<b>6,648</b>	<b>10,905</b>	<b>10,898</b>	<b>10,720</b>	<b>39,171</b>
Income tax expense	(39)	(532)	(471)	322	(720)
<b>Net income</b>	<b>6,609</b>	<b>10,373</b>	<b>10,427</b>	<b>11,042</b>	<b>38,451</b>
Less: Dividends on preferred stock	(597)	(597)	(596)	(597)	(2,387)
<b>Net income available to common shareholders</b>	<b>\$ 6,012</b>	<b>\$ 9,776</b>	<b>\$ 9,830</b>	<b>\$ 10,445</b>	<b>\$ 36,064</b>
<b>Per share data (1):</b>					
Basic	\$ 0.44	\$ 0.72	\$ 0.72	\$ 0.76	\$ 2.63
Diluted	\$ 0.42	\$ 0.68	\$ 0.69	\$ 0.71	\$ 2.50
Average shares and shares equivalents	14,341	14,304	14,314	14,651	14,402
<b>Selected Financial Ratios:</b>					
Return on average assets (ROA)	1.26%	1.85%	1.71%	1.77%	1.67%
Return on average equity (ROE)	26.21%	38.77%	36.06%	35.08%	32.47%
Efficiency ratio	59.29%	52.44%	54.88%	57.44%	57.22%
Expense ratio	1.03%	0.85%	1.26%	1.16%	1.04%
Interest rate spread	2.31%	2.73%	3.08%	2.97%	2.59%
<b>FISCAL 2001:</b>					
Interest income	\$ 30,369	\$ 28,561	\$ 29,913	\$ 31,501	\$ 120,344
Interest expense	23,884	22,474	23,331	21,592	91,281
<b>Net interest income</b>	<b>6,485</b>	<b>6,087</b>	<b>6,582</b>	<b>9,909</b>	<b>29,063</b>

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Provision for loan losses	1,400	500	506	497	<b>2,903</b>
<b>Net interest income after provision for loan losses</b>	<b>5,085</b>	<b>5,587</b>	<b>6,076</b>	<b>9,412</b>	<b>26,160</b>
Non-interest income	107	5,974	7,535	6,767	<b>20,383</b>
Non-interest expenses	8,188	9,112	9,441	12,487	<b>39,228</b>
<b>Income (loss) before taxes</b>	<b>(2,996)</b>	<b>2,449</b>	<b>4,170</b>	<b>3,692</b>	<b>7,315</b>
Income tax (expense) benefit	1,280	269	353	(584)	<b>1,318</b>
<b>Income (loss) before cumulative effect of change in accounting principle</b>	<b>(1,716)</b>	<b>2,718</b>	<b>4,523</b>	<b>3,108</b>	<b>8,633</b>
Cumulative effect in accounting principle, net of tax	(164)				<b>(164)</b>
<b>Net income (loss)</b>	<b>(1,880)</b>	<b>2,718</b>	<b>4,523</b>	<b>3,108</b>	<b>8,469</b>
Less: Dividends on preferred stock	(597)	(597)	(597)	(596)	<b>(2,387)</b>
<b>Net income (loss) available to common shareholders</b>	<b>\$ (2,477)</b>	<b>\$ 2,121</b>	<b>\$ 3,926</b>	<b>\$ 2,512</b>	<b>\$ 6,082</b>

**Per share data (1):**

Basic before cumulative effect of change in accounting principle	\$ (0.17)	\$ 0.15	\$ 0.28	\$ 0.18	<b>\$ 0.45</b>
Basic after cumulative effect of change in accounting principle	\$ (0.18)	\$ 0.15	\$ 0.28	\$ 0.18	<b>\$ 0.44</b>
Diluted before cumulative effect of change in accounting principle	\$ (0.16)	\$ 0.15	\$ 0.28	\$ 0.18	<b>\$ 0.44</b>
Diluted after cumulative effect of change in accounting principle	\$ (0.18)	\$ 0.15	\$ 0.28	\$ 0.18	<b>\$ 0.43</b>
Average shares and shares equivalents	13,903	13,969	14,053	14,080	<b>14,046</b>

**Selected Financial Ratios:**

Return on average assets (ROA)	-0.39%	0.64%	1.03%	0.73%	<b>0.49%</b>
Return on average equity (ROE)	-12.74%	11.80%	19.79%	13.98%	<b>7.85%</b>
Efficiency ratio	77.64%	74.89%	71.17%	72.91%	<b>72.06%</b>
Expense ratio	0.65%	0.78%	0.66%	1.27%	<b>0.85%</b>
Interest rate spread	1.57%	1.60%	1.58%	2.15%	<b>1.52%</b>

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FOR THE YEAR ENDED JUNE 30, 2002**

**OVERVIEW OF FINANCIAL PERFORMANCE**

For fiscal year ended June 30, 2002, net income was \$38.5 million (\$2.50 diluted per share), an increase of 354.1% compared with the \$8.5 million (\$0.43 diluted per share) reported in fiscal year 2001. Net income for the quarter ended June 30, 2002, was \$11.0 million (\$0.71 diluted per share), an increase of 255.3% compared with net income of \$3.1 million (\$0.18 diluted per share) reported in the quarter ended June 30, 2001.

Return on common equity (ROE) and return on assets (ROA) for fiscal year ended June 30, 2002 were 32.47% and 1.67% respectively, which represent an improvement from a ROE of 7.85% and ROA of 0.49% in the same period of the previous fiscal year. ROE was 35.08% for the quarter ended June 30, 2002, compared to 13.98% reported in the fourth quarter of fiscal 2001. In addition, ROA was 1.77% for the fourth quarter of fiscal 2002 versus a .73% reported for the same period of fiscal 2001.

A reduction in the cost of funds combined with management's emphasis on secured lending and non-interest income (mostly fees) from operations drove the improvements in the Group's performance. For fiscal year ended June 30, 2002, net interest income was \$59.0 million, an increase of 103.0% from the \$29.1 million recorded for fiscal year 2001, see Table 1. For the quarter ended June 30, 2002 net interest income increased 69.4%, to \$16.8 million, compared with \$9.9 million registered in the quarter ended June 30, 2001.

The provision for loan losses for the fiscal year ended June 30, 2002 decreased 27.3% to \$2.1 million from \$2.9 million for fiscal year 2001. Quarterly provision for loan losses decreased from \$496,900 in the fourth quarter of fiscal 2001, to \$425,000 in the fourth quarter of fiscal year 2002. This reflects the benefits of the Group's strategy to focus on secured lending which consequently enhanced the quality of the group's loan portfolio.

Non-interest income (mostly fee income, see Table 2) also demonstrated an increase for fiscal year ended June 30, 2002, growing by 53.3% to \$31.3 million from \$20.4 million a year earlier. Trust, money management, brokerage and investment banking fees grew by 15.3%. This growth reflects the strong market acceptance of our fee-based financial planning business lines.

For fiscal year ended June 30, 2002, mortgage-banking activity revenue was \$8.7 million, almost in line with \$8.8 million for previous fiscal year due to management's strategy of maintaining a larger portion of its production in portfolio instead of selling it on the secondary market, consequently deferring the recognition of the amount of fees derived from the sale of loans. As a result of this strategy, the net loans receivable grew by 24.7% from \$466.5 million as of June 30, 2001, to \$581.5 million as of June 30, 2002, (see Table 4).

Due to favorable market conditions in fiscal 2002, the Group benefited from a net gain of \$3.5 million from securities, derivatives and trading activities, as compared to a net loss of \$5.6 million in fiscal 2001.

Non-interest expenses for fiscal year 2002 increased 24.8% to \$49.0 million, compared to \$39.2 million in the previous fiscal year, see Table 3. The increase is attributable to the Group's strategy to continue to invest in new marketing, technology and human resources that will assure our long-term growth from financial planning and investment services, mortgage originations, insurance services, consumer and commercial banking and investment banking.

Total financial assets (including assets managed by the trust department and broker-dealer subsidiary) increased 11.3% to \$5.0 billion as of June 30, 2002, compared to \$4.5 billion as of June 30, 2001. Assets managed by the Group's trust department and broker-dealer subsidiary increased 2.2%, year-to-year, to \$2.5 billion from \$2.4 billion. The small increase is mainly due to the decline of broader markets (stocks, mutual funds) experienced during fiscal year 2002. On the other hand, the Group's bank assets reached \$2.489 billion as of June 30, 2002, an increase of 22.1%, compared to \$2.038 billion as of June 30, 2001.

On the liability side, total deposits substantially increased by 18.8% from \$815.5 million at June 30, 2001, to \$968.9 million at June 30, 2002, because the Group aggressively continues to expand its banking business within its overall strategy of positioning itself as a financial planning service provider.

The Group continued its repurchasing program of common stock, reacquiring 155,492 shares during the twelve-month period ended June 30, 2002 for an approximate cost of \$3.0 million. Stockholders' equity as of June 30, 2002 was \$166.4 million, increasing 46.6% from \$113.5 million as of June 30, 2001. This increase mainly reflects the substantial

improvement in net income, net of dividends declared and the mark-to-market valuation required by Statement of Financial Accounting Standards No. 115 related to investments available-for-sale, which was partially offset by the mark-to-market of derivatives required by the Statement of Financial Accounting Standards No. 133.

On January 29, 2002, the Group's Board of Directors declared a 10% stock dividend on outstanding common shares. Furthermore, a cash dividend of \$0.15 per common share (after distribution of the stock dividend) for the fiscal third quarter ended March 31, 2002, was declared. The stock dividend will have the effect of increasing the total cash dividend by 10 percent. The stock dividend was paid on April 15, 2002 to stockholders of record as of April 1, 2002.

Net income for the Group's fiscal year ended June 30, 2001 was \$8.5 million (\$0.43 diluted per share) a 57 percent decrease when compared with net income of \$19.6 million (\$1.19 per share) for the year ended June 30, 2000.

Net interest income after provision for loan losses decreased 28% from \$36.3 million for fiscal year 2000, to \$26.2 million for fiscal year 2001. This is a result of a 5% decrease in interest income, from \$126.2 million, to \$120.3 million, and a 12% increase in interest expense, from \$81.7 million, to \$91.3 million. This decline is mostly attributable to lower net interest income as interest rate increases previously made by the Federal Reserve during fiscal years 2000 and 1999 weighed heavily during the first six months of the Group's fiscal year 2001, combined with the fact that the full effect of interest rate reductions made by the Federal Reserve since January 2001 was not fully-absorbed by June 30, 2001, see Table 1. This was mitigated by management's strategy to focus on secured lending, evident in the 64-percent reduction in the provision for loan losses, which declined to \$2.9 million for fiscal year 2001 as opposed to \$8.2 million for the previous fiscal year, see Table 5.

Non-interest income mainly, money management, brokerage, insurance, mortgage and bank service fees decreased 14 percent from \$23.7 million to \$20.4 million, (see Table 2). Most notably, mortgage-banking revenues increased 8 percent to reach \$8.8 million compared to \$6.4 million in fiscal year 2000.

Total financial assets (banking assets plus assets managed by the trust department and broker-dealer subsidiary) increased 6 percent to \$4.484 billion as of June 30, 2001, from \$4.223 billion reported at the end of the previous fiscal year. Assets managed by the Group's trust department and broker-dealer subsidiary increased 3 percent to \$2.447 billion from \$2.371 billion, despite the declining equity market experienced during the past year. The Group's bank assets increased a robust 10 percent to surpass the \$2 billion level for the first time in its history, reaching \$2.038 billion as of June 30, 2001, versus \$1.851 billion as of June 30, 2000.

On the liability side, deposits increased 11 percent to \$815.5 million in fiscal 2001 from 735.0 million in fiscal 2000. IRA deposits were the largest contributor to this growth, increasing \$58 million during the year, followed by retail deposits, which grew approximately \$22 million when comparing fiscal years 2001 and 2000.

Net income for fiscal year ended June 30, 2000 totaled \$19.6 million (\$1.19 per share) and total capital amounted \$117.9 million at June 30, 2000. Net income for fiscal year 1999 was \$26.7 million (\$1.76 per share).

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Net income for fiscal 2000 was positively impacted by the Group's ability to grow net credit income, despite the adverse effect on the cost of funds from interest rate hikes. Net interest income after provision for loan losses for fiscal year 2000 was \$36.3 million, a 27.3% increase from fiscal year 1999, which tallied \$28.6 million. Income from trust, money management and brokerage fees grew 18.0% to \$12.0 million in fiscal 2000. However, there was a 35.4% decline in mortgage-banking revenues as a result of the interest rate hikes.

The provision for loan losses decreased 43.7% to \$8.2 million in fiscal 2000, from \$14.5 million in fiscal 1999, reflecting reduced risk in the loan portfolio (see Table 4) through the previously announced sale of leases and unsecured personal loans. The provision for fiscal year 2000 included a \$1.4 million charge to liquidate the remaining lease portfolio.

The Group's total financial assets (banking assets plus assets managed by the trust and broker-dealer divisions) increased 10%, to \$4.223 billion as of June 30, 2000, from \$3.847 billion as of June 30, 1999. The Group's bank assets increased 17.1% to \$1.851 billion, up from \$1.581 billion a year before. Assets managed by the trust and broker-dealer increased 4.7% to \$2.371 billion in fiscal 2000, from \$2.266 billion a year earlier.

### **Net Interest Income**

Net interest income is affected by the difference between rates earned on the Group's interest-earning assets and rates paid on its interest-bearing liabilities (interest rate spread) and the relative amounts of its interest-earning assets and interest-bearing liabilities (interest rate margin). As further discussed in the Risk Management section of this report, the Group constantly monitors the composition and repricing of its assets and liabilities to maintain its net interest income at adequate levels. Table 1 analyzes the major categories of interest-earning assets and interest-bearing liabilities, their respective interest income, expenses, yields and costs, and their impact on net interest income due to changes in volume and rates.

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For the fiscal year ended June 30, 2002, net interest income amounted to \$59.0 million, up 103.0% from \$29.1 million for the twelve-month period ended June 30, 2001. This increase was primarily due to a positive rate variance of \$27.0 million that also, in part, resulted from the impact of the Federal Reserve interest rate drop, which resulted in a lower average cost of funds (3.95% for the twelve-month period ended on June 30, 2002 versus 5.65% in the same period of fiscal 2001). At the same time the Group continues its hedge strategy to lock its interest spread (margin) by increasing the volume of interest rate swaps and caps, see Interest Rate Risk and Assets/Liability Management .

The interest rate spread (see above comment) for fiscal year ended June 30, 2002, rose 107 basis points to 2.59% compared with 1.52% for fiscal 2001. As previously mentioned, this increase was mainly due to a decrease in the average cost of funds. Table 1 analyzes the major categories of interest-earning assets and interest-bearing liabilities, their respective interest income, expenses, yields and costs, and their impact on net interest income due to changes in volume and rates.

The Group's interest income for the fiscal year ended June 30, 2002 increased 17.7% from \$120.3 million reported in fiscal 2001, to \$141.7 million. The increase in interest income results from a larger volume of average interest-earning assets (\$2.167 billion in fiscal 2002 versus \$1.678 billion in fiscal 2001) tempered by a decline in their yield performance (6.54% in fiscal year 2002 versus 7.17% in fiscal year 2001).

Most of the increase in interest-earning assets was concentrated on the investment portfolio, real estate loans and commercial loans. The average volume of total investments for fiscal year ended June 30, 2002 grew 31.7% (\$1.617 billion in fiscal 2002 versus \$1.229 billion in fiscal 2001) when compared to the same period a year earlier. This increase was concentrated in mortgage-backed securities as the Group continued converting residential real estate loans sold in the secondary market. On the other hand, the average volume of real estate loans grew by 23.3% for fiscal 2002 (from \$401.9 million in fiscal 2001, to \$495.6 million in fiscal 2002), while the average volume of commercial loans grew by 36.6% in fiscal 2002, compared with the same period in fiscal 2001 (\$31.3 million in fiscal 2002 versus \$22.9 million in fiscal 2001.) Most of the commercial loans are secured by real estate.

The average yield on interest-earning assets was 6.54%, 63 basis points lower than the 7.17% in fiscal 2001 when comparing both fiscal years. The yield dilution experienced in fiscal 2002 was in part caused by the expansion of the Group's investment portfolio, which carries a lower yield than the loan portfolio but provides less risk and generates a significant amount of tax-exempt interest (see Tax Equivalent Spread on Table 1).

Interest expense for fiscal 2002 narrowed by 9.4% (to \$82.7 million in fiscal 2002, from \$91.3 million in fiscal 2001). A lower average cost of funds (3.95% for fiscal 2002 versus 5.65% for fiscal 2001), drove the decreases. Larger volumes of borrowings and deposits, which were necessary to fund the growth of the Group's investment portfolio, caused an increase in average interest-bearing liabilities. See Table 1 for the impact on interest expense due to changes in volume and rates.

The cost of short-term financing decreased substantially during fiscal 2001 and continued to fall over the course of fiscal 2002. The average cost of borrowings for fiscal year 2002 decreased 203 basis points, (from 6.06% in fiscal 2001, to 4.03% in fiscal 2002). The largest average reduction was in funding repurchase agreements, which decreased 210 basis points from 6.08% in fiscal 2001, to 3.98% in fiscal 2002, including hedging costs.

For its fiscal year ended June 30, 2001, the Group's net interest income amounted to \$29.1 million, down 35 percent from \$44.5 million in fiscal 2000. As reflected in Table 1, the impact of the reduction of net interest income was substantially lower on a tax-equivalent basis.

The reduction in net interest income was mainly due to a negative rate variance of \$12.1 million as result of a higher average cost of funds (5.65 percent in fiscal 2001 versus 5.27 percent in fiscal 2000) in line with interest-rate increases made by the Fed in prior years, combined with a negative volume variance of \$3.3 million, which mainly stems from the previously reported sale of the lease and unsecured consumer loan portfolios, with the proceeds used to pay debt and/or invested in higher-quality investments.

The interest-rate spread narrowed 93-basis points during fiscal year 2001 to 1.52 percent from 2.45 percent in fiscal year 2000. This was mainly due to an increase in the average cost of funds and a change in the mix of interest-earning assets to focus on lower-risk loans and tax-free investments, (see Table 1).

The Group's interest income for fiscal 2001 totaled \$120.3 million, down 4.7 percent from \$126.2 million posted in fiscal 2000. This decline is mainly due to: (i) the expansion of the Group's investment portfolio, which carries a lower yield than the loan portfolio but provides less risk and generates a significant amount of tax-exempt interest; and (ii) the reduction in the loan portfolio yield, which decreased 97-basis points for fiscal year 2001, reflecting the previously reported sale of almost \$170 million of leases and unsecured loans made in July 2000.



Average interest-earning assets increased 3 percent, from \$1.64 billion, to \$1.68 billion, year-to-year. This moderate increase reflects management's decision to grow its assets with interest-earning assets that enhance the Group's profitability, and reflects the sale of the unsecured consumer loans and leases, which proceeds were used to repay debt and invest in higher-quality securities. The average balance of investments grew by 16 percent (from \$1.06 billion, to \$1.23 billion) when compared to the previous fiscal year. However, the average balance of loans decreased 22 percent (\$449.3 million in fiscal 2001 versus \$576.6 million in fiscal 2000) when comparing both years, as a result of the previously mentioned sale of loans.

Interest expense for fiscal 2001 rose 12 percent to \$91.3 million, from \$81.7 million reported in fiscal 2000. A larger base of interest-bearing liabilities (\$1.61 billion versus \$1.55 billion, when comparing both years) to fund the growth of the Group's interest-earning assets, combined with a higher average cost of funds (5.65 percent versus 5.27 percent) drove the increase. Larger volumes of repurchase agreements and deposits, which were necessary to fund the growth of the Group's investment portfolio, drove this increase in interest-bearing liabilities. For the year ended June 30, 2001, the cost of borrowings increased 38-basis points (6.06 percent versus 5.68 percent) when compared to fiscal 2000. The cost of short-term financing substantially increased during calendar year 2000 as a result of interest rate hikes made by the Fed.

During fiscal year 2000, the Fed raised interest rates six times in an effort to slowdown the booming US economy and related inflation concerns. As a result, fed funds and discount rates reached their highest levels in nine years (6.5% and 6.0%, respectively, at June 30, 2000).

Net interest income for fiscal 2000 totaled \$44.5 million, up 3.4% from \$43.0 million in fiscal 1999. This rise was the net effect of a positive variance of \$5.4 million linked to a greater volume of interest-earning assets, and a negative rate variance of \$3.9 million due to a lower average yield on loans (9.60% in fiscal 2000 versus 10.05% in fiscal 1999) and a higher average cost of funds (5.27% versus 4.99% in fiscal 1999).

On the other hand, the interest rate spread for fiscal 2000 narrowed 49 basis points to 2.45% from 2.94% in fiscal 1999. The higher average cost of funds combined with a change in the mix of interest-earning assets toward a higher volume of lower risk and tax-free investment securities were responsible for the spread compression.

