Village Bank \& Trust Financial Corp.
Form 10-Q
November 13, 2012

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q <br> QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012
TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from $\qquad$ to $\qquad$

Commission file number: 0-50765
VILLAGE BANK AND TRUST FINANCIAL CORP. (Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction of incorporation or organization)

15521 Midlothian Turnpike, Midlothian, Virginia
(Address of principal executive offices)

16-1694602
(I.R.S. Employer

Identification No.)

804-897-3900
(Registrant's telephone number, including area code)
Indicate by check whether the registrant: (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No $£$.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes S No $£$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer $£ \quad$ Accelerated Filer $£$
Non-Accelerated Filer $£$ (Do not check if smaller reportingSmaller Reporting Company x company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $€$ No x

Indicate the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.
$4,251,795$ shares of common stock, $\$ 4.00$ par value, outstanding as of November 3, 2012

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## PART I - FINANCIAL INFORMATION

## ITEM 1 - FINANCIAL STATEMENTS

Village Bank and Trust Financial Corp. and Subsidiary Consolidated Balance Sheets
September 30, 2012 (Unaudited) and December 31, 2011

|  | September |  |
| :--- | :---: | :---: |
|  | 30, | December 31, |
| Assets | 2012 | 2011 |
| Cash and due from banks | $\$ 26,064,313$ | $\$ 55,557,541$ |
| Federal funds sold | 154,012 | $7,228,475$ |
| Total cash and cash equivalents | $26,218,325$ | $62,786,016$ |
| Investment securities available for sale | $33,415,951$ | $30,163,292$ |
| Loans held for sale | $22,526,733$ | $16,168,405$ |
| Loans | $374,350,768$ | $427,870,716$ |
| Outstandings | $(12,055,844)$ | $(16,071,424)$ |
| Allowance for loan losses | 776,064 | 767,775 |
| Deferred fees and costs | $363,070,988$ | $412,567,067$ |
|  | $26,071,219$ | $26,826,524$ |
| Premises and equipment, net | $1,800,872$ | $2,046,524$ |
| Accrued interest receivable | $6,525,838$ | $6,065,305$ |
| Bank owned life insurance | $20,575,964$ | $9,177,167$ |
| Other real estate owned | $2,511,786$ | $2,989,286$ |
| Restricted equity securities | $5,582,300$ | $12,914,733$ |
| Other assets | $\$ 508,299,976$ | $\$ 581,704,319$ |

Liabilities and Stockholders' Equity
Liabilities
Deposits
Noninterest bearing demand $\quad \$ 58,469,352 \quad \$ 66,534,956$
Interest bearing
Federal Home Loan Bank advances
Long-term debt - trust preferred securities
Other borrowings
Accrued interest payable
Other liabilities
Total liabilities
376,672,785 418,986,096
435,142,137 485,521,052
28,000,000 37,750,000
$8,764,000 \quad 8,764,000$
5,351,393 5,778,661
816,390 592,283
6,128,731 7,050,681
484,202,651 545,456,677
Stockholders' equity
$\begin{array}{ll}\text { Preferred stock, } \$ 4 \text { par value, } \$ 1,000 \text { liquidation preference } & 58,952\end{array}$
$1,000,000$ shares authorized, 14,738 shares issued and outstanding

Common stock, $\$ 4$ par value - 10,000,000 shares issued and outstanding
$4,251,795$ shares issued and outstanding at September 30, 2012
$4,243,378$ shares issued and outstanding at December 31, $2011 \quad 17,007,180 \quad 16,973,512$
Additional paid-in capital
40,705,016 40,732,178

Retained earnings (deficit)
(34,026,317) (21,895,557)
Preferred stock warrant
Discount on preferred stock
Accumulated other comprehensive income (loss)
732,479 732,479

Total stockholders' equity
(236,004 ) (346,473 )
(143,981 ) (7,449
24,097,325 36,247,642
\$508,299,976 \$581,704,319
See accompanying notes to consolidated financial statements

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> Village Bank and Trust Financial Corp. and Subsidiary
> Consolidated Statements of Operations
> Three and Nine Months Ended September 30, 2012 and 2011
> (Unaudited)

Interest income
Loans
Investment securities
Federal funds sold
Total interest income
Interest expense
Deposits
Borrowed funds
Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses

Noninterest income
Service charges and fees
Gain on sale of loans
Gain (loss) on sale of securities
Rental income
Other
Total noninterest income
Noninterest expense
Salaries and benefits
Occupancy
Equipment
Supplies
Professional and outside services
Advertising and marketing
Expenses related to foreclosed real estate
Other operating expenses
Total noninterest expense
Net loss before income taxes
Income tax expense (benefit)
Net income (loss)

Three Months Ended
September 30,
$2012 \quad 2011$

| $\$ 5,488,927$ | $\$ 6,586,170$ | $\$ 17,002,398$ | $\$ 20,394,359$ |
| :--- | :--- | :--- | :--- |
| 166,684 | 356,893 | 532,229 | $1,010,017$ |
| 11,570 | 19,464 | 44,123 | 58,268 |
| $5,667,181$ | $6,962,527$ | $17,578,750$ | $21,462,644$ |


| $1,187,060$ | $1,693,205$ | $3,791,427$ | $5,638,873$ |
| :--- | :--- | :--- | :--- |
| 263,747 | 305,307 | 798,868 | 885,156 |
| $1,450,807$ | $1,998,512$ | $4,590,295$ | $6,524,029$ |
| $4,216,374$ | $4,964,015$ | $12,988,455$ | $14,938,615$ |
| 700,000 | $9,507,884$ | $9,095,000$ | $11,410,884$ |
|  |  |  |  |
| $3,516,374$ | $(4,543,869)$ | $3,893,455$ | $3,527,731$ |


| 604,377 | 495,165 | $1,652,355$ | $1,366,547$ |
| :--- | :--- | :--- | :--- |
| $2,394,138$ | $1,724,730$ | $6,336,030$ | $4,733,648$ |
| 556,805 | 108,473 | 820,482 | 171,617 |
| 187,839 | 168,311 | 557,920 | 484,540 |
| 285,723 | 100,804 | 497,927 | 303,348 |
| $4,028,882$ | $2,597,483$ | $9,864,714$ | $7,059,700$ |


| $3,484,073$ | $3,060,285$ | $9,888,166$ | $9,305,684$ |
| :--- | :--- | :--- | :--- |
| 513,278 | 540,929 | $1,579,976$ | $1,552,537$ |
| 231,556 | 224,334 | 710,522 | 668,554 |
| 125,514 | 98,621 | 322,727 | 324,565 |
| 708,554 | 599,893 | $2,077,845$ | $1,689,339$ |
| 48,362 | 84,740 | 172,408 | 319,163 |
| $1,724,348$ | 387,666 | $3,520,971$ | $1,211,878$ |
| 915,333 | 973,426 | $2,946,054$ | $2,850,734$ |
| $7,751,018$ | $5,969,894$ | $21,218,669$ | $17,922,454$ |
|  |  |  |  |
| $(205,762)$ | $(7,916,280)$ | $(7,460,500)$ | $(7,335,023)$ |
| 161,315 | $(2,671,535)$ | $4,043,229$ | $(2,429,829)$ |
| $(367,077)$ | $(5,244,745)$ | $(11,503,729)$ | $(4,905,194)$ |


| Preferred stock dividends and amortization of discount | 221,142 | 222,281 | 627,031 | 660,508 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net loss available to common shareholders | $\$(588,219$ |  | $\$(5,467,026)$ | $\$(12,130,760)$ | $\$(5,565,702)$ |
| Earnings (loss) per share, basic | $\$(0.14$ | $)$ | $\$(1.29$ | $)$ | $\$(2.85$ |
| Earnings (loss) per share, diluted | $\$(0.14$ | $)$ | $\$(1.29$ | $)$ | $\$(2.85$ |

See accompanying notes to consolidated financial statements

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> Village Bank and Trust Financial Corp. and Subsidiary Consolidated Statements of Changes in Comprehensive Income (Loss) Three and Nine Months Ended September 30, 2012 and 2011
> (Unaudited)

For the Three Months Ended September 30,

|  | 2012 |  |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tax |  |  | Tax |  |
|  | Expense |  |  | Expense |  |
| Amount | (Benefit) | Total | Amount | (Benefit) | Total |

Net income (loss) \$ (205,762) \$ 161,315 \$ (367,077) \$ (7,916,280) \$ (2,671,535) \$ (5,244,745)
Other comprehensive income (loss)
Unrealized holding gains (losses) arising $\begin{array}{llllll}\text { during the period } & (62,063) & (21,101) & (40,962) & 640,049 & 217,617\end{array}$ Reclassification adjustment realized in income (556,805) (189,314) (367,491) (108,473 ) (36,881 ) (71,592 ) Minimum pension

| adjustment | 3,250 | 1,105 | 2,145 | 3,250 | 1,105 | 2,145 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total other comprehensive $\begin{array}{lllllll}\text { income (loss) } & (615,618) & (209,310) & (406,308) & 534,826 & 181,841 & 352,985\end{array}$

Total comprehensive income (loss)

```
$(821,380) $(47,995 ) $ (773,385) $ (7,381,454) $ (2,489,694) $ (4,891,760)
```

2012
For the Nine Months Ended September 30,

|  | Tax <br> Expense |  |  | Tax <br> Expense |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | TBenefit) | Total | Amount | (Benefit) | Total |

Net Income (loss) \$ (7,460,500) \$ 4,043,229 \$ (11,503,729) \$ (7,335,023) \$ (2,429,829) \$ (4,905,194) Other comprehensive income (loss)
Unrealized holding gains arising during the period
$\begin{array}{llllll}603,865 & 205,314 & 398,551 & 1,744,020 & 592,967 & 1,151,053\end{array}$
Reclassification adjustment realized in income (820,482 ) (278,964) (541,518 ) (171,617 ) (58,350 ) (113,267)

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Minimum pension


Total comprehensive income (loss) \$ $(7,667,367) \quad \$ 3,972,894 \quad \$(11,640,261) \quad \$(5,752,870) \quad \$(1,891,897) \quad \$(3,860,973)$

See accompanying notes to consolidated financial statements

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> Village Bank and Trust Financial Corp. and Subsidiary Consolidated Statements of Stockholders' Equity
> Nine Months Ended September 30, 2012 and 2011
> (Unaudited)


Preferred stock


Balance,
September 30,
$2011 \quad \$ 58,952 \$ 16,973,512 \quad \$ 40,702,568 \quad \$(14,758,254) \$ 732,479 \quad \$(383,108) \$ 670,747 \quad \$ 43,996,896$
See accompanying notes to consolidated financial statements.

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Village Bank and Trust Financial Corp. and Subsidiary<br>Consolidated Statements of Cash Flows<br>Nine Months Ended September 30, 2012 and 2011<br>(Unaudited)

Cash Flows from Operating Activities
Net income (loss)
Adjustments to reconcile net income (loss) to net
cash provided by (used in) operating activities:
Depreciation and amortization
Deferred income taxes
Valuation allowance on deferred tax asset
Provision for loan losses
Write-down of other real estate owned
Gain on securities sold
Gain on loans sold
Loss on sale of other real estate owned
Stock compensation expense
Proceeds from sale of mortgage loans
Origination of mortgage loans for sale
Amortization of premiums and accrection of discounts on securities, net
(Increase) decrease in interest receivable
Increase in bank owned life insurance
Decrease in other assets
Increase in interest payable
Decrease in other liabilities
Net cash provided by (used in) operating activities
Cash Flows from Investing Activities
Purchases of available for sale securities (62,813,678) (76,141,951)
Proceeds from the sale or calls of available for sale securities
Proceeds from maturities and principal payments of available for sale securities
Net decrease in loans
Proceeds from sale of other real estate owned
Purchases of premises and equipment
Net cash provided by investing activities
Cash Flows from Financing Activities
Net increase (decrease) in deposits
Net increase (decrease) in Federal Home Loan Bank Advances
Net increase (decrease) in other borrowings
Net cash provided by (used in) financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents, beginning of period

Nine Months Ended September
30,
2012
\$(11,503,729 ) \$(4,905,194 )

| $1,030,061$ | $1,065,855$ |  |  |
| :--- | :--- | :--- | :--- |
| $(6,584,167$ | $)$ | $(3,710,085$ | $)$ |
| $10,513,053$ | - |  |  |
| $9,095,000$ | $11,410,884$ |  |  |
| $1,157,613$ | 546,331 |  |  |
| $(820,483$ | $)$ | $(172,994$ | $)$ |
| $(6,336,030$ | $)$ | $(4,733,648$ | $)$ |
| 137,252 | 239,532 |  |  |
| 6,506 | 88,835 |  |  |
| $224,700,116$ | $175,498,993$ |  |  |
| $(224,722,414)$ | $(164,679,796)$ |  |  |
| 237,964 | 106,229 |  |  |
| 245,652 | $(13,360$ | $)$ |  |
| $(460,533$ | $(147,399$ | $)$ |  |
| $3,961,133$ | $(117,566$ | $)$ |  |
| 224,107 | 109,479 |  |  |
| $(1,438,512$ | $2,623,546$ |  |  |
| $(557,411$ | $13,209,642$ |  |  |

57,581,103 803,100
2,345,817 73,883,951
25,205,931 10,462,525
2,501,486 5,155,942
(274,756 ) (735,137 )
24,545,903 13,428,430

| (50,378,915 | 5,159,007 |
| :---: | :---: |
| (9,750,000 | 9,000,000 |
| (427,268 | 941,972 |
| (60,556,183 | 15,100,979 |
| (36,567,691 | 41,739,051 |
| 62,786,016 | 12,012,311 |

Cash and cash equivalents, end of period \$26,218,325 \$53,751,362

Supplemental Schedule of Non Cash Activities
Real estate owned assets acquired in settlement of loans
Dividends on preferred stock accrued
See accompanying notes to consolidated financial statements.

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> Village Bank and Trust Financial Corp. and Subsidiary
> Notes to Condensed Consolidated Financial Statements
> Three and Nine Months Ended September 30, 2012 and 2011 (Unaudited)

## Note 1 - Principles of presentation

Village Bank and Trust Financial Corp. (the "Company") is the holding company of Village Bank (the "Bank"). The consolidated financial statements include the accounts of the Company, the Bank and the Bank's three wholly-owned subsidiaries, Village Bank Mortgage Company, Village Insurance Agency, Inc., and Village Financial Services Company. All material intercompany balances and transactions have been eliminated in consolidation.

In the opinion of management, the accompanying condensed consolidated financial statements of the Company have been prepared on the accrual basis in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. However, all adjustments that are, in the opinion of management, necessary for a fair presentation have been included. The results of operations for the three and nine month periods ended September 30, 2012 are not necessarily indicative of the results to be expected for the full year ending December 31, 2012. The unaudited interim financial statements should be read in conjunction with the audited financial statements and notes to financial statements that are presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 as filed with the Securities and Exchange Commission.

Note 2 - Use of estimates
The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the balance sheets and statements of income for the period. Actual results could differ significantly from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for loan losses and the related provision.

Note 3 - Earnings (loss) per common share
The following table presents the basic and diluted earnings per share computations:

Numerator
Net income (loss) - basic and diluted
Preferred stock dividend and accretion
Net income (loss) available to common shareholders

Denominator
Weighted average shares outstanding - basic
Dilutive effect of common stock options and restricted stock awards

Weighted average shares outstanding - diluted

Earnings (loss) per share - basic and diluted
Earnings (loss) per share - basic
Effect of dilutive common stock options

Earnings (loss) per share - diluted

| Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 2012 | 2011 | 2012 | 2011 |
| $\begin{gathered} \$(367,077) \\ 221,142 \end{gathered}$ | $\begin{gathered} \$(5,244,745) \\ 222,281 \end{gathered}$ | $\begin{gathered} \$(11,503,729) \\ 627,031 \end{gathered}$ | $\begin{gathered} \$(4,905,194) \\ 660,508 \end{gathered}$ |
| \$(588,219 ) | \$(5,467,026) | \$(12,130,760) | \$(5,565,702) |
| 4,250,990 | 4,243,378 | 4,250,990 | 4,242,905 |
| - | - | - | - |
| 4,250,990 | 4,243,378 | 4,250,990 | 4,242,905 |
| \$(0.14 ) | \$(1.29 ) | \$ 2.85 | \$(1.31 ) |
| - | - | - | - |
| \$(0.14 ) | \$(1.29 | \$ (2.85 ) | \$(1.31 ) |

Outstanding options and warrants to purchase common stock were considered in the computation of diluted earnings per share for the periods presented. Stock options for 266,530 shares of common stock were not included in computing diluted earnings per share for the three and nine months ended September 30, 2012 because their effects were anti-dilutive. Warrants for 499,029 shares of common stock were not included in computing earnings per share in 2012 and 2011 because their effects were also anti-dilutive.

Note 4 - Investment securities available for sale

At September 30, 2012 and December 31, 2011, all of our securities were classified as available-for-sale. The following table presents the composition of our investment portfolio at the dates indicated (dollars in thousands).

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|  | Par <br> Value | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Estimated Fair Value | Average Yield |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2012 |  |  |  |  |  |  |  |
| US Government Agencies |  |  |  |  |  |  |  |
| More than ten years | \$14,500 | \$16,985 | \$31 | \$(62 ) | \$16,953 | 2.57 | \% |
| Mortgage-backed securities |  |  |  |  |  |  |  |
| More than ten years | 2,068 | 2,177 | 2 | (17 ) | 2,162 | 0.80 | \% |
| Total | 2,068 | 2,177 | 2 | (17 ) | 2,162 | 0.80 | \% |
| Municipals |  |  |  |  |  |  |  |
| One to five years | 1,000 | 1,105 | - | (20 ) | 1,085 | 3.25 | \% |
| Five to ten years | 1,500 | 1,748 | 1 | - | 1,749 | 2.33 | \% |
| More than ten years | 7,280 | 8,500 | 8 | (38 ) | 8,470 | 2.86 | \% |
| Total | 9,780 | 11,353 | 9 | (58 ) | 11,304 | 2.81 | \% |
| US Treasury Notes |  |  |  |  |  |  |  |
| Five to ten years | 3,000 | 2,973 | 24 | - | 2,997 | 1.73 | \% |
| Total investment securities | \$29,348 | \$33,487 | \$66 | \$(137 ) | \$33,416 | 2.46 | \% |
| December 31, 2011 |  |  |  |  |  |  |  |
| US Government Agencies |  |  |  |  |  |  |  |
| More than ten years | \$2,000 | \$2,000 | \$1 | \$- | \$2,001 | 3.81 | \% |
| Mortgage-backed securities |  |  |  |  |  |  |  |
| One to five years | 11 | 11 | - | - | 11 | 0.01 | \% |
| More than ten years | 19,870 | 20,621 | 220 | (49 ) | 20,792 | 1.83 | \% |
| Total | 19,881 | 20,632 | 220 | (49 ) | 20,803 | 1.83 | \% |
| Other investments |  |  |  |  |  |  |  |
| More than ten years | 7,356 | 7,386 | - | (27 ) | 7,359 | 0.55 | \% |
| Total investment securities | \$29,237 | \$30,018 | \$221 | \$(76 ) | \$30,163 | 1.65 | \% |

Investment securities available for sale that have an unrealized loss position at September 30, 2012 and December 31, 2011 are detailed below (dollars in thousands).

