

WATTS WATER TECHNOLOGIES INC  
Form DEF 14A  
March 24, 2008

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 14A**  
**(Rule 14a-101)**

Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**WATTS WATER TECHNOLOGIES, INC.**

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:  

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o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

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(2) Form, Schedule or Registration Statement No.:

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(3) Filing Party:

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(4) Date Filed:

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**Watts Water Technologies, Inc.**

**March 31, 2008**

Dear Stockholder:

It is my pleasure to invite you to attend our 2008 Annual Meeting of Stockholders, which will be held on Wednesday, May 14, 2008 at 10:00 a.m. at The Andover Country Club, 60 Canterbury Street, Andover, Massachusetts 01810. On the pages following this letter you will find the notice of our 2008 Annual Meeting, which lists the business matters to be considered at the meeting, and the proxy statement, which describes the business matters listed in the notice. Following completion of the scheduled business at the 2008 Annual Meeting, we will report on our operations and answer questions from stockholders.

Whether or not you plan to attend the 2008 Annual Meeting, your vote is important and we encourage you to vote promptly. You may vote your shares by telephone or over the Internet. If you received a paper copy of the proxy card by mail, you may sign, date and mail the proxy card in the envelope provided. Instructions regarding all three methods of voting are provided on the proxy card.

We hope that you will be able to join us at the 2008 Annual Meeting.

Sincerely,

PATRICK S. O'KEEFE  
*President and Chief Executive Officer*

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**WATTS WATER TECHNOLOGIES, INC.**  
**815 Chestnut Street**  
**North Andover, MA 01845**

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**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**To Be Held on May 14, 2008**

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To the Stockholders of  
Watts Water Technologies, Inc.

Notice is hereby given that the 2008 Annual Meeting of Stockholders of Watts Water Technologies, Inc., a Delaware corporation, will be held at The Andover Country Club, 60 Canterbury Street, Andover, Massachusetts 01810, on Wednesday, May 14, 2008, at 10:00 a.m., local time, for the following purposes:

1. To elect nine directors to our Board of Directors, each to hold office until our 2009 Annual Meeting of Stockholders and until such director's successor is duly elected and qualified;
2. To approve our Executive Incentive Bonus Plan, as amended and restated; and
3. To ratify the selection of KPMG LLP as our independent registered public accounting firm for the current fiscal year.

The stockholders will also consider and act upon any other matters that may properly come before the Annual Meeting.

Only stockholders of record at the close of business on March 19, 2008 are entitled to notice of and to vote at the meeting or any adjournment or postponement thereof.

By Order of the Board of Directors

LESTER J. TAUFEN  
*Secretary*

North Andover, Massachusetts  
March 31, 2008

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**WATTS WATER TECHNOLOGIES, INC.**

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**ANNUAL MEETING OF STOCKHOLDERS**

**May 14, 2008**

**PROXY STATEMENT**

**INFORMATION ABOUT THE ANNUAL MEETING**

Our 2008 Annual Meeting of Stockholders will be held on Wednesday, May 14, 2008 at 10:00 a.m., local time, at The Andover Country Club, 60 Canterbury Street, Andover, Massachusetts 01810. For directions to The Andover Country Club, please visit the 2008 Annual Meeting page on our website at <http://www.wattswater.com/2008annualmeeting>. For information on how to vote in person, please contact our corporate Secretary by telephone at (978) 688-1811 or by sending a written request for information addressed to our corporate Secretary at our principal executive offices located at 815 Chestnut Street, North Andover, MA 01845.

**Information About this Proxy Statement**

You have received this proxy statement because the Board of Directors of Watts Water Technologies, Inc. is soliciting your proxy to vote your shares at the 2008 Annual Meeting of Stockholders and at any adjournment or postponement of the Annual Meeting. This proxy statement includes information that we are required to provide to you under the rules of the Securities and Exchange Commission, or SEC, and is designed to assist you in voting your shares. Only stockholders of record at the close of business on March 19, 2008 are entitled to receive notice of and to vote at the Annual Meeting.

**We are mailing this proxy statement and the accompanying proxy on or about March 31, 2008 to our stockholders of record as of March 19, 2008. We are also mailing our Annual Report for the fiscal year ended December 31, 2007 to such stockholders concurrently with this proxy statement. We will furnish, upon written request of any stockholder and the payment of an appropriate processing fee, copies of the exhibits to our Annual Report on Form 10-K for the fiscal year ended December 31, 2007. Please address all such requests to our corporate Secretary at our principal executive offices.**

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Stockholders to be Held on May 14, 2008**

The proxy statement and annual report to security holders are available at <http://ww3.ics.adp.com/streetlink/WTS>.

**Information About Voting**

Each share of our class A common stock, par value \$.10 per share, outstanding on the record date is entitled to one vote, and each share of our class B common stock, par value \$.10 per share, outstanding on the record date is entitled to ten votes. As of the close of business on March 19, 2008, there were outstanding and entitled to vote 29,332,118 shares of class A common stock and 7,293,880 shares of class B common stock.

*Stockholders of Record.* Stockholders of record may vote in person at the Annual Meeting or by proxy. There are three ways to vote by proxy:

By telephone Stockholders of record located in the United States and Canada can vote by calling the toll-free telephone number listed on the proxy card and following the instructions on the proxy card;

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By Internet Stockholders of record can vote over the Internet by visiting the website listed on the proxy card and following the instructions on the proxy card; or

By mail Stockholders of record may vote by mail by signing, dating and mailing the enclosed proxy card and returning it in the enclosed prepaid envelope.

You may revoke or change your proxy at any time before it is exercised by (1) delivering to us a signed proxy card with a date later than that of your previously delivered proxy, (2) voting in person at the Annual Meeting, (3) granting a subsequent proxy through the Internet or by telephone, or (4) sending a written revocation to our corporate Secretary at our principal executive offices. If a choice is specified in a proxy, shares represented by that proxy will be voted in accordance with such choice. If no choice is specified, the proxy will be voted "FOR" the proposals described in this proxy statement and each of the nine nominees for the board of directors. Attending the Annual Meeting will not revoke your proxy unless you specifically request that it be revoked.

*Beneficial Owners.* If you are a beneficial owner and your shares are held in "street name" by a bank, broker or other holder of record, you will receive instructions from the holder of record as to how to vote your shares. You will need to follow the instructions of the holder of record in order to vote your shares. Many banks and brokers offer the option of voting over the Internet or by telephone, instructions for which would be provided by your bank or broker on your voting instruction form. If your shares are not registered in your own name and you plan to vote your shares in person at the Annual Meeting, you should contact your broker or agent to obtain a legal proxy or broker's proxy card and bring it to the Annual Meeting in order to vote.

### **Quorum; Required Votes; Abstentions and Broker Non-Votes**

The presence, in person or by proxy, of outstanding shares of class A common stock and class B common stock representing a majority of the total votes entitled to be cast is necessary to constitute a quorum for the transaction of business at our Annual Meeting. Shares that reflect abstentions and broker non-votes will be counted for purposes of determining whether a quorum is present for the transaction of business at the Annual Meeting. A "broker non-vote" occurs when a bank, broker or other nominee holder has not received voting instructions with respect to a particular matter and the nominee holder does not have discretionary authority to vote on that matter. A nominee holder has discretionary authority under the rules of the New York Stock Exchange to vote your shares on the election of directors and each of the other proposals presented in this proxy statement, even if the nominee holder does not receive voting instructions from you.

In the election of directors, the nine director nominees receiving the highest number of affirmative votes out of the total number of votes represented by shares present (either in person or by proxy) and entitled to vote at the meeting will be elected as directors. You may vote for all of the director nominees, withhold your vote from all of the director nominees or withhold your vote from any one or more of the director nominees. Votes that are withheld will not be included in the vote tally for the election of directors and will have no effect on the results of the vote.

The affirmative vote of the holders of a majority of the votes present or represented at the Annual Meeting and entitled to be cast on the proposal is necessary to approve the Executive Incentive Bonus Plan (proposal 2) and ratify the appointment of KPMG LLP as our independent registered public accounting firm (proposal 3). If you submit a proxy or attend the meeting but choose to abstain from voting on either of these proposals, you will be considered present at the meeting and entitled to vote on such proposal. As a result, an abstention will have the same effect as if you had voted against such proposal. Broker non-votes, however, will have no effect on any of the proposals because they will not be considered to have been entitled to vote on such proposals.



**Solicitation of Proxies**

We will bear the expenses of preparing, printing and assembling the materials used in the solicitation of proxies. In addition to the solicitation of proxies by use of the mail or the Internet, we may also use the services of some of our officers and employees (who will receive no compensation for such services in addition to their regular salaries) to solicit proxies personally and by telephone and email. Brokerage houses, nominees, fiduciaries and other custodians will be requested to forward solicitation materials to the beneficial owners of shares held of record by them and we will reimburse them for their reasonable expenses.

**Other Business to be Considered**

Our management does not know of any business other than the matters set forth in the Notice of Annual Meeting of Stockholders and described above that will be presented for consideration at the Annual Meeting. If any other business should come before the Annual Meeting, the proxies will be voted in accordance with the direction of the proxy holders. Each of the persons appointed by the enclosed form of proxy present and acting at the meeting, in person or by substitute, may exercise all of the powers and authority of the proxies in accordance with their judgment.

**PROPOSAL 1  
ELECTION OF DIRECTORS**

Our Board has fixed the number of directors at nine and nominated each of the individuals named below for election as a director. If elected, each nominee will serve until our 2009 Annual Meeting of Stockholders and until such director's successor has been duly elected and qualified. Proxies will be voted for each of the nominees named below unless otherwise specified in the proxy. All of the nominees are presently members of our Board. Management does not contemplate that any of the nominees will be unable to serve, but in that event, proxies solicited hereby may be voted for a substitute nominee designated by our Board or our Board may choose to reduce the number of directors serving on the Board. Holders of shares representing votes sufficient to elect each of the nominees named below have indicated to us their intention to vote in favor of such nominees.

**Our Board of Directors recommends that stockholders vote FOR the election of each nominee as a director of Watts Water Technologies, Inc.**

**Information as to Nominees for Director**

Set forth below is the name and age of each nominee for director, his principal occupation for at least the past five years, the year each became a member of our Board of Directors and certain other information. The information is as of February 1, 2008.

Name	Age	Present Principal Employment and Prior Business Experience	Director Since
Robert L. Ayers	62	Mr. Ayers was Senior Vice President of ITT Industries and President of ITT Industries' Fluid Technology from October 1999 until September 2005. Mr. Ayers continued to be employed by ITT Industries from September 2005 until his retirement in September 2006, during which time he focused on special projects for the company. ITT Industries' Fluid Technology manufactures a broad range of pumps, mixers, controls and treatment systems. Mr. Ayers originally joined ITT Industries in 1998 as President of ITT Industries' Industrial Pump Group. Mr. Ayers is also a member of the board of directors of T-3 Energy Services, Inc.	2006

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Richard J. Cathcart	63	Mr. Cathcart was Vice Chairman and a member of the Board of Directors of Pentair, Inc. from February 2005 until his retirement in September 2007. Mr. Cathcart served as President and Chief Operating Officer of Pentair's Water Technologies Group from January 2001 until February 2005. Mr. Cathcart also served as Executive Vice President and President of Pentair's Water Technologies Group from February 1996 to January 2001 and as Executive Vice President, Corporate Development from March 1995 to February 1996. Pentair is a diversified manufacturing company. Pentair's Water Group provides products and systems used in the movement, storage, treatment and enjoyment of water. Mr. Cathcart is also a member of the board of directors of Fluidra S.A.	2007
Timothy P. Horne	69	Mr. Horne served as Chairman of our Board of Directors from April 1986 to August 2002. He served as our Chief Executive Officer from 1978 to August 2002 and our President from 1976 to 1978, from 1994 to April 1997 and from October 1999 to August 2002. Mr. Horne joined Watts in 1959, and retired on December 31, 2002. Since his retirement, Mr. Horne has continued to serve Watts as a consultant.	1962
Ralph E. Jackson, Jr.	66	Mr. Jackson worked for Cooper Industries, Inc., a manufacturer of electrical products, from 1985 until his retirement in December 2003. Prior to joining Cooper Industries, Mr. Jackson worked for the Bussmann and Air Comfort divisions of McGraw-Edison from 1976 until McGraw-Edison was acquired by Cooper Industries in 1985. While with Cooper Industries, Mr. Jackson served as Chief Operating Officer from 2000 to December 2003, Executive Vice President, Electrical Operations from 1992 to 2000, and President, Bussmann Division from 1985 to 1992. Mr. Jackson served as a member of the Board of Directors of Cooper Industries from 2000 to December 2003.	2004
Kenneth J. McAvoy	67	Mr. McAvoy served as our Chief Financial Officer and Treasurer from 1986 to 1999; our Vice President of Finance from 1984 to 1994; our Executive Vice President of European Operations from 1994 to 1996; and our Secretary from 1985 to 1999. Mr. McAvoy originally joined Watts in 1981 as Corporate Controller and retired on December 31, 1999.	1994
John K. McGillicuddy	64	Mr. McGillicuddy was employed by KPMG LLP, a public accounting firm, from June 1965 until his retirement in June 2000. In June 1975, Mr. McGillicuddy was elected into the Partnership of KPMG LLP, where he served as Audit Partner, SEC Reviewing Partner, Partner-in-Charge of Professional Practice, Partner-in-Charge of College Recruiting and Partner-in-Charge of Staff Scheduling. Mr. McGillicuddy is a director of Brooks Automation, Inc.	2003
Gordon W. Moran	69	Mr. Moran has served as non-executive Chairman of our Board since August 2002. He has served as Chairman of Hollingsworth & Vose Company, a paper manufacturer, since 1997 and served as its President and Chief Executive Officer from 1983 to 1998.	1990

Daniel J. Murphy, III	66	Mr. Murphy has served as Chairman of Northmark Bank, a commercial bank he founded, since August 1987. Prior to forming Northmark Bank in 1987, Mr. Murphy was a Managing Director of Knightsbridge Partners, Inc., a venture capital firm, from January to August 1987 and President and a director of Arltru Bancorporation, a bank holding company, and its wholly owned subsidiary, Arlington Trust Company, from 1980 to 1986.	1986
Patrick S. O'Keefe	55	Mr. O'Keefe became our President and Chief Executive Officer in August 2002. From 1999 to 2001, Mr. O'Keefe served as President, Chief Executive Officer and director of Industrial Distribution Group, a supplier of maintenance, repair, operating and production products. From 1997 to 1999, he was Chief Executive Officer of Zep Manufacturing, a unit of National Services Industries and a manufacturer of specialty chemicals. From 1994 to 1997, Mr. O'Keefe held various senior management positions with Crane Co.	2002

**Director Compensation**

Members of our Board of Directors who are employees of Watts do not receive compensation for their service as directors. Non-employee directors are compensated for their service as directors. Set forth below is a description of the annual compensation arrangements for our non-employee directors for 2007.

Annual retainer	\$ 30,000
Regularly scheduled Board meetings attended in person	\$ 2,000
Additional annual retainer for the Chairman of the Board of Directors	\$ 5,000
Additional annual retainer for the Chairman of the Audit Committee	\$ 10,000
Additional annual retainer for the Chairman of each of the Compensation Committee and the Nominating and Corporate Governance Committee	\$ 3,000
Fair market value of annual grant of class A common stock	\$ 45,000

Non-employee directors receive a single fee of \$2,000 for attending each regularly scheduled Board meeting in person and do not receive additional compensation for attendance at committee meetings. Non-employee directors do not receive any additional compensation for participation in meetings held by telephone conference call. We reimburse non-employee directors for reasonable out-of-pocket expenses incurred in connection with attending Board and committee meetings and for fees and reasonable out-of-pocket expenses for their attendance at director education seminars and programs they attend at the request of the Board.

Beginning in 2007, non-employee directors received awards of class A common stock that were not subject to vesting or forfeiture. The restricted stock awards granted prior to 2007 vest in three equal annual installments beginning one year from the date of grant. If a non-employee director's service as a director is terminated for any reason (other than death or disability), any shares of restricted stock that have not vested are automatically forfeited upon termination of such service as a director. The Board granted 1,348 shares of class A common stock to each of Mr. Ayers, Mr. Horne, Mr. Jackson, Mr. McAvoy, Mr. McGillicuddy, Mr. Moran and Mr. Murphy as of August 3, 2007 and 1,679 shares of class A common stock to Mr. Cathcart as of November 2, 2007 in connection with his election as a member of the Board. All stock awards are granted under our 2004 Stock Incentive Plan. Our Board typically approves the grants of stock awards to non-employee directors at its regularly scheduled third quarter meeting. We have adopted a practice that stock awards for non-employee directors are granted

on the third business day following the release of our second quarter earnings to the public. The purpose for setting the grant date of stock awards on the third business day following the release of our most recent quarterly earnings to the public is to ensure that we are using a date when the public markets have a maximum amount of information about our financial performance and have had a sufficient amount of time to understand and react to such information.

The following table contains information on compensation for the non-employee members of our Board of Directors during the fiscal year ended December 31, 2007.

**2007 DIRECTOR COMPENSATION**

Name	Fees Earned or Paid in Cash (\$)	Stock Awards \$(1)	Option Awards \$(2)	All Other Compensation (\$)	Total (\$)
Robert L. Ayers	40,000	73,716			113,716
Richard J. Cathcart	9,500(3)	54,997			64,497
Timothy P. Horne	40,000	88,134		661,599(4)	789,733
Ralph E. Jackson, Jr.	40,000	88,450			128,450
Kenneth J. McAvoy	43,000	88,134		103,028(5)	234,162
John K. McGillicuddy	50,000	88,134			138,134
Gordon W. Moran	55,715(6)	88,134			143,849
Daniel J. Murphy, III	43,000	88,134			131,134

(1) The amounts in this column reflect the dollar amount recognized for financial statement reporting purposes for the year ended December 31, 2007 in accordance with Financial Accounting Standards Board Statement of Financial Accounting Standards No. 123 (revised 2004) *Share-Based Payments*, or FAS 123R, of restricted stock awards under our 2004 Stock Incentive Plan and thus include amounts attributable to restricted stock awards granted in and prior to 2007. The amounts disregard the estimate of forfeitures related to service-based vesting conditions. A discussion of the assumptions used in calculating the amounts in this column may be found in Note 13 to our audited consolidated financial statements for the year ended December 31, 2007 included in our Annual Report on Form 10-K filed with the SEC on February 29, 2008. The grant date fair value of each restricted stock award made to our non-employee directors during 2007 as determined in accordance with FAS 123R was \$44,969, except for the value of the restricted stock award granted to Mr. Cathcart, which was \$44,997. The following table shows the aggregate number of unvested shares of restricted stock held by each of our non-employee directors as of December 31, 2007.

Name	Unvested Shares of Restricted Stock (#)
Robert L. Ayers	486
Richard J. Cathcart	0
Timothy P. Horne	880
Ralph E. Jackson, Jr.	880
Kenneth J. McAvoy	880
John K. McGillicuddy	880
Gordon W. Moran	880
Daniel J. Murphy, III	880

(2) There were no stock options granted to our non-employee directors during 2007, and, with respect to stock options, no dollar amounts were recognized for financial statement reporting purposes under FAS 123R for the year ended December 31, 2007. The following table shows the aggregate



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number of stock options held by each of our non-employee directors as of December 31, 2007. All of the stock options were fully vested prior to 2007.

Name	Stock Options (#)
Robert L. Ayers	0
Richard J. Cathcart	0
Timothy P. Horne	3,094
Ralph E. Jackson, Jr.	0
Kenneth J. McAvoy	9,282
John K. McGillicuddy	3,094
Gordon W. Moran	18,564
Daniel J. Murphy, III	18,564

(3) Mr. Cathcart was elected as a member of our Board of Directors on October 29, 2007 and received a prorated portion of the annual retainer payable to non-employee directors.

(4) The amount indicated for Mr. Horne under the All Other Compensation column consists of the following:

Description of Payment	Amount (\$)
Consulting fees	464,029
Retirement benefit payments under our employee pension plan	146,154
Cost of secretarial services for personal business	12,059
Tax and financial planning expenses	31,500
Health insurance premiums	7,857

(5) Consists of retirement benefit payments under our employee pension plan and supplemental employee retirement plan.

(6) Includes payment of \$10,715 of deferred director fees and accrued interest.