The Group's interest income for fiscal 2000 totaled \$126.2 million, up 17.1% from the \$107.8 million posted in fiscal 1999. The increase results from a larger volume of interest-earning assets (\$1.635 billion versus \$1.359 billion in fiscal 1999) tempered by a decline in their yield performance (7.72% in fiscal 2000 versus 7.93% in fiscal 1999).

Average interest-earning assets for fiscal 2000 reached \$1.635 billion, an increase of 20.3% compared with \$1.359 billion in fiscal 1999. The investment portfolio experienced most of this growth, as its average volume advanced by 31.4% (\$1.058 billion in 2000 versus \$805.7 million in 1999) during fiscal 2000. This rise was concentrated in mortgage-backed securities, which expanded by 26.7% (\$882.5 million in 2000 versus \$696.3 million in 1999), as Oriental converted residential real estate loans into tax-advantaged mortgage-backed securities.

The average yield on interest-earning assets was 7.72%, a decrease of 21 basis points compared to the 7.93% attained in the previous year. This reduction relates primarily to the dilution caused by the strong growth of the Group's investment portfolio (which carries a lower yield than the loan portfolio but provides less risk and generates a significant amount of tax-exempt interest). Another factor was the lower yield attained by the loan portfolio, as previously mentioned, which decreased by 45 basis points (9.60% in fiscal 2000 versus 10.05% in 1999) due to the gradual change of the loan portfolio's mix toward low-risk residential mortgage loans.

Interest expense for fiscal 2000 rose to \$81.7 million, an increase of 26.2% from the \$64.8 million reported in fiscal 1999. A larger base of interest-bearing liabilities drove this increase, coupled with a higher average cost of funds (5.27% in fiscal 2000 versus 4.99% in fiscal 1999).

Average interest-bearing liabilities experienced a 20% growth (\$1.551 billion in fiscal 2000 versus \$1.297 in fiscal 1999) during fiscal 2000. This rise was mostly related to increases in Time and IRA deposits (mostly IRA accounts) and repurchase agreements. The 39.8% climb in repurchase agreements (\$713.1 million in fiscal 2000 versus \$510.0 million in fiscal 1999) is linked to the substantial growth experienced in the investment portfolio.

The cost of interest-bearing liabilities totaled 5.27% in fiscal 2000, 28 basis points higher than the 4.99% attained a year earlier. A constant rising interest rate scenario due to the tightening policy adopted by the Federal Reserve (as previously discussed) triggered this overall rise. As a result, the Group's borrowing cost (comprised mainly of short-term repurchase agreements and long-term floating term notes) rose 39 basis points to 5.68%, from 5.29% in fiscal 1999.

**Non-Interest Income**

As a diversified financial services provider, the Group's earnings depend not only on the net interest income generated from its banking activity, but also from fees and other non-interest income generated from the wide array of financial services offered. Non-interest income, the second largest source of earnings, is affected by the level of trust assets under management, transactions generated by the gathering of financial assets and investment activities by the broker-dealer subsidiary, the level of mortgage banking activities, and fees generated from loans, deposit accounts and insurance.

As shown in Table 2, non-interest income for fiscal 2002 increased 53.3% (from \$20.4 million to \$31.3 million), compared to fiscal 2001.

Trust, money management, brokerage, insurance and investment banking fees, one of the main components of non-interest income, increased 15.3%, to \$13.8 million in fiscal 2002, from \$12.0 million in fiscal 2001.

The second largest component of non-interest revenues is mortgage-banking activities; revenues for the fiscal year 2002 decreased .5% (from \$8.8 million in fiscal 2001, to \$8.7 million in fiscal 2002), in spite of an extraordinary increase of 68.4% in the mortgage loans production (from \$181.4 million for fiscal 2001, to \$305.4 million for fiscal 2002). This decrease reflects a lower volume of loans sold due to management's strategy of keeping a larger portion of its production in portfolio instead of selling it on the secondary market, consequently deferring the recognition of the amount of fees derived from the sale of loans.

Bank service revenues consist primarily of fees generated by deposit accounts, electronic banking and customer services, experienced a healthy 10.4% increase (to \$4.6 million in fiscal 2002, from \$4.2 million in fiscal 2001), mainly due to a 25.9% increase in fees on deposit accounts, to \$2.7 million for fiscal 2002, from \$2.2 million for fiscal 2001, driven mainly by new deposits gathered by the bank, lead by its new Amiga demand deposit account.

Securities, derivatives and trading activities showed a net increase of 163.0% for fiscal 2002 (to a net gain of \$3.5 million in fiscal 2002 from a net loss of \$4.6 in fiscal 2001), mainly driven by an increase in securities and trading net activities revenues during fiscal 2002 (from \$1.7 million loss for fiscal 2001, to \$5.5 million gain for fiscal 2002).

Securities net activities showed a 471.2% increase, to a gain of \$4.4 million in fiscal 2002, from a loss of \$1.2 million in fiscal 2001, while trading net activities revenues also showed an improvement of 337.4%, to a gain of \$1.1 million in fiscal 2002, compared to a loss of \$484,000 for fiscal 2001.

Derivatives activities showed unrealized losses of \$2.0 million; while for fiscal 2001 the unrealized loss amounted to \$3.9 million, a decrease of 49.0%. These fluctuations are related to the mark-to-market of derivatives instruments as explained in Note 9 to the Consolidated Financial Statements.

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For the year ended June 30, 2001, non-interest revenues decreased 13.9% to \$20.4 million from \$23.7 million in fiscal 2000. Such decrease was mainly caused by net securities, trading and derivative losses of \$5.6 million in fiscal 2001, including \$3.9 million from the initial implementation of SFAS No. 133 in July 1, 2000.

Trust, money management, brokerage and insurance fees, the principal component of non-interest income, declined less than 1 percent from \$12.05 million, to \$12.01 million, mainly due to a bearish U.S. securities market and public concern over the global economic outlook that influenced the volume and value of client investments managed.

Mortgage-banking activities increased 38 percent to reach \$8.8 million in fiscal year 2001, from \$6.4 million the previous fiscal year. The increase was mostly a result of management's strategy of focusing resources on secured lending operations that provide an attractive source of fees and lower credit risks. The strategy improved the origination of fees and servicing rights, which are recognized as income over the life of the loan or when the related loan is sold.

Bank services fees and other operating revenues totaled \$4.2 million in fiscal 2001, a 10-percent decline from \$4.7 million in fiscal 2000. This decline is mostly related to fewer late payment fees following the discontinuation of leasing and unsecured lending activities and the sale of related loans.

During fiscal 2001, the implementation of SFAS No. 133 resulted in a \$3.9 million loss. In addition, the Group reported a \$164,000 unrealized loss, net of income tax effect, in the first quarter of fiscal 2001 to recognize the cumulative effect of the change in accounting principle.

The Group also incurred a \$3.7 million loss in the sale of treasury securities in the first quarter of fiscal 2001, following the recommendation of its external consultants to place these funds in higher-yielding securities to improve their long-term performance. The Group was able to recover a significant portion of this loss through subsequent gains in securities

activities, reducing the net loss to \$1.2 million for the fiscal year. In summary, the Group had a total \$5.6 million net loss from securities, derivatives and trading activities during fiscal year 2001, which contrasts with a \$820,000 gain recognized in fiscal year 2000.

For fiscal year 2000, non-interest revenues decreased 30.3% to \$23.7 million compared with the \$34.0 million reported for the preceding year, primarily as a result of a decrease of \$9.5 million or 88.5% on securities and trading net activities. The decline in securities and trading net activities was mainly associated to the adverse market conditions that prevailed during the last two quarters of fiscal year 2000. Additional income generated by an increase in fees from financial services (trust and brokerage operations) and retail banking operations was tempered by reduction in mortgage banking activities.

Trust, money management and brokerage fees continued their upward trend during fiscal 2000 totaling \$12 million, up 18% from the \$10.2 million in the preceding year. The larger volume of accounts and assets managed by both the Group's trust department and the broker-dealer subsidiary substantiates this growth.

Mortgage banking activities totaled \$6.4 million in fiscal 2000, down 42.2% from \$9.1 million achieved in fiscal 1999. A smaller volume of loan sales (\$89.1 million versus \$160.3 million in fiscal 1999) was the main cause for this reduction. This was primarily the result of unfavorable market conditions (due to higher interest rates) during the latter stage of fiscal 2000 that resulted on a lower loan origination production (\$128.5 million in fiscal 2000 versus \$229.4 million in fiscal 1999).

Fees generated by electronic banking, deposit accounts and branch customer services totaled \$2.4 million in fiscal 2000, a 26% hike versus the \$1.9 million reported for fiscal 1999. This increase reflects higher revenues from bank services and deposit accounts, mainly driven by a new structure in banking fees and the expansion of the electronic banking business.

During fiscal 2000, a \$1.2 million loss was recorded related to loans under contract-to-sell which resulted from the market valuation of the leases (\$70.3 million) and unsecured consumer loan portfolios (\$98.5 million) that were sold in July 2000 to another financial institution.

### **Non-Interest Expenses**

The Group started a new positioning strategy during late fiscal 2001, which included the opening of two new financial centers, the remodeling of existing financial centers and office facilities, more aggressive advertising campaigns, investments in technology, professional fees for consulting engagements related to new services, the outsourcing of certain internal procedures to provide new and better services to our customers and increased variable compensation expenses resulting from increased insurance and mortgage services.

As a result, non-interest expenses increased, reflecting the impact of the Group's expansion strategy, see Table 3. In addition, professional expenses have doubled normal trends due to additional charges relating to an evaluation of the Group's operations by external consultants. For the twelve-month period ended June 30, 2002, the increase in non-interest expenses was 24.8% to \$49.0 million, compared to \$39.2 million for

fiscal 2001.

Employees' compensation and benefits is the Group's largest non-interest expense category. For the twelve-month period ended June 30, 2002, compensation and benefits expenses increased 15.6% to \$16.4 million (excluding stock options cancellation expenses of \$800,000, explained separately) versus \$14.2 million for the same period of fiscal 2001 (excluding stock options cancellation expenses of \$1.5 million), reflecting an expansion of the work force (refer to Table 3 for more selected data regarding employee compensation and benefits), and an increasing variable compensation (commissions) due to higher volume of business and related incentives. During the first quarter of fiscal 2002, the Group recognized a non-cash, expense of \$800,000, with a corresponding offsetting charge against additional paid-in capital, related to the cancellation by the Board of Directors of approximately 271,500 non-vested stock options granted to its directors, officers and employees during calendar years 1999 and 1998 (see Note 2 to the Consolidated Financial Statements).

Professional and service fees increased 117.3%, to \$6.3 million in fiscal 2002, from \$2.9 million in fiscal 2001, as a direct result of the evaluation of the Group's operations by external consultants, as previously mentioned.

Advertising and business promotion, the second largest component of non-interest expenses, reflects the Group emphasis on the development of an aggressive promotional campaign to enhance the market recognition of new and existing products in order to increase our fee base revenues. For the twelve-month period ended June 30, 2002 advertising and business promotions increased 56.3%, to \$6.7 million versus \$4.3 million for 2001.

Non-interest expenses decreased 2.8% from \$40.3 million in fiscal 2000, to \$39.2 million in fiscal 2001, reflecting management's strict cost control policies combined with the impact of the discontinued leasing operation at the end of fiscal 2000.

Increases in advertising and occupancy and equipment were basically offset by decreases in compensation (excluding the stock option cancellation expense), supplies and service fees. Specifically, employee compensation and benefits (the Group's largest expense category) decreased almost 10 percent from \$15.7 million in fiscal 2000, to \$14.2 million (excluding the stock option cancellation). These savings were mostly obtained from leasing operations that were discontinued in June 2000.

During the first quarter of fiscal 2002, the Group recognized a non-cash, non-operating expense of \$800,000, with a corresponding offsetting charge against additional paid-in capital, related to the cancellation by the Board of Directors of approximately 271,500 non-vested stock options granted to its directors, officers and employees during calendar years 1999 and 1998 (see Note 2 to the Consolidated Financial Statements).

Non-interest expenses, other than compensation and stock options cancellation, decreased 4.4% to \$23.6 million for fiscal 2001, compared to \$24.7 million for fiscal year 2000. The decrease was mainly associated with a reduction on cost and charges of approximately \$3.0 million resulting from the investigation of irregularities in connection with a former employee's admission of having embezzled funds, as previously reported. Such decrease was partially offset by a \$1.2 million or 39% increase in advertising expenses, as the Group has moved aggressively during fiscal year 2001 to position itself as a provider of financial planning services, combined with a \$724,000 increase in occupancy and equipment costs used to improve the Group's service capabilities and long-term performance.

Non-interest expenses increased 13.2% from \$35.6 million in fiscal 1999, to \$40.3 million in fiscal 2000.

For fiscal 2000, total compensation and benefits increased 3.6% to \$15.7 million, from \$15.1 million in fiscal 1999. This increase was primarily associated with a 20 percent rise in fixed compensation (\$11.7 million versus \$9.7 million in 1999) mainly due to an overall staff merit increase in July 1999. This was partially offset by a 25 percent reduction in variable compensation (\$4.0 million in fiscal 2000 versus \$5.4 million in fiscal 1999) mainly due to the lower amount of mortgage production incentives (directly tied to mortgage originations) paid in fiscal 2000.

Other non-interest expenses for fiscal 2000 increased 14.9% to \$24.7 million as compared to \$21.5 million reported in fiscal 1999. Increased occupancy and equipment costs (mainly technology) were primarily responsible for this rise. The increase in occupancy and equipment costs was mainly associated with the heavy investment in technology and general infrastructure to enhance and expand the Group's communication and electronic data processing systems, including the conversion to a new core banking system in September 1999. It also reflects a remodeling made to the main facilities housing the brokerage, trust and mortgage lending operations as well as the rent for the new headquarters.

In addition, higher professional fees and municipal and general taxes (which are directly tied to the volume of business) were responsible for this growth. The rise in municipal and general taxes was primarily associated with the general growth in the Group's business activities, products and services. The larger amount of professional and service fees included consulting and technical support expenditures associated with upgrading banking operations and the conversion of the Group's electronic core system, in addition to costs necessary to prepare for the year 2000 (Y2K) computer bug. Also included costs associated with the investigation of certain irregularities detected during August 1998 in connection with a former officer's admission of having embezzled funds. The Group conducted an intensive investigation assisted by its legal counsel and its independent accountants that concluded during October 2000, and determined losses and other matters resulting from dishonest and fraudulent acts and omissions by former employees. These losses were allocated through different fiscal periods.

**Provision for Loan Losses**

The provision for loan losses declined to \$2.1 million in fiscal 2002, from \$2.9 million in 2001, \$8.2 million in 2000 and \$14.5 million in 1999. The decline was in response to the lower level of net credit losses, which decreased to \$1.9 million in fiscal 2002 from \$6.9 million in fiscal 2001, \$10.3 million in fiscal 2000 and \$11.1 million in fiscal 1999. The reduction in credit losses reflects the Group's strategy, discussed below, implemented in fiscal 2000 to re-balance the composition of the Group's loan portfolio, toward lower credit risk loans, mostly secured by real estate.

During the second quarter of fiscal 2000, the Group re-defined its lending strategy towards lower credit risk loans collateralized by real estate, while de-emphasizing unsecured personal loans and financing leases. Such strategy responded to the level of credit losses being experienced on personal loans and financing leases that significantly reduced the net margin (after credit losses) generated by such portfolio. Such strategy was further complemented with the sale of approximately \$169 million of unsecured personal loans and financing leases on July 7, 2000, maintaining only a marginal amount of such loans and leases in its portfolio. After the sale, the Group discontinued its leasing operation.

The positive effect of the above mentioned strategy was reflected in a substantial reduction in consumer loans and financing leases net credit losses. Consumer net credit losses declined to \$1.1 million in fiscal 2002 from \$1.5 million in fiscal 2001 and \$6.2 million in fiscal 2000. Additionally, financing leases net credit losses declined to \$123,000 in fiscal 2002 from \$4.7 million in fiscal 2001 and \$3.7 million in fiscal 2000. Financing leases net credit losses after fiscal 2000,



relate to a small portion of leases in severe delinquency that were retained by the Group after the sale of such portfolio. As previously mentioned, thereafter the Group discontinued originating financing leases and let the remaining portfolio run-off. The charge-off of such leases took place when all collection efforts were exhausted and the underlying collateral became worthless.

Please refer to the allowance for loan losses and non-performing assets section on Table 8 through Table 12 for a more detailed analysis of the allowances for loan losses, net credit losses and credit quality statistics. Also refer to section Allowance for Loan Losses and Non-performing Assets .

### **Provision (Credit) for Income Taxes**

For fiscal 2002, the Group recorded \$720,000 income tax provision, versus \$1.3 million income tax benefit (credit) for 2001. The current income tax provision is lower than the provision based on the statutory tax rate applicable to the Group, which is 39%, due to interest income earned on certain investments and loans exempt for Puerto Rico tax purposes, net of the disallowance of related expenses attributable to the exempt income. Exempt interest relates mostly to interest earned on obligations of the United States and Puerto Rico governments and certain mortgage-backed securities, including securities held by the Group's International Banking Entity. The tax benefit recognized in the fiscal 2001 mainly resulted from non-operating activities, primarily losses on securities, trading and derivatives activities, as previously mentioned.

The Group recognized a \$1.3 million income tax credit for fiscal year 2001, which compares with the \$108,000 provision made in fiscal 2000. The income tax benefit resulted from losses related to non-operating activities. Furthermore, the difference between the tax credit and the maximum statutory tax rate for the Group, which is 39 percent, was also attributable to tax-advantaged interest income earned on certain investments and loans, net of the disallowance of related expenses attributable to the exempt income.

Income tax provision for fiscal 2000 decreased to \$108,000, a 46.0% decrease compared with the \$200,000 reported for fiscal year 1999. This decrease was directly associated to the lower amount of earnings as well as to the higher amount of exempt income the Group earned during fiscal 2000.

## **FINANCIAL CONDITION**

### **Group's Bank Assets**

At June 30, 2002, the Group's total assets amounted to \$2.489 billion (including holding company assets), an increase of 22.1% when compared to \$2.038 billion a year ago. At the same date, interest-earning assets reached \$2.411 billion, up 24.2% versus \$1.941 billion a year earlier.

As detailed in Table 4, investments are the Group's largest interest-earning assets component. It mainly consists of money market investments, U.S. Treasury notes, U.S. Government agencies bonds, mortgage-backed securities, and P. R. Government municipal bonds. At June 30, 2002, the Group's investment portfolio was of high quality. Approximately 98% was rated AAA. See Note 3 to the Consolidated Financial Statements

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for more information of the investments.

Strong growth in mortgage-backed securities drove the investment portfolio expansion. They increased 24.9% to \$1.673 billion (95.2% of the total investment portfolio) from \$1.339 billion (91.7% of the total investment portfolio) the year before, as Oriental continued its strategy of securitizing residential real estate loans into mortgage-backed securities.

At June 30, 2002, investments of an issuer which aggregate balance exceeded 10% of the consolidated stockholders' equity follows:

<b>Name of Issuer</b>	<b>Investment Category</b>	<b>Carrying Value</b>	<b>Fair Value</b>
		<b>(Dollars in Thousands)</b>	
<b>Residential Funding</b>			
Mortgage Securities I	Available-for-Sale	\$ 24,527	\$ 24,527
Countywide Home Loans	Available-for-Sale	17,078	17,078

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The carrying amount of trading and available-for-sale investment securities at June 30, 2002, by contractual maturity (excluding mortgage-backed securities) are shown below:

	Carrying Amount	Weighted Average Yield
(Dollars in thousands)		
<b>US Government and agency obligations:</b>		
Due after one year through five years	\$ 3,481	5.78%
	3,481	5.78%
<b>Puerto Rico Government and agency obligations:</b>		
Due after one year through five years	7,490	5.96%
Due after five years through ten years	16,372	5.95%
Due after ten years	28,844	6.24%
	52,706	6.11%
<b>Other:</b>		
Due after ten years	9,765	8.98%
	9,765	8.98%
<b>Total</b>	65,952	6.96%
Mortgage-backed securities	1,673,131	6.28%
<b>Total investment securities</b>	<b>\$ 1,739,083</b>	6.29%

At June 30, 2002, Oriental's loan portfolio, the second largest category of the Group's interest-earning assets, amounted to \$581.5 million, 24.7% higher than the \$466.5 million a year ago. Late in the second quarter of fiscal 2001, the Group's loan originations changed toward collateralized loans, primarily mortgage loans and personal loans with mortgage collateral, while de-emphasizing unsecured personal loans.

On June 30, 2000, Oriental sold over \$160 million of leases and unsecured personal loans. These strategies significantly reduced credit losses and enhanced the portfolio quality. Table 5 and Note 5 to the Consolidated Financial Statements presents the Group's loan portfolio composition and mix at the end of the periods analyzed.