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| Securities in a loss Position for less than 12 Months |  | Securities in a loss |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Position for more than |  |  |  |
|  |  | 12 Months |  | Total |  |
| Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| Value | Losses | Value | Losses | Value | Losses |
|  |  |  | sands) |  |  |

September 30, 2012
Investment Securities available for sale
$\left.\begin{array}{lrrlrrrl}\text { US Treasuries } & \$ 9,132 & \$(62 & ) & \$- & \$- & \$ 9,132 & \$(62 \\ \text { Municipals } & 8,319 & (58 & ) & - & - & 8,319 & (58 \\ \text { Mortgage-backed securities } & 1,979 & (17 & ) & - & - & 1,979 & (17\end{array}\right)$

December 31, 2011
Investment Securities
available for sale
$\left.\begin{array}{lcclcccc}\text { US Treasuries } & \$ 7,358 & \$(27 & ) & \$- & \$- & \$ 7,358 & \$(27 \\ \text { Mortgage-backed securities } & 10,221 & (47 & ) & 205 & (2 & ) & 10,426\end{array}\right)$

Management does not believe that any individual unrealized loss as of September 30, 2012 and December 31, 2011 is other than a temporary impairment. These unrealized losses are primarily attributable to changes in interest rates. As of September 30, 2012, management does not have the intent to sell any of the securities classified as available for sale and management believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost.

Note 5 - Loans and allowance for loan losses
The following table presents the composition of our loan portfolio (excluding mortgage loans held for sale) at the dates indicated (dollars in thousands).

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| Construction and land development |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Residential | \$4,938 | 1 | \% | \$7,906 | 2 | \% |
| Commercial | 48,416 | 13 | \% | 72,621 | 17 | \% |
| Total | 53,354 | 14 | \% | 80,527 | 19 | \% |
| Commercial real estate |  |  |  |  |  |  |
| Farmland | 2,591 | 1 | \% | 2,465 | 1 | \% |
| Commercial real estate |  |  |  |  |  |  |
| Owner occupied | 97,187 | 25 | \% | 105,592 | 24 | \% |
| Non-owner occupied | 55,295 | 15 | \% | 54,059 | 13 | \% |
| Multifamily | 7,569 | 2 | \% | 6,680 | 2 | \% |
| Total | 162,642 | 43 | \% | 168,796 | 39 | \% |
| Consumer real estate |  |  |  |  |  |  |
| Home equity lines | 26,712 | 7 | \% | 30,687 | 7 | \% |
| Secured by 1-4 family residential |  |  |  |  |  |  |
| Secured by first deed of trust | 82,487 | 22 | \% | 93,219 | 22 | \% |
| Secured by second deed of trust | 9,892 | 3 | \% | 12,042 | 3 | \% |
| Total | 119,091 | 32 | \% | 135,948 | 32 | \% |
| Commercial and industrial loans (except those secured by real estate) | 35,966 | 10 | \% | 37,734 | 9 | \% |
| Consumer and other | 3,298 | 1 | \% | 4,865 | 1 | \% |
| Total loans | 374,351 | 100 | \% | 427,870 | 100 | \% |
| Deferred fees and costs | 776 |  |  | 768 |  |  |
| Allowance for loan losses | (12,056 |  |  | (16,071 |  |  |
|  | \$363,071 |  |  | \$412,567 |  |  |

The Company assigns risk rating classifications to its loans. These risk ratings are divided into the following groups:

- Risk rated 1 to 4 loans are considered of sufficient quality to preclude an adverse rating. 1-4 assets generally are well protected by the current net worth and paying capacity of the obligor or by the value of the asset or underlying collateral;
- Risk rated 5 loans are defined as having potential weaknesses that deserve management's close attention;
- Risk rated 6 loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any, and;
- Risk rated 7 loans have all the weaknesses inherent in substandard loans, with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

The following tables provide information on the risk rating of loans at the dates indicated:

## Table of Contents

Construction and land development Residential
Commercial
Total
Commercial real estate

| Farmland | $1,541,788$ |  | $1,049,489$ | - | $2,591,277$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial real estate |  |  |  |  |  |
| Owner occupied | $69,783,788$ | $8,412,897$ | $18,770,066$ | 220,195 | $97,186,946$ |
| Non-owner occupird | $25,558,925$ | $12,118,805$ | $17,616,609$ | - | $55,294,339$ |
| Multifamily | $4,652,304$ | $1,751,451$ | $1,165,284$ | - | $7,569,039$ |
| Total | $101,536,805$ | $22,283,153$ | $38,601,448$ | 220,195 | $162,641,601$ |

Consumer real estate
Home equity lines
Secured by 1-4 family residential Secured by first deed of trust Secured by second deed of trust Total

| $21,960,295$ | $1,889,385$ | $2,805,308$ | 57,000 | $26,711,988$ |
| :--- | :--- | :--- | :--- | :--- |
| $54,705,786$ | $10,670,351$ | $17,110,672$ | - | $82,486,809$ |
| $7,866,200$ | 455,326 | $1,570,968$ | - | $9,892,494$ |
| $84,532,281$ | $13,015,062$ | $21,486,948$ | 57,000 | $119,091,291$ |

Commercial and industrial loans

| (except those secured by real estate) | $28,469,590$ | $1,626,538$ | $5,217,585$ | 652,480 | $35,966,193$ |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Consumer and other | $2,936,909$ | 206,052 | 154,950 | - | $3,297,911$ |
| Total loans | $\$ 248,366,907$ | $\$ 43,318,891$ | $\$ 81,384,311$ | $\$ 1,280,659$ | $\$ 374,350,768$ |

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## Table of Contents

December 31, 2011

|  |  |  |  | Risk |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Risk Rated $1-4$ | Risk Rated 5 | Risk Rated 6 | ${ }_{7}^{\text {Rated }}$ | Total Loans |
| Construction and land development: Residential |  |  |  |  |  |
|  |  |  |  |  |  |
| Commercial | 4,943,061 |  | 2,963,404 | - | \$7,906,465 |
| Total construction and land |  |  |  |  |  |
| development | 44,315,474 | - | 28,305,063 | - | 72,620,537 |
|  | 49,258,535 | - | 31,268,467 | - | 80,527,002 |
| Commercial real estate: |  |  |  |  |  |
| Farmland |  |  |  |  |  |
| Commercial real estate - owner occupied | 2,464,981 | - | - | - | 2,464,981 |
| Commercial real estate - non-owner |  |  |  |  |  |
| Multifamily | 37,581,904 | 3,036,887 | 13,440,358 | - | 54,059,149 |
| Total commercial real estate | 5,511,882 | - | 1,167,446 | - | 6,679,328 |
|  | 92,517,583 | 19,389,807 | 56,888,216 | - | 168,795,606 |
| Consumer real estate: |  |  |  |  |  |
| Home equity lines |  |  |  |  |  |
| Secured by 1-4 family residential, secured by first deeds of trust | 26,403,850 | 1,373,002 | 2,910,374 | - | 30,687,226 |
| Secured by 1-4 family residential, secured |  |  |  |  |  |
| by second deeds of trust | 80,670,887 | 6,052,128 | 6,495,783 | - | 93,218,798 |
| Total consumer real estate | 9,960,928 | 706,484 | 1,374,651 | - | 12,042,063 |
|  | 117,035,665 | 8,131,614 | 10,780,808 | - | 135,948,087 |
| Commercial and industrial loans (except those secured by real estate) |  |  |  |  |  |
|  | 31,322,834 | 4,289,037 | 2,122,645 | - | 37,734,516 |
| Consumer and other |  |  |  |  |  |
|  | 3,508,768 | 384,387 | 972,350 | - | 4,865,505 |
| Total Loans |  |  |  |  |  |
|  | 293,643,385 | 32,194,845 | 102,032,486 | - | 427,870,716 |

The following table presents the aging of the recorded investment in past due loans and leases as of the dates indicated:

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## Table of Contents

September 30, 2012

|  |  |  |  |  |  | Recorded |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Greater |  |  |  | Investment |
| 30-59 Days | 60-89 Days | Than | Total Past |  | Total | 90 Days and |
| Past Due | Past Due | 90 Days | Due | Current | Loans | Accruing |


| Construction <br> and land <br> development |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Residential | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 4,937,958$ | $\$ 4,937,958$ | $\$-$ |
| Commercial | 11,291 | 449,955 | - | 461,246 | $47,954,568$ | $48,415,814$ | - |
| Total | 11,291 | 449,955 | - | 461,246 | $52,892,526$ | $53,353,772$ | - |


| Commercial <br> real estate |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Farmland <br> Commercial | - | - | - | - | $2,591,277$ | $2,591,277$ |
| real estate | - | 379,961 | - | 379,961 | $96,806,985$ | $97,186,946$ |
| Owner <br> occupied | - | 718,354 | - | 718,354 | $54,575,985$ | $55,294,339$ |
| Non-owner <br> occupied |  |  |  |  |  |  |
| Multifamily <br> Total | - | - | - | - | $7,569,039$ | $7,569,039$ |

Consumer real
estate
Home equity $\begin{array}{llllllll}\text { lines } & 188,130 & 782,639 & 97,158 & 1,067,927 & 25,644,061 & 26,711,988 & 97,158\end{array}$
Secured by 1-4
family
residential
Secured by
first deed of

| trust | $2,204,913$ | 707,010 | 369,792 | $3,281,715$ | $79,205,094$ | $82,486,809$ | 369,792 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Secured by second deed of

| trust | - | 106,287 | - | 106,287 | $9,786,207$ | $9,892,494$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $2,393,043$ | $1,595,936$ | 466,950 | $4,455,929$ | $114,635,362$ | $119,091,291$ | 466,950 |

Commercial and industrial
loans
$\begin{array}{llllllll}\text { (except those } & 68,652 & 357,954 & 15,418 & 442,024 & 35,524,169 & 35,966,193 & 15,418\end{array}$ secured by real
estate)

| Consumer and <br> other | 16,998 | 3,000 | - | 19,998 | $3,277,913$ | $3,297,911$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total loans | $\$ 2,489,984$ | $\$ 3,505,160$ | $\$ 482,368$ | $\$ 6,477,512$ | $\$ 367,873,256$ | $\$ 374,350,768$ | $\$ 482,368$ |

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## Table of Contents

December 31, 2011


| Construction and land development |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential | \$ 575,200 | \$ 251,799 | \$ | \$ 826,999 | \$ 7,079,466 | \$ 7,906,465 | \$ |
| Commercial | 1,367,360 | 408,000 | 36,770 | 1,812,130 | 70,808,407 | 72,620,537 | 36,770 |
| Total | 1,942,560 | 659,799 | 36,770 | 2,639,129 | 77,887,873 | 80,527,002 | 36,770 |


| Commercial real estate Farmland | - | - | - | - | 2,464,981 | 2,464,981 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate |  |  |  |  |  |  |
| Owner occupied | 598,006 | 36,972 | - | 634,978 | 104,957,170 | 105,592,148 |
| Non-owner occupied | 55,709 | 673,561 | - | 729,270 | 53,329,879 | 54,059,149 |
| Multifamily | 111,571 | 255,196 | - | 366,767 | 6,312,561 | 6,679,328 |
| Total | 765,286 | 965,729 | - | 1,731,015 | 167,064,591 | 168,795,606 |

Consumer real
estate:
Home equity

| lines | 323,349 | 99,494 | 299,783 | 722,626 | $29,964,600$ | $30,687,226$ | 299,783 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Secured by
1-4 family
residential
Secured by
first deed of

| trust | 985,116 | $1,572,973$ | 624,740 | $3,182,829$ | $90,035,969$ | $93,218,798$ | 624,740 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Secured by second deed

| of trust | 12,673 | 132,928 | 156,026 | 301,627 | $11,740,436$ | $12,042,063$ | 156,026 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $1,321,138$ | $1,805,395$ | $1,080,549$ | $4,207,082$ | $131,741,005$ | $135,948,087$ | $1,080,549$ |

Commercial
and industrial
loans
$\begin{array}{llllllll}\text { (except those } & 46,392 & 3,313 & 54,918 & 104,623 & 37,629,893 & 37,734,516 & 54,918\end{array}$ secured by
real estate)

Consumer and

| other | 59,697 | 3,176 | - | 62,873 | $4,802,632$ | $4,865,505$ | - |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans | $\$ 4,135,073$ | $\$ 3,437,412$ | $\$ 1,172,237$ | $\$ 8,744,722$ | $\$ 419,125,994$ | $\$ 427,870,716$ | $\$ 1,172,237$ |

Loans are considered impaired when, based on current information and events it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Loans evaluated individually for impairment include non-performing loans, such as loans on non-accrual, loans past due by 90 days or more, restructured loans and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired then a specific reserve is established for the amount of impairment. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible. September 30, 2012 and December 31, 2011 impaired loans are set forth in the following table.

## Table of Contents

|  | Unpaid |  |
| :---: | :---: | :---: |
| Recorded | Principal <br> Investment | Related <br> Balance |
| Allowance |  |  |

With no related allowance recorded
Construction and land development
Residential
Commercial
Total
Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| $\$ 191,544$ | $\$ 471,544$ | $\$-$ |
| :--- | :--- | ---: |
| $9,219,142$ | $15,132,049$ | - |
| $9,410,686$ | $15,603,593$ | - |
|  |  |  |
| $1,049,489$ | $1,049,489$ | - |
| $8,484,371$ | $8,514,955$ | - |
| $12,915,719$ | $13,061,948$ | - |
| $1,574,878$ | $1,574,878$ | - |
| $24,024,457$ | $24,201,270$ | - |
|  |  |  |
| $1,175,230$ | $1,307,554$ | - |
| $9,328,458$ | $10,460,195$ | - |
| 640,995 | 864,571 | - |
| $11,144,683$ | $12,632,320$ | - |
| 748,040 | $1,535,397$ | - |
| 52,019 | 52,019 | - |
| $\$ 45,379,885$ | $\$ 54,024,599$ | $\$-$ |

With an allowance recorded
Construction and land development
Residential
Commercial
Total

| \$- | \$- | $\$-$ |
| :--- | :--- | :--- |
| $5,748,863$ | $7,531,385$ | 344,651 |
| $5,748,863$ | $7,531,385$ | 344,651 |

Commercial real estate
Farmland
Commercial real estate - owner occupied
7,101,305 7,616,761 917,527
Commercial real estate - non-owner occupied
Multifamily
Total
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| $4,221,512$ | $4,221,512$ | 513,685 |
| :--- | :--- | :--- |
| - | - | - |
| $11,322,817$ | $11,838,273$ | $1,431,212$ |
| 399,312 | 447,596 | 79,550 |
| $1,508,740$ | $1,508,740$ | 59,277 |
| 117,002 | 117,002 | 105,997 |
| $2,025,054$ | $2,073,338$ | 244,824 |
| 417,541 | 927,130 | 124,646 |
| - | - | - |
| $\$ 19,514,275$ | $\$ 22,370,126$ | $\$ 2,145,333$ |

Total
Construction and land development
Residential
\$191,544 \$471,544 \$-
Commercial

| Total | $15,159,549$ | $23,134,978$ | 344,651 |
| :--- | :--- | :--- | :--- |
| Commercial real estate |  |  |  |
| Farmland | $1,049,489$ | $1,049,489$ | - |
| Commercial real estate - owner occupied | $15,585,676$ | $16,131,716$ | 917,527 |
| Commercial real estate - non-owner occupied | $17,137,231$ | $17,283,460$ | 513,685 |
| Multifamily | $1,574,878$ | $1,574,878$ | - |
| Total | $35,347,274$ | $36,039,543$ | $1,431,212$ |
| Consumer real estate |  |  |  |
| Home equity lines | $1,574,542$ | $1,755,150$ | 79,550 |
| Secured by 1-4 family residential, secured by first deeds of trust | $10,837,198$ | $11,968,935$ | 59,277 |
| Secured by 1-4 family residential, secured by second deeds of trust | 757,997 | 981,573 | 105,997 |
| Total | $13,169,737$ | $14,705,658$ | 244,824 |
| Commercial and industrial loans (except those secured by real estate) | $1,165,581$ | $2,462,527$ | 124,646 |
| Consumer and other | 52,019 | 52,019 | - |
|  | $\$ 64,894,160$ | $\$ 76,394,725$ | $\$ 2,145,333$ |

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With no related allowance recorded
Construction and land development
Residential
Commercial
Total
Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| $\$ 624,651$ | $\$ 712,243$ | $\$-$ |
| :--- | :--- | ---: |
| $9,722,132$ | $11,094,408$ | - |
| $10,346,783$ | $11,806,651$ | - |
|  |  | - |
| - | - | - |
| $6,414,362$ | $6,414,362$ | - |
| $7,146,531$ | $7,146,531$ | - |
| $2,019,675$ | $2,019,675$ | - |
| $15,580,568$ | $15,580,568$ | - |
|  |  |  |
| 702,338 | 702,338 | - |
| $6,319,837$ | $6,792,837$ | - |
| 336,257 | 336,257 | - |
| $7,358,432$ | $7,831,432$ | - |
| $1,194,913$ | $1,494,913$ | - |
| 143,241 | 143,241 | - |
| $\$ 34,623,937$ | $\$ 36,856,805$ | $\$-$ |

With an allowance recorded
Construction and land development
Residential
Commercial
Total

| $\$ 587,235$ | $\$ 587,235$ | $\$ 320,250$ |
| :--- | :--- | :--- |
| $14,885,541$ | $15,785,541$ | $3,913,820$ |
| $15,472,776$ | $16,372,776$ | $4,234,070$ |

Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total
$15,472,776 \quad 16,372,776 \quad 4,234,070$

Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)
Consumer and other

|  | Unpaid |  |
| :---: | :---: | :---: |
| Recorded | Principal <br> Investment | Related |
| Balance | Allowance |  |


| Total | $25,819,559$ | $28,179,427$ | $4,234,070$ |
| :--- | :--- | :--- | :--- |
| Commercial real estate |  |  |  |
| Farmland | - | - | - |
| Commercial real estate - owner occupied | $15,922,755$ | $16,066,755$ | $2,031,740$ |
| Commercial real estate - non-owner occupied | $8,866,221$ | $8,866,221$ | 450,000 |
| Multifamily | $2,019,675$ | $2,019,675$ | - |
| Total | $26,808,651$ | $26,952,651$ | $2,481,740$ |
| Consumer real estate |  |  |  |
| Home equity lines | $1,459,230$ | $1,459,230$ | 233,606 |
| Secured by 1-4 family residential, secured by first deeds of trust | $10,544,162$ | $11,542,162$ | $1,007,155$ |
| Secured by 1-4 family residential, secured by second deeds of trust | 503,780 | 503,780 | 119,524 |
| Total | $12,507,172$ | $13,505,172$ | $1,360,285$ |
| Commercial and industrial loans (except those secured by real estate) | $2,013,510$ | $2,313,510$ | 452,773 |
| Consumer and other | 410,407 | 410,407 | 266,178 |
|  | $\$ 67,559,299$ | $\$ 71,361,167$ | $\$ 8,795,046$ |

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The following is a summary of average recorded investment in impaired loans with and without a valuation allowance and interest income recognized on those loans for the three and nine months ended September 30, 2012.

| For the Three Months | For the Nine Months <br> Ended September 30, 2012 |
| :---: | :---: |
| Ended September 30, 2012 |  |

Impaired loans with no related allowance recorded
Construction and land development
Residential
Commercial
Total construction and land development
Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total commercial real estate
Consumer real estate
Home equity lines

| $\$ 248,422$ | $\$ 3,050$ | $\$ 191,544$ | $\$ 14,791$ |
| :--- | :--- | :--- | :--- |
| $12,460,662$ | 89,431 | $10,188,879$ | 270,464 |
| $12,709,084$ | 92,481 | $10,380,423$ | 285,255 |
|  |  |  |  |
| $1,049,489$ | 2,000 | $1,049,489$ | 17,405 |
| $7,770,119$ | 213,499 | $8,631,653$ | 439,458 |
| $12,778,883$ | 437,034 | $13,340,847$ | 677,127 |
| $1,361,630$ | 44,333 | $1,580,204$ | 71,631 |
| $22,960,121$ | 696,866 | $24,602,193$ | $1,205,621$ |
|  |  |  |  |
| $1,454,661$ | 22,556 | $1,175,339$ | 55,535 |
|  |  |  |  |
| $9,222,570$ | 78,162 | $9,142,698$ | 308,917 |
|  |  |  |  |
| 674,842 | 4,677 | 646,695 | 22,789 |
| $11,352,073$ | 105,395 | $10,964,732$ | 387,241 |
|  |  |  |  |
| 876,549 | 5,416 | 816,643 | 27,325 |
| 45,710 | 1,006 | 54,754 | 2,099 |
| $\$ 47,943,537$ | $\$ 901,164$ | $\$ 46,818,745$ | $\$ 1,907,541$ |

Impaired loans with an allowance recorded
Construction and land development:
Residential
Commercial
Total construction and land development
$\begin{array}{cccc}\$- & \text { \$- } & \$- & \$- \\ 4,896,911 & - & 5,929,859 & 1,373\end{array}$
Commercial real estate:
Farmland
Commercial real estate - non-owner occupied
Multifamily
Total commercial real estate
4,896,911 - 5,929,859 1,373

Consumer real estate:
Home equity lines

| $7,380,990$ | 398 | $7,362,455$ | 52,668 |
| :--- | :--- | :--- | :--- |
| $4,482,345$ | - | $4,304,172$ | 26,222 |
| - | - | - | - |
| $11,863,335$ | 398 | $11,666,627$ | 78,890 |
|  |  |  |  |
| 431,298 | - | 406,192 | 6,814 |
|  |  |  |  |
| $3,233,526$ | - | $2,315,032$ | 52,470 |

Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| 117,246 | - | 117,388 | 1,684 |
| :--- | :--- | :--- | :--- |
| $3,782,070$ | - | $2,838,612$ | 60,968 |
| $1,436,105$ | - | $1,362,576$ | 32,587 |
| - | - | - | - |
| $\$ 21,978,421$ | $\$ 398$ | $\$ 21,797,674$ | $\$ 173,818$ |

Total
Construction and land development
Residential
Commercial
Total construction and land development
Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total commercial real estate
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| $\$ 248,422$ | $\$ 3,050$ | $\$ 191,544$ | $\$ 14,791$ |
| :--- | :--- | :--- | :--- |
| $17,357,573$ | 89,431 | $16,118,738$ | 271,837 |
| $17,605,995$ | 92,481 | $16,310,282$ | 286,628 |
|  |  |  |  |
| $1,049,489$ | 2,000 | $1,049,489$ | 17,405 |
| $15,151,109$ | 213,897 | $15,994,108$ | 492,126 |
| $17,261,228$ | 437,034 | $17,645,019$ | 703,349 |
| $1,361,630$ | 44,333 | $1,580,204$ | 71,631 |
| $34,823,456$ | 697,264 | $36,268,820$ | $1,284,511$ |
|  |  |  |  |
| $1,885,959$ | 22,556 | $1,581,531$ | 62,349 |
|  |  |  |  |
| $12,456,096$ | 78,162 | $11,457,730$ | 361,387 |
|  |  |  |  |
| 792,088 | 4,677 | 764,083 | 24,473 |
| $15,134,143$ | 105,395 | $13,803,344$ | 448,209 |
|  |  |  |  |
| $2,312,654$ | 5,416 | $2,179,219$ | 59,912 |
| 45,710 | 1,006 | 54,754 | 2,099 |
| $\$ 69,921,958$ | $\$ 901,562$ | $\$ 68,616,419$ | $\$ 2,081,359$ |

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Impaired loans with no related allowance recorded
Construction and land development
Residential
Commercial
Total construction and land development
Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total commercial real estate
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate
Commercial and industrial loans (except those secured by real estate)
Consumer and other

Impaired loans with an allowance recorded
Construction and land development:
Residential
Total construction and land development

| $\$ 184,660$ | $\$-$ | $\$ 138,495$ | $\$-$ |
| :---: | :---: | :---: | :---: |
| $14,083,611$ | 1,630 | $13,828,972$ | 4,785 |
| $14,268,271$ | 1,630 | $13,967,467$ | 4,785 |

Commercial real estate:
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total commercial real estate
Consumer real estate:
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate

| $\$ 343,992$ | $\$-$ | $\$ 168,361$ | $\$ 4,045$ |
| :--- | :--- | :--- | :--- |
| $9,224,062$ | 3,989 | $8,608,213$ | 23,977 |
| $9,568,054$ | 3,989 | $8,776,574$ | 28,022 |
|  | - | - | - |
| - | - | $1,651,229$ | - |
| $1,253,390$ | - | $1,866,440$ | 49,627 |
| $2,289,859$ | - | 974,736 | - |
| 187,721 | - | 49,627 |  |
| $3,730,970$ | - |  |  |
|  |  |  |  |
| 32,607 | 765 | 204,024 | 13,153 |
|  |  |  |  |
| $9,045,607$ | - | $8,154,334$ | 56,654 |
|  |  | 189,526 | 3,397 |
| 160,812 | 348 | $8,547,884$ | 73,204 |
| $9,239,026$ | 1,113 |  |  |
| $3,984,776$ | - | $2,764,133$ | 27,667 |
| 351,876 | - | 196,895 | 272 |
| $\$ 26,874,702$ | $\$ 5,102$ | $\$ 24,777,891$ | $\$ 178,792$ |

For the Nine Months
Ended September 30, 2011

| Average | Interest | Average | Interest |
| :---: | :---: | :---: | :---: |
| Recorded | Income | Recorded | Income |
| Investment | Recognized | Investment | Recognized |

Commercial and industrial loans (except those secured by real estate)
Consumer and other

| - | - | - | - |
| :---: | :---: | :---: | :---: |
| - | - | - | - |
| $\$ 20,141,128$ | $\$ 2,080$ | $\$ 19,880,706$ | $\$ 8,016$ |

Total
Construction and land development
Residential
Commercial
Total construction and land development

| $\$ 528,652$ | $\$-$ | $\$ 306,856$ | $\$ 4,045$ |
| :--- | :--- | :--- | :--- |
| $23,307,673$ | 5,619 | $22,437,185$ | 28,762 |
| $23,836,325$ | 5,619 | $22,744,041$ | 32,807 |
|  |  |  | - |
| - | - | - | - |
| $3,007,121$ | - | $3,871,296$ | - |
| $2,848,331$ | - | $2,285,294$ | 49,627 |
| 187,721 | - | 974,736 | - |
| $6,043,173$ | - | $7,131,326$ | 49,627 |

Total commercial real estate
Consumer real estate
Home equity lines
278,736 $765 \quad 407,294 \quad 13,153$
Secured by 1-4 family residential, secured by first deeds of trust
$12,279,133-11,144,383 \quad 59,156$
Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate

| 241,811 | 798 | 270,525 | 4,126 |
| :--- | :--- | :--- | :--- |
| $12,799,680$ | 1,563 | $11,822,202$ | 76,435 |
| $3,984,776$ | - |  |  |
| 351,876 | - | $2,764,133$ | 27,667 |
| $\$ 47,015,830$ | $\$ 7,182$ | 196,895 | 272 |
| $44,658,597$ | $\$ 186,808$ |  |  |

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Included in impaired loans are loans classified as troubled debt restructurings (TDRs). A modification of a loan's terms constitutes a TDR if the creditor grants a concession to the borrower for economic or legal reasons related to the borrowers financial difficulties that it would not otherwise consider. For loans classified as impaired TDRs, the Company further evaluates the loans as performing or nonperforming. If, at the time of restructure, the loan is not considered nonaccrual, it will be classified as performing. TDRs originally classified as nonperforming are able to be reclassified as performing if, subsequent to restructure, they experience six months of payment performance according to the restricted terms. The following is a summary of performing and nonaccrual TDRs and the related specific valuation allowance by portfolio segment as of the dates indicated.

Three Months Ended September 30, 2012
Specific
Valuation
Total Performing Nonaccrual Allowance
Construction and land development
Commercial
Total

| $\$ 39,769$ | $\$-$ | $\$ 39,769$ | $\$-$ |
| :--- | :--- | ---: | ---: |
| 39,769 | - | 39,769 | - |
|  |  |  |  |
| - | - | - |  |
| $4,737,776$ | $4,276,511$ | 461,265 | - |
| 634,594 | - | - | - |
| $5,372,370$ | $4,276,511$ | 461,265 | - |

Consumer real estate:
Secured by 1-4 family residential, secured by first deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)

| $1,042,595$ | 599,242 | 443,353 | 17,949 |
| :---: | :---: | :---: | :---: |
| $1,042,595$ | 599,242 | 443,353 | 17,949 |
|  |  |  |  |
| 199,964 | - | 199,964 |  |
| $\$ 6,654,698$ | $\$ 4,875,753$ | $\$ 1,144,351$ | $\$ 17,949$ |

Nine Months Ended September 30, 2012

|  |  |  |  | Specific <br> Valuation |
| :--- | :--- | :--- | :--- | :--- |
| Allowance |  |  |  |  |

Secured by 1-4 family residential, secured by second deeds of trust

| Total consumer real estate | $5,803,937$ | $2,069,732$ | $3,734,205$ | 131,739 |
| :--- | :---: | :---: | :---: | :---: |
| Commercial and industrial loans (except those secured by |  |  |  |  |
| real estate) | 456,028 | 6,180 | 449,848 | 80,943 |
|  | $\$ 41,684,985$ | $\$ 22,097,446$ | $\$ 19,587,539$ | $\$ 1,989,019$ |

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Construction and land development
Commercial
Total
Commercial real estate
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total
Consumer real estate
Secured by 1-4 family residential, secured by first deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)

Three Months Ended September 30, 2011
Specific
Valuation
Total Performing Nonaccrual Allowance

| $\$ 2,655,029$ | - | $\$ 2,655,029$ | 823,522 |
| :--- | :--- | ---: | :--- |
| $2,655,029$ | - | $2,655,029$ | 823,522 |
| - | - | - |  |
| - | - | - | - |
| - | - | - | - |
| - |  |  |  |
|  |  |  | 404,000 |
| $3,837,577$ | $3,837,577$ | - | 404,000 |
| $3,837,577$ | $3,837,577$ | - |  |
| 360,000 | - | 360,000 | - |
| $\$ 6,852,606$ | $\$ 3,837,577$ | $\$ 3,015,029$ | $\$ 1,227,522$ |

Nine Months Ended September 30, 2011

Total Performing Nonaccrual | Specific |
| :---: |
| Valuation |
| Allowance |

Construction and land development
Residential
Commercial
Total
Commercial real estate
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
775,456 775,456
Multifamily
Total
775,456 775,456
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total
3,837,577 3,837,577 - 404,000
Commercial and industrial loans (except those secured by real estate)

| $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| $5,495,511$ | 600,000 | $4,895,511$ | 864,868 |
| $5,495,511$ | 600,000 | $4,895,511$ | 864,868 |
|  | - | - | - |
| - | - | - | - |
| 775,456 | 775,456 | - | - |
| - | - | - | - |
| 775,456 | 775,456 | - | 404,000 |
| - | - | - | - |
| $3,837,577$ | $3,837,577$ | - | 404,000 |
| - | - | - | - |
| $3,837,577$ | $3,837,577$ | - |  |
| 360,000 | - | 360,000 | - |
| $\$ 10,468,544$ | $\$ 5,213,033$ | $\$ 5,255,511$ | $\$ 1,268,868$ |

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The following table provides information about TDRs identified during the current period:

## Defaults on TDRs

Construction and land development
Residential
Commercial
Total
Commercial real estate
Farmland
Commercial real estate - owner occupied
Commercial real estate - non-owner occupied
Multifamily
Total
Consumer real estate
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total
Commercial and industrial loans (except those secured by real estate)

September 30, 2012
$\left.\begin{array}{lcc} & \begin{array}{c}\text { September 30, 2012 } \\ \text { Pre- } \\ \text { Number } \\ \text { of } \\ \text { Loans }\end{array} & \begin{array}{c}\text { Modification } \\ \text { Recorded } \\ \text { Balance }\end{array}\end{array} \begin{array}{c}\text { Post- } \\ \text { Modification } \\ \text { Recorded } \\ \text { Balance }\end{array}\right\}$

September 30, 2012
Number
of Recorded
Loans Balance
\$
39,769
39,769
39,769

| Residential | - | \$ - | \$ - |
| :---: | :---: | :---: | :---: |
| Commercial | 1 | 39,769 | 39,769 |
| Total | 1 | 39,769 | 39,769 |
| Commercial real estate |  |  |  |
| Farmland |  | - | - |
| Commercial real estate - owner occupied | - | - | - |
| Commercial real estate - non-owner occupied | 7 | 4,737,776 | 4,737,776 |
| Multifamily | 1 | 634,594 | 634,594 |
| Total | 8 | 5,372,370 | 5,372,370 |
| Consumer real estate |  |  |  |
| Home equity lines | - | - | - |
| Secured by 1-4 family residential, secured by first deeds of trust | 4 | 1,042,595 | 1,042,595 |
| Secured by 1-4 family residential, secured by second deeds of trust | - | - | - |
| Total | 4 | 1,042,595 | 1,042,595 |
| Commercial and industrial loans (except those secured by real estate) | 1 | 199,964 | 199,964 |
| Consumer and other | - | - | - |
|  | 14 | \$ 6,654,698 | \$ 6,654,698 |

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|  |  | Nine Months Ended September 30, 2012 |  |  |  |  | Year Ended December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Pre- <br> Modification |  | Post- <br> Modification |  |  | Pre- <br> Modification |  | Post- <br> Modification |
|  | Number of Loans |  | Recorded <br> Balance |  | Recorded <br> Balance | Number of Loans |  | Recorded Balance |  | Recorded Balance |
| Construction and land development: |  |  |  |  |  |  |  |  |  |  |
| Residential | 3 |  | \$ 191,544 | \$ | 191,544 |  | \$ |  |  | \$ - |
| Commercial <br> Total construction and | 12 |  | 3,938,672 |  | 3,938,672 | 11 |  | 6,604,400 |  | 6,604,400 |
| land development | 15 |  | 4,130,216 |  | 4,130,216 | 11 |  | 6,604,400 |  | 6,604,400 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  | - |
| Farmland |  |  | - |  | - |  |  |  |  | - |
| Commercial real estate owner occupied | 1 |  | 1,388,851 |  | 1,388,851 | 9 |  | 9,748,062 |  | 9,748,062 |
| Commercial real estate -non-owner occupied | 9 |  | 9,665,791 |  | 9,665,791 | 5 |  | 4,031,868 |  | 4,031,868 |
| Multifamily Total commercial real | 1 |  | 634,594 |  | 634,594 |  |  | - |  | - |
| estate | 11 |  | 11,689,236 |  | 11,689,236 | 14 |  | 13,779,930 |  | 13,779,930 |
| Consumer real estate: |  |  |  |  |  |  |  |  |  |  |
| Home equity lines | 1 |  | 349,192 |  | 349,192 |  |  | - |  | - |
| Secured by 1-4 family residential, secured by first deeds of trust | 39 |  | 4,505,468 |  | 4,505,468 | 2 |  | 1,422,772 |  | 1,422,772 |
| Secured by 1-4 family residential, secured by |  |  |  |  |  |  |  |  |  |  |
| second deeds of trust Total consumer real | 1 |  | 69,815 |  | 69,815 |  |  | - |  | - |
| estate | 41 |  | 4,924,475 |  | 4,924,475 | 2 |  | 1,422,772 |  | 1,422,772 |
| Commercial and industrial <br> loans (except those secured |  |  |  |  |  |  |  |  |  |  |
| by real estate) | 6 |  | 456,028 |  | 456,028 | 3 |  | 159,073 |  | 159,073 |
| Consumer and other | - |  | - |  | - | 1 |  | 128,419 |  | 128,419 |
|  | 73 |  | \$ 21,199,955 | \$ | 21,199,955 | 31 |  | 21,966,175 |  | \$ 21,966,175 |
|  | Nine | on | nths Ended |  |  |  | a | Ended |  |  |
|  | Septe | ber | er 30, 2012 |  |  | Decem | ber | r 31, 2011 |  |  |
|  | $\begin{gathered} \text { Number } \\ \text { of } \end{gathered}$ |  | Recorded |  |  | Number of |  | Recorded |  |  |
| Defaults on TDRs | Loans |  | Balance |  |  | Loans |  | Balance |  |  |
| Construction and land development: |  |  |  |  |  |  |  |  |  |  |
| Residential | 3 |  | \$ 191,544 |  |  | - | \$ | - |  |  |
| Commercial | 17 |  | 4,703,352 |  |  | 8 |  | 11,389,291 |  |  |
|  | 20 |  | 4,894,896 |  |  | 8 |  | 11,389,291 |  |  |

Total construction and land development
Commercial real estate:
Farmland
Commercial real estate owner occupied
Commercial real estate -non-owner occupied
Multifamily
3 496,933
2
2,202,688