In September 1996, we entered into a Supplemental Compensation Agreement with Timothy P. Horne, who was at that time our Chief Executive Officer and President, which provided that Mr. Horne would provide consulting services to us and receive certain compensation following his retirement as an employee of Watts. Mr. Horne retired on December 31, 2002. Under the agreement, as amended, Mr. Horne has agreed to provide consulting services to us for 300 to 500 hours per year so long as he is physically able. We agreed to pay Mr. Horne the greater of (i) one-half of the average of Mr. Horne's annual base salary as an employee of Watts during the three years immediately prior to his retirement or (ii) \$400,000 for each calendar year following Mr. Horne's retirement until the date of his death, subject to certain cost-of-living increases each year. In the event of a change of control of Watts, Mr. Horne has the right to elect to receive a lump-sum payment instead of the payments described above. If Mr. Horne elects to receive the lump-sum payment, his obligation to provide consulting services to us terminates. The lump-sum payment would equal the present value of \$23,650 monthly for life and would be determined with reference to discount rates and mortality tables applicable under our pension plan and an adjustment for inflation. If Mr. Horne elects to receive a lump-sum payment following a change of control of Watts, we also agreed to make a tax gross-up payment to him to cover all federal, state and local taxes payable by him with respect to the lump-sum payment. We also agreed to provide lifetime benefits to Mr. Horne, including use of secretarial services, use of an office at our corporate headquarters, retiree health insurance, reimbursement of tax and financial planning expenses, automobile maintenance expenses, one club membership, a customary director indemnification agreement and travel expenses when visiting our facilities. Our obligations to make the above-described payments to Mr. Horne and to provide the above-described benefits will not be affected or limited by Mr. Horne's physical inability to provide consulting services to us if such

disability should occur. During 2007, Mr. Horne did not seek reimbursement for any automobile expenses or for any travel expenses other than for business travel undertaken at our request. Pursuant to our agreement with Mr. Horne, we employ a secretary who works part time for Mr. Horne. The cost of secretarial services included in the All Other Compensation column for Mr. Horne represents 15% of the compensation and benefits cost of Mr. Horne's secretary, which we estimate is the portion of her time that she spent working on personal matters for Mr. Horne during 2007.

As former employees of Watts, Mr. Horne and Mr. McAvoy each receive retirement benefit payments under our pension plan and, with respect to Mr. McAvoy, our supplemental employee retirement plan. Retirement benefit payments received by each of Mr. Horne and Mr. McAvoy pursuant to these plans are reflected in the All Other Compensation column in the above table.

Beginning in 1992 and continuing through the end of 1999, we agreed to defer payment of director fees earned by Mr. Moran for his service as a member of our Board of Directors. The deferred payments accrue interest in June and December of each year at the short term annual applicable federal rate. Mr. Moran stopped deferring payment of his director fees at the beginning of 2000 and since that time we have paid him 10% of the deferred fees balance plus accrued interest twice each year. The Fees Earned or Paid in Cash column of the above table includes the amount of deferred fees and interest paid to Mr. Moran during 2007. As of December 31, 2007, the remaining balance of deferred fees was \$46,141.

## CORPORATE GOVERNANCE

### **Our Commitment to Good Corporate Governance**

We believe that good corporate governance and an environment of the highest ethical standards are important for us to achieve business success and to create value for our stockholders. Our Board is committed to high governance standards and continually works to improve them. We periodically review our corporate governance policies and practices and compare them to those suggested by various authorities on corporate governance and other public companies. We also review guidance and interpretations provided from time to time by the SEC and the New York Stock Exchange and consider changes to our corporate governance policies and practices in light of such guidance and interpretations.

### **Role of Our Board of Directors**

Our Board monitors overall corporate performance and the integrity of our financial controls and legal compliance procedures. It elects senior management and oversees succession planning and senior management's performance and compensation. Our Board oversees the development of fundamental operating, financial and other corporate plans, strategies and objectives, and conducts a year-long process which culminates in Board review and approval each year of a business plan, a capital expenditures budget and other key financial and business objectives.

Members of our Board keep informed about our business through discussions with our Chief Executive Officer and other members of our senior management team, by reviewing materials provided to them on a regular basis and in preparation for Board and committee meetings and by participating in meetings of the Board and its committees. We regularly review key portions of the business with the Board, and we introduce our executives to the Board so that the Board can become familiar with our key employees. In addition, we hold periodic strategy sessions between members of senior management and the Board, during which members of the senior management team provide in-depth reviews of various aspects of our business operations and discuss our strategy with respect to such operations.

In 2007, our Board met eleven times. During 2007, each director attended at least 75% of the total number of meetings of the Board and all committees of the Board on which the director served.

## Performance of Our Board

Our Board considers it important to continually evaluate and improve its effectiveness and that of its committees. Our Board and each of its standing committees conducts an annual self-evaluation. The Nominating and Corporate Governance Committee oversees our Board's self-evaluation process. The results of each committee's annual self-evaluation are reported to the full Board.

## Business Ethics and Compliance

We have adopted a Code of Business Conduct and Ethics applicable to all officers, employees and Board members. The Code of Business Conduct and Ethics is posted in the "Investor Relations" section of our website at [www.wattswater.com](http://www.wattswater.com), and a print copy will be made available free of charge on written request to our corporate Secretary at our principal executive offices. Any amendments to, or waivers of, the Code of Business Conduct and Ethics which apply to our Chief Executive Officer, Chief Financial Officer, Corporate Controller or any person performing similar functions will be disclosed on our website promptly following the date of such amendment or waiver.

## Independence of Non-Employee Directors

The listing standards of the New York Stock Exchange require companies listed on the New York Stock Exchange to have a majority of independent directors. The New York Stock Exchange listing standards generally provide that a director will not be independent unless such director has no material relationship with us (either directly or as a partner, shareholder or officer of an organization that has a relationship with us). In addition, a director is not independent if (1) the director is, or has been within the last three years, employed by us, or an immediate family member is, or has been within the last three years, one of our executive officers, (2) the director or a member of the director's immediate family has received during any twelve-month period within the last three years more than \$100,000 in direct compensation from us other than director and committee fees and pension or other deferred compensation for prior service as an employee, (3) the director or an immediate family member is a current partner of a firm that is our internal or external auditor, the director is a current employee of such a firm, the director has an immediate family member who is a current employee of such a firm and who participates in the firm's audit, assurance or tax compliance practice, or the director or an immediate family member was within the last three years a partner or employee of such a firm and personally worked on our audit within that time, (4) the director or a member of the director's immediate family is, or has been within the last three years, employed as an executive officer of another company where one of our executive officers at the same time serves or served on the compensation committee of such company, or (5) the director is a current employee, or an immediate family member is a current executive officer, of a company that has made payments to, or received payments from, us for property or services in an amount which, in any of the last three fiscal years, exceeds the greater of \$1 million, or 2% of such other company's consolidated gross revenues.

Our Board has reviewed all relationships between Watts and each non-employee director to determine compliance with the New York Stock Exchange standards described above and to evaluate whether there are any other facts or circumstances that might impair a director's independence. As part of its review of Mr. Murphy's independence, the Board considered that Watts maintains deposit accounts with Northmark Bank, of which Mr. Murphy serves as Chairman. The Board determined that Mr. Murphy's position as chairman of a bank where Watts maintains certain of its funds, but with which Watts has no additional banking relationship or credit facility and from which Watts has borrowed no funds, does not constitute a material relationship with Watts that would affect Mr. Murphy's independence. Based on its review, the Board determined that Mr. Ayers, Mr. Cathcart, Mr. Jackson, Mr. McAvoy, Mr. McGillicuddy, Mr. Moran and Mr. Murphy are independent directors.



### **Corporate Governance Guidelines**

Our Board has adopted Corporate Governance Guidelines that govern the structure and functioning of the Board and set out the Board's policies on governance issues. The Corporate Governance Guidelines are posted in the "Investor Relations" section of our website at [www.wattswater.com](http://www.wattswater.com), and a print copy will be made available free of charge on written request to our corporate Secretary at our principal executive offices.

### **Executive Sessions**

In accordance with our Corporate Governance Guidelines, our non-management directors meet in executive session at least quarterly. At least one executive session includes only independent directors. The Chairman of the Board or, in his absence, a director chosen by the non-management directors in attendance, presides at such meetings.

### **Communications with the Board**

Our Board welcomes the submission of any comments or concerns from stockholders and any interested parties. Communications should be in writing and addressed to our corporate Secretary at our principal executive offices and marked to the attention of the Board or any of its committees, individual directors or non-management directors as a group. All correspondence will be forwarded to the intended recipient(s).

### **Annual Meeting Attendance**

Directors are encouraged to attend our annual meetings of stockholders. Seven of our then eight directors attended the 2007 Annual Meeting of Stockholders.

### **Committees of the Board**

Our Board currently has three standing committees: the Audit Committee, the Compensation Committee and the Nominating and Corporate Governance Committee. Each committee is composed solely of directors determined by the Board to be independent under the applicable New York Stock Exchange and SEC rules. The Board has adopted a written charter for each standing committee. You may find copies of the charters of the Audit Committee, the Compensation Committee and the Nominating and Corporate Governance Committee in the "Investor Relations" section of our website at [www.wattswater.com](http://www.wattswater.com), and print copies will be made available free of charge on written request to our corporate Secretary at our principal executive offices. The Board also appoints from time to time ad hoc committees to address specific matters.

*Audit Committee.* The Audit Committee consists of Mr. McGillicuddy (Chair), Mr. Ayers, Mr. Cathcart and Mr. McAvoy. Mr. Cathcart became a member of the Audit Committee on October 29, 2007. The Board has made a determination that each of the members of the Audit Committee satisfies the independence requirements of the New York Stock Exchange as well as Rule 10A-3 under the Securities Exchange Act of 1934. In addition, the Board has determined that each of Mr. McGillicuddy and Mr. McAvoy is an "audit committee financial expert," as defined by SEC rules. During 2007, the Audit Committee held eight meetings. Our Audit Committee assists the Board in its oversight of the integrity of our financial statements, our compliance with legal and regulatory requirements, the qualifications, independence and performance of our independent registered public accounting firm, and the performance of our internal audit function. This includes the selection and evaluation of our independent registered public accounting firm, the oversight of our systems of internal accounting and financial controls, the review of the annual independent audit of our financial statements, the review of our Code of Business Conduct and Ethics, the establishment of "whistle-blowing" procedures, and the oversight of other compliance matters.

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*Compensation Committee.* The Compensation Committee consists of Mr. Murphy (Chair), Mr. Jackson and Mr. Moran. During 2007, the Compensation Committee held eight meetings. Our Compensation Committee is responsible for shaping the principles, strategies and compensation philosophy that guide the design and implementation of our employee compensation programs and arrangements. Its primary responsibilities are to:

evaluate the performance of our Chief Executive Officer and, either as a committee or together with the independent members of our Board of Directors, determine the compensation of our Chief Executive Officer;

review management's proposals for the compensation of our other executive officers and submit its recommendations regarding base salaries and target bonus amounts to our Board of Directors for review and approval;

approve annual performance bonus objectives and annual bonus amounts paid to our executive officers under our Executive Incentive Bonus Plan;

approve all stock awards granted under our 2004 Stock Incentive Plan and the participants in our Management Stock Purchase Plan;

review and submit its recommendations to our Board of Directors on compensation for non-employee directors;

review and discuss with management the Compensation Discussion and Analysis to be included in the proxy statement; and

monitor our policies and practices for the development and succession of senior management.

The Compensation Committee holds one regularly scheduled meeting each quarter and schedules additional meetings as often as necessary in order to perform its duties and responsibilities. Mr. Murphy, the Chairman of the Compensation Committee, works with Mr. O'Keefe, our Chief Executive Officer, to establish the agenda for each meeting. Compensation Committee members receive and review materials in advance of each meeting. These materials include information that management believes will be helpful to the Compensation Committee as well as materials that members of the Compensation Committee have requested. The Compensation Committee may establish and delegate authority to one or more subcommittees consisting of one or more of its members when the Compensation Committee deems it appropriate to do so in order to carry out its responsibilities.

The Compensation Committee is authorized under its charter to retain consultants to assist it in the evaluation of executive compensation and to approve the fees and other retention terms for its consultants. During 2007, the Compensation Committee engaged Pearl Meyer & Partners as a compensation consultant to review our compensation programs and provide advice to the Compensation Committee with respect to the aggregate level of our executive compensation as well as the mix of elements used to compensate our executive officers. Pearl Meyer & Partners does not provide any other consultation services to Watts. As appropriate, the Compensation Committee also looks to our human resources department to support the Compensation Committee in its work and to provide necessary information.

*Nominating and Corporate Governance Committee.* Our Nominating and Corporate Governance Committee consists of Mr. McAvoy (Chair), Mr. Ayers, Mr. Cathcart, Mr. Jackson and Mr. Moran. Mr. Cathcart became a member of the Nominating and Corporate Governance Committee on October 29, 2007. During 2007, the Nominating and Corporate Governance Committee held five meetings. The Nominating and Corporate Governance Committee is responsible for identifying individuals qualified to become Board members, consistent with criteria approved by the Board, and recommending that the Board select the director nominees for election at each annual meeting of

stockholders. The Nominating and Corporate Governance Committee is also responsible for periodically reviewing our Corporate Governance Guidelines and recommending any changes thereto, overseeing the evaluation of the Board and management, and approving related person transactions.

The Nominating and Corporate Governance Committee will consider for nomination to the Board candidates recommended by stockholders. Recommendations should be sent to our corporate Secretary at our principal executive offices and marked to the attention of the Nominating and Corporate Governance Committee. In order to be considered for inclusion as a nominee for director in our proxy statement for our 2009 Annual Meeting of Stockholders, a recommendation must be received no later than December 1, 2008. Recommendations must be in writing and must contain the information set forth in Section IV.C of the Nominating and Corporate Governance Committee charter, which is available in the "Investor Relations" section of our website at [www.wattswater.com](http://www.wattswater.com) or on written request to our corporate Secretary at our principal executive offices. The minimum qualifications and specific qualities and skills required for a nominee for director are that the nominee shall have the highest personal and professional integrity, shall have demonstrated exceptional ability and judgment, and shall be most effective, in conjunction with the other nominees to the Board, in collectively serving the long-term interests of the stockholders. Additional factors to be considered by the Nominating and Corporate Governance Committee in selecting nominees for the Board are set forth in Exhibit A to the Nominating and Corporate Governance Committee charter. In addition to considering candidates suggested by stockholders, the Nominating and Corporate Governance Committee may consider potential candidates suggested by current directors, company officers, employees, third-party search firms and others. The Nominating and Corporate Governance Committee screens all potential candidates in the same manner regardless of the source of the recommendation. The Nominating and Corporate Governance Committee's review is typically based on any written materials provided with respect to the potential candidate. The Nominating and Corporate Governance Committee determines whether the candidate meets our minimum qualifications and specific qualities and skills for directors and whether requesting additional information or an initial screening interview is appropriate.

Stockholders also have the right under our bylaws to directly nominate director candidates, without any action or recommendation on the part of the Nominating and Corporate Governance Committee or the Board, by following the procedures described later in this proxy statement under "Stockholder Proposals".

Mr. Cathcart, who is standing for election as a member of our Board of Directors for the first time at this Annual Meeting, was recommended for nomination to the Nominating and Corporate Governance Committee by our Chief Executive Officer.

#### **Compensation Committee Interlocks and Insider Participation**

During 2007, Mr. Jackson, Mr. Moran and Mr. Murphy served as members of the Compensation Committee of our Board of Directors. None of the directors who served as members of the Compensation Committee during 2007 is or has been an executive officer or employee of Watts.

None of our executive officers serves as a member of the board of directors or compensation committee of any entity that has one or more of its executive officers serving as a member of our Board of Directors or Compensation Committee.

#### **Policies and Procedures for Related Person Transactions**

Our Board has adopted written policies and procedures for the review of any transaction, arrangement or relationship in which Watts is a participant, the amount involved exceeds \$120,000, and one of our executive officers, directors, director nominees or 5% stockholders (or their immediate family members), each of whom we refer to as a "related person," has a direct or indirect material interest.

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If a related person proposes to enter into such a transaction, arrangement or relationship, which we refer to as a "related person transaction," the related person must report the proposed related person transaction to our General Counsel. The policy calls for the proposed related person transaction to be reviewed and, if deemed appropriate, approved by the Board's Nominating and Corporate Governance Committee. Whenever practicable, the reporting, review and approval will occur prior to entry into the transaction. If advance review and approval is not practicable, the committee will review, and, in its discretion, may ratify the related person transaction. The policy also permits the chairman of the committee to review and, if deemed appropriate, approve proposed related person transactions that arise between committee meetings, subject to ratification by the committee at its next meeting. Any related person transactions that are ongoing in nature will be reviewed annually.

A related person transaction reviewed under the policy will be considered approved or ratified if it is authorized by the committee after full disclosure of the related person's interest in the transaction. As appropriate for the circumstances, the committee will review and consider:

the related person's interest in the related person transaction;

the approximate dollar value of the amount involved in the related person transaction;

the approximate dollar value of the amount of the related person's interest in the transaction without regard to the amount of any profit or loss;

whether the transaction was undertaken in the ordinary course of our business;

whether the terms of the transaction are no less favorable to us than terms that could have been reached with an unrelated third party;

the purpose of, and the potential benefits to us of, the transaction; and

any other information regarding the related person transaction or the related person in the context of the proposed transaction that would be material to investors in light of the circumstances of the particular transaction.

The committee may approve or ratify the transaction only if the committee determines that, under all of the circumstances, the transaction is, in or is not inconsistent with, the best interests of Watts. The committee may impose any conditions on the related person transaction that it deems appropriate.

In addition to the transactions that are excluded by the instructions to the SEC's related person transaction disclosure rule, the Board has determined that the following transactions do not create a material direct or indirect interest on behalf of related persons and, therefore, are not related person transactions for purposes of this policy:

interests arising solely from the related person's position as an executive officer of another entity (whether or not the person is also a director of such entity), that is a participant in the transaction, where (a) the related person and all other related persons own in the aggregate less than a 10% equity interest in such entity, (b) the related person and his or her immediate family members are not involved in the negotiation of the terms of the transaction and do not receive any special benefits as a result of the transaction, (c) the amount involved in the transaction equals less than the greater of \$1 million dollars or 2% of the annual consolidated gross revenues of the other entity that is a party to the transaction, and (d) the amount involved in the transaction equals less than 2% of the annual consolidated gross revenues of Watts; and

a transaction that is specifically contemplated by provisions of our charter or bylaws.

The policy provides that transactions involving compensation of executive officers shall be reviewed and approved by the Compensation Committee in the manner specified in its charter.

## PRINCIPAL STOCKHOLDERS

The following table sets forth information regarding the beneficial ownership of our class A and class B common stock as of February 1, 2008, by:

each person or entity known by us to own beneficially more than 5% of either class of our common stock;

each of our directors;

each of the executive officers named in the summary compensation table; and

all of our directors and executive officers as a group.

In accordance with SEC rules, we have included in the number of shares beneficially owned by each stockholder all shares over which such stockholder has sole or shared voting or investment power, and we have included all shares that the stockholder has the right to acquire within 60 days after February 1, 2008 through the exercise of stock options, the settlement of restricted stock units or any other right. Unless otherwise indicated, each stockholder has sole voting and investment power with respect to shares beneficially owned by that stockholder. For purposes of determining the equity and voting percentages for each stockholder, any shares that such stockholder has the right to acquire within 60 days after February 1, 2008 are deemed to be outstanding, but are not deemed to be outstanding for the purpose of determining the percentages for any other stockholder.