The Group's loan portfolio is mainly comprised of residential loans, home equity loans, and commercial loans collateralized by real estate. As shown in Table 5, the real estate loans portfolio amounted to \$521.0 million or 89.1% of the loan portfolio as of June 30, 2002, compared to \$420.0 million, a 89.5% share at June 30, 2002, in line with the Group's lending strategy of concentrating on collateralized loans originations, primarily residential mortgage loans and personal equity loans with mortgage collateral, as mentioned before.

The second largest component of the Group's loan portfolio is commercial loans, most of which are collateralized by real estate. At June 30, 2002, the commercial loan portfolio totaled \$41.2 million (7.0% of the Group's loan portfolio), a growth of 59.1% compared to \$25.8 million a year earlier. The consumer loan portfolio totaled \$21.2 million (3.6% of total loan portfolio). The Group discontinued lease originations on June 30, 2000 and sold substantially its entire portfolio as previously reported.

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The following table summarizes the remaining contractual maturities of the Group's total loans, excluding mortgage loans held for sale, distributed to reflect cash flows as of June 30, 2002. Contractual maturities do not necessarily reflect the actual term of a loan, including prepayments.

	Balance outstanding at June 30, 2002	One Year Or Less	Maturities			
			After one year to five years		After five years	
			Fixed Interest Rates	Variable Interest Rates	Fixed Interest Rates	Variable Interest Rates
(In thousands )						
Real estate-mortgage, mainly residential	\$ 511,633	\$ 15,319	\$ 71,224	\$	\$ 425,090	\$
Commercial, mainly real estate	41,205	15,130		21,505		4,570
Consumer	22,077	15,282	6,298		497	
Financing leases	295	231	64			
<b>Total</b>	<b>\$ 575,210</b>	<b>\$ 45,962</b>	<b>\$ 77,586</b>	<b>\$ 21,505</b>	<b>\$ 425,587</b>	<b>\$ 4,570</b>

As of June 30, 2001, the Group's total assets amounted to \$2.038 billion, a 10-percent increase when compared to \$1.851

billion a year earlier. At the same date, interest-earning assets reached \$1.934 billion, up 9 percent versus \$1.780 billion a year earlier. An increase in mortgage-backed securities drove the investment portfolio growth, increasing 52 percent to \$1.339 billion (91.6 percent of the total portfolio) from \$882.0 million (75 percent of the total portfolio) the year before, in part reflecting the Group's strategy of pooling residential real estate loans to create mortgage-backed securities.

As of June 30, 2001, the loan portfolio amounted to \$466.4 million, 22-percent lower than the \$600.9 million of a year earlier. During fiscal year 2000, the Group refocused its lending strategy to concentrate on collateralized originations (primarily, mortgage loans and personal loans with mortgage collateral) and discontinued leasing operations on June 30, 2000, while substantially downsizing its unsecured lending activities.

### Liabilities and Funding Sources

As shown in Table 6, at June 30, 2002, Oriental's total liabilities reached \$2.323 billion, 20.7% higher than the \$1.924 billion reported a year earlier. Interest-bearing liabilities, the Group's funding sources, amounted to \$2.280 billion at the end of fiscal 2002 versus \$1.896 billion the year before, a 20.3% increase. The rise in deposits, repurchase agreements, FHLB funds and other borrowings to fund the expansion of the loan and investment portfolios drove this growth.

Borrowings are Oriental's largest interest-bearing liability component. It consists mainly of diversified funding sources through the use of Federal Home Loan Bank of New York (FHLB) advances and borrowings, repurchase agreements, term notes, subordinated capital notes, and lines of credit. At June 30, 2002, they amounted to \$1.255 billion, 16.2% higher than the \$1.080 billion a year ago, mainly in repurchase agreements, FHLB funds and the assumption of a subordinated capital note (see Note 8 to the Consolidated Financial Statements). This increase reflects the funding needed to maintain the Group's investment portfolio growth as previously mentioned.

The FHLB system functions as a source of credit for financial institutions that are members of a regional Federal Home Loan Bank. As a member of the of the FHLB of New York, the Group can obtain advances from the FHLB, secured by the FHLB stock owned by the Group, as well as by certain of the Group's mortgages and investment securities. Table 6 presents the composition of the Group's other borrowings at the end of the periods analyzed.

At June 30, 2002, deposits, the second largest category of the Group's interest-bearing liabilities and a cost-effective source of funding, reached \$968.9 million, up 18.8% versus the \$815.5 million a year ago. Most of the growth was in the time deposits and IRA accounts, with an increase of \$115.4 million, or 17.4%, to \$777.0 million as at June 30, 2002, compared to \$661.7 million a year earlier. In addition, an increase of \$38.6 million, or 25.5%, in core low cost demand and savings deposits contributed to this growth lead by the new Amiga account growth of \$20.9 million. Table 6 presents the composition of the Group's deposits at the end of the periods analyzed.

At June 30, 2002, the scheduled maturities of time deposits and IRA accounts of \$100,000 or more were as follows:

(In thousands)

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3 months or less	\$	184,872
Over 3 months through 6 months		81,205
Over 6 months through 12 months		38,044
Over 12 months		31,387
<b>Total</b>	<b>\$</b>	<b>335,508</b>

As of June 30, 2001, the Group's total liabilities reached \$1.924 billion, 11 percent higher than the \$1.733 billion reported a year earlier. Interest-bearing liabilities, the Group's principal funding source, amounted to \$1.847 billion at the end of fiscal 2001 versus \$1.660 billion the year before, also an 11-percent increase.

As of June 30, 2001, borrowings amounted to \$1.080 billion; 11 percent more than the \$973.0 million reported a year before. The Group increased its FHLB advances by 50 percent when compared to the previous year, reaching \$105.0 million from \$70.0 million the previous year. The Group took advantage of market conditions that favored the low-cost funding available from FHLB.

As of June 30, 2001, deposits reached \$815.5 million, up 11 percent from \$735.0 million a year ago. A 27-percent increase in IRA accounts (from \$212 million last year to \$270 million) plus a 12-percent increase in retail deposits (from \$189.0 million to \$211.0 million) more than offset a 3-percent decline in wholesale deposits, which went from \$187.0 million to \$181.0 million.

**Stockholders' Equity**

At June 30, 2002, the Group's total stockholders' equity was \$166.4 million, an increase of 46.6% from the \$113.5 million recorded a year earlier. In addition to earnings from operations (see Overview of Financial Performance), this rise reflects an increase in the unrealized gain of investment securities available for sale partially offset for the impact of FAS 133 derivatives activities. For more of the Group's stockholders' equity activity, refer to Table 7 and to the Consolidated Statements of Changes in Stockholders' Equity and of Comprehensive Income included as part of the Consolidated Financial Statements and Note 2 to such financial statements.

During fiscal year ended June 30, 2001, the Group repurchased 155,492 common shares bringing to 1,534,191 shares (with a cost of \$33.7 million) the number of shares held by the Group's treasury. The Group's common stock is traded on the New York Stock Exchange (NYSE) under the symbol OFG. At June 30, 2002, the Group's market value for its outstanding common stock was \$349.1 million (\$25.36 per share).

During fiscal year ended June 30, 2002, the Group declared cash dividends, on its common stock amounting to \$7.8 million or \$0.60 per share. Furthermore, on January 29, 2002, the Group's Board of Directors declared a 10% stock dividend on outstanding common shares on April 1, 2002, (payable on April 15, 2002), in addition to the regular quarterly cash dividend of \$0.15 per share. The stock dividend will have the effect of increasing the total cash dividend by 10 percent. The dividend yield at June 30, 2002 was 2.37%.

The Bank is considered well-capitalized under the regulatory framework for prompt corrective action if they meet or exceed a Tier I risk-based capital ratio of 6 percent, a total risk-based capital ratio of 10% and a leverage capital ratio of 5%. As shown in Table 7, the Group comfortably exceeds these benchmarks due to the high level of capital and the quality and conservative nature of its assets.

As of June 30, 2001, total stockholders' equity was \$113.5 million, declining almost 4 percent from \$117.9 million as of June 30, 2000. The main reason for this decrease was the valuation of cash flow hedge derivative instruments recognized in equity pursuant to the adoption of SFAS No. 133.

During fiscal 2001, the Group repurchased 270,900 common shares for \$3.7 million.

During fiscal year 2001, the Group declared dividends amounting to \$7.5 million (\$0.55 per share). The dividend yield was 3.18% and 4.19% as of June 30, 2001 and 2000, respectively.

**Group's Financial Assets**

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The Group's total financial assets that include the Group's assets and assets managed by the trust division and the broker-dealer subsidiary. At June 30, 2002, they reached \$5.0 billion up 11.3% from \$4.5 billion a year ago. One of the Group's financial assets component is the assets owned by the Group, of which about 99% are owned by the Group's banking subsidiary.

Another financial asset component is the assets managed by the Group's trust division. The Group's trust offers various types of IRA products and manages 401(K) and Keogh retirement plans, custodian and corporate trust accounts. As of June 30, 2002, total assets managed by the Group's trust amounted to \$1.382 billion, 4.3% lower than the \$1.445 billion a year ago primarily due to a decline in market value in line with the decline in broader market indexes.

Finally, but not less important, the other financial asset component is the assets gathered by the Group's broker-dealer subsidiary. The Group's broker-dealer subsidiary offers a wide array of investment alternatives to its client's base such as fixed and variable annuities, tax-advantaged fixed income securities, mutual funds, stocks and bonds. At June 30, 2002, total assets gathered by the broker-dealer from its customer investment accounts reached \$1.118 billion, up 11.6% from \$1.002 billion a year ago.

As of June 30, 2001, total financial assets reached \$4.484 billion, up 6 percent from \$4.223 billion a year earlier. Assets owned by the Group (of which 99 percent are owned by the Group's banking subsidiary) are the main component of the Group's financial assets. These assets are explained in a previous section entitled Group's Assets.

As of June 30, 2001, total assets managed by the Group's trust department amounted to \$1.445 billion, 1 percent lower than the \$1.457 billion reported a year earlier. This decrease was mostly a result of the bearish securities market experienced the during fiscal 2001, which affected the market valuation of these assets under management.

As of June 30, 2001, total assets gathered by the broker-dealer from its customer investment accounts exceeded \$1 billion for the first time, reaching \$1.002 billion, up 10 percent from \$915 million as of June 30, 2000, despite the sluggish U.S. securities market experienced the fiscal year 2000.



**ALLOWANCE FOR LOAN LOSSES AND NON-PERFORMING ASSETS:**

The Group maintains an allowance for loan losses at a level that management considers adequate to provide for potential losses based upon an evaluation of known and inherent risks. Oriental's allowance for loan losses policy provides for a detailed quarterly analysis of possible losses. Refer to details of the methodology in this section. Tables 8 through 12 set forth an analysis of activity in the allowance for loan losses and presents selected loan loss statistics. In addition, refer to Table 5 for the composition ( mix ) of the loan portfolio.

At June 30, 2002, the Group's allowance for loan losses amounted to \$3.0 million or 0.52% of total loans versus \$2.9 million, \$6.8 and \$9.0 million at June 30, 2001, 2000 and 1999, respectively. At the same time, the provision for loan losses declined to \$2.1 million in fiscal 2002 from \$2.9 million in fiscal 2001, \$8.2 million in fiscal 2000 and \$14.5 million in fiscal 1999. The decline was in response to the lower level of net credit losses that decreased to \$1.9 million in fiscal 2002 from \$6.9 million in fiscal 2001, \$10.3 million in fiscal 2000 and \$11.1 million in fiscal 1999. The reduction in credit losses reflects the Group's strategy implemented in fiscal 2000 to re-balance the composition of the Group's loan portfolio, toward lower credit risk loans, mostly secured by real estate.

As previously discussed, during the second quarter of fiscal 2000, Oriental re-defined its lending strategy toward lower credit risk loans collateralized by real estate, while de-emphasizing unsecured personal loans and financing leases. Such strategy responded to the level of credit losses being experienced on personal loans and financing leases that significantly reduced the net margin (after credit losses) generated by such portfolio. Such strategy was further complemented with the sale of approximately \$169 million of unsecured personal loans and financing leases on July 7, 2000, maintaining only a marginal amount of such loans and leases in its portfolio. After the sale, the Group discontinued its leasing operation.

Also as a result of the strategy mentioned above, the loan portfolio mix and the allowance for loan losses shifted toward the lower credit risk portfolio of real estate loans (mostly residential loans); thus, improving its quality. Real estate loans grew 56% from \$334.6 million at the end of fiscal 1999 to \$521.0 million at the end of fiscal 2002, while in direct relationship, the portion of the allowance for loan losses related to such loans increased from \$73,000 to \$1.2 million, respectively. As a result of such growth, as shown in Tables 5 and 9, the percentage of real estate loans to total loans increased from 58% at the end of fiscal 1999 to 89% at the end of fiscal 2002, while the percentage of the portion of the allowance for loan losses related to such loans increased from 0.8% at the end of fiscal 1999 to 39% at the end of fiscal 2002.

As of June 30, 2001, the allowance for loan losses amounted to \$2.9 million, or 0.61% of total loans, versus \$6.8 million, or 1.13% of total loans a year earlier. The reduction is directly related to the significant decline in credit risk achieved through management's previously reported strategy.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The Group follows a systematic methodology to establish and evaluate the adequacy of the allowance for loan losses. This methodology consists of several key elements.

Larger commercial loans that exhibit potential or observed credit weaknesses are subject to individual review and grading. Where appropriate, allowances are allocated to individual loans based on management's estimate of the borrower's ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Group.

Included in the review of individual loans are those that are impaired. A loan is considered impaired when, based on current information and events, it is probable that the Group will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or as a practical expedient, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Loans are individually evaluated for impairment, except large groups of small balance, homogeneous loans that are collectively evaluated for impairment and for leases and loans that are recorded at fair value or at the lower of cost or market. The Group measures for impairment all commercial loans over \$250,000. The portfolios of mortgages, consumer loans, and leases are considered homogeneous and are evaluated collectively for impairment. For the five-year period ended June 30, 2002, the Group determined that no specific impairment allowance was required for those loans evaluated for impairment.

For loans that are not individually graded, the Group uses a methodology that follows a loan credit risk rating process that involves dividing loans into risk categories. The following are the credit risk categories (established by the FDIC Interagency Policy Statement of 1993) used:

1. **Pass** - loans considered highly collectible due to their repayment history or current status (to be in this category a loan cannot be more than 90 days past due).

2. **Special Mention** - loans with potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects of the loan.

3. **Substandard** - loans inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

4. **Doubtful** - loans that have all the weaknesses inherent in substandard, with the added characteristic that collection or liquidation in full is highly questionable and improbable.

5. **Loss** - loans considered uncollectible and of such little value that their continuance as bankable assets is not warranted.

The Group, using an aged-based rating system, applies an overall allowance percentage to each loan portfolio category based on historical credit losses adjusted for current conditions and trends. This delinquency-based calculation is the starting point for management's determination of the required level of the allowance for loan losses. Other data considered in this determination includes:

1. Overall historical loss trends (one year and three years); and
2. Other information including underwriting standards, economic trends and unusual events such as hurricanes.

Loan loss ratios and credit risk categories, are updated quarterly and are applied in the context of accounting principles generally accepted in the United States ( GAAP ) and the Joint Interagency Guidance on the importance of depository institutions having prudent, conservative, but not excessive loan loss allowances that fall within an acceptable range of estimated losses. While management uses available information in estimating possible loan losses, future changes to the allowance may be necessary based on factors beyond the Group's control, such as factors affecting general economic conditions.

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The Group's non-performing assets include non-performing loans, foreclosed real estate owned and other repossessed assets (see Tables 11 and 12). At June 30 2002, the Group's non-performing assets totaled \$20.6 million (0.83% of total assets) versus \$17.9 million (0.88% of total assets) at the fiscal year 2001. This increase was principally due to a higher level of non-performing loans; mainly to non-performing secured mortgage loans.

Non-performing assets totaled \$17.9 million (0.88 percent of total assets) as of June 30, 2001, versus \$17.9 million (0.96 percent of total assets) for fiscal 2000.

At June 30, 2002, the allowance for loan losses to non-performing loans coverage ratio was 15.1%. Excluding the lesser-risk real estate loans, the ratio is much higher, 256.2% (103% at June 30, 2002).

Detailed information concerning each of the items that comprise non-performing assets follows:

**Real estate loans** - are placed in non-accrual status when they become 90 days or more past due, except for well-collateralized residential real estate loans for which recognition of interest is discontinued when other factors indicate that collection of interest or principal is doubtful, and are charged-off based on the specific evaluation of the collateral underlying the loan. At June 30, 2002, the Group's non-performing real estate loans totaled \$18.9 million (94.1% of the Group's non-performing loans). Non-performing loans in this category are primarily residential mortgage loans. Based on the value of the underlying collateral and the loan-to-value ratios, management considers that no significant losses will be incurred on this portfolio.

**Commercial business loans** - are placed in non-accrual status when they become 90 days or more past due and are charged-off based on the specific evaluation of the underlying collateral. At June 30, 2002, the Group's non-performing commercial business loans amounted to \$585,000 (2.9% of the Group's non-performing loans, compared to \$1.5 million at June 30, 2001). Most of this portfolio is also collateralized by real estate and no significant losses are expected.

**Consumer loans** - are placed in non-accrual status when they become 90 days past due and charged-off when

payments are delinquent 120 days. At June 30, 2002, the Group's non-performing consumer loans amounted to \$416,000 (2.1% of the Group's total non-performing loans, compared to \$588,000 at June 30, 2001).

**Finance leases** - are placed in non-accrual status when they become 90 days past due. At June 30, 2002, the Group's non-performing financing leases portfolio amounted to \$147,000 (0.7% of the Group's total non-performing loans, compared to \$640,000 at June 30, 2001). The underlying collateral secures these financing leases. As reported, the Group discontinued leasing operations on June 30, 2000.

**Foreclosed real estate** - is initially recorded at the lower of the related loan balance or fair value at the date of foreclosure, any excess of the loan balance over the fair market value of the property is charged against the allowance for loan losses. Subsequently, any excess of the carrying value over the estimated fair market value less selling cost is charged to operations. Management is actively seeking prospective buyers for these foreclosed real estate properties. At June 30, 2002 and June 2001, foreclosed real estate balance amounted \$476,000 and \$847,000, respectively.

#### **CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS**

As disclosed in the notes to the Consolidated Financial Statements, the Group has certain obligations and commitments to make future payments under contracts. At June 30, 2002, the aggregate contractual obligations and commercial commitments are:

	Total	Payments Due by Period		
		Less than 1 year	2-5 years	After 5 years
(Dollars in thousands)				
<b>CONTRACTUAL OBLIGATIONS:</b>				
Securities sold under agreements to repurchase	\$ 996,869	\$ 996,869	\$	\$
Advances from FHLB	208,200	78,200	130,000	
Term notes	15,000		15,000	
Subordinated capital notes	35,000			35,000
Annual rental commitments under noncancelable operating leases	9,165	1,616	5,025	2,524
<b>Total</b>	<b>\$ 1,264,234</b>	<b>\$ 1,076,685</b>	<b>\$ 150,025</b>	<b>\$ 37,524</b>
<b>OTHER COMMERCIAL COMMITMENTS:</b>				
Lines of credit	\$ 15,836	\$ 15,836	\$	\$
Commitments to extend credit	4,423	4,423		
<b>Total</b>	<b>\$ 20,259</b>	<b>\$ 20,259</b>	<b>\$</b>	<b>\$</b>

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Such commitments will be funded in the normal course of business from the Bank's principal sources of funds. At June 30, 2002, the Bank had \$483.7 million in time deposits and IRA accounts that mature during the following twelve months. The Bank does not anticipate any difficulty in retaining such deposits.

### **IMPACT OF INFLATION AND CHANGING PRICES**

The financial statements and related data presented herein have been prepared in accordance with accounting principles generally accepted in the United States of America which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or with the same magnitude as the prices of goods and services since such prices are affected by inflation.



**QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Interest Rate Risk and Asset/Liability Management**

The Group's interest rate risk and asset/liability management is the responsibility of the Asset and Liability Management Committee (ALCO), which reports to the Board of Directors and is composed of members of the Group's senior management. The principal objective of ALCO is to enhance profitability while maintaining appropriated level of interest rate and liquidity risks. ALCO is also involved in formulating economic projections and strategies used by the Group in its planning and budgeting process; and oversees the Group's sources, uses and pricing of funds.

Interest rate risk can be defined as the exposure of the Group's operating results or financial position to adverse movements in market interest rates, which mainly occurs when assets and liabilities reprice at different times and at different rates. This difference is commonly referred to as a maturity mismatch or gap. The Group employs various techniques to assess the degree of interest rate risk.