Total commercial real estate
Consumer real estate:
Home equity lines
1
349,192
Secured by 1-4 family
residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate $20 \quad 2,459,862$ $21,422,772$

Commercial and industrial loans (except those secured by real estate)
Consumer and other Total 5

51 \$ 9,181,811
1
151,790
128,419
15 \$ 15,294,960

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|  | Three Months Ended |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2011 |  | September 30, 2011 |  |  |
|  | Pre- | Post- |  | Pre- | Post- |
| Modification | Modification |  | Modification | Modification |  |
| Number |  |  | Number |  |  |
| of | Recorded | Recorded | of | Recorded | Recorded |
| Loans | Balance | Balance | Loans | Balance | Balance |

Construction and land development:
Residential
Commercial
Total construction and land development
Commercial real estate:
Farmland
Commercial real estate owner occupied Commercial real estate -non-owner occupied
Multifamily
Total commercial real estate
Consumer real estate:
Home equity lines
Secured by 1-4 family residential, secured by first deeds of trust
Secured by 1-4 family residential, secured by second deeds of trust
Total consumer real estate Commercial and industrial loans (except those secured by real estate)

| 2 | 360,000 | 360,000 | 2 | 360,000 | 360,000 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 7 | $6,852,606$ | $6,852,606$ | 13 | $10,468,544$ | $10,468,544$ |

Defaults on TDRs
Construction and land development:
Commercial
Total construction and land development
Commercial real estate:
Commercial real estate owner occupied

Three Months Ended
September 30, 2011
Number
of Recorded
Loans Balance

4 \$ 5,822,810
$45,822,810$

Nine Months Ended
September 30, 2011
Number
of Recorded
Loans Balance
$10 \quad 11,475,296$
$10 \quad 11,475,296$

Total commercial real

| estate | 1 | $2,180,716$ | 1 | $2,180,716$ |
| :--- | :--- | :---: | :--- | :---: |
| Commercial and industrial <br> loans (except those secured <br> by real estate) |  |  |  |  |
| Total | 2 | 360,000 | 2 | 360,000 |

Activity in the allowance for loan losses is as follows for the periods indicated:

|  | Construction <br> and <br> land <br> development <br> Residential | Construction <br> and <br> land <br> development <br> Commercial | Farmland | Commercial <br> Real estate owner occupied | Commercial <br> Real estate non-owner occupied | Multifamily |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended |  |  |  |  |  |  |
| Beginning balance | \$ 704,728 | \$ 6,798,177 | \$- | \$ 1,496,466 | \$1,548,899 | \$406,635 |
| Provision for loan losses | 542,067 | 3,444,160 | - | 623,552 | (300,898 ) | (373,238 |
| Charge-offs | (797,286 | (5,505,724 ) | - | (684,670 ) | (431,354 ) | - |
| Recoveries | 44,783 | 4,595 | - | - | 205 |  |
| Ending balance | 494,292 | 4,741,208 | - | 1,435,348 | 816,852 | 33,397 |
| Loans Individually |  |  |  |  |  |  |
| Evaluated for Impairment | 1,190,484 | 32,649,687 | 1,394,273 | 70,478,705 | 42,844,047 | 5,683,101 |
| Loans collectively |  |  |  |  |  |  |
| Evaluated for Impairment | 3,747,474 | 15,766,127 | 1,197,004 | 26,708,241 | 12,450,292 | 1,885,938 |
|  | \$4,937,958 | \$ 48,415,814 | \$2,591,277 | \$97,186,946 | \$55,294,339 | \$7,569,039 |
|  |  | Consumer <br> Secured <br> by 1-4 <br> family | Consumer <br> Secured <br> by 1-4 <br> family | Commercial and Industrial (except |  |  |
|  | Consumer | residential | residential second | those |  |  |
|  | Home equity lines | first deeds of trust | deeds of trust | secured by real estate) | Consumer and Other | Total |
| Beginning balance | \$ 860,307 | \$ 1,881,470 | \$397,504 | \$ 1,655,713 | \$321,525 | \$ 16,071,424 |
| Provision for loan losses | 668,614 | 2,610,905 | 468,192 | 1,230,555 | 181,091 | 9,095,000 |
| Charge-offs | (681,405 | (3,045,937 ) | (427,882 ) | (1,427,841 ) | (403,680 ) | (13,405,779 ) |
| Recoveries | 8,461 | 80,804 | 4,633 | 146,984 | 4,734 | 295,199 |
| Ending balance | 855,977 | 1,527,242 | 442,447 | 1,605,411 | 103,670 | 12,055,844 |
| Loans Individually |  |  |  |  |  |  |
| Evaluated for Impairment | 1,416,634 | 13,734,018 | 562,841 | 16,008,630 | - | 185,962,420 |
| Loans collectively |  |  |  |  |  |  |
| Evaluated for Impairment | 25,295,354 | 68,752,791 | 9,329,653 | 19,957,563 | 3,297,911 | 188,388,348 |
|  | \$ 26,711,988 | \$ 82,486,809 | \$9,892,494 | \$35,966,193 | \$3,297,911 | \$374,350,768 |

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|  | Construction <br> and <br> land <br> development <br> Residential | Construction <br> and <br> land <br> development <br> Commercial | Farmland | Commercial <br> Real estate owner occupied | Commercial <br> Real estate non-owner occupied | Multifamily |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended |  |  |  |  |  |  |
| Beginning balance | \$ 493,841 | \$ 3,142,119 | \$- | \$78,445 | \$26,174 | \$(82,501 |
| Provision for loan losses | 152,747 | 3,380,084 | - | 1,314,523 | 1,416,169 | 461,041 |
| Charge-offs | - | (193,251 ) | - | - | - | - |
| Recoveries | 8,750 |  | - | - |  |  |
| Ending balance | 655,338 | 6,328,952 | - | 1,392,968 | 1,442,343 | 378,540 |
| Loans Individually |  |  |  |  |  |  |
| Evaluated for Impairment | 3,900,611 | 28,604,482 | - | 90,752,748 | 47,537,154 | 5,762,076 |
| Loans collectively |  |  |  |  |  |  |
| Evaluated for Impairment | 6,397,303 | 47,565,048 | 2,026,014 | 12,819,848 | 6,926,201 | 983,943 |
|  | \$ 10,297,914 | \$76,169,530 | \$2,026,014 | \$103,572,596 | \$54,463,355 | \$6,746,019 |
|  |  | Consumer <br> Secured <br> by 1-4 <br> family | Consumer <br> Secured <br> by 1-4 <br> family | Commercial and Industrial (except |  |  |
|  | Consumer | residential | residential second | those |  |  |
|  | Home equity lines | first deeds of trust | deeds of trust | secured by real estate) | Consumer and Other | Total |
| Beginning balance | \$169,497 | \$ 1,703,207 | \$462,249 | \$927,948 | \$335,635 | \$7,256,614 |
| Provision for loan losses | 831,159 | 164,474 | 76,189 | 1,655,766 | 55,732 | 9,507,884 |
| Charge-offs | (200,397 ) | (115,624 ) | (167,379 | (1,042,622 ) | (93,414 | (1,812,687 |
| Recoveries | 211 | - | - | - | 1,290 | 10,251 |
| Ending balance | 800,470 | 1,752,057 | 371,059 | 1,541,092 | 299,243 | 14,962,062 |
| Loans Individually |  |  |  |  |  |  |
| Evaluated for Impairment | 3,976,796 | 12,172,119 | 1,066,215 | 14,828,282 | 3,976,796 | \$212,577,279 |
| Loans collectively |  |  |  |  |  |  |
| Evaluated for Impairment | 28,973,441 | 82,417,488 | 11,428,907 | 23,133,570 | 814,921 | 223,486,684 |
|  | \$32,950,237 | \$94,589,607 | \$12,495,122 | \$37,961,852 | \$4,791,717 | \$436,063,963 |
|  | Construction and land | Construction and land |  | Commercial | Commercial |  |
|  | development | development |  | Real estate owner | Real estate non-owner |  |
|  | Residential | Commercial | Farmland | occupied | occupied | Multifamily |

Nine months ended
September 30, 2011

| Beginning balance | $\$ 293,841$ | $\$ 2,832,119$ | $\$-$ | $\$ 78,445$ | $\$ 20,477$ | $\$-$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Provision for loan losses | 352,747 | $3,680,084$ | - | $1,314,523$ | $1,666,169$ | 461,041 |  |
| Charge-offs | - | $(193,251$ | - | - | $(244,303$ | $(82,501$ | $)$ |
| Recoveries | 8,750 | 10,000 | - | - | - | - |  |
| Ending balance | 655,338 | $6,328,952$ | - | $1,392,968$ | $1,442,343$ | 378,540 |  |
|  |  |  |  |  |  |  |  |
| Loans Individually |  |  |  |  |  |  |  |
| Evaluated for Impairment | $3,900,611$ | $28,604,482$ | - | $90,752,748$ | $47,537,154$ | $5,762,076$ |  |
| Loans collectively |  |  |  |  |  |  |  |
| Evaluated for Impairment | $6,397,303$ | $47,565,048$ | $2,026,014$ | $12,819,848$ | $6,926,201$ | 983,943 |  |
|  | $\$ 10,297,914$ | $\$ 76,169,530$ | $\$ 2,026,014$ | $\$ 103,572,596$ | $\$ 54,463,355$ | $\$ 6,746,019$ |  |


|  | Consumer <br> Home equity lines | Consumer <br> Secured <br> by 1-4 <br> family residential <br> first deeds of trust | Consumer <br> Secured <br> by 1-4 <br> family <br> residential <br> second <br> deeds of trust | Commercial and Industrial (except those <br> secured by real estate) | Consumer and Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$641,975 | \$1,403,207 | \$297,401 | \$ 1,315,582 | \$428,665 | \$7,311,712 |
| Provision for loan losses | 1,281,159 | 464,474 | 276,189 | 1,858,766 | 55,732 | \$11,410,884 |
| Charge-offs | (1,124,221) | (115,624 | (202,531 | (1,635,256 ) | (186,886 | (3,784,573 ) |
| Recoveries | 1,557 |  |  | 2,000 | 1,732 | 24,039 |
| Ending balance | 800,470 | 1,752,057 | 371,059 | 1,541,092 | 299,243 | 14,962,062 |
| Loans Individually |  |  |  |  |  |  |
| Evaluated for Impairment | 3,976,796 | 12,172,119 | 1,066,215 | 14,828,282 | 3,976,796 | \$212,577,279 |
| Loans collectively |  |  |  |  |  |  |
| Evaluated for Impairment | 28,973,441 | 82,417,488 | 11,428,907 | 23,133,570 | 814,921 | 223,486,684 |
|  | \$32,950,237 | \$94,589,607 | \$12,495,122 | \$37,961,852 | \$4,791,717 | \$436,063,963 |

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Note 6 - Deposits
Deposits as of September 30, 2012 and December 31, 2011 were as follows:

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| Interest checking accounts | $42,795,169$ | 10 | $\%$ | $40,237,146$ | 8 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Money market accounts | $63,309,886$ | 15 | $\%$ | $75,487,907$ | 16 | $\%$ |
| Savings accounts | $18,073,601$ | 4 | $\%$ | $15,166,012$ | 3 | $\%$ |
| Time deposits of $\$ 100,000$ and over | $115,499,674$ | 27 | $\%$ | $129,436,270$ | 27 | $\%$ |
| Other time deposits | $136,994,455$ | 31 | $\%$ | $158,658,761$ | 32 | $\%$ |
|  |  |  |  |  |  |  |
| Total | $\$ 435,142,137$ | 100 | $\%$ | $\$ 485,521,052$ | 100 | $\%$ |

Note 7 - Trust preferred securities
During the first quarter of 2005, Southern Community Financial Capital Trust I, a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable securities. On February 24, 2005, $\$ 5.2$ million of Trust Preferred Capital Notes were issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate of interest (three-month LIBOR plus $2.15 \%$ ) which adjusts, and is payable, quarterly. The interest rate at September 30, 2012 was $2.54 \%$. The securities were redeemable at par beginning on March 15, 2010 and each quarter after such date until the securities mature on March 15, 2035. No amounts have been redeemed at September 30, 2012 and there are no plans to do so. The principal asset of the Trust is $\$ 5.2$ million of the Company's junior subordinated debt securities with like maturities and like interest rates to the Trust Preferred Capital Notes.

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During the third quarter of 2007, Village Financial Statutory Trust II, a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable securities. On September 20, 2007, $\$ 3.6$ million of Trust Preferred Capital Notes were issued through a pooled underwriting. The securities have a five year fixed interest rate of $6.29 \%$ payable quarterly, converting after five years to a LIBOR-indexed floating rate of interest (three-month LIBOR plus $1.40 \%$ ) which adjusts, and is also payable, quarterly. The securities may be redeemed at par at any time commencing in December 2012 until the securities mature in 2037. The principal asset of the Trust is $\$ 3.6$ million of the Company's junior subordinated debt securities with like maturities and like interest rates to the Trust Preferred Capital Notes.

The Trust Preferred Capital Notes may be included in Tier 1 capital for regulatory capital adequacy determination purposes up to $25 \%$ of Tier 1 capital after its inclusion. The portion of the Trust Preferred Capital Notes not considered as Tier 1 capital may be included in Tier 2 capital.

The obligations of the Company with respect to the issuance of the Trust Preferred Capital Notes constitute a full and unconditional guarantee by the Company of the Trust's obligations with respect to the Trust Preferred Capital Notes. Subject to certain exceptions and limitations, the Company may elect from time to time to defer interest payments on the junior subordinated debt securities, which would result in a deferral of distribution payments on the related Trust Preferred Capital Notes and require a deferral of common dividends. In consideration of our agreements with our regulators, which require regulatory approval to make interest payments on these securities, the Company has deferred an aggregate of $\$ 558,600$ in interest payments on the junior subordinated debt securities as of September 30, 2012. The Company has been deferring interest payments since June 2011. Although we elected to defer payment of the interest due, the amount has been accrued and is included in interest expense.

Note 8 - Stock incentive plan
The Company has a stock incentive plan which authorizes the issuance of up to 455,000 shares of common stock to assist the Company in recruiting and retaining key personnel.

The following table summarizes stock options outstanding under the stock incentive plan at the indicated dates:


Options
exercisable,
end of period 261,530 291,350

During the first quarter of 2009, we granted to certain officers 26,592 restricted shares of common stock with a weighted average fair market value of $\$ 4.60$ at the date of grant. These restricted stock awards

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had three-year graded vesting. Prior to vesting, these shares are subject to forfeiture to us without consideration upon termination of employment under certain circumstances. The remaining balance of restricted stock has been issued as of September 30, 2012. The total number of shares underlying non-vested restricted stock and performance share awards was 6,271 at September 30, 2011.

The fair value of the stock is calculated under the same methodology as stock options and the expense is recognized over the vesting period. Unamortized stock-based compensation related to nonvested share based compensation arrangements granted under the Incentive Plan as of September 30, 2012 and 2011 was $\$ 2,734$ and $\$ 35,960$ respectively. The time based unamortized compensation of $\$ 2,734$ is expected to be recognized over a weighted average period of 2.83 years.

Stock-based compensation expense was $\$ 6,506$ and $\$ 88,835$ for the nine months ended September 30, 2012 and 2011, respectively.

## Note 9 - Fair Value

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transaction involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are independent, knowledgeable, able to transact and willing to transact.

FASB Codification Topic 820: Fair Value Measurements and Disclosures establishes a hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair values hierarch is as follows:

Level 1 Inputs - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Inputs - Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Inputs- Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods to determine the fair value of each type of financial instrument:
Securities: Fair values for securities available-for-sale are obtained from an independent pricing service. The prices are not adjusted. The independent pricing service uses industry-standard models to price U.S. Government agency obligations and mortgage backed securities that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Securities of obligations of state and political subdivisions are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. Substantially all assumptions used by the independent pricing service are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which
transactions are executed in the marketplace (Levels 1 and 2).

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Impaired loans: The fair values of impaired loans are measured for impairment using the fair value of the collateral for collateral-dependent loans on a nonrecurring basis. Collateral may be in the form of real estate or business assets including equipment, inventory and accounts receivable. The vast majority of the Company's collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the property is more than two years old, then a Level 3 valuation is considered to measure the fair value. The value of business equipment is based upon an outside appraisal if deemed significant using observable market data. Likewise, values for inventory and account receivables collateral are based on financial statement balances or aging reports (Level 3). Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

Real Estate Owned: Real estate owned assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, real estate owned assets are carried at net realizable value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring level 3.

Assets and liabilities measured at fair value under Topic 820 on a recurring and non-recurring basis are summarized below for the indicated dates:


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|  | $\begin{array}{c}\text { Fair Value Measurement } \\ \text { at December 31, 2011 Using } \\ \text { (in thousands) }\end{array}$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Quoted |  |  |  |  |$]$

The following table presents qualitative information about level 3 fair value measurements for financial instruments measured at fair value at September 30, 2012:

(1) Fair Value is generally determined through independent appraisals of the underlying collateral, which generally included various level 3 inputs which are not identifiable
(2) Internal valuations may be conducted to determine Fair Value for assets with nominal carrying balances
(3) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses

The following table presents the changes in the Level 3 fair value category for the nine months ended September 30, 2012.

Balance at December 31, 2011
Total realized and unrealized gains (losses)
Included in earnings
Included in other comprehensive income
Net transfers in and/or out of Level 3
Balance at September 30, 2012

Balance at June 30, 2012
Total realized and unrealized gains (losses)
Included in earnings
Included in other comprehensive income
Net transfers in and/or out of Level 3

Balance at September 30, 2012
$\left.\begin{array}{cccc}\text { Impaired } & \text { Real Estate } & \text { Total } \\ \text { Loans } & \begin{array}{c}\text { Owned } \\ \text { (In thousands) }\end{array} & \begin{array}{c}\text { Assets }\end{array} & \\ \$ 12,787 & \$ 8,030 & \$ 20,817 & \\ - & (137 & ) & (137\end{array}\right)$

In general, fair value of securities is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon market prices determined by an outside, independent entity that primarily uses as inputs, observable market-based parameters. Fair value of loans held for sale is based upon internally developed models that primarily use as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly and or quarter valuation process.

Cash and cash equivalents - The carrying amount of cash and cash equivalents approximates fair value.
Investment securities - The fair value of investment securities available-for-sale is estimated based on bid quotations received from independent pricing services for similar assets. The carrying amount of other investments approximates fair value.

Loans - For variable rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. For all other loans, fair values are calculated by discounting the contractual cash flows using estimated market discount rates which reflect the credit and interest rate risk inherent in the loans, or by using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same
remaining maturities.

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Deposits - The fair value of deposits with no stated maturity, such as demand, interest checking and money market, and savings accounts, is equal to the amount payable on demand at year-end. The fair value of certificates of deposit is based on the discounted value of contractual cash flows using the rates currently offered for deposits of similar remaining maturities.