Name of Beneficial Owner(1)	Number	Shares Beneficially Owned(2)		
		Percent of Class A Common Stock	Percent of Class B Common Stock	Percent of Voting Power
Timothy P. Horne	7,231,310(3)(4)	19.6%	99.0%	70.4%
Daniel W. Horne	1,666,970(5)	5.3	22.9	16.2
Deborah Horne	1,666,970(5)	5.3	22.9	16.2
Peter W. Horne	1,545,010(6)	4.9	21.2	15.1
Gabelli Funds, LLC, et al.	3,803,146(7)	12.8	0	3.7
Invesco Ltd.	2,244,767(8)	7.6	0	2.2
Pictet Asset Management SA	1,892,700(9)	6.4	0	1.8
Barclays Global Investors, NA, et al.	1,577,023(10)	5.3	0	1.5
Robert L. Ayers	7,077(11)	*	0	*
Richard J. Cathcart	1,679(12)	*	0	*
J. Dennis Cawte	57,909(13)	*	0	*
Ernest E. Elliott	64,519(14)	*	0	*
Ralph E. Jackson, Jr.	15,869(15)	*	0	*
Paul A. Lacourciere	54,860(16)	*	0	*
William D. Martino	12,916(17)	*	0	*
Kenneth J. McAvoy	13,018(18)	*	0	*
William C. McCartney	133,461(19)	*	0	*
John K. McGillicuddy	7,030(20)	*	0	*
Gordon W. Moran	29,318(21)	*	0	*
Daniel J. Murphy III	29,709(22)	*	0	*
Patrick S. O'Keefe	249,761(23)	*	0	*
All executive officers and directors (17 persons)	7,941,724(24)	21.5%	99.0%	71.1%

\*

Represents less than 1%



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- (1) The address of each stockholder in the table is c/o Watts Water Technologies, Inc., 815 Chestnut Street, North Andover, Massachusetts 01845, except that (1) the address of Gabelli Funds, LLC et al. is One Corporate Center, Rye, NY 10580, (2) the address of Invesco Ltd. is 1360 Peachtree Street NE, Atlanta GA 30309, (3) the address of Pictet Asset Management SA is 60 Route des Acacias, Geneva 73, Switzerland CH-12 11, and (4) the address of Barclays Global Investors, NA, et al. is 45 Fremont Street, San Francisco, CA 94105.
- (2) The number of shares and percentages has been determined as of February 1, 2008 in accordance with Rule 13d-3 of the Securities Exchange Act of 1934. At that date, a total of 36,974,002 shares were outstanding, of which 29,680,122 were shares of class A common stock and 7,293,880 were shares of class B common stock. Each share of class A common stock is entitled to one vote and each share of class B common stock is entitled to ten votes. Each share of class B common stock is convertible into one share of class A common stock. A holder of shares of class B common stock is deemed to beneficially own the shares of class A common stock into which the class B shares are convertible. Shares of class A common stock are not convertible. The table's voting percentage reflects the applicable beneficial owner's one vote per share of class A common stock plus ten votes per share of class B common stock, if any, divided by the total number of possible votes.
- (3) Consists of (i) 2,204,390 shares of class B common stock and 3,456 shares of class A common stock held by Timothy P. Horne (for purposes of this footnote 3, "Mr. Horne"), (ii) 1,666,970 shares of class B common stock held by a revocable trust for the benefit of Daniel W. Horne, Mr. Horne's brother, for which Mr. Horne serves as sole trustee, (iii) 1,666,970 shares of class B common stock held by a revocable trust for the benefit of Deborah Horne, Mr. Horne's sister, for which Mr. Horne serves as sole trustee, which trust is revocable with the consent of the trustee, (iv) 1,495,010 shares of class B common stock held by a revocable trust for the benefit of Peter W. Horne, Mr. Horne's brother, for which Peter W. Horne serves as sole trustee, (v) 22,600 and 20,200 shares of class B common stock held for the benefit of Tiffany Rae Horne and Tara V. Horne (Mr. Horne's daughters), respectively, under irrevocable trusts for which Mr. Horne serves as trustee, (vi) 147,740 shares of class B common stock held by a revocable trust for the benefit of Tiffany Rae Horne, (vii) 3,094 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, and (viii) 880 shares of class A common stock issued to Mr. Horne as a restricted stock award under the Company's 2004 Stock Incentive Plan, which remain subject to certain restrictions on the transfer and disposition of such shares. All of the shares of class B common stock noted in clauses (i) through (vi) (7,223,880 shares of class B common stock in the aggregate) are subject to The Amended and Restated George B. Horne Voting Trust Agreement 1997 ("1997 Voting Trust") for which Mr. Horne serves as trustee. (See footnote 4 for a description of the 1997 Voting Trust).
- (4) 7,223,880 shares of class B common stock in the aggregate (see footnote 3) are subject to the terms of the 1997 Voting Trust. Under the terms of the 1997 Voting Trust, the trustee (currently Timothy P. Horne) has sole power to vote all shares subject to the 1997 Voting Trust. Timothy P. Horne, for so long as he is serving as trustee of the 1997 Voting Trust, has the power to determine in his sole discretion whether or not proposed actions to be taken by the trustee of the 1997 Voting Trust shall be taken, including the trustee's right to authorize the withdrawal of shares from the 1997 Voting Trust (for purposes of this footnote, the "Determination Power"). In the event that Timothy P. Horne ceases to serve as trustee of the 1997 Voting Trust, no trustee thereunder shall have the Determination Power except in accordance with a duly adopted amendment to the 1997 Voting Trust. Under the terms of the 1997 Voting Trust, in the event that Timothy P. Horne ceases to serve as trustee of the 1997 Voting Trust, then Daniel J. Murphy III, a director of the Company, and Walter J. Flowers, a partner in the law firm of Flowers and Manning (each, a "Successor Trustee" and collectively, the "Successor Trustees"), shall thereupon become co-trustees of the 1997 Voting Trust. If a Successor Trustee shall cease to serve as such for any reason, then a

third person shall become a co-trustee with the remaining two Successor Trustees, in accordance with the following line of succession: first, any individual designated as the Primary Designee, next, any individual designated as the Secondary Designee, and then, an individual appointed by the holders of a majority in interest of the voting trust certificates then outstanding. In the event that the Successor Trustees do not unanimously concur on any matter not specifically contemplated by the terms of the 1997 Voting Trust, the vote of a majority of the Successor Trustees shall be determinative. The 1997 Voting Trust expires on August 26, 2021, subject to extension on or after August 26, 2019 by stockholders (including the trustee of any trust stockholder, whether or not such trust is then in existence) who deposited shares of class B common stock in the 1997 Voting Trust and are then living or, in the case of shares in the 1997 Voting Trust the original depositor of which (or the trustee of the original depositor of which) is not then living, the holders of voting trust certificates representing such shares. The 1997 Voting Trust may be amended by vote of the holders of a majority of the voting trust certificates then outstanding and by the number of trustees authorized to take action at the relevant time or, if the trustees (if more than one) do not concur with respect to any proposed amendment at any time when any trustee holds the Determination Power, then by the trustee having the Determination Power. Amendments to the extension, termination and amendment provisions of the 1997 Voting Trust require the approval of each individual depositor. Shares may not be removed from the 1997 Voting Trust during its term without the consent of the requisite number of trustees required to take action under the 1997 Voting Trust. Voting trust certificates are subject to restrictions on transfer applicable to the stock that they represent. Timothy P. Horne holds 30.5% of the total beneficial interest in the 1997 Voting Trust (the "Beneficial Interest") individually, 23.1% of the Beneficial Interest as trustee of a revocable trust for the benefit of Daniel W. Horne, 23.1% of the Beneficial Interest as trustee of a revocable trust for the benefit of Deborah Horne, 20.7% of the Beneficial Interest as trustee of a revocable trust for the benefit of Peter W. Horne, 0.3% and 0.3% of the Beneficial Interest as trustee of two irrevocable trusts for the benefit of Tiffany Rae Horne and Tara V. Horne, respectively, and 2.1% of the Beneficial Interest as trustee of the 1997 Voting Trust to which shares held in a revocable trust for the benefit of Tiffany Rae Horne are subject (representing an aggregate of 100% of the Beneficial Interest). Tara V. Horne as beneficiary of an irrevocable trust holds 0.3% of the Beneficial Interest. Tiffany R. Horne as beneficiary of an irrevocable trust holds 0.3% of the Beneficial Interest.

- (5) All of the shares are class B common stock and are held in a revocable trust for which Timothy P. Horne serves as sole trustee. All of the shares are subject to the 1997 Voting Trust (see footnote 4 for a description of the 1997 Voting Trust).
- (6) All of the shares are class B common stock and are held in a revocable trust for which Peter W. Horne serves as sole trustee. 1,495,010 of the shares are subject to the 1997 Voting Trust (see footnote 4 for a description of the 1997 Voting Trust).
- (7) The amount shown and the following information is based solely on a Schedule 13D/A filed with the SEC on August 28, 2007 by Gabelli Funds, LLC, GAMCO Asset Management, Inc., Gabelli Securities, Inc., Gabelli Advisers, Inc., and Mario J. Gabelli reporting their aggregate holdings of shares of class A common stock. Mario J. Gabelli directly and indirectly controls the entities filing the Schedule 13D/A, which entities are primarily investment advisors to various institutional and individual clients, including registered investment companies and pension plans, as broker/dealer and as general partner of various private investment partnerships. Each of the reporting persons and other related entities has the sole power to vote or direct the vote and sole power to dispose or to direct the disposition of the securities reported for it, either for its own benefit or for the benefit of its investment clients or its partners, except that (i) GAMCO Asset Management Inc. does not have the authority to vote 114,100 of the reported shares; (ii) Gabelli Funds, LLC has sole dispositive and voting power with respect to the shares held by each of the funds for which



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Gabelli Funds, LLC provides discretionary managed account services (collectively, the "Funds") so long as the aggregate voting interest of all joint filers does not exceed 25% of their total voting interest in Watts and, in that event, the proxy voting committee of each Fund shall respectively vote that Fund's shares; (iii) at any time, the proxy voting committee of each Fund may take and exercise in its sole discretion the entire voting power with respect to the shares held by such Fund under special circumstances such as regulatory considerations; and (iv) the power of Mario J. Gabelli is indirect with respect to the class A common stock beneficially owned directly by other persons referenced above.

- (8) The amount shown and the following information is based solely on a Schedule 13G filed with the SEC on February 13, 2008 by Invesco Ltd. on behalf of its subsidiaries Invesco National Trust Company, PowerShares Capital Management LLC and PowerShares Capital Management Ireland Ltd. The Schedule 13G states that Invesco through its subsidiaries holds these shares in its capacity as an investment management company to various institutional and individual investors. Invesco through its subsidiaries has sole voting and investment power with respect to the shares.
- (9) The amount shown and the following information is based solely on a Schedule 13G/A filed with the SEC on January 11, 2008. The Schedule 13G/A states that Pictet Asset Management SA ("Pictet") disclaims beneficial ownership of the shares reported, which are owned of record and beneficially by three non-U.S. investment funds managed by Pictet. The Schedule 13G/A indicates the Pictet has sole voting and investment power with respect to the shares.
- (10) The amount shown and the following information is based solely on a Schedule 13G filed with the SEC on February 5, 2008 by Barclays Global Investors, NA, Barclays Global Fund Advisors and Barclays Global Investors, Ltd. (collectively, "Barclays"). The Schedule 13G states that the reported shares are held by Barclays in trust accounts for the economic benefit of the beneficiaries of those accounts. Barclays has sole voting and investment power with respect to the shares.
- (11) Consists of 6,591 shares of class A common stock held by Mr. Ayers and 486 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (12) Consists of shares of class A common stock held by Mr. Cathcart.
- (13) Consists of 833 shares of class A common stock held by Mr. Cawte, 46,625 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, 5,451 shares of class A common stock issuable upon settlement of restricted stock units within 60 days after February 1, 2008, and 5,000 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (14) Consists of 4,807 shares of class A common stock held by Mr. Elliott, 50 shares of class A common stock held by Mr. Elliott's wife, 46,750 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, 6,523 shares of class A common stock issuable upon settlement of restricted stock units within 60 days after February 1, 2008, and 6,389 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (15) Consists of 14,989 shares of class A common stock held by Mr. Jackson and 880 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (16) Consists of 817 shares of class A common stock held by Mr. Lacourciere, 44,000 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008,

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4,488 shares of class A common stock issuable upon settlement of restricted stock units within 60 days after February 1, 2008, and 5,555 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.

- (17) Consists of 1,666 shares of class A common stock held by Mr. Martino and 11,250 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008.
- (18) Consists of 2,856 shares of class A common stock held by Mr. McAvoy, 9,282 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, and 880 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (19) Consists of 9,947 shares of class A common stock held by Mr. McCartney, 109,375 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, 6,361 shares of class A common stock issuable upon settlement of restricted stock units within 60 days after February 1, 2008, and 7,778 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (20) Consists of 3,056 shares of class A common stock held by Mr. McGillicuddy, 3,094 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, and 880 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (21) Consists of 9,874 shares of class A common stock held by Mr. Moran, 18,564 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, and 880 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (22) Consists of 9,865 shares of class A common stock held by Mr. Murphy, 400 shares of class A common stock beneficially owned by Mr. Murphy as trustee of a trust, 18,564 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, and 880 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (23) Consists of 43,998 shares of class A common stock held by Mr. O'Keefe, 158,750 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, 31,457 shares of class A common stock issuable upon settlement of restricted stock units within 60 days after February 1, 2008, and 15,556 shares of class A common stock issued as a restricted stock award under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.
- (24) Consists of 139,295 shares of class A common stock, 7,223,880 shares of class B common stock, 476,023 shares of class A common stock issuable upon the exercise of stock options within 60 days after February 1, 2008, 54,202 shares of class A common stock issuable upon settlement of restricted stock units within 60 days after February 1, 2008, and 48,324 shares of class A common stock issued as restricted stock awards under our 2004 Stock Incentive Plan, which are subject to certain restrictions with respect to the transfer and disposition of such shares.

## COMPENSATION DISCUSSION AND ANALYSIS

### Compensation Philosophy

Our compensation philosophy is to align compensation levels closely with the achievement of business performance objectives and the creation of shareholder value. We believe that a significant portion of executive compensation should be tied directly and primarily to the performance of the business, and secondarily to individual performance goals. We have developed our overall compensation strategy and specific compensation arrangements accordingly, and believe that they enable us to meet key objectives that include:

Rewarding competitive business performance with competitive pay, less-than-competitive business performance with less-than-competitive pay, and superior performance with superior pay.

Providing transparent compensation arrangements that are simple and easy to communicate.

Providing a degree of flexibility that supports our efforts to attract and retain executive talent by varying base compensation levels according to individual performance and potential.

Providing an appropriate balance of risk and reward.

### Compensation Mix

We believe that a significant portion of executive compensation should be variable, performance-based compensation as opposed to fixed compensation. Variable compensation includes cash bonuses under our Executive Incentive Bonus Plan for achievement of specified company-wide or business segment performance objectives and stock-based compensation whose value is dependent upon long-term appreciation in stock price. Fixed compensation consists primarily of an executive officer's base salary.

The value of our variable, performance-based compensation is split between short-term compensation in the form of a cash performance bonus and long-term compensation in the form of stock awards that vest over time. The annual cash performance bonus is intended to provide an incentive to our executives to achieve near-term operational objectives. The stock awards provide an incentive for our executives to achieve longer-term strategic business goals, which should lead to higher stock prices and increased stockholder value. We encourage our executives to shift all or a portion of their short-term variable compensation into the form of long-term compensation in order to more closely align their behavior with long-term value creation. We do this by giving our executives the option to invest all or a portion of their cash performance bonus in our stock through our Management Stock Purchase Plan. Stock purchased under the Management Stock Purchase Plan vests over three years, and receipt of the stock can be deferred by the executive for an additional number of years beyond the three-year vesting period. The Management Stock Purchase Plan is discussed in greater detail below under "Elements of Compensation Stock Plans Management Stock Purchase Plan."

### Benchmarking

Benchmarking is only one factor, among many, that we rely on in establishing our compensation levels and program design. We use information regarding pay practices at other comparable companies in two respects. First, we use benchmarking information to evaluate whether our compensation practices are competitive in the marketplace in which we compete for executive talent. Second, this marketplace information is one of the many factors that we consider in assessing the reasonableness of our executive compensation.

In 2007, the Compensation Committee reviewed compensation levels for our executive officers against compensation levels at the companies in two peer groups identified by Pearl Meyer & Partners

and approved by the Compensation Committee. Pearl Meyer & Partners employed a rules-based process to identify and select firms to include in the peer groups based on the similarity of their business model and product offering to Watts as well as the similarity of their annual revenues and market capitalization. Based on these selection criteria, the following companies were included in the first industry peer group for fiscal 2007: A.O. Smith Corporation, CIRCOR International, Inc., Crane Co., Flowserve Corporation, Gardner Denver, Inc., Graco Inc., IDEX Corporation, Mueller Industries, Inc., Mueller Water Products, Inc., Pentair, Inc., and Robbins & Myers, Inc. In 2006, this peer group had median annual revenue of approximately \$1.89 billion. Pearl Meyer & Partners also selected a sub-group of these peer companies for comparison purposes consisting of the six companies in the larger peer group that most closely resemble Watts in terms of their business model and product offering. This sub-group of peer companies consisted of CIRCOR International, Inc., Flowserve Corporation, IDEX Corporation, Mueller Industries, Inc., Mueller Water Products, Inc., and Pentair, Inc. In 2006, the sub-group had median annual revenue of approximately \$2.23 billion. The Compensation Committee was advised that Watts' 2006 revenue of \$1.2 billion approximated the 32<sup>nd</sup> percentile as compared to the larger peer group and the 22<sup>nd</sup> percentile as compared to the sub-group. In using the peer group benchmarking data, the Compensation Committee took into consideration that the peer group information included companies that were larger than Watts.

In general, we pay our executive officers modest base salaries relative to the other elements of compensation, and the amount of the performance bonus determines whether the aggregate cash compensation paid to our executives meets, exceeds or falls short of the median cash compensation paid to those holding similar positions at comparable companies. Our intention is that if we achieve 100% of our bonus objectives, then the total cash compensation, including base salary and performance bonus, paid to an executive officer should be at approximately the midpoint in the total cash compensation range for similar positions at comparable companies. Accordingly, if we achieve greater than 100% of our bonus objectives, then our executive officers should receive total cash compensation above the midpoint of this range and if we achieve less than 100% of our bonus objectives, then our executive officers should receive total cash compensation below the midpoint of this range.

## Elements of Compensation

Our executive compensation program consists of three key components, each of which is intended to serve the overall compensation philosophy: base salary, an annual performance bonus and stock incentive awards, including purchases of restricted stock units and grants of stock options and restricted stock. In addition, we provide our executive officers with limited perquisites, which are primarily intended to maintain our competitive position for attracting and retaining executive talent. Each of these programs is discussed in greater detail below.

### *Base Salary*

The base salaries paid to our executive officers are intended to compensate core positional responsibilities and provide stability with regards to one element of pay. The Compensation Committee meets with members of management at its regularly scheduled third quarter meeting to review the recommendations of senior management regarding adjustments in the base salary amounts for our executive officers other than our Chief Executive Officer. As part of its review, the Compensation Committee receives and discusses with management the following information:

reports on financial performance versus budget and compared to prior-period performance;

individual performance evaluations of our executive officers;

tally sheets setting forth the total compensation of our executive officers, including base salary, bonus potential, equity awards, pension values, perquisites and other compensation; and

information regarding compensation programs and compensation levels for executive officers of companies in our benchmarking peer groups and other comparable companies.

In general, the performance of executive officers with functional or administrative responsibilities is considered by reviewing the extent to which the function made a positive contribution to the achievement of our financial and strategic goals. In the case of executive officers with responsibility for one or more business segments or units, the business results of those segments or units are also considered. Management and the Compensation Committee also consider, where appropriate, certain non-financial performance measures, such as market expansion, corporate development and acquisitions, achievement of manufacturing efficiencies, product quality and/or relations with customers, suppliers or employees. Base salaries for new executive officers are initially determined by evaluating the scope, complexity and degree of challenge associated with the position held and the experience of the individual, coupled with a review of the compensation for similar positions at companies in our peer groups and other comparable companies. Based on management's recommendations, the materials presented for its review, and its own evaluation of the performance of our executive officers, the Compensation Committee submits a recommendation to the full Board of Directors on the base salary amounts of our executive officers other than our Chief Executive Officer for its review and approval.

The target compensation level used by management in making its recommendations is the midpoint in the base salary range for similar positions at companies in our peer groups and other comparable companies. Based on the performance evaluations of each of our executive officers for 2007, our Chief Executive Officer recommended adjustments in the base salaries of our other executive officers ranging from no increase to an increase of 5%. The Compensation Committee accepted management's recommendations, and our Board of Directors approved the recommended salary levels at its regularly scheduled meeting held on July 31, 2007.

The Compensation Committee and the Nominating and Corporate Governance Committee jointly reviewed the performance of our Chief Executive Officer during the second quarter of 2007. This evaluation included a review of the same information provided to the Compensation Committee in connection with its review and evaluation of the compensation of our executive officers and a separate discussion with our Chief Executive Officer regarding his performance and individual performance goals. Based on its evaluation of Mr. O'Keefe's individual contributions to the company over the previous year, and data prepared by Pearl Meyer & Partners and our human resources department that indicated that Mr. O'Keefe's total compensation was below the median of the total compensation paid to the chief executive officers of the companies in our peer groups, on July 31, 2007 the Compensation Committee approved a 4.7% increase in Mr. O'Keefe's base salary to \$665,000.