The Group is liability sensitive due to its fixed rate and medium to long-term asset composition being funded with shorter-term reprising liabilities. As a result, the Group utilizes various derivative instruments for hedging purposes, such as asset/liability management, and for other than hedging purposes. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations and payments are based. Notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. The actual risk of loss is the cost of replacing, at market, these contracts in the event of default by the counterparties. The Group controls the credit risk of its derivative financial instrument agreements through credit approvals, limits, monitoring procedures and collateral, when considered necessary.

The Group generally uses interest rate swaps and interest rate options, such as caps and options, in managing its interest rate risk exposure. The swaps were entered into to convert short-term borrowings into fixed rate liabilities for longer periods and provide protection against increases in short-term interest rates. Under these swaps, the Group pays a fixed monthly or quarterly cost and receives a floating thirty or ninety-day payment based on LIBOR. Floating rate payments received from the swap counterparties correspond to the floating rate payments made on the short-term borrowings thus resulting in a net fixed rate cost to the Group (cash flow hedging instruments used to hedge a forecasted transaction). Under the caps, the Group pays an up front premium or fee for the right to receive cash flow payments in excess of the predetermined cap rate; thus, effectively capping its interest rate cost for the duration of the agreement.

The Group's swaps, excluding those used to manage exposure to the stock market, and caps outstanding and their terms at June 30, are set forth in the table below:

	(Dollars in thousands)	
	2002	2001
<b>Swaps:</b>		
Pay fixed swaps notional amount	\$ 500,000	\$ 300,000
Weighted average pay rate - fixed	3.97%	6.65%
Weighted average receive rate - floating	1.53%	3.95%
Maturity in months	1 to 100	12 to 112



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Floating rate as a percent of LIBOR	100%	100%
<b>Caps:</b>		
Cap agreements notional amount	\$ 200,000	\$ 250,000
Cap rate	4.81%	7.00%
Current 90 day LIBOR	1.86%	3.84%
Maturity in months	21 to 59	10

The Group offers its customers certificates of deposit with an option tied to the performance of one of the following stock market indexes, Standard & Poor's 500, Dow Jones Industrial Average and Russell 2000. At the end of five years, the depositor will receive a specified percentage of the average increase of the month-end value of the corresponding stock index. If such index decreases, the depositor receives the principal without any interest. The Group uses swap and option agreements with major money center banks and major broker-dealer companies to manage its exposure to changes in those indexes. Under the terms of the option agreements, the Group will receive the average increase in the month-end value of the corresponding index in exchange for a fixed premium. Under the term of the swap agreements, the Group will receive the average increase in the month-end value of the corresponding index in exchange for a quarterly fixed interest cost. The changes in fair value of the options purchased, the swap agreements and the options embedded in the certificates of deposits are recorded in earnings.

Derivatives instruments are generally negotiated over-the-counter ( OTC ) contracts. Negotiated OTC derivatives are generally entered into between two counterparties that negotiate specific agreement terms, including the underlying instrument, amount, exercise price and maturity.

Information pertaining to the notional amounts of the Group's derivative financial instruments as of June 30, 2002 and 2001 is as follows:

	Notional Amount (In thousands)	
	2002	2001
<b>Type of Contract:</b>		
Cash Flows Hedging Activities - Interest rate swaps used to hedge a forecasted transaction - short-term borrowings	\$ 500,000	\$ 300,000
<b>Derivatives Not Designated as Hedge:</b>		
Interest rate swaps used to manage exposure to the stock market on stock indexed deposits	\$ 29,200	\$ 37,250
Purchased options used to manage exposure to the stock market on stock indexed deposits	196,940	143,700
Embedded options on stock indexed deposits	222,560	180,541
Caps	200,000	250,000
	\$ 648,700	\$ 611,491

At June 30, 2002, the contractual maturities of interest rate swaps and caps, and equity indexed options, by fiscal year were as follows:

Year Ending June 30,	(In thousands)			
	Cash Flows Hedging Swaps	Caps	Equity Indexed Options and Swaps Purchased	Embedded Options on Stock Indexed Deposits
2003	\$ 100,000	\$	\$ 21,750	\$ 25,490
2004	200,000	75,000	40,750	36,160
2005	50,000		51,000	49,740
2006			54,150	54,209
2007		125,000	58,490	56,961
2011	150,000			
	\$ 500,000	\$ 200,000	\$ 226,140	\$ 222,560

During fiscal years 2002 and 2001, \$2.0 million and \$3.9 million, respectively, of unrealized losses were charged to earnings and reflected as Derivatives Activities in the Consolidated Statements of Income. Unrealized losses of \$12.5 million and \$9.5 million, respectively, on derivatives designated as cash flow hedges were charged to other comprehensive income during the same periods. No ineffectiveness was charged to earnings during either period.

At June 30, 2002 and 2001, the fair value of derivatives was recognized as either assets or liabilities in the Consolidated Statements of Financial Condition as follows: the fair value of the equity indexed options purchased represented an other asset of \$7.8 million and \$27.0 million, respectively, and the options sold to customers embedded in the certificates of deposit represented a liability of \$10.5 million and \$34.2 million, respectively, recorded in deposits. The fair value of the interest rate swaps represented a liability of \$22.6 million and \$10.3 million, respectively, presented in Accrued expenses and other liabilities. The fair value of the caps represented an other asset of \$4.3 million as of June 30, 2002. The caps

did not have carrying value as of June 30, 2001.

The adoption of SFAS No. 133 on July 1, 2000, resulted in a transition adjustment recorded as a cumulative effect of a change in accounting principle of \$270,000 unrealized loss (\$164,000 net of tax effect) charged to earnings and reflected in the Consolidated Statements of Income, and an \$875,000 unrealized loss on derivatives (\$534,000 net of tax effect) charged to other comprehensive income and reflected in the Consolidated Statements of Changes in Stockholders' Equity and of Comprehensive Income. The transition adjustment in other comprehensive income also includes an unrealized loss of \$26.6 million on securities transferred from held-to-maturity to available-for-sale on July 1, 2000. As part of its interest rate risk management, during fiscal year 2000, the Group closed certain interest rate swap and cap agreements with an aggregate notional value of approximately \$390,000,000. This transaction generated gains of approximately \$1,720,000, which were amortized as an adjustment to the yield over the remaining original terms of the agreements.

The Group is exposed to a reduction in the level of Net Interest Income ( NII ) in a rising interest rate environment. NII will fluctuate with changes in the levels of interest rate affecting interest-sensitive assets and liabilities. If (1) the rates in effect at year end remain constant, or increase or decrease on an instantaneous and sustained change of plus or minus 200 basis points, and (2) all scheduled reprising, reinvestments and estimated prepayments, and reissuances are constant, or increase or decrease accordingly; NII will fluctuate as shown on the following table:

Change in Interest rate	Expected NII (1)	Amount Change	Percent Change
<b>June 30,2002:</b>			
<b>Base Scenario</b>			
Flat	\$ 79,374	\$	0.00%
+ 200 Basis points	\$ 74,089	\$ (5,285)	-6.66%
- 200 Basis points	\$ 81,353	\$ 1,979	2.49%
<b>June 30,2001:</b>			
<b>Base Scenario</b>			
Flat	\$ 53,824	\$	0.00%
+ 200 Basis points	\$ 46,956	\$ (6,868)	-12.76%
- 200 Basis points	\$ 57,772	\$ 3,948	7.34%

Note: The NII figures exclude the effect of the amortization of loan fees.

### **Liquidity Risk Management**

The objective of the Group's asset/liability management function is to maintain consistent growth in net interest income within the Group's policy limits. This objective is accomplished through management of the Group's balance sheet composition, liquidity, and interest rate risk exposure arising from changing economic conditions, interest rates and customer preferences.

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The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand or unexpected deposit withdrawals. This is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity in the national money markets and delivering consistent growth in core deposits. As of June 30, 2002, the Group had approximately \$1.76 billion in securities and other short-term investments available to cover liquidity needs. Additional asset-driven liquidity is provided by securitizable loan asset. These sources, in addition to the Group's 7.8% average equity capital base, provide a stable funding base.

In addition to core deposit funding, the Group also accesses a variety of other short-term and long-term funding sources. Short-term funding sources mainly include securities sold under agreements to repurchase. Borrowing funding source limits are determined annually by each counter-party and depend on the Bank's financial condition and delivery of acceptable collateral securities. The Bank may be required to provide additional collateral based on the fair value of the underlying securities. The Group also uses the Federal Home Loan Bank (FHLB) as a funding source, issuing notes payable, such as advances, through its FHLB member subsidiary, the Bank. This funding source requires the Bank to maintain a minimum amount of qualifying collateral with a fair value of at least 110% of the outstanding advances. At June 30, 2002, the Group has an additional borrowing capacity with the FHLB of \$97.0 million.

In addition, the Bank utilizes the National Certificate of Deposit ( CD ) Market as a source of cost effective deposit funding in addition to local market deposit inflows. Depositors in this market consist of credit unions, banking institutions, CD brokers

and some private corporations or non-profit organizations. The Bank's ability to acquire brokered deposits can be restricted if it becomes in the future less than well-capitalized. An adequately-capitalized bank, by regulation, may not accept deposits from brokers unless it applies for and receives a waiver from the FDIC.

As of June 30, 2002, the Bank had line of credit agreements with other financial institutions permitting the Bank to borrow a maximum aggregate amount of \$24.4 million (no borrowings were made during the year ended June 30, 2002 under such lines of credit). The agreements provide for unsecured advances to be used by the Group on an overnight basis. Interest rate is negotiated at the time of the transaction. The credit agreements are renewable annually.

The Group's liquidity targets are reviewed monthly by the ALCO Committee and are based on the Group's commitment to make loans and investments and its ability to generate funds.

The Bank's investment portfolio at June 30, 2002 had an average maturity of 24 months. However, no assurance can be given that such levels will be maintained in future periods.

As previously discussed, the principal source of funds for the Group is dividends from the Bank. The ability of the Bank to pay dividends is restricted by regulatory authorities (see Dividend Restrictions under Regulation and Supervision ). Primarily, through such dividends the Group meets its cash obligations and pays dividends to its common and preferred stockholders. Management believes that the Group will continue to meet its cash obligations as they become due and pay dividends as they are declared.

**INDEPENDENT AUDITORS REPORT**

To the Board of Directors and Stockholders of

Oriental Financial Group Inc.

San Juan, Puerto Rico

We have audited the accompanying consolidated statement of financial condition of Oriental Financial Group Inc. and its subsidiaries (the Group ) as of June 30, 2002, and the related consolidated statements of income, changes in stockholders' equity, comprehensive income, and cash flows for the year then ended. These financial statements are the responsibility of the Group's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of the Group for the years ended June 30, 2001 and 2000 were audited by other auditors whose report, dated August 17, 2001, expressed an unqualified opinion on those statements and included an explanatory paragraph indicating that the Group changed its method of accounting for derivative instruments effective July 1, 2000, and that the effect was accounted for as the cumulative effect of a change in accounting principle, as discussed in Note 1 to the consolidated financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Oriental Financial Group Inc. and its subsidiaries as of June 30, 2002 and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

DELOITTE & TOUCHE LLP

San Juan, Puerto Rico

August 2, 2002

Stamp No.

affixed to original.





## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

JUNE 30, 2002, AND 2001

(In thousands, except shares information)

	2002	2001
<b>ASSETS</b>		
Cash and due from banks	\$ 9,280	\$ 8,220
<b>Investments:</b>		
Money market investments	1,032	21,667
Time deposits with other banks		29,407
Total short term investments	1,032	51,074
Trading securities, at fair value with amortized cost of \$9,186 (2001 - \$76,698)	9,259	76,760
Investment securities available-for-sale, at fair value with amortized cost of \$1,695,106 (2001 - \$1,319,512):		
Securities pledged that can be repledged	1,031,274	920,320
Other investment securities	698,550	396,565
Total investment securities available-for-sale	1,729,824	1,316,885
Federal Home Loan Bank (FHLB) stock, at cost	17,320	15,272
<b>Total investments</b>	<b>1,757,435</b>	<b>1,459,991</b>
Securities and loans sold but not yet delivered	71,750	14,108
<b>Loans:</b>		
Loans held-for-sale, at lower of cost or market	9,360	23,570
Loans receivable, net of allowance for loan losses of \$3,039 (2001 - \$2,856)	572,171	442,912
<b>Total loans, net</b>	<b>581,531</b>	<b>466,482</b>
Accrued interest receivable	15,698	16,646
Foreclosed real estate, net of valuation allowance of \$125 in 2002	476	847
Premises and equipment, net	17,988	20,936
Other assets	34,983	50,473
<b>Total assets</b>	<b>\$ 2,489,141</b>	<b>\$ 2,037,703</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Deposits:</b>		
Savings and demand	\$ 190,149	\$ 151,553
Time and IRA accounts	777,083	661,701
	<b>967,232</b>	<b>813,254</b>
Accrued interest	1,618	2,284
<b>Total deposits</b>	<b>968,850</b>	<b>815,538</b>

**Borrowings:**

Securities sold under agreements to repurchase	996,869	915,471
Advances from FHLB	208,200	105,000
Subordinated capital notes	35,000	
Term notes	15,000	60,000
<b>Total borrowings</b>	<b>1,255,069</b>	<b>1,080,471</b>

Securities purchased but not yet received	56,195	
Accrued expenses and other liabilities	42,598	28,204
<b>Total liabilities</b>	<b>2,322,712</b>	<b>1,924,213</b>

**Commitments and contingencies****Stockholders equity:**

Preferred stock, \$1 par value; 5,000,000 shares authorized; \$25 liquidation value; 1,340,000 shares issued and outstanding	33,500	33,500
Common stock, \$1 par value; 40,000,000 shares authorized; 15,299,698 shares issued (2001 - 13,885,468)	15,300	13,885
Additional paid-in capital	52,670	26,004
Legal surplus	15,997	12,118
Retained earnings	75,806	76,818
Treasury stock, at cost, 1,534,191 shares (2001 - 1,378,699)	(33,674)	(30,651)
Accumulated other comprehensive income (loss), net of tax effect of \$1,977 (2001 - \$280)	6,830	(18,184)
<b>Total stockholders equity</b>	<b>166,429</b>	<b>113,490</b>

<b>Total liabilities and stockholders equity</b>	<b>\$ 2,489,141</b>	<b>\$ 2,037,703</b>
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See notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF INCOME****YEARS ENDED JUNE 30, 2002, 2001 AND 2000**

(In thousands, except per shares information)

	2002	2001	2000
<b>Interest income:</b>			
Loans and leases, including fees	\$ 46,055	\$ 38,762	\$ 55,377
Mortgage-backed securities	91,899	66,916	54,583
Investment securities	2,683	9,975	15,756
Short term investments	1,058	4,691	510
<b>Total interest income</b>	<b>141,695</b>	<b>120,344</b>	<b>126,226</b>
<b>Interest expense:</b>			
Deposits	33,588	36,642	31,423
Securities sold under agreements to repurchase	39,689	48,047	41,116
Other borrowed funds	8,306	6,592	9,189
Subordinated capital notes	1,112		
<b>Total interest expense</b>	<b>82,695</b>	<b>91,281</b>	<b>81,728</b>
<b>Net interest income</b>	<b>59,000</b>	<b>29,063</b>	<b>44,498</b>
Provision for loan losses	2,117	2,903	8,150
<b>Net interest income after provision for loan losses</b>	<b>56,883</b>	<b>26,160</b>	<b>36,348</b>
<b>Non-interest income (losses):</b>			
Trust, money management, brokerage and insurance fees:			
Commissions and fees from fiduciary activities	6,014	6,532	6,509
Commissions, broker fees and other	6,065	4,391	5,537
Insurance commissions and fees	1,769	1,090	
Banking service revenues	4,611	4,175	4,663
Net gain (loss) on sale and valuation of:			
Mortgage banking activities	8,748	8,794	6,387
Securities available-for-sale	4,362	(1,175)	1,202
Derivatives activities	(1,997)	(3,919)	
Loans	104	914	(1,198)
Trading securities	1,149	(484)	(382)
Premises and equipment	425		
Leasing revenues		65	956
<b>Total non-interest income, net</b>	<b>31,250</b>	<b>20,383</b>	<b>23,674</b>
<b>Non-interest expenses:</b>			
Compensation and employees benefits	17,178	15,672	15,698
Occupancy and equipment	7,800	7,141	6,417
Advertising and business promotion	6,717	4,298	3,094

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Professional and service fees	7,125	3,765	3,216
Communications	1,507	1,633	1,681
Taxes other than on income	1,722	1,951	1,920
Insurance, including deposit insurance	569	474	469
Printing, postage, stationery and supplies	791	683	826
Other	5,553	3,611	7,027
<b>Total non-interest expenses</b>	<b>48,962</b>	<b>39,228</b>	<b>40,348</b>
<b>Income before income taxes</b>	<b>39,171</b>	<b>7,315</b>	<b>19,674</b>
Income tax (expense) benefit	(720)	1,318	(108)
<b>Income before cumulative effect of change in accounting principles, net of tax</b>	<b>38,451</b>	<b>8,633</b>	<b>19,566</b>
Cumulative effect of change in accounting principle, net of tax		(164)	
<b>Net income</b>	<b>38,451</b>	<b>8,469</b>	<b>19,566</b>
Less: Dividends on preferred stock	(2,387)	(2,387)	(2,387)
<b>Net income available to common shareholders</b>	<b>\$ 36,064</b>	<b>\$ 6,082</b>	<b>\$ 17,179</b>
<b>Earnings per common share:</b>			
Basic before cumulative effect of change in accounting principle	\$ 2.63	\$ 0.45	\$ 1.22
Basic after cumulative effect of change in accounting principle	\$ 2.63	\$ 0.44	\$ 1.22
Diluted before cumulative effect of change in accounting principle	\$ 2.50	\$ 0.44	\$ 1.19
Diluted after cumulative effect of change in accounting principle	\$ 2.50	\$ 0.43	\$ 1.19
Average common shares outstanding	13,711	13,796	14,066
Average potential common share-options	691	250	413
	<b>14,402</b>	<b>14,046</b>	<b>14,479</b>
Cash dividends per share of common stock	\$ 0.60	\$ 0.55	\$ 0.55

See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

YEARS ENDED JUNE 30, 2002, 2001 AND 2000

(In thousands)

	2002	2001	2000
<b>CHANGES IN STOCKHOLDERS EQUITY:</b>			
<b>Preferred stock:</b>			
Balance at beginning of year	\$ 33,500	\$ 33,500	\$ 33,500
<b>Balance at end of year</b>	<b>33,500</b>	<b>33,500</b>	<b>33,500</b>
<b>Common stock:</b>			
Balance at beginning of year	13,885	13,805	13,739
Stock options exercised	166	80	66
Stock dividend declared	1,249		
<b>Balance at end of year</b>	<b>15,300</b>	<b>13,885</b>	<b>13,805</b>
<b>Additional paid-in capital:</b>			
Balance at beginning of year	26,004	23,786	23,313
Stock options exercised	1,504	316	473
Stock options cancelled	1,054	1,902	
Stock dividend declared	24,108		
<b>Balance at end of year</b>	<b>52,670</b>	<b>26,004</b>	<b>23,786</b>
<b>Legal surplus:</b>			
Balance at beginning of year	12,118	10,578	8,673
Transfer from retained earnings	3,879	1,540	1,905
<b>Balance at end of year</b>	<b>15,997</b>	<b>12,118</b>	<b>10,578</b>
<b>Retained earnings:</b>			
Balance at beginning of year	76,818	79,809	72,186
Net income	38,451	8,469	19,566
Cash dividends declared on common stock	(7,840)	(7,533)	(7,651)
Cash dividends declared on preferred stock	(2,387)	(2,387)	(2,387)
Stock dividend declared on common stock	(25,357)		
Transfer to legal surplus	(3,879)	(1,540)	(1,905)
<b>Balance at end of year</b>	<b>75,806</b>	<b>76,818</b>	<b>79,809</b>
<b>Treasury stock:</b>			
Balance at beginning of year	(30,651)	(27,116)	(23,401)
Stock purchased	(3,023)	(3,535)	(3,715)
<b>Balance at end of year</b>	<b>(33,674)</b>	<b>(30,651)</b>	<b>(27,116)</b>
<b>Accumulated other comprehensive income (loss), net of tax:</b>			

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Balance at beginning of year	(18,184)	(16,493)	(11,712)
Other comprehensive income (loss), net of tax for the year	25,014	(1,691)	(4,781)
<b>Balance at end of year</b>	<b>6,830</b>	<b>(18,184)</b>	<b>(16,493)</b>
<b>Total stockholders equity</b>	<b>\$ 166,429</b>	<b>\$ 113,490</b>	<b>\$ 117,869</b>

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

YEARS ENDED JUNE 30, 2002, 2001 AND 2000

(In thousands)