Borrowings - The fair value of borrowings is based on the discounted value of contractual cash flows using the rates currently offered for borrowings of similar remaining maturities

Accrued interest - The carrying amounts of accrued interest receivable and payable approximate fair value.
The following table presents the estimated fair value of our financial instruments at the indicated dates:
September 30,
2012
Level in Fair

| Value | Carrying | Estimated | Carrying | Estimated |
| :---: | :---: | :---: | :---: | :---: |
| Hierarchy | Value | Fair Value | Value | Fair Value |

Financial assets
Cash
Cash equivalents Investment securities available for sale Investment securities available for sale Federal Home Loan Bank stock
Loans held for sale Loans Impaired loans
Impaired loans
Other real estate owned
Other real estate owned
Bank owned life insurance
Accrued interest receivable

Financial liabilities

| Deposits | Level 2 | $435,142,137$ | $436,603,601$ | $485,521,052$ | $487,915,609$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| FHLB borrowings | Level 2 | $28,000,000$ | $28,484,102$ | $37,750,000$ | $37,963,672$ |
| Trust preferred securities | Level 2 | $8,764,000$ | $8,764,000$ | $8,764,000$ | $8,764,000$ |
| Other borrowings | Level 2 | $5,351,393$ | $5,351,393$ | $5,778,661$ | $5,778,661$ |
| Accrued interest payable | Level 2 | 816,390 | 816,390 | 592,283 | 592,283 |

Note 10 - Capital Purchase Program
On May 1, 2009, as part of the Capital Purchase Program established by the U.S. Department of the Treasury (the "Treasury") under the Emergency Economic Stabilization Act of 2008 ("EESA"), the Company entered into a Letter

Agreement and Securities Purchase Agreement—Standard Terms (collectively, the "Purchase Agreement") with the Treasury, pursuant to which the Company sold (i) 14,738 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, par value $\$ 4.00$ per share, having a liquidation preference of $\$ 1,000$ per share (the "Preferred Stock") and (ii) a warrant (the "Warrant") to purchase 499,029 shares of the Company's common stock at an initial exercise price of $\$ 4.43$ per share, subject to certain anti-dilution and other adjustments, for an aggregate purchase price of $\$ 14,738,000$ in cash. The fair value of the preferred stock was estimated using discounted cash flow methodology at an assumed market equivalent rate of $13 \%$, with 20 quarterly payments over a five year period. The fair value of the warrant was estimated using the Black-Scholes option pricing model, with assumptions of $25 \%$ volatility, a risk-free rate of $2.03 \%$, a yield of

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$6.162 \%$ and an estimated life of 5 years. The value attributed to the warrant is being accreted as a discount on the preferred stock using the effective interest rate method over five years.

The Preferred Stock qualifies as Tier 1 capital and pays cumulative dividends at a rate of 5\% per annum until May 1, 2014, and thereafter at a rate of $9 \%$ per annum. The Preferred Stock is generally non-voting, other than on certain matters that could adversely affect the Preferred Stock.

In consideration of our agreements with our regulators, which require regulatory approval to make dividend payments on our preferred stock, the Company notified the U.S. Treasury in May 2011 that the Company was going to defer the payment of the quarterly cash dividend of $\$ 184,225$ due on May 16,2011 , and subsequent quarterly payments, on the Preferred Stock. The total arrearage on such preferred stock as of September 30, 2012 was $\$ 1,166,758$. In June 2012 as a result of the unpaid dividends, Treasury requested that an observer appointed by Treasury be allowed to attend the Company's meetings of its board of directors.

The Bank is subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. See further discussion of capital requirements under Capital Resources in Management's Discussion and Analysis of Financial Condition and Results of Operations following.

Note 11 - Commitments and contingencies
Off-balance-sheet risk - The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amounts recognized in the financial statements. The contract amounts of these instruments reflect the extent of involvement that the Company has in particular classes of instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit, and to potential credit loss associated with letters of credit issued, is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for loans and other such on-balance sheet instruments.

The Company had outstanding the following approximate off-balance-sheet financial instruments whose contract amounts represent credit risk at the dates indicated:

|  | September 30, <br> 2012 | December 31, <br> 2011 |
| :--- | :---: | :---: | :---: |
|  |  |  |
| Undisbursed credit lines |  |  |$\$ 34,947,000$ \$ $40,661,000$

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Total commitments to
extend credit

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Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. Historically, many commitments expire without being drawn upon; therefore, the total commitment amounts shown in the above table are not necessarily indicative of future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, as deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the customer. Collateral held varies but may include personal or income-producing commercial real estate, accounts receivable, inventory and equipment.

Concentrations of credit risk - All of the Company's loans, commitments to extend credit, and standby letters of credit have been granted to customers in the Company's market area. Although the Company is building a diversified loan portfolio, a substantial portion of its clients' ability to honor contracts is reliant upon the economic stability of the Richmond, Virginia area, including the real estate markets in the area. The concentrations of credit by type of loan are set forth in Note 5. The distribution of commitments to extend credit approximates the distribution of loans outstanding.

Consent Order - In February 2012, the Bank entered into a Stipulation and Consent to the Issuance of a Consent Order ("Consent Agreement") with the Federal Deposit Insurance Corporation and the Virginia Bureau of Financial Institutions (the "Supervisory Authorities"), and the Supervisory Authorities have issued the related Consent Order (the "Order") effective February 3, 2012. The description of the Consent Agreement and the Order is set forth below:

Management. The Order required that the Bank have and retain qualified management, including at a minimum a chief executive officer, senior lending officer and chief operating officer, with qualifications and experience commensurate with their assigned duties and responsibilities within 90 days from the effective date of the order. Within 30 days of the effective date of the Order, the Bank was required to retain a bank consultant to develop a written analysis and assessment of the Bank's management and staffing needs for the purpose of providing qualified management for the Bank. Within 30 days from receipt of the consultant's management report, the Bank must formulate a written management plan that incorporates the findings of the management report, a plan of action in response to each recommendation contained in the management report, and a timeframe for completing each action.

Capital Requirements. Within 90 days from the effective date of the Order and during the life of the Order, the Bank must have Tier 1 capital equal to or greater than 8 percent of its total assets, and total risk-based capital equal to or greater than 11 percent of the Bank's total risk-weighted assets. Within 90 days from the effective date of the Order, the Bank was required to submit a written capital plan to the Supervisory Authorities. The capital plan must include a contingency plan in the event that the Bank fails to maintain the minimum capital ratios required in the Order, submit a capital plan that is acceptable to the Supervisory Authorities, or implement or adhere to the capital plan.

Charge-offs. The Order requires the Bank to eliminate from its books, by charge-off or collection, all assets or portions of assets classified "Loss" and 50 percent of those classified "Doubtful". If an asset is classified "Doubtful", the Bank may, in the alternative, charge off the amount that is considered uncollectible in accordance with the Bank's written analysis of loan or lease impairment. The Order also prevents the Bank from extending, directly or indirectly, any additional credit to, or for the benefit of, any borrower who has a loan or other extension of credit from the Bank that has been charged off or classified, on whole or in part, "loss" or "doubtful" and is uncollected. The Bank may not extend, directly or indirectly, any additional credit to any borrower who has a loan or other extension of credit from the Bank that has been classified "substandard." These limitations do not apply if the Bank's failure to extend further credit to a particular borrower would be detrimental to the best interests of the Bank.

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Asset Growth. While the Order is in effect, the Bank must notify the Supervisory Authorities at least 60 days prior to undertaking asset growth that exceeds $10 \%$ or more per year or initiating material changes in asset or liability composition. The Bank's asset growth cannot result in noncompliance with the capital maintenance provisions of the Order unless the Bank receives prior written approval from the Supervisory Authorities.

Restriction on Dividends and Other Payments. While the Order is in effect, the Bank cannot declare or pay dividends, pay bonuses, or pay any form of payment outside the ordinary course of business resulting in a reduction of capital without the prior written approval of the Supervisory Authorities. In addition, the Bank cannot make any distributions of interest, principal, or other sums on subordinated debentures without prior written approval of the Supervisory Authorities.

Brokered Deposits. The Order provides that the Bank may not accept, renew, or roll over any brokered deposits unless it is in compliance with the requirements of the FDIC regulations governing brokered deposits. These regulations prohibit undercapitalized institutions from accepting, renewing, or rolling over any brokered deposits and also prohibit undercapitalized institutions from soliciting deposits by offering an effective yield that exceeds by more than 75 basis points the prevailing effective yields on insured deposits of comparable maturity in the institution's market area. An "adequately capitalized" institution may not accept, renew, or roll over brokered deposits unless it has applied for and been granted a waiver by the FDIC.

Written Plans and Other Material Terms. Under the terms of the Order, the Bank is required to prepare and submit the following written plans or reports to the FDIC and the Commissioner:

- Plan to improve liquidity, contingency funding, interest rate risk, and asset liability management
- Plan to reduce assets of $\$ 250,000$ or greater classified "doubtful" and "substandard"
- Revised lending and collection policy to provide effective guidance and control over the Bank's lending and credit administration functions
- Effective internal loan review and grading system
- Policy for managing the Bank's other real estate
- Business/strategic plan covering the overall operation of the Bank
- Plan and comprehensive budget for all categories of income and expense for the year 2012
- Policy and procedures for managing interest rate risk
- Assessment of the Bank's information technology function

Under the Order, the Bank's board of directors has agreed to increase its participation in the affairs of the Bank, including assuming full responsibility for the approval of policies and objectives for the supervision of all of the Bank's activities. The Bank must also establish a board committee to monitor and coordinate compliance with the Order.

The Order will remain in effect until modified or terminated by the Supervisory Authorities.

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While subject to the Consent Order, we expect that our management and board of directors will be required to focus considerable time and attention on taking corrective actions to comply with the terms. In addition, certain provisions of the Consent Order described above could adversely impact the Company's businesses and results of operations.

Written Agreement - In June 2012, the Company entered into a written agreement ("Written Agreement") with the Federal Reserve Bank of Richmond ("Reserve Bank"). Under the terms of the Written Agreement, the Company agreed to develop and submit to the Reserve Bank for approval within the time periods specified therein written plans to maintain sufficient capital and correct any violations of section 23A of the Federal Reserve Act and Regulation W. In addition, the Company will submit a written statement of its planned sources and uses of cash for debt service, operation expenses, and other purposes.

The Company also has agreed that it will not, without prior regulatory approval:

- pay or declare any dividends;
- take any other form of payment representing a reduction in Bank's capital;
- make any distributions of interest, principal or other sums on subordinated debentures or trust preferred securities;
- incur, increase or guarantee any debt;
- purchase or deem any shares of its stock.

Since entering into the Order and the Written Agreement, the Company has taken the following steps, among other things, to comply with their terms:

- The board of directors has established two committees that meet at least monthly. The Regulatory Oversight Committee to monitor and coordinate compliance with the Order and the Written Agreement and any other related regulatory matters that may arise, and the Asset Quality Committee to oversee management's progress in reducing the Bank's classified assets.
- The board of directors retained a bank consultant that developed a written analysis and assessment of the Bank's management and staffing needs for the purpose of providing qualified management for the Bank. Based on the results of this written analysis and assessment, the Bank formulated a written management plan that incorporates the findings of the management report, a plan of action in response to each recommendation contained in the management report, and a timeframe for completing each action which was submitted to the Supervisory Authorities.
- We have established a Problem Assets Group headed by a newly hired member of senior management with extensive experience with problem loan workouts which has developed a plan to reduce our nonperforming assets. This group has also established a plan to manage foreclosed real estate.
- We have revised our lending and collection policy to provide effective guidance and control over the Bank's lending and credit administration functions. This policy was also revised to provide for an effective internal loan review and grading system.
- We have prepared a comprehensive budget and strategic plan covering the overall operation of the Bank which has been submitted to the Supervisory Authorities.
- Prepared and submitted a plan to correct any violations of section 23A of the Federal Reserve Act and Regulation W to the Reserve Bank.

In June 2012 the Treasury asked to allow an observer at the Company's meetings of its board of directors. The observer started attending board meetings in August 2012. The Treasury has the contractual right to nominate up to two members to the board of directors upon the Company's sixth missed dividend payment. The Company has deferred six dividend payments as of September 30, 2012. However, Treasury has not indicated that it will nominate two directors to the board of directors.

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Note 12 - Income Taxes
The net deferred tax asset is included in other assets on the balance sheet. Accounting Standards Codification Topic 740, Income Taxes, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. Management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results. In making such judgments, significant weight is given to evidence that can be objectively verified. The deferred tax assets are analyzed quarterly for changes affecting realization. Management determined that as of September 30, 2012, the objective negative evidence represented by the Company's recent losses outweighed the more subjective positive evidence and, as a result, recognized a valuation allowance for all of the net deferred tax asset of approximately $\$ 10,513,000$.

Note 13 - Recent accounting pronouncements
In May 2011, the FASB issued ASU No. 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." The Company adopted ASU 2011-04, which generally aligns the principles of fair value measurements with International Financial Reporting Standards (IFRSs), in its consolidated financial statements in the first quarter 2012. The provisions of ASU 2011-04 clarify the application of existing fair value measurement requirements, and expand the disclosure requirements for fair value measurements. The increased provisions of ASU 2011-04 did not have a material effect on the Company's financial condition and results of operations.

In June 2011, The FASB issued ASU No. 2011-05, Presentation of Comprehensive Income, Topic 220. This ASU eliminates the option of presenting the components of other comprehensive income (OCI) as part of the statement of changes in stockholders' equity. The ASU instead permits an entity to present the total of comprehensive income, the components of net income, and the components of OCI either in a single continuous statement of comprehensive income or in two separate but consecutive statements. With either format, the entity is required to present each component of net income along with total net income, each component of OCI along with the total for OCI, and a total amount for comprehensive income. Also, the ASU requires entities to present, for either format, reclassification adjustments for items that are reclassified from OCI to net income in the statement(s) where the components of net income and the components of OCI are presented. This ASU is to be applied retrospectively. The Company adopted ASU-2011-05 in the first quarter of 2012. The provisions of ASU 22011-05 did not have a material effect on the Company's financial condition and results of operations.

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## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Caution about forward-looking statements

In addition to historical information, this report may contain forward-looking statements. For this purpose, any statement, that is not a statement of historical fact may be deemed to be a forward-looking statement. These forward-looking statements may include statements regarding profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy and financial and other goals. Forward-looking statements often use words such as "believes," "expects," "plans," "may," "will," "should," "projects," "contemplates," "anticipates," "foreca other words of similar meaning. You can also identify them by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements.

There are many factors that could have a material adverse effect on the operations and future prospects of the Company including, but not limited to:

- the inability of the Bank to comply with the requirements of agreements with its regulators;
- the inability to reduce nonperforming assets consisting of nonaccrual loans and foreclosed real estate;
- our inability to improve our regulatory capital position;
- the risks of changes in interest rates on levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest sensitive assets and liabilities;
- changes in assumptions underlying the establishment of allowances for loan losses, and other estimates;
- changes in market conditions, specifically declines in the residential and commercial real estate market, volatility and disruption of the capital and credit markets, soundness of other financial institutions we do business with;
- risks inherent in making loans such as repayment risks and fluctuating collateral values;
- changes in operations of Village Bank Mortgage Corporation as a result of the activity in the residential real estate market;
- legislative and regulatory changes, including the Dodd-Frank Act Wall Street Reform and Consumer Protection Act and other changes in banking, securities, and tax laws and regulations and their application by our regulators, and changes in scope and cost of FDIC insurance and other coverages;
- exposure to repurchase loans sold to investors for which borrowers failed to provide full and accurate information on or related to their loan application or for which appraisals have not been acceptable or when the loan was not underwritten in accordance with the loan program specified by the loan investor;
- the effects of future economic, business and market conditions;
- governmental monetary and fiscal policies;
- changes in accounting policies, rules and practices;
- maintaining capital levels adequate to remain well capitalized;
- reliance on our management team, including our ability to attract and retain key personnel;
- competition with other banks and financial institutions, and companies outside of the banking industry, including those companies that have substantially greater access to capital and other resources;
- demand, development and acceptance of new products and services;
- problems with technology utilized by us;
- changing trends in customer profiles and behavior; and
- other factors described from time to time in our reports filed with the SEC.


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These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made. In addition, past results of operations are not necessarily indicative of future results.

## General

The Company's primary source of earnings is net interest income, and its principal market risk exposure is interest rate risk. The Company is not able to predict market interest rate fluctuations and its asset/liability management strategy may not prevent interest rate changes from having a material adverse effect on the Company's results of operations and financial condition.

Although we endeavor to minimize the credit risk inherent in the Company's loan portfolio, we must necessarily make various assumptions and judgments about the collectability of the loan portfolio based on our experience and evaluation of economic conditions. If such assumptions or judgments prove to be incorrect, the current allowance for loan losses may not be sufficient to cover loan losses and additions to the allowance may be necessary, which would have a negative impact on net income. Over the last three years, the Company has recorded record provisions for loan losses due primarily to deteriorating quality of loans collateralized by real estate located in its principal market area.

There is intense competition in all areas in which the Company conducts its business. The Company competes with banks and other financial institutions, including savings and loan associations, savings banks, finance companies, and credit unions. Many of these competitors have substantially greater resources and lending limits and provide a wider array of banking services. To a limited extent, the Company also competes with other providers of financial services, such as money market mutual funds, brokerage firms, consumer finance companies and insurance companies. Competition is based on a number of factors, including prices, interest rates, services, availability of products and geographic location.

Given current economic uncertainty as well as stress on our capital ratios resulting from operating losses, the Company has adopted a balance sheet reduction plan that focuses on the reduction of nonperforming assets and higher risk-weighted assets that will help increase capital ratios in three ways. First, the lower overall asset size affords the Company's capital reserves to support a smaller balance sheet. Second, the reduced risk profile of the Company's ensuing loan portfolio requires less capital support during times of economic stress. Third, a reduced infrastructure reduces general and administrative expenses, which in turn reduces the need for additional capital.

In light of the asset growth restriction in the Consent Order and the Company's current weakened financial position, the Company does not anticipate undertaking growth via acquisition or de novo branching during the foreseeable future.

The Company's short-term objective is to continue decreasing its balance sheet by loan and deposit attrition.
Results of operations

The following represents management's discussion and analysis of the financial condition of the Company at September 30, 2012 and December 31, 2011 and the results of operations for the Company for the three and nine months ended September 30, 2012 and 2011. This discussion should be read in conjunction with the Company's condensed consolidated financial statements and the notes thereto appearing elsewhere in this Quarterly Report.