#### *Annual Performance Bonus*

Under the Executive Incentive Bonus Plan, each of our executive officers is eligible for an annual cash bonus. We offer our executives an opportunity to earn a bonus in order to focus our executives on execution against specific short-term goals and reward performance based on achievement relative to such goals. Corporate performance objectives are established during the first quarter of each fiscal year by our Compensation Committee. For 2007, most participants were generally assigned three objectives consisting of a sales objective, an economic value added, or EVA, objective, and an earnings objective. For purposes of our Executive Incentive Bonus Plan, EVA is defined as net operating profits after taxes minus a charge for the cost of capital necessary to generate those profits, excluding goodwill and intangible assets. High EVA correlates with high returns on invested capital. Our earnings objective consists of operating earnings excluding costs associated with our manufacturing restructuring plan. These objectives are intended to align the interests of our management with the interests of our stockholders. We believe that the capital markets evaluate companies in our industry based primarily on their ability to grow their businesses profitably while maintaining adequate returns on their invested capital. Our bonus objectives provide an incentive to management to maintain a balanced approach to

growth, with equal emphasis on revenues, profitability and return on capital. If we are successful in meeting or exceeding our goals under these three objectives, we believe that this will lead to the creation of additional value for our stockholders.

For each executive officer whose position is substantially tied to a business segment or unit, some or all of such officer's 2007 bonus objectives were based on the performance of such segment or unit. For 2007, Mr. O'Keefe's and Mr. McCartney's bonuses were based on the performance of our company as a whole, Mr. Elliott's and Mr. Lacourciere's bonuses were based on the combined performance of our North America and China segments, and Mr. Cawte's bonus was based on the performance of our Europe segment. Mr. Martino was not eligible to receive a 2007 bonus under the Executive Incentive Bonus Plan as his employment with us terminated during the fiscal year. In the discretion of the Compensation Committee, an executive officer may be assigned alternative goals based on individual performance objectives or alternative business objectives. For 2007, Mr. Cawte was assigned a working capital objective instead of an EVA objective because improved working capital management is a key element in increasing our EVA performance and management has targeted working capital management as an area for improvement within our Europe segment.

Each of our executive officers has a target bonus percentage expressed as a percentage of base salary, but actual bonus opportunity ranges from 0% to 200% of target depending on our performance with respect to the objectives described above. Each of the three company-wide objectives carries a percentage weight of 33<sup>1</sup>/<sub>3</sub>% of the executive officer's bonus. If participants are assigned alternative objectives, the Compensation Committee, in consultation with the Chief Executive Officer, determines the relative weight to be assigned to each objective. In determining Mr. Elliott's and Mr. Lacourciere's bonuses for 2007, the sales and EVA objectives for our North America and China segments were each assigned a percentage weight of 25%, and the earnings objective was assigned a percentage weight of 50%. The Compensation Committee believes that the target bonus for each executive officer should generally allow such officer to achieve the midpoint in the total cash compensation range for similar positions at comparable companies when we achieve 100% of the performance objectives. Correspondingly, executive officers should receive total cash compensation above the midpoint of such range when we achieve greater than 100% of the performance objectives and below the midpoint of such range when we achieve less than 100% of the performance objectives.

For 2007, we set the following performance targets under our bonus objectives for the company as a whole:

Percentage of Target Bonus	Sales Objective	EVA Objective	Earnings Objective
0%	\$ 1,230,777,000	\$ 15,378,000	\$ 129,506,000
100%	\$ 1,353,957,000	\$ 18,142,000	\$ 145,499,000
200%	\$ 1,477,137,000	\$ 20,906,000	\$ 161,492,000

For 2007, we achieved a combined 67% of the company-wide performance objective targets. Our results with respect to each company-wide performance objective for 2007 were as follows:

Sales	Percentage of Sales Objective	EVA	Percentage of EVA Objective	Earnings	Percentage of Earnings Objective
\$1,382,323,000	123%	\$ 16,852,000	53%	\$ 133,258,000	23%

Accordingly, Mr. O'Keefe and Mr. McCartney each earned 67% of his target bonus amount. For 2007, our North America and China segments achieved 0% of their combined earnings objective, 0% of their combined EVA objective and 100% of their combined sales objective. Based on the performance of our North America and China segments with respect to their performance objectives, Mr. Elliott and Mr. Lacourciere each earned 25% of his target bonus amount. For 2007, our Europe segment achieved

66% of its sales objective, 18% of its earnings objective and 42% of its working capital objective. As a result, Mr. Cawte earned 42% of his target bonus amount under the Executive Incentive Bonus Plan.

#### *Stock Plans*

We provided equity-based incentive compensation for executive officers during 2007 in the form of the purchase of restricted stock units under our Management Stock Purchase Plan and the grant of stock options and restricted stock awards under our 2004 Stock Incentive Plan. The Compensation Committee believes equity-based incentive compensation aligns executive and stockholder interests because (i) the use of a multi-year vesting schedules for restricted stock units, stock options and restricted stock awards encourages executive retention and emphasizes long-term growth, and (ii) paying a significant portion of management's compensation in equity provides management with an incentive to increase stockholder value over the long term.

*Management Stock Purchase Plan.* Our Management Stock Purchase Plan is intended to provide an incentive for our executives to purchase and hold more of our class A common stock, thereby more closely aligning their interests with the interests of our stockholders. The Compensation Committee approves the participants in the Management Stock Purchase Plan based on recommendations made by senior management. Under the Management Stock Purchase Plan, participants may elect to receive restricted stock units in lieu of all or a portion of their pre-tax annual incentive bonus and, in some circumstances, make after-tax contributions up to 100% of the participant's maximum bonus in exchange for restricted stock units. Participants are required to make an election no later than the last day of the fiscal year prior to the year in which such annual incentive bonus is earned. For 2007, Mr. O'Keefe, Mr. Lacourciere and Mr. Cawte each elected to contribute 100% of their performance bonus to the purchase of restricted stock units and Mr. Elliott and Mr. McCartney each elected to contribute 50% of his performance bonus to the purchase of restricted stock units.

Each restricted stock unit represents the right to receive one share of class A common stock after a three-year vesting period, and a participant may elect to defer receipt of the underlying stock for an additional period of time after the end of the vesting period. The Management Stock Purchase Plan permits a participant to defer income and the taxes due thereon until the restricted stock units are converted to stock. Restricted stock units are granted at a discount of 33% from the closing sale price of our class A common stock on the date of grant. Under the terms of the Management Stock Purchase Plan, the date of grant is deemed to be the third business day after the date on which we release our year-end earnings to the public. The purpose for setting the grant date of restricted stock units three days following the release of our year-end earnings to the public is to ensure that we are using a date when the public markets have a maximum amount of information about our financial performance and have had a sufficient amount of time to understand and react to such information.

*Stock Options and Restricted Stock Awards.* The Compensation Committee typically grants stock options and restricted stock awards under the 2004 Stock Incentive Plan once each year at its regularly scheduled third quarter meeting. Senior management provides recommendations to the Compensation Committee on the number of stock options and restricted stock awards to be granted to our executive officers and employees, other than our Chief Executive Officer. The Compensation Committee determines the number of stock options and restricted stock awards to be granted to our Chief Executive Officer. The Compensation Committee evaluates the size of stock option grants and restricted stock awards based on similar factors as used to determine base salaries and annual bonuses, and also reviews information on the stock ownership of our executive officers and their compliance with our stock ownership guidelines and information on equity compensation plan dilution. Stock options and restricted stock are intended to align the interests of our executives with those of our stockholders by motivating them to achieve long-term strategic goals and thereby increase the value of our stock.

We grant a mix of stock options and restricted stock in order to achieve a balance between the retention benefits of restricted stock and the long-term performance incentives provided by stock options. Our intention is that half of the value of an executive's equity award should be in the form of stock options and half of the value should be in the form of restricted stock. Because recipients of restricted stock receive the full market value of their shares of restricted stock rather than just the amount of any appreciation in the value of our stock after the date of grant, a share of restricted stock is considered to have more value on the date of grant than an option to purchase a share of stock. The Compensation Committee has determined that one share of restricted stock is roughly equal in value to an option to purchase three shares of stock. Accordingly, the number of shares of restricted stock the Compensation Committee awarded to our executive officers is equal to one-third of the number of shares underlying their stock option grant. We will examine this ratio periodically to ensure that the intended value is being delivered appropriately through options and restricted stock.

Beginning in 2005, we adopted a practice that annual equity awards under the 2004 Stock Incentive Plan should be granted as of the third business day following the release of our most recent quarterly earnings to the public. The purpose for setting the grant date of stock options on a day following the release of our most recent quarterly earnings to the public is to ensure that we are using a date when the public markets have a maximum amount of information about our financial performance and have had a sufficient amount of time to understand and react to such information.

#### *Perquisites*

We provide our executive officers with a limited number of perquisites as part of their compensation arrangements. The perquisites we provide are primarily designed to maintain our competitive position in attracting and retaining executive talent. The most significant perquisite offered to our executive officers is the choice of receiving a cash automobile allowance or the use of an automobile leased by Watts, which we believe facilitates the conducting of company business. The amount of the automobile allowance or the maximum amount of the lease payments for the automobile used by each executive officer is determined by our Chief Executive Officer, and the Compensation Committee determines the maximum amount of our Chief Executive Officer's automobile lease payments. We also pay maintenance expenses for the leased automobiles and provide automobile insurance coverage under our corporate umbrella policy.

#### **Employment Agreements**

None of our executive officers has an employment agreement with us.

We have entered into indemnification agreements with each of our directors and executive officers. The indemnification agreements provide indemnity, including the advancement of expenses, to our directors and executive officers against liabilities incurred in the performance of their duties to the fullest extent permitted by the General Corporation Law of the State of Delaware.

#### **Post-Termination Compensation and Change in Control Arrangements**

William D. Martino resigned as our Chief Operating Officer and President of North American and Asian Operations effective as of September 30, 2007. We entered into a resignation agreement with Mr. Martino on October 16, 2007. Pursuant to the resignation agreement, (i) Mr. Martino received a lump-sum severance payment in the amount of \$427,500, which amount was calculated based on Mr. Martino's 2007 base salary of \$327,500 plus a discretionary bonus for 2007 in the amount of \$100,000, (ii) we agreed to pay the cost of continued health coverage for Mr. Martino under the Consolidated Omnibus Reconciliation Act of 1985, as amended ("COBRA"), until March 31, 2009, and (iii) we paid Mr. Martino \$50,000 to cover costs associated with relocating his personal belongings and household goods. The resignation agreement contains a general release from Mr. Martino and certain non-disparagement covenants.



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The resignation agreement with Mr. Martino did not provide for the acceleration of vesting of any of his equity awards. Under the terms of our 2004 Stock Incentive Plan, Mr. Martino is entitled to exercise the vested portion of his stock options to purchase up to 11,250 shares of our class A common stock granted to him prior to his resignation for a period of six months following September 30, 2007. Mr. Martino's unvested stock options and nonvested shares of restricted stock granted to him under the 2004 Stock Incentive Plan were cancelled as of September 30, 2007 in accordance with the terms of the 2004 Stock Incentive Plan and the award agreements. Pursuant to the terms of the Management Stock Purchase Plan, Mr. Martino's unvested restricted stock units were cancelled as of September 30, 2007 and he will receive a cash payment equal to the number of such unvested restricted stock units multiplied by the lesser of (a) 67% of the fair market value of our class A common stock on the date the restricted stock units were awarded plus interest, or (b) the fair market value of our class A common stock on September 30, 2007.

Other than the resignation agreement we entered into with Mr. Martino, none of our executive officers had any arrangement or agreement during 2007 that provided for severance payments. We believe that the compensation provided to Mr. Martino pursuant to his resignation agreement was fair and reasonable for an executive officer at his level. In addition, the general release in the resignation agreement provides us with assurance that management will not be distracted with having to deal with future claims related to the termination of Mr. Martino's employment. We believe that providing fair and reasonable severance compensation to our departing executives on a case-by-case basis will allow us to continue to attract and retain talented executives without needing to enter into binding employment or severance agreements as a pre-condition to their joining our company.

We provide retirement benefits through a combination of a qualified defined benefit pension plan and a qualified defined contribution 401(k) plan for all of our full-time employees who are United States residents. Benefits under our pension plan are determined by years of service and compensation amounts. For benefits under the pension plan, 25 years is the maximum number of years of service participants in the plan can accrue. Pension benefits are determined generally based on the highest five consecutive years of compensation within the last ten years of service. Employees who retire early receive reduced benefits under the pension plan. We discuss other material terms of the pension plan later in this proxy statement under "Executive Compensation Pension Benefits." Because benefits under our pension plan increase with an employee's period of service and earnings, we believe the pension plan encourages our employees to make long-term commitments to Watts and thus serves as an important retention tool.

We also provide an unfunded nonqualified supplemental employee retirement plan, or Supplemental Plan. To the extent that any employee's annual retirement benefits under the pension plan exceed the limitations imposed by the Internal Revenue Code, including the limitation on the amount of annual compensation that may be included for purposes of calculating a participant's benefits (the limit was \$225,000 for 2007), such excess benefits are paid from the Supplemental Plan. In addition, we also offer enhanced benefits under the Supplemental Plan to certain executive officers selected for participation by our Board of Directors, including Patrick S. O'Keefe, William C. McCartney, Ernest E. Elliott and Paul A. Lacourciere. We discuss the material terms of these enhanced benefits later in this proxy statement under "Executive Compensation Pension Benefits." We believe the enhanced benefits provided under the Supplemental Plan are important in order to ensure the competitiveness of our post-employment compensation arrangements as compared to the companies in our peer group and as a retention tool for our key executives.

During 2007, employees whose annual base pay was \$90,000 or more were not eligible to receive matching contributions from Watts for amounts they contributed to our 401(k) plan. In addition, contributions to the 401(k) plan by employees whose base pay exceeded \$100,000 in the prior year were limited to 4% of their eligible pay. As such, contributions by our executive officers to our 401(k) plan are limited to 4% of their eligible pay and they do not receive matching contributions from Watts. As

an alternative, we provide a Nonqualified Deferred Compensation Plan, pursuant to which employees whose base pay for the prior year was \$90,000 or more may defer up to 100% of their earnings on a pre-tax basis. Participant deferrals are credited to an account, which may earn returns based on the participant's selection from a list of investments. The investments generally mirror those provided in our 401(k) plan. Watts does not provide any matching contributions for amounts deferred under the Nonqualified Deferred Compensation Plan. For additional information on our Nonqualified Deferred Compensation Plan, please see "Executive Compensation Nonqualified Deferred Compensation" below.

Mr. Cawte is not eligible to participate in the above described retirement benefit plans because he is not a resident of the United States. As an alternative, we provide Mr. Cawte with an annual payment equal to 16% of his combined base salary and performance bonus for him to invest in his personal retirement savings plan.

None of our executive officers is entitled to payment of any benefits upon a change in control of Watts, except that our 2004 Stock Incentive Plan, 1996 Stock Option Plan and Management Stock Purchase Plan provide that in connection with a change in control all unvested stock options, shares of restricted stock, and restricted stock units will become fully vested.

### **Stock Ownership Guidelines**

The Compensation Committee monitors compliance with the stock ownership guidelines approved by the Compensation Committee for all executive officers and other members of senior management. These guidelines require our Chief Executive Officer to hold shares of our stock with a value of at least five times the amount of his base salary. Executive officers and certain other members of senior management are required to hold shares of our stock with a value of at least twice the amount of their base salary. In determining the number of shares owned by an executive, the Compensation Committee takes into account shares held directly, the vested shares underlying restricted stock units purchased by the executive under our Management Stock Purchase Plan and unvested shares of restricted stock but not stock options. Our officers are expected to comply with these requirements within five years of their election or appointment as an officer. The Compensation Committee evaluates compliance with these guidelines in connection with making its compensation decisions and recommendations at its regularly scheduled third quarter meeting. Compliance is typically measured based on stock ownership as of the last day of the second quarter. At the end of the second quarter of 2007, our Chief Executive Officer and three out of six of our other executive officers who had been executive officers of Watts for five years or more were in compliance with our stock ownership guidelines. The three executive officers who were not in compliance with our stock ownership guidelines were each less than \$60,000 below the value needed to comply with the guidelines.

### **Impact of Regulatory Requirements**

The financial reporting and income tax consequences to Watts of individual compensation elements are important considerations for the Compensation Committee when it is analyzing the overall level of compensation and the mix of compensation paid to our executive officers. Overall, the Compensation Committee seeks to balance its objective of ensuring an effective compensation package for our executive officers with the desire to maximize the immediate deductibility of compensation, while ensuring an appropriate and transparent impact on reported earnings and other financial measures.

In making its compensation decisions, the Compensation Committee has considered that Internal Revenue Code Section 162(m) limits deductions for compensation paid to certain of our executive officers in excess of \$1 million. However, certain compensation that qualifies as "performance-based compensation" under the requirements of Section 162(m) is exempt from this deduction limit. As a result, the Compensation Committee has designed much of the total compensation packages for our

executive officers to qualify for the performance-based compensation exemption from the deductibility limit. However, the Compensation Committee does have the discretion to design and use compensation elements that may not be deductible under Section 162(m) if the Compensation Committee believes such elements are appropriate and in the best interest of Watts and its stockholders.

As a result of an internal review of our compensation packages conducted during 2007, we determined that our Executive Incentive Bonus Plan did not meet all of the requirements for payments made under the plan to qualify for the performance-based compensation exemption from the deductibility limits under Section 162(m). As a result, in March 2008 the Compensation Committee approved amendments to the Executive Incentive Plan designed to qualify payments under the plan as performance-based compensation under Section 162(m). In addition, the amended Executive Incentive Bonus Plan is being submitted to our stockholders for approval at this Annual Meeting in accordance with the requirements of Section 162(m). Please see Proposal 2 in this proxy statement for a description of the Executive Incentive Bonus Plan.

### **Compensation Committee Report**

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis included in this proxy statement with management. Based on such review and discussion with management, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement and in our Annual Report on Form 10-K for the year ended December 31, 2007.

*The Compensation Committee*  
Daniel J. Murphy, III, Chairman  
Ralph E. Jackson, Jr.  
Gordon W. Moran

## EXECUTIVE COMPENSATION

## Compensation Summary

The following table contains information with respect to the compensation for the fiscal years ended December 31, 2007 and 2006 of our Chief Executive Officer, Chief Financial Officer, our three most highly compensated executive officers serving as executive officers at the end of the last completed fiscal year other than the Chief Executive Officer and Chief Financial Officer, and our former Chief Operating Officer. We refer to the executive officers identified in this table as our "named executive officers."