	2002	2001	2000
<b>COMPREHENSIVE INCOME:</b>			
<b>Net income</b>	<b>\$ 38,451</b>	<b>\$ 8,469</b>	<b>\$ 19,566</b>
<b>Other comprehensive income (loss), net of tax:</b>			
Unrealized gain (loss) on securities available-for - sale arising during the year	43,406	34,939	(4,885)
Realized (gain) loss on securities available-for-sale included in net income	(4,362)	1,175	(1,202)
Unrealized loss on derivatives designated as cash flow hedges arising during the year	(14,521)	(13,440)	
Realized loss on derivatives designated as cash flow hedges included in net income	1,997	3,919	
Amount reclassified into earnings during the year related to transition adjustment on derivative activities	751	358	
Income tax effect	(2,257)	(1,475)	1,306
	<b>25,014</b>	<b>25,476</b>	<b>(4,781)</b>
Cumulative effect of change in accounting principle, net of tax		(27,167)	
<b>Other comprehensive income (loss) for the year</b>	<b>25,014</b>	<b>(1,691)</b>	<b>(4,781)</b>
<b>Total comprehensive income</b>	<b>\$ 63,465</b>	<b>\$ 6,778</b>	<b>\$ 14,785</b>

See notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS****YEARS ENDED JUNE 30, 2002, 2001 AND 2000****(In thousands)**

	2002	2001	2000
<b>Cash flows from operating activities:</b>			
Net income	\$ 38,451	\$ 8,469	\$ 19,566
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Amortization of deferred loan origination fees and costs	(1,930)	(673)	346
Amortization of premiums and accretion of discounts on investment securities, net	1,870	370	275
Depreciation and amortization of premises and equipment	4,371	4,564	3,767
Deferred income tax benefit	(1,480)	(99)	(1,812)
Cancellation of stock options	1,054	1,902	
Provision for:			
Loan losses	2,117	2,903	8,150
Foreclosed real estate	125		
Loss (gain) on:			
Sale of securities available-for-sale	(4,362)	1,175	(1,202)
Sale of loans	(104)	(914)	1,198
Derivatives activities	1,997	3,919	
Mortgage banking activities	(8,748)	(8,794)	(6,387)
Sale of premises and equipment	(425)		
Originations of loans held-for-sale	(183,052)	(90,508)	(124,668)
Proceeds from sale of loans held-for-sale	65,650	122,800	27,795
Net decrease (increase) in:			
Trading securities	67,501	(12,317)	(11,422)
Accrued interest receivable	948	(3,161)	2,017
Other assets	(115)	(1,495)	(1,791)
Net increase (decrease) in:			
Accrued interest on deposits and borrowings	(1,498)	(2,547)	2,648
Other liabilities	2,890	6	(1,764)
<b>Total adjustments</b>	<b>(53,191)</b>	<b>17,131</b>	<b>(102,850)</b>
<b>Net cash provided by (used in) operating activities</b>	<b>(14,740)</b>	<b>25,600</b>	<b>(83,284)</b>
<b>Cash flows from investing activities:</b>			
Net decrease (increase) in time deposits with other banks	29,407	(42,124)	
Purchases of investment securities available-for-sale	(949,379)	(1,104,101)	(285,033)
Purchases of investment securities held-to-maturity			(100,700)
Purchases of FHLB stock	(4,169)	(4,126)	(389)
Net purchases of equity options	(7,690)	(32,830)	
Maturities and redemptions of investment securities available-for-sale	445,356	481,464	35,958



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Maturities and redemptions of investment securities held-to-maturity			74,737
Redemption of FHLB stock	2,121		2,500
Proceeds from sales of investment securities available-for-sale	272,012	532,442	104,402
<b>Loan production:</b>			
Originations and purchases of loans	(269,774)	(256,477)	(122,132)
Repayments of loans	144,762	60,850	121,693
Proceeds from sales of consumer loans and leases portfolio		167,900	
Capital expenditures	(6,472)	(3,794)	(3,664)
Proceeds from sales of building	679		
Proceeds from sales of foreclosed real estate	607		
<b>Net cash used in investing activities</b>	<b>(342,540)</b>	<b>(200,796)</b>	<b>(172,628)</b>

**Cash flows from financing activities:**

<b>Net increase in:</b>			
Demand, saving and time (including IRA accounts) deposits	174,499	76,831	65,180
Securities sold under agreements to repurchase	81,398	98,978	220,267
Proceeds from advances and borrowing from FHLB	158,200	100,000	70,000
Repayments of advances and borrowing from FHLB	(55,000)	(65,000)	(68,400)
Repayments of term notes	(45,000)	(26,500)	(20,000)
Proceeds from issuance of subordinated capital notes	35,000		
Proceeds from exercise of stock options	1,670	396	539
Stock purchased	(3,023)	(3,535)	(3,715)
Dividends paid	(10,039)	(9,920)	(10,059)
<b>Net cash provided by financing activities</b>	<b>337,705</b>	<b>171,250</b>	<b>253,812</b>

<b>Net decrease in cash and cash equivalents</b>	<b>(19,575)</b>	<b>(3,946)</b>	<b>(2,100)</b>
Cash and cash equivalents at beginning of year	29,887	33,833	35,933
<b>Cash and cash equivalents at end of year</b>	<b>\$ 10,312</b>	<b>\$ 29,887</b>	<b>\$ 33,833</b>

**Cash and cash equivalents include:**

Cash and due from banks	\$ 9,280	\$ 8,220	\$ 10,322
Money market investments	1,032	21,667	23,511
	<b>\$ 10,312</b>	<b>\$ 29,887</b>	<b>\$ 33,833</b>

**Supplemental Cash Flow Disclosure and Schedule of Noncash**

**Activities:**

Interest paid	\$ 84,117	\$ 100,530	\$ 79,080
Income taxes paid	\$	\$ 225	\$ 1,050
Real estate loans securitized into mortgage-backed securities	\$ 140,464	\$ 133,900	\$ 61,340
Investment securities held-to-maturity transferred to available-for-sale	\$	\$ 766,848	\$
Accrued dividend payable	\$ 2,065	\$ 1,877	\$ 1,715
Other comprehensive income (loss) for the year	\$ 25,014	\$ (1,691)	\$ (4,781)
Securities and loans sold but not yet delivered	\$ 71,750	\$ 14,108	\$
Securities purchased but not yet received	\$ 56,195	\$	\$
Transfer from loans to foreclosed real estate	\$ 362	\$ 449	\$ 15
Loan originated to finance sale of building	\$ 4,795	\$	\$
Stock dividend declared	\$ 25,357	\$	\$

See notes to consolidated financial statements.



**ORIENTAL FINANCIAL GROUP, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**AS OF JUNE 30, 2002 AND 2001  
AND FOR EACH OF THE THREE YEARS IN THE  
PERIOD ENDED JUNE 30, 2002**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting and reporting policies of Oriental Financial Group Inc. (the Group or Oriental ) conform to accounting principles generally accepted in the United States of America ( GAAP ) and to financial services industry practices. The following is a description of the Group s most significant accounting policies:

*Nature of Operations*

Oriental is a financial holding company incorporated under the laws of the Commonwealth of Puerto Rico. It has four subsidiaries, Oriental Bank and Trust (the Bank ), Oriental Financial Services Corp. ( Oriental Financial Services ), FISA Insurance Agency, Inc., and Oriental Financial Group, Inc. Statutory Trust I (the Statutory Trust , see Note 8). Through these subsidiaries, the Group provides a wide range of financial services such as mortgage, commercial and consumer lending, financial planning, insurance sales, money management and investment brokerage services, as well as corporate and individual trust services. Note 16 to the consolidated financial statements presents further information about the operations of the Group s business segments.

Main offices for the Group and its subsidiaries are located in San Juan, Puerto Rico. The Group is subject to examination, regulation and periodic reporting under the Bank Holding Company Act of 1956, as amended, which is administered by the Board of Governors of the Federal Reserve System.

The Bank operates through twenty-one branches located throughout the island and is subject to the supervision, examination and regulation of the Office of the Commissioner of Financial Institutions of Puerto Rico and the Federal Deposit Insurance Corporation (FDIC), which insures its deposits through the Savings Association Insurance Fund (SAIF), up to \$100,000 per depositor. The Bank has a wholly-owned subsidiary, Oriental Mortgage Corporation ( Oriental Mortgage ), a corporation whose principal activity is to originate and purchase mortgage loans for the Group s own portfolio. The assets, liabilities, revenues and expenses of Oriental Mortgage at June 30, 2002 and 2001 and for the three year period ended June 30, 2002 are not significant. Oriental Financial Services is subject to the supervision, examination and regulation of the National Association of Securities Dealers, the Securities and Exchange Commission, and the Office of the Commissioner of Financial Institutions of Puerto Rico.

*Use of Estimates in the Preparation of Financial Statements*

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, and the valuation of derivative and trading activities.

*Principles of Consolidation*

The accompanying consolidated financial statements include the accounts of the Group and its wholly owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

***Significant Group Concentrations of Credit Risk***

Most of the Group's business activities are with customers located within Puerto Rico. Note 3 discuss the types of securities that the Group invests in. Note 5 discuss the types of lending that the Group engages in. The Group does not have any significant concentrations to any one industry or customer.

***Cash Equivalents***

For purposes of presentation in the consolidated statement of cash flows, the Group considers as cash equivalents all money market instruments that are not pledged with maturities of three months or less at the date of acquisition.

***Earnings per Common Share***

Basic earnings per share excludes potential dilutive common shares and is calculated by dividing net income available to common shareholders (net income reduced by dividends on preferred stock) by the weighted average of outstanding common shares. Diluted earnings per share is similar to the computation of basic earnings per share except that the weighted average of common shares is increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares (options) had been issued, assuming that proceeds from exercise are used to repurchase shares in the market (treasury stock method). Any stock splits and dividends are retroactively recognized in all periods presented in the financial statements.

***Securities Purchased / Sold Under Agreements to Resell / Repurchase***

The Group purchases securities under agreements to resell the same or similar securities. Amounts advanced under these agreements represent short-term loans and are reflected as assets in the statements of financial condition. It is the Group's policy to take possession of securities purchased under resale agreements while the counterparty retains effective control over the securities. The Group monitors the market value of the underlying securities as compared to the related receivable, including accrued interest, and requests additional collateral when deemed appropriate. The Group also sells securities under agreements to repurchase the same or similar securities. The Group retains effective control over the securities sold under these agreements; accordingly, such agreements are treated as financing agreements, and the obligations to repurchase the securities sold are reflected as liabilities. The securities underlying the financing agreements remain included in the asset accounts. The counterparty to repurchase agreements generally has the right to re-pledge the securities received as collateral.

***Investment Securities***

The Group's securities are classified as held-to-maturity, available-for-sale or trading. Securities for which the Group has the positive intent and ability to hold to maturity are classified as held-to-maturity and are carried at amortized cost. At June 30, 2002 and 2001, the Group has no

held-to-maturity securities. Securities that might be sold prior to maturity because of interest rate changes, to meet liquidity needs, or to better match the reprising characteristics of funding sources are classified as available-for-sale. These securities are reported at fair value, with unrealized gains and losses excluded from earnings and reported net of tax in other comprehensive income.

The Group classifies as trading those securities that are acquired and held principally for the purpose of selling them in the near future. These securities are carried at fair value with realized and unrealized changes in fair value included in earnings in the period in which the changes occur. Interest revenue arising from trading instruments is included in the statement of income as part of interest income.

The Group's investment in the Federal Home Loan Bank (FHLB) of New York stock has no readily determinable fair value and can only be sold back to the FHLB at cost. Therefore, the carrying value represents its fair value.

Premiums and discounts are amortized to interest income over the life of the related securities using the interest method. Net realized gains or losses on sales of investment securities and unrealized loss valuation adjustments considered other than temporary, if any, on securities classified as either available-for-sale or held-to-maturity are reported separately in the statement of income. The cost of securities sold is determined on the specific identification method.

***Financial Instruments***

***Derivative Financial Instruments*** - As part of the Group's asset/liability management, the Group uses interest-rate contracts, which include interest-rate exchange agreements (swaps, caps, and options agreements), to hedge various exposures or to modify interest rate characteristics of various statement of financial condition accounts.

Effective July 1, 2000, the Group adopted Statement of Financial Accounting Standards ( SFAS ) No. 133, Accounting for Derivative Instruments and Hedging Activities and SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities (refer to Note 9). These Statements establish accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. The statements require that all derivative instruments be recognized as assets and liabilities at fair value. If certain conditions are met, the derivative may qualify for hedge accounting treatment and be designated as one of the following types of hedges: (a) hedge of the exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment ( fair value hedge ); (b) a hedge of the exposure to variability of cash flows of a recognized asset, liability or forecasted transaction ( cash flow hedge ) or (c) a hedge of foreign currency exposure ( foreign currency hedge ).

In the case of a qualifying fair value hedge, changes in the value of the derivative instruments that have been highly effective are recognized in current period earnings along with the change in value of the designated hedged item. In the case of a qualifying cash flow hedge, changes in the value of the derivative instruments that have been highly effective are recognized in other comprehensive income, until such time as those earnings are affected by the variability of the cash flows of the underlying hedged item. In either a fair value hedge or a cash flow hedge, net earnings may be impacted to the extent the changes in the value of the derivative instruments do not perfectly offset changes in the value of the hedged items. If the derivative is not designated as a hedging instrument, the changes in fair value of the derivative are recorded in earnings.

Certain contracts contain embedded derivatives. When the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it should be bifurcated, carried at fair value, and designated as a trading or non-hedging derivative instrument.

Prior to the implementation of these Statements, substantially all of the Group's derivatives were accounted for as off-balance sheet hedging contracts not marked to market. The net effect of amounts to be paid or received under interest rate swaps was recorded as an adjustment to interest expense. Premiums on caps were amortized over the term of the contract. Income or expenses arising from the instruments were recorded in the category appropriate to the related asset or liability.

***Other Off-Balance Sheet Instruments*** - In the ordinary course of business, the Group enters into off-balance sheet instruments consisting of commitments to extend credit and commitments under credit card arrangements. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received. The Group periodically evaluates the credit risks inherent in these commitments, and establishes loss allowances for such risks if and when these are deemed necessary.

***Mortgage Banking Activities and Loans Held-For-Sale***

From time to time, the Group sells loans to other financial institutions or securitizes conforming mortgage loans into Government National Mortgage Association (GNMA), Fannie Mae (FNMA) and Federal Home Loan Mortgage Corporation (FHLMC) certificates. Another institution services the mortgages included in the resulting GNMA, FNMA and FHLMC pools. These mortgages and other loans are reported as loans held-for-sale and are stated at the lower of cost or market in the aggregate. Net unrealized losses are recognized through a valuation allowance by charges to income. Realized gains or losses on these loans are determined using the specific identification method.

Servicing rights on mortgage loans held by the Group are sold to another financial institution. The gain on the sale of these rights is determined by allocating the total cost of mortgage loans to be sold to the mortgage servicing rights and the loans (without the mortgage servicing rights), based on their relative fair values. This gain is deferred and amortized over the expected life of the loan, unless the loans are sold at which time the deferred gain is taken into income.



*Loans and Allowance for Loan Losses*

The Group grants mortgage, commercial and consumer loans to customers within Puerto Rico. A substantial portion of the loan portfolio is represented by mortgage loans. The ability of the Group's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees and costs and premiums and discounts on loans purchased are deferred and amortized over the estimated life of the loans as an adjustment of their yield using a method that approximates the interest method.

Interest recognition is discontinued when loans are 90 days or more in arrears on principal and interest, except for well-collateralized real estate loans for which recognition is discontinued when other factors indicate that collection of interest or principal is doubtful. Loans for which the recognition of interest income has been discontinued are designated as non-accruing. Such loans are not reinstated to accrual status until interest is received on a current basis and other factors indicative of doubtful collection cease to exist.

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The Group follows a systematic methodology to establish and evaluate the adequacy of the allowance for loan losses. This methodology consists of several key elements.

Larger commercial loans that exhibit potential or observed credit weaknesses are subject to individual review and grading. Where appropriate, allowances are allocated to individual loans based on management's estimate of the borrower's ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Group.

Included in the review of individual loans are those that are impaired. A loan is considered impaired when, based on current information and events, it is probable that the Group will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or as a practical expedient, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Loans are individually evaluated for impairment, except large groups of small balance, homogeneous loans that are collectively evaluated for impairment and for leases and loans that are recorded at fair value or at the lower of cost or market. The Group

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measures for impairment all commercial loans over \$250,000. The portfolios of mortgages, consumer loans, and leases are considered homogeneous and are evaluated collectively for impairment.

For loans that are not individually graded, the Group uses a methodology that follows a loan credit risk rating process that involves dividing loans into risk categories. The following are the credit risk categories (established by the FDIC Interagency Policy Statement of 1993): pass, special mention, substandard, doubtful and loss.

The Group, using an aged-based rating system, applies an overall allowance percentage to each loan portfolio category based on historical credit losses adjusted for current conditions and trends. This delinquency-based calculation is the starting point for management's determination of the required level of the allowance for loan losses. Other data considered in this determination includes: the overall

historical loss trends (one year and three years) and other information including underwriting standards, economic trends and unusual events such as hurricanes.

Loan loss ratios and credit risk categories, are updated quarterly and are applied in the context of GAAP and the Joint Interagency Guidance on the importance of depository institutions having prudent, conservative, but not excessive loan loss allowances that fall within an acceptable range of estimated losses. While management uses available information in estimating possible loan losses, future changes to the allowance may be necessary based on factors beyond the Group's control, such as factors affecting general economic conditions.

### ***Premises and Equipment***

Premises and equipment are carried at cost less accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful life of each type of asset. Amortization of leasehold improvements is computed using the straight-line method over the terms of the leases or estimated useful lives of the improvements, whichever is shorter.

Long-lived assets and identifiable intangibles related to those assets to be held and used, except for financial instruments, and mortgage and other servicing rights, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. There were no impairment losses in fiscal years 2002, 2001 and 2000.

### ***Foreclosed Real Estate***

Foreclosed real estate is initially recorded at the lower of the related loan balance or its fair value at the date of foreclosure. At the time properties are acquired in full or partial satisfaction of loans, any excess of the loan balance over the estimated fair market value of the property is charged against the allowance for loan losses. The carrying value of these properties approximates the lower of cost or fair value less estimated cost to sell. Any excess of the carrying value over the estimated fair market value is charged to operations.

### ***Transfers and Servicing of Financial Assets and Extinguishments of Liabilities***

The Group follows the specific criteria established by SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities to determine when control has been surrendered in a transfer of financial assets. Transfer of financial assets is accounted for as a sale, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Group, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Group does not maintain effective control over the transferred assets through an agreement to repurchase them before maturity. As such, the Group recognizes the financial assets and servicing assets it controls and the liabilities it has incurred. At the same time, it ceases to recognize financial assets when control has been surrendered and liabilities when they are extinguished. Since SFAS No. 140 carried over most of SFAS No. 125 provisions, its implementation did not have any significant impact in the Group's financial statements.

*Income Taxes*

The Group follows an asset and liability approach to the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in the Group's financial statements or tax returns. Deferred income tax assets and liabilities are determined for differences between financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future. The computation is based on enacted laws and rates applicable to periods in which temporary differences will be recovered or settled. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized.

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### ***Stock Option Plan***

As further discussed in Note 2 to the consolidated financial statements, the Group has four stock options plans. These plans offer key officers and employees an opportunity to purchase shares of the Group's common stock. The Group follows the intrinsic value-based method of accounting for measuring compensation expense, if any. Compensation expense is generally recognized for any excess of the quoted market price of the Group's stock at measurement date over the amount an employee must pay to acquire the stock.

### ***Comprehensive Income***

Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances, except for those resulting from investments by owners and distributions to owners. GAAP requires that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities and on derivative activities that qualify and are designated for cash flows hedge accounting, are reported as a separate component of the stockholders' equity section of the statement of financial condition, such items, along with net income, are components of comprehensive income.

### ***New Accounting Pronouncements***

#### ***Business Combinations***

In June 2001, the Financial Accounting Standard Board ( FASB ) issued SFAS No. 141, *Business Combinations* . SFAS No. 141 addresses financial accounting and reporting for business combinations. This pronouncement requires the use of the purchase method of accounting for all business combinations initiated after June 30, 2001 and requires the recognition of intangible assets apart from goodwill if they meet certain criteria. SFAS No. 141 also added certain disclosure requirements in addition to those required by APB Opinion No. 16.

#### ***Goodwill and Intangible Assets***

In June 2001, the FASB issued SFAS No. 142, *Goodwill and Other Intangible Assets* . SFAS No. 142 changes the accounting for goodwill from an amortization method to an impairment-only approach. Thus, amortization of goodwill, including goodwill recorded in past business combinations, will cease upon adoption of that statement, which for the Group, will be July 1, 2002. Adoption of this statement will not have a material effect on the Group's financial condition or results of operations.

#### ***Accounting for Asset Retirement Obligations***

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In June 2001, the FASB issued SFAS No. 143, *Accounting for Asset Retirement Obligations*. SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This statement is effective for the Group's fiscal year beginning on July 1, 2002. Adoption of this statement will not have a material effect on the Group's financial condition or results of operations.