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Statement of Operations Analysis
Summary
For the three months ended September 30, 2012, the Company had a net loss of $\$(367,000)$ and net loss available to common shareholders of $\$(588,000)$, or $\$(0.14)$ per fully diluted share, compared to a net loss of $\$(5,245,000)$ and a net loss available to common shareholders of $\$(5,467,000)$, or $\$(1.29)$ per fully diluted share, for the same period in 2011. For the nine months ended September 30, 2012, the Company had a net loss totaling $\$(11,504,000)$ and a net loss available to common shareholders of $\$(12,131,000)$, or $\$(2.85)$ per fully diluted share, compared to a net loss of $\$(4,905,000)$ and a net loss available to common shareholders of $\$(5,566,000)$, or $\$(1.31)$ per share on a fully diluted share, for the same period in 2011.

The components of the changes in net income before payment of dividends are presented following:

|  | Three Months <br> Ended <br> September 30, <br> 2012 | Nine Months <br> Ended <br> September 30, <br> 2012 |
| :--- | :---: | :---: |
|  |  | $(748,000 \quad \$$ |
| Decrease in net interest <br> income | $\$ 1,950,000)$ |  |
| Decrease in provision for <br> loan losses | $8,808,000$ | $2,316,000$ |
| Increase in noninterest <br> income | $1,431,000$ | $2,805,000$ |
| Increase in noninterest <br> expense | $(1,781,000)$ | $(3,296,000)$ |
| Increase in tax expense | $(2,832,000)$ | $(6,474,000)$ |
|  | $\$ 4,878,000$ | $\$$ |
|  | $(6,599,000)$ |  |

Our profitability continues to be negatively affected by the continued stress on our borrowers and real estate values from the recessionary economy. As a result, asset quality continues to be a concern and management is devoting substantial resources to problem asset resolution. While the provision for loan losses decreased in 2012 from 2011 levels, it remains significant at $\$ 9,095,000$ for the nine months ended September 30, 2012. Additionally, expenses related to foreclosed property, which are included in noninterest expense, increased significantly from $\$ 1,211,878$ in 2011 to $\$ 3,520,971$ in 2012. The provision for loan losses is discussed further under Asset quality and Provision for loan losses.

The decline in our net interest income is attributable to our plan to reduce our balance sheet and nonaccrual loans. Changes in our net interest income are more fully discussed under Net interest income.

Our mortgage company's pretax profit increased in the first nine months of 2012 compared to the same period of 2011 by $\$ 1,074,000$ due to the mortgage company closing $\$ 224,722,000$ in mortgage loans for the first three quarters of 2012 compared to $\$ 164,680,000$ for the same period in 2011.

Net interest income

Net interest income, which represents the difference between interest earned on interest-earning assets and interest incurred on interest-bearing liabilities, is the Company's primary source of earnings. Net interest income can be affected by changes in market interest rates as well as the level and composition of assets, liabilities and shareholder's equity. Net interest spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. The net yield on interest-earning assets ("net interest margin") is calculated by dividing tax equivalent net interest income by average interest-earning assets. Generally, the net interest margin

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will exceed the net interest spread because a portion of interest earning assets are funded by various noninterest-bearing sources, principally noninterest-bearing deposits and shareholders' equity.

Net interest income for the third quarter of $\$ 4,216,000$ represents a decrease of $\$(748,000)$, or $15 \%$, compared to the third quarter of 2011 , and a decrease of $\$(135,000)$, or $3 \%$, compared to the second quarter of 2012. Comparing the first nine months of 2012 to the same period in 2011 , there was a decline in net interest income of $\$(1,950,000)$, or $13 \%$. The continued decline in our net interest income is a result of our asset reduction plan and loans placed on nonaccrual status.

Compared to the third quarter of 2011, average interest-earning assets for the third quarter of 2012 decreased by $\$ 89,937,000$, or $17 \%$. This decrease in average interest-earning assets was due to decreases in average portfolio loans of $\$ 55,131,000$, average investment securities of $\$ 24,135,000$ and average federal funds sold of $\$ 16,778,000$, offset by an increase in average loans held for sale of $\$ 6,107,000$. Comparing average interest-earning assets for the nine months ended September 30, 2012 to the same period in 2011 , there was a decline of $\$ 64,676,000$, or $12 \%$. This decrease in average interest-earning assets was due to decreases in average portfolio loans of $\$ 39,497,000$, average investment securities of $\$ 21,155,000$ and average federal funds sold of $\$ 9,723,000$, offset by an increase in average loans held for sale of $\$ 5,698,000$. The primary reasons for the decline in our portfolio loans that are interest-earning were our strategic plan to reduce our balance sheet, loan charge-offs, and loans placed on nonaccrual status. The declines in investment securities and federal funds sold were part of our asset reduction plan. In addition to the decline in interest-earning assets, the average yield on interest-earning assets decreased to $4.97 \%$ for the third quarter of 2012 from $5.09 \%$ for the third quarter of 2011 , and to $4.92 \%$ for the nine months of 2012 from $5.29 \%$ for the same period in 2011. These declines resulted in a decline in interest income from the third quarter of 2011 to the third quarter of 2012 of $\$ 1,296,000$, or $19 \%$, and $\$ 3,885,000$, or $18 \%$, for the comparative nine month periods.

Average interest-bearing liabilities for the third quarter of 2012 decreased by $\$ 75,921,000$, or $15 \%$, compared to the third quarter of 2011 , and by $\$ 64,532,000$, or $13 \%$, for the comparative nine month periods. The decrease in interest-bearing liabilities was due primarily to declines in average deposits of $\$ 64,894,000$ and 59,791,000, respectively. The decrease in deposits was consistent with our balance sheet reduction plan as we repriced maturing time deposits at rates below market for noncore depositors. The average cost of interest-bearing liabilities for the three months ended September 30, 2012 decreased to $1.36 \%$ from $1.59 \%$ for the same period in 2011, and to $1.40 \%$ from $1.73 \%$ the comparative nine month periods. The principal reason for the decrease in liability costs was the maintenance of short-term interest rates by the Federal Reserve. The continuing low interest rates have allowed us to reduce our cost of funds as certificates of deposit and borrowings mature. See our discussion of interest rate sensitivity below for more information.

The Company's net interest margin is not a measurement under accounting principles generally accepted in the United States, but it is a common measure used by the financial services industry to determine how profitably earning assets are funded. Our net interest margin over the last several quarters is provided in the following table:

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| Quarter | ${ }_{\text {Net }}$ |
| :---: | :---: |
|  |  |
|  | Margin |
| September $\text { 30, } 2011$ |  |
| December | 3.38\% |
| 31, 2011 |  |
| March 31, 2012 | 3.53\% |
| June 30, | 3.65\% |
| 2012 |  |
| September | 3.70\% |
| 30, 2012 |  |

The net interest margin declined during the fourth quarter of 2011 primarily as a result of increasing nonaccrual loans. Additionally our margin was compressed as our deposits generally do not reprice as quickly as our loans. The improvement in net interest margin during 2012 is a result of utilizing lower interest-earning assets, primarily federal funds sold, to fund a decrease in average interest-bearing liabilities of $\$ 57,123,000$, from $\$ 480,888,000$ for the fourth quarter of 2011 to $\$ 423,765,000$ for the third quarter of 2012. As a result, higher yielding average loans represented $89 \%$ of total average interest-bearing assets for the third quarter of 2012 as compared to $80 \%$ for the fourth quarter of 2011. However, given the continued depressed economy and the potential impact on interest income from new nonaccrual loans, no assurance can be provided that increases in the net interest margin will continue to occur.

The following tables illustrates average balances of total interest-earning assets and total interest-bearing liabilities for the periods indicated, showing the average distribution of assets, liabilities, shareholders' equity and related income, expense and corresponding weighted-average yields and rates. The average balances used in these tables and other statistical data were calculated using daily average balances. We had no tax exempt assets for the periods presented.

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| Allowance for loan losses and |  |  |  |
| :--- | :--- | :--- | :--- |
| deferred fees | $(14,094$ | $)$ | $(7,423$ |
| Cash and due from banks | 13,540 | 13,589 |  |
| Premises and equipment, net | 26,183 | 27,245 |  |
| Other assets | 36,769 | 31,304 |  |

Total assets $\$ 514,690 \quad \$ 606,944$

| Interest bearing deposits |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest checking | $\$ 43,779$ | $\$ 36$ | 0.33 | $\%$ | $\$ 38,226$ | $\$ 52$ | 0.54 | $\%$ |
| Money market | 64,693 | 59 | 0.36 | $\%$ | 85,361 | 116 | 0.54 | $\%$ |
| Savings | 18,652 | 22 | 0.47 | $\%$ | 13,199 | 22 | 0.66 | $\%$ |
| Certificates | 254,045 | 1,070 | 1.67 | $\%$ | 309,277 | 1,504 | 1.93 | $\%$ |
| Total | 381,169 | 1,187 | 1.24 | $\%$ | 446,063 | 1,694 | 1.51 | $\%$ |
| Borrowings | 42,595 | 264 | 2.46 | $\%$ | 53,622 | 305 | 2.26 | $\%$ |
| Total interest bearing liabilities | 423,764 | 1,451 | 1.36 | $\%$ | 499,685 | 1,999 | 1.59 | $\%$ |
| Noninterest bearing deposits | 56,983 |  |  |  | 53,139 |  |  |  |
| Other liabilities | 6,087 |  |  | 4,210 |  |  |  |  |
| Total liabilities | 486,834 |  |  | 557,034 |  |  |  |  |
| Equity capital | 27,856 |  |  | 49,910 |  |  |  |  |
| Total liabilities and capital | $\$ 514,690$ |  |  | $\$ 606,944$ |  |  |  |  |

Net interest income before provision for loan losses

Interest spread - average yield on interest
earning assets, less average rate
on
interest bearing liabilities
3.61 \%
$3.51 \quad \%$
Annualized net interest margin
(net
interest income expressed as
percentage of average earning assets)
$3.70 \quad \%$
3.63
\%

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| Allowance for loan losses and deferred fees | (13,381 | ) |  |  | (7,480 | ) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | 14,199 |  |  |  | 9,102 |  |  |
| Premises and equipment, net | 26,439 |  |  |  | 27,361 |  |  |
| Other assets | 35,825 |  |  |  | 32,526 |  |  |
| Total assets | \$540,589 |  |  |  | \$603,693 |  |  |
| Interest bearing deposits |  |  |  |  |  |  |  |
| Interest checking | \$42,889 | \$112 | 0.35 | \% | \$36,479 | \$184 | 0.67 |
| Money market | 68,976 | 205 | 0.40 | \% | 89,342 | 487 | 0.73 |
| Savings | 17,534 | 65 | 0.50 | \% | 12,176 | 63 | 0.69 |
| Certificates | 264,354 | 3,409 | 1.72 | \% | 315,547 | 4,905 | 2.08 |
| Total | 393,753 | 3,791 | 1.29 | \% | 453,544 | 5,639 | 1.66 |
| Borrowings | 45,640 | 799 | 2.34 | \% | 50,381 | 885 | 2.35 |
| Total interest bearing liabilities | 439,393 | 4,590 | 1.40 | \% | 503,925 | 6,524 | 1.73 |
| Noninterest bearing deposits | 61,503 |  |  |  | 47,884 |  |  |
| Other liabilities | 4,983 |  |  |  | 3,334 |  |  |
| Total liabilities | 505,879 |  |  |  | 555,143 |  |  |
| Equity capital | 34,711 |  |  |  | 48,280 |  |  |
| Total liabilities and capital | \$540,590 |  |  |  | \$603,423 |  |  |

Net interest income before provision for loan losses \$12,988
\$14,939
Interest spread - average yield on interest
earning assets, less average rate
on
$\begin{array}{llll}\text { interest bearing liabilities } & 3.52 & \% & 3.56\end{array}$
Annualized net interest margin
(net
interest income expressed as
percentage of average earning assets)
3.63 \%
3.68

Provision for loan losses

The provision for loan losses for the three months ended September 30, 2012 amounted to $\$ 700,000$ compared to $\$ 9,508,000$ for the three months ended September 30, 2011. The provision for loan losses for the nine months ended September 30,2012 was $\$ 9,095,000$ compared to $\$ 11,411,000$ for the nine months ended September 30, 2011. Continued depressed market conditions in 2012 as well as some financial difficulties experienced by some of our more significant borrowers warranted the continuation of significant provisions for loan losses in 2012 . The decrease in the provision in the third quarter of 2012 reflects the significant provision in the second quarter of 2012 as well as improving asset quality as nonaccrual loans declined by $\$ 15,872,000$ during the third quarter, from $\$ 56,632,000$ at June 30, 2012 to $\$ 40,760,000$ at September 30, 2012. Notwithstanding this improvement, asset quality remains a concern as there continues to be uncertainty in the economy.

Additionally, a significant portion of the provision for loan losses is based upon loan charge-off history over the last two years. As charge-offs increased significantly during this period, the provision for loan losses based upon this history has significantly increased.

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Noninterest income

Noninterest income increased from $\$ 2,597,000$ for the three months ended September 30, 2011 to $\$ 4,029,000$ for the three months ended September 30, 2012, an increase of $\$ 1,432,000$, or $55 \%$. The increase in noninterest income is primarily a result of increases in gain on sale of loans of $\$ 669,000$ and a gain on sale of securities of $\$ 448,000$. Noninterest income also increased from $\$ 7,060,000$ for the first nine months of 2011 to $\$ 9,865,000$ for the first nine months of 2012 , an increase of $\$ 2,805,000$, or $40 \%$. The increase in noninterest income is primarily a result of higher gains on sale of loans of $\$ 1,602,000$ and gain on sale of securities of $\$ 649,000$. The increases in gains on sale of loans reflect increased profitability of our mortgage company in 2012.

Noninterest expense

Noninterest expense for the three months ended September 30, 2012 was $\$ 7,751,000$ compared to $\$ 5,970,000$ for the three months ended September 30, 2011, an increase of $\$ 1,781,000$, or $30 \%$. The more significant increases in noninterest expense occurred in expenses related to foreclosed real estate of $\$ 1,337,000$ and salaries and benefits of $\$ 424,000$. The increase in expenses related to foreclosed real estate is a result of our efforts to foreclose on troubled loans and the disposition of the collateral, and the increase in salaries and benefits is attributable to higher commissions to mortgage company loan officers from increased loan production.

Noninterest expense for the nine months ended September 30, 2012 totaled $\$ 21,219,000$, an increase of $\$ 3,297,000$, or $18 \%$, from $\$ 17,922,000$ for the nine months ended September 30, 2011. Expenses related to foreclosed real estate increased by $\$ 2,309,000$, salaries and benefits increased by $\$ 582,000$ and professional and outside services increased by $\$ 389,000$. The increase in expenses related to foreclosed real estate is a result of our efforts to foreclose on troubled loans and the disposition of the collateral, the increase in salaries and benefits is attributable to higher commissions to mortgage company loan officers from increased loan production, and the increase in outside services relates to consultants engaged to assist us in compliance with the Consent Order during the first six months of 2012.

## Income taxes

Certain items of income and expense are reported in different periods for financial reporting and tax return purposes. The tax effects of these temporary differences are recognized currently in the deferred income tax provision or benefit. Deferred tax assets or liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities using the applicable enacted marginal tax rate.

The net deferred tax asset is included in other assets on the balance sheet. Accounting Standards Codification Topic 740, Income Taxes, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. Management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results. In making such judgments, significant weight is given to evidence that can be objectively verified. The deferred tax assets are analyzed quarterly for changes affecting realization. Management determined that as of December 31, 2011, the objective negative evidence represented by the Company's recent losses outweighed the more subjective positive evidence and, as a result, recognized a valuation allowance on its net deferred tax asset of approximately $\$ 3,900,000$. At September 30, 2012, management continues to believe that the objective negative evidence represented by the Company's continued losses in 2012 outweighed the more subjective positive evidence and, as a result, recognized an addition to the valuation allowance on its net deferred tax asset of approximately $\$ 6,613,000$. The net operating losses available to offset future taxable income amounted to $\$ 16,116,000$ at September 30, 2012 and expire through 2030.

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Commercial banking organizations conducting business in Virginia are not subject to Virginia income taxes. Instead, they are subject to a franchise tax based on bank capital. The Company recorded a franchise tax expense of $\$ 123,000$ and $\$ 258,000$ for the nine months ended September 30, 2012 and 2011, respectively.

## Balance Sheet Analysis

Our total assets decreased to $\$ 508,300,000$ at September 30, 2012 from $\$ 581,704,000$ at December 31, 2011, a decrease of $\$ 73,404,000$, or $13 \%$. During the third quarter of 2012 , liquid assets (cash and due from banks, federal funds sold and investment securities available for sale) decreased by $\$ 33,315,000$, loans held for sale increased by $\$ 6,358,000$, net portfolio loans decreased by $\$ 49,496,000$, and other real estate owned increased by $\$ 11,399,000$. The declines in liquid assets and net portfolio loans are consistent with our asset reduction plan discussed previously. The increase in loans held for sale is a result of increased loan production by our mortgage company and the increase in other real estate owned reflects our efforts to foreclose on troubled loans.

## Loans

A management objective is to maintain the quality of the loan portfolio. The Company seeks to achieve this objective by maintaining rigorous underwriting standards coupled with regular evaluation of the creditworthiness of and the designation of lending limits for each borrower. The portfolio strategies include seeking industry and loan size diversification in order to minimize credit exposure and originating loans in markets with which the Company is familiar.

The Company's real estate loan portfolio, which represents approximately $89 \%$ of all loans at September 30, 2012, are secured by mortgages on real property located principally in the Commonwealth of Virginia. Sources of repayment are from the borrower's operating profits, cash flows and liquidation of pledged collateral. The Company's commercial loan portfolio represents approximately $10 \%$ of all loans. Loans in this category are typically made to individuals, small and medium-sized businesses and range between $\$ 250,000$ and $\$ 2.5$ million. Based on underwriting standards, commercial and industrial loans may be secured in whole or in part by collateral such as liquid assets, accounts receivable, equipment, inventory, and real property. The collateral securing any loan may depend on the type of loan and may vary in value based on market conditions. The remainder of our loan portfolio is in consumer loans which represent approximately $1 \%$ of the total.

The following table presents the composition of our loan portfolio (excluding mortgage loans held for sale) at the dates indicated (dollars in thousands):

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|  | September 30, 2012 |  | December 31, 2011 |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Amount | \% | Amount | $\%$ |

The decline in our total loan portfolio is part of management's strategy to decrease our level of assets to improve our regulatory capital ratios as well as reduce our overhead expenses. In addition, loans totaling $\$ 17,495,000$ were foreclosed on and $\$ 13,119,000$ were charged-off during the first nine months of 2012.