## SUMMARY COMPENSATION TABLE

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$)(1)	Option Awards (\$)(2)	Non-Equity Incentive Plan Compensation (\$)(3)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$)(4)	All Other Compensation (\$)	Total (\$)
Patrick S. O'Keefe <i>President and Chief Executive Officer</i>	2007	645,000		721,919	470,938	400,995(5)	541,320	28,829(6)	2,809,001
	2006	579,667		548,485	320,435	1,143,000(7)	458,727	27,156(6)	3,077,470
William C. McCartney <i>Chief Financial Officer and Treasurer</i>	2007	304,000		162,487	239,406	135,876(8)	203,565	19,003(9)	1,064,337
	2006	286,667		82,757	157,258	390,000(10)	100,803	19,665(9)	1,037,150
William D. Martino(11) <i>Chief Operating Officer and President of North American and Asian Operations</i>	2007	239,292		162,637	4,438		(12)	494,031(13)	900,398
	2006	306,000		24,444	98,494	428,887(14)	57,019	31,212(13)	946,056
J. Dennis Cawte <i>Group Managing Director, Europe</i>	2007(15)	318,057		136,915	145,729	68,498(16)	(17)	138,762(18)	807,961
	2006(19)	297,685	50,101(20)	84,604	95,231	105,891(20)	(17)	132,777(18)	766,289
Paul A. Lacourciere(21) <i>Executive Vice President of Manufacturing</i>	2007	223,000		124,611	186,508	30,633(22)	(23)	20,282(24)	585,034
	2006	216,333		61,342	130,559	236,312(25)	(26)	20,939(24)	665,485
Ernest E. Elliott <i>Executive Vice President of Marketing</i>	2007	229,000		107,296	171,239	32,313(27)	82,468	21,967(28)	644,283
	2006	217,333		50,857	110,090	239,491(29)	(30)	18,713(28)	636,484

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- (1) The amounts shown in this column reflect the dollar amounts recognized for financial statement reporting purposes for the years ended December 31, 2007 and 2006 in accordance with FAS 123R (disregarding the estimate of forfeitures related to service-based vesting conditions) of restricted stock awards under our 2004 Stock Incentive Plan and restricted stock units purchased under our Management Stock Purchase Plan and thus include amounts attributable to restricted stock awards and restricted stock units granted in and prior to the applicable year. The amounts in this column do not include any amounts attributable to restricted stock units purchased by the named executive officers in February 2008 and February 2007 using all or a portion of their 2007 and 2006 bonus awards, respectively, under the Executive Incentive Bonus Plan shown in the Non-Equity Incentive Plan Compensation column. A discussion of the assumptions used in calculating the amounts in this column may be found in Note 13 to our audited consolidated financial statements for the year ended December 31, 2007 included in our Annual Report on Form 10-K filed with the SEC on February 29, 2008.
- (2) The amounts shown in this column reflect the dollar amounts recognized for financial statement reporting purposes for the years ended December 31, 2007 and 2006 in accordance with FAS 123R (disregarding the estimate of forfeitures related to service-based vesting conditions) and thus include amounts attributable to stock options granted in and prior to the applicable year under our 2004 Stock Incentive Plan and 1996 Stock Option Plan. A discussion of the assumptions used in calculating the amounts in this column may be found in Note 13 to our audited consolidated financial statements for the year ended December 31, 2007 included in our Annual Report on Form 10-K filed with the SEC on February 29, 2008.
- (3) The amounts shown in this column reflect amounts earned for 2007 and 2006 under our Executive Incentive Bonus Plan. All or a portion of the amounts shown in this column for 2007 and 2006 have been converted to restricted stock units under our Management Stock Purchase Plan as of February 15, 2008 and February 16, 2007, respectively. Each of the named executive officers made an election under the Management Stock Purchase Plan to receive restricted stock units (i) in lieu of a specified percentage or dollar amount of his annual incentive cash bonus or (ii) for a specified dollar amount up to 100% of his targeted maximum incentive cash bonus. The number of restricted stock units awarded to each named executive officer as of February 15, 2008 was determined by dividing the named executive officer's election amount by \$19.09, which was 67% of \$28.49, the closing price of our class A common stock on February 15, 2008. The

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number of restricted stock units awarded to each named executive officer as of February 16, 2007 was determined by dividing the named executive officer's election amount by \$25.73, which was 67% of \$38.40, the closing price of our class A common stock on February 16, 2007. Each restricted stock unit vests in three equal annual installments beginning one year after the date of grant. At the end of the deferral period specified by the named executive officer under the Management Stock Purchase Plan, we will issue one share of class A common stock for each vested restricted stock unit. Cash dividends equivalent to those paid on our class A common stock will be credited to the named executive officer's account for non-vested restricted stock units and will be paid in cash to such person when such restricted stock units become vested. Such dividends will also be paid in cash to individuals for vested restricted stock units held during any deferral period.

(4) The amounts shown in this column for 2007 reflect the aggregate change in actuarial present value of the named executive officer's accumulated benefit under our Pension Plan and our Supplemental Plan from January 1, 2007 to December 31, 2007. The amounts shown in this column for 2006 reflect the aggregate change in actuarial present value of the named executive officer's accumulated benefit under our Pension Plan and our Supplemental Plan from October 1, 2005 to September 30, 2006, which were our pension plan measurement dates used for financial statement reporting purposes during 2006. The amounts shown in this column do not reflect the amounts recognized for financial statement reporting purposes. Mr. O'Keefe and Mr. Lacourciere have deferred compensation under our Nonqualified Deferred Compensation Plan, but they did not earn above-market or preferential returns on these amounts during 2007 or 2006.

(5) Mr. O'Keefe elected to receive 21,005 restricted stock units in lieu of receiving his entire 2007 annual bonus of \$400,995.

(6) The amounts indicated for Mr. O'Keefe in the All Other Compensation column consist of automobile lease, maintenance and insurance payments, term life and accidental death and dismemberment insurance premiums, the incremental cost to Watts of sport event tickets used by Mr. O'Keefe, and the cost of a comprehensive annual physical examination. The cost of each of these items is as follows:

	2007	2006
Automobile lease payments	\$ 22,073	\$ 17,980
Automobile maintenance expenses	\$ 748	\$ 1,798
Automobile insurance premiums	\$ 1,028	\$ 1,450
Term life and AD&D insurance premiums	\$ 3,060	\$ 3,420
Sport event tickets	\$ 320	\$ 256
Annual physical examination	\$ 1,600	\$ 2,252

(7) Mr. O'Keefe elected to receive 44,422 restricted stock units in lieu of receiving his entire 2006 annual bonus of \$1,143,000.

(8) Mr. McCartney elected to receive 3,558 restricted stock units in lieu of 50% of his 2007 annual bonus of \$135,876, or \$67,938.

(9) The amounts indicated for Mr. McCartney in the All Other Compensation column consist of automobile lease, maintenance and insurance payments, term life and accidental death and dismemberment insurance premiums, and the incremental cost to Watts of sport event tickets used by Mr. McCartney. The cost of each of these items is as follows:

	2007	2006
Automobile lease payments	\$ 14,004	\$ 14,031
Automobile maintenance expenses	\$ 431	\$ 252
Automobile insurance premiums	\$ 1,028	\$ 1,450
Term life and AD&D insurance premiums	\$ 3,060	\$ 3,420
Sport event tickets	\$ 480	\$ 512

(10) Mr. McCartney elected to receive 7,578 restricted stock units in lieu of 50% of his 2006 annual bonus of \$390,000, or \$195,000.

(11) Mr. Martino resigned as our Chief Operating Officer and President of North American and Asian Operations effective as of September 30, 2007.

(12)

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Mr. Martino was not vested in his accrued benefit in either the Pension Plan or the Supplemental Plan at the time of his resignation from Watts. As such, he is not entitled to a pension benefit under any of our pension plans.

(13)

The amounts indicated for Mr. Martino in the All Other Compensation column consist of a one-time severance payment, automobile lease, maintenance and insurance payments, term life and accidental death and dismemberment insurance premiums, the incremental cost to Watts of sport event tickets used by Mr. Martino, relocation expenses reimbursed by Watts, and amounts paid to Mr. Martino as a gross-up to cover his income tax liability with respect to the payment of his relocation expenses. The cost of each of these items is as follows:

	2007	2006
Severance payment	\$ 477,500	
Automobile lease payments	\$ 12,871	\$ 13,782
Automobile maintenance expenses	\$ 1,093	\$ 1,301
Automobile insurance premiums	\$ 771	\$ 1,450
Term life and AD&D insurance premiums	\$ 1,636	\$ 2,052
Sport event tickets	\$ 160	
Relocation expenses		\$ 8,749
Tax gross-up for relocation expenses		\$ 3,878

(14)

Mr. Martino elected to receive 16,668 restricted stock units in lieu of receiving his entire 2006 annual bonus of \$428,887.

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(15) The dollar amounts shown for Mr. Cawte under the Salary, Non-Equity Incentive Plan Compensation and All Other Compensation columns for 2007 have been converted from British pounds into U.S. dollars based on the conversion rate of 1.9613 U.S. dollars for one British pound as of February 15, 2008.

(16) Mr. Cawte elected to receive 3,588 restricted stock units in lieu of receiving his entire 2007 annual bonus. The number of restricted stock units awarded to Mr. Cawte was determined based on the conversion rate of 1.9613 U.S. dollars for one British pound as of February 15, 2008, the grant date of restricted stock units under the Management Stock Purchase Plan.

(17) Mr. Cawte is not eligible to participate in our Pension Plan or our Supplemental Plan because he is not a resident of the United States.

(18) The amounts indicated for Mr. Cawte in the All Other Compensation column consist of an automobile allowance, an annual amount paid to Mr. Cawte for investment in his personal retirement savings plan, disability insurance premiums, and health insurance premiums. The cost of each of these items is as follows:

	<b>2007</b>	<b>2006</b>
Automobile allowance	\$ 26,183	\$ 26,031
Retirement plan payment	\$ 75,314	\$ 75,547
Disability insurance premiums	\$ 28,047	\$ 22,814
Health insurance premiums	\$ 9,218	\$ 8,385

(19) The dollar amounts shown for Mr. Cawte under the Salary, Bonus, Non-Equity Incentive Plan Compensation and All Other Compensation columns for 2006 have been converted from British pounds into U.S. dollars based on the conversion rate of 1.9499 U.S. dollars for one British pound as of February 16, 2007.

(20) Mr. Cawte elected to receive 6,062 restricted stock units in lieu of receiving his entire 2006 annual bonus (including amounts earned under the Executive Incentive Bonus Plan and his discretionary bonus payment). The number of restricted stock units awarded to Mr. Cawte was determined based on the conversion rate of 1.9499 U.S. dollars for one British pound as of February 16, 2007, the grant date of restricted stock units under the Management Stock Purchase Plan.

(21) Mr. Lacourciere resigned from Watts effective February 29, 2008.

(22) Mr. Lacourciere elected to receive 1,606 restricted stock units in lieu of his entire 2007 annual bonus of \$30,633.

(23) During 2007, the aggregate value of Mr. Lacourciere's accumulated benefit under the Pension Plan and the Supplemental Plan decreased by \$5,570.

(24) The amounts indicated for Mr. Lacourciere in the All Other Compensation column consist of automobile lease, maintenance and insurance payments, and term life and accidental death and dismemberment insurance premiums. The cost of each of these items is as follows:

	<b>2007</b>	<b>2006</b>
Automobile lease payments	\$ 15,279	\$ 15,757
Automobile maintenance expenses	\$ 915	\$ 312
Automobile insurance premiums	\$ 1,028	\$ 1,450
Term life and AD&D insurance premiums	\$ 3,060	\$ 3,420

(25) Mr. Lacourciere elected to receive 6,888 restricted stock units in lieu of 75% of his 2006 annual bonus of \$236,312, or \$177,234.

(26) During 2006, the aggregate value of Mr. Lacourciere's accumulated benefit under the Pension Plan and the Supplemental Plan decreased by \$15,187.



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(27)

Mr. Elliott elected to receive 846 restricted stock units in lieu of 50% of his 2007 annual bonus of \$32,313, or \$16,156.

(28)

The amounts indicated for Mr. Elliott in the All Other Compensation column consist of automobile lease, maintenance and insurance payments, and term life and accidental death and dismemberment insurance premiums. The cost of each of these items is as follows:

	<u>2007</u>	<u>2006</u>
Automobile lease payments	\$ 16,408	\$ 12,592
Automobile maintenance expenses	\$ 1,471	\$ 1,251
Automobile insurance premiums	\$ 1,028	\$ 1,450
Term life and AD&D insurance premiums	\$ 3,060	\$ 3,420

(29)

Mr. Elliott elected to receive 4,653 restricted stock units in lieu of 50% of his 2006 annual bonus of \$239,491, or \$119,745.

(30)

During 2006, the aggregate value of Mr. Elliott's accumulated benefit under the Pension Plan and the Supplemental Plan decreased by \$6,080.

## Grants of Plan-Based Awards

The following table shows information concerning grants of plan-based awards made during 2007 to the named executive officers.

## 2007 GRANTS OF PLAN-BASED AWARDS

Name	Grant Type(1)	Grant Date	Date of Compensation Committee or Board of Directors Action	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards			Stock Awards: Number of Shares of Stock or Units (#)	Option Awards: Number of Securities Underlying Options (#)	Exercise or Base Price of Option Awards (\$/Sh)	Grant Date Fair Value of Stock and Option Awards (\$)(2)
				Threshold (\$)	Target (\$)	Maximum (\$)				
Patrick S. O'Keefe	EIBP			0	598,500	1,197,000				
	MSPP	2/16/07					44,422(3)			745,801
	SIP	8/3/07	7/30/07				10,000			333,600
	SIP	8/3/07	7/30/07					30,000	33.36	382,605
William C. McCartney	EIBP			0	202,800	405,600				
	MSPP	2/16/07					7,578(4)			127,227
	SIP	8/3/07	7/30/07				5,000			166,800
	SIP	8/3/07	7/30/07					15,000	33.36	191,303
William D. Martino	EIBP			0	229,250	458,500				
	MSPP	2/16/07					16,668(5)			279,839
	SIP	8/3/07	7/30/07				5,000			166,800
	SIP	8/3/07	7/30/07					15,000	33.36	191,303
J. Dennis Cawte	EIBP			0	163,278(6)	326,557(6)				
	MSPP	2/16/07					6,062(7)			101,775
	SIP	8/3/07	7/30/07				3,333			111,189
	SIP	8/3/07	7/30/07					10,000	33.36	127,535
Paul A. Lacourciere	EIBP			0	122,650	245,300				
	MSPP	2/16/07					6,888(8)			115,643
	SIP	8/3/07	7/30/07				3,333			111,189
	SIP	8/3/07	7/30/07					10,000	33.36	127,535
Ernest E. Elliott	EIBP			0	129,250	258,500				
	MSPP	2/16/07					4,653(9)			78,119
	SIP	8/3/07	7/30/07				4,167			139,011
	SIP	8/3/07	7/30/07					12,500	33.36	159,419

(1) "EIBP" indicates cash awards under our Executive Incentive Bonus Plan, "MSPP" indicates awards of restricted stock units under our Management Stock Purchase Plan, and "SIP" indicates stock option or restricted stock awards under our 2004 Stock Incentive Plan.

(2) The amounts shown in this column represent the grant date fair value of each equity award as determined in accordance with FAS 123R.

(3)

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Mr. O'Keefe received 44,422 restricted stock units in lieu of receiving his entire fiscal 2006 bonus of \$1,143,000.

- (4) Mr. McCartney received 7,578 restricted stock units in lieu of receiving 50% of his fiscal 2006 bonus of \$390,000, or \$195,000.
- (5) Mr. Martino received 16,668 restricted stock units in lieu of receiving his entire fiscal 2006 bonus of \$428,887.
- (6) The dollar amounts shown for Mr. Cawte under the Estimated Possible Payouts Under Non-Equity Incentive Plan Awards columns have been converted from British pounds into U.S. dollars based on the conversion rate of 1.9613 U.S. dollars for one British pound as of February 15, 2008.
- (7) Mr. Cawte received 6,062 restricted stock units in lieu of receiving his entire fiscal 2006 bonus of \$156,800.
- (8) Mr. Lacourciere received 6,888 restricted stock units in lieu of receiving \$200,000 of his entire fiscal 2006 bonus of \$236,312.
- (9) Mr. Elliott received 4,653 restricted stock units in lieu of receiving 50% of his entire fiscal 2006 bonus of \$239,491, or \$119,745.

The Compensation Committee approved the participants in our Executive Incentive Bonus Plan for fiscal 2007 at a meeting held on October 30, 2006. The target amounts shown under the Estimated Possible Payouts Under Non-Equity Incentive Plan Awards column reflect the payments that would have been made to the named executive officers if we had achieved 100% of each of the performance objectives under the Executive Incentive Bonus Plan. The maximum amounts are 200% of such target amounts. Participants in the Executive Incentive Bonus Plan would have received no bonus payments if

we had not exceeded the threshold performance levels under any of the three performance objectives. Target bonus amounts under the Executive Incentive Bonus Plan are determined as a percentage of base salary. For 2007, the target bonus amounts as a percentage of base salary for each of the named executive officers were 90% for Mr. O'Keefe, 65% for Mr. McCartney, 70% for Mr. Martino, 50% for Mr. Cawte, 55% for Mr. Lacourciere and 55% for Mr. Elliott. As discussed above under "Compensation Discussion and Analysis Elements of Compensation Annual Performance Bonus," Mr. O'Keefe and Mr. McCartney each received 67% of his target bonus under the Executive Incentive Bonus Plan for 2007, Mr. Lacourciere and Mr. Elliott each received 25% of his target bonus, and Mr. Cawte received 42% of his target bonus.

Under the terms of our Management Stock Purchase Plan, the grant date for restricted stock units purchased by our executives is deemed to be the third business day after the date on which we release our year-end earnings to the public. We released our 2006 earnings to the public on February 13, 2007, and the date of grant of the restricted stock units was February 16, 2007. The number of restricted stock units shown under the Stock Awards column reflects the number of shares purchased by the named executive officers out of their bonus payments earned for fiscal 2006 under the Executive Incentive Bonus Plan. Each of the named executive officers made an election under the Management Stock Purchase Plan prior to December 31, 2005 to receive restricted stock units in lieu of a specified percentage or dollar amount of his cash bonus for fiscal 2006 under the Executive Incentive Bonus Plan. The number of restricted stock units was determined by dividing the named executive officer's election amount by \$25.73, which was 67% of \$38.40, the closing sale price of our class A common stock on February 16, 2007. The restricted stock units vest in three equal annual installments beginning one year after the date of grant. At the end of the deferral period specified by the named executive officer under the Management Stock Purchase Plan, we will issue one share of class A common stock for each vested restricted stock unit. Cash dividends, equivalent to those paid on our class A common stock will be credited to the named executive officer's account for non-vested restricted stock units and will be paid in cash to the named executive officer when such restricted stock units become vested. Dividends will also be paid in cash to individuals for vested restricted stock units held during any deferral period.

The Compensation Committee has adopted a practice that our annual awards of stock options and restricted stock should be granted as of the third business day following the release of our most recent quarterly earnings to the public. The purpose for setting the grant date of stock options on a day following the release of our most recent quarterly earnings to the public is to ensure that we are using a date when the public markets have a maximum amount of information about our financial performance and have had a sufficient amount of time to understand and react to such information. On July 30, 2007, the Compensation Committee approved the grant of stock options and restricted stock as of the third business day following the release of our second quarter earnings to the public. Our second quarter earnings press release was issued on July 31, 2007, and the date of grant of the stock options and restricted stock awards for fiscal 2007 was August 3, 2007. The exercise price of the stock options is \$33.36, which was the closing sale price of our class A common stock on August 3, 2007. All stock options and restricted stock awards were granted under our 2004 Stock Incentive Plan. The stock options vest over four years at the rate of 25% per year beginning on the first anniversary of the date of grant. Vested stock options terminate upon the earlier of six months following termination of employment, subject to certain exceptions, or ten years from the date of grant. The restricted stock awards vest over three years at a rate of 33<sup>1</sup>/<sub>3</sub>% each year beginning on the first anniversary of the date of grant. Unvested shares of restricted stock are automatically forfeited upon termination of an executive officer's employment for any reason other than death or disability.

Stock options we grant under the 2004 Stock Incentive Plan may be either incentive or nonqualified options. In 2006, the Compensation Committee switched from granting incentive stock options to granting nonqualified stock options because the exercise of a nonqualified stock option

results in a tax deduction for Watts that is not available in connection with the exercise of an incentive stock option. Under the 2004 Stock Incentive Plan, the exercise price for incentive stock option grants equals the market price of the class A common stock on the date of the grant with an exception for executives who own more than 10% of the combined voting power of our stock; for those employees, the exercise price is equal to 110% of the market price on the date of the grant. Under the 2004 Stock Incentive Plan, nonqualified stock options have an exercise price which may be no less than 50% of the market price on the date of the grant, although we have not granted any stock options under the 2004 Stock Incentive Plan with an exercise price below fair market value. We use the closing sale price of our class A common stock on the New York Stock Exchange on the date of grant to determine the exercise price of our stock options. The term of options under the 2004 Stock Incentive Plan is generally 10 years, with the exception of incentive stock option grants to owners of more than 10% of the combined voting power of our stock, in which case such grants terminate after five years. The Compensation Committee granted stock options for the purchase of an aggregate of 189,000 shares to 39 of our employees in 2007.

Restricted stock awarded under the 2004 Stock Incentive Plan vests 33<sup>1</sup>/<sub>3</sub>% per year over three years beginning with the first anniversary of the date of grant. The restricted stock award is an outright grant of stock to our employees at no cost to the employee. The stock is issued in the employee's name, the employee is able to vote the stock and the employee receives dividend payments on the stock. However, until the stock vests, the employee is not allowed to sell the stock, and any unvested shares of restricted stock are automatically forfeited back to Watts if the recipient's employment is terminated other than as a result of death or disability. Unvested shares of restricted stock are held in the employee's name in a special restricted account by our transfer agent in order to ensure that the shares are not sold prior to vesting and to facilitate transfer of unvested shares back to Watts in the event the recipient's employment is terminated. When the shares of restricted stock vest, the vested shares are issued to the employee and are no longer subject to restrictions on transfer or forfeiture. The Compensation Committee granted an aggregate of 63,000 shares of restricted stock to 39 of our employees in 2007.