### *Accounting for Impairment or Disposal of Long-Lived Assets*

In August 2001, the FASB issued SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. This statement supersedes SFAS No. 121, *Accounting for the Impairment of Long-Lived Assets to Be Disposed Of*, and the accounting and reporting provisions of APB Opinion No. 30, *Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions*. SFAS No. 144 became effective on July 1, 2002, and is not expected to have a material effect on the Group's financial condition or results of operations.

### *Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections*

In April 2002, the FASB issued SFAS No. 145, *Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections*. SFAS No. 145 rescinds SFAS No. 4, *Reporting Gains and Losses from Extinguishment of Debt* an amendment of APB Opinion No. 30, which required

all gains and losses from extinguishment of debt to be aggregated and, if material, classified as extraordinary item, net of related income tax effect. As a result, the criteria in Opinion No. 30 will now be used to classify those gains and losses. This amendment became effective on July 1, 2002.

SFAS No. 145 also amends SFAS No. 13, *Accounting for Leases*, which requires that certain lease modifications that have economic effects similar to sale leaseback transactions be accounted for in the same manner as sale-leaseback transactions. This amendment became effective for transactions occurring after May 15, 2002. SFAS No. 145 is not expected to have a significant effect on the Group's financial condition or results of operations.

***Reclassifications***

Certain reclassifications have been made to prior years' financial statements to conform with the current year presentation.

**2. STOCKHOLDERS' EQUITY**

***Stock Dividend***

On January 29, 2002, the Group declared a ten percent (10%) stock dividend on common stock held by registered shareholders as of April 1, 2002. As a result, 1,249,125 shares of common stock were distributed on April 15, 2002. The stock dividend, for purposes of the computation of earnings and dividend per common share, is retroactively recognized for all periods presented in the accompanying consolidated financial statements.

***Treasury Stock***

As of June 30, 2001, the Board of Directors authorized management to repurchase up to 1,417,000 shares. The authority granted by the Board of Directors does not require the Group to repurchase any shares. The repurchase of shares will be made in the open market at such times and prices as market conditions shall warrant, and in compliance with the terms of applicable federal and Puerto Rico laws and regulations. The activity of common shares held in treasury by the Group for the years ended June 30, 2002, 2001 and 2000 is set forth below.

(In thousands)					
2002		2001		2000	
Shares	Dollar Amount	Shares	Dollar Amount	Shares	Dollar Amount

<b>Beginning of year</b>	1,378.7	\$	30,651	1,107.8	\$	27,116	903.8	\$	23,401
Common shares repurchased	155.5		3,023	270.9		3,535	204.0		3,715
<b>End of year</b>	<b>1,534.2</b>	<b>\$</b>	<b>33,674</b>	<b>1,378.7</b>	<b>\$</b>	<b>30,651</b>	<b>1,107.8</b>	<b>\$</b>	<b>27,116</b>

*Stock Options*

The Group has four stock options plans: the 1988, 1996, 1998 and 2000 Incentive Stock Option Plans. These plans offer key officers and employees an opportunity to purchase shares of the Group's common stock. The Compensation Committee of the Board of Directors has sole authority and absolute discretion as to the number of stock options to be granted, their vesting rights, and the options exercise price. The plans provide for a proportionate adjustment in the exercise price and the number of shares that can be purchased in case of a stock split, reclassification of stock, and a merger or reorganization. Stock options



vest upon completion of specified years of service.

The activity in outstanding options for the year ended June 30, 2002, 2001 and 2000, is set forth below:

	2002		2001		2000	
	Number Of Options	Weighted Average Exercise Price	Number Of Options	Weighted Average Exercise Price	Number Of Options	Weighted Average Exercise Price
<b>Beginning of year</b>	1,980,323	\$ 14.16	1,522,757	\$ 17.20	1,290,815	\$ 15.97
<b>Transactions before stock dividend:</b>						
Options granted	96,500	18.05	1,187,000	12.62	446,834	19.13
Options exercised	(123,768)	9.57	(80,333)	4.95	(66,321)	8.37
Options forfeited	(37,331)	14.06	(281,267)	16.91	(148,571)	16.26
Options cancelled	(271,500)	24.04	(367,834)	21.64		
	1,644,224	13.10	1,980,323	14.16	1,522,757	17.20
<b>Stock dividend effect</b>	164,422	11.91				
<b>Transactions after stock dividend:</b>						
Options granted	375,000	20.21				
Options exercised	(42,670)	11.38				
Options forfeited	(8,346)	12.78				
<b>End of year</b>	2,132,630	\$ 13.40	1,980,323	\$ 14.16	1,522,757	\$ 17.20

The following table summarizes the range of exercise prices and the weighted average remaining contractual life of the options outstanding at June 30, 2002:

Range of Exercise Prices	Outstanding			Exercisable		
	Number of Options	Weighted Average Exercise Price	Weighted Average Contract Life (Years)	Number of Options	Weighted Average Exercise Price	
\$ 4.10 to \$8.66	123,406	\$ 6.41	2.56	58,499	\$ 6.00	
10.09 to 12.18	1,290,609	11.36	7.90	58,840	10.09	
15.27 to 17.44	319,419	15.84	6.46	97,279	15.37	
19.09 to 21.90	399,196	20.21	9.53	11,731	20.20	
<b>\$ 4.10 to \$21.90</b>	<b>2,132,630</b>	<b>\$ 13.40</b>	<b>7.68</b>	<b>226,349</b>	<b>\$ 11.83</b>	

As described in Note 1, the Group uses the intrinsic value based method to account for stock options. In September and June 2001, Oriental Financial Group Inc. canceled 271,500 and 367,834, respectively, of non-vested options granted with a discount in

fiscal years 1998, 1999 and 2000. No consideration was paid to the option holders at the time of cancellation. Also, no awards were granted to option holders within the following periods:

the period prior to the date of cancellation that is the shorter of six months or the period from the date of the grant of the canceled or settled option; and

the period ending six months after the date of the cancellation.

In addition, there was no oral or written agreement or implied promise by the Group to compensate the canceled option holders for any increases in the market price of the Group's stock after the cancellation. The options were not canceled for nonperformance or termination of employment. At the cancellation, the unrecognized compensation cost was recorded with a charge to income and a credit to additional paid in capital.

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The following table presents the Group's net income and earnings per common share assuming the Group had used the fair value method to recognize compensation expenses with respect to the options:

(In thousands except for per share data)	2002		2001		2000	
<b>Compensation and Benefits:</b>						
Reported	\$	17,178	\$	15,672	\$	15,698
Pro forma	\$	19,546	\$	17,989	\$	16,534
<b>Net Income:</b>						
Reported	\$	38,451	\$	8,469	\$	19,566
Pro forma	\$	36,083	\$	6,152	\$	18,730
<b>Earnings Per share:</b>						
Basic:						
Reported	\$	2.63	\$	0.44	\$	1.22
Pro forma	\$	2.46	\$	0.27	\$	1.16
Diluted:						
Reported	\$	2.50	\$	0.43	\$	1.19
Pro forma	\$	2.34	\$	0.27	\$	1.13

The fair value of each option granted in fiscal years 2002, 2001 and 2000 was estimated using the Black-Scholes option pricing model with the following assumptions: (1) The weighted average market price of the stock at the end of the fiscal 2002, 2001 and 2000 grants was \$19.45, \$11.48 and \$20.68, respectively. The weighted average exercise price of the options in 2002 was \$19.46, (2001 - \$11.48, 2000 - \$17.39). The exercise price of options granted in fiscals 2002 and 2001 equaled the quoted market price of the stock, while options granted in fiscal 2000 were granted with a discount. (2) The expected option term is 7 years. (3) The expected weighted average volatility is 32% for options granted in fiscal 2002 (2001 31%, 2000 32%). (4) The expected weighted average dividend yield is 3.11% for options granted in fiscal 2002 (2001 5.24%, 2000 2.90%). (5) The weighted average risk-free interest rate is 5.09% for options granted in fiscal 2002 (2001 5.56%, 2000 5.79%). (6) The weighted average fair value of the options granted in 2002 was \$5.90 (2001 \$2.77; 2000 \$8.00).

**Earnings per Common Share**

The calculation of earnings per common share after cumulative effect of change in accounting principle for the fiscal years ended June 30, 2002, 2001 and 2000 follows:

(In thousands, except per share data)	2002		June 30, 2001		2000	
<b>Net income</b>	\$	38,451	\$	8,469	\$	19,566
Less: Preferred stock dividend		(2,387)		(2,387)		(2,387)
Net income attributable to common stockholders	\$	36,064	\$	6,082	\$	17,179

**Earnings per common share basic:**

Net income available to common stockholders	\$	36,064	\$	6,082	\$	17,179
Weighted average common shares outstanding		13,711		13,796		14,066
Earnings per common share basic	\$	<b>2.63</b>	\$	<b>0.44</b>	\$	<b>1.22</b>

**Earnings per common share diluted:**

Net income available to common stockholders	\$	36,064	\$	6,082	\$	17,179
Weighted average common shares and share equivalents:						
Average common shares outstanding		13,711		13,796		14,066
Common stock equivalents options		691		250		413
Total		14,402		14,046		14,479
Earnings per common share diluted	\$	<b>2.50</b>	\$	<b>0.43</b>	\$	<b>1.19</b>

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Stock options without dilutive effect on earnings per share not included in the calculation amounted to 396,000 in fiscal 2002, (2001 1,335,000; 2000 483,000).

### *Legal Surplus*

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of 10% of the Bank's net income for the year be transferred to capital surplus until such surplus equals the total of paid in capital on common and preferred stocks. At June 30, 2002, legal surplus amounted to \$15,997,000 (2001 - \$12,118,000). The amount transferred to the legal surplus account is not available for payment of dividends to shareholders. In addition, the Federal Reserve Board has issued a policy statement that bank holding companies should generally pay dividends only from operating earnings of the current and preceding two years.

### *Preferred Stock*

In May 1999, the Group issued 1,340,000 shares of its 7.125% Non-Cumulative Monthly Income Preferred Stock, Series A at \$25 per share. The Series A Preferred Stock has the following characteristics: (1) annual dividends of \$1.78 per share, payable monthly, if declared by the Board of Directors; missed dividends are not cumulative, (2) redeemable at the Group's option beginning on May 30, 2004, (3) no mandatory redemption or stated maturity date and (4) liquidation value of \$25 per share.

### *Accumulated Other Comprehensive Income (Loss)*

Accumulated other comprehensive income (loss), net of income tax, as of June 30 consisted of:

	(In thousands)	
	2002	2001
Unrealized loss on derivatives designated as cash flows hedges	\$ (21,702)	\$ (9,469)
Unrealized gain (loss) on securities available-for-sale	28,566	(8,399)
Transition adjustment of SFAS No. 133	(34)	(316)
Total	\$ 6,830	\$ (18,184)

### *Minimum Regulatory Capital Requirements*

The Group (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Group's and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Group and the Bank must meet specific capital guidelines that involve

quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Group and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of June 30, 2002 and 2001, that the Group and the Bank met all capital adequacy requirements to which they are subject.

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As of December 31, 2000, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Bank's category. The Group's and the Bank's actual capital amounts and ratios as of June 30, were as follows:

	Actual		Minimum Capital Requirement (Dollars in thousands)		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Group Ratios</b>						
<b>As of June 30, 2002</b>						
Total Capital (to Risk-Weighted Assets)	\$ 197,459	22.10%	\$ 71,469	8.00%	N/A	N/A
Tier I Risk-Based (to Risk-Weighted Assets)	\$ 194,420	21.76%	\$ 35,735	4.00%	N/A	N/A
Tier I Capital (to Average Assets)	\$ 194,420	7.80%	\$ 99,694	4.00%	N/A	N/A
<b>As of June 30, 2001</b>						
Total Capital (to Risk-Weighted Assets)	\$ 134,338	19.96%	\$ 53,854	8.00%	N/A	N/A
Tier I Risk-Based (to Risk-Weighted Assets)	\$ 131,482	19.53%	\$ 26,927	4.00%	N/A	N/A
Tier I Capital (to Average Assets)	\$ 131,673	6.68%	\$ 78,793	4.00%	N/A	N/A
<b>Bank Ratios</b>						
<b>As of June 30, 2002</b>						
Total Capital (to Risk-Weighted Assets)	\$ 149,824	21.10%	\$ 56,796	8.00%	\$ 70,996	10.00%
Tier I Risk-Based (to Risk-Weighted Assets)	\$ 146,785	20.68%	\$ 28,398	4.00%	\$ 42,597	6.00%
Tier I Capital (to Average Assets)	\$ 146,785	5.78%	\$ 101,497	4.00%	\$ 126,872	5.00%
<b>As of June 30, 2001</b>						
Total Capital (to Risk-Weighted Assets)	\$ 117,967	17.56%	\$ 53,748	8.00%	\$ 67,186	10.00%
Tier I Risk-Based (to Risk-Weighted Assets)	\$ 115,111	17.13%	\$ 26,874	4.00%	\$ 40,311	6.00%
Tier I Capital (to Average Assets)	\$ 115,302	5.80%	\$ 79,540	4.00%	\$ 99,425	5.00%

The Group's ability to pay dividends to its stockholders and other activities can be restricted if its capital falls below levels established by the Federal Reserve guidelines. In addition, any bank holding company whose capital falls below levels specified in the guidelines can be required to implement a plan to increase capital.

3. INVESTMENTS

*Money Market and Other Short Term Investments*

At June 30, 2001, the money market investments include \$20,100,000 of securities purchased under agreements to resell that were collateralized by U.S. Treasury notes with an estimated market value of \$20,000,000.

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*Investment Securities*

The amortized cost, gross unrealized gains and losses, fair value, and average weighted yield of the securities owned by the Group at June 30, 2002 and 2001, were as follows:

	June 30, 2002 (In thousands)					Average Weighted Yield
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value		
<b>Available-for-Sale</b>						
US Treasury securities	\$ 3,293	\$ 188	\$	\$ 3,481		5.78%
Puerto Rico Government and agencies obligations	49,842	106	95	49,853		6.11%
Other debt securities	9,360	405		9,765		8.98%
Total	62,495	699	95	63,099		
Mortgage-backed securities:						
FNMA and FHLMC certificates	1,169,484	24,327	260	1,193,551		6.17%
GNMA certificates	213,896	6,504	87	220,313		6.87%
Collateralized mortgage obligations (CMOs)	249,231	3,648	18	252,861		6.30%
Total	1,632,611	34,479	365	1,666,725		
	<b>\$ 1,695,106</b>	<b>\$ 35,178</b>	<b>\$ 460</b>	<b>\$ 1,729,824</b>		<b>6.29%</b>

	June 30, 2001 (In thousands)					Average Weighted Yield
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value		
<b>Available-for-Sale</b>						
US Treasury securities	\$ 3,623	\$ 103	\$	\$ 3,726		7.56%
US Government and agencies securities	30,159	193		30,352		7.16%
Puerto Rico Government and agencies obligations	8,189	11	58	8,142		6.33%
Other debt securities	9,288			9,288		7.73%
Total	51,259	307	58	51,508		
Mortgage-backed securities:						
FNMA and FHLMC certificates	811,892	3,097	6,620	808,369		6.59%
GNMA certificates	237,528	2,478	854	239,152		7.13%
CMOs	218,833	935	1,912	217,856		6.72%
Total	1,268,253	6,510	9,386	1,265,377		
	<b>\$ 1,319,512</b>	<b>\$ 6,817</b>	<b>\$ 9,444</b>	<b>\$ 1,316,885</b>		<b>6.73%</b>

The amortized cost and fair value of the Group's investment securities at June 30, 2002, by contractual maturity (excluding mortgage-backed securities), are shown in the next table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

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	(In thousands)	
	Available-for-sale	
	Amortized Cost	Fair Value
Due after 1 to 5 years	\$ 10,856	\$ 10,961
Due after 5 to 10 years	16,320	16,344
Due after 10 years	35,319	35,794
Total	62,495	63,099
Mortgage-backed securities	1,632,611	1,666,725
	<b>\$ 1,695,106</b>	<b>\$ 1,729,824</b>

Proceeds from the sale of investment securities available-for-sale, including those sold but not yet collected, during fiscal 2002 totaled \$329,654,000 (2001 - \$546,550,000; 2000 - \$104,402,000). Gross realized gains and losses on those sales during fiscal 2002 were \$5,480,000 and \$1,118,000, respectively (2001 - \$7,393,000 and \$8,568,000, respectively; 2000 - \$1,249,000 and \$47,000, respectively).

With the adoption of SFAS No. 133 and SFAS No. 138 (see Note 9), the Group transferred the held-to-maturity portfolio to the available-for-sale investment category. As of July 1, 2000, the unrealized loss on those securities amounting to \$26,633,000 was recorded in other comprehensive income as the cumulative effect of a change in accounting principle.

#### *Trading Securities*

A summary of trading securities owned by the Group at June 30, is as follows:

	(In thousands)	
	2002	2001
US Treasury securities	\$ 2,853	\$ 2,579
Puerto Rico Government and agencies obligations	6,406	339
Mortgage-backed securities	9,259	73,842
	<b>\$ 9,259</b>	<b>\$ 76,760</b>

At June 30, 2002, the Group's trading portfolio weighted average yield was 5.94% (2001 - 7.92%).

#### **4. PLEDGED ASSETS**

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At June 30, 2002, residential and commercial mortgage loans amounting to \$335,428,000 were pledged to secure advances and borrowings from the FHLB. Investment securities with fair values totaling \$1,031,274,000; \$250,718,000; \$16,651,000; \$19,468,000 at June 30, 2002, were pledged to secure investment securities sold under agreements to repurchase (see Note 8), public fund deposits (see Note 7), term notes (see Note 8) and interest rate swap agreements, respectively. Also, investment securities with fair values totaling \$211,000 and \$123,000 at June 30, 2002, were pledged to the Federal Reserve Bank and to the Puerto Rico Treasury Department (for the Oriental International Division), respectively.

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## 5. LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

### *Loans Receivable*

The composition of the Group's loan portfolio at June 30, was as follows:

	(In thousands)	
	2002	2001
<b>Loans secured by real estate:</b>		
Residential 1 to 4 family	\$ 415,635	\$ 321,689
Non-residential real estate loans	3,449	3,827
Home equity loans and secured personal loans	97,798	74,759
Commercial	30,906	17,719
	547,788	417,994
Less: deferred loan fees, net	(5,429)	(3,967)
	542,359	414,027
<b>Other loans:</b>		
Commercial	10,540	8,238
Personal consumer loans and credit lines	21,931	22,652
Financing leases, net of unearned interest	295	827
Plus: deferred loan costs, net	85	24
	32,851	31,741
<b>Loans receivable</b>	<b>575,210</b>	<b>445,768</b>
Allowance for loan losses	(3,039)	(2,856)
<b>Loans receivable</b>	<b>572,171</b>	<b>442,912</b>
Loans held-for-sale (residential 1 to 4 family mortgage loans)	9,360	23,570
<b>Total loans receivable, net</b>	<b>\$ 581,531</b>	<b>\$ 466,482</b>

At June 30, 2002, residential mortgage loans held-for-sale amounted to \$9,360,000 (2001 - \$23,570,000). All mortgage residential loans originated and sold during fiscal 2002 were sold based on pre-established commitments or at market values. In fiscal 2002, the Group recognized gains of \$7,136,000 (2001 - \$7,783,000; 2000 - \$5,891,000) in these sales that are presented in the statement of income as mortgage-banking activities.

The Group originated commercial real estate loans during fiscal 2002 amounting to \$16,346,000, totaling \$30,906,000 at June 30, 2002. In general, commercial real estate loans are considered by management to be of somewhat greater risk of uncollectibility due to the dependency on income production or future development of the real estate. The commercial real estate loans are principally collateralized by property dedicated to wholesale, retail and rental business activities.

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On July 7, 2000, the Group sold approximately \$167.5 million of its non-delinquent unsecured personal loan and lease portfolios to a local financial institution. At June 30, 2000, these loans were under a contract to sell, thus they were valued by reference to the contracted price. A loss of \$1.2 million was recorded in fiscal 2000 in connection with this contract. In fiscal 2001, the Group realized a \$914,000 gain on the sale of loans that had been previously written off.

At June 30, 2002, loans on which the accrual of interest has been discontinued amounted to approximately \$10,196,000 (2001 - \$6,537,000; 2000 - \$8,844,000). The gross interest income that would have been recorded in fiscal 2002 if non-accrual loans had performed in accordance with their original terms amounted to approximately \$724,000 (2001 - \$664,000; 2000 - \$851,000).

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*Allowance for Loan Losses*

The changes in the allowance for loan losses for the last three fiscal years ended June 30, were as follows:

	(In thousands)		
	2002	2001	2000
<b>Balance at beginning of year</b>	\$ 2,856	\$ 6,837	\$ 9,002
Provision for loan losses	2,117	2,903	8,150
Loans charged-off	(2,839)	(9,030)	(13,422)
Recoveries	905	2,146	3,107
<b>Balance at end of year</b>	\$ 3,039	\$ 2,856	\$ 6,837

As described in Note 1, the Group evaluates all loans, some individually and others as homogeneous groups, for purposes of determining impairment. At June 30, 2002 and 2001, the Group determined that no specific impairment allowance was required for those loans evaluated for impairment.