The Company assigns risk rating classifications to its loans. These risk ratings are divided into the following groups:

- Risk rated 1 to 4 loans are considered of sufficient quality to preclude an adverse rating. 1-4 assets generally are well protected by the current net worth and paying capacity of the obligor or by the value of the asset or underlying collateral;
- Risk rated 5 loans are defined as having potential weaknesses that deserve management's close attention;
- Risk rated 6 loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any, and;
- Risk rated 7 loans have all the weaknesses inherent in substandard loans, with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

Loans are considered impaired when, based on current information and events it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of

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the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Allowance for loan losses

We monitor and maintain an allowance for loan losses to absorb an estimate of probable losses inherent in the loan portfolio. We maintain policies and procedures that address the systems of controls over the following areas of maintenance of the allowance: the systematic methodology used to determine the appropriate level of the allowance to provide assurance they are maintained in accordance with accounting principles generally accepted in the United States of America; the accounting policies for loan charge-offs and recoveries; the assessment and measurement of impairment in the loan portfolio; and the loan grading system.

The allowance reflects management's best estimate of probable losses within the existing loan portfolio and of the risk inherent in various components of the loan portfolio, including loans identified as impaired as required by FASB Codification Topic 310: Receivables. Loans evaluated individually for impairment include non-performing loans, such as loans on non-accrual, loans past due by 90 days or more, restructured loans and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment.

Loans are grouped by similar characteristics, including the type of loan, the assigned loan classification and the general collateral type. A loss rate reflecting the expected loss inherent in a group of loans is derived based upon historical net charge-off rates, the predominant collateral type for the group and the terms of the loan. The resulting estimate of losses for groups of loans is adjusted for relevant environmental factors and other conditions of the portfolio of loans and leases, including: borrower and industry concentrations; levels and trends in delinquencies, charge-offs and recoveries; changes in underwriting standards and risk selection; level of experience, ability and depth of lending management; and national and local economic conditions.

The amounts of estimated impairment for individually evaluated loans and groups of loans are added together for a total estimate of loan losses. This estimate of losses is compared to our allowance for loan losses as of the evaluation date and, if the estimate of losses is greater than the allowance, an additional provision to the allowance would be made. If the estimate of losses is less than the allowance, the degree to which the allowance exceeds the estimate is evaluated to determine whether the allowance falls outside a range of estimates. We recognize the inherent imprecision in estimates of losses due to various uncertainties and variability related to the factors used, and therefore a reasonable range around the estimate of losses is derived and used to ascertain whether the allowance is too high. If different assumptions or conditions were to prevail and it is determined that the allowance is not adequate to absorb the new estimate of probable losses, an additional provision for loan losses would be made, which amount may be material to the financial statements.

The allowance for loan losses at September 30, 2012 was $\$ 12,056,000$, compared to $\$ 16,071,000$ at December 31, 2011. The ratio of the allowance for loan losses to gross portfolio loans (net of unearned income and excluding mortgage loans held for sale) at September 30, 2012 and December 31, 2011 was $3.21 \%$ and $3.75 \%$, respectively. The decrease in the allowance for loan losses for the first nine months of 2012 was primarily a result of significant charge-offs recognized during the quarter for which specific provisions for loan losses had been previously provided
as well as an overall decline in portfolio

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loans as a result of our balance sheet reduction plan. We believe the amount of the allowance for loan losses at September 30, 2012 is adequate to absorb the losses that can reasonably be anticipated from the loan portfolio at that date.

The following table presents an analysis of the changes in the allowance for loan losses for the periods indicated (in thousands).

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|  |  | e | onths <br> er 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Beginning balance | \$16,071 |  | \$7,312 |  |
| Provision for loan losses | 9,095 |  | 11,411 |  |
| Charge-offs |  |  |  |  |
| Construction and land development: |  |  |  |  |
| Residential | (797 | ) | - |  |
| Commercial | (5,506 | ) | (193 | ) |
| Commercial real estate: |  |  |  |  |
| Farmland | - |  |  |  |
| Commercial real estate - owner occupied | (685 | ) |  |  |
| Commercial real estate - non-owner occupied | (431 | ) | (244 | ) |
| Multifamily | - |  | (83 | ) |
| Consumer real estate: |  |  |  |  |
| Home equity lines | (681 | ) | (1,124 | ) |
| Secured by 1-4 family residential, secured by first deeds of trust | (3,046 | ) | (116 | ) |
| Secured by 1-4 family residential, secured by second deeds of trust | (428 | ) | (203 | ) |
| Commercial and industrial loans (except those secured by real estate) | (1,428 | ) | (1,635 | ) |
| Consumer and other | (404 | ) | (187 | ) |
|  | (13,406 | ) | (3,785 | ) |
| Recoveries |  |  |  |  |
| Construction and land development: |  |  |  |  |
| Residential | 45 |  | 9 |  |
| Commercial | 5 |  | 10 |  |
| Commercial real estate: |  |  |  |  |
| Farmland |  |  |  |  |
| Commercial real estate - owner occupied | - |  | - |  |
| Commercial real estate - non-owner occupied | - |  | - |  |
| Multifamily |  |  |  |  |
| Consumer real estate: |  |  |  |  |
| Home equity lines | 8 |  | 1 |  |
| Secured by 1-4 family residential, secured by first deeds of trust | 81 |  | - |  |
| Secured by 1-4 family residential, secured by second deeds of trust | 5 |  |  |  |
| Commercial and industrial loans (except those secured by real estate) | 147 |  | 2 |  |
| Consumer and other | 5 |  | 2 |  |
|  | 296 |  | 24 |  |
| Net charge-offs | (13,110 | ) | (3,761 | ) |
| Ending balance | \$12,056 |  | \$ 14,962 |  |
| Loans outstanding at end of period(1) | \$375,127 |  | \$436,793 |  |
| Ratio of allowance for loan losses as a percent of loans outstanding at |  |  |  |  |
| end of period | 3.21 | \% | 3.43 | \% |
| Average loans outstanding for the period(1) | \$403,415 |  | \$443,212 |  |
| Ratio of net charge-offs to average loans outstanding for the period | 3.25 | \% | 0.85 | \% |

(1) Loans are net unearned income.

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The allowance for loan losses as a percentage of net loans decreased from 3.43\% at September 30, 2011 to $3.21 \%$ at September 30, 2012 primarily as a result of a decrease in our specific allocation during the first nine months of 2012.

Asset quality
The following table summarizes asset quality information at the dates indicated (dollars in thousands):

|  | $\begin{gathered} \text { September } \\ 30, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December } \\ 31, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { September } \\ 30, \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$40,760 |  | \$48,097 |  | \$26,643 |
| Foreclosed properties | 20,576 |  | 9,177 |  | 8,937 |
| Total nonperforming assets | \$61,336 |  | \$57,274 |  | \$35,580 |
| Restructured loans still accruing | \$22,105 |  | \$ 16,411 |  | \$32,008 |
| Loans past due 90 days and still accruing (not included in nonaccrual loans above) | \$482 |  | \$1,172 |  | \$102 |
| Nonperforming assets to loans at end of period(1) | 16.4 | \% | 13.4 | \% | 8.2 |
| Nonperforming assets to total assets | 12.1 | \% | 9.8 | \% | 5.9 |
| Allowance for loan losses to nonaccrual loans | 29.6 | \% | 33.4 | \% | 56.2 |

(1) Loans are net of deferred fees and costs.

The following table presents an analysis of the changes in nonperforming assets for the nine months ended September 30, 2012 (dollars in thousands):
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Nonaccrual } \\ \text { Loans }\end{array} & \text { OREO } & \text { Total } \\ & & & \\ \text { Balance December 31, 2011 } & \$ 48,097 & \$ 9,177 & \$ 57,274 \\ \text { Additions } & 39,449 & 147 & 39,596 \\ \text { Loans placed back on accrual } & (10,073 & ) & & (10,073\end{array}\right)$

Until a nonperforming restructured loan has performed in accordance with its restructured terms for a minimum of six months, it will remain on nonaccrual status.

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Interest is accrued on outstanding loan principal balances, unless the Company considers collection to be doubtful. Commercial and unsecured consumer loans are designated as non-accrual when the Company considers collection of expected principal and interest doubtful. Mortgage loans and most other types of consumer loans past due 90 days or more may remain on accrual status if management determines that concern over our ability to collect principal and interest is not significant. When loans are placed in non-accrual status, previously accrued and unpaid interest is reversed against interest income in the current period and interest is subsequently recognized only to the extent cash is received. Interest accruals are resumed on such loans only when in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest.

Of the total nonaccrual loans of $\$ 40,760,000$ at September 30, 2012 that were considered impaired, 26 loans totaling $\$ 9,599,000$ had specific allowances for loan losses totaling $\$ 2,145,000$. This compares to $\$ 48,097,000$ in nonaccrual loans at December 31, 2011 of which 47 loans totaling $\$ 30,034,000$ had specific allowances for loan losses of \$5,034,000.

Cumulative interest income that would have been recorded had nonaccrual loans been performing would have been approximately $\$ 1,931,000$ and $\$ 2,250,000$ for the nine months ended September 30, 2012 and 2011, respectively.

## Deposits

Deposits as of September 30, 2012 and December 31, 2011 were as follows:

| Noninterest bearing demand | $\$ 58,469,352$ | 13 | $\%$ | $\$ 66,534,956$ | 14 | $\%$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Interest checking accounts | $42,795,169$ | 10 | $\%$ | $40,237,146$ | 8 | $\%$ |
| Money market accounts | $63,309,886$ | 15 | $\%$ | $75,487,907$ | 16 | $\%$ |
| Savings accounts | $18,073,601$ | 4 | $\%$ | $15,166,012$ | 3 | $\%$ |
| Time deposits of $\$ 100,000$ and over | $115,499,674$ | 27 | $\%$ | $129,436,270$ | 27 | $\%$ |
| Other time deposits | $136,994,455$ | 31 | $\%$ | $158,658,761$ | 32 | $\%$ |
|  |  |  |  |  |  |  |
| Total | $\$ 435,142,137$ | 100 | $\%$ | $\$ 485,521,052$ | 100 | $\%$ |

Total deposits decreased by $\$ 50,379,000$, or $10.4 \%$, from $\$ 485,521,000$ at December 31, 2011 to $\$ 435,142,000$ at September 30, 2012, as compared to an increase of $\$ 5,159,000$, or $1 \%$, during the first nine months of 2011. Checking and savings accounts decreased by $\$ 2,600,000$, money market accounts decreased by $\$ 12,178,000$ and time deposits decreased by $\$ 35,601,000$. The decline in time deposits was a direct result of repricing maturing time deposits at rates below market for noncore depositors and is consistent with our balance sheet reduction plan. The cost of our interest-bearing deposits declined to $1.29 \%$ for the first nine months of 2012 compared to $1.66 \%$ for the first nine months of 2011.

While the mix of our deposits continues to be weighted toward time deposits, such deposits represent only $58 \%$ of total deposits at September 30, 2012 and 59\% at December 31, 2011. As our branch network has increased and is more convenient to a larger segment of our targeted customer base, we have experienced a move to a higher percentage of our deposits in checking and money market accounts.

The variety of deposit accounts that we offer has allowed us to be competitive in obtaining funds and has allowed us to respond with flexibility to, although not to eliminate, the threat of disintermediation

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(the flow of funds away from depository institutions such as banking institutions into direct investment vehicles such as government and corporate securities). Our ability to attract and retain deposits, and our cost of funds, has been, and is expected to continue to be, significantly affected by money market conditions.

## Borrowings

We utilize borrowings to supplement deposits when they are available at a lower overall cost to us or they can be invested at a positive rate of return.

As a member of the Federal Home Loan Bank of Atlanta ("FHLB"), the Bank is required to own capital stock in the FHLB and is authorized to apply for borrowings from the FHLB. Each FHLB credit program has its own interest rate, which may be fixed or variable, and range of maturities. The FHLB may prescribe the acceptable uses to which the advances may be put, as well as on the size of the advances and repayment provisions. Borrowings from the FHLB were $\$ 28,000,000$ and $\$ 37,750,000$ at September 30, 2012 and December 31, 2011 respectively. The FHLB advances are secured by the pledge of residential mortgage loans, investment securities and our FHLB stock.

## Capital resources

Stockholders' equity at September 30, 2012 was $\$ 24,097,000$, compared to $\$ 36,248,000$ at December 31, 2011. On May 1, 2009, the Company received a $\$ 14,738,000$ investment by the United States Department of the Treasury under its Capital Purchase Program (the TARP Program). The TARP Program is a voluntary program designed to provide capital for healthy banks to improve the flow of funds from banks to their customers. Under the TARP Program, the Company issued to the Treasury $\$ 14,738,000$ of preferred stock and warrants to purchase 499,030 shares of the Company's common stock at a purchase price of $\$ 4.43$ per share. The preferred stock issued by the Company under the TARP Capital Purchase Program carries a 5\% dividend until May 1, 2014, and 9\% thereafter, unless the shares are redeemed by the Company. The $\$(12,150,000)$ decrease in equity during the first nine months of 2012 was primarily due to the net loss available to shareholders of $\$(12,131,000)$.

During the first quarter of 2005, the Company issued $\$ 5.2$ million in Trust Preferred Capital Notes to increase its regulatory capital and to help fund its expected growth in 2005. During the third quarter of 2007, the Company issued $\$ 3.6$ million in Trust Preferred Capital Notes to partially fund the construction of an 80,000 square foot building completed in 2008. The Trust Preferred Capital Notes may be included in Tier 1 capital for regulatory capital adequacy determination purposes up to $25 \%$ of Tier 1 capital after its inclusion.

The Company is currently prohibited by its Written Agreement with the Reserve Bank from making dividend or interest payments on the TARP program preferred stock or trust preferred capital notes without prior regulatory approval. In addition, the Consent Order with the FDIC and BFI provides that the Bank will not pay any dividends, pay bonuses or make any other form of payment outside the ordinary course of business resulting in a reduction in capital, without regulatory approval. At September 30, 2012, the Company's total accrued but deferred payment on TARP dividend payments was $\$ 1,166,758$ and interest payments on trust preferred capital notes was $\$ 558,600$.

In June 2012 as a result of the unpaid dividends, Treasury requested that an observer appointed by Treasury be allowed to attend the Company's meetings of its board of directors. The observer started attending board meetings in August 2012. Treasury has the contractual right to nominate up to two members to the board of directors upon the Company's sixth deferred dividend payment. The Company has deferred six dividend payments as of September 30, 2012. However, Treasury has not indicated at this time it will nominate two directors to our board.

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The following table presents the composition of regulatory capital and the capital ratios for the Company at the dates indicated (dollars in thousands).

|  | September 30, 2012 |  | $\begin{gathered} \text { December } \\ 31, \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital |  |  |  |  |
| Preferred stock | \$59 |  | \$59 |  |
| Common stock | 17,007 |  | 16,974 |  |
| Additional paid-in capital | 40,705 |  | 40,732 |  |
| Retained earnings (deficit) | (34,026 | ) | (21,896 | ) |
| Warrant Surplus | 732 |  | 732 |  |
| Discount on preferred stock | (236 | ) | (346 | ) |
| Qualifying trust preferred securities | 7,915 |  | 8,764 |  |
| Less intangible assets | (418 | ) | (491 | ) |
| Disallowed Deferred tax asset | - |  | (2,125 | ) |
| Total equity | 31,738 |  | 42,403 |  |
| Total Tier 1 capital | 31,738 |  | 42,403 |  |
| Tier 2 capital |  |  |  |  |
| Qualifying trust preferred securities | 849 |  | - |  |
| Allowance for loan losses | 5,079 |  | 5,629 |  |
| Total Tier 2 capital | 5,928 |  | 5,629 |  |
| Total risk-based capital | 37,666 |  | 48,032 |  |
| Risk-weighted assets | \$399,330 |  | \$439,873 |  |
| Average assets | \$508,887 |  | \$578,330 |  |
| Capital ratios |  |  |  |  |
| Leverage ratio (Tier 1 capital to average assets) | 6.24 | \% | 7.33 | \% |
| Tier 1 capital to risk-weighted assets | 7.95 | \% | 9.64 | \% |
| Total capital to risk-weighted assets | 9.43 | \% | 10.92 | \% |
| Equity to total assets | 4.74 | \% | 6.23 | \% |

The following table presents the composition of regulatory capital and the capital ratios for the Bank at the dates indicated (dollars in thousands).

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|  | $\begin{gathered} \text { September } \\ 30, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December } \\ 31, \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital |  |  |  |  |
| Common stock | 6,849 |  | 6,849 |  |
| Additional paid-in capital | 53,906 |  | 53,899 |  |
| Retained earnings (deficit) | (30,183 | ) | (20,436 | ) |
| Less intangible assets | (418 | ) | (491 | ) |
| Disallowed Deferred tax asset | - |  | (846 | ) |
| Total equity | 30,154 |  | 38,975 |  |
| Total Tier 1 capital | 30,154 |  | 38,975 |  |
| Tier 2 capital |  |  |  |  |
| Allowance for loan losses | 5,053 |  | 5,555 |  |
| Total Tier 2 capital | 5,053 |  | 5,555 |  |
| Total risk-based capital | 35,207 |  | 44,530 |  |
| Risk-weighted assets | \$397,210 |  | \$433,892 |  |
| Average assets | \$507,364 |  | \$603,758 |  |
| Capital ratios |  |  |  |  |
| Leverage ratio (Tier 1 capital to average assets) | 5.94 | \% | 6.46 | \% |
| Tier 1 capital to risk-weighted assets | 7.59 | \% | 8.98 | \% |
| Total capital to risk-weighted assets | 8.86 | \% | 10.26 | \% |
| Equity to total assets | 6.03 | \% | 7.02 | \% |

Federal regulatory agencies are required by law to adopt regulations defining five capital tiers: well capitalized, adequately capitalized, under capitalized, significantly under capitalized, and critically under capitalized. The Bank met the criteria to be categorized as an "adequately capitalized" institution as of September 30, 2012 and "well capitalized" as of December 31, 2011. However, due to the minimum capital ratios required by the Consent Order, the Bank currently is considered "adequately capitalized". The Consent Order requires the Bank to maintain a leverage ratio of at least $8 \%$ and a total capital to risk-weighted assets ratio of at least $11 \%$. At September 30, 2012, the Bank's leverage ratio was $5.94 \%$ and the total capital to risk weighted assets ratio was $8.86 \%$. As required by the Consent Order, the Bank has provided a capital plan to the FDIC and BFI that demonstrates how the Bank will come into compliance with the required minimum capital ratios set forth in the Consent Order. When capital falls below the "well capitalized" requirement, consequences can include: new branch approval could be withheld; more frequent examinations by the FDIC; brokered deposits cannot be renewed without a waiver from the FDIC; and other potential limitations as described in FDIC Rules and Regulations sections 337.6 and 303, and FDIC Act section 29. In addition, the FDIC insurance assessment increases when an institution falls below the "well capitalized" classification.