#### **Outstanding Equity Awards at Fiscal Year-End**

The following table shows information regarding unexercised stock options and unvested restricted stock and restricted stock units held by the named executive officers as of December 31, 2007.

## 2007 OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END

Name	Option Awards				Stock Awards	
	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)(1)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(2)
Patrick S. O'Keefe	50,000		15.75	7/24/12		
	40,000	10,000(3)	17.50	8/6/13		
	37,500	12,500(4)	25.02	8/3/14		
	25,000	25,000(4)	32.07	8/5/15		
	6,250	18,750(4)	35.20	8/4/16		
		30,000(4)	33.36	8/3/17		
					10,486(5)	312,483
					5,556(6)	165,569
					18,628(7)	555,114
					44,422(8)	1,323,776
					10,000(9)	298,000
William C. McCartney	5,000		11.375	7/25/10		
	25,000		15.45	8/20/11		
	25,000		15.75	7/24/12		
	20,000	5,000(3)	17.50	8/6/13		
	18,750	6,250(4)	25.02	8/3/14		
	12,500	12,500(4)	32.07	8/5/15		
	3,125	9,375(4)	35.20	8/4/16		
		15,000(4)	33.36	8/3/17		
					2,121(5)	63,206
					2,778(6)	82,784
					3,613(7)	107,667
					7,578(8)	225,824
					5,000(9)	149,000
William D. Martino	7,500		27.81	3/31/08		
	3,750		35.20	3/31/08		
J. Dennis Cawte	4,000		13.40	10/10/11		
	10,000		15.75	7/24/12		
	12,000	3,000(3)	17.50	8/6/13		
	11,250	3,750(4)	25.02	8/3/14		
	7,500	7,500(4)	32.07	8/5/15		
	1,875	5,625(4)	35.20	8/4/16		
		10,000(4)	33.36	8/3/17		
						1,817(5)
					1,667(6)	49,677
					5,354(7)	159,549
					6,062(8)	180,648
					3,333(9)	99,323
Paul A. Lacourciere(10)	2,000		11.375	7/25/10		
	4,000		15.45	8/20/11		
	8,000		15.75	7/24/12		
	10,000	4,000(3)	17.50	8/6/13		
	10,000	5,000(4)	25.02	8/3/14		

	7,500	10,000(4)	32.07	8/5/15		
	2,500	7,500(4)	35.20	8/4/16		
		10,000(4)	33.36	8/3/17		
					1,496(5)	44,581
					2,222(6)	66,216
					2,254(7)	67,169
					6,888(8)	205,262
					3,333(9)	99,323
Ernest E. Elliott	12,000		15.75	7/24/12		
	12,000	3,000(3)	17.50	8/6/13		
	11,250	3,750(4)	25.02	8/3/14		
	9,000	9,000(4)	32.07	8/5/15		
	2,500	7,500(4)	35.20	8/4/16		
		12,500(4)	33.36	8/3/17		
					1,168(5)	34,806
					2,222(6)	66,216
					1,381(7)	41,154
					4,653(8)	138,659
					4,167(9)	124,177

- (1) The restricted stock units and restricted stock awards listed in this column vest over three years in equal annual installments beginning on the first anniversary of the date of grant.

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(2)

In accordance with SEC rules, the market value of unvested shares of restricted stock and restricted stock units is determined by multiplying the number of such shares and units by \$29.80, the closing market price of our class A common stock on December 31, 2007.

(3)

The stock options were granted under the 1996 Stock Option Plan and vest 20% per year beginning on the first anniversary of the date of grant. The grant date of each option is listed in the table below by expiration date.

Expiration Date	Grant Date
7/25/10	7/25/00
8/20/11	8/20/01
10/10/11	10/10/01
7/24/12	7/24/02
8/6/13	8/6/03

(4)

The stock options were granted under the 2004 Stock Incentive Plan and vest 25% per year beginning on the first anniversary of the date of grant. The grant date of each option is listed in the table below by expiration date.

Expiration Date	Grant Date
8/3/14	8/3/04
8/5/15	8/5/05
8/4/16	8/4/06
8/3/17	8/3/07

(5)

Consists of restricted stock units purchased under our Management Stock Purchase Plan on February 28, 2005.

(6)

Consists of shares of restricted stock awarded under our 2004 Stock Incentive Plan on August 4, 2006.

(7)

Consists of restricted stock units purchased under the Management Stock Purchase Plan on February 10, 2006.

(8)

Consists of restricted stock units purchased under the Management Stock Purchase Plan on February 16, 2007.

(9)

Consists of shares of restricted stock awarded under the 2004 Stock Incentive Plan on August 3, 2007.

(10)

Mr. Lacourciere resigned from Watts effective as of February 29, 2008. Mr. Lacourciere is entitled to exercise the vested portion of his stock options previously granted to him under our 2004 Stock Incentive Plan for a period of six months following February 29, 2008. Mr. Lacourciere's unvested stock options and unvested shares of restricted stock previously granted to him under our 2004 Stock Incentive Plan, and all unexercised stock options previously granted to him under our 1996 Stock Option Plan were cancelled as of February 29, 2008 in accordance with the terms of such plans and the award agreements. Pursuant to the terms of our Management Stock Purchase Plan, Mr. Lacourciere's unvested restricted stock units were cancelled as of February 29, 2008 and he will receive a cash payment equal to the number of such unvested restricted stock units multiplied by the lesser of (a) 67% of the fair market value of our class A common stock on the date the restricted stock units were awarded plus simple interest per annum on such amount at the one-year U.S. Treasury Bill rate in effect on the award date and each anniversary thereof, or (b) the fair market value of our class A common stock on February 29, 2008. As a result of the American Jobs Creation Act of 2004, because Mr. Lacourciere was an officer of Watts, the cash payment for his unvested restricted stock units cannot be made to him, and the shares underlying his vested restricted stock units cannot be issued to him, until at least six months after his resignation date.



**Option Exercises and Stock Vested**

The following table shows amounts received by the named executive officers upon exercise of stock options and vesting of restricted stock and restricted stock units during 2007.

**2007 OPTION EXERCISES AND STOCK VESTED**

Name	Option Awards		Stock Awards(1)	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)(2)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)(3)
Patrick S. O'Keefe			40,395	967,560(4)
William C. McCartney			7,566	165,466(5)
William D. Martino			1,666	55,578
J. Dennis Cawte			8,227	172,154(6)
Paul A. Lacourciere			5,884	130,852(7)
Ernest E. Elliott	6,000	130,805	4,960	113,561(8)

- (1) Reflects shares of class A common stock underlying restricted stock units purchased under the Management Stock Purchase Plan and shares awarded as restricted stock under the 2004 Stock Incentive Plan.
- (2) Represents the difference between the exercise price and the fair market value of our class A common stock on the date of exercise.
- (3) The value realized on vesting of restricted stock awards is determined by multiplying the number of shares that vested by the fair market value of our class A common stock on the vesting date. The value realized on vesting of restricted stock units represents the difference between the purchase price paid by the named executive officer for the vesting shares and the fair market value of our class A common stock on the vesting date.
- (4) Pursuant to the Management Stock Purchase Plan, Mr. O'Keefe elected to defer receipt of shares representing \$161,275 of the value recognized on vesting until February 28, 2008 and shares representing \$184,790 of the value recognized on vesting until February 10, 2009.
- (5) Pursuant to the Management Stock Purchase Plan, Mr. McCartney elected to defer receipt of shares representing \$32,606 of the value recognized on vesting until February 28, 2008 and shares representing \$35,831 of the value recognized on vesting until February 10, 2009.

- (6) Pursuant to the Management Stock Purchase Plan, Mr. Cawte has elected to defer receipt of shares representing \$27,946 of the value recognized on vesting until February 28, 2008 and shares representing \$53,112 of the value recognized on vesting until February 10, 2009.
- (7) Pursuant to the Management Stock Purchase Plan, Mr. Lacourciere has elected to defer receipt of shares representing \$23,009 of the value recognized on vesting until February 28, 2008 and shares representing \$22,340 of the value recognized on vesting until February 10, 2009.
- (8) Pursuant to the Management Stock Purchase Plan, Mr. Elliott has elected to defer receipt of shares representing \$17,949 of the value recognized on vesting until February 28, 2008 and shares representing \$13,690 of the value recognized on vesting until February 10, 2009.

## **Pension Benefits**

We maintain two defined benefit plans. The Watts Water Technologies, Inc. Pension Plan, which we refer to as the Pension Plan, provides funded, tax-qualified benefits up to the limits on compensation and benefits under the Internal Revenue Code. The Watts Water Technologies, Inc. Supplemental Employees Retirement Plan, which we refer to as the Supplemental Plan, provides several levels of benefits. The Supplemental Plan provides additional monthly benefits to (i) a select group of key executives, (ii) individuals who were projected to receive reduced benefits as a result of changes made to the Pension Plan to comply with the Tax Reform Act of 1986 under Tier 2, and (iii) executives who will be affected by IRS and other plan-specific limits on Pension Plan Compensation. Details of these provisions are described in full below.

The 2007 Pension Benefits Table shows the named executive officers' years of Benefit Service, present value of accumulated benefit and payments during the last fiscal year under each of the plans. The following questions and answers provide you with information on the Pension Plan and the Supplemental Plan to assist you in understanding the 2007 Pension Benefits Table.

*What does the term "Present Value of Accumulated Benefit" mean?*

The "Present Value of Accumulated Benefit" is the lump-sum value as of December 31, 2007 of the annual pension benefit earned as of December 31, 2007 payable under a plan for the executive's life beginning on the named executive officer's normal retirement age, reflecting current Benefit Service, current Final Average Compensation, and current statutory and plan-specific benefit and pay limits. The normal retirement age is defined as age 65 under the Pension Plan and Tiers 2, 3 and 4 of the Supplemental Plan, and is defined as age 62 under Tiers 1-T, 1 and 1-A of the Supplemental Plan, as described below. Certain assumptions were used to determine the lump-sum value and to determine the annual pension that is payable beginning at normal retirement age. Those assumptions are described immediately following the 2007 Pension Benefits Table.

### ***Pension Plan***

*What are the material terms and conditions of the Pension Plan?*

The eligibility requirements of the Pension Plan are attainment of age 21 and one year of service of 1,000 or more hours. The Pension Plan provides for monthly benefits to, or on behalf of, each covered employee at age 65 and has provisions for early retirement after ten years of service and attainment of age 55 and surviving spouse benefits after five years of service. Covered employees who terminate employment prior to retirement with at least five years of service are vested in their accrued retirement benefit. The Pension Plan is subject to the Employee Retirement Income Security Act of 1974, as amended.

The annual normal retirement benefit for employees under the Pension Plan is 1.67% of Final Average Compensation (generally the highest five consecutive years of the last ten) multiplied by years of Benefit Service (maximum 25 years), reduced by the Maximum Offset Allowance (as defined in the Pension Plan). For employment terminations after the 2001 plan year, annual compensation in excess of \$200,000 per year (subject to cost of living adjustments) is disregarded under the Pension Plan for all purposes. For plan year 2007, this limit is \$225,000. Compensation recognized under the Pension Plan includes base salary and annual cash bonus.

In addition, benefits provided under the Pension Plan may not exceed an annual benefit limit under the Internal Revenue Code. In 2007, this limit was \$180,000 payable as a single life annuity beginning at normal retirement age in 2007.

*Are the named executive officers eligible for unreduced pensions at any age before normal retirement age?*

Participants may retire early at age 55 with 10 years of service, or at age 62 with 5 years of service. However, pension benefits under the Pension Plan are reduced for commencement prior to normal retirement age (age 65). Pension benefits are reduced by 5/9ths of 1% for each of the first 60 months and by 5/18ths of 1% for each of the next 60 months by which commencement of benefits precedes the normal retirement date.

*What are the specific elements of compensation included in applying the payment and benefit formula?*

For the Pension Plan, compensation means the total compensation payable by Watts as reportable to the Federal Government for income tax purposes on Form W-2. Compensation also includes contributions to our 401(k) plan and any salary deferrals under our health care or dependent care reimbursement plans. Compensation does not include contributions made under the salary deferral agreements in conjunction with the Nonqualified Deferred Compensation Plan and the Management Stock Purchase Plan. In addition, compensation does not include stock awards, options or other taxable fringe benefits.

*What is our policy with regard to granting extra years of benefit service?*

An eligible employee earns one year of benefit service for each plan year in which he completes 1,000 hours of service. Additional years of benefit service are not granted to participants in this plan, and no extra years of service have been granted to the named executive officers. Their respective years of benefit service are included in the 2007 Pension Benefits Table.

*Are lump sums available?*

Lump sums are generally only available on de minimis amounts (under \$5,000). Based on current benefit levels, the named executive officers' benefits are only payable in the form of an annuity with monthly benefit payments.

*Why do we have a Pension Plan?*

The Pension Plan was designed to provide tax-qualified pension benefits to employees. Because benefits under our Pension Plan increase with an employee's period of service and earnings, we believe the Pension Plan encourages our employees to make long-term commitments to Watts and thus serves as an important retention tool.

*Is the Pension Plan funded?*

Yes. Benefits under the Pension Plan are funded by an irrevocable tax-exempt trust held at Citigroup Institutional Trust Company. An executive's benefits under the Pension Plan are payable from the assets held by the tax-exempt trust.

### **Supplemental Plan**

*What are the material terms and conditions of the Supplemental Plan?*

The Supplemental Plan provides additional monthly benefits to (i) a select group of key executives under Tier 1-T, Tier 1 or Tier 1-A, (ii) individuals who were projected to receive reduced benefits as a result of changes made to the Pension Plan to comply with the Tax Reform Act of 1986 under Tier 2, and (iii) executives who will be affected by IRS and other plan-specific limits on Pension Plan Compensation under Tier 3 or Tier 4. With regard to the latter, Tier 3 of the Supplemental Plan includes any compensation actually paid in excess of the statutory qualified Pension Plan limit, while

Tier 4 includes any amounts of deferred compensation that would otherwise have been treated as pensionable wages under the qualified Pension Plan.

As approved by the Board of Directors, key executives in the select group under item (i) above may be eligible for Tier 1-T, Tier 1 or Tier 1-A benefits.

Tier 1-T benefits are provided to a select group of key executives, including Mr. O'Keefe. The annual benefit under this Tier payable at normal retirement is equal to the difference between (1) 3.00% of the highest three-year Average Compensation multiplied by years of service, to a maximum of 50% of Average Compensation and (2) the annual benefit payable under the Pension Plan described above. Normal retirement under this Tier is age 62.

Tier 1 benefits are provided to a select group of key executives, including Mr. McCartney and Mr. Elliott. The annual benefit under this Tier payable at normal retirement is equal to the difference between (1) 2% of the highest three-year Average Compensation multiplied by years of service up to ten years, plus 3% of Average Compensation times years of service in excess of ten years (but not to exceed a total of 20 years), to a maximum of 50% of Average Compensation and (2) the annual benefit payable under the Pension Plan described above. Normal retirement under this Tier is age 62.

Tier 1-A benefits are provided to a select group of key executives, including Mr. Lacourciere. The annual benefit payable under this Tier payable at normal retirement is equal to the difference between (1) 1.75% of the highest three-year Average Compensation multiplied by years of service up to ten years, plus 2.25% of Average Compensation times years of service in excess of ten years (but not to exceed a total of 20 years), to a maximum of 40% of Average Compensation and (2) the annual benefit payable under the Pension Plan described above. Normal retirement under this Tier is age 62.

Tier 2 benefits are provided to individuals not covered under Tier 1-T, Tier 1 or Tier 1-A who were projected to receive reduced benefits as a result of changes made to the Pension Plan to comply with the Tax Reform Act of 1986. The annual normal retirement benefit payable under this Tier is equal to the difference between (1) the pre-Tax Reform Act formula of 45% of Final Average Compensation less 50% of the participant's Social Security Benefit, the result prorated for years of service less than 25, and (2) the Pension Plan formula above. For the 2007 Plan Year, Annual Compensation in excess of \$422,650 is disregarded for all purposes under Tier 2 of the Supplemental Plan. None of the named executive officers is eligible for a benefit under Tier 2 of the Supplemental Plan.

Tier 3 and Tier 4 benefits are provided to individuals not covered under Tier 1-T, Tier 1, Tier 1-A or Tier 2 who will be affected by IRS or other plan-specific limits on Pension Plan compensation. The annual normal retirement benefit payable under these Tiers is based on the Pension Plan formula set forth above, with Annual Compensation in excess of \$338,120 disregarded. Compensation recognized under the Supplemental Plan is W-2 pay, including amounts deferred under the Management Stock Purchase Plan, the Nonqualified Deferred Compensation Plan, and pursuant to Sections 401(k) and 125 of the Internal Revenue Code, but excluding income realized upon the exercise of stock options. At the time of his resignation in 2007, Mr. Martino had accrued benefits under Tier 3 of the Supplemental Plan. However, at that time he was not vested in this benefit and is not entitled to any benefits under the Supplemental Plan.

Mr. Cawte is not a United States resident and, as such, he does not participate in either the Pension Plan or the Supplemental Plan.

*Are the named executive officers eligible for unreduced pensions at any age before normal retirement age?*

Participants may retire early at age 55 with 10 years of service, or at age 62 with 5 years of service. However, pension benefits under the Supplemental Plan are reduced for commencement prior to normal retirement age. The normal retirement age is defined as age 65 under Tiers 2, 3 and 4 of the Supplemental Plan, and is defined as age 62 under Tiers 1-T, 1 and 1-A of the Supplemental Plan. As

such, Messrs. O'Keefe, McCartney, Elliott and Lacourciere are eligible for an unreduced Supplemental Plan benefit at age 62. Pension benefits are reduced by 5/9ths of 1% for each of the first 60 months (24 months for Tiers 1-T, 1 and 1-A) and by 5/18ths of 1% for each of the next 60 months by which commencement of benefits precedes the normal retirement date.

*What are the specific elements of compensation included in applying the payment and benefit formula?*

For the Supplemental Plan, Compensation means the total compensation payable by Watts as reportable to the Federal Government for income tax purposes on Form W-2. Compensation also includes contributions to the Watts 401(k) plan and any salary deferrals under our health care or dependent care reimbursement plans. Compensation also includes contributions made under the salary deferral agreements in conjunction with the Nonqualified Deferred Compensation Plan and the Management Stock Purchase Plan. Compensation does not include stock awards, options or other taxable fringe benefits. For benefits under Tiers 2, 3 and 4, compensation is subject to the annual limits described above. For benefits under Tiers 1-T, 1 and 1-A, compensation is not limited.

*Is the Supplemental Plan funded?*

No. The Supplemental Plan is unfunded and maintained as a book reserve account. No funds are set aside in a trust or otherwise; participants in the Supplemental Plan are general unsecured creditors of Watts with respect to the payment of their Supplemental Plan benefits.

*Why do we have a Supplemental Plan?*

The Supplemental Plan provides participants with benefits that may not be provided under the Qualified Plan because of the limits on compensation and benefits. Subject to Compensation Committee approval, for a select group of key executives the Supplemental Plan also provides additional benefits and more favorable early retirement provisions in order to provide competitive retirement benefits for these executives.

*What is our policy with regard to granting extra years of Benefit Service?*

Our policy with respect to the Supplemental Plan is identical to our policy with respect to the Pension Plan, as stated above.

*Are lump sums available?*

No. A participant's benefits are only payable in the form of an annuity with monthly benefit payments.