*Concentration of Risk*

Substantially all loans in the Group are to residents in Puerto Rico, therefore, it is susceptible to events affecting Puerto Rico's economy. The vast majority of the loans are well collateralized, thus reducing the risk of potential losses.

## 6. NON-INTEREST EARNING ASSETS *Premises and Equipment*

Premises and equipment are stated at cost less accumulated depreciation and amortization as follows:

	Useful Life (Years)	(In thousands)	
		2002	2001
Land		\$ 1,332	\$ 1,332
Buildings and improvements	40	6,853	12,382
Leasehold improvements	5 - 10	5,356	4,135
Furniture and fixtures	3 - 7	5,052	5,185
EDP and other equipment	3 - 7	10,367	12,803

	<b>28,960</b>	<b>35,837</b>
Less: accumulated depreciation and amortization	(10,972)	(14,901)
	<b>\$ 17,988</b>	<b>\$ 20,936</b>

Depreciation and amortization of premises and equipment for the year ended June 30, 2002 totaled \$4,371,000 (2001- \$4,564,000; 2000 - \$3,767,000). These are included in the statement of income as part of occupancy and equipment expenses.

*Accrued Interest Receivable and Other Assets:*

Accrued interest receivable at June 30, 2002 consists of \$5,562,000 from loans (2001 - \$4,423,000) and \$10,136,000 from investments (2001 - \$12,223,000).



Other assets at June 30, include the following:

	(In thousands)	
	2002	2001
Investment in equity options	\$ 12,145	\$ 26,973
Prepaid expenses and other assets	7,413	6,078
Income tax receivable	6,358	8,514
Deferred tax asset, net (Note 12)	5,558	6,335
Other accounts receivable, net	3,509	2,466
Other repossessed property		107
	<b>\$ 34,983</b>	<b>\$ 50,473</b>

## 7. DEPOSITS AND RELATED INTEREST

At June 30, 2002, the weighted average interest rate of the Group's deposits was 3.71% (2001 - 4.69%) considering non-interest bearing deposits of \$67,142,000 (2001 - \$46,743,000). Refer to the Consolidated Statement of Financial Condition for the composition of deposits at June 30, 2002 and 2001. Interest expense for the last three fiscal years ending June 30, is set forth below:

	(In thousands)		
	2002	2001	2000
NOW accounts and saving deposits	\$ 3,361	\$ 3,126	\$ 3,423
Certificates of deposit and IRA accounts	30,227	33,516	28,000
	<b>\$ 33,588</b>	<b>\$ 36,642</b>	<b>\$ 31,423</b>

At June 30, 2002, time deposits in denominations of \$100,000 or higher amounted to \$335,508,000 (2001- \$248,452,000) including: (i) brokered certificates of deposit of \$31,736,000, (2001 - \$25,000,000) at a weighted average rate of 2.88%, (2001- 6.69%); and (ii) public fund deposits from various local government agencies of \$225,446,000, (2001 - \$147,636,000) at a weighted average rate of 2.65% (2001 - 5.88%), which were collateralized with investment securities of \$223,047,000 (2001 - \$146,036,000).

Scheduled maturities of time deposits and IRA accounts at June 30, 2002 are as follow:

	(In thousands)	
Within one year:		
Three (3) months or less	\$	253,488
Over 3 months through 1 year		230,187
		483,675

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Over 1 through 2 years	90,312
Over 2 through 3 years	93,916
Over 3 through 4 years	48,261
Over 4 through 5 years	59,448
Over 5 years	1,471
	\$ 777,083

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## 8. BORROWINGS

### *Securities Sold under Agreements to Repurchase*

At June 30, 2002, securities underlying agreements to repurchase were delivered to, and are being held by, the counterparties with whom the repurchase agreements were transacted. The counterparties have agreed to resell to the Group the same or similar securities at the maturity of the agreements.

Securities sold under agreements to repurchase ( reverse repurchase agreements ) at June 30, 2002 mature as follows: within 30 days \$838,433,000; and between 31 to 90 days \$158,436,000.

At June 30, 2002, securities sold under agreements to repurchase (classified by counterparty) were as follows:

	(In thousands) 2002	
	Borrowing Balance	Fair Value of Underlying Collateral
Lehman Brothers Inc.	\$ 327,775	\$ 336,193
Salomon Smith Barney Inc.	178,971	188,901
Bear Stearns and Company	273,688	283,328
Morgan Stanley Dean Witter	115,229	118,834
Deutsche Bank AG	101,206	104,018
	996,869	1,031,274
Accrued interest	1,556	5,182
Total	\$ 998,425	\$ 1,036,456

Borrowings under reverse repurchase agreements at June 30, were collateralized as follows:

	(In thousands)			
	2002		2001	
	Borrowing Balance	Fair Value of Underlying Collateral	Borrowing Balance	Fair Value of Underlying Collateral
GNMA certificates	\$ 74,481	\$ 77,787	\$ 218,582	\$ 220,164
FNMA certificates	590,114	614,218	398,542	397,415

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FNMA sold but not yet delivered	10,747	11,027		
FHLMC	312,135	321,301	132,734	133,027
CMO	9,392	6,941	144,618	144,618
U.S. Treasury Notes			19,950	20,000
U.S. and P.R. Government and agencies obligations			1,045	1,045
<b>Total</b>	<b>\$ 996,869</b>	<b>\$ 1,031,274</b>	<b>\$ 915,471</b>	<b>\$ 916,269</b>

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At June 30, 2002, the weighted average interest rate of the Group's repurchase agreements was 1.84% (2001 4.12%) and included agreements with interest ranging from 1.81% to 1.88% (2001 from 3.10% to 4.51%). The following summarizes significant data on securities sold under agreements to repurchase for fiscals 2002 and 2001:

	(In thousands)	
	2002	2001
Average daily aggregate balance outstanding	\$ 998,069	\$ 790,498
Maximum amount outstanding at any month-end	\$ 1,148,846	\$ 955,745
Weighted average interest rate during the year	3.98%	6.08%

#### *Advances from the Federal Home Loan Bank*

At June 30, advances from the Federal Home Loan Bank of New York (FHLB) consist of the following:

Maturity Date	Interest Rate Description	(In thousands)	
		2002	2001
July-2002	Fixed - 2.04%	\$ 3,200	\$
May-2003	Fixed - 4.83%	50,000	50,000
June-2003	Fixed - 2.425%	25,000	
July-2003	Fixed - 2.84%	25,000	
July-2003	Fixed - 4.70%	50,000	
November-2003	Fixed - 2.90%	5,000	
March-2004	Fixed - 3.52%	25,000	
June-2004	Fixed - 3.37%	25,000	
November-2001	Fixed - 7.18%		5,000
June-2002	Fixed - 3.99%		50,000
		\$ 208,200	\$ 105,000

Advances are received from the FHLB under an agreement whereby the Group is required to maintain a minimum amount of qualifying collateral with a market value of at least 110% of the outstanding advances. At June 30, 2002, these advances were secured by mortgage loans amounting \$335,428,000. Also, at June 30, 2002, the Group has an additional borrowing capacity with the FHLB of \$97 million.

#### *Term Notes*

At June 30, term notes collateralized with investment securities consist of the following:

Maturity Date	Interest Rate Description	(In thousands)	
		2002	2001
March - 2007	Floating due quarterly 2.05% (2001 4.51%)	\$ 15,000	\$ 15,000
December - 2001	Floating due quarterly 3.19%		5,000
September - 2001	Floating due quarterly 4.66%		10,000
September - 2001	Floating due quarterly 4.47%		30,000
		\$ 15,000	\$ 60,000

At June 30, 2002, term notes were secured by investment securities amounting \$16,651,000.

***Subordinated Capital Notes***

In October 2001, Oriental Financial Group, Inc. Statutory Trust I, a wholly owned special purpose subsidiary of the Group, was formed for the purpose of issuing company-obligated securities. On December 18, 2001, \$35 million of trust redeemable preferred securities were issued by the Statutory Trust as part of a pooled underwriting transaction. Pooled underwriting involves participating with other bank-holding companies in issuing the securities through a special purpose pooling vehicle created by the underwriters. The securities have a par value of \$35 million, bear interest based on 3 months LIBOR plus 360 basis points (5.48% at June 30, 2002) (provided, however, that prior to December 18, 2006, this interest rate shall not exceed 12.5%), payable quarterly, and mature on December 23, 2031. The securities may be called at par after five years. The proceeds from this issuance were used to purchase a like amount of floating rate junior subordinated deferrable interest debentures issued by the Group, which have the same maturity and call provisions as the redeemable capital securities.

These company-obligated securities of the subsidiary grantor trust (trust preferred securities) are accounted for as a liability on the consolidated statements of financial condition. Dividends on the trust preferred securities are accounted for as an interest expense on an accrual basis. These debts are treated as Tier-1 capital for regulatory purposes.

***Unused Lines of Credit***

The Group maintains various lines of credit with other financial institutions from which funds are drawn as needed. At June 30, 2002 and 2001, the Group's total available funds under these lines of credit totaled \$24,400,000. At June 30, 2002 and 2001, there was no balance outstanding under these lines of credit.

***Contractual Maturities***

At June 30, 2002, the contractual maturities of securities sold under agreements to repurchase, advances from the FHLB, term notes and subordinated capital notes by fiscal year are as follows:

Year Ending June 30,	(In thousands)				
	Reverse Repurchase Agreements	Advances from FHLB	Term Notes	Subordinated Capital Notes	
2003	\$ 996,869	\$ 78,200			
2004		130,000			
2007			\$ 15,000		
2032				\$ 35,000	
	\$ 996,869	\$ 208,200	\$ 15,000	\$ 35,000	

**9. DERIVATIVES ACTIVITIES**

The Group utilizes various derivative instruments for hedging purposes, such as asset/liability management, and other than hedging purposes. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations and payments are based. Notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. The actual risk of loss is the cost of replacing, at market, these contracts in the event of default by the counterparties. The Group controls the credit risk of its derivative financial instrument agreements through credit approvals, limits, monitoring procedures and collateral, when considered necessary.

The Group generally uses interest rate swaps and interest rate options, such as caps and options, in managing its interest rate risk exposure. The swaps were entered into to convert short-term borrowings into fixed rate liabilities for longer periods and provide protection against increases in short-term interest rates. Under these swaps, the Group pays a fixed monthly or quarterly cost and receives a floating thirty or ninety-day payment based on LIBOR. Floating rate payments received from the swap counterparties correspond to the floating rate payments made on the short-term borrowings thus resulting in a net fixed rate cost to the Group (cash flow hedging instruments used to hedge a forecasted transaction). Under the



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caps, the Group pays an up front premium or fee for the right to receive cash flow payments in excess of the predetermined cap rate; thus, effectively capping its interest rate cost for the duration of the agreement.

The Group's swaps, excluding those used to manage exposure to the stock market, and caps outstanding and their terms at June 30, are set forth in the table below:

	(Dollars in thousands)	
	2002	2001
<b>Swaps:</b>		
Pay fixed swaps notional amount	\$ 500,000	\$ 300,000
Weighted average pay rate - fixed	4.77%	6.65%
Weighted average receive rate - floating	1.84%	3.95%
Maturity in months	1 to 100	12 to 112
Floating rate as a percent of LIBOR	100%	100%
<b>Caps:</b>		
Cap agreements notional amount	\$ 200,000	\$ 250,000
Cap rate	4.81%	7.00%
Current 90 day LIBOR	1.86%	3.84%
Maturity in months	21 to 59	10

The Group offers its customers certificates of deposit with an option tied to the performance of one of the following stock market indexes, Standard & Poor's 500, Dow Jones Industrial Average and Russell 2000. At the end of five years, the depositor will receive a specified percentage of the average increase of the month-end value of the corresponding stock index. If such index decreases, the depositor receives the principal without any interest. The Group uses swap and option agreements with major money center banks and major broker dealer companies to manage its exposure to changes in those indexes. Under the terms of the option agreements, the Group will receive the average increase in the month-end value of the corresponding index in exchange for a fixed premium. Under the term of the swap agreements, the Group will receive the average increase in the month-end value of the corresponding index in exchange for a quarterly fixed interest cost. The changes in fair value of the options purchased, the swap agreements and the options embedded in the certificates of deposits are recorded in earnings.

Derivatives instruments are generally negotiated over-the-counter (OTC) contracts. Negotiated OTC derivatives are generally entered into between two counterparties that negotiate specific agreement terms, including the underlying instrument, amount, exercise price and maturity.

Information pertaining to the notional amounts of the Group's derivative financial instruments as of June 30, 2002 and 2001 is as follows:

Type of Contract:	Notional Amount (In thousands)	
	2002	2001
Cash Flows Hedging Activities - Interest rate swaps used to hedge a forecasted transaction - short-term borrowings	\$ 500,000	\$ 300,000

Derivatives Not Designated as Hedge:			
Interest rate swaps used to manage exposure to the stock market on stock indexed deposits	\$	29,200	\$ 37,250
Purchased options used to manage exposure to the stock market on stock indexed deposits		196,940	143,700
Embedded options on stock indexed deposits		222,560	180,541
Caps		200,000	250,000
	\$	<b>648,700</b>	\$ <b>611,491</b>

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At June 30, 2002, the contractual maturities of interest rate swaps and caps, and equity indexed options, by fiscal year were as follows:

Year Ending June 30,	(In thousands)				
	Cash Flows Hedging Swaps	Caps	Equity Indexed Options and Swaps Purchased	Equity Indexed Options Sold	
2003	\$ 100,000	\$	\$ 21,750	\$	25,490
2004	200,000	75,000	40,750		36,160
2005	50,000		51,000		49,740
2006			54,150		54,209
2007		125,000	58,490		56,961
2011	150,000				
	<b>\$ 500,000</b>	<b>\$ 200,000</b>	<b>\$ 226,140</b>	<b>\$</b>	<b>222,560</b>

During fiscal years 2002 and 2001, \$2.0 million and \$3.9 million, respectively, of unrealized losses were charged to earnings and reflected as Derivatives Activities in the Consolidated Statements of Income. Unrealized losses of \$12.5 million and \$9.5 million, respectively, on derivatives designated as cash flow hedges were charged to other comprehensive income during the same periods. No ineffectiveness was charged to earnings during either period.

At June 30, 2002 and 2001, the fair value of derivatives was recognized as either assets or liabilities in the Consolidated Statements of Financial Condition as follows: the fair value of the equity indexed options purchased represented an other asset of \$7.8 million and \$27.0 million, respectively, and the options sold to customers embedded in the certificates of deposit represented a liability of \$10.5 million and \$34.2 million, respectively, recorded in deposits. The fair value of the interest rate swaps represented a liability of \$22.6 million and \$10.3 million, respectively, presented in Accrued expenses and other liabilities. The fair value of the caps represented an other asset of \$4.3 million as of June 30, 2002. The caps did not have carrying value as of June 30, 2001.

The adoption of SFAS No. 133 on July 1, 2000 resulted in a transition adjustment recorded as a cumulative effect of a change in accounting principle of \$270,000 unrealized loss (\$164,000 net of tax effect) charged to earnings and reflected in the Consolidated Statements of Income and an \$875,000 unrealized loss on derivatives (\$534,000 net of tax effect) charged to other comprehensive income and reflected in the Consolidated Statements of Changes in Stockholders' Equity and of Comprehensive Income. The transition adjustment in other comprehensive income also includes an unrealized loss of \$26.6 million on securities transferred from held-to-maturity to available-for-sale on July 1, 2000.

As part of its interest rate risk management, during fiscal year 2000 the Group closed certain interest rate swap and cap agreements with an aggregate notional value of approximately \$390,000,000. This transaction generated gains of approximately \$1,720,000, which were amortized as an adjustment to the yield over the remaining original terms of the agreements.

**10. EMPLOYEE BENEFITS PLAN:**

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The Group has a cash or deferred arrangement profit sharing plan under Section 1165(e) of the Puerto Rico Treasury Department Internal Revenue Code, covering all full-time employees of the Group who have one year of service and are age twenty-one or older. Under this plan, participants may contribute each year from 2% to 10% of their compensation, as defined, up to a specified amount. The Group contributes 80 cents for each dollar contributed by an employee up to \$832. The Group's matching contribution is invested in shares of its common stock to match individual employee contributions up to \$1,040. The plan is entitled to acquire and hold qualified employer securities as part of its investment of the trust assets pursuant to ERISA Section 407. During fiscal year 2002 the Group contributed 5,637 (2001 - 7,873; 2000 - 6,519) shares of its common stock with a market value of approximately \$143,000 (2001 - \$111,000; 2000 - \$124,000) at the time of contribution. The Group's contribution becomes 100% vested once the employee attains three years of services.

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**11. RELATED PARTY TRANSACTIONS:**

The Group grants loans to its directors, executive officers and to certain related individuals or organizations in the ordinary course of business. These do not involve more than the normal risk of collectibility or present other unfavorable features. The movement and balance of these loans were as follows:

	(In thousands)	
	2002	2001
<b>Balance at the beginning of year</b>	\$ 2,905	\$ 2,707
New loans	1,471	415
Payments	(1,600)	(217)
<b>Balance at the end of year</b>	<b>\$ 2,776</b>	<b>\$ 2,905</b>

**12. INCOME TAX:**

Under the Puerto Rico Internal Revenue Code (the Code), all companies are treated as separate taxable entities and are not entitled to file consolidated returns. The Group and its subsidiaries are subject to Puerto Rico regular income tax or alternative minimum tax (AMT) on income earned from all sources. The AMT is payable if it exceeds regular income tax. The excess of AMT over regular income tax paid in any one year may be used to offset regular income tax in future years, subject to certain limitations.

The components of income tax expense (benefit) for the years ended June 30, follows:

	(In thousands)		
	2002	2001	2000
Current income tax expense (benefit)	\$ 2,200	\$ (1,219)	\$ 1,920
Deferred income tax benefit	(1,480)	(99)	(1,812)
<b>Income tax expense (benefit)</b>	<b>\$ 720</b>	<b>\$ (1,318)</b>	<b>\$ 108</b>

The Group maintained an effective tax rate lower than the statutory rate of 39% mainly due to the interest income arising from certain mortgage loans, investments and mortgage-backed securities exempt for Puerto Rico income tax purposes, net of expenses attributable to the exempt income. In addition, the Code provides a dividend received deduction of 100%, on dividends received from wholly-owned subsidiaries subject to income taxation in Puerto Rico. During fiscal 2002, the Group generated tax-exempt interest income of \$80,535,000 (2001 - \$74,176,000; 2000 - \$71,881,000). Exempt interest relates mostly to interest earned on obligations of the United States and Puerto Rico Governments and certain mortgage-backed securities, including securities held by the Group's International Banking Entity.



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The reconciliation between the Puerto Rico income tax statutory rate and the effective tax rate as reported for each of the last three fiscal years ended June 30, follows:

	(Dollars in thousands)					
	2002		2001		2000	
	Amount	Rate	Amount	Rate	Amount	Rate
Statutory rate	\$ 15,277	39.0%	\$ 2,853	39.0%	\$ 7,673	39.0%
Decrease in rate resulting from:						
Exempt interest income, net	(14,990)	(38.3)	(4,369)	(59.7)	(8,588)	(43.7)
Non deductible charges	331	0.8	675	9.2	1,023	5.2
Other items, net	102	0.3	(477)	(6.5)		
<b>Income tax expense (benefit)</b>	<b>\$ 720</b>	<b>1.8%</b>	<b>\$ (1,318)</b>	<b>(18.0)%</b>	<b>\$ 108</b>	<b>0.5%</b>

The Bank's income tax returns for the years ended June 30, 1997, 1998 and 1999 are currently under examination by the Puerto Rico taxing authorities. In the opinion of management, any liability resulting from the tax investigation will not have a material effect of the Group's financial condition or results of operations.

Deferred income tax reflects the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting and the amounts used for income tax purposes. The components of the Group's deferred tax asset, net at June 30, were as follows:

	(In thousands)	
	2002	2001
Allowance for loan losses	\$ 1,185	\$ 1,114
Deferred gain on sale of servicing rights	1,884	1,559
Realized losses on capital assets	511	1,573
Unrealized losses on derivative activities	1,460	682
Deferred loan origination fees	3,547	2,674
Deferred loan origination costs	(1,463)	(1,251)
Other temporary differences	411	(296)
	<b>7,535</b>	<b>6,055</b>
Unrealized losses (gains) included in other comprehensive income	(1,977)	280
<b>Deferred tax asset, net</b>	<b>\$ 5,558</b>	<b>\$ 6,335</b>

No valuation allowance was deemed necessary as of June 30, 2002 and 2001.

