

IONICS INC  
Form 8-K  
March 16, 2004

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 8-K  
CURRENT REPORT**

Pursuant to section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **March 16, 2004**

**IONICS, INCORPORATED**

(Exact name of registrant as specified in its charter)

**Massachusetts**  
(State of incorporation)

**1-7211**  
(Commission File Number)

**04 2068530**  
(I.R.S. Employer Identification No.)

**65 Grove Street, Watertown, MA**  
(Address of principal executive offices)

**02472**  
(Zip Code)

**(617) 926 2500**  
(Registrant's telephone number,  
including area code)

---

---

**ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.**

(c) Exhibits

EXHIBIT NUMBER	DESCRIPTION _____
-------------------	----------------------

---

99 Slide presentation for the March 16, 2004 conference call.

**ITEMS 9 AND 12. REGULATION FD DISCLOSURE AND RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

On March 16, 2004, Douglas R. Brown, the President and CEO of Ionics, Incorporated, hosted a conference call to discuss Ionics' financial results for the quarter and year ended December 31, 2003. A copy of the slide presentation used in the conference call is attached to this report as Exhibit 99 and is hereby incorporated by reference.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned duly authorized.

IONICS, INCORPORATED

March 16, 2004

By: /s/ Stephen Korn

---

Name: Stephen Korn  
Title: Vice President and General Counsel

2

---

**EXHIBIT INDEX**

**NUMBER DESCRIPTION**

---

99 Slide presentation for the March 16, 2004 conference call.