## 2007 PENSION BENEFITS

Name	Plan Name	Number of Years of Credited Service (#)	Present Value of Accumulated Benefit \$(1)	Payments During Last Fiscal Year (\$)
Patrick S. O'Keefe	Pension Plan	5.95	95,463	
	Tiers 3 & 4 of Supplemental Plan	5.95	55,524	
	Tier 1-T of Supplemental Plan	5.95	1,591,159	
	<b>Total</b>		<b>1,742,146</b>	
William C. McCartney	Pension Plan	23	338,528	
	Tiers 3 & 4 of Supplemental Plan	23	198,394	
	Tier 1 of Supplemental Plan	20	1,350,616	
	<b>Total</b>		<b>1,887,538</b>	
William D. Martino(2)	Pension Plan			
	Tier 3 of Supplemental Plan			
	<b>Total</b>			
J. Dennis Cawte				
Paul A. Lacourciere	Pension Plan	22	306,423	
	Tiers 3 & 4 of Supplemental Plan	22	176,359	
	Tier 1-A of Supplemental Plan	20	478,376	
	<b>Total</b>		<b>961,158</b>	
Ernest E. Elliott	Pension Plan	22	66,624	
	Tiers 3 & 4 of Supplemental Plan	22	37,784	

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Tier 1-T of Supplemental Plan	20	113,464
<b>Total</b>		<b>217,872</b>

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(1) The assumptions regarding the calculation of the present value of the accumulated benefit are as follows:

Measurement Date: December 31, 2007

Interest Rate for Present Value: 6.5%

Mortality (Pre Commencement): None

Mortality (Post Commencement): RP-2000 Healthy Participant Mortality Table, Male Rates

Withdrawal and disability rates: None

Retirement rates: None prior to normal retirement age



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Normal Retirement Age: Age 65 under Pension Plan, Supplemental Plan Tiers 3 and 4; Age 62 under Supplemental Plan Tiers 1-T, 1 and 1-A

Accumulated benefit is calculated based on Benefit Service and Compensation as of December 31, 2007

All results shown are estimates only; actual benefits will be based on data, pay and service at time of retirement

(2)

Mr. Martino resigned from Watts in September 2007, at which point he was not vested in his accrued benefit in either the Pension Plan or the Supplemental Plan. As such, he is not entitled to a pension benefit under any of our pension plans.

### Nonqualified Deferred Compensation

Our Nonqualified Deferred Compensation Plan is available to all of our employees whose annual compensation is greater than \$90,000, including the named executive officers. Of the named executive officers, only Mr. O'Keefe and Mr. Lacourciere have deferred compensation under the Nonqualified Deferred Compensation Plan, and none of the named executive officers deferred compensation under the plan during 2007. Participants may defer up to 100% of base salary and bonus prior to the year in which the compensation will be earned. Participant deferrals are credited to an account, which may earn returns based on the participant's selection from a list of hypothetical investments. The investments generally mirror those provided in our 401(k) plan. The allocation of hypothetical investments may be changed once each year. The Nonqualified Deferred Compensation Plan is unfunded and therefore subject to the claims of creditors. We do not make any matching contributions to the Nonqualified Deferred Compensation Plan.

Generally, account balances under the Nonqualified Deferred Compensation Plan may be paid at the earliest of termination of employment, normal retirement, early retirement, or becoming disabled as a lump sum or systematic installments over ten years. Account balances may be distributed prior to retirement only in the event of a financial hardship due to an unforeseeable emergency, but not in excess of the amount needed to meet the hardship. Distributions from the Nonqualified Deferred Compensation Plan to our officers cannot be made until at least six months after termination of employment.

### 2007 NONQUALIFIED DEFERRED COMPENSATION

Name	Executive Contributions in Last Fiscal Year (\$)	Registrant Contributions in Last Fiscal Year (\$)	Aggregate Earnings in Last Fiscal Year \$(1)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last Fiscal Year End (\$)
Patrick S. O'Keefe			14,681		186,545
William C. McCartney					
William D. Martino					
J. Dennis Cawte					
Paul A. Lacourciere			4,379		102,930
Ernest E. Elliott					

(1)

These amounts are not included in the Summary Compensation Table as they do not represent above-market or preferential earnings.

### Potential Payments Upon Termination or Change in Control

William D. Martino resigned from Watts effective as of September 30, 2007. We entered into a resignation agreement with Mr. Martino on October 16, 2007. Pursuant to the resignation agreement, (i) Mr. Martino received a lump-sum severance payment in the amount of \$427,500, which amount was calculated based on Mr. Martino's 2007 base salary of \$327,500 plus a discretionary bonus for 2007 in the amount of \$100,000, (ii) we agreed to pay the cost of continued health coverage for Mr. Martino under COBRA, until March 31, 2009, and (iii) we paid Mr. Martino \$50,000 to cover costs associated with relocating his personal belongings and household goods. The resignation agreement contains a general release from Mr. Martino and certain non-disparagement covenants. The resignation agreement with Mr. Martino did not provide for the acceleration of vesting of any of his equity awards.

Paul A. Lacourciere resigned from Watts effective as of February 29, 2008. We entered into a resignation agreement with Mr. Lacourciere on March 3, 2008. Pursuant to the resignation agreement, (i) Mr. Lacourciere received a lump-sum severance payment in the amount of \$395,825, which amount was calculated based on eighteen months of Mr. Lacourciere's 2007 base salary of \$223,000 plus a discretionary bonus for 2008 in the amount of \$61,325, (ii) we agreed to pay the cost of continued health coverage for Mr. Lacourciere under COBRA until August 30, 2009, and (iii) we agreed to provide Mr. Lacourciere with career transition services for a period of up to six months through a career consultant selected by Watts. The resignation agreement contains a general release from Mr. Lacourciere, a covenant not to solicit for employment or hire any employee of Watts for a period of 18 months following his resignation date and certain non-disparagement covenants. The resignation agreement with Mr. Lacourciere did not provide for the acceleration of vesting of any of his equity awards.

None of our other executive officers has any arrangement that provides for severance payments. Under our 2004 Stock Incentive Plan, upon the termination of employment of an executive officer for any reason other than death or disability, all unvested stock options immediately terminate and unvested shares of restricted stock are automatically forfeited back to Watts. If the executive officer's employment is terminated for cause, all stock options immediately terminate regardless of whether they are vested or unvested. If an executive officer's employment is terminated by reason of death or disability, all unvested stock options and shares of restricted stock immediately vest in full and may be exercised for a period of twelve months from the date of such termination of employment. Under our 1996 Stock Option Plan, upon termination of employment of an executive officer by reason of retirement or death or disability, stock options that were vested on the date of such termination of employment may be exercised for a period of three months from the date of termination. If an executive officer's employment is terminated for any other reason, all stock options granted under the 1996 Stock Option Plan terminate immediately regardless of whether they are vested or unvested.

None of our executive officers is entitled to payment of any benefits upon a change in control of Watts, except that our 2004 Stock Incentive Plan, 1996 Stock Option Plan and Management Stock Purchase Plan provide that in connection with a change in control all unvested stock options, shares of restricted stock, and restricted stock units will become fully vested. As of December 31, 2007, the

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named executive officers held the following unvested stock options, shares of restricted stock, and restricted stock units that would become fully vested upon a change in control.

Name	Number of Shares Underlying Unvested Options (#)	Value of Unvested Options (\$)(1)	Number of Shares of Unvested Restricted Stock (#)	Value of Unvested Restricted Stock (\$)(2)	Number of Shares Underlying Unvested Restricted Stock Units (#)	Value of Unvested Restricted Stock Units (\$)(3)
Patrick S. O'Keefe	96,250	182,750	15,556	463,569	73,536	379,989
William C. McCartney	48,125	91,375	7,778	231,784	13,312	70,132
William D. Martino						
J. Dennis Cawte	29,875	54,825	5,000	149,000	13,233	72,923
Paul A. Lacourciere	36,500	73,100	5,555	165,539	10,638	53,845
Ernest E. Elliott	35,750	54,825	6,389	190,392	7,202	36,642

- (1) The value of unvested options was calculated by multiplying the number of shares underlying unvested options by \$29.80, the closing market price of our class A common stock on December 31, 2007, and then deducting the aggregate exercise price for these options.
- (2) The value of unvested shares of restricted stock was calculated by multiplying the number of shares of unvested restricted stock by \$29.80, the closing market price of our class A common stock on December 31, 2007.
- (3) The value of unvested restricted stock units was calculated by multiplying the number of shares underlying unvested restricted stock units by \$29.80, the closing market price of our class A common stock on December 31, 2007, and then deducting the aggregate purchase price paid for these restricted stock units.

In the event their employment terminated as of December 31, 2007 in connection with a change in control of Watts, voluntary termination, death or disability, involuntary termination with cause, and involuntary termination without cause, the named executive officers would not receive any additional value under the Pension Plan or the Supplemental Plan over and above the value of their accumulated benefit as a result of their termination. Mr. Elliott is the only named executive officer who was eligible for an early retirement benefit under the Pension Plan and Supplemental Plan as of December 31, 2007. In the event he retired as of December 31, 2007 and commenced a monthly annuity as of January 1, 2008, he would receive additional value under both the Pension Plan and the Supplemental Plan as indicated below. All indicated amounts would be paid in the form of an annuity:

Pension Plan	\$ 51,582
Tiers 3 & 4 of Supplemental Plan	\$ 29,253
Tier 1-T of Supplemental Plan	\$ 215,631
Total	\$ 296,466

Section 16(a) Beneficial Ownership Reporting Compliance

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Section 16(a) of the Securities Exchange Act of 1934 requires our executive officers, directors and persons who own more than 10% of our class A common stock to file with the SEC and the New York Stock Exchange initial reports of ownership and changes in ownership of our stock and provide copies of such forms to us. Based on a review of the copies of such forms provided to us and written representations furnished to us, we believe that during the year ended December 31, 2007, all reports required by Section 16(a) to be filed by these persons were filed on a timely basis, except that a Form 4 reporting the withholding of 929 shares of class A common stock to satisfy tax withholding obligations on the issuance of shares to Ernest E. Elliott under our Management Stock Purchase Plan was not timely filed.

**Shares Authorized for Issuance Under Equity Compensation Plans**

The following table provides information as of December 31, 2007, about the shares of Class A Common Stock that may be issued upon the exercise of stock options issued under the Company's 2004 Stock Incentive Plan, 1991 Directors' Non-Qualified Stock Option Plan, 1996 Stock Option Plan and 2003 Non-Employee Directors' Stock Option Plan and the settlement of restricted stock units granted under our Management Stock Purchase Plan as well as the number of shares remaining for future issuance under our 2004 Stock Incentive Plan and Management Stock Purchase Plan.

**Equity Compensation Plan Information**

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders	1,533,767(1)	\$24.64	3,078,132(2)
Equity compensation plans not approved by security holders	None	None	None
<b>Total</b>	<b>1,533,767(1)</b>	<b>\$24.64</b>	<b>3,078,132(2)</b>

(1) Represents 1,168,233 outstanding options under the 1991 Directors' Non-Qualified Stock Option Plan, 1996 Incentive Stock Option Plan, 2003 Non-Employee Directors' Stock Option Plan and 2004 Stock Incentive Plan, and 365,534 outstanding restricted stock units under the Management Stock Purchase Plan.

(2) Includes 2,074,517 shares available for future issuance under the 2004 Stock Incentive Plan, and 1,003,615 shares available for future issuance under the Management Stock Purchase Plan.

**PROPOSAL 2**  
**APPROVAL OF EXECUTIVE INCENTIVE BONUS PLAN**

At the Annual Meeting, we will ask our stockholders to approve our Executive Incentive Bonus Plan, as amended and restated effective January 1, 2008. Our Compensation Committee adopted the Executive Incentive Bonus Plan on March 5, 2008, subject to approval by our stockholders at the Annual Meeting. The purpose of the Executive Incentive Bonus Plan is to advance the interests of Watts and its stockholders and assist Watts in attracting and retaining executive officers by providing incentives and financial rewards to its executive officers for improving the performance of our business. Payments made under the Executive Incentive Bonus Plan are intended to be deductible to the maximum extent possible as "performance-based compensation" within the meaning of Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Code"). If approved by stockholders, the Executive Incentive Bonus Plan will become effective as of January 1, 2008, the first day of fiscal 2008. If the Executive Incentive Bonus Plan is not approved by stockholders, we will not grant any awards to our executive officers

under the plan for performance periods beginning in 2008 or later.

**Summary of the Executive Incentive Bonus Plan**

The principal features of the Executive Incentive Bonus Plan are summarized below. This summary is qualified by reference to the full text of the Executive Incentive Bonus Plan that is included as Appendix A to this proxy statement.

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*Administration and Amendment.* The Executive Incentive Bonus Plan is administered by the Compensation Committee, which has broad authority to amend, modify, administer and interpret the Executive Incentive Bonus Plan. The Compensation Committee must be composed solely of two or more "outside directors" within the meaning of Section 162(m) of the Code.

*Participation.* Participants in the Executive Incentive Bonus Plan include our Chief Executive Officer, Chief Operating Officer, President, Chief Financial Officer, Executive Vice Presidents and other officers and employees of Watts designated by the Compensation Committee. There are ten officers who are participants in the Executive Incentive Bonus Plan for 2008.

*Awards.* Within 90 days after the start of each fiscal year, the Compensation Committee, in consultation with our Chief Executive Officer, will establish in writing performance goals for each participant in the Executive Incentive Bonus Plan. The performance goals for each participant will be based on one or more of the following business criteria:

sales

sales growth

economic value added ("EVA") percentage

earnings

earnings before or after discontinued operations

earnings before interest, taxes, and depreciation and/or amortization

earnings per share

net income

operating profit before or after discontinued operations and/or taxes

cash flow or cash position

gross margins

stock price

market share

return on sales

return on assets

return on equity or investment



improvement of financial ratings

days of working capital

achievement of balance sheet or income statement objectives

total shareholder return

The performance goals may be expressed in terms of overall company performance or the performance of a business segment, division or subsidiary. The selected levels may be absolute in their terms or measured against or in a relationship to other companies comparably or similarly situated. The Compensation Committee may specify that such performance measures will be adjusted to exclude any one or more of (i) extraordinary items, (ii) gains or losses on the dispositions of discontinued operations, (iii) the cumulative effects of changes in accounting principles, (iv) the writedown of any asset, and (v) charges for restructuring and rationalization programs.

No later than 90 days after the start of each fiscal year, the Compensation Committee will assign each participant in the Executive Incentive Bonus Plan a target bonus percentage expressed as a percentage of base salary, but actual bonus opportunity ranges from 0% to 200% of target depending on our performance with respect to the performance goals assigned to the participant. The Compensation Committee will determine the relative percentage weight to assign to the achievement of each performance goal assigned to a participant. To the extent that a participant achieves more than 100% of the target assigned to a performance goal, that participant will then be eligible to receive an additional bonus up to a maximum of 200% of the percentage weight allocated to such performance goal, up to an aggregate maximum of 200% of a participant's target bonus percentage. For example, if a participant is assigned a sales growth goal, an EVA goal and an earnings goal, and each such goal carries a percentage weight of one-third of the target bonus percentage, and such participant achieves

150% of the target for the sales growth goal and 100% of the target for each of the EVA and earnings goals, the participant would be eligible to receive a bonus equal to 116.7% of the target bonus percentage.

Following the end of each fiscal year, the Compensation Committee will determine and certify whether, and to what extent, the specified performance goals for each participant in the Executive Incentive Bonus Plan were achieved and the amount of the bonus award to be paid to each participant. In its discretion, the Compensation Committee may decrease (but not increase) the amount of the bonus awarded to a participant from the amount calculated. The maximum bonus amount that may be awarded to any participant in the Executive Incentive Bonus Plan in any fiscal year is \$3.0 million. Bonus awards under the Executive Incentive Bonus Plan will be paid in cash, although participants who also participate in the Management Stock Purchase Plan may apply all or a portion of their bonus award to the purchase of restricted stock units in accordance with the terms of the Management Stock Purchase Plan, less applicable taxes.

*Termination of Employment.* A participant who terminates employment with Watts during the fiscal year because of death or permanent disability shall be eligible to receive an award under the Executive Incentive Bonus Plan prorated for the portion of the fiscal year prior to termination of employment. In its discretion, the Compensation Committee may permit payment of an award for that part of the fiscal year in which a participant was employed or up to all of the fiscal year in the event of a change in the ownership or control of Watts, even if the performance goals have not been met. If a participant terminates employment with Watts for any reason other than death, permanent disability or an change in ownership or control of Watts, no award shall be payable with respect to the fiscal year in which such termination occurs.

### **Federal Income Tax Consequences**

Under federal income tax law, a participant generally will recognize ordinary income at the time such participant receives cash pursuant to a bonus award under the Executive Incentive Bonus Plan. Section 162(m) of the Code limits the deductibility of certain compensation paid to the chief executive officer and the next three most highly compensated officers of publicly-held corporations other than the chief executive officer and chief financial officer. Compensation paid to such an officer during a single fiscal year in excess of \$1.0 million that is not considered performance-based under the Code (or does not comply with other exceptions) would not be deductible on a company's federal income tax return for that year. Bonus awards paid under the Executive Incentive Bonus Plan are intended to qualify as performance-based compensation under the Code.

### **New Plan Benefits**

The amounts of awards for fiscal year 2008 and subsequent years will be determined based upon Watts' performance relative to the bonus objectives set for each participant and will be subject to the Compensation Committee's right to reduce any participant's award by any amount in its discretion. As a result, it is not possible to determine the amounts of awards for fiscal year 2008 or any subsequent years. Please see the Summary Compensation Table included in this proxy statement for the awards actually paid to our named executive officers for fiscal year 2007.

### **Vote Required for Approval**

Approval of the Executive Incentive Bonus Plan requires the affirmative vote of the holders of a majority of the votes present or represented at the Annual Meeting and entitled to be cast on the proposal. Holders of voting rights sufficient to approve the amendment to the Management Stock Purchase Plan have indicated an intention to vote in favor of this proposal.

**The Board of Directors believes the Executive Incentive Bonus Plan is in the best interests of the corporation and its stockholders, and therefore recommends a vote FOR this proposal.**

**PROPOSAL 3**  
**RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Although Delaware law does not require that the selection by the Audit Committee of our independent registered public accounting firm be approved each year by the stockholders, the members of the Audit Committee and the other members of the Board believe it is appropriate to submit the selection of the independent registered public accounting firm to the stockholders for their ratification. The Audit Committee and the Board recommend that the stockholders ratify the selection of KPMG LLP as our independent registered public accounting firm for 2008. If the stockholders do not ratify the selection of KPMG, the Audit Committee will reconsider its selection.

We expect that representatives of KPMG will be present at the Annual Meeting. They will be given the opportunity to make a statement if they desire to do so and will also be available to respond to questions from stockholders.

During 2007, KPMG provided various audit, audit-related and tax services to us. The Audit Committee has adopted policies and procedures which require the Audit Committee to pre-approve all audit and non-audit services performed by KPMG in order to assure that the provision of such services does not impair KPMG's independence. The term of any pre-approval is twelve months from the date of pre-approval, unless the Audit Committee specifically provides for a different period, and the Audit Committee sets specific limits on the amount of each such service we obtain from KPMG.

The aggregate fees billed for professional services by KPMG in 2007 and 2006 for audit, audit-related, tax and non-audit services were:

Type of Fees	2007	2006
<b>Audit Fees:</b>	\$ 3,234,107	\$ 3,185,000
<b>Audit-Related Fees:</b>		
<b>Tax Fees:</b>	\$ 40,769	\$ 59,387
<b>All Other Fees:</b>		\$ 1,715
<b>Total:</b>	\$ 3,274,876	\$ 3,246,102

Audit fees primarily include fees we paid KPMG for professional services for the audit of our annual financial statements included in our annual report on Form 10-K, review of financial statements included in our quarterly reports on Form 10-Q, and for services that are normally provided in connection with statutory and regulatory filings or engagements, such as comfort letters and consents. Audit fees for 2007 and 2006 also include the audit of our internal control over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act of 2002. Tax fees include fees for tax compliance and tax advice. All other fees for 2006 were for accounting training services provided by KPMG.

Holders of voting rights sufficient to ratify the selection of KPMG as our independent registered public accounting firm have indicated to us an intention to vote in favor of this proposal.

**The Audit Committee and the Board of Directors recommend that stockholders vote FOR the ratification of the selection of KPMG LLP as our independent registered public accounting firm for 2008.**

### AUDIT COMMITTEE REPORT

The responsibilities of the Audit Committee are set forth in the charter of the Audit Committee. The Audit Committee, among other matters, is responsible for assisting the Board in its oversight of the integrity of our financial statements, our compliance with legal and regulatory requirements, the qualifications, independence and performance of our independent registered public accounting firm, and the performance of our internal audit function. This includes the selection and evaluation of our independent registered public accounting firm, oversight of our systems of internal accounting and financial controls, a review of the annual independent audit of our consolidated financial statements and internal control over financial reporting, review of our Code of Business Conduct and Ethics, the establishment of "whistle-blowing" procedures, and oversight of other compliance matters.

The Audit Committee reviewed and discussed our audited consolidated financial statements for the year ended December 31, 2007 with our management. The Audit Committee also reviewed and discussed our audited consolidated financial statements, the audit of our internal control over financial reporting and the matters required to be discussed by SAS No. 61 (Codification of Statements on Auditing Standards, AU Section 380) with KPMG LLP, our independent registered public accounting firm. The Audit Committee received from KPMG the written disclosures and letter required by Independence Standards Board Standard No. 1 (Independence Standards Board Standard No. 1, Independence Discussions with Audit Committees) and discussed with KPMG the matters disclosed in this letter and their independence. The Audit Committee also considered whether KPMG's provision of other, non-audit related services to us is compatible with maintaining their independence.