## Liquidity

Liquidity represents the ability of a company to convert assets into cash or cash equivalents without significant loss, and the ability to raise additional funds by increasing liabilities. Liquidity management involves monitoring our sources and uses of funds in order to meet our day-to-day cash flow requirements while maximizing profits. Liquidity

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management is made more complicated because different balance sheet components are subject to varying degrees of management control. For

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example, the timing of maturities of our investment portfolio is fairly predictable and subject to a high degree of control at the time investment decisions are made. However, net deposit inflows and outflows are far less predictable and are not subject to the same degree of control.

At September 30, 2012, our liquid assets, consisting of cash, cash equivalents and investment securities available for sale totaled $\$ 59,634,000$, or $12 \%$ of total assets. Investment securities traditionally provide a secondary source of liquidity since they can be converted into cash in a timely manner. However, approximately $\$ 6,362,000$ of these securities are pledged against retail sweep accounts. Therefore, the related borrowings would need to be repaid prior to the securities being sold in order for these securities to be converted to cash. Liquid assets declined by approximately $\$ 33,315,000$ during the nine months ended September 30, 2012 primarily as a result of the decline in deposits discussed previously and consistent with our asset reduction plan.

Our holdings of liquid assets plus the ability to maintain and expand our deposit base and borrowing capabilities serve as our principal sources of liquidity. We plan to meet our future cash needs through the liquidation of temporary investments, the generation of deposits, and from additional borrowings. In addition, we will receive cash upon the maturity and sale of loans and the maturity of investment securities. We maintain two federal funds lines of credit with correspondent banks totaling $\$ 22$ million for which there were no borrowings against the lines at September 30, 2012.

At September 30, 2012, we had commitments to originate $\$ 73,555,000$ of loans. Fixed commitments to incur capital expenditures were less than $\$ 25,000$ at September 30, 2012. Certificates of deposit scheduled to mature in the 12 -month period ending September 30,2013 totaled $\$ 121,252,000$. We believe that a significant portion of such deposits will remain with us. We further believe that deposit growth, loan repayments and other sources of funds will be adequate to meet our foreseeable short-term and long-term liquidity needs.

## Interest rate sensitivity

An important element of asset/liability management is the monitoring of our sensitivity to interest rate movements. In order to measure the effects of interest rates on our net interest income, management takes into consideration the expected cash flows from the securities and loan portfolios and the expected magnitude of the repricing of specific asset and liability categories. We evaluate interest sensitivity risk and then formulate guidelines to manage this risk based on management's outlook regarding the economy, forecasted interest rate movements and other business factors. Our goal is to maximize and stabilize the net interest margin by limiting exposure to interest rate changes.

Contractual principal repayments of loans do not necessarily reflect the actual term of our loan portfolio. The average lives of mortgage loans are substantially less than their contractual terms because of loan prepayments and because of enforcement of due-on-sale clauses, which gives us the right to declare a loan immediately due and payable in the event, among other things, the borrower sells the real property subject to the mortgage and the loan is not repaid. In addition, certain borrowers increase their equity in the security property by making payments in excess of those required under the terms of the mortgage.

The sale of fixed rate loans is intended to protect us from precipitous changes in the general level of interest rates. The valuation of adjustable rate mortgage loans is not as directly dependent on the level of interest rates as is the value of fixed rate loans. As with other investments, we regularly monitor the appropriateness of the level of adjustable rate mortgage loans in our portfolio and may decide from time to time to sell such loans and reinvest the proceeds in other adjustable rate investments.

The data in the following table reflects repricing or expected maturities of various assets and liabilities at September 30, 2012. The gap analysis represents the difference between interest-sensitive assets and liabilities in a specific time
interval. Interest sensitivity gap analysis presents a position that existed

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at one particular point in time, and assumes that assets and liabilities with similar repricing characteristics will reprice at the same time and to the same degree.

## Interest Rate Sensitivity GAP Analysis

September 30, 2012
(In thousands)

|  | Within 3 <br> Months | 3 to 6 <br> Months | 6 to 12 <br> Months |  | 13 to 36 Months |  | More than 36 Months | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Rate Sensitive |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Loans (1) |  |  |  |  |  |  |  |  |
| Fixed rate | \$20,091 | \$6,780 | \$ 14,749 |  | \$23,616 |  | \$76,694 | \$141,930 |
| Variable rate | 88,438 | 8,703 | 19,186 |  | 32,875 |  | 83,219 | 232,421 |
| Investment securities | 1 | - |  |  | - |  | 33,415 | 33,416 |
| Loans held for sale | 22,527 | - | - |  | - |  | - | 22,527 |
| Federal funds sold | 154 | - | - |  | - |  | - | 154 |
| Total rate sensitive assets | 131,211 | 15,483 | 33,935 |  | 56,491 |  | 193,328 | 430,448 |
| Cumulative rate sensitive assets | 131,211 | 146,694 | 180,629 |  | 237,120 |  | 430,448 |  |
| Interest Rate Sensitive |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Interest checking | - | - | - |  | 42,795 |  | - | 42,795 |
| Money market accounts | 63,310 | - | - |  | - |  | - | 63,310 |
| Savings | - | - | - |  | 18,074 |  | - | 18,074 |
| Certificates of deposit | 53,129 | 25,443 | 42,680 |  | 72,774 |  | 58,468 | 252,494 |
| FHLB advances | - | 1,000 | 9,000 |  | 16,000 |  | 2,000 | 28,000 |
| Trust Preferred Securities | - | - | - |  |  |  | 8,764 | 8,764 |
| Other borrowings | 5,351 | - | - |  | - |  | - | 5,351 |
| Total rate sensitive |  |  |  |  |  |  |  |  |
| liabilities | 121,790 | 26,443 | 51,680 |  | 149,643 |  | 69,232 | 418,788 |
| Cumulative rate sensitive |  |  |  |  |  |  |  |  |
| liabilities | 121,790 | 148,233 | 199,913 |  | 349,556 |  | 418,788 |  |
| Rate sensitivity gap for period | \$9,421 | \$(10,960 | \$(17,745 | ) | \$(93,152 | ) | \$124,096 | \$11,660 |
| Cumulative rate sensitivity gap | \$9,421 | \$(1,539 | \$(19,284 | ) | \$(112,436 |  | \$11,660 |  |

Ratio of cumulative gap to
$\begin{array}{lllllllllll}\text { total assets } & 1.9 & \% & (0.3 & ) \% & (3.8 & ) \% & (22.1 & ) \% & 2.3 & \%\end{array}$
Ratio of cumulative rate sensitive
assets to cumulative rate
sensitive
liabilities
Ratio of cumulative gap to cumulative $\begin{array}{lllllllllll}\text { rate sensitive assets } & 7.2 & \% & (1.0 & ) \% & (10.7 & ) \% & (47.4 & ) \% & 2.7 & \%\end{array}$
(1) Includes nonaccrual loans of approximately $\$ 40,760,000$, which are spread throughout the categories.

At September 30, 2012, our balance sheet is asset sensitive for the first three months, meaning that our assets reprice more quickly than our liabilities during that period, and liability sensitive for the next 3 to 36 months months, meaning that our liabilities will reprice more quickly than our assets during that period and asset sensitive after 36 months, with a ratio of cumulative gap to total assets ranging from a positive gap of $1.9 \%$ for the first three months to a negative gap of $(22.1) \%$ for thirteen to thirty six month period. A negative gap can adversely affect earnings in periods of increasing interest rates. Given the Federal Reserve's announcement that it will maintain short-term interest rates at current levels until the end of 2014, we do not expect interest rates to increase in the foreseeable future. However, we believe our balance sheet should be asset sensitive and, accordingly, we have adopted pricing policies to lengthen the maturities/repricing of our liabilities relative to the maturities/pricing of our assets.

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Critical accounting policies

The accounting and reporting policies of the Company and its subsidiary are in accordance with accounting principles generally accepted in the United States of America ("GAAP") and conform to general practices within the banking industry. The Company's financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities, and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's consolidated financial position and/or results of operations.

The more critical accounting and reporting policies include the Company's accounting for the allowance for loan losses, real estate acquired in settlement of loans, goodwill and income taxes. The Company's accounting policies are fundamental to understanding the Company's consolidated financial position and consolidated results of operations. Accordingly, the Company's significant accounting policies are discussed in detail in Note 1 of the Notes to Consolidated Financial Statements.

The following is a summary of the Company's critical accounting policies that are highly dependent on estimates, assumptions, and judgments.

Allowance for loan losses

We monitor and maintain an allowance for loan losses to absorb an estimate of probable losses inherent in the loan portfolio. We maintain policies and procedures that address the systems of controls over the following areas of maintenance of the allowance: the systematic methodology used to determine the appropriate level of the allowance to provide assurance they are maintained in accordance with accounting principles generally accepted in the United States of America; the accounting policies for loan charge-offs and recoveries; the assessment and measurement of impairment in the loan portfolio; and the loan grading system.

The allowance reflects management's best estimate of probable losses within the existing loan portfolio and of the risk inherent in various components of the loan portfolio, including loans identified as impaired as required by FASB Codification Topic 310: Receivables. Loans evaluated individually for impairment include non-performing loans, such as loans on non-accrual, loans past due by 90 days or more, restructured loans and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment.

Loans are grouped by similar characteristics, including the type of loan, the assigned loan classification and the general collateral type. A loss rate reflecting the expected loss inherent in a group of loans is derived based upon estimates of default rates for a given loan grade, the predominant collateral type for the group and the terms of the loan. The resulting estimate of losses for groups of loans is adjusted for relevant environmental factors and other conditions of the portfolio of loans and leases, including: borrower and industry concentrations; levels and trends in delinquencies, charge-offs and recoveries; changes in underwriting standards and risk selection; level of experience, ability and depth of lending management; and national and local economic conditions.

The amounts of estimated impairment for individually evaluated loans and groups of loans are added together for a total estimate of loan losses. This estimate of losses is compared to our allowance for loan losses as of the evaluation date and, if the estimate of losses is greater than the allowance, an additional provision to the allowance would be made. If the estimate of losses is less than the allowance, the degree to which the allowance exceeds the estimate is evaluated to determine whether the allowance falls outside a range of estimates. If the estimate of losses is below the
range of reasonable estimates, the allowance would be reduced by way of a credit to the provision for loan

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losses. We recognize the inherent imprecision in estimates of losses due to various uncertainties and variability related to the factors used, and therefore a reasonable range around the estimate of losses is derived and used to ascertain whether the allowance is too high. If different assumptions or conditions were to prevail and it is determined that the allowance is not adequate to absorb the new estimate of probable losses, an additional provision for loan losses would be made, which amount may be material to the financial statements.

## Troubled debt restructurings

A loan is accounted for as a troubled debt restructuring if we, for economic or legal reasons, grant a concession to a borrower considered to be experiencing financial difficulties that we would not otherwise consider. A troubled debt restructuring may involve the receipt of assets from the debtor in partial or full satisfaction of the loan, or a modification of terms such as a reduction of the stated interest rate or balance of the loan, a reduction of accrued interest, an extension of the maturity date or renewal of the loan at a stated interest rate lower than the current market rate for a new loan with similar risk, or some combination of these concessions. Troubled debt restructurings can be in either accrual or nonaccrual status. Nonaccrual troubled debt restructurings are included in nonperforming loans. Accruing troubled debt restructurings are generally excluded from nonperforming loans as it is considered probable that all contractual principal and interest due under the restructured terms will be collected. Troubled debt restructurings generally remain categorized as nonperforming loans and leases until a six-month payment history has been maintained.

In accordance with current accounting guidance, loans modified as troubled debt restructurings are, by definition, considered to be impaired loans. Impairment for these loans is measured on a loan-by-loan basis similar to other impaired loans as described above under Allowance for loan losses. Certain loans modified as troubled debt restructurings may have been previously measured for impairment under a general allowance methodology (i.e., pooling), thus at the time the loan is modified as a troubled debt restructuring the allowance will be impacted by the difference between the results of these two measurement methodologies. Loans modified as troubled debt restructurings that subsequently default are factored into the determination of the allowance in the same manner as other defaulted loans.

Real estate acquired in settlement of loans
Real estate acquired in settlement of loans represent properties acquired through foreclosure or physical possession. Write-downs to fair value less cost to sell of foreclosed assets at the time of transfer are charged to allowance for loan losses. Subsequent to foreclosure, the Company periodically evaluates the value of foreclosed assets held for sale and records an impairment charge for any subsequent declines in fair value less selling costs. Subsequent declines in value are charged to operations. Fair value is based on an assessment of information available at the end of a reporting period and depends upon a number of factors, including historical experience, economic conditions, and issues specific to individual properties. The evaluation of these factors involves subjective estimates and judgments that may change.

Income taxes

The Company uses the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. If current available information raises doubt as to the realization of the deferred tax assets, a valuation allowance may be established. Management considers the

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determination of this valuation allowance to be a critical accounting policy due to the need to exercise significant judgment in evaluating the amount and timing of recognition of deferred tax liabilities and assets, including projections of future taxable income. These judgments and estimates are reviewed on a continual basis as regulatory and business factors change. A valuation allowance for deferred tax assets may be required if the amounts of taxes recoverable through loss carry backs decline, or if management projects lower levels of future taxable income. Management determined that as of December 31, 2011 and September 30, 2012, the objective negative evidence represented by the Company's recent losses outweighed the more subjective positive evidence and, as a result, recognized a valuation allowance of $\$ 3,929,000$ and $\$ 10,513,000$ on its net deferred tax asset, respectively.

New accounting standards
In May 2011, the FASB issued ASU No. 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." The Company adopted ASU 2011-04, which generally aligns the principles of fair value measurements with International Financial Reporting Standards (IFRSs), in its consolidated financial statements in the first quarter 2012. The provisions of ASU 2011-04 clarify the application of existing fair value measurement requirements, and expand the disclosure requirements for fair value measurements. The increased provisions of ASU 2011-04 did not have a material effect on the Company's financial condition and results of operations.

In June 2011, The FASB issued ASU No. 2011-05, Presentation of Comprehensive Income, Topic 220. This ASU eliminates the option of presenting the components of other comprehensive income (OCI) as part of the statement of changes in stockholders' equity. The ASU instead permits an entity to present the total of comprehensive income, the components of net income, and the components of OCI either in a single continuous statement of comprehensive income or in two separate but consecutive statements. With either format, the entity is required to present each component of net income along with total net income, each component of OCI along with the total for OCI, and a total amount for comprehensive income. Also, the ASU requires entities to present, for either format, reclassification adjustments for items that are reclassified from OCI to net income in the statement(s) where the components of net income and the components of OCI are presented. This ASU is to be applied retrospectively. The Company adopted ASU-2011-05 in the first quarter of 2012. The provisions of ASU 22011-05 did not have a material effect on the Company's financial condition and results of operations.

Impact of inflation and changing prices
The Company's consolidated financial statements included herein have been prepared in accordance with generally accepted accounting principles in the United States, which require the Company to measure financial position and operating results primarily in terms of historical dollars. Changes in the relative value of money due to inflation or recession are generally not considered. The primary effect of inflation on the operations of the Company is reflected in increased operating costs. In management's opinion, changes in interest rates affect the financial condition of a financial institution to a far greater degree than changes in the inflation rate. While interest rates are greatly influenced by changes in the inflation rate, they do not necessarily change at the same rate or in the same magnitude as the inflation rate. Interest rates are highly sensitive to many factors that are beyond the control of the Company, including changes in the expected rate of inflation, the influence of general and local economic conditions and the monetary and fiscal policies of the United States government, its agencies and various other governmental regulatory authorities.

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## ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not Applicable.

## ITEM 4 - CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act")) as of September 30, 2012. Based on that evaluation, management concluded that the Company's disclosure controls and procedures were effective as of September 30, 2012 in ensuring that all material information required to be disclosed in reports that it files or submits under the Exchange Act is recorded, processed, summarized and is made known to management in a timely fashion.

The Company's management is also responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act.

As disclosed in its Annual Report on Form 10-K for the year ended December 31, 2011, the Company's internal control over financial reporting was not effective as of December 31, 2011 as a result of a material weakness related to the Company's allowance for loan and lease losses. As a result of such material weakness, we also concluded that our disclosure controls and procedures were not effective as of March 31, 2012 and as of June 30, 2012.

During the first quarter of 2012, the Company implemented certain changes in its internal controls to address the material weakness. Specifically, during the first quarter of 2012, management took the following steps to remediate the material weakness:

1. Replaced the Chief Lending Officer with an individual who has substantial experience with assessing a borrowers' ability to repay their obligations to the Company.
2. Hired a new senior vice president with substantial experience to direct the disposition of problem loans and foreclosed real estate.
3. Established a Special Assets committee including management and outside members of the board of directors to meet two times a month to address the resolution of problem loans and foreclosed real estate.
4. Reorganized the credit department to ensure appropriate separation of duties and developed expanded training for the Bank's lenders.
5. Changed the Bank's credit policy to require identification of concentrations of risk, analysis of our customer's global cash flows, reappraisal and re-evaluation of collateral, more accurate and timely credit-risk rating procedures and improved underwriting processes and standards.
6. Engaged qualified outside consultants to assist in re-evaluating our methodology for assessing the adequacy of the allowance for loan and lease losses.
7. Improved the processes for identifying problem loans and the determination of the amount of impairment.

Based on these enhancements, we have concluded as of September 30, 2012 that this material weakness has been remediated.

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Other than the remedial measures noted above, there were no changes in internal control over financial reporting during the quarter ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II - OTHER INFORMATION

## ITEM 1 - LEGAL PROCEEDINGS

Not applicable.

## ITEM 1A - RISK FACTORS

There were no material changes to the Company's risk factors as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2011.

ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
Not applicable.

## ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

In consideration of our agreements with our regulators, which require regulatory approval to make dividend payments on our preferred stock, the Company notified the U.S. Treasury in May 2011 that the Company was going to defer the payment of the quarterly cash dividend of $\$ 184,225$ due on May 16,2011 , and subsequent quarterly payments, on the Preferred Stock. The total arrearage on such preferred stock as of September 30, 2012 was $\$ 1,166,758$.

ITEM 4 - MINE SAFETY DISCLOSURES

None

ITEM 5 - OTHER INFORMATION
Not applicable.

## ITEM 6 - EXHIBITS

31.1 Certification of Chief Executive Officer
31.2 Certification of Chief Financial Officer
32.1 Statement of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350

101 The following materials from the Village Bank and Trust Financial Corp. Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Stockholders' Equity, (iv) Consolidated Statements of Cash Flows, and (v) Notes to Condensed Consolidated Financial Statements.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

## VILLAGE BANK AND TRUST FINANCIAL CORP. (Registrant)

Date: November 13, 2012

Date: November 13, 2012

By:
/s/ Thomas W. Winfree
Thomas W. Winfree
President and
Chief Executive Officer

By:
/s/ C. Harril Whitehurst, Jr.
C. Harril Whitehurst, Jr.

Senior Vice President and
Chief Financial Officer

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## EXHIBIT INDEX

Exhibit
Number Document
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