**13. COMMITMENTS:**

*Loan Commitments*

At June 30, 2002, there was \$15,836,000 (2001 - \$12,255,000) of unused lines of credit provided to customers and \$4,423,000 in commitments to originate loans (2001 - \$4,110,000). Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates and may require payment of a fee. Since the commitments may expire unexercised, the total commitment amounts do not necessarily represent future cash requirements. The Group evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Group upon



extension of credit, is based on management's credit evaluation of the customer.

### ***Lease Commitments***

The Group has entered into various operating lease agreements for branch facilities and administrative offices. Rent expense for fiscal 2002 amounted to \$2,092,000 (2001 - \$1,511,000; 2000 - \$1,499,000). As of June 30, 2002, future rental commitments under the terms of the leases, exclusive of taxes, insurance and maintenance expenses payable by the Group, are summarized as follows:

Year Ending June 30,	(In thousands)	
	Minimum Rent	
2003	\$	1,616
2004		1,492
2005		1,418
2006		1,271
2007		844
Thereafter		2,524
	\$	<b>9,165</b>

### **14. LITIGATION:**

On August 14, 1998, as a result of a review of its accounts in connection with the admission by a former Group officer of having embezzled funds, the Group became aware of certain irregularities. The Group notified the appropriate regulatory authorities and commenced an intensive investigation with the assistance of its independent accountants and legal counsel. The investigation determined losses of \$9.5 million (\$5.8 net of tax) resulting from dishonest and fraudulent acts and omissions involving several former Group employees. In the opinion of the Group's management and its legal counsel, the losses determined by the investigation are covered by the Group's fidelity insurance. However, the Group's fidelity insurance carrier has denied claims for such losses. On August 11, 2000, the Group filed a lawsuit in the United States District Court for the district of Puerto Rico against Federal Insurance Group, Inc., a stock insurance corporation organized under the laws of the state of Indiana, seeking payment of its \$9.5 million insurance claim and the payment of consequential damages of no less than \$13 million resulting from the denial of the claim. Initial conference meetings have taken place. The losses caused by the irregularities and claims to the insurer were expensed in prior years.

In addition, the Group and its subsidiaries are defendants in a number of legal proceedings incidental to its business. The Group is vigorously contesting such claims. Based upon a review by legal counsel and the development of these matters to date, management is of the opinion that the ultimate aggregate liability, if any, resulting from these claims will not have a material adverse effect on the Group's financial position or the results of operations.

### **15. FAIR VALUES OF FINANCIAL INSTRUMENTS:**

The reported fair values of financial instruments are based on either quoted market prices for identical or comparable instruments or estimated based on assumptions concerning the amount and timing of estimated future cash flows and assumed discount rates reflecting varying degrees of risk. Accordingly, the fair values may not represent the actual values of the financial instruments that could have been realized as of year-end or that will be realized in the future.

The fair value estimates are made at a point in time based on the type of financial instruments and related relevant market information. Quoted market prices are used for financial instruments in which an active market exists. However, because no market exists for a portion of the Group's financial instruments, fair value estimates are based on judgments regarding the amount and timing of estimated future cash flows, assumed discount rates reflecting varying degrees of risk, and other factors. Because of the uncertainty inherent in estimating fair values, these estimates may vary from the values that would have been used had a ready market for these financial instruments existed.

These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore cannot be determined with precision. Changes in assumptions could affect these fair value estimates. The fair value estimates do not take into consideration the value of future business and the value of assets and liabilities that are not financial instruments. Other significant tangible and intangible assets that are not considered financial instruments are the value of long-term customer relationships of

the retail deposits, and premises and equipment. The estimated fair value and carrying value of the Group's financial instruments at June 30, follows:

	(In thousands)			
	2002		2001	
	Fair Value	Carrying Value	Fair Value	Carrying Value
<b>Financial Assets:</b>				
Cash and due from banks	\$ 9,280	\$ 9,280	\$ 8,220	\$ 8,220
Money market investments	1,032	1,032	21,667	21,667
Other short-term investments			29,407	29,407
Trading securities	9,259	9,259	76,760	76,760
Investment securities available-for-sale	1,729,824	1,729,824	1,316,885	1,316,885
Securities and loans sold but yet not delivered	71,750	71,750	14,108	14,108
Federal Home Loan Bank (FHLB) stock	17,320	17,320	15,272	15,272
Total loans (including loans held-for-sale)	597,788	584,570	487,571	469,338
Equity options and caps purchased	12,145	12,145	26,973	26,973
Accrued interest receivable	15,698	15,698	16,646	16,646
<b>Financial Liabilities:</b>				
Deposits	962,023	968,850	800,261	815,538
Securities sold under agreements to repurchase	996,869	996,869	915,471	915,471
Advances and borrowings from FHLB	208,981	208,200	105,000	105,000
Subordinated capital notes	35,000	35,000		
Term notes	15,000	15,000	60,000	60,000
Accrued expenses and other liabilities	42,598	42,598	28,204	28,204

	(In thousands)			
	2002		2001	
	Contract or Notional Amount	Fair Value	Contract or Notional Amount	Fair Value
<b>Off-Balance Sheet Items:</b>				
<b>Assets:</b>				
Equity options and caps purchased	\$ 396,940	(a)	\$ 393,700	(a)
<b>Liabilities:</b>				
Commitments to extend credit	4,423	\$ (88)	4,110	\$ (82)
Unused lines of credit	15,836	(317)	12,255	(245)
Interest rate swaps in a net payable position	529,200	(a)	337,250	(a)

(a) Effective July 1, 2000, derivatives instruments are recognized in the statement of financial condition at fair value (see Note 9).

The following methods and assumptions were used to estimate the fair values of significant financial instruments at June 30, 2002 and 2001.

Short-term financial instruments, which include cash and due from banks, money market investments, securities and loans sold but not yet delivered, accrued interest receivable and accrued expenses and other liabilities have been valued at the carrying amounts reflected in the Consolidated Statements of Financial Condition as these are reasonable estimates of fair value given the short-term nature of the instruments.

The fair value of investment securities is estimated based on bid quotations from securities dealers. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities. Investments in FHLB stock are valued at their redemption value.

The estimated fair value for loans held-for-sale is based on secondary market prices or contractual agreements to sell. The fair value of the loan portfolio has been estimated for loan portfolios with similar financial characteristics. Loans are segregated by type, such as commercial, real estate mortgage and consumer. Each loan category is further segmented into fixed and adjustable interest rates and by performing and non-performing categories. The fair value of performing loans is calculated by discounting contractual cash flows, adjusted for prepayment estimates, if any, using estimated current market discount rates that reflect the credit and interest rate risk inherent in the loan. The fair value for significant non-performing loans is based on specific evaluations of discounted expected future cash flows from the loans or its collateral using current appraisals and market rates.

The fair value of non-interest bearing demand deposits, savings and NOW accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposits is based on the discounted value of the contractual cash flows, using estimated current market discount rates for deposits of similar remaining maturities.

For short-term borrowings, the carrying amount is considered a reasonable estimate of fair value. The fair value of long-term borrowings is based on the discounted value of the contractual cash flows, using current estimated market discount rates for borrowings with similar terms and remaining maturities.

The fair value of interest rate swap and interest rate option contracts was obtained from dealer quotes. This value represents the estimated amount the Group would receive or pay to terminate the contracts, at the reporting date, taking into account current interest rates and the current creditworthiness of the contracts counterparties.

The fair value of commitments to extend credit is based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standings.

## **16. SEGMENT REPORTING:**

The Group operates three major reportable segments: Financial Services, Mortgage Banking, and Retail Banking. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Group's organizational chart, nature of products, distribution channels and economic characteristics of the products were also considered in the determination of the reportable segments. The Group measures the performance of these reportable segments, based on pre-established goals of different financial parameters such as net income, net interest income, loan production, and fees generated.

The Group's largest business segment is retail banking. The Bank's branches and treasury functions are its main components, with traditional banking products such as deposits and personal and commercial loans.

The Group's second largest business segment is the financial services, which is comprised of the Bank's trust division (Oriental Trust), the brokerage subsidiary (Oriental Financial Services) and the insurance subsidiary (FISA Insurance Agency, Inc.). The core operations of this segment are financial planning, money management and investment brokerage services, insurance sales activity, as well as corporate and individual trust services.

The Group's third business segment is mortgage banking. It consists of the mortgage banking division, whose principal activity is to originate and purchase mortgage loans for the Group's own portfolio. From time to time, if conditions so warrant, it may sell loans to other financial institutions or securitize conforming loans into GNMA, FNMA and FHLMC certificates using as issuer another institution. The other institution services mortgages included in the resulting GNMA, FNMA, and FHLMC pools. The Group also sells the rights to service mortgage loans for others.

Intersegment sales and transfers, if any, are accounted for as if the sales or transfers were to third parties, that is, at current market prices.

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The financial information presented below was derived from the internal management accounting system and are based on internal management accounting policies. The information presented does not necessarily represent each segment's financial condition and result of operations as if they were independent parties. Other segments include the transactions of the Group parent company only, the Statutory Trust and Oriental Mortgage. Following are the results of operations and the selected financial information by operating segment for each of the three years ended June 30:

	(In thousands)						
	Retail Banking	Financial Services	Mortgage Banking	Total Major Segments	Other Segments	Eliminations	Consolidated Total
<b>Fiscal 2002</b>							
Interest income	\$ 134,417	\$	\$ 5,420	\$ 139,837	\$ 2,967	\$ (1,109)	\$ 141,695
Interest expense	(81,583)	(16)		(81,599)	(2,205)	1,109	(82,695)
Net interest income	52,834	(16)	5,420	58,238	762		59,000
Non-interest income	11,756	14,377	5,098	31,231	19		31,250
Non-interest expenses	(35,530)	(9,067)	(3,825)	(48,422)	(540)		(48,962)
Intersegment revenue	4,984			4,984		(4,984)	
Intersegment expense		(2,379)	(2,156)	(4,535)	(449)	4,984	
Equity income in subsidiaries					38,475	(38,475)	
Provision for loan losses	(2,117)			(2,117)			(2,117)
<b>Income before tax</b>	<b>\$ 31,927</b>	<b>\$ 2,915</b>	<b>\$ 4,537</b>	<b>\$ 39,379</b>	<b>\$ 38,267</b>	<b>\$ (38,475)</b>	<b>\$ 39,171</b>
<b>Total assets as of June 30,</b>	<b>\$ 2,441,289</b>	<b>\$ 6,613</b>	<b>\$</b>	<b>\$ 2,447,902</b>	<b>\$ 243,221</b>	<b>\$ (201,982)</b>	<b>\$ 2,489,141</b>
<b>Fiscal 2001</b>							
Interest income	\$ 115,657	\$	\$ 4,021	\$ 119,678	\$ 683	\$ (17)	\$ 120,344
Interest expense	(91,281)	(17)		(91,298)		17	(91,281)
Net interest income	24,376	(17)	4,021	28,380	683		29,063
Non-interest income	2,251	12,458	5,689	20,398	(15)		20,383
Non-interest expenses	(26,992)	(7,762)	(3,622)	(38,376)	(852)		(39,228)
Intersegment revenue	3,422			3,422		(3,422)	
Intersegment expense		(1,645)	(1,777)	(3,422)		3,422	
Equity income in subsidiaries					8,666	(8,666)	
Provision for loan losses	(2,903)			(2,903)			(2,903)
<b>Income before tax</b>	<b>\$ 154</b>	<b>\$ 3,034</b>	<b>\$ 4,311</b>	<b>\$ 7,499</b>	<b>\$ 8,482</b>	<b>\$ (8,666)</b>	<b>\$ 7,315</b>
<b>Total assets as of June 30,</b>	<b>\$ 2,032,385</b>	<b>\$ 7,749</b>	<b>\$</b>	<b>\$ 2,040,134</b>	<b>\$ 134,216</b>	<b>\$ (136,647)</b>	<b>\$ 2,037,703</b>
<b>Fiscal 2000</b>							
Interest income	\$ 122,301	\$	\$ 3,206	\$ 125,507	\$ 796	\$ (77)	\$ 126,226
Interest expense	(81,613)	(77)		(81,690)	(115)	77	(81,728)
Net interest income	40,688	(77)	3,206	43,817	681		44,498
Non-interest income	6,508	12,535	4,631	23,674			23,674
Non-interest expenses	(29,274)	(6,195)	(4,237)	(39,706)	(642)		(40,348)
Intersegment revenue	1,634			1,634		(1,634)	
Intersegment expense		(315)	(1,319)	(1,634)		1,634	

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Equity income in subsidiaries						19,526		(19,526)	
Provision for loan losses	(8,150)				(8,150)				(8,150)
<b>Income before tax</b>	<b>\$ 11,406</b>	<b>\$ 5,948</b>	<b>\$ 2,281</b>	<b>\$ 19,635</b>	<b>\$ 19,565</b>	<b>\$ (19,526)</b>	<b>\$ 19,674</b>		
<b>Total assets as of June 30,</b>	<b>\$ 1,847,343</b>	<b>\$ 6,016</b>	<b>\$</b>	<b>\$ 1,853,359</b>	<b>\$ 134,809</b>	<b>\$ (136,954)</b>	<b>\$ 1,851,214</b>		

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**17. ORIENTAL FINANCIAL GROUP INC. (PARENT COMPANY ONLY) FINANCIAL INFORMATION**

The principal source of income for the Group consists of dividends from the Bank. As a member subject to the regulations of the Federal Reserve Board, the Group must obtain approval from the Federal Reserve Board for any dividend if the total of all dividends declared by it in any calendar year would exceed the total of its consolidated net profits for the year, as defined by the Federal Reserve Board, combined with its retained net profits for the two preceding years. The payment of dividends by the Bank to the Group may also be affected by other regulatory requirements and policies, such as the maintenance of certain regulatory capital levels. Cash dividends paid by the Bank to the Group amounted to \$8,000,000 and \$20,000,000 for the years ended June 30, 2002 and 2001, respectively. For the year ended June 30, 2000, no payments of dividends were made by the Bank to the Group.

The following condensed financial information presents the financial position of the Parent Company Only as of June 30, 2002 and 2001 and the results of its operations and its cash flows for the years ended June 30, 2002, 2001 and 2000.

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**ORIENTAL FINANCIAL GROUP INC.****CONDENSED STATEMENTS OF FINANCIAL POSITION (PARENT COMPANY ONLY)****AS OF JUNE 30, 2002 and 2001**

	(In thousands)	
	2002	2001
<b>ASSETS</b>		
Cash and cash equivalents	\$ 950	\$ 377
Investment securities available-for-sale, at fair value	43,447	12,298
Investment in bank subsidiary, at equity method	152,929	97,270
Investment in nonbank subsidiaries, at equity method	6,327	4,531
Due from nonbank subsidiaries	63	
Other assets	1,409	1,202
<b>Total assets</b>	<b>\$ 205,125</b>	<b>\$ 115,678</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Dividends payable	\$ 2,065	\$ 1,877
Due to nonbank subsidiaries	72	193
Due to bank subsidiary	449	
Subordinated notes payable to nonbank subsidiary	36,083	
Accrued expenses and other liabilities	27	118
Total liabilities	38,696	2,188
Stockholders equity	166,429	113,490
<b>Total liabilities and stockholders equity</b>	<b>\$ 205,125</b>	<b>\$ 115,678</b>

**CONDENSED STATEMENTS OF INCOME AND OF COMPREHENSIVE INCOME (PARENT COMPANY ONLY) YEARS ENDED JUNE 30,**

	(In thousands)		
	2002	2001	2000
<b>Income:</b>			
Dividends from bank subsidiary current year earnings	\$ 8,000	\$ 8,578	\$
Interest income	1,874	683	796
Investment and trading activities, net and others	19	(15)	
<b>Total income</b>	<b>9,893</b>	<b>9,246</b>	<b>796</b>

<b>Expenses:</b>						
Interest expenses		1,113			115	
Operating expenses		988	851		642	
<b>Total expenses</b>		<b>2,101</b>	<b>851</b>		<b>757</b>	
<b>Income before income taxes and changes in undistributed earnings of subsidiaries</b>						
		<b>7,792</b>	<b>8,395</b>		<b>39</b>	
Income tax benefit (expense)		215	(14)			
<b>Income before changes in undistributed earnings of subsidiaries</b>		<b>8,007</b>	<b>8,381</b>		<b>39</b>	
Equity in undistributed earnings from:						
Bank subsidiary		30,151			19,055	
Nonbank subsidiaries		293	88		472	
<b>Net income</b>		<b>38,451</b>	<b>8,469</b>		<b>19,566</b>	
Other comprehensive income (loss), net of tax		25,014	(1,691)		(4,781)	
<b>Comprehensive income</b>	\$	<b>63,465</b>	\$	<b>6,778</b>	\$	<b>14,785</b>

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**CONDENSED STATEMENTS OF CASH FLOWS (PARENT COMPANY ONLY)**  
**YEARS ENDED JUNE 30, :**

	(In thousands)		
	2002	2001	2000
<b>Cash flows from operating activities:</b>			
Net income	\$ 38,451	\$ 8,469	\$ 19,566
Adjustments to reconcile net income to net cash provided by operating activities:			
Equity in undistributed earnings from bank subsidiary	(30,151)		(19,055)
Equity in undistributed earnings from nonbank subsidiaries	(293)	(88)	(472)
Net amortization of premiums on investment securities	26	395	
Deferred income tax benefit	(202)		
Amortization of goodwill		18	
Increase in other assets	(746)	(557)	(97)
Increase in accrued expenses and liabilities			153
<b>Total adjustments</b>	<b>(31,366)</b>	<b>(232)</b>	<b>(19,471)</b>
<b>Net cash provided by operating activities</b>	<b>7,085</b>	<b>8,237</b>	<b>95</b>
<b>Cash flows from investing activities:</b>			
Purchases of investment securities available for sale	(35,705)		(9,326)
Redemptions and sales of investment securities available-for-sale	5,320	4,195	897
Dividends received from bank subsidiary prior years earnings		11,422	
Acquisition of and capital contributions in nonbank subsidiaries	(1,083)	(1)	(4,000)
<b>Net cash provided by (used in) investing activities</b>	<b>(31,468)</b>	<b>15,616</b>	<b>(12,429)</b>
<b>Cash flows from financing activities:</b>			
Net decrease in securities sold under agreements to repurchase			(7,499)
Proceeds from exercise of stock options	1,670	396	539
Decrease in due to nonbank subsidiaries, net	(184)	(10,442)	(2,347)
Increase in due to bank subsidiary	449		
Proceeds from issuance of subordinated notes payable to nonbank subsidiaries	36,083		
Purchases of treasury stocks	(3,023)	(3,535)	(3,715)
Dividends paid	(10,039)	(9,920)	(10,059)
<b>Net cash provided by (used in) financing activities</b>	<b>24,956</b>	<b>(23,501)</b>	<b>(23,081)</b>
<b>Net change in cash and cash equivalents</b>	<b>573</b>	<b>351</b>	<b>(35,415)</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>377</b>	<b>25</b>	<b>35,440</b>
<b>Cash and cash equivalents at end of year</b>	<b>\$ 950</b>	<b>\$ 376</b>	<b>\$ 25</b>



**Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ORIENTAL FINANCIAL GROUP INC.  
(Registrant)**

By: /s/ José E. Fernández  
José E. Fernández  
Chairman of the Board, President and  
Chief Executive Officer

Dated: May 9, 2003

By: /s/ Norberto González  
Norberto González  
Executive Vice President and  
Acting Principal Financial Officer

Dated: May 9, 2003

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**MANAGEMENT CERTIFICATION PURSUANT TO**

**SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, José Enrique Fernández, Chairman of the Board of Directors, President and Chief Executive Officer of Oriental Financial Group Inc., certify that:

1. I have reviewed this annual report on Form 10-K/A (Amendment No. 1) of Oriental Financial Group Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) Presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officer and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 9, 2003

By: */s/ José Enrique Fernández*  
José Enrique Fernández  
Chairman of the Board, President,  
Chief Executive Officer

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**MANAGEMENT CERTIFICATION PURSUANT TO**

**SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Norberto González, Executive Vice President and Acting Principal Financial Officer of Oriental Financial Group Inc, certify that:

1. I have reviewed this annual report on Form 10-K/A (Amendment No. 1) of Oriental Financial Group Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) Presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

- a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 9, 2003

By /s/ Norberto González  
Norberto González  
Executive Vice President and  
Acting Principal Financial Officer

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**ORIENTAL FINANCIAL GROUP INC.**

**FORM 10-K/A**

**(AMENDMENT NO. 1)**

Index of Exhibits

**EXHIBIT NO.:**

**DESCRIPTION OF DOCUMENT:**

99.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sabarnes-Oxley Act of 2002
99.2	Certification of Principal Financial Officer pursuant to Section 906 of the Sabarnes-Oxley Act of 2002
99.3	Unqualified Audit Opinion of previous external auditors Pricewaterhouse Coopers LLP

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