Based on the reviews and discussions referred to above, the Audit Committee recommended to our Board of Directors that our audited consolidated financial statements be included in our Annual Report on Form 10-K for the year ended December 31, 2007 and selected KPMG as our independent registered public accounting firm for 2008.

*The Audit Committee*

John K. McGillicuddy, Chairman

Robert L. Ayers

Richard J. Cathcart

Kenneth J. McAvoy

### HOUSEHOLDING OF ANNUAL MEETING MATERIALS

Some banks, brokers and other nominee record holders may be participating in the practice of "householding" proxy statements, annual reports and notices of Internet availability of proxy materials sent to beneficial holders of our stock. This means that only one copy of such materials may have been sent to multiple stockholders in your household. If you received a household mailing this year and you would like to receive additional copies of the above listed proxy materials, please submit your request to Broadridge Financial Solutions by calling 1-800-579-1639 or by following the instructions on your notice of Internet availability of proxy materials to request delivery of paper copies through the Internet or by email. Alternatively, we will deliver a separate copy of our proxy statement and/or annual report to you if you write or call us at the following address or telephone number: Watts Water Technologies, Inc., 815 Chestnut Street, North Andover, MA 01845, Attention: Secretary, (978) 688-1811, or you can request a copy of any such document by visiting the 2008 Annual Meeting page of our Internet website at <http://www.wattswater.com/2008annualmeeting>. If you want to receive separate copies of the annual report, proxy statement and Notice of Internet availability of proxy materials (if applicable) in the future, or if you are receiving multiple copies and would like to receive only one copy for your household, you should contact your bank, broker or other nominee record holder.

**STOCKHOLDER PROPOSALS**

In order for any stockholder proposal to be included in the proxy statement for our 2009 Annual Meeting of Stockholders, such proposal must be received at our principal executive offices, 815 Chestnut Street, North Andover, MA 01845, Attention: Secretary, not later than December 1, 2008 and must satisfy certain rules of the SEC.

Nominations and proposals of stockholders may also be submitted to us for consideration at the 2009 Annual Meeting if certain conditions set forth in our bylaws are satisfied, but will not be included in the proxy materials unless the conditions set forth in the preceding paragraph are satisfied. Such nominations (or other stockholder proposals) must be delivered to or mailed and received by us not more than 120 days nor less than 75 days prior to the anniversary date of the 2008 Annual Meeting, which dates will be January 14, 2009 and February 28, 2009, respectively. Stockholder proposals received by us outside of these dates will be considered untimely received for consideration at such Annual Meeting. If the date of the 2009 Annual Meeting is subsequently moved to a date more than seven days (in the case of director nominations) or ten days (in the case of other stockholder proposals) prior to the anniversary date of the 2008 Annual Meeting, we will publicly disclose such change, and nominations or other proposals to be considered at the 2009 Annual Meeting must be received by us not later than the 20th day after such disclosure (or, if disclosed more than 75 days prior to such anniversary date, the later of 20 days following such disclosure or 75 days before the date of the 2009 Annual Meeting, as rescheduled). To submit a nomination or other proposal, a stockholder should send the nominee's name or proposal and appropriate supporting information required by our bylaws to the attention of our Secretary at the address provided above.

**APPENDIX A**

**WATTS WATER TECHNOLOGIES, INC.  
EXECUTIVE INCENTIVE BONUS PLAN**

*Amended and Restated as of January 1, 2008*

**I. Purpose**

The Executive Incentive Bonus Plan, as amended and restated effective as of January 1, 2008 (the "Plan"), is intended to promote the interests of Watts Water Technologies, Inc. by offering an incentive opportunity to certain officers, key executives, and other employees. The bonus awards under the Plan are intended to qualify as "performance-based compensation" under Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Code").

**II. Definitions**

As used in this Plan, the terms below shall have the following meanings ascribed to them:

- A. "Base Pay" shall mean base salary as of December 31 of the Fiscal Year before taxes, Social Security and other deductions.
- B. "Committee" shall mean a committee of two or more members consisting solely of members of the Compensation Committee of the Board of Directors of the Company who qualify as "outside directors" under Section 162(m) of the Code.
- C. "Company" shall mean Watts Water Technologies, Inc., including its subsidiaries and affiliates.
- D. "Disability" shall mean a permanent disability which would entitle the employee to benefits under the Company's long-term disability plan.
- E. "Fiscal Year" shall mean the Company's then current fiscal year commencing on January 1 and ending December 31.
- F. "Participant" shall mean any employee who has been selected to participate in the Plan for the Fiscal Year.

**III. Administration**

The Plan shall be administered by the Committee, no member of which serving shall be eligible to receive an award under the Plan. The Committee shall have the authority to amend, modify and interpret the Plan and to make all determinations relating to the Plan as it may deem necessary or advisable for the administration of the Plan. Decisions of the Committee on all matters relating to the Plan shall be binding and conclusive on all parties, including the Company and the Participants.

**IV. Participation**

Participants for the Fiscal Year shall include the Chief Executive Officer, the Chief Operating Officer, the President, any Executive Vice President, the Chief Financial Officer and such other employees as the Committee may designate.

**V. Operation of the Plan**

A. *Establishment of Performance Goals*

No later than ninety (90) days after the start of the Fiscal Year, the Committee, in consultation with the Chief Executive Officer, shall establish in writing certain performance goals for each Participant. Each Participant will be assigned performance goals based on individual performance objectives or business objectives that are selected from the performance measures listed in *Appendix A* below. In the event that a Participant's position is substantially tied to one or more business segments,



subsidiaries or divisions of the Company, then the performance goals may relate, in whole or in part, to the performance of such segments, subsidiaries or divisions rather than to the corporation as a whole.

*B. Assignment of Bonus Award*

No later than ninety (90) days after the start of the Fiscal Year, the Committee shall assign in writing each Participant with a target bonus percentage for the Fiscal Year as a percentage of each Participant's Base Pay. The Committee shall determine the relative percentage weight to be assigned to the achievement of each corporate and individual performance goal by the Participant. Each Participant shall then be notified of his/her respective performance goals and the percentage assigned to each such performance goal.

*C. Potential to Earn Additional Bonus Above the Target Bonus Percentage*

In the event that a Participant achieves more than 100% of the target assigned to a bonus goal, that Participant will then be eligible to receive an additional bonus up to a total of 200% of the percentage weight allocated to such bonus goal, up to 200% of a Participant's target bonus percentage. For example, if a Participant is assigned a sales growth goal, an EVA goal and an earnings goal, and each such goal carries a percentage weight of 33<sup>1</sup>/<sub>3</sub>% of the target bonus percentage, and such Participant achieves 150% of the target for the sales growth goal and 100% of the target for each of the EVA and earnings goals, the Participant would be eligible to receive a bonus equal to 116.7% of the target bonus percentage.

*D. Maximum Bonus Award*

Notwithstanding any calculation made above, the maximum bonus amount that a Participant may be awarded for a Fiscal Year shall be Three Million Dollars (\$3,000,000).

**VI. Determination and Payment of Bonus Award**

As soon as practicable after the receipt of financial statements for the Fiscal Year, the Committee shall determine and certify the amount of the bonus awards for each Participant based on the extent to which such Participant has attained the applicable performance goals. In its sole discretion, the Committee may decrease the actual amount of the bonus awarded to a Participant from the amount calculated, but the Committee may not increase the actual amount. After the Committee's certification, the bonus awards shall be paid to the Participants in cash or, if applicable, Restricted Stock Units in accordance with the terms of the Management Stock Purchase Plan, less applicable taxes.

**VII. Miscellaneous**

*A. Death, Disability, Change in Control, or Other Termination*

In the event that a Participant's employment is terminated during the Fiscal Year because of death or permanent disability, such Participant, or the Participant's beneficiary, shall receive a pro-rated award based on the number of months the Participant was employed during the Fiscal Year, provided that the Participant would have otherwise have been entitled to receive a bonus payment based on achievement of the performance goals applicable to the Participant had the Participant remained in the Company's employment through the end of the Fiscal Year. Additionally, the Committee, in its sole discretion, may permit payment for that part of the Fiscal Year in which the Participant was employed or up to all of the Fiscal Year in the event of a change in the ownership or control of the Company, even if the performance goals have not been met.

In the event that a Participant's employment is terminated during the Fiscal Year for any reason other than death, permanent disability, or change in ownership or control of the Company, the Participant shall forfeit all rights to any bonus award for that Fiscal Year.



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Any payments which may be made to a Participant under the terms of this provision shall be made at the same time as payments are made to the other Participants in accordance with the provisions of Article VI hereof.

### B. *Tax Withholding*

The Company shall deduct from all awards any federal, state, or local taxes required by law to be withheld with respect thereto.

### C. *Claim to Awards and Employee Rights*

No employee or other person shall have any right to be granted an award under the Plan. Neither this Plan nor any action taken hereunder shall be construed as giving any employee any right to be retained by the Company, nor shall any action taken hereunder be construed as entitling the Company to the services of any Participant for any period of time.

### D. *Nontransferability*

A person's rights and interests under this Plan, including amounts payable, may not be assigned, pledged, or transferred.

### E. *Applicable Law*

This Plan shall be construed and governed in accordance with the laws of the Commonwealth of Massachusetts.

## APPENDIX A

Any one or more of the following performance measures may be used by the Committee as a goal for a bonus award, based on the relative or absolute attainment of specified levels of one or any combination of the performance measures:

- sales,
- sales growth,
- economic value added ("EVA") percentage,
- earnings,
- earnings before or after discontinued operations,
- earnings before interest, taxes, and depreciation and/or amortization,
- earnings per share,
- net income,
- operating profit before or after discontinued operations and/or taxes,
- cash flow or cash position,
- gross margins,
- stock price,
- market share,
- return on sales,
- return on assets,
- return on equity or investment,
- improvement of financial ratings,
- days of working capital,
- achievement of balance sheet or income statement objectives, or
- total shareholder return.

The selected levels may be absolute in their terms or measured against or in relationship to other companies comparably, similarly or otherwise situated. The Committee may specify that such performance measures shall be adjusted to exclude any one or more of (i) extraordinary items, (ii) gains or losses on the dispositions of discontinued operations, (iii) the cumulative effects of changes in accounting principles, (iv) the writedown of any asset, and (v) charges for restructuring and rationalization programs.

**WATTS WATER TECHNOLOGIES, INC.**

**ANNUAL MEETING OF STOCKHOLDERS**

**Wednesday, May 14, 2008**

**10:00 a.m.**

**The Andover Country Club  
60 Canterbury Street  
Andover, Massachusetts 01810**

**Watts Water Technologies, Inc.**

**815 Chestnut Street  
North Andover, MA 01845-6098**

**proxy**

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**This proxy is solicited by the Board of Directors for use at the Annual Meeting on May 14, 2008.**

The shares of stock you hold in your account will be voted as you specify on the reverse side.

**If no choice is specified, the proxy will be voted FOR Items 1, 2 and 3.**

By signing the proxy, you revoke all prior proxies and appoint Patrick S. O Keefe and William C. McCartney, and each of them with full power of substitution, to vote your shares on the matters shown on the reverse side and any other matters which may come before the Annual Meeting and all adjournments.

*See reverse for voting instructions.*

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COMPANY #

**There are three ways to vote your Proxy**

**Your telephone or Internet vote authorizes the Named Proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.**

**VOTE BY PHONE TOLL FREE 1-800-560-1965 QUICK \*\*\* EASY \*\*\* IMMEDIATE**

- Use any touch-tone telephone to vote your proxy 24 hours a day, 7 days a week, until 12:00 p.m. (CT) on May 13, 2008.
- Please have your proxy card and the last four digits of your Social Security Number or Tax Identification Number available. Follow the simple instructions the voice provides you.

**VOTE BY INTERNET <http://www.eproxy.com/wts/> QUICK \*\*\* EASY \*\*\* IMMEDIATE**

- Use the Internet to vote your proxy 24 hours a day, 7 days a week, until 12:00 p.m. (CT) on May 13, 2008.
- Please have your proxy card and the last four digits of your Social Security Number or Tax Identification Number available. Follow the simple instructions to obtain your records and create an electronic ballot.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we've provided or return it to Watts Water Technologies, Inc., c/o Shareowner Services<sup>SM</sup>, P.O. Box 64873, St. Paul, MN 55164-0873.

**If you vote by Phone or Internet, please do not mail your Proxy Card**

*Please detach here*

**The Board of Directors Recommends a Vote FOR Items 1, 2 and 3.**

- |                           |                         |                          |   |  |
|---------------------------|-------------------------|--------------------------|---|--|
| 1. Election of directors: | 01 Robert L. Ayers      | 06 John K. McGillicuddy  | <input type="radio"/> Vote FOR all nominees<br>(except as marked) | <input type="radio"/> Vote WITHHELD<br>from all nominees |
|                           | 02 Richard J. Cathcart  | 07 Gordon W. Moran       |   |  |
|                           | 03 Timothy P. Horne     | 08 Daniel J. Murphy, III |   |  |
|                           | 04 Ralph E. Jackson, Jr | 09 Patrick S. O Keefe    |   |  |
|                           | 05 Kenneth J. McAvoy    |                          |   |  |

**(Instructions: To withhold authority to vote for any indicated nominee, write the number(s) of the nominee(s) in the box provided to the right.)**

- |  |                           |                               |                               |
|--|---------------------------|-------------------------------|-------------------------------|
| 2. To approve our Executive Incentive Bonus Plan, as amended and restated.   | <input type="radio"/> For | <input type="radio"/> Against | <input type="radio"/> Abstain |
| 3. To ratify the selection of KPMG LLP as our independent registered public accounting firm for the current fiscal year. | <input type="radio"/> For | <input type="radio"/> Against | <input type="radio"/> Abstain |

**THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED AS DIRECTED OR, IF NO DIRECTION IS GIVEN, WILL BE VOTED FOR EACH PROPOSAL. THE PROXIES, IN THEIR DISCRETION, ARE AUTHORIZED TO VOTE UPON SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING.**

Address Change? Mark Box  Indicate changes Date  
below:

Signature(s) in Box  
Please sign exactly as your name(s) appears on Proxy. If held in joint tenancy, all persons should sign. Trustees, administrators, etc., should include title and authority. Corporations should provide full name of corporation and title of authorized officer signing the proxy.

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**Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting to be held on 5/14/08**  
*This communication presents only an overview of the more complete proxy materials that are available to you on the Internet. We encourage you to access and review all of the important information contained in the proxy materials before voting.*

The following materials are available for view:

**Notice and Proxy Statement / Annual Report**

To view this material, have the 12-digit Control # (s) available and visit: [www.investorEconnect.com](http://www.investorEconnect.com)

**If you want to receive a paper or e-mail copy of the above listed documents you must request one. There is no charge to you for requesting a copy.**

To facilitate timely delivery please make the request as instructed below on or before 4/14/08.

To request material: **Internet:** www.investorEconnect.com **Telephone:** 1-800-579-1639 **\*\*Email:** sendmaterial@investorEconnect.com  
\*\*If requesting material by e-mail please send a blank e-mail with the **12 Digit Control# (located on the following page)** in the subject line. Requests, instructions and other inquiries will NOT be forwarded to your investment advisor.

**BROADRIDGE**

**WATTS WATER TECHNOLOGIES, INC.**

**Vote In Person**

Should you choose to vote these shares in person at the meeting you must request a legal proxy . To request a legal proxy please follow the instructions at www.proxyvote.com or request a paper copy of the material. Many shareholder meetings have attendance requirements including, but not limited to, the possession of an attendance ticket issued by the entity holding the meeting. Please check the meeting materials for any special requirements for meeting attendance.

**Vote By Internet**

To vote *now* by Internet, go to **WWW.PROXYVOTE.COM**. Please refer to the proposals and follow the instructions.

51 MERCEDES WAY  
EDGEWOOD, NY 11717

1-BROADRIDGXXXXXXXXXXXXXXXXXXXXXXXXXXXX40  
2-FINANCIAL SOLUTIONSXXXXXXXXXXXXXXXXXXXX40  
3-ATTENTION:XXXXXXXXXXXXXXXXXXXXXXXXXXXX40  
4-TEST PRINT  
5-51 MERCEDES WAY  
6-EDGEWOOD,  
7-NY  
8-11717

Meeting Type: Annual  
Meeting Date: 5/14/08  
Meeting Time: 10:00 a.m.  
For holders as of: 3/19/08

Meeting Location: The Andover Country Club  
60 Canterbury Street  
Andover, Massachusetts 01810

THIS AREA RESERVED FOR LANGUAGE PERTAINING TO HOUSEHOLDING IF APPLICABLE.
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**Voting Items**

**The Board of Directors recommends a vote FOR each of Proposals 1 through 3.**

1. Election of Directors  
**Nominees:**
  - 01) Robert L. Ayers
  - 02) Richard J. Cathcart
  - 03) Timothy P. Horne
  - 04) Ralph E. Jackson, Jr.
  - 05) Kenneth J. McAvoy
  - 06) John K. McGillicuddy
  - 07) Gordon W. Moran
  - 08) Daniel J. Murphy, III
  - 09) Patrick S. O Keefe
2. To approve the Company's Executive Incentive Bonus Plan
3. To ratify the selection of KPMG LLP as the Company's independent registered public accounting firm for the current fiscal year.

**CONTROL #                    0000 0000 0000**

BROADRIDGEXXXXXXXXXXXXXXXXXXXXXXXXXXXX-40  
FINANCIAL SOLUTIONS  
ATTENTION:  
TEST PRINT  
51 MERCEDES WAY  
EDGEWOOD, NY  
11717

PAGE C (OF DUPLEX C/D)

02 000000000 99999999999

**Voting Instructions**

IF YOUR SECURITIES ARE HELD BY A BROKER WHO IS A MEMBER OF THE NEW YORK STOCK EXCHANGE (NYSE), THE RULES OF THE NYSE WILL GUIDE THE VOTING PROCEDURES. WE WISH TO CALL YOUR ATTENTION TO THE FACT THAT FOR THIS MEETING UNDER THE RULES OF THE NYSE, WE CANNOT VOTE YOUR SECURITIES ON ONE OR MORE OF THE MATTERS TO BE ACTED UPON AT THE MEETING WITHOUT YOUR SPECIFIC INSTRUCTIONS. THESE RULES PROVIDE THAT IF INSTRUCTIONS ARE NOT RECEIVED FROM YOU PRIOR TO THE ISSUANCE OF THE FIRST VOTE, THE PROXY FOR ONE OR MORE OF THE MATTERS MAY BE GIVEN AT THE DISCRETION OF YOUR BROKER (ON THE TENTH DAY, IF THE MATERIAL WAS MAILED AT LEAST 15 DAYS PRIOR TO THE MEETING, ON THE FIFTEENTH DAY IF THE PROXY MATERIAL WAS MAILED 25 DAYS OR MORE PRIOR TO THE MEETING DATE). IN ORDER FOR YOUR BROKER TO EXERCISE THIS DISCRETIONARY AUTHORITY FOR ONE OR MORE OF THE MATTERS, PROXY MATERIAL WOULD NEED TO HAVE BEEN MAILED AT LEAST 15 DAYS PRIOR TO THE MEETING DATE, AND THE MATTER(S) BEFORE THE MEETING MUST BE DEEMED ROUTINE IN NATURE ACCORDING TO NYSE GUIDELINES. IF THESE TWO REQUIREMENTS ARE MET, AND YOU HAVE NOT COMMUNICATED TO US PRIOR TO THE FIRST VOTE BEING ISSUED, WE MAY VOTE YOUR SECURITIES AT OUR DISCRETION ON ONE OR MORE OF THE MATTERS TO BE ACTED UPON AT THE MEETING. WE WILL NEVERTHELESS FOLLOW YOUR INSTRUCTIONS, EVEN IF OUR DISCRETIONARY VOTE HAS ALREADY BEEN GIVEN ON THOSE MATTERS, PROVIDED YOUR INSTRUCTIONS ARE RECEIVED PRIOR TO THE MEETING DATE. IF YOUR SECURITIES ARE HELD IN THE NAME OF A BANK, WE REQUIRE YOUR INSTRUCTIONS ON ALL MATTERS TO BE VOTED ON AT THE MEETING.

PAGE D (OF DUPLEX C